

# Local Market Updates

A RESEARCH TOOL PROVIDED BY THE  
NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



## June 2020

Anderson County  
Bosque County  
Brown County  
Callahan County  
Clay County  
Coleman County  
Collin County  
Comanche County  
Cooke County  
Dallas County  
Delta County  
Denton County  
Eastland County  
Ellis County  
Erath County  
Fannin County  
Franklin County  
Freestone County  
Grayson County  
Hamilton County  
Harrison County  
Henderson County  
Hill County  
Hood County  
Hopkins County  
Hunt County

Jack County  
Johnson County  
Jones County  
Kaufman County  
Lamar County  
Limestone County  
Montague County  
Navarro County  
Nolan County  
Palo Pinto County  
Parker County  
Rains County  
Rockwall County  
Shackelford County  
Smith County  
Somervell County  
Stephens County  
Stonewall County  
Tarrant County  
Taylor County  
Upshur County  
Van Zandt County  
Wise County  
Wood County  
Young County

# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 40.0%**

**- 33.3%**

**+ 130.0%**

Change in  
New Listings

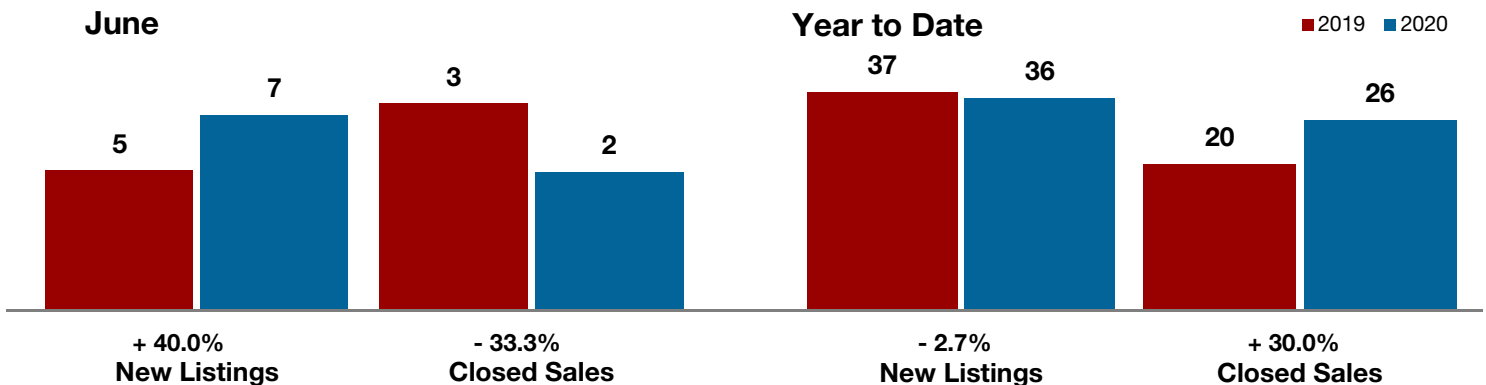
Change in  
Closed Sales

Change in  
Median Sales Price

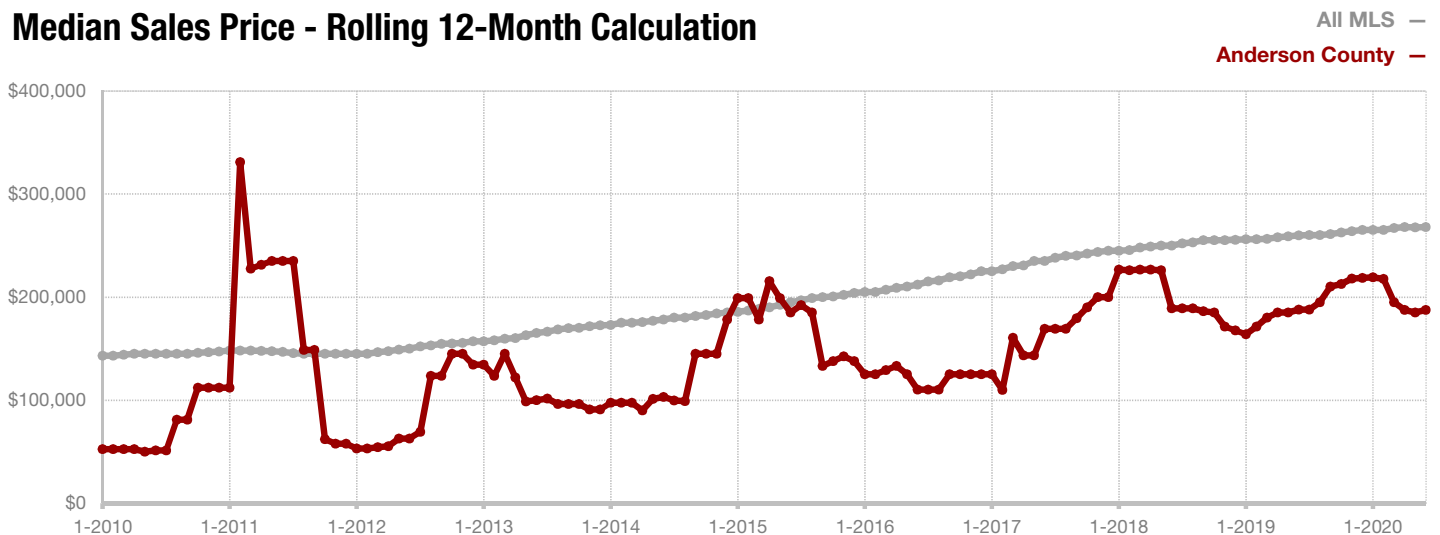
## Anderson County

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	5	7	+ 40.0%	37	36	- 2.7%
Pending Sales	4	5	+ 25.0%	25	29	+ 16.0%
Closed Sales	3	2	- 33.3%	20	26	+ 30.0%
Average Sales Price*	\$175,167	<b>\$331,250</b>	+ 89.1%	\$316,900	<b>\$233,642</b>	- 26.3%
Median Sales Price*	\$144,000	<b>\$331,250</b>	+ 130.0%	\$219,500	<b>\$156,000</b>	- 28.9%
Percent of Original List Price Received*	97.2%	<b>79.7%</b>	- 18.0%	95.0%	<b>94.7%</b>	- 0.3%
Days on Market Until Sale	37	<b>128</b>	+ 245.9%	93	<b>88</b>	- 5.4%
Inventory of Homes for Sale	32	<b>20</b>	- 37.5%	--	--	--
Months Supply of Inventory	7.2	<b>4.3</b>	- 42.9%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

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**+ 7.1%**

**- 20.0%**

**+ 45.6%**

Change in  
New Listings

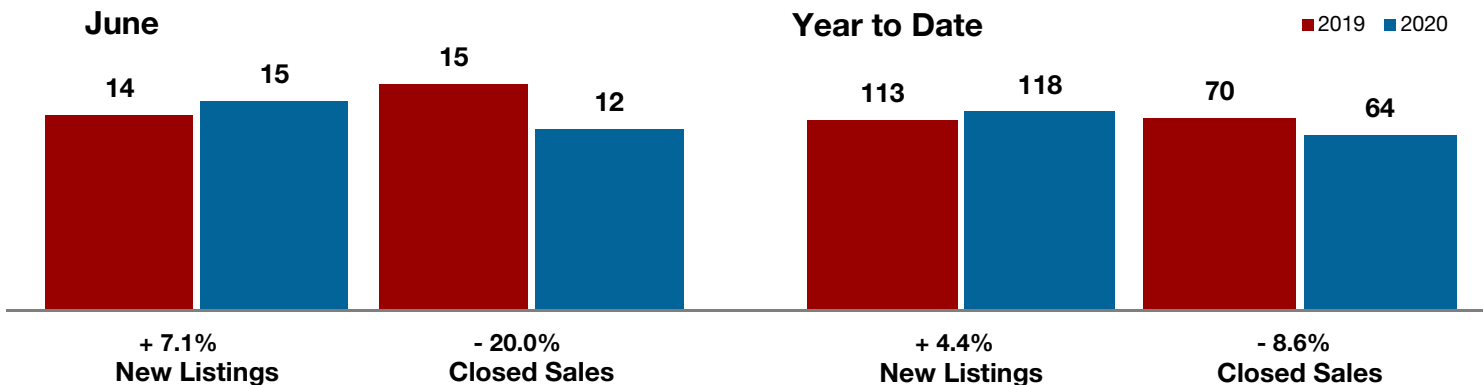
Change in  
Closed Sales

Change in  
Median Sales Price

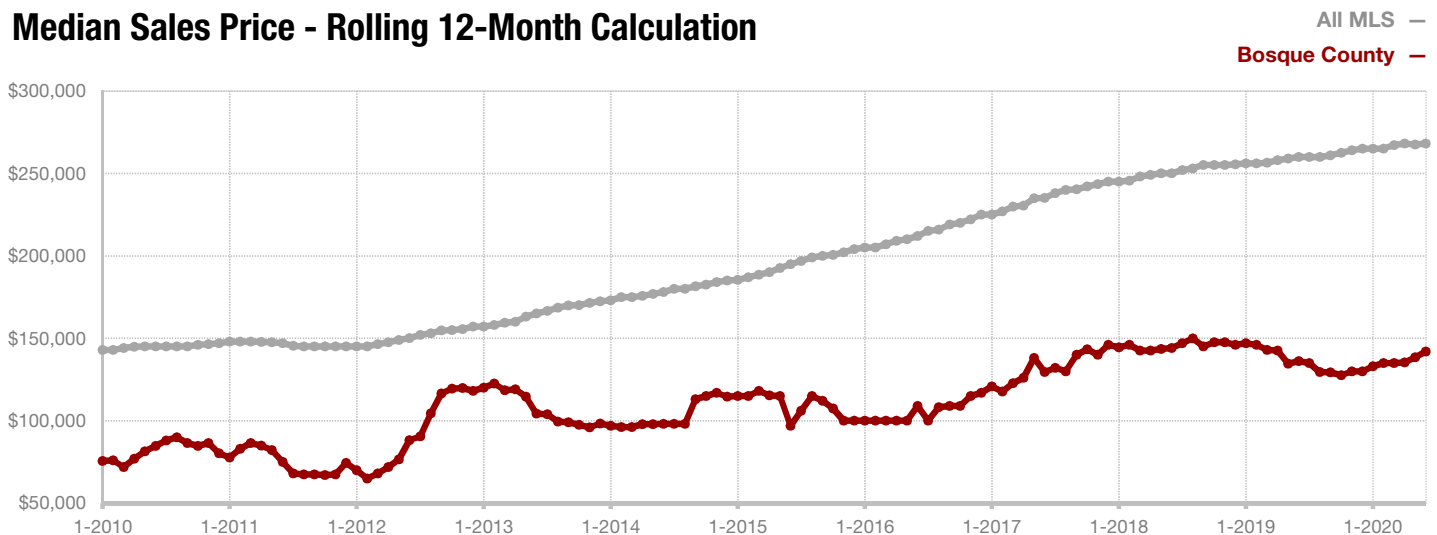
## Bosque County

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	14	15	+ 7.1%	113	118	+ 4.4%
Pending Sales	17	13	- 23.5%	83	76	- 8.4%
Closed Sales	15	12	- 20.0%	70	64	- 8.6%
Average Sales Price*	\$150,027	<b>\$455,063</b>	+ 203.3%	\$173,016	<b>\$260,270</b>	+ 50.4%
Median Sales Price*	\$137,000	<b>\$199,500</b>	+ 45.6%	\$127,500	<b>\$149,250</b>	+ 17.1%
Percent of Original List Price Received*	92.4%	<b>95.5%</b>	+ 3.4%	89.4%	<b>90.3%</b>	+ 1.0%
Days on Market Until Sale	84	87	+ 3.6%	97	95	- 2.1%
Inventory of Homes for Sale	107	78	- 27.1%	--	--	--
Months Supply of Inventory	8.8	6.0	- 33.3%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

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## Brown County

**- 30.4%**

**- 23.5%**

**- 9.9%**

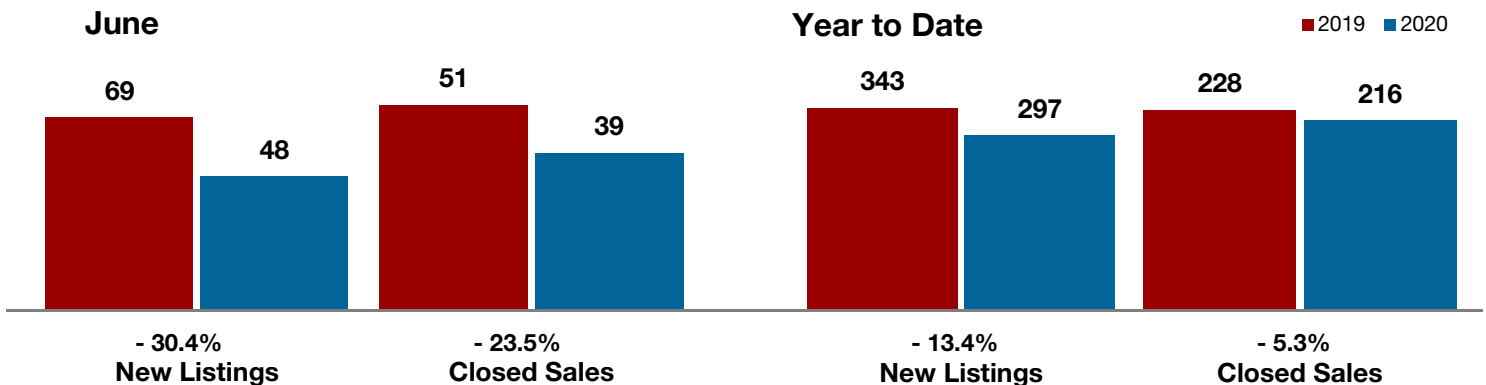
Change in  
New Listings

Change in  
Closed Sales

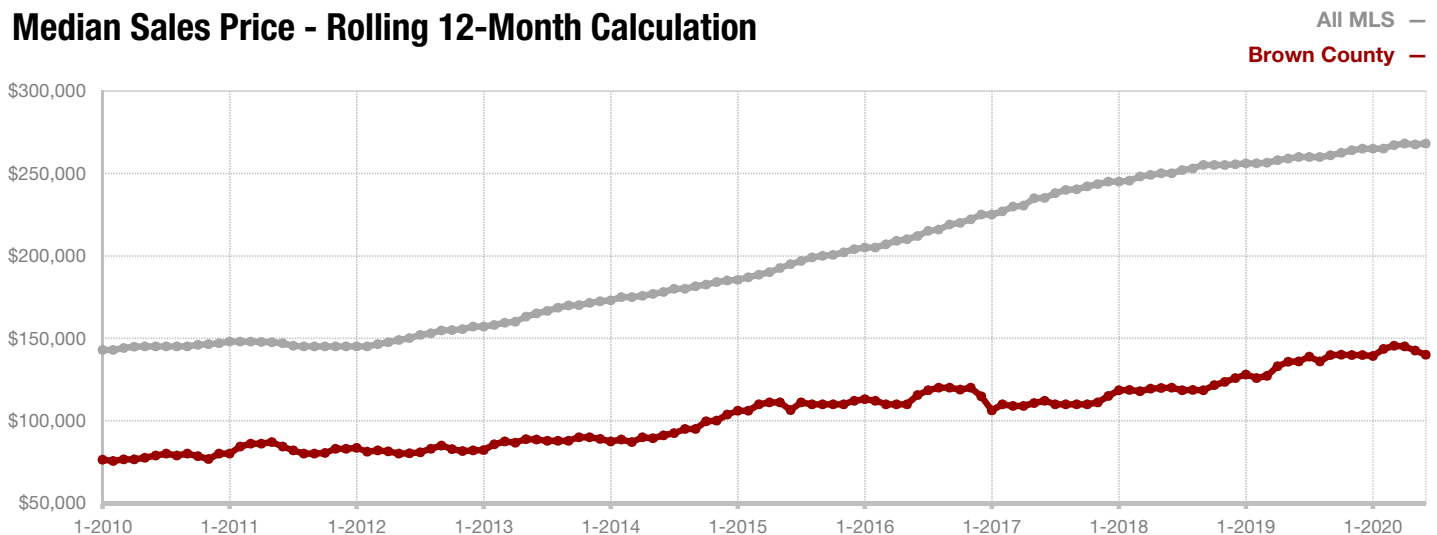
Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	69	48	- 30.4%	343	297	- 13.4%
Pending Sales	47	39	- 17.0%	254	242	- 4.7%
Closed Sales	51	39	- 23.5%	228	216	- 5.3%
Average Sales Price*	\$199,599	<b>\$184,531</b>	- 7.5%	\$175,152	<b>\$166,906</b>	- 4.7%
Median Sales Price*	\$149,900	<b>\$135,000</b>	- 9.9%	\$135,500	<b>\$137,250</b>	+ 1.3%
Percent of Original List Price Received*	93.4%	<b>91.7%</b>	- 1.8%	92.4%	<b>93.2%</b>	+ 0.9%
Days on Market Until Sale	108	84	- 22.2%	96	85	- 11.5%
Inventory of Homes for Sale	238	155	- 34.9%	--	--	--
Months Supply of Inventory	6.1	3.9	- 33.3%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

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**- 25.9%**

**+ 7.7%**

**- 19.4%**

Change in  
New Listings

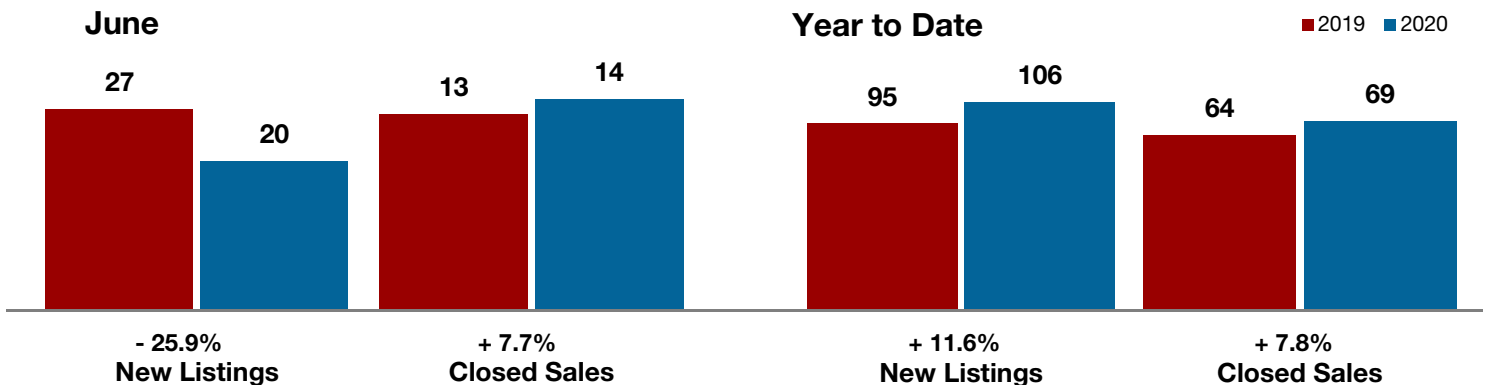
Change in  
Closed Sales

Change in  
Median Sales Price

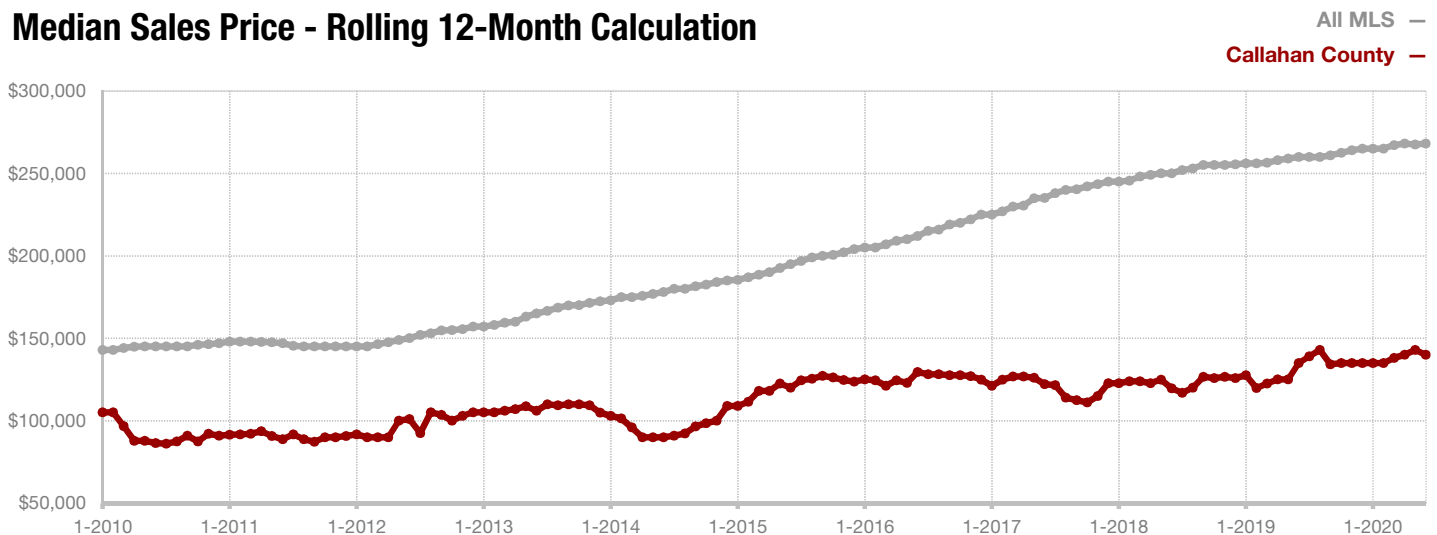
## Callahan County

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	27	20	- 25.9%	95	106	+ 11.6%
Pending Sales	12	14	+ 16.7%	75	84	+ 12.0%
Closed Sales	13	14	+ 7.7%	64	69	+ 7.8%
Average Sales Price*	\$222,858	\$177,921	- 20.2%	\$167,289	\$162,540	- 2.8%
Median Sales Price*	\$214,450	\$172,750	- 19.4%	\$135,000	\$149,250	+ 10.6%
Percent of Original List Price Received*	96.9%	97.0%	+ 0.1%	95.5%	94.8%	- 0.7%
Days on Market Until Sale	63	54	- 14.3%	75	55	- 26.7%
Inventory of Homes for Sale	57	38	- 33.3%	--	--	--
Months Supply of Inventory	4.6	2.9	- 40.0%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

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## Clay County

**- 75.0%**

Change in  
New Listings

**- 50.0%**

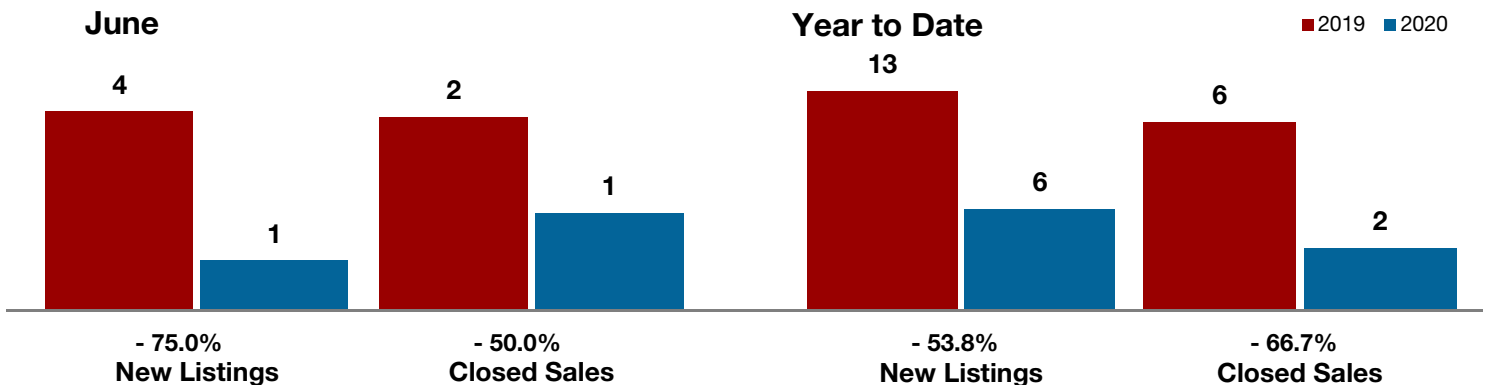
Change in  
Closed Sales

**- 16.1%**

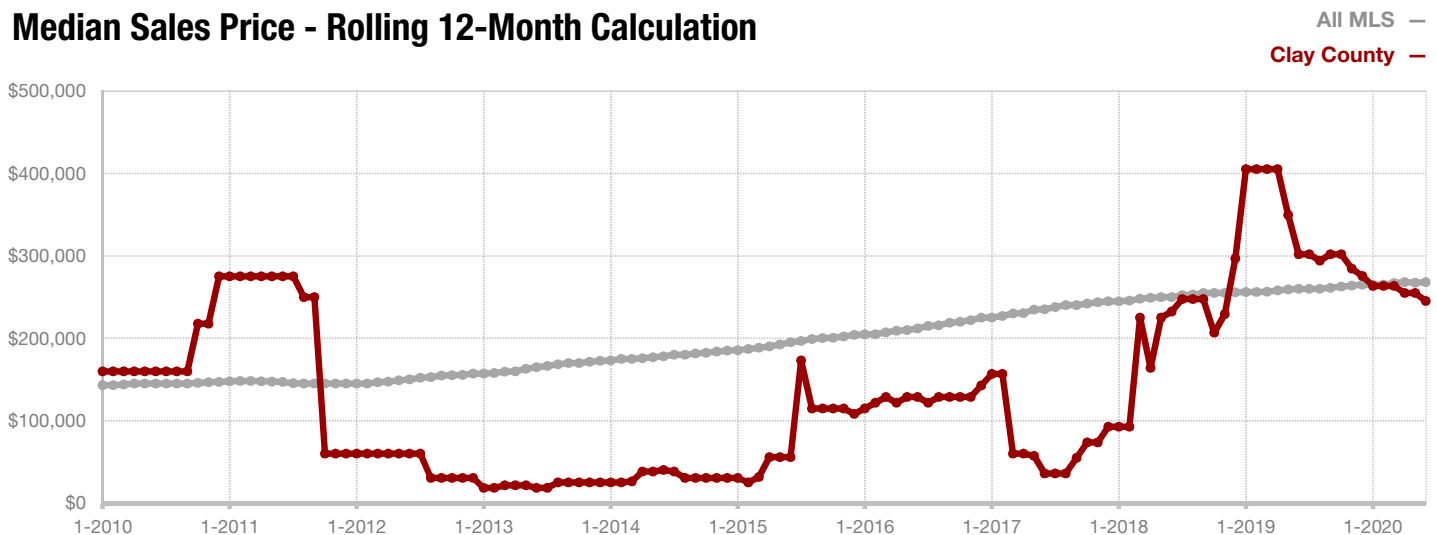
Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	4	1	- 75.0%	13	6	- 53.8%
Pending Sales	0	0	0.0%	5	1	- 80.0%
Closed Sales	2	1	- 50.0%	6	2	- 66.7%
Average Sales Price*	\$294,500	<b>\$247,000</b>	- 16.1%	\$347,917	<b>\$251,000</b>	- 27.9%
Median Sales Price*	\$294,500	<b>\$247,000</b>	- 16.1%	\$302,000	<b>\$251,000</b>	- 16.9%
Percent of Original List Price Received*	99.2%	<b>98.8%</b>	- 0.4%	92.3%	<b>98.9%</b>	+ 7.2%
Days on Market Until Sale	50	<b>73</b>	+ 46.0%	64	<b>43</b>	- 32.8%
Inventory of Homes for Sale	9	<b>8</b>	- 11.1%	--	--	--
Months Supply of Inventory	7.5	<b>4.8</b>	- 37.5%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

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## Coleman County

**+ 10.0%**

**+ 22.2%**

**+ 11.1%**

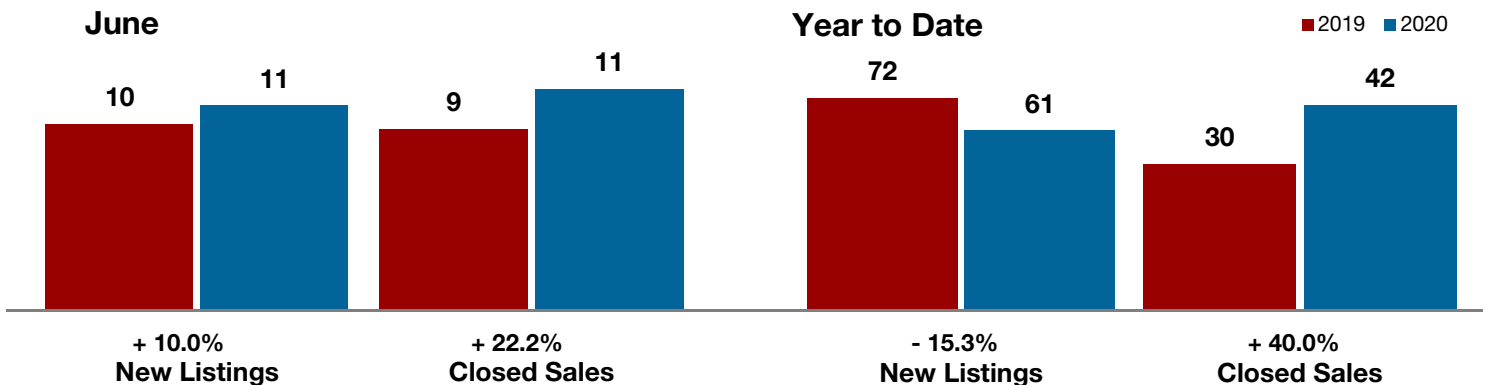
Change in  
New Listings

Change in  
Closed Sales

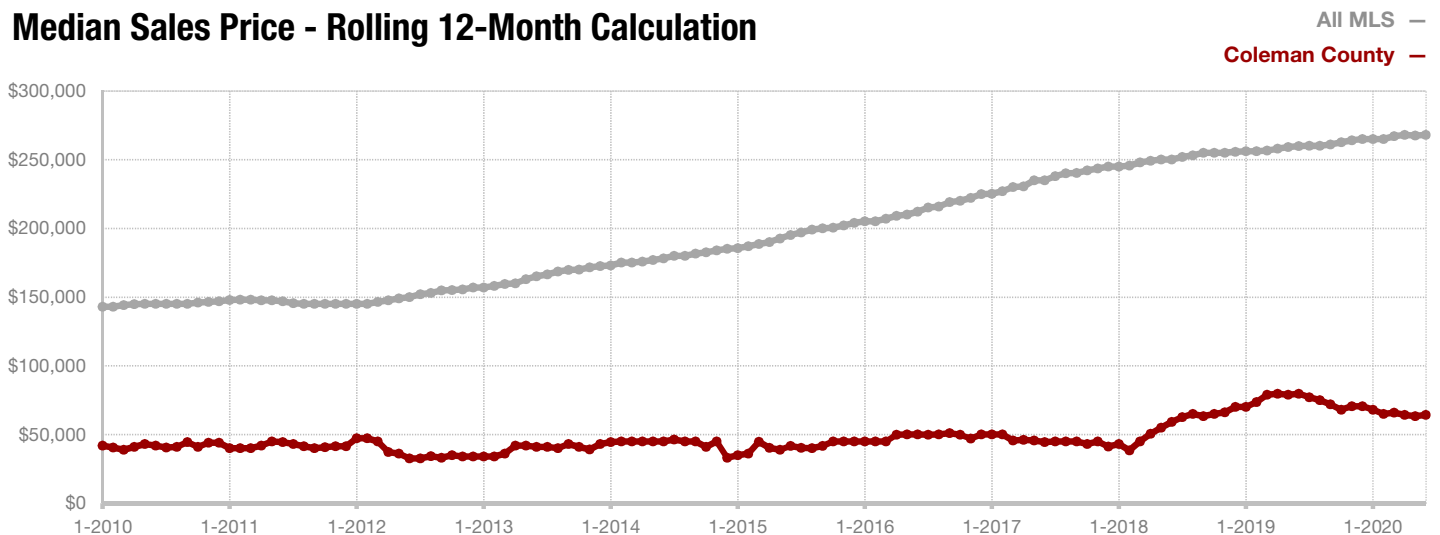
Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	10	11	+ 10.0%	72	61	- 15.3%
Pending Sales	6	5	- 16.7%	38	39	+ 2.6%
Closed Sales	9	11	+ 22.2%	30	42	+ 40.0%
Average Sales Price*	\$72,689	<b>\$392,845</b>	+ 440.4%	\$124,271	<b>\$175,187</b>	+ 41.0%
Median Sales Price*	\$72,000	<b>\$80,000</b>	+ 11.1%	\$76,000	<b>\$69,950</b>	- 8.0%
Percent of Original List Price Received*	90.4%	<b>84.3%</b>	- 6.7%	88.1%	<b>86.5%</b>	- 1.8%
Days on Market Until Sale	130	147	+ 13.1%	131	141	+ 7.6%
Inventory of Homes for Sale	67	53	- 20.9%	--	--	--
Months Supply of Inventory	14.1	7.9	- 42.9%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

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## Collin County

**- 11.7%**

**+ 6.3%**

**+ 1.6%**

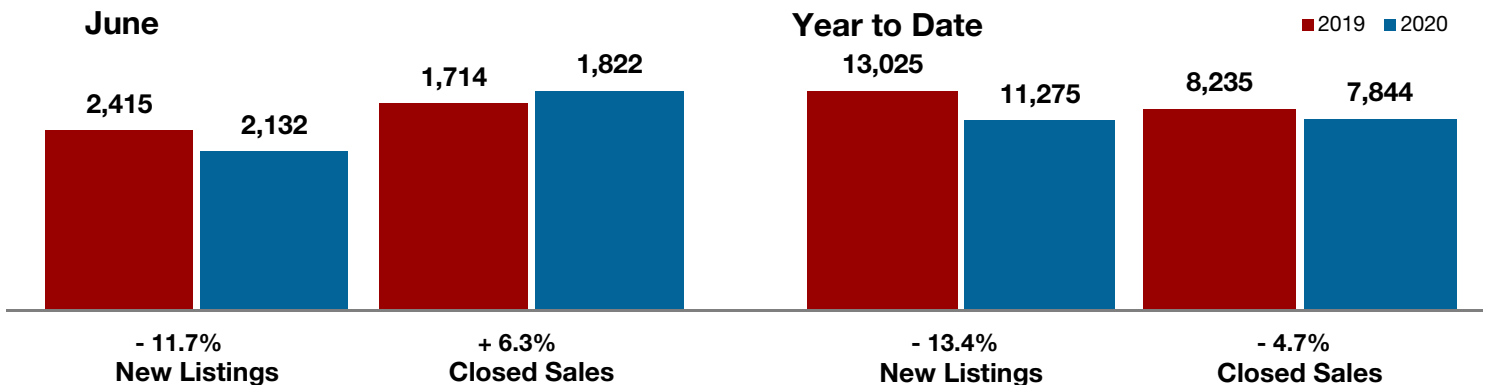
Change in  
New Listings

Change in  
Closed Sales

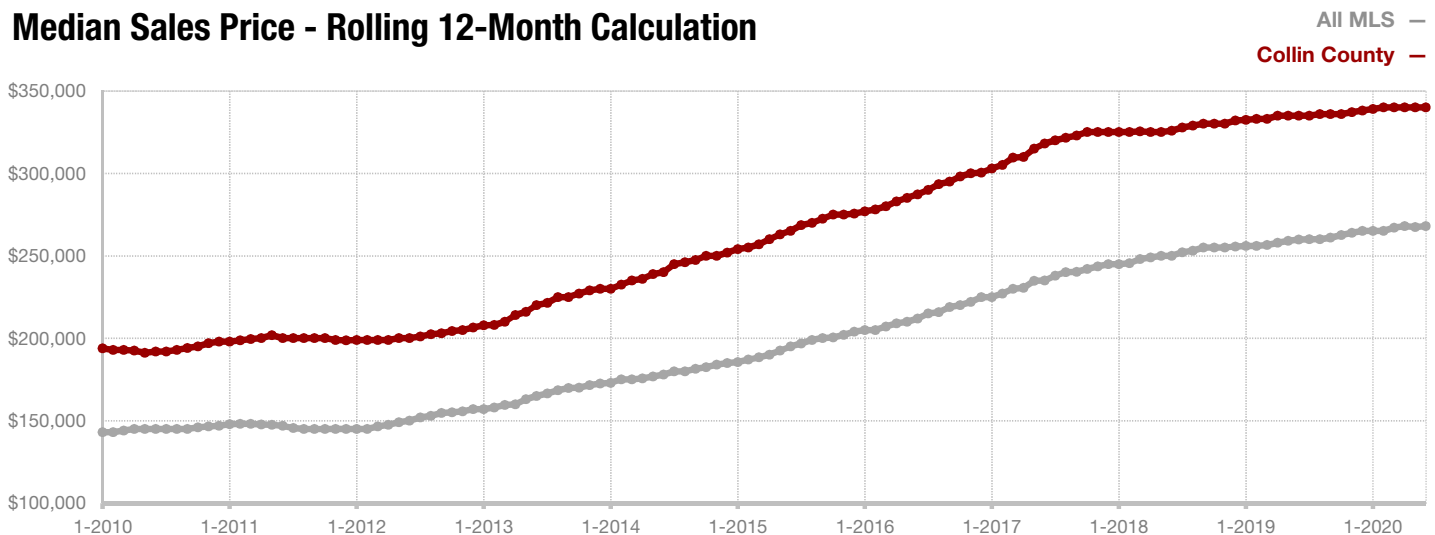
Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	2,415	<b>2,132</b>	- 11.7%	13,025	<b>11,275</b>	- 13.4%
Pending Sales	1,614	<b>1,813</b>	+ 12.3%	9,135	<b>9,046</b>	- 1.0%
Closed Sales	1,714	<b>1,822</b>	+ 6.3%	8,235	<b>7,844</b>	- 4.7%
Average Sales Price*	\$399,480	<b>\$397,832</b>	- 0.4%	\$380,373	<b>\$385,829</b>	+ 1.4%
Median Sales Price*	\$354,495	<b>\$360,000</b>	+ 1.6%	\$339,990	<b>\$346,524</b>	+ 1.9%
Percent of Original List Price Received*	96.5%	<b>97.1%</b>	+ 0.6%	95.9%	<b>96.6%</b>	+ 0.7%
Days on Market Until Sale	51	<b>47</b>	- 7.8%	61	<b>56</b>	- 8.2%
Inventory of Homes for Sale	5,452	<b>3,332</b>	- 38.9%	--	--	--
Months Supply of Inventory	4.0	<b>2.4</b>	- 50.0%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation





# Local Market Update – June 2020

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**+ 36.8%**

**+ 41.7%**

**- 22.9%**

Change in  
New Listings

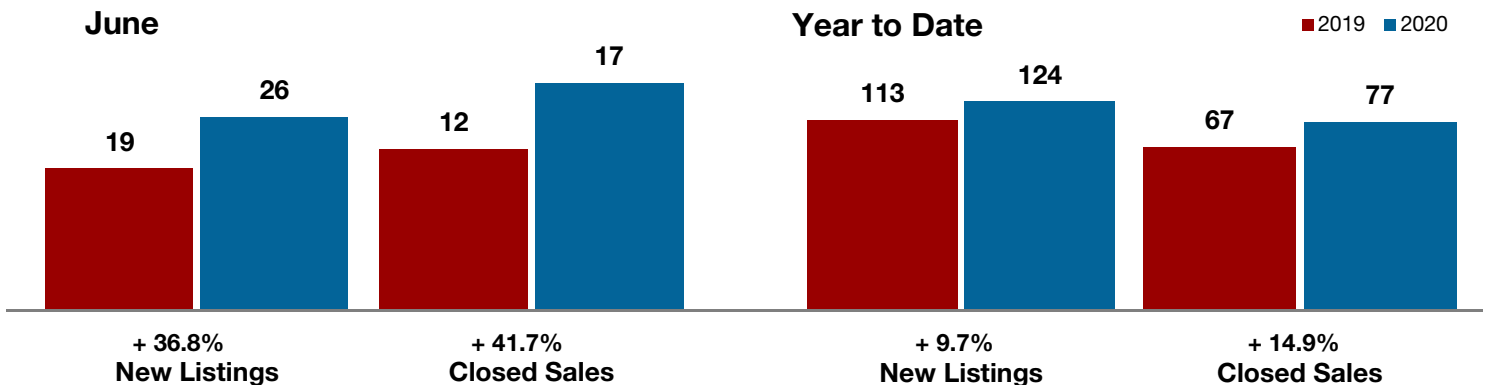
Change in  
Closed Sales

Change in  
Median Sales Price

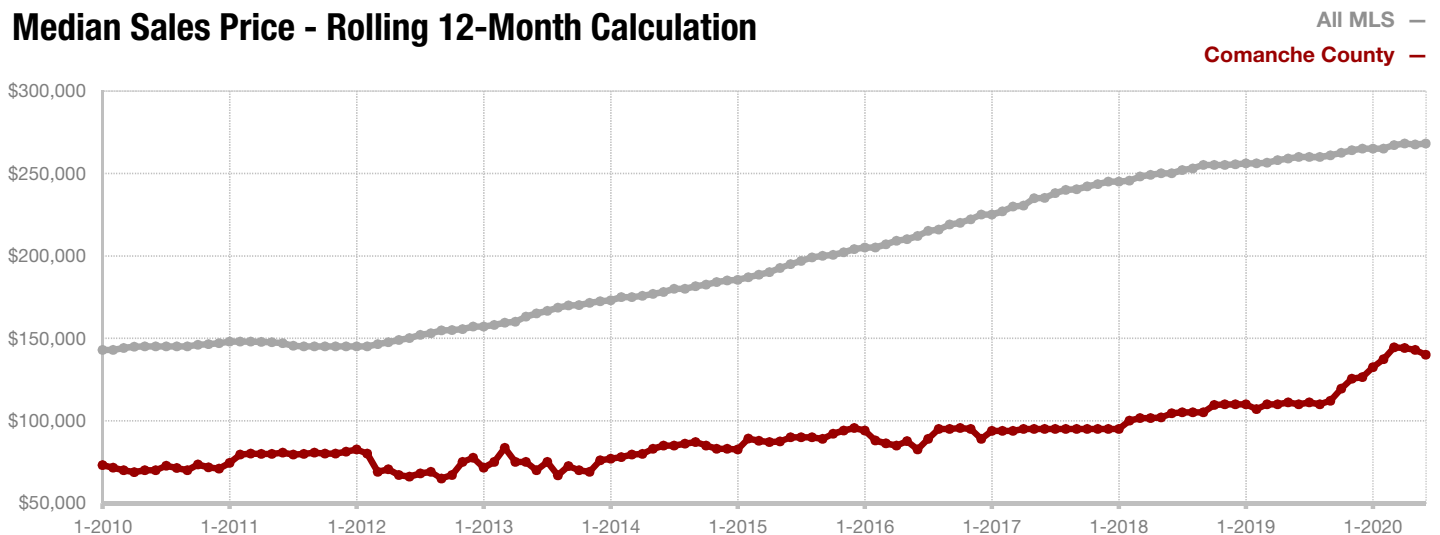
## Comanche County

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	19	26	+ 36.8%	113	124	+ 9.7%
Pending Sales	10	14	+ 40.0%	75	80	+ 6.7%
Closed Sales	12	17	+ 41.7%	67	77	+ 14.9%
Average Sales Price*	\$175,782	<b>\$197,536</b>	+ 12.4%	\$154,577	<b>\$184,184</b>	+ 19.2%
Median Sales Price*	\$146,000	<b>\$112,500</b>	- 22.9%	\$120,000	<b>\$140,000</b>	+ 16.7%
Percent of Original List Price Received*	88.2%	<b>91.7%</b>	+ 4.0%	89.9%	<b>89.8%</b>	- 0.1%
Days on Market Until Sale	108	<b>108</b>	0.0%	89	<b>109</b>	+ 22.5%
Inventory of Homes for Sale	81	<b>74</b>	- 8.6%	--	--	--
Months Supply of Inventory	7.4	<b>6.4</b>	- 14.3%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

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## Cooke County

**+ 22.9%**

Change in  
New Listings

**+ 2.6%**

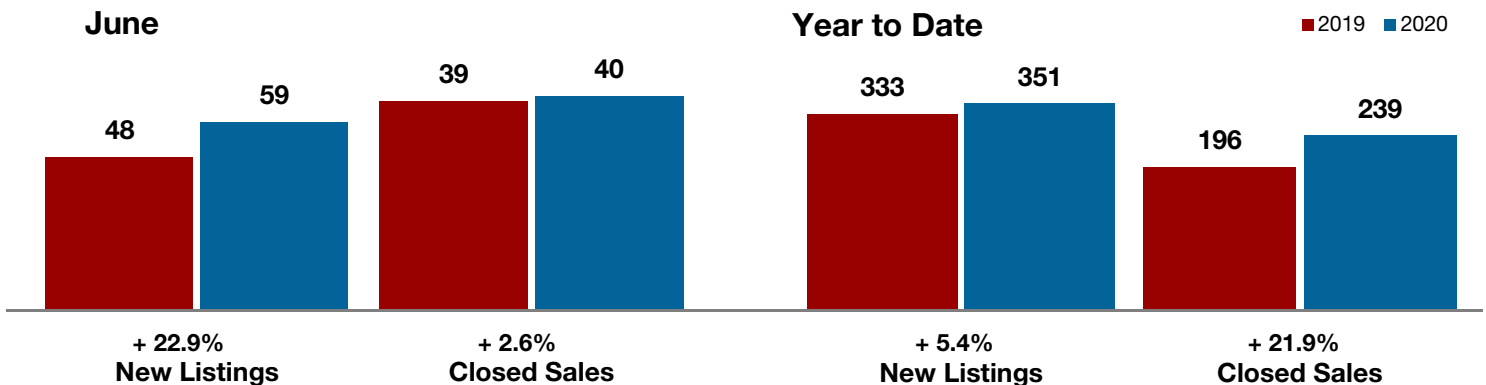
Change in  
Closed Sales

**+ 10.9%**

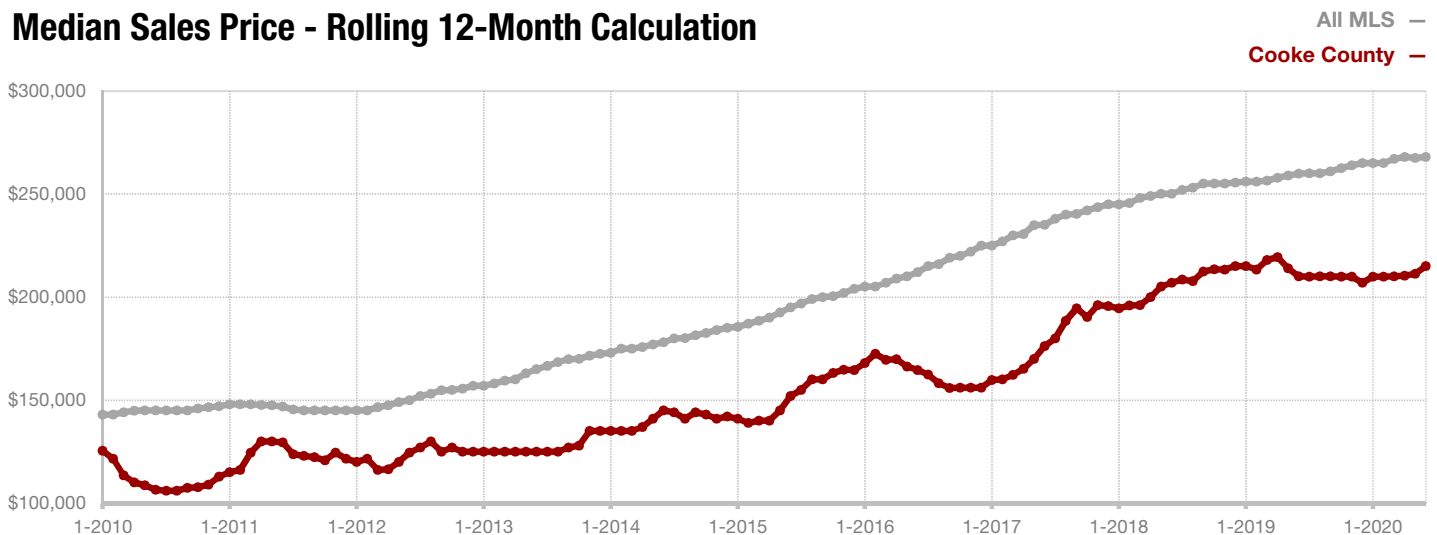
Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	48	59	+ 22.9%	333	351	+ 5.4%
Pending Sales	37	49	+ 32.4%	214	273	+ 27.6%
Closed Sales	39	40	+ 2.6%	196	239	+ 21.9%
Average Sales Price*	\$304,897	\$290,745	- 4.6%	\$270,602	\$271,572	+ 0.4%
Median Sales Price*	\$223,750	\$248,200	+ 10.9%	\$207,500	\$220,000	+ 6.0%
Percent of Original List Price Received*	93.2%	95.8%	+ 2.8%	94.5%	94.7%	+ 0.2%
Days on Market Until Sale	111	62	- 44.1%	71	76	+ 7.0%
Inventory of Homes for Sale	198	150	- 24.2%	--	--	--
Months Supply of Inventory	5.9	3.6	- 33.3%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

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## Dallas County

**- 8.4%**

**+ 4.7%**

**+ 1.7%**

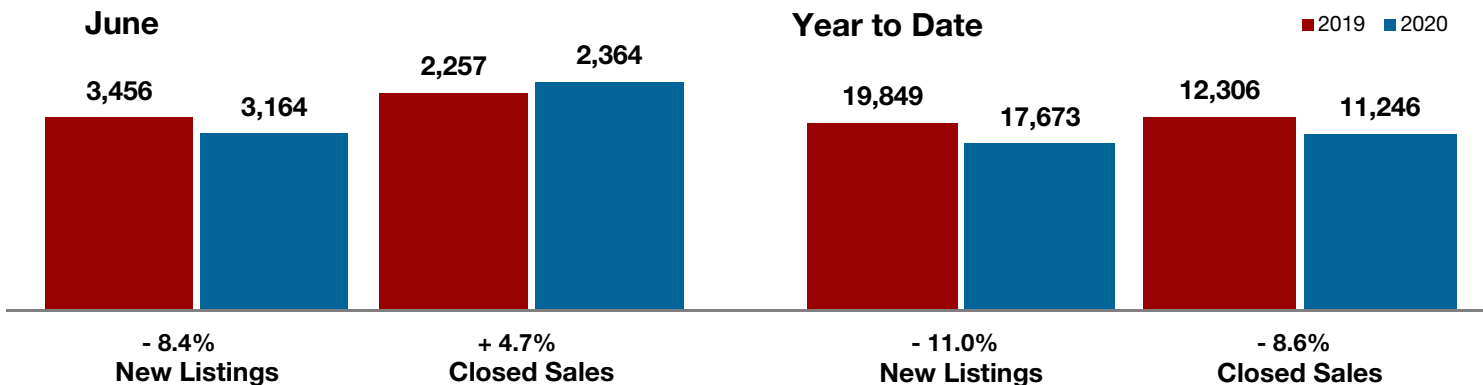
Change in  
New Listings

Change in  
Closed Sales

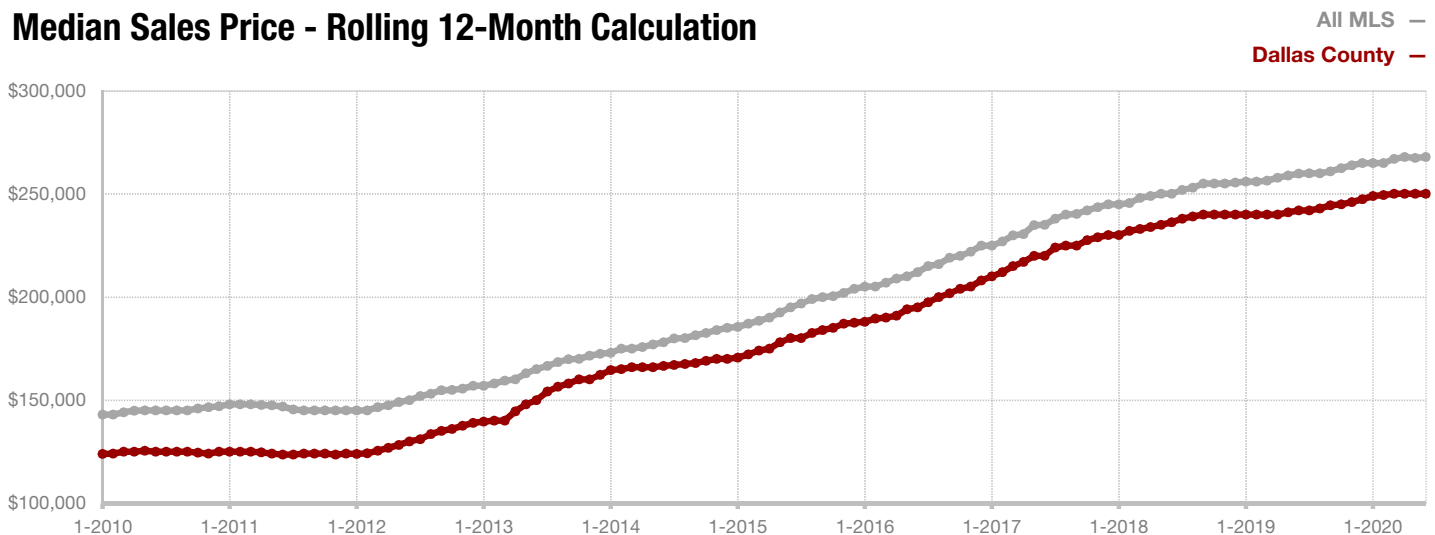
Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	3,456	<b>3,164</b>	- 8.4%	19,849	<b>17,673</b>	- 11.0%
Pending Sales	2,321	<b>2,511</b>	+ 8.2%	13,503	<b>12,779</b>	- 5.4%
Closed Sales	2,257	<b>2,364</b>	+ 4.7%	12,306	<b>11,246</b>	- 8.6%
Average Sales Price*	\$393,017	<b>\$391,726</b>	- 0.3%	\$359,314	<b>\$360,763</b>	+ 0.4%
Median Sales Price*	\$266,000	<b>\$270,500</b>	+ 1.7%	\$247,000	<b>\$255,000</b>	+ 3.2%
Percent of Original List Price Received*	96.8%	<b>96.5%</b>	- 0.3%	96.3%	<b>96.1%</b>	- 0.2%
Days on Market Until Sale	37	<b>43</b>	+ 16.2%	42	<b>47</b>	+ 11.9%
Inventory of Homes for Sale	7,360	<b>5,461</b>	- 25.8%	--	--	--
Months Supply of Inventory	3.6	<b>2.7</b>	- 25.0%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

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## Delta County

**- 50.0%**

**0.0%**

**- 6.9%**

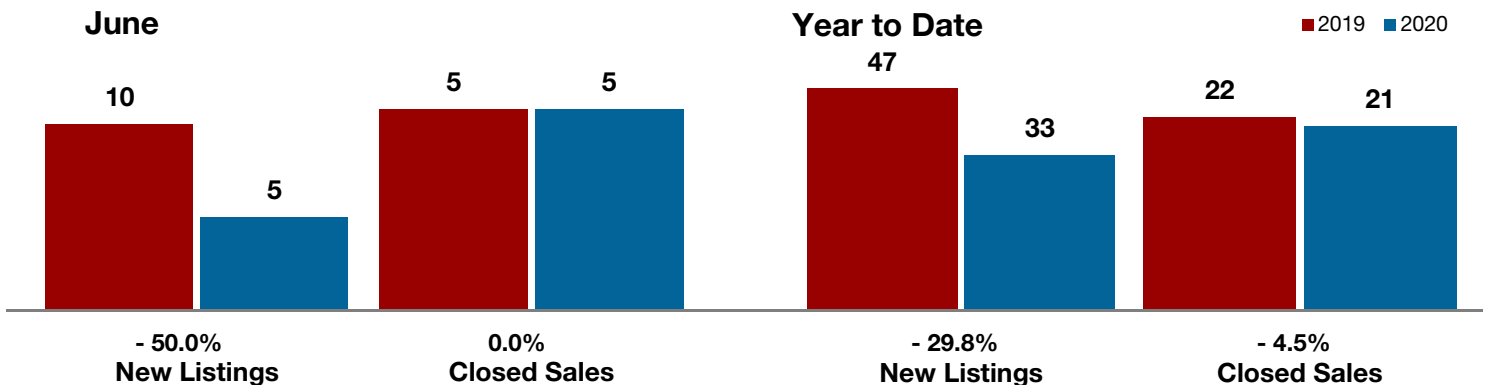
Change in  
New Listings

Change in  
Closed Sales

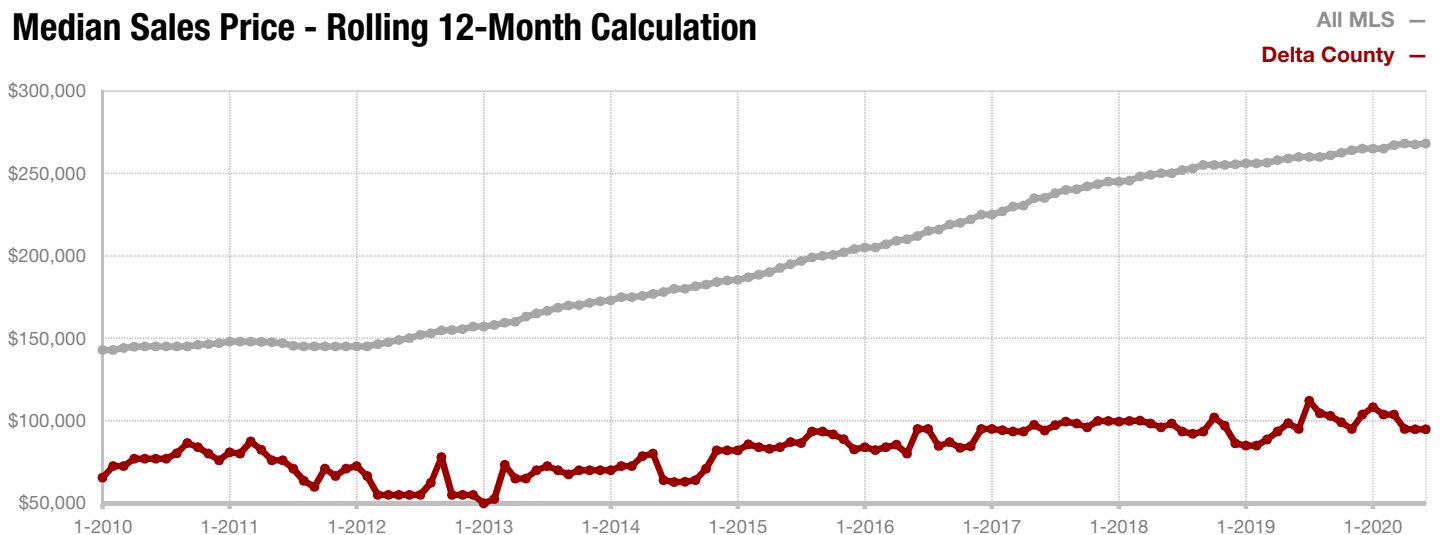
Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	10	5	- 50.0%	47	33	- 29.8%
Pending Sales	6	5	- 16.7%	29	26	- 10.3%
Closed Sales	5	5	0.0%	22	21	- 4.5%
Average Sales Price*	\$129,398	<b>\$108,171</b>	- 16.4%	\$137,740	<b>\$101,274</b>	- 26.5%
Median Sales Price*	\$111,990	<b>\$104,255</b>	- 6.9%	\$103,495	<b>\$85,000</b>	- 17.9%
Percent of Original List Price Received*	96.7%	<b>96.4%</b>	- 0.3%	93.7%	<b>93.7%</b>	0.0%
Days on Market Until Sale	20	<b>22</b>	+ 10.0%	33	<b>38</b>	+ 15.2%
Inventory of Homes for Sale	19	<b>13</b>	- 31.6%	--	--	--
Months Supply of Inventory	4.0	<b>3.2</b>	- 25.0%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

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## Denton County

**- 5.2%**

**+ 15.6%**

**+ 1.2%**

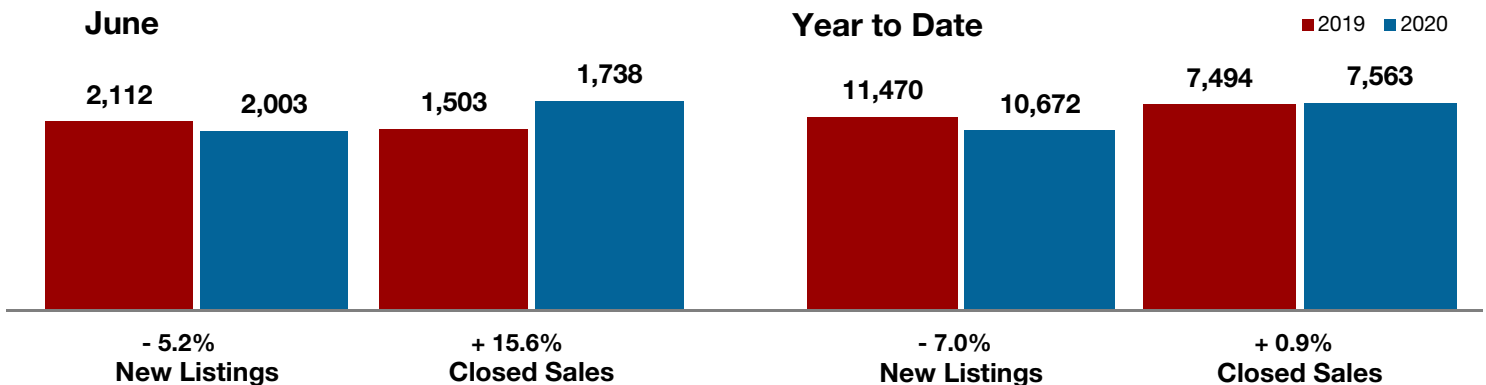
Change in  
New Listings

Change in  
Closed Sales

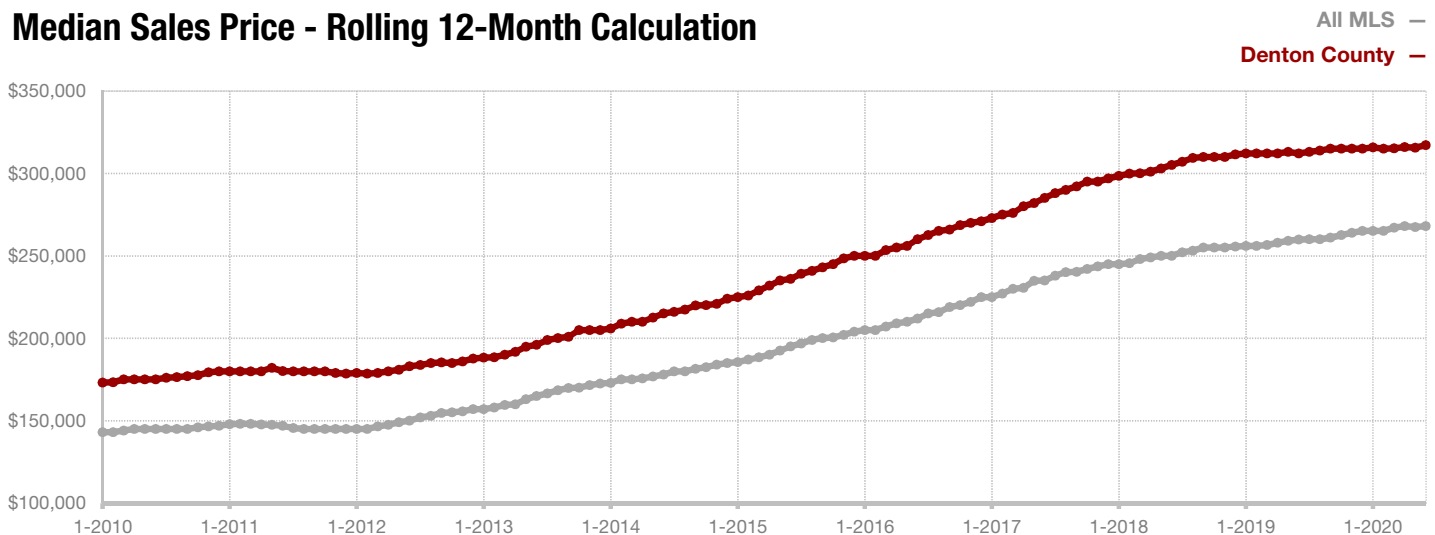
Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	2,112	<b>2,003</b>	- 5.2%	11,470	<b>10,672</b>	- 7.0%
Pending Sales	1,623	<b>1,801</b>	+ 11.0%	8,491	<b>8,810</b>	+ 3.8%
Closed Sales	1,503	<b>1,738</b>	+ 15.6%	7,494	<b>7,563</b>	+ 0.9%
Average Sales Price*	\$363,517	<b>\$371,245</b>	+ 2.1%	\$360,167	<b>\$363,611</b>	+ 1.0%
Median Sales Price*	\$321,100	<b>\$325,000</b>	+ 1.2%	\$315,000	<b>\$318,000</b>	+ 1.0%
Percent of Original List Price Received*	97.0%	<b>97.8%</b>	+ 0.8%	96.6%	<b>97.0%</b>	+ 0.4%
Days on Market Until Sale	48	<b>46</b>	- 4.2%	54	<b>53</b>	- 1.9%
Inventory of Homes for Sale	4,407	<b>2,973</b>	- 32.5%	--	--	--
Months Supply of Inventory	3.5	<b>2.2</b>	- 50.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**- 9.1%**

**- 6.7%**

**+ 116.6%**

Change in  
New Listings

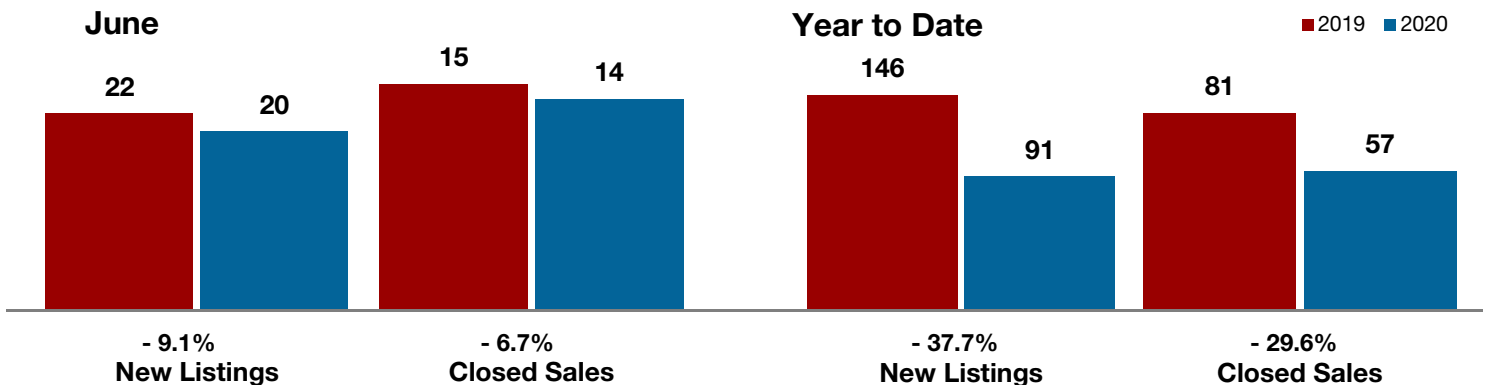
Change in  
Closed Sales

Change in  
Median Sales Price

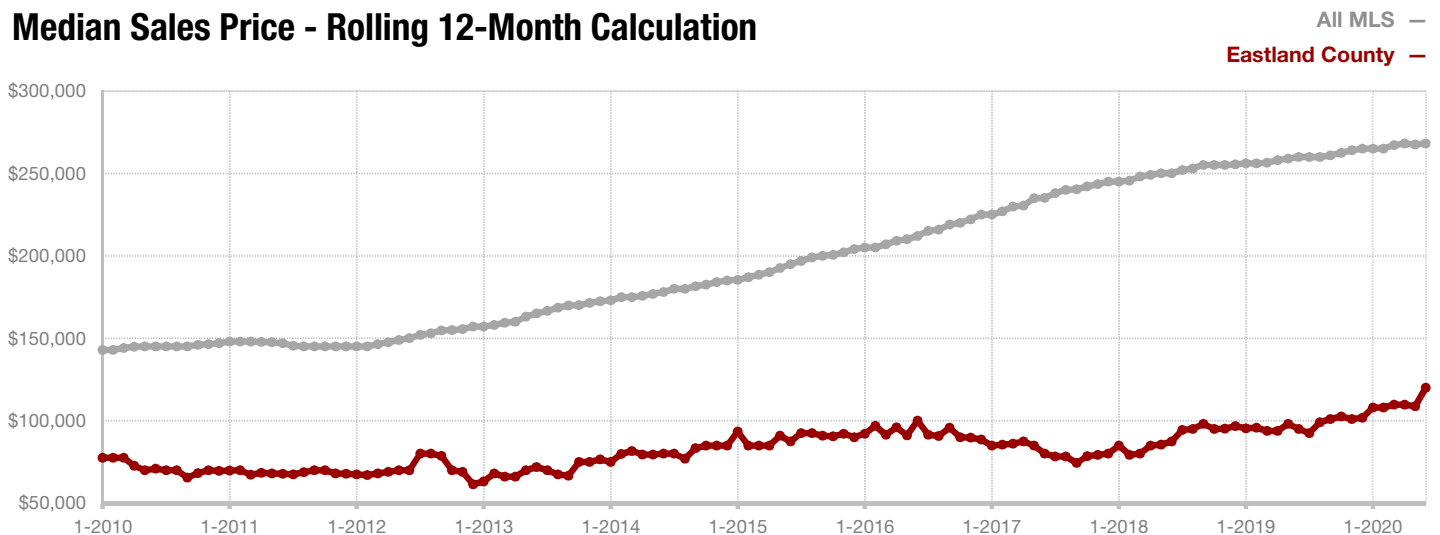
## Eastland County

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	22	20	- 9.1%	146	91	- 37.7%
Pending Sales	16	8	- 50.0%	97	64	- 34.0%
Closed Sales	15	14	- 6.7%	81	57	- 29.6%
Average Sales Price*	\$80,650	<b>\$180,671</b>	+ 124.0%	\$178,988	<b>\$180,106</b>	+ 0.6%
Median Sales Price*	\$72,000	<b>\$155,950</b>	+ 116.6%	\$89,250	<b>\$139,200</b>	+ 56.0%
Percent of Original List Price Received*	90.0%	<b>93.2%</b>	+ 3.6%	89.4%	<b>90.5%</b>	+ 1.2%
Days on Market Until Sale	110	<b>125</b>	+ 13.6%	121	<b>110</b>	- 9.1%
Inventory of Homes for Sale	111	<b>78</b>	- 29.7%	--	--	--
Months Supply of Inventory	8.4	<b>7.1</b>	- 12.5%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



## Ellis County

**- 12.1%**

**+ 8.3%**

**+ 9.6%**

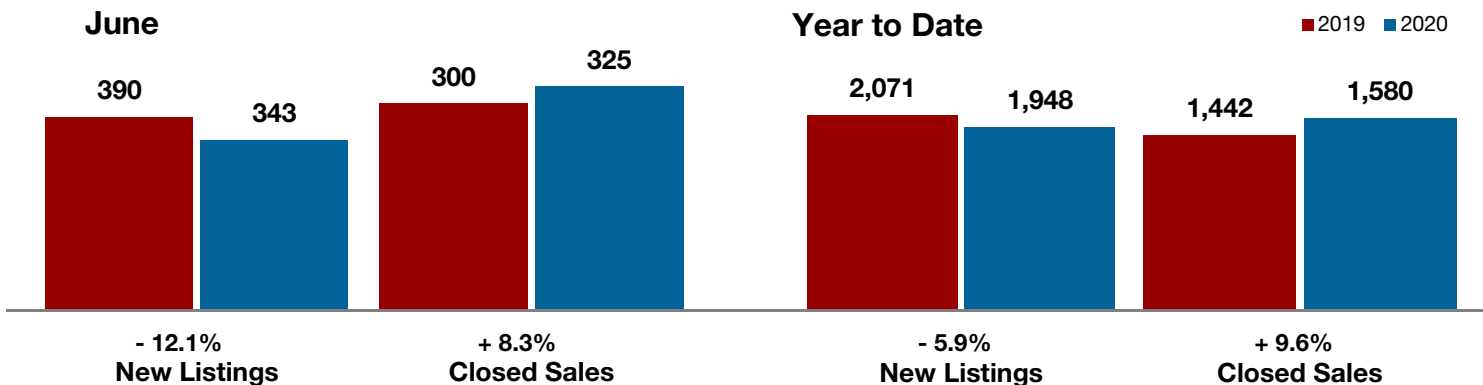
Change in  
New Listings

Change in  
Closed Sales

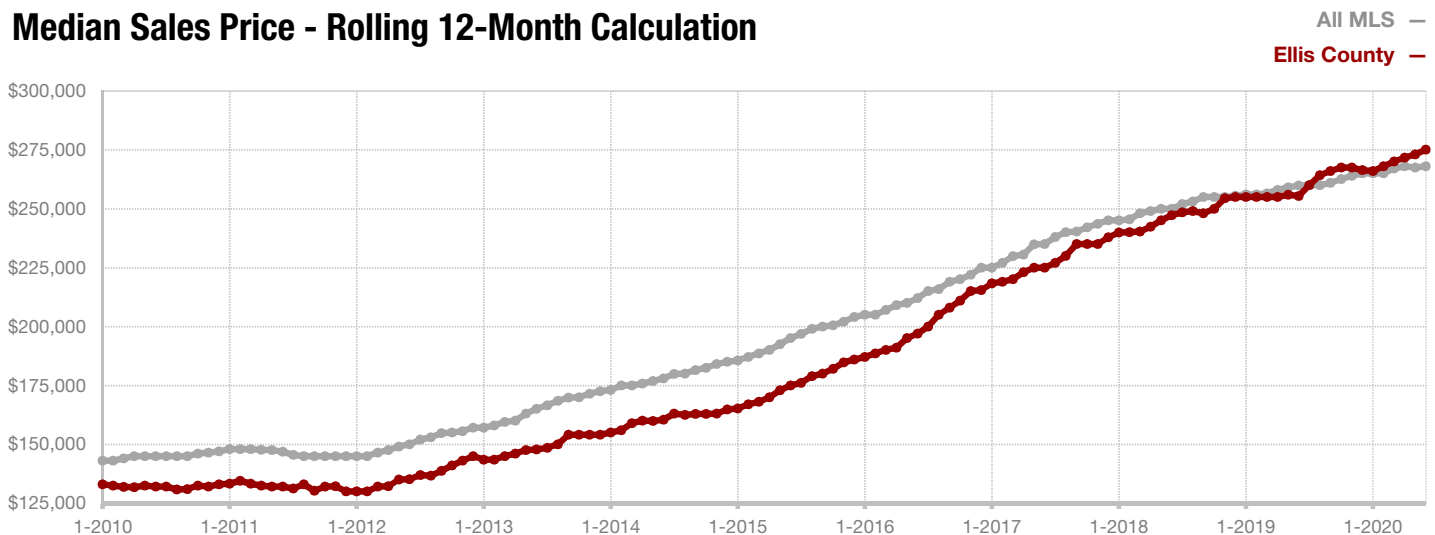
Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	390	<b>343</b>	- 12.1%	2,071	<b>1,948</b>	- 5.9%
Pending Sales	310	<b>338</b>	+ 9.0%	1,639	<b>1,818</b>	+ 10.9%
Closed Sales	300	<b>325</b>	+ 8.3%	1,442	<b>1,580</b>	+ 9.6%
Average Sales Price*	\$278,058	<b>\$299,937</b>	+ 7.9%	\$278,551	<b>\$297,088</b>	+ 6.7%
Median Sales Price*	\$257,000	<b>\$281,607</b>	+ 9.6%	\$255,950	<b>\$275,000</b>	+ 7.4%
Percent of Original List Price Received*	97.7%	<b>97.9%</b>	+ 0.2%	97.4%	<b>97.2%</b>	- 0.2%
Days on Market Until Sale	39	<b>50</b>	+ 28.2%	54	<b>58</b>	+ 7.4%
Inventory of Homes for Sale	776	<b>556</b>	- 28.4%	--	--	--
Months Supply of Inventory	3.1	<b>2.0</b>	- 33.3%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



## Erath County

**+ 1.6%**

**+ 15.6%**

**+ 39.3%**

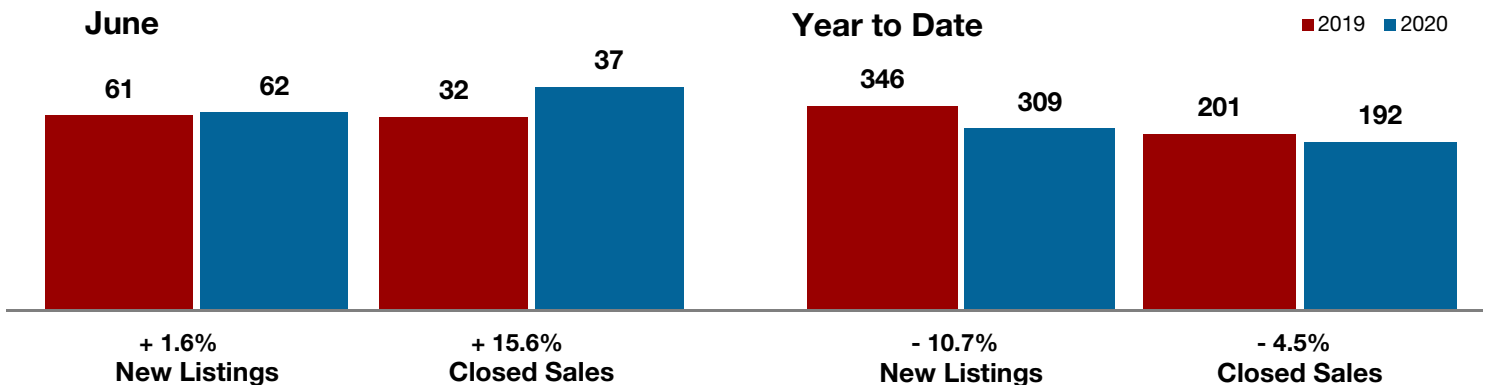
Change in  
New Listings

Change in  
Closed Sales

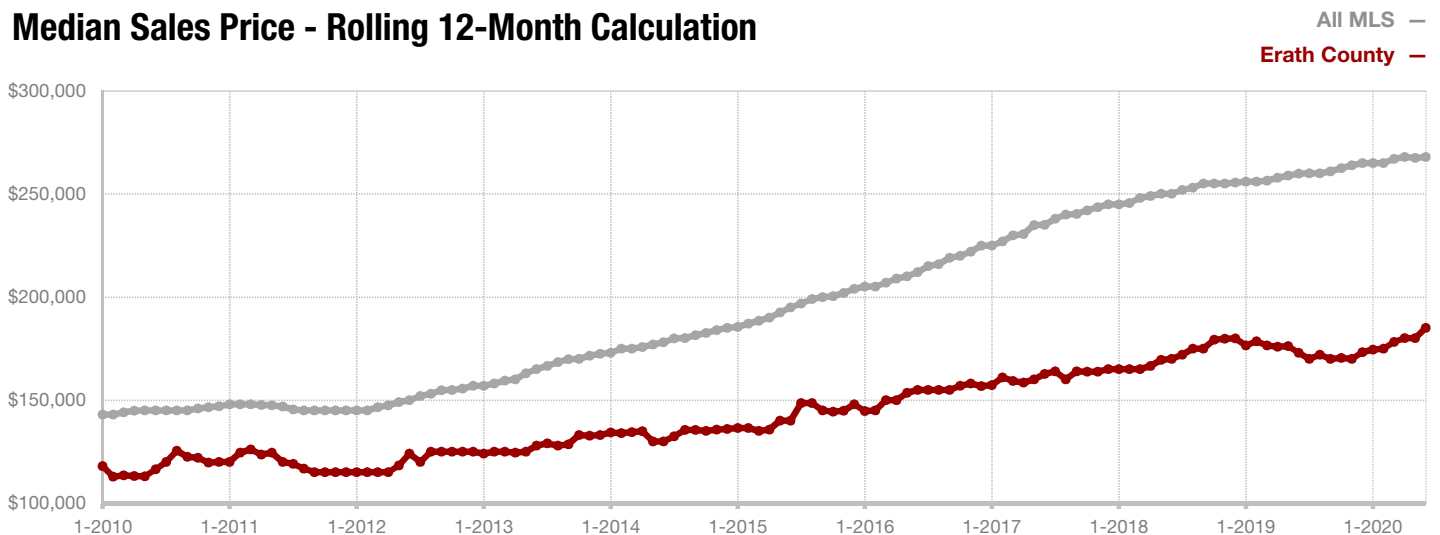
Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	61	62	+ 1.6%	346	309	- 10.7%
Pending Sales	42	31	- 26.2%	241	210	- 12.9%
Closed Sales	32	37	+ 15.6%	201	192	- 4.5%
Average Sales Price*	\$181,458	<b>\$310,837</b>	+ 71.3%	\$214,139	<b>\$259,897</b>	+ 21.4%
Median Sales Price*	\$168,750	<b>\$235,000</b>	+ 39.3%	\$168,000	<b>\$217,500</b>	+ 29.5%
Percent of Original List Price Received*	93.9%	<b>96.2%</b>	+ 2.4%	93.7%	<b>94.2%</b>	+ 0.5%
Days on Market Until Sale	34	65	+ 91.2%	58	67	+ 15.5%
Inventory of Homes for Sale	186	166	- 10.8%	--	--	--
Months Supply of Inventory	5.0	4.5	0.0%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation





# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 16.1%**

**+ 12.5%**

**- 11.8%**

Change in  
New Listings

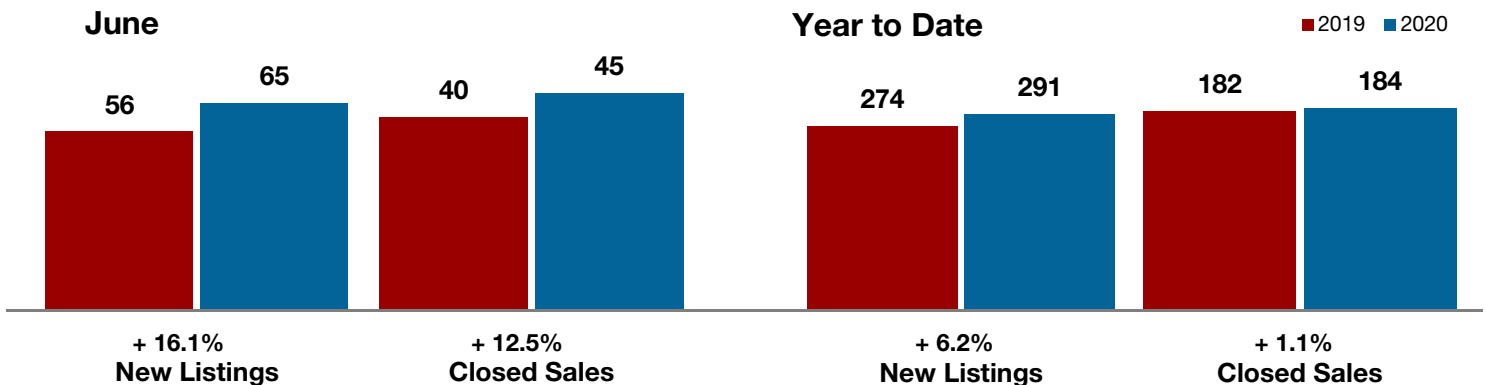
Change in  
Closed Sales

Change in  
Median Sales Price

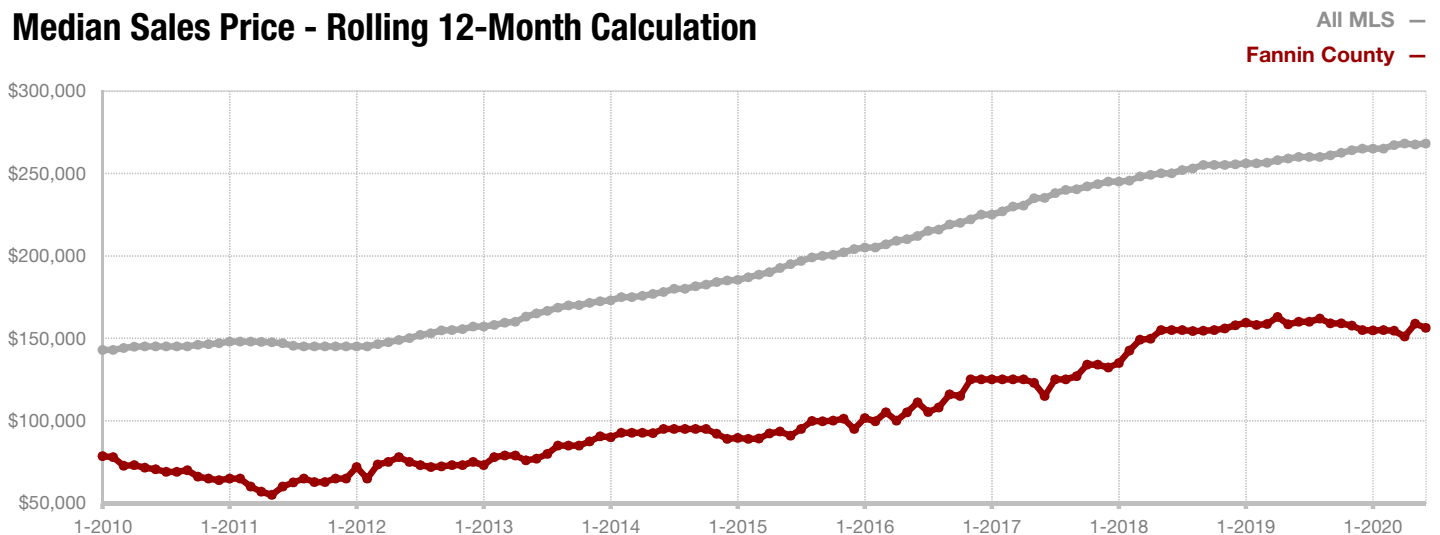
## Fannin County

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	56	65	+ 16.1%	274	291	+ 6.2%
Pending Sales	38	44	+ 15.8%	205	206	+ 0.5%
Closed Sales	40	45	+ 12.5%	182	184	+ 1.1%
Average Sales Price*	\$198,273	\$196,760	- 0.8%	\$193,700	\$194,803	+ 0.6%
Median Sales Price*	\$175,750	\$155,000	- 11.8%	\$159,000	\$162,800	+ 2.4%
Percent of Original List Price Received*	94.8%	95.5%	+ 0.7%	93.3%	93.4%	+ 0.1%
Days on Market Until Sale	59	65	+ 10.2%	68	68	0.0%
Inventory of Homes for Sale	151	138	- 8.6%	--	--	--
Months Supply of Inventory	4.8	4.2	- 20.0%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**- 18.8%**

**- 16.7%**

**+ 84.1%**

Change in  
New Listings

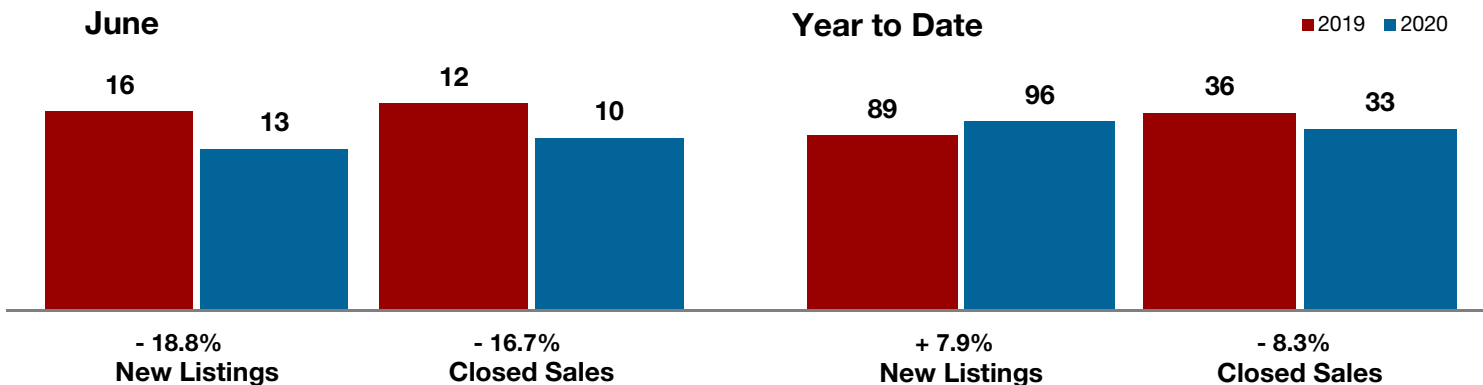
Change in  
Closed Sales

Change in  
Median Sales Price

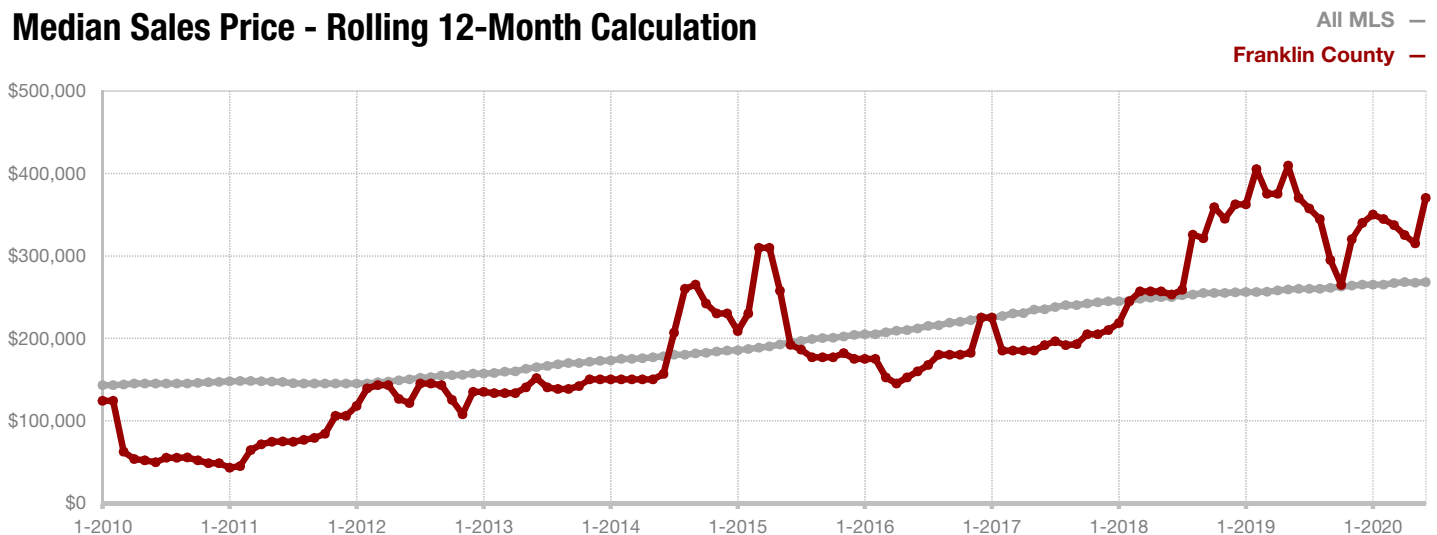
## Franklin County

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	16	13	- 18.8%	89	96	+ 7.9%
Pending Sales	5	20	+ 300.0%	35	57	+ 62.9%
Closed Sales	12	10	- 16.7%	36	33	- 8.3%
Average Sales Price*	\$385,750	<b>\$593,191</b>	+ 53.8%	\$454,969	<b>\$482,683</b>	+ 6.1%
Median Sales Price*	\$267,500	<b>\$492,500</b>	+ 84.1%	\$344,500	<b>\$420,000</b>	+ 21.9%
Percent of Original List Price Received*	91.4%	<b>95.6%</b>	+ 4.6%	92.5%	<b>92.7%</b>	+ 0.2%
Days on Market Until Sale	96	75	- 21.9%	80	74	- 7.5%
Inventory of Homes for Sale	69	48	- 30.4%	--	--	--
Months Supply of Inventory	11.7	6.4	- 50.0%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 50.0%**

**0.0%**

**+ 64.7%**

Change in  
New Listings

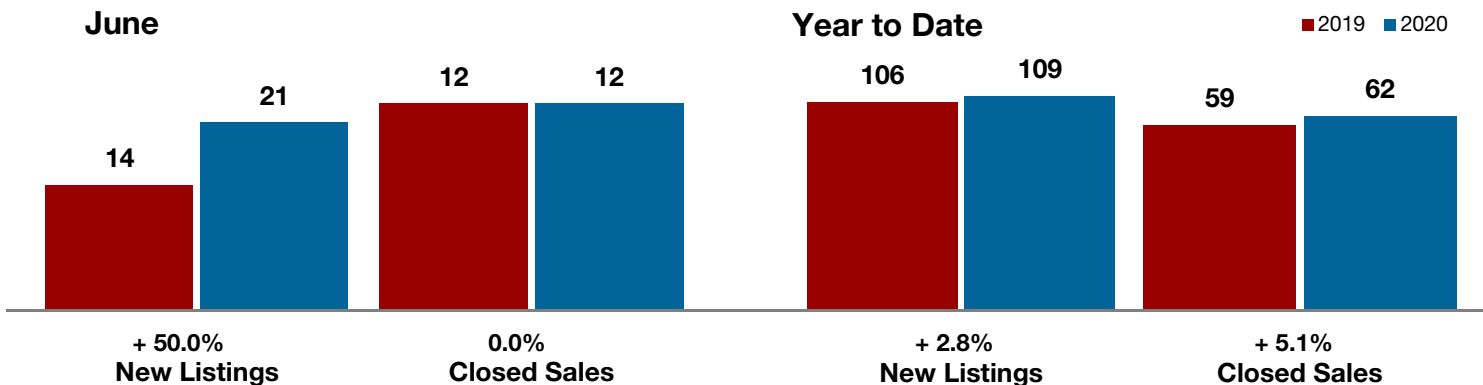
Change in  
Closed Sales

Change in  
Median Sales Price

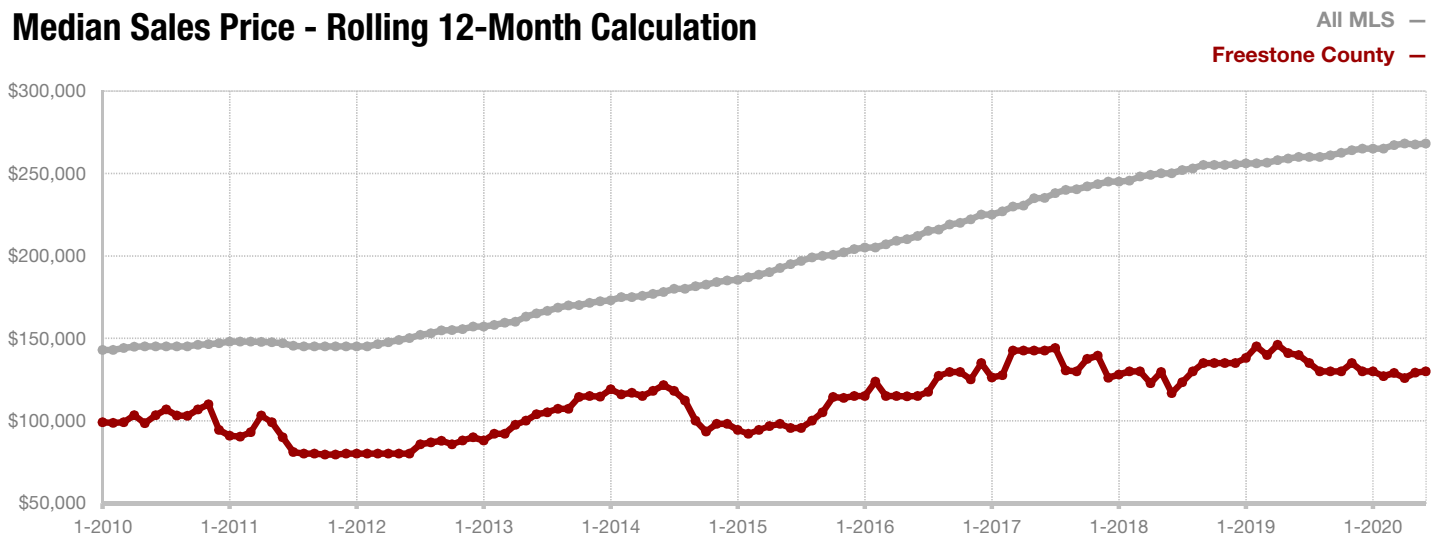
## Freestone County

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	14	21	+ 50.0%	106	109	+ 2.8%
Pending Sales	8	11	+ 37.5%	63	75	+ 19.0%
Closed Sales	12	12	0.0%	59	62	+ 5.1%
Average Sales Price*	\$90,721	<b>\$179,471</b>	+ 97.8%	\$139,848	<b>\$181,379</b>	+ 29.7%
Median Sales Price*	\$95,000	<b>\$156,500</b>	+ 64.7%	\$120,000	<b>\$126,875</b>	+ 5.7%
Percent of Original List Price Received*	87.7%	<b>91.9%</b>	+ 4.8%	90.5%	<b>91.9%</b>	+ 1.5%
Days on Market Until Sale	88	118	+ 34.1%	83	97	+ 16.9%
Inventory of Homes for Sale	67	60	- 10.4%	--	--	--
Months Supply of Inventory	6.0	5.1	- 16.7%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**- 11.2%**

**+ 30.8%**

**- 5.4%**

Change in  
New Listings

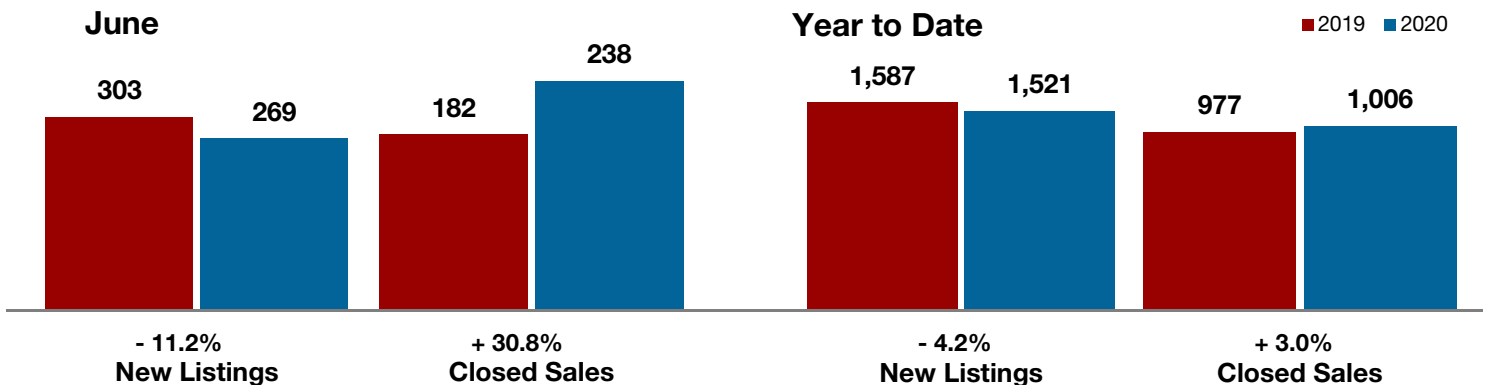
Change in  
Closed Sales

Change in  
Median Sales Price

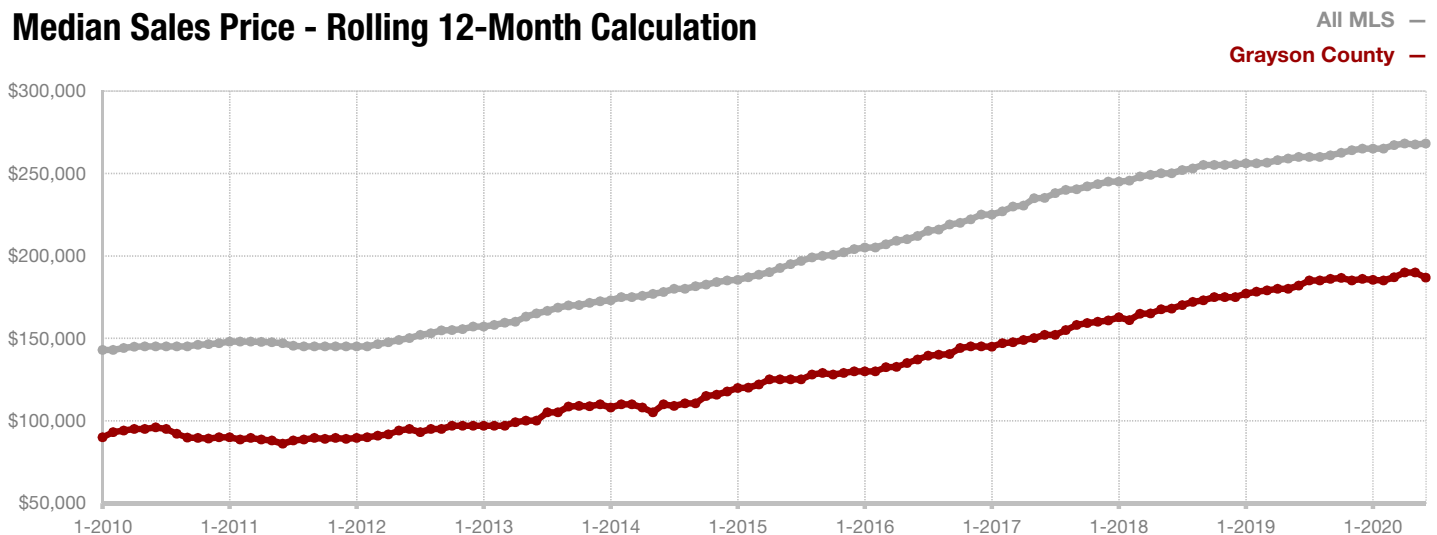
## Grayson County

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	303	269	- 11.2%	1,587	1,521	- 4.2%
Pending Sales	211	207	- 1.9%	1,104	1,143	+ 3.5%
Closed Sales	182	238	+ 30.8%	977	1,006	+ 3.0%
Average Sales Price*	\$242,600	\$218,455	- 10.0%	\$221,518	\$219,755	- 0.8%
Median Sales Price*	\$206,500	\$195,298	- 5.4%	\$185,000	\$185,000	0.0%
Percent of Original List Price Received*	94.2%	95.0%	+ 0.8%	94.2%	94.0%	- 0.2%
Days on Market Until Sale	71	62	- 12.7%	62	67	+ 8.1%
Inventory of Homes for Sale	761	618	- 18.8%	--	--	--
Months Supply of Inventory	4.6	3.4	- 40.0%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 21.4%**

**0.0%**

**+ 10.7%**

Change in  
New Listings

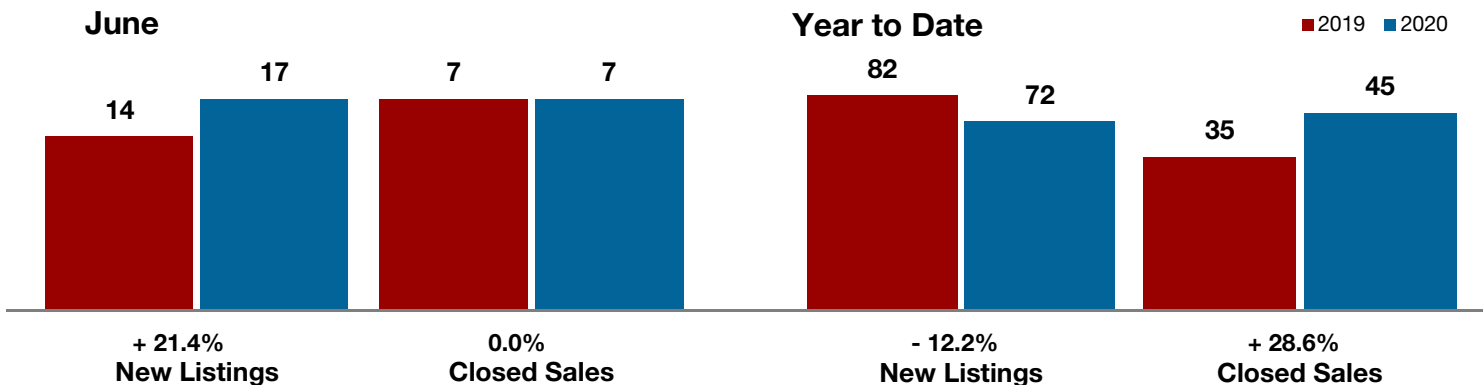
Change in  
Closed Sales

Change in  
Median Sales Price

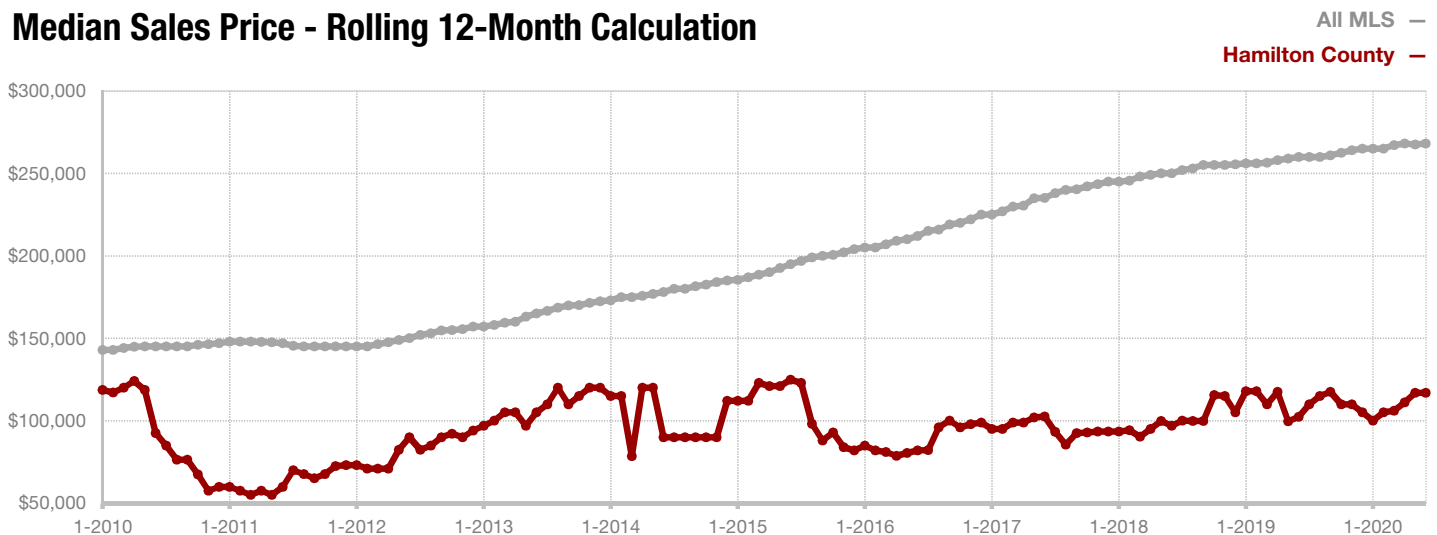
## Hamilton County

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	14	17	+ 21.4%	82	72	- 12.2%
Pending Sales	20	7	- 65.0%	52	57	+ 9.6%
Closed Sales	7	7	0.0%	35	45	+ 28.6%
Average Sales Price*	\$208,571	<b>\$245,429</b>	+ 17.7%	\$172,690	<b>\$198,846</b>	+ 15.1%
Median Sales Price*	\$122,000	<b>\$135,000</b>	+ 10.7%	\$92,500	<b>\$114,500</b>	+ 23.8%
Percent of Original List Price Received*	91.2%	<b>95.1%</b>	+ 4.3%	89.5%	<b>88.4%</b>	- 1.2%
Days on Market Until Sale	100	53	- 47.0%	83	105	+ 26.5%
Inventory of Homes for Sale	65	41	- 36.9%	--	--	--
Months Supply of Inventory	8.9	5.2	- 44.4%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



## Harrison County

--      0.0%      + 52.1%

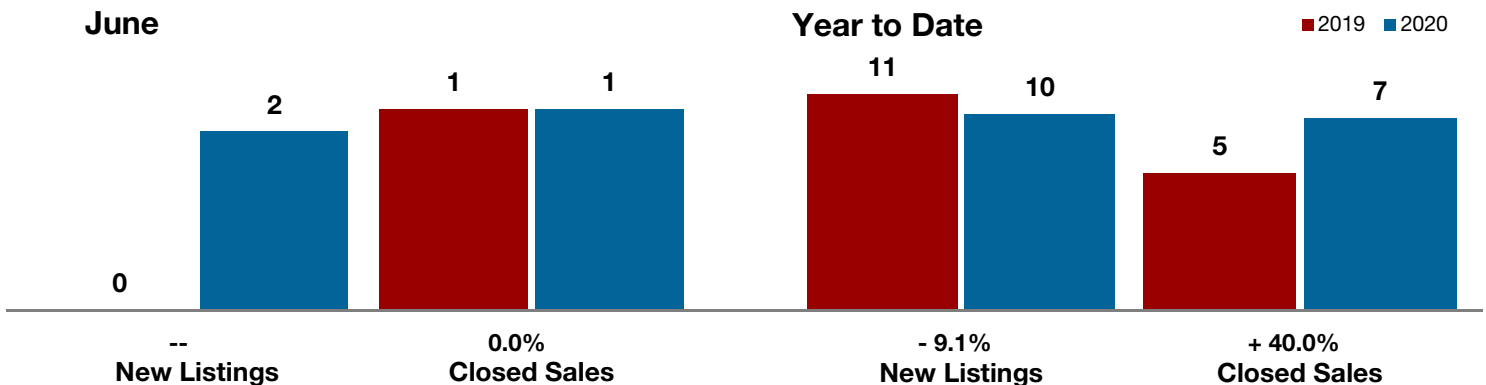
Change in  
New Listings

Change in  
Closed Sales

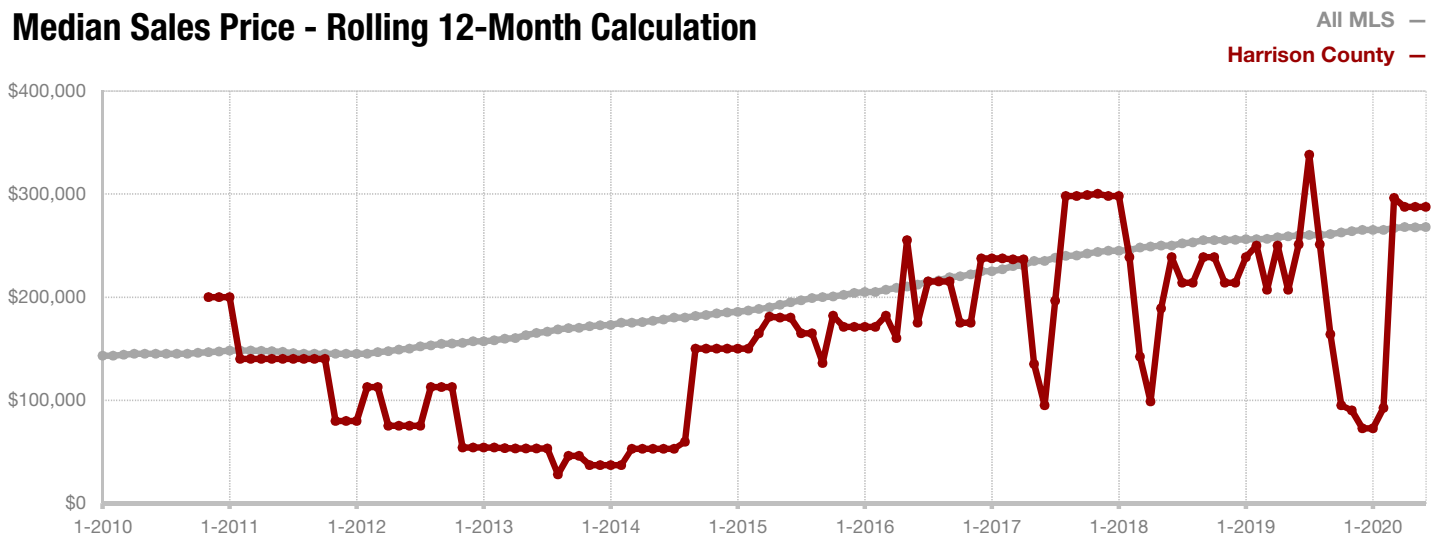
Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	0	2	--	11	10	- 9.1%
Pending Sales	2	1	- 50.0%	7	6	- 14.3%
Closed Sales	1	1	0.0%	5	7	+ 40.0%
Average Sales Price*	\$365,000	\$555,000	+ 52.1%	\$179,400	\$432,786	+ 141.2%
Median Sales Price*	\$365,000	\$555,000	+ 52.1%	\$55,000	\$319,000	+ 480.0%
Percent of Original List Price Received*	97.3%	98.2%	+ 0.9%	84.9%	94.5%	+ 11.3%
Days on Market Until Sale	94	14	- 85.1%	104	79	- 24.0%
Inventory of Homes for Sale	9	8	- 11.1%	--	--	--
Months Supply of Inventory	6.9	5.8	- 14.3%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 9.7%**

**+ 51.1%**

**+ 0.5%**

Change in  
New Listings

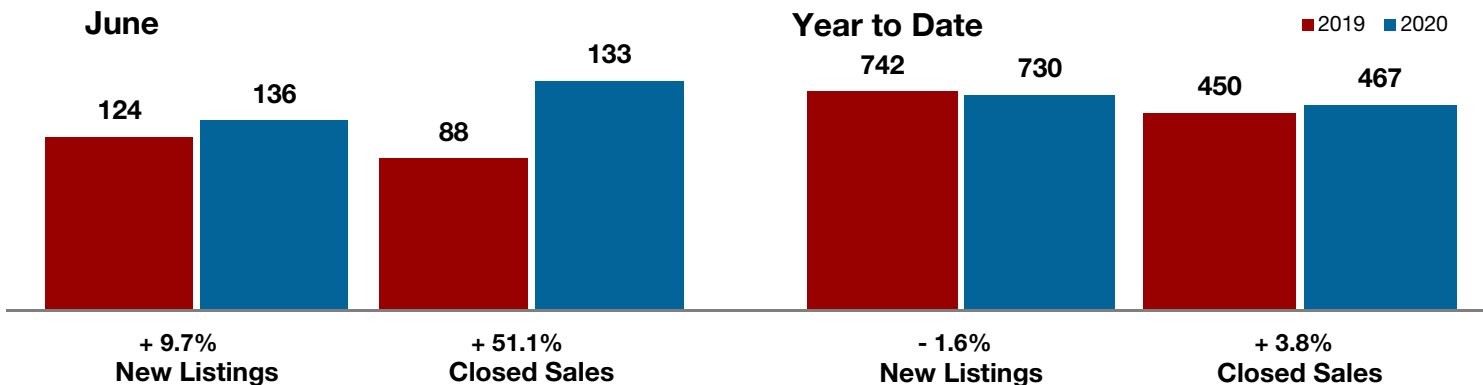
Change in  
Closed Sales

Change in  
Median Sales Price

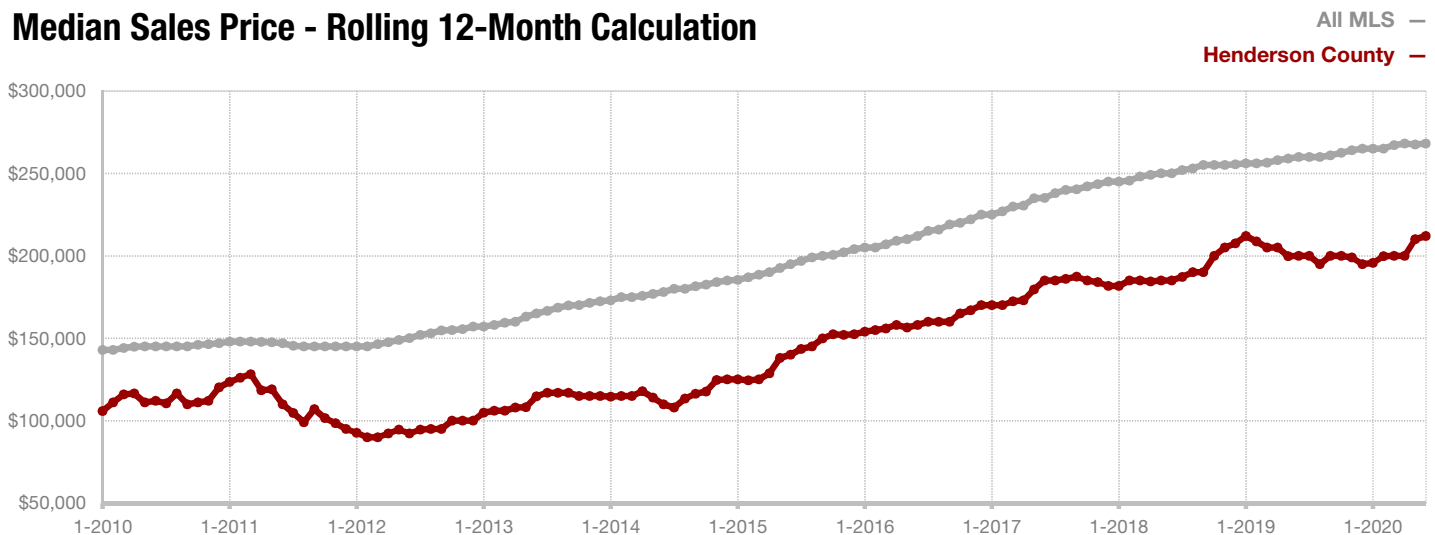
## Henderson County

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	124	136	+ 9.7%	742	730	- 1.6%
Pending Sales	79	134	+ 69.6%	484	598	+ 23.6%
Closed Sales	88	133	+ 51.1%	450	467	+ 3.8%
Average Sales Price*	\$335,220	\$328,086	- 2.1%	\$278,944	\$289,581	+ 3.8%
Median Sales Price*	\$241,000	\$242,250	+ 0.5%	\$190,000	\$220,000	+ 15.8%
Percent of Original List Price Received*	92.9%	94.9%	+ 2.2%	92.4%	92.7%	+ 0.3%
Days on Market Until Sale	66	83	+ 25.8%	72	75	+ 4.2%
Inventory of Homes for Sale	454	285	- 37.2%	--	--	--
Months Supply of Inventory	5.9	3.4	- 50.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



## Hill County

**- 23.6%**

**+ 20.0%**

**- 11.4%**

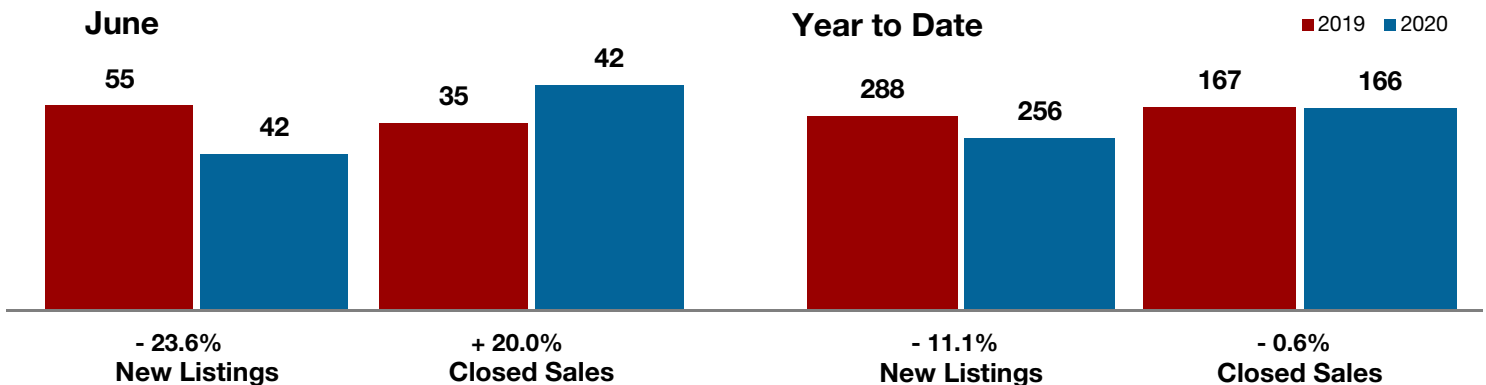
Change in  
New Listings

Change in  
Closed Sales

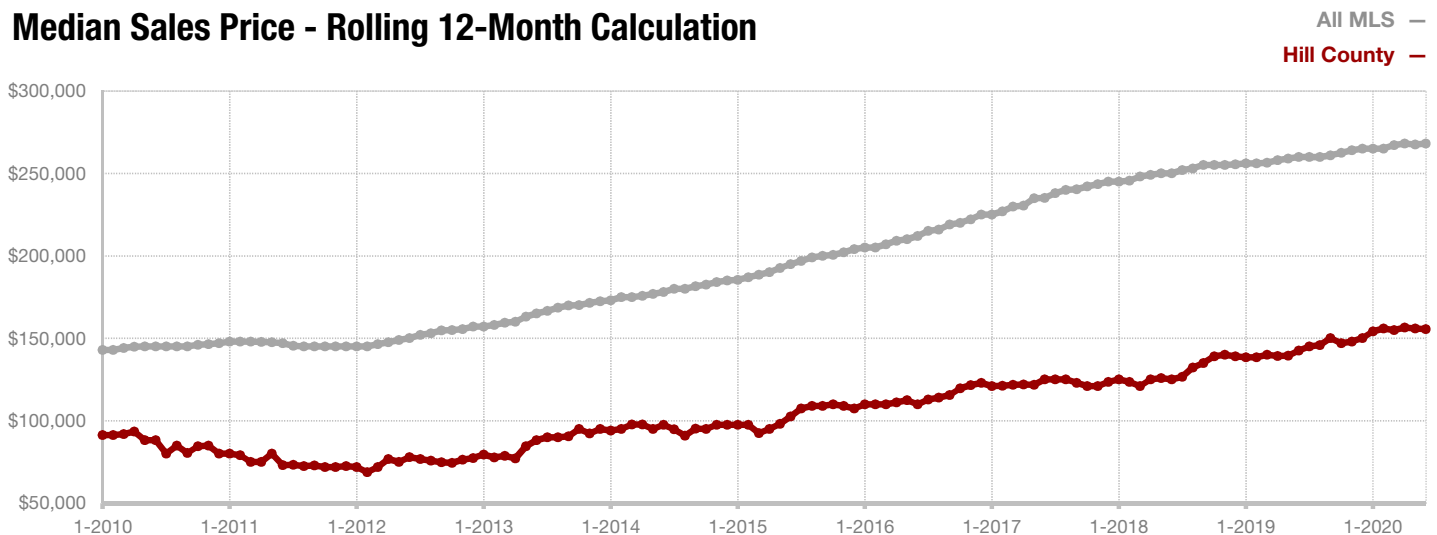
Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	55	42	- 23.6%	288	256	- 11.1%
Pending Sales	32	32	0.0%	192	186	- 3.1%
Closed Sales	35	42	+ 20.0%	167	166	- 0.6%
Average Sales Price*	\$239,102	\$189,916	- 20.6%	\$186,713	\$179,881	- 3.7%
Median Sales Price*	\$180,000	\$159,500	- 11.4%	\$139,500	\$150,000	+ 7.5%
Percent of Original List Price Received*	93.8%	92.9%	- 1.0%	92.7%	92.3%	- 0.4%
Days on Market Until Sale	120	71	- 40.8%	76	79	+ 3.9%
Inventory of Homes for Sale	161	122	- 24.2%	--	--	--
Months Supply of Inventory	5.9	4.0	- 33.3%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation





# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



## Hood County

**+ 8.6%**

**+ 13.3%**

**- 2.8%**

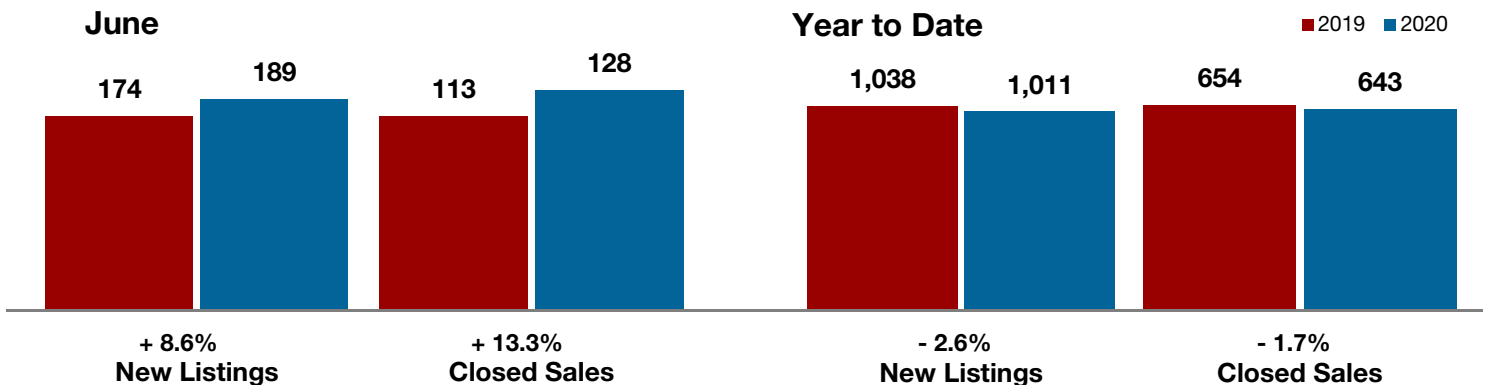
Change in  
New Listings

Change in  
Closed Sales

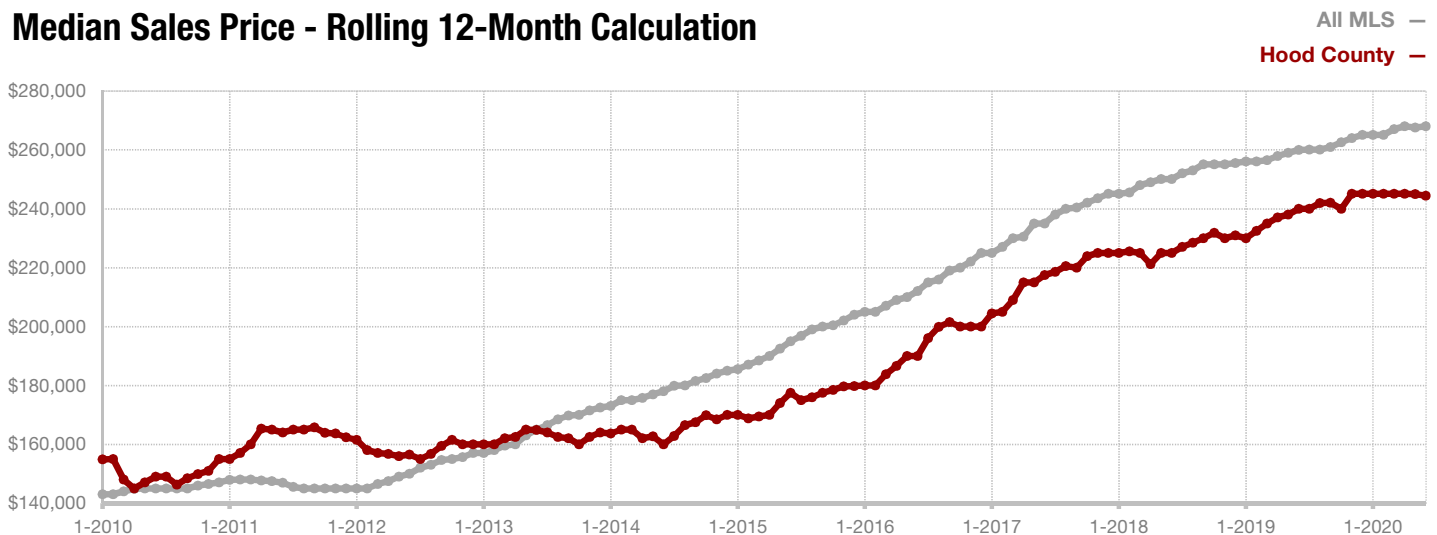
Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	174	189	+ 8.6%	1,038	1,011	- 2.6%
Pending Sales	133	131	- 1.5%	733	718	- 2.0%
Closed Sales	113	128	+ 13.3%	654	643	- 1.7%
Average Sales Price*	\$299,008	\$296,270	- 0.9%	\$281,579	\$286,130	+ 1.6%
Median Sales Price*	\$259,900	\$252,500	- 2.8%	\$249,000	\$244,900	- 1.6%
Percent of Original List Price Received*	97.0%	95.8%	- 1.2%	96.3%	95.9%	- 0.4%
Days on Market Until Sale	44	56	+ 27.3%	47	55	+ 17.0%
Inventory of Homes for Sale	423	386	- 8.7%	--	--	--
Months Supply of Inventory	3.8	3.3	- 25.0%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**- 4.8%**

**- 4.2%**

**+ 5.2%**

Change in  
New Listings

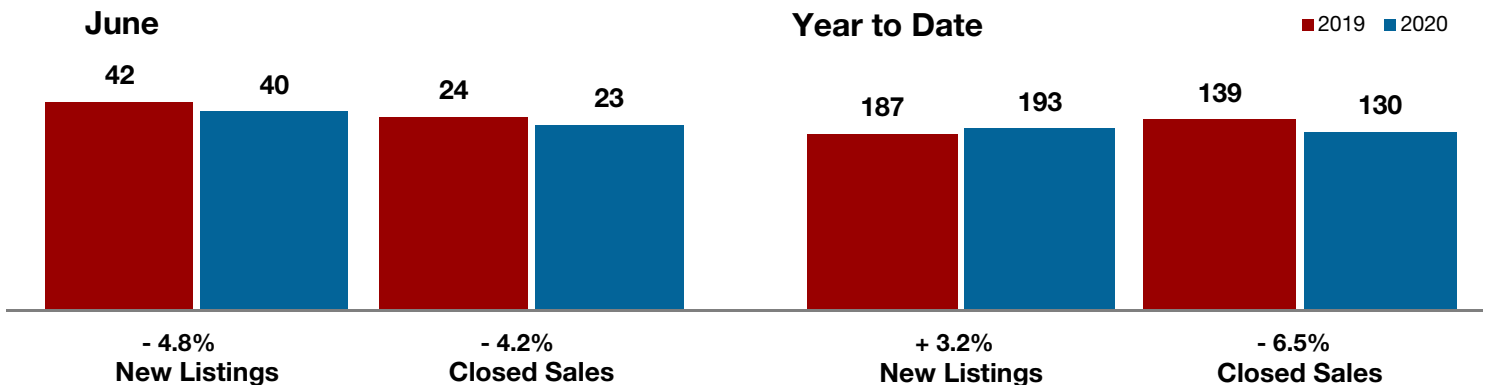
Change in  
Closed Sales

Change in  
Median Sales Price

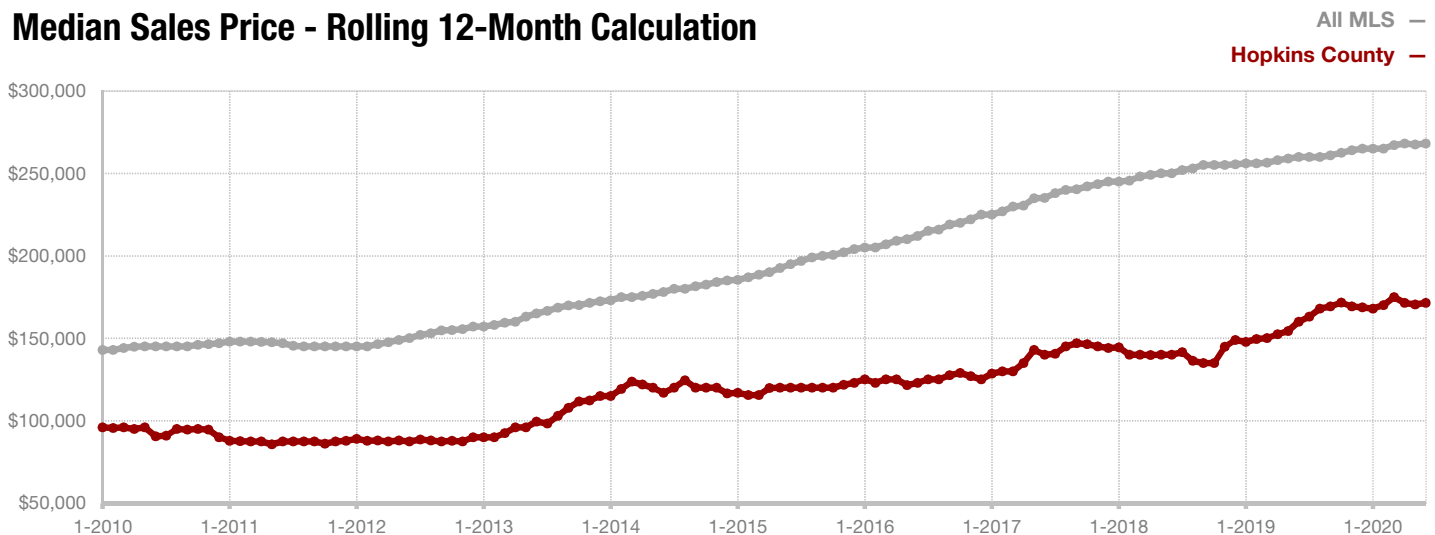
## Hopkins County

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	42	40	- 4.8%	187	193	+ 3.2%
Pending Sales	25	24	- 4.0%	148	141	- 4.7%
Closed Sales	24	23	- 4.2%	139	130	- 6.5%
Average Sales Price*	\$169,569	\$185,920	+ 9.6%	\$193,453	\$198,208	+ 2.5%
Median Sales Price*	\$169,700	\$178,500	+ 5.2%	\$165,000	\$172,450	+ 4.5%
Percent of Original List Price Received*	93.6%	96.0%	+ 2.6%	94.0%	94.4%	+ 0.4%
Days on Market Until Sale	52	44	- 15.4%	57	56	- 1.8%
Inventory of Homes for Sale	95	82	- 13.7%	--	--	--
Months Supply of Inventory	4.0	3.7	0.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



## Hunt County

**+ 9.1%**

**+ 25.4%**

**+ 9.3%**

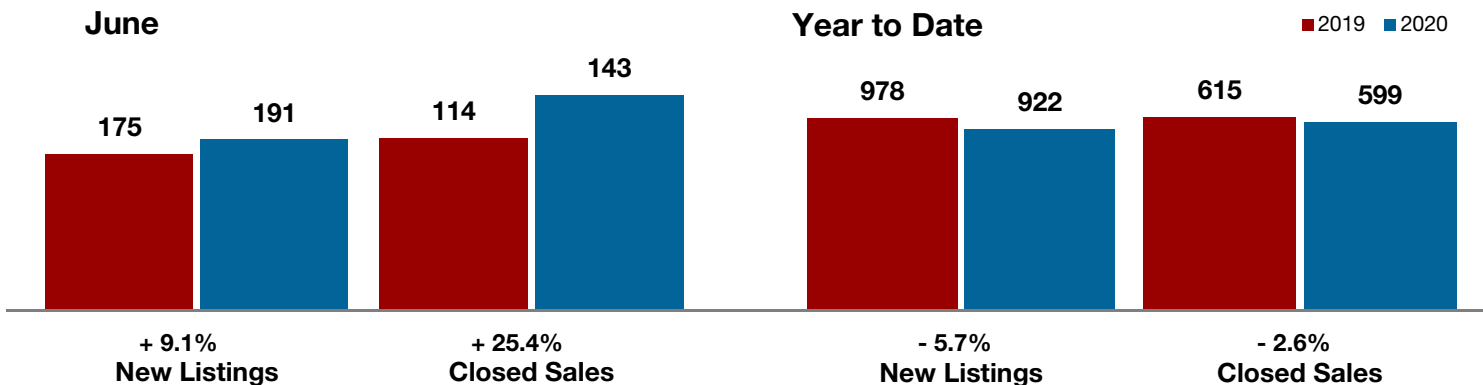
Change in  
New Listings

Change in  
Closed Sales

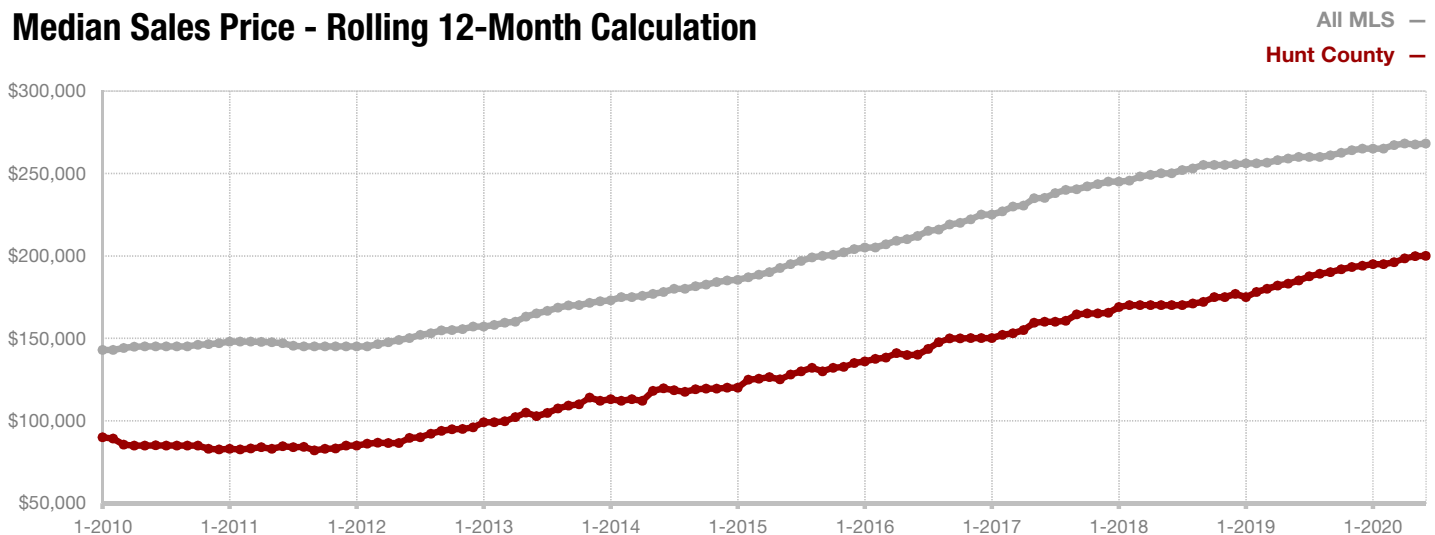
Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	175	191	+ 9.1%	978	922	- 5.7%
Pending Sales	118	151	+ 28.0%	681	710	+ 4.3%
Closed Sales	114	143	+ 25.4%	615	599	- 2.6%
Average Sales Price*	\$213,827	<b>\$238,318</b>	+ 11.5%	\$210,654	<b>\$228,506</b>	+ 8.5%
Median Sales Price*	\$201,223	<b>\$220,000</b>	+ 9.3%	\$190,000	<b>\$202,500</b>	+ 6.6%
Percent of Original List Price Received*	96.7%	<b>96.6%</b>	- 0.1%	95.1%	<b>95.4%</b>	+ 0.3%
Days on Market Until Sale	33	<b>61</b>	+ 84.8%	46	<b>61</b>	+ 32.6%
Inventory of Homes for Sale	409	<b>302</b>	- 26.2%	--	--	--
Months Supply of Inventory	4.1	<b>2.7</b>	- 25.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



## Jack County

**+ 225.0%**

**+ 33.3%**

**- 4.3%**

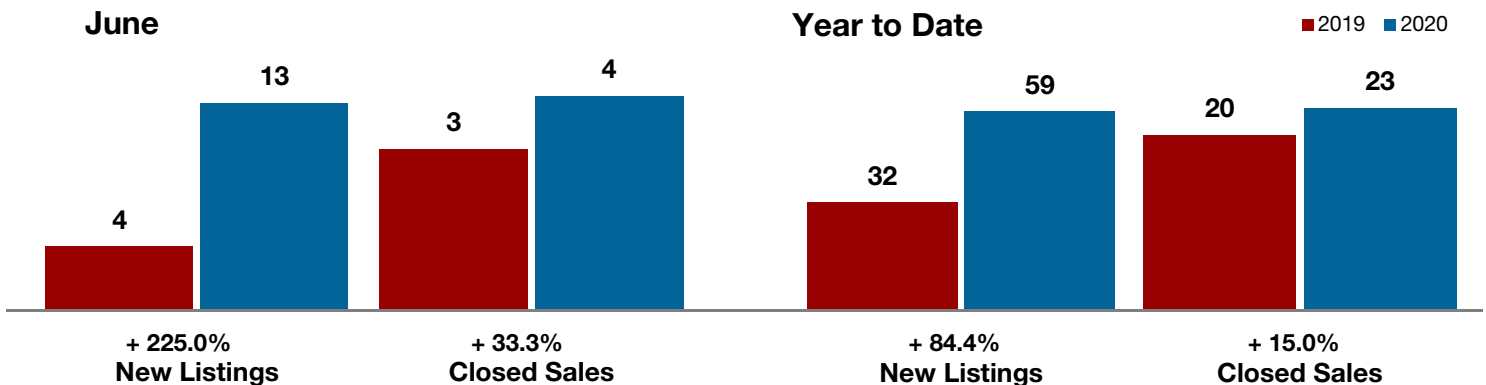
Change in  
New Listings

Change in  
Closed Sales

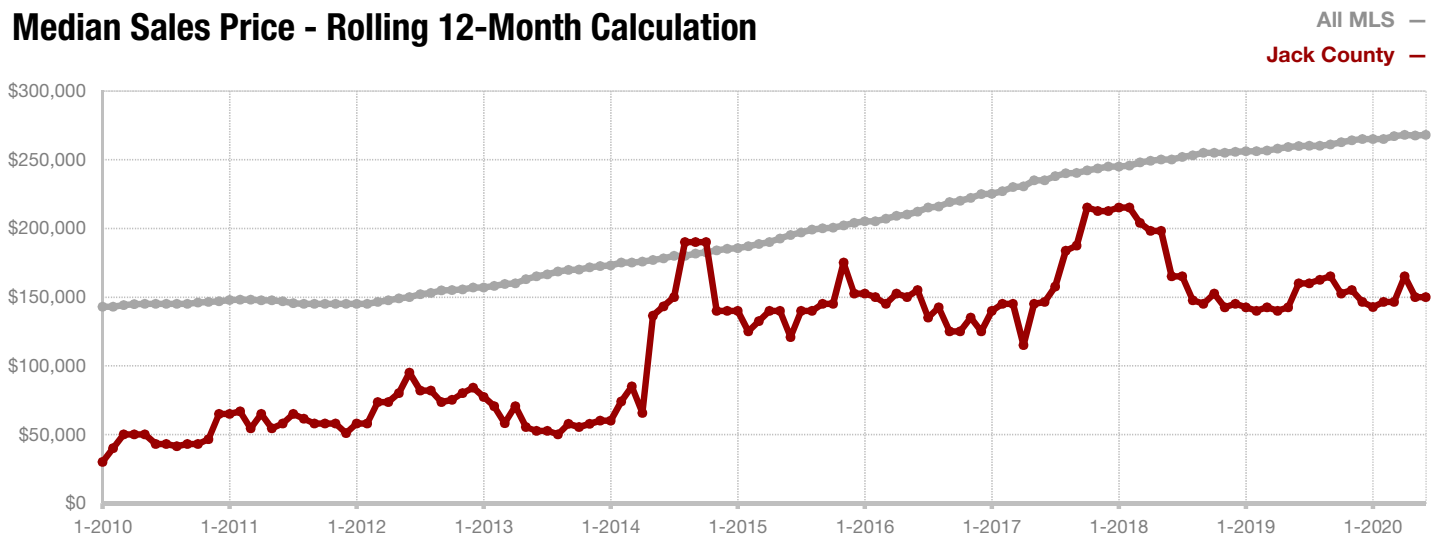
Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	4	13	+ 225.0%	32	59	+ 84.4%
Pending Sales	2	4	+ 100.0%	20	24	+ 20.0%
Closed Sales	3	4	+ 33.3%	20	23	+ 15.0%
Average Sales Price*	\$251,667	\$224,825	- 10.7%	\$211,474	\$218,435	+ 3.3%
Median Sales Price*	\$240,000	\$229,750	- 4.3%	\$177,500	\$160,000	- 9.9%
Percent of Original List Price Received*	98.6%	86.4%	- 12.4%	88.6%	90.6%	+ 2.3%
Days on Market Until Sale	53	110	+ 107.5%	110	75	- 31.8%
Inventory of Homes for Sale	19	47	+ 147.4%	--	--	--
Months Supply of Inventory	4.9	13.4	+ 160.0%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**- 0.8%**

**+ 29.2%**

**+ 1.1%**

Change in  
New Listings

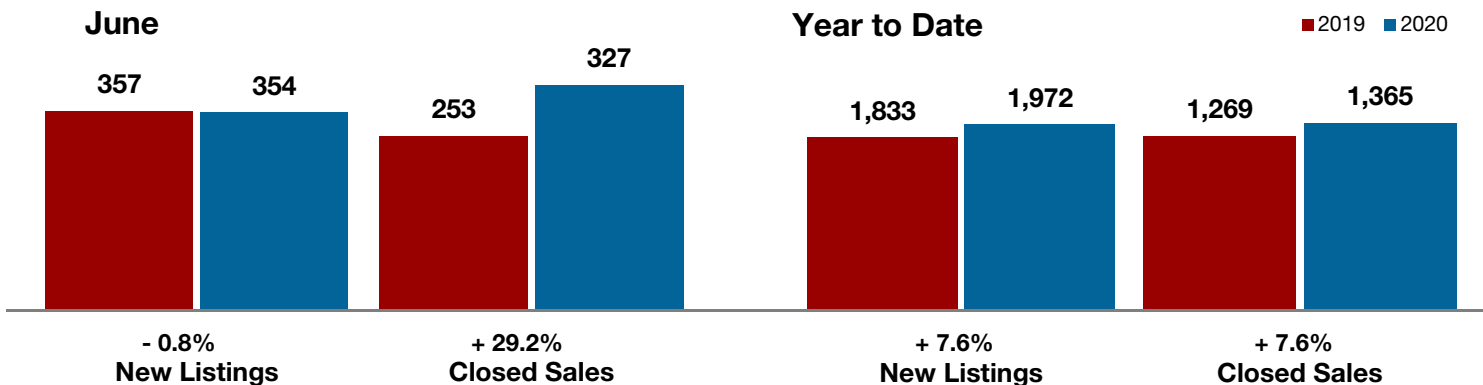
Change in  
Closed Sales

Change in  
Median Sales Price

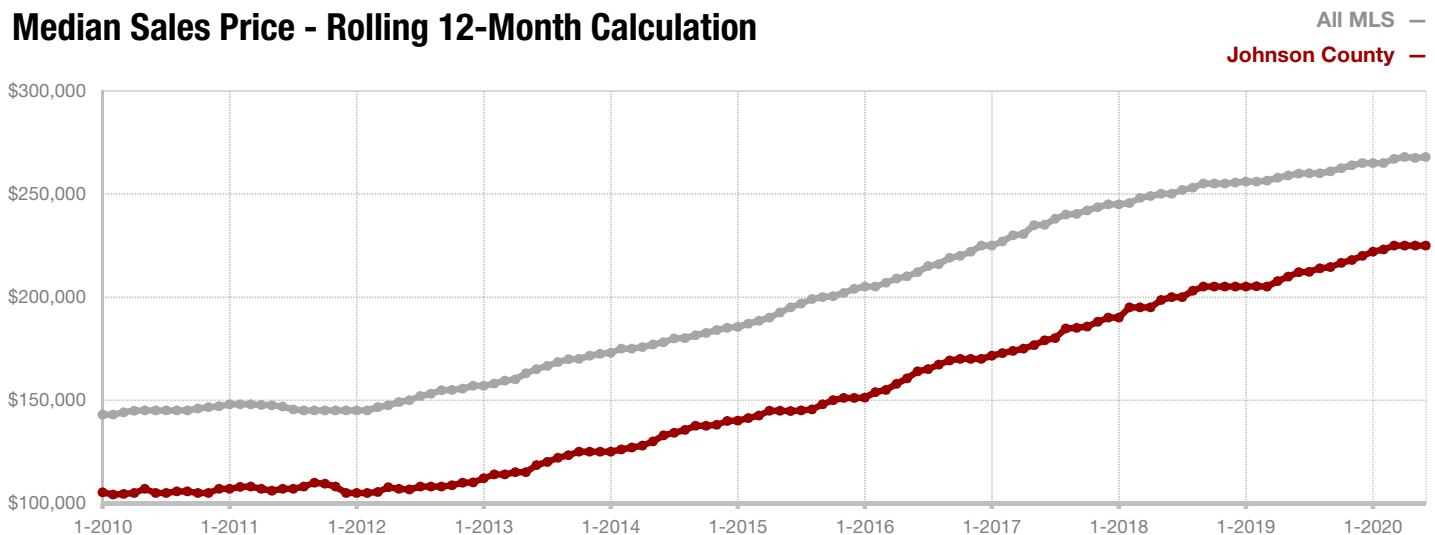
## Johnson County

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	357	354	- 0.8%	1,833	1,972	+ 7.6%
Pending Sales	269	308	+ 14.5%	1,416	1,597	+ 12.8%
Closed Sales	253	327	+ 29.2%	1,269	1,365	+ 7.6%
Average Sales Price*	\$256,599	\$264,414	+ 3.0%	\$242,011	\$253,958	+ 4.9%
Median Sales Price*	\$229,950	\$232,375	+ 1.1%	\$218,500	\$229,300	+ 4.9%
Percent of Original List Price Received*	98.3%	97.6%	- 0.7%	97.3%	97.1%	- 0.2%
Days on Market Until Sale	40	51	+ 27.5%	47	55	+ 17.0%
Inventory of Homes for Sale	665	597	- 10.2%	--	--	--
Months Supply of Inventory	2.9	2.5	0.0%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



## Jones County

**- 26.3%**

**+ 20.0%**

**+ 55.3%**

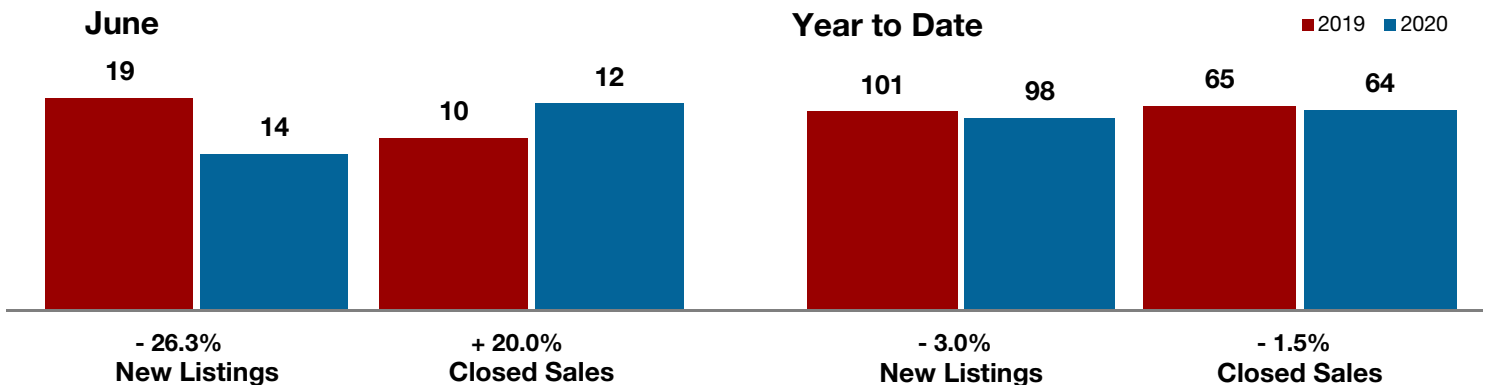
Change in  
New Listings

Change in  
Closed Sales

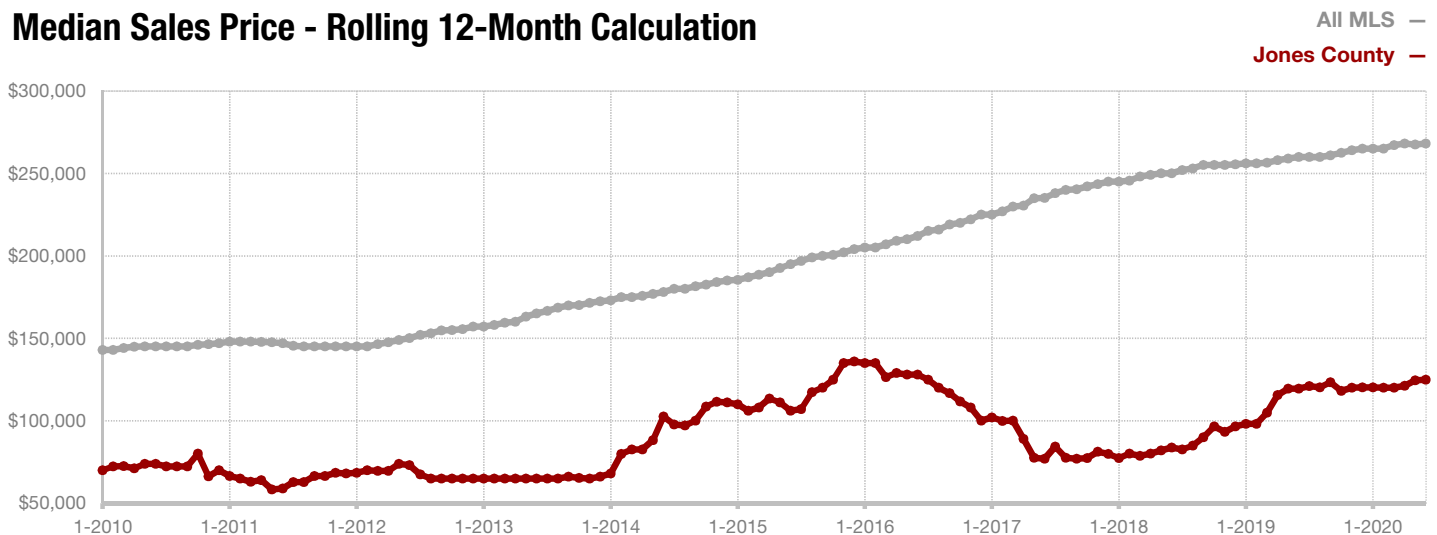
Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	19	14	- 26.3%	101	98	- 3.0%
Pending Sales	9	13	+ 44.4%	71	75	+ 5.6%
Closed Sales	10	12	+ 20.0%	65	64	- 1.5%
Average Sales Price*	\$121,940	<b>\$164,158</b>	+ 34.6%	\$118,932	<b>\$149,514</b>	+ 25.7%
Median Sales Price*	\$123,000	<b>\$191,000</b>	+ 55.3%	\$106,500	<b>\$127,450</b>	+ 19.7%
Percent of Original List Price Received*	89.0%	<b>91.1%</b>	+ 2.4%	90.7%	<b>91.4%</b>	+ 0.8%
Days on Market Until Sale	81	<b>128</b>	+ 58.0%	86	<b>90</b>	+ 4.7%
Inventory of Homes for Sale	66	<b>50</b>	- 24.2%	--	--	--
Months Supply of Inventory	6.4	<b>4.6</b>	- 16.7%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**- 11.6%**

**+ 47.3%**

**+ 2.2%**

Change in  
New Listings

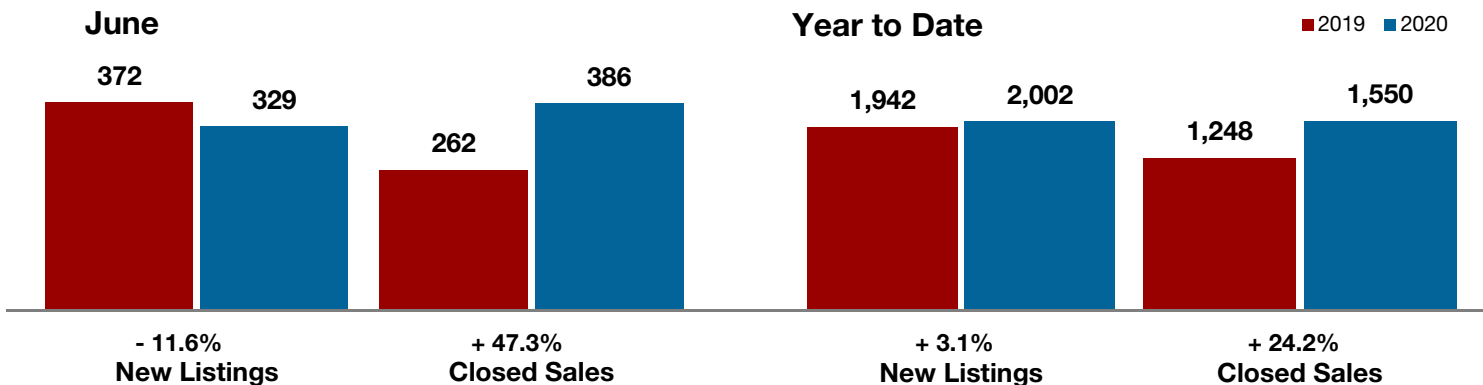
Change in  
Closed Sales

Change in  
Median Sales Price

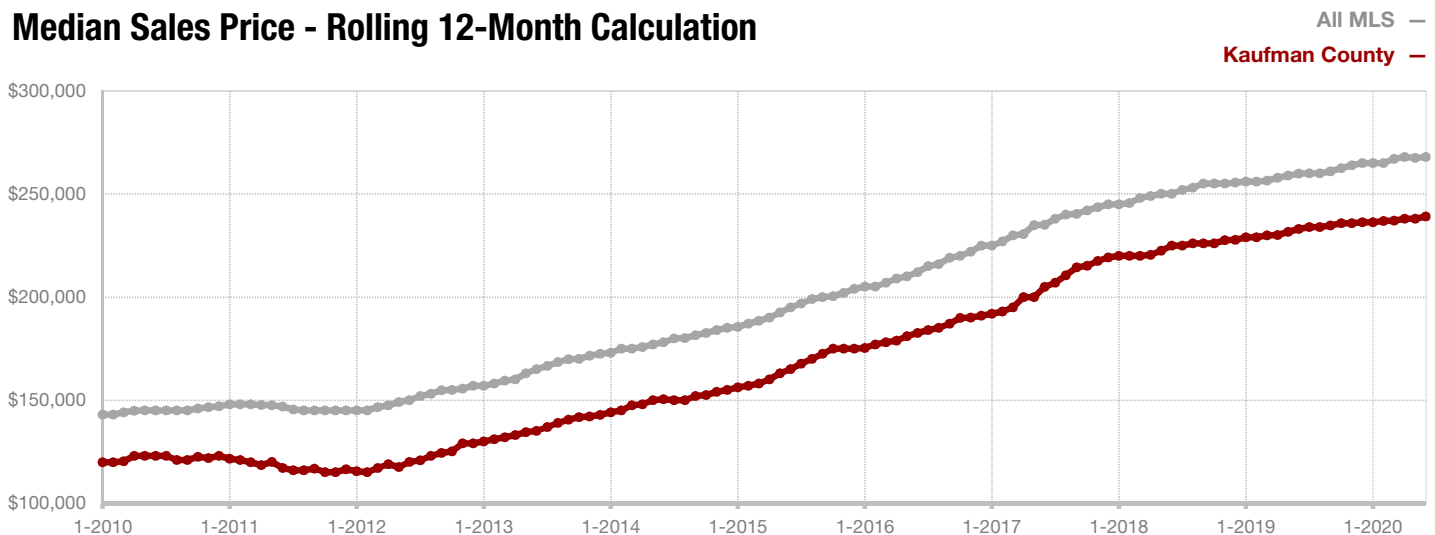
## Kaufman County

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	372	329	- 11.6%	1,942	2,002	+ 3.1%
Pending Sales	280	377	+ 34.6%	1,407	1,827	+ 29.9%
Closed Sales	262	386	+ 47.3%	1,248	1,550	+ 24.2%
Average Sales Price*	\$255,828	\$260,590	+ 1.9%	\$241,919	\$251,802	+ 4.1%
Median Sales Price*	\$239,700	\$245,000	+ 2.2%	\$234,500	\$239,250	+ 2.0%
Percent of Original List Price Received*	96.3%	96.7%	+ 0.4%	96.4%	96.0%	- 0.4%
Days on Market Until Sale	50	56	+ 12.0%	55	62	+ 12.7%
Inventory of Homes for Sale	824	509	- 38.2%	--	--	--
Months Supply of Inventory	3.7	1.8	- 50.0%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**- 38.7%**

**+ 61.1%**

**+ 8.2%**

Change in  
New Listings

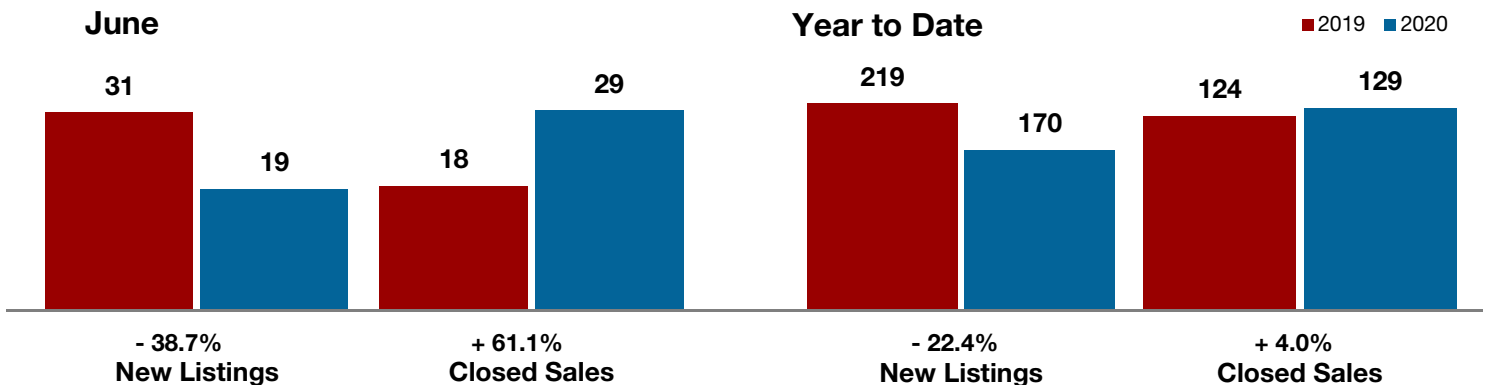
Change in  
Closed Sales

Change in  
Median Sales Price

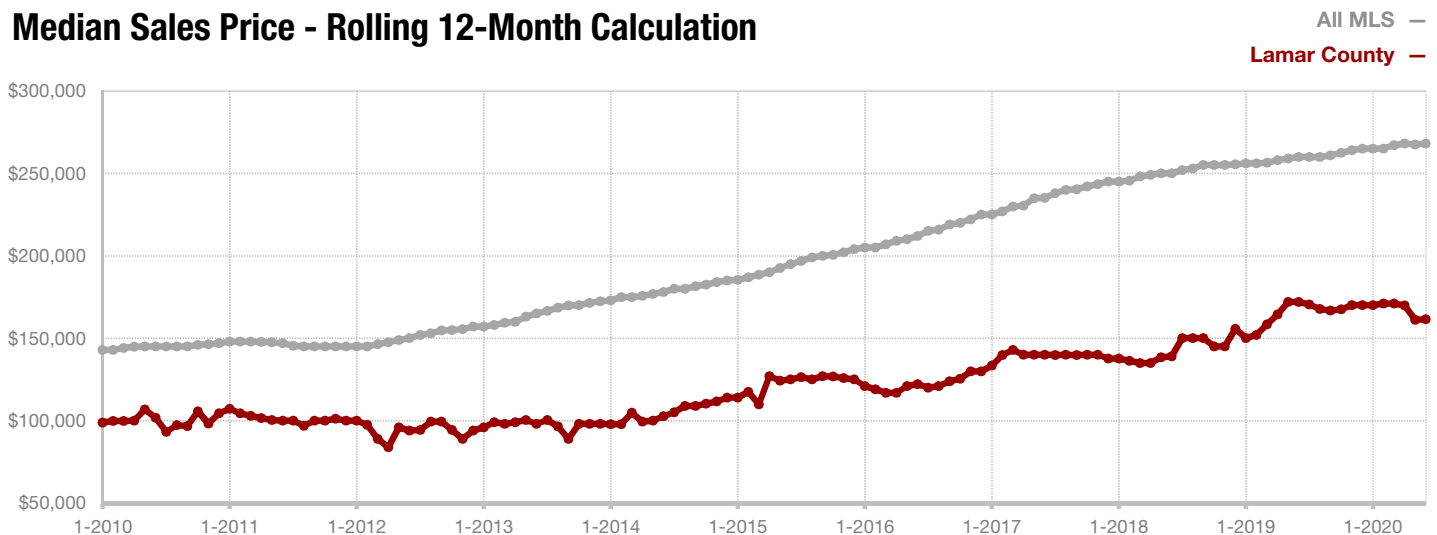
## Lamar County

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	31	19	- 38.7%	219	170	- 22.4%
Pending Sales	25	25	0.0%	140	146	+ 4.3%
Closed Sales	18	29	+ 61.1%	124	129	+ 4.0%
Average Sales Price*	\$173,975	<b>\$174,313</b>	+ 0.2%	\$200,971	<b>\$178,117</b>	- 11.4%
Median Sales Price*	\$164,500	<b>\$178,000</b>	+ 8.2%	\$184,000	<b>\$158,500</b>	- 13.9%
Percent of Original List Price Received*	93.4%	<b>94.5%</b>	+ 1.2%	92.8%	<b>90.9%</b>	- 2.0%
Days on Market Until Sale	49	69	+ 40.8%	73	81	+ 11.0%
Inventory of Homes for Sale	127	73	- 42.5%	--	--	--
Months Supply of Inventory	6.4	3.3	- 50.0%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation





# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**0.0%**

**+ 100.0%**

**+ 153.8%**

Change in  
New Listings

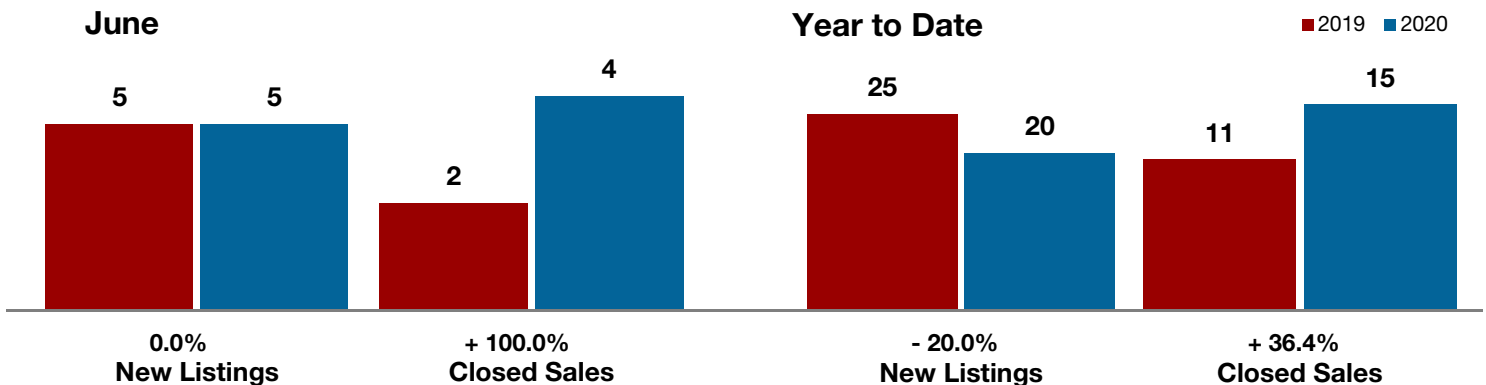
Change in  
Closed Sales

Change in  
Median Sales Price

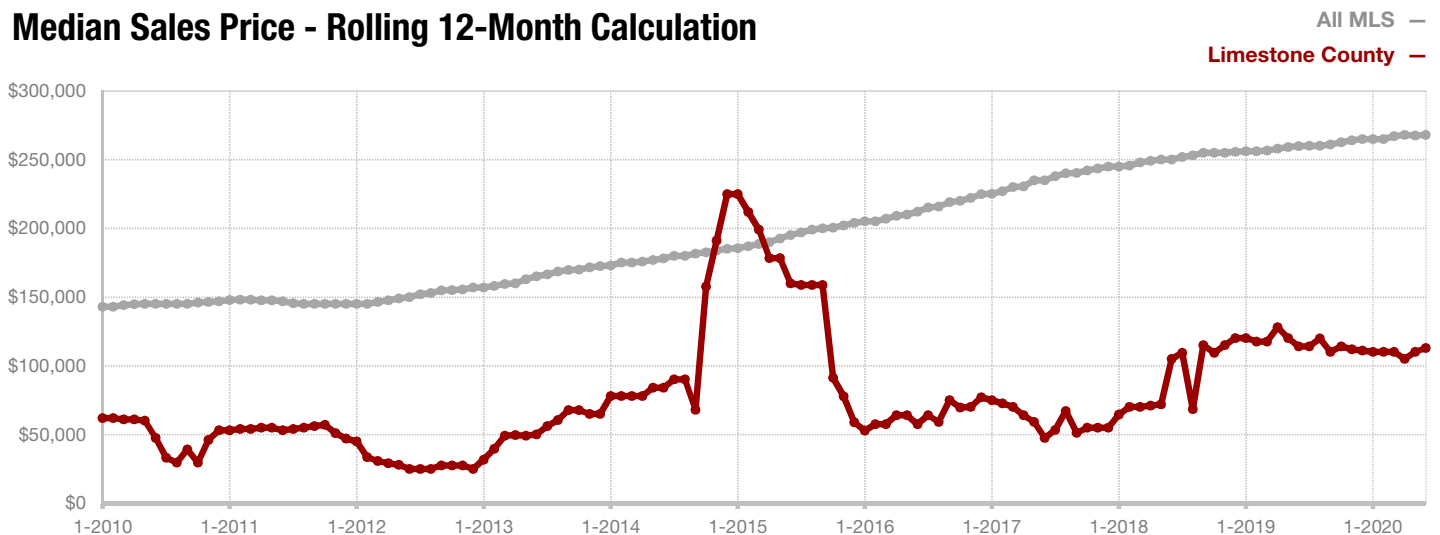
## Limestone County

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	5	5	0.0%	25	20	- 20.0%
Pending Sales	1	3	+ 200.0%	11	15	+ 36.4%
Closed Sales	2	4	+ 100.0%	11	15	+ 36.4%
Average Sales Price*	\$65,000	<b>\$202,600</b>	+ 211.7%	\$117,400	<b>\$139,613</b>	+ 18.9%
Median Sales Price*	\$65,000	<b>\$165,000</b>	+ 153.8%	\$90,000	<b>\$105,400</b>	+ 17.1%
Percent of Original List Price Received*	78.8%	<b>92.5%</b>	+ 17.4%	86.9%	<b>92.3%</b>	+ 6.2%
Days on Market Until Sale	61	<b>197</b>	+ 223.0%	87	<b>93</b>	+ 6.9%
Inventory of Homes for Sale	24	<b>15</b>	- 37.5%	--	--	--
Months Supply of Inventory	11.0	<b>5.6</b>	- 45.5%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 3.4%**

**+ 5.9%**

**- 2.8%**

Change in  
New Listings

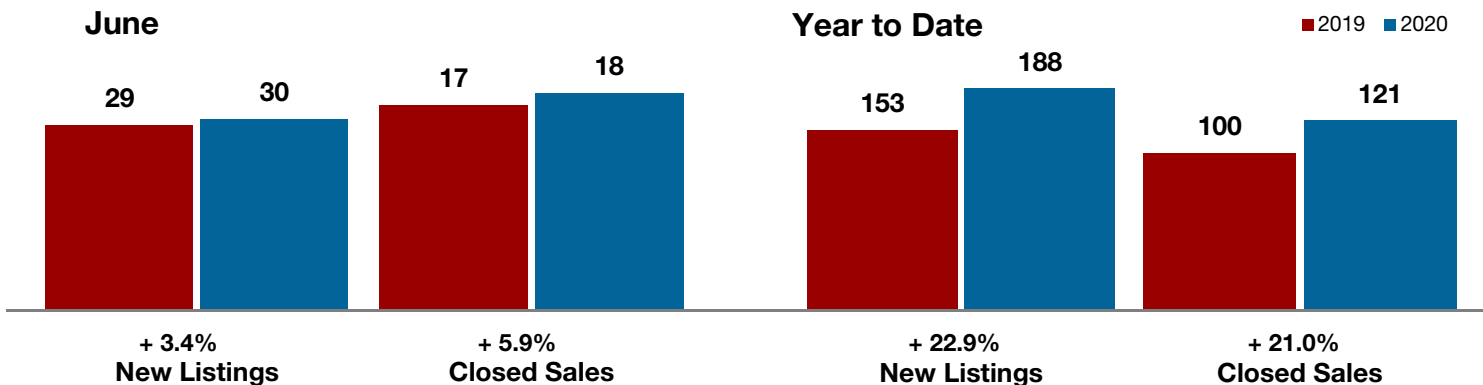
Change in  
Closed Sales

Change in  
Median Sales Price

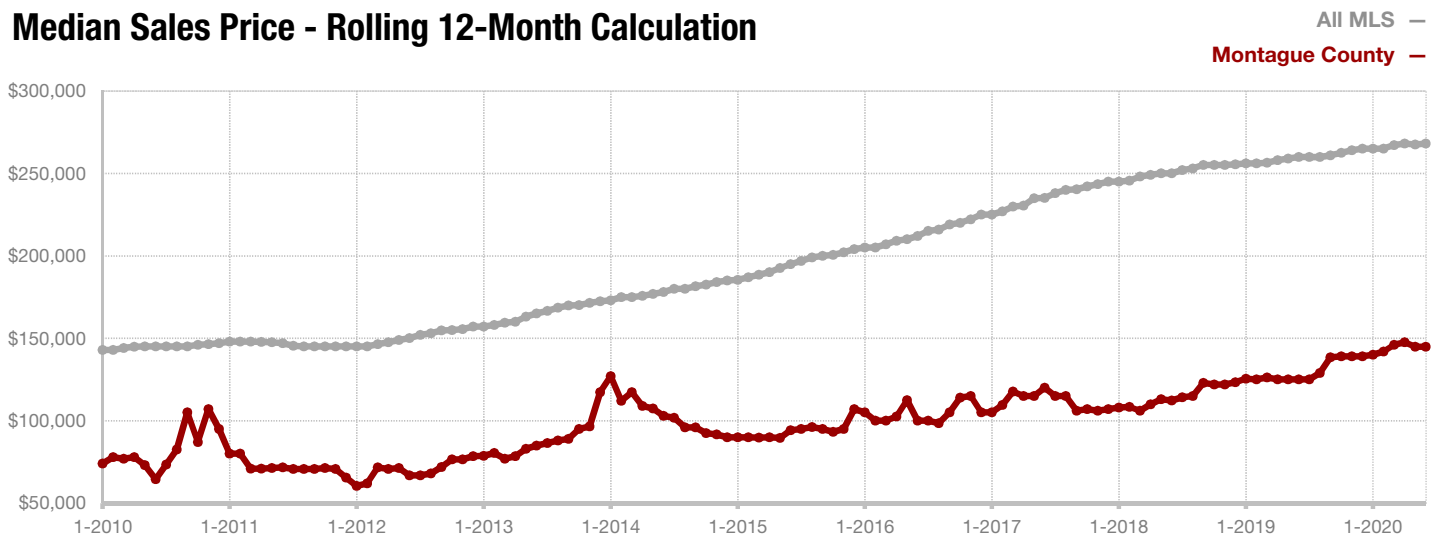
## Montague County

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	29	30	+ 3.4%	153	188	+ 22.9%
Pending Sales	17	29	+ 70.6%	103	131	+ 27.2%
Closed Sales	17	18	+ 5.9%	100	121	+ 21.0%
Average Sales Price*	\$146,818	\$158,930	+ 8.2%	\$205,558	\$179,167	- 12.8%
Median Sales Price*	\$139,900	\$136,000	- 2.8%	\$139,000	\$147,000	+ 5.8%
Percent of Original List Price Received*	88.5%	93.0%	+ 5.1%	91.7%	92.4%	+ 0.8%
Days on Market Until Sale	82	67	- 18.3%	87	70	- 19.5%
Inventory of Homes for Sale	105	86	- 18.1%	--	--	--
Months Supply of Inventory	6.6	4.2	- 42.9%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**- 14.3%**

**+ 7.1%**

**+ 14.7%**

Change in  
New Listings

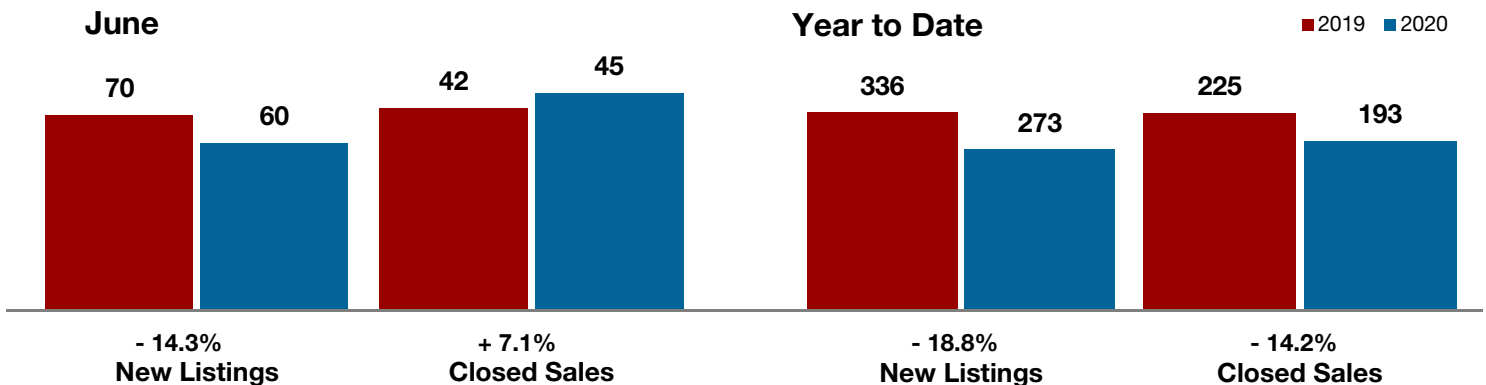
Change in  
Closed Sales

Change in  
Median Sales Price

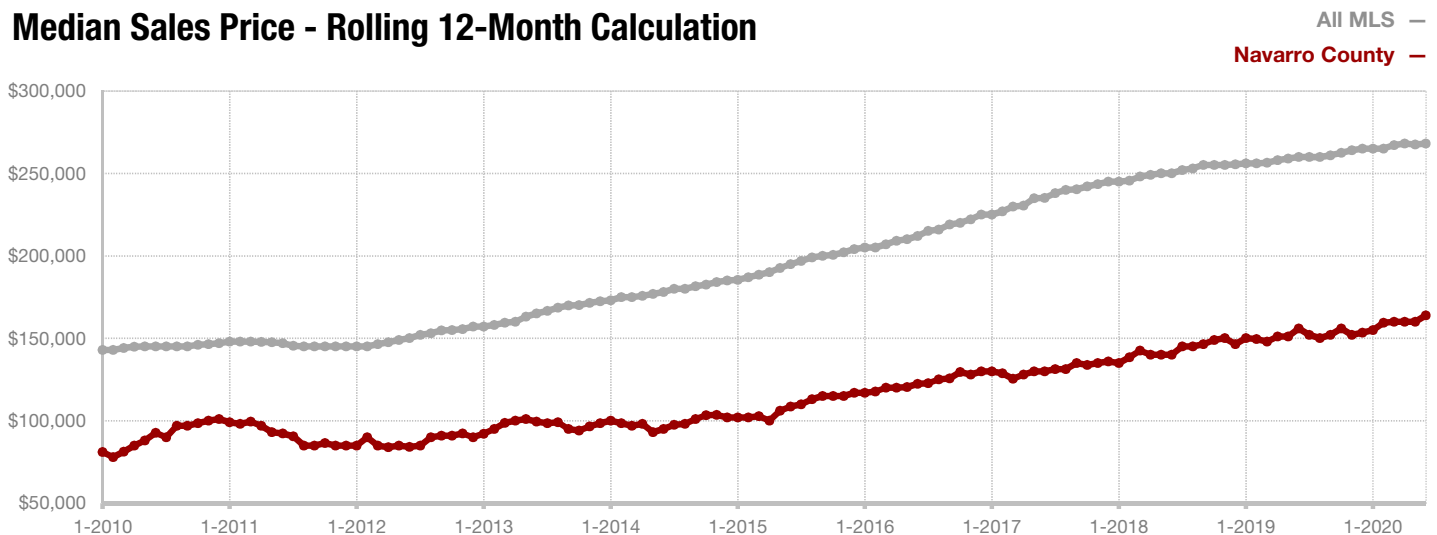
## Navarro County

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	70	60	- 14.3%	336	273	- 18.8%
Pending Sales	37	42	+ 13.5%	233	216	- 7.3%
Closed Sales	42	45	+ 7.1%	225	193	- 14.2%
Average Sales Price*	\$214,038	<b>\$262,772</b>	+ 22.8%	\$195,175	<b>\$236,797</b>	+ 21.3%
Median Sales Price*	\$166,500	<b>\$191,000</b>	+ 14.7%	\$150,000	<b>\$177,000</b>	+ 18.0%
Percent of Original List Price Received*	93.4%	<b>94.5%</b>	+ 1.2%	93.5%	<b>94.0%</b>	+ 0.5%
Days on Market Until Sale	68	100	+ 47.1%	64	84	+ 31.3%
Inventory of Homes for Sale	181	129	- 28.7%	--	--	--
Months Supply of Inventory	4.9	3.5	- 20.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



## Nolan County

**- 33.3%**

**+ 50.0%**

**- 21.4%**

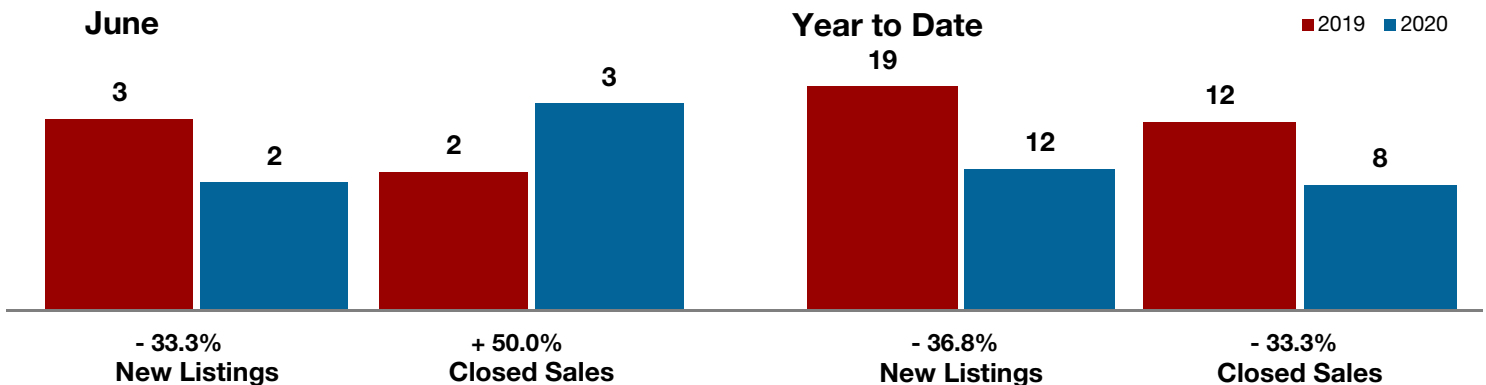
Change in  
New Listings

Change in  
Closed Sales

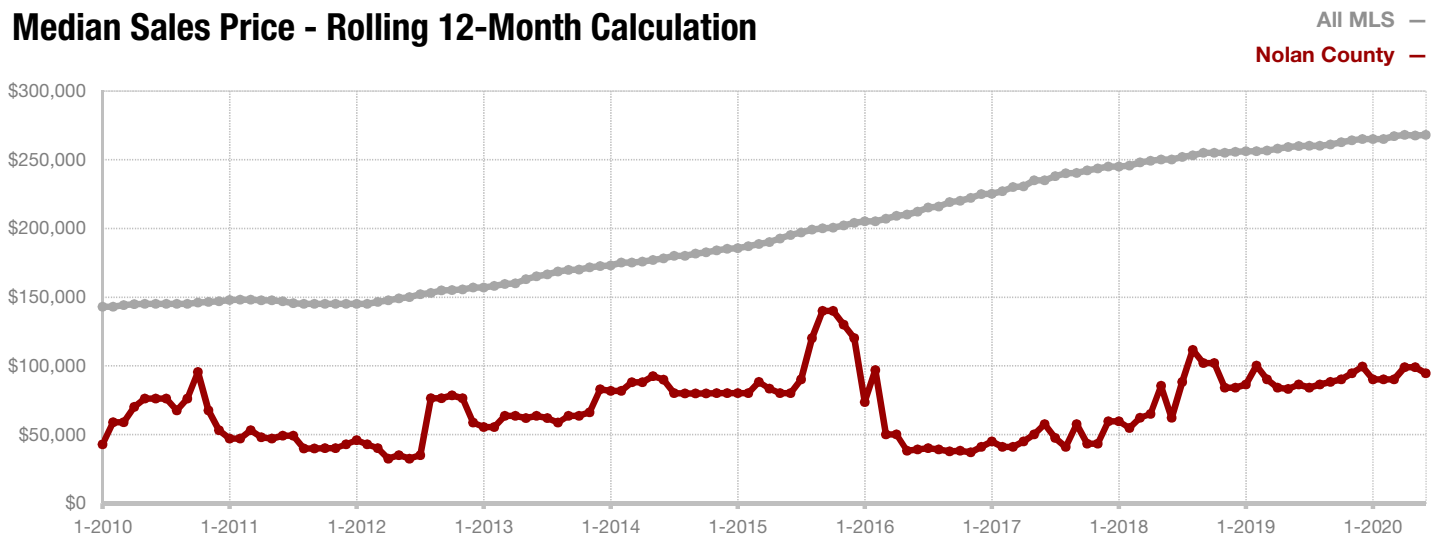
Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	3	2	- 33.3%	19	12	- 36.8%
Pending Sales	2	2	0.0%	12	10	- 16.7%
Closed Sales	2	3	+ 50.0%	12	8	- 33.3%
Average Sales Price*	\$292,500	<b>\$213,300</b>	- 27.1%	\$145,763	<b>\$164,675</b>	+ 13.0%
Median Sales Price*	\$292,500	<b>\$229,900</b>	- 21.4%	\$95,000	<b>\$80,000</b>	- 15.8%
Percent of Original List Price Received*	90.0%	<b>93.5%</b>	+ 3.9%	94.2%	<b>79.9%</b>	- 15.2%
Days on Market Until Sale	96	<b>51</b>	- 46.9%	58	<b>149</b>	+ 156.9%
Inventory of Homes for Sale	13	<b>6</b>	- 53.8%	--	--	--
Months Supply of Inventory	6.5	<b>3.3</b>	- 57.1%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**- 33.3%**

**+ 61.1%**

**- 18.5%**

Change in  
New Listings

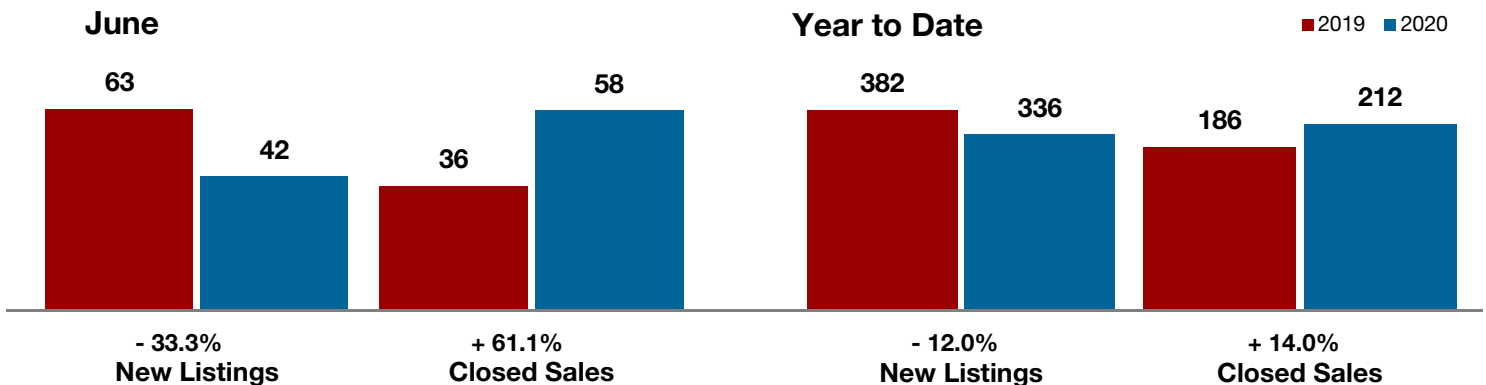
Change in  
Closed Sales

Change in  
Median Sales Price

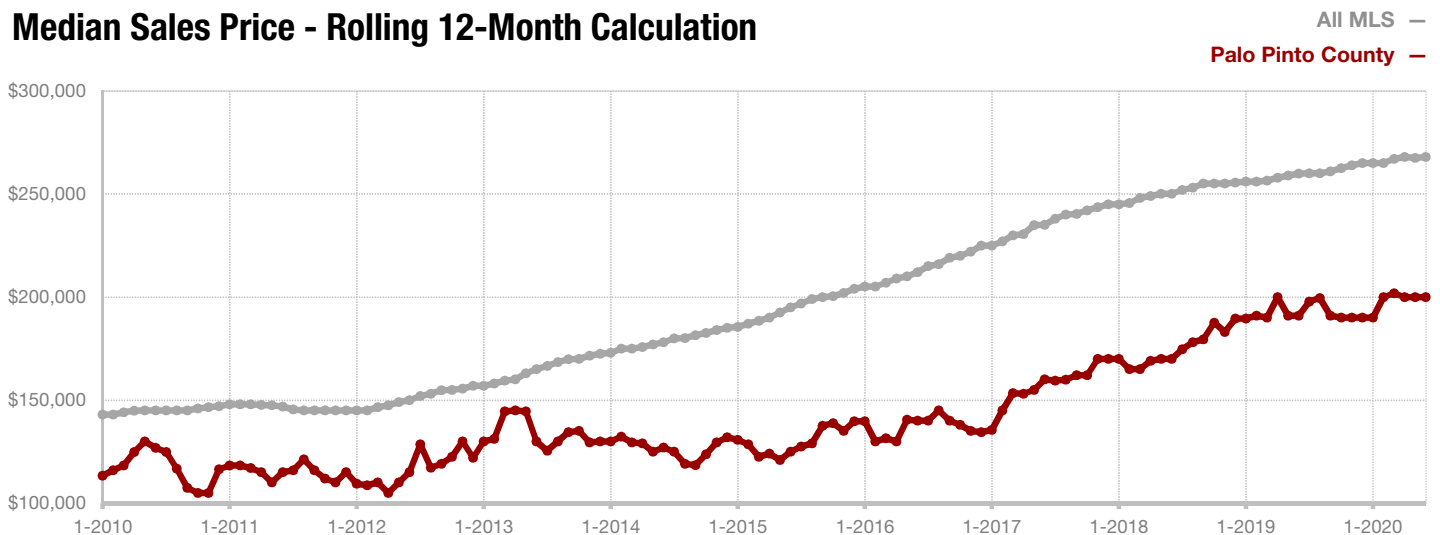
## Palo Pinto County

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	63	42	- 33.3%	382	336	- 12.0%
Pending Sales	48	47	- 2.1%	215	237	+ 10.2%
Closed Sales	36	58	+ 61.1%	186	212	+ 14.0%
Average Sales Price*	\$380,296	<b>\$347,469</b>	- 8.6%	\$319,477	<b>\$365,385</b>	+ 14.4%
Median Sales Price*	\$297,500	<b>\$242,500</b>	- 18.5%	\$190,000	<b>\$215,000</b>	+ 13.2%
Percent of Original List Price Received*	91.6%	<b>94.7%</b>	+ 3.4%	91.8%	<b>91.9%</b>	+ 0.1%
Days on Market Until Sale	106	114	+ 7.5%	96	102	+ 6.3%
Inventory of Homes for Sale	263	197	- 25.1%	--	--	--
Months Supply of Inventory	7.5	5.6	- 25.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



## Parker County

**- 13.1%**

**+ 16.4%**

**+ 13.1%**

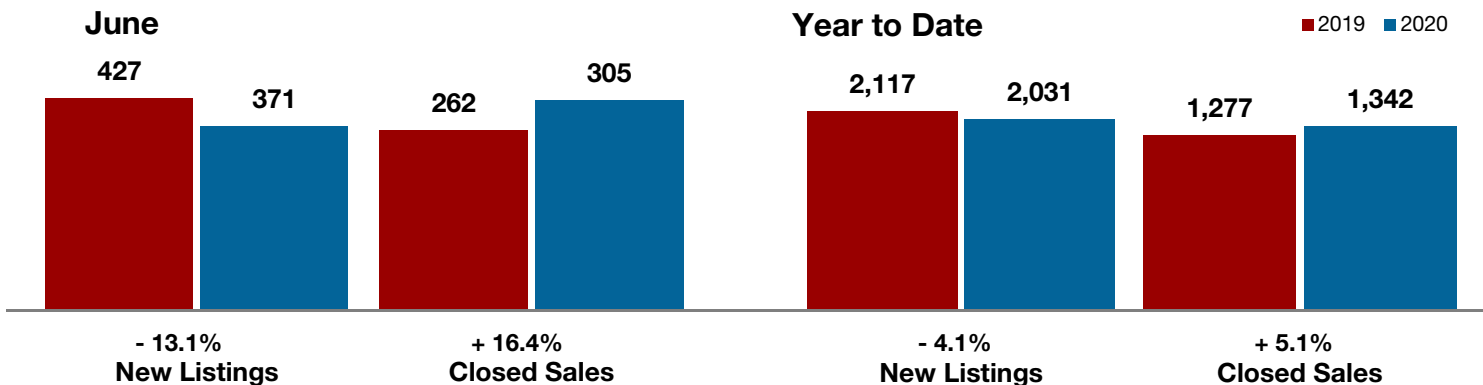
Change in  
New Listings

Change in  
Closed Sales

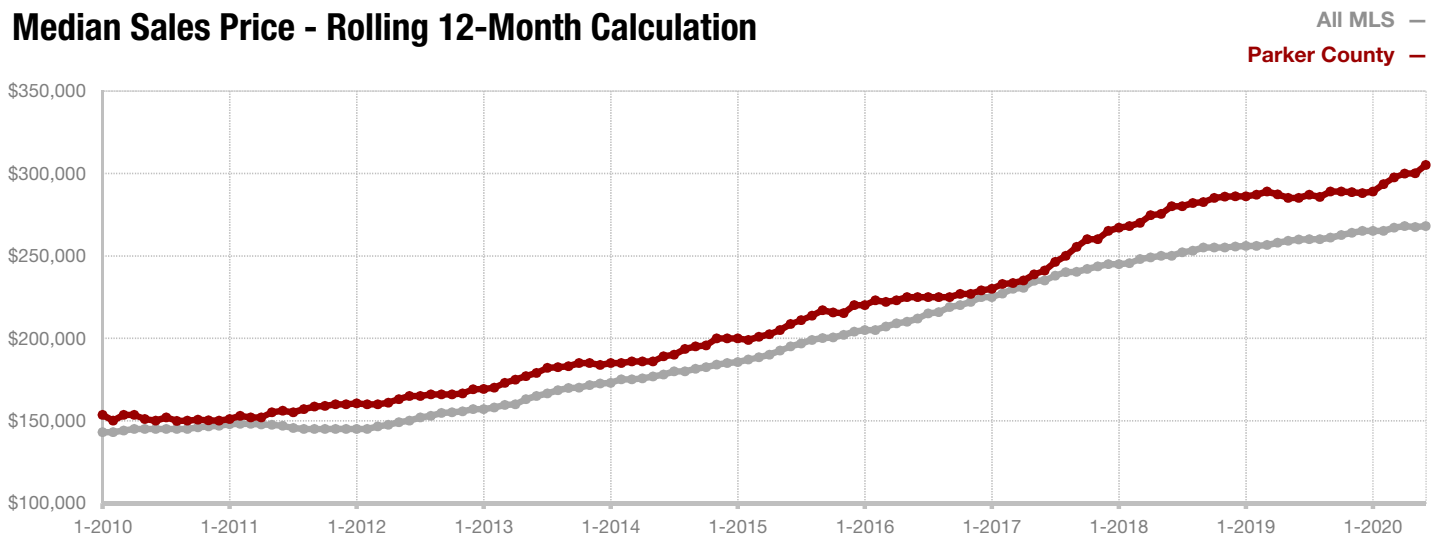
Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	427	371	- 13.1%	2,117	2,031	- 4.1%
Pending Sales	290	277	- 4.5%	1,485	1,556	+ 4.8%
Closed Sales	262	305	+ 16.4%	1,277	1,342	+ 5.1%
Average Sales Price*	\$334,700	\$374,502	+ 11.9%	\$315,111	\$343,214	+ 8.9%
Median Sales Price*	\$305,000	\$345,000	+ 13.1%	\$285,000	\$317,000	+ 11.2%
Percent of Original List Price Received*	96.8%	97.2%	+ 0.4%	96.5%	96.3%	- 0.2%
Days on Market Until Sale	61	68	+ 11.5%	60	73	+ 21.7%
Inventory of Homes for Sale	911	803	- 11.9%	--	--	--
Months Supply of Inventory	4.0	3.3	- 25.0%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



## Rains County

**0.0%**

**+ 15.4%**

**- 12.7%**

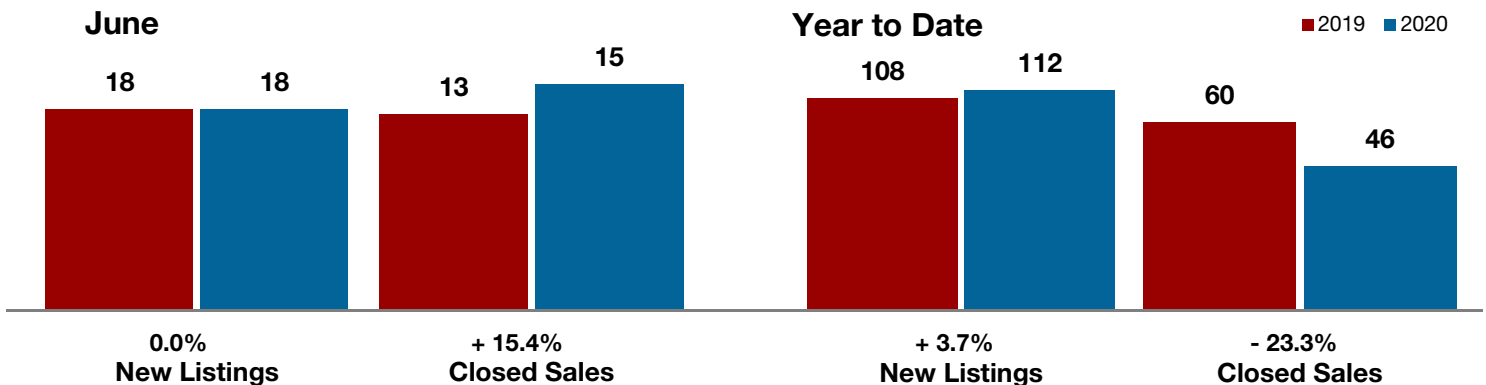
Change in  
New Listings

Change in  
Closed Sales

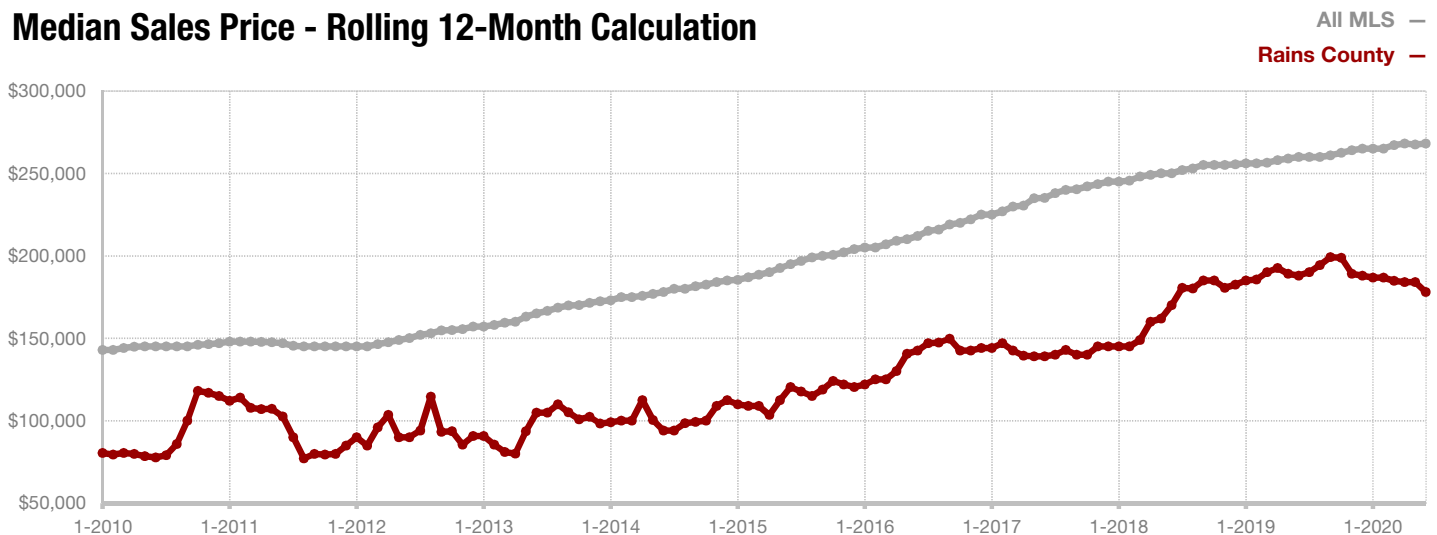
Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	18	18	0.0%	108	112	+ 3.7%
Pending Sales	18	23	+ 27.8%	77	66	- 14.3%
Closed Sales	13	15	+ 15.4%	60	46	- 23.3%
Average Sales Price*	\$250,167	\$203,100	- 18.8%	\$289,574	\$201,003	- 30.6%
Median Sales Price*	\$194,750	\$170,000	- 12.7%	\$199,500	\$171,750	- 13.9%
Percent of Original List Price Received*	92.7%	93.9%	+ 1.3%	91.4%	93.4%	+ 2.2%
Days on Market Until Sale	44	84	+ 90.9%	70	64	- 8.6%
Inventory of Homes for Sale	51	57	+ 11.8%	--	--	--
Months Supply of Inventory	4.8	5.4	0.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**- 4.0%**

**+ 28.5%**

**+ 11.3%**

Change in  
New Listings

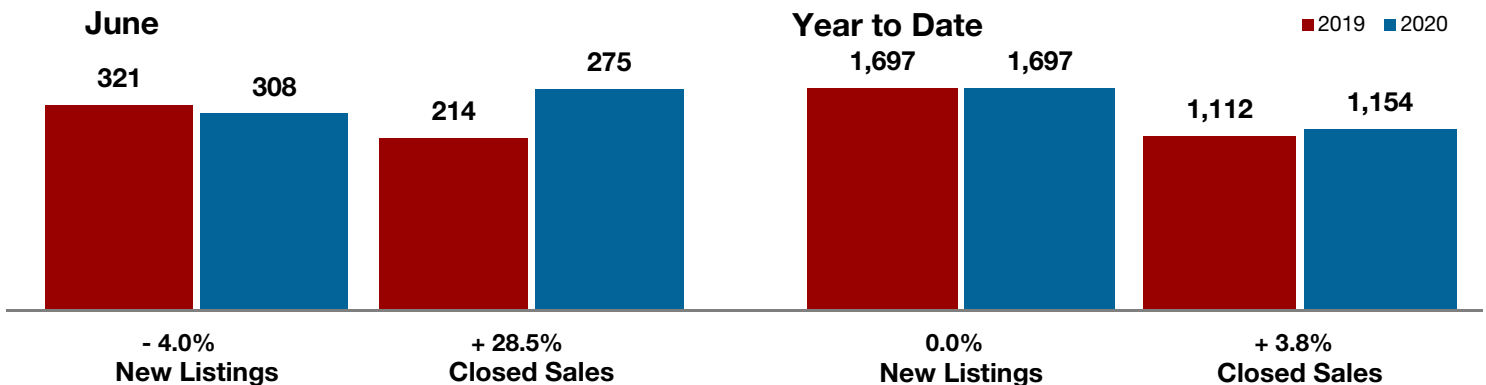
Change in  
Closed Sales

Change in  
Median Sales Price

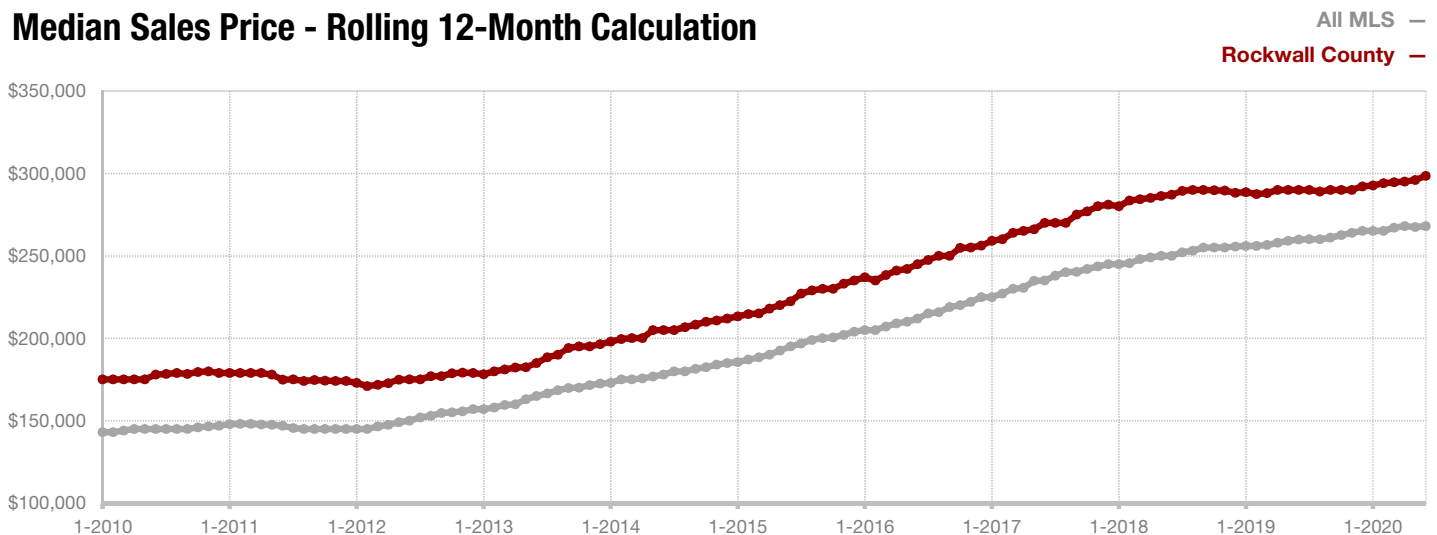
## Rockwall County

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	321	308	- 4.0%	1,697	1,697	0.0%
Pending Sales	232	290	+ 25.0%	1,248	1,394	+ 11.7%
Closed Sales	214	275	+ 28.5%	1,112	1,154	+ 3.8%
Average Sales Price*	\$338,027	\$365,980	+ 8.3%	\$338,472	\$343,207	+ 1.4%
Median Sales Price*	\$291,995	\$325,000	+ 11.3%	\$293,500	\$305,000	+ 3.9%
Percent of Original List Price Received*	96.5%	96.9%	+ 0.4%	95.7%	96.1%	+ 0.4%
Days on Market Until Sale	58	69	+ 19.0%	67	68	+ 1.5%
Inventory of Homes for Sale	776	569	- 26.7%	--	--	--
Months Supply of Inventory	4.1	2.7	- 25.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation





# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



## Shackelford County

-- + 100.0% + 417.9%

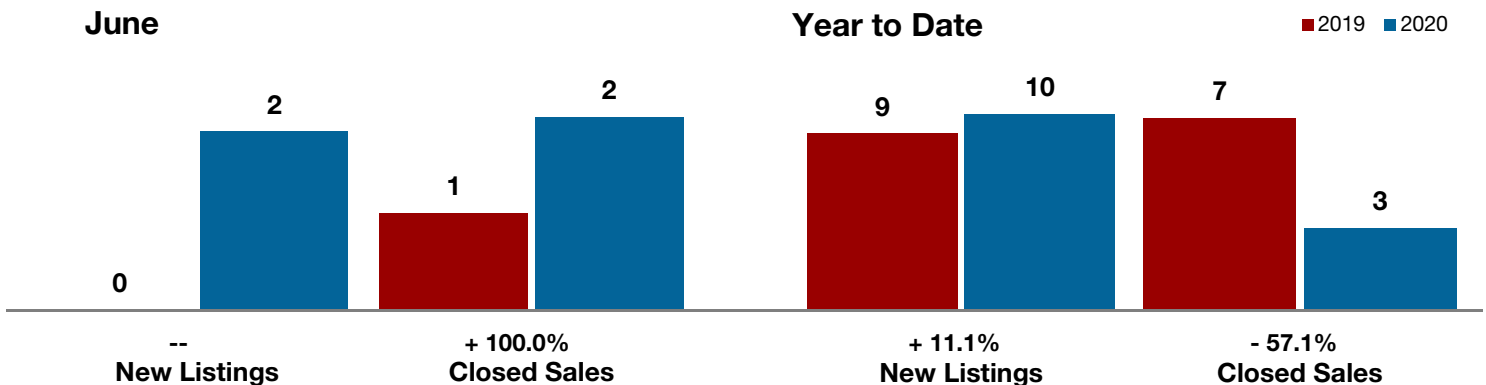
Change in  
New Listings

Change in  
Closed Sales

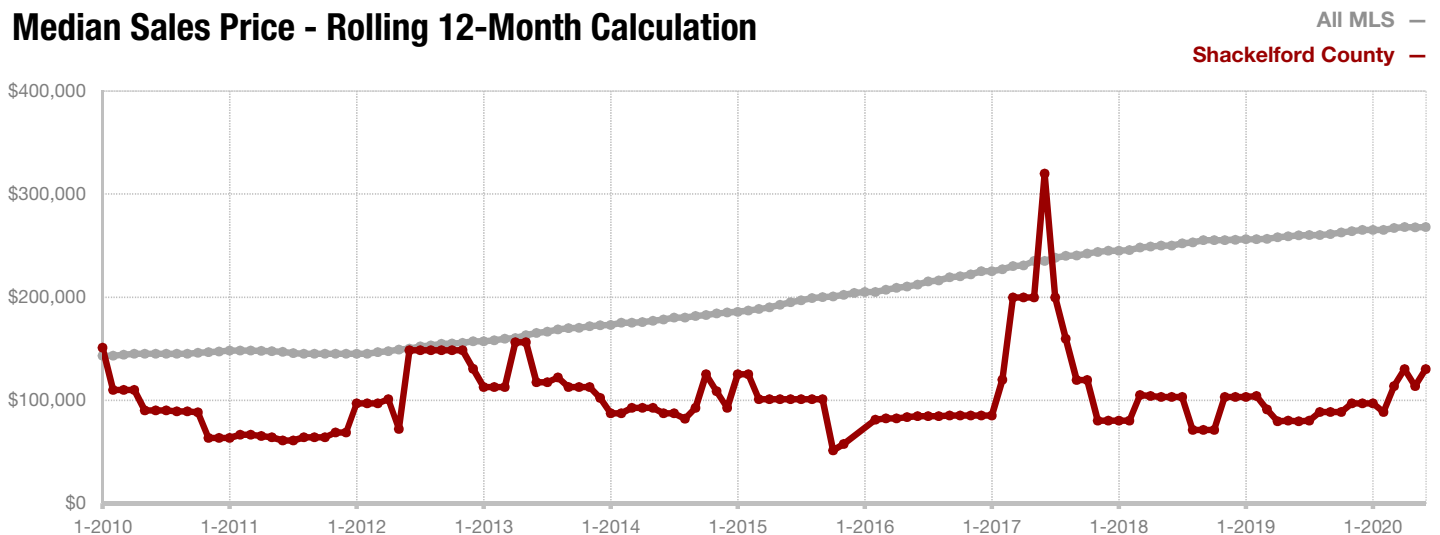
Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	0	2	--	9	10	+ 11.1%
Pending Sales	1	3	+ 200.0%	8	6	- 25.0%
Closed Sales	1	2	+ 100.0%	7	3	- 57.1%
Average Sales Price*	\$35,000	\$181,250	+ 417.9%	\$103,286	\$164,167	+ 58.9%
Median Sales Price*	\$35,000	\$181,250	+ 417.9%	\$80,000	\$130,000	+ 62.5%
Percent of Original List Price Received*	66.7%	93.2%	+ 39.7%	86.1%	95.5%	+ 10.9%
Days on Market Until Sale	145	81	- 44.1%	135	62	- 54.1%
Inventory of Homes for Sale	4	9	+ 125.0%	--	--	--
Months Supply of Inventory	3.2	6.4	+ 100.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



## Smith County

**+ 60.4%**

**+ 14.9%**

**+ 13.3%**

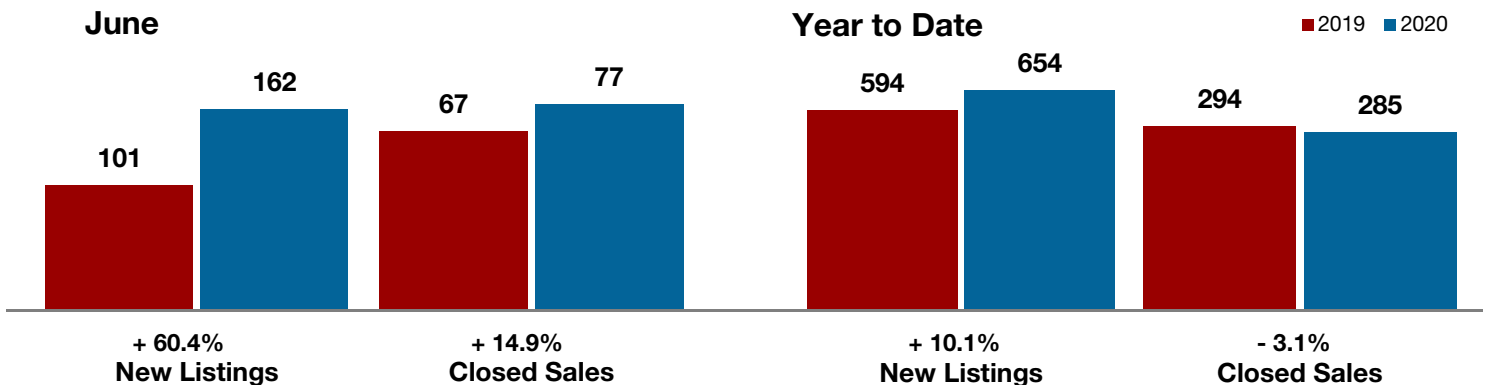
Change in  
New Listings

Change in  
Closed Sales

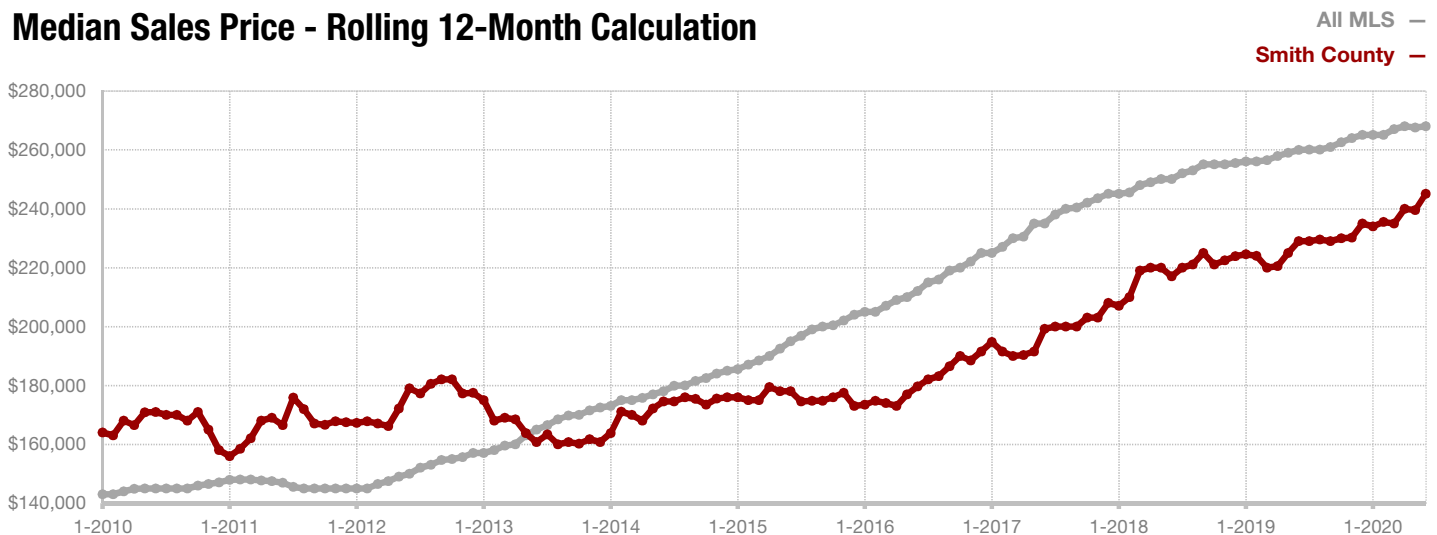
Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	101	<b>162</b>	+ 60.4%	594	<b>654</b>	+ 10.1%
Pending Sales	62	<b>87</b>	+ 40.3%	348	<b>360</b>	+ 3.4%
Closed Sales	67	<b>77</b>	+ 14.9%	294	<b>285</b>	- 3.1%
Average Sales Price*	\$281,550	<b>\$293,943</b>	+ 4.4%	\$265,064	<b>\$289,718</b>	+ 9.3%
Median Sales Price*	\$235,000	<b>\$266,250</b>	+ 13.3%	\$229,500	<b>\$253,500</b>	+ 10.5%
Percent of Original List Price Received*	96.3%	<b>96.4%</b>	+ 0.1%	95.4%	<b>95.6%</b>	+ 0.2%
Days on Market Until Sale	61	<b>49</b>	- 19.7%	69	<b>60</b>	- 13.0%
Inventory of Homes for Sale	318	<b>319</b>	+ 0.3%	--	--	--
Months Supply of Inventory	6.1	<b>6.0</b>	0.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



## Somervell County

**- 18.8%**

**- 37.5%**

**- 2.8%**

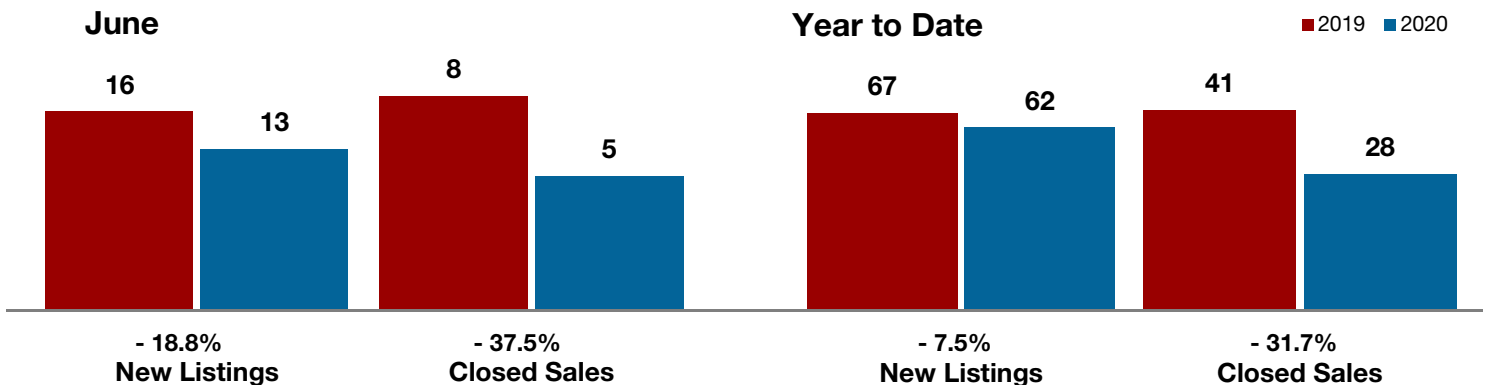
Change in  
New Listings

Change in  
Closed Sales

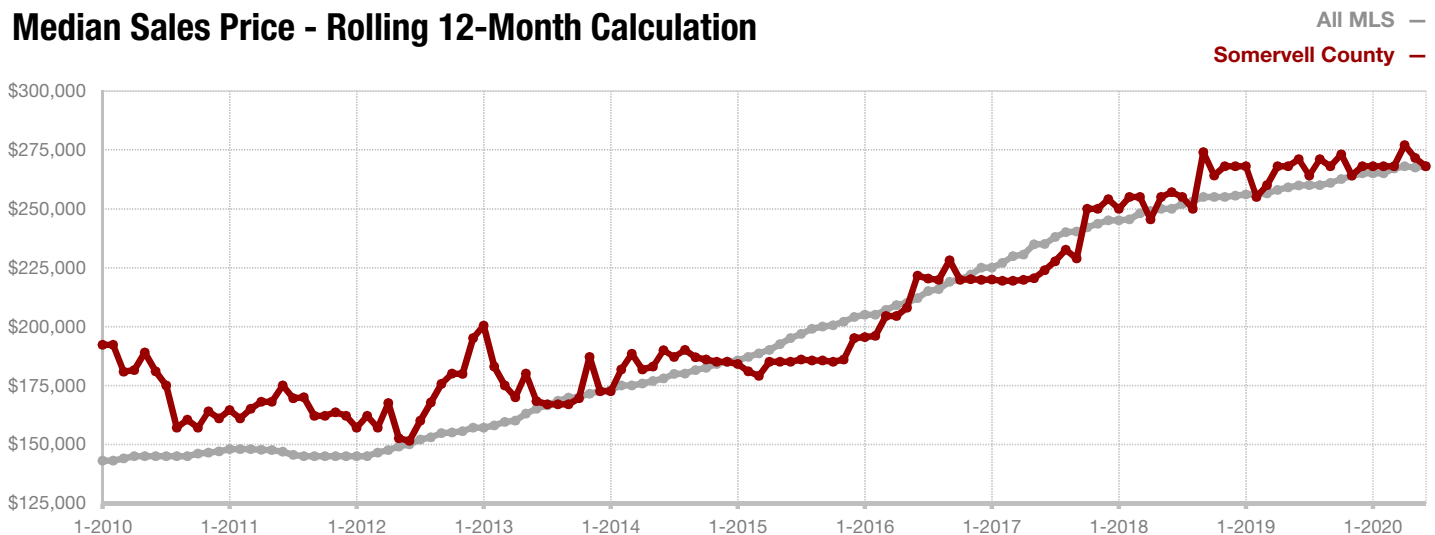
Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	16	13	- 18.8%	67	62	- 7.5%
Pending Sales	7	6	- 14.3%	39	30	- 23.1%
Closed Sales	8	5	- 37.5%	41	28	- 31.7%
Average Sales Price*	\$309,038	<b>\$271,096</b>	- 12.3%	\$332,599	<b>\$247,114</b>	- 25.7%
Median Sales Price*	\$267,450	<b>\$260,000</b>	- 2.8%	\$245,000	<b>\$262,000</b>	+ 6.9%
Percent of Original List Price Received*	94.5%	<b>92.9%</b>	- 1.7%	93.6%	<b>95.3%</b>	+ 1.8%
Days on Market Until Sale	65	<b>36</b>	- 44.6%	88	<b>56</b>	- 36.4%
Inventory of Homes for Sale	39	<b>39</b>	0.0%	--	--	--
Months Supply of Inventory	4.9	<b>6.6</b>	+ 40.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**0.0%**

**+ 37.5%**

**- 22.3%**

Change in  
New Listings

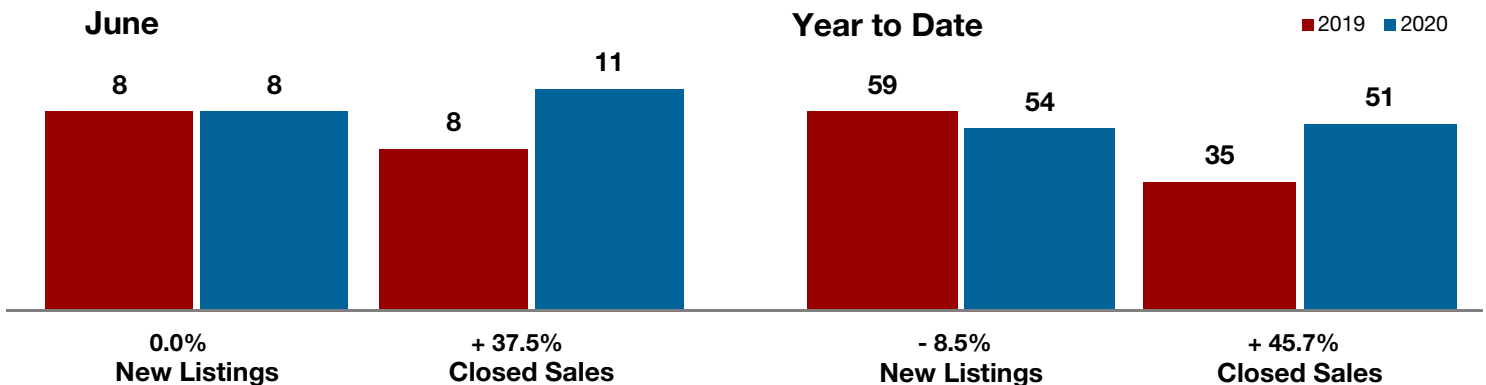
Change in  
Closed Sales

Change in  
Median Sales Price

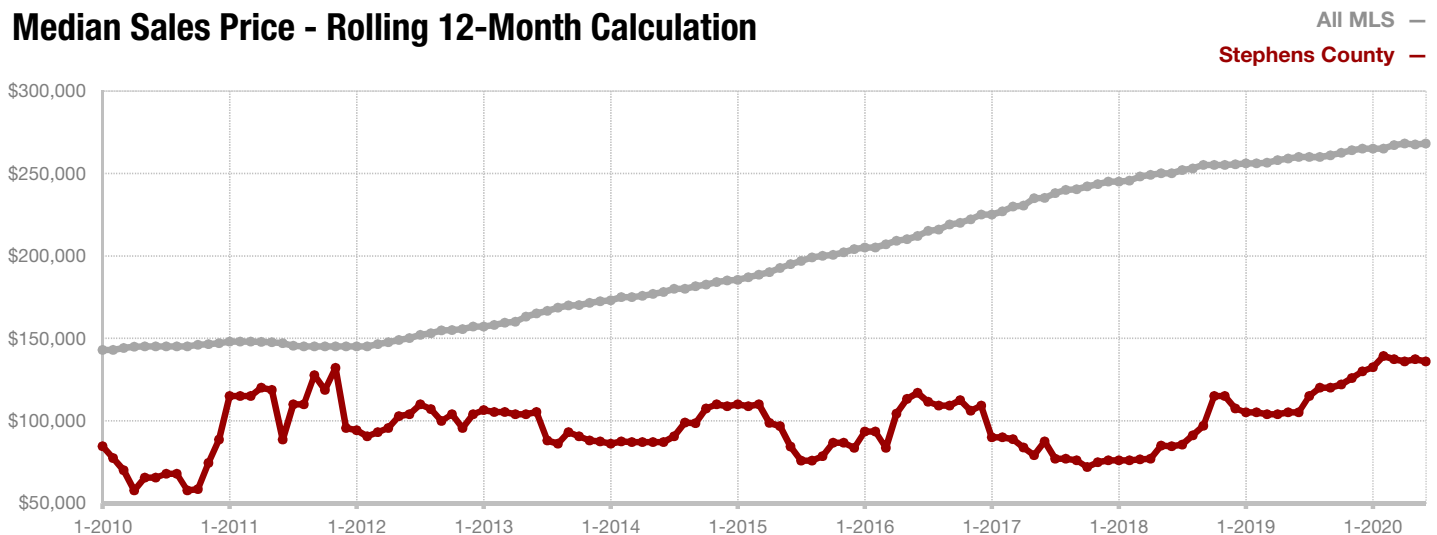
## Stephens County

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	8	8	0.0%	59	54	- 8.5%
Pending Sales	10	9	- 10.0%	46	57	+ 23.9%
Closed Sales	8	11	+ 37.5%	35	51	+ 45.7%
Average Sales Price*	\$167,625	<b>\$168,192</b>	+ 0.3%	\$145,813	<b>\$163,345</b>	+ 12.0%
Median Sales Price*	\$159,500	<b>\$124,000</b>	- 22.3%	\$105,000	<b>\$115,500</b>	+ 10.0%
Percent of Original List Price Received*	87.0%	<b>88.3%</b>	+ 1.5%	90.9%	<b>88.5%</b>	- 2.6%
Days on Market Until Sale	110	<b>96</b>	- 12.7%	96	<b>98</b>	+ 2.1%
Inventory of Homes for Sale	47	<b>36</b>	- 23.4%	--	--	--
Months Supply of Inventory	6.3	<b>4.3</b>	- 33.3%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



0.0%

0.0%

--

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

## Stonewall County

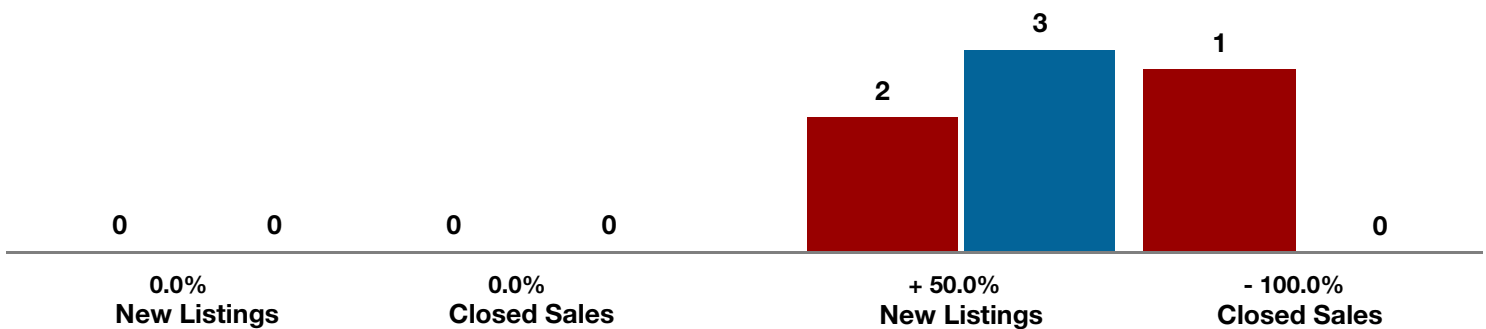
	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	0	0	0.0%	2	3	+ 50.0%
Pending Sales	1	0	- 100.0%	2	0	- 100.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Average Sales Price*	--	--	--	\$29,000	--	--
Median Sales Price*	--	--	--	\$29,000	--	--
Percent of Original List Price Received*	--	--	--	105.5%	--	--
Days on Market Until Sale	--	--	--	7	--	--
Inventory of Homes for Sale	0	3	--	--	--	--
Months Supply of Inventory	--	--	--	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### June

### Year to Date

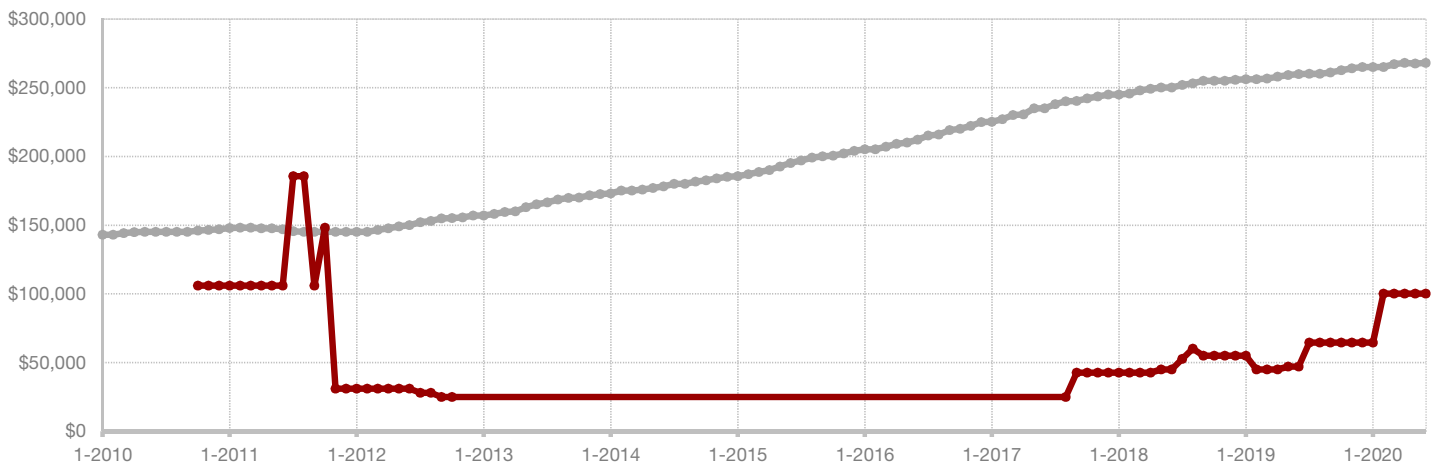
■ 2019 ■ 2020



## Median Sales Price - Rolling 12-Month Calculation

All MLS —

Stonewall County —



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**- 10.0%**

**+ 2.8%**

**+ 2.1%**

Change in  
New Listings

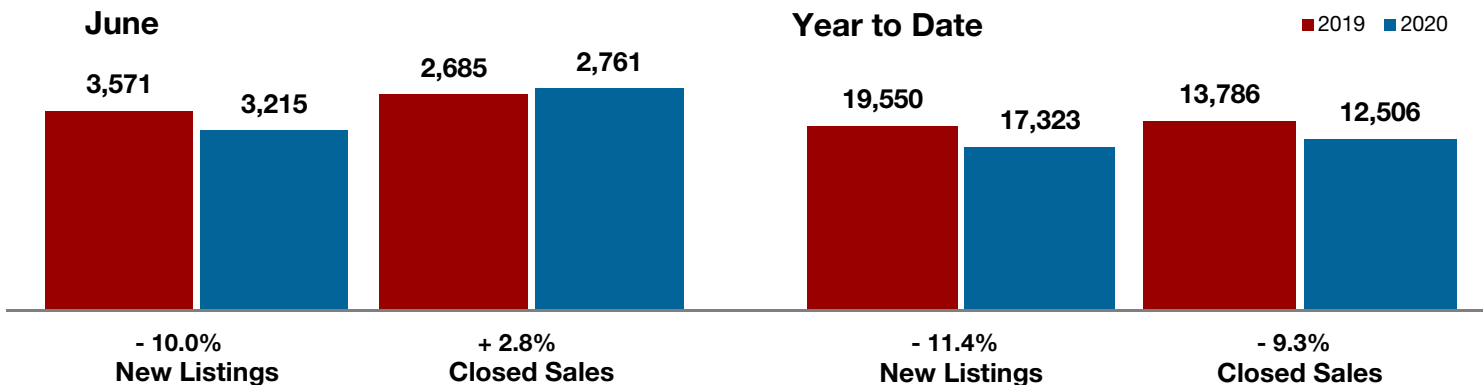
Change in  
Closed Sales

Change in  
Median Sales Price

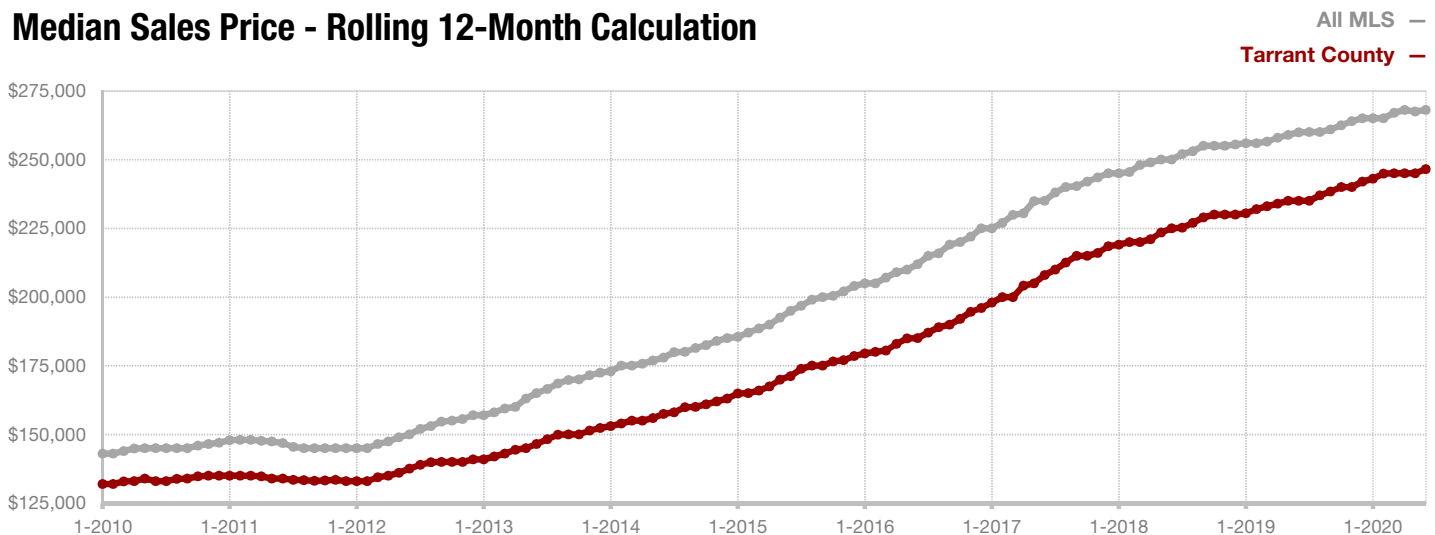
## Tarrant County

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	3,571	<b>3,215</b>	- 10.0%	19,550	<b>17,323</b>	- 11.4%
Pending Sales	2,694	<b>2,917</b>	+ 8.3%	15,224	<b>14,506</b>	- 4.7%
Closed Sales	2,685	<b>2,761</b>	+ 2.8%	13,786	<b>12,506</b>	- 9.3%
Average Sales Price*	\$304,442	<b>\$310,740</b>	+ 2.1%	\$287,822	<b>\$296,198</b>	+ 2.9%
Median Sales Price*	\$250,000	<b>\$255,250</b>	+ 2.1%	\$239,900	<b>\$249,900</b>	+ 4.2%
Percent of Original List Price Received*	98.0%	<b>97.9%</b>	- 0.1%	97.3%	<b>97.3%</b>	0.0%
Days on Market Until Sale	32	<b>36</b>	+ 12.5%	40	<b>41</b>	+ 2.5%
Inventory of Homes for Sale	6,088	<b>4,222</b>	- 30.7%	--	--	--
Months Supply of Inventory	2.6	<b>1.8</b>	- 33.3%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 12.1%**

**+ 20.3%**

**+ 1.4%**

Change in  
New Listings

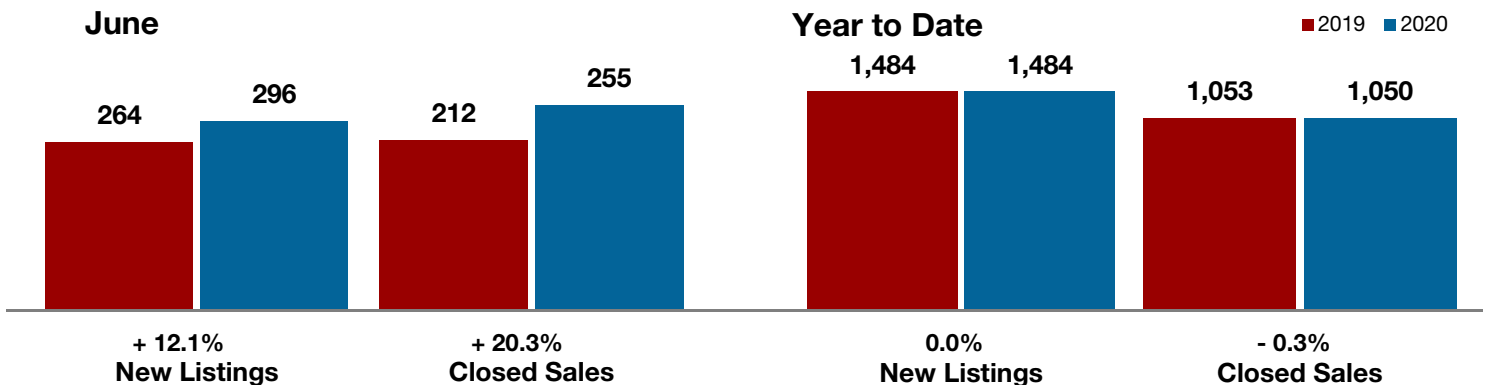
Change in  
Closed Sales

Change in  
Median Sales Price

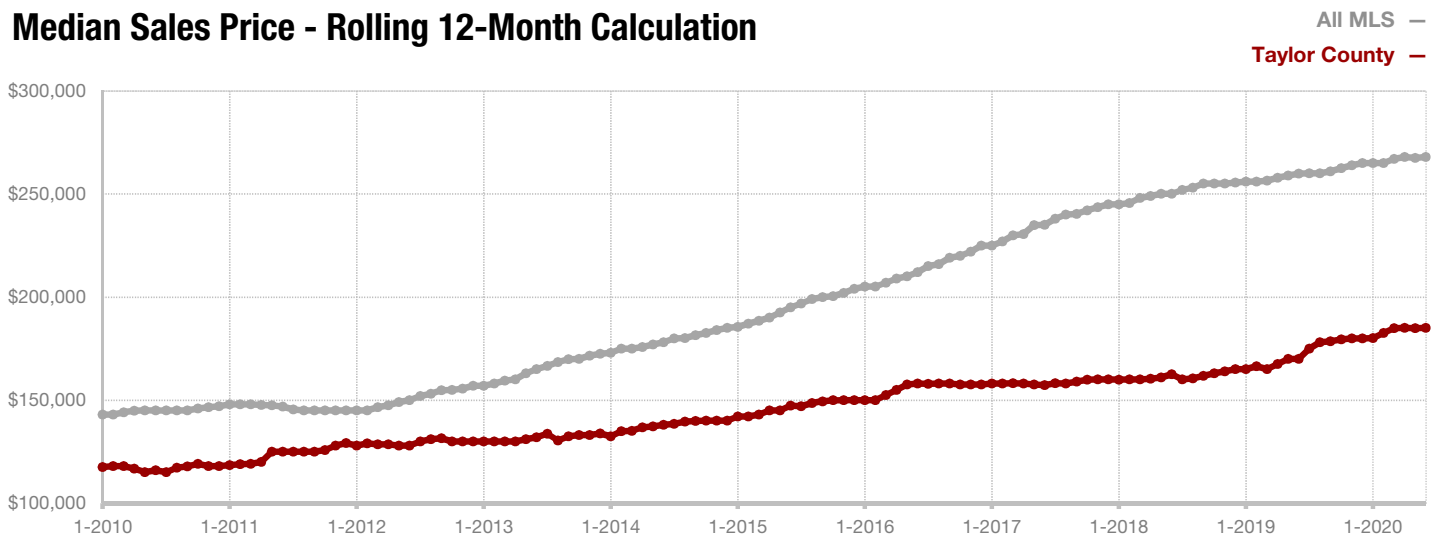
## Taylor County

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	264	296	+ 12.1%	1,484	1,484	0.0%
Pending Sales	237	203	- 14.3%	1,211	1,208	- 0.2%
Closed Sales	212	255	+ 20.3%	1,053	1,050	- 0.3%
Average Sales Price*	\$206,826	\$215,105	+ 4.0%	\$192,022	\$201,077	+ 4.7%
Median Sales Price*	\$192,250	\$194,900	+ 1.4%	\$175,000	\$184,700	+ 5.5%
Percent of Original List Price Received*	96.4%	96.8%	+ 0.4%	96.1%	96.5%	+ 0.4%
Days on Market Until Sale	48	50	+ 4.2%	60	59	- 1.7%
Inventory of Homes for Sale	570	514	- 9.8%	--	--	--
Months Supply of Inventory	3.2	2.9	0.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 33.3%**

**+ 400.0%**

**- 31.0%**

Change in  
New Listings

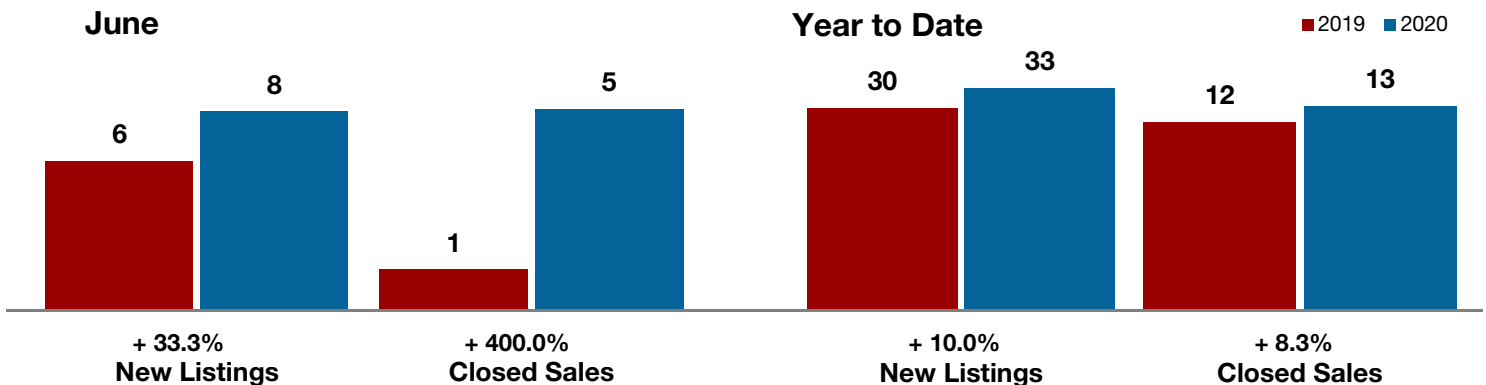
Change in  
Closed Sales

Change in  
Median Sales Price

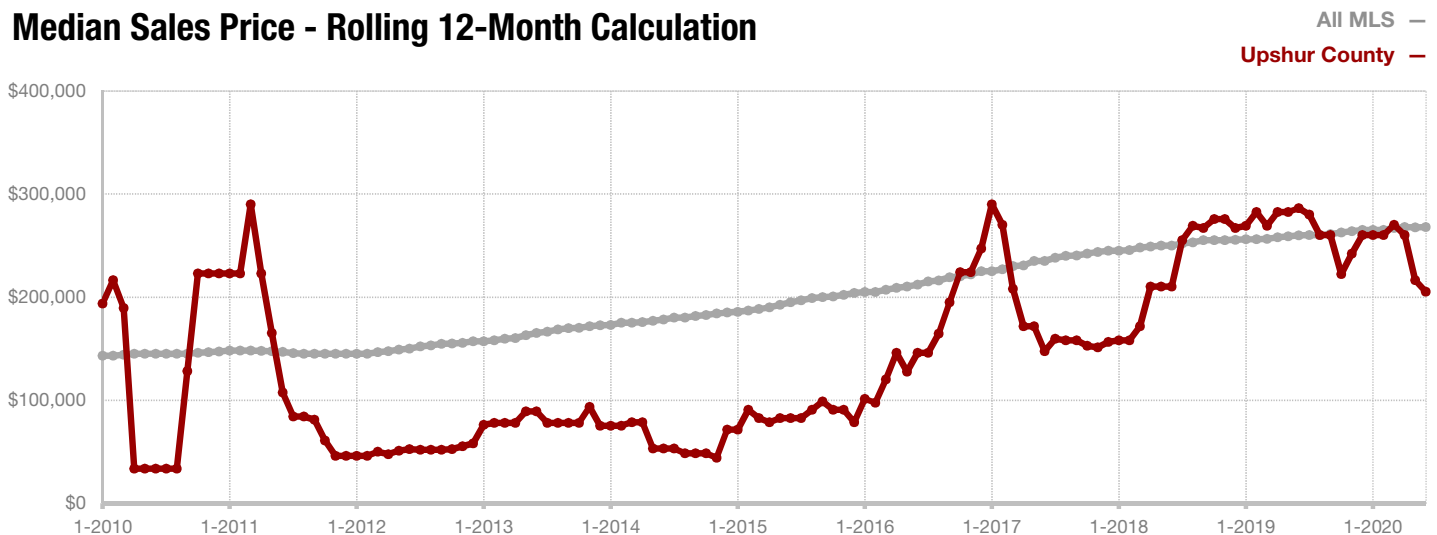
## Upshur County

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	6	8	+ 33.3%	30	33	+ 10.0%
Pending Sales	1	4	+ 300.0%	15	17	+ 13.3%
Closed Sales	1	5	+ 400.0%	12	13	+ 8.3%
Average Sales Price*	\$290,000	<b>\$246,900</b>	- 14.9%	\$349,193	<b>\$233,523</b>	- 33.1%
Median Sales Price*	\$290,000	<b>\$200,000</b>	- 31.0%	\$312,450	<b>\$200,000</b>	- 36.0%
Percent of Original List Price Received*	89.2%	<b>93.3%</b>	+ 4.6%	90.0%	<b>91.4%</b>	+ 1.6%
Days on Market Until Sale	36	<b>114</b>	+ 216.7%	93	<b>101</b>	+ 8.6%
Inventory of Homes for Sale	25	<b>25</b>	0.0%	--	--	--
Months Supply of Inventory	10.9	<b>7.8</b>	- 27.3%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation





# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**- 16.3%**

**- 2.0%**

**+ 13.8%**

Change in  
New Listings

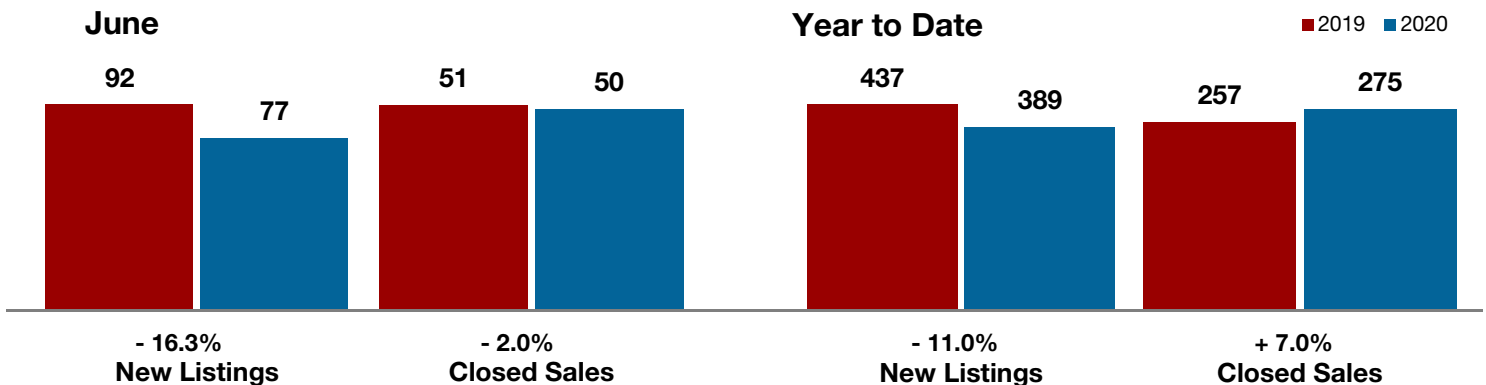
Change in  
Closed Sales

Change in  
Median Sales Price

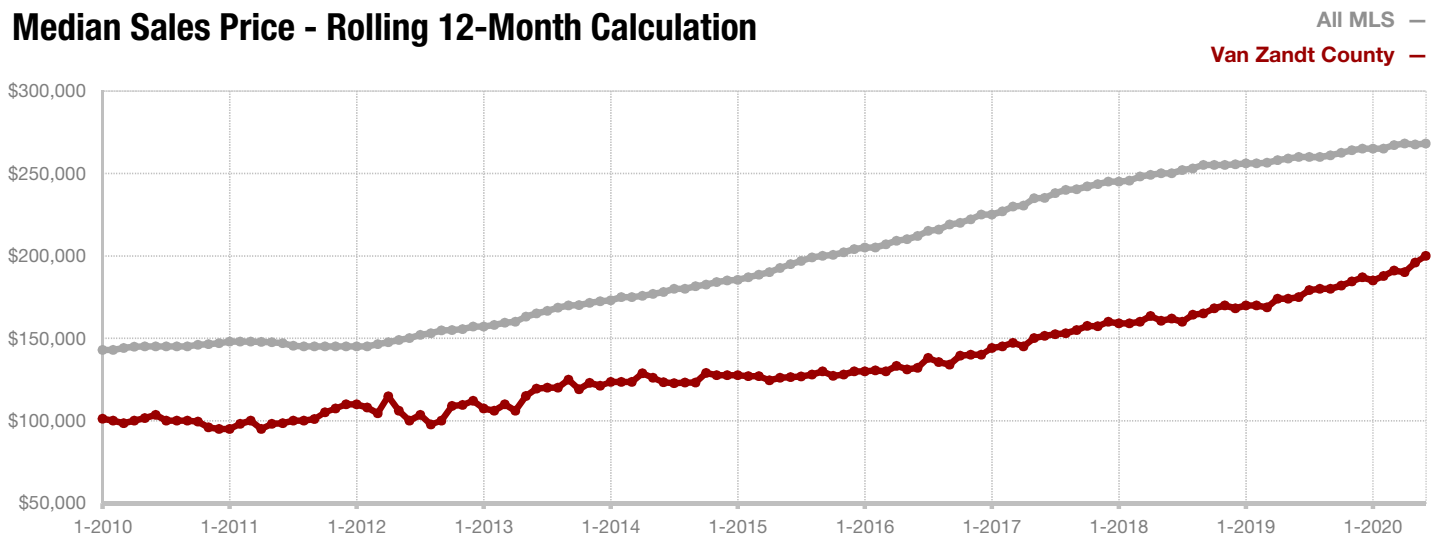
## Van Zandt County

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	92	77	- 16.3%	437	389	- 11.0%
Pending Sales	52	44	- 15.4%	301	316	+ 5.0%
Closed Sales	51	50	- 2.0%	257	275	+ 7.0%
Average Sales Price*	\$226,452	<b>\$247,402</b>	+ 9.3%	\$200,661	<b>\$237,594</b>	+ 18.4%
Median Sales Price*	\$189,000	<b>\$215,000</b>	+ 13.8%	\$175,200	<b>\$202,500</b>	+ 15.6%
Percent of Original List Price Received*	95.6%	<b>93.3%</b>	- 2.4%	93.9%	<b>94.3%</b>	+ 0.4%
Days on Market Until Sale	68	77	+ 13.2%	73	79	+ 8.2%
Inventory of Homes for Sale	237	177	- 25.3%	--	--	--
Months Supply of Inventory	5.1	3.6	- 20.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



## Wise County

**- 14.0%**

**+ 14.7%**

**+ 12.0%**

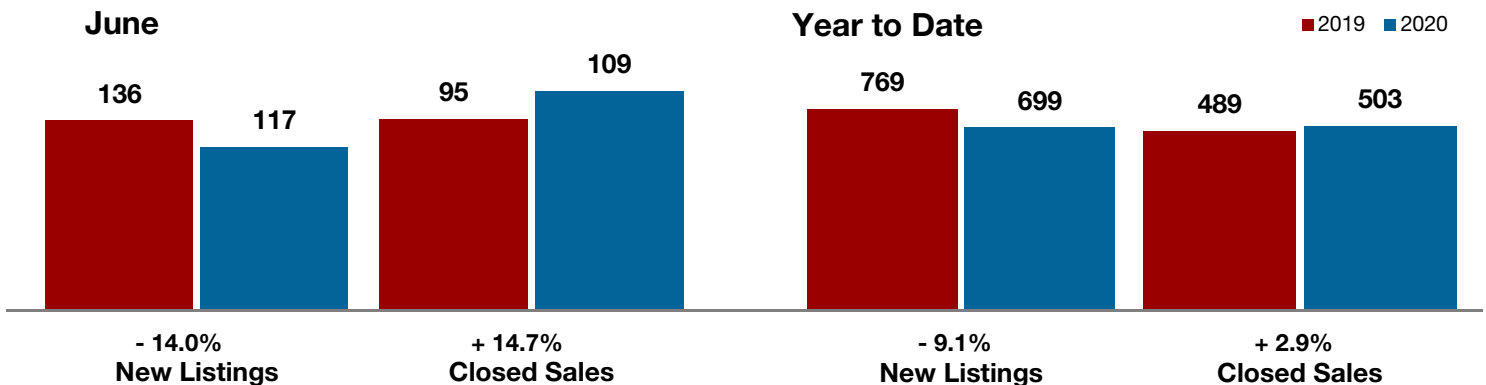
Change in  
New Listings

Change in  
Closed Sales

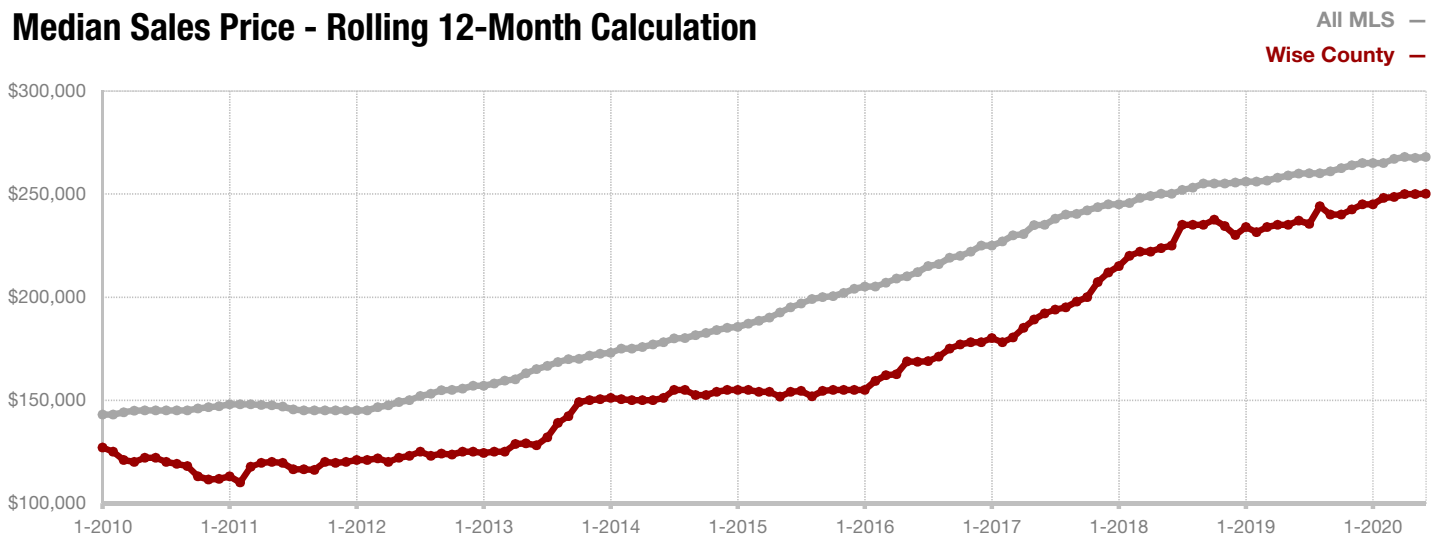
Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	136	117	- 14.0%	769	699	- 9.1%
Pending Sales	97	111	+ 14.4%	565	577	+ 2.1%
Closed Sales	95	109	+ 14.7%	489	503	+ 2.9%
Average Sales Price*	\$262,375	<b>\$297,727</b>	+ 13.5%	\$263,692	<b>\$283,416</b>	+ 7.5%
Median Sales Price*	\$250,000	<b>\$279,900</b>	+ 12.0%	\$245,000	<b>\$253,750</b>	+ 3.6%
Percent of Original List Price Received*	96.2%	<b>95.4%</b>	- 0.8%	95.6%	<b>94.7%</b>	- 0.9%
Days on Market Until Sale	57	<b>66</b>	+ 15.8%	64	<b>75</b>	+ 17.2%
Inventory of Homes for Sale	329	<b>270</b>	- 17.9%	--	--	--
Months Supply of Inventory	4.2	<b>3.1</b>	- 25.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



## Wood County

**- 8.5%**

**- 18.4%**

**+ 1.5%**

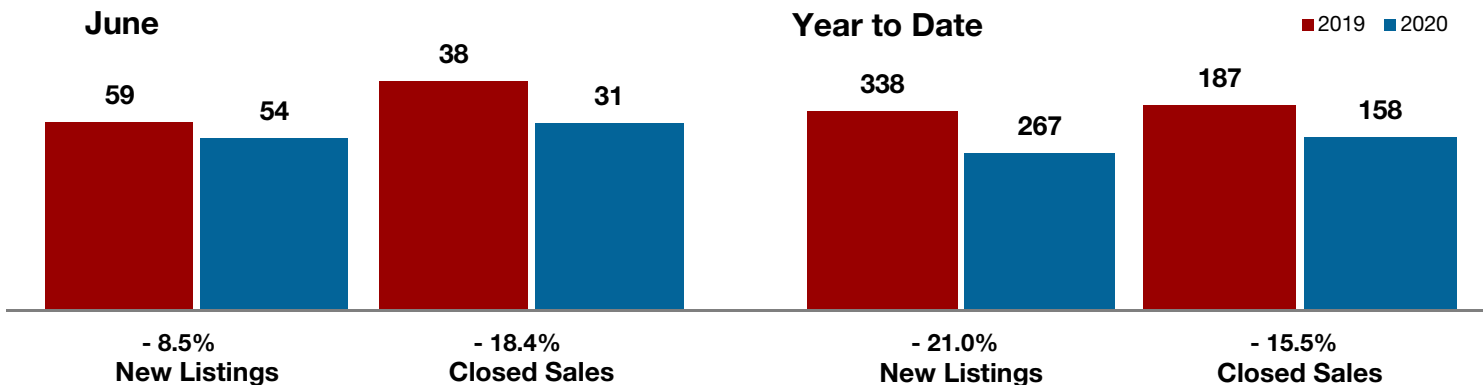
Change in  
New Listings

Change in  
Closed Sales

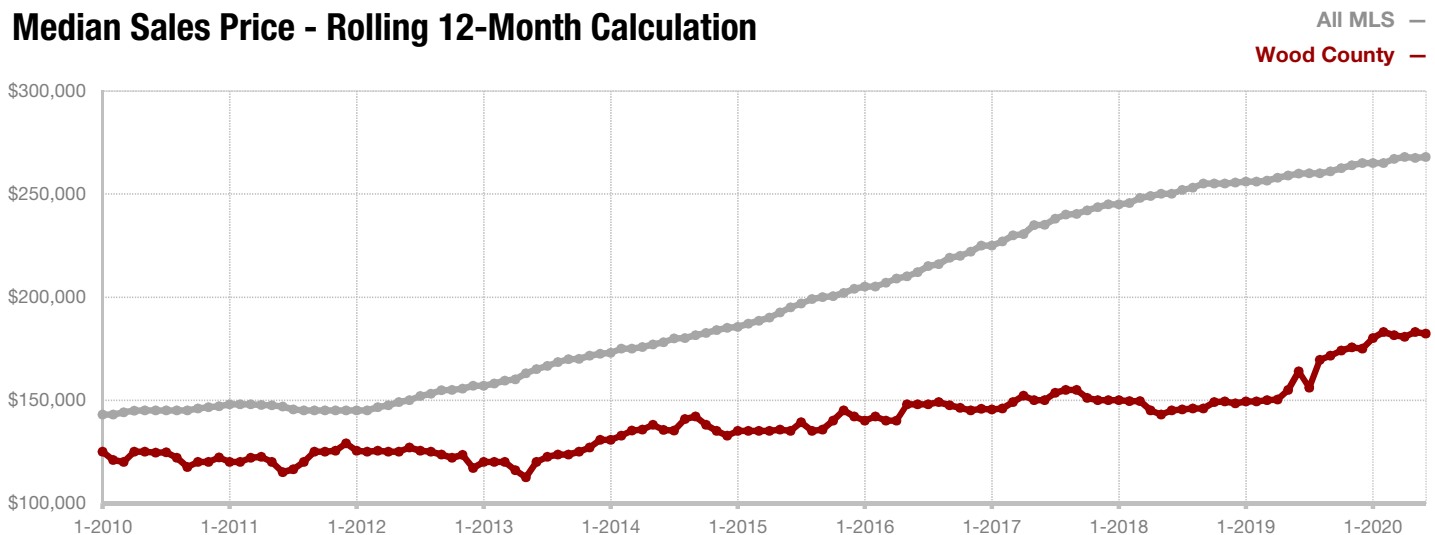
Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	59	54	- 8.5%	338	267	- 21.0%
Pending Sales	25	36	+ 44.0%	200	187	- 6.5%
Closed Sales	38	31	- 18.4%	187	158	- 15.5%
Average Sales Price*	\$216,193	<b>\$235,973</b>	+ 9.1%	\$212,907	<b>\$233,326</b>	+ 9.6%
Median Sales Price*	\$187,000	<b>\$189,750</b>	+ 1.5%	\$175,000	<b>\$189,900</b>	+ 8.5%
Percent of Original List Price Received*	94.6%	<b>92.8%</b>	- 1.9%	92.3%	<b>92.0%</b>	- 0.3%
Days on Market Until Sale	84	92	+ 9.5%	89	89	0.0%
Inventory of Homes for Sale	212	163	- 23.1%	--	--	--
Months Supply of Inventory	6.9	5.5	- 14.3%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**- 34.8%**

**+ 15.4%**

**+ 65.7%**

Change in  
New Listings

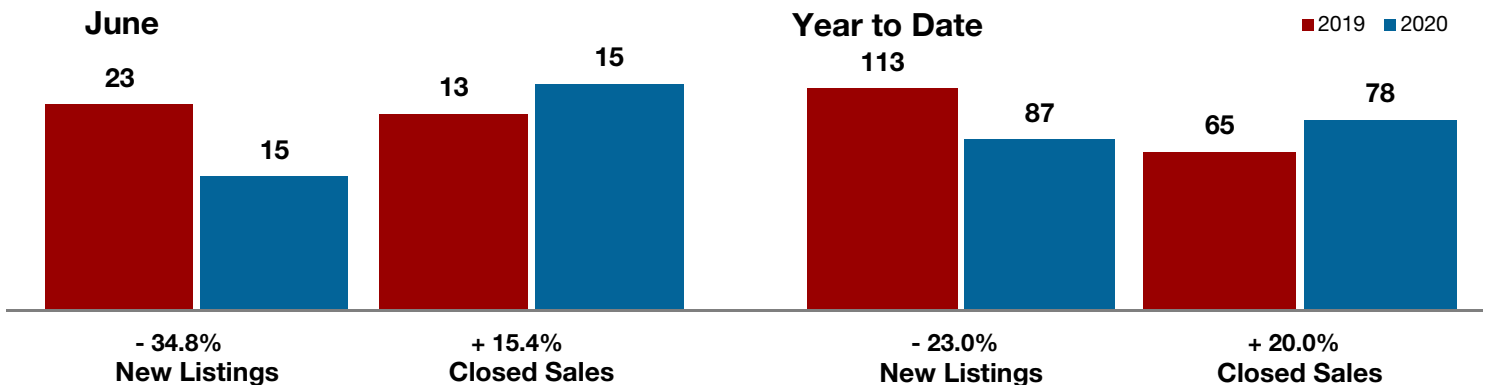
Change in  
Closed Sales

Change in  
Median Sales Price

## Young County

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	23	15	- 34.8%	113	87	- 23.0%
Pending Sales	9	9	0.0%	77	87	+ 13.0%
Closed Sales	13	15	+ 15.4%	65	78	+ 20.0%
Average Sales Price*	\$127,423	<b>\$169,893</b>	+ 33.3%	\$173,362	<b>\$157,282</b>	- 9.3%
Median Sales Price*	\$87,500	<b>\$145,000</b>	+ 65.7%	\$125,000	<b>\$126,000</b>	+ 0.8%
Percent of Original List Price Received*	90.0%	<b>92.6%</b>	+ 2.9%	91.8%	<b>89.0%</b>	- 3.1%
Days on Market Until Sale	132	118	- 10.6%	124	148	+ 19.4%
Inventory of Homes for Sale	87	47	- 46.0%	--	--	--
Months Supply of Inventory	7.7	3.5	- 50.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation

