

Local Market Updates

A RESEARCH TOOL PROVIDED BY THE
NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



October 2021

Anderson County
Bosque County
Brown County
Callahan County
Clay County
Coleman County
Collin County
Comanche County
Cooke County
Dallas County
Delta County
Denton County
Eastland County
Ellis County
Erath County
Fannin County
Franklin County
Freestone County
Grayson County
Hamilton County
Harrison County
Henderson County
Hill County
Hood County
Hopkins County
Hunt County

Jack County
Johnson County
Jones County
Kaufman County
Lamar County
Limestone County
Montague County
Navarro County
Nolan County
Palo Pinto County
Parker County
Rains County
Rockwall County
Shackelford County
Smith County
Somervell County
Stephens County
Stonewall County
Tarrant County
Taylor County
Upshur County
Van Zandt County
Wise County
Wood County
Young County

Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 100.0%

- 25.0%

- 46.1%

Change in
New Listings

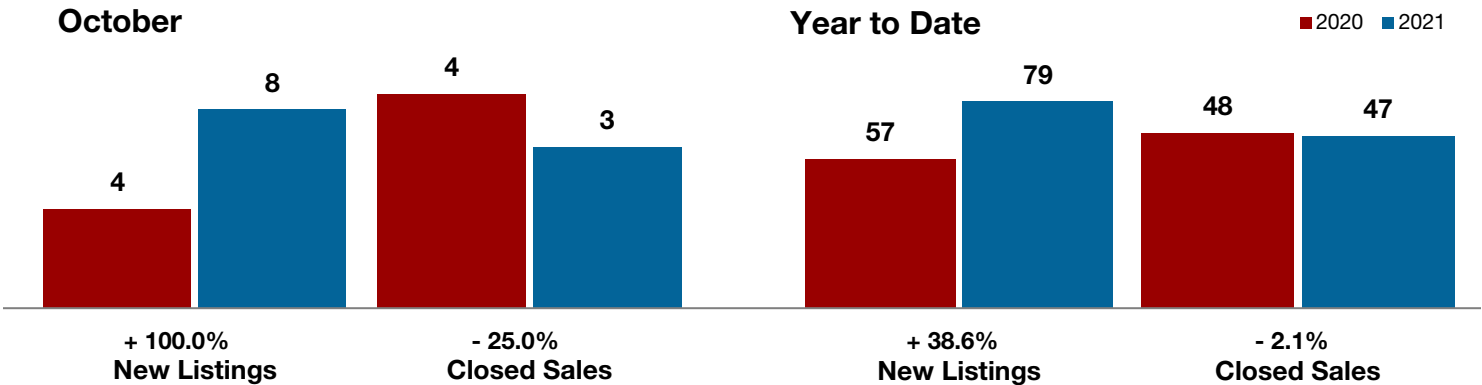
Change in
Closed Sales

Change in
Median Sales Price

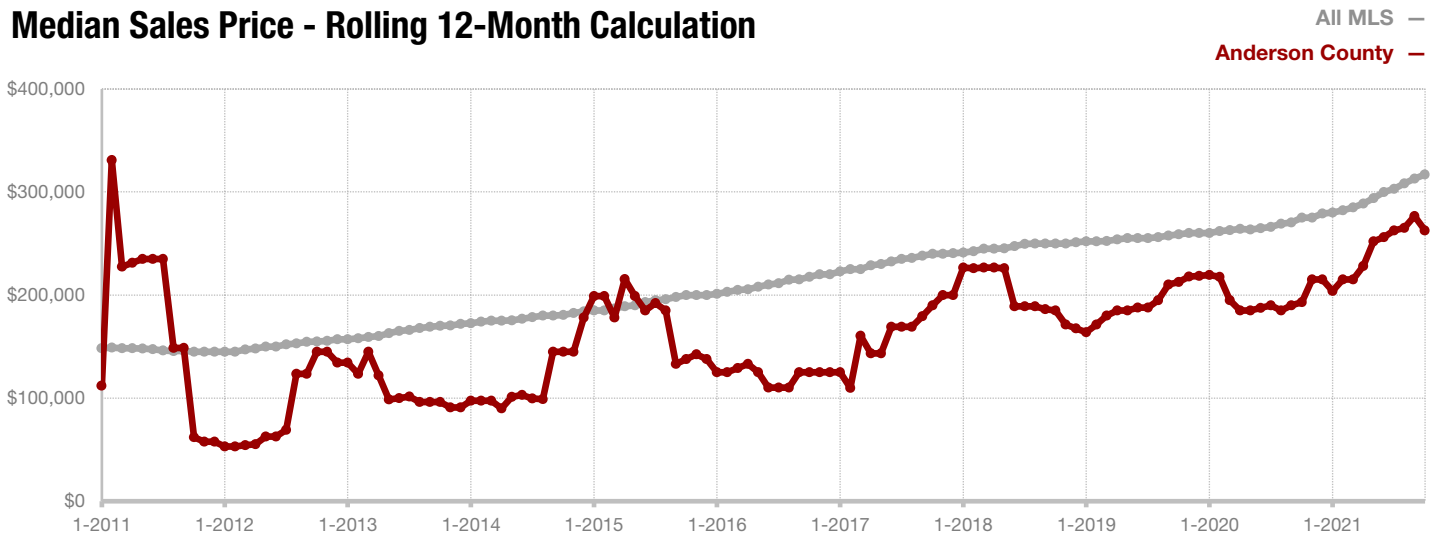
Anderson County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	4	8	+ 100.0%	57	79	+ 38.6%
Pending Sales	2	6	+ 200.0%	45	50	+ 11.1%
Closed Sales	4	3	- 25.0%	48	47	- 2.1%
Average Sales Price*	\$353,000	\$178,448	- 49.4%	\$282,494	\$283,719	+ 0.4%
Median Sales Price*	\$324,950	\$175,000	- 46.1%	\$204,000	\$260,000	+ 27.5%
Percent of Original List Price Received*	95.7%	94.8%	- 0.9%	93.7%	95.4%	+ 1.8%
Days on Market Until Sale	28	52	+ 85.7%	93	52	- 44.1%
Inventory of Homes for Sale	22	22	0.0%	--	--	--
Months Supply of Inventory	5.0	4.5	- 10.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

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+ 15.0%

- 7.7%

+ 3.7%

Change in
New Listings

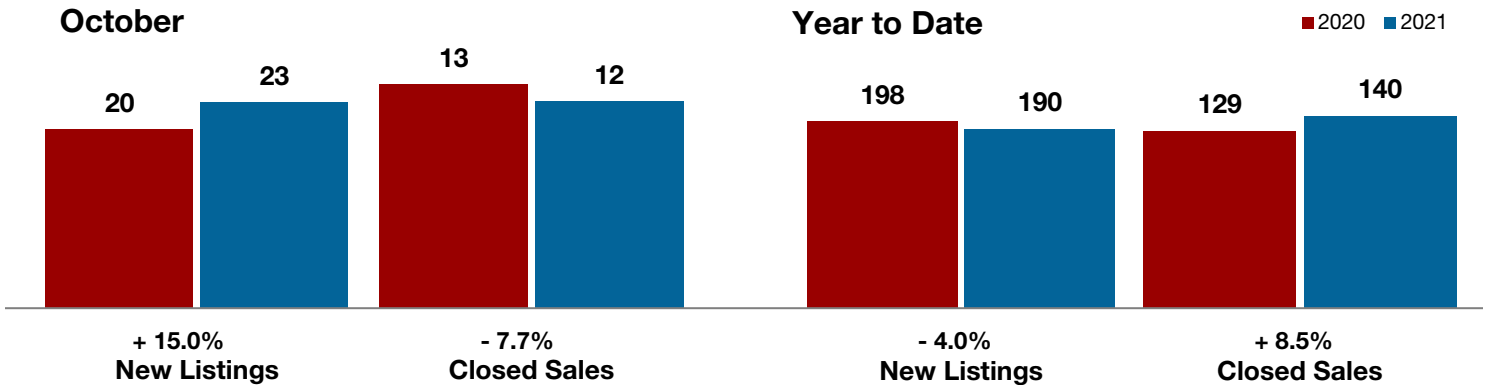
Change in
Closed Sales

Change in
Median Sales Price

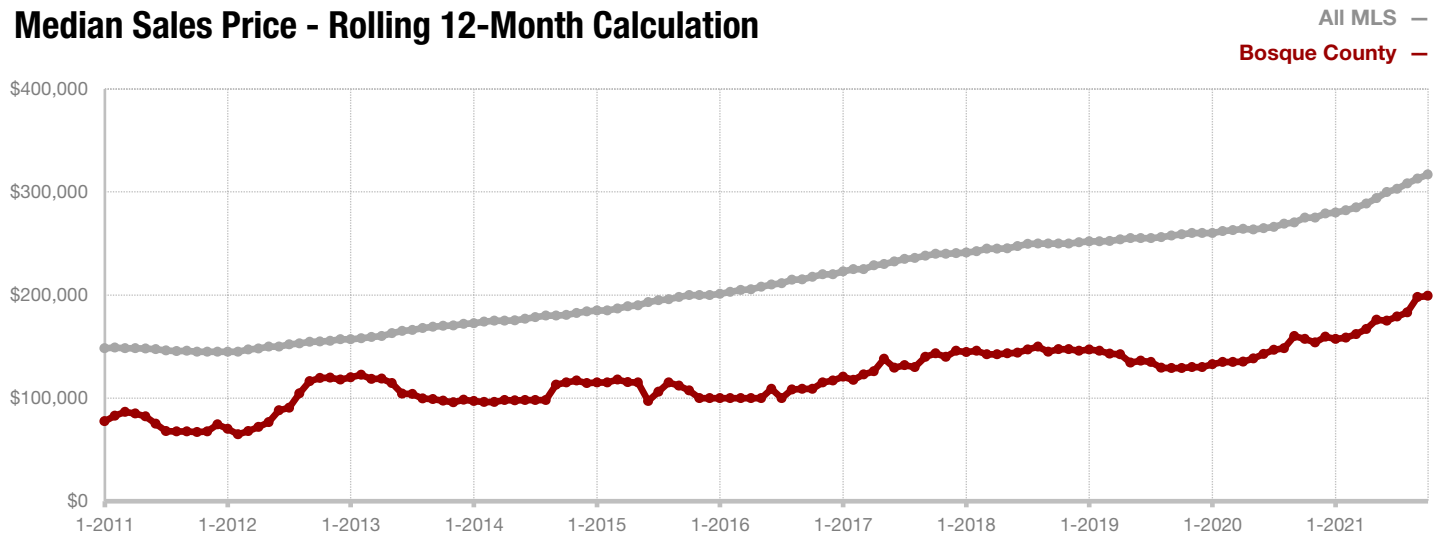
Bosque County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	20	23	+ 15.0%	198	190	- 4.0%
Pending Sales	16	17	+ 6.3%	143	152	+ 6.3%
Closed Sales	13	12	- 7.7%	129	140	+ 8.5%
Average Sales Price*	\$191,765	\$160,088	- 16.5%	\$259,172	\$546,570	+ 110.9%
Median Sales Price*	\$128,770	\$133,500	+ 3.7%	\$155,475	\$205,925	+ 32.4%
Percent of Original List Price Received*	90.7%	92.8%	+ 2.3%	90.6%	92.1%	+ 1.7%
Days on Market Until Sale	101	25	- 75.2%	102	73	- 28.4%
Inventory of Homes for Sale	67	59	- 11.9%	--	--	--
Months Supply of Inventory	5.0	3.9	- 22.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

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+ 9.8%

- 22.6%

+ 85.2%

Change in
New Listings

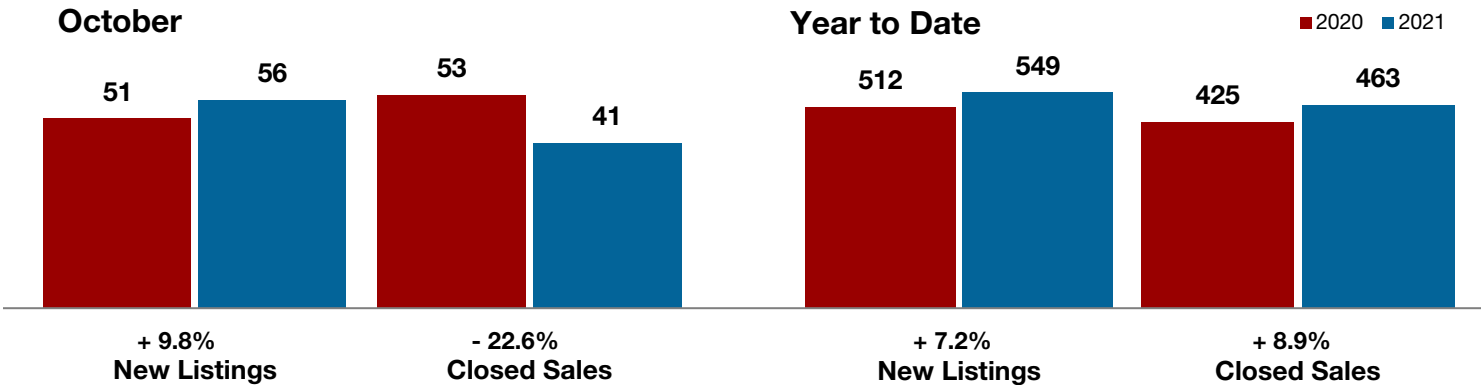
Change in
Closed Sales

Change in
Median Sales Price

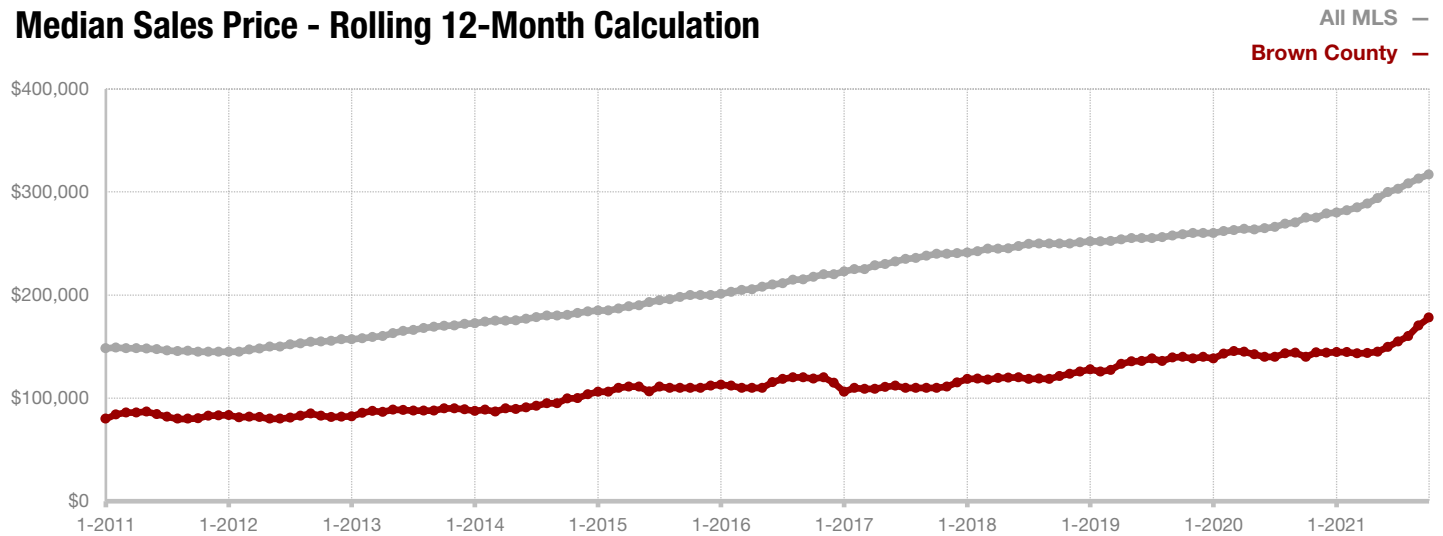
Brown County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	51	56	+ 9.8%	512	549	+ 7.2%
Pending Sales	43	40	- 7.0%	445	457	+ 2.7%
Closed Sales	53	41	- 22.6%	425	463	+ 8.9%
Average Sales Price*	\$224,289	\$281,846	+ 25.7%	\$181,756	\$244,966	+ 34.8%
Median Sales Price*	\$135,000	\$250,000	+ 85.2%	\$139,700	\$180,000	+ 28.8%
Percent of Original List Price Received*	93.1%	93.7%	+ 0.6%	93.4%	95.6%	+ 2.4%
Days on Market Until Sale	54	46	- 14.8%	76	52	- 31.6%
Inventory of Homes for Sale	142	109	- 23.2%	--	--	--
Months Supply of Inventory	3.4	2.4	- 29.4%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

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0.0%

- 25.0%

- 18.9%

Change in
New Listings

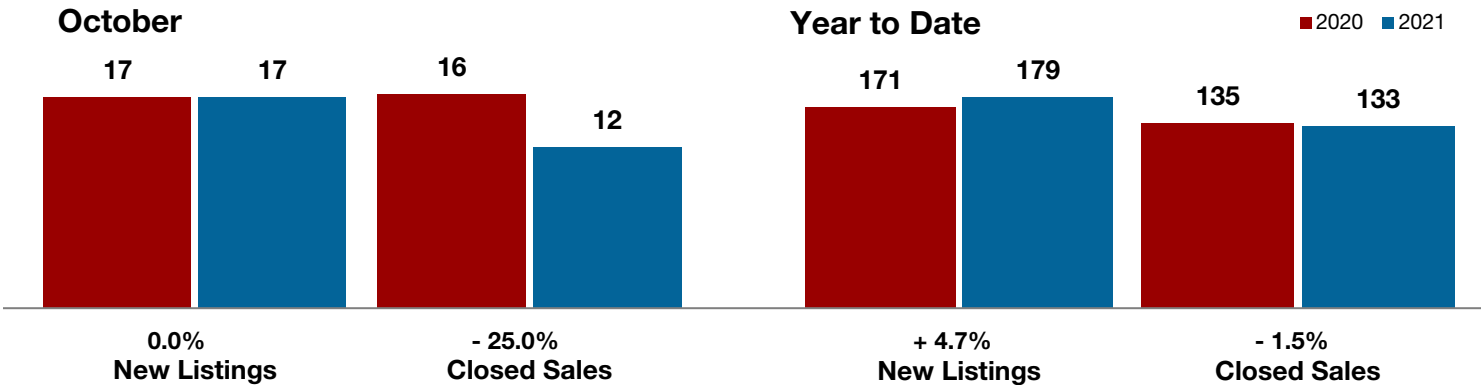
Change in
Closed Sales

Change in
Median Sales Price

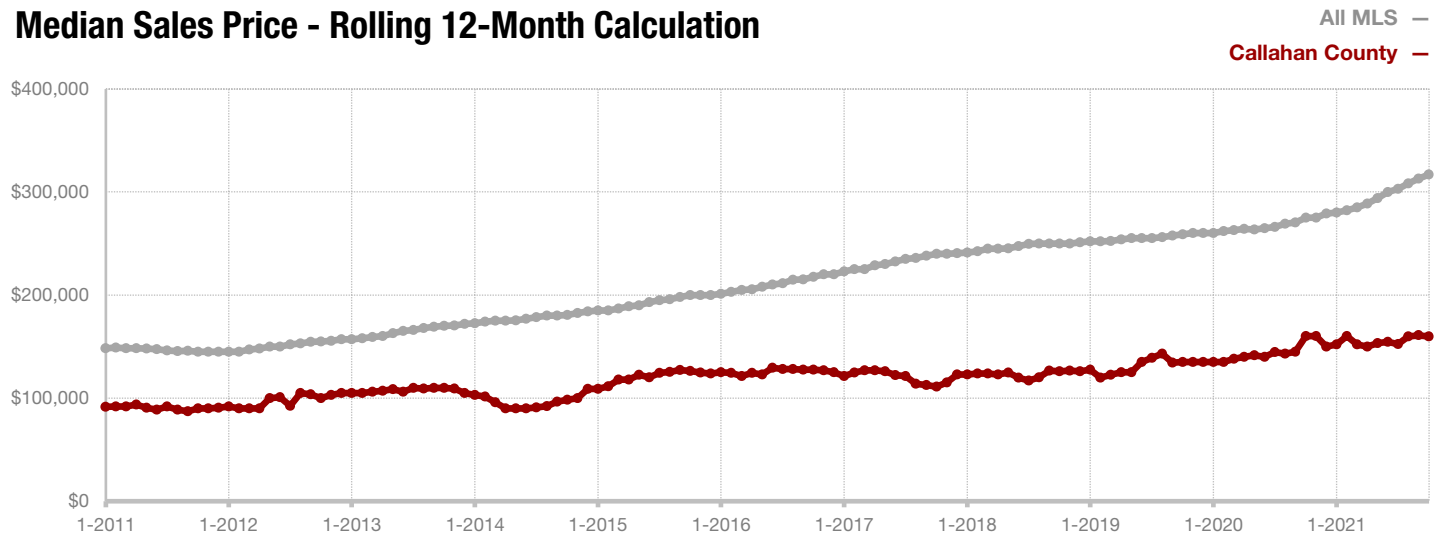
Callahan County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	17	17	0.0%	171	179	+ 4.7%
Pending Sales	16	17	+ 6.3%	145	147	+ 1.4%
Closed Sales	16	12	- 25.0%	135	133	- 1.5%
Average Sales Price*	\$234,213	\$158,892	- 32.2%	\$187,106	\$212,188	+ 13.4%
Median Sales Price*	\$200,500	\$162,600	- 18.9%	\$165,250	\$165,000	- 0.2%
Percent of Original List Price Received*	94.6%	92.6%	- 2.1%	94.3%	96.8%	+ 2.7%
Days on Market Until Sale	65	35	- 46.2%	53	42	- 20.8%
Inventory of Homes for Sale	35	30	- 14.3%	--	--	--
Months Supply of Inventory	2.7	2.2	- 18.5%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

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- 66.7%

- 100.0%

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Change in
New Listings

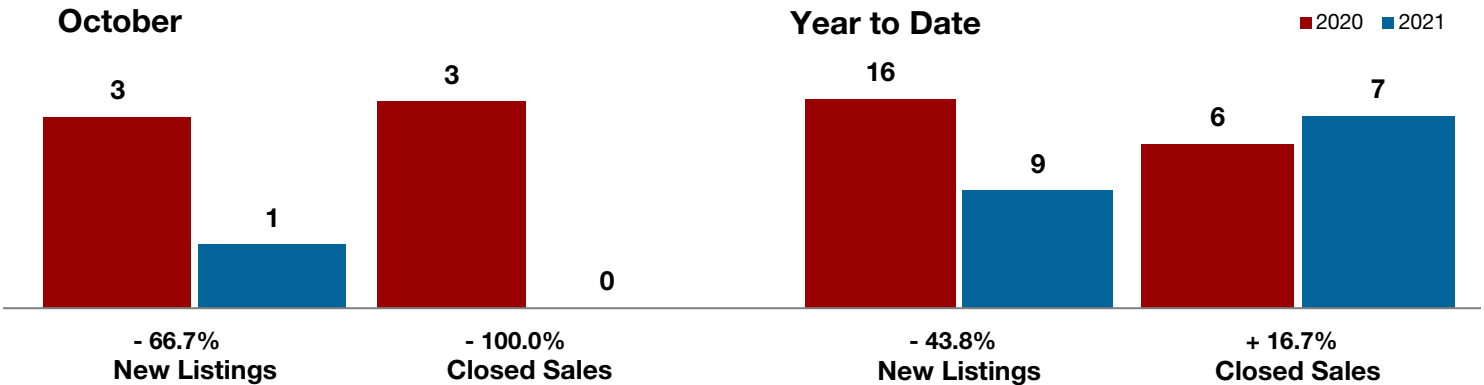
Change in
Closed Sales

Change in
Median Sales Price

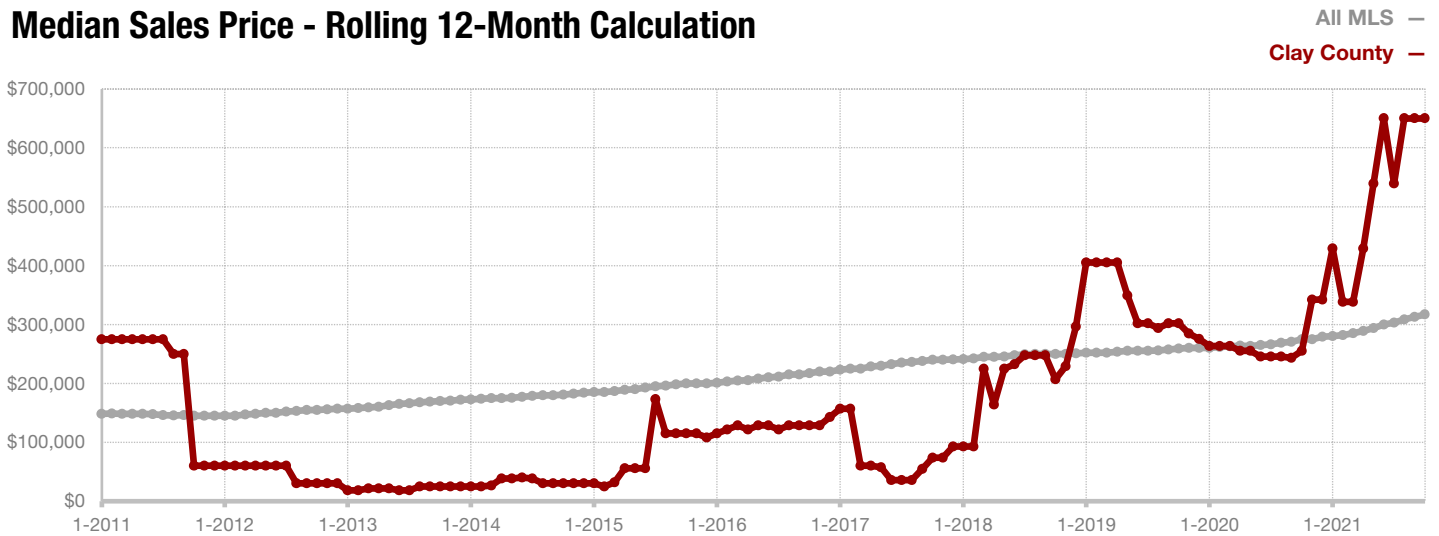
Clay County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	3	1	- 66.7%	16	9	- 43.8%
Pending Sales	3	0	- 100.0%	6	7	+ 16.7%
Closed Sales	3	0	- 100.0%	6	7	+ 16.7%
Average Sales Price*	\$919,750	--	--	\$581,858	\$598,143	+ 2.8%
Median Sales Price*	\$850,000	--	--	\$342,125	\$700,000	+ 104.6%
Percent of Original List Price Received*	112.7%	--	--	106.0%	90.4%	- 14.7%
Days on Market Until Sale	94	--	--	66	84	+ 27.3%
Inventory of Homes for Sale	11	5	- 54.5%	--	--	--
Months Supply of Inventory	6.6	3.8	- 42.4%	--	--	--

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0.0%

- 46.2%

+ 92.7%

Change in
New Listings

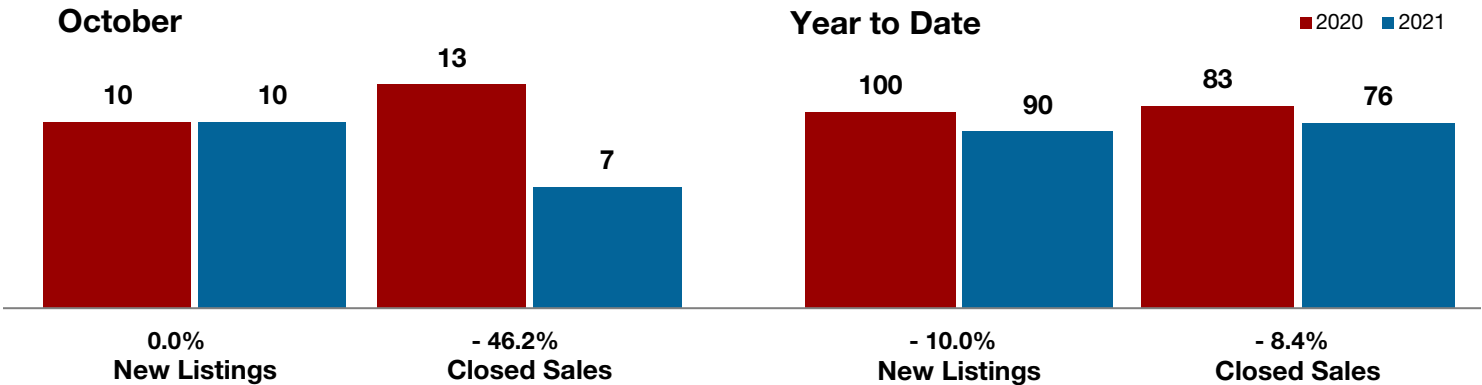
Change in
Closed Sales

Change in
Median Sales Price

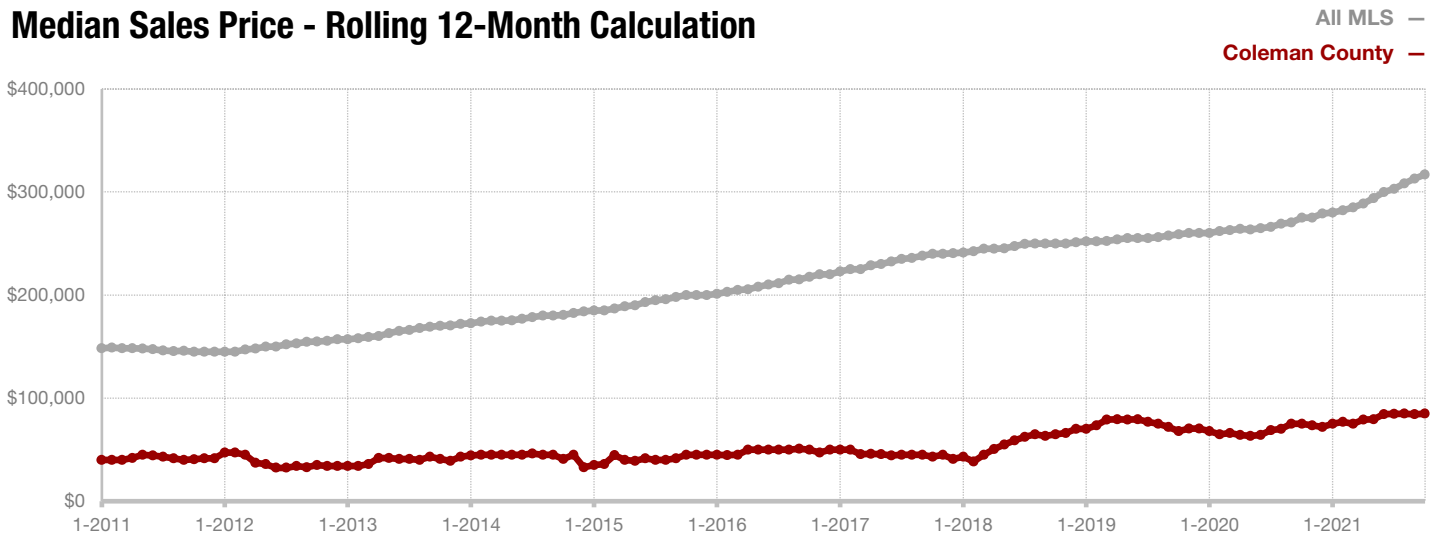
Coleman County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	10	10	0.0%	100	90	- 10.0%
Pending Sales	6	6	0.0%	85	84	- 1.2%
Closed Sales	13	7	- 46.2%	83	76	- 8.4%
Average Sales Price*	\$161,819	\$468,460	+ 189.5%	\$152,360	\$242,714	+ 59.3%
Median Sales Price*	\$54,500	\$105,000	+ 92.7%	\$72,000	\$89,950	+ 24.9%
Percent of Original List Price Received*	88.6%	95.5%	+ 7.8%	86.4%	90.3%	+ 4.5%
Days on Market Until Sale	130	50	- 61.5%	133	90	- 32.3%
Inventory of Homes for Sale	38	23	- 39.5%	--	--	--
Months Supply of Inventory	4.8	3.0	- 37.5%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



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- 17.7%

- 20.1%

+ 21.5%

Change in
New Listings

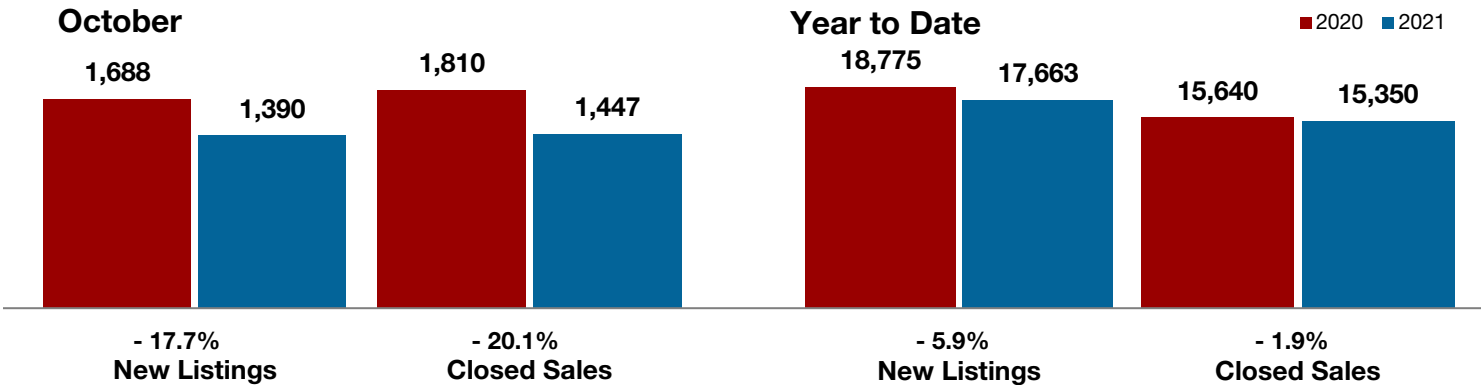
Change in
Closed Sales

Change in
Median Sales Price

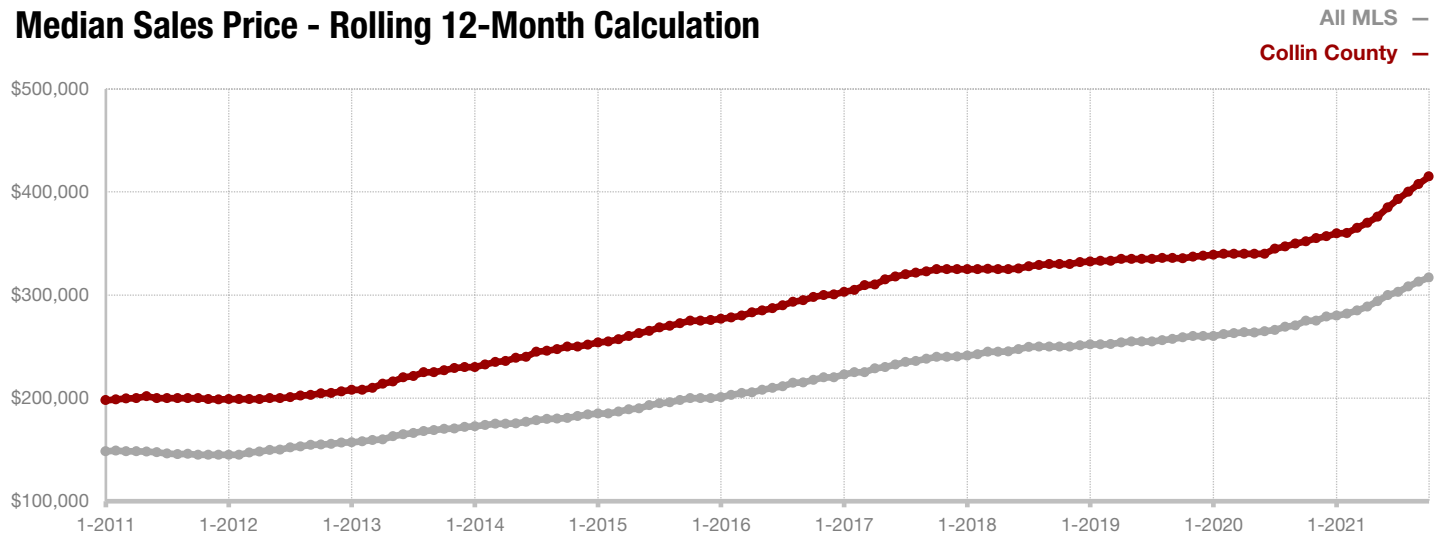
Collin County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	1,688	1,390	- 17.7%	18,775	17,663	- 5.9%
Pending Sales	1,644	1,401	- 14.8%	16,615	15,966	- 3.9%
Closed Sales	1,810	1,447	- 20.1%	15,640	15,350	- 1.9%
Average Sales Price*	\$416,667	\$511,040	+ 22.6%	\$399,417	\$492,046	+ 23.2%
Median Sales Price*	\$366,689	\$445,500	+ 21.5%	\$355,000	\$425,000	+ 19.7%
Percent of Original List Price Received*	98.1%	101.8%	+ 3.8%	97.1%	103.6%	+ 6.7%
Days on Market Until Sale	37	22	- 40.5%	49	20	- 59.2%
Inventory of Homes for Sale	2,215	1,305	- 41.1%	--	--	--
Months Supply of Inventory	1.4	0.8	- 42.9%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



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+ 15.8%

- 56.3%

+ 27.8%

Change in
New Listings

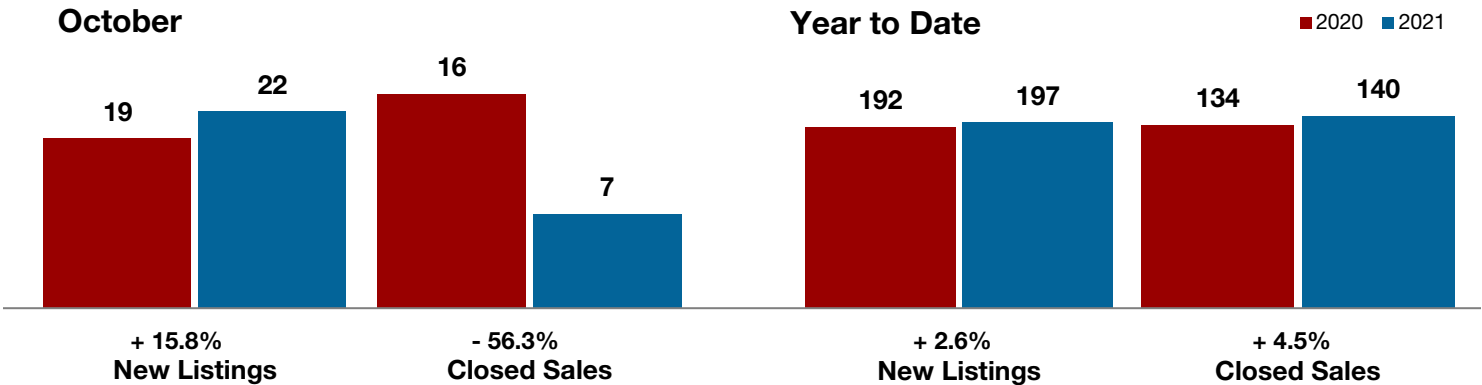
Change in
Closed Sales

Change in
Median Sales Price

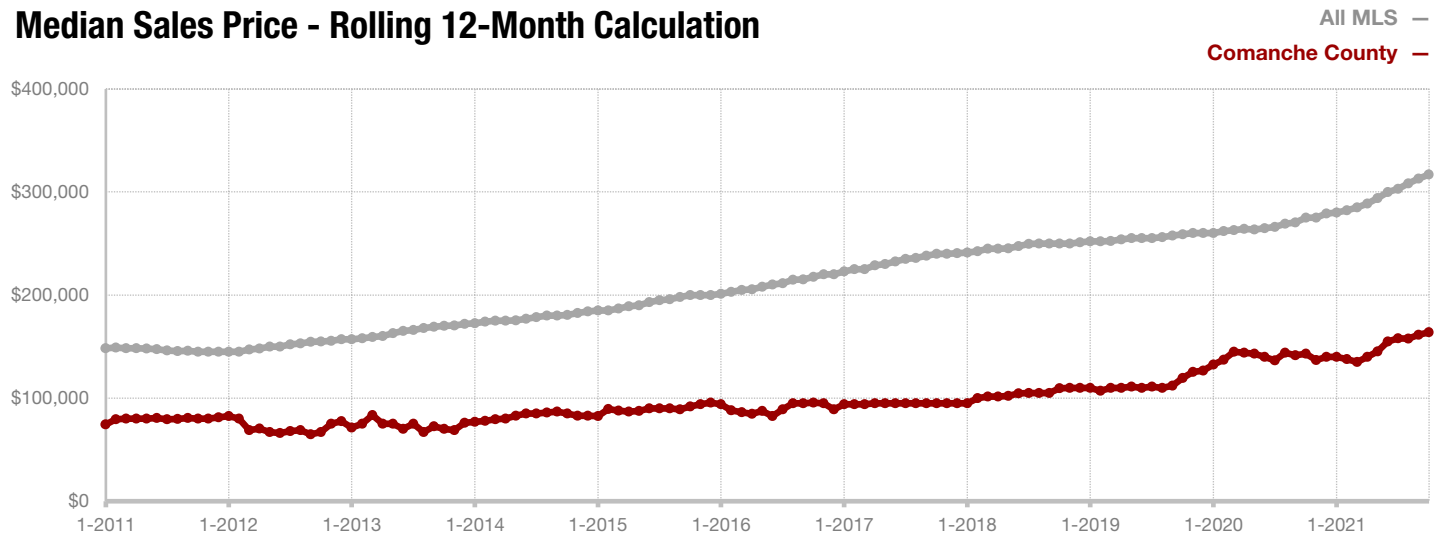
Comanche County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	19	22	+ 15.8%	192	197	+ 2.6%
Pending Sales	21	7	- 66.7%	145	132	- 9.0%
Closed Sales	16	7	- 56.3%	134	140	+ 4.5%
Average Sales Price*	\$237,875	\$261,429	+ 9.9%	\$225,594	\$272,538	+ 20.8%
Median Sales Price*	\$150,250	\$192,000	+ 27.8%	\$141,500	\$172,500	+ 21.9%
Percent of Original List Price Received*	89.7%	90.4%	+ 0.8%	89.5%	92.5%	+ 3.4%
Days on Market Until Sale	104	32	- 69.2%	105	64	- 39.0%
Inventory of Homes for Sale	69	62	- 10.1%	--	--	--
Months Supply of Inventory	5.1	4.6	- 9.8%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

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+ 6.8%

+ 20.4%

- 2.7%

Change in
New Listings

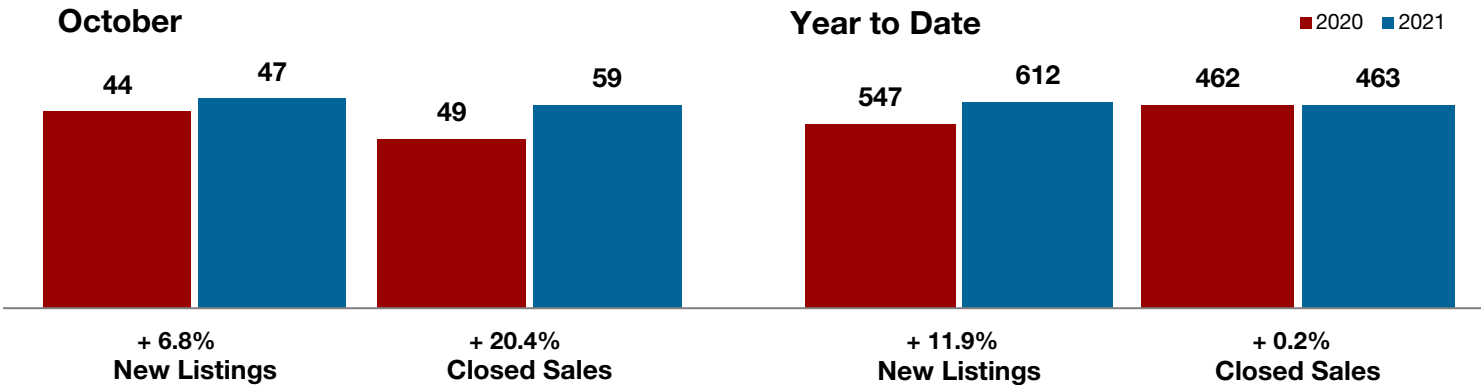
Change in
Closed Sales

Change in
Median Sales Price

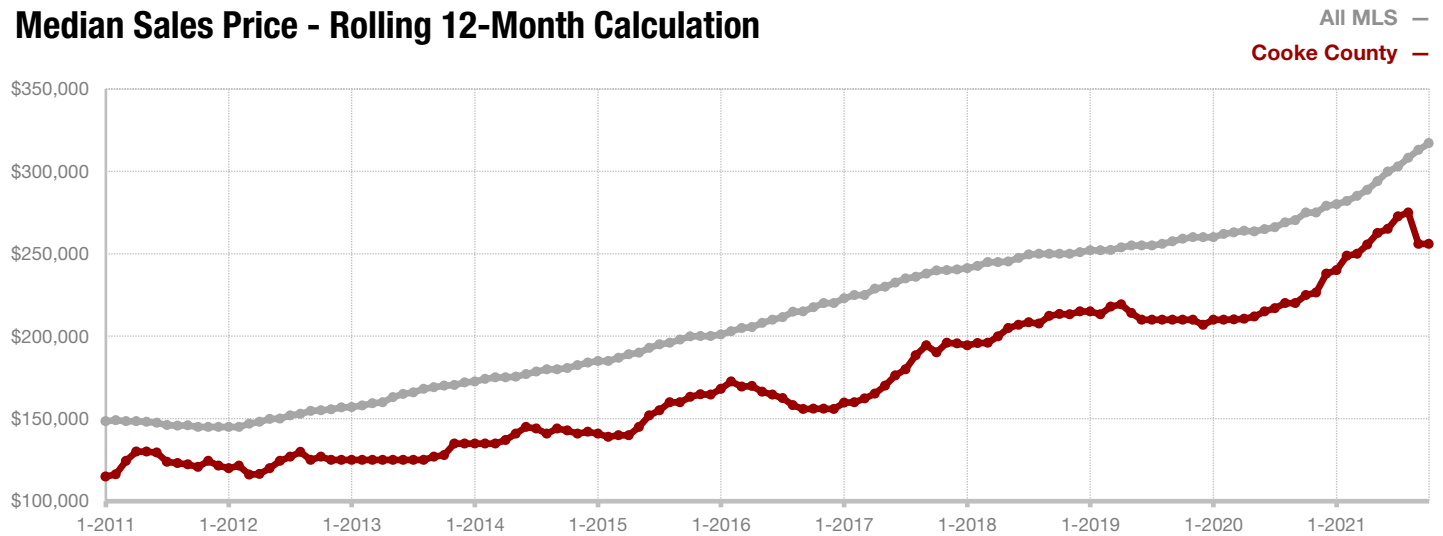
Cooke County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	44	47	+ 6.8%	547	612	+ 11.9%
Pending Sales	43	44	+ 2.3%	489	478	- 2.2%
Closed Sales	49	59	+ 20.4%	462	463	+ 0.2%
Average Sales Price*	\$352,582	\$366,898	+ 4.1%	\$301,659	\$379,065	+ 25.7%
Median Sales Price*	\$242,500	\$236,000	- 2.7%	\$229,500	\$255,000	+ 11.1%
Percent of Original List Price Received*	95.3%	96.1%	+ 0.8%	94.9%	98.0%	+ 3.3%
Days on Market Until Sale	74	38	- 48.6%	75	40	- 46.7%
Inventory of Homes for Sale	97	89	- 8.2%	--	--	--
Months Supply of Inventory	2.1	2.0	- 4.8%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

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- 15.3%

Change in
New Listings

- 5.6%

Change in
Closed Sales

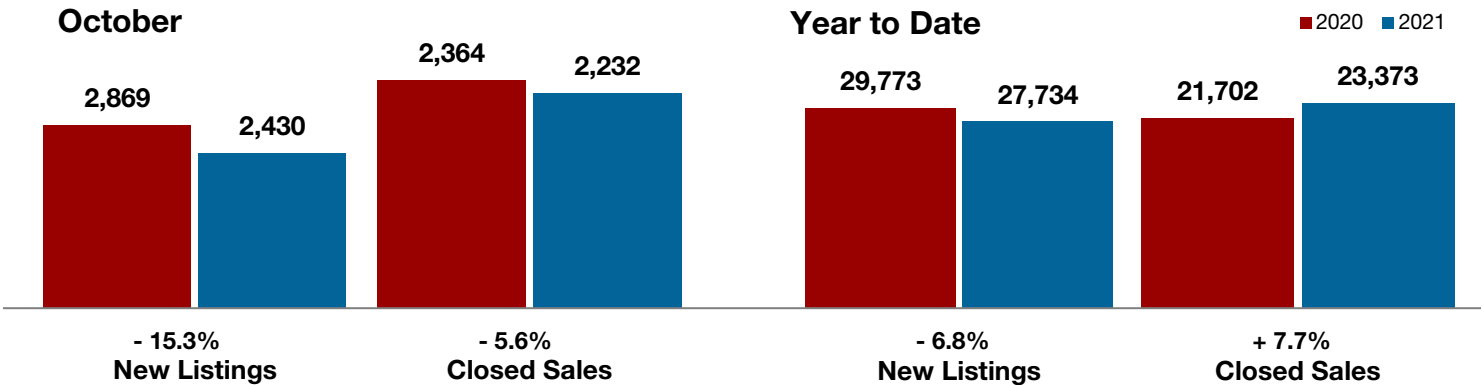
+ 10.9%

Change in
Median Sales Price

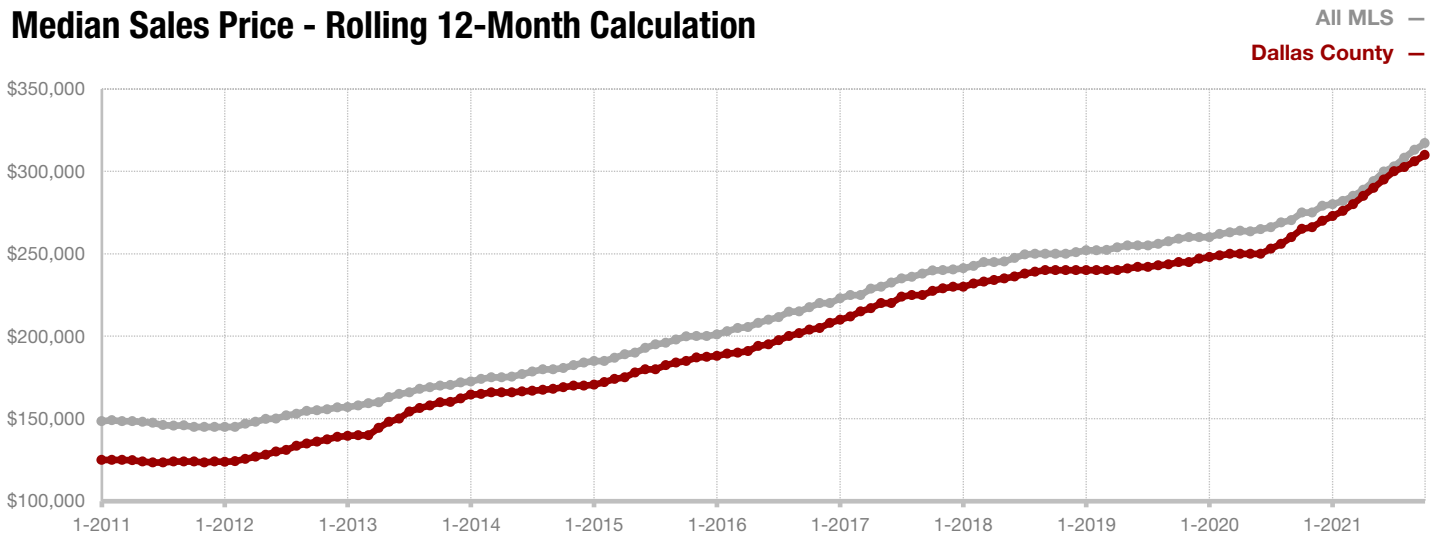
Dallas County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	2,869	2,430	- 15.3%	29,773	27,734	- 6.8%
Pending Sales	2,303	2,121	- 7.9%	22,874	23,991	+ 4.9%
Closed Sales	2,364	2,232	- 5.6%	21,702	23,373	+ 7.7%
Average Sales Price*	\$417,903	\$428,107	+ 2.4%	\$382,216	\$451,402	+ 18.1%
Median Sales Price*	\$284,000	\$315,000	+ 10.9%	\$267,500	\$315,000	+ 17.8%
Percent of Original List Price Received*	97.4%	99.5%	+ 2.2%	96.6%	99.9%	+ 3.4%
Days on Market Until Sale	35	25	- 28.6%	42	27	- 35.7%
Inventory of Homes for Sale	5,167	2,907	- 43.7%	--	--	--
Months Supply of Inventory	2.4	1.3	- 45.8%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



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+ 20.0%

+ 60.0%

+ 42.6%

Change in
New Listings

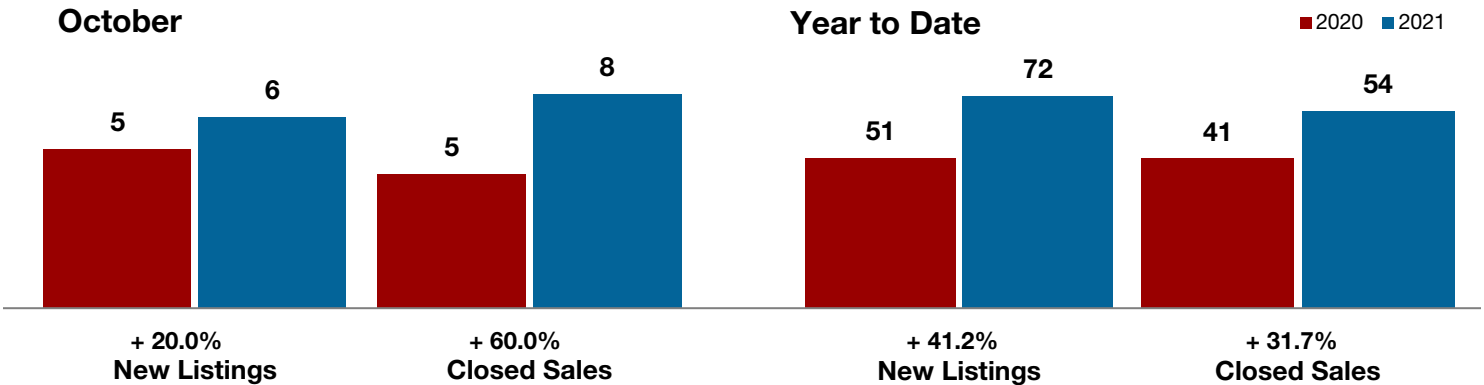
Change in
Closed Sales

Change in
Median Sales Price

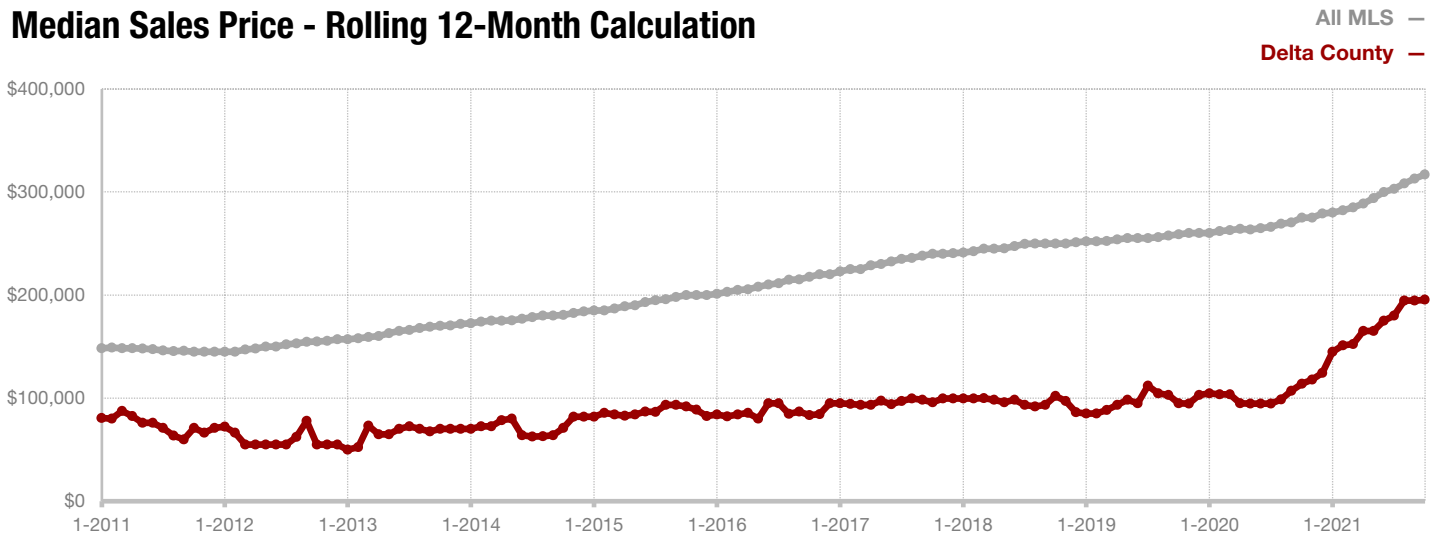
Delta County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	5	6	+ 20.0%	51	72	+ 41.2%
Pending Sales	4	5	+ 25.0%	47	52	+ 10.6%
Closed Sales	5	8	+ 60.0%	41	54	+ 31.7%
Average Sales Price*	\$171,510	\$275,875	+ 60.9%	\$135,513	\$279,344	+ 106.1%
Median Sales Price*	\$152,500	\$217,500	+ 42.6%	\$110,000	\$196,000	+ 78.2%
Percent of Original List Price Received*	97.8%	84.5%	- 13.6%	94.5%	95.0%	+ 0.5%
Days on Market Until Sale	117	48	- 59.0%	49	36	- 26.5%
Inventory of Homes for Sale	9	14	+ 55.6%	--	--	--
Months Supply of Inventory	2.2	2.8	+ 27.3%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



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- 13.3%

- 17.5%

+ 17.4%

Change in
New Listings

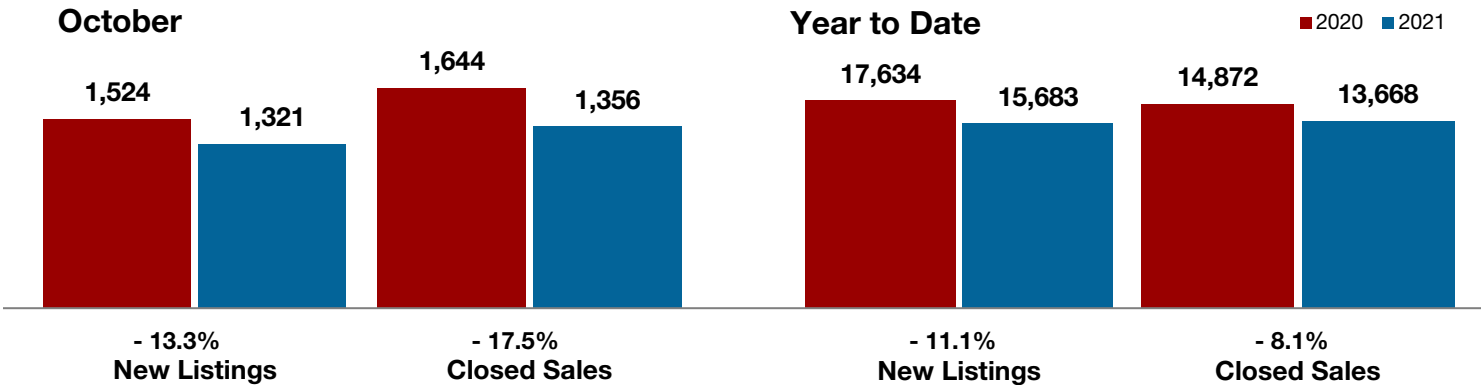
Change in
Closed Sales

Change in
Median Sales Price

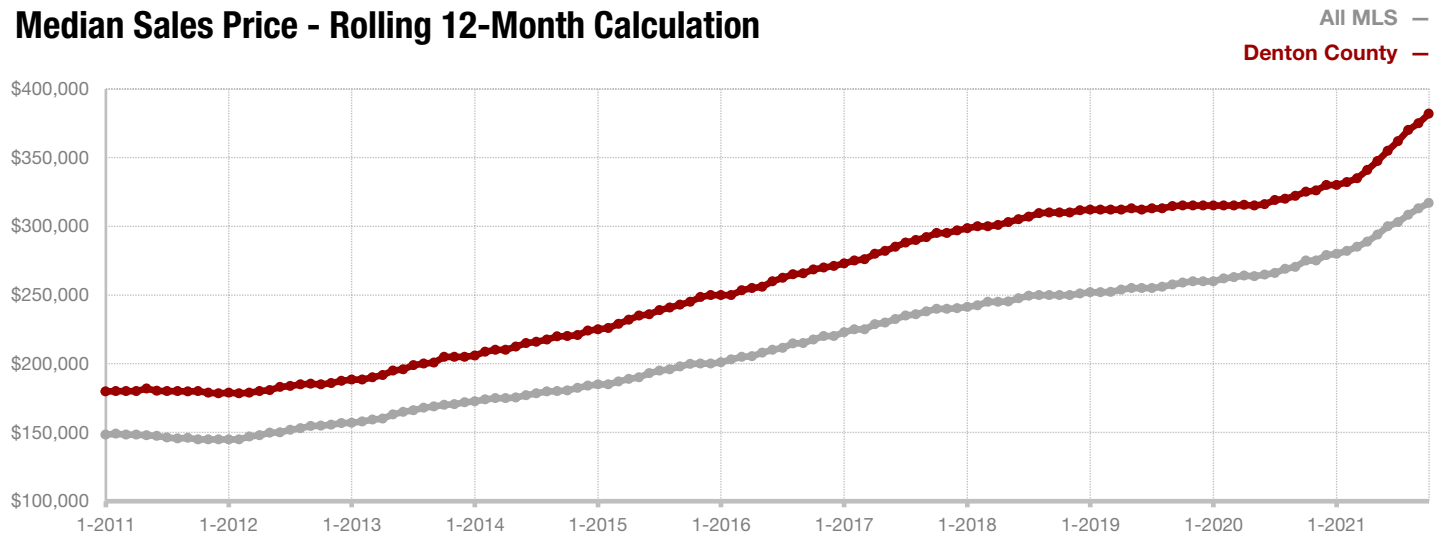
Denton County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	1,524	1,321	- 13.3%	17,634	15,683	- 11.1%
Pending Sales	1,508	1,310	- 13.1%	15,846	14,303	- 9.7%
Closed Sales	1,644	1,356	- 17.5%	14,872	13,668	- 8.1%
Average Sales Price*	\$393,448	\$482,576	+ 22.7%	\$377,333	\$466,416	+ 23.6%
Median Sales Price*	\$342,500	\$402,000	+ 17.4%	\$325,000	\$390,000	+ 20.0%
Percent of Original List Price Received*	98.2%	101.7%	+ 3.6%	97.5%	102.9%	+ 5.5%
Days on Market Until Sale	36	18	- 50.0%	46	19	- 58.7%
Inventory of Homes for Sale	2,008	1,223	- 39.1%	--	--	--
Months Supply of Inventory	1.3	0.9	- 30.8%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



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+ 26.7%

+ 18.8%

- 7.1%

Change in
New Listings

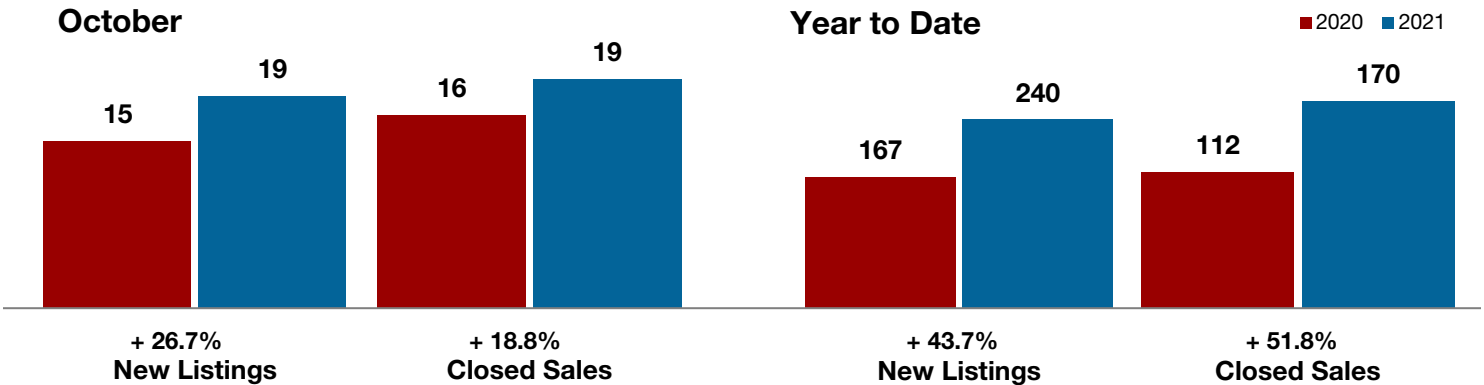
Change in
Closed Sales

Change in
Median Sales Price

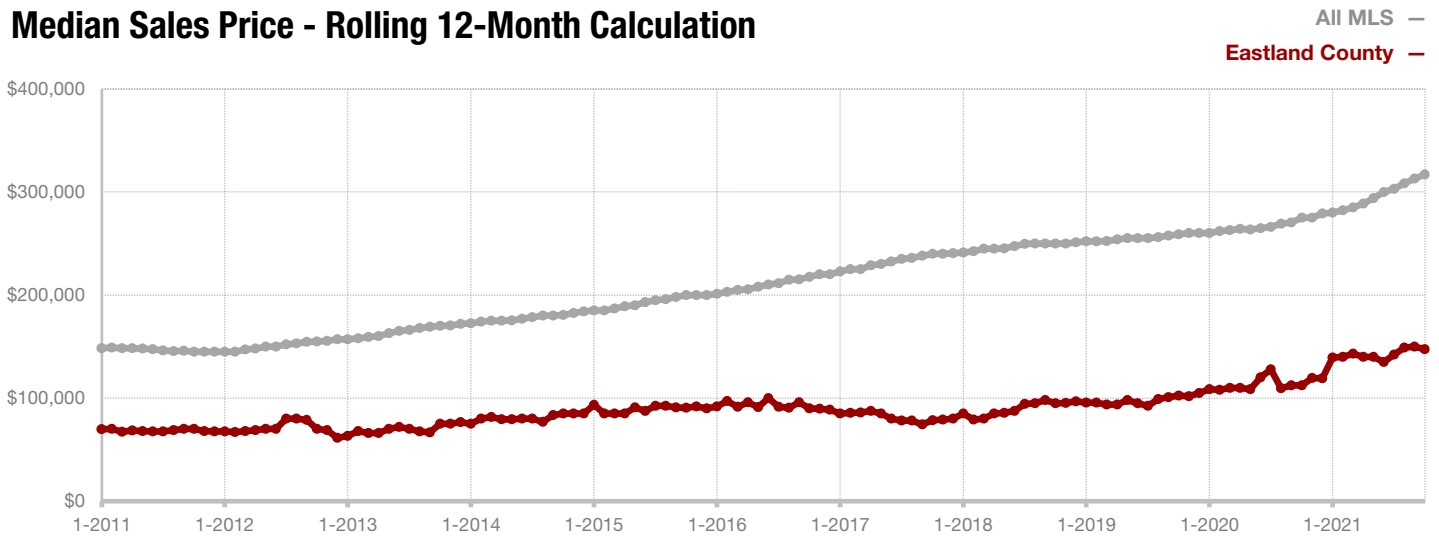
Eastland County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	15	19	+ 26.7%	167	240	+ 43.7%
Pending Sales	11	7	- 36.4%	123	179	+ 45.5%
Closed Sales	16	19	+ 18.8%	112	170	+ 51.8%
Average Sales Price*	\$175,359	\$176,288	+ 0.5%	\$166,899	\$220,558	+ 32.2%
Median Sales Price*	\$140,000	\$130,000	- 7.1%	\$117,500	\$147,500	+ 25.5%
Percent of Original List Price Received*	93.3%	95.2%	+ 2.0%	90.9%	93.6%	+ 3.0%
Days on Market Until Sale	128	41	- 68.0%	105	76	- 27.6%
Inventory of Homes for Sale	77	69	- 10.4%	--	--	--
Months Supply of Inventory	6.7	4.2	- 37.3%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

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+ 28.1%

- 16.0%

+ 17.7%

Change in
New Listings

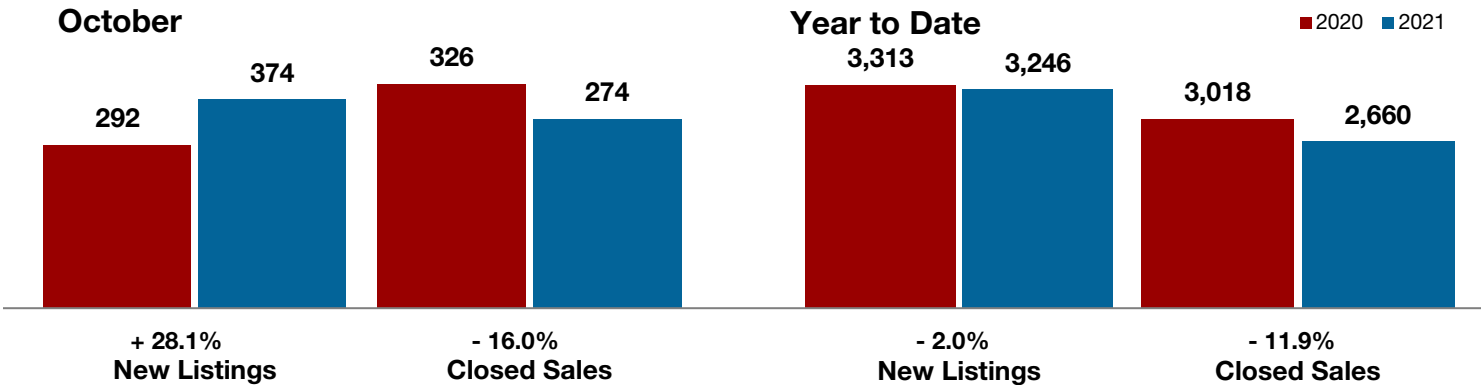
Change in
Closed Sales

Change in
Median Sales Price

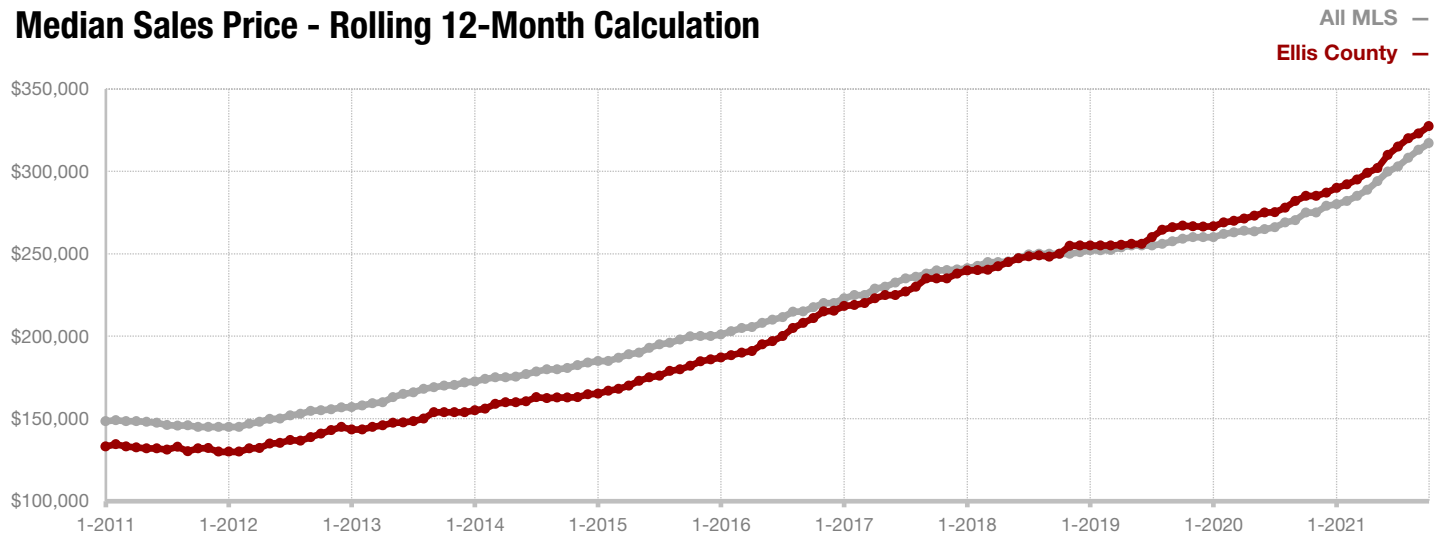
Ellis County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	292	374	+ 28.1%	3,313	3,246	- 2.0%
Pending Sales	283	306	+ 8.1%	3,181	2,845	- 10.6%
Closed Sales	326	274	- 16.0%	3,018	2,660	- 11.9%
Average Sales Price*	\$321,181	\$386,265	+ 20.3%	\$306,583	\$358,466	+ 16.9%
Median Sales Price*	\$297,416	\$350,000	+ 17.7%	\$285,000	\$334,949	+ 17.5%
Percent of Original List Price Received*	98.8%	99.2%	+ 0.4%	97.8%	100.9%	+ 3.2%
Days on Market Until Sale	42	22	- 47.6%	53	24	- 54.7%
Inventory of Homes for Sale	460	435	- 5.4%	--	--	--
Months Supply of Inventory	1.5	1.6	+ 6.7%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 7.4%

- 20.4%

+ 21.3%

Change in
New Listings

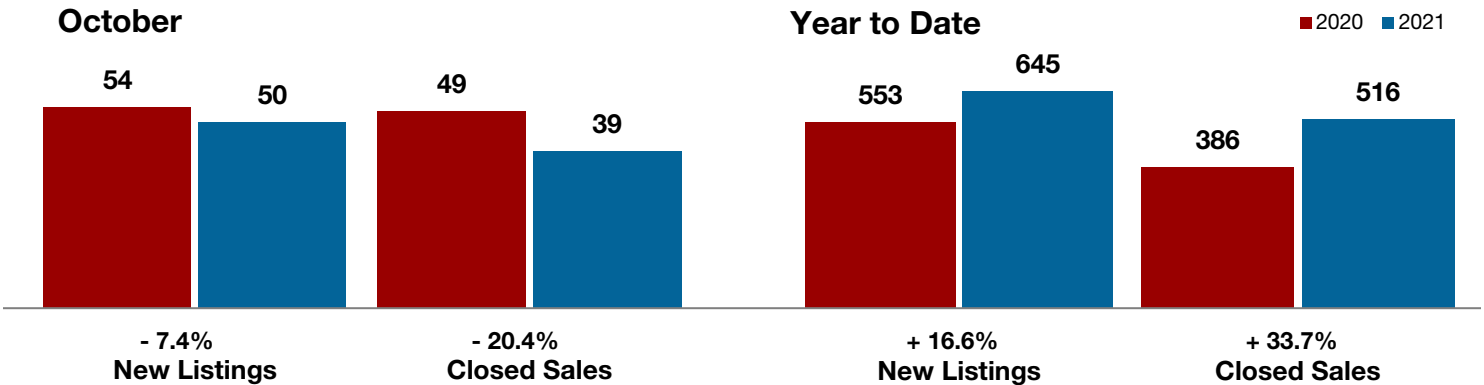
Change in
Closed Sales

Change in
Median Sales Price

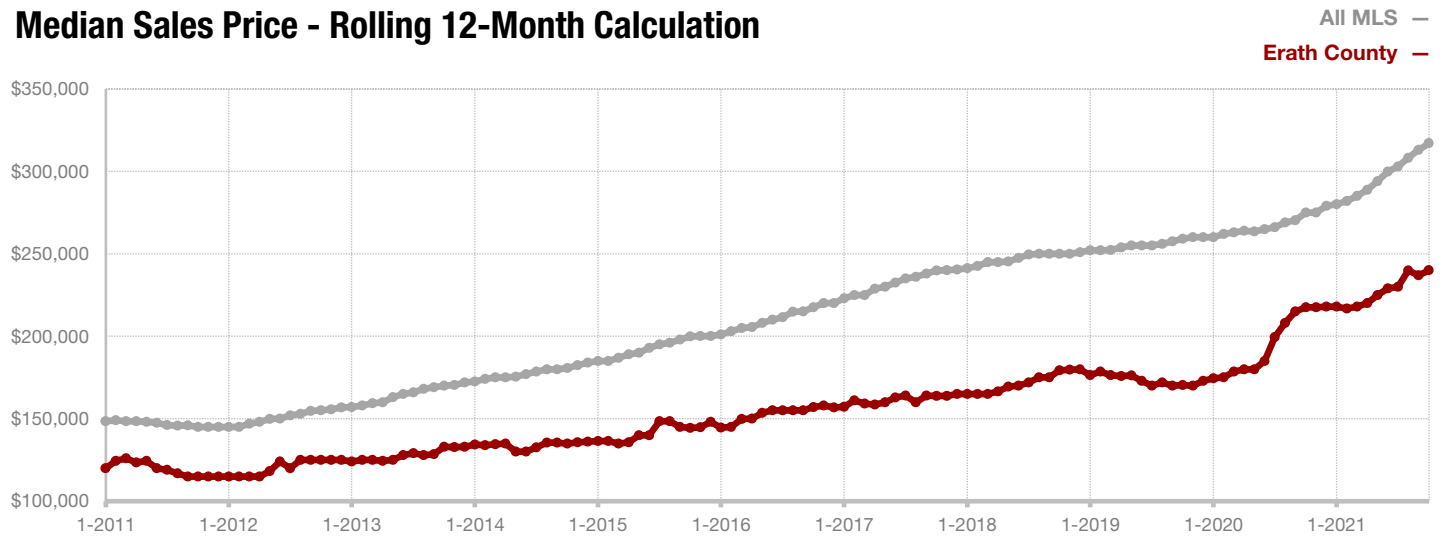
Erath County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	54	50	- 7.4%	553	645	+ 16.6%
Pending Sales	56	34	- 39.3%	431	503	+ 16.7%
Closed Sales	49	39	- 20.4%	386	516	+ 33.7%
Average Sales Price*	\$343,088	\$341,644	- 0.4%	\$270,119	\$368,091	+ 36.3%
Median Sales Price*	\$230,000	\$279,000	+ 21.3%	\$219,500	\$243,000	+ 10.7%
Percent of Original List Price Received*	92.6%	94.9%	+ 2.5%	94.2%	96.6%	+ 2.5%
Days on Market Until Sale	92	38	- 58.7%	67	45	- 32.8%
Inventory of Homes for Sale	154	136	- 11.7%	--	--	--
Months Supply of Inventory	3.8	2.8	- 26.3%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 79.2%

+ 21.9%

- 15.3%

Change in
New Listings

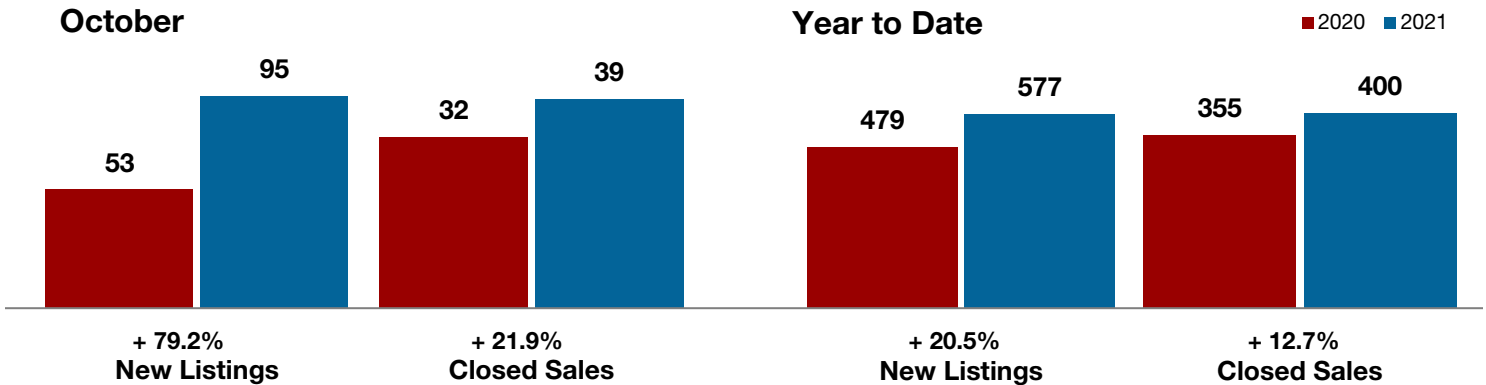
Change in
Closed Sales

Change in
Median Sales Price

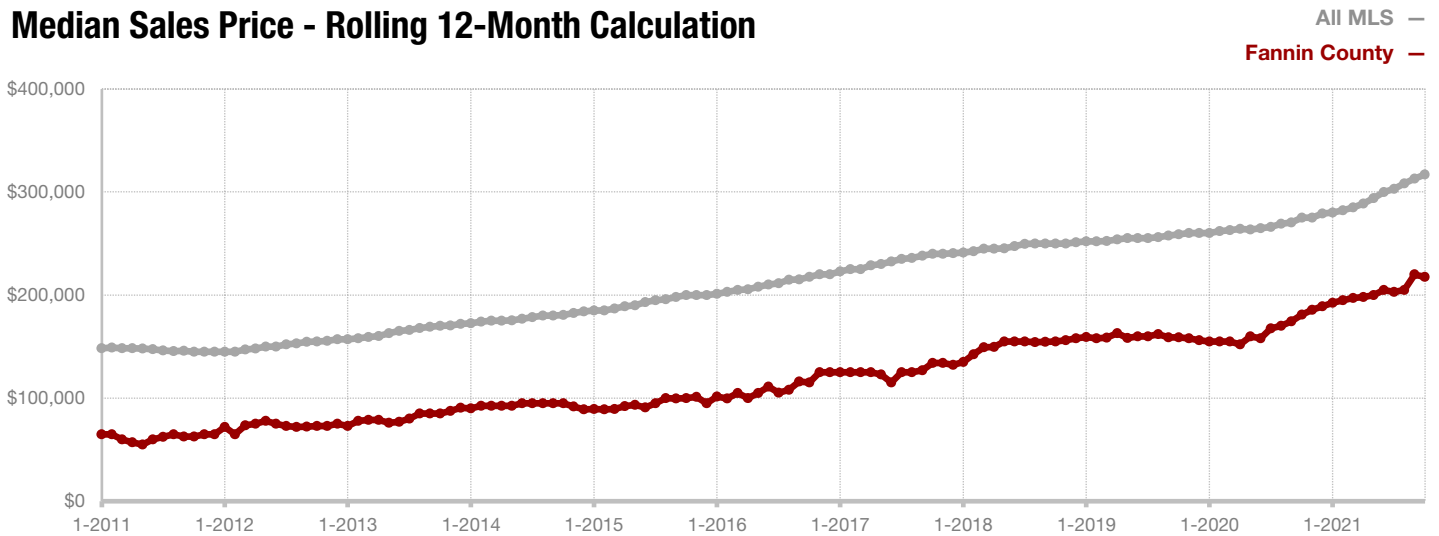
Fannin County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	53	95	+ 79.2%	479	577	+ 20.5%
Pending Sales	26	37	+ 42.3%	363	406	+ 11.8%
Closed Sales	32	39	+ 21.9%	355	400	+ 12.7%
Average Sales Price*	\$301,232	\$274,267	- 9.0%	\$219,995	\$277,951	+ 26.3%
Median Sales Price*	\$288,000	\$244,000	- 15.3%	\$187,000	\$220,500	+ 17.9%
Percent of Original List Price Received*	95.6%	95.3%	- 0.3%	93.8%	95.7%	+ 2.0%
Days on Market Until Sale	94	47	- 50.0%	72	45	- 37.5%
Inventory of Homes for Sale	135	174	+ 28.9%	--	--	--
Months Supply of Inventory	4.0	4.4	+ 10.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 15.4%

+ 33.3%

- 39.2%

Change in
New Listings

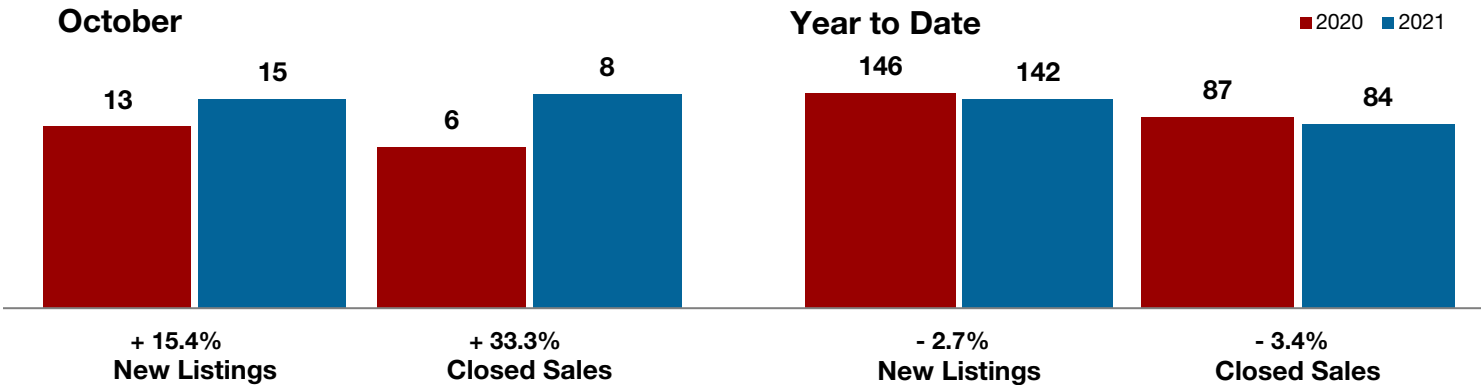
Change in
Closed Sales

Change in
Median Sales Price

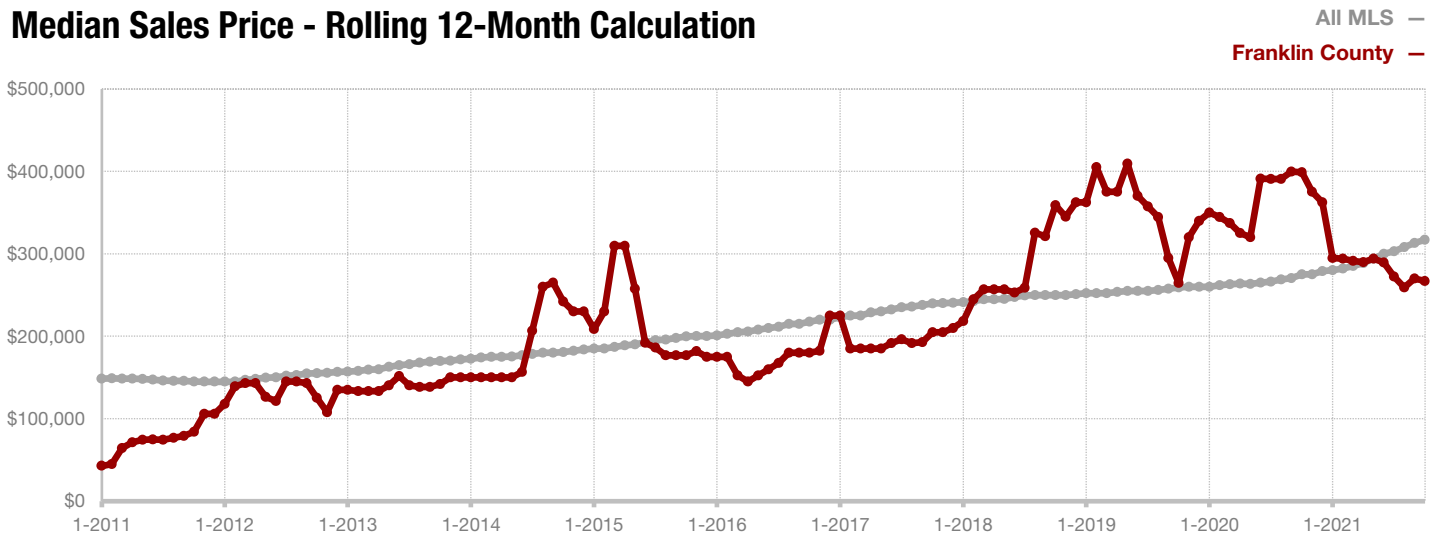
Franklin County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	13	15	+ 15.4%	146	142	- 2.7%
Pending Sales	10	13	+ 30.0%	99	93	- 6.1%
Closed Sales	6	8	+ 33.3%	87	84	- 3.4%
Average Sales Price*	\$460,583	\$776,563	+ 68.6%	\$441,922	\$490,535	+ 11.0%
Median Sales Price*	\$417,500	\$253,750	- 39.2%	\$365,000	\$265,000	- 27.4%
Percent of Original List Price Received*	85.5%	95.3%	+ 11.5%	92.0%	95.8%	+ 4.1%
Days on Market Until Sale	129	37	- 71.3%	83	42	- 49.4%
Inventory of Homes for Sale	37	38	+ 2.7%	--	--	--
Months Supply of Inventory	4.2	4.2	0.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 6.7%

0.0%

+ 57.1%

Change in
New Listings

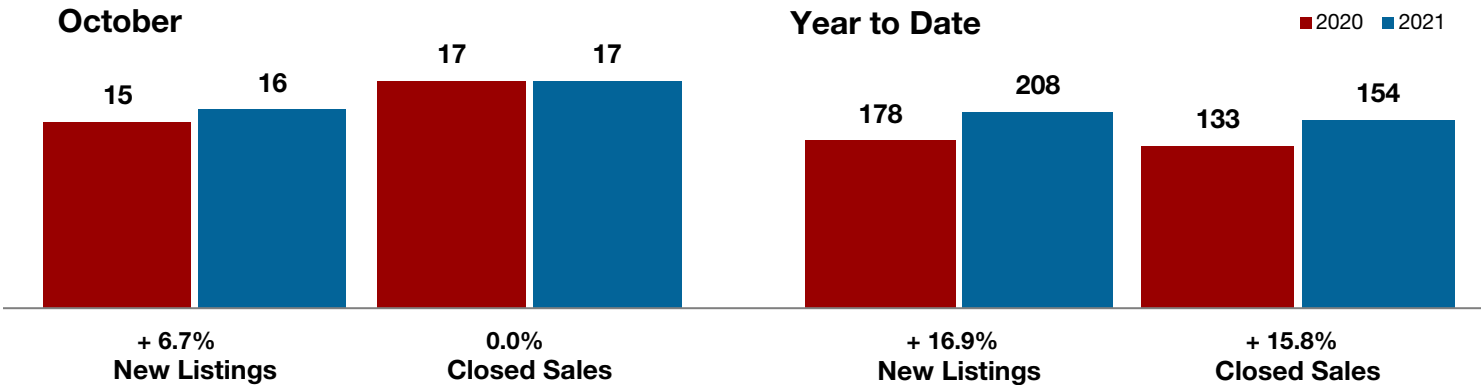
Change in
Closed Sales

Change in
Median Sales Price

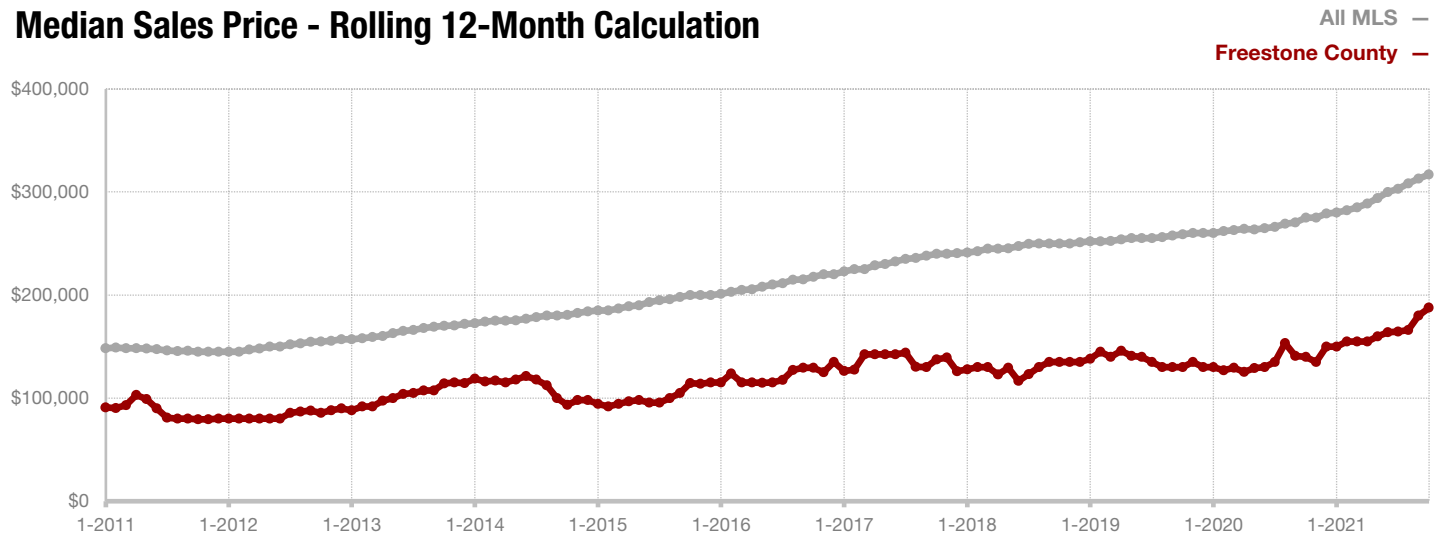
Freestone County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	15	16	+ 6.7%	178	208	+ 16.9%
Pending Sales	8	16	+ 100.0%	140	157	+ 12.1%
Closed Sales	17	17	0.0%	133	154	+ 15.8%
Average Sales Price*	\$193,853	\$284,871	+ 47.0%	\$193,273	\$247,632	+ 28.1%
Median Sales Price*	\$140,000	\$220,000	+ 57.1%	\$140,000	\$185,000	+ 32.1%
Percent of Original List Price Received*	95.4%	101.7%	+ 6.6%	92.9%	95.2%	+ 2.5%
Days on Market Until Sale	51	38	- 25.5%	90	51	- 43.3%
Inventory of Homes for Sale	55	52	- 5.5%	--	--	--
Months Supply of Inventory	4.2	3.3	- 21.4%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 4.6%

- 20.6%

+ 24.7%

Change in
New Listings

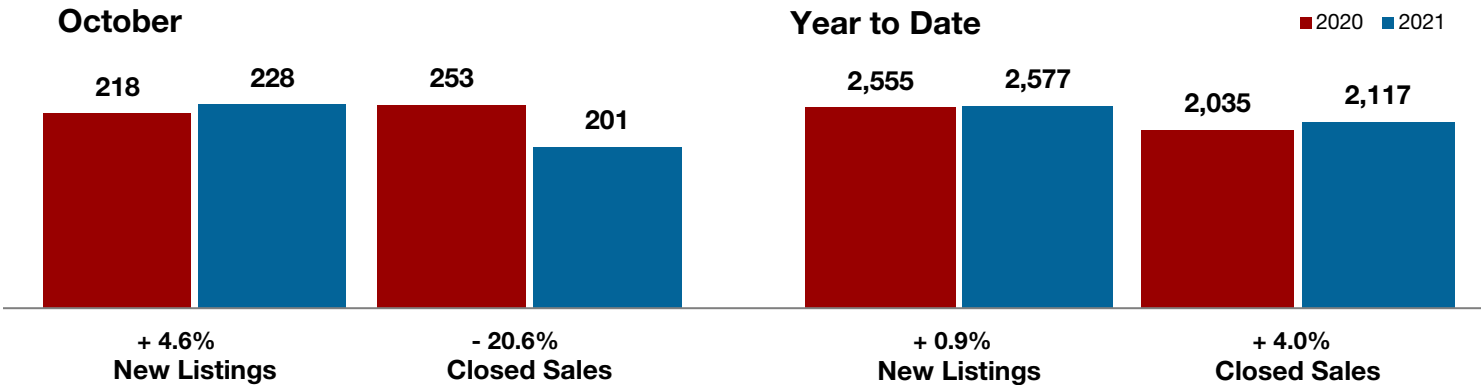
Change in
Closed Sales

Change in
Median Sales Price

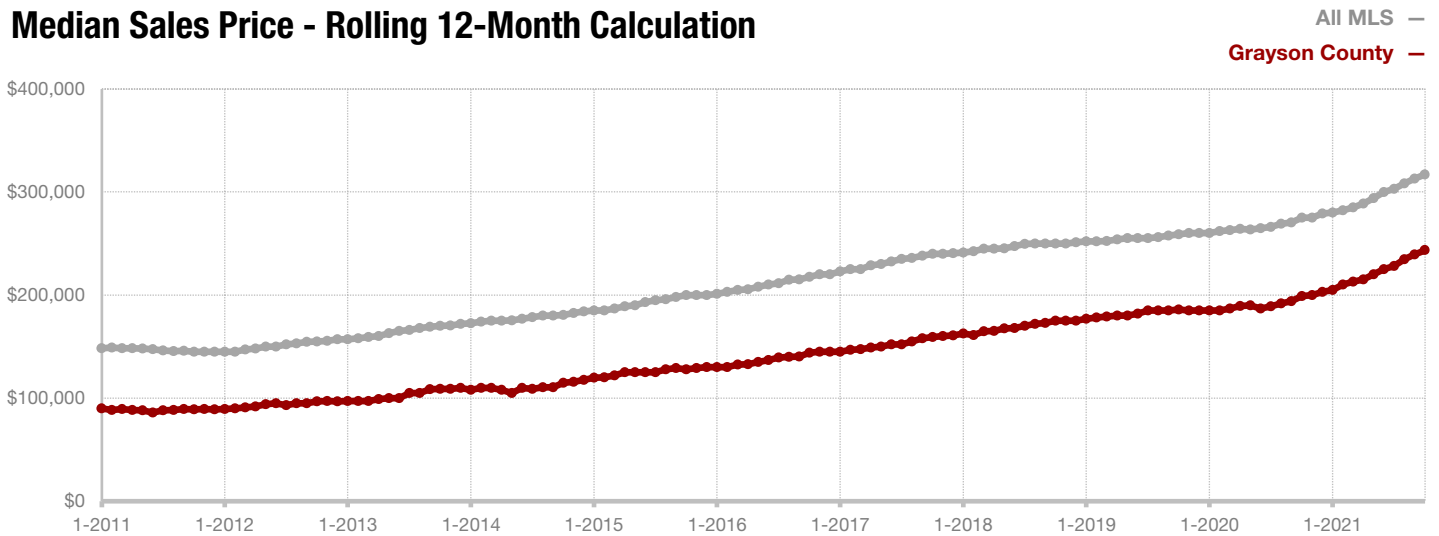
Grayson County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	218	228	+ 4.6%	2,555	2,577	+ 0.9%
Pending Sales	211	215	+ 1.9%	2,150	2,201	+ 2.4%
Closed Sales	253	201	- 20.6%	2,035	2,117	+ 4.0%
Average Sales Price*	\$266,411	\$338,642	+ 27.1%	\$235,998	\$302,181	+ 28.0%
Median Sales Price*	\$219,900	\$274,160	+ 24.7%	\$200,000	\$248,000	+ 24.0%
Percent of Original List Price Received*	95.9%	97.7%	+ 1.9%	94.9%	98.5%	+ 3.8%
Days on Market Until Sale	56	26	- 53.6%	62	35	- 43.5%
Inventory of Homes for Sale	500	378	- 24.4%	--	--	--
Months Supply of Inventory	2.5	1.8	- 28.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 41.7%

- 57.1%

+ 318.5%

Change in
New Listings

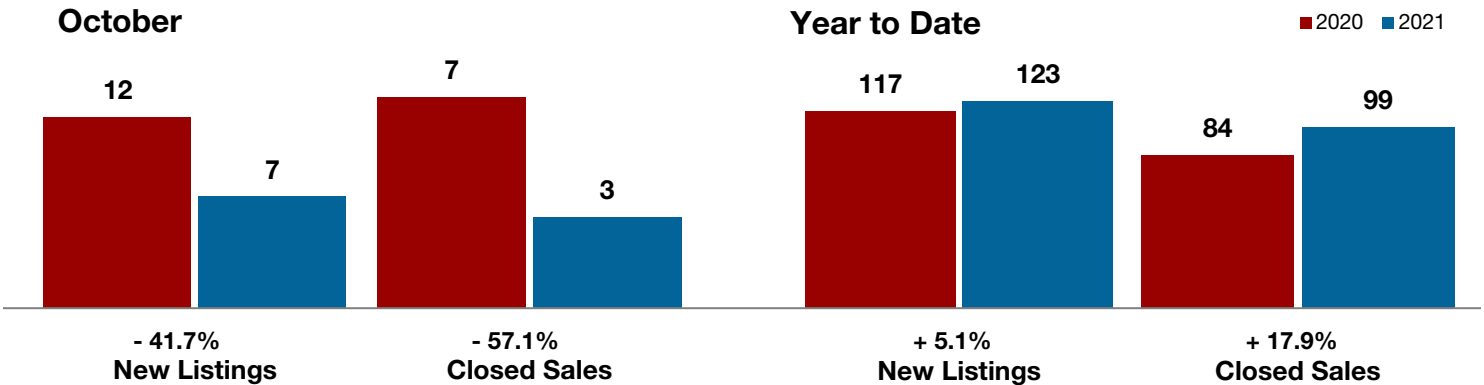
Change in
Closed Sales

Change in
Median Sales Price

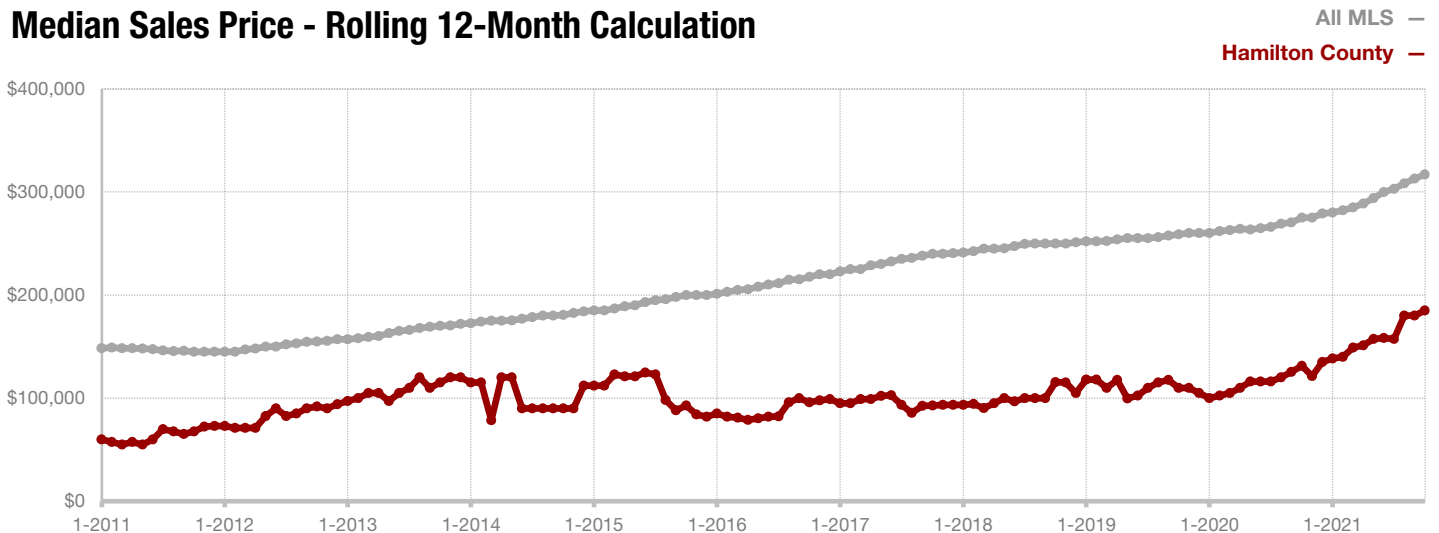
Hamilton County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	12	7	- 41.7%	117	123	+ 5.1%
Pending Sales	9	5	- 44.4%	93	102	+ 9.7%
Closed Sales	7	3	- 57.1%	84	99	+ 17.9%
Average Sales Price*	\$379,243	\$450,000	+ 18.7%	\$218,268	\$345,467	+ 58.3%
Median Sales Price*	\$135,000	\$565,000	+ 318.5%	\$135,500	\$191,000	+ 41.0%
Percent of Original List Price Received*	90.3%	100.2%	+ 11.0%	89.9%	92.3%	+ 2.7%
Days on Market Until Sale	115	55	- 52.2%	104	76	- 26.9%
Inventory of Homes for Sale	46	23	- 50.0%	--	--	--
Months Supply of Inventory	5.4	2.4	- 55.6%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 20.0%

- 100.0%

--

Change in
New Listings

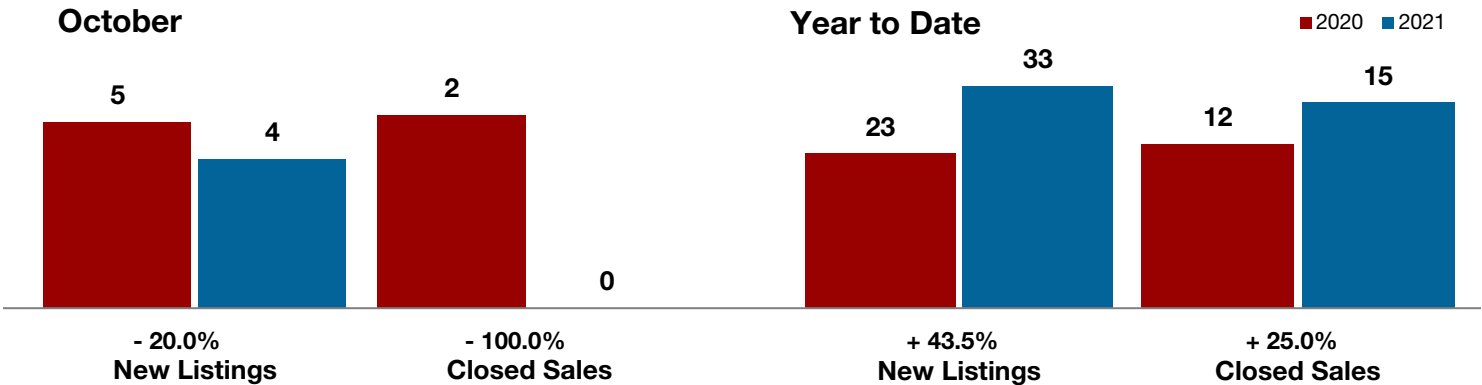
Change in
Closed Sales

Change in
Median Sales Price

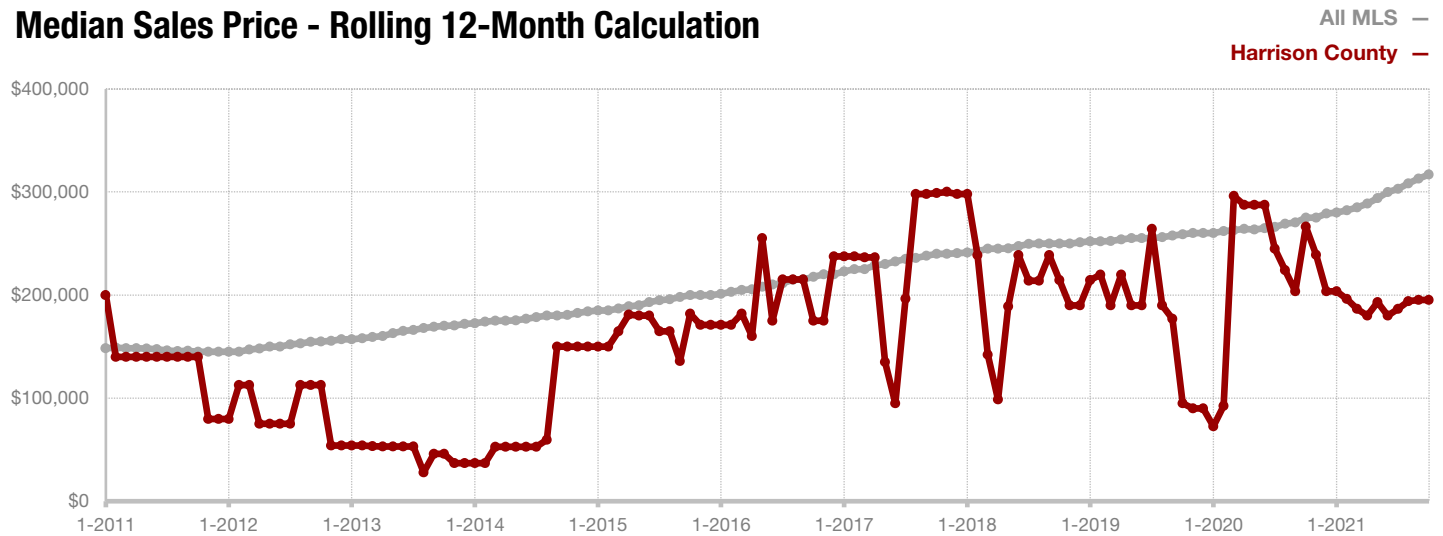
Harrison County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	5	4	- 20.0%	23	33	+ 43.5%
Pending Sales	3	3	0.0%	14	20	+ 42.9%
Closed Sales	2	0	- 100.0%	12	15	+ 25.0%
Average Sales Price*	\$489,500	--	--	\$366,117	\$317,600	- 13.3%
Median Sales Price*	\$489,500	--	--	\$296,000	\$235,000	- 20.6%
Percent of Original List Price Received*	87.1%	--	--	94.7%	97.9%	+ 3.4%
Days on Market Until Sale	69	--	--	72	44	- 38.9%
Inventory of Homes for Sale	11	12	+ 9.1%	--	--	--
Months Supply of Inventory	6.6	5.0	- 24.2%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 16.1%

Change in
New Listings

- 1.8%

Change in
Closed Sales

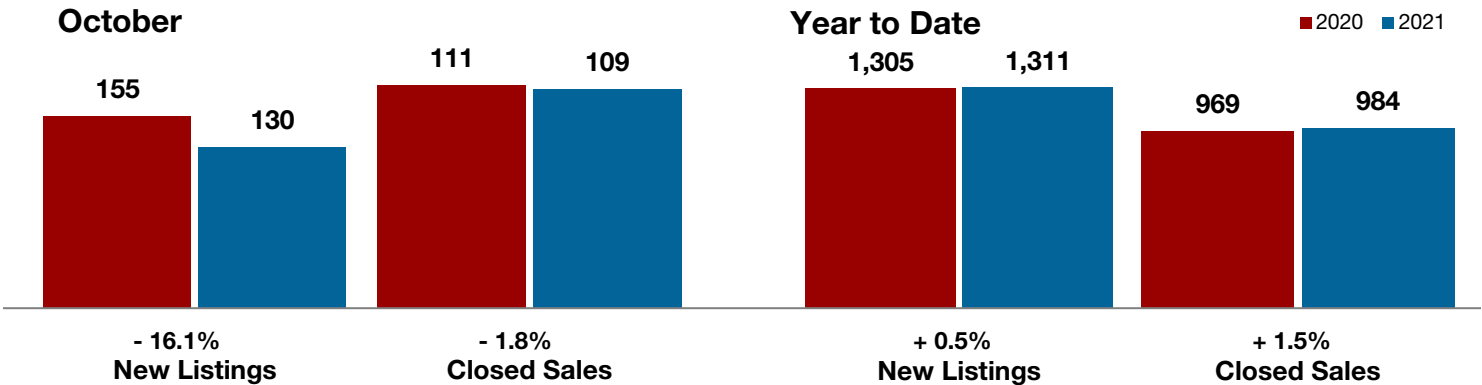
+ 35.8%

Change in
Median Sales Price

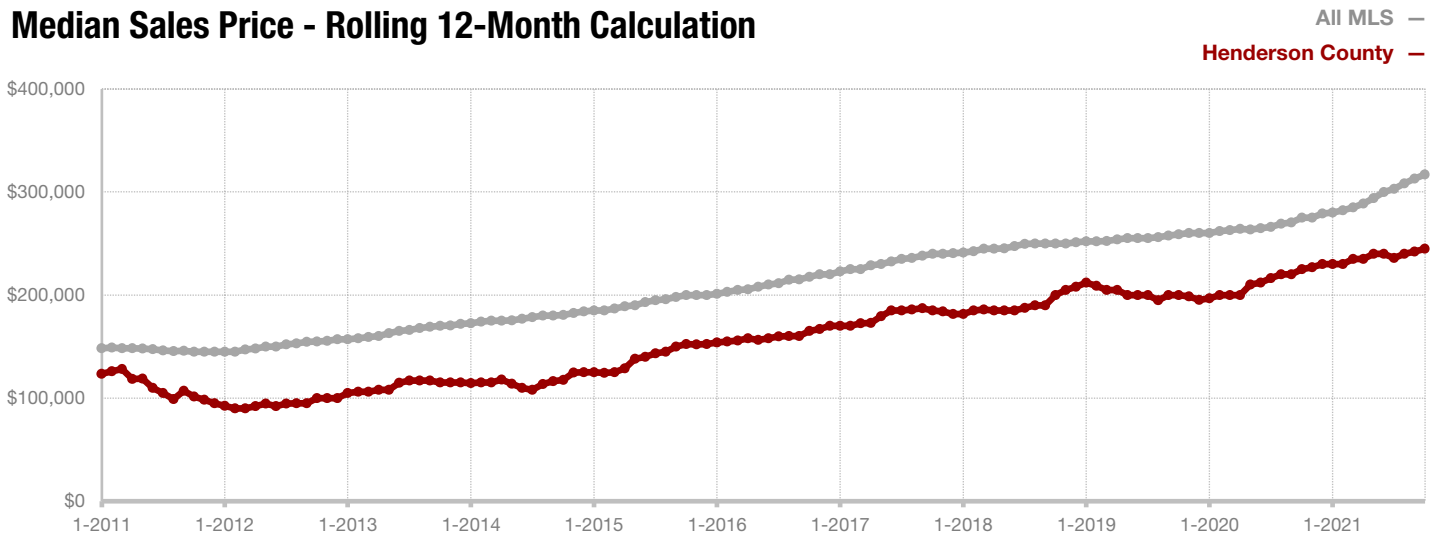
Henderson County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	155	130	- 16.1%	1,305	1,311	+ 0.5%
Pending Sales	99	82	- 17.2%	1,048	1,036	- 1.1%
Closed Sales	111	109	- 1.8%	969	984	+ 1.5%
Average Sales Price*	\$394,772	\$466,416	+ 18.1%	\$328,153	\$388,186	+ 18.3%
Median Sales Price*	\$254,000	\$345,000	+ 35.8%	\$234,000	\$252,000	+ 7.7%
Percent of Original List Price Received*	94.3%	94.2%	- 0.1%	93.9%	95.9%	+ 2.1%
Days on Market Until Sale	50	34	- 32.0%	65	41	- 36.9%
Inventory of Homes for Sale	317	264	- 16.7%	--	--	--
Months Supply of Inventory	3.3	2.6	- 21.2%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 51.4%

- 9.8%

+ 18.1%

Change in
New Listings

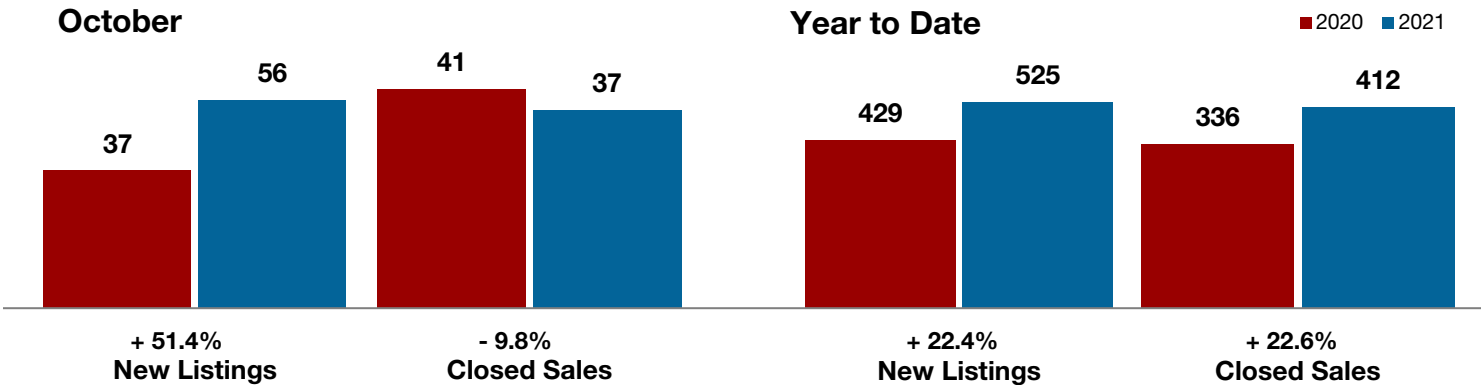
Change in
Closed Sales

Change in
Median Sales Price

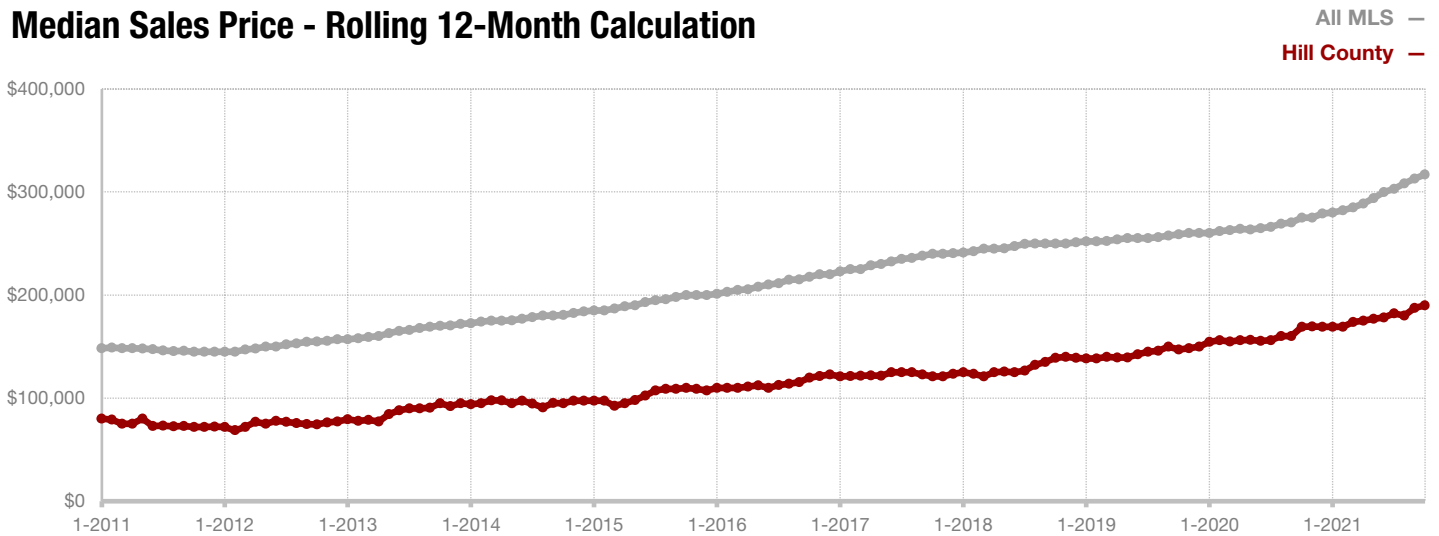
Hill County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	37	56	+ 51.4%	429	525	+ 22.4%
Pending Sales	41	50	+ 22.0%	361	439	+ 21.6%
Closed Sales	41	37	- 9.8%	336	412	+ 22.6%
Average Sales Price*	\$219,178	\$356,292	+ 62.6%	\$204,004	\$237,177	+ 16.3%
Median Sales Price*	\$182,000	\$215,000	+ 18.1%	\$169,000	\$193,500	+ 14.5%
Percent of Original List Price Received*	97.6%	97.9%	+ 0.3%	93.5%	94.7%	+ 1.3%
Days on Market Until Sale	52	41	- 21.2%	74	43	- 41.9%
Inventory of Homes for Sale	91	96	+ 5.5%	--	--	--
Months Supply of Inventory	2.7	2.4	- 11.1%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 28.0%

- 11.9%

+ 25.5%

Change in
New Listings

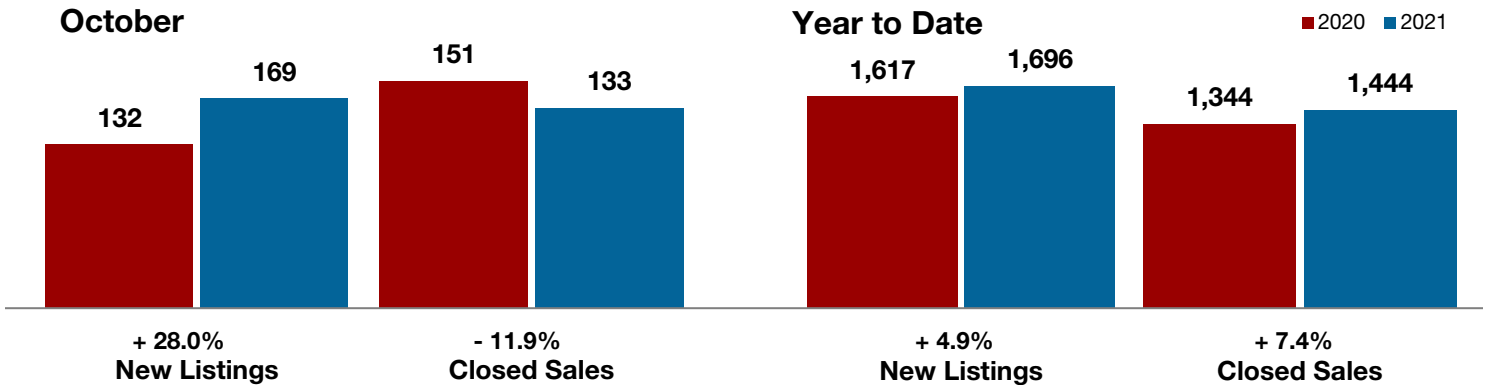
Change in
Closed Sales

Change in
Median Sales Price

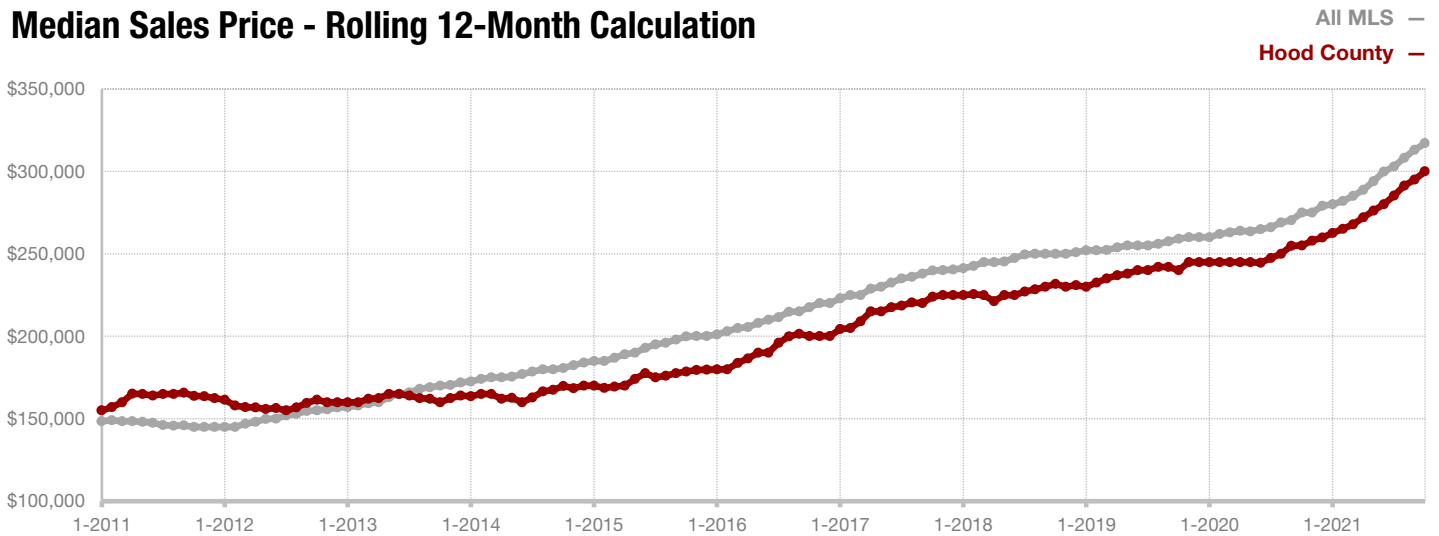
Hood County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	132	169	+ 28.0%	1,617	1,696	+ 4.9%
Pending Sales	133	116	- 12.8%	1,420	1,476	+ 3.9%
Closed Sales	151	133	- 11.9%	1,344	1,444	+ 7.4%
Average Sales Price*	\$317,589	\$362,816	+ 14.2%	\$303,925	\$361,957	+ 19.1%
Median Sales Price*	\$255,000	\$320,000	+ 25.5%	\$255,000	\$305,000	+ 19.6%
Percent of Original List Price Received*	97.0%	97.7%	+ 0.7%	96.3%	99.0%	+ 2.8%
Days on Market Until Sale	41	29	- 29.3%	55	31	- 43.6%
Inventory of Homes for Sale	225	229	+ 1.8%	--	--	--
Months Supply of Inventory	1.7	1.6	- 5.9%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 29.3%

+ 8.0%

- 3.9%

Change in
New Listings

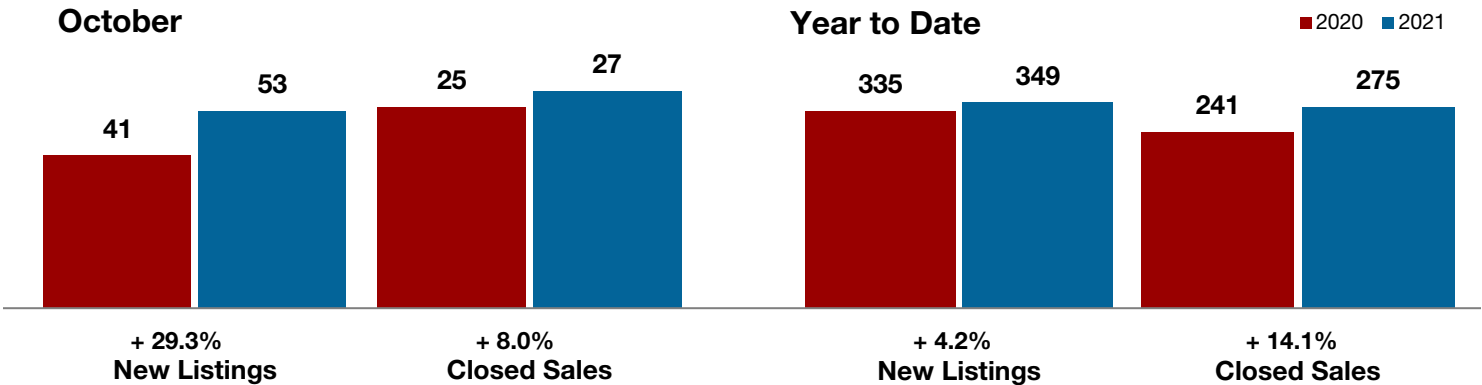
Change in
Closed Sales

Change in
Median Sales Price

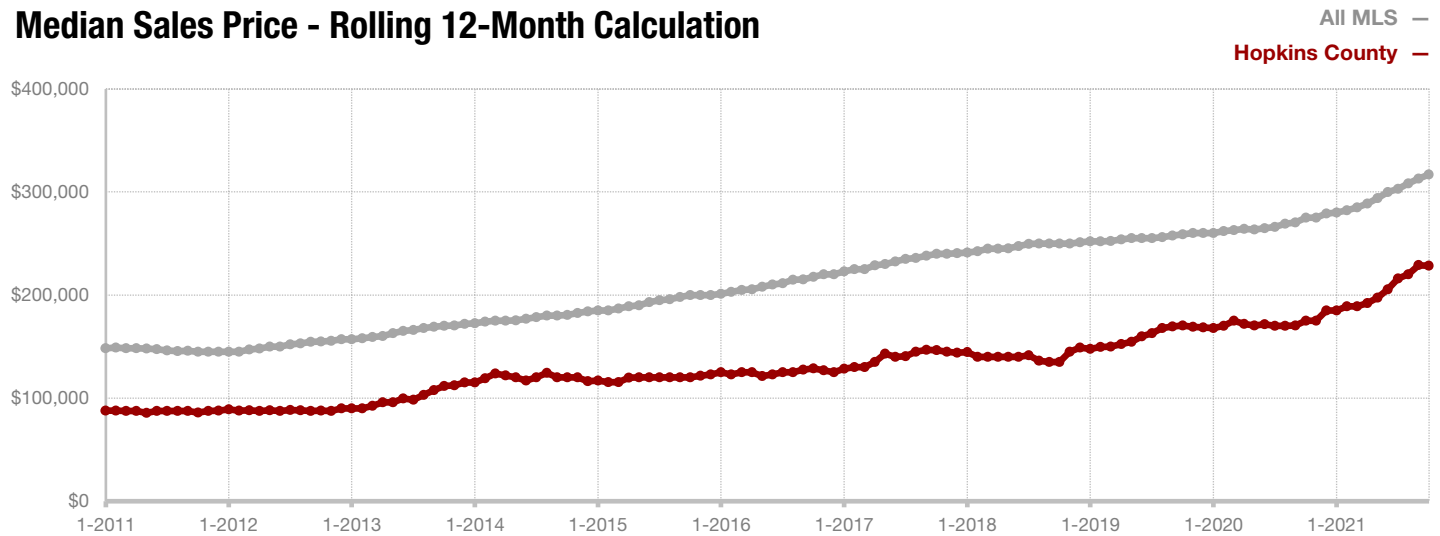
Hopkins County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	41	53	+ 29.3%	335	349	+ 4.2%
Pending Sales	30	29	- 3.3%	259	276	+ 6.6%
Closed Sales	25	27	+ 8.0%	241	275	+ 14.1%
Average Sales Price*	\$317,925	\$261,746	- 17.7%	\$215,069	\$284,674	+ 32.4%
Median Sales Price*	\$233,000	\$224,000	- 3.9%	\$178,750	\$229,750	+ 28.5%
Percent of Original List Price Received*	94.5%	96.2%	+ 1.8%	94.9%	96.1%	+ 1.3%
Days on Market Until Sale	66	39	- 40.9%	55	43	- 21.8%
Inventory of Homes for Sale	88	71	- 19.3%	--	--	--
Months Supply of Inventory	3.6	2.6	- 27.8%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 34.0%

Change in
New Listings

+ 9.6%

Change in
Closed Sales

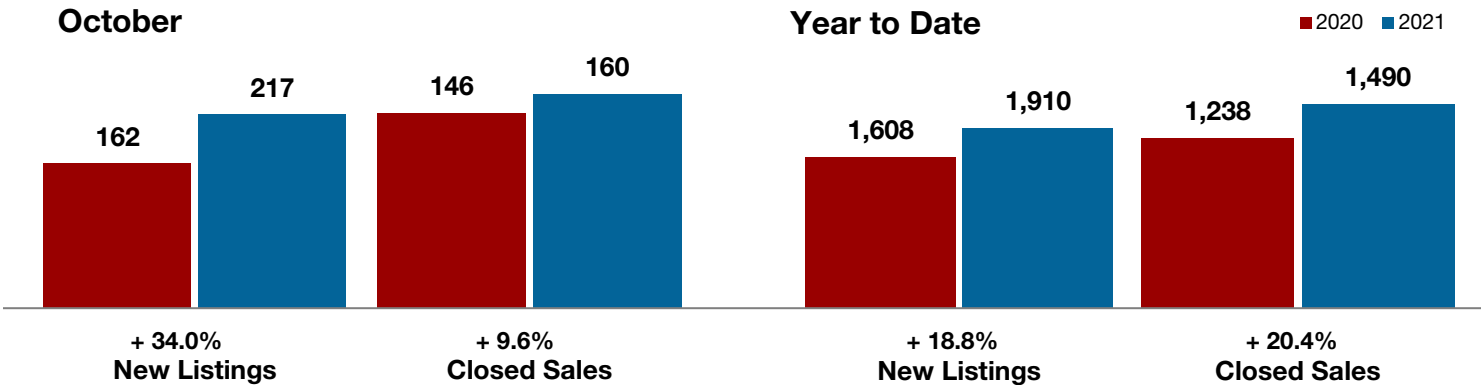
+ 18.5%

Change in
Median Sales Price

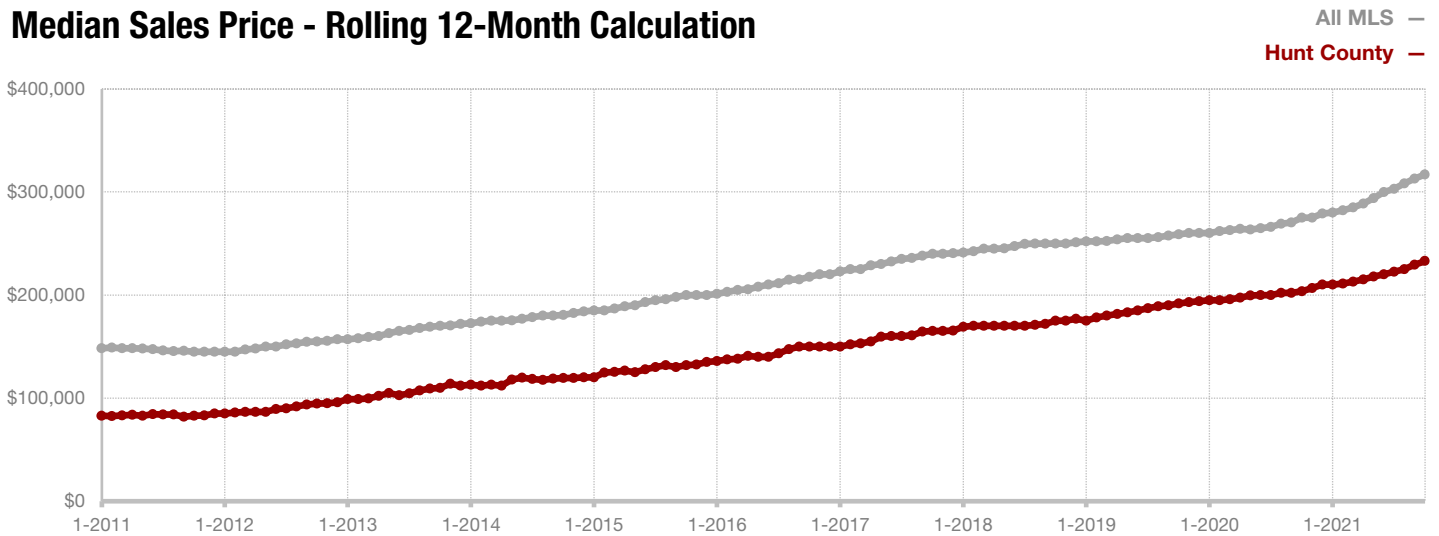
Hunt County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	162	217	+ 34.0%	1,608	1,910	+ 18.8%
Pending Sales	138	159	+ 15.2%	1,343	1,576	+ 17.3%
Closed Sales	146	160	+ 9.6%	1,238	1,490	+ 20.4%
Average Sales Price*	\$248,562	\$322,852	+ 29.9%	\$234,332	\$278,222	+ 18.7%
Median Sales Price*	\$219,500	\$260,000	+ 18.5%	\$205,000	\$238,007	+ 16.1%
Percent of Original List Price Received*	96.9%	97.5%	+ 0.6%	96.1%	98.7%	+ 2.7%
Days on Market Until Sale	43	29	- 32.6%	54	28	- 48.1%
Inventory of Homes for Sale	292	304	+ 4.1%	--	--	--
Months Supply of Inventory	2.3	2.0	- 13.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 42.9%

- 25.0%

+ 43.9%

Change in
New Listings

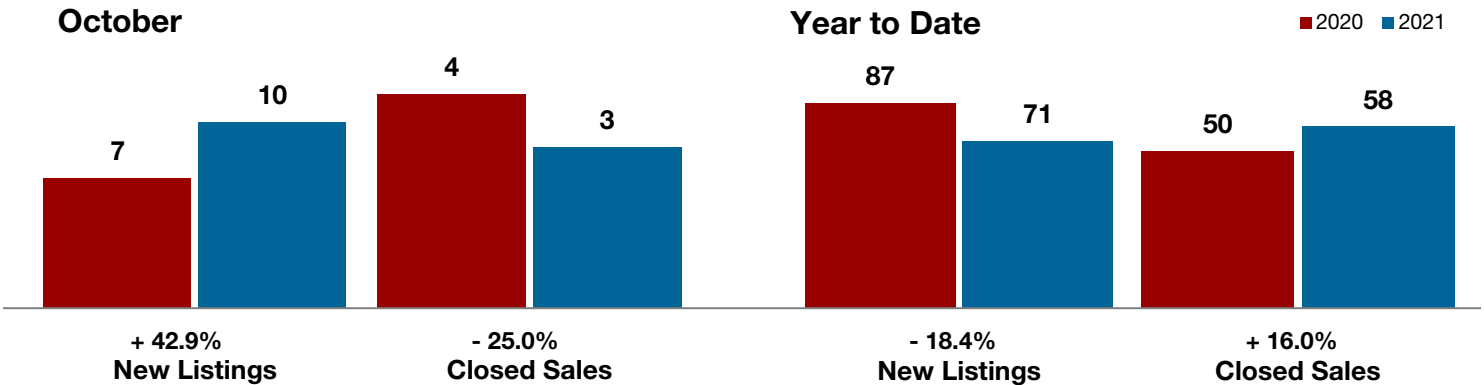
Change in
Closed Sales

Change in
Median Sales Price

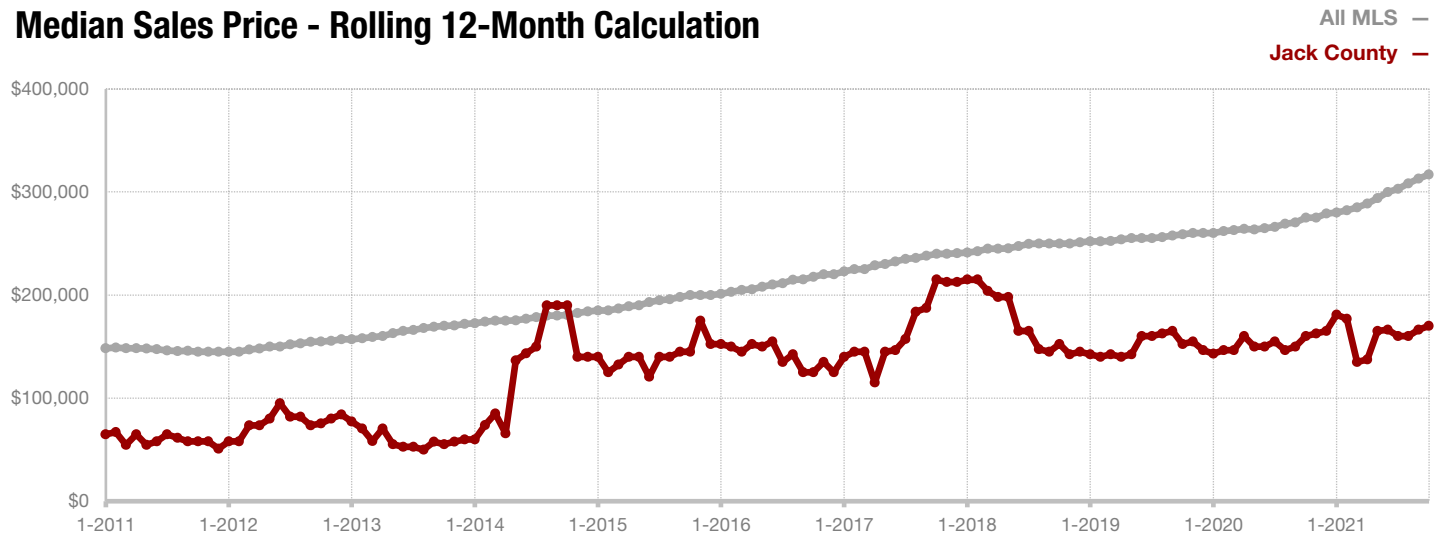
Jack County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	7	10	+ 42.9%	87	71	- 18.4%
Pending Sales	8	3	- 62.5%	54	55	+ 1.9%
Closed Sales	4	3	- 25.0%	50	58	+ 16.0%
Average Sales Price*	\$142,000	\$202,000	+ 42.3%	\$225,789	\$286,526	+ 26.9%
Median Sales Price*	\$123,000	\$177,000	+ 43.9%	\$169,500	\$172,550	+ 1.8%
Percent of Original List Price Received*	88.0%	97.1%	+ 10.3%	92.3%	88.9%	- 3.7%
Days on Market Until Sale	63	33	- 47.6%	67	153	+ 128.4%
Inventory of Homes for Sale	36	28	- 22.2%	--	--	--
Months Supply of Inventory	7.2	5.1	- 29.2%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 4.2%

- 28.0%

+ 12.8%

Change in
New Listings

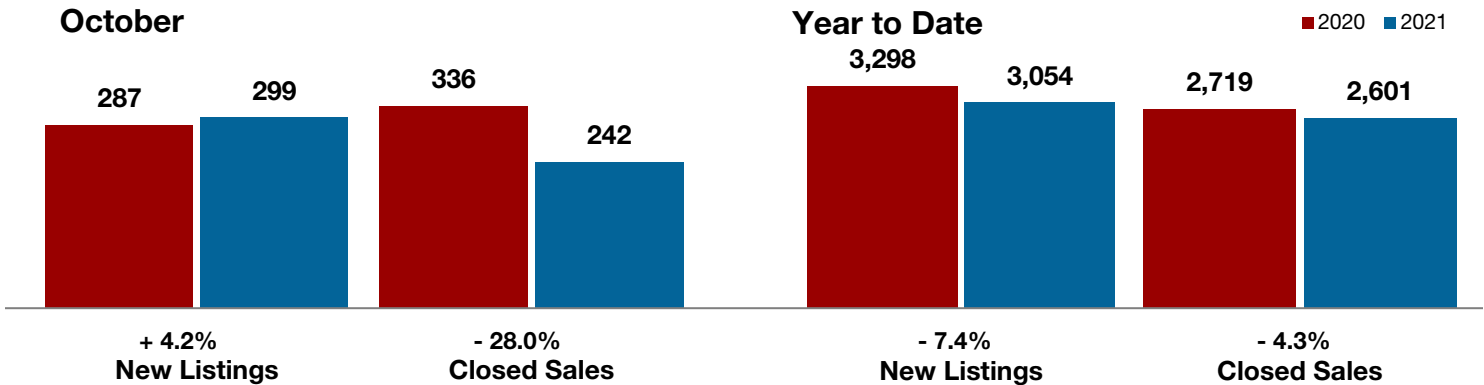
Change in
Closed Sales

Change in
Median Sales Price

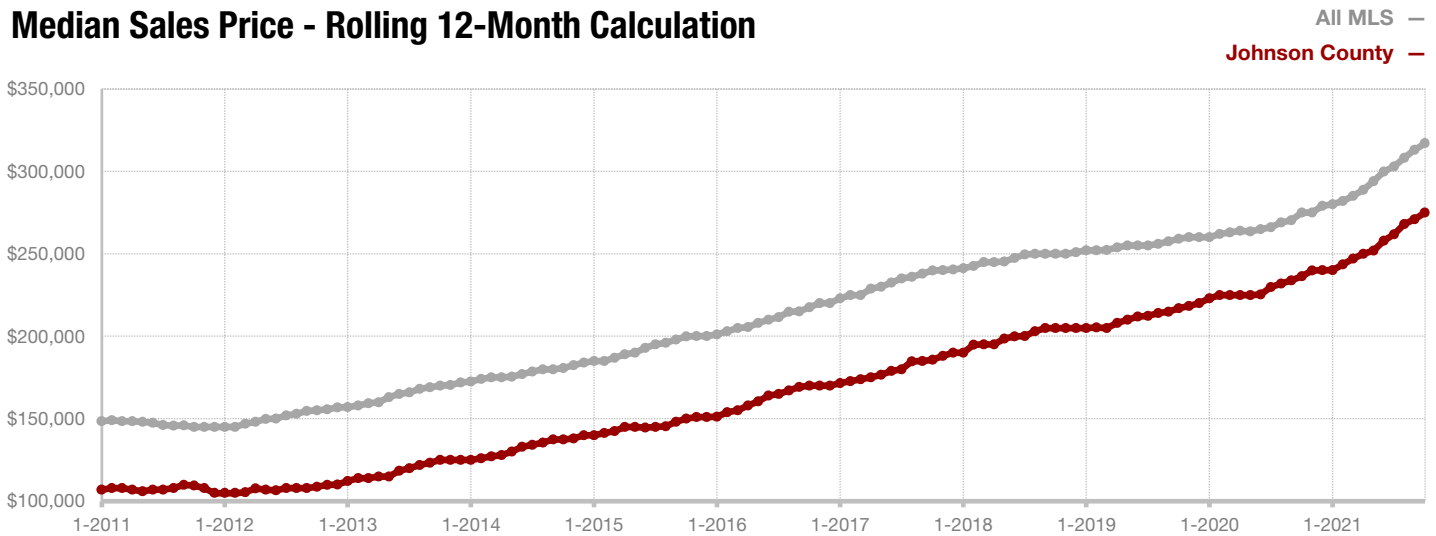
Johnson County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	287	299	+ 4.2%	3,298	3,054	- 7.4%
Pending Sales	250	270	+ 8.0%	2,918	2,764	- 5.3%
Closed Sales	336	242	- 28.0%	2,719	2,601	- 4.3%
Average Sales Price*	\$290,964	\$328,701	+ 13.0%	\$264,937	\$309,627	+ 16.9%
Median Sales Price*	\$263,808	\$297,500	+ 12.8%	\$239,000	\$281,086	+ 17.6%
Percent of Original List Price Received*	98.1%	100.4%	+ 2.3%	97.7%	100.2%	+ 2.6%
Days on Market Until Sale	41	25	- 39.0%	50	28	- 44.0%
Inventory of Homes for Sale	478	352	- 26.4%	--	--	--
Months Supply of Inventory	1.7	1.3	- 23.5%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 6.3%

+ 35.7%

+ 19.8%

Change in
New Listings

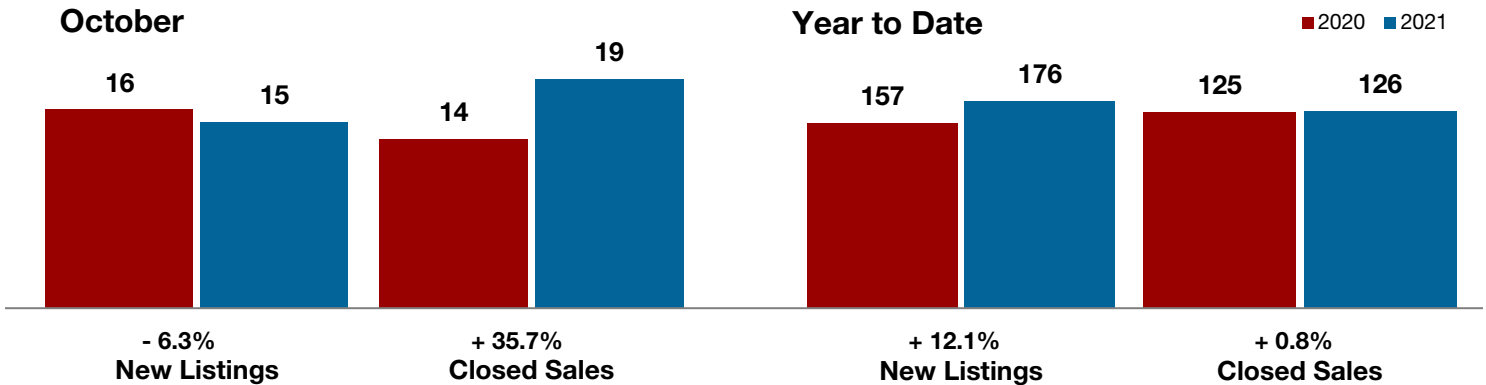
Change in
Closed Sales

Change in
Median Sales Price

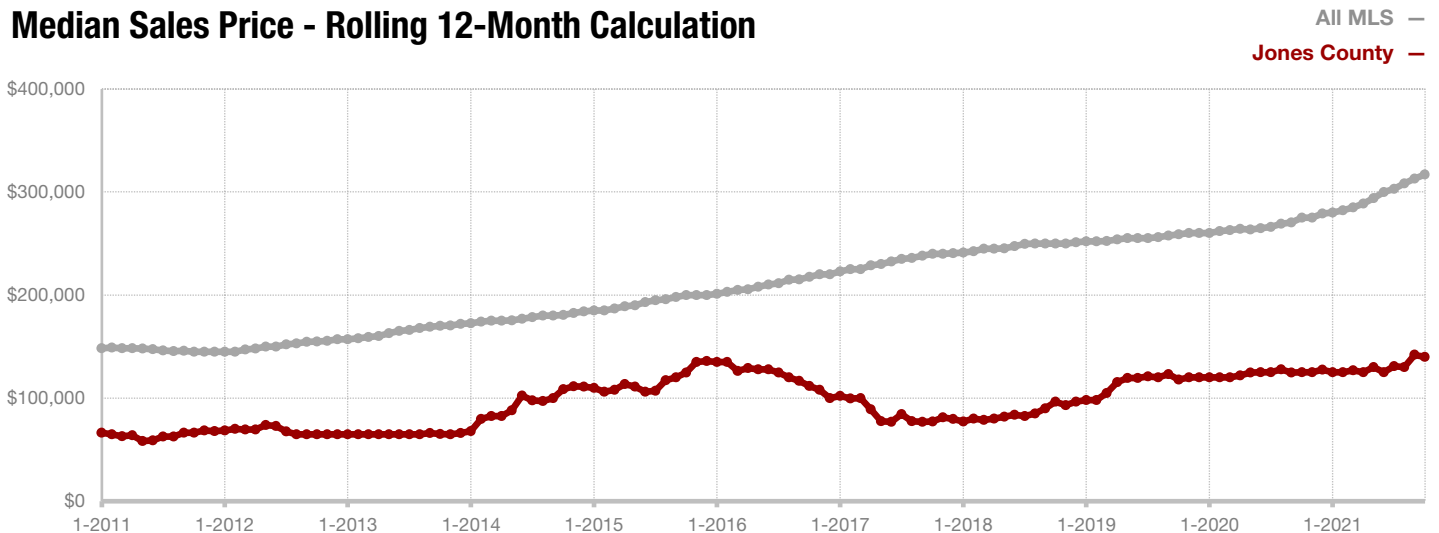
Jones County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	16	15	- 6.3%	157	176	+ 12.1%
Pending Sales	12	15	+ 25.0%	139	137	- 1.4%
Closed Sales	14	19	+ 35.7%	125	126	+ 0.8%
Average Sales Price*	\$133,350	\$184,058	+ 38.0%	\$146,723	\$167,514	+ 14.2%
Median Sales Price*	\$113,500	\$136,000	+ 19.8%	\$125,000	\$132,900	+ 6.3%
Percent of Original List Price Received*	89.4%	92.5%	+ 3.5%	92.5%	92.6%	+ 0.1%
Days on Market Until Sale	126	39	- 69.0%	87	51	- 41.4%
Inventory of Homes for Sale	35	36	+ 2.9%	--	--	--
Months Supply of Inventory	2.8	2.8	0.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 7.9%

Change in
New Listings

- 2.2%

Change in
Closed Sales

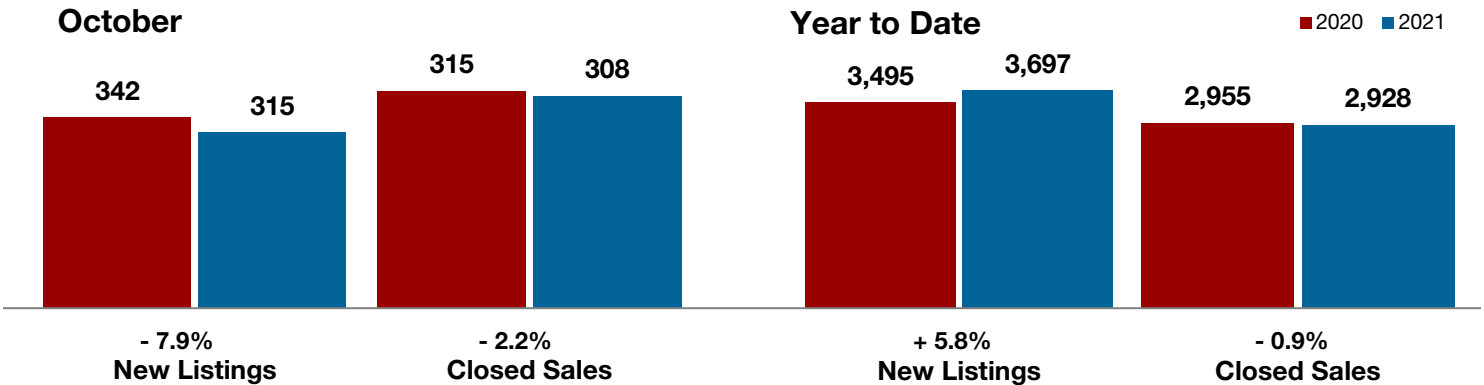
+ 25.0%

Change in
Median Sales Price

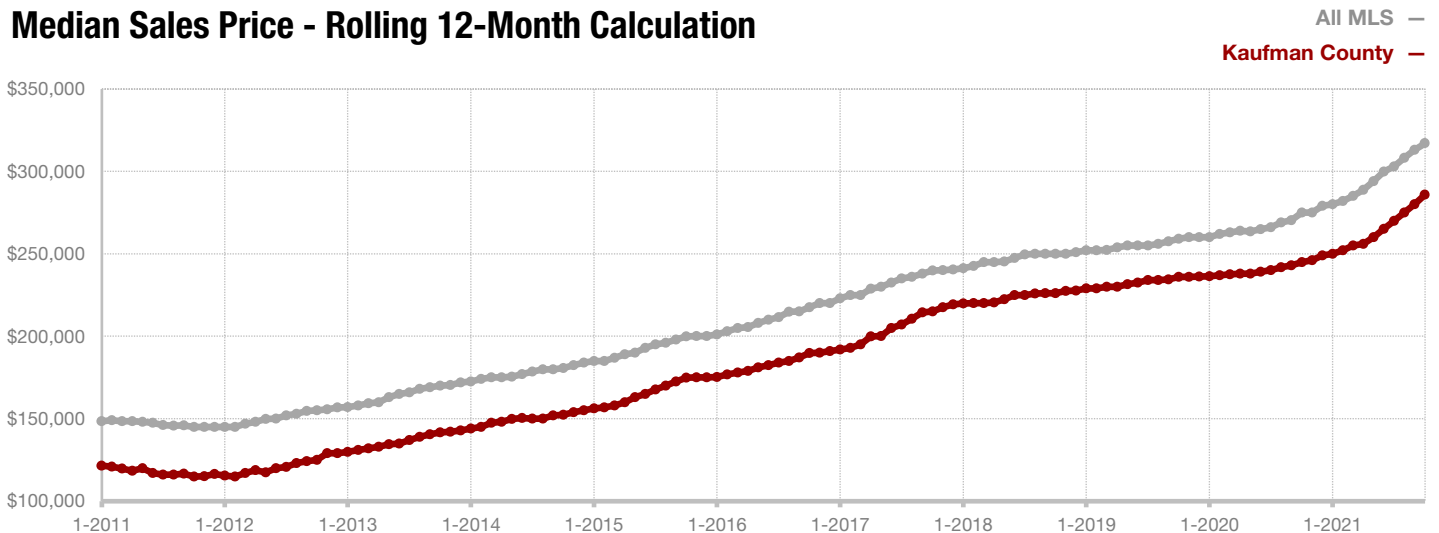
Kaufman County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	342	315	- 7.9%	3,495	3,697	+ 5.8%
Pending Sales	290	334	+ 15.2%	3,157	3,291	+ 4.2%
Closed Sales	315	308	- 2.2%	2,955	2,928	- 0.9%
Average Sales Price*	\$265,917	\$345,025	+ 29.7%	\$260,542	\$312,764	+ 20.0%
Median Sales Price*	\$256,048	\$320,000	+ 25.0%	\$245,000	\$291,400	+ 18.9%
Percent of Original List Price Received*	98.4%	99.9%	+ 1.5%	96.8%	101.3%	+ 4.6%
Days on Market Until Sale	29	25	- 13.8%	52	26	- 50.0%
Inventory of Homes for Sale	517	504	- 2.5%	--	--	--
Months Supply of Inventory	1.7	1.6	- 5.9%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 17.2%

+ 66.7%

+ 16.9%

Change in
New Listings

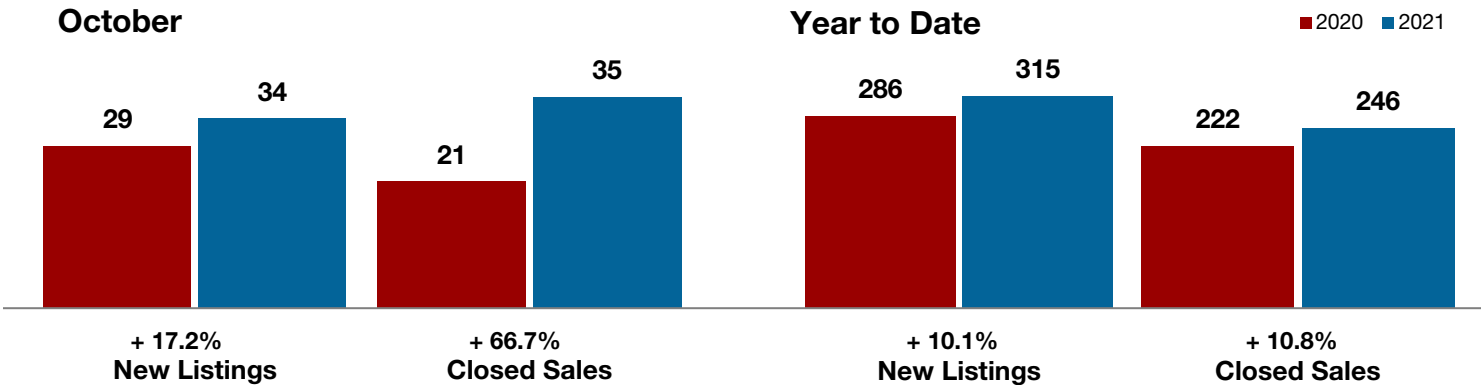
Change in
Closed Sales

Change in
Median Sales Price

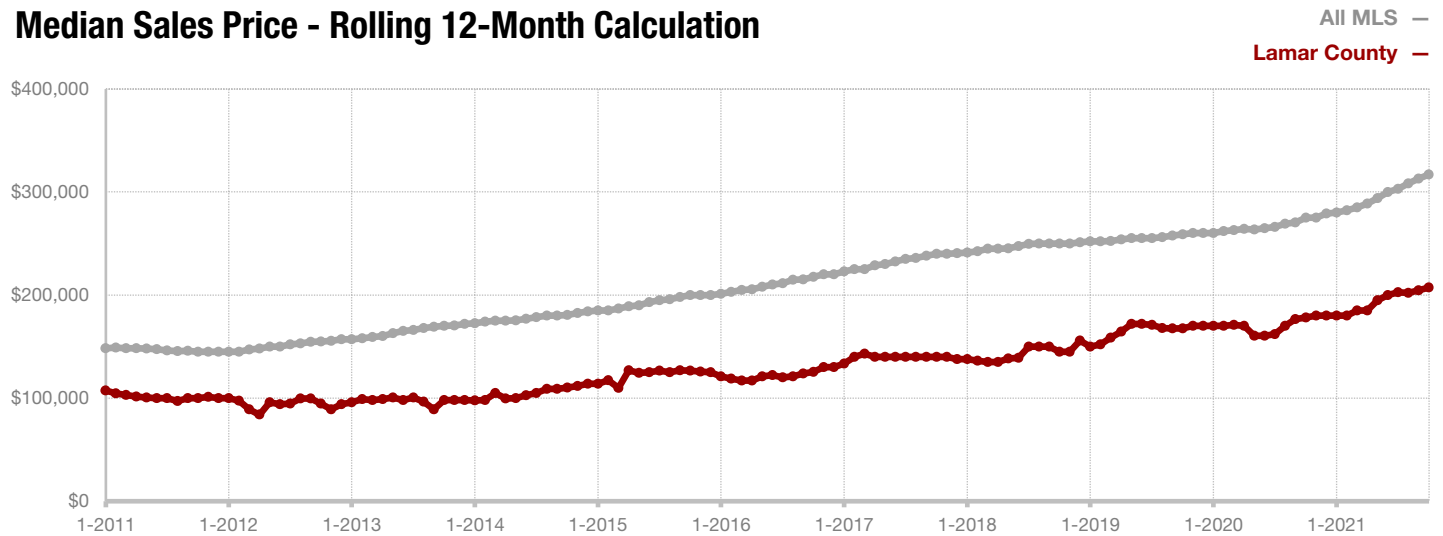
Lamar County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	29	34	+ 17.2%	286	315	+ 10.1%
Pending Sales	18	47	+ 161.1%	237	271	+ 14.3%
Closed Sales	21	35	+ 66.7%	222	246	+ 10.8%
Average Sales Price*	\$210,055	\$218,903	+ 4.2%	\$186,831	\$233,863	+ 25.2%
Median Sales Price*	\$180,000	\$210,500	+ 16.9%	\$179,500	\$206,250	+ 14.9%
Percent of Original List Price Received*	96.5%	94.3%	- 2.3%	92.7%	95.9%	+ 3.5%
Days on Market Until Sale	52	38	- 26.9%	73	43	- 41.1%
Inventory of Homes for Sale	72	55	- 23.6%	--	--	--
Months Supply of Inventory	3.3	2.1	- 36.4%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 200.0%

0.0%

+ 106.9%

Change in
New Listings

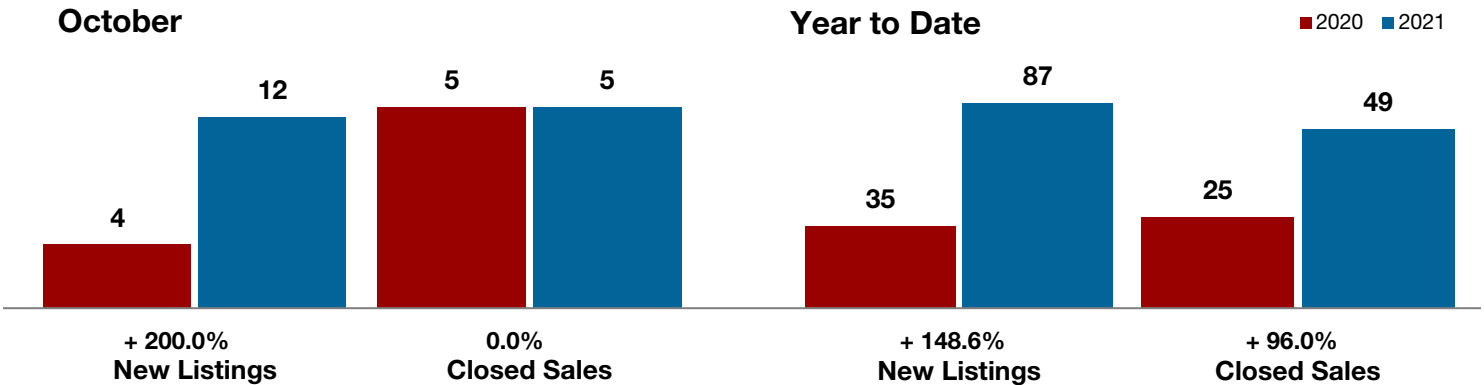
Change in
Closed Sales

Change in
Median Sales Price

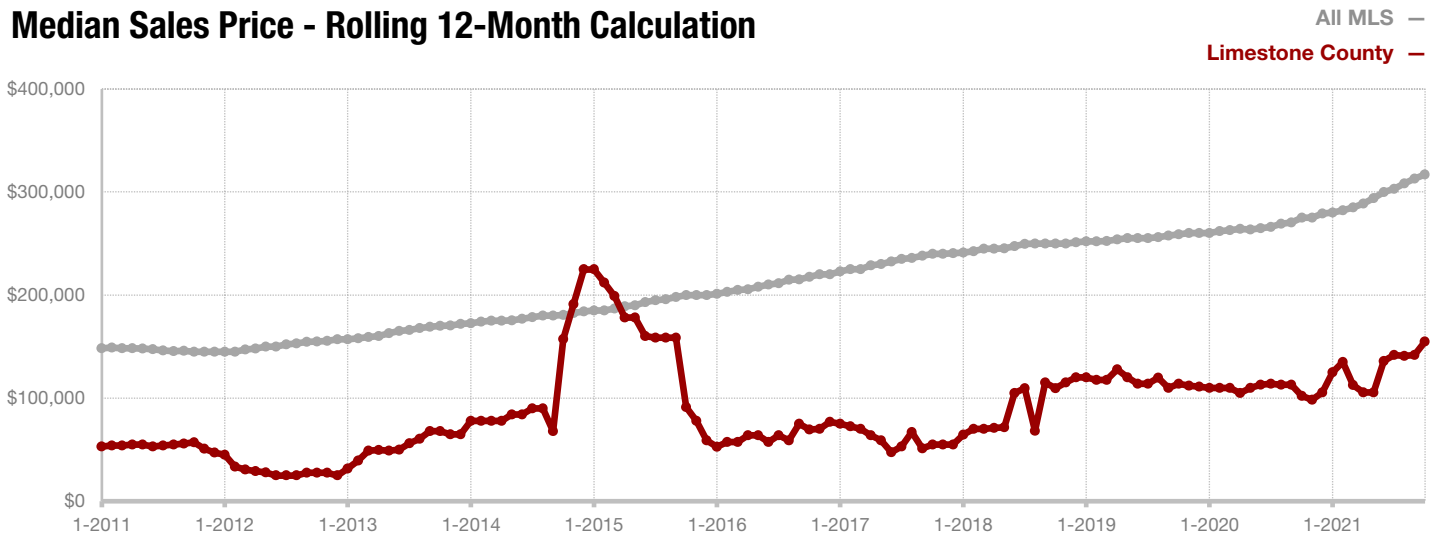
Limestone County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	4	12	+ 200.0%	35	87	+ 148.6%
Pending Sales	2	6	+ 200.0%	23	52	+ 126.1%
Closed Sales	5	5	0.0%	25	49	+ 96.0%
Average Sales Price*	\$93,960	\$194,180	+ 106.7%	\$126,230	\$182,461	+ 44.5%
Median Sales Price*	\$89,900	\$186,000	+ 106.9%	\$98,500	\$155,000	+ 57.4%
Percent of Original List Price Received*	93.4%	99.3%	+ 6.3%	90.7%	98.2%	+ 8.3%
Days on Market Until Sale	72	70	- 2.8%	97	65	- 33.0%
Inventory of Homes for Sale	18	29	+ 61.1%	--	--	--
Months Supply of Inventory	8.0	5.9	- 26.3%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 21.4%

0.0%

+ 20.4%

Change in
New Listings

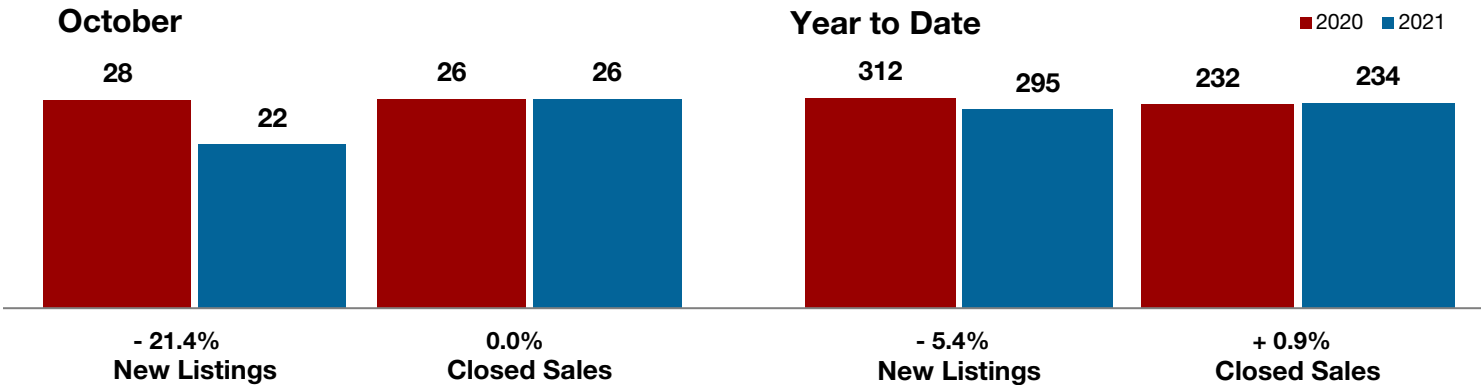
Change in
Closed Sales

Change in
Median Sales Price

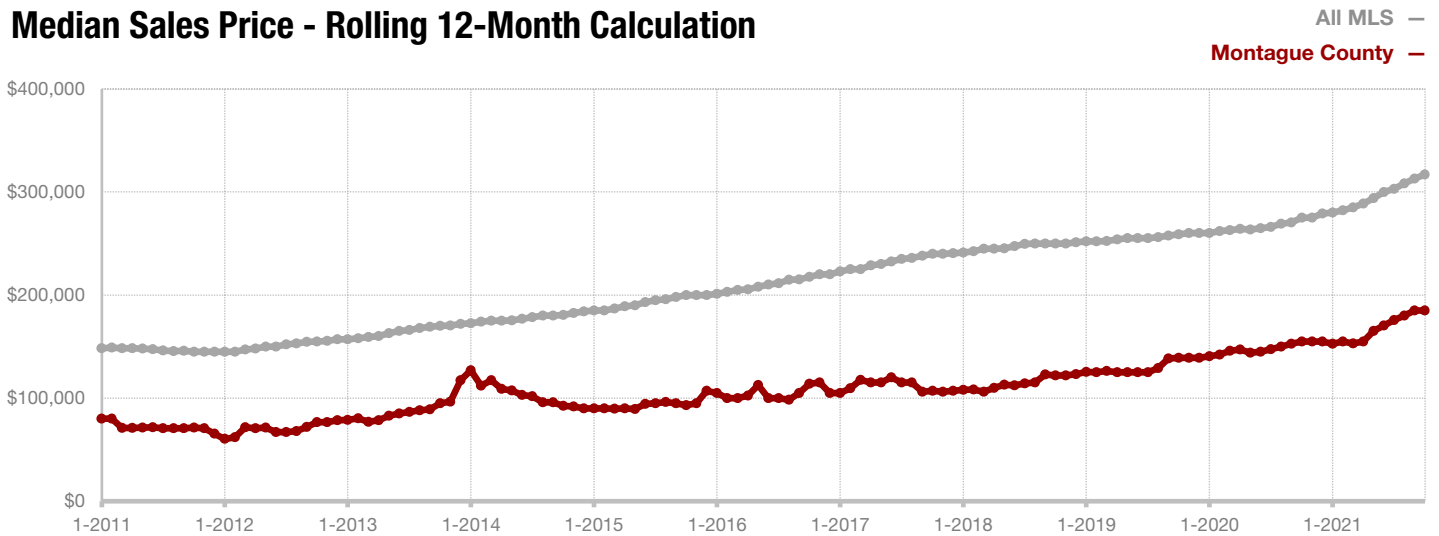
Montague County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	28	22	- 21.4%	312	295	- 5.4%
Pending Sales	19	19	0.0%	237	239	+ 0.8%
Closed Sales	26	26	0.0%	232	234	+ 0.9%
Average Sales Price*	\$213,263	\$414,292	+ 94.3%	\$200,930	\$273,425	+ 36.1%
Median Sales Price*	\$150,000	\$180,614	+ 20.4%	\$155,000	\$195,000	+ 25.8%
Percent of Original List Price Received*	91.8%	90.2%	- 1.7%	92.7%	93.9%	+ 1.3%
Days on Market Until Sale	76	44	- 42.1%	70	51	- 27.1%
Inventory of Homes for Sale	76	65	- 14.5%	--	--	--
Months Supply of Inventory	3.3	2.8	- 15.2%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 1.9%

- 20.0%

+ 22.5%

Change in
New Listings

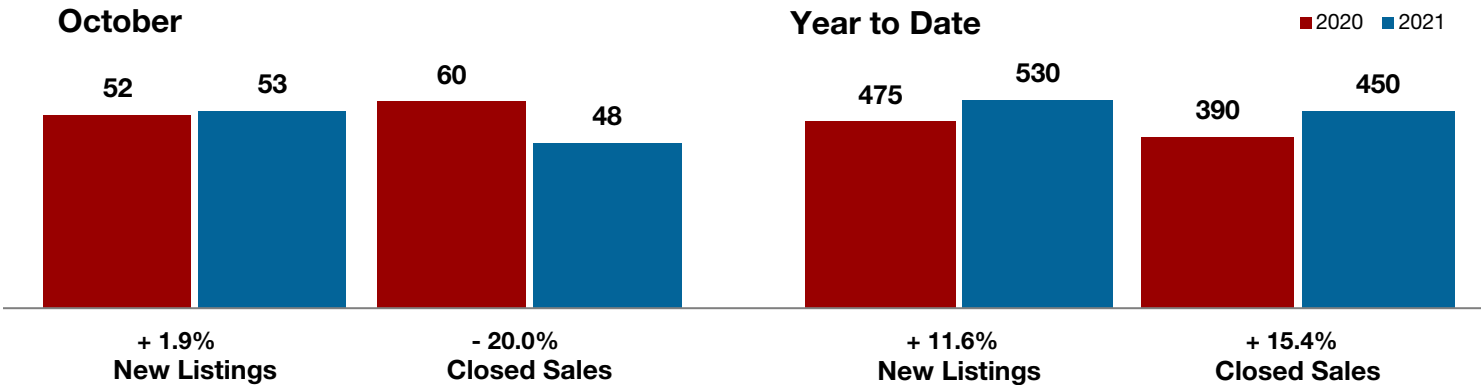
Change in
Closed Sales

Change in
Median Sales Price

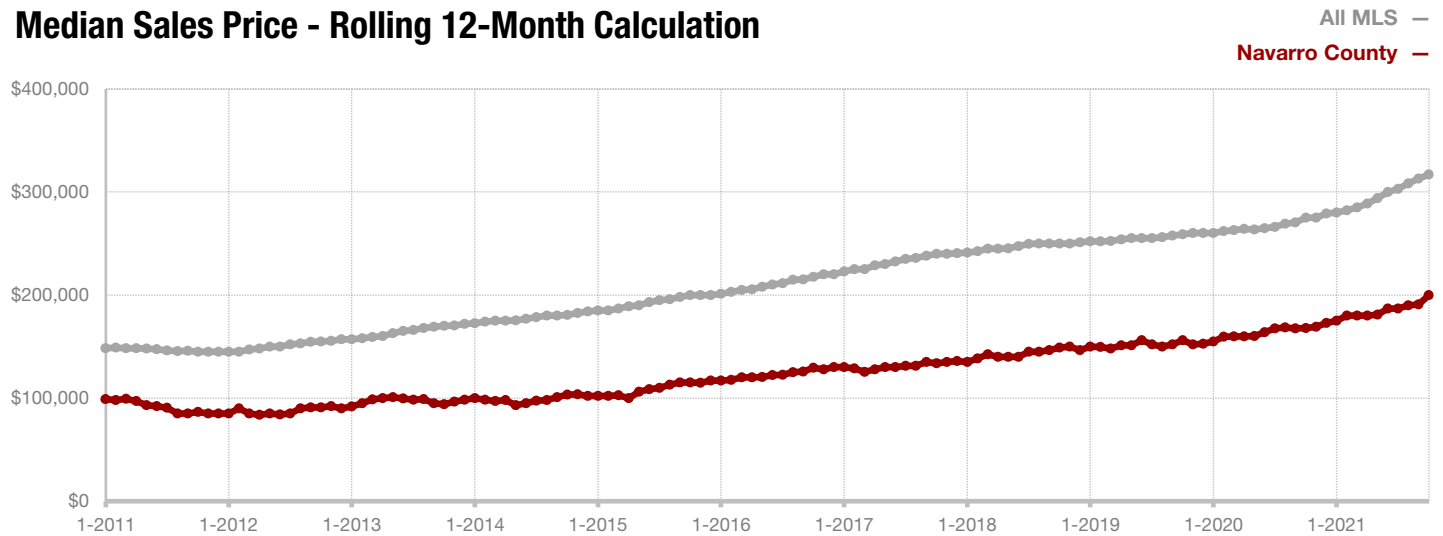
Navarro County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	52	53	+ 1.9%	475	530	+ 11.6%
Pending Sales	43	26	- 39.5%	422	439	+ 4.0%
Closed Sales	60	48	- 20.0%	390	450	+ 15.4%
Average Sales Price*	\$201,087	\$272,865	+ 35.7%	\$224,864	\$281,142	+ 25.0%
Median Sales Price*	\$173,750	\$212,800	+ 22.5%	\$171,500	\$203,500	+ 18.7%
Percent of Original List Price Received*	96.0%	95.0%	- 1.0%	94.7%	97.8%	+ 3.3%
Days on Market Until Sale	60	41	- 31.7%	74	38	- 48.6%
Inventory of Homes for Sale	105	95	- 9.5%	--	--	--
Months Supply of Inventory	2.6	2.2	- 15.4%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 66.7%

- 50.0%

+ 23.8%

Change in
New Listings

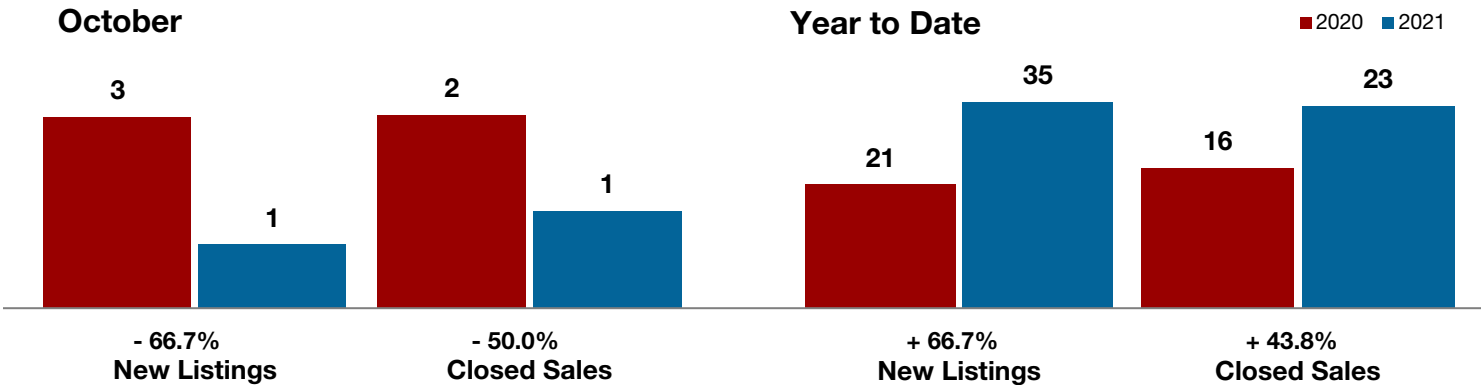
Change in
Closed Sales

Change in
Median Sales Price

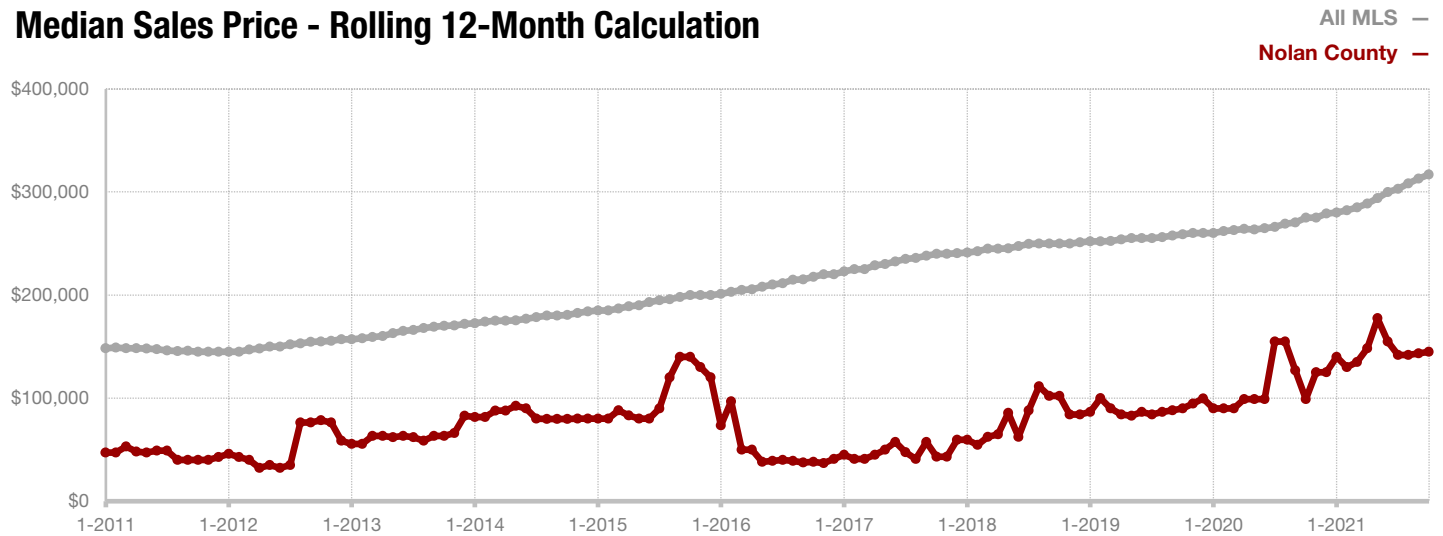
Nolan County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	3	1	- 66.7%	21	35	+ 66.7%
Pending Sales	2	1	- 50.0%	16	25	+ 56.3%
Closed Sales	2	1	- 50.0%	16	23	+ 43.8%
Average Sales Price*	\$145,000	\$179,500	+ 23.8%	\$165,533	\$171,371	+ 3.5%
Median Sales Price*	\$145,000	\$179,500	+ 23.8%	\$95,700	\$145,000	+ 51.5%
Percent of Original List Price Received*	87.5%	92.1%	+ 5.3%	86.8%	94.0%	+ 8.3%
Days on Market Until Sale	17	50	+ 194.1%	104	41	- 60.6%
Inventory of Homes for Sale	7	7	0.0%	--	--	--
Months Supply of Inventory	3.5	2.5	- 28.6%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 47.4%

+ 20.0%

+ 47.1%

Change in
New Listings

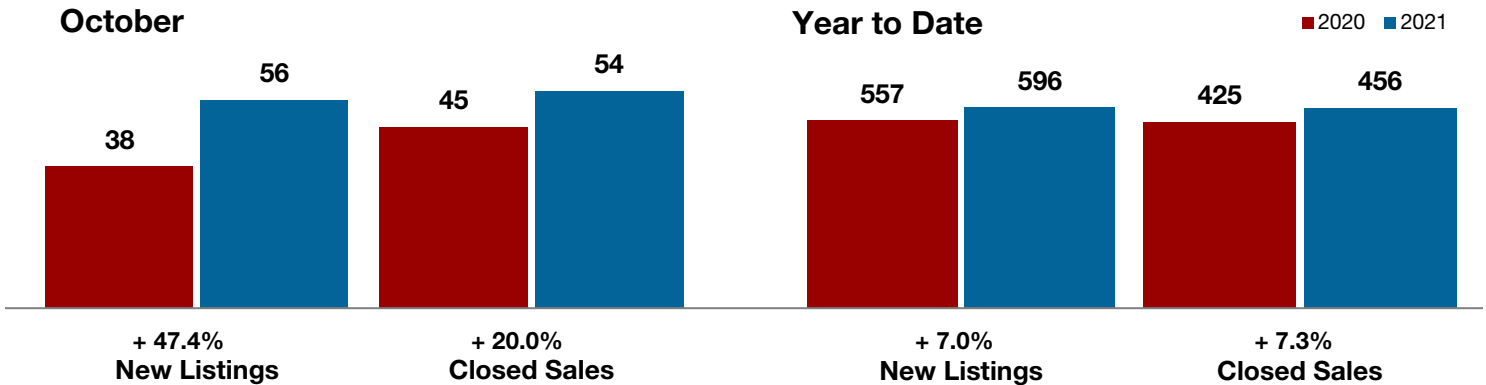
Change in
Closed Sales

Change in
Median Sales Price

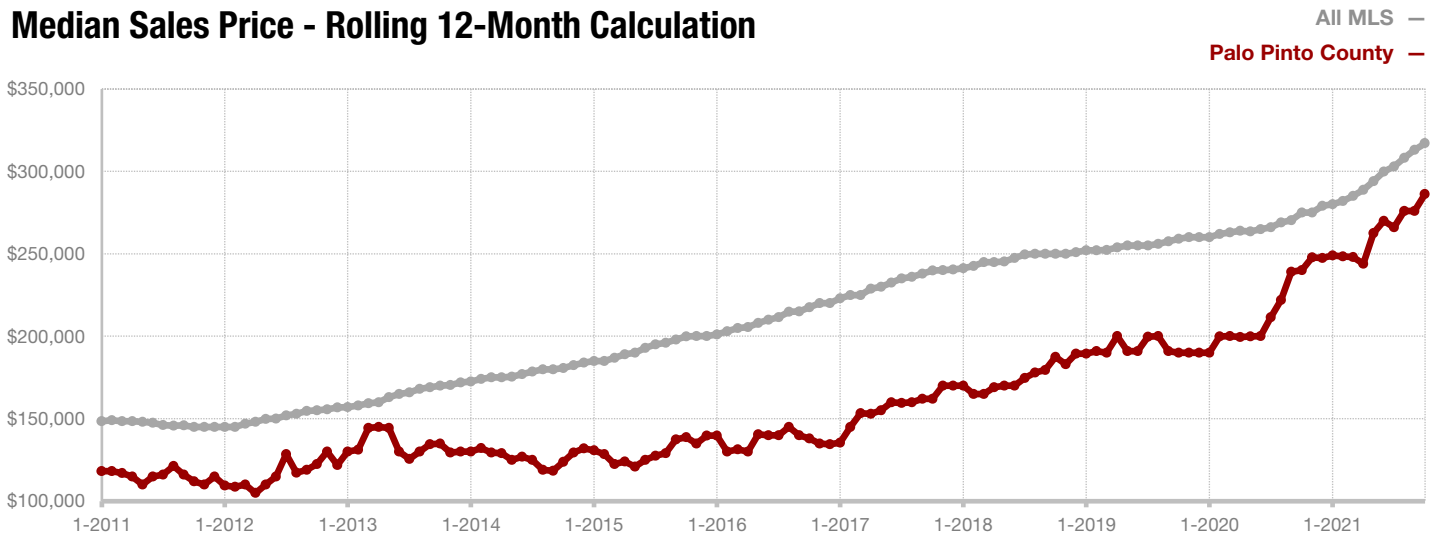
Palo Pinto County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	38	56	+ 47.4%	557	596	+ 7.0%
Pending Sales	42	36	- 14.3%	455	458	+ 0.7%
Closed Sales	45	54	+ 20.0%	425	456	+ 7.3%
Average Sales Price*	\$323,873	\$533,056	+ 64.6%	\$377,603	\$539,110	+ 42.8%
Median Sales Price*	\$258,000	\$379,500	+ 47.1%	\$249,000	\$299,500	+ 20.3%
Percent of Original List Price Received*	94.8%	94.5%	- 0.3%	92.8%	94.5%	+ 1.8%
Days on Market Until Sale	89	50	- 43.8%	100	66	- 34.0%
Inventory of Homes for Sale	152	140	- 7.9%	--	--	--
Months Supply of Inventory	3.7	3.2	- 13.5%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 12.9%

- 17.6%

+ 17.0%

Change in
New Listings

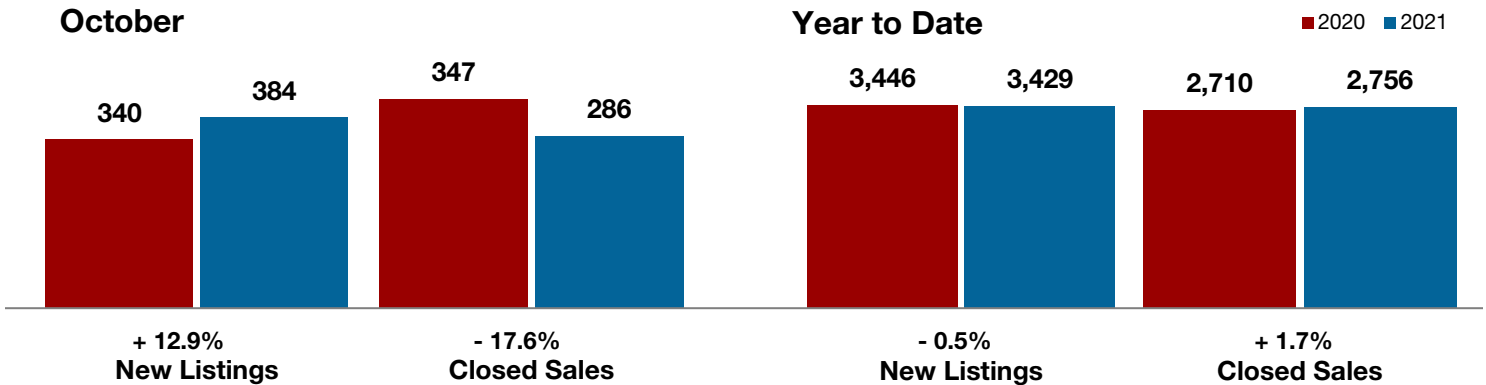
Change in
Closed Sales

Change in
Median Sales Price

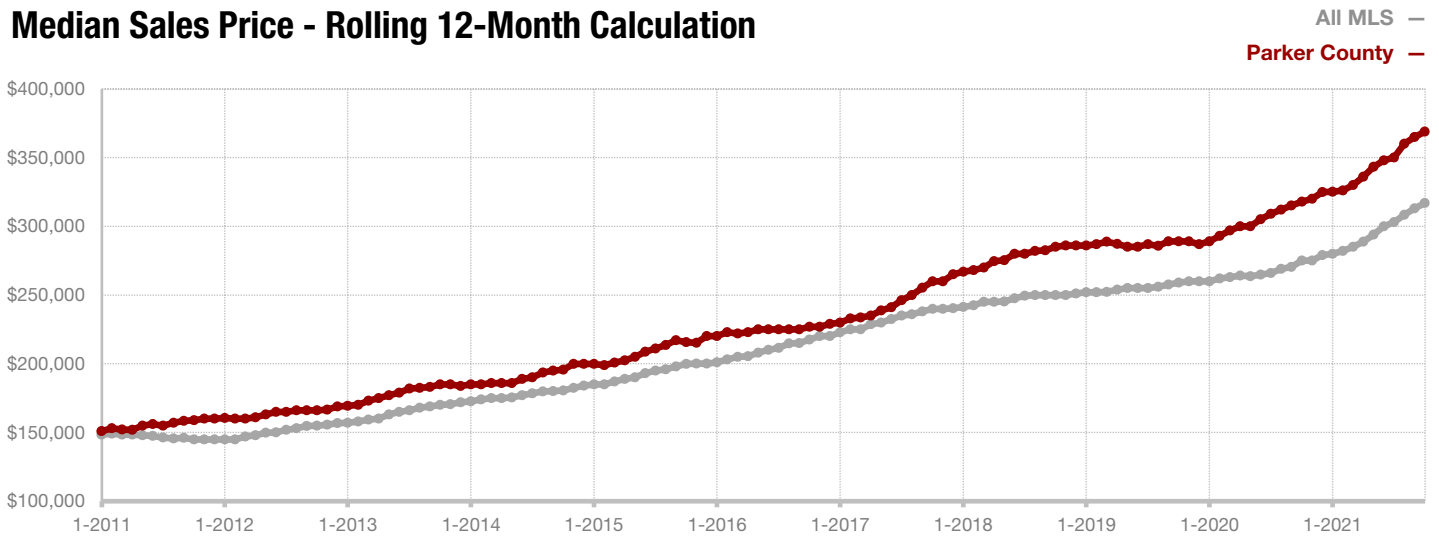
Parker County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	340	384	+ 12.9%	3,446	3,429	- 0.5%
Pending Sales	301	259	- 14.0%	2,946	2,866	- 2.7%
Closed Sales	347	286	- 17.6%	2,710	2,756	+ 1.7%
Average Sales Price*	\$372,187	\$436,308	+ 17.2%	\$355,996	\$430,511	+ 20.9%
Median Sales Price*	\$338,000	\$395,500	+ 17.0%	\$321,200	\$379,000	+ 18.0%
Percent of Original List Price Received*	96.9%	98.3%	+ 1.4%	96.7%	99.6%	+ 3.0%
Days on Market Until Sale	59	30	- 49.2%	68	36	- 47.1%
Inventory of Homes for Sale	628	625	- 0.5%	--	--	--
Months Supply of Inventory	2.3	2.2	- 4.3%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 92.3%

+ 29.4%

+ 80.1%

Change in
New Listings

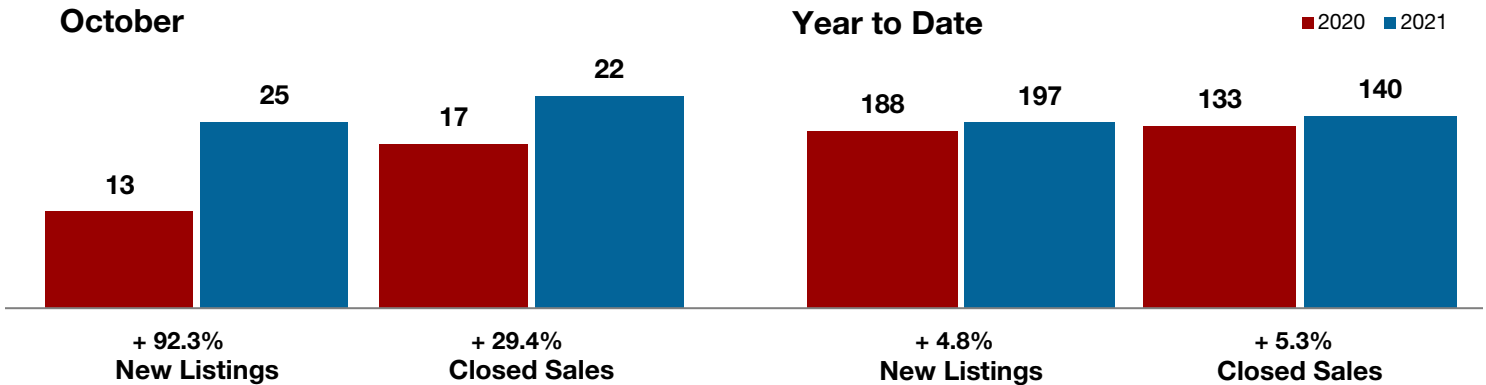
Change in
Closed Sales

Change in
Median Sales Price

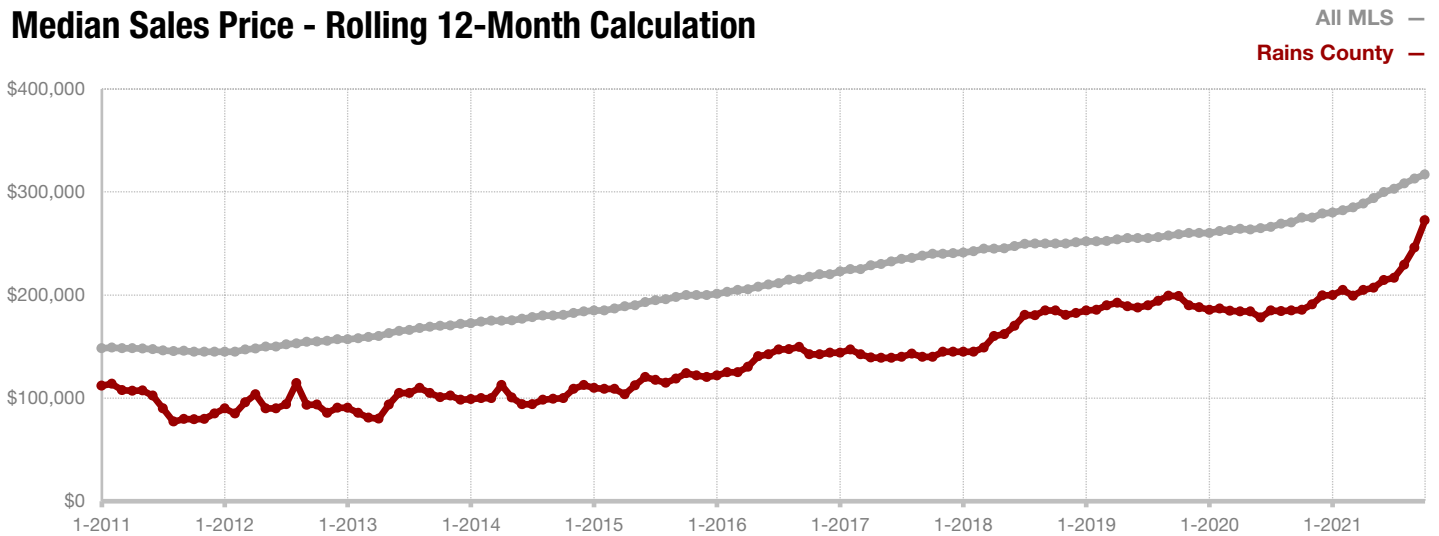
Rains County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	13	25	+ 92.3%	188	197	+ 4.8%
Pending Sales	16	19	+ 18.8%	146	154	+ 5.5%
Closed Sales	17	22	+ 29.4%	133	140	+ 5.3%
Average Sales Price*	\$205,124	\$322,500	+ 57.2%	\$237,093	\$310,265	+ 30.9%
Median Sales Price*	\$186,000	\$335,000	+ 80.1%	\$189,900	\$276,750	+ 45.7%
Percent of Original List Price Received*	89.4%	92.4%	+ 3.4%	93.6%	94.0%	+ 0.4%
Days on Market Until Sale	116	33	- 71.6%	82	41	- 50.0%
Inventory of Homes for Sale	41	49	+ 19.5%	--	--	--
Months Supply of Inventory	3.1	3.4	+ 9.7%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 0.4%

- 16.5%

+ 19.5%

Change in
New Listings

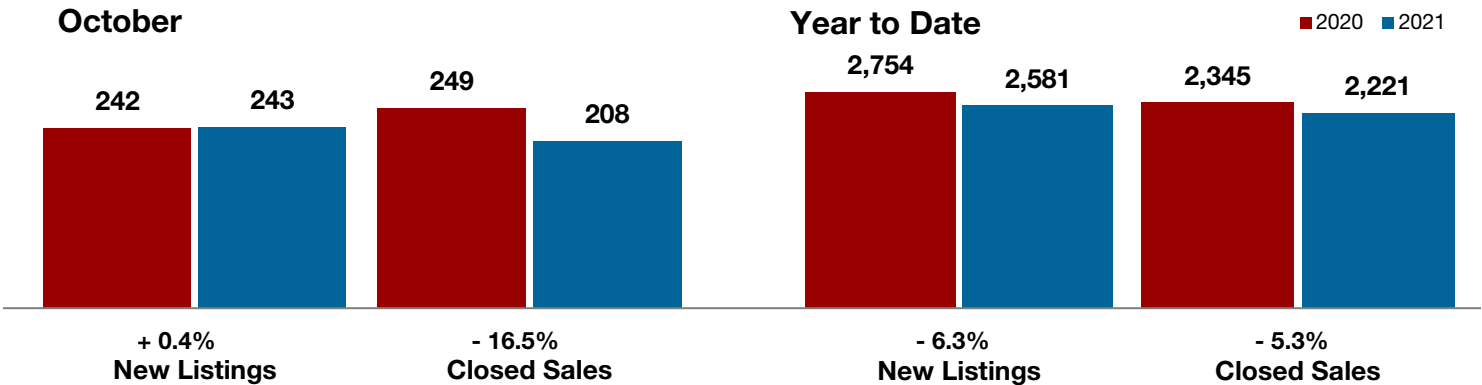
Change in
Closed Sales

Change in
Median Sales Price

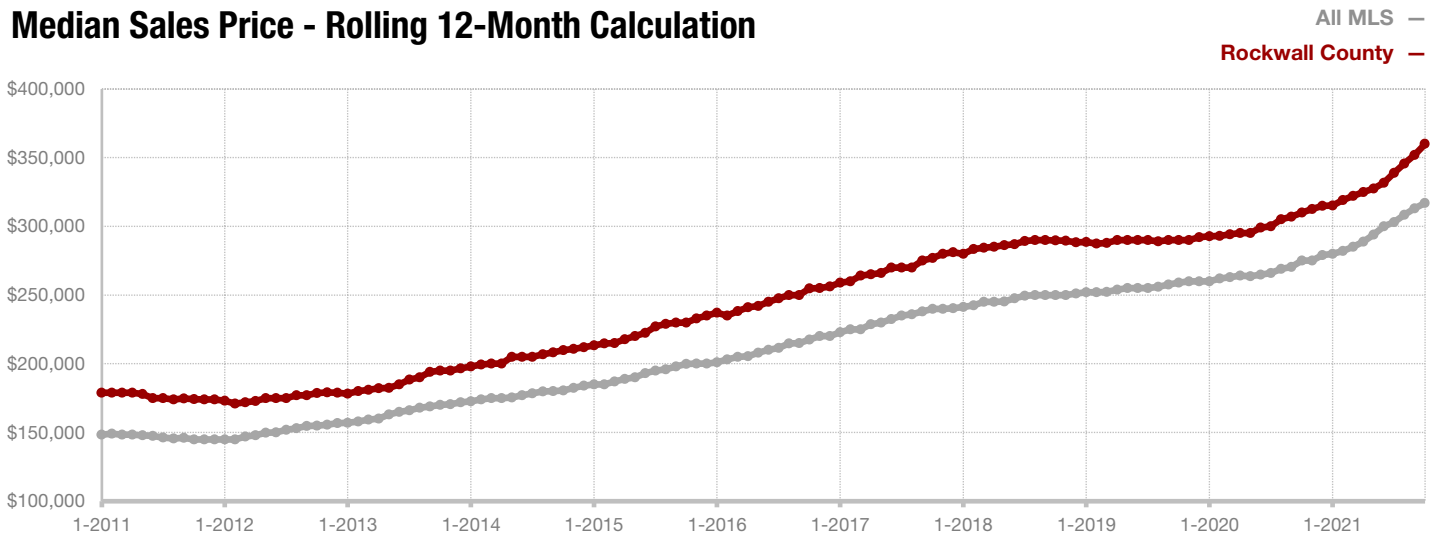
Rockwall County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	242	243	+ 0.4%	2,754	2,581	- 6.3%
Pending Sales	232	214	- 7.8%	2,508	2,297	- 8.4%
Closed Sales	249	208	- 16.5%	2,345	2,221	- 5.3%
Average Sales Price*	\$401,066	\$431,478	+ 7.6%	\$358,678	\$430,534	+ 20.0%
Median Sales Price*	\$322,509	\$385,350	+ 19.5%	\$311,940	\$365,000	+ 17.0%
Percent of Original List Price Received*	97.4%	100.7%	+ 3.4%	96.8%	101.9%	+ 5.3%
Days on Market Until Sale	42	27	- 35.7%	59	25	- 57.6%
Inventory of Homes for Sale	385	321	- 16.6%	--	--	--
Months Supply of Inventory	1.6	1.4	- 12.5%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



Shackelford County

- 100.0% **- 100.0%** **--**

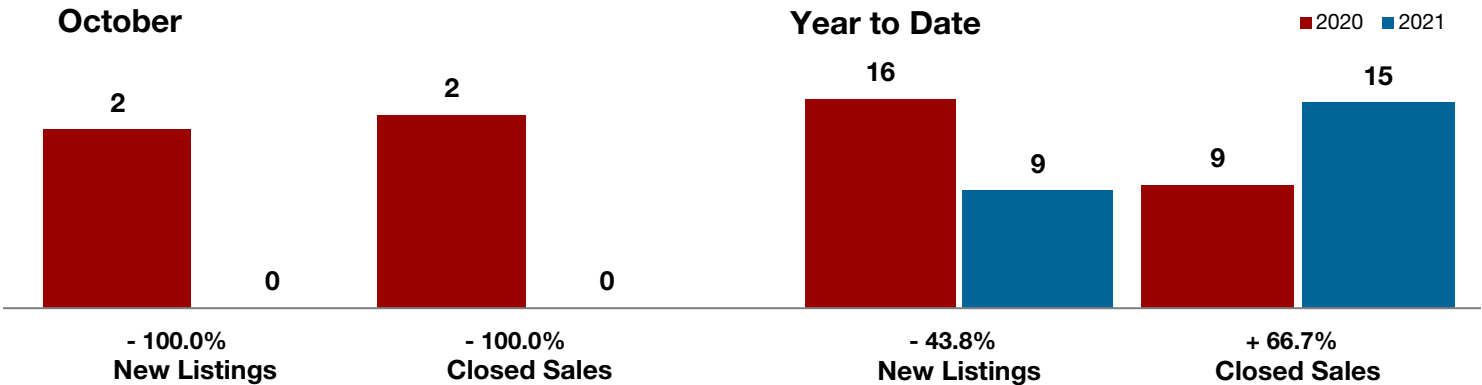
Change in
New Listings

Change in
Closed Sales

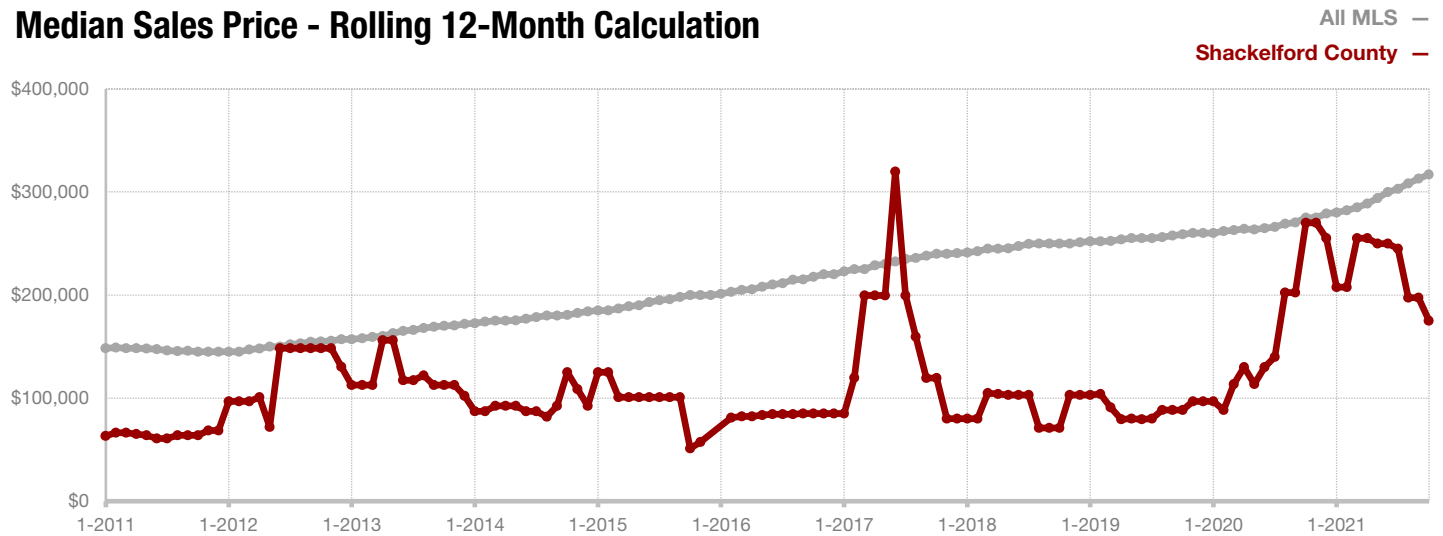
Change in
Median Sales Price

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	2	0	- 100.0%	16	9	- 43.8%
Pending Sales	2	0	- 100.0%	11	12	+ 9.1%
Closed Sales	2	0	- 100.0%	9	15	+ 66.7%
Average Sales Price*	\$337,500	--	--	\$256,778	\$216,500	- 15.7%
Median Sales Price*	\$337,500	--	--	\$255,000	\$175,000	- 31.4%
Percent of Original List Price Received*	93.8%	--	--	101.9%	89.8%	- 11.9%
Days on Market Until Sale	40	--	--	51	100	+ 96.1%
Inventory of Homes for Sale	8	0	- 100.0%	--	--	--
Months Supply of Inventory	5.1	--	--	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 4.3%

- 27.6%

+ 13.0%

Change in
New Listings

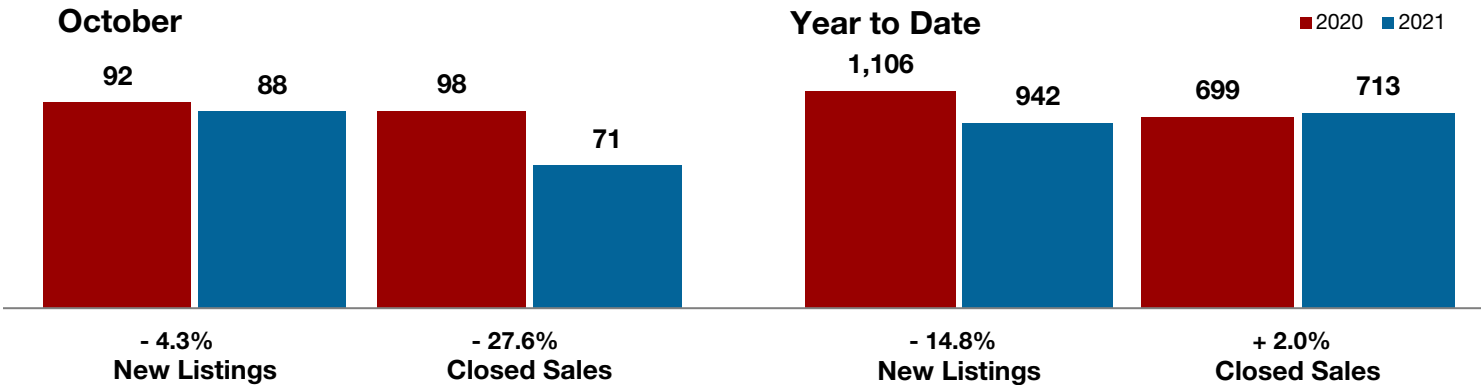
Change in
Closed Sales

Change in
Median Sales Price

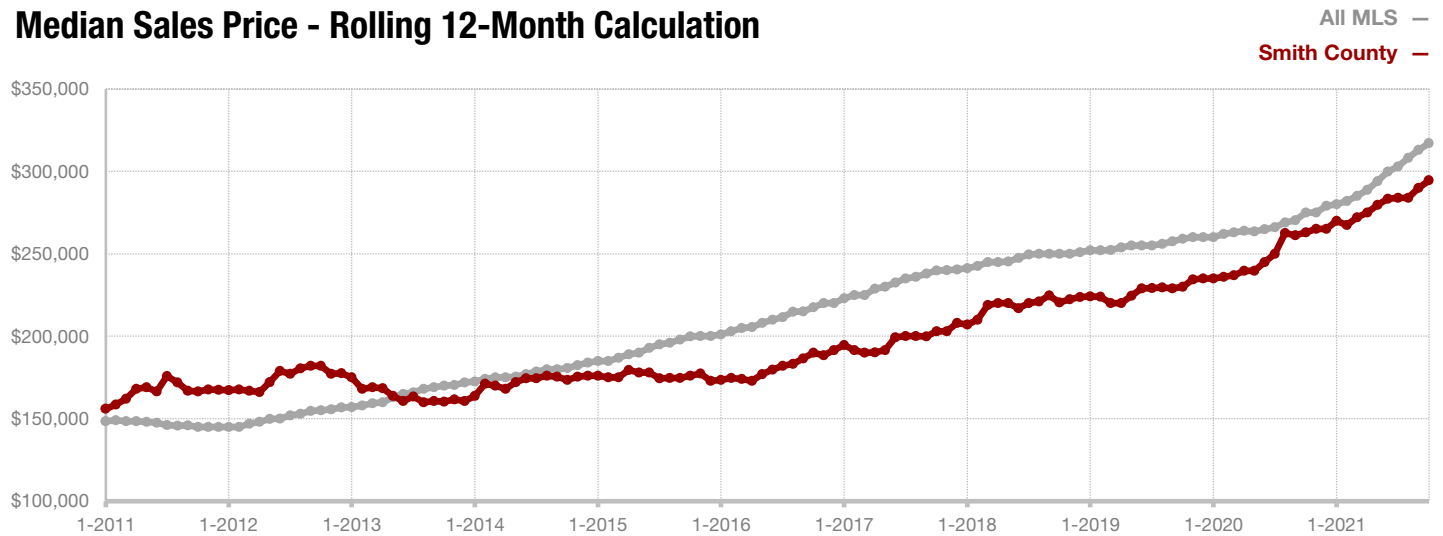
Smith County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	92	88	- 4.3%	1,106	942	- 14.8%
Pending Sales	95	64	- 32.6%	794	733	- 7.7%
Closed Sales	98	71	- 27.6%	699	713	+ 2.0%
Average Sales Price*	\$321,108	\$443,562	+ 38.1%	\$320,817	\$360,506	+ 12.4%
Median Sales Price*	\$265,450	\$300,000	+ 13.0%	\$265,000	\$299,000	+ 12.8%
Percent of Original List Price Received*	97.3%	96.0%	- 1.3%	96.5%	97.6%	+ 1.1%
Days on Market Until Sale	45	39	- 13.3%	56	43	- 23.2%
Inventory of Homes for Sale	248	158	- 36.3%	--	--	--
Months Supply of Inventory	3.5	2.2	- 37.1%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 44.4%

+ 16.7%

+ 23.6%

Change in
New Listings

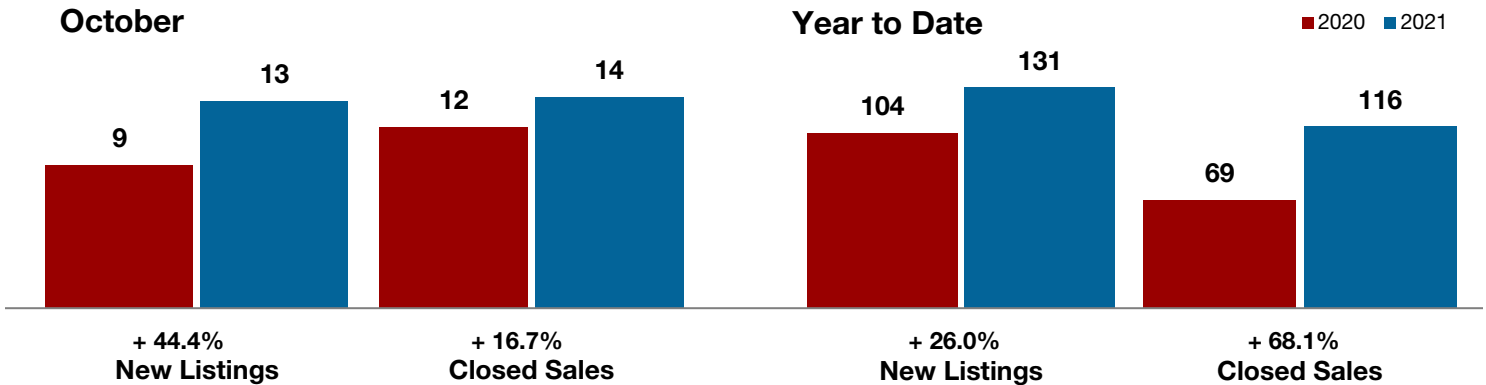
Change in
Closed Sales

Change in
Median Sales Price

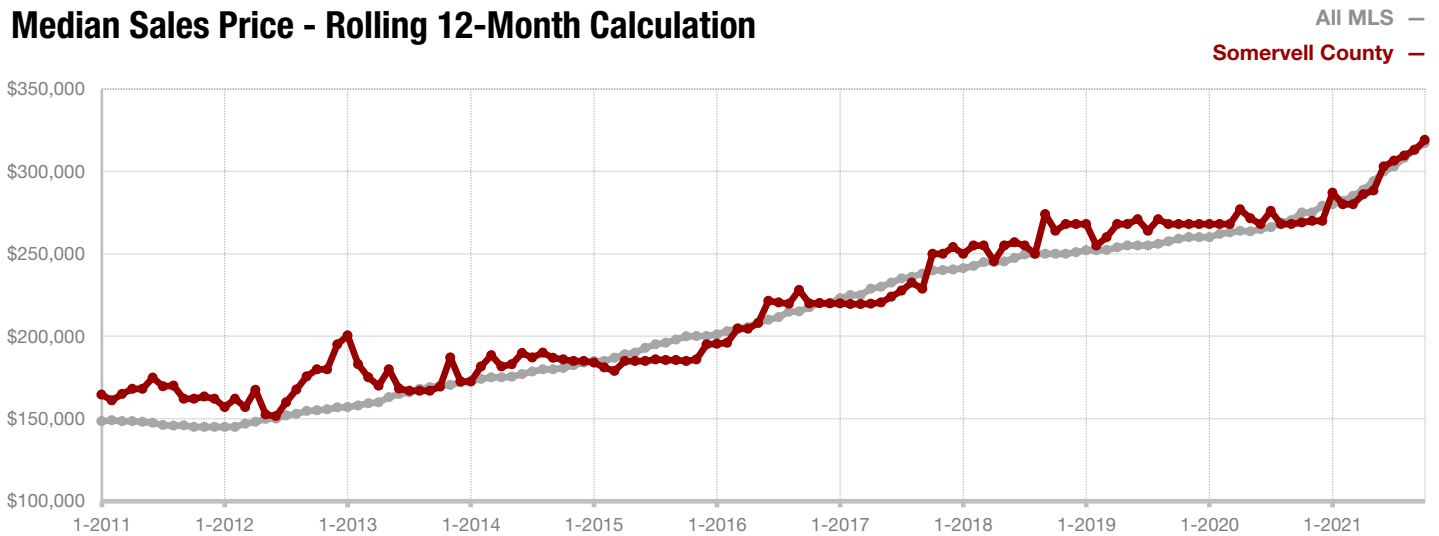
Somervell County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	9	13	+ 44.4%	104	131	+ 26.0%
Pending Sales	6	6	0.0%	70	109	+ 55.7%
Closed Sales	12	14	+ 16.7%	69	116	+ 68.1%
Average Sales Price*	\$261,071	\$356,992	+ 36.7%	\$278,160	\$365,529	+ 31.4%
Median Sales Price*	\$278,500	\$344,195	+ 23.6%	\$270,000	\$321,250	+ 19.0%
Percent of Original List Price Received*	92.8%	95.9%	+ 3.3%	94.9%	97.7%	+ 3.0%
Days on Market Until Sale	57	36	- 36.8%	61	55	- 9.8%
Inventory of Homes for Sale	34	22	- 35.3%	--	--	--
Months Supply of Inventory	5.3	2.0	- 62.3%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 750.0%

+ 28.6%

- 8.6%

Change in
New Listings

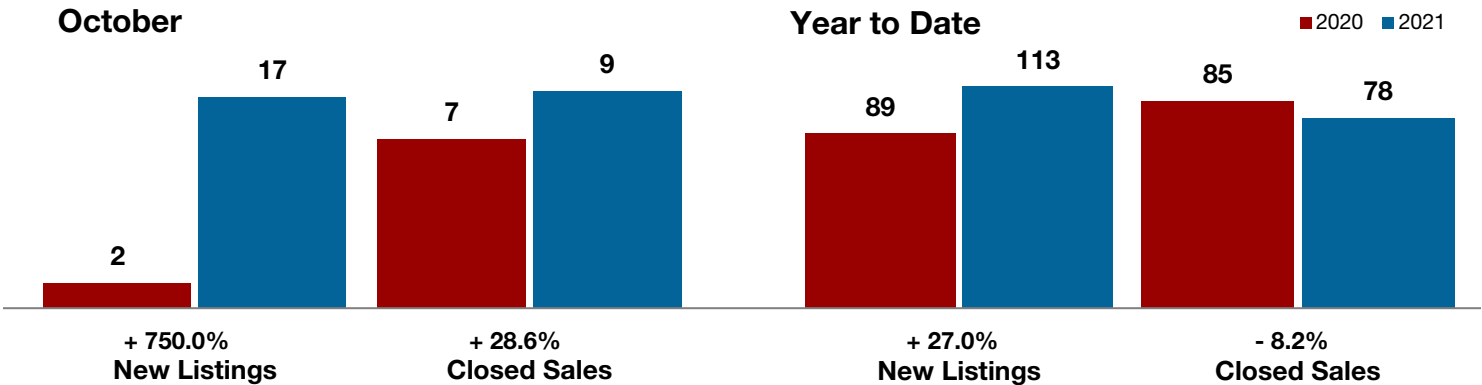
Change in
Closed Sales

Change in
Median Sales Price

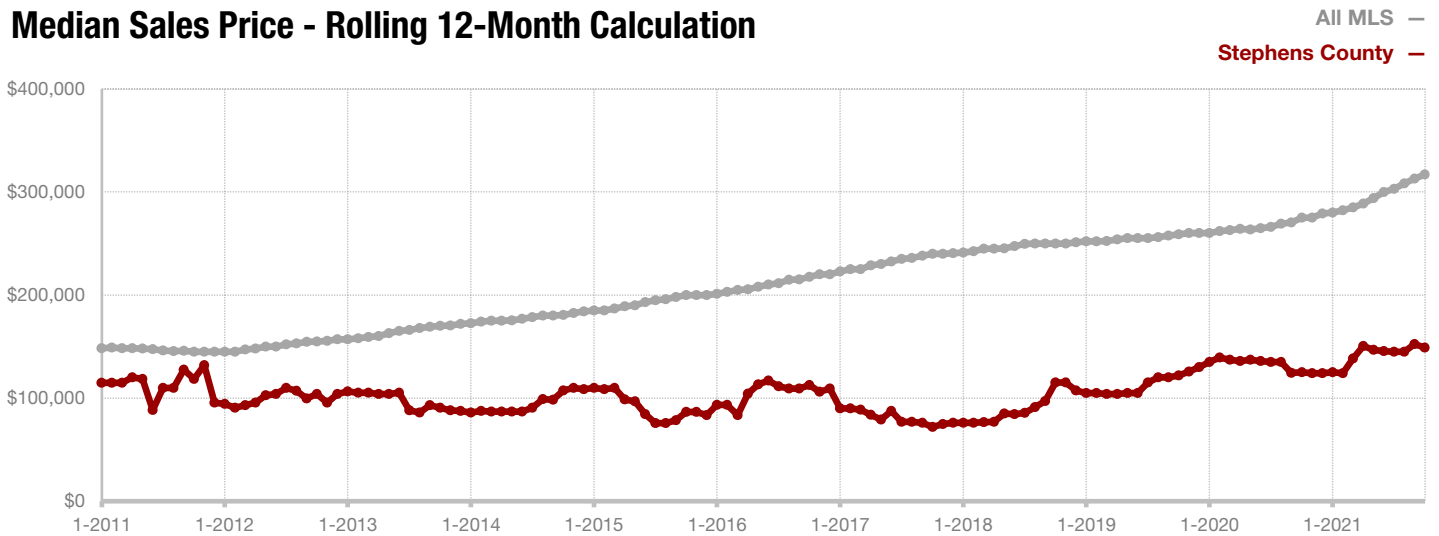
Stephens County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	2	17	+ 750.0%	89	113	+ 27.0%
Pending Sales	6	9	+ 50.0%	89	85	- 4.5%
Closed Sales	7	9	+ 28.6%	85	78	- 8.2%
Average Sales Price*	\$177,271	\$213,478	+ 20.4%	\$171,446	\$225,755	+ 31.7%
Median Sales Price*	\$175,000	\$160,000	- 8.6%	\$124,000	\$152,500	+ 23.0%
Percent of Original List Price Received*	89.4%	95.6%	+ 6.9%	88.8%	93.5%	+ 5.3%
Days on Market Until Sale	109	15	- 86.2%	103	53	- 48.5%
Inventory of Homes for Sale	39	42	+ 7.7%	--	--	--
Months Supply of Inventory	4.8	5.1	+ 6.3%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



Stonewall County

0.0%

- 100.0%

--

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

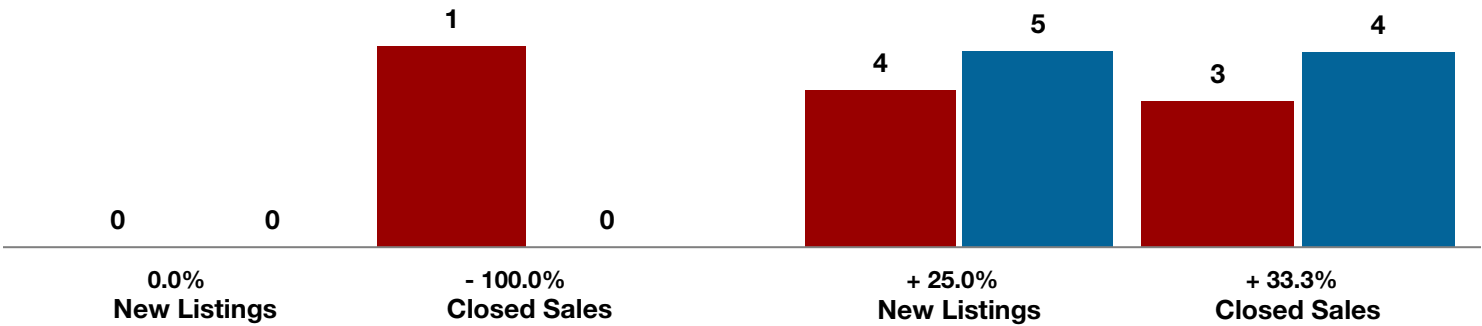
	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	0	0	0.0%	4	5	+ 25.0%
Pending Sales	0	0	0.0%	4	4	0.0%
Closed Sales	1	0	- 100.0%	3	4	+ 33.3%
Average Sales Price*	\$125,000	--	--	\$175,331	\$201,375	+ 14.9%
Median Sales Price*	\$125,000	--	--	\$175,331	\$182,500	+ 4.1%
Percent of Original List Price Received*	90.3%	--	--	95.3%	90.8%	- 4.7%
Days on Market Until Sale	49	--	--	90	85	- 5.6%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	--	0.8	--	--	--	--

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October

Year to Date

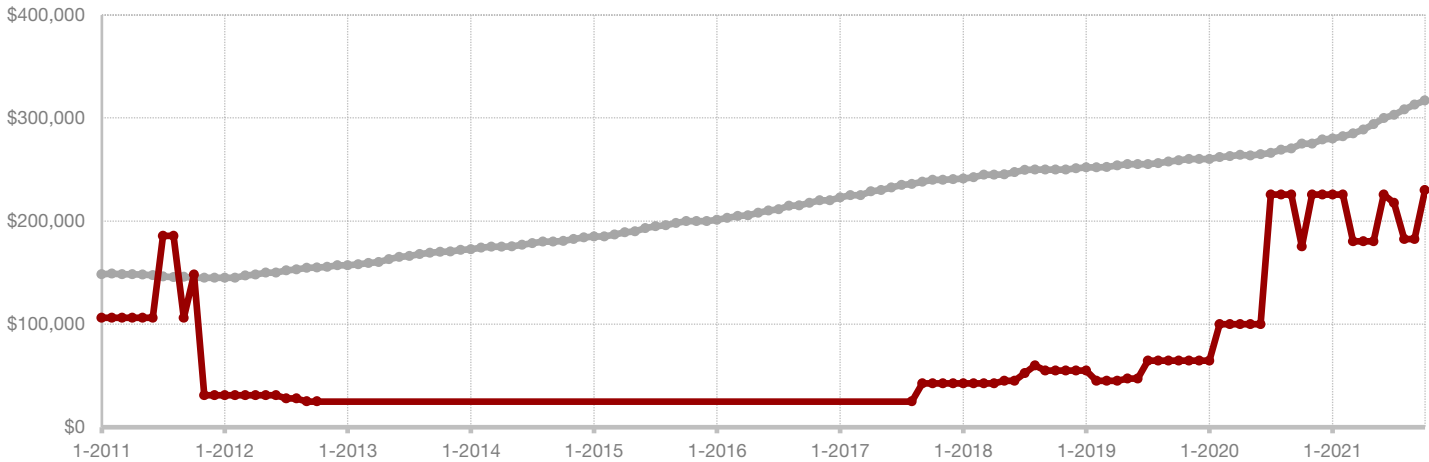
■ 2020 ■ 2021



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Stonewall County —



Local Market Update – October 2021

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- 4.7%

- 10.0%

+ 19.2%

Change in
New Listings

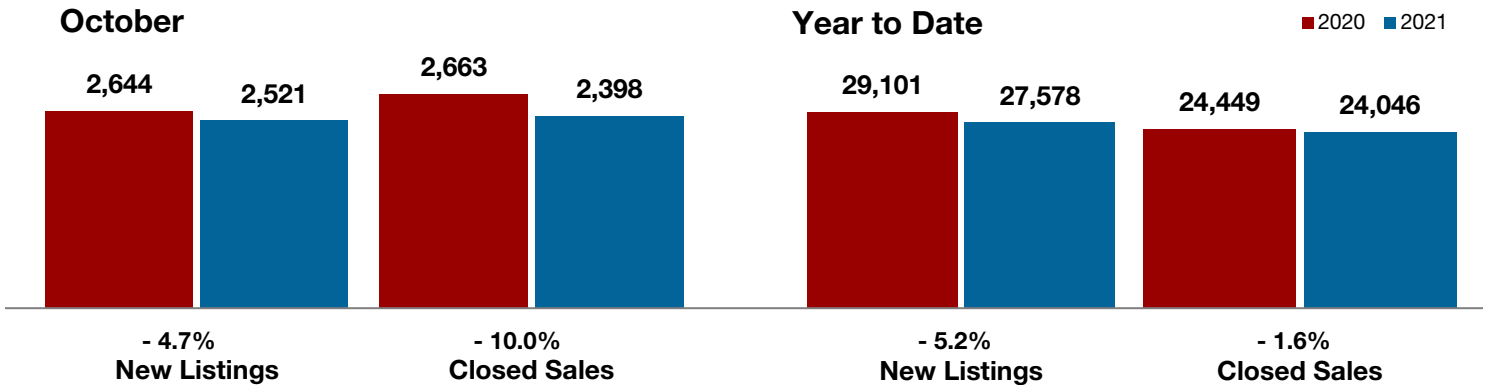
Change in
Closed Sales

Change in
Median Sales Price

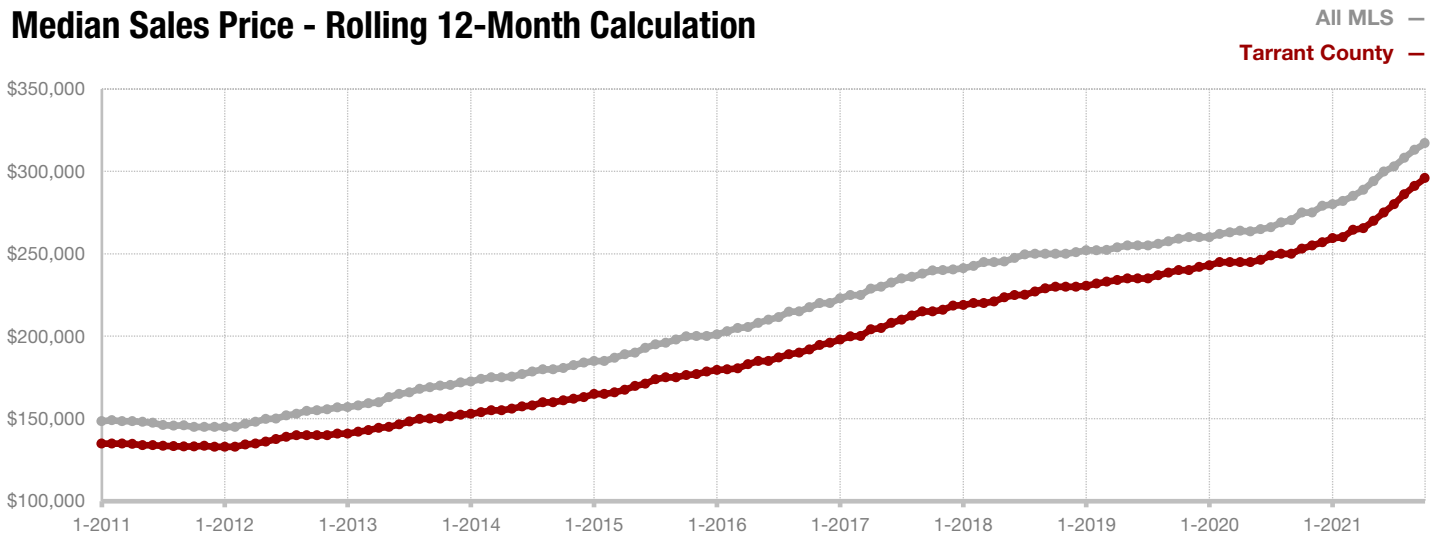
Tarrant County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	2,644	2,521	- 4.7%	29,101	27,578	- 5.2%
Pending Sales	2,457	2,295	- 6.6%	25,748	24,856	- 3.5%
Closed Sales	2,663	2,398	- 10.0%	24,449	24,046	- 1.6%
Average Sales Price*	\$325,461	\$368,464	+ 13.2%	\$306,723	\$368,650	+ 20.2%
Median Sales Price*	\$265,000	\$316,000	+ 19.2%	\$255,000	\$300,001	+ 17.6%
Percent of Original List Price Received*	98.6%	100.8%	+ 2.2%	97.8%	101.7%	+ 4.0%
Days on Market Until Sale	31	20	- 35.5%	37	20	- 45.9%
Inventory of Homes for Sale	3,451	2,495	- 27.7%	--	--	--
Months Supply of Inventory	1.4	1.0	- 28.6%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 3.5%

- 1.9%

+ 11.0%

Change in
New Listings

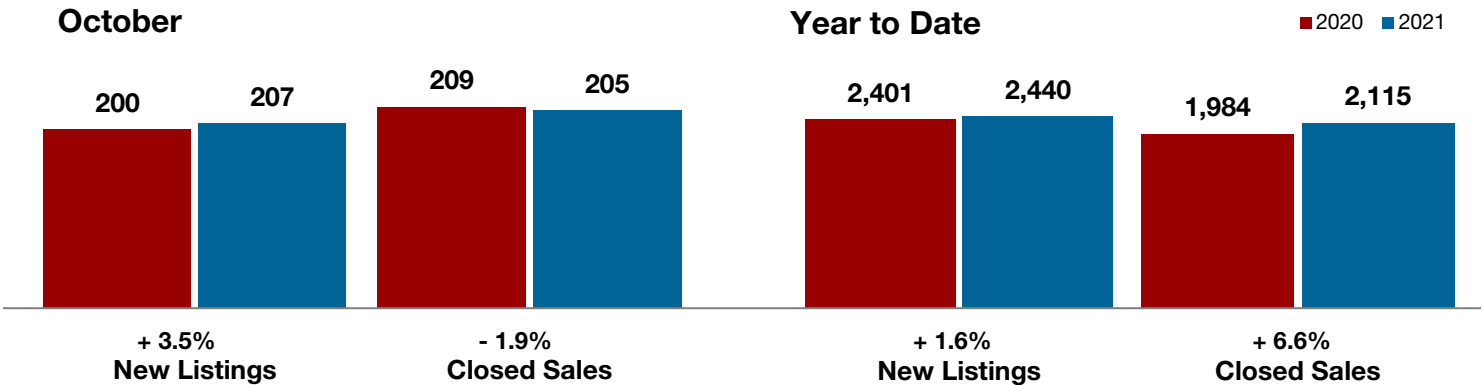
Change in
Closed Sales

Change in
Median Sales Price

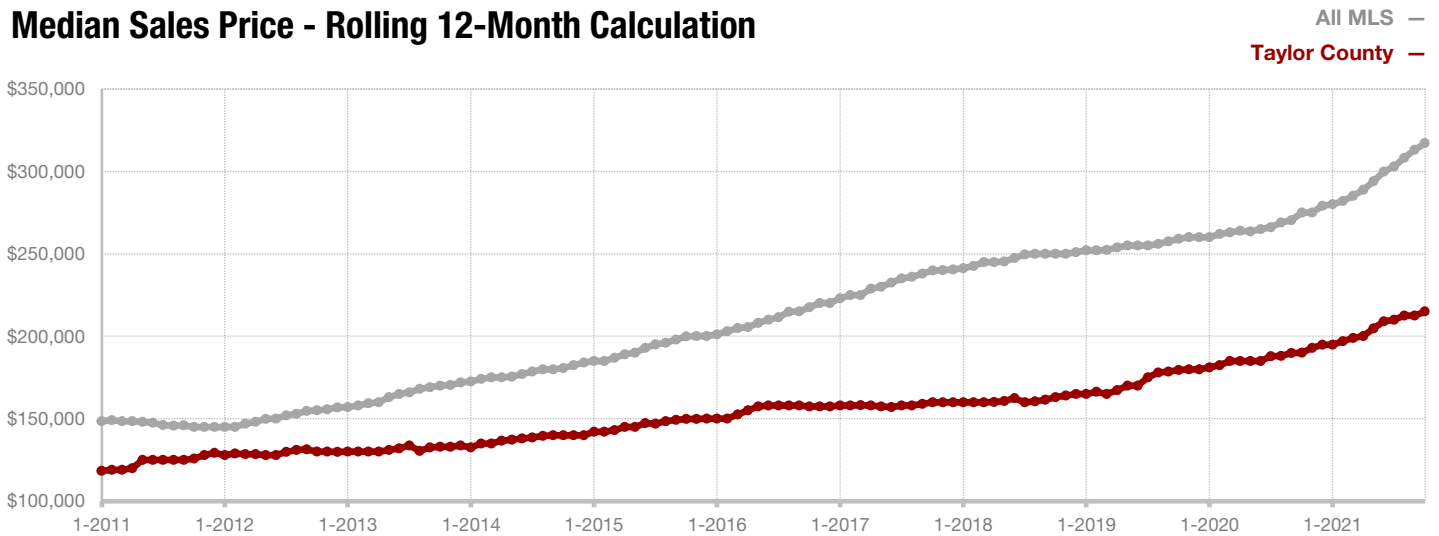
Taylor County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	200	207	+ 3.5%	2,401	2,440	+ 1.6%
Pending Sales	209	164	- 21.5%	2,151	2,159	+ 0.4%
Closed Sales	209	205	- 1.9%	1,984	2,115	+ 6.6%
Average Sales Price*	\$217,990	\$246,806	+ 13.2%	\$208,957	\$237,937	+ 13.9%
Median Sales Price*	\$200,000	\$222,000	+ 11.0%	\$192,700	\$215,050	+ 11.6%
Percent of Original List Price Received*	96.8%	98.2%	+ 1.4%	96.7%	98.2%	+ 1.6%
Days on Market Until Sale	41	25	- 39.0%	52	28	- 46.2%
Inventory of Homes for Sale	400	292	- 27.0%	--	--	--
Months Supply of Inventory	2.0	1.4	- 30.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 133.3%

- 20.0%

- 42.7%

Change in
New Listings

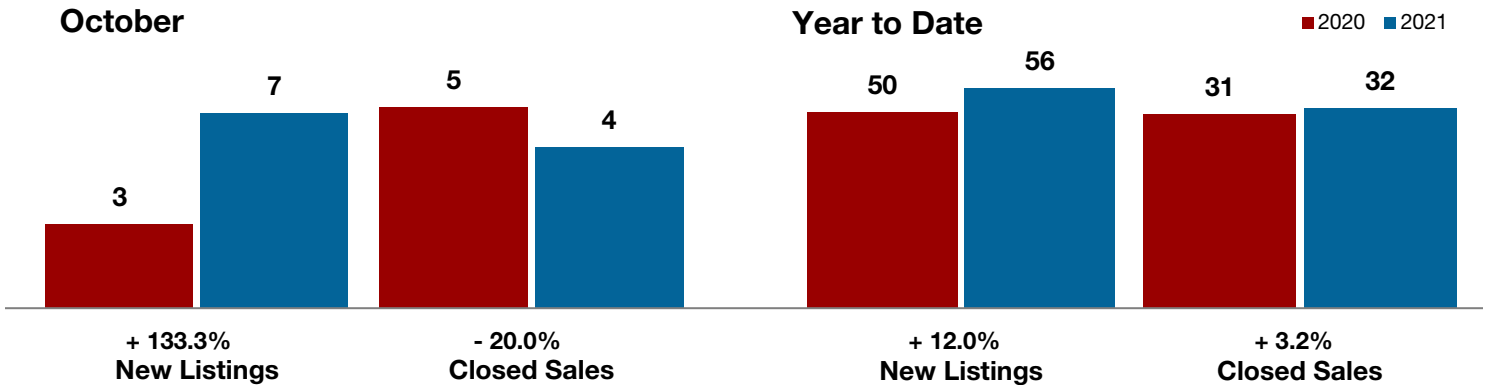
Change in
Closed Sales

Change in
Median Sales Price

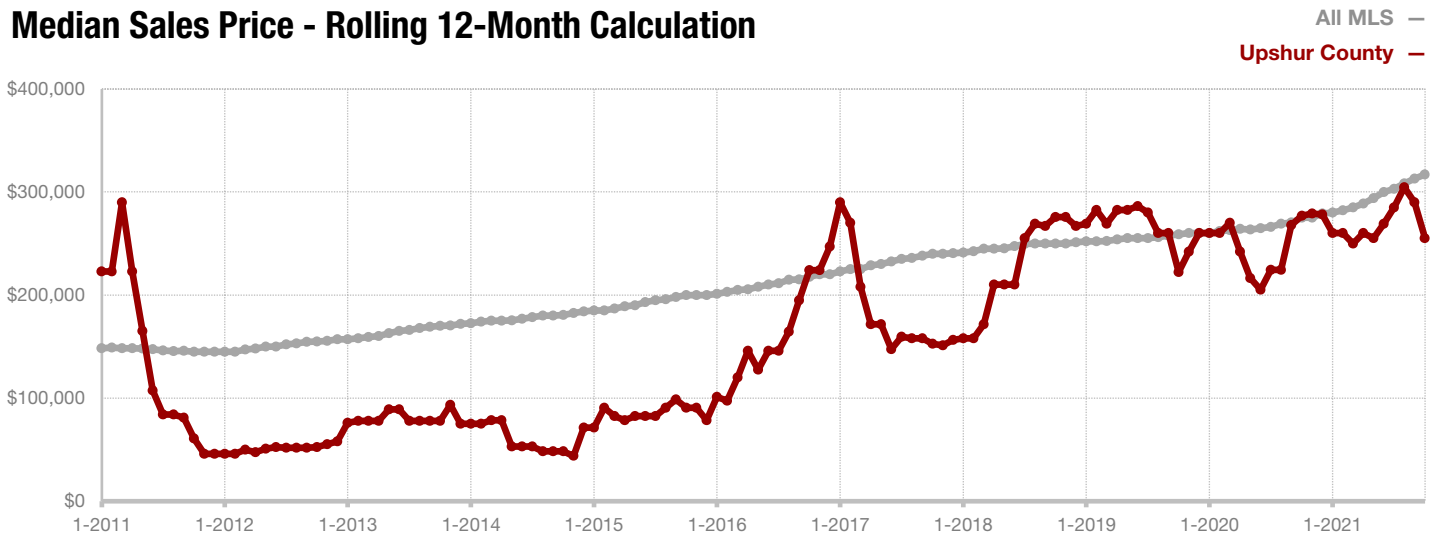
Upshur County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	3	7	+ 133.3%	50	56	+ 12.0%
Pending Sales	5	3	- 40.0%	34	36	+ 5.9%
Closed Sales	5	4	- 20.0%	31	32	+ 3.2%
Average Sales Price*	\$490,600	\$186,800	- 61.9%	\$306,219	\$292,170	- 4.6%
Median Sales Price*	\$375,000	\$214,950	- 42.7%	\$278,000	\$249,950	- 10.1%
Percent of Original List Price Received*	94.9%	91.3%	- 3.8%	92.5%	92.5%	0.0%
Days on Market Until Sale	140	15	- 89.3%	105	51	- 51.4%
Inventory of Homes for Sale	20	16	- 20.0%	--	--	--
Months Supply of Inventory	5.3	4.6	- 13.2%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 7.1%

- 20.6%

+ 37.5%

Change in
New Listings

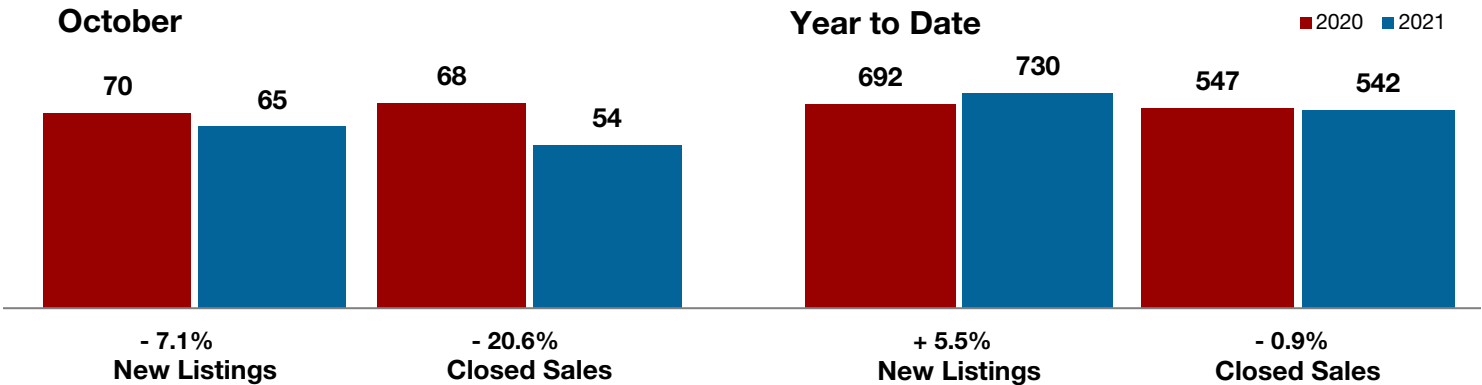
Change in
Closed Sales

Change in
Median Sales Price

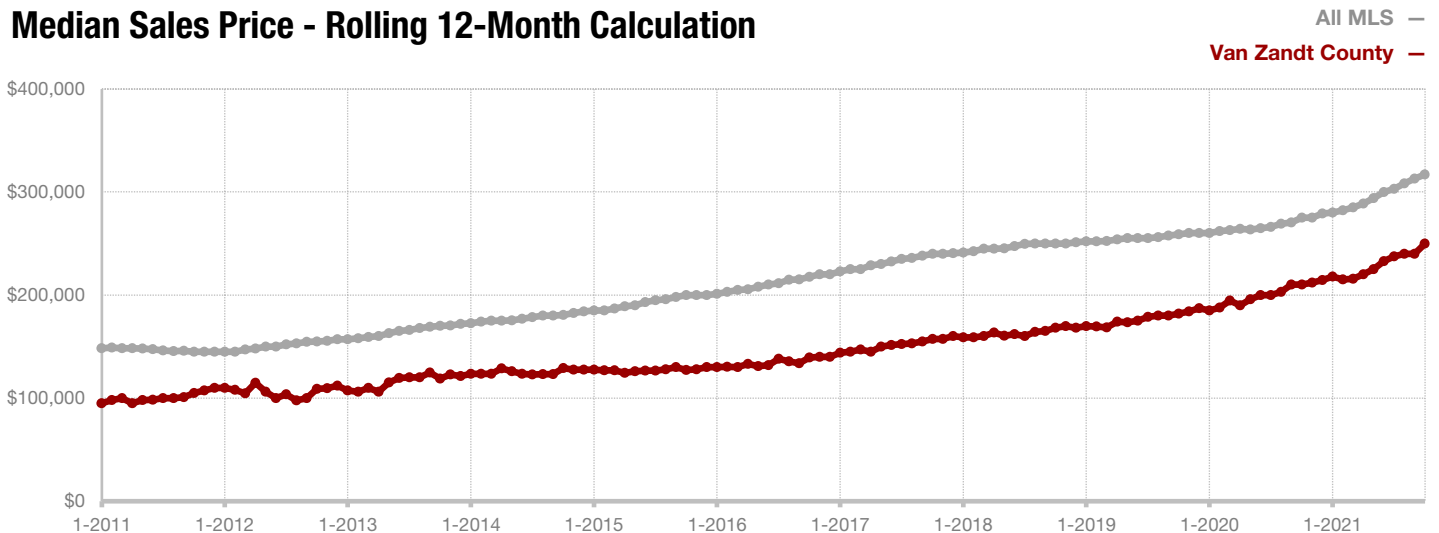
Van Zandt County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	70	65	- 7.1%	692	730	+ 5.5%
Pending Sales	67	53	- 20.9%	591	572	- 3.2%
Closed Sales	68	54	- 20.6%	547	542	- 0.9%
Average Sales Price*	\$252,015	\$376,502	+ 49.4%	\$245,408	\$315,708	+ 28.6%
Median Sales Price*	\$211,500	\$290,900	+ 37.5%	\$211,000	\$251,750	+ 19.3%
Percent of Original List Price Received*	94.1%	97.0%	+ 3.1%	94.8%	96.5%	+ 1.8%
Days on Market Until Sale	54	41	- 24.1%	67	44	- 34.3%
Inventory of Homes for Sale	158	154	- 2.5%	--	--	--
Months Supply of Inventory	2.9	2.8	- 3.4%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 43.5%

- 18.3%

+ 11.2%

Change in
New Listings

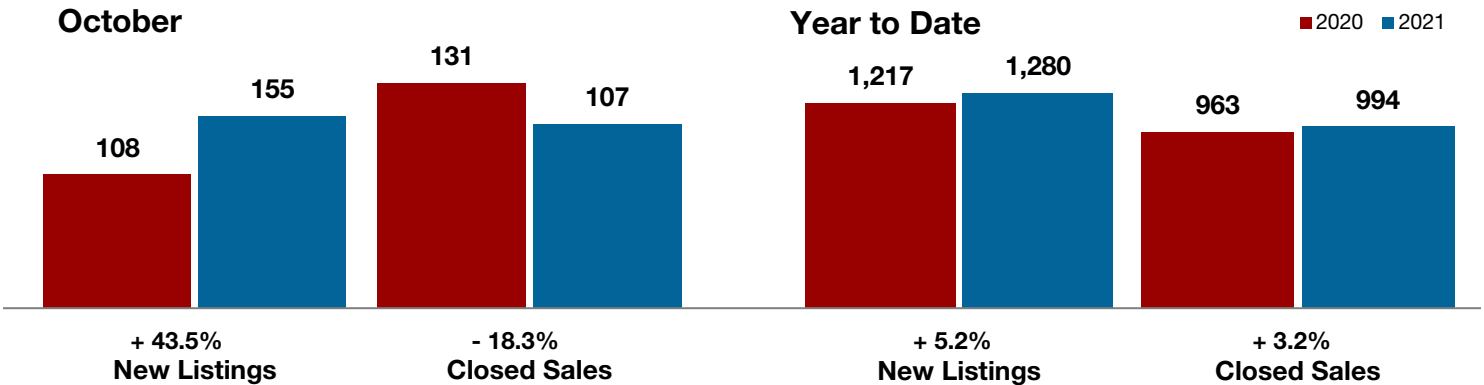
Change in
Closed Sales

Change in
Median Sales Price

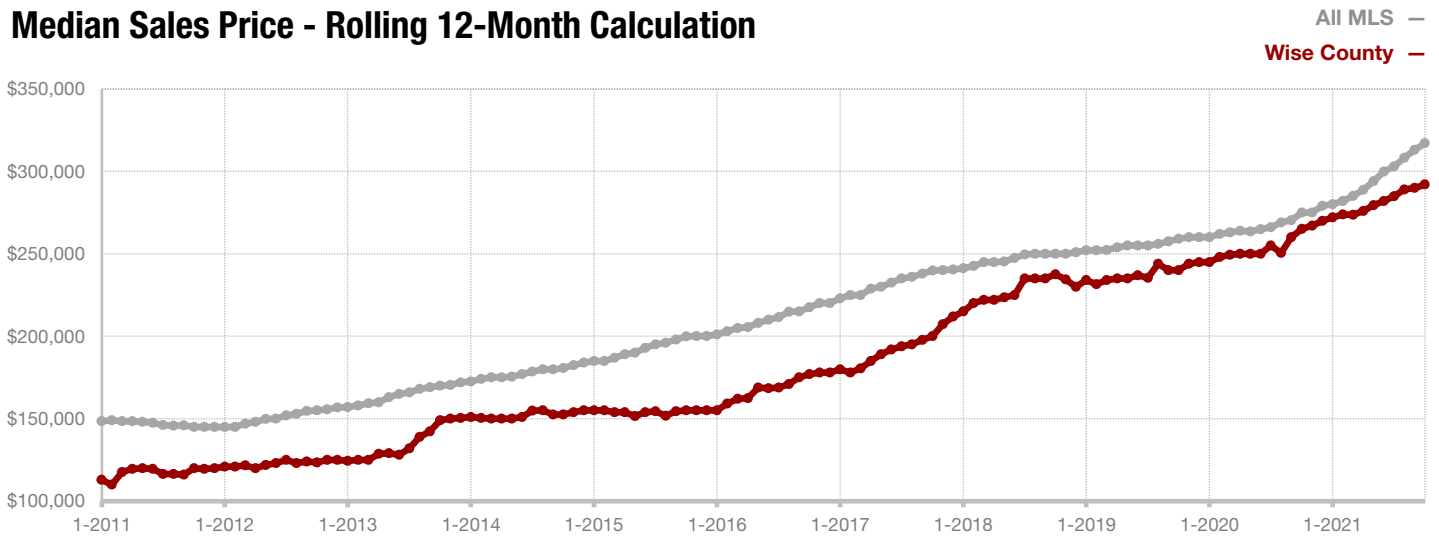
Wise County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	108	155	+ 43.5%	1,217	1,280	+ 5.2%
Pending Sales	107	111	+ 3.7%	1,067	1,047	- 1.9%
Closed Sales	131	107	- 18.3%	963	994	+ 3.2%
Average Sales Price*	\$328,542	\$380,870	+ 15.9%	\$295,888	\$361,134	+ 22.1%
Median Sales Price*	\$278,900	\$310,000	+ 11.2%	\$265,000	\$299,900	+ 13.2%
Percent of Original List Price Received*	98.2%	96.5%	- 1.7%	95.7%	98.7%	+ 3.1%
Days on Market Until Sale	42	39	- 7.1%	66	36	- 45.5%
Inventory of Homes for Sale	232	231	- 0.4%	--	--	--
Months Supply of Inventory	2.3	2.3	0.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

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+ 72.2%

- 18.8%

+ 13.6%

Change in
New Listings

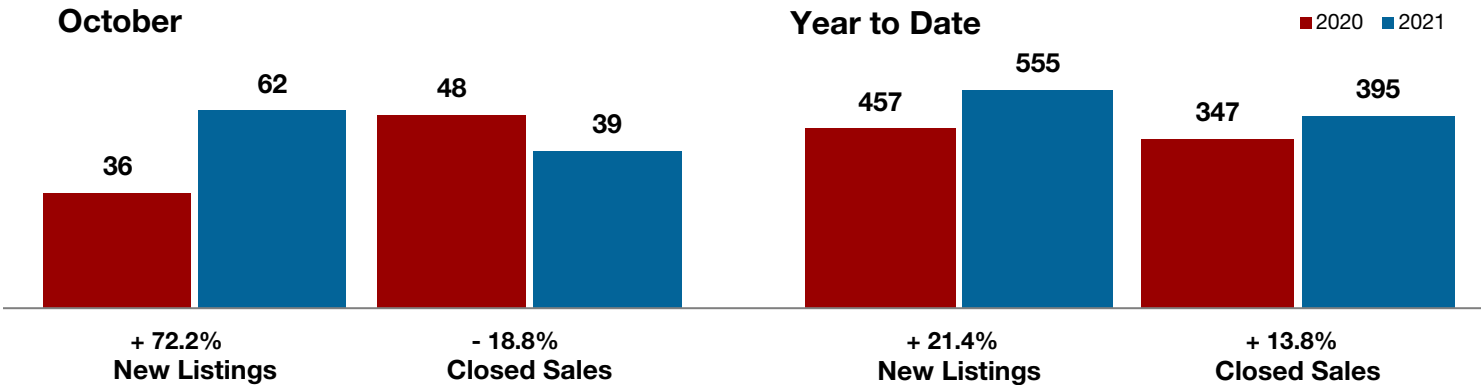
Change in
Closed Sales

Change in
Median Sales Price

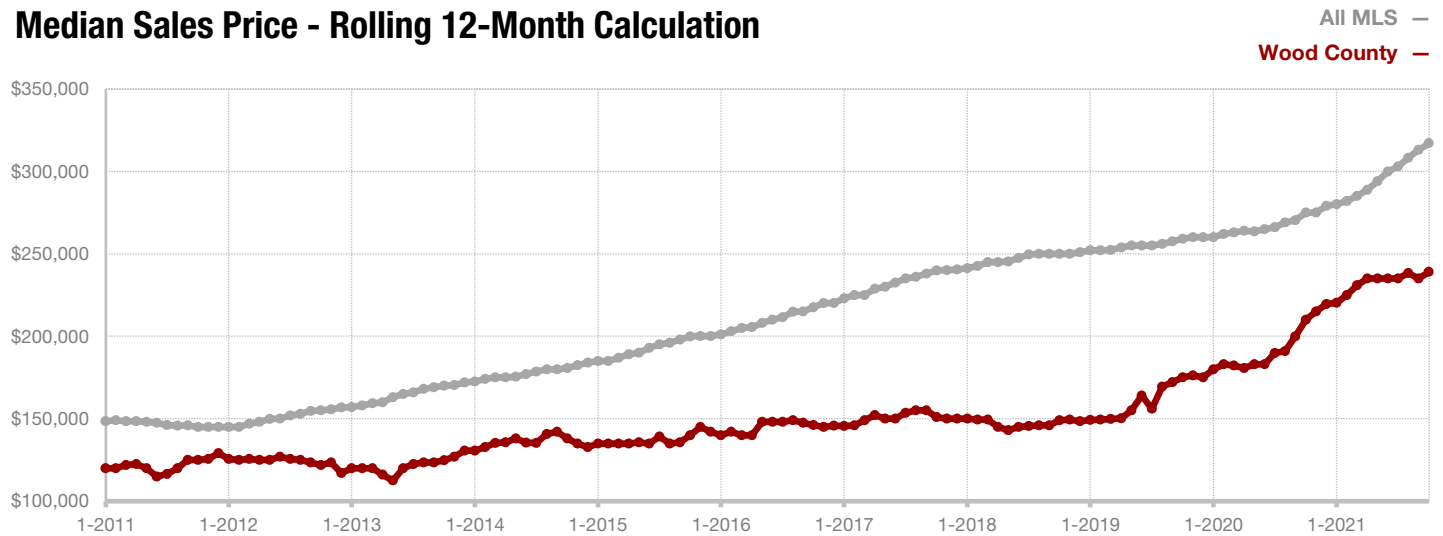
Wood County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	36	62	+ 72.2%	457	555	+ 21.4%
Pending Sales	40	43	+ 7.5%	387	433	+ 11.9%
Closed Sales	48	39	- 18.8%	347	395	+ 13.8%
Average Sales Price*	\$284,648	\$350,360	+ 23.1%	\$262,244	\$309,284	+ 17.9%
Median Sales Price*	\$242,000	\$275,000	+ 13.6%	\$221,750	\$240,500	+ 8.5%
Percent of Original List Price Received*	94.3%	97.5%	+ 3.4%	93.5%	96.9%	+ 3.6%
Days on Market Until Sale	55	44	- 20.0%	85	44	- 48.2%
Inventory of Homes for Sale	112	109	- 2.7%	--	--	--
Months Supply of Inventory	3.1	2.6	- 16.1%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



0.0%

- 23.1%

+ 31.7%

Change in
New Listings

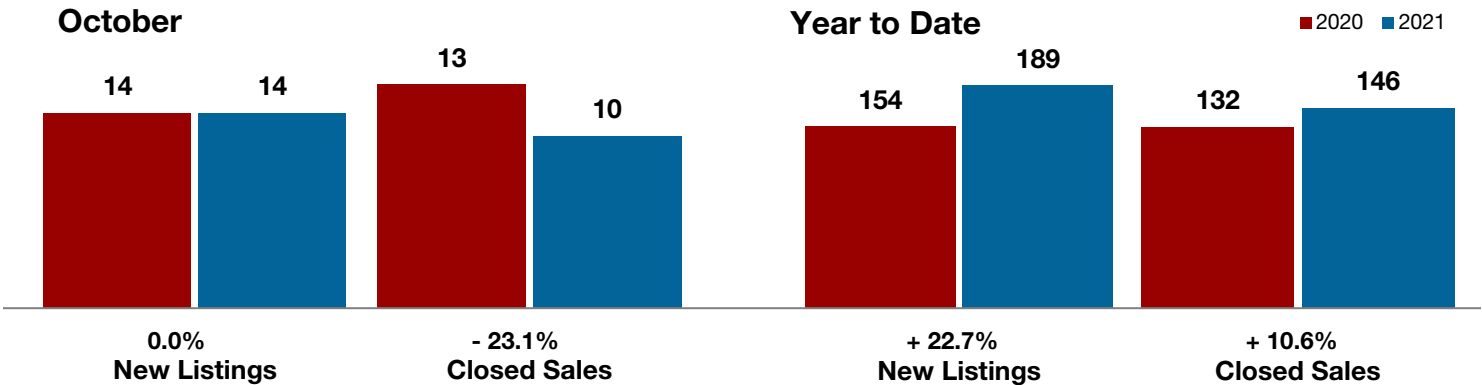
Change in
Closed Sales

Change in
Median Sales Price

Young County

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	14	14	0.0%	154	189	+ 22.7%
Pending Sales	7	11	+ 57.1%	142	152	+ 7.0%
Closed Sales	13	10	- 23.1%	132	146	+ 10.6%
Average Sales Price*	\$125,046	\$151,810	+ 21.4%	\$159,055	\$227,816	+ 43.2%
Median Sales Price*	\$112,600	\$148,350	+ 31.7%	\$129,000	\$175,000	+ 35.7%
Percent of Original List Price Received*	87.5%	93.0%	+ 6.3%	90.4%	94.8%	+ 4.9%
Days on Market Until Sale	84	42	- 50.0%	124	66	- 46.8%
Inventory of Homes for Sale	52	50	- 3.8%	--	--	--
Months Supply of Inventory	3.8	3.5	- 7.9%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation

