

Local Market Updates

A RESEARCH TOOL PROVIDED BY THE
NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



November 2021

Anderson County
Bosque County
Brown County
Callahan County
Clay County
Coleman County
Collin County
Comanche County
Cooke County
Dallas County
Delta County
Denton County
Eastland County
Ellis County
Erath County
Fannin County
Franklin County
Freestone County
Grayson County
Hamilton County
Harrison County
Henderson County
Hill County
Hood County
Hopkins County
Hunt County

Jack County
Johnson County
Jones County
Kaufman County
Lamar County
Limestone County
Montague County
Navarro County
Nolan County
Palo Pinto County
Parker County
Rains County
Rockwall County
Shackelford County
Smith County
Somervell County
Stephens County
Stonewall County
Tarrant County
Taylor County
Upshur County
Van Zandt County
Wise County
Wood County
Young County

Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 42.9%

+ 50.0%

+ 3.0%

Change in
New Listings

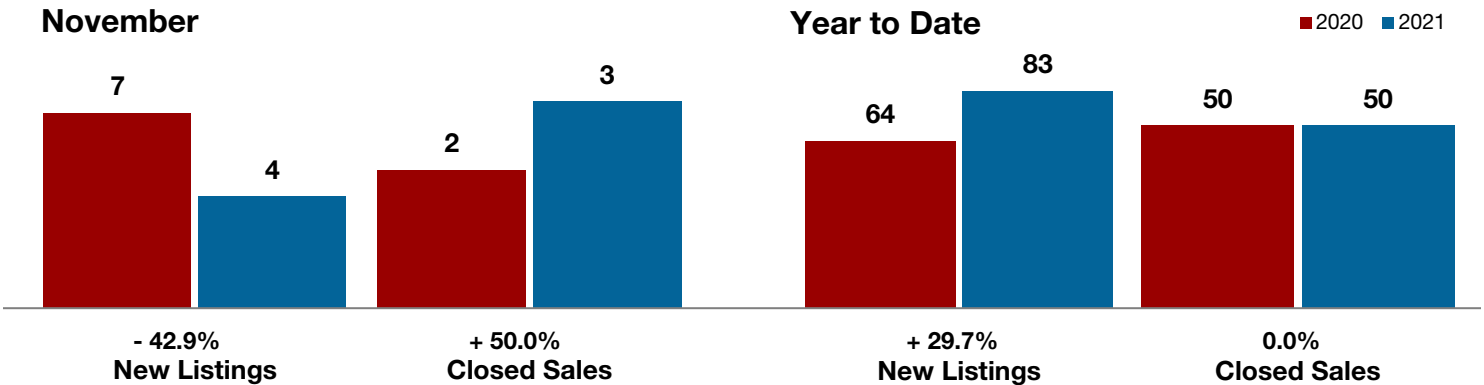
Change in
Closed Sales

Change in
Median Sales Price

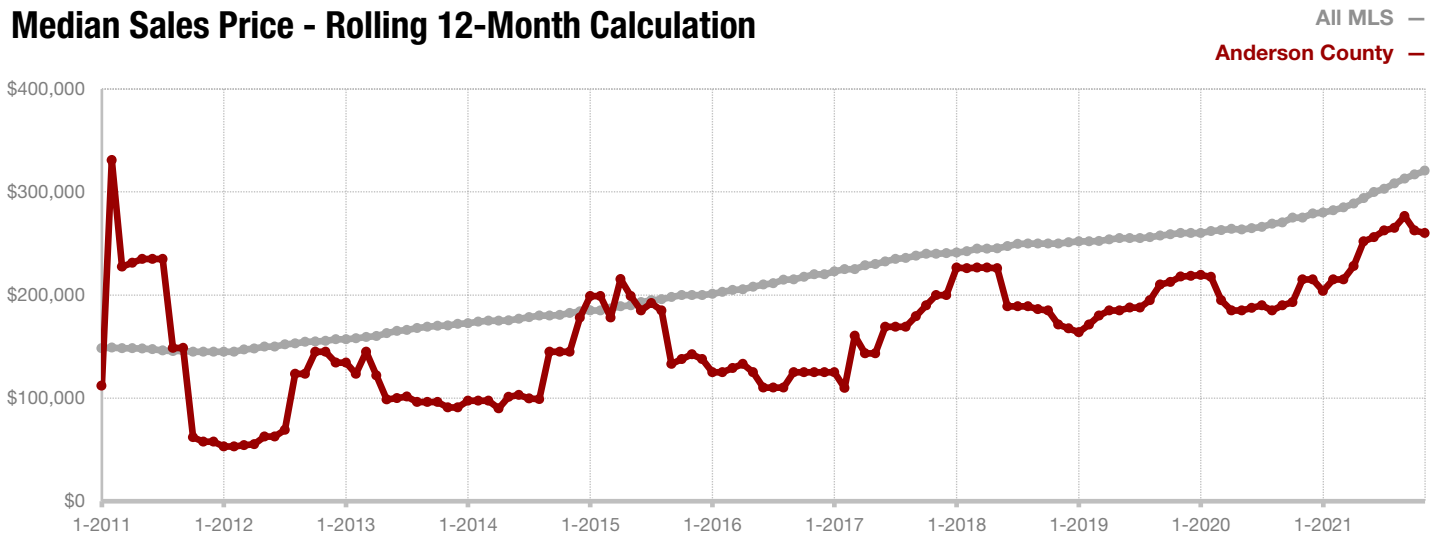
Anderson County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	7	4	- 42.9%	64	83	+ 29.7%
Pending Sales	6	2	- 66.7%	51	52	+ 2.0%
Closed Sales	2	3	+ 50.0%	50	50	0.0%
Average Sales Price*	\$313,225	\$315,833	+ 0.8%	\$283,723	\$285,646	+ 0.7%
Median Sales Price*	\$313,225	\$322,500	+ 3.0%	\$215,000	\$262,500	+ 22.1%
Percent of Original List Price Received*	93.4%	95.8%	+ 2.6%	93.7%	95.4%	+ 1.8%
Days on Market Until Sale	86	55	- 36.0%	93	52	- 44.1%
Inventory of Homes for Sale	20	23	+ 15.0%	--	--	--
Months Supply of Inventory	4.3	5.0	+ 16.3%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 10.5%

+ 12.5%

+ 58.2%

Change in
New Listings

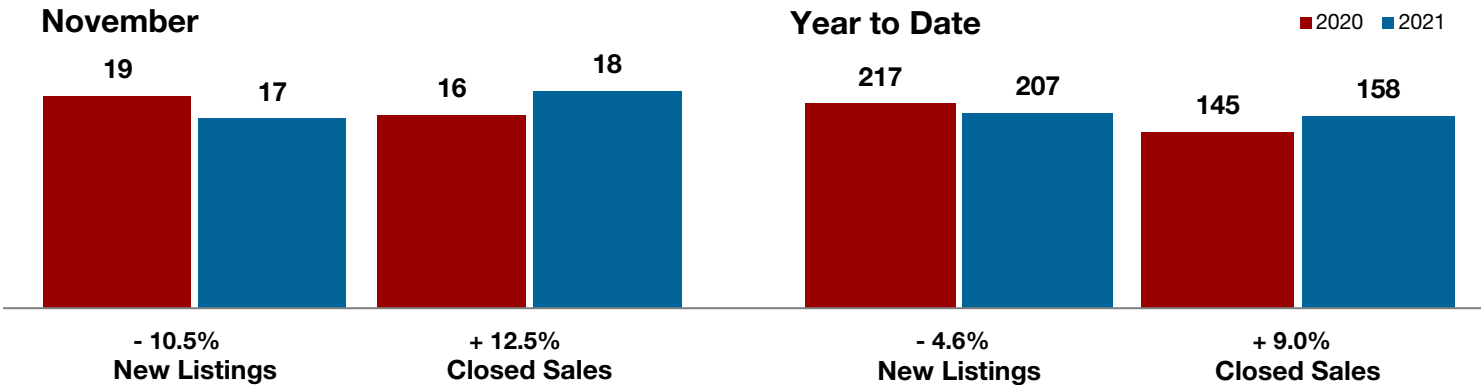
Change in
Closed Sales

Change in
Median Sales Price

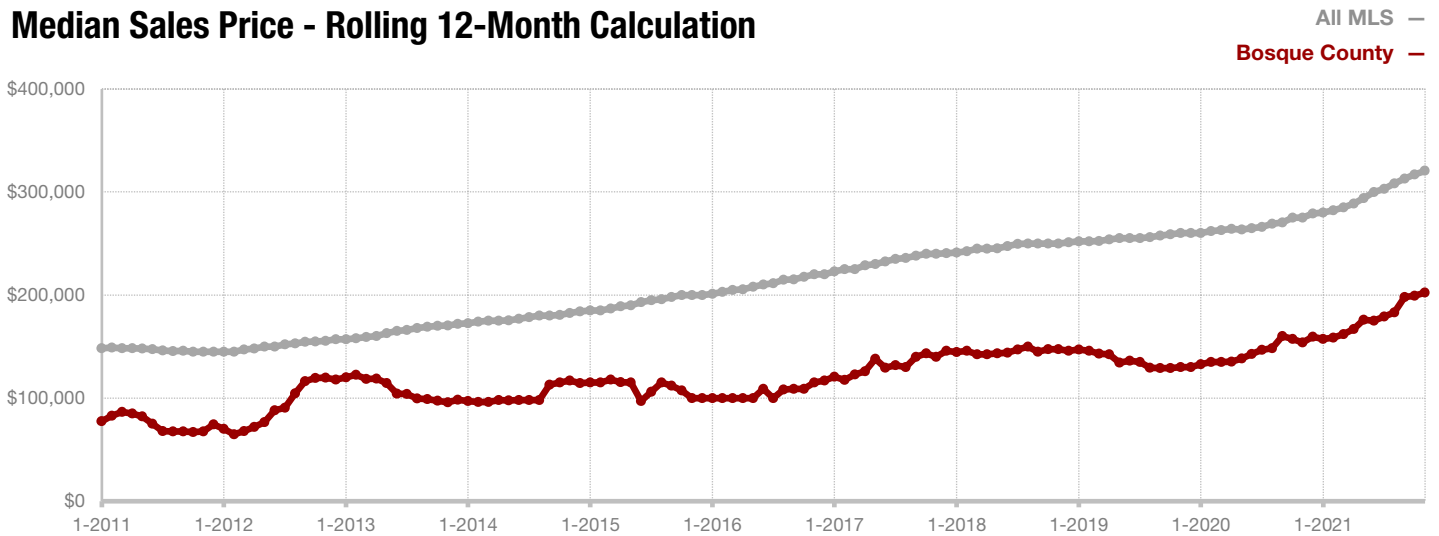
Bosque County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	19	17	- 10.5%	217	207	- 4.6%
Pending Sales	17	17	0.0%	160	172	+ 7.5%
Closed Sales	16	18	+ 12.5%	145	158	+ 9.0%
Average Sales Price*	\$197,944	\$829,769	+ 319.2%	\$252,369	\$578,834	+ 129.4%
Median Sales Price*	\$156,450	\$247,500	+ 58.2%	\$155,475	\$205,925	+ 32.4%
Percent of Original List Price Received*	93.2%	90.2%	- 3.2%	90.9%	91.9%	+ 1.1%
Days on Market Until Sale	68	54	- 20.6%	98	71	- 27.6%
Inventory of Homes for Sale	65	47	- 27.7%	--	--	--
Months Supply of Inventory	4.8	3.1	- 35.4%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 12.8%

0.0%

+ 60.3%

Change in
New Listings

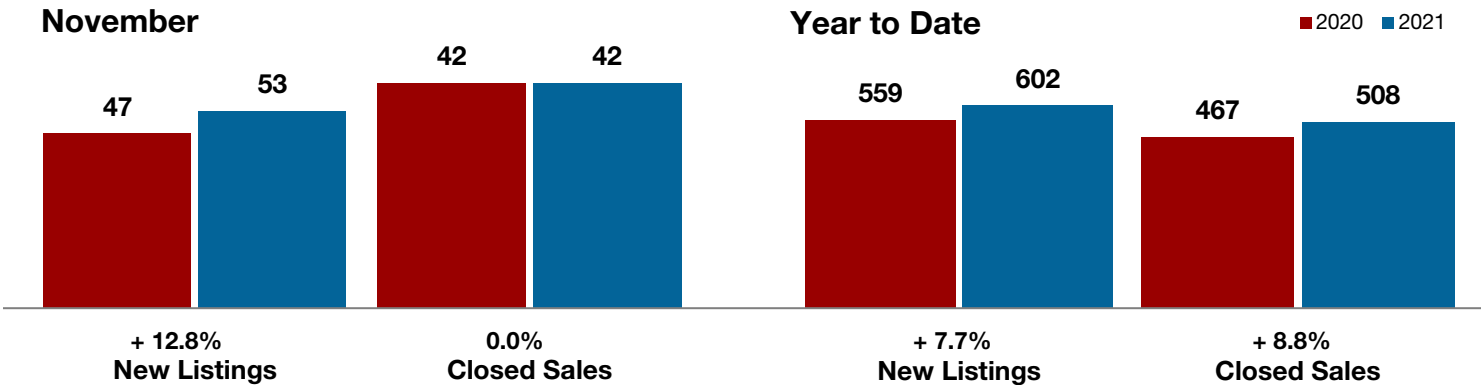
Change in
Closed Sales

Change in
Median Sales Price

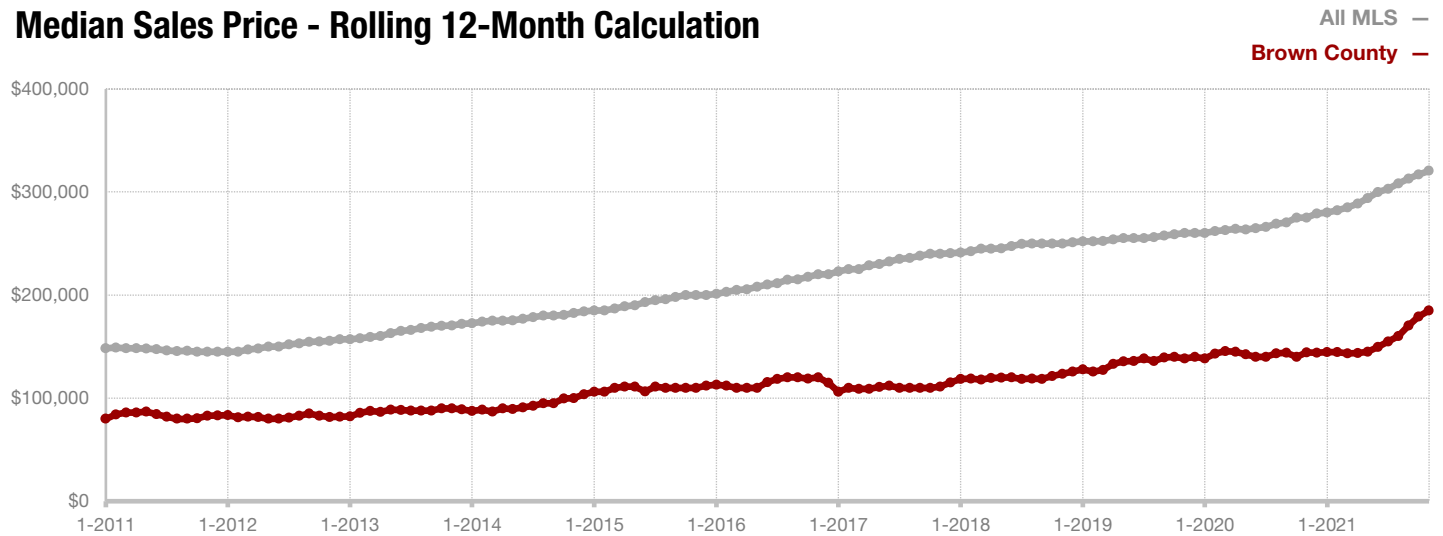
Brown County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	47	53	+ 12.8%	559	602	+ 7.7%
Pending Sales	43	37	- 14.0%	488	502	+ 2.9%
Closed Sales	42	42	0.0%	467	508	+ 8.8%
Average Sales Price*	\$204,684	\$273,975	+ 33.9%	\$183,777	\$247,290	+ 34.6%
Median Sales Price*	\$157,500	\$252,500	+ 60.3%	\$140,000	\$185,000	+ 32.1%
Percent of Original List Price Received*	94.8%	95.9%	+ 1.2%	93.5%	95.5%	+ 2.1%
Days on Market Until Sale	54	32	- 40.7%	74	50	- 32.4%
Inventory of Homes for Sale	134	110	- 17.9%	--	--	--
Months Supply of Inventory	3.1	2.4	- 22.6%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 71.4%

+ 13.3%

+ 42.2%

Change in
New Listings

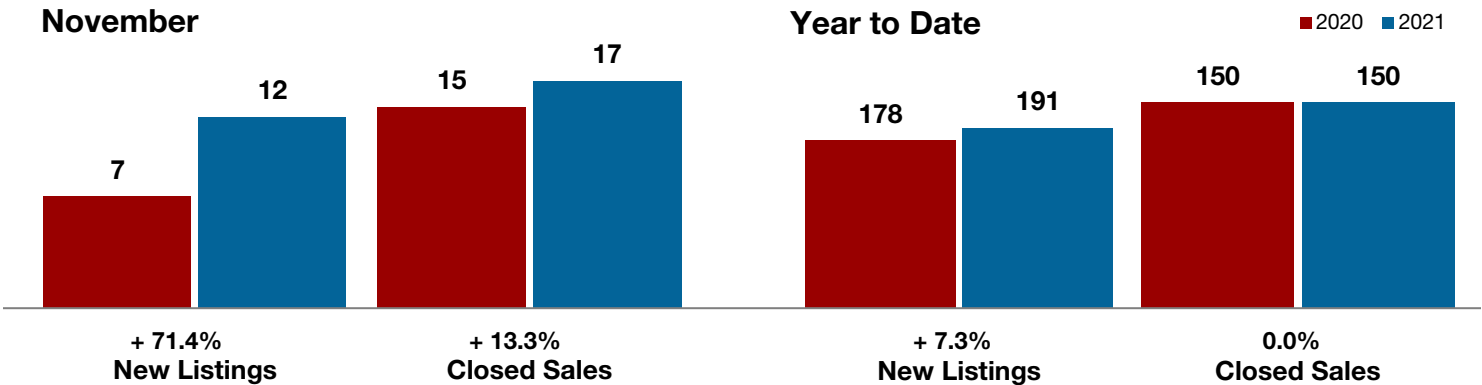
Change in
Closed Sales

Change in
Median Sales Price

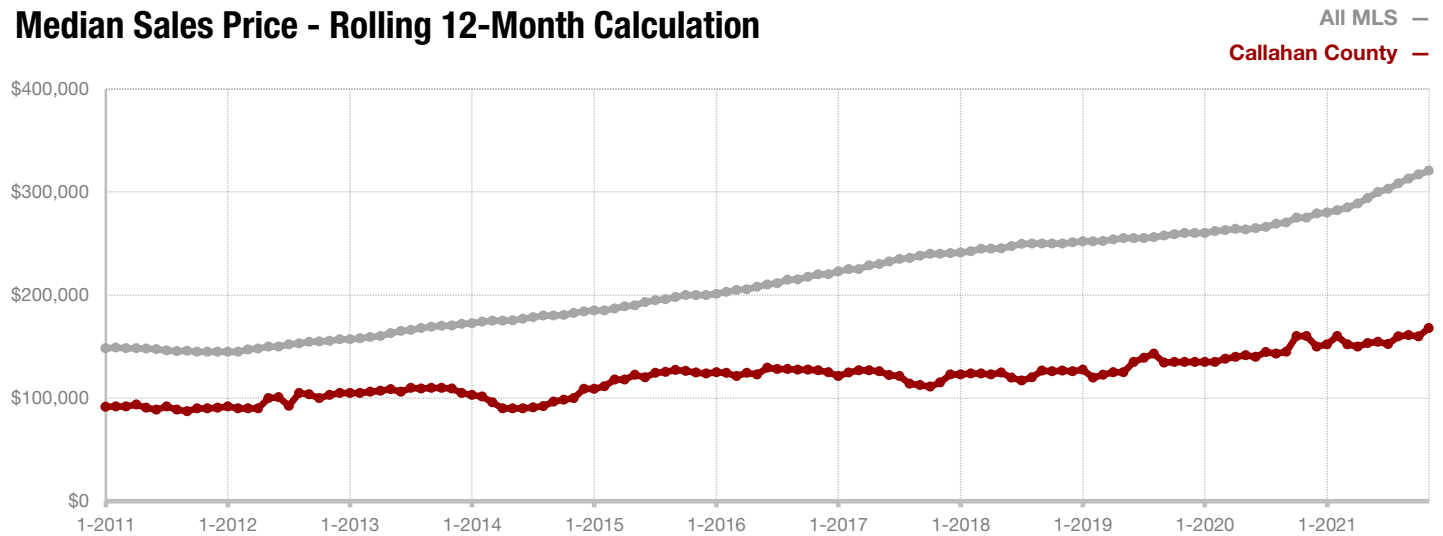
Callahan County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	7	12	+ 71.4%	178	191	+ 7.3%
Pending Sales	10	12	+ 20.0%	155	157	+ 1.3%
Closed Sales	15	17	+ 13.3%	150	150	0.0%
Average Sales Price*	\$142,787	\$329,613	+ 130.8%	\$182,644	\$224,798	+ 23.1%
Median Sales Price*	\$135,000	\$192,000	+ 42.2%	\$160,000	\$174,500	+ 9.1%
Percent of Original List Price Received*	90.1%	94.8%	+ 5.2%	93.9%	96.6%	+ 2.9%
Days on Market Until Sale	65	32	- 50.8%	54	41	- 24.1%
Inventory of Homes for Sale	30	30	0.0%	--	--	--
Months Supply of Inventory	2.2	2.2	0.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



Clay County

0.0%

- 100.0%

--

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

November

Year to Date

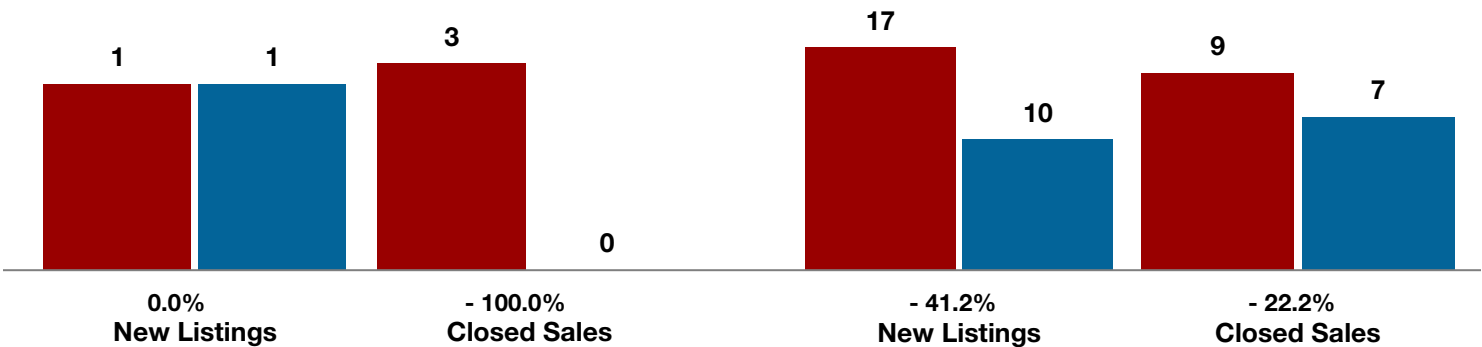
	2020	2021	+ / -	2020	2021	+ / -
New Listings	1	1	0.0%	17	10	- 41.2%
Pending Sales	1	0	- 100.0%	7	7	0.0%
Closed Sales	3	0	- 100.0%	9	7	- 22.2%
Average Sales Price*	\$487,833	--	--	\$550,517	\$598,143	+ 8.7%
Median Sales Price*	\$650,000	--	--	\$429,250	\$700,000	+ 63.1%
Percent of Original List Price Received*	97.4%	--	--	103.1%	90.4%	- 12.3%
Days on Market Until Sale	179	--	--	104	84	- 19.2%
Inventory of Homes for Sale	10	6	- 40.0%	--	--	--
Months Supply of Inventory	7.5	4.3	- 42.7%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

Year to Date

■ 2020 ■ 2021



Median Sales Price - Rolling 12-Month Calculation

All MLS —
Clay County —



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 33.3%

+ 300.0%

- 12.1%

Change in
New Listings

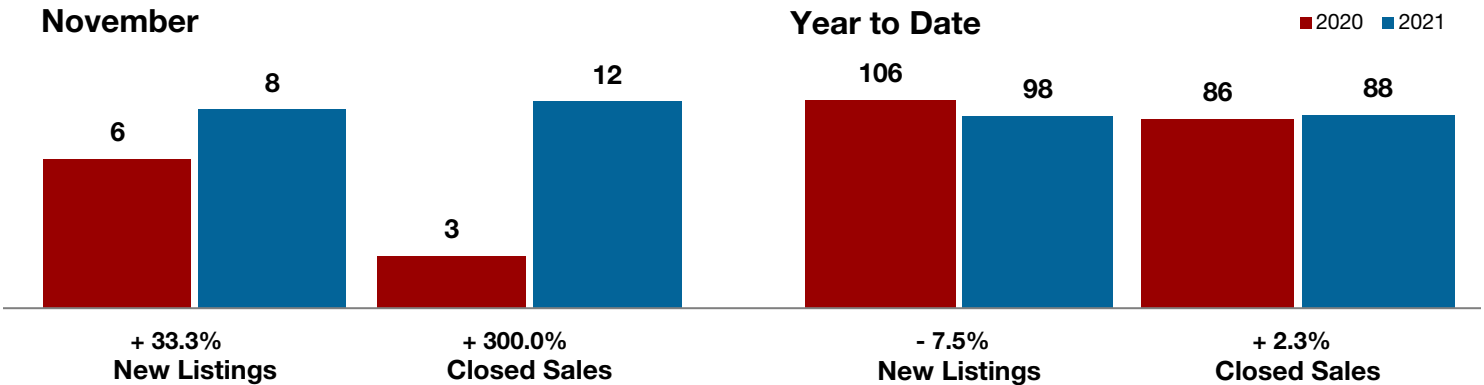
Change in
Closed Sales

Change in
Median Sales Price

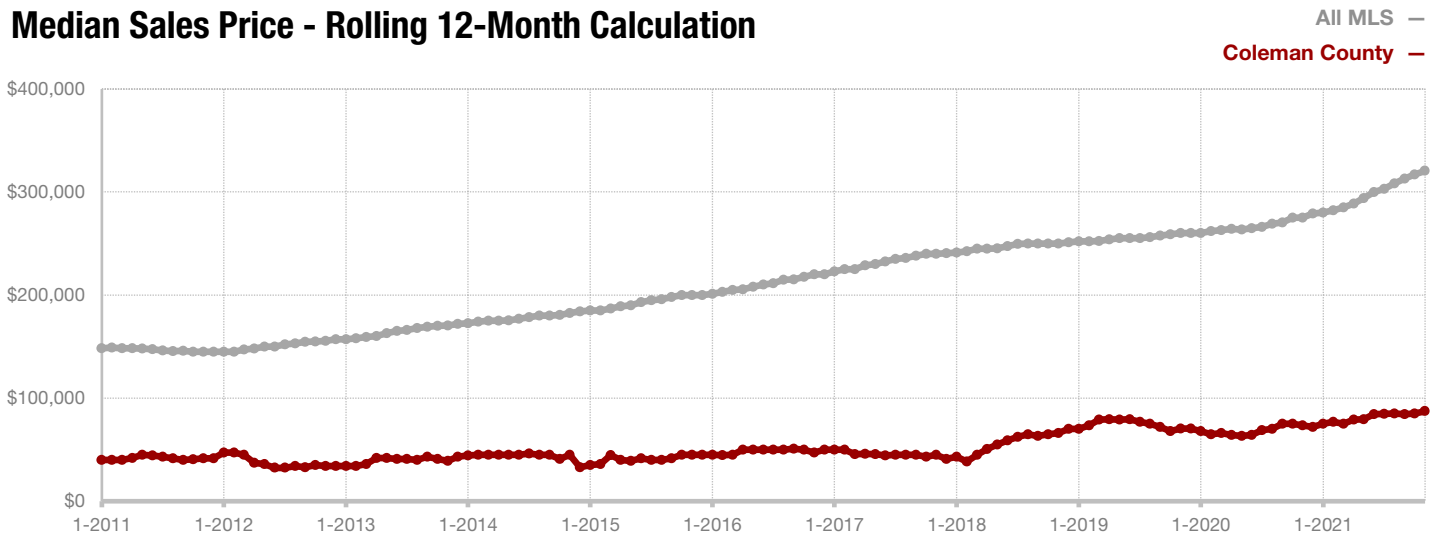
Coleman County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	6	8	+ 33.3%	106	98	- 7.5%
Pending Sales	3	4	+ 33.3%	88	90	+ 2.3%
Closed Sales	3	12	+ 300.0%	86	88	+ 2.3%
Average Sales Price*	\$146,300	\$140,917	- 3.7%	\$152,149	\$228,833	+ 50.4%
Median Sales Price*	\$159,900	\$140,500	- 12.1%	\$73,500	\$90,000	+ 22.4%
Percent of Original List Price Received*	94.8%	93.1%	- 1.8%	86.7%	90.7%	+ 4.6%
Days on Market Until Sale	69	55	- 20.3%	131	85	- 35.1%
Inventory of Homes for Sale	39	24	- 38.5%	--	--	--
Months Supply of Inventory	5.0	3.0	- 40.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 5.2%

- 11.0%

+ 23.3%

Change in
New Listings

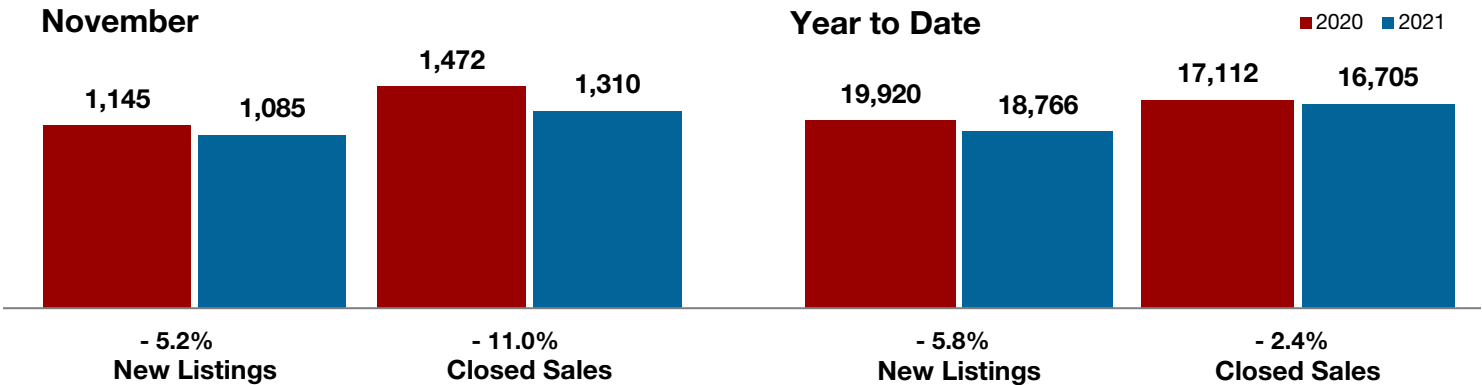
Change in
Closed Sales

Change in
Median Sales Price

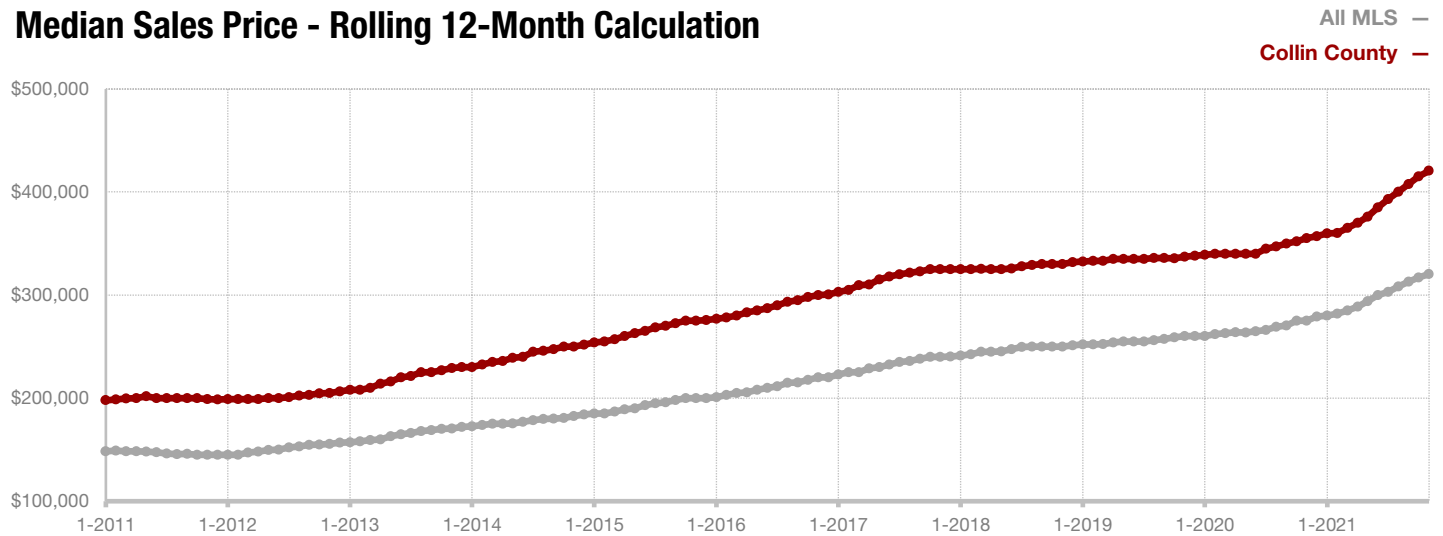
Collin County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	1,145	1,085	- 5.2%	19,920	18,766	- 5.8%
Pending Sales	1,356	1,197	- 11.7%	17,971	17,205	- 4.3%
Closed Sales	1,472	1,310	- 11.0%	17,112	16,705	- 2.4%
Average Sales Price*	\$413,156	\$504,013	+ 22.0%	\$400,599	\$492,821	+ 23.0%
Median Sales Price*	\$365,000	\$450,000	+ 23.3%	\$356,000	\$425,500	+ 19.5%
Percent of Original List Price Received*	98.4%	102.5%	+ 4.2%	97.2%	103.5%	+ 6.5%
Days on Market Until Sale	34	25	- 26.5%	48	20	- 58.3%
Inventory of Homes for Sale	1,767	1,050	- 40.6%	--	--	--
Months Supply of Inventory	1.1	0.7	- 36.4%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 17.6%

+ 6.7%

+ 70.5%

Change in
New Listings

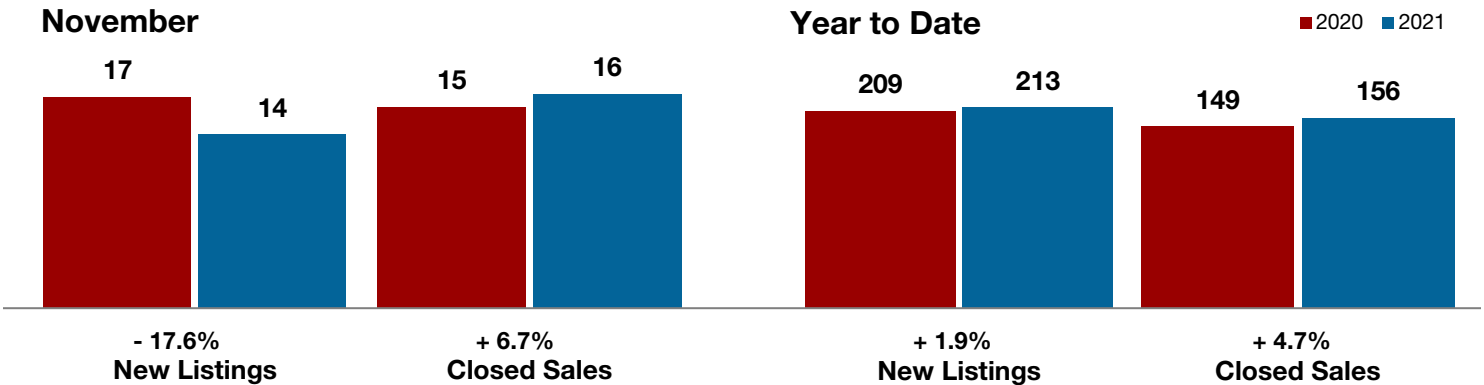
Change in
Closed Sales

Change in
Median Sales Price

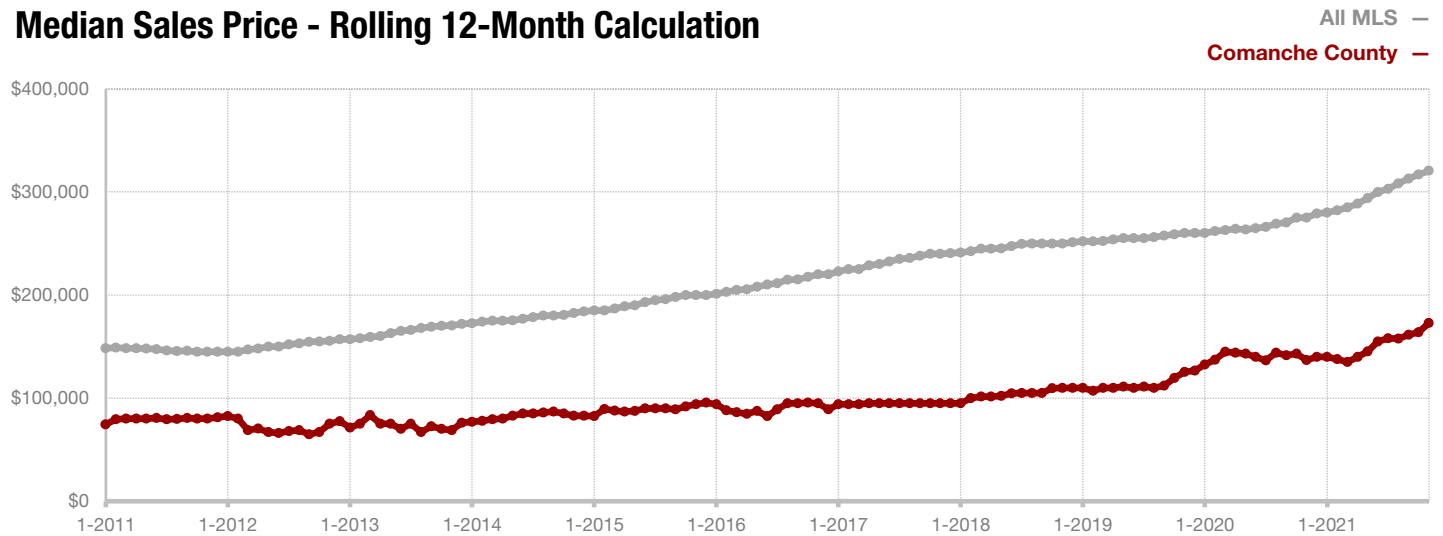
Comanche County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	17	14	- 17.6%	209	213	+ 1.9%
Pending Sales	15	9	- 40.0%	160	144	- 10.0%
Closed Sales	15	16	+ 6.7%	149	156	+ 4.7%
Average Sales Price*	\$122,537	\$257,313	+ 110.0%	\$215,219	\$270,977	+ 25.9%
Median Sales Price*	\$100,000	\$170,500	+ 70.5%	\$135,500	\$170,500	+ 25.8%
Percent of Original List Price Received*	87.3%	95.3%	+ 9.2%	89.3%	92.8%	+ 3.9%
Days on Market Until Sale	68	55	- 19.1%	101	63	- 37.6%
Inventory of Homes for Sale	59	56	- 5.1%	--	--	--
Months Supply of Inventory	4.2	4.2	0.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 23.5%

- 13.9%

+ 35.9%

Change in
New Listings

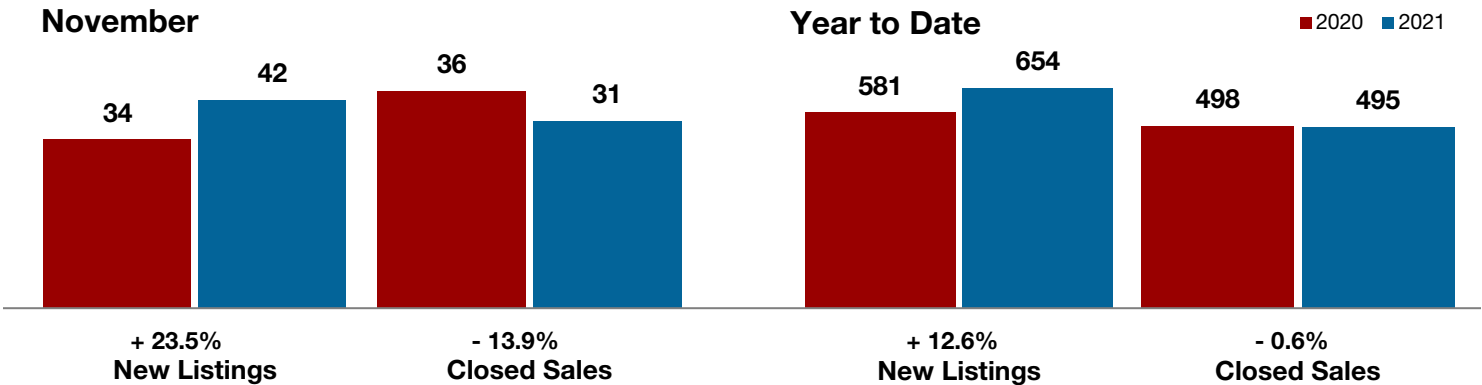
Change in
Closed Sales

Change in
Median Sales Price

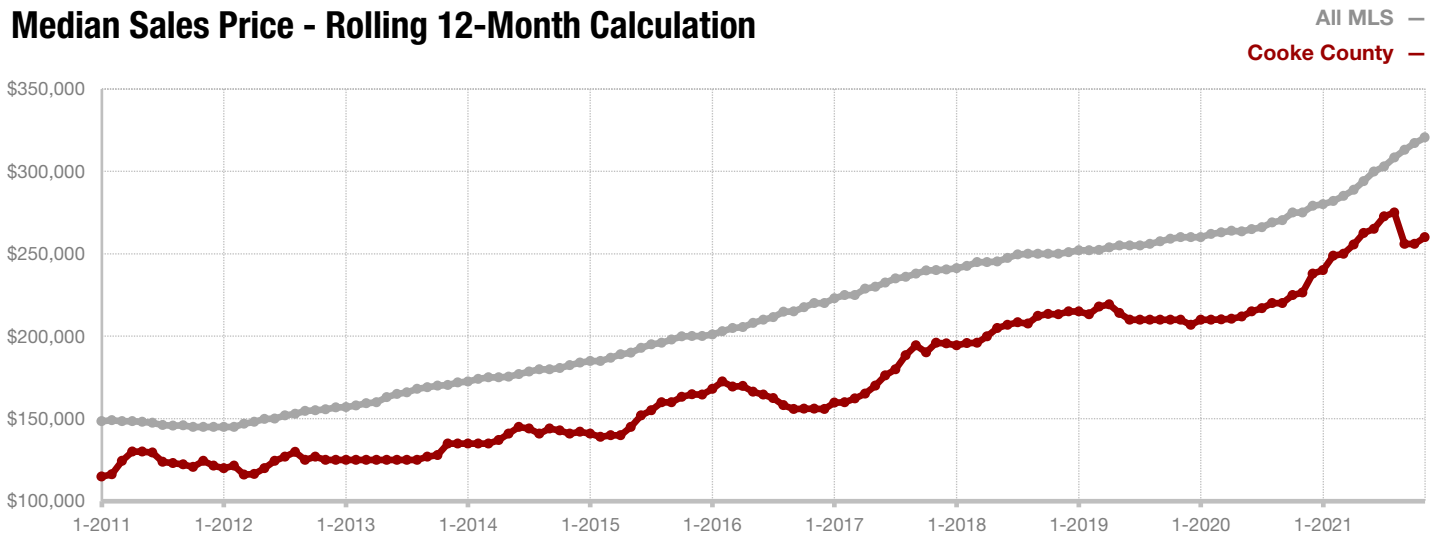
Cooke County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	34	42	+ 23.5%	581	654	+ 12.6%
Pending Sales	27	31	+ 14.8%	516	510	- 1.2%
Closed Sales	36	31	- 13.9%	498	495	- 0.6%
Average Sales Price*	\$298,020	\$457,246	+ 53.4%	\$301,396	\$383,774	+ 27.3%
Median Sales Price*	\$257,500	\$350,000	+ 35.9%	\$234,600	\$255,000	+ 8.7%
Percent of Original List Price Received*	95.3%	95.3%	0.0%	95.0%	97.8%	+ 2.9%
Days on Market Until Sale	51	51	0.0%	73	41	- 43.8%
Inventory of Homes for Sale	94	90	- 4.3%	--	--	--
Months Supply of Inventory	2.0	2.0	0.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 10.9%

Change in
New Listings

- 0.8%

Change in
Closed Sales

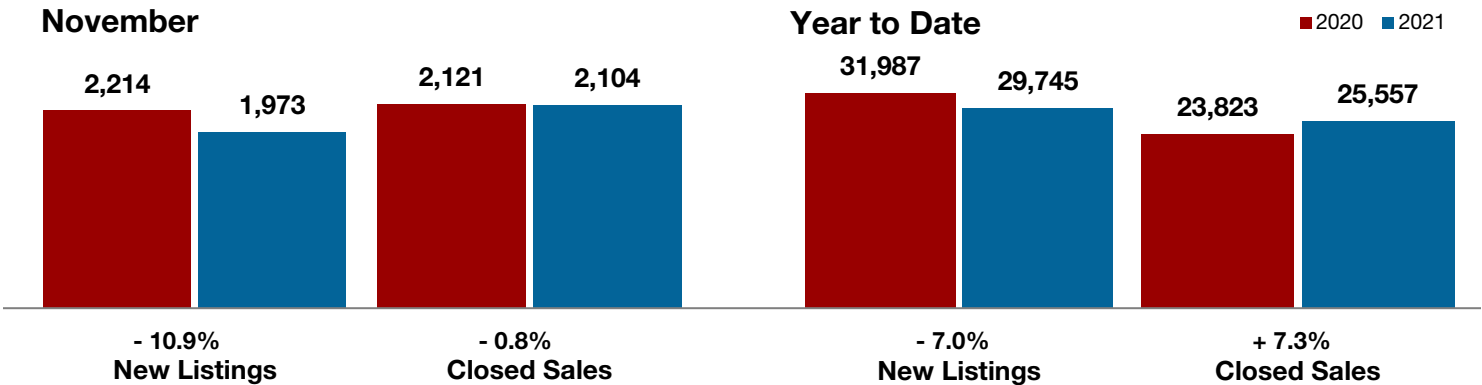
+ 14.3%

Change in
Median Sales Price

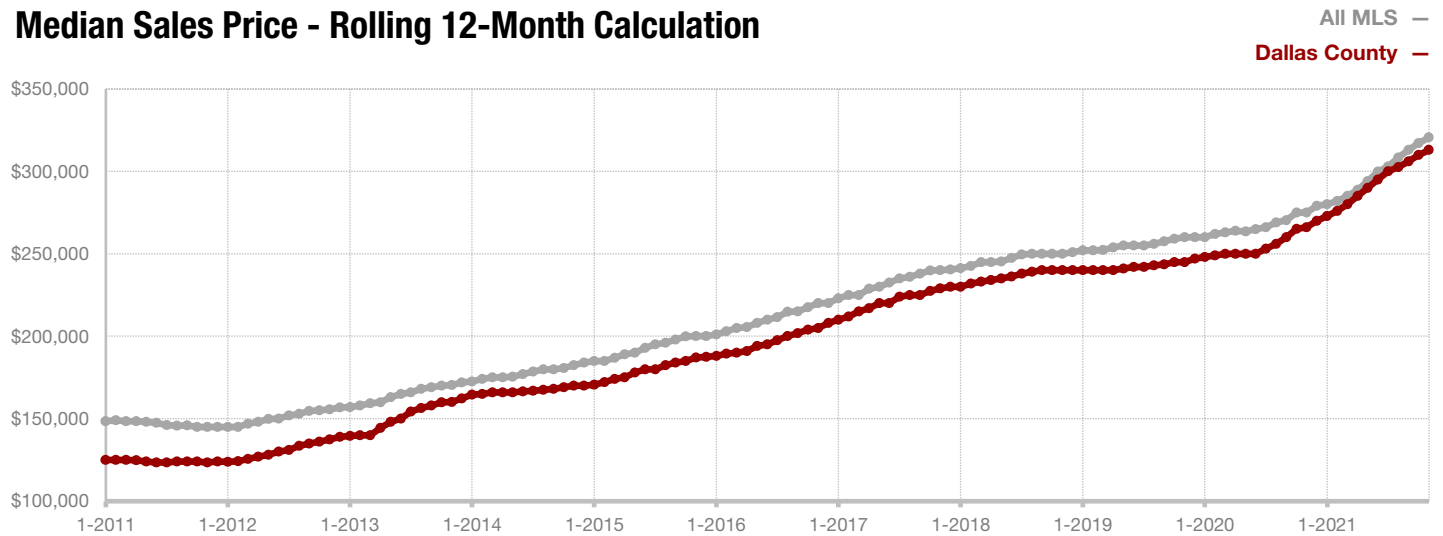
Dallas County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	2,214	1,973	- 10.9%	31,987	29,745	- 7.0%
Pending Sales	1,989	2,055	+ 3.3%	24,862	26,224	+ 5.5%
Closed Sales	2,121	2,104	- 0.8%	23,823	25,557	+ 7.3%
Average Sales Price*	\$412,323	\$439,123	+ 6.5%	\$384,898	\$450,430	+ 17.0%
Median Sales Price*	\$279,900	\$319,950	+ 14.3%	\$269,000	\$315,000	+ 17.1%
Percent of Original List Price Received*	97.4%	99.6%	+ 2.3%	96.7%	99.9%	+ 3.3%
Days on Market Until Sale	36	26	- 27.8%	42	27	- 35.7%
Inventory of Homes for Sale	4,781	2,351	- 50.8%	--	--	--
Months Supply of Inventory	2.2	1.0	- 54.5%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 25.0%

0.0%

+ 8.1%

Change in
New Listings

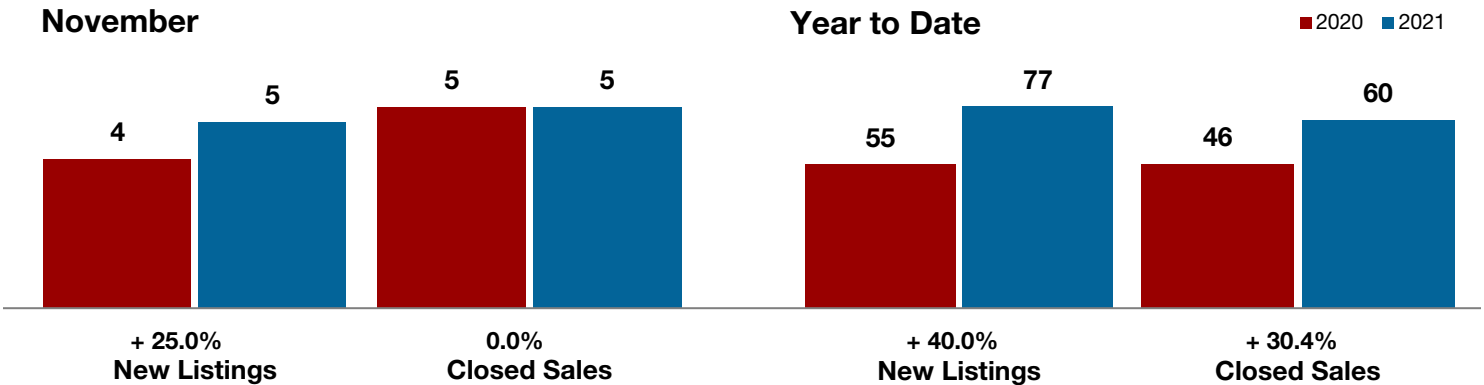
Change in
Closed Sales

Change in
Median Sales Price

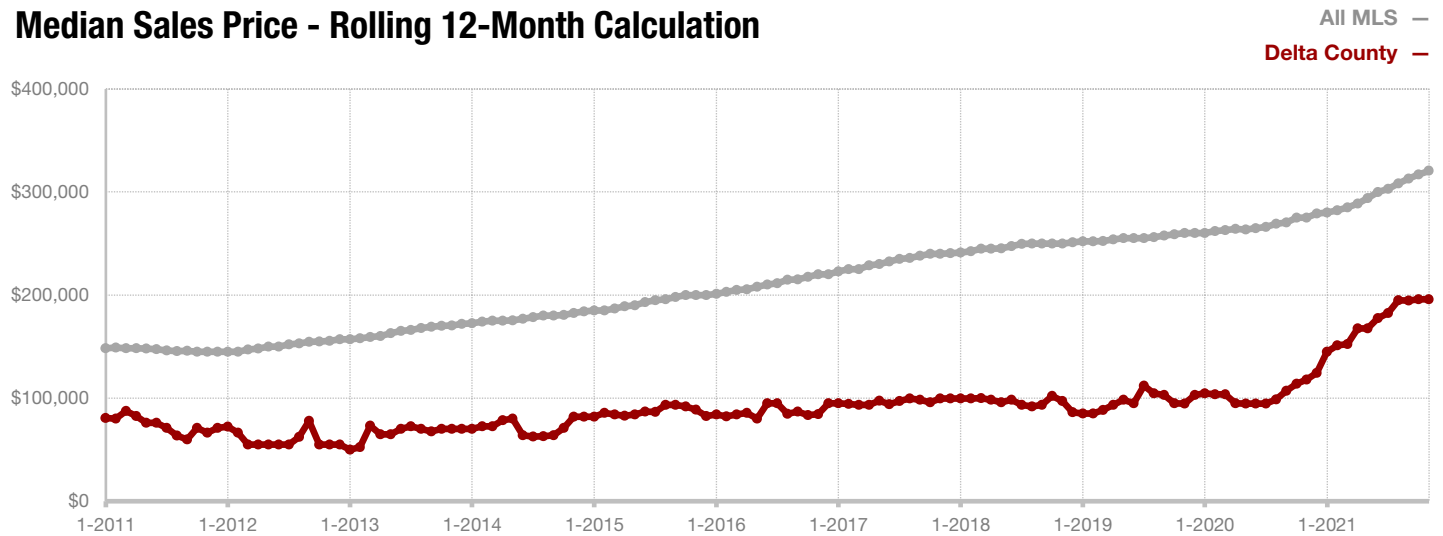
Delta County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	4	5	+ 25.0%	55	77	+ 40.0%
Pending Sales	4	3	- 25.0%	51	58	+ 13.7%
Closed Sales	5	5	0.0%	46	60	+ 30.4%
Average Sales Price*	\$233,780	\$364,620	+ 56.0%	\$146,194	\$285,545	+ 95.3%
Median Sales Price*	\$279,000	\$301,500	+ 8.1%	\$117,800	\$198,000	+ 68.1%
Percent of Original List Price Received*	92.7%	95.3%	+ 2.8%	94.3%	94.9%	+ 0.6%
Days on Market Until Sale	31	45	+ 45.2%	47	37	- 21.3%
Inventory of Homes for Sale	8	14	+ 75.0%	--	--	--
Months Supply of Inventory	1.8	2.8	+ 55.6%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 5.6%

- 9.5%

+ 21.9%

Change in
New Listings

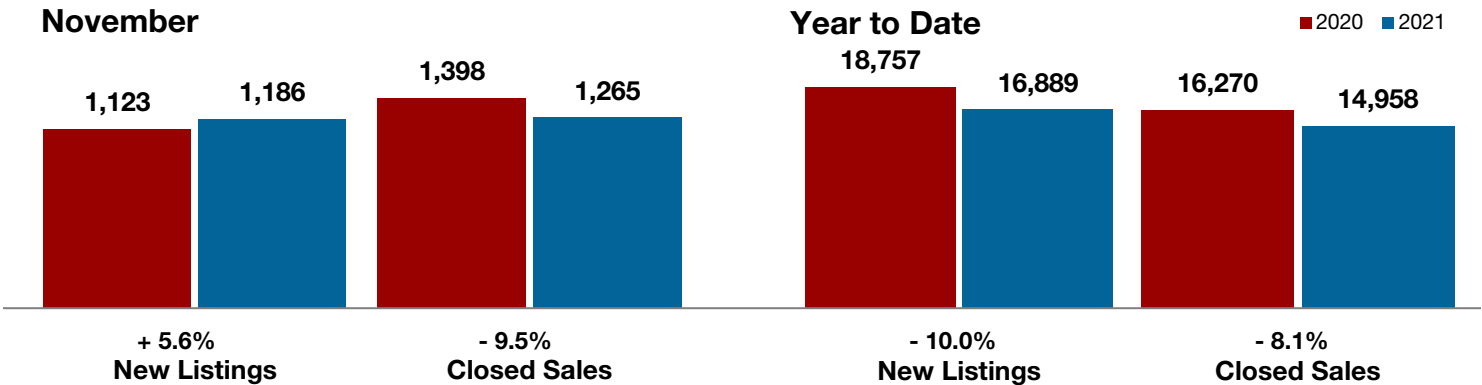
Change in
Closed Sales

Change in
Median Sales Price

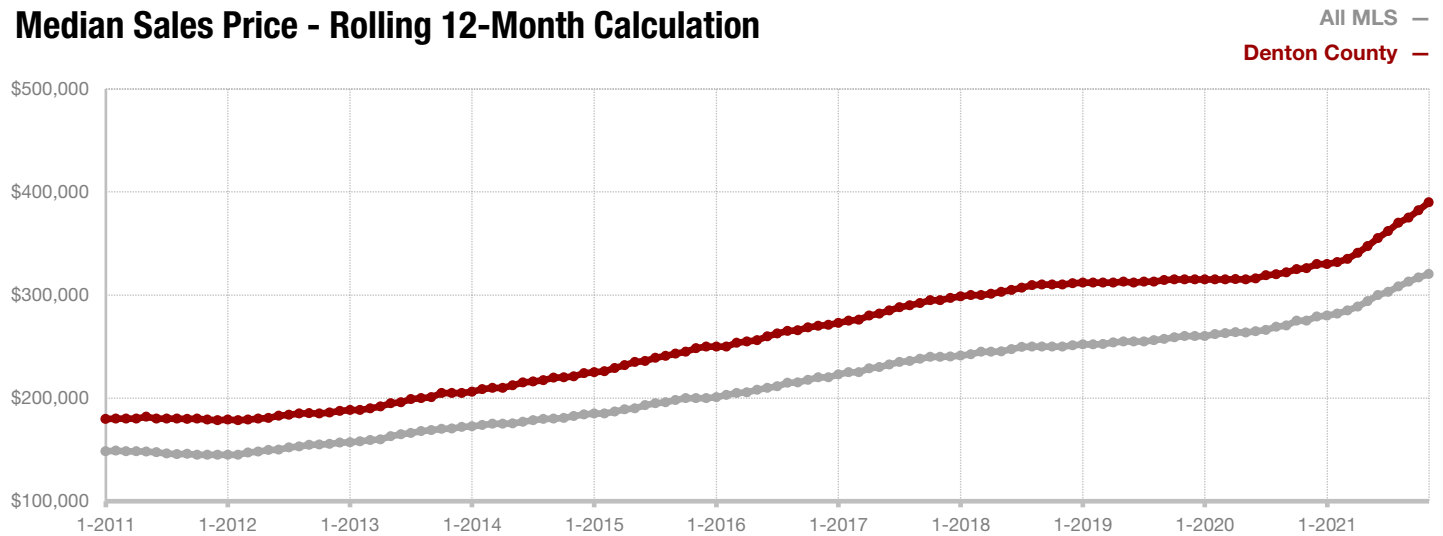
Denton County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	1,123	1,186	+ 5.6%	18,757	16,889	- 10.0%
Pending Sales	1,278	1,214	- 5.0%	17,124	15,511	- 9.4%
Closed Sales	1,398	1,265	- 9.5%	16,270	14,958	- 8.1%
Average Sales Price*	\$393,390	\$478,171	+ 21.6%	\$378,713	\$467,342	+ 23.4%
Median Sales Price*	\$340,500	\$415,000	+ 21.9%	\$327,500	\$392,445	+ 19.8%
Percent of Original List Price Received*	98.3%	101.6%	+ 3.4%	97.6%	102.8%	+ 5.3%
Days on Market Until Sale	34	20	- 41.2%	45	19	- 57.8%
Inventory of Homes for Sale	1,628	1,107	- 32.0%	--	--	--
Months Supply of Inventory	1.1	0.8	- 27.3%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 61.5%

+ 75.0%

+ 14.6%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Eastland County

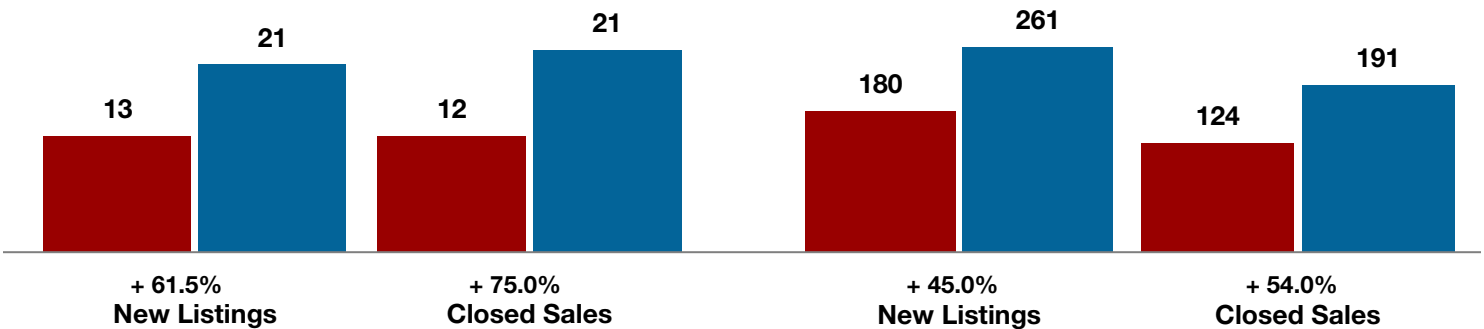
	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	13	21	+ 61.5%	180	261	+ 45.0%
Pending Sales	9	13	+ 44.4%	132	198	+ 50.0%
Closed Sales	12	21	+ 75.0%	124	191	+ 54.0%
Average Sales Price*	\$196,017	\$214,109	+ 9.2%	\$169,716	\$219,849	+ 29.5%
Median Sales Price*	\$176,250	\$201,900	+ 14.6%	\$130,500	\$150,000	+ 14.9%
Percent of Original List Price Received*	86.1%	96.0%	+ 11.5%	90.4%	93.8%	+ 3.8%
Days on Market Until Sale	167	57	- 65.9%	111	74	- 33.3%
Inventory of Homes for Sale	74	65	- 12.2%	--	--	--
Months Supply of Inventory	6.6	3.7	- 43.9%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

Year to Date

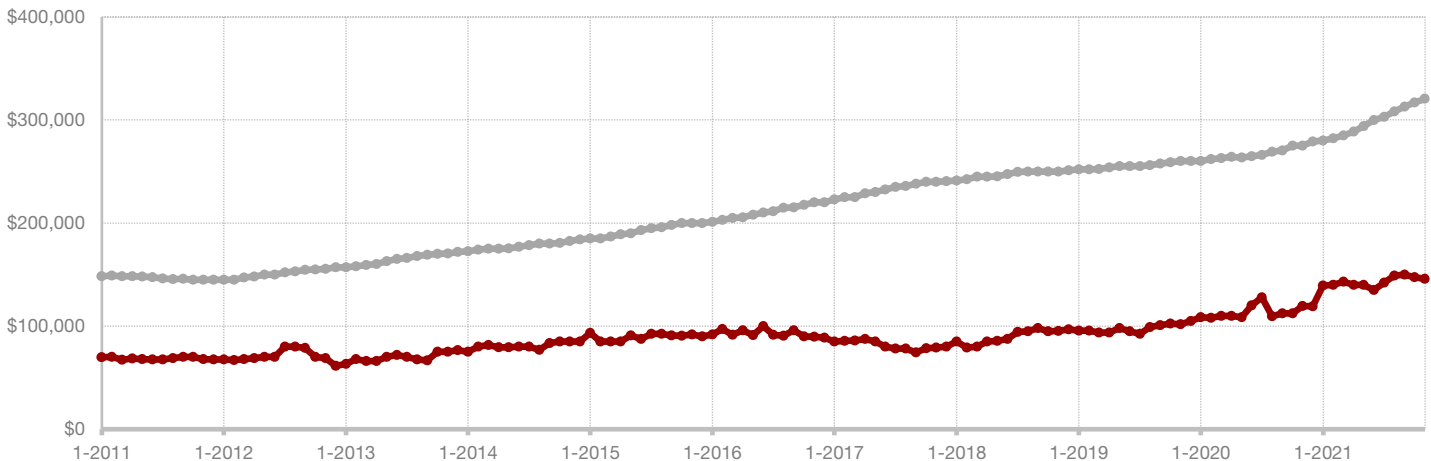
■ 2020 ■ 2021



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Eastland County —



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 33.3%

+ 23.7%

+ 20.2%

Change in
New Listings

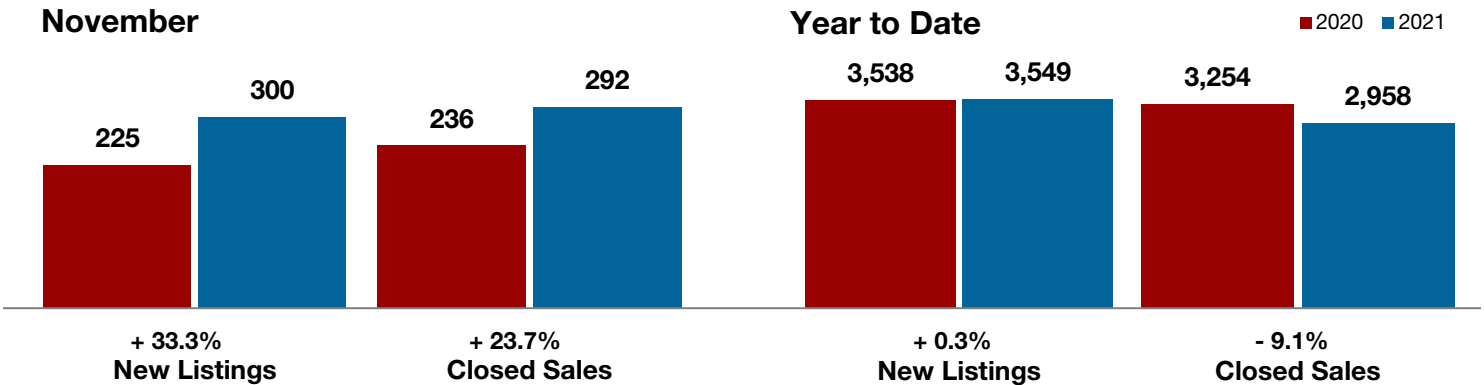
Change in
Closed Sales

Change in
Median Sales Price

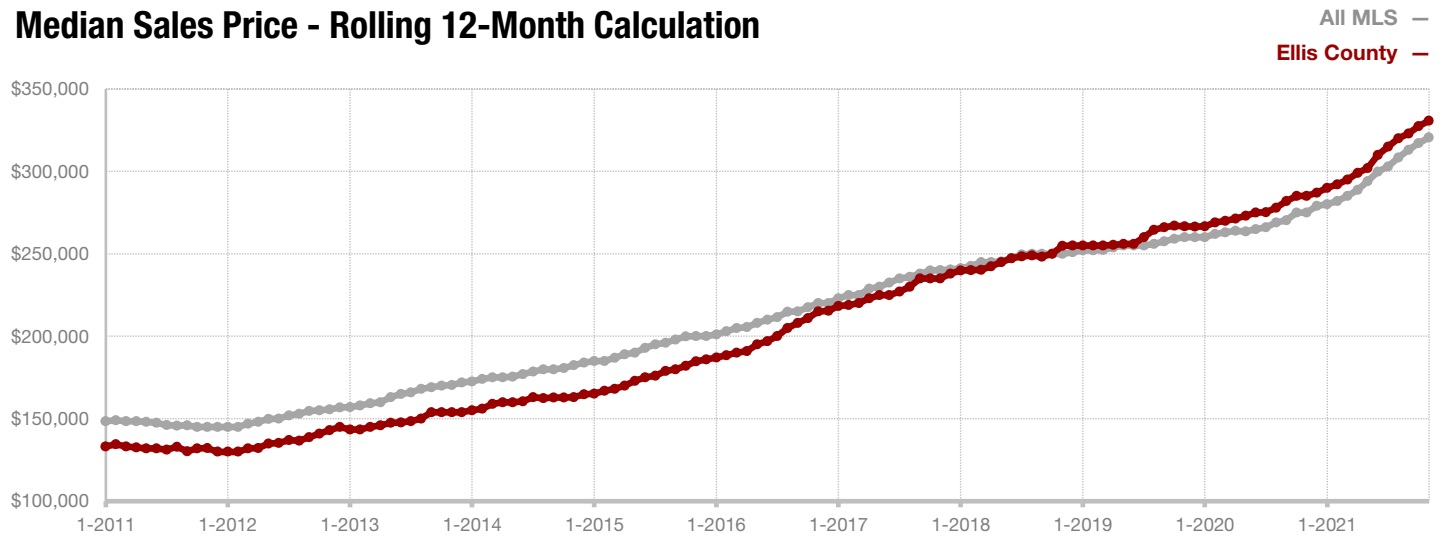
Ellis County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	225	300	+ 33.3%	3,538	3,549	+ 0.3%
Pending Sales	257	287	+ 11.7%	3,438	3,152	- 8.3%
Closed Sales	236	292	+ 23.7%	3,254	2,958	- 9.1%
Average Sales Price*	\$311,342	\$382,722	+ 22.9%	\$306,928	\$360,758	+ 17.5%
Median Sales Price*	\$299,450	\$360,000	+ 20.2%	\$286,550	\$335,921	+ 17.2%
Percent of Original List Price Received*	98.9%	100.0%	+ 1.1%	97.9%	100.8%	+ 3.0%
Days on Market Until Sale	31	22	- 29.0%	51	24	- 52.9%
Inventory of Homes for Sale	378	406	+ 7.4%	--	--	--
Months Supply of Inventory	1.2	1.4	+ 16.7%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 13.2%

Change in
New Listings

+ 8.7%

Change in
Closed Sales

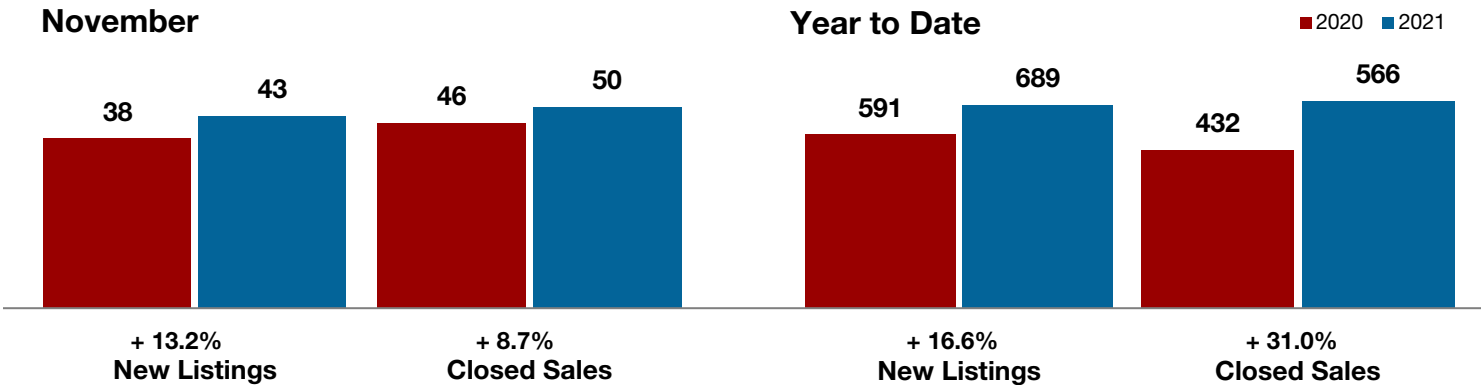
+ 8.9%

Change in
Median Sales Price

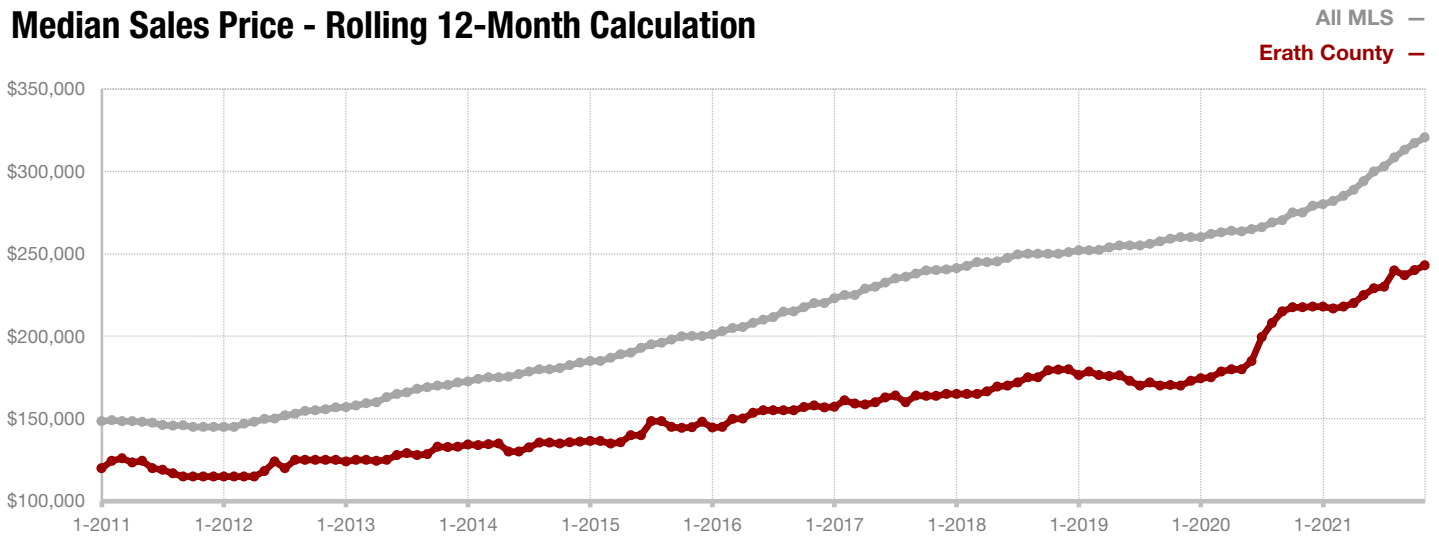
Erath County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	38	43	+ 13.2%	591	689	+ 16.6%
Pending Sales	36	22	- 38.9%	467	545	+ 16.7%
Closed Sales	46	50	+ 8.7%	432	566	+ 31.0%
Average Sales Price*	\$253,466	\$354,260	+ 39.8%	\$268,377	\$366,869	+ 36.7%
Median Sales Price*	\$210,000	\$228,750	+ 8.9%	\$218,000	\$242,000	+ 11.0%
Percent of Original List Price Received*	94.9%	96.1%	+ 1.3%	94.3%	96.6%	+ 2.4%
Days on Market Until Sale	56	44	- 21.4%	66	45	- 31.8%
Inventory of Homes for Sale	146	133	- 8.9%	--	--	--
Months Supply of Inventory	3.5	2.7	- 22.9%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 46.9%

+ 83.3%

+ 26.5%

Change in
New Listings

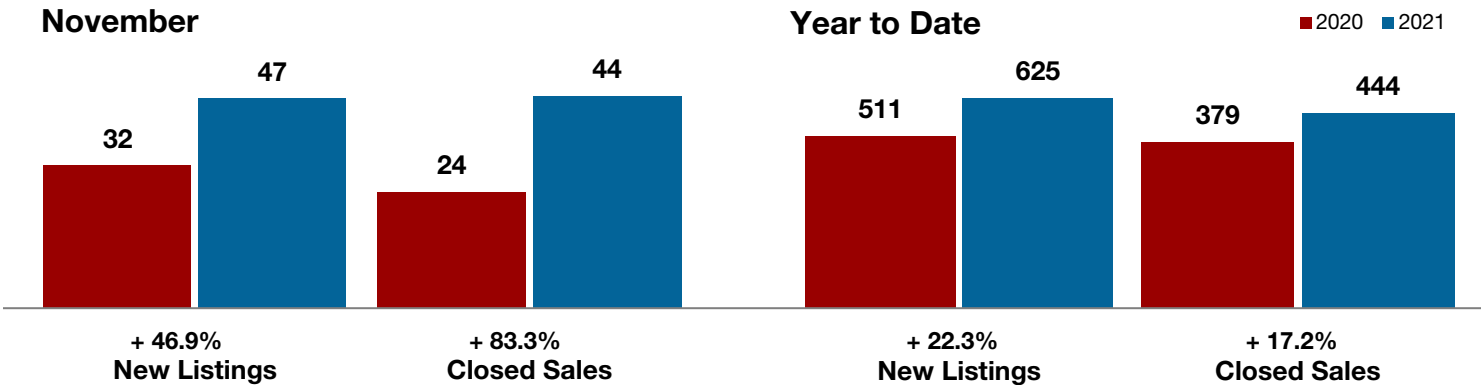
Change in
Closed Sales

Change in
Median Sales Price

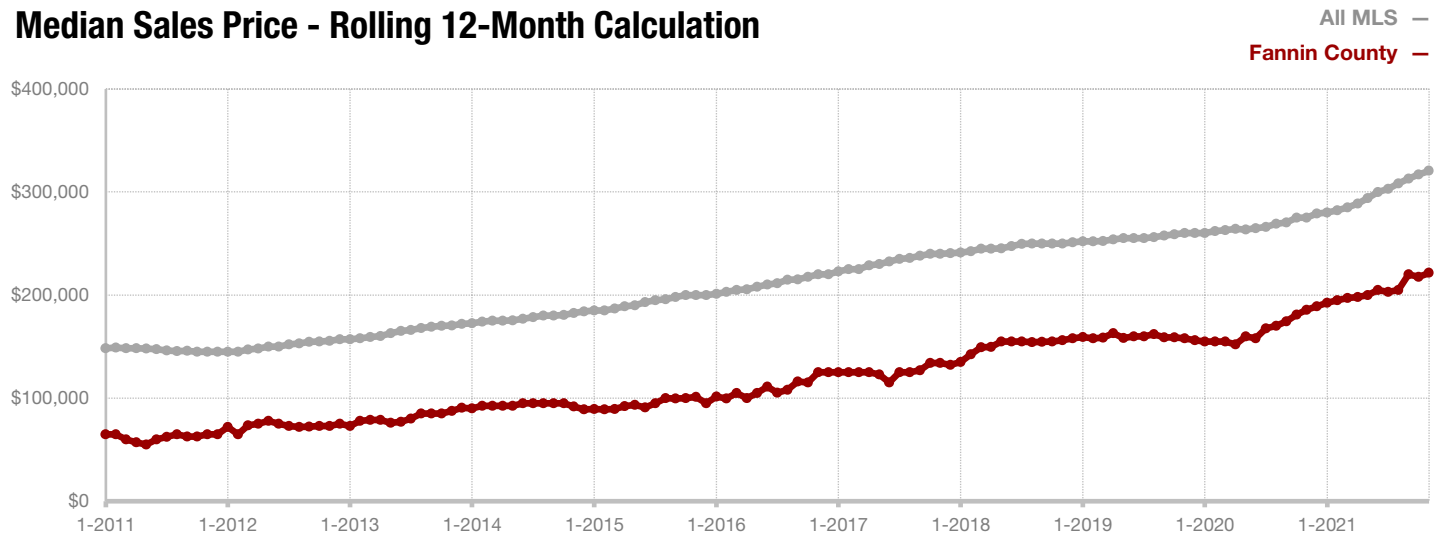
Fannin County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	32	47	+ 46.9%	511	625	+ 22.3%
Pending Sales	40	42	+ 5.0%	403	455	+ 12.9%
Closed Sales	24	44	+ 83.3%	379	444	+ 17.2%
Average Sales Price*	\$221,125	\$323,721	+ 46.4%	\$220,067	\$282,497	+ 28.4%
Median Sales Price*	\$194,000	\$245,450	+ 26.5%	\$189,000	\$225,000	+ 19.0%
Percent of Original List Price Received*	95.5%	94.9%	- 0.6%	93.9%	95.6%	+ 1.8%
Days on Market Until Sale	43	34	- 20.9%	70	44	- 37.1%
Inventory of Homes for Sale	116	164	+ 41.4%	--	--	--
Months Supply of Inventory	3.3	4.1	+ 24.2%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 16.7%

+ 60.0%

+ 28.3%

Change in
New Listings

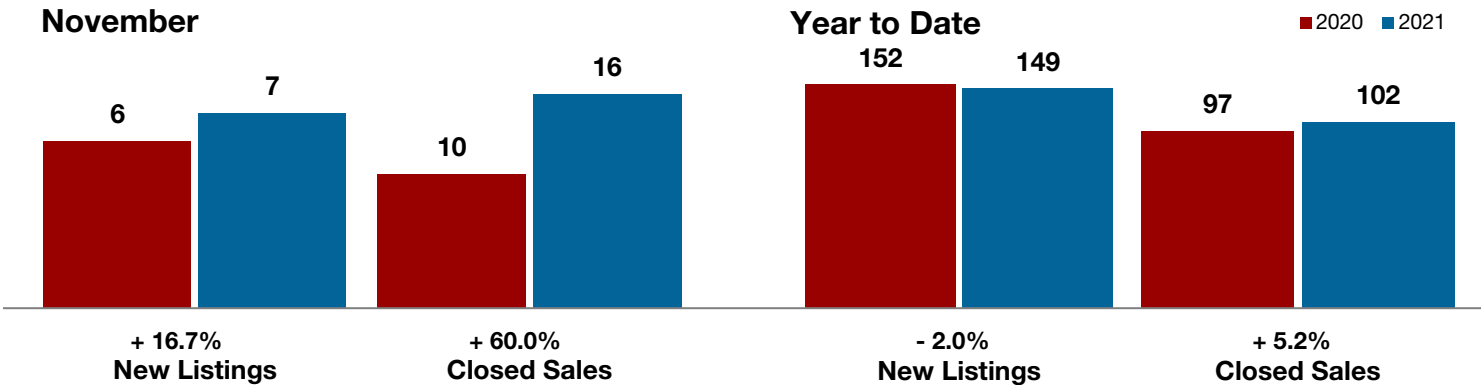
Change in
Closed Sales

Change in
Median Sales Price

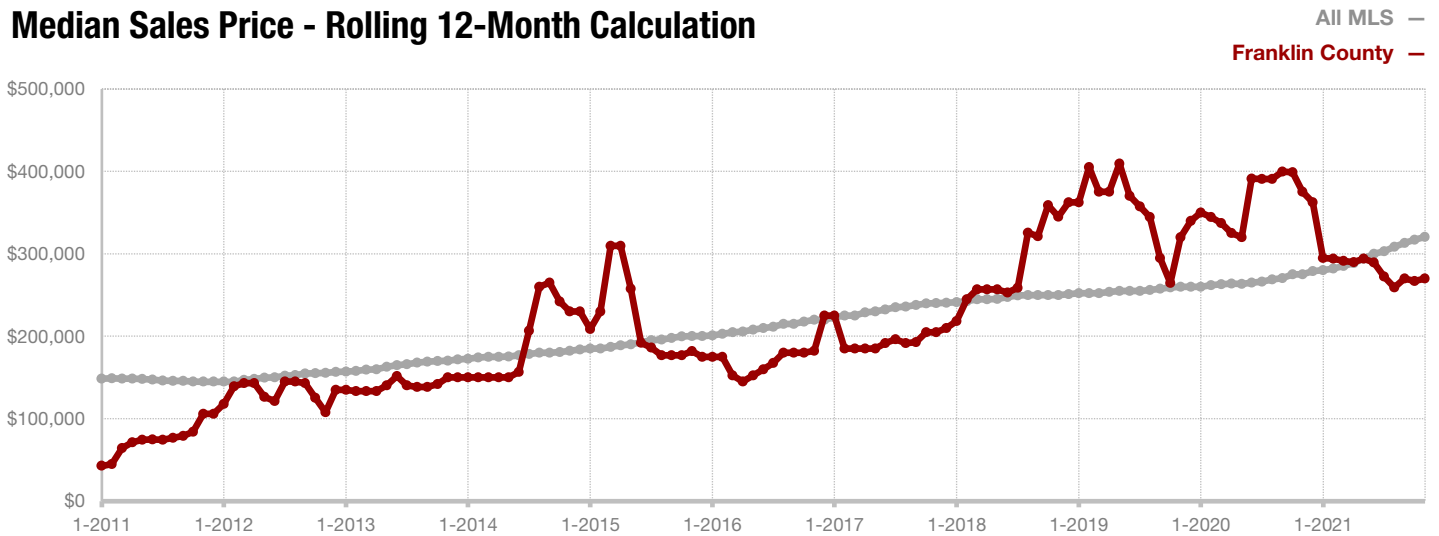
Franklin County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	6	7	+ 16.7%	152	149	- 2.0%
Pending Sales	6	8	+ 33.3%	105	104	- 1.0%
Closed Sales	10	16	+ 60.0%	97	102	+ 5.2%
Average Sales Price*	\$679,900	\$465,897	- 31.5%	\$466,456	\$484,583	+ 3.9%
Median Sales Price*	\$265,000	\$340,000	+ 28.3%	\$360,000	\$270,000	- 25.0%
Percent of Original List Price Received*	85.3%	97.7%	+ 14.5%	91.3%	96.0%	+ 5.1%
Days on Market Until Sale	63	29	- 54.0%	81	39	- 51.9%
Inventory of Homes for Sale	34	26	- 23.5%	--	--	--
Months Supply of Inventory	3.8	2.7	- 28.9%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 4.8%

+ 66.7%

- 8.3%

Change in
New Listings

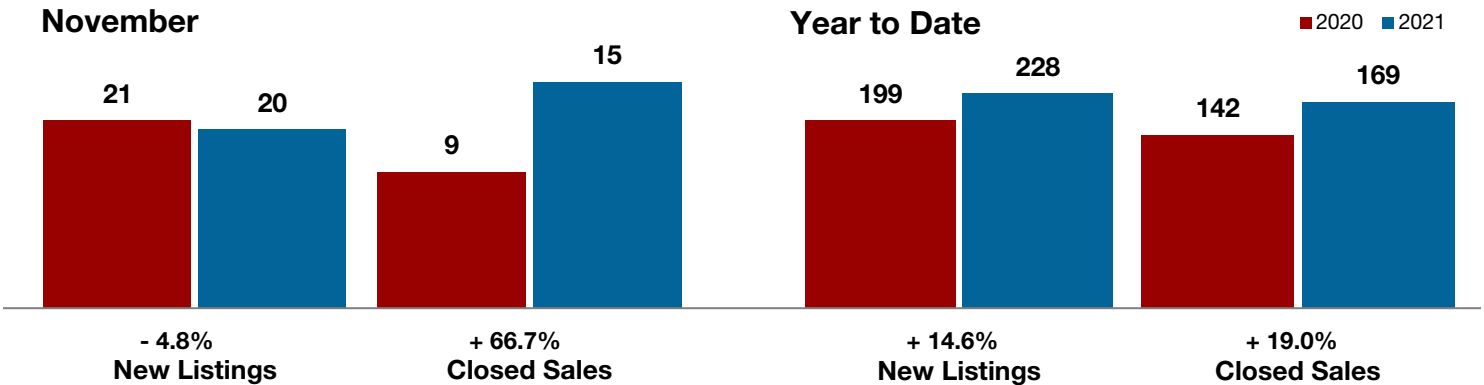
Change in
Closed Sales

Change in
Median Sales Price

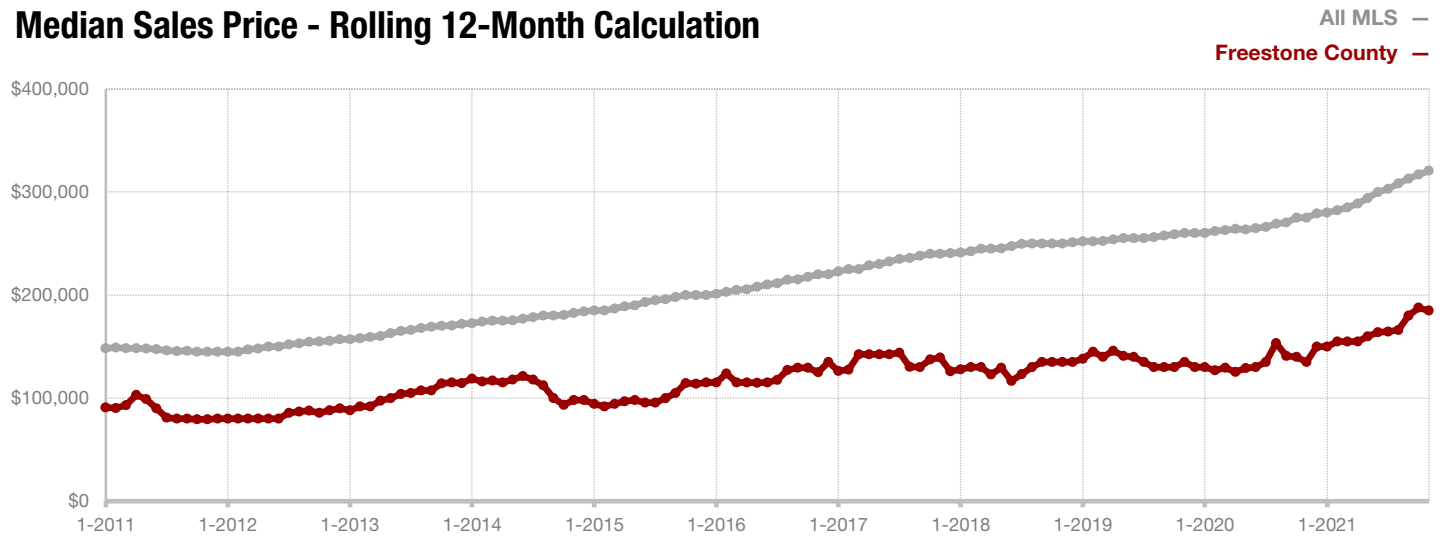
Freestone County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	21	20	- 4.8%	199	228	+ 14.6%
Pending Sales	20	16	- 20.0%	160	173	+ 8.1%
Closed Sales	9	15	+ 66.7%	142	169	+ 19.0%
Average Sales Price*	\$245,100	\$166,967	- 31.9%	\$196,558	\$240,472	+ 22.3%
Median Sales Price*	\$149,900	\$137,500	- 8.3%	\$140,000	\$180,000	+ 28.6%
Percent of Original List Price Received*	93.7%	93.4%	- 0.3%	93.0%	95.1%	+ 2.3%
Days on Market Until Sale	25	38	+ 52.0%	86	50	- 41.9%
Inventory of Homes for Sale	53	48	- 9.4%	--	--	--
Months Supply of Inventory	3.7	3.1	- 16.2%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 7.4%

+ 18.9%

+ 23.3%

Change in
New Listings

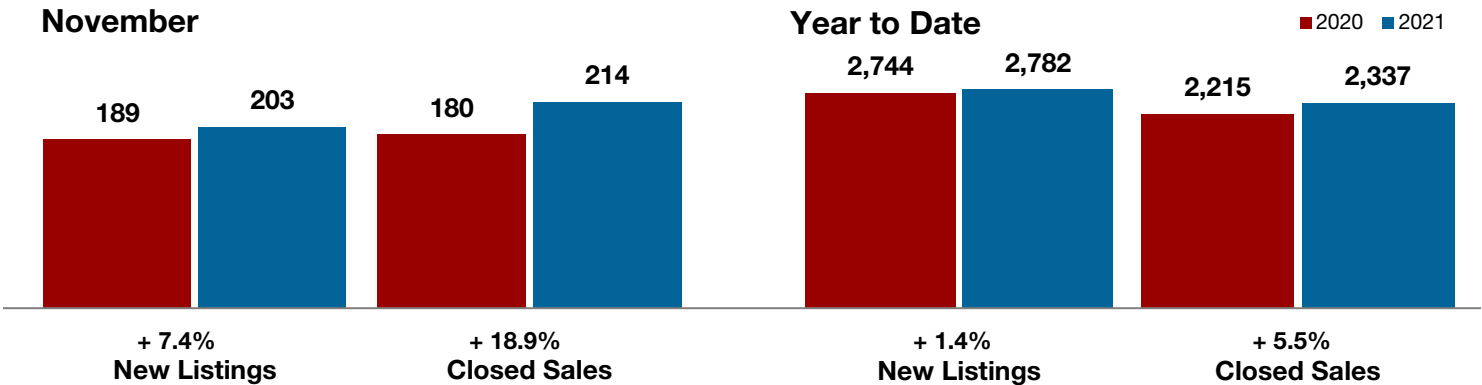
Change in
Closed Sales

Change in
Median Sales Price

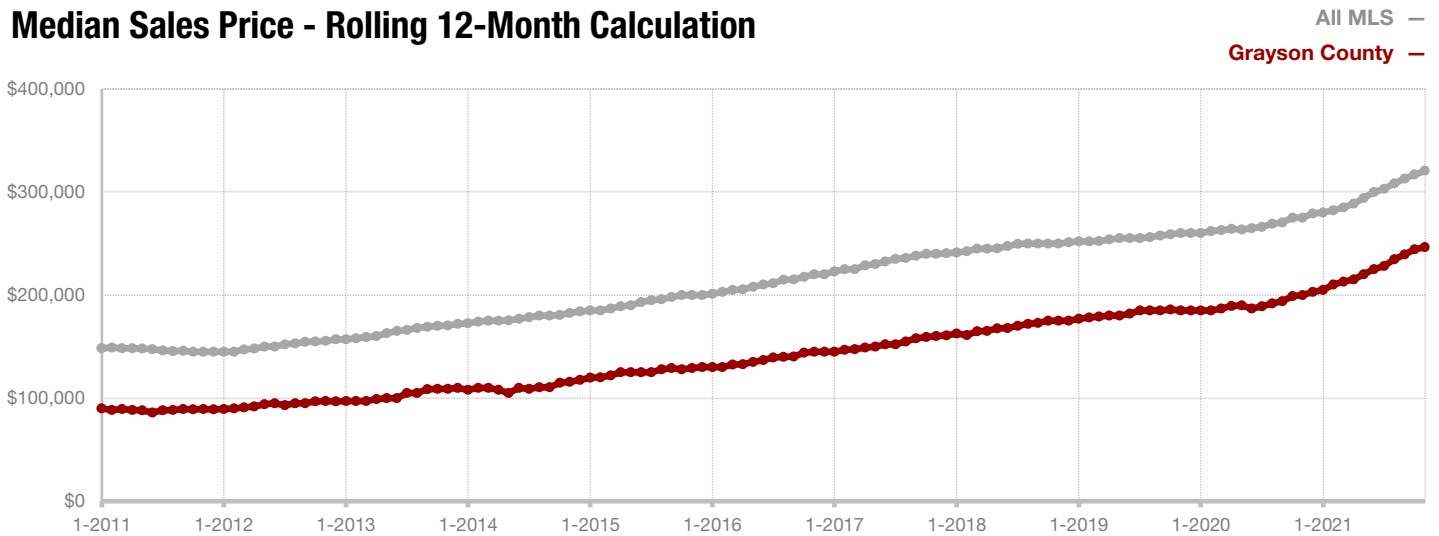
Grayson County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	189	203	+ 7.4%	2,744	2,782	+ 1.4%
Pending Sales	179	181	+ 1.1%	2,329	2,399	+ 3.0%
Closed Sales	180	214	+ 18.9%	2,215	2,337	+ 5.5%
Average Sales Price*	\$264,361	\$349,880	+ 32.3%	\$238,303	\$306,673	+ 28.7%
Median Sales Price*	\$213,750	\$263,500	+ 23.3%	\$200,000	\$250,000	+ 25.0%
Percent of Original List Price Received*	95.5%	97.2%	+ 1.8%	94.9%	98.4%	+ 3.7%
Days on Market Until Sale	52	36	- 30.8%	61	35	- 42.6%
Inventory of Homes for Sale	469	350	- 25.4%	--	--	--
Months Supply of Inventory	2.3	1.6	- 30.4%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 80.0%

- 28.6%

+ 94.4%

Change in
New Listings

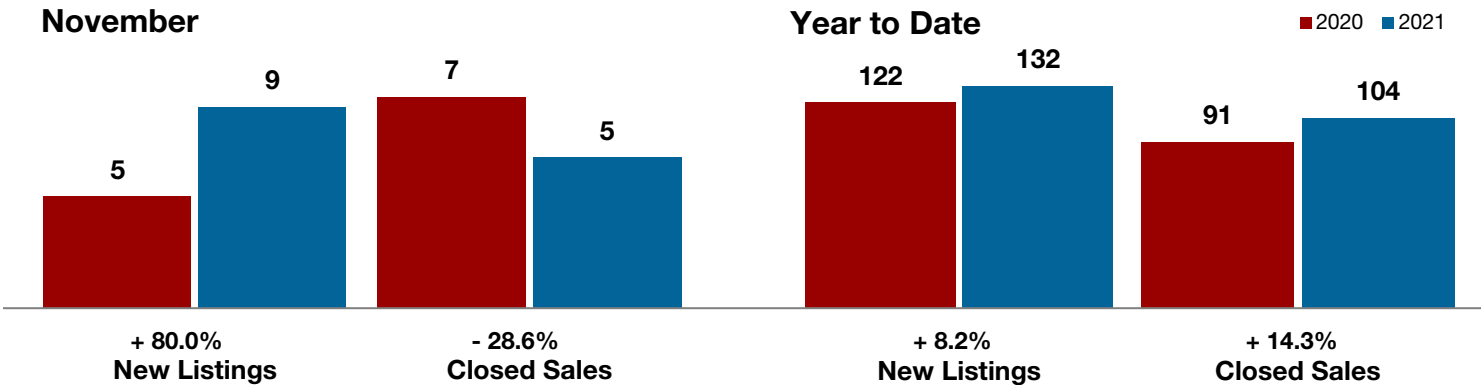
Change in
Closed Sales

Change in
Median Sales Price

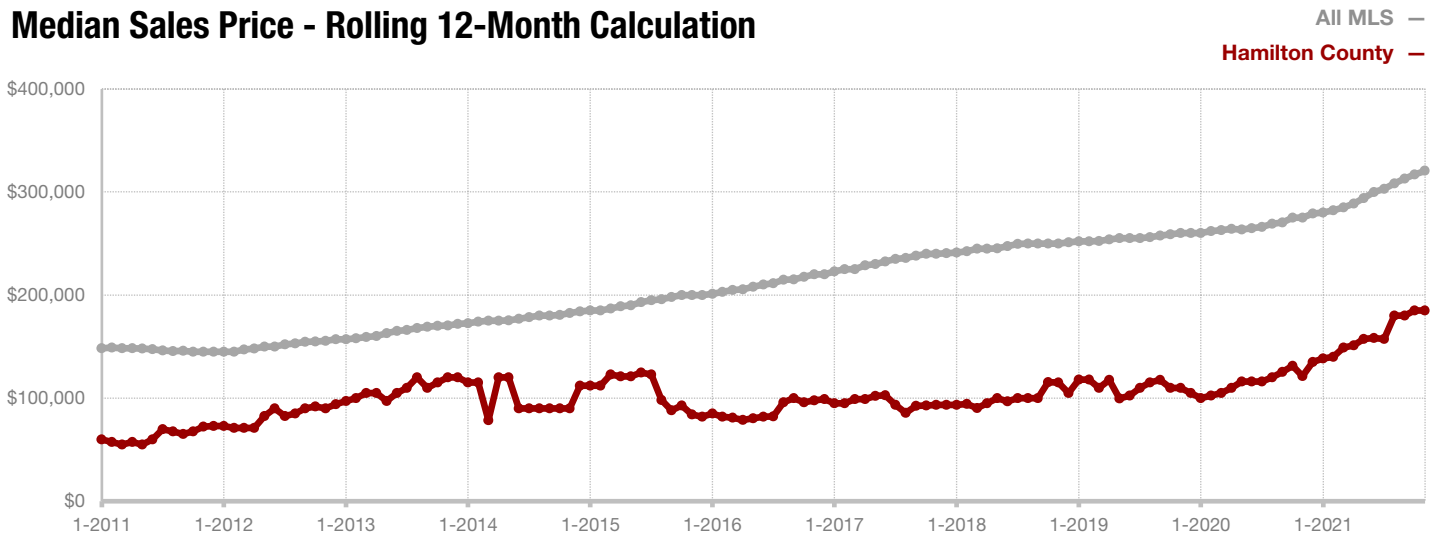
Hamilton County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	5	9	+ 80.0%	122	132	+ 8.2%
Pending Sales	6	2	- 66.7%	99	104	+ 5.1%
Closed Sales	7	5	- 28.6%	91	104	+ 14.3%
Average Sales Price*	\$772,214	\$191,400	- 75.2%	\$261,353	\$337,988	+ 29.3%
Median Sales Price*	\$90,000	\$175,000	+ 94.4%	\$135,000	\$187,000	+ 38.5%
Percent of Original List Price Received*	88.9%	96.8%	+ 8.9%	89.8%	92.5%	+ 3.0%
Days on Market Until Sale	138	62	- 55.1%	106	75	- 29.2%
Inventory of Homes for Sale	39	23	- 41.0%	--	--	--
Months Supply of Inventory	4.5	2.5	- 44.4%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 100.0% **- 66.7%** **+ 23.7%**

Change in
New Listings

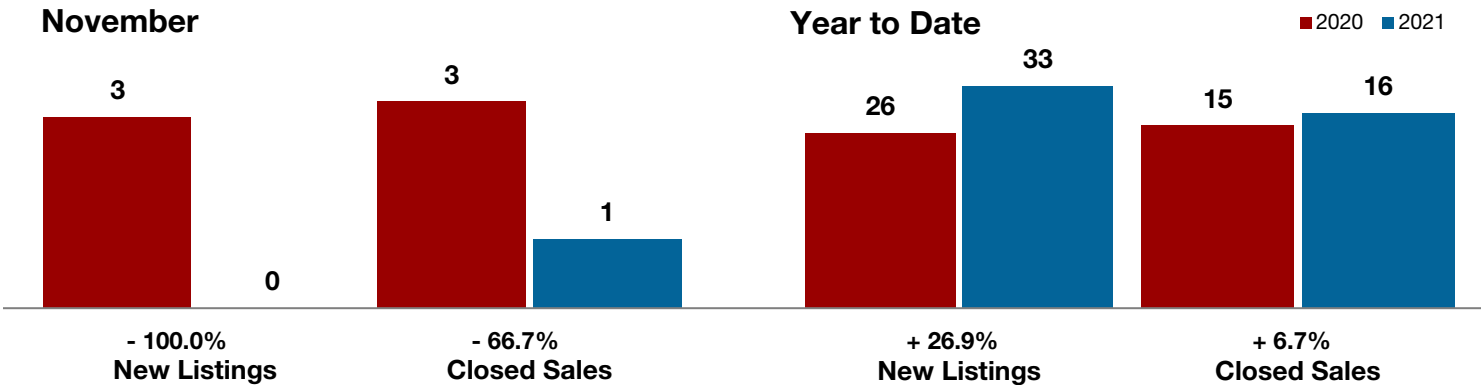
Change in
Closed Sales

Change in
Median Sales Price

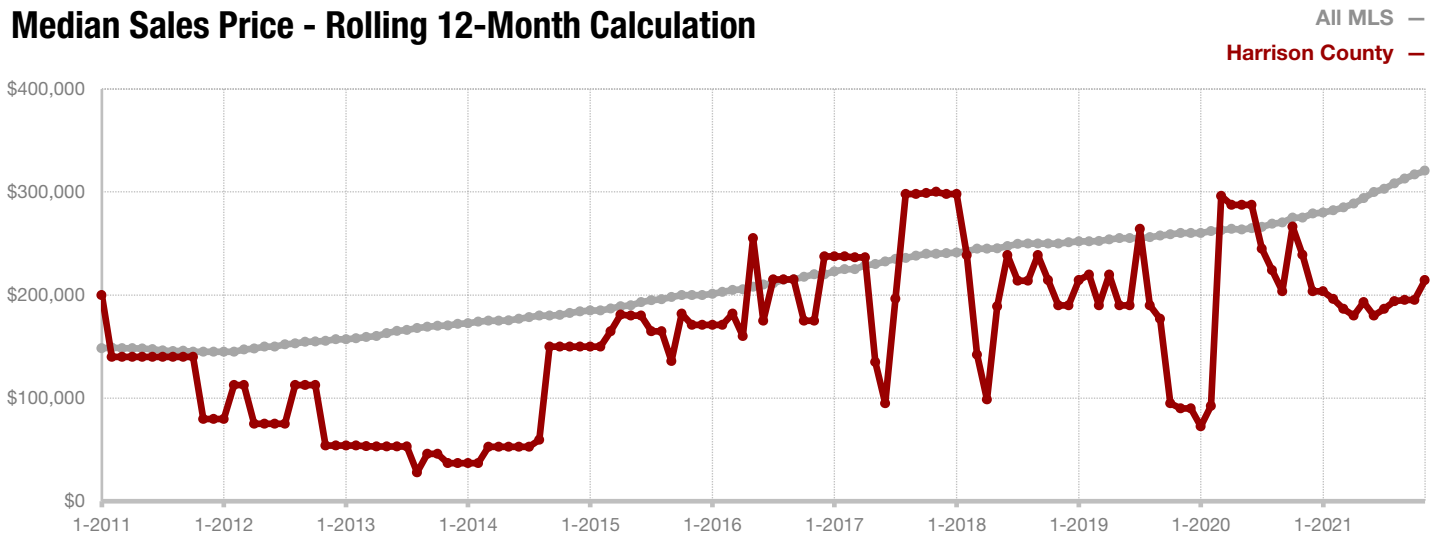
Harrison County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	3	0	- 100.0%	26	33	+ 26.9%
Pending Sales	3	3	0.0%	17	21	+ 23.5%
Closed Sales	3	1	- 66.7%	15	16	+ 6.7%
Average Sales Price*	\$197,757	\$242,740	+ 22.7%	\$332,445	\$312,921	- 5.9%
Median Sales Price*	\$196,272	\$242,740	+ 23.7%	\$233,000	\$238,870	+ 2.5%
Percent of Original List Price Received*	99.5%	98.9%	- 0.6%	95.7%	97.9%	+ 2.3%
Days on Market Until Sale	51	23	- 54.9%	68	43	- 36.8%
Inventory of Homes for Sale	10	10	0.0%	--	--	--
Months Supply of Inventory	5.6	4.5	- 19.6%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 29.2%

- 1.1%

+ 17.2%

Change in
New Listings

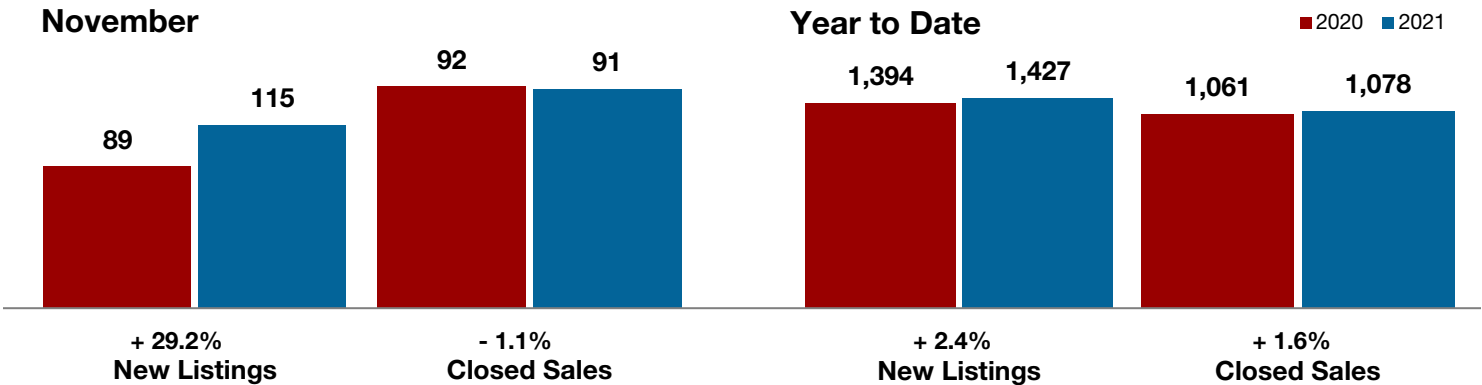
Change in
Closed Sales

Change in
Median Sales Price

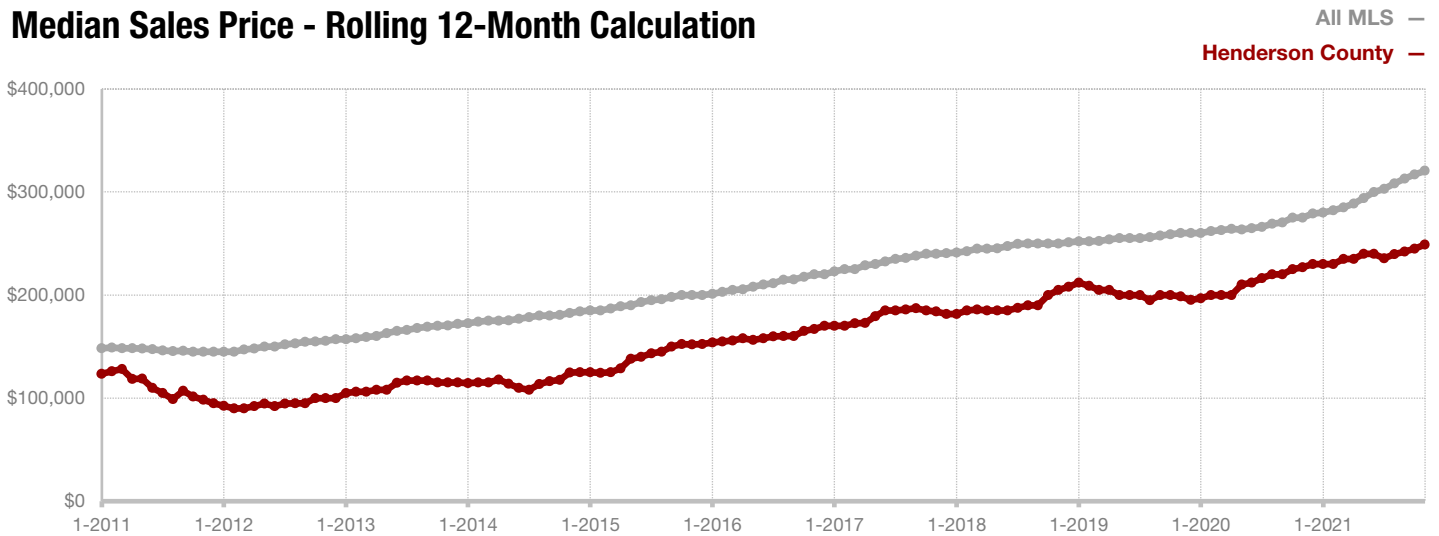
Henderson County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	89	115	+ 29.2%	1,394	1,427	+ 2.4%
Pending Sales	102	95	- 6.9%	1,150	1,133	- 1.5%
Closed Sales	92	91	- 1.1%	1,061	1,078	+ 1.6%
Average Sales Price*	\$373,604	\$396,643	+ 6.2%	\$332,109	\$389,307	+ 17.2%
Median Sales Price*	\$212,450	\$249,000	+ 17.2%	\$230,600	\$252,000	+ 9.3%
Percent of Original List Price Received*	94.4%	96.1%	+ 1.8%	94.0%	96.0%	+ 2.1%
Days on Market Until Sale	59	41	- 30.5%	65	41	- 36.9%
Inventory of Homes for Sale	284	245	- 13.7%	--	--	--
Months Supply of Inventory	2.8	2.5	- 10.7%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 16.2%

+ 30.3%

+ 20.0%

Change in
New Listings

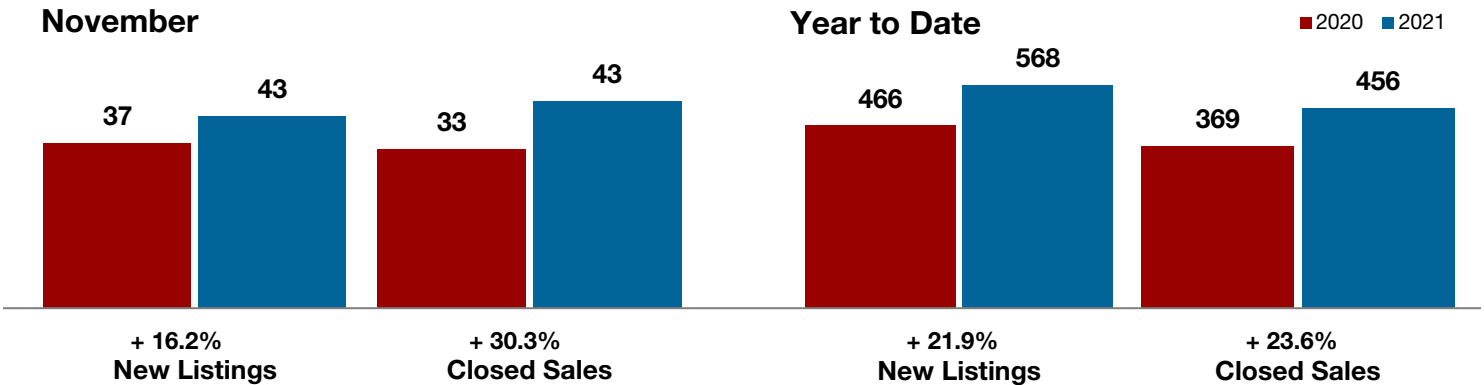
Change in
Closed Sales

Change in
Median Sales Price

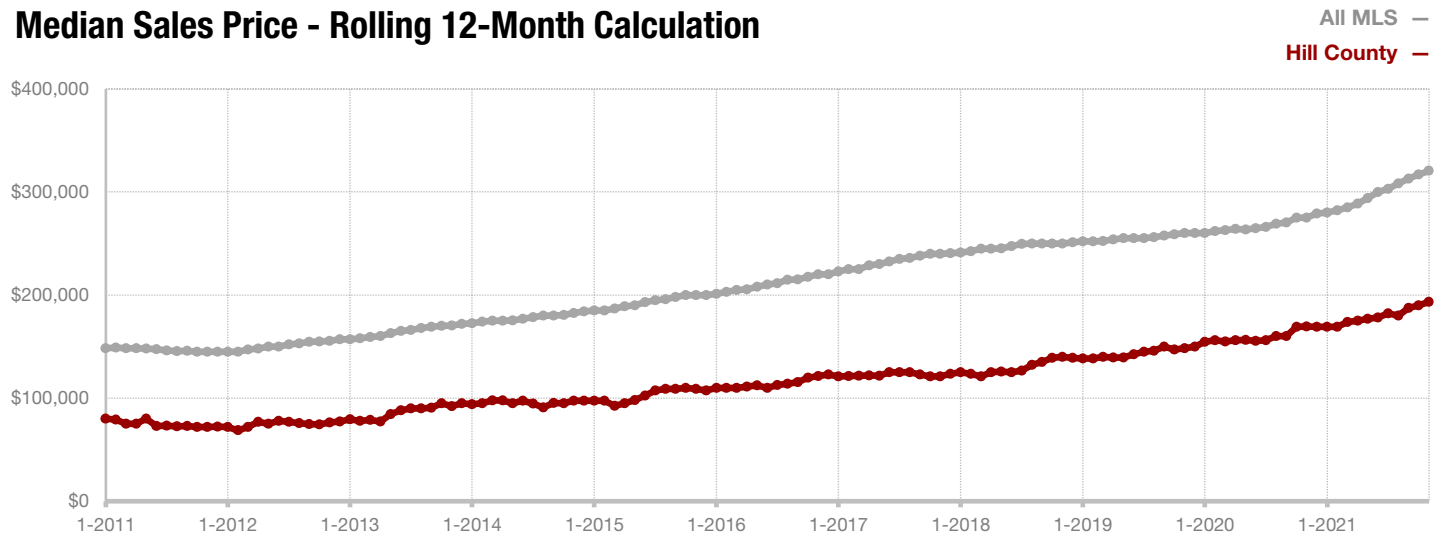
Hill County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	37	43	+ 16.2%	466	568	+ 21.9%
Pending Sales	15	25	+ 66.7%	376	468	+ 24.5%
Closed Sales	33	43	+ 30.3%	369	456	+ 23.6%
Average Sales Price*	\$204,147	\$265,598	+ 30.1%	\$204,017	\$239,523	+ 17.4%
Median Sales Price*	\$175,000	\$210,000	+ 20.0%	\$169,000	\$195,000	+ 15.4%
Percent of Original List Price Received*	90.2%	92.7%	+ 2.8%	93.2%	94.5%	+ 1.4%
Days on Market Until Sale	65	42	- 35.4%	73	43	- 41.1%
Inventory of Homes for Sale	110	105	- 4.5%	--	--	--
Months Supply of Inventory	3.3	2.5	- 24.2%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



Hood County

+ 18.3%

Change in
New Listings

+ 14.2%

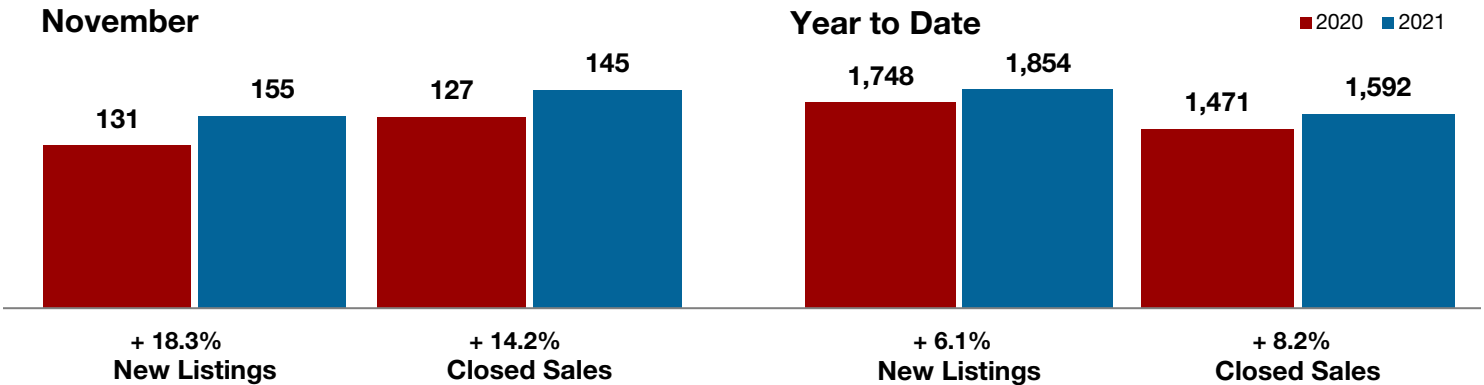
Change in
Closed Sales

+ 18.4%

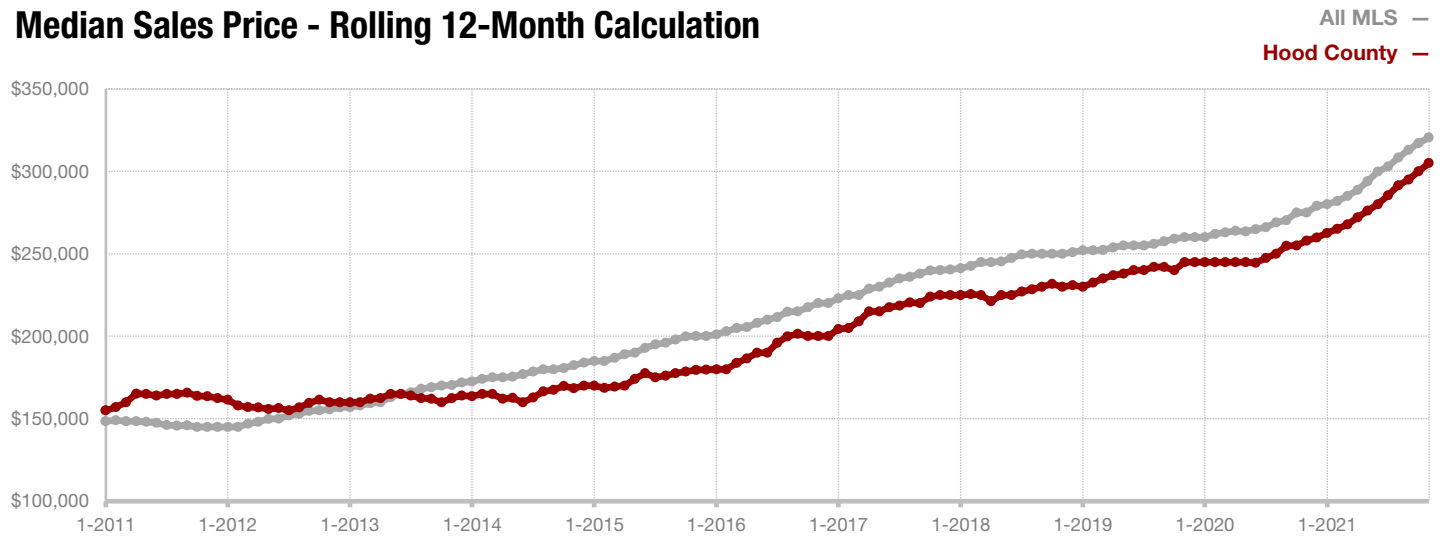
Change in
Median Sales Price

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	131	155	+ 18.3%	1,748	1,854	+ 6.1%
Pending Sales	133	126	- 5.3%	1,553	1,629	+ 4.9%
Closed Sales	127	145	+ 14.2%	1,471	1,592	+ 8.2%
Average Sales Price*	\$358,222	\$379,095	+ 5.8%	\$308,613	\$363,507	+ 17.8%
Median Sales Price*	\$276,000	\$326,888	+ 18.4%	\$258,400	\$308,233	+ 19.3%
Percent of Original List Price Received*	96.8%	97.8%	+ 1.0%	96.3%	98.9%	+ 2.7%
Days on Market Until Sale	50	25	- 50.0%	54	31	- 42.6%
Inventory of Homes for Sale	205	219	+ 6.8%	--	--	--
Months Supply of Inventory	1.5	1.5	0.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 105.0%

0.0%

+ 33.3%

Change in
New Listings

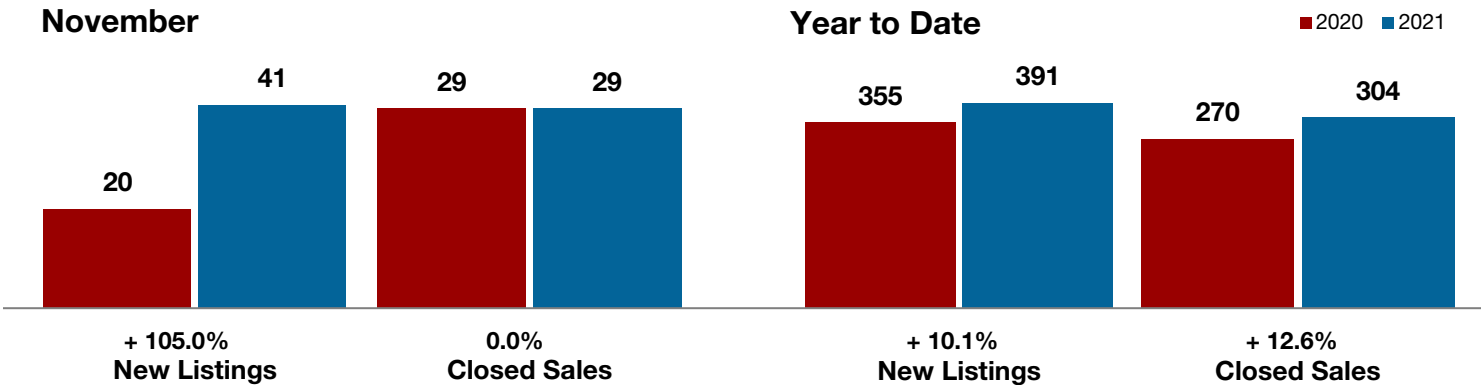
Change in
Closed Sales

Change in
Median Sales Price

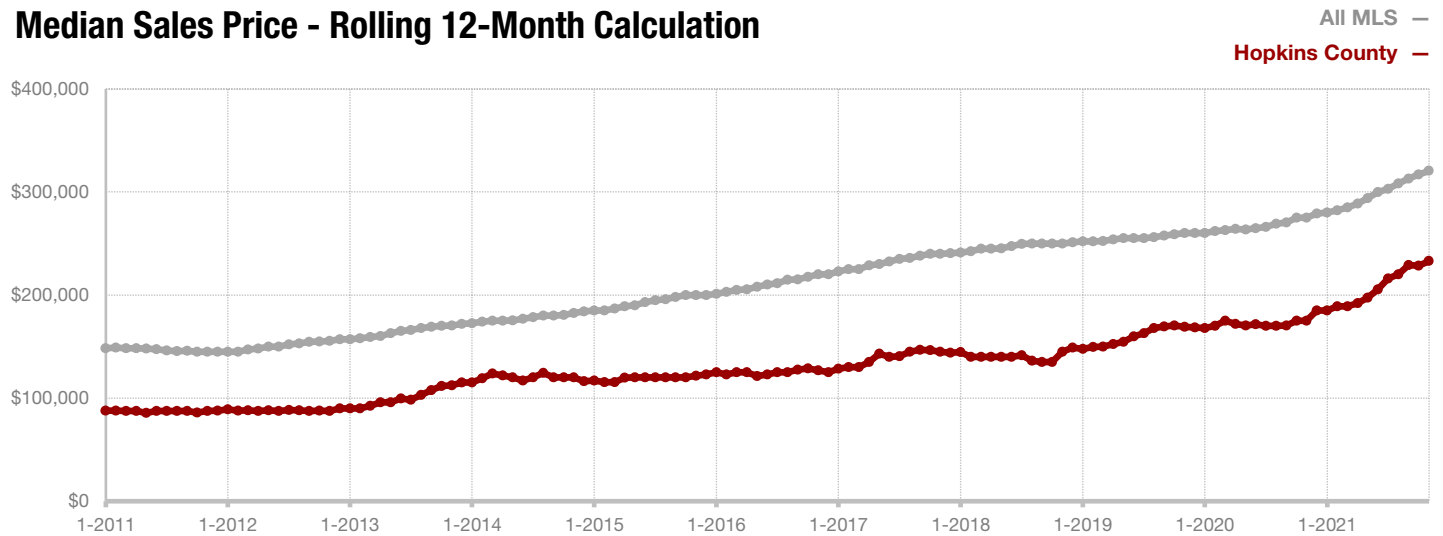
Hopkins County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	20	41	+ 105.0%	355	391	+ 10.1%
Pending Sales	34	41	+ 20.6%	293	320	+ 9.2%
Closed Sales	29	29	0.0%	270	304	+ 12.6%
Average Sales Price*	\$213,108	\$270,850	+ 27.1%	\$214,857	\$283,351	+ 31.9%
Median Sales Price*	\$180,000	\$240,000	+ 33.3%	\$179,000	\$230,000	+ 28.5%
Percent of Original List Price Received*	97.3%	97.0%	- 0.3%	95.2%	96.1%	+ 0.9%
Days on Market Until Sale	24	18	- 25.0%	52	41	- 21.2%
Inventory of Homes for Sale	65	56	- 13.8%	--	--	--
Months Supply of Inventory	2.5	2.0	- 20.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 31.3%

Change in
New Listings

+ 11.2%

Change in
Closed Sales

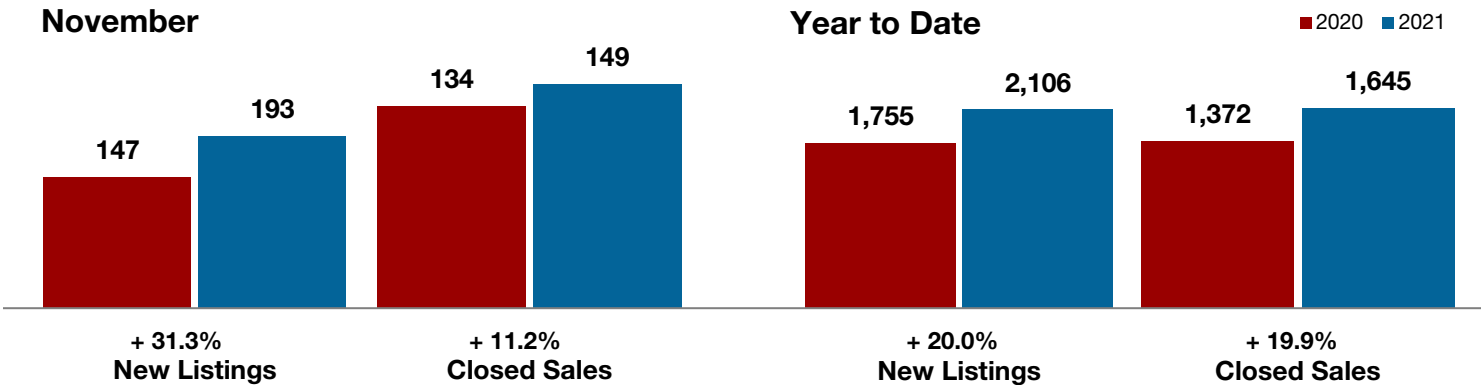
+ 22.4%

Change in
Median Sales Price

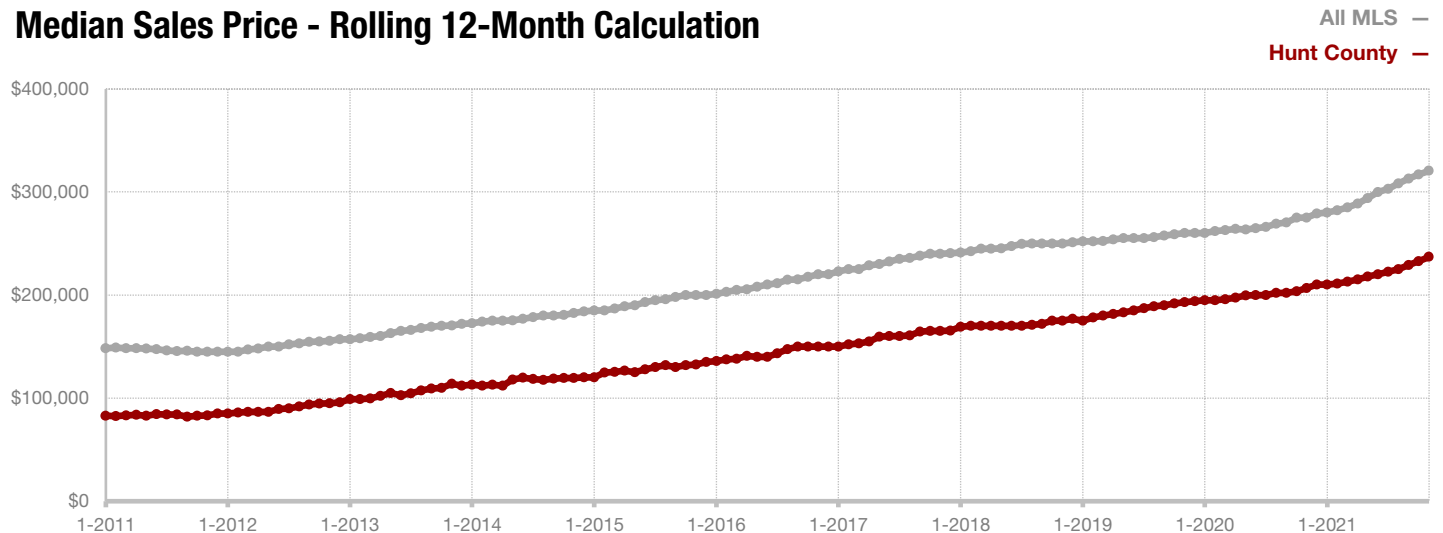
Hunt County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	147	193	+ 31.3%	1,755	2,106	+ 20.0%
Pending Sales	132	173	+ 31.1%	1,475	1,765	+ 19.7%
Closed Sales	134	149	+ 11.2%	1,372	1,645	+ 19.9%
Average Sales Price*	\$274,013	\$297,790	+ 8.7%	\$238,216	\$279,639	+ 17.4%
Median Sales Price*	\$220,500	\$270,000	+ 22.4%	\$208,000	\$240,000	+ 15.4%
Percent of Original List Price Received*	95.9%	97.7%	+ 1.9%	96.1%	98.6%	+ 2.6%
Days on Market Until Sale	45	27	- 40.0%	53	28	- 47.2%
Inventory of Homes for Sale	289	278	- 3.8%	--	--	--
Months Supply of Inventory	2.2	1.8	- 18.2%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 400.0%

- 16.7%

- 42.1%

Change in
New Listings

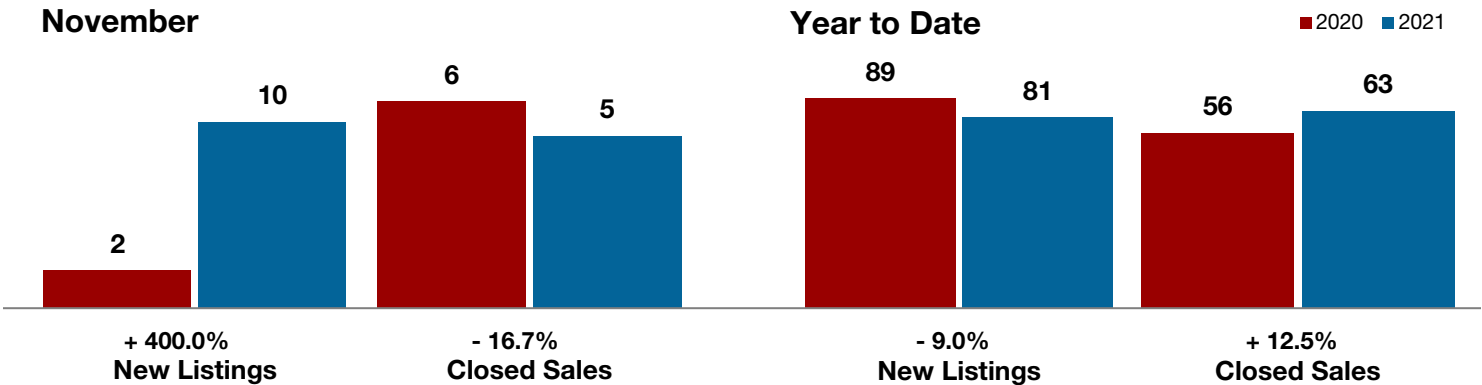
Change in
Closed Sales

Change in
Median Sales Price

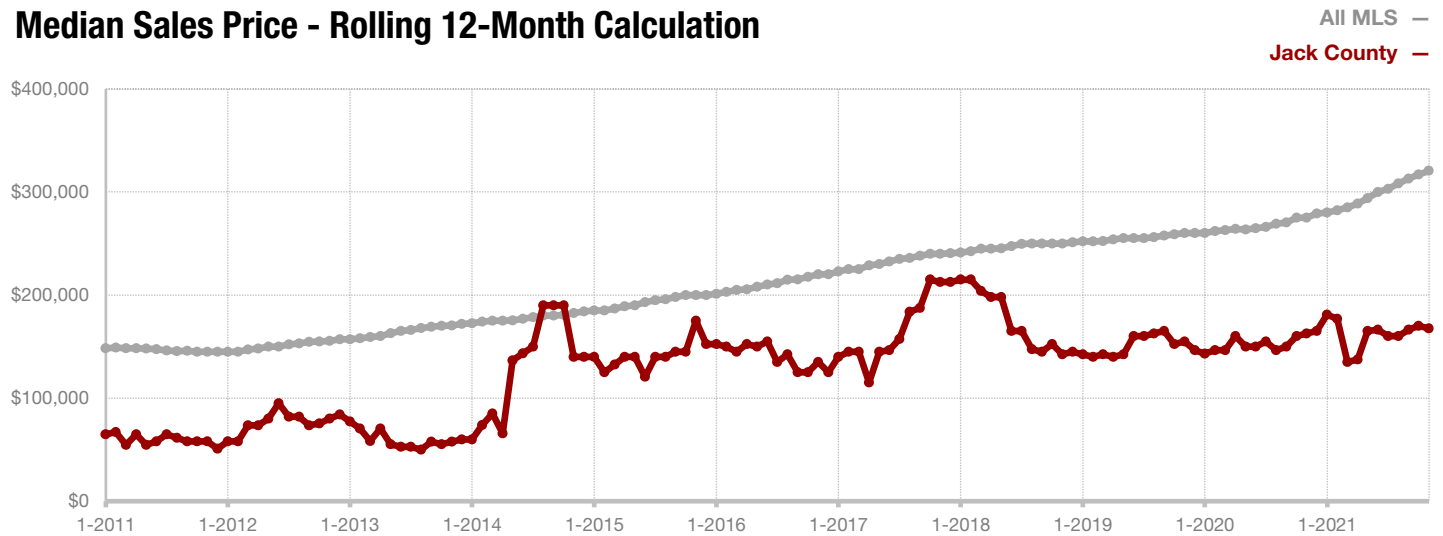
Jack County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	2	10	+ 400.0%	89	81	- 9.0%
Pending Sales	5	6	+ 20.0%	59	65	+ 10.2%
Closed Sales	6	5	- 16.7%	56	63	+ 12.5%
Average Sales Price*	\$156,167	\$115,800	- 25.8%	\$218,330	\$272,976	+ 25.0%
Median Sales Price*	\$145,000	\$84,000	- 42.1%	\$166,500	\$170,000	+ 2.1%
Percent of Original List Price Received*	86.2%	92.7%	+ 7.5%	91.6%	89.2%	- 2.6%
Days on Market Until Sale	84	39	- 53.6%	69	144	+ 108.7%
Inventory of Homes for Sale	33	27	- 18.2%	--	--	--
Months Supply of Inventory	6.5	4.6	- 29.2%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 14.3%

+ 12.9%

+ 16.1%

Change in
New Listings

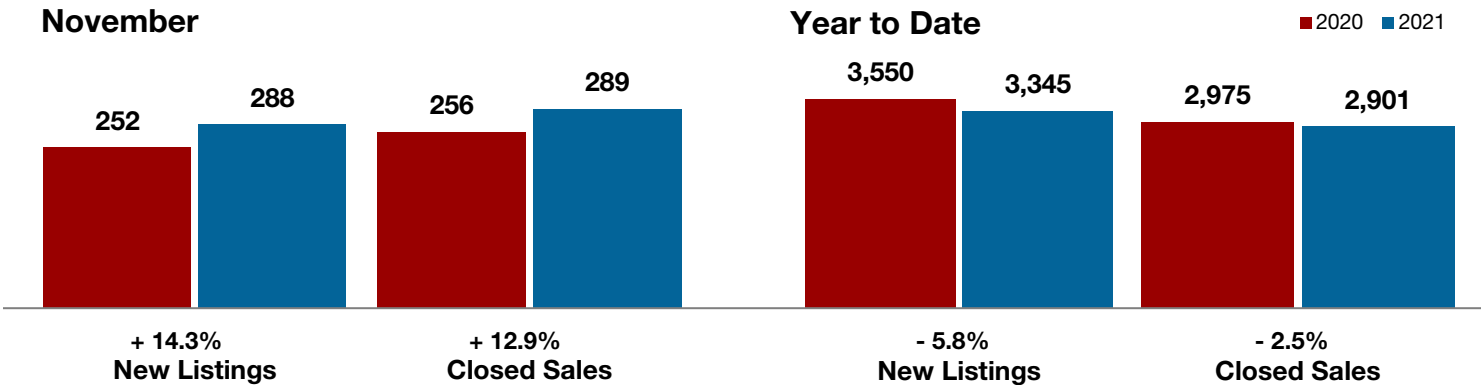
Change in
Closed Sales

Change in
Median Sales Price

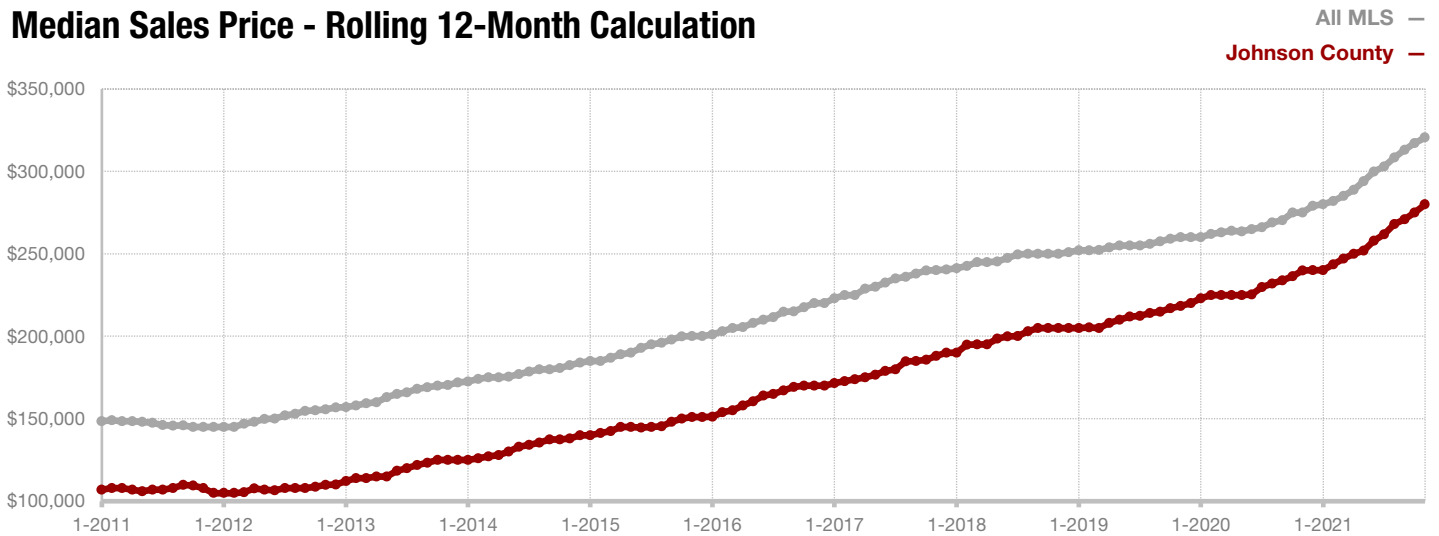
Johnson County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	252	288	+ 14.3%	3,550	3,345	- 5.8%
Pending Sales	260	266	+ 2.3%	3,178	3,034	- 4.5%
Closed Sales	256	289	+ 12.9%	2,975	2,901	- 2.5%
Average Sales Price*	\$276,526	\$315,505	+ 14.1%	\$265,935	\$310,247	+ 16.7%
Median Sales Price*	\$250,313	\$290,691	+ 16.1%	\$240,000	\$282,900	+ 17.9%
Percent of Original List Price Received*	97.9%	99.1%	+ 1.2%	97.7%	100.1%	+ 2.5%
Days on Market Until Sale	36	23	- 36.1%	49	27	- 44.9%
Inventory of Homes for Sale	433	339	- 21.7%	--	--	--
Months Supply of Inventory	1.5	1.2	- 20.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 9.1%

0.0%

+ 115.0%

Change in
New Listings

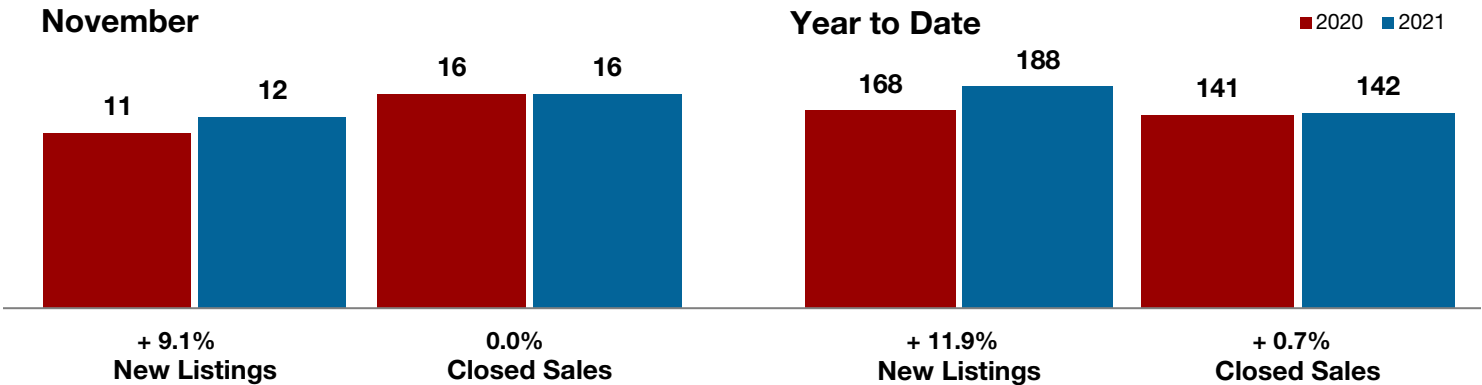
Change in
Closed Sales

Change in
Median Sales Price

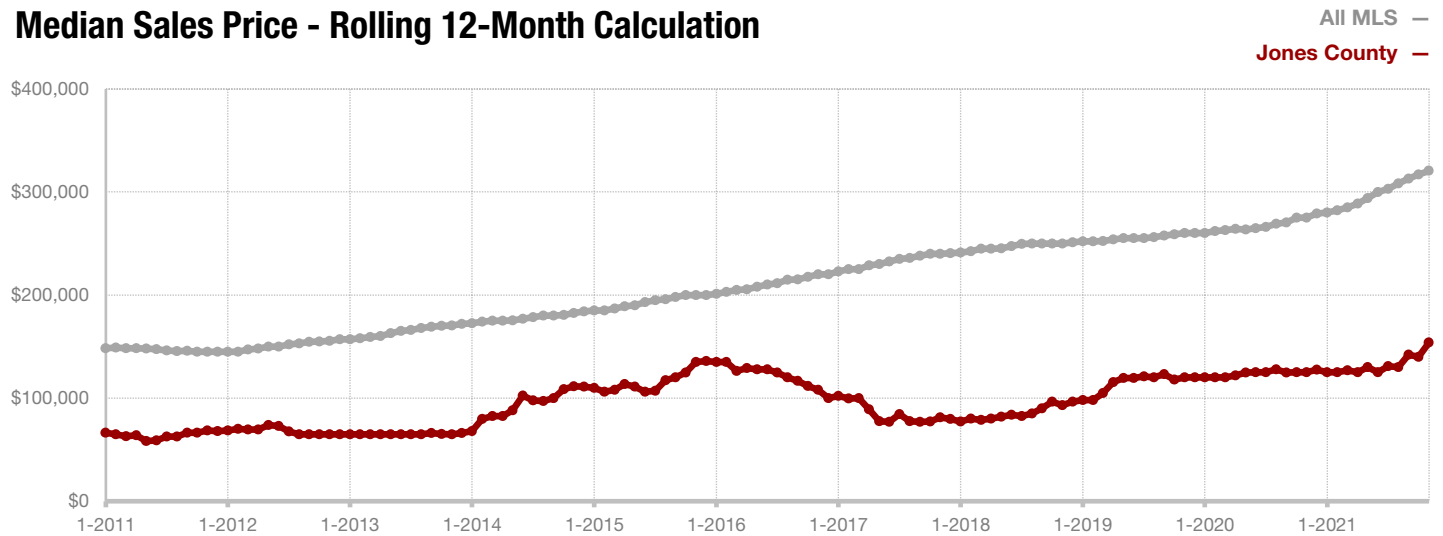
Jones County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	11	12	+ 9.1%	168	188	+ 11.9%
Pending Sales	9	6	- 33.3%	148	149	+ 0.7%
Closed Sales	16	16	0.0%	141	142	+ 0.7%
Average Sales Price*	\$177,794	\$313,384	+ 76.3%	\$150,249	\$184,067	+ 22.5%
Median Sales Price*	\$127,450	\$274,000	+ 115.0%	\$125,000	\$144,900	+ 15.9%
Percent of Original List Price Received*	91.9%	96.0%	+ 4.5%	92.5%	93.0%	+ 0.5%
Days on Market Until Sale	31	34	+ 9.7%	81	49	- 39.5%
Inventory of Homes for Sale	33	33	0.0%	--	--	--
Months Supply of Inventory	2.5	2.5	0.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 32.5%

Change in
New Listings

+ 9.3%

Change in
Closed Sales

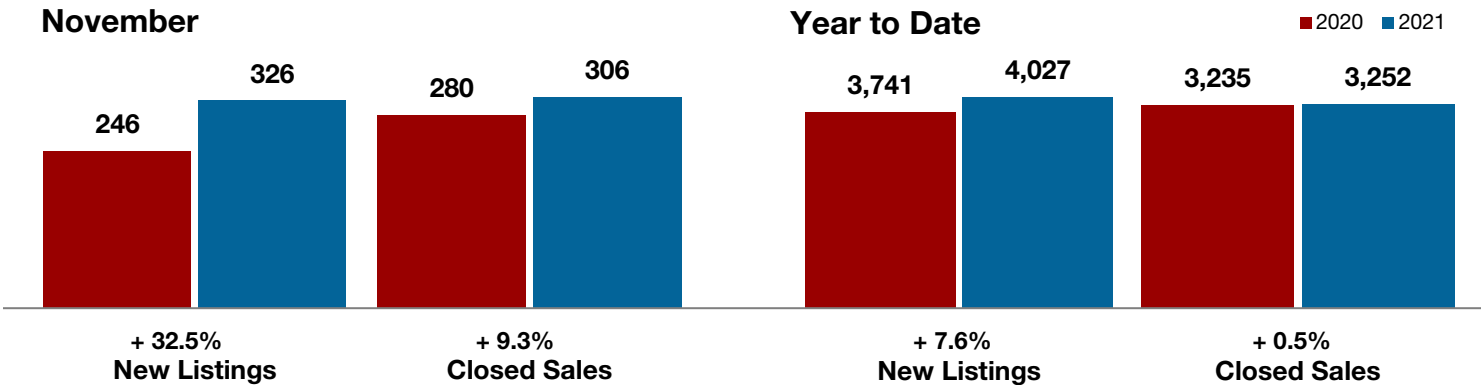
+ 17.3%

Change in
Median Sales Price

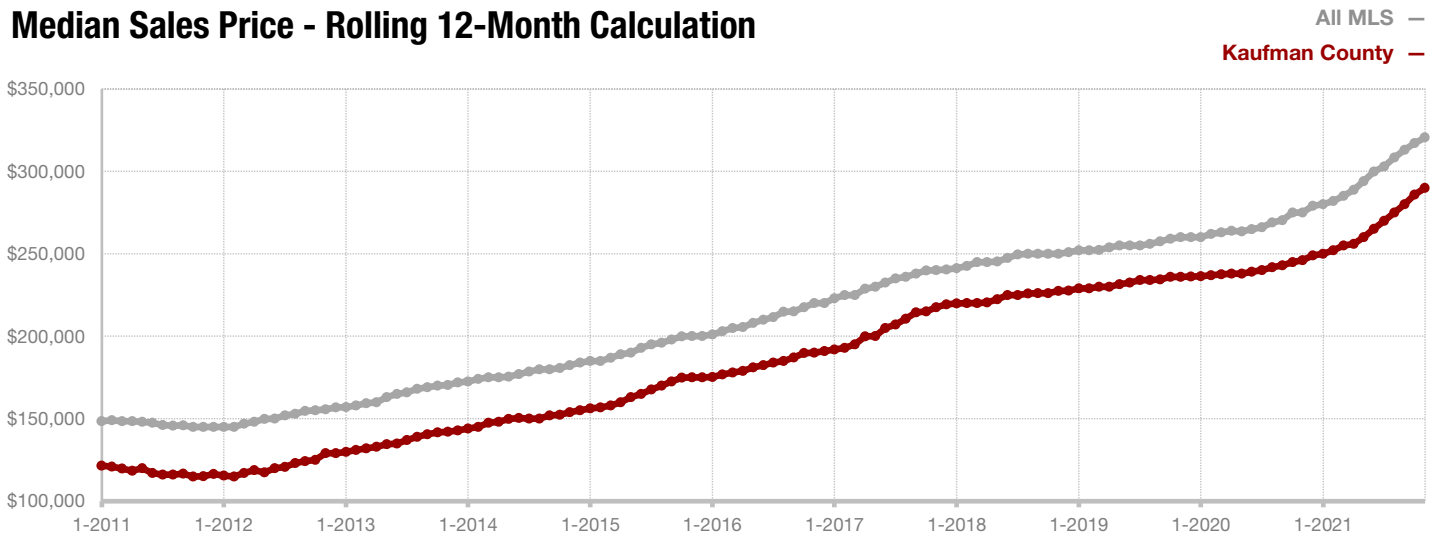
Kaufman County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	246	326	+ 32.5%	3,741	4,027	+ 7.6%
Pending Sales	285	339	+ 18.9%	3,442	3,613	+ 5.0%
Closed Sales	280	306	+ 9.3%	3,235	3,252	+ 0.5%
Average Sales Price*	\$277,660	\$332,658	+ 19.8%	\$262,026	\$314,752	+ 20.1%
Median Sales Price*	\$264,245	\$310,000	+ 17.3%	\$247,000	\$293,995	+ 19.0%
Percent of Original List Price Received*	98.8%	100.0%	+ 1.2%	96.9%	101.2%	+ 4.4%
Days on Market Until Sale	32	25	- 21.9%	50	26	- 48.0%
Inventory of Homes for Sale	434	461	+ 6.2%	--	--	--
Months Supply of Inventory	1.4	1.4	0.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 40.9%

+ 90.0%

+ 1.8%

Change in
New Listings

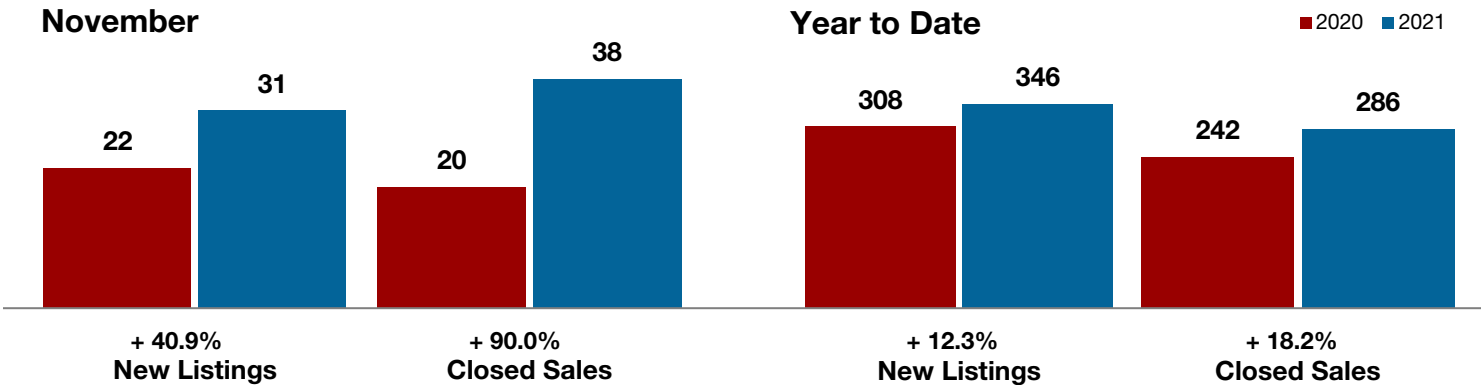
Change in
Closed Sales

Change in
Median Sales Price

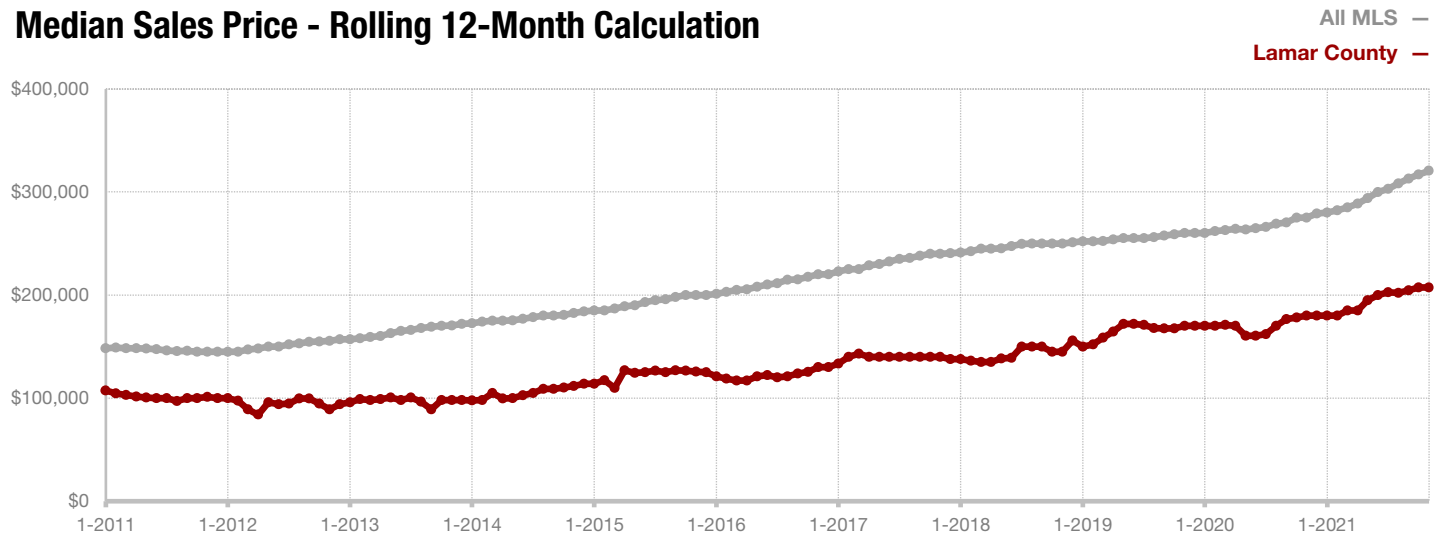
Lamar County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	22	31	+ 40.9%	308	346	+ 12.3%
Pending Sales	20	21	+ 5.0%	257	293	+ 14.0%
Closed Sales	20	38	+ 90.0%	242	286	+ 18.2%
Average Sales Price*	\$221,135	\$232,806	+ 5.3%	\$189,678	\$233,565	+ 23.1%
Median Sales Price*	\$228,200	\$232,250	+ 1.8%	\$180,000	\$207,700	+ 15.4%
Percent of Original List Price Received*	96.7%	94.0%	- 2.8%	93.1%	95.7%	+ 2.8%
Days on Market Until Sale	58	28	- 51.7%	71	41	- 42.3%
Inventory of Homes for Sale	71	57	- 19.7%	--	--	--
Months Supply of Inventory	3.1	2.2	- 29.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 166.7%

--

--

Limestone County

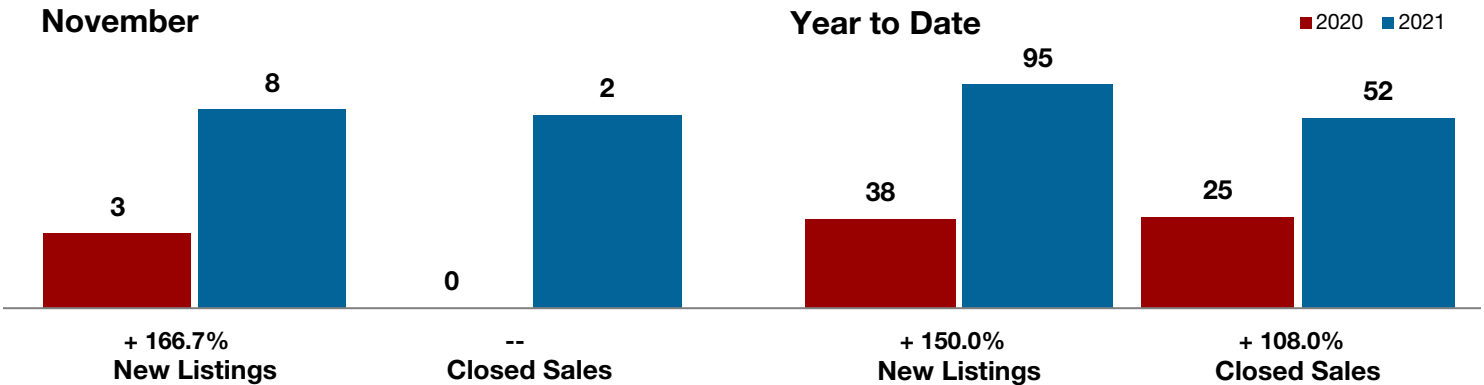
Change in
New Listings

Change in
Closed Sales

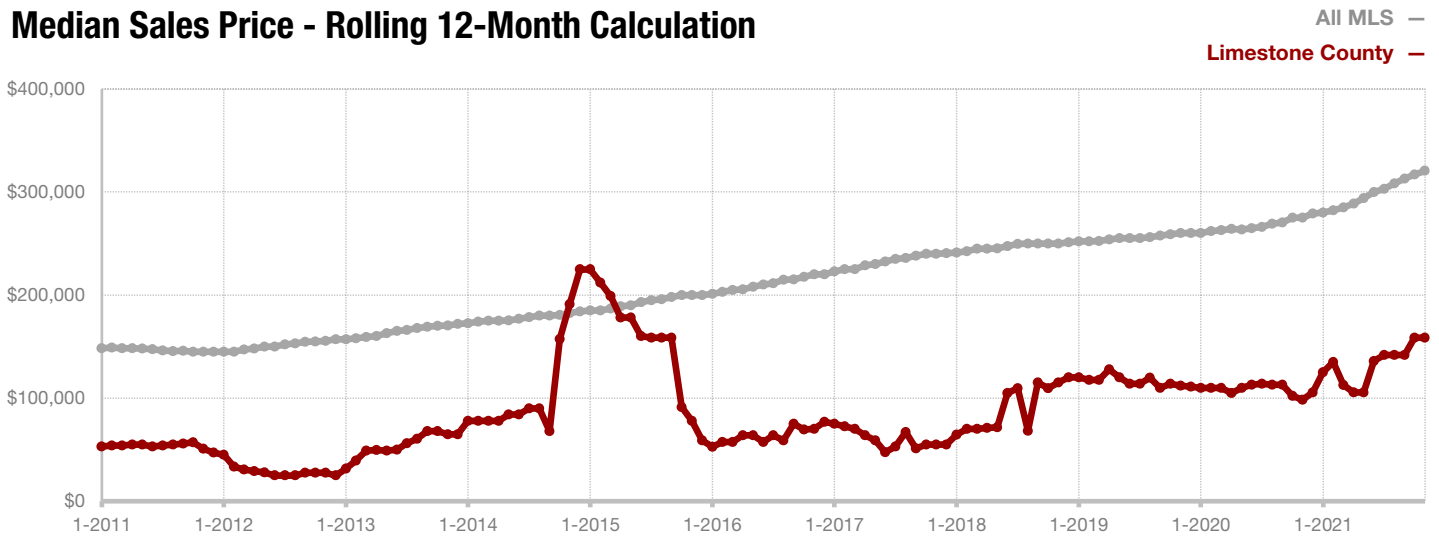
Change in
Median Sales Price

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	3	8	+ 166.7%	38	95	+ 150.0%
Pending Sales	2	8	+ 300.0%	25	59	+ 136.0%
Closed Sales	0	2	--	25	52	+ 108.0%
Average Sales Price*	--	\$151,500	--	\$126,230	\$182,088	+ 44.3%
Median Sales Price*	--	\$151,500	--	\$98,500	\$155,000	+ 57.4%
Percent of Original List Price Received*	--	82.2%	--	90.7%	97.6%	+ 7.6%
Days on Market Until Sale	--	42	--	97	63	- 35.1%
Inventory of Homes for Sale	15	29	+ 93.3%	--	--	--
Months Supply of Inventory	6.4	5.4	- 15.6%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 32.0%

+ 26.3%

+ 7.7%

Change in
New Listings

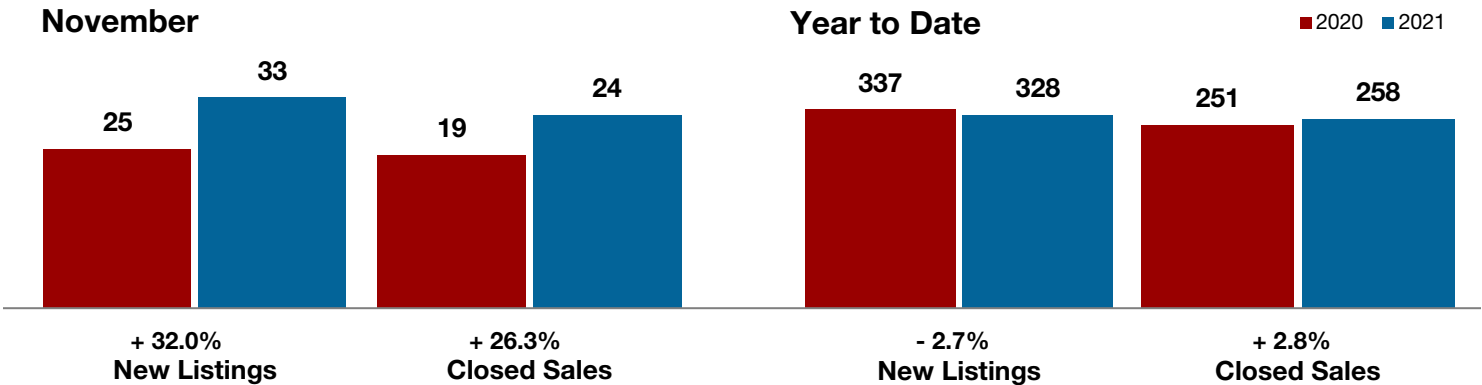
Change in
Closed Sales

Change in
Median Sales Price

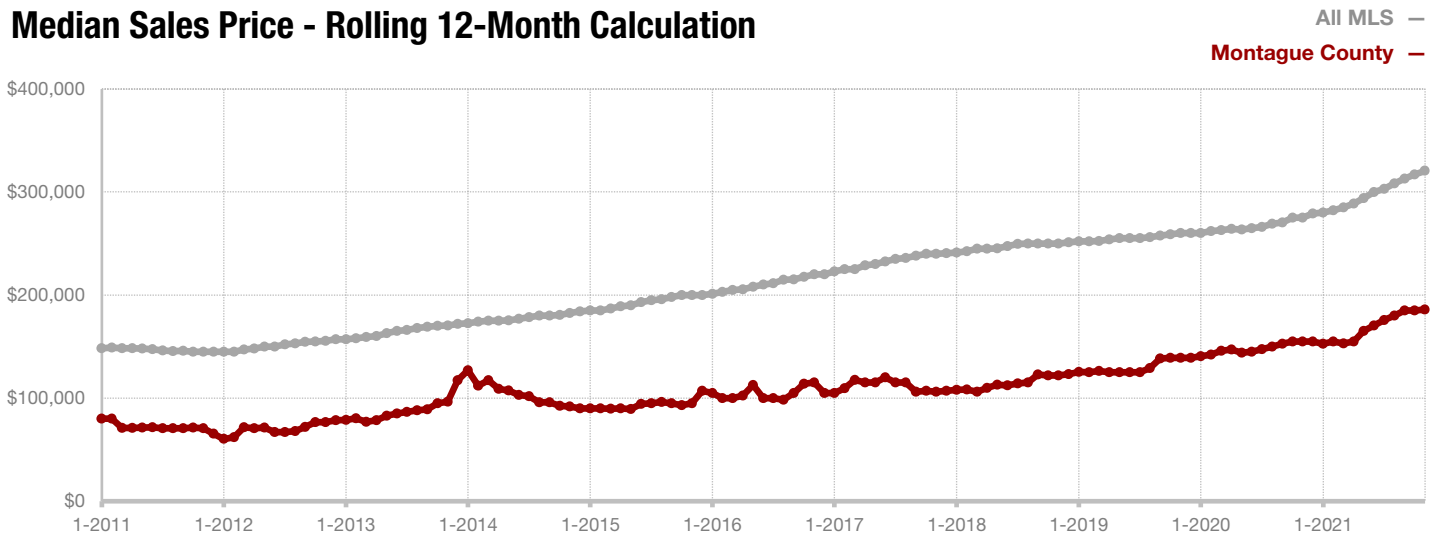
Montague County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	25	33	+ 32.0%	337	328	- 2.7%
Pending Sales	21	27	+ 28.6%	258	268	+ 3.9%
Closed Sales	19	24	+ 26.3%	251	258	+ 2.8%
Average Sales Price*	\$196,353	\$247,100	+ 25.8%	\$200,582	\$270,888	+ 35.1%
Median Sales Price*	\$169,900	\$183,000	+ 7.7%	\$155,000	\$194,750	+ 25.6%
Percent of Original List Price Received*	95.4%	92.4%	- 3.1%	92.9%	93.7%	+ 0.9%
Days on Market Until Sale	39	65	+ 66.7%	68	52	- 23.5%
Inventory of Homes for Sale	74	66	- 10.8%	--	--	--
Months Supply of Inventory	3.2	2.7	- 15.6%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 9.4%

+ 17.6%

+ 28.2%

Change in
New Listings

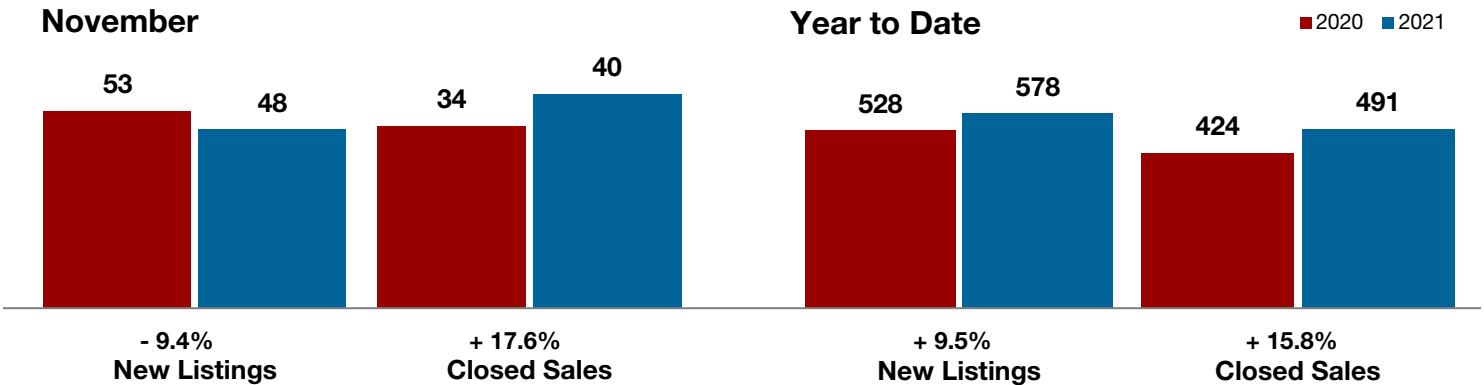
Change in
Closed Sales

Change in
Median Sales Price

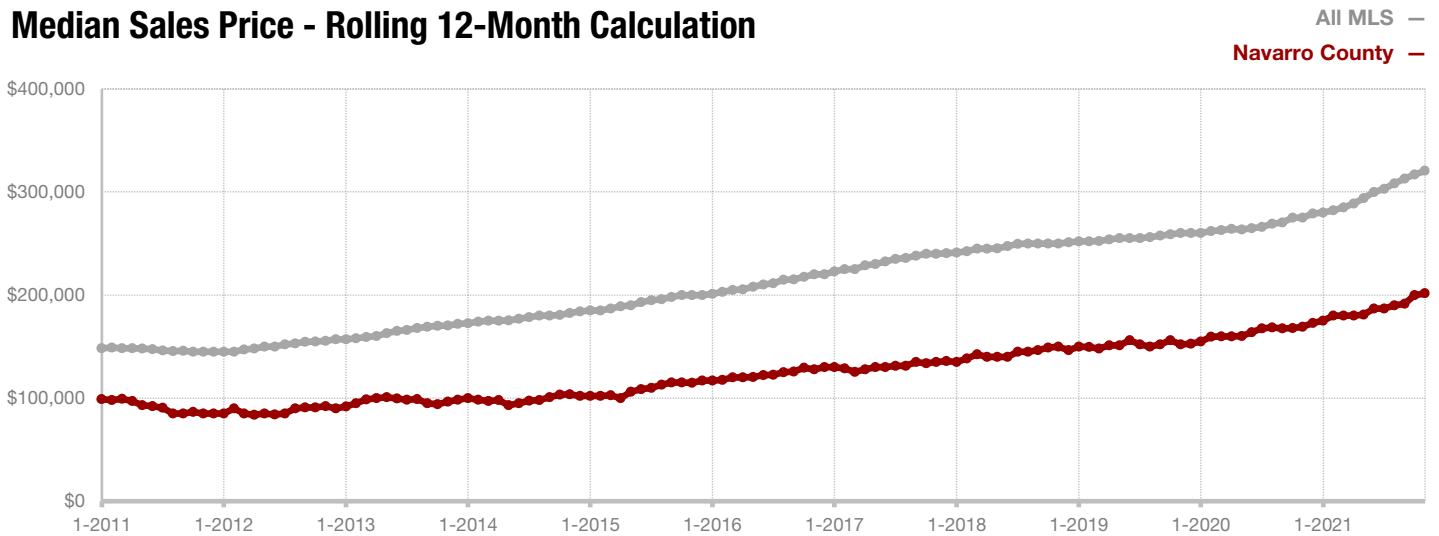
Navarro County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	53	48	- 9.4%	528	578	+ 9.5%
Pending Sales	42	38	- 9.5%	464	485	+ 4.5%
Closed Sales	34	40	+ 17.6%	424	491	+ 15.8%
Average Sales Price*	\$192,413	\$293,956	+ 52.8%	\$222,250	\$282,204	+ 27.0%
Median Sales Price*	\$157,500	\$201,850	+ 28.2%	\$170,500	\$205,000	+ 20.2%
Percent of Original List Price Received*	97.9%	95.7%	- 2.2%	95.0%	97.7%	+ 2.8%
Days on Market Until Sale	38	29	- 23.7%	71	38	- 46.5%
Inventory of Homes for Sale	106	93	- 12.3%	--	--	--
Months Supply of Inventory	2.6	2.1	- 19.2%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



Nolan County

-- - 100.0% --

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

November

Year to Date

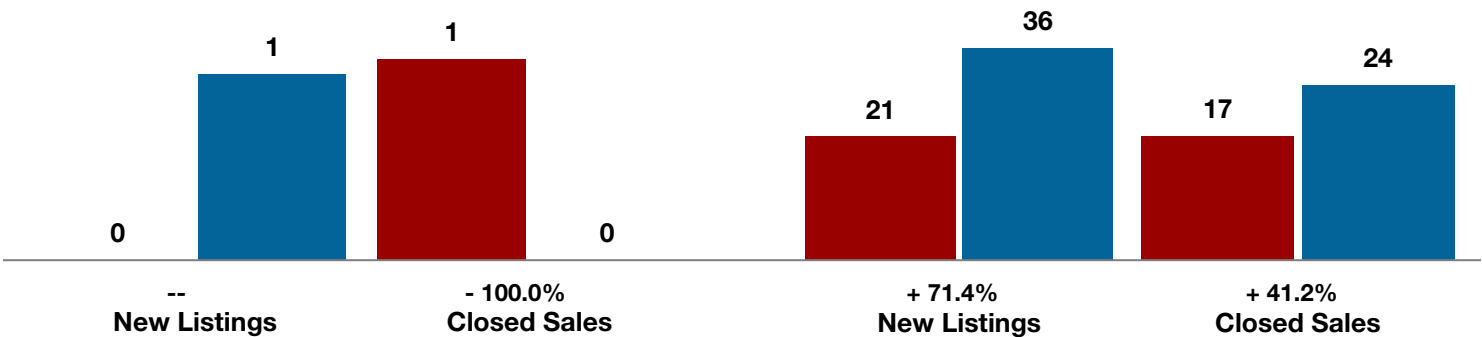
	2020	2021	+ / -	2020	2021	+ / -
New Listings	0	1	--	21	36	+ 71.4%
Pending Sales	0	3	--	16	28	+ 75.0%
Closed Sales	1	0	- 100.0%	17	24	+ 41.2%
Average Sales Price*	\$124,999	--	--	\$163,000	\$164,730	+ 1.1%
Median Sales Price*	\$124,999	--	--	\$110,350	\$143,400	+ 30.0%
Percent of Original List Price Received*	100.0%	--	--	87.6%	94.2%	+ 7.5%
Days on Market Until Sale	4	--	--	98	42	- 57.1%
Inventory of Homes for Sale	7	5	- 28.6%	--	--	--
Months Supply of Inventory	3.3	1.8	- 45.5%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

Year to Date

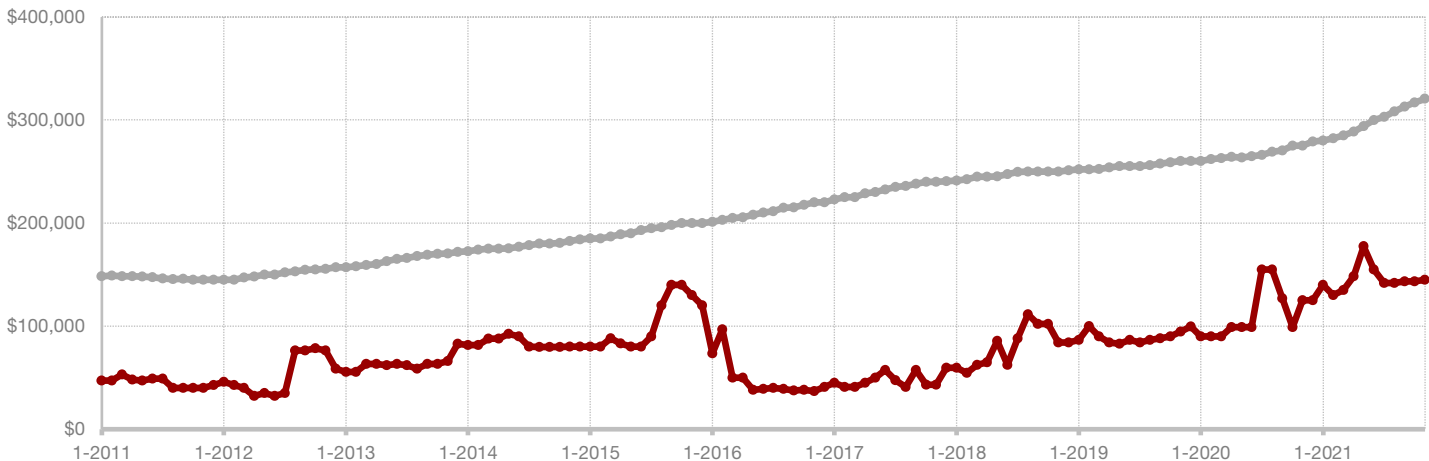
■ 2020 ■ 2021



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Nolan County —



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 12.2%

Change in
New Listings

- 2.4%

Change in
Closed Sales

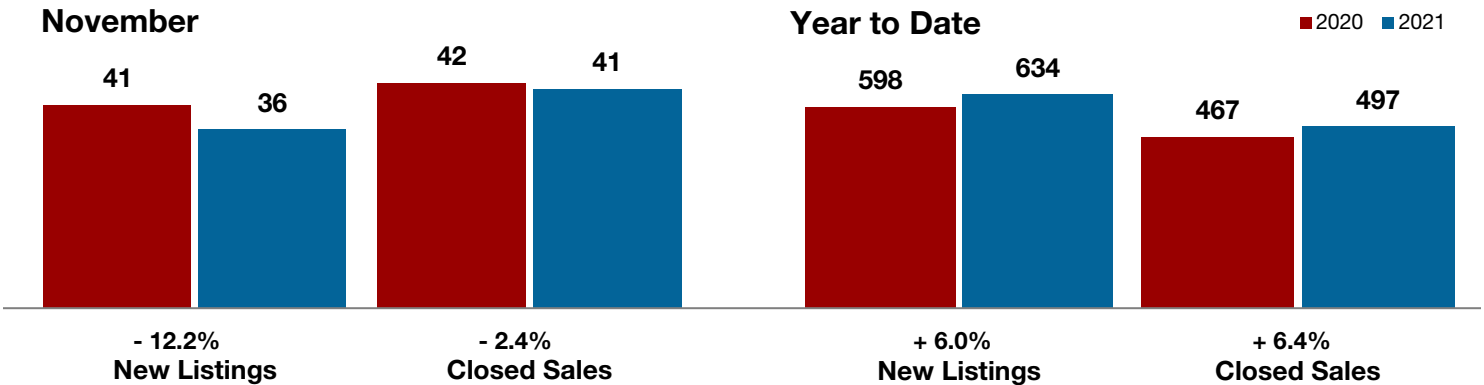
+ 13.6%

Change in
Median Sales Price

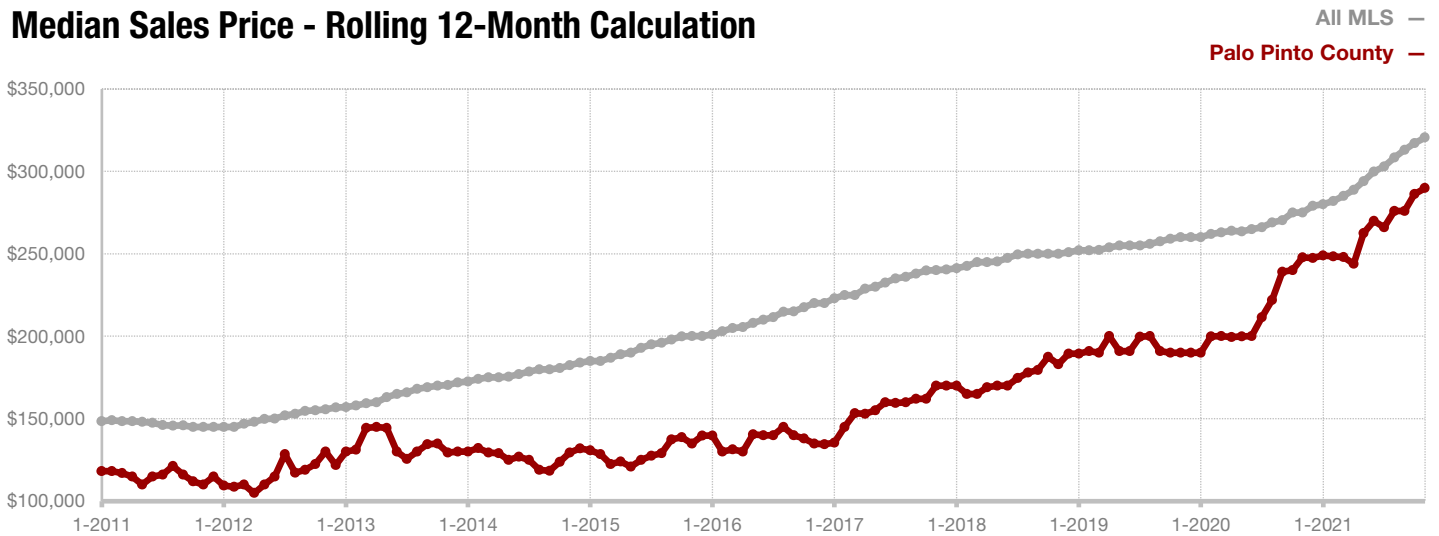
Palo Pinto County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	41	36	- 12.2%	598	634	+ 6.0%
Pending Sales	30	17	- 43.3%	485	491	+ 1.2%
Closed Sales	42	41	- 2.4%	467	497	+ 6.4%
Average Sales Price*	\$393,711	\$343,585	- 12.7%	\$379,058	\$522,980	+ 38.0%
Median Sales Price*	\$254,500	\$289,000	+ 13.6%	\$250,000	\$299,000	+ 19.6%
Percent of Original List Price Received*	90.5%	92.6%	+ 2.3%	92.6%	94.4%	+ 1.9%
Days on Market Until Sale	82	50	- 39.0%	99	64	- 35.4%
Inventory of Homes for Sale	156	135	- 13.5%	--	--	--
Months Supply of Inventory	3.7	3.1	- 16.2%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 17.1%

+ 21.5%

+ 15.9%

Change in
New Listings

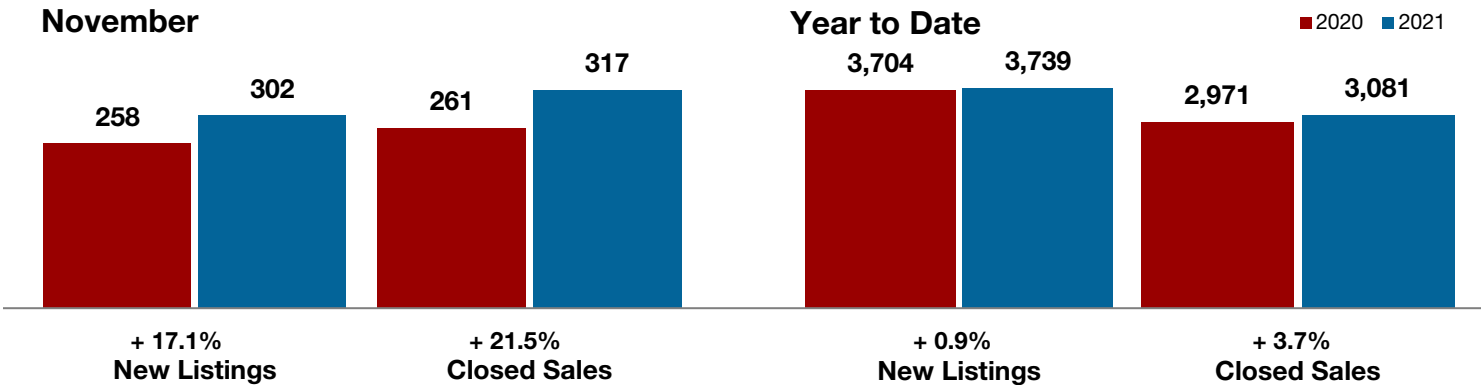
Change in
Closed Sales

Change in
Median Sales Price

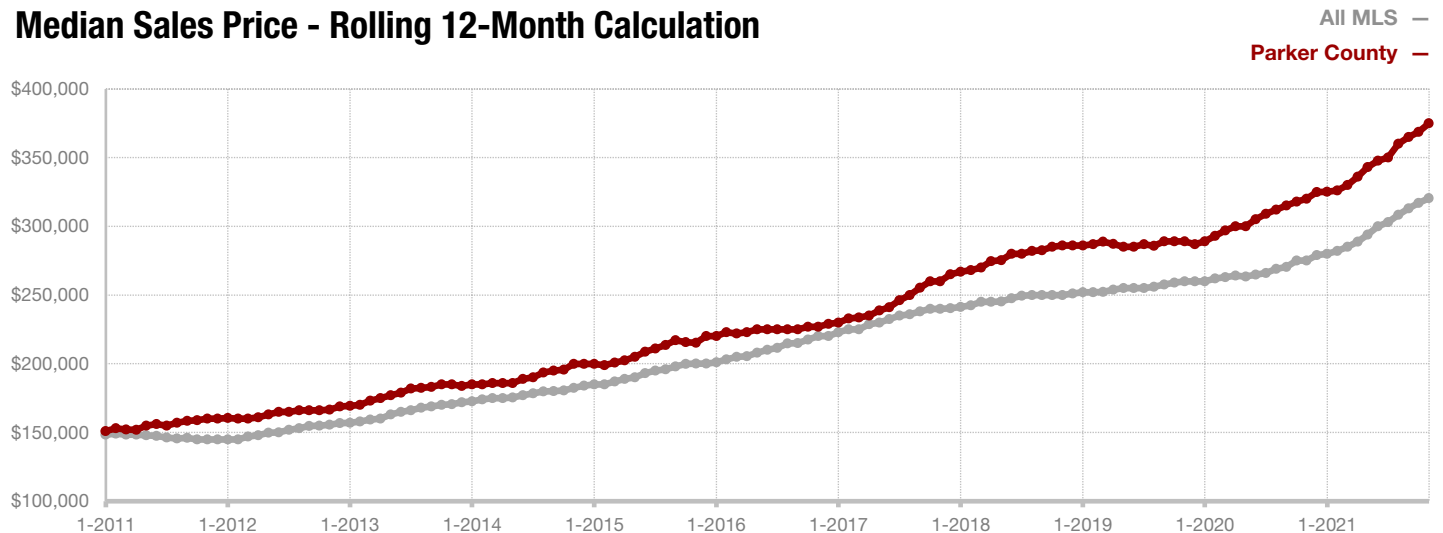
Parker County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	258	302	+ 17.1%	3,704	3,739	+ 0.9%
Pending Sales	291	297	+ 2.1%	3,237	3,224	- 0.4%
Closed Sales	261	317	+ 21.5%	2,971	3,081	+ 3.7%
Average Sales Price*	\$382,067	\$446,086	+ 16.8%	\$358,289	\$431,863	+ 20.5%
Median Sales Price*	\$349,900	\$405,500	+ 15.9%	\$325,000	\$380,000	+ 16.9%
Percent of Original List Price Received*	97.5%	98.6%	+ 1.1%	96.8%	99.5%	+ 2.8%
Days on Market Until Sale	52	34	- 34.6%	66	36	- 45.5%
Inventory of Homes for Sale	557	539	- 3.2%	--	--	--
Months Supply of Inventory	2.0	1.9	- 5.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 21.4%

+ 90.9%

- 3.5%

Change in
New Listings

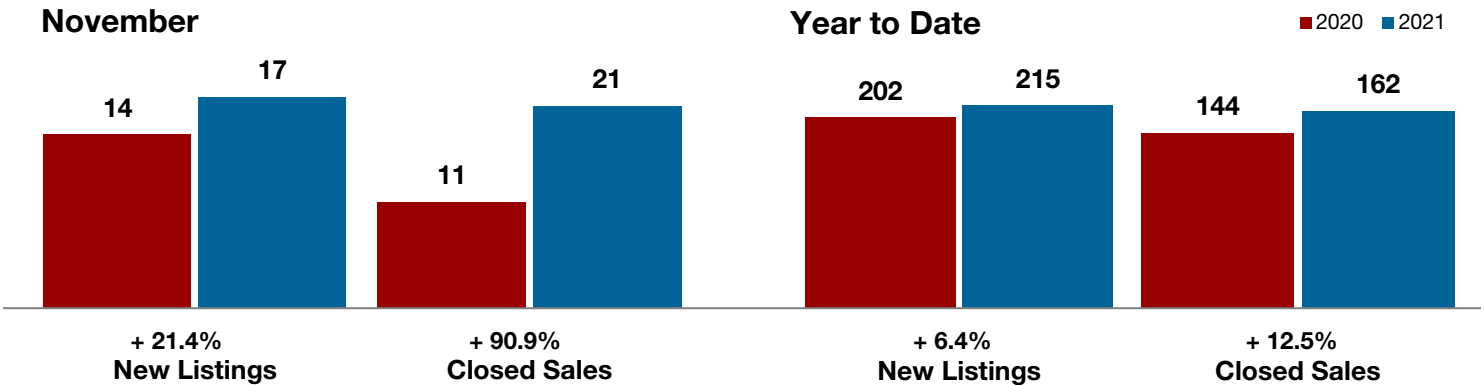
Change in
Closed Sales

Change in
Median Sales Price

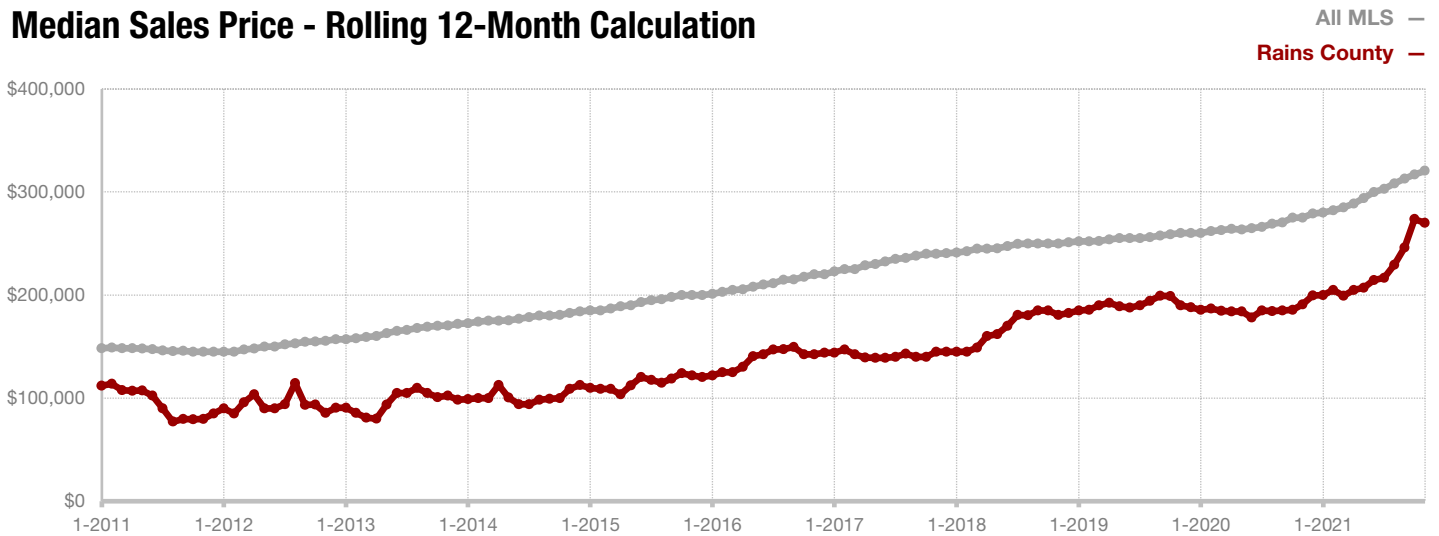
Rains County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	14	17	+ 21.4%	202	215	+ 6.4%
Pending Sales	10	17	+ 70.0%	156	174	+ 11.5%
Closed Sales	11	21	+ 90.9%	144	162	+ 12.5%
Average Sales Price*	\$235,814	\$318,130	+ 34.9%	\$236,995	\$311,178	+ 31.3%
Median Sales Price*	\$263,000	\$253,800	- 3.5%	\$191,000	\$275,000	+ 44.0%
Percent of Original List Price Received*	93.2%	94.9%	+ 1.8%	93.6%	94.1%	+ 0.5%
Days on Market Until Sale	51	50	- 2.0%	80	42	- 47.5%
Inventory of Homes for Sale	42	44	+ 4.8%	--	--	--
Months Supply of Inventory	3.2	2.9	- 9.4%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 15.2%

Change in
New Listings

+ 3.9%

Change in
Closed Sales

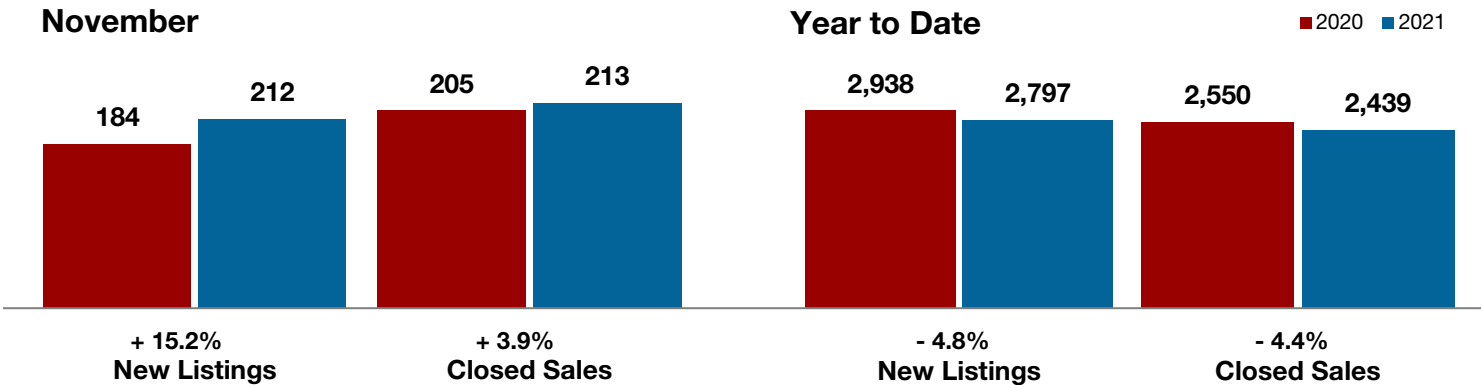
+ 15.8%

Change in
Median Sales Price

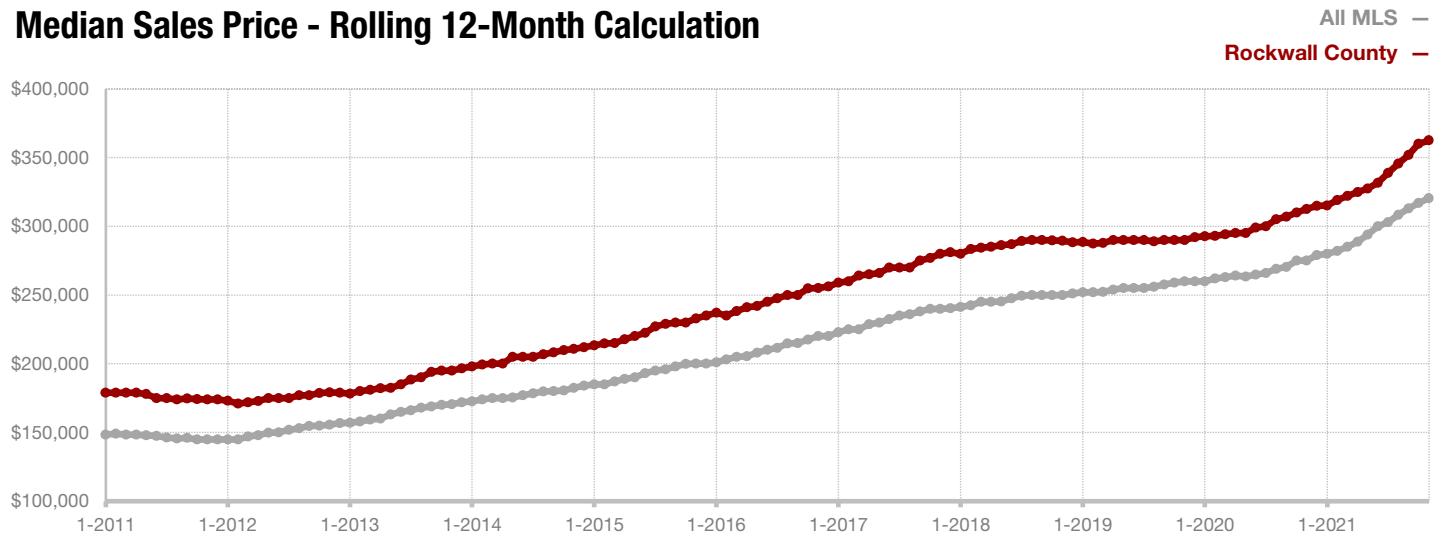
Rockwall County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	184	212	+ 15.2%	2,938	2,797	- 4.8%
Pending Sales	229	213	- 7.0%	2,737	2,522	- 7.9%
Closed Sales	205	213	+ 3.9%	2,550	2,439	- 4.4%
Average Sales Price*	\$379,111	\$429,260	+ 13.2%	\$360,321	\$430,304	+ 19.4%
Median Sales Price*	\$335,000	\$387,900	+ 15.8%	\$314,000	\$367,000	+ 16.9%
Percent of Original List Price Received*	98.2%	101.3%	+ 3.2%	96.9%	101.9%	+ 5.2%
Days on Market Until Sale	35	23	- 34.3%	57	24	- 57.9%
Inventory of Homes for Sale	314	288	- 8.3%	--	--	--
Months Supply of Inventory	1.3	1.3	0.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



Shackelford County

- 33.3%

- 100.0%

--

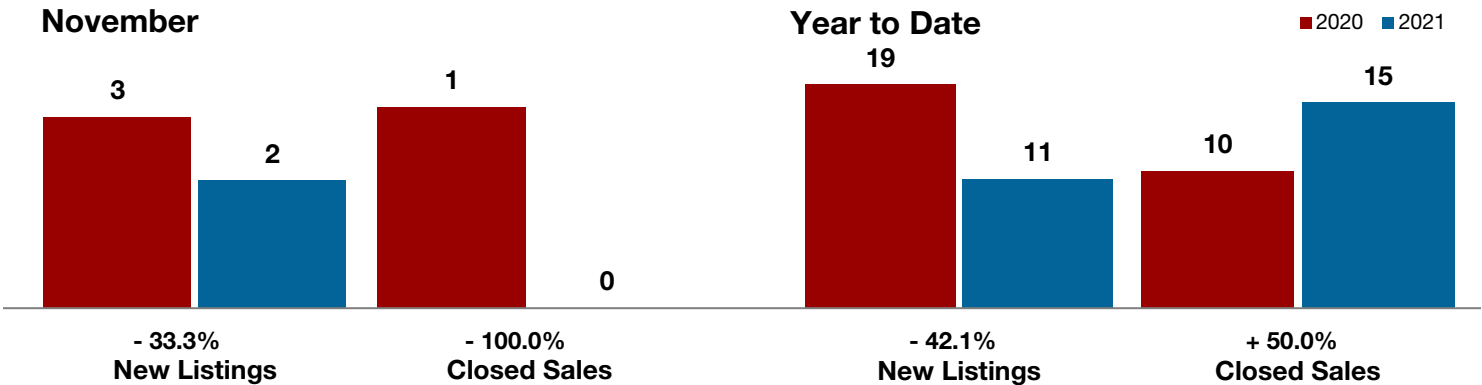
Change in
New Listings

Change in
Closed Sales

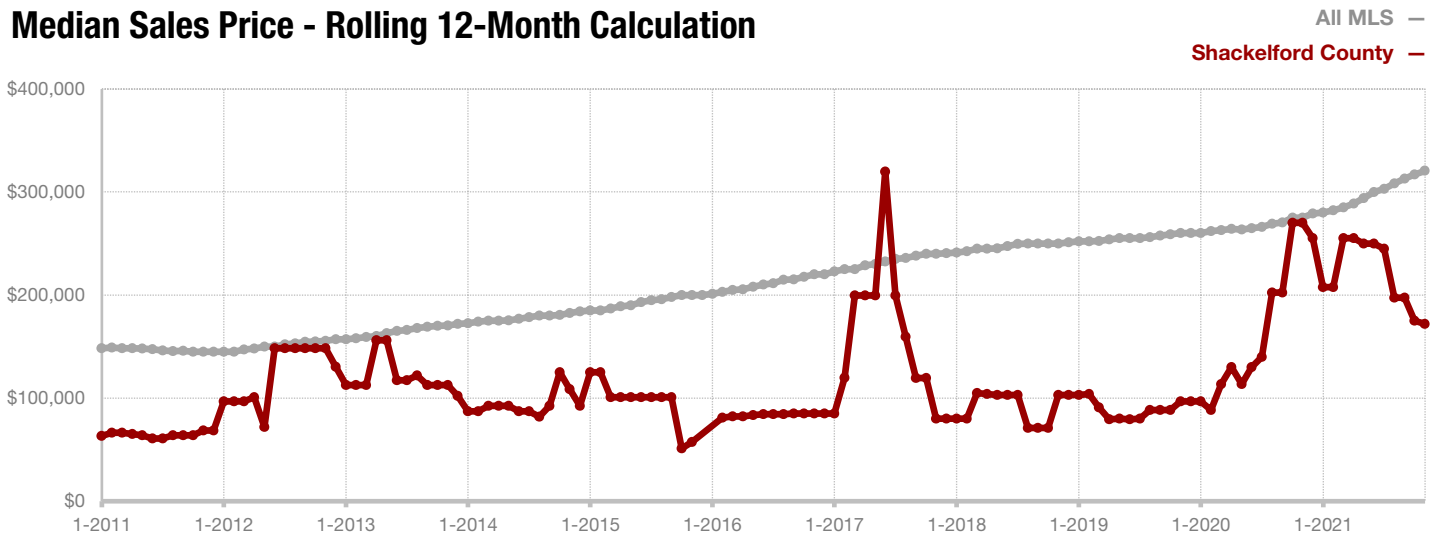
Change in
Median Sales Price

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	3	2	- 33.3%	19	11	- 42.1%
Pending Sales	1	1	0.0%	12	13	+ 8.3%
Closed Sales	1	0	- 100.0%	10	15	+ 50.0%
Average Sales Price*	\$307,000	--	--	\$261,800	\$216,500	- 17.3%
Median Sales Price*	\$307,000	--	--	\$270,000	\$175,000	- 35.2%
Percent of Original List Price Received*	93.3%	--	--	101.0%	89.8%	- 11.1%
Days on Market Until Sale	133	--	--	60	100	+ 66.7%
Inventory of Homes for Sale	9	1	- 88.9%	--	--	--
Months Supply of Inventory	6.0	0.5	- 91.7%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 28.2%

- 28.1%

+ 34.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Smith County

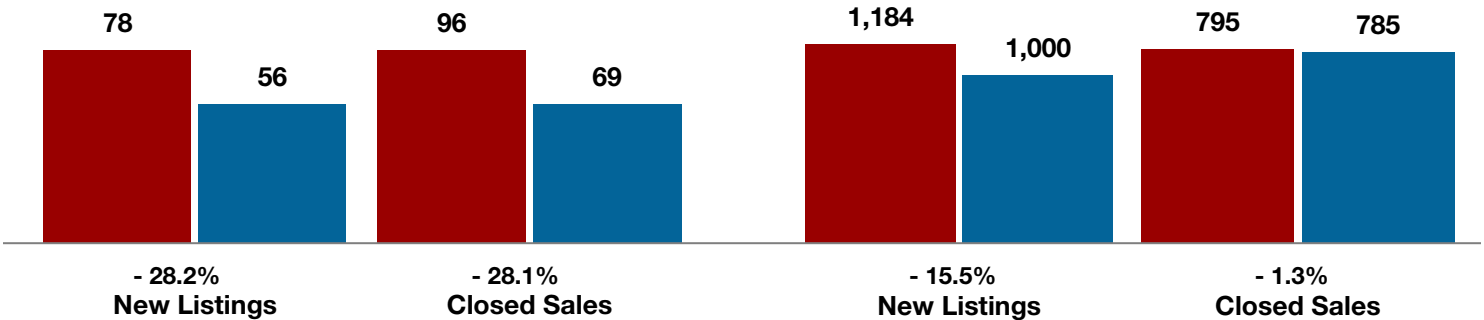
	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	78	56	- 28.2%	1,184	1,000	- 15.5%
Pending Sales	70	43	- 38.6%	864	790	- 8.6%
Closed Sales	96	69	- 28.1%	795	785	- 1.3%
Average Sales Price*	\$316,373	\$400,822	+ 26.7%	\$320,281	\$364,886	+ 13.9%
Median Sales Price*	\$268,750	\$360,000	+ 34.0%	\$265,000	\$300,000	+ 13.2%
Percent of Original List Price Received*	97.4%	96.0%	- 1.4%	96.6%	97.5%	+ 0.9%
Days on Market Until Sale	51	39	- 23.5%	56	42	- 25.0%
Inventory of Homes for Sale	226	145	- 35.8%	--	--	--
Months Supply of Inventory	3.0	2.1	- 30.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

Year to Date

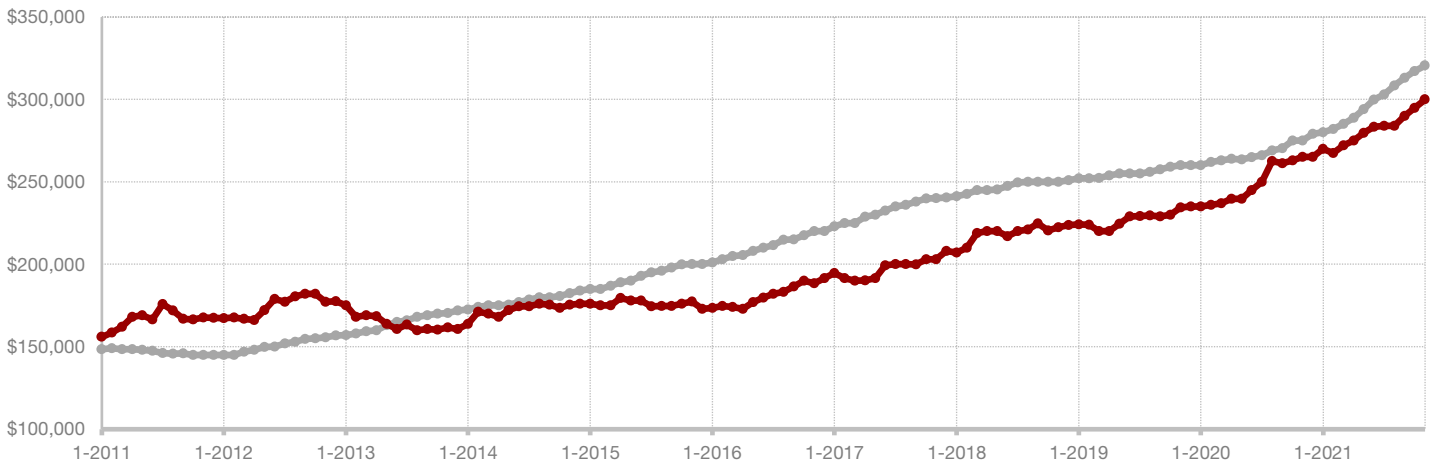
■ 2020 ■ 2021



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Smith County —



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 40.0%

+ 166.7%

+ 6.1%

Change in
New Listings

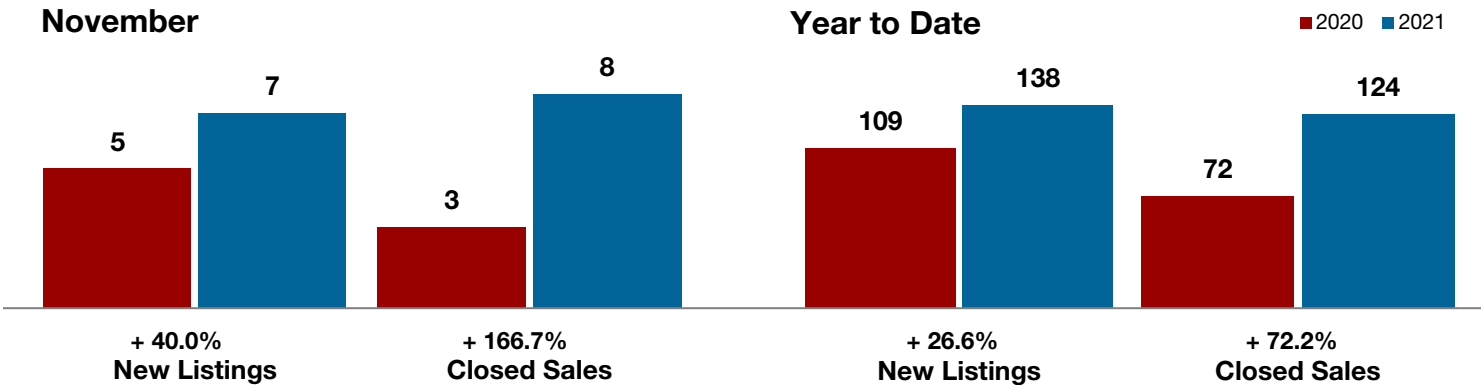
Change in
Closed Sales

Change in
Median Sales Price

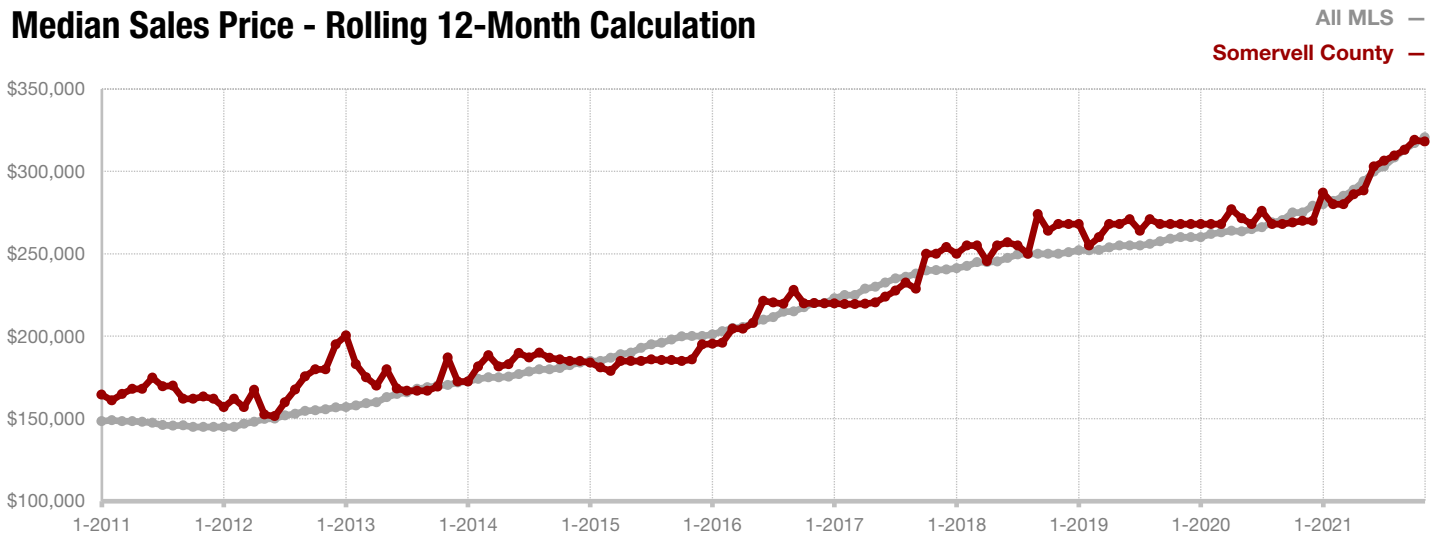
Somervell County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	5	7	+ 40.0%	109	138	+ 26.6%
Pending Sales	13	6	- 53.8%	83	120	+ 44.6%
Closed Sales	3	8	+ 166.7%	72	124	+ 72.2%
Average Sales Price*	\$326,967	\$353,488	+ 8.1%	\$280,193	\$364,752	+ 30.2%
Median Sales Price*	\$329,900	\$350,000	+ 6.1%	\$270,000	\$321,250	+ 19.0%
Percent of Original List Price Received*	94.9%	98.2%	+ 3.5%	94.9%	97.7%	+ 3.0%
Days on Market Until Sale	124	43	- 65.3%	64	55	- 14.1%
Inventory of Homes for Sale	24	17	- 29.2%	--	--	--
Months Supply of Inventory	3.4	1.6	- 52.9%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 1000.0% **+ 57.1%** **+ 145.7%**

Change in
New Listings

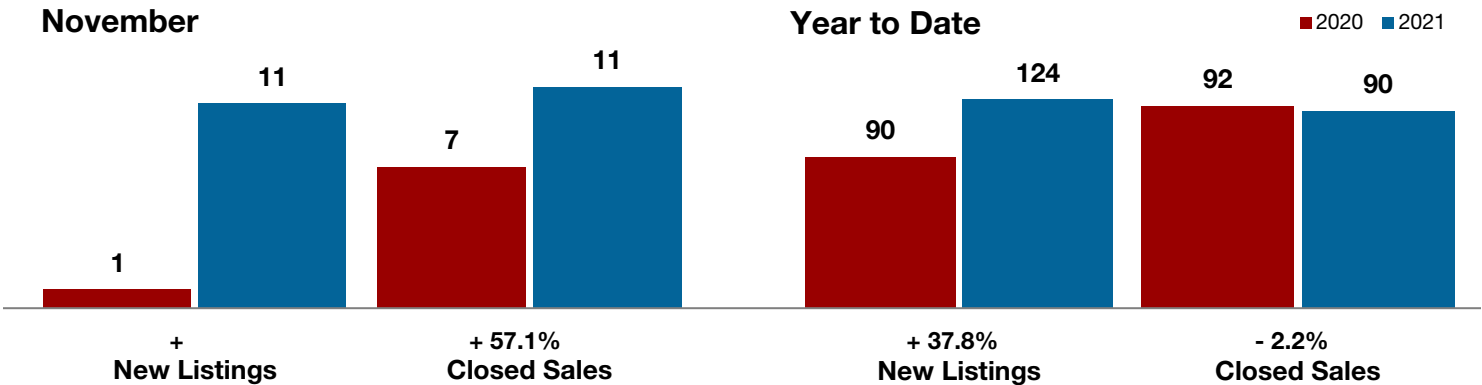
Change in
Closed Sales

Change in
Median Sales Price

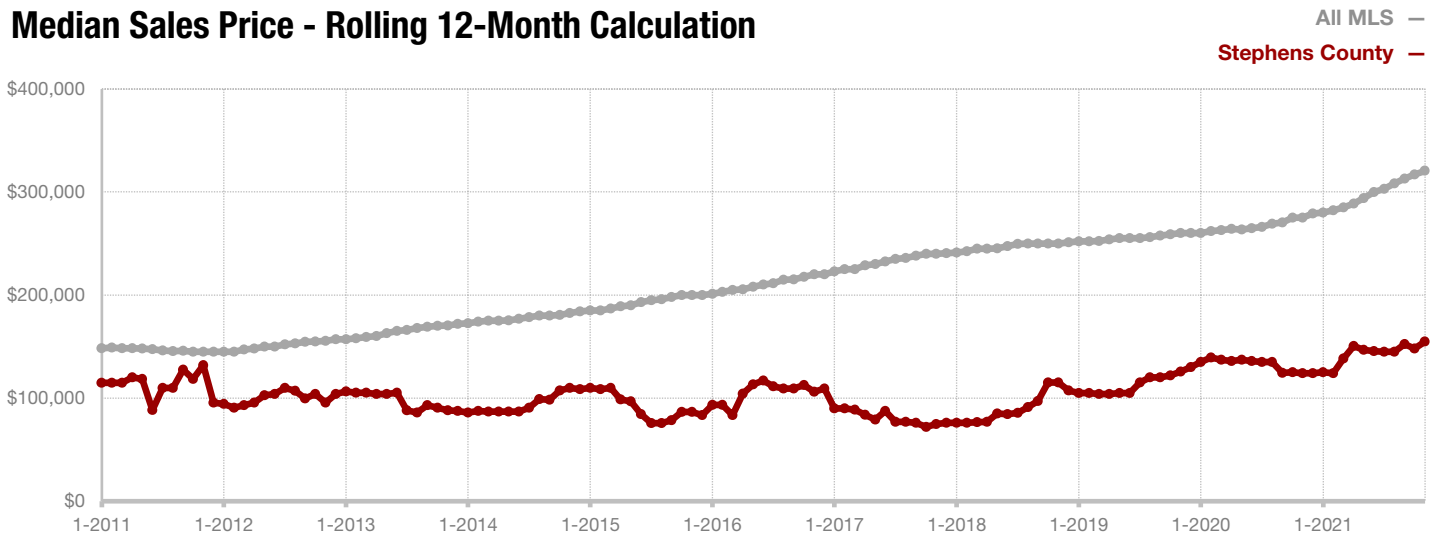
Stephens County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	1	11	+ 1000.0%	90	124	+ 37.8%
Pending Sales	5	6	+ 20.0%	94	92	- 2.1%
Closed Sales	7	11	+ 57.1%	92	90	- 2.2%
Average Sales Price*	\$121,486	\$217,818	+ 79.3%	\$167,644	\$223,554	+ 33.4%
Median Sales Price*	\$87,500	\$215,000	+ 145.7%	\$123,800	\$155,000	+ 25.2%
Percent of Original List Price Received*	87.2%	96.6%	+ 10.8%	88.7%	93.9%	+ 5.9%
Days on Market Until Sale	71	38	- 46.5%	101	51	- 49.5%
Inventory of Homes for Sale	33	45	+ 36.4%	--	--	--
Months Supply of Inventory	4.0	5.4	+ 35.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



Stonewall County

-- - 100.0% --

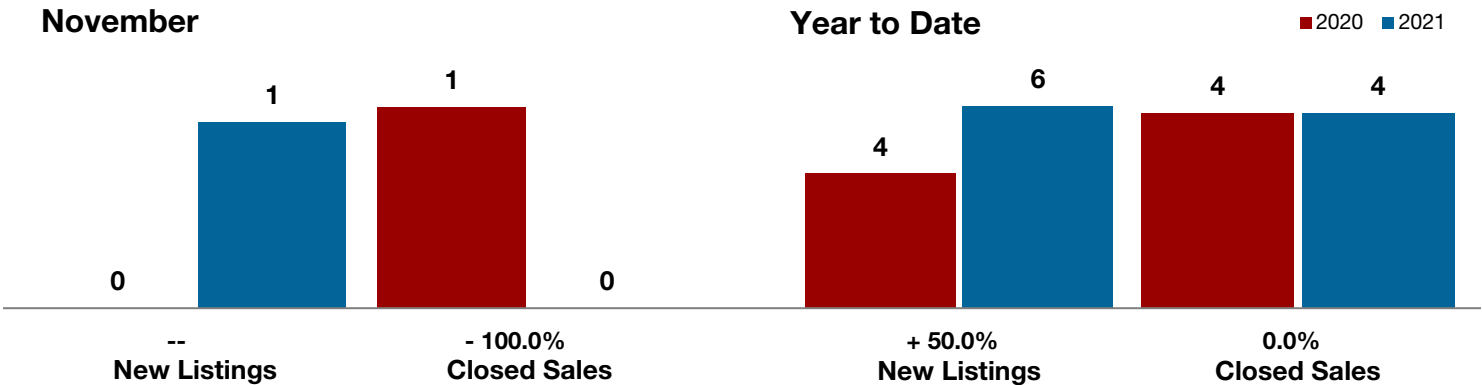
Change in
New Listings

Change in
Closed Sales

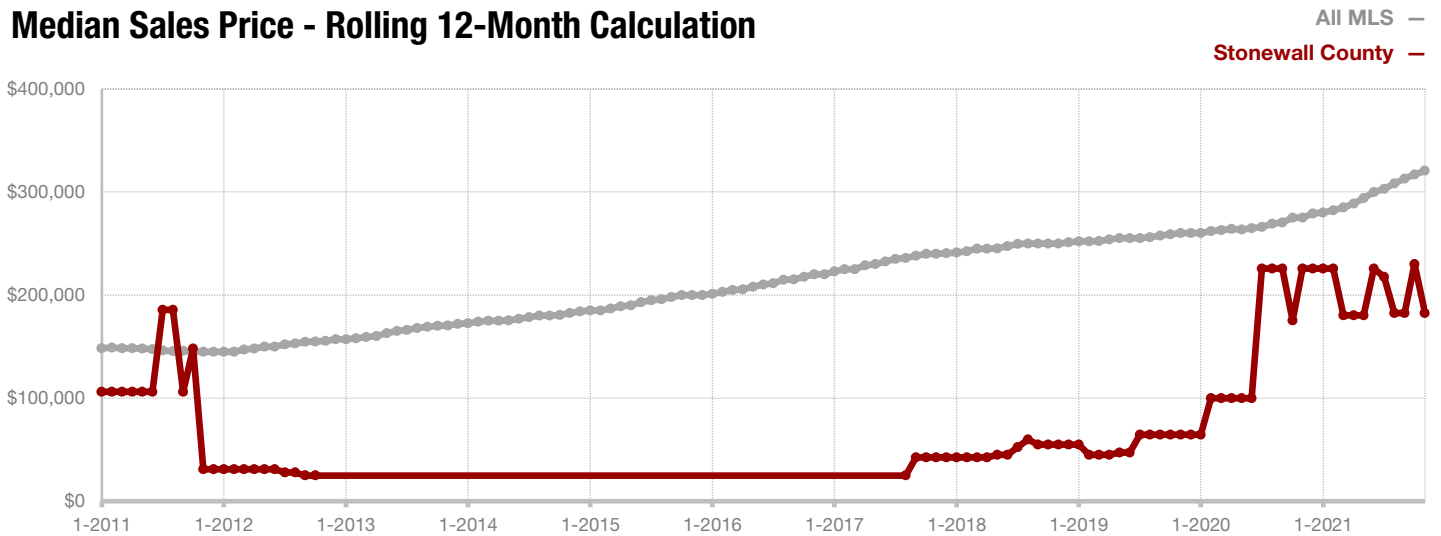
Change in
Median Sales Price

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	0	1	--	4	6	+ 50.0%
Pending Sales	0	1	--	4	5	+ 25.0%
Closed Sales	1	0	- 100.0%	4	4	0.0%
Average Sales Price*	\$300,000	--	--	\$216,887	\$201,375	- 7.2%
Median Sales Price*	\$300,000	--	--	\$225,661	\$182,500	- 19.1%
Percent of Original List Price Received*	91.2%	--	--	93.9%	90.8%	- 3.3%
Days on Market Until Sale	115	--	--	97	85	- 12.4%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	--	0.8	--	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 0.5%

Change in
New Listings

- 1.1%

Change in
Closed Sales

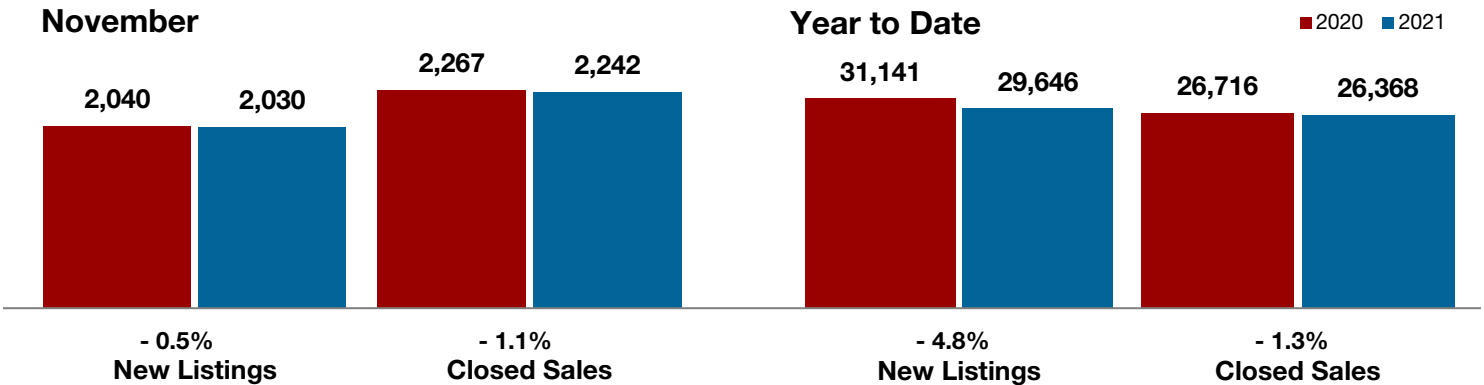
+ 20.8%

Change in
Median Sales Price

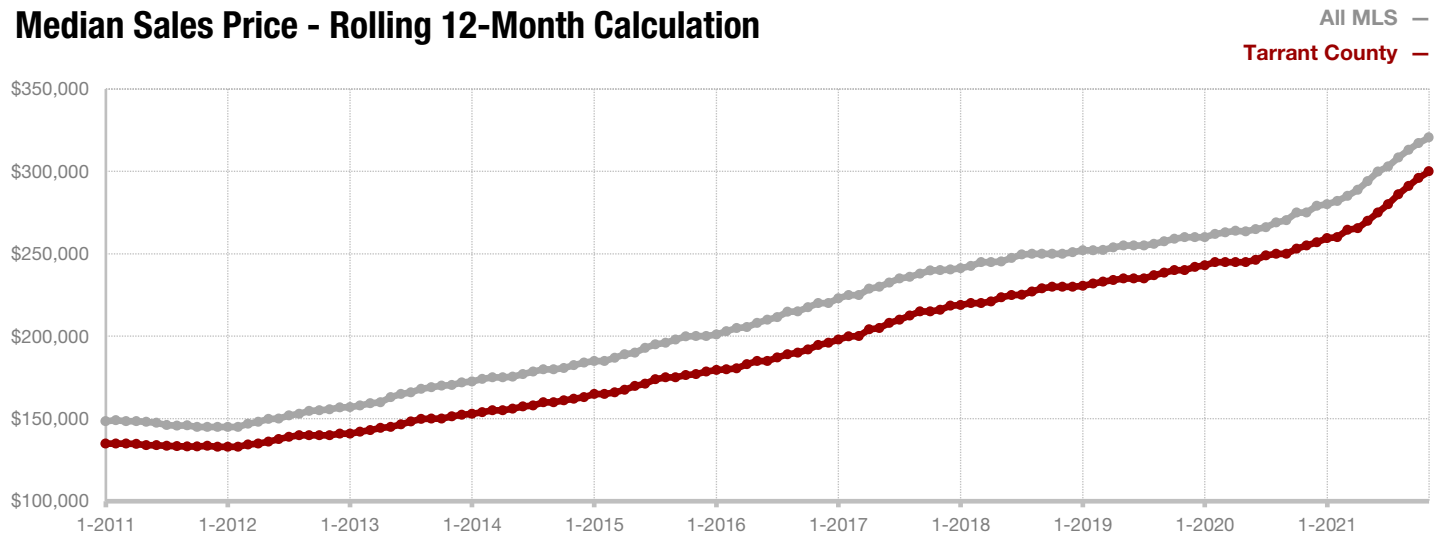
Tarrant County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	2,040	2,030	- 0.5%	31,141	29,646	- 4.8%
Pending Sales	2,238	2,168	- 3.1%	27,985	27,142	- 3.0%
Closed Sales	2,267	2,242	- 1.1%	26,716	26,368	- 1.3%
Average Sales Price*	\$325,394	\$377,803	+ 16.1%	\$308,307	\$369,312	+ 19.8%
Median Sales Price*	\$264,950	\$320,000	+ 20.8%	\$255,000	\$303,000	+ 18.8%
Percent of Original List Price Received*	98.5%	100.7%	+ 2.2%	97.9%	101.6%	+ 3.8%
Days on Market Until Sale	31	23	- 25.8%	37	20	- 45.9%
Inventory of Homes for Sale	2,932	2,040	- 30.4%	--	--	--
Months Supply of Inventory	1.2	0.8	- 33.3%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 13.8%

- 8.3%

+ 1.5%

Change in
New Listings

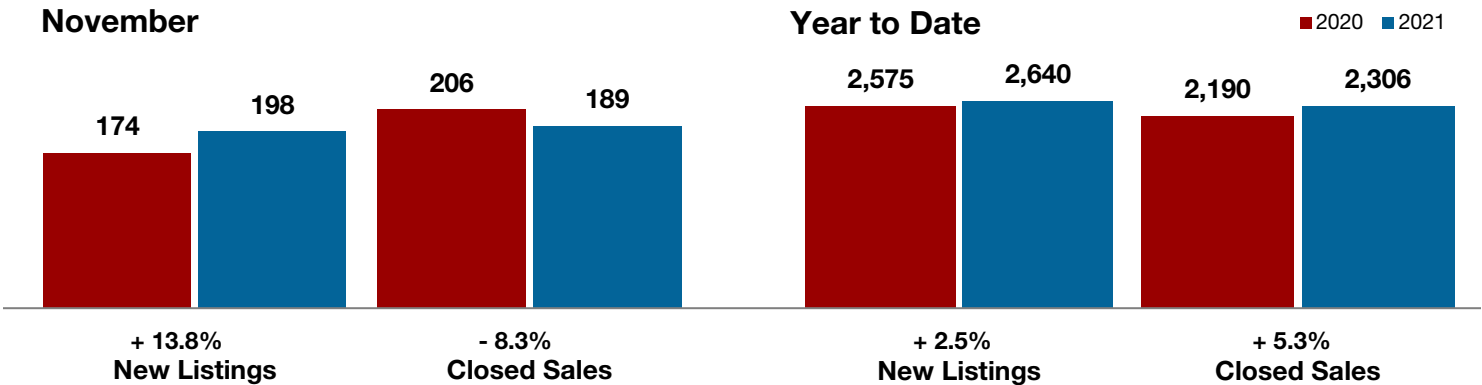
Change in
Closed Sales

Change in
Median Sales Price

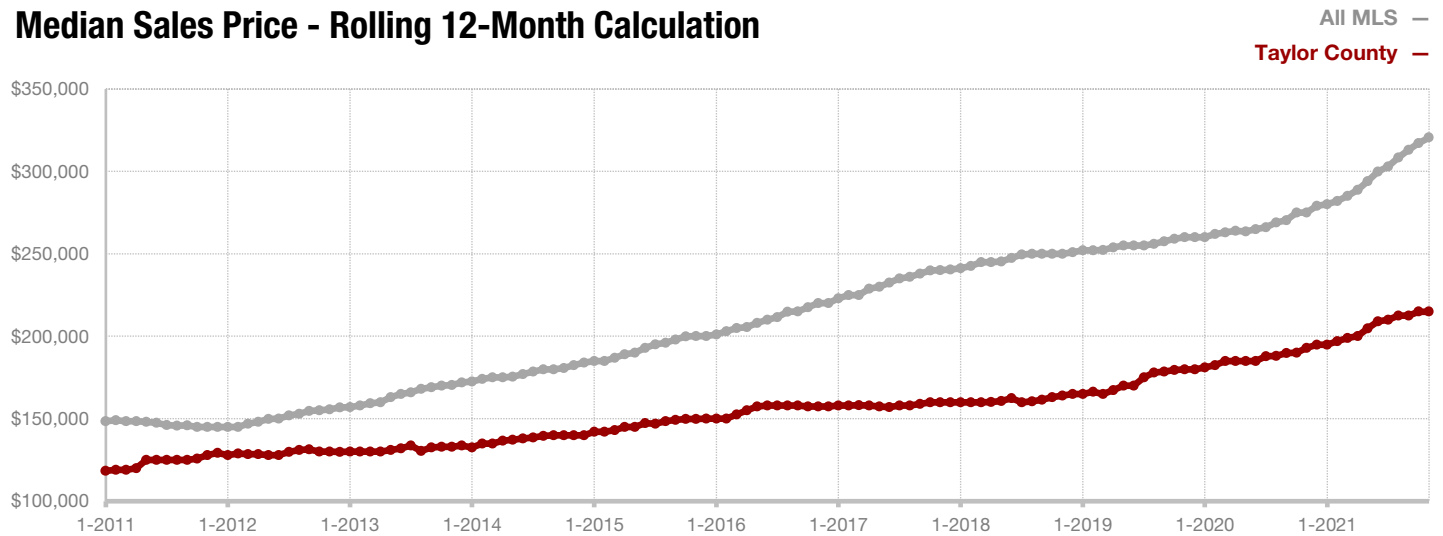
Taylor County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	174	198	+ 13.8%	2,575	2,640	+ 2.5%
Pending Sales	190	177	- 6.8%	2,340	2,362	+ 0.9%
Closed Sales	206	189	- 8.3%	2,190	2,306	+ 5.3%
Average Sales Price*	\$233,596	\$227,914	- 2.4%	\$211,121	\$237,144	+ 12.3%
Median Sales Price*	\$203,000	\$206,000	+ 1.5%	\$194,500	\$215,000	+ 10.5%
Percent of Original List Price Received*	96.8%	98.0%	+ 1.2%	96.7%	98.2%	+ 1.6%
Days on Market Until Sale	59	27	- 54.2%	53	27	- 49.1%
Inventory of Homes for Sale	351	272	- 22.5%	--	--	--
Months Supply of Inventory	1.7	1.3	- 23.5%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



0.0%

- 75.0%

+ 130.3%

Change in
New Listings

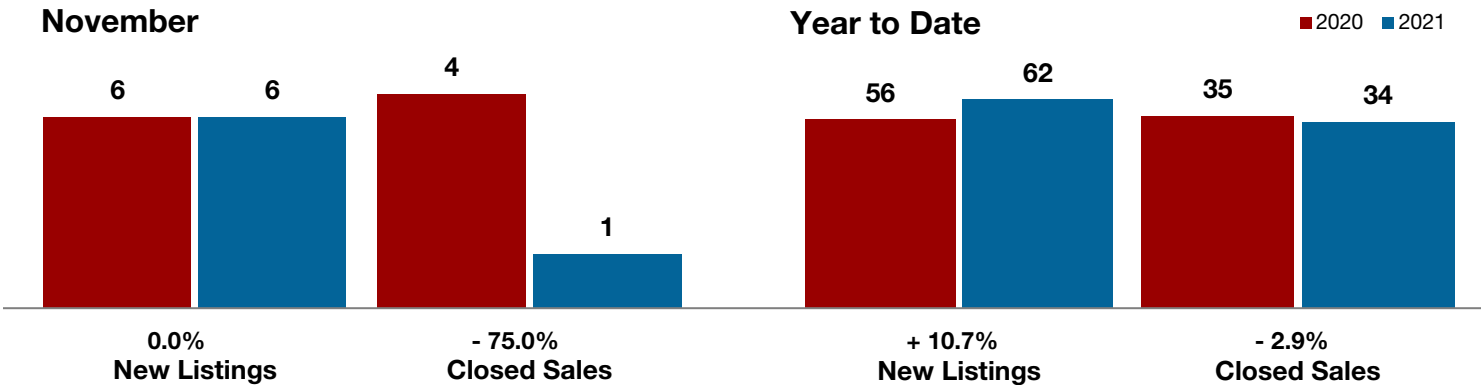
Change in
Closed Sales

Change in
Median Sales Price

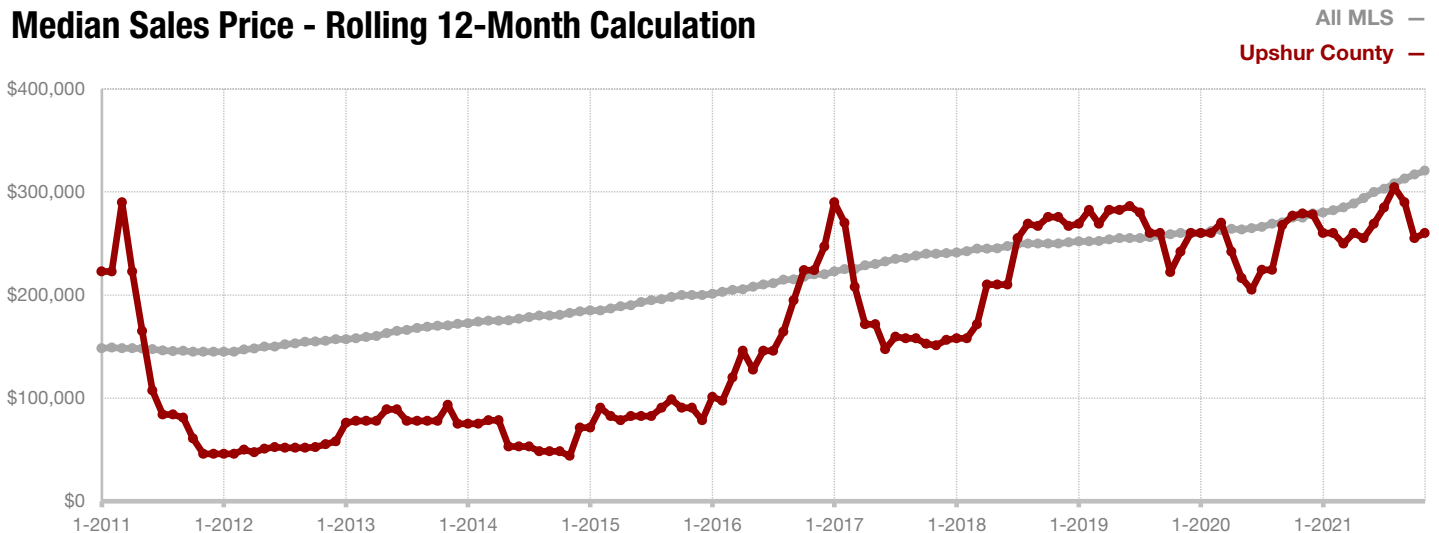
Upshur County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	6	6	0.0%	56	62	+ 10.7%
Pending Sales	2	3	+ 50.0%	36	37	+ 2.8%
Closed Sales	4	1	- 75.0%	35	34	- 2.9%
Average Sales Price*	\$297,250	\$557,400	+ 87.5%	\$305,194	\$300,208	- 1.6%
Median Sales Price*	\$242,000	\$557,400	+ 130.3%	\$278,000	\$260,000	- 6.5%
Percent of Original List Price Received*	91.5%	101.4%	+ 10.8%	92.4%	92.8%	+ 0.4%
Days on Market Until Sale	310	31	- 90.0%	129	50	- 61.2%
Inventory of Homes for Sale	18	21	+ 16.7%	--	--	--
Months Supply of Inventory	4.7	6.1	+ 29.8%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 43.8%

+ 26.5%

+ 36.2%

Change in
New Listings

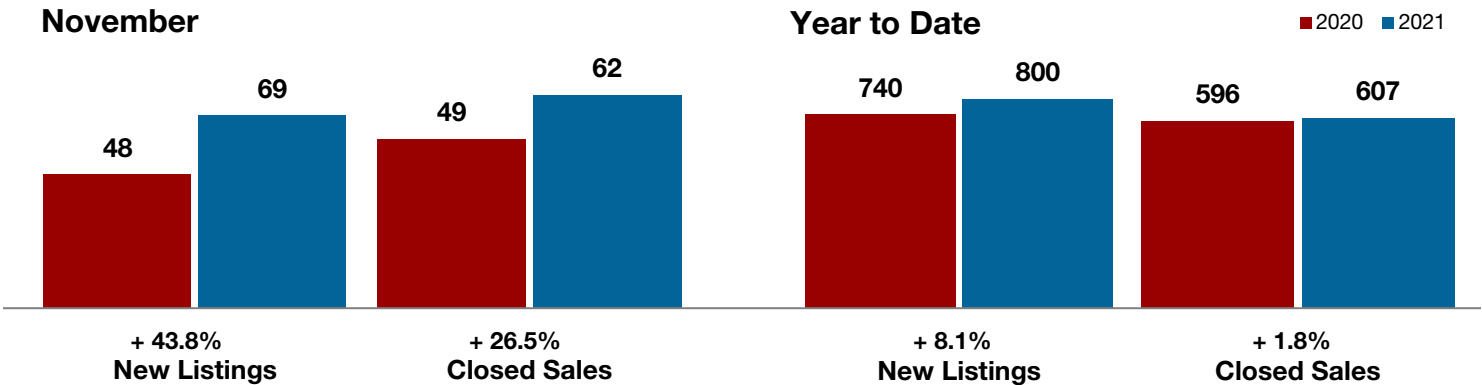
Change in
Closed Sales

Change in
Median Sales Price

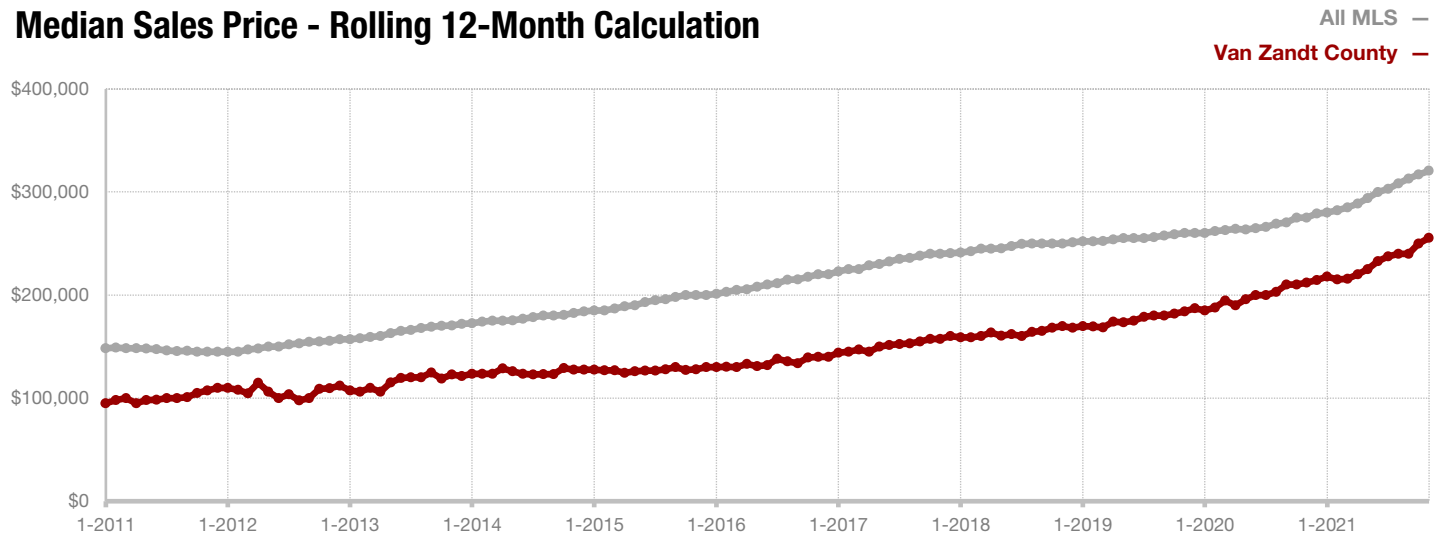
Van Zandt County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	48	69	+ 43.8%	740	800	+ 8.1%
Pending Sales	50	38	- 24.0%	641	625	- 2.5%
Closed Sales	49	62	+ 26.5%	596	607	+ 1.8%
Average Sales Price*	\$221,093	\$397,469	+ 79.8%	\$243,402	\$323,140	+ 32.8%
Median Sales Price*	\$212,135	\$289,000	+ 36.2%	\$211,450	\$262,500	+ 24.1%
Percent of Original List Price Received*	96.0%	93.0%	- 3.1%	94.9%	96.1%	+ 1.3%
Days on Market Until Sale	42	49	+ 16.7%	65	44	- 32.3%
Inventory of Homes for Sale	148	155	+ 4.7%	--	--	--
Months Supply of Inventory	2.6	2.8	+ 7.7%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 11.8%

+ 9.5%

+ 17.1%

Change in
New Listings

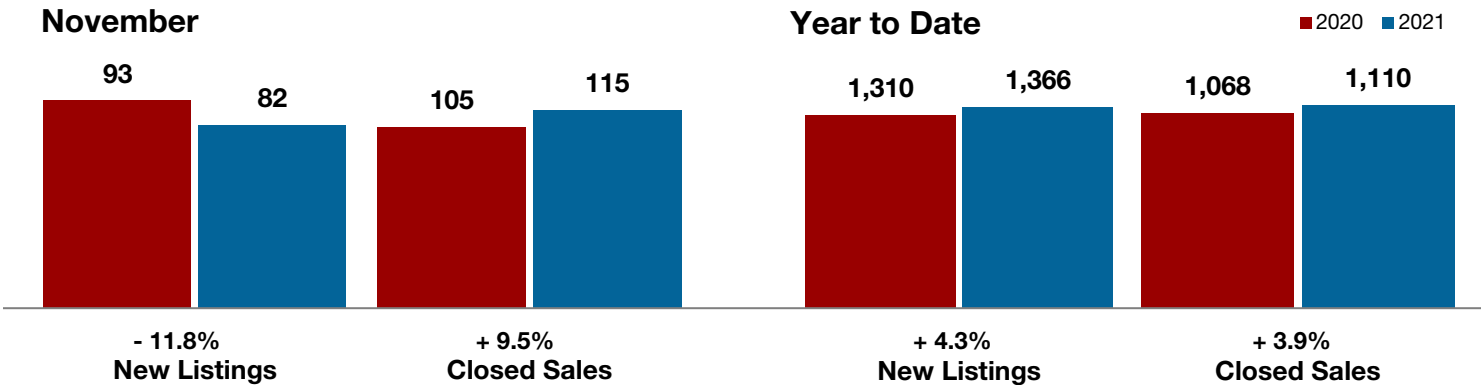
Change in
Closed Sales

Change in
Median Sales Price

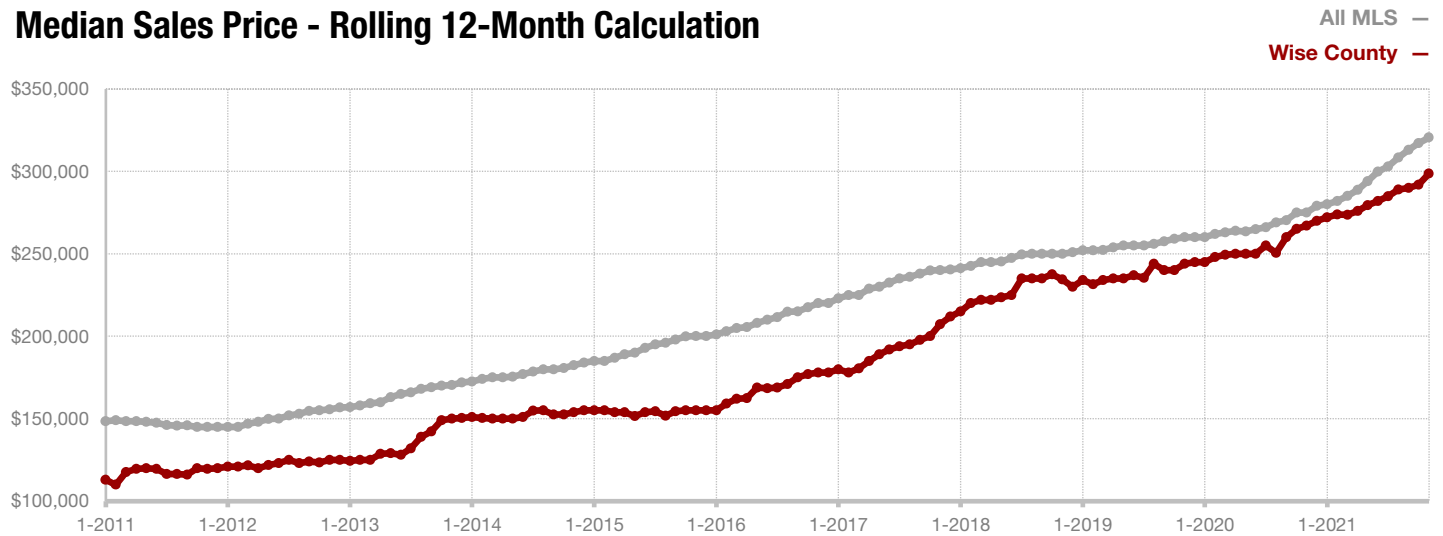
Wise County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	93	82	- 11.8%	1,310	1,366	+ 4.3%
Pending Sales	93	99	+ 6.5%	1,160	1,161	+ 0.1%
Closed Sales	105	115	+ 9.5%	1,068	1,110	+ 3.9%
Average Sales Price*	\$315,378	\$361,707	+ 14.7%	\$297,804	\$361,003	+ 21.2%
Median Sales Price*	\$281,900	\$330,000	+ 17.1%	\$269,000	\$300,000	+ 11.5%
Percent of Original List Price Received*	97.6%	97.0%	- 0.6%	95.9%	98.6%	+ 2.8%
Days on Market Until Sale	47	46	- 2.1%	65	37	- 43.1%
Inventory of Homes for Sale	216	175	- 19.0%	--	--	--
Months Supply of Inventory	2.1	1.7	- 19.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 57.1%

- 12.8%

- 4.4%

Change in
New Listings

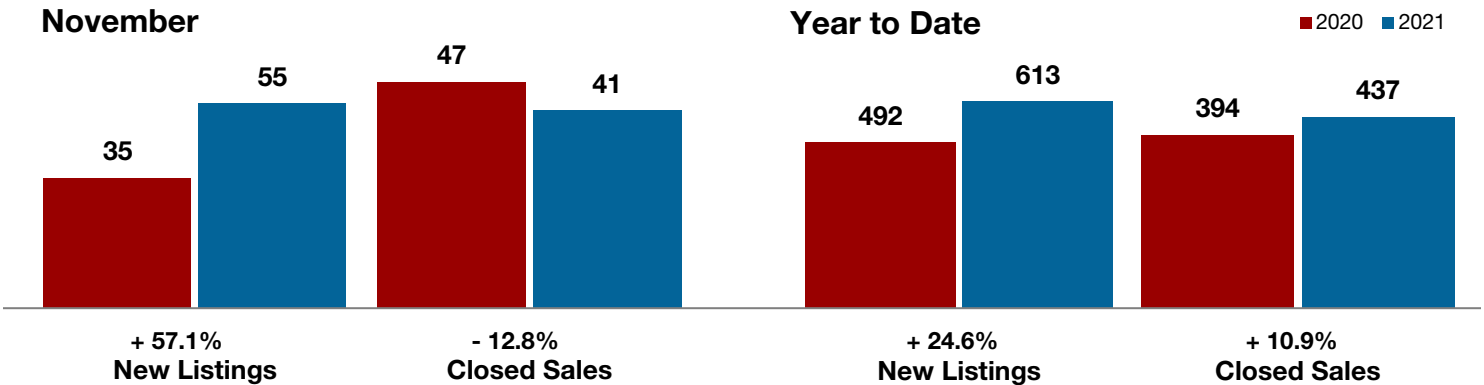
Change in
Closed Sales

Change in
Median Sales Price

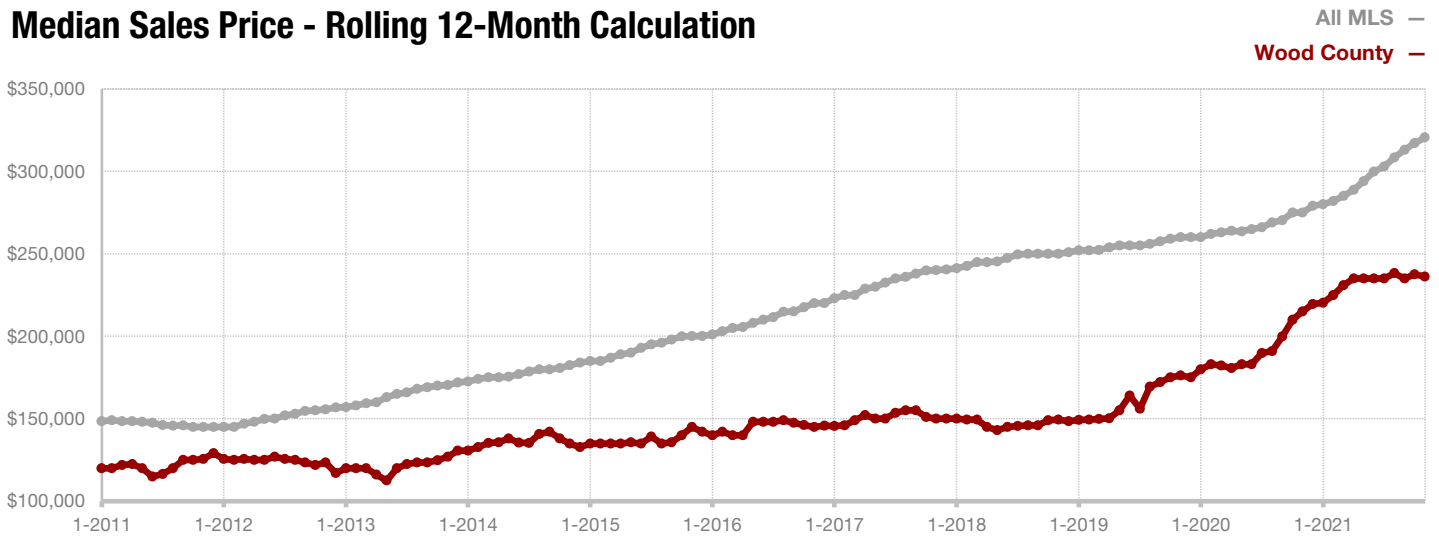
Wood County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	35	55	+ 57.1%	492	613	+ 24.6%
Pending Sales	37	38	+ 2.7%	424	468	+ 10.4%
Closed Sales	47	41	- 12.8%	394	437	+ 10.9%
Average Sales Price*	\$271,607	\$381,374	+ 40.4%	\$263,364	\$315,653	+ 19.9%
Median Sales Price*	\$217,500	\$208,000	- 4.4%	\$220,500	\$240,000	+ 8.8%
Percent of Original List Price Received*	95.0%	93.5%	- 1.6%	93.7%	96.5%	+ 3.0%
Days on Market Until Sale	47	27	- 42.6%	81	42	- 48.1%
Inventory of Homes for Sale	96	119	+ 24.0%	--	--	--
Months Supply of Inventory	2.6	2.9	+ 11.5%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 33.3%

- 14.3%

+ 31.0%

Change in
New Listings

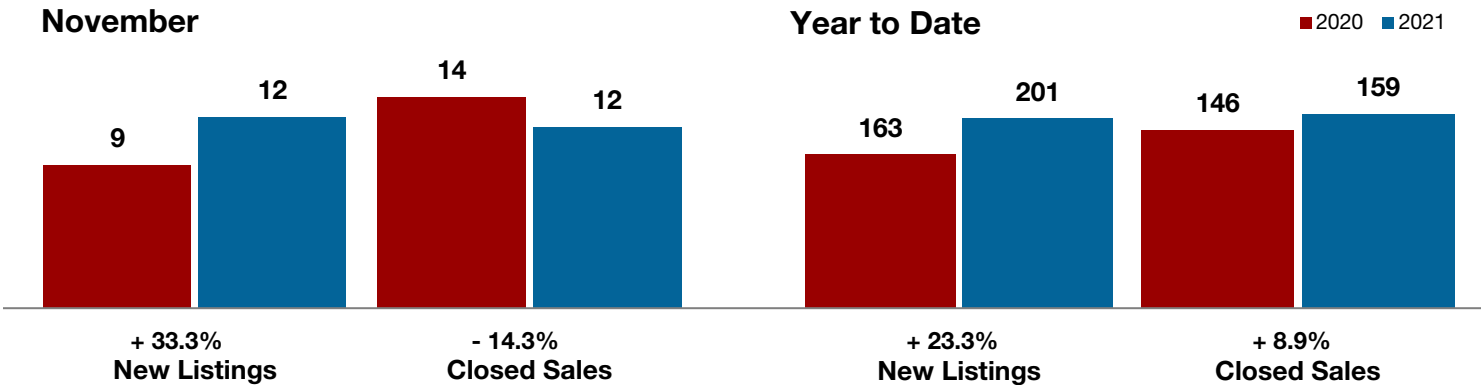
Change in
Closed Sales

Change in
Median Sales Price

Young County

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	9	12	+ 33.3%	163	201	+ 23.3%
Pending Sales	9	13	+ 44.4%	151	170	+ 12.6%
Closed Sales	14	12	- 14.3%	146	159	+ 8.9%
Average Sales Price*	\$239,600	\$333,542	+ 39.2%	\$166,779	\$235,683	+ 41.3%
Median Sales Price*	\$145,000	\$190,000	+ 31.0%	\$132,250	\$175,000	+ 32.3%
Percent of Original List Price Received*	96.2%	89.1%	- 7.4%	90.9%	94.4%	+ 3.9%
Days on Market Until Sale	73	51	- 30.1%	119	65	- 45.4%
Inventory of Homes for Sale	50	36	- 28.0%	--	--	--
Months Supply of Inventory	3.8	2.4	- 36.8%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation

