

Local Market Updates

A RESEARCH TOOL PROVIDED BY THE
NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



September 2021

Anderson County
Bosque County
Brown County
Callahan County
Clay County
Coleman County
Collin County
Comanche County
Cooke County
Dallas County
Delta County
Denton County
Eastland County
Ellis County
Erath County
Fannin County
Franklin County
Freestone County
Grayson County
Hamilton County
Harrison County
Henderson County
Hill County
Hood County
Hopkins County
Hunt County

Jack County
Johnson County
Jones County
Kaufman County
Lamar County
Limestone County
Montague County
Navarro County
Nolan County
Palo Pinto County
Parker County
Rains County
Rockwall County
Shackelford County
Smith County
Somervell County
Stephens County
Stonewall County
Tarrant County
Taylor County
Upshur County
Van Zandt County
Wise County
Wood County
Young County

Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 180.0%

- 28.6%

+ 24.2%

Change in
New Listings

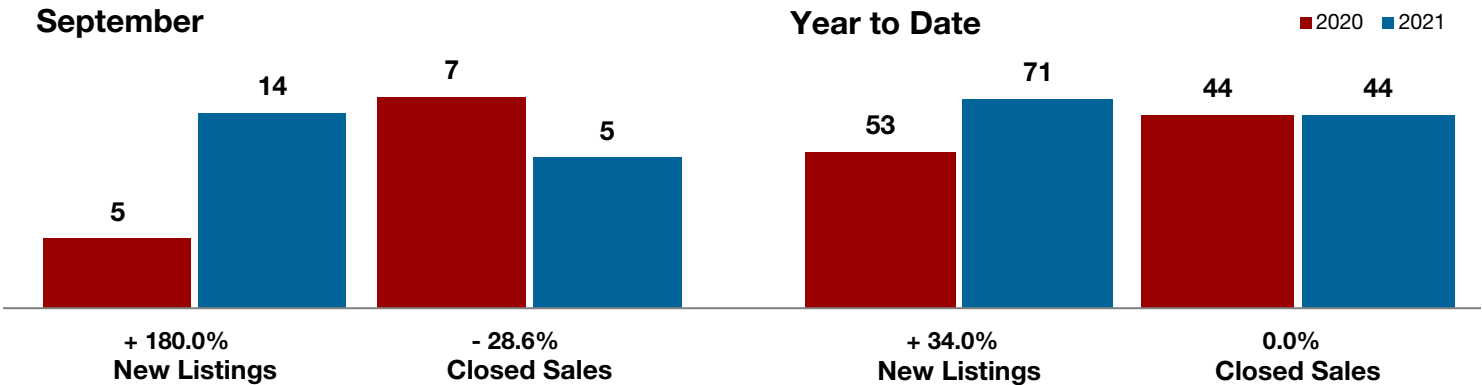
Change in
Closed Sales

Change in
Median Sales Price

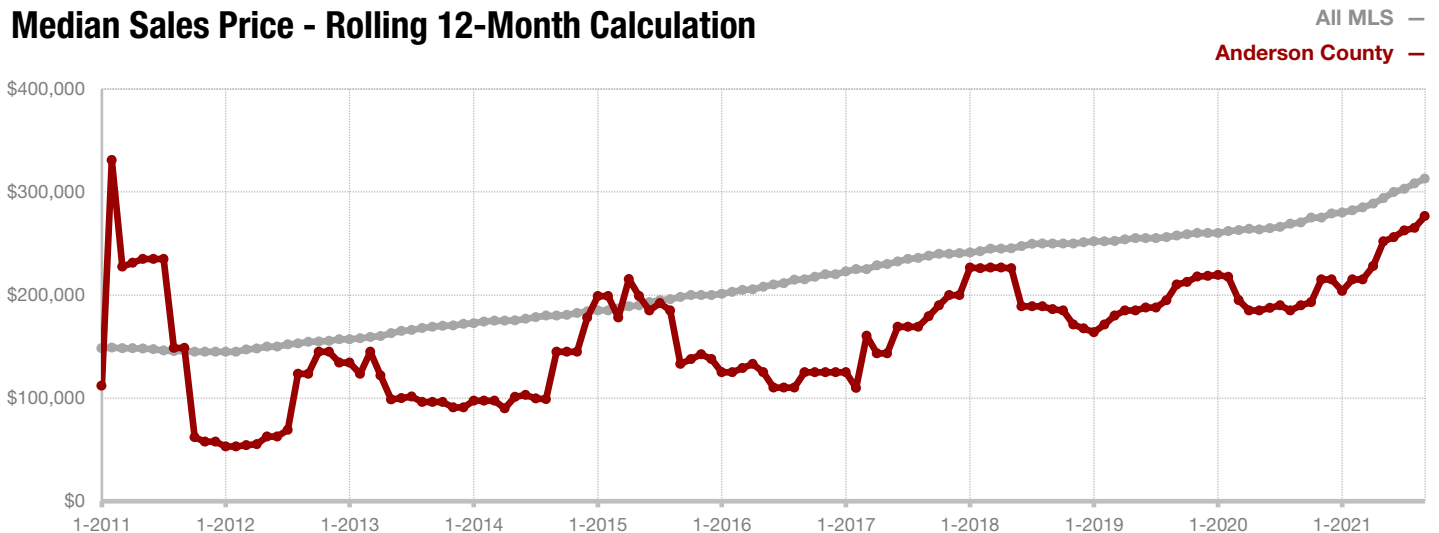
Anderson County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	5	14	+ 180.0%	53	71	+ 34.0%
Pending Sales	3	3	0.0%	43	43	0.0%
Closed Sales	7	5	- 28.6%	44	44	0.0%
Average Sales Price*	\$501,571	\$368,500	- 26.5%	\$276,084	\$290,897	+ 5.4%
Median Sales Price*	\$320,000	\$397,500	+ 24.2%	\$189,000	\$270,000	+ 42.9%
Percent of Original List Price Received*	94.7%	98.0%	+ 3.5%	93.5%	95.4%	+ 2.0%
Days on Market Until Sale	127	56	- 55.9%	99	52	- 47.5%
Inventory of Homes for Sale	20	24	+ 20.0%	--	--	--
Months Supply of Inventory	4.1	5.3	+ 25.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 25.0%

+ 16.7%

+ 62.3%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Bosque County

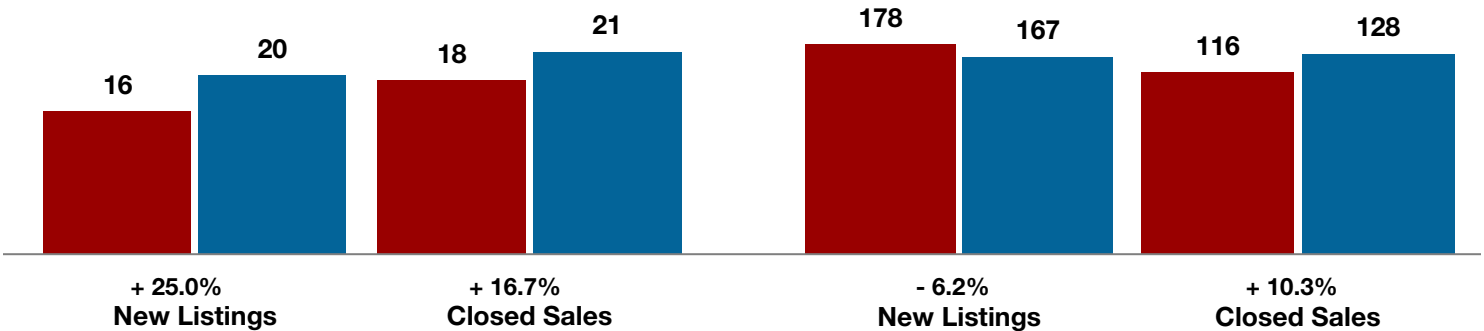
	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	16	20	+ 25.0%	178	167	- 6.2%
Pending Sales	10	12	+ 20.0%	127	132	+ 3.9%
Closed Sales	18	21	+ 16.7%	116	128	+ 10.3%
Average Sales Price*	\$345,642	\$450,886	+ 30.4%	\$266,792	\$582,803	+ 118.4%
Median Sales Price*	\$172,500	\$280,000	+ 62.3%	\$158,000	\$223,458	+ 41.4%
Percent of Original List Price Received*	91.7%	92.2%	+ 0.5%	90.6%	92.1%	+ 1.7%
Days on Market Until Sale	114	75	- 34.2%	102	77	- 24.5%
Inventory of Homes for Sale	67	62	- 7.5%	--	--	--
Months Supply of Inventory	5.1	4.2	- 20.0%	--	--	--

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September

Year to Date

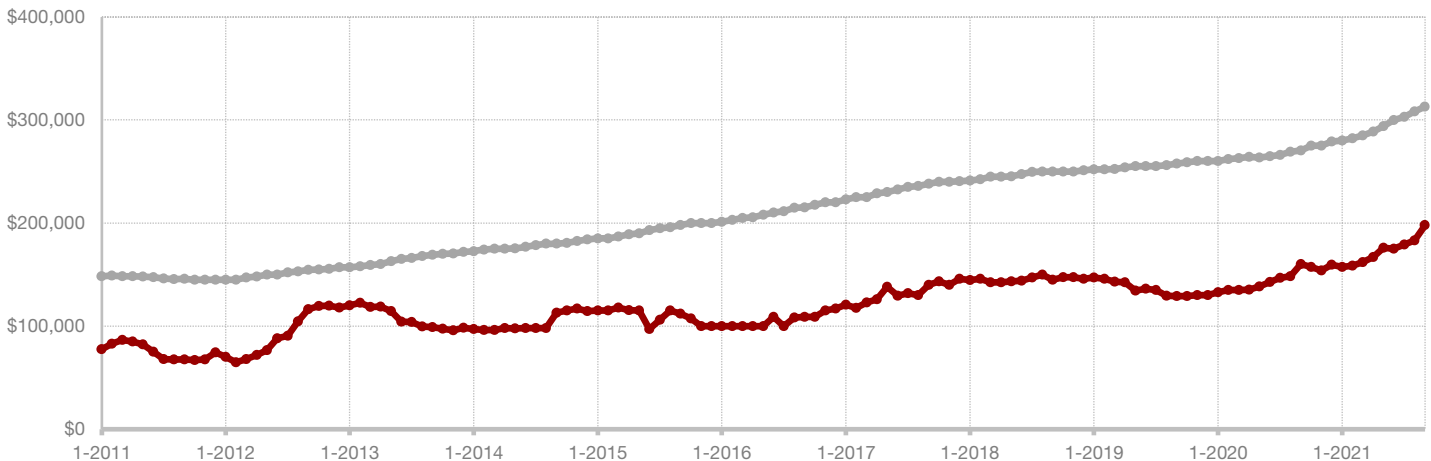
■ 2020 ■ 2021



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Bosque County —



Local Market Update – September 2021

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- 8.9%

+ 27.7%

+ 63.2%

Change in
New Listings

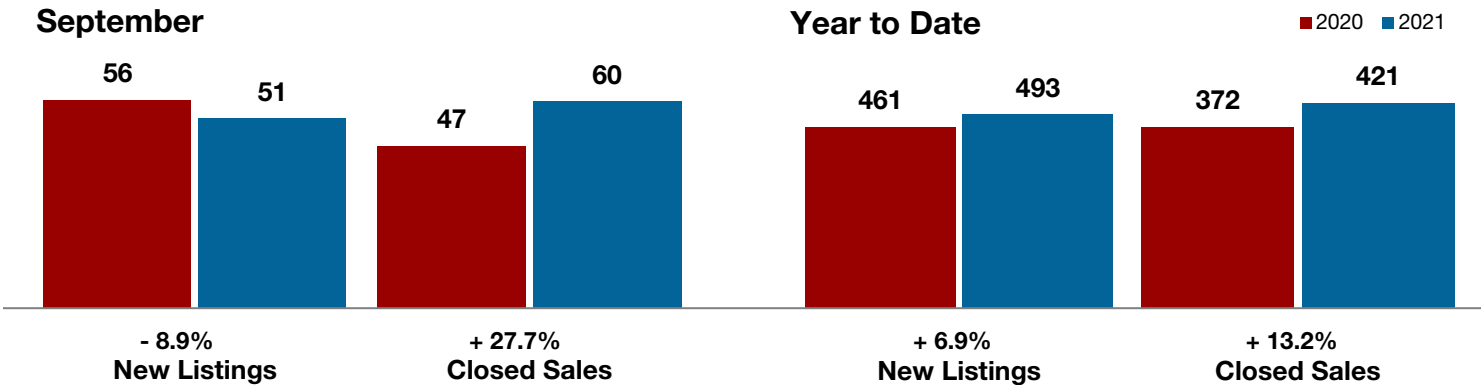
Change in
Closed Sales

Change in
Median Sales Price

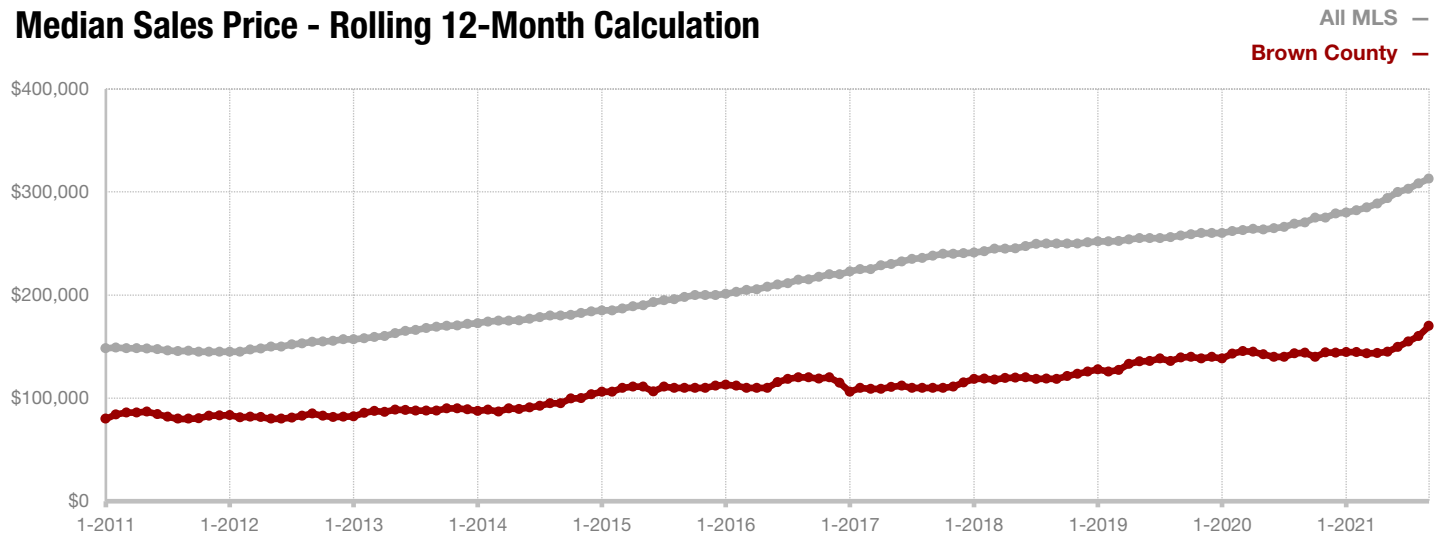
Brown County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	56	51	- 8.9%	461	493	+ 6.9%
Pending Sales	53	33	- 37.7%	402	411	+ 2.2%
Closed Sales	47	60	+ 27.7%	372	421	+ 13.2%
Average Sales Price*	\$205,514	\$299,302	+ 45.6%	\$175,810	\$241,448	+ 37.3%
Median Sales Price*	\$144,000	\$235,000	+ 63.2%	\$140,000	\$175,000	+ 25.0%
Percent of Original List Price Received*	94.7%	95.1%	+ 0.4%	93.5%	95.8%	+ 2.5%
Days on Market Until Sale	55	48	- 12.7%	80	52	- 35.0%
Inventory of Homes for Sale	145	106	- 26.9%	--	--	--
Months Supply of Inventory	3.6	2.4	- 50.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 90.0%

+ 6.3%

- 8.9%

Change in
New Listings

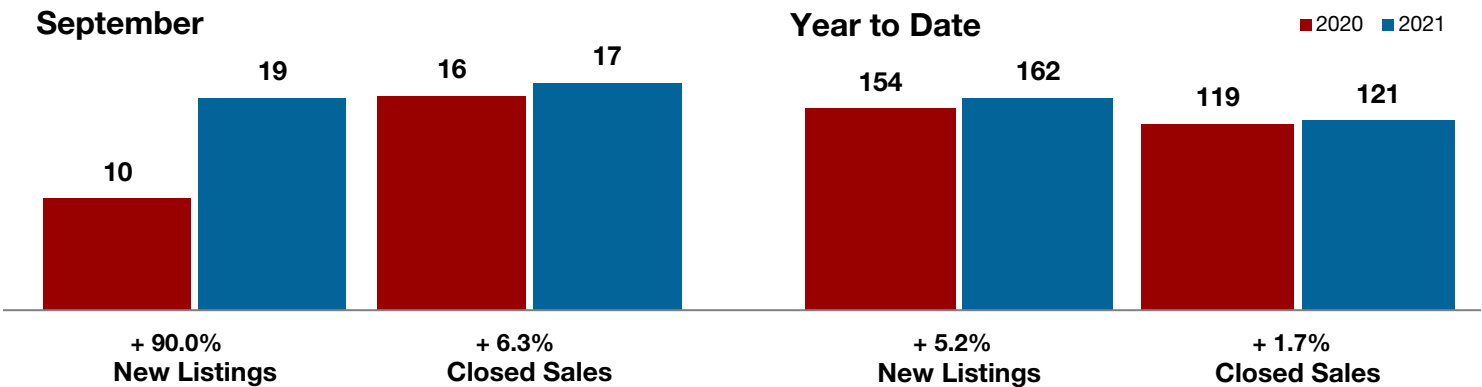
Change in
Closed Sales

Change in
Median Sales Price

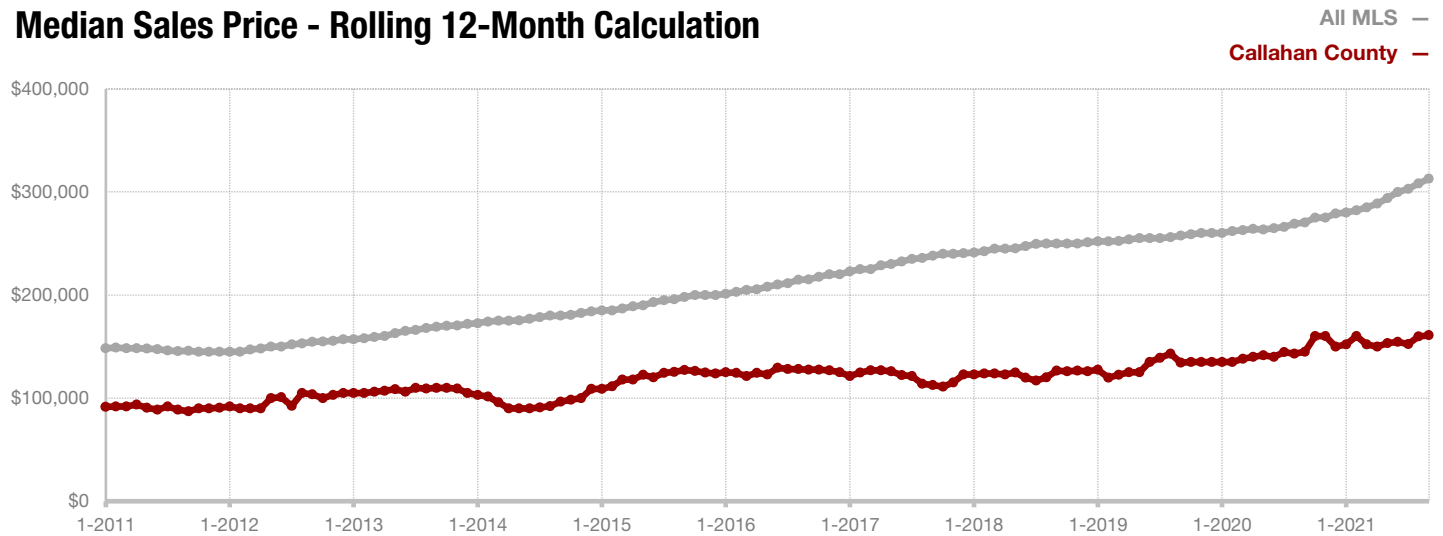
Callahan County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	10	19	+ 90.0%	154	162	+ 5.2%
Pending Sales	11	9	- 18.2%	129	126	- 2.3%
Closed Sales	16	17	+ 6.3%	119	121	+ 1.7%
Average Sales Price*	\$206,300	\$244,282	+ 18.4%	\$180,718	\$217,474	+ 20.3%
Median Sales Price*	\$197,500	\$180,000	- 8.9%	\$152,200	\$165,000	+ 8.4%
Percent of Original List Price Received*	94.4%	98.5%	+ 4.3%	94.3%	97.2%	+ 3.1%
Days on Market Until Sale	53	10	- 81.1%	51	43	- 15.7%
Inventory of Homes for Sale	36	38	+ 5.6%	--	--	--
Months Supply of Inventory	2.8	2.8	0.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

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- 80.0%

0.0%

--

Change in
New Listings

Change in
Closed Sales

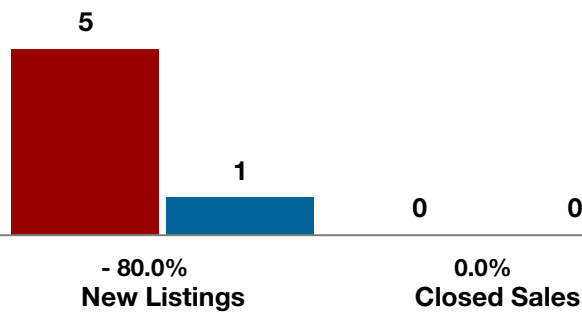
Change in
Median Sales Price

Clay County

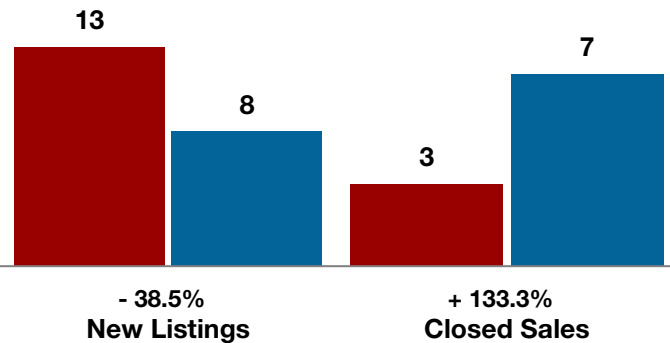
	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	5	1	- 80.0%	13	8	- 38.5%
Pending Sales	1	0	- 100.0%	3	7	+ 133.3%
Closed Sales	0	0	0.0%	3	7	+ 133.3%
Average Sales Price*	--	--	--	\$243,967	\$598,143	+ 145.2%
Median Sales Price*	--	--	--	\$247,000	\$700,000	+ 183.4%
Percent of Original List Price Received*	--	--	--	99.3%	90.4%	- 9.0%
Days on Market Until Sale	--	--	--	38	84	+ 121.1%
Inventory of Homes for Sale	11	4	- 63.6%	--	--	--
Months Supply of Inventory	7.9	2.5	- 62.5%	--	--	--

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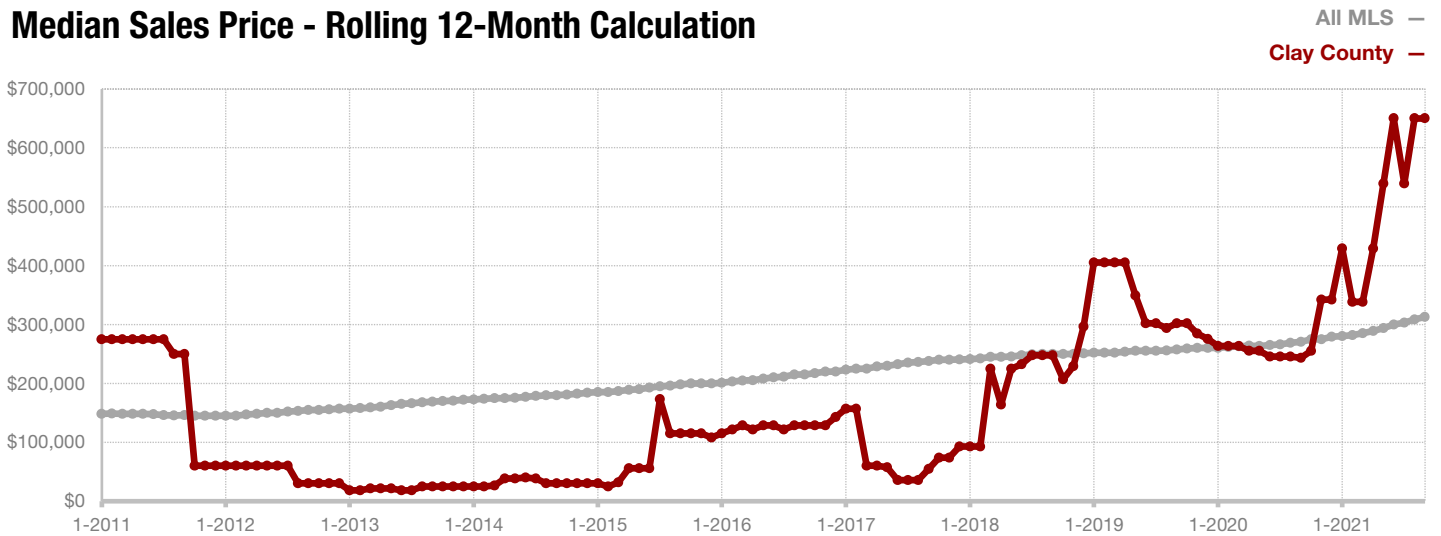
September



Year to Date



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

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+ 50.0%

- 50.0%

- 27.6%

Change in
New Listings

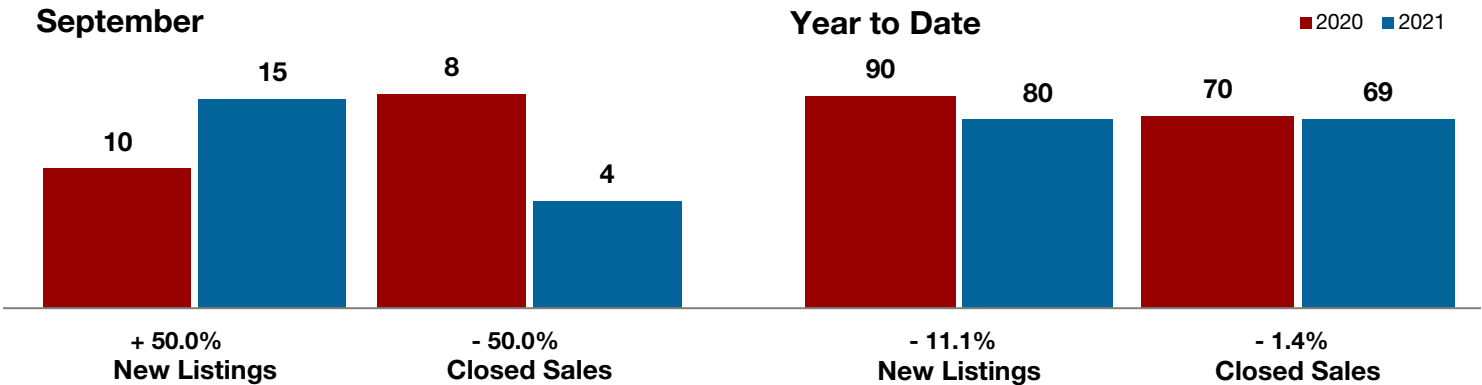
Change in
Closed Sales

Change in
Median Sales Price

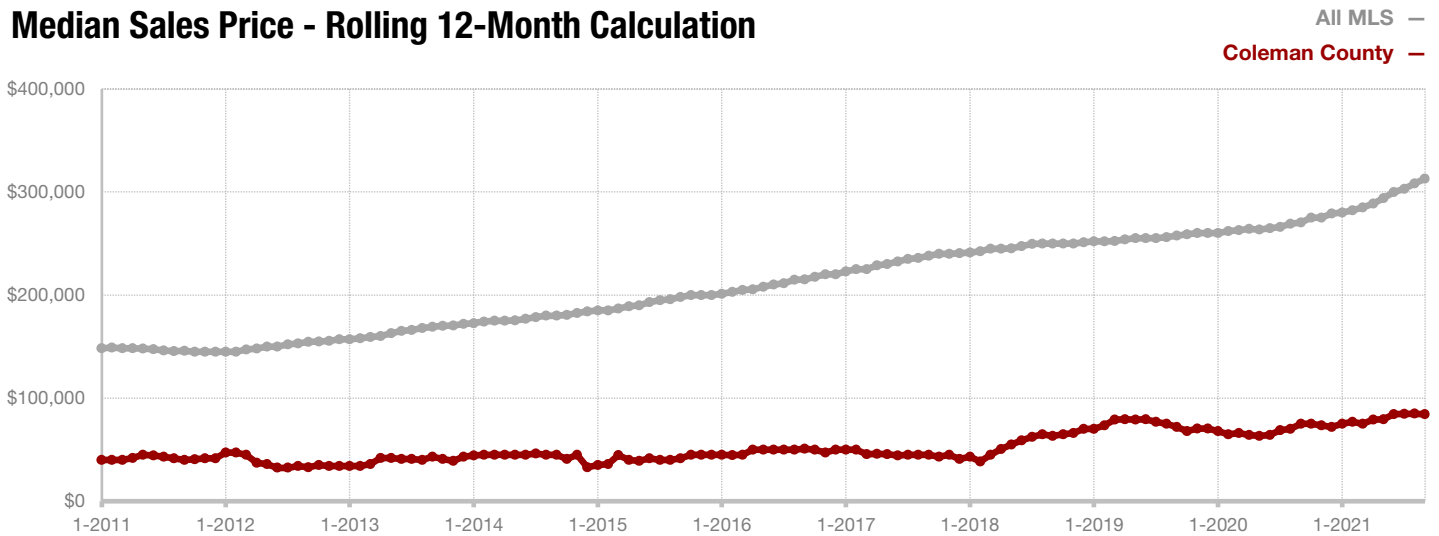
Coleman County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	10	15	+ 50.0%	90	80	- 11.1%
Pending Sales	10	10	0.0%	79	77	- 2.5%
Closed Sales	8	4	- 50.0%	70	69	- 1.4%
Average Sales Price*	\$129,144	\$210,850	+ 63.3%	\$150,604	\$219,813	+ 46.0%
Median Sales Price*	\$109,500	\$79,250	- 27.6%	\$75,000	\$89,900	+ 19.9%
Percent of Original List Price Received*	93.7%	96.3%	+ 2.8%	86.0%	89.8%	+ 4.4%
Days on Market Until Sale	57	43	- 24.6%	134	94	- 29.9%
Inventory of Homes for Sale	37	22	- 40.5%	--	--	--
Months Supply of Inventory	4.7	2.9	- 40.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

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- 6.7%

- 10.3%

+ 19.5%

Change in
New Listings

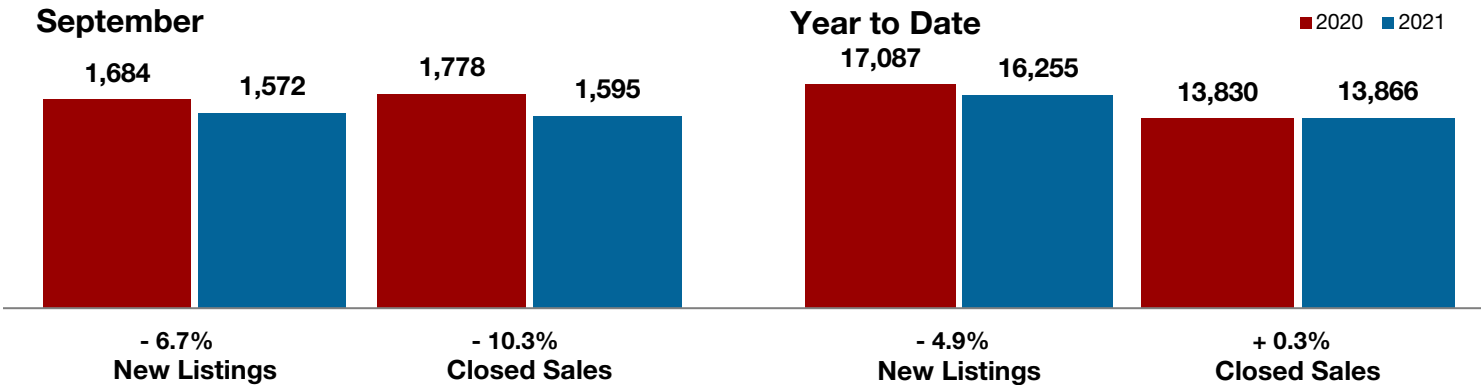
Change in
Closed Sales

Change in
Median Sales Price

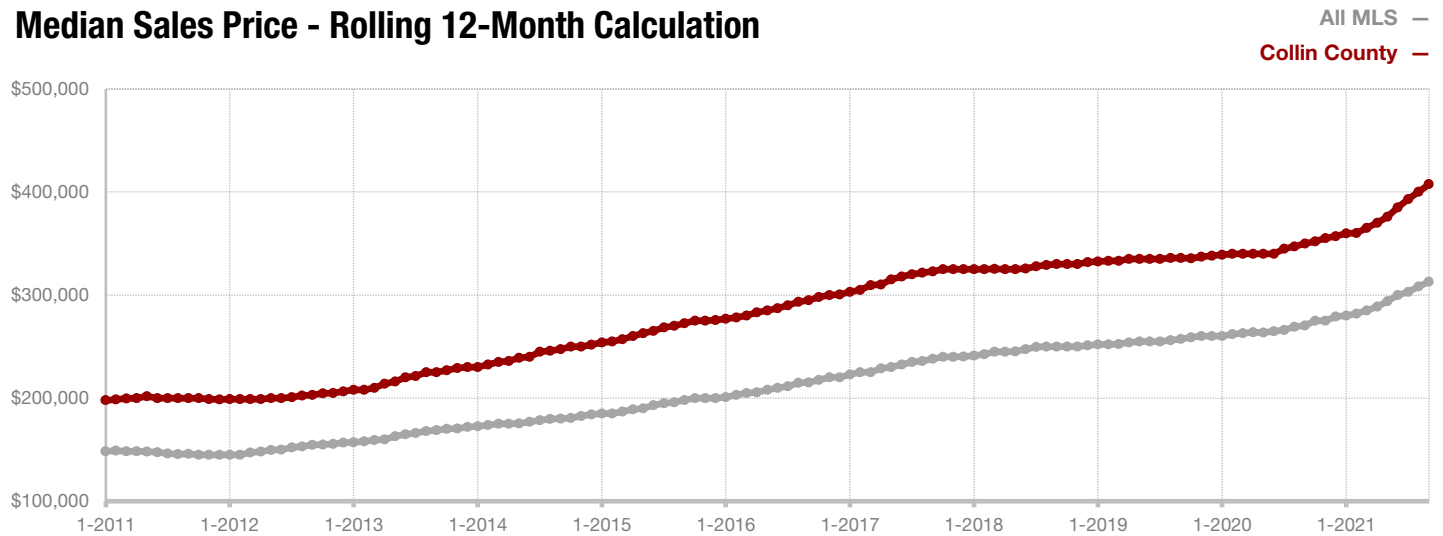
Collin County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	1,684	1,572	- 6.7%	17,087	16,255	- 4.9%
Pending Sales	1,701	1,386	- 18.5%	14,971	14,467	- 3.4%
Closed Sales	1,778	1,595	- 10.3%	13,830	13,866	+ 0.3%
Average Sales Price*	\$407,470	\$503,122	+ 23.5%	\$397,159	\$490,261	+ 23.4%
Median Sales Price*	\$364,000	\$435,000	+ 19.5%	\$355,000	\$422,000	+ 18.9%
Percent of Original List Price Received*	97.9%	102.1%	+ 4.3%	97.0%	103.7%	+ 6.9%
Days on Market Until Sale	38	18	- 52.6%	50	19	- 62.0%
Inventory of Homes for Sale	2,453	1,497	- 39.0%	--	--	--
Months Supply of Inventory	1.6	1.0	- 50.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

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+ 66.7%

- 22.2%

+ 8.1%

Change in
New Listings

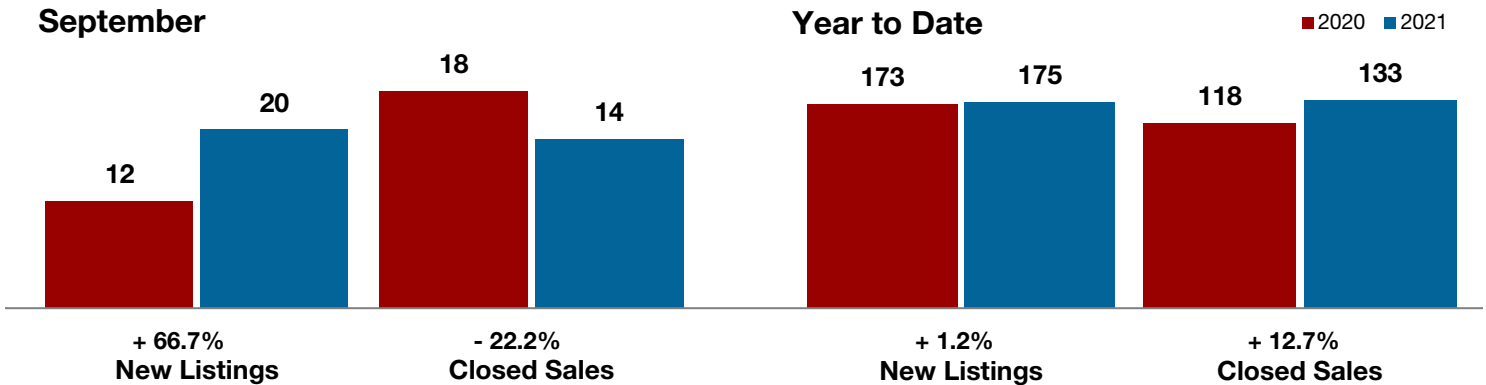
Change in
Closed Sales

Change in
Median Sales Price

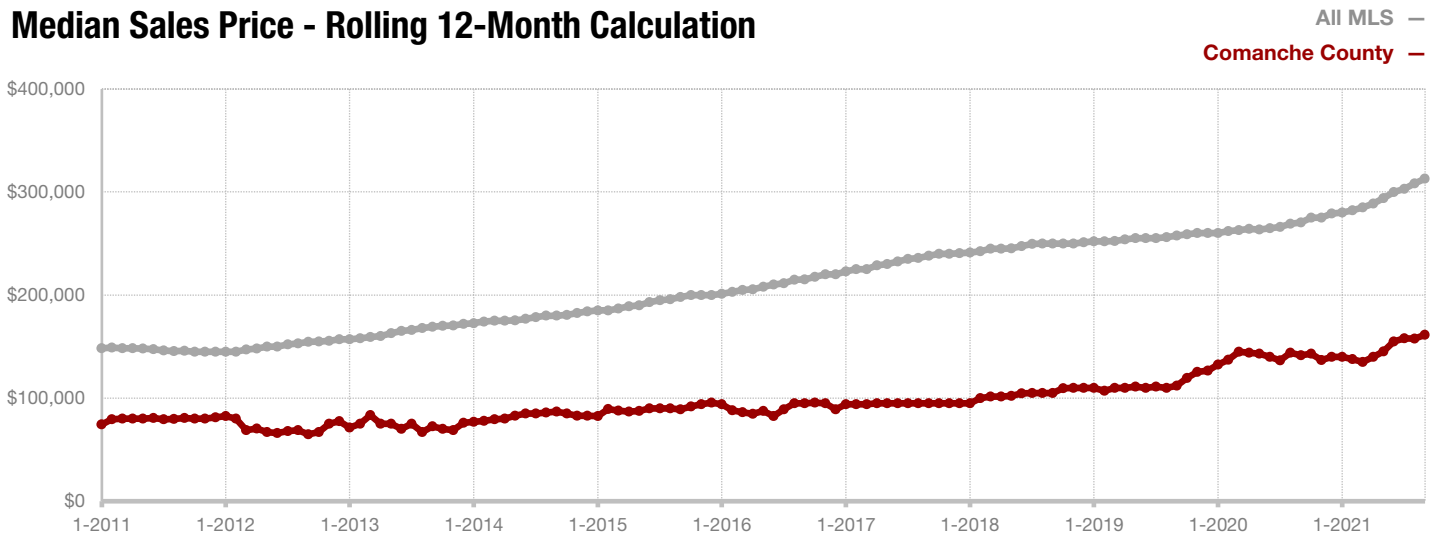
Comanche County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	12	20	+ 66.7%	173	175	+ 1.2%
Pending Sales	16	7	- 56.3%	124	123	- 0.8%
Closed Sales	18	14	- 22.2%	118	133	+ 12.7%
Average Sales Price*	\$206,844	\$202,821	- 1.9%	\$223,929	\$273,123	+ 22.0%
Median Sales Price*	\$124,900	\$135,000	+ 8.1%	\$137,750	\$170,000	+ 23.4%
Percent of Original List Price Received*	90.7%	94.0%	+ 3.6%	89.5%	92.6%	+ 3.5%
Days on Market Until Sale	49	41	- 16.3%	105	65	- 38.1%
Inventory of Homes for Sale	76	54	- 28.9%	--	--	--
Months Supply of Inventory	6.0	3.7	- 33.3%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 40.5%

+ 100.0%

- 42.4%

Change in
New Listings

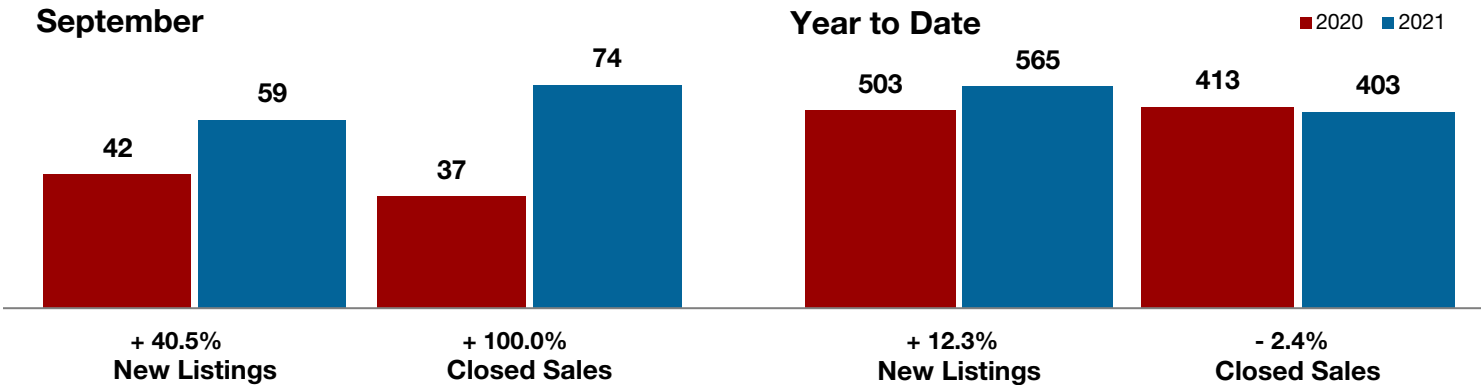
Change in
Closed Sales

Change in
Median Sales Price

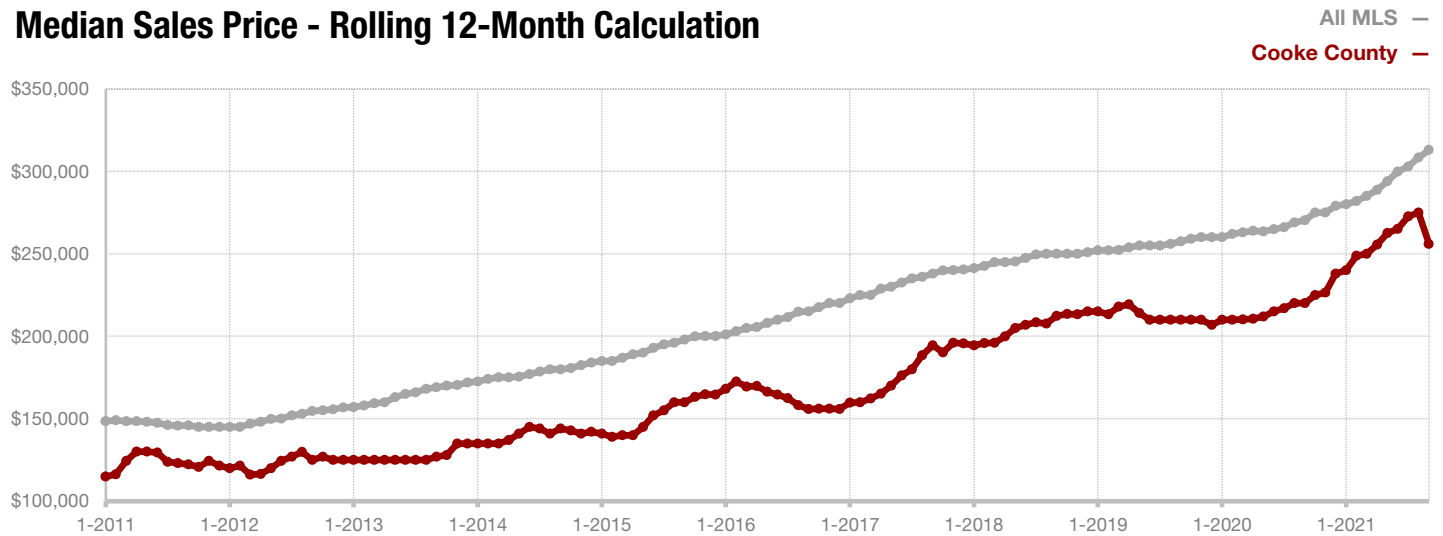
Cooke County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	42	59	+ 40.5%	503	565	+ 12.3%
Pending Sales	49	43	- 12.2%	446	423	- 5.2%
Closed Sales	37	74	+ 100.0%	413	403	- 2.4%
Average Sales Price*	\$376,035	\$268,377	- 28.6%	\$295,617	\$381,187	+ 28.9%
Median Sales Price*	\$272,500	\$157,000	- 42.4%	\$229,000	\$255,000	+ 11.4%
Percent of Original List Price Received*	95.0%	96.3%	+ 1.4%	94.9%	98.3%	+ 3.6%
Days on Market Until Sale	53	44	- 17.0%	75	41	- 45.3%
Inventory of Homes for Sale	104	110	+ 5.8%	--	--	--
Months Supply of Inventory	2.3	2.5	+ 50.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 9.8%

Change in
New Listings

- 5.7%

Change in
Closed Sales

+ 12.7%

Change in
Median Sales Price

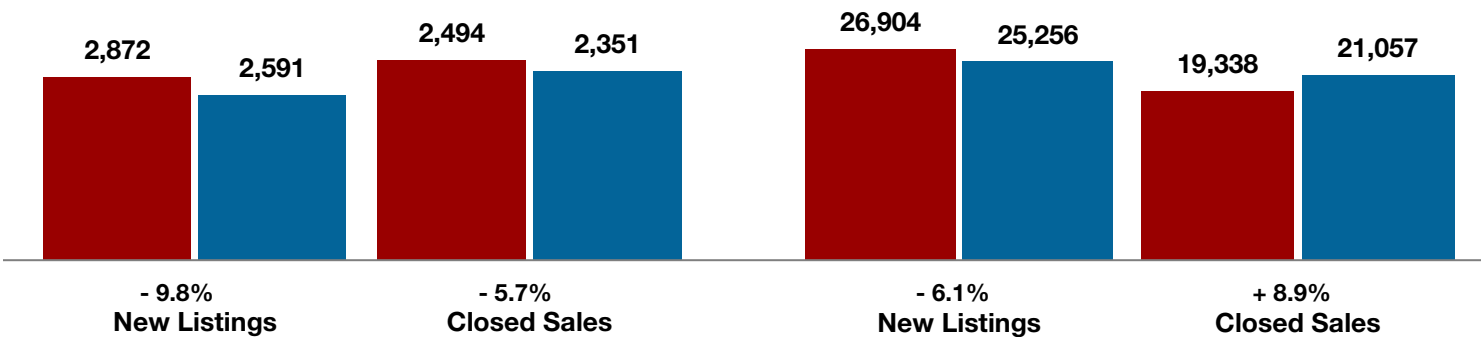
Dallas County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	2,872	2,591	- 9.8%	26,904	25,256	- 6.1%
Pending Sales	2,298	2,158	- 6.1%	20,574	21,699	+ 5.5%
Closed Sales	2,494	2,351	- 5.7%	19,338	21,057	+ 8.9%
Average Sales Price*	\$401,802	\$429,749	+ 7.0%	\$377,853	\$453,940	+ 20.1%
Median Sales Price*	\$283,900	\$320,000	+ 12.7%	\$265,000	\$315,000	+ 18.9%
Percent of Original List Price Received*	97.3%	99.6%	+ 2.4%	96.5%	100.0%	+ 3.6%
Days on Market Until Sale	37	21	- 43.2%	43	28	- 34.9%
Inventory of Homes for Sale	5,259	3,196	- 39.2%	--	--	--
Months Supply of Inventory	2.4	1.4	- 50.0%	--	--	--

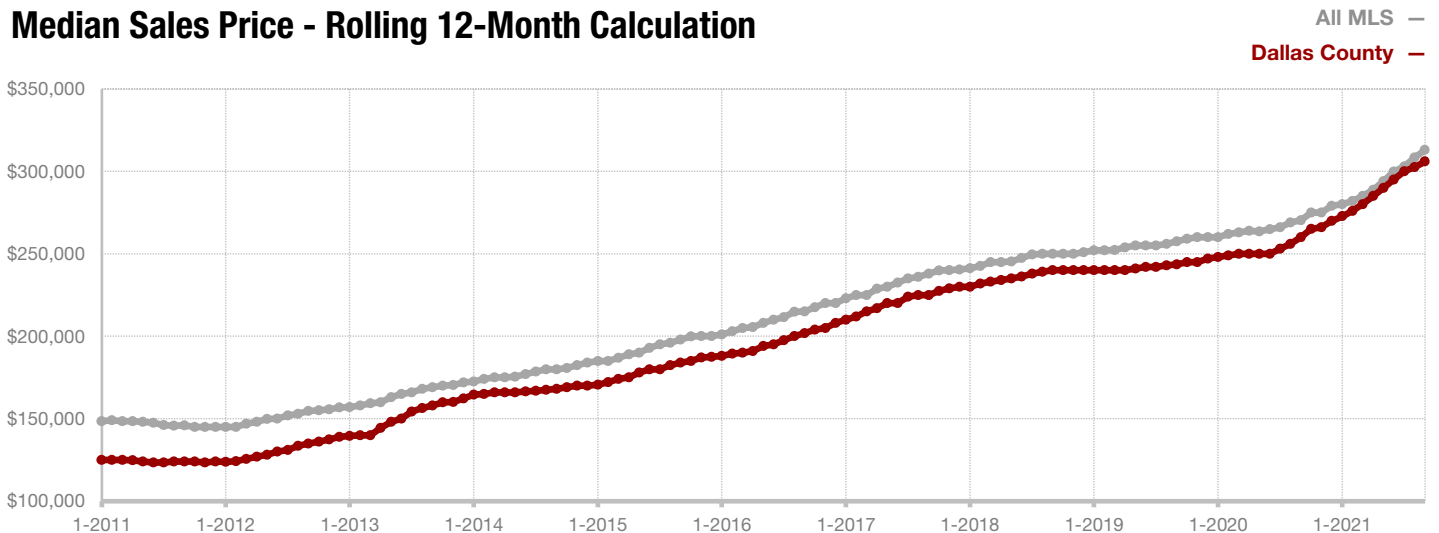
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September

Year to Date



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 500.0% **+ 133.3%** **- 26.3%**

Change in
New Listings

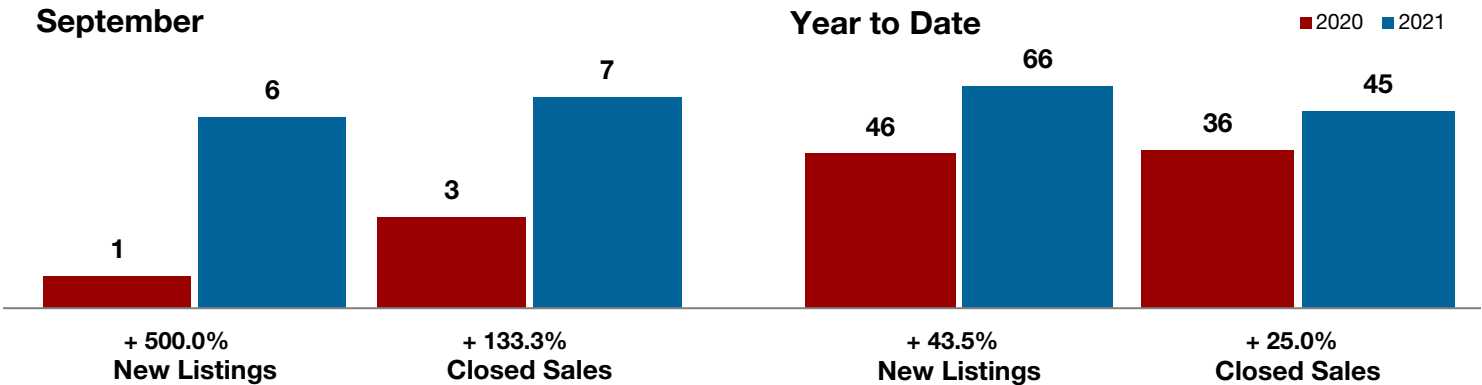
Change in
Closed Sales

Change in
Median Sales Price

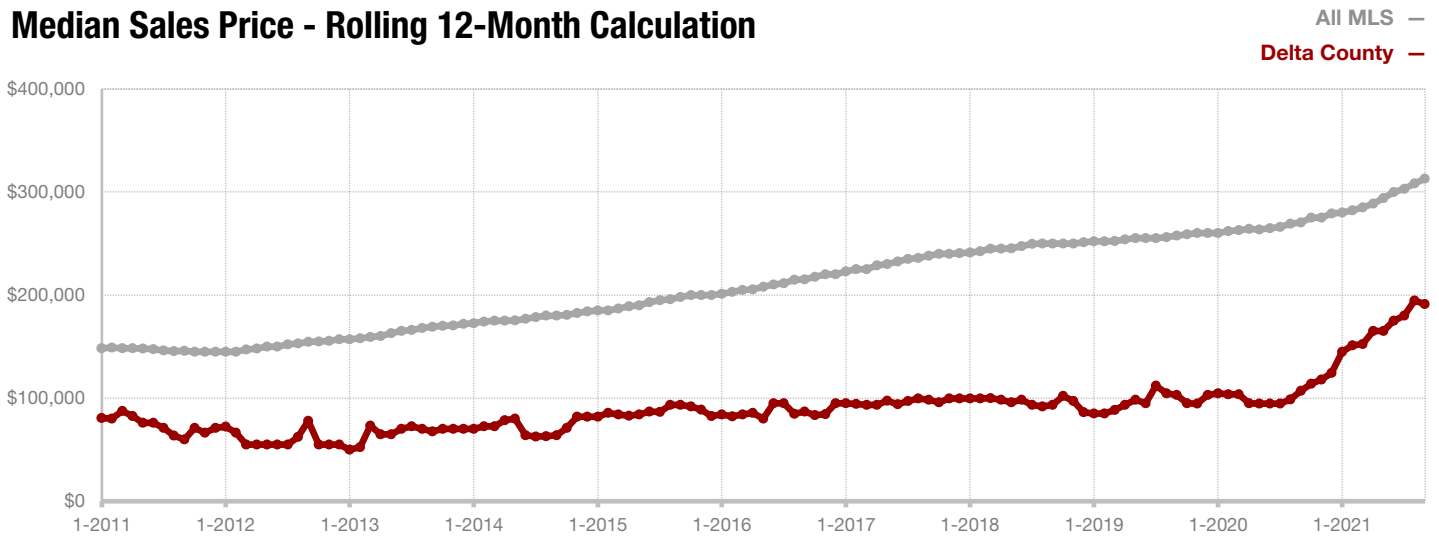
Delta County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	1	6	+ 500.0%	46	66	+ 43.5%
Pending Sales	4	2	- 50.0%	43	45	+ 4.7%
Closed Sales	3	7	+ 133.3%	36	45	+ 25.0%
Average Sales Price*	\$185,967	\$208,871	+ 12.3%	\$130,513	\$277,302	+ 112.5%
Median Sales Price*	\$255,000	\$188,000	- 26.3%	\$107,128	\$196,000	+ 83.0%
Percent of Original List Price Received*	91.3%	98.5%	+ 7.9%	94.0%	96.7%	+ 2.9%
Days on Market Until Sale	63	13	- 79.4%	40	35	- 12.5%
Inventory of Homes for Sale	9	18	+ 100.0%	--	--	--
Months Supply of Inventory	2.3	3.9	+ 100.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



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- 5.0%

- 11.3%

+ 20.2%

Change in
New Listings

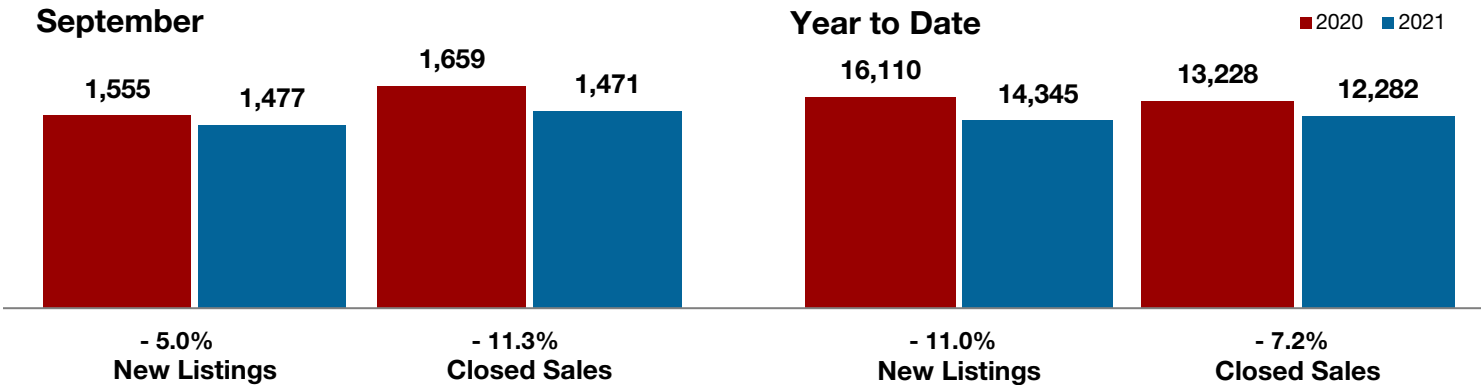
Change in
Closed Sales

Change in
Median Sales Price

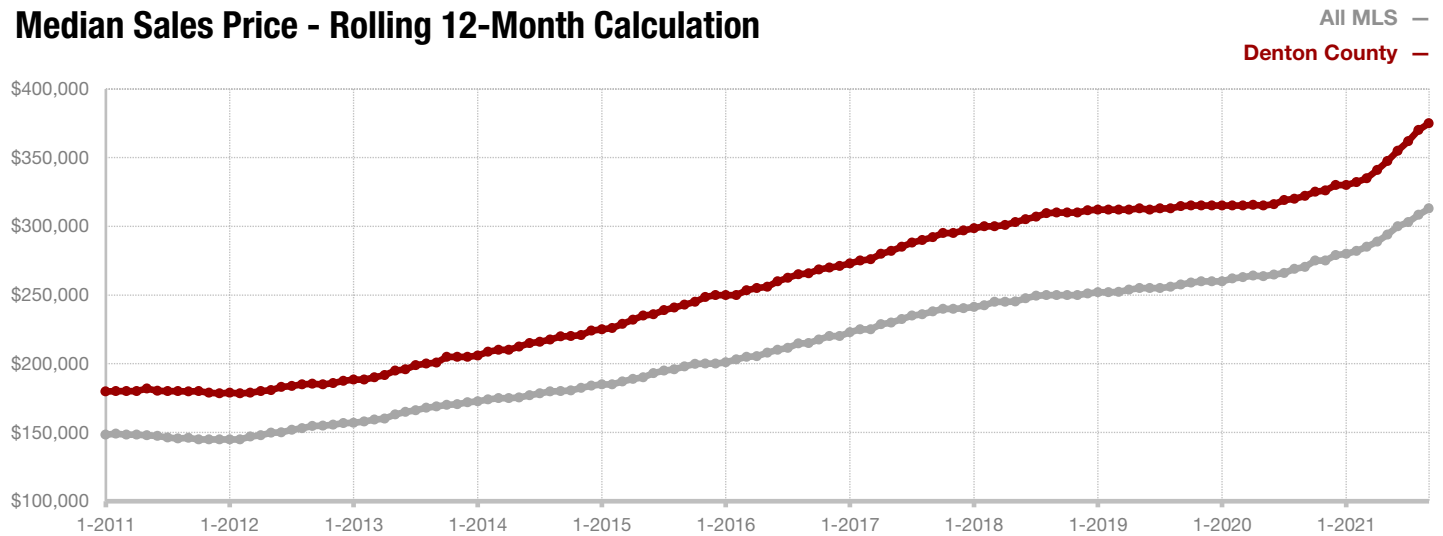
Denton County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	1,555	1,477	- 5.0%	16,110	14,345	- 11.0%
Pending Sales	1,545	1,433	- 7.2%	14,338	12,931	- 9.8%
Closed Sales	1,659	1,471	- 11.3%	13,228	12,282	- 7.2%
Average Sales Price*	\$393,256	\$481,473	+ 22.4%	\$375,330	\$464,760	+ 23.8%
Median Sales Price*	\$331,855	\$399,000	+ 20.2%	\$325,000	\$389,900	+ 20.0%
Percent of Original List Price Received*	98.2%	101.8%	+ 3.7%	97.4%	103.0%	+ 5.7%
Days on Market Until Sale	35	18	- 48.6%	47	19	- 59.6%
Inventory of Homes for Sale	2,223	1,369	- 38.4%	--	--	--
Months Supply of Inventory	1.5	1.0	- 50.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

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- 9.1%

+ 12.5%

+ 5.8%

Change in
New Listings

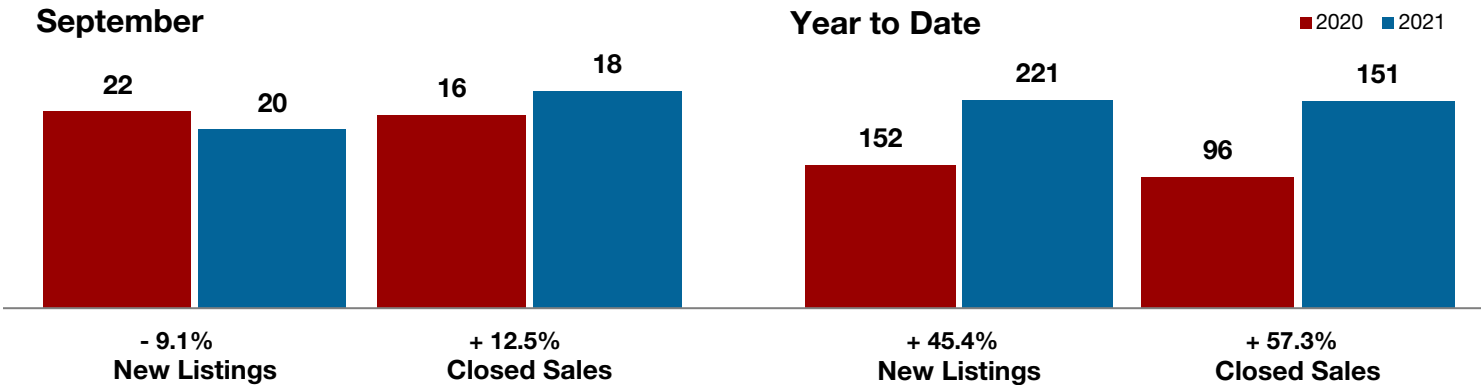
Change in
Closed Sales

Change in
Median Sales Price

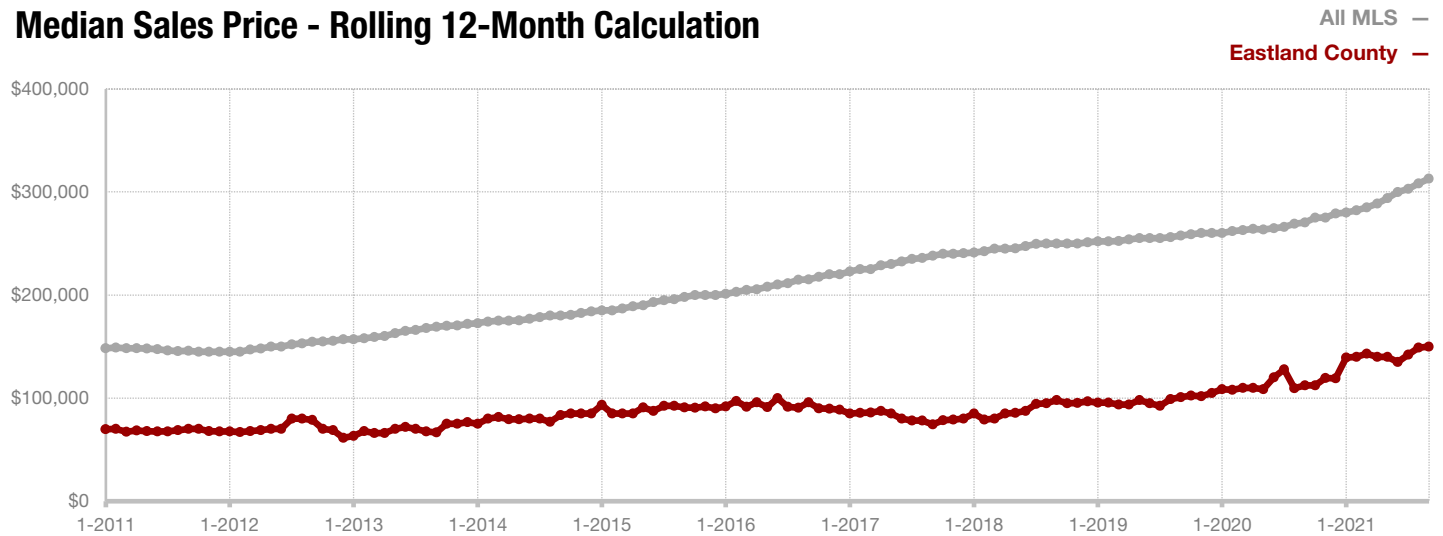
Eastland County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	22	20	- 9.1%	152	221	+ 45.4%
Pending Sales	10	10	0.0%	112	164	+ 46.4%
Closed Sales	16	18	+ 12.5%	96	151	+ 57.3%
Average Sales Price*	\$149,534	\$184,239	+ 23.2%	\$165,488	\$226,129	+ 36.6%
Median Sales Price*	\$129,950	\$137,500	+ 5.8%	\$112,750	\$150,000	+ 33.0%
Percent of Original List Price Received*	91.9%	95.9%	+ 4.4%	90.5%	93.3%	+ 3.1%
Days on Market Until Sale	79	36	- 54.4%	102	81	- 20.6%
Inventory of Homes for Sale	77	75	- 2.6%	--	--	--
Months Supply of Inventory	6.8	4.6	- 28.6%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 7.4%

- 8.3%

+ 13.1%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Ellis County

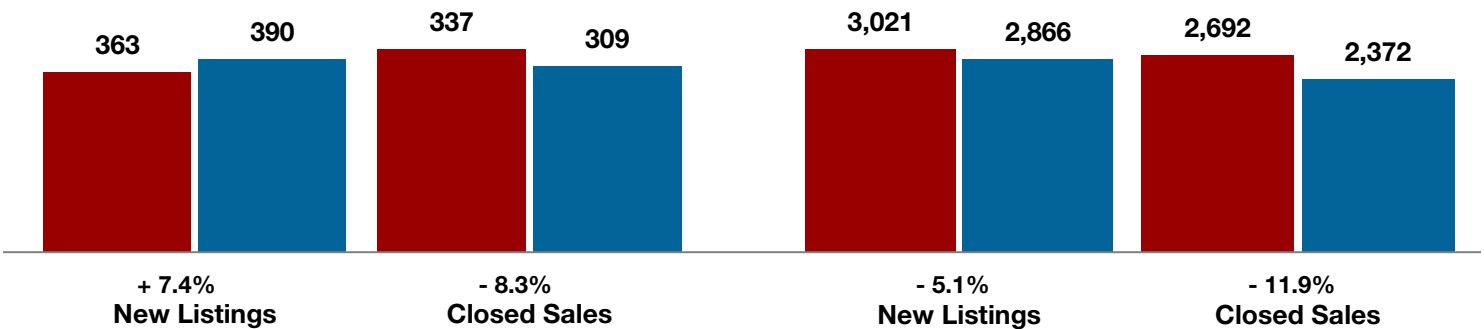
	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	363	390	+ 7.4%	3,021	2,866	- 5.1%
Pending Sales	314	308	- 1.9%	2,898	2,517	- 13.1%
Closed Sales	337	309	- 8.3%	2,692	2,372	- 11.9%
Average Sales Price*	\$334,153	\$388,707	+ 16.3%	\$304,815	\$355,168	+ 16.5%
Median Sales Price*	\$320,180	\$362,000	+ 13.1%	\$285,000	\$331,700	+ 16.4%
Percent of Original List Price Received*	98.4%	100.4%	+ 2.0%	97.7%	101.1%	+ 3.5%
Days on Market Until Sale	47	17	- 63.8%	54	24	- 55.6%
Inventory of Homes for Sale	479	408	- 14.8%	--	--	--
Months Supply of Inventory	1.6	1.5	0.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

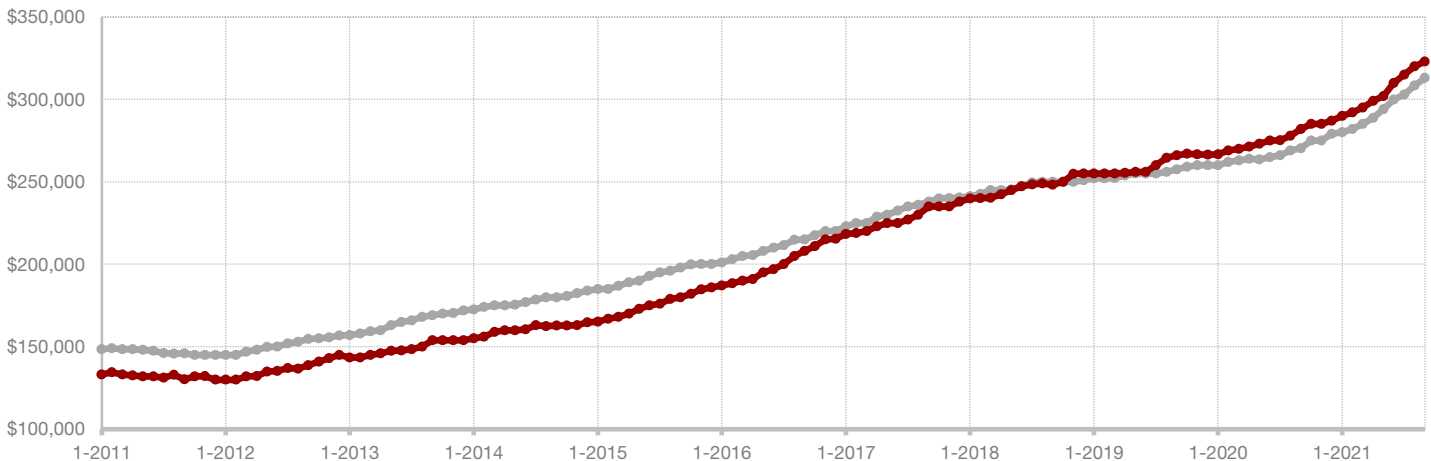
Year to Date

■ 2020 ■ 2021



Median Sales Price - Rolling 12-Month Calculation

All MLS —
Ellis County —



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 5.7%

+ 20.0%

- 0.8%

Change in
New Listings

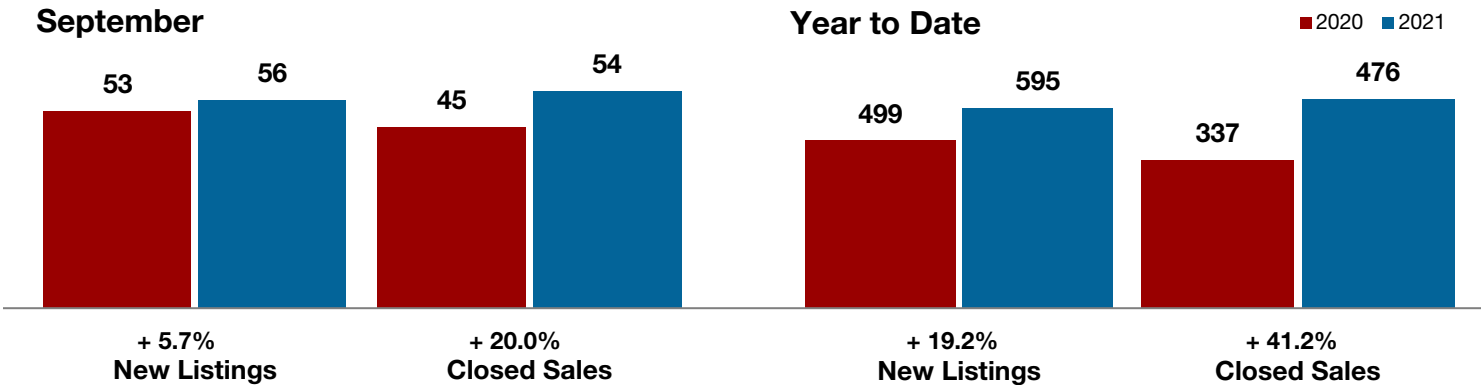
Change in
Closed Sales

Change in
Median Sales Price

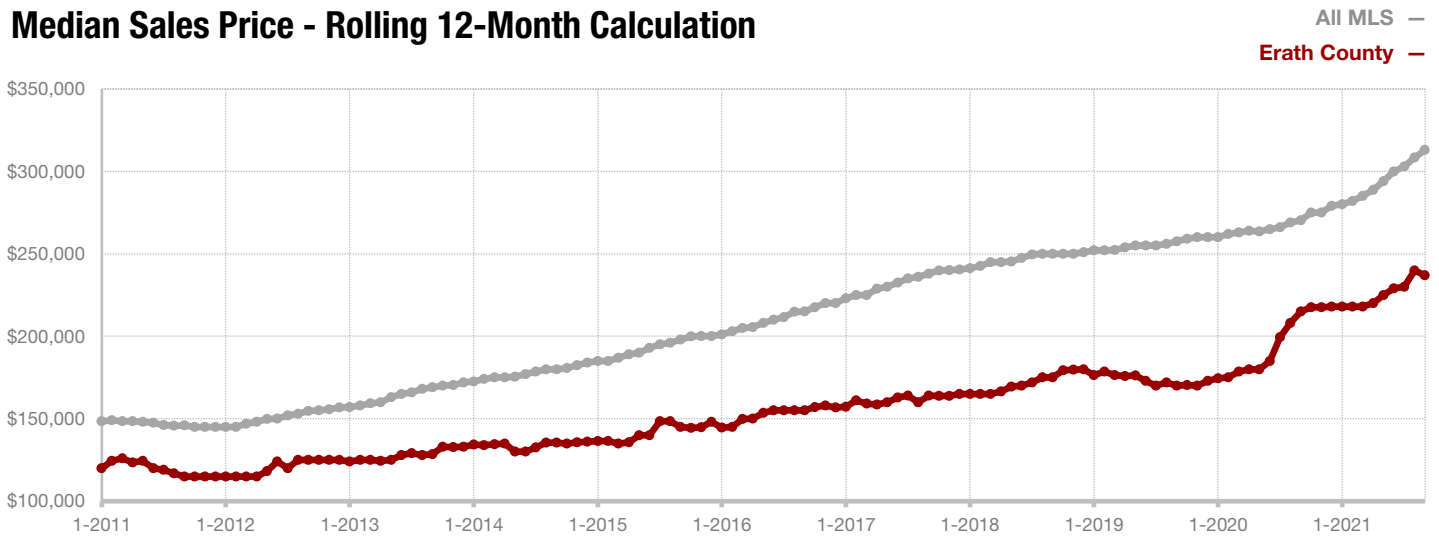
Erath County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	53	56	+ 5.7%	499	595	+ 19.2%
Pending Sales	57	33	- 42.1%	375	461	+ 22.9%
Closed Sales	45	54	+ 20.0%	337	476	+ 41.2%
Average Sales Price*	\$270,978	\$454,896	+ 67.9%	\$259,478	\$370,866	+ 42.9%
Median Sales Price*	\$229,000	\$227,125	- 0.8%	\$218,250	\$240,500	+ 10.2%
Percent of Original List Price Received*	94.9%	94.9%	0.0%	94.4%	96.7%	+ 2.4%
Days on Market Until Sale	66	47	- 28.8%	64	45	- 29.7%
Inventory of Homes for Sale	164	137	- 16.5%	--	--	--
Months Supply of Inventory	4.2	2.8	- 25.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 19.5%

+ 40.6%

+ 41.4%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Fannin County

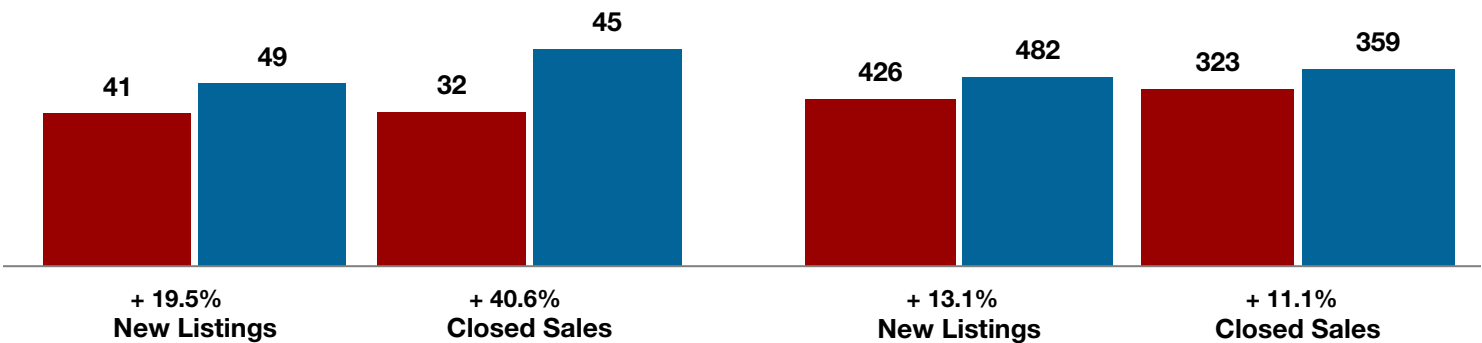
	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	41	49	+ 19.5%	426	482	+ 13.1%
Pending Sales	35	36	+ 2.9%	337	369	+ 9.5%
Closed Sales	32	45	+ 40.6%	323	359	+ 11.1%
Average Sales Price*	\$222,192	\$287,041	+ 29.2%	\$211,896	\$279,528	+ 31.9%
Median Sales Price*	\$171,500	\$242,500	+ 41.4%	\$180,000	\$220,250	+ 22.4%
Percent of Original List Price Received*	90.9%	98.3%	+ 8.1%	93.6%	95.8%	+ 2.4%
Days on Market Until Sale	67	36	- 46.3%	70	45	- 35.7%
Inventory of Homes for Sale	118	126	+ 6.8%	--	--	--
Months Supply of Inventory	3.4	3.3	0.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date

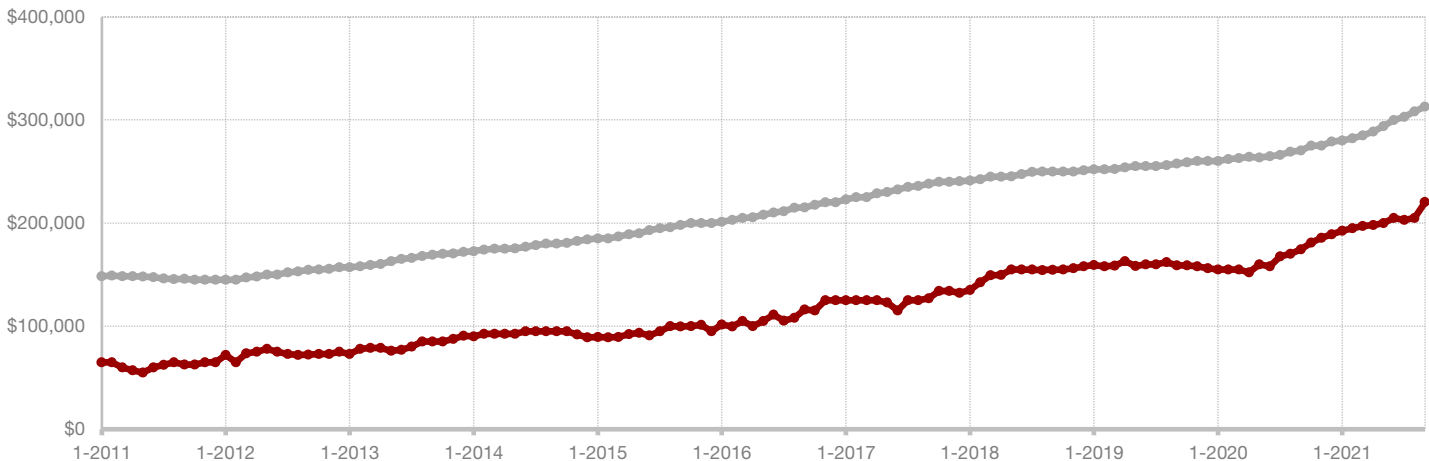
■ 2020 ■ 2021



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Fannin County —



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 72.7%

0.0%

+ 80.7%

Change in
New Listings

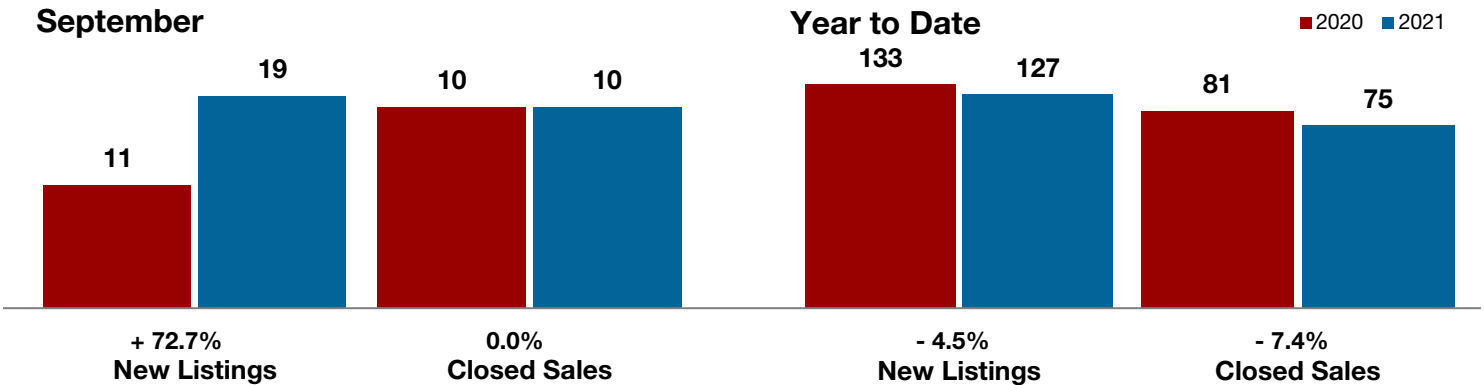
Change in
Closed Sales

Change in
Median Sales Price

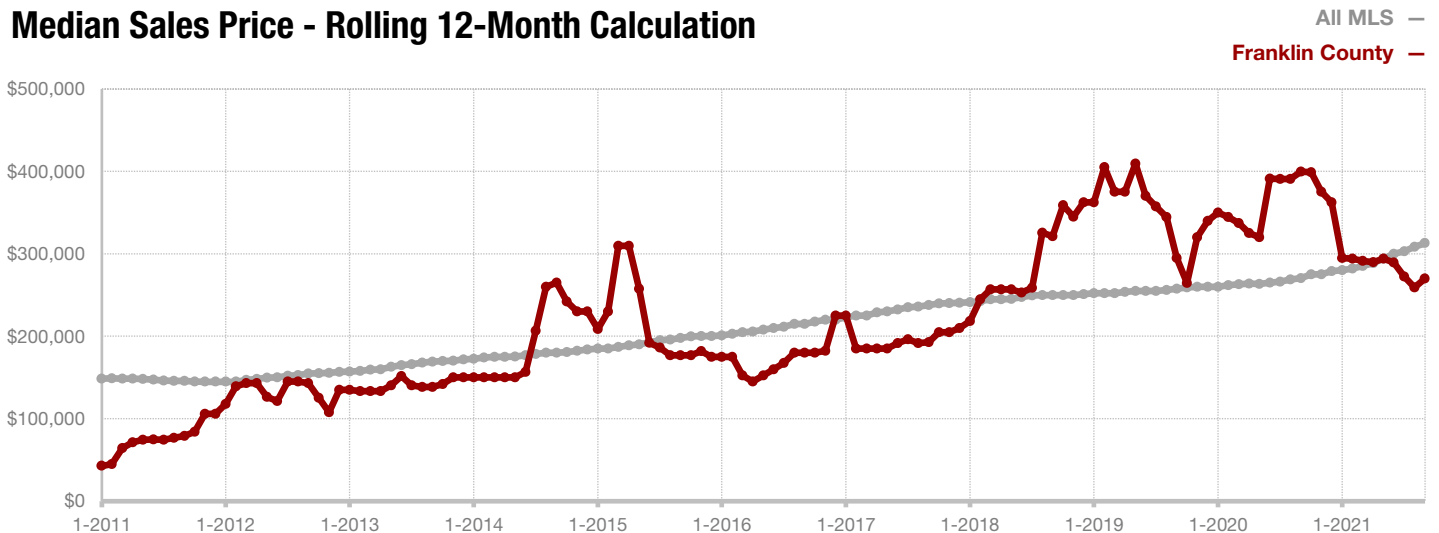
Franklin County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	11	19	+ 72.7%	133	127	- 4.5%
Pending Sales	8	10	+ 25.0%	89	79	- 11.2%
Closed Sales	10	10	0.0%	81	75	- 7.4%
Average Sales Price*	\$426,498	\$353,288	- 17.2%	\$440,540	\$450,025	+ 2.2%
Median Sales Price*	\$177,115	\$320,000	+ 80.7%	\$365,000	\$264,000	- 27.7%
Percent of Original List Price Received*	92.4%	98.4%	+ 6.5%	92.5%	95.8%	+ 3.6%
Days on Market Until Sale	89	21	- 76.4%	79	42	- 46.8%
Inventory of Homes for Sale	40	42	+ 5.0%	--	--	--
Months Supply of Inventory	4.8	4.8	0.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 47.4%

+ 25.0%

+ 89.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Freestone County

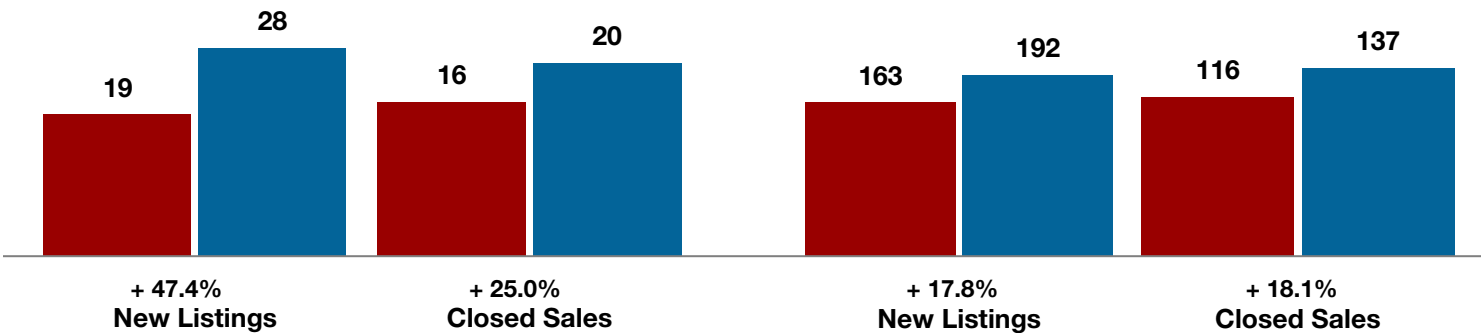
	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	19	28	+ 47.4%	163	192	+ 17.8%
Pending Sales	16	15	- 6.3%	132	138	+ 4.5%
Closed Sales	16	20	+ 25.0%	116	137	+ 18.1%
Average Sales Price*	\$130,884	\$259,838	+ 98.5%	\$193,188	\$243,011	+ 25.8%
Median Sales Price*	\$114,750	\$217,500	+ 89.5%	\$135,000	\$185,000	+ 37.0%
Percent of Original List Price Received*	92.5%	93.8%	+ 1.4%	92.5%	94.4%	+ 2.1%
Days on Market Until Sale	79	36	- 54.4%	95	53	- 44.2%
Inventory of Homes for Sale	51	58	+ 13.7%	--	--	--
Months Supply of Inventory	3.9	3.9	0.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date

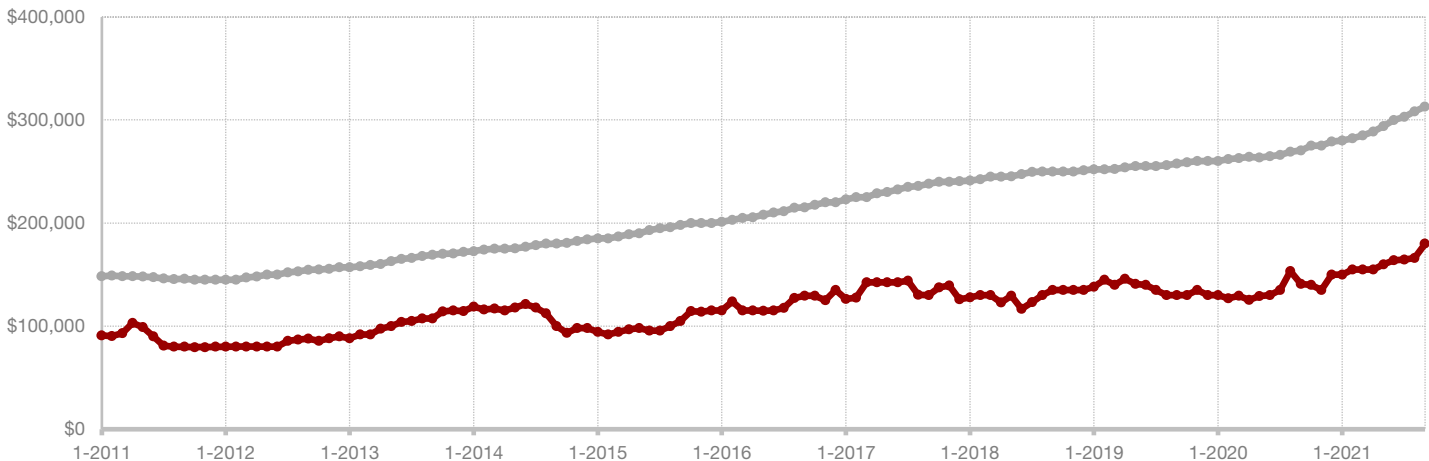
■ 2020 ■ 2021



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Freestone County —



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 9.4%

- 18.7%

+ 19.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

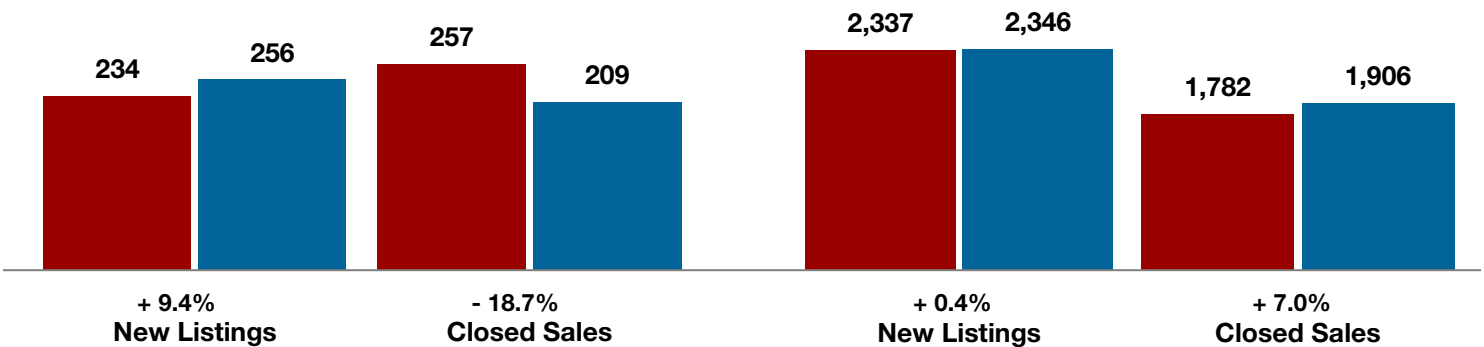
Grayson County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	234	256	+ 9.4%	2,337	2,346	+ 0.4%
Pending Sales	221	189	- 14.5%	1,939	1,968	+ 1.5%
Closed Sales	257	209	- 18.7%	1,782	1,906	+ 7.0%
Average Sales Price*	\$246,710	\$330,345	+ 33.9%	\$231,680	\$298,719	+ 28.9%
Median Sales Price*	\$210,000	\$249,900	+ 19.0%	\$197,750	\$245,000	+ 23.9%
Percent of Original List Price Received*	96.3%	98.1%	+ 1.9%	94.7%	98.6%	+ 4.1%
Days on Market Until Sale	57	26	- 54.4%	63	36	- 42.9%
Inventory of Homes for Sale	532	412	- 22.6%	--	--	--
Months Supply of Inventory	2.7	1.9	- 33.3%	--	--	--

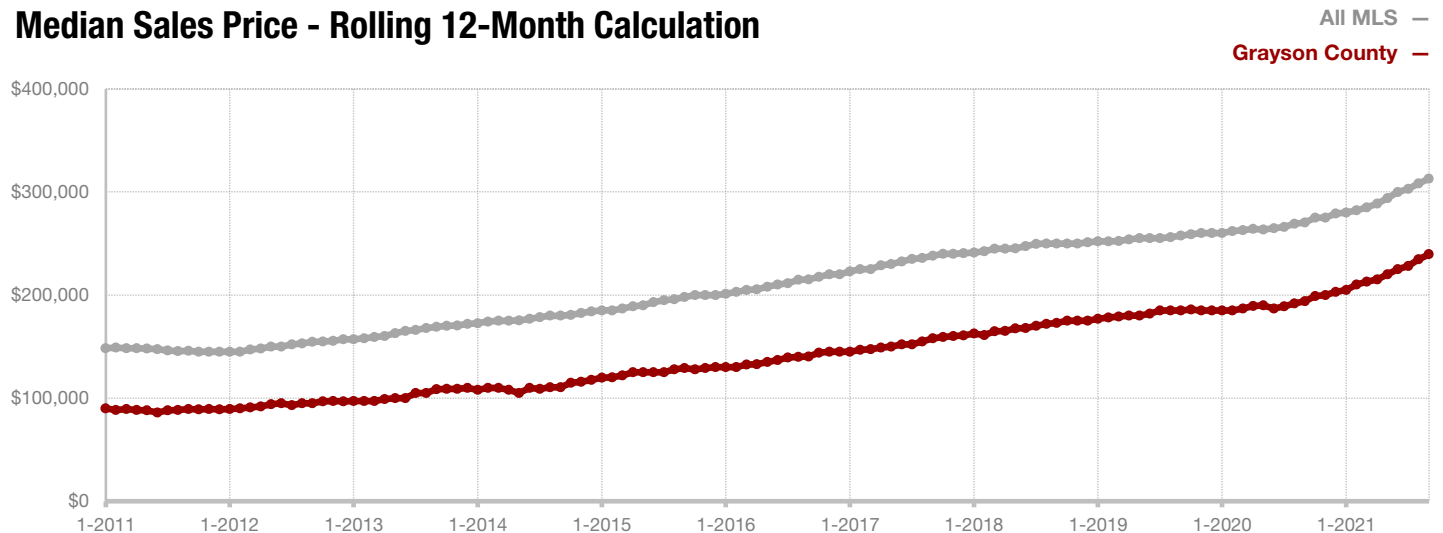
* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 58.3%

+ 33.3%

+ 2.6%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

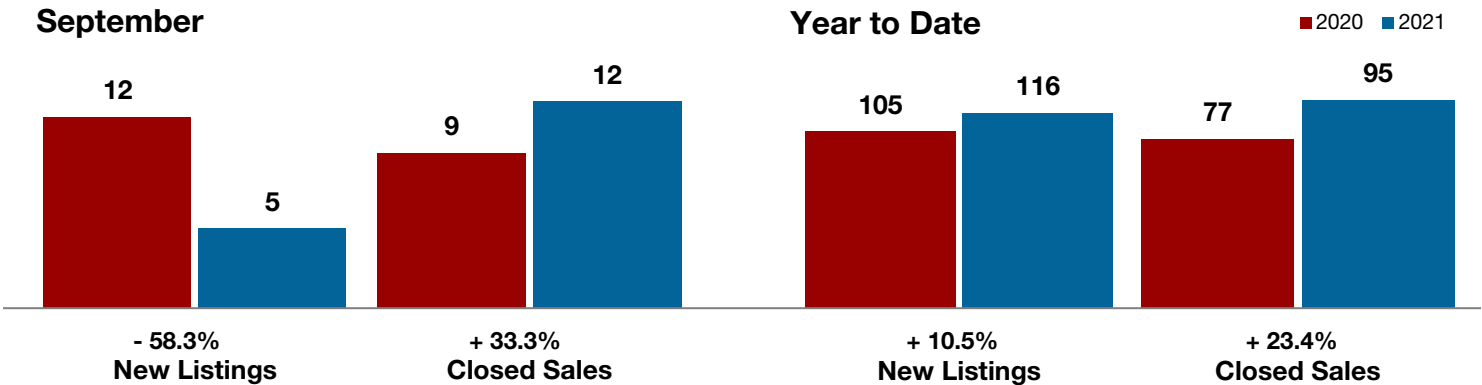
Hamilton County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	12	5	- 58.3%	105	116	+ 10.5%
Pending Sales	7	7	0.0%	84	96	+ 14.3%
Closed Sales	9	12	+ 33.3%	77	95	+ 23.4%
Average Sales Price*	\$253,278	\$211,325	- 16.6%	\$203,442	\$340,891	+ 67.6%
Median Sales Price*	\$212,000	\$217,500	+ 2.6%	\$136,250	\$186,000	+ 36.5%
Percent of Original List Price Received*	92.1%	95.0%	+ 3.1%	89.9%	92.0%	+ 2.3%
Days on Market Until Sale	108	24	- 77.8%	103	75	- 27.2%
Inventory of Homes for Sale	47	28	- 40.4%	--	--	--
Months Supply of Inventory	5.5	2.8	- 50.0%	--	--	--

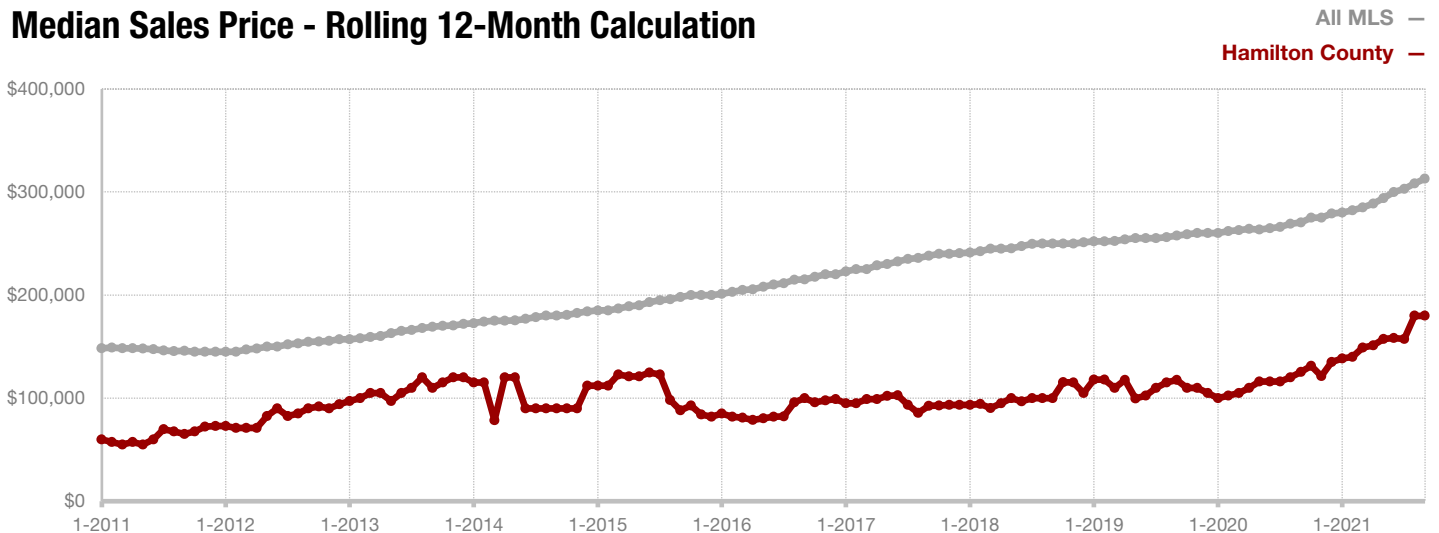
* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 200.0% **+ 100.0%** **+ 22.7%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

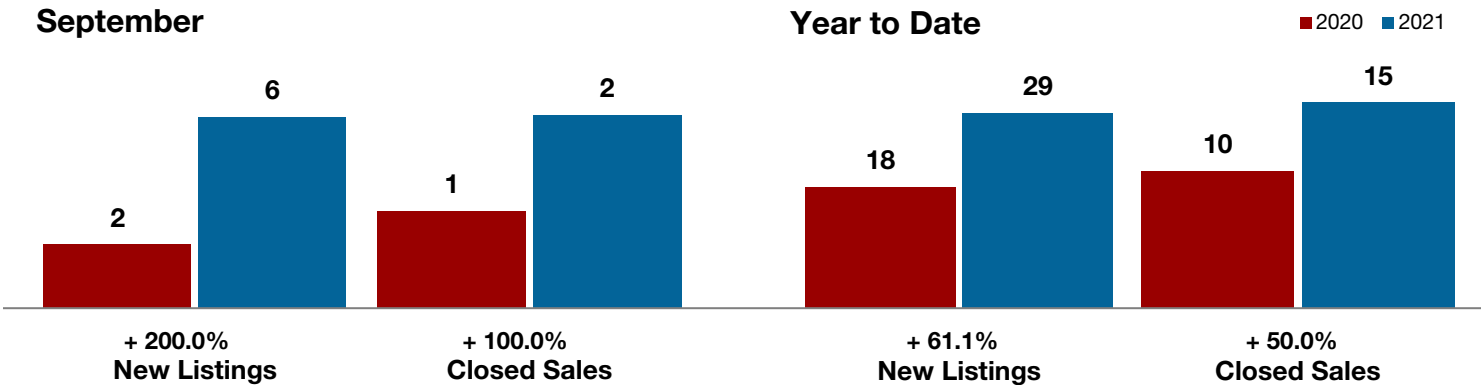
Harrison County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	2	6	+ 200.0%	18	29	+ 61.1%
Pending Sales	2	1	- 50.0%	11	17	+ 54.5%
Closed Sales	1	2	+ 100.0%	10	15	+ 50.0%
Average Sales Price*	\$165,000	\$202,450	+ 22.7%	\$341,440	\$317,600	- 7.0%
Median Sales Price*	\$165,000	\$202,450	+ 22.7%	\$296,000	\$235,000	- 20.6%
Percent of Original List Price Received*	97.6%	98.0%	+ 0.4%	96.2%	97.9%	+ 1.8%
Days on Market Until Sale	56	46	- 17.9%	72	44	- 38.9%
Inventory of Homes for Sale	11	11	0.0%	--	--	--
Months Supply of Inventory	7.6	4.6	- 37.5%	--	--	--

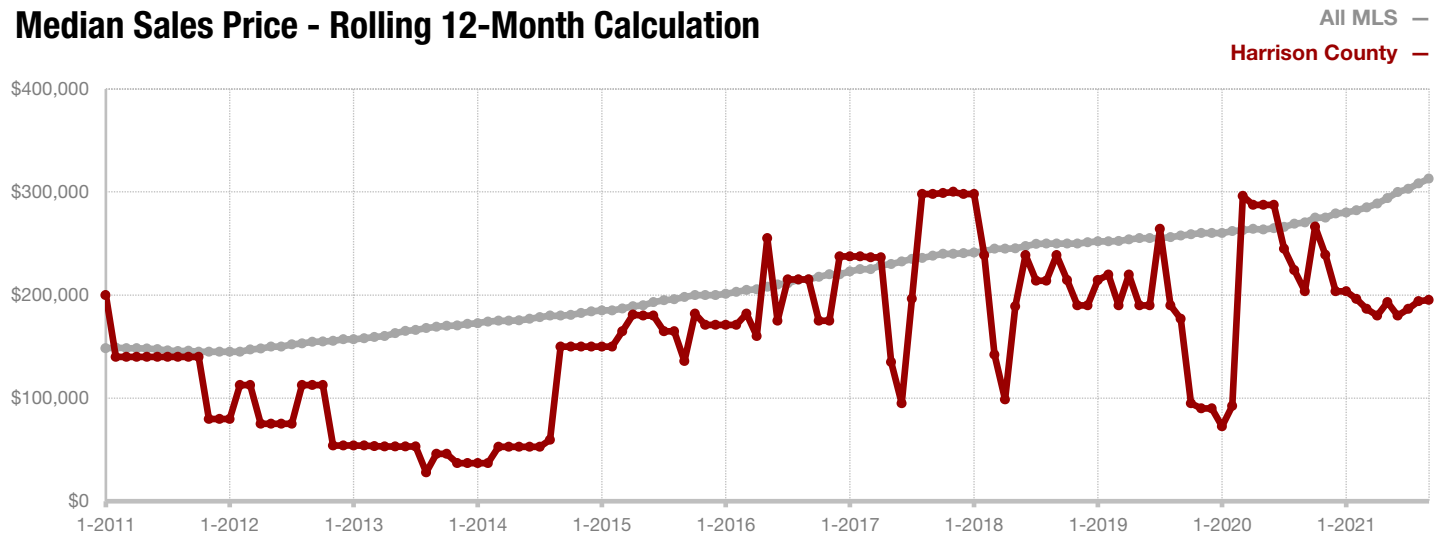
* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 20.8%

Change in
New Listings

+ 14.8%

Change in
Closed Sales

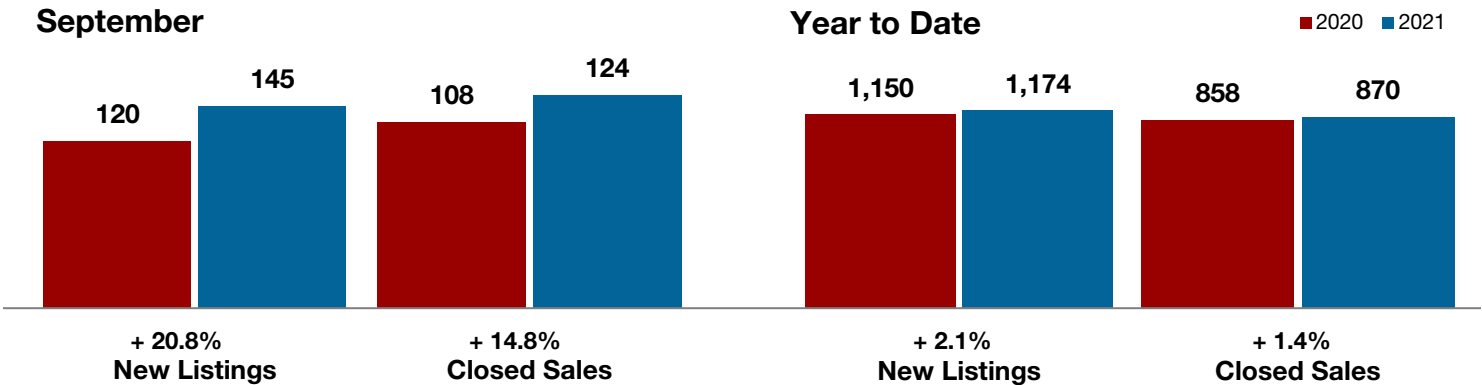
+ 12.8%

Change in
Median Sales Price

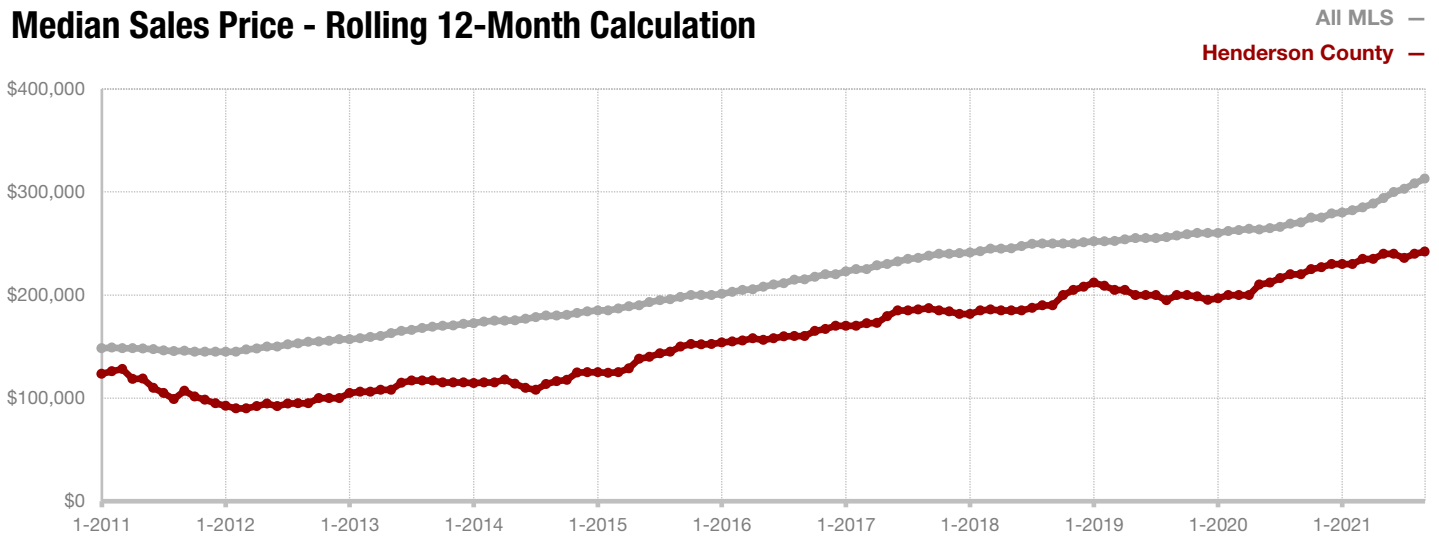
Henderson County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	120	145	+ 20.8%	1,150	1,174	+ 2.1%
Pending Sales	88	117	+ 33.0%	949	943	- 0.6%
Closed Sales	108	124	+ 14.8%	858	870	+ 1.4%
Average Sales Price*	\$335,081	\$383,437	+ 14.4%	\$319,494	\$378,491	+ 18.5%
Median Sales Price*	\$240,000	\$270,700	+ 12.8%	\$229,450	\$246,500	+ 7.4%
Percent of Original List Price Received*	95.8%	94.5%	- 1.4%	93.9%	96.1%	+ 2.3%
Days on Market Until Sale	38	39	+ 2.6%	67	42	- 37.3%
Inventory of Homes for Sale	295	257	- 12.9%	--	--	--
Months Supply of Inventory	3.2	2.6	0.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 50.0%

Change in
New Listings

+ 9.3%

Change in
Closed Sales

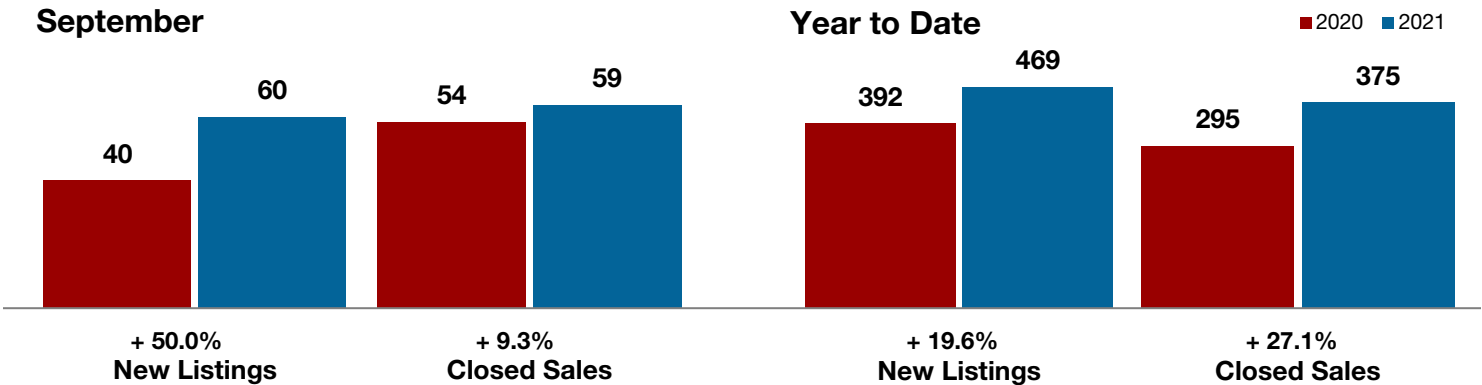
+ 37.2%

Change in
Median Sales Price

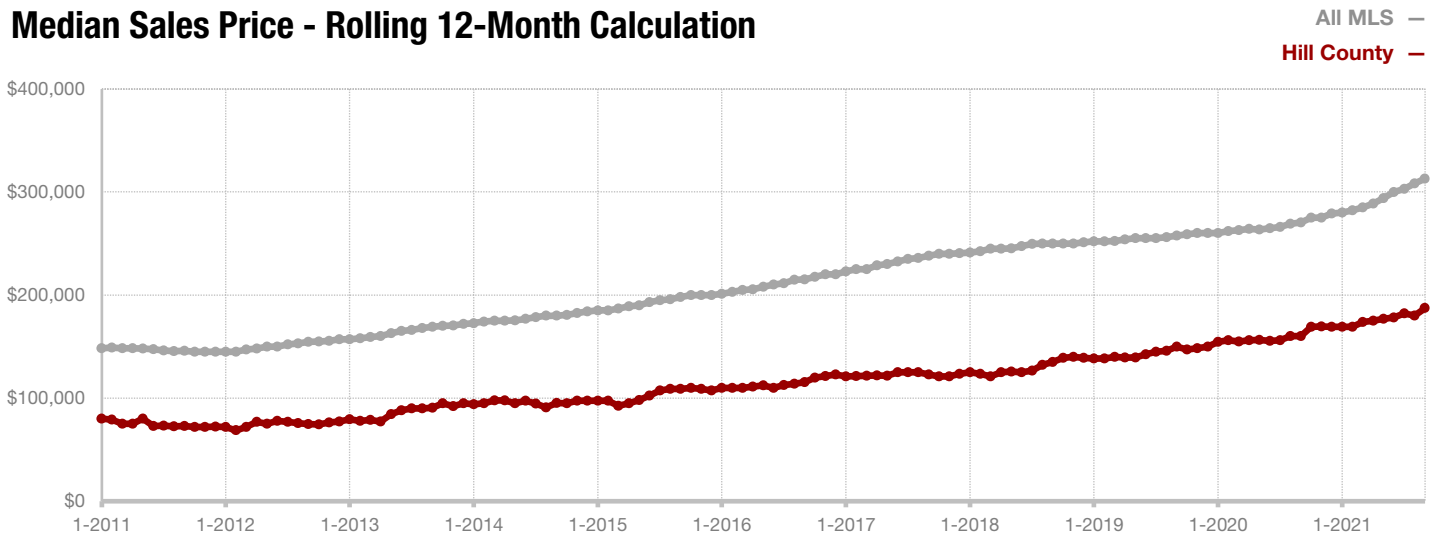
Hill County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	40	60	+ 50.0%	392	469	+ 19.6%
Pending Sales	28	39	+ 39.3%	320	388	+ 21.3%
Closed Sales	54	59	+ 9.3%	295	375	+ 27.1%
Average Sales Price*	\$246,615	\$255,568	+ 3.6%	\$201,895	\$225,365	+ 11.6%
Median Sales Price*	\$161,625	\$221,750	+ 37.2%	\$163,000	\$190,000	+ 16.6%
Percent of Original List Price Received*	93.4%	96.5%	+ 3.3%	92.9%	94.4%	+ 1.6%
Days on Market Until Sale	80	24	- 70.0%	77	43	- 44.2%
Inventory of Homes for Sale	111	105	- 5.4%	--	--	--
Months Supply of Inventory	3.4	2.6	0.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 15.6%

- 12.5%

+ 12.0%

Change in
New Listings

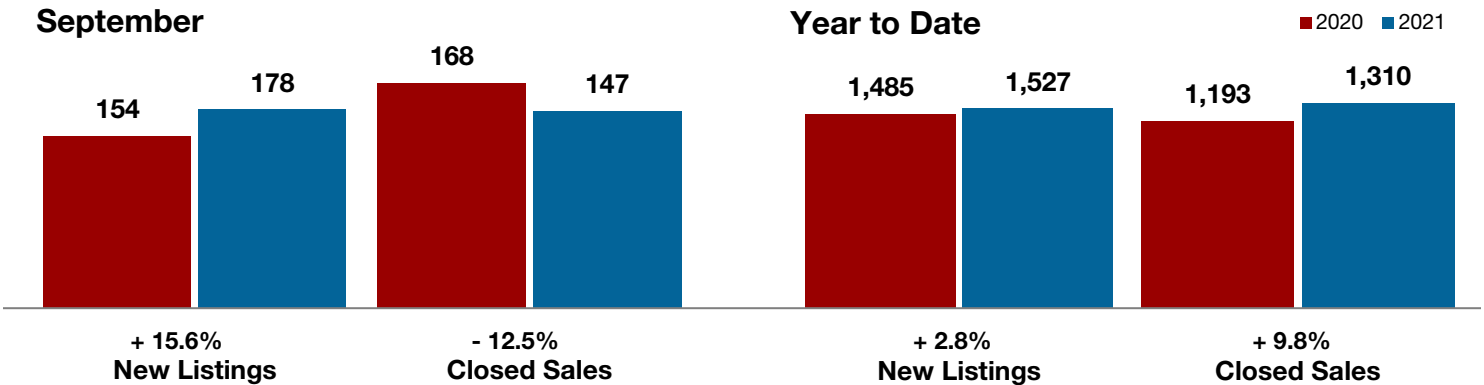
Change in
Closed Sales

Change in
Median Sales Price

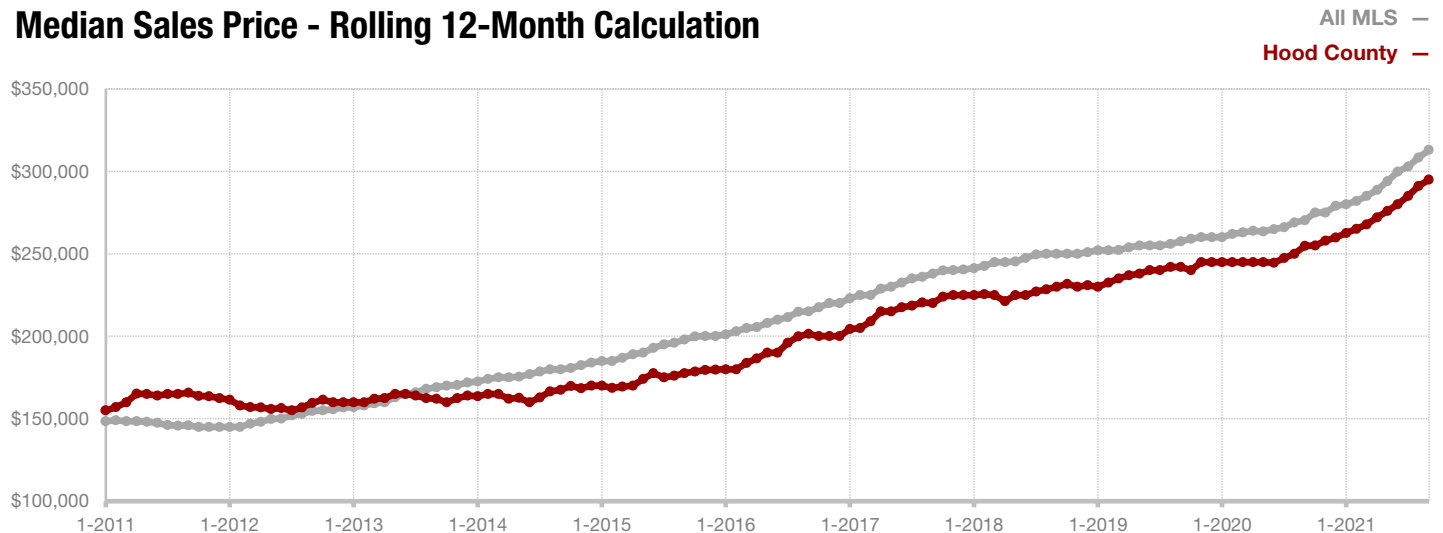
Hood County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	154	178	+ 15.6%	1,485	1,527	+ 2.8%
Pending Sales	171	114	- 33.3%	1,287	1,327	+ 3.1%
Closed Sales	168	147	- 12.5%	1,193	1,310	+ 9.8%
Average Sales Price*	\$335,628	\$401,730	+ 19.7%	\$302,225	\$361,879	+ 19.7%
Median Sales Price*	\$281,250	\$315,000	+ 12.0%	\$255,000	\$300,000	+ 17.6%
Percent of Original List Price Received*	97.7%	99.0%	+ 1.3%	96.2%	99.1%	+ 3.0%
Days on Market Until Sale	54	25	- 53.7%	56	32	- 42.9%
Inventory of Homes for Sale	241	232	- 3.7%	--	--	--
Months Supply of Inventory	1.9	1.6	0.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 13.8%

+ 12.0%

+ 19.3%

Change in
New Listings

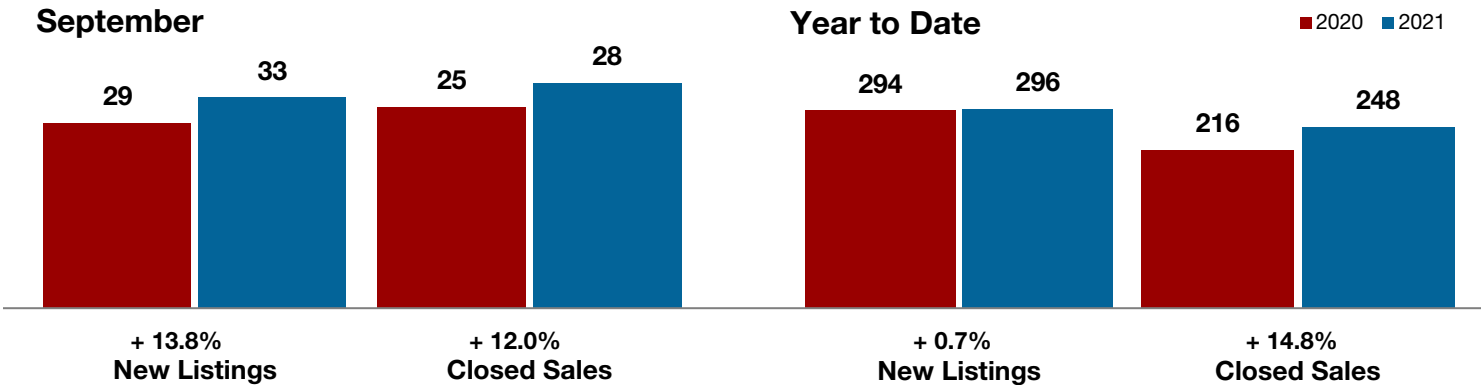
Change in
Closed Sales

Change in
Median Sales Price

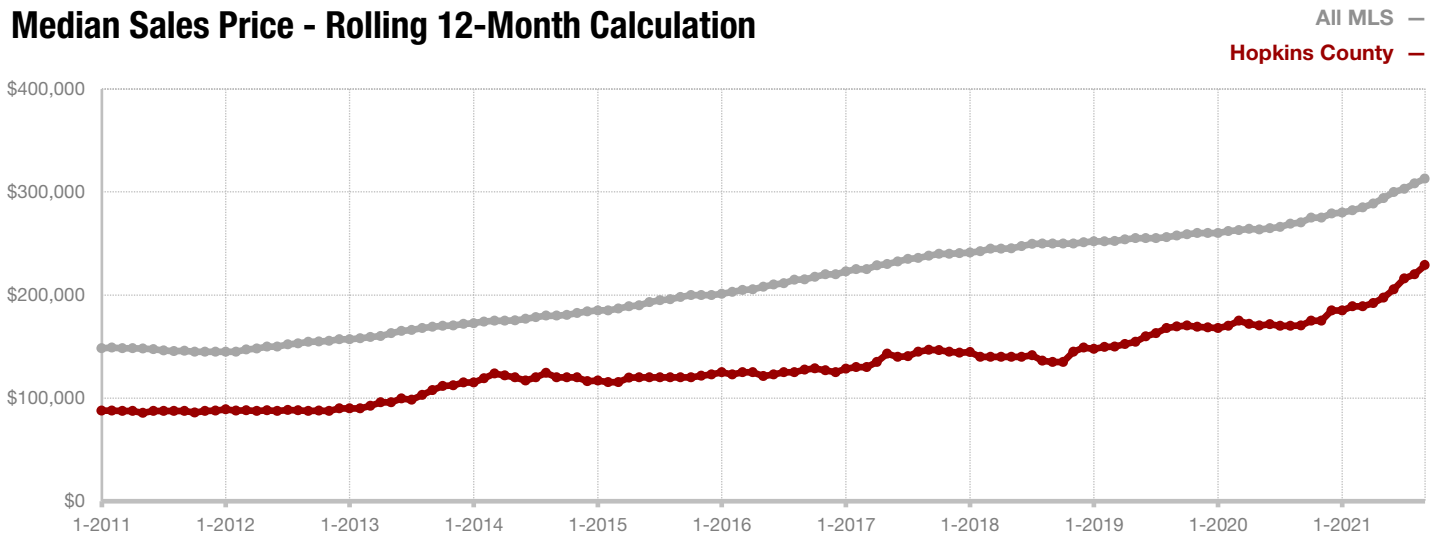
Hopkins County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	29	33	+ 13.8%	294	296	+ 0.7%
Pending Sales	20	25	+ 25.0%	229	241	+ 5.2%
Closed Sales	25	28	+ 12.0%	216	248	+ 14.8%
Average Sales Price*	\$224,724	\$298,144	+ 32.7%	\$203,109	\$287,180	+ 41.4%
Median Sales Price*	\$209,600	\$250,000	+ 19.3%	\$175,000	\$230,000	+ 31.4%
Percent of Original List Price Received*	95.3%	99.0%	+ 3.9%	95.0%	96.0%	+ 1.1%
Days on Market Until Sale	73	29	- 60.3%	54	44	- 18.5%
Inventory of Homes for Sale	84	58	- 31.0%	--	--	--
Months Supply of Inventory	3.6	2.1	- 50.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 22.0%

- 1.8%

+ 26.8%

Change in
New Listings

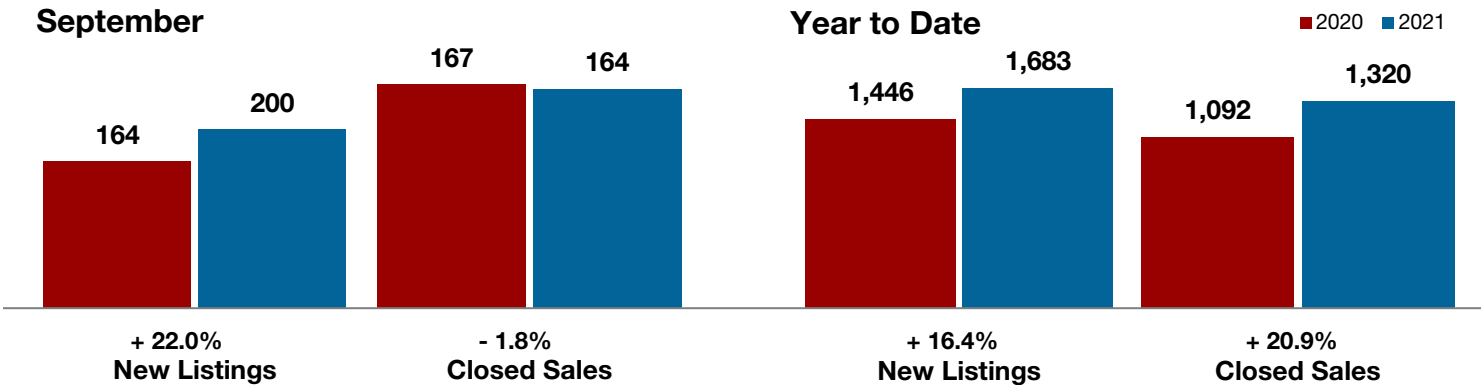
Change in
Closed Sales

Change in
Median Sales Price

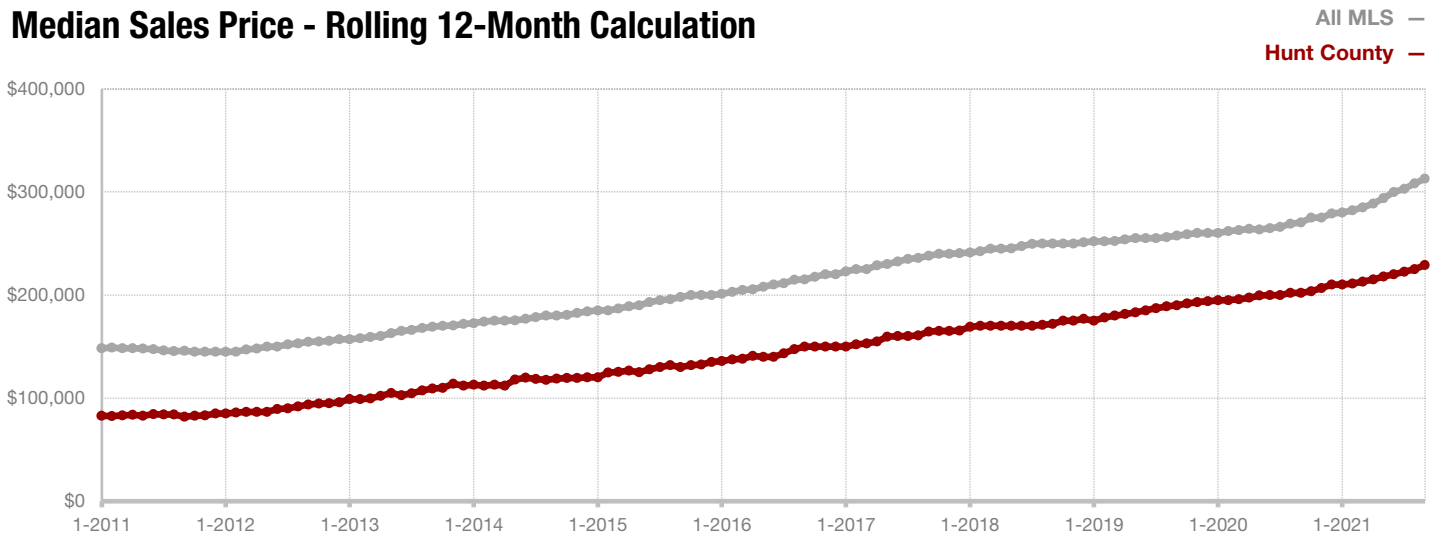
Hunt County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	164	200	+ 22.0%	1,446	1,683	+ 16.4%
Pending Sales	143	143	0.0%	1,205	1,395	+ 15.8%
Closed Sales	167	164	- 1.8%	1,092	1,320	+ 20.9%
Average Sales Price*	\$241,524	\$306,918	+ 27.1%	\$232,439	\$273,309	+ 17.6%
Median Sales Price*	\$205,000	\$259,950	+ 26.8%	\$205,000	\$232,500	+ 13.4%
Percent of Original List Price Received*	97.4%	99.4%	+ 2.1%	96.0%	98.9%	+ 3.0%
Days on Market Until Sale	40	23	- 42.5%	55	28	- 49.1%
Inventory of Homes for Sale	293	292	- 0.3%	--	--	--
Months Supply of Inventory	2.4	2.0	0.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



Jack County

0.0%

- 28.6%

+ 29.7%

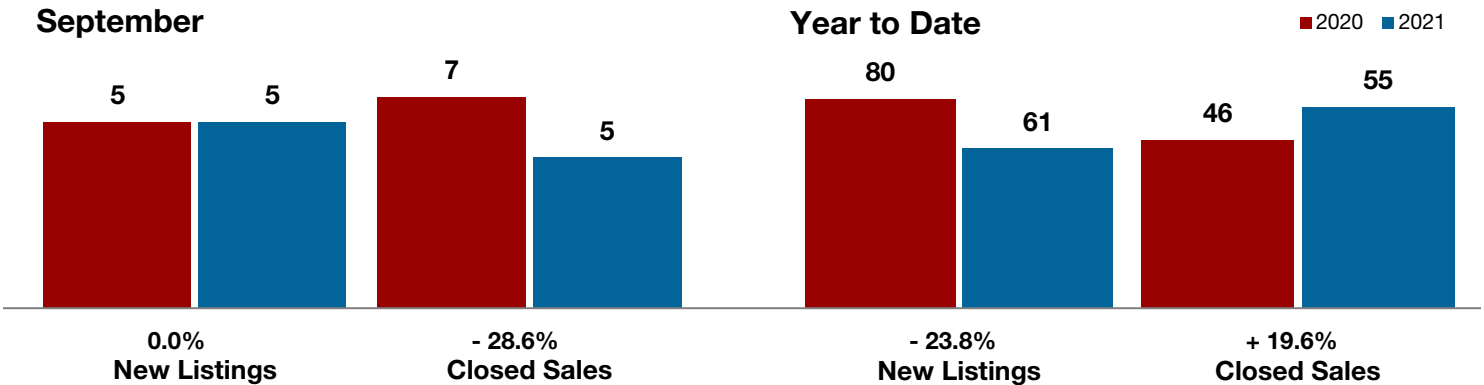
Change in
New Listings

Change in
Closed Sales

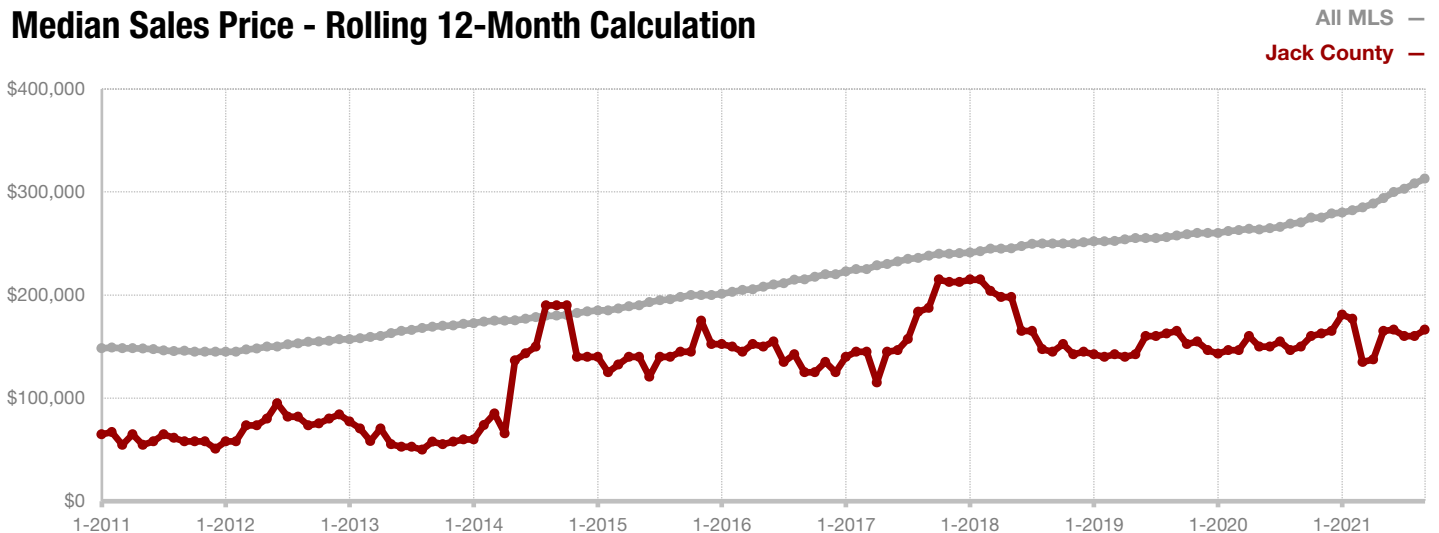
Change in
Median Sales Price

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	5	5	0.0%	80	61	- 23.8%
Pending Sales	4	2	- 50.0%	46	52	+ 13.0%
Closed Sales	7	5	- 28.6%	46	55	+ 19.6%
Average Sales Price*	\$245,271	\$391,000	+ 59.4%	\$233,075	\$291,136	+ 24.9%
Median Sales Price*	\$185,000	\$240,000	+ 29.7%	\$169,500	\$170,000	+ 0.3%
Percent of Original List Price Received*	90.9%	95.2%	+ 4.7%	92.7%	88.5%	- 4.5%
Days on Market Until Sale	36	32	- 11.1%	67	160	+ 138.8%
Inventory of Homes for Sale	37	24	- 35.1%	--	--	--
Months Supply of Inventory	7.8	4.1	- 50.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 2.0%

- 14.8%

+ 19.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

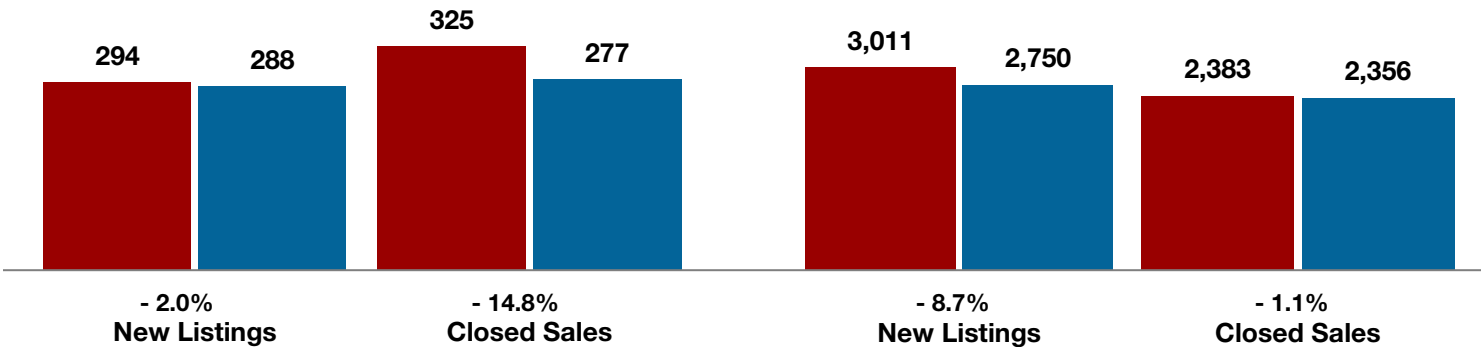
Johnson County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	294	288	- 2.0%	3,011	2,750	- 8.7%
Pending Sales	332	242	- 27.1%	2,668	2,476	- 7.2%
Closed Sales	325	277	- 14.8%	2,383	2,356	- 1.1%
Average Sales Price*	\$278,524	\$318,261	+ 14.3%	\$261,264	\$307,756	+ 17.8%
Median Sales Price*	\$247,900	\$295,000	+ 19.0%	\$235,000	\$280,000	+ 19.1%
Percent of Original List Price Received*	98.1%	99.2%	+ 1.1%	97.6%	100.2%	+ 2.7%
Days on Market Until Sale	50	21	- 58.0%	52	28	- 46.2%
Inventory of Homes for Sale	481	377	- 21.6%	--	--	--
Months Supply of Inventory	1.8	1.4	- 50.0%	--	--	--

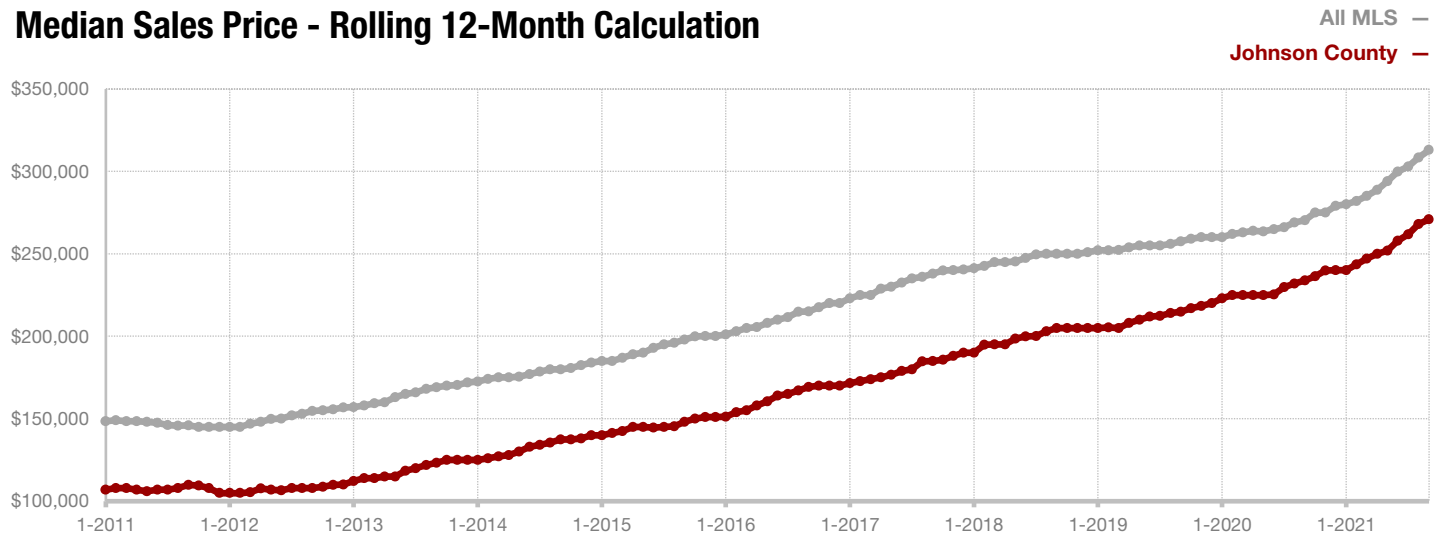
* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



Jones County

+ 140.0%

- 25.0%

+ 34.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

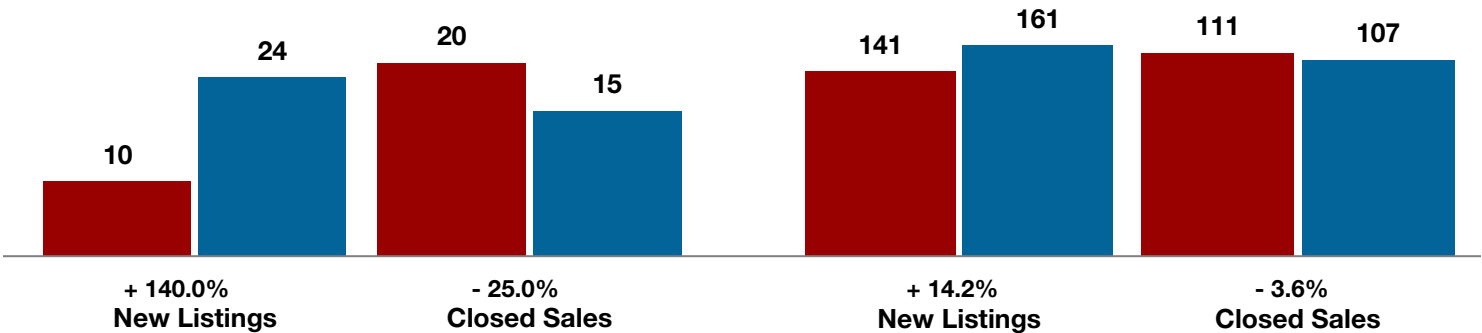
	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	10	24	+ 140.0%	141	161	+ 14.2%
Pending Sales	19	11	- 42.1%	127	114	- 10.2%
Closed Sales	20	15	- 25.0%	111	107	- 3.6%
Average Sales Price*	\$98,506	\$170,971	+ 73.6%	\$148,409	\$164,549	+ 10.9%
Median Sales Price*	\$98,478	\$132,450	+ 34.5%	\$125,000	\$132,450	+ 6.0%
Percent of Original List Price Received*	93.8%	93.3%	- 0.5%	92.9%	92.6%	- 0.3%
Days on Market Until Sale	99	40	- 59.6%	82	53	- 35.4%
Inventory of Homes for Sale	36	48	+ 33.3%	--	--	--
Months Supply of Inventory	2.9	4.0	+ 33.3%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date

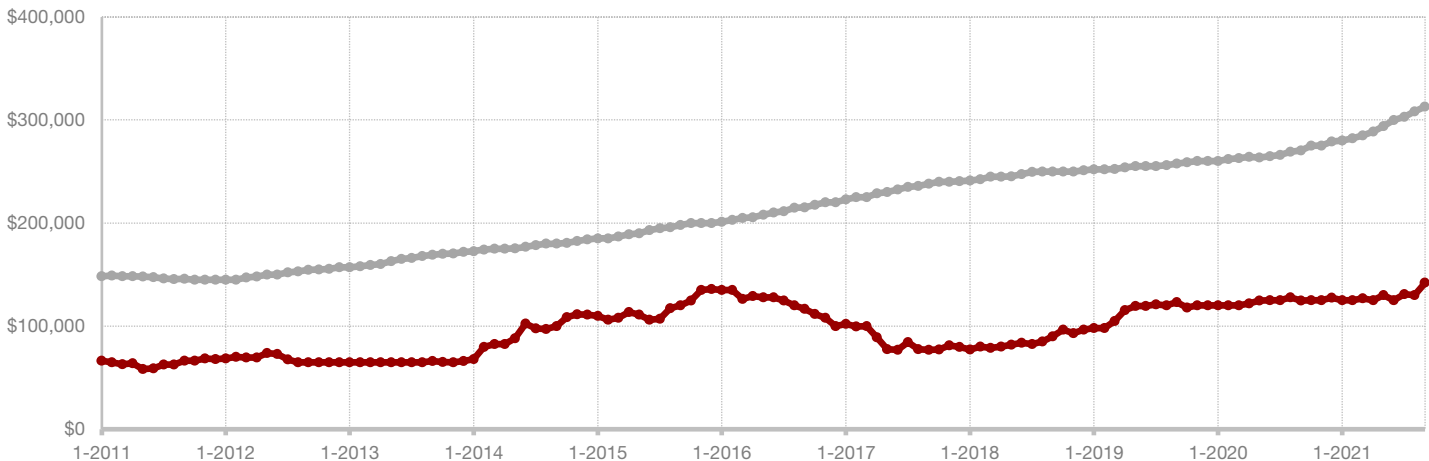
■ 2020 ■ 2021



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Jones County —



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 21.6%

- 13.1%

+ 24.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

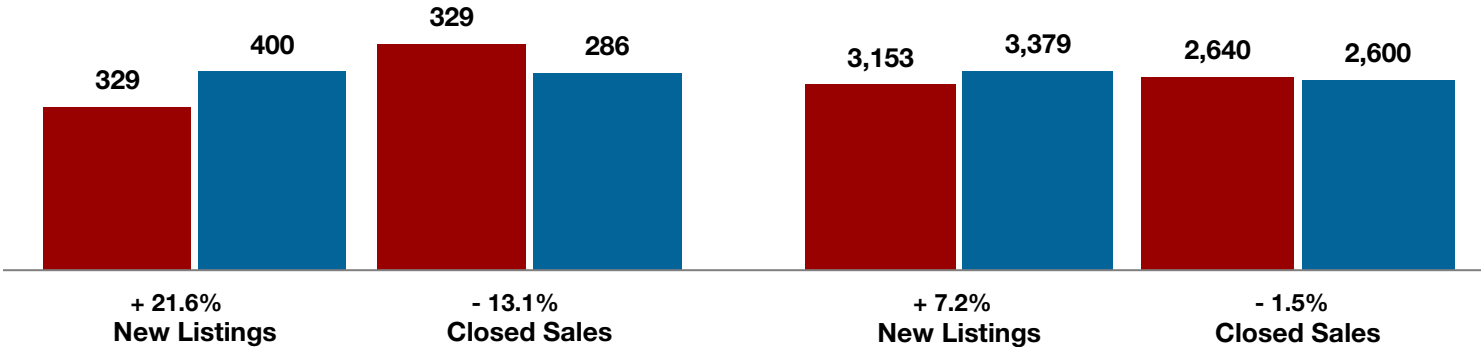
Kaufman County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	329	400	+ 21.6%	3,153	3,379	+ 7.2%
Pending Sales	289	347	+ 20.1%	2,867	2,961	+ 3.3%
Closed Sales	329	286	- 13.1%	2,640	2,600	- 1.5%
Average Sales Price*	\$263,486	\$329,355	+ 25.0%	\$259,902	\$308,974	+ 18.9%
Median Sales Price*	\$249,900	\$310,000	+ 24.0%	\$244,900	\$289,328	+ 18.1%
Percent of Original List Price Received*	97.8%	100.3%	+ 2.6%	96.6%	101.5%	+ 5.1%
Days on Market Until Sale	34	21	- 38.2%	55	27	- 50.9%
Inventory of Homes for Sale	515	544	+ 5.6%	--	--	--
Months Supply of Inventory	1.7	1.7	0.0%	--	--	--

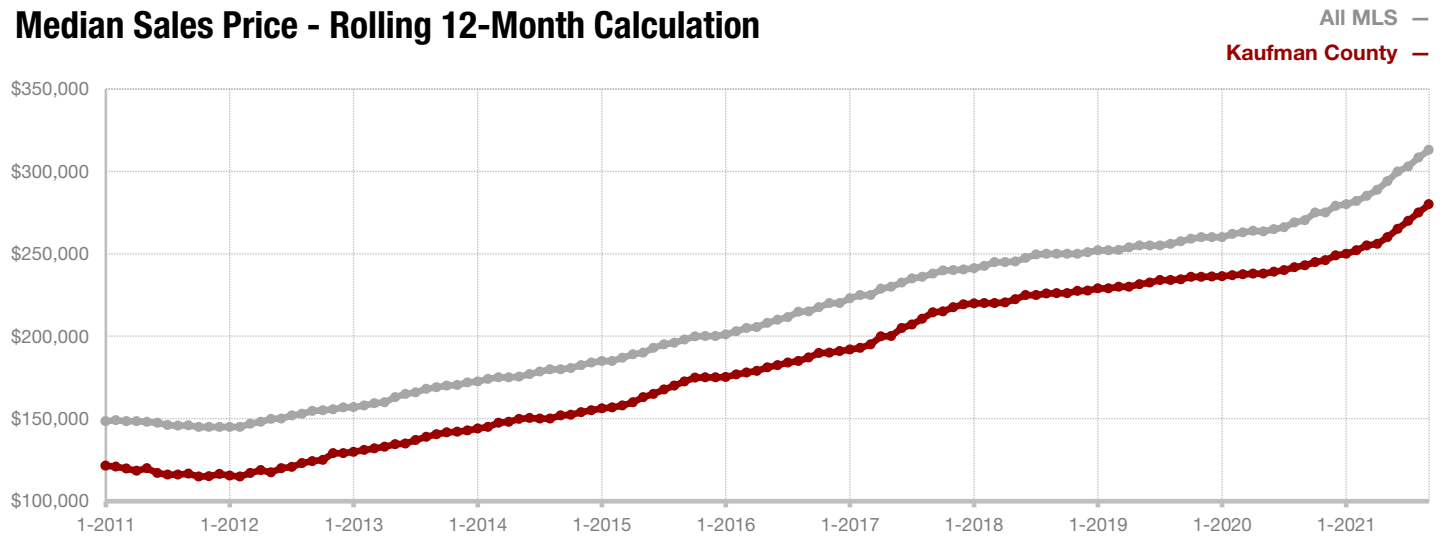
* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 5.9%

- 10.3%

+ 8.0%

Change in
New Listings

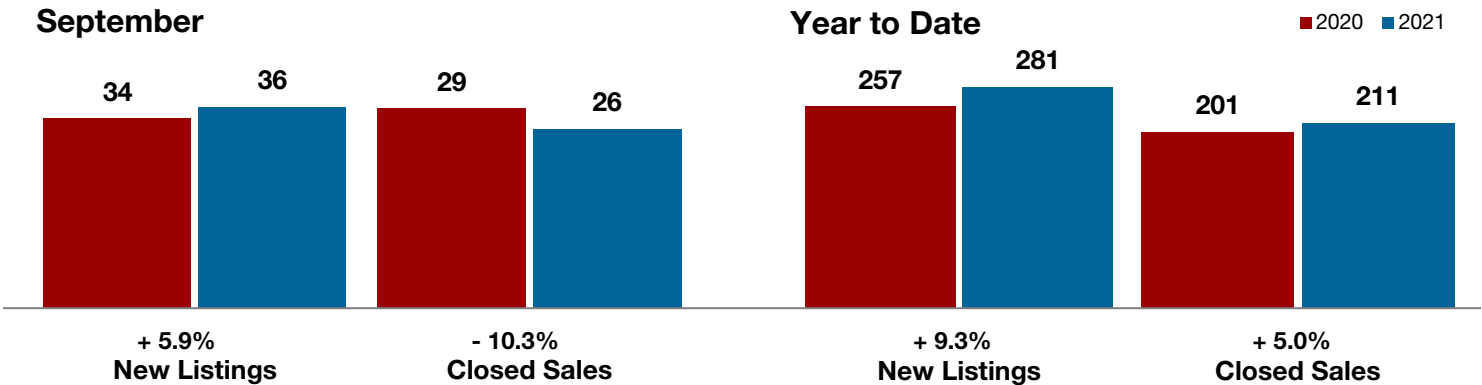
Change in
Closed Sales

Change in
Median Sales Price

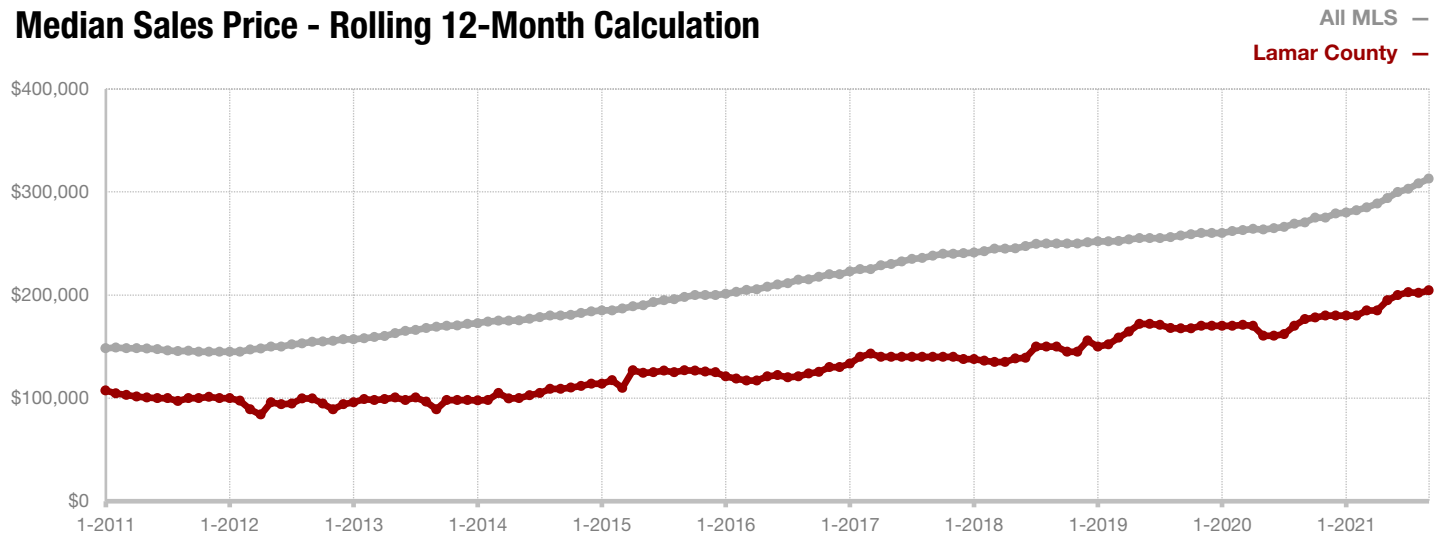
Lamar County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	34	36	+ 5.9%	257	281	+ 9.3%
Pending Sales	16	22	+ 37.5%	219	224	+ 2.3%
Closed Sales	29	26	- 10.3%	201	211	+ 5.0%
Average Sales Price*	\$186,916	\$242,338	+ 29.7%	\$184,393	\$236,286	+ 28.1%
Median Sales Price*	\$182,450	\$197,000	+ 8.0%	\$178,000	\$205,250	+ 15.3%
Percent of Original List Price Received*	96.1%	92.9%	- 3.3%	92.3%	96.1%	+ 4.1%
Days on Market Until Sale	60	31	- 48.3%	75	44	- 41.3%
Inventory of Homes for Sale	67	70	+ 4.5%	--	--	--
Months Supply of Inventory	3.1	2.9	0.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 66.7%

- 50.0%

+ 55.4%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

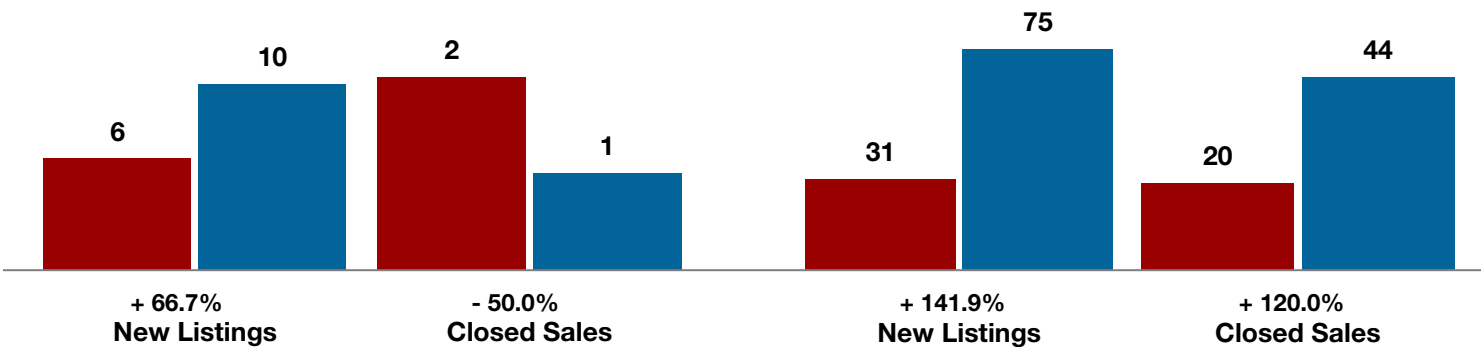
Limestone County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	6	10	+ 66.7%	31	75	+ 141.9%
Pending Sales	2	3	+ 50.0%	21	46	+ 119.0%
Closed Sales	2	1	- 50.0%	20	44	+ 120.0%
Average Sales Price*	\$151,000	\$234,702	+ 55.4%	\$134,298	\$181,129	+ 34.9%
Median Sales Price*	\$151,000	\$234,702	+ 55.4%	\$101,950	\$148,500	+ 45.7%
Percent of Original List Price Received*	93.0%	123.6%	+ 32.9%	90.0%	98.1%	+ 9.0%
Days on Market Until Sale	88	30	- 65.9%	104	64	- 38.5%
Inventory of Homes for Sale	16	24	+ 50.0%	--	--	--
Months Supply of Inventory	6.6	5.2	- 28.6%	--	--	--

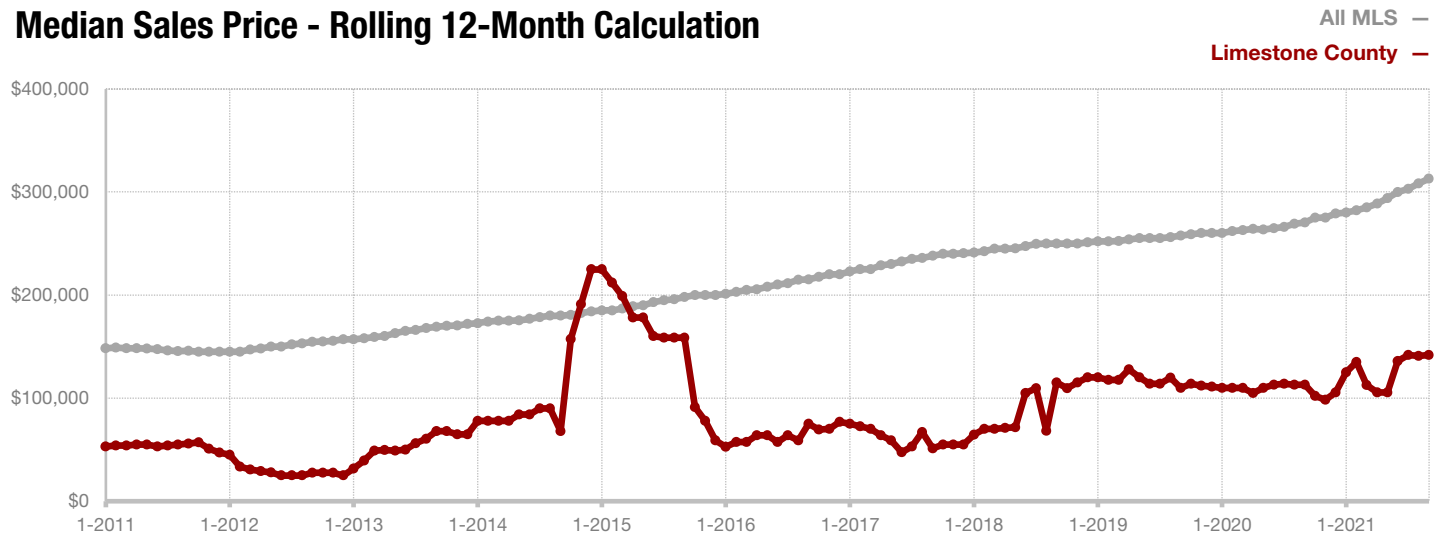
* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 6.9%

- 50.0%

+ 43.7%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

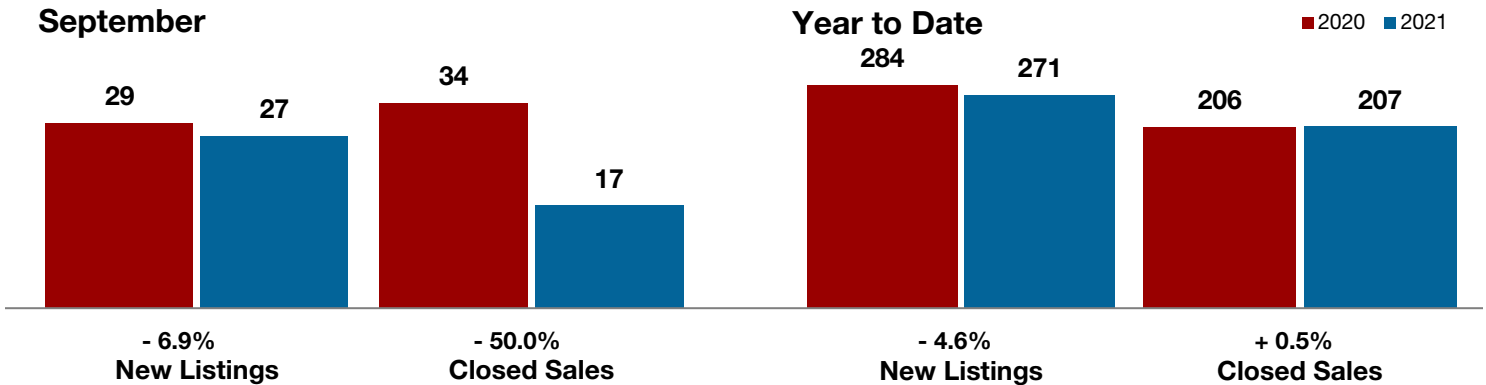
Montague County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	29	27	- 6.9%	284	271	- 4.6%
Pending Sales	26	15	- 42.3%	218	215	- 1.4%
Closed Sales	34	17	- 50.0%	206	207	+ 0.5%
Average Sales Price*	\$296,700	\$293,475	- 1.1%	\$199,366	\$255,429	+ 28.1%
Median Sales Price*	\$191,325	\$275,000	+ 43.7%	\$155,000	\$195,000	+ 25.8%
Percent of Original List Price Received*	93.4%	94.0%	+ 0.6%	92.8%	94.4%	+ 1.7%
Days on Market Until Sale	73	35	- 52.1%	70	52	- 25.7%
Inventory of Homes for Sale	76	74	- 2.6%	--	--	--
Months Supply of Inventory	3.3	3.2	0.0%	--	--	--

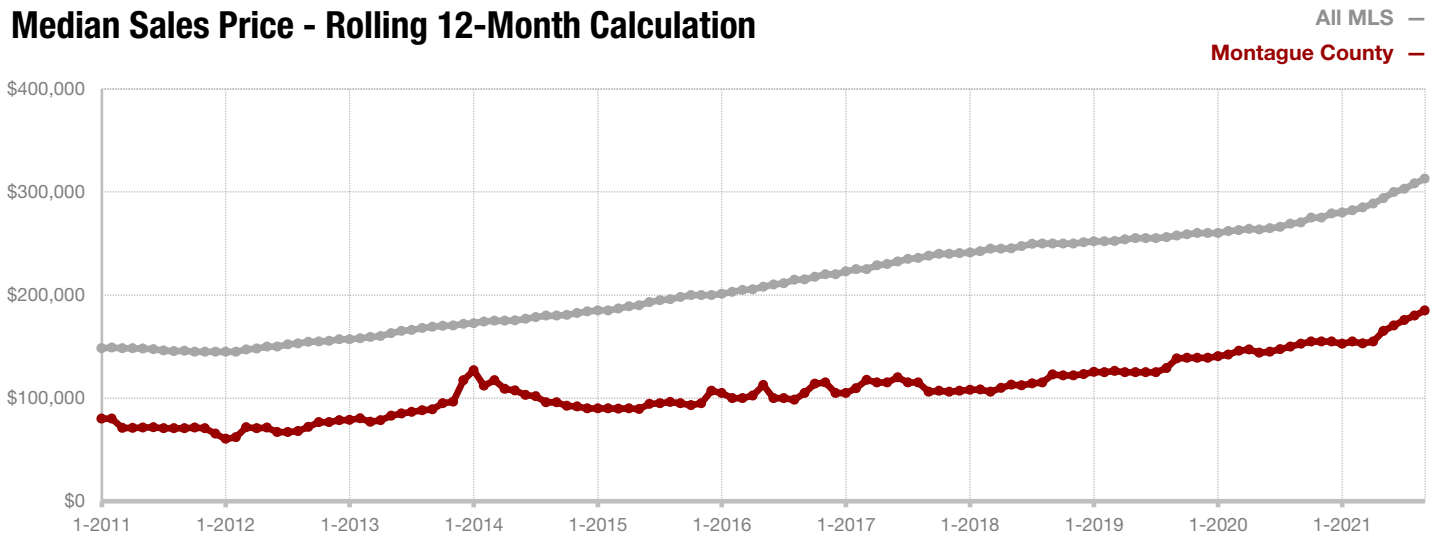
* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 10.4%

+ 63.3%

+ 47.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Navarro County

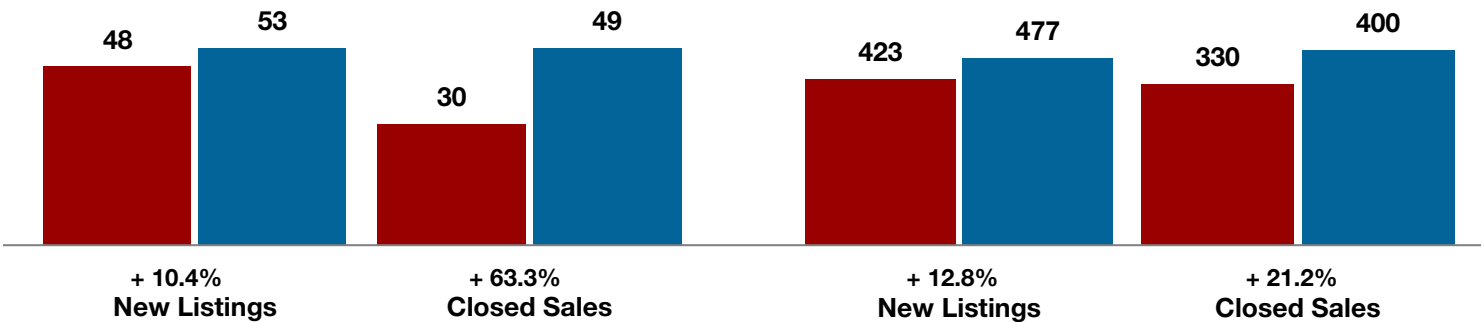
	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	48	53	+ 10.4%	423	477	+ 12.8%
Pending Sales	51	37	- 27.5%	379	403	+ 6.3%
Closed Sales	30	49	+ 63.3%	330	400	+ 21.2%
Average Sales Price*	\$204,278	\$294,122	+ 44.0%	\$229,214	\$282,966	+ 23.5%
Median Sales Price*	\$159,225	\$234,900	+ 47.5%	\$170,500	\$201,700	+ 18.3%
Percent of Original List Price Received*	94.5%	97.2%	+ 2.9%	94.5%	98.2%	+ 3.9%
Days on Market Until Sale	76	30	- 60.5%	76	38	- 50.0%
Inventory of Homes for Sale	103	91	- 11.7%	--	--	--
Months Supply of Inventory	2.6	2.1	- 33.3%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date

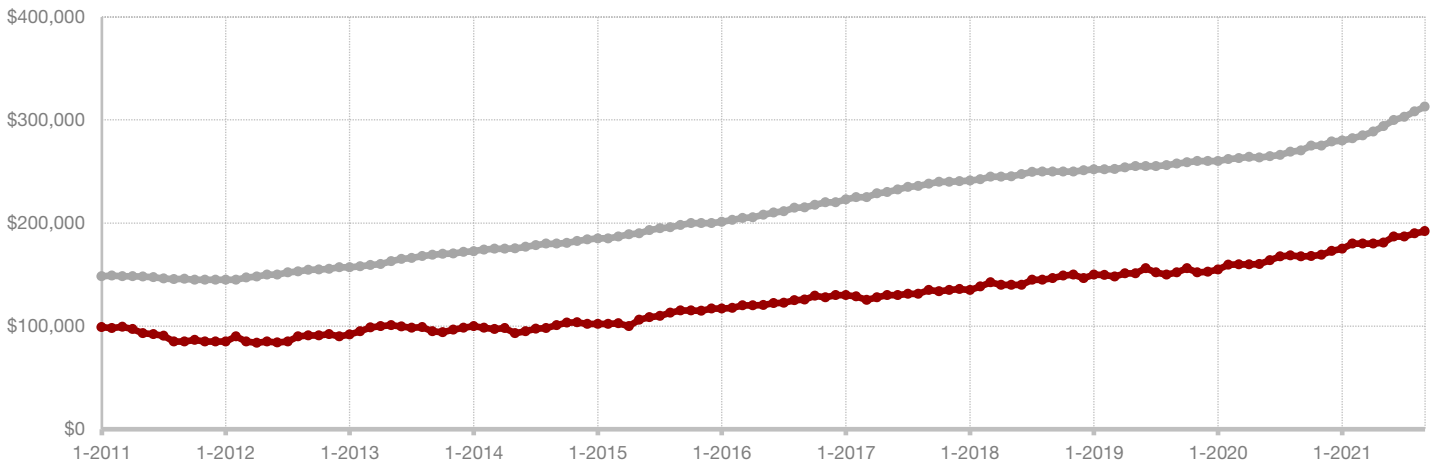
■ 2020 ■ 2021



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Navarro County —



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



Nolan County

0.0%

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Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

September

Year to Date

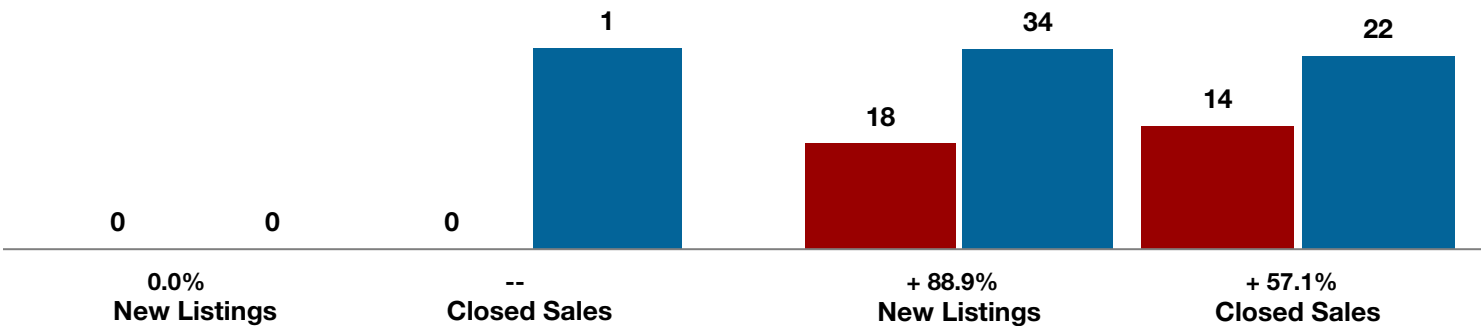
	2020	2021	+ / -	2020	2021	+ / -
New Listings	0	0	0.0%	18	34	+ 88.9%
Pending Sales	2	1	- 50.0%	14	24	+ 71.4%
Closed Sales	0	1	--	14	22	+ 57.1%
Average Sales Price*	--	\$300,000	--	\$168,692	\$171,001	+ 1.4%
Median Sales Price*	--	\$300,000	--	\$95,700	\$143,400	+ 49.8%
Percent of Original List Price Received*	--	96.8%	--	86.7%	94.1%	+ 8.5%
Days on Market Until Sale	--	5	--	117	40	- 65.8%
Inventory of Homes for Sale	6	8	+ 33.3%	--	--	--
Months Supply of Inventory	3.2	2.8	0.0%	--	--	--

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September

Year to Date

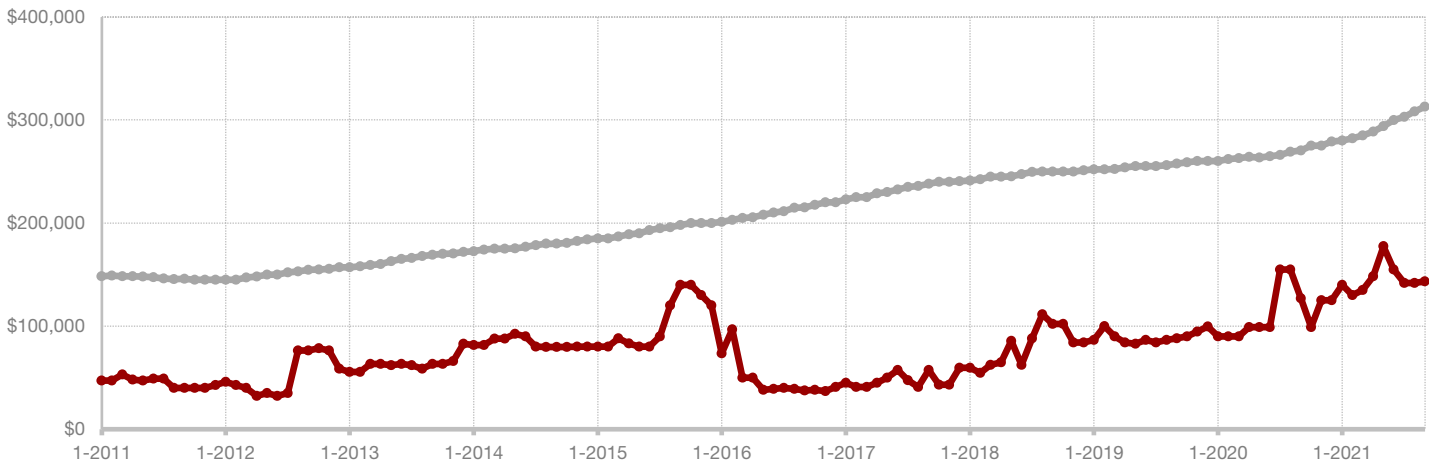
■ 2020 ■ 2021



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Nolan County —



Local Market Update – September 2021

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+ 36.7%

- 14.0%

+ 25.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

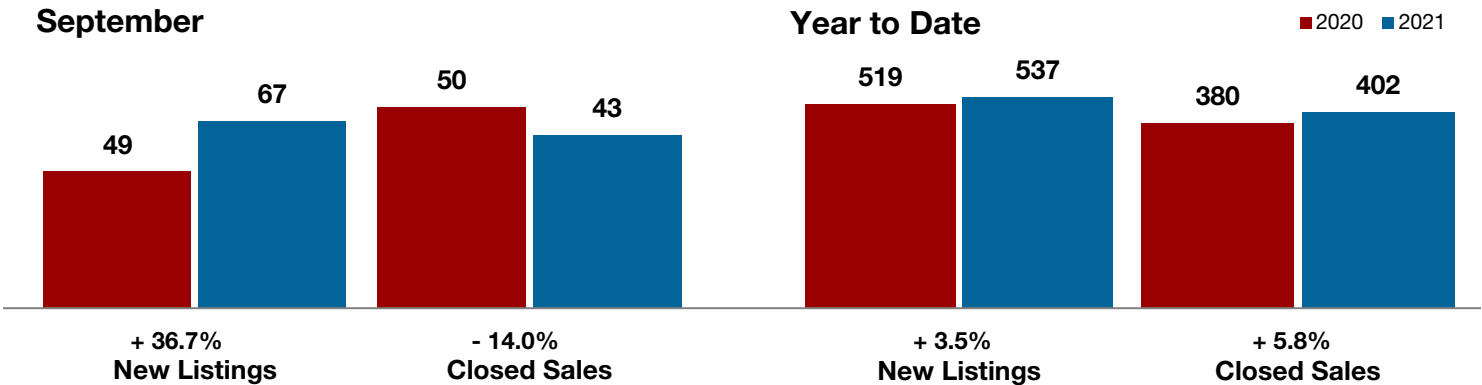
Palo Pinto County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	49	67	+ 36.7%	519	537	+ 3.5%
Pending Sales	44	36	- 18.2%	413	408	- 1.2%
Closed Sales	50	43	- 14.0%	380	402	+ 5.8%
Average Sales Price*	\$471,162	\$642,822	+ 36.4%	\$383,999	\$539,924	+ 40.6%
Median Sales Price*	\$300,000	\$375,000	+ 25.0%	\$249,000	\$289,950	+ 16.4%
Percent of Original List Price Received*	92.6%	92.5%	- 0.1%	92.5%	94.6%	+ 2.3%
Days on Market Until Sale	109	47	- 56.9%	102	68	- 33.3%
Inventory of Homes for Sale	172	151	- 12.2%	--	--	--
Months Supply of Inventory	4.3	3.6	0.0%	--	--	--

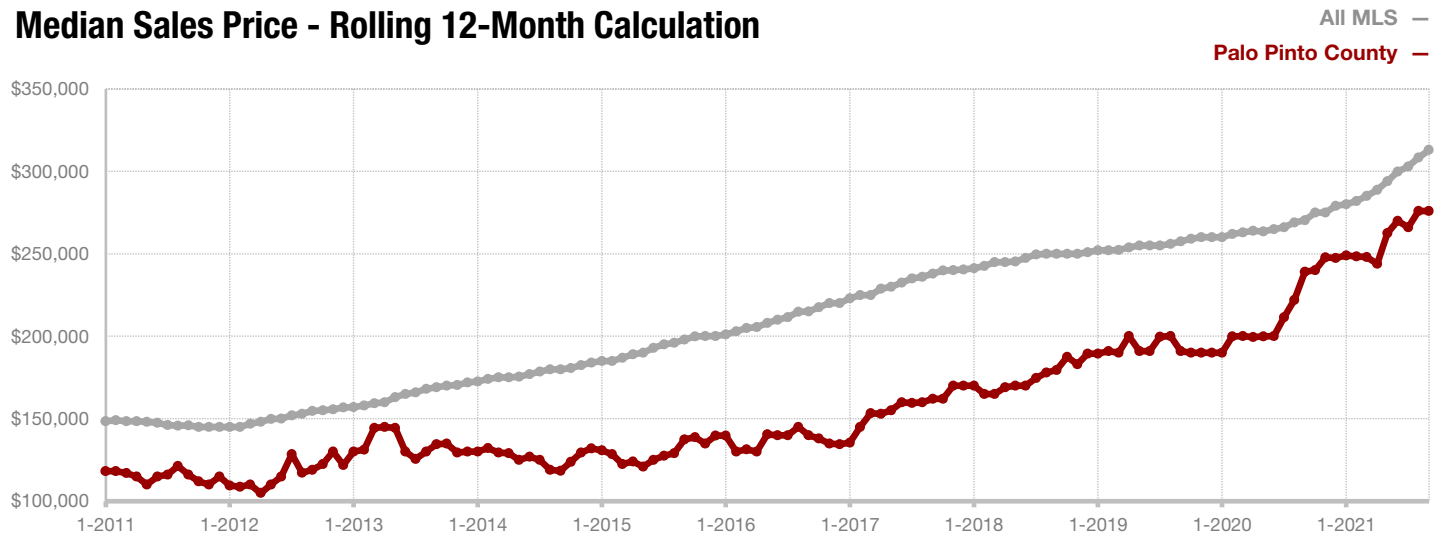
* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 19.6%

+ 4.6%

+ 13.4%

Change in
New Listings

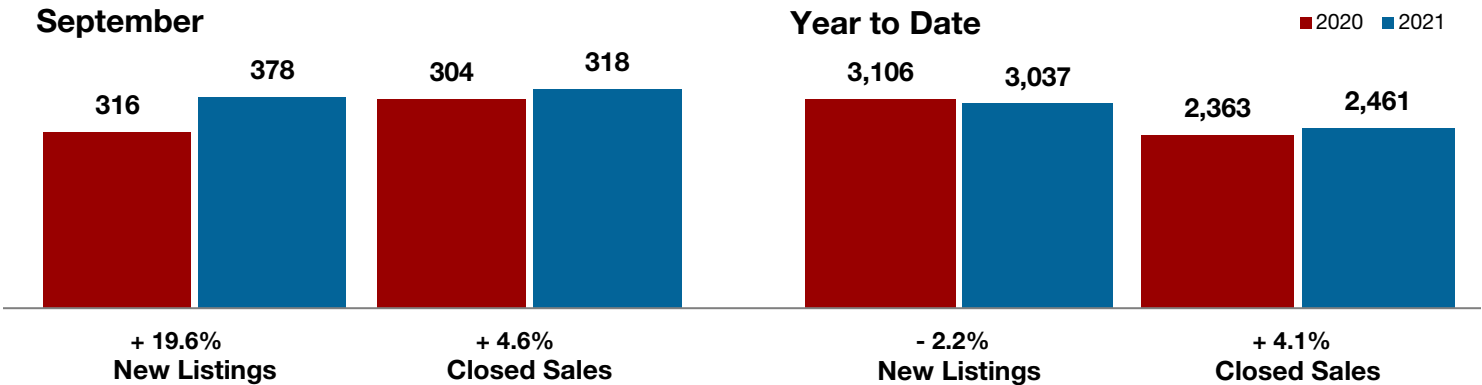
Change in
Closed Sales

Change in
Median Sales Price

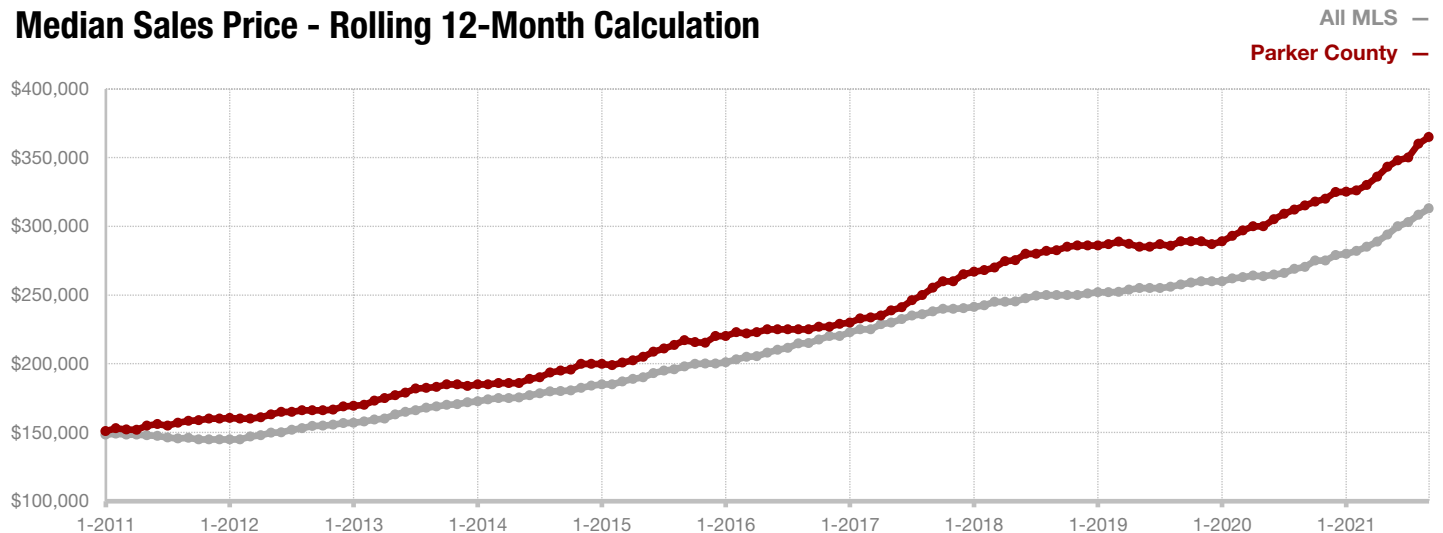
Parker County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	316	378	+ 19.6%	3,106	3,037	- 2.2%
Pending Sales	304	262	- 13.8%	2,645	2,550	- 3.6%
Closed Sales	304	318	+ 4.6%	2,363	2,461	+ 4.1%
Average Sales Price*	\$416,625	\$460,781	+ 10.6%	\$353,614	\$430,093	+ 21.6%
Median Sales Price*	\$339,500	\$385,000	+ 13.4%	\$320,000	\$376,250	+ 17.6%
Percent of Original List Price Received*	97.7%	99.4%	+ 1.7%	96.6%	99.7%	+ 3.2%
Days on Market Until Sale	56	26	- 53.6%	69	37	- 46.4%
Inventory of Homes for Sale	653	597	- 8.6%	--	--	--
Months Supply of Inventory	2.4	2.1	0.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 20.0%

- 65.2%

+ 64.1%

Change in
New Listings

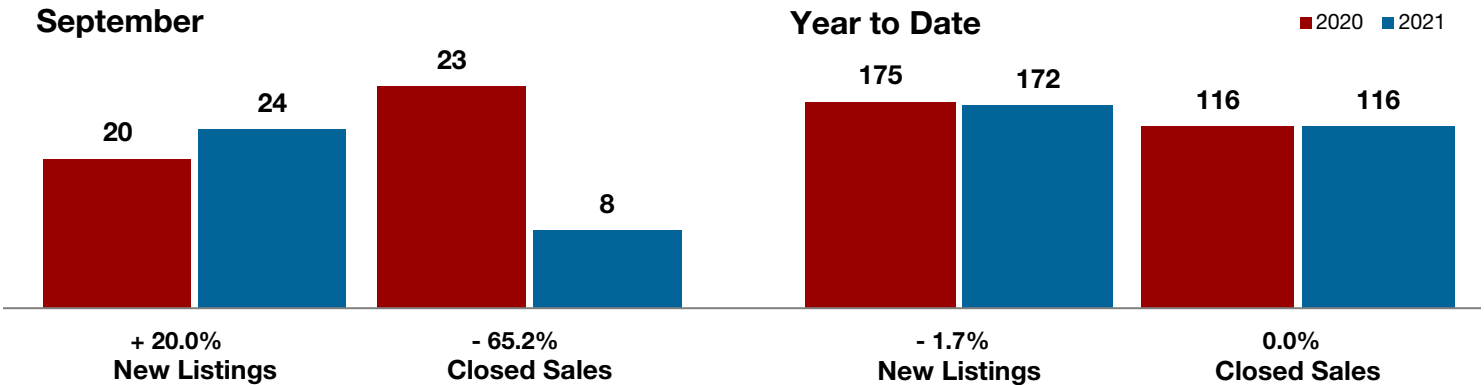
Change in
Closed Sales

Change in
Median Sales Price

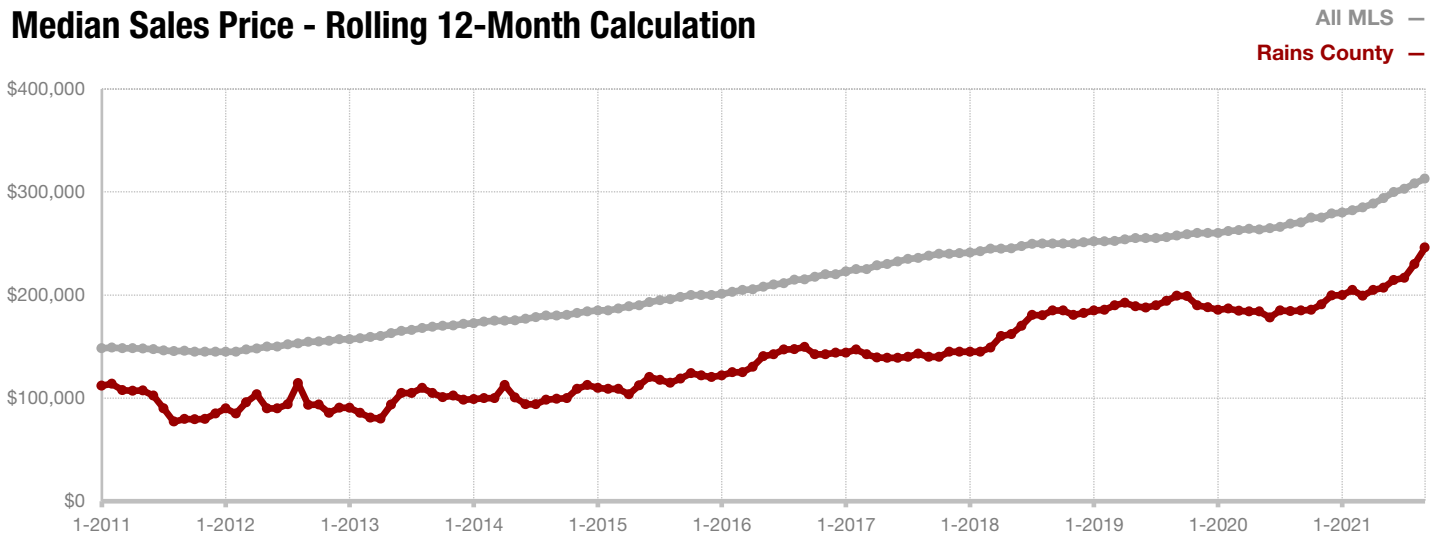
Rains County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	20	24	+ 20.0%	175	172	- 1.7%
Pending Sales	20	17	- 15.0%	130	129	- 0.8%
Closed Sales	23	8	- 65.2%	116	116	0.0%
Average Sales Price*	\$272,997	\$288,050	+ 5.5%	\$241,778	\$308,690	+ 27.7%
Median Sales Price*	\$184,000	\$301,950	+ 64.1%	\$193,000	\$264,000	+ 36.8%
Percent of Original List Price Received*	95.1%	88.8%	- 6.6%	94.3%	94.6%	+ 0.3%
Days on Market Until Sale	100	31	- 69.0%	77	42	- 45.5%
Inventory of Homes for Sale	48	54	+ 12.5%	--	--	--
Months Supply of Inventory	3.7	3.9	0.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 9.5%

Change in
New Listings

- 5.5%

Change in
Closed Sales

+ 21.8%

Change in
Median Sales Price

Rockwall County

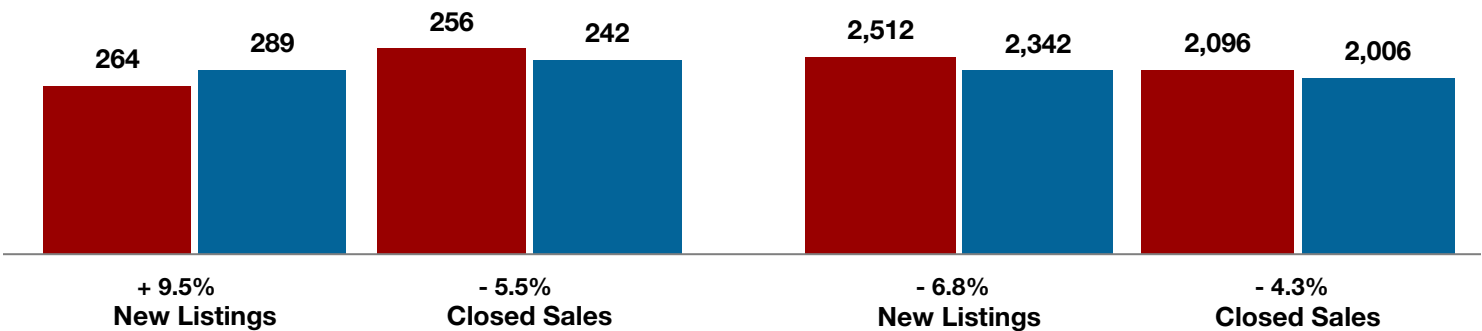
	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	264	289	+ 9.5%	2,512	2,342	- 6.8%
Pending Sales	239	244	+ 2.1%	2,275	2,075	- 8.8%
Closed Sales	256	242	- 5.5%	2,096	2,006	- 4.3%
Average Sales Price*	\$363,025	\$479,237	+ 32.0%	\$353,643	\$430,610	+ 21.8%
Median Sales Price*	\$311,750	\$379,816	+ 21.8%	\$310,745	\$362,000	+ 16.5%
Percent of Original List Price Received*	97.2%	101.1%	+ 4.0%	96.7%	102.0%	+ 5.5%
Days on Market Until Sale	42	24	- 42.9%	61	24	- 60.7%
Inventory of Homes for Sale	406	327	- 19.5%	--	--	--
Months Supply of Inventory	1.8	1.4	- 50.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date

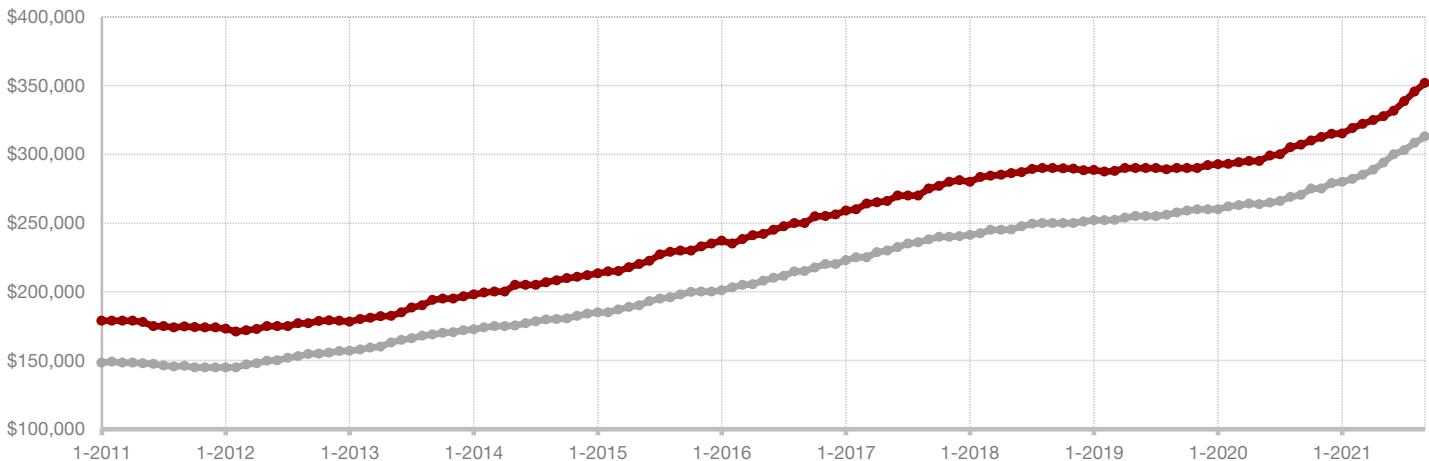
■ 2020 ■ 2021



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Rockwall County —



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



Shackelford County

- 100.0%

0.0%

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Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

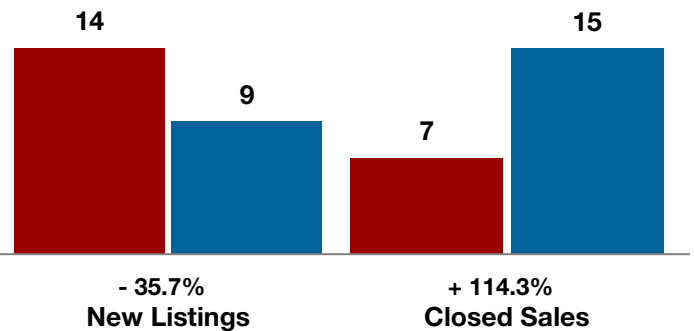
	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	1	0	- 100.0%	14	9	- 35.7%
Pending Sales	2	0	- 100.0%	9	12	+ 33.3%
Closed Sales	0	0	0.0%	7	15	+ 114.3%
Average Sales Price*	--	--	--	\$233,714	\$216,500	- 7.4%
Median Sales Price*	--	--	--	\$150,000	\$175,000	+ 16.7%
Percent of Original List Price Received*	--	--	--	104.2%	89.8%	- 13.8%
Days on Market Until Sale	--	--	--	55	100	+ 81.8%
Inventory of Homes for Sale	8	0	- 100.0%	--	--	--
Months Supply of Inventory	5.6	--	--	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

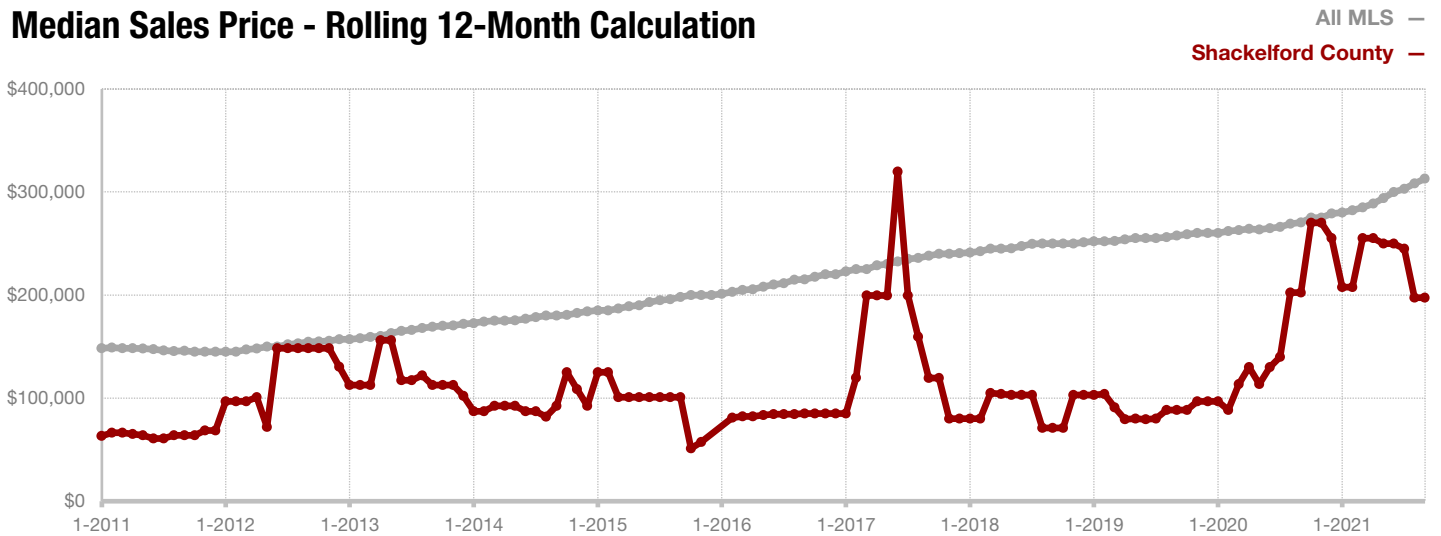
September



Year to Date



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 9.5%

- 16.7%

+ 51.4%

Change in
New Listings

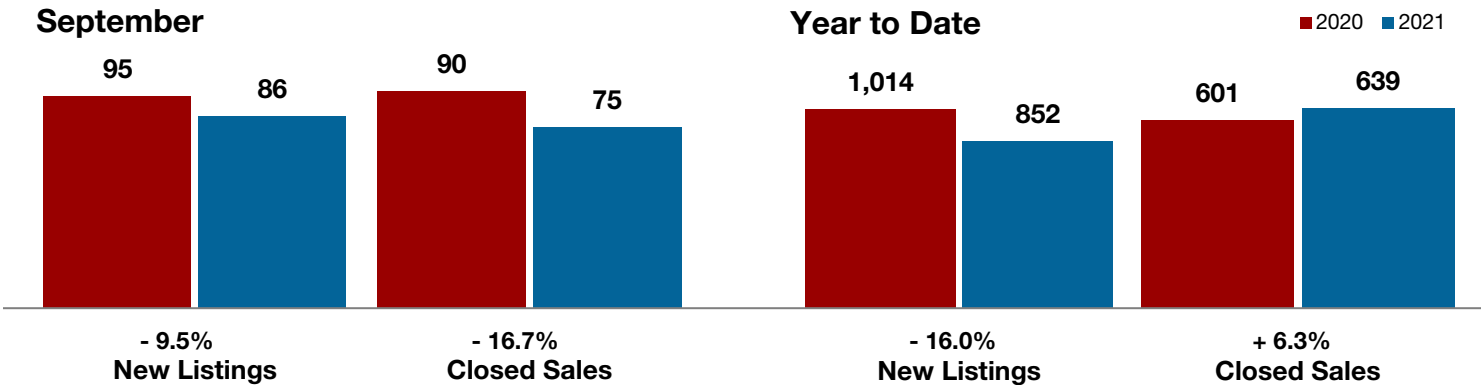
Change in
Closed Sales

Change in
Median Sales Price

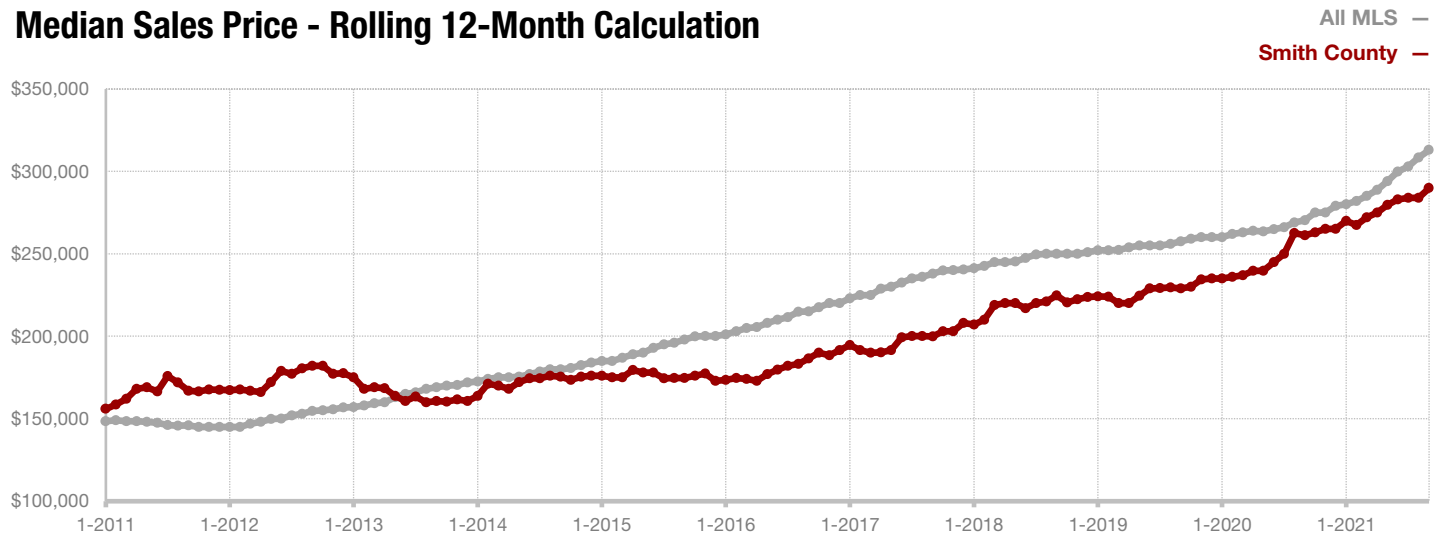
Smith County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	95	86	- 9.5%	1,014	852	- 16.0%
Pending Sales	99	61	- 38.4%	699	661	- 5.4%
Closed Sales	90	75	- 16.7%	601	639	+ 6.3%
Average Sales Price*	\$321,737	\$391,804	+ 21.8%	\$320,770	\$352,064	+ 9.8%
Median Sales Price*	\$231,200	\$350,000	+ 51.4%	\$265,000	\$298,500	+ 12.6%
Percent of Original List Price Received*	97.5%	97.9%	+ 0.4%	96.3%	97.7%	+ 1.5%
Days on Market Until Sale	60	31	- 48.3%	58	43	- 25.9%
Inventory of Homes for Sale	282	177	- 37.2%	--	--	--
Months Supply of Inventory	4.2	2.4	- 50.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 30.0%

Change in
New Listings

+ 33.3%

Change in
Closed Sales

+ 14.2%

Change in
Median Sales Price

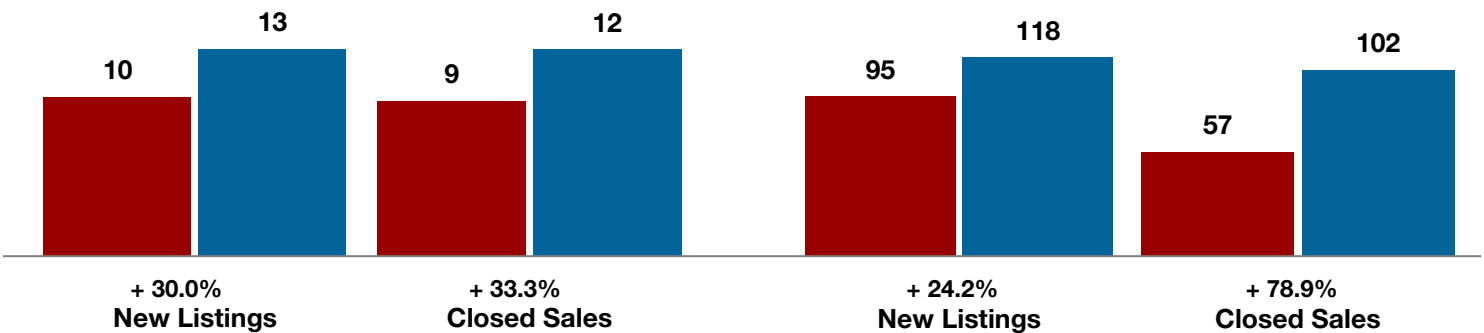
Somervell County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	10	13	+ 30.0%	95	118	+ 24.2%
Pending Sales	9	4	- 55.6%	64	98	+ 53.1%
Closed Sales	9	12	+ 33.3%	57	102	+ 78.9%
Average Sales Price*	\$333,878	\$399,917	+ 19.8%	\$281,757	\$367,681	+ 30.5%
Median Sales Price*	\$310,000	\$354,000	+ 14.2%	\$267,000	\$315,000	+ 18.0%
Percent of Original List Price Received*	101.3%	101.0%	- 0.3%	95.4%	98.6%	+ 3.4%
Days on Market Until Sale	12	23	+ 91.7%	62	58	- 6.5%
Inventory of Homes for Sale	32	21	- 34.4%	--	--	--
Months Supply of Inventory	4.9	2.0	- 60.0%	--	--	--

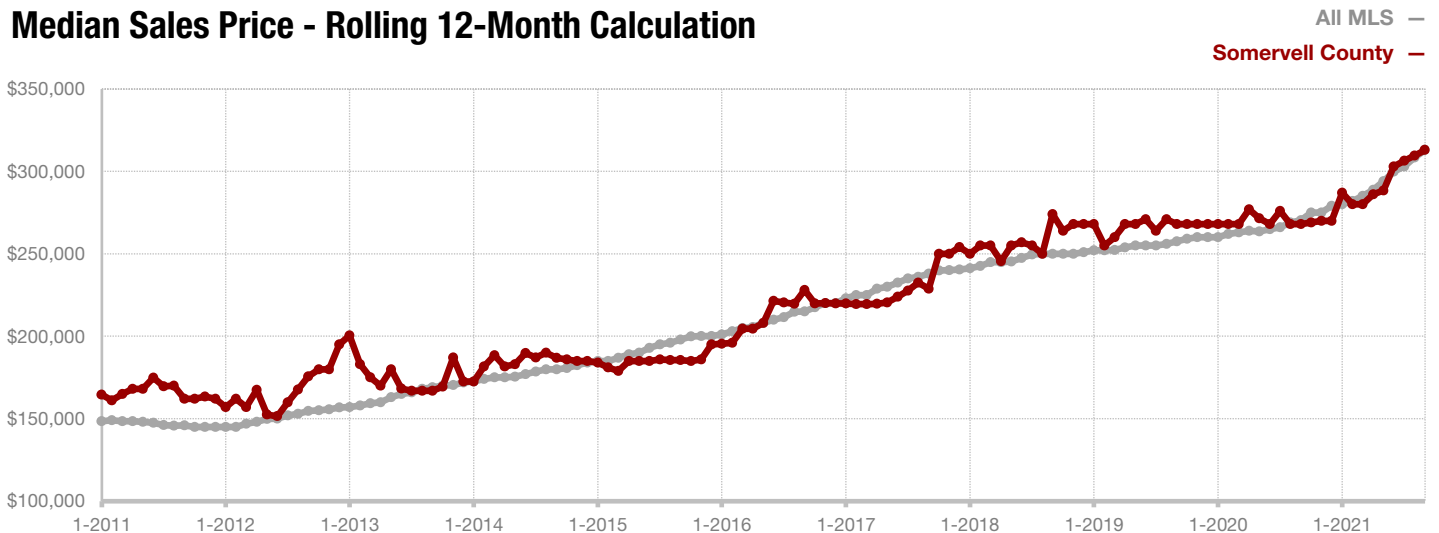
* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 260.0%

- 55.6%

+ 165.8%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Stephens County

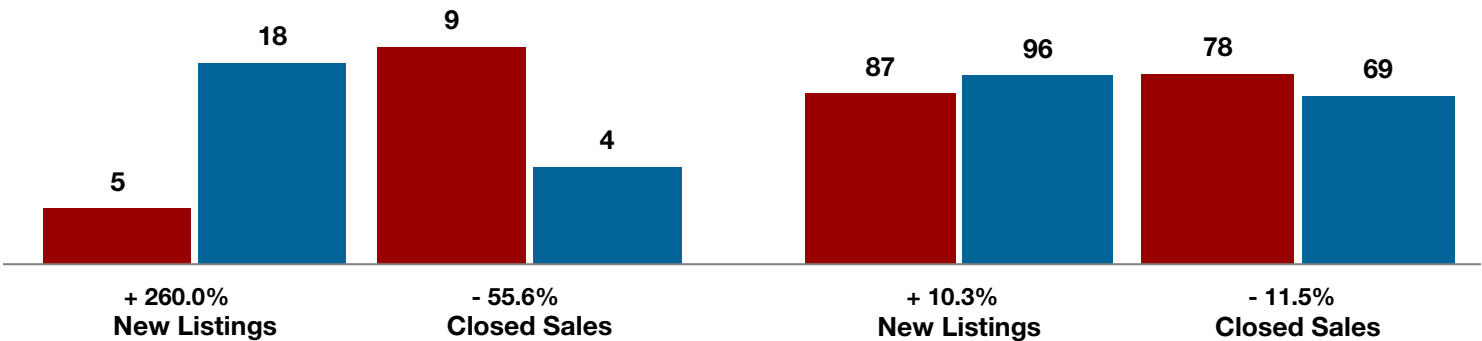
	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	5	18	+ 260.0%	87	96	+ 10.3%
Pending Sales	5	8	+ 60.0%	83	76	- 8.4%
Closed Sales	9	4	- 55.6%	78	69	- 11.5%
Average Sales Price*	\$98,722	\$234,000	+ 137.0%	\$170,923	\$227,356	+ 33.0%
Median Sales Price*	\$95,000	\$252,500	+ 165.8%	\$123,550	\$150,000	+ 21.4%
Percent of Original List Price Received*	84.8%	93.5%	+ 10.3%	88.8%	93.2%	+ 5.0%
Days on Market Until Sale	84	14	- 83.3%	103	57	- 44.7%
Inventory of Homes for Sale	43	37	- 14.0%	--	--	--
Months Supply of Inventory	5.3	4.7	0.0%	--	--	--

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September

Year to Date

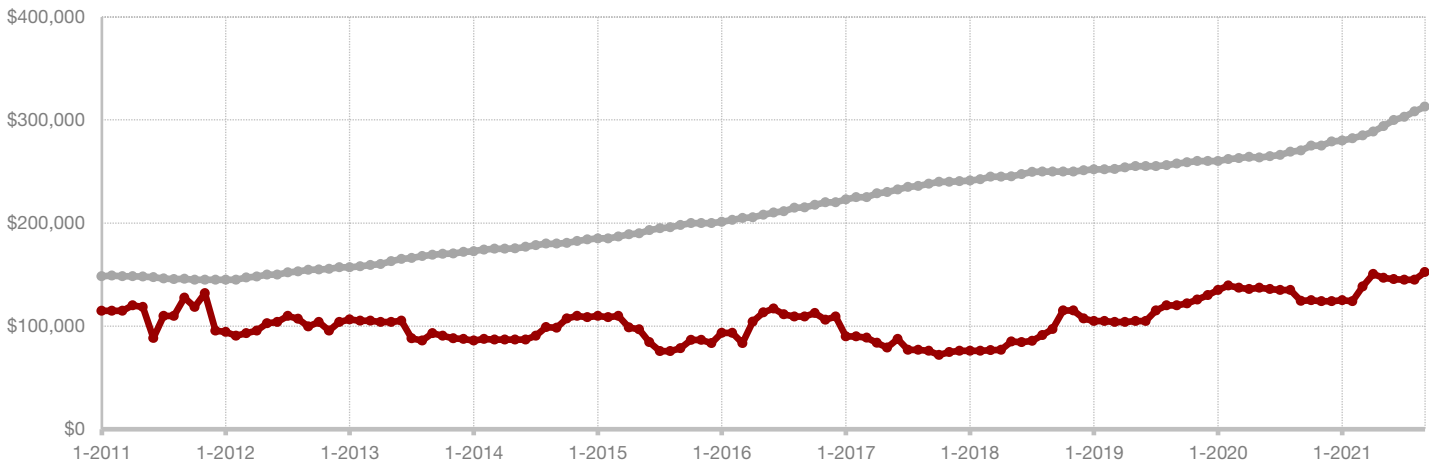
■ 2020 ■ 2021



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Stephens County —



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



Stonewall County

0.0%

- 100.0%

--

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

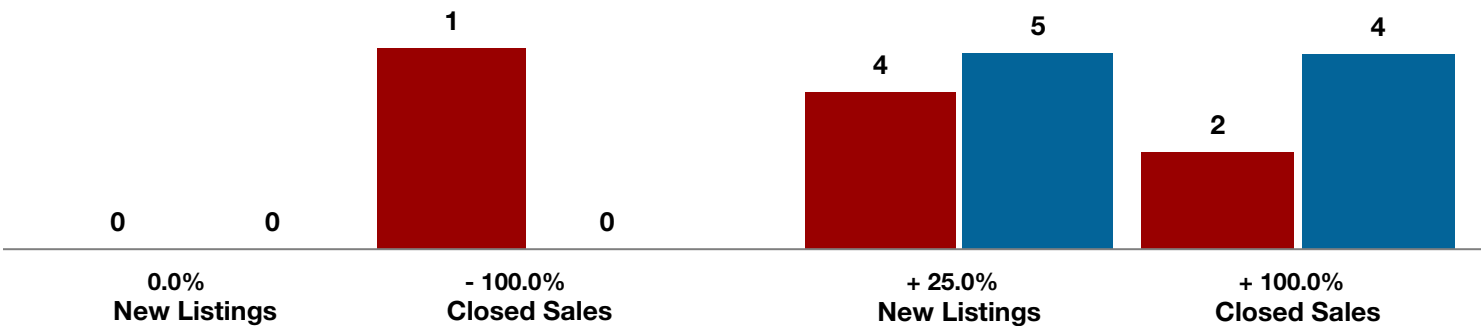
	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	0	0	0.0%	4	5	+ 25.0%
Pending Sales	2	0	- 100.0%	4	4	0.0%
Closed Sales	1	0	- 100.0%	2	4	+ 100.0%
Average Sales Price*	--	--	--	\$225,661	\$201,375	- 10.8%
Median Sales Price*	--	--	--	\$225,661	\$182,500	- 19.1%
Percent of Original List Price Received*	--	--	--	100.3%	90.8%	- 9.5%
Days on Market Until Sale	154	--	--	111	85	- 23.4%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	--	0.8	--	--	--	--

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September

Year to Date

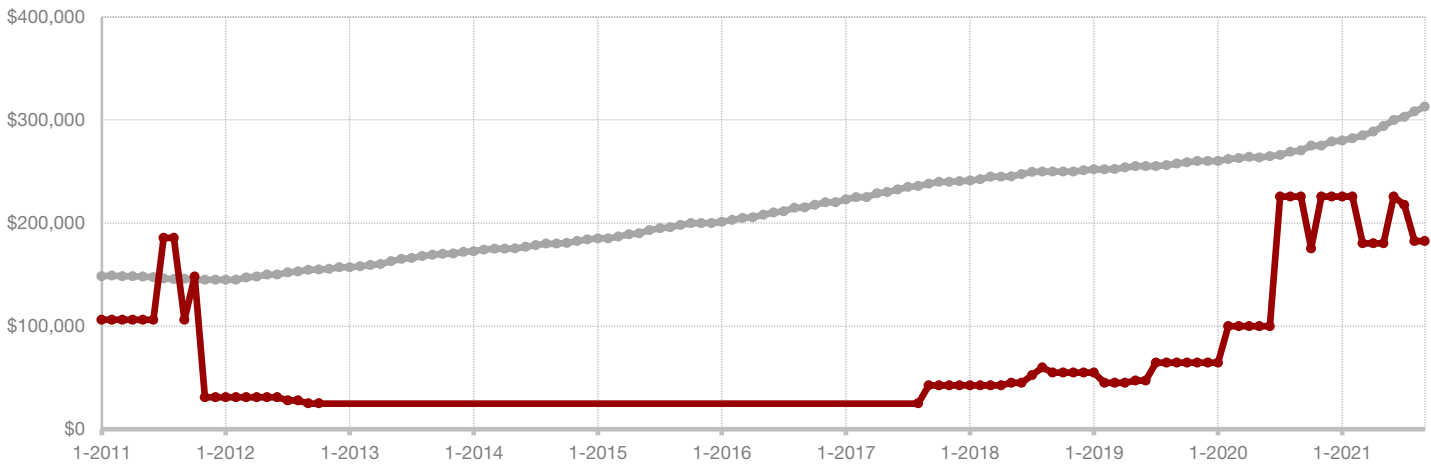
■ 2020 ■ 2021



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Stonewall County —



Local Market Update – September 2021

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- 1.1%

Change in
New Listings

- 5.9%

Change in
Closed Sales

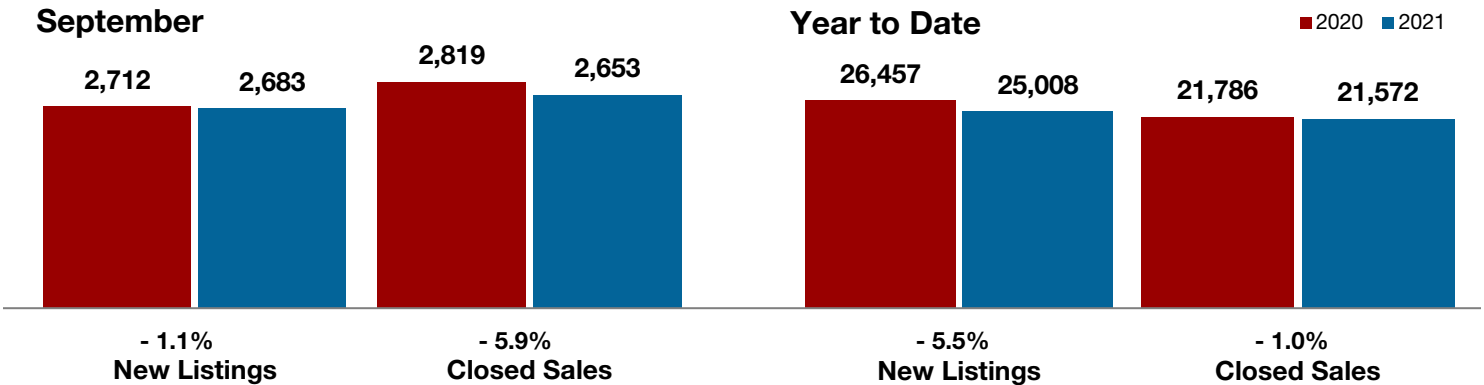
+ 19.4%

Change in
Median Sales Price

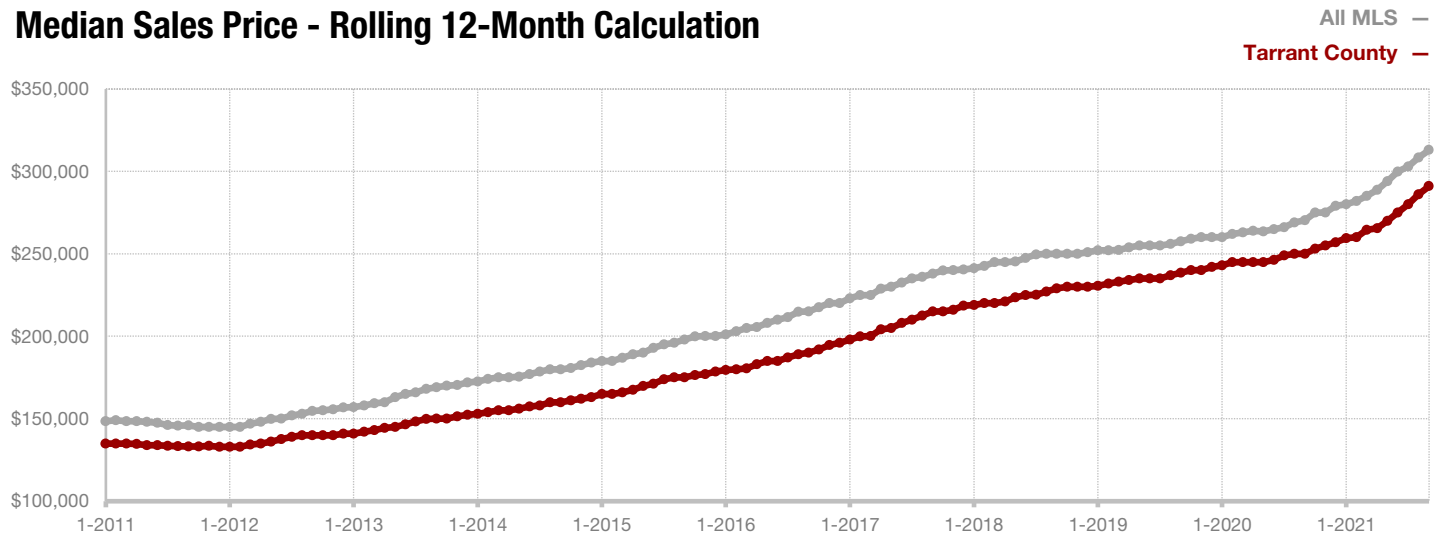
Tarrant County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	2,712	2,683	- 1.1%	26,457	25,008	- 5.5%
Pending Sales	2,570	2,427	- 5.6%	23,291	22,447	- 3.6%
Closed Sales	2,819	2,653	- 5.9%	21,786	21,572	- 1.0%
Average Sales Price*	\$316,965	\$382,604	+ 20.7%	\$304,432	\$368,700	+ 21.1%
Median Sales Price*	\$263,000	\$314,000	+ 19.4%	\$254,500	\$300,000	+ 17.9%
Percent of Original List Price Received*	98.4%	100.8%	+ 2.4%	97.7%	101.8%	+ 4.2%
Days on Market Until Sale	32	21	- 34.4%	38	20	- 47.4%
Inventory of Homes for Sale	3,638	2,601	- 28.5%	--	--	--
Months Supply of Inventory	1.5	1.1	- 50.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 4.8%

Change in
New Listings

+ 3.9%

Change in
Closed Sales

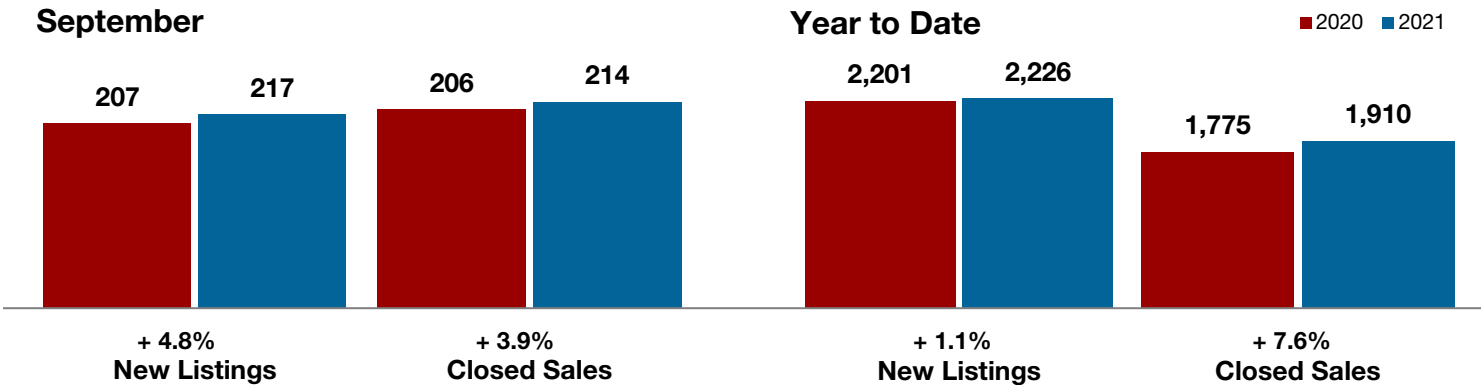
+ 3.2%

Change in
Median Sales Price

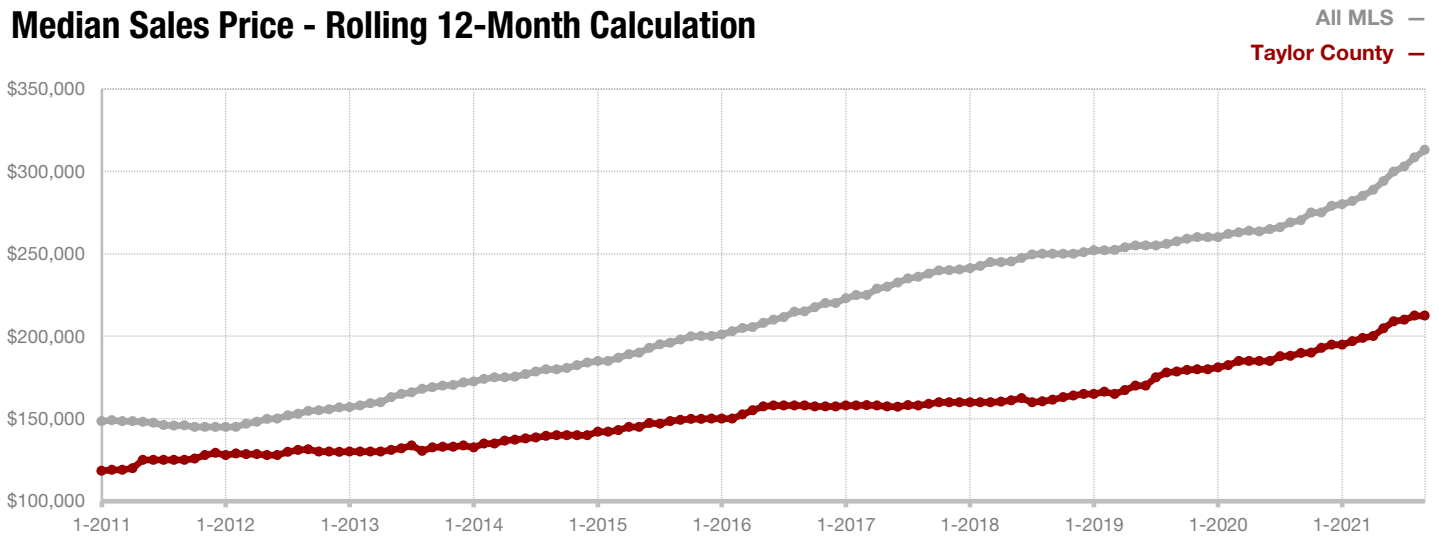
Taylor County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	207	217	+ 4.8%	2,201	2,226	+ 1.1%
Pending Sales	220	186	- 15.5%	1,942	1,969	+ 1.4%
Closed Sales	206	214	+ 3.9%	1,775	1,910	+ 7.6%
Average Sales Price*	\$226,400	\$229,399	+ 1.3%	\$207,894	\$236,984	+ 14.0%
Median Sales Price*	\$205,955	\$212,500	+ 3.2%	\$190,000	\$215,000	+ 13.2%
Percent of Original List Price Received*	97.2%	97.3%	+ 0.1%	96.7%	98.2%	+ 1.6%
Days on Market Until Sale	44	22	- 50.0%	53	28	- 47.2%
Inventory of Homes for Sale	435	296	- 32.0%	--	--	--
Months Supply of Inventory	2.2	1.4	- 50.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 40.0%

- 40.0%

+ 48.1%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Upshur County

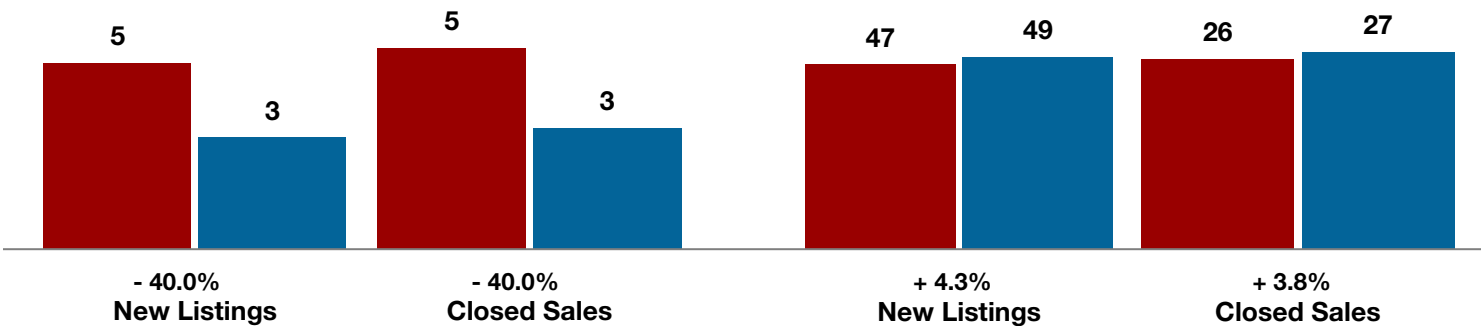
	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	5	3	- 40.0%	47	49	+ 4.3%
Pending Sales	4	3	- 25.0%	29	34	+ 17.2%
Closed Sales	5	3	- 40.0%	26	27	+ 3.8%
Average Sales Price*	\$367,000	\$344,333	- 6.2%	\$270,761	\$313,972	+ 16.0%
Median Sales Price*	\$320,000	\$474,000	+ 48.1%	\$269,000	\$290,000	+ 7.8%
Percent of Original List Price Received*	91.7%	93.0%	+ 1.4%	92.0%	93.2%	+ 1.3%
Days on Market Until Sale	106	47	- 55.7%	99	57	- 42.4%
Inventory of Homes for Sale	23	13	- 43.5%	--	--	--
Months Supply of Inventory	6.6	3.5	- 42.9%	--	--	--

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September

Year to Date

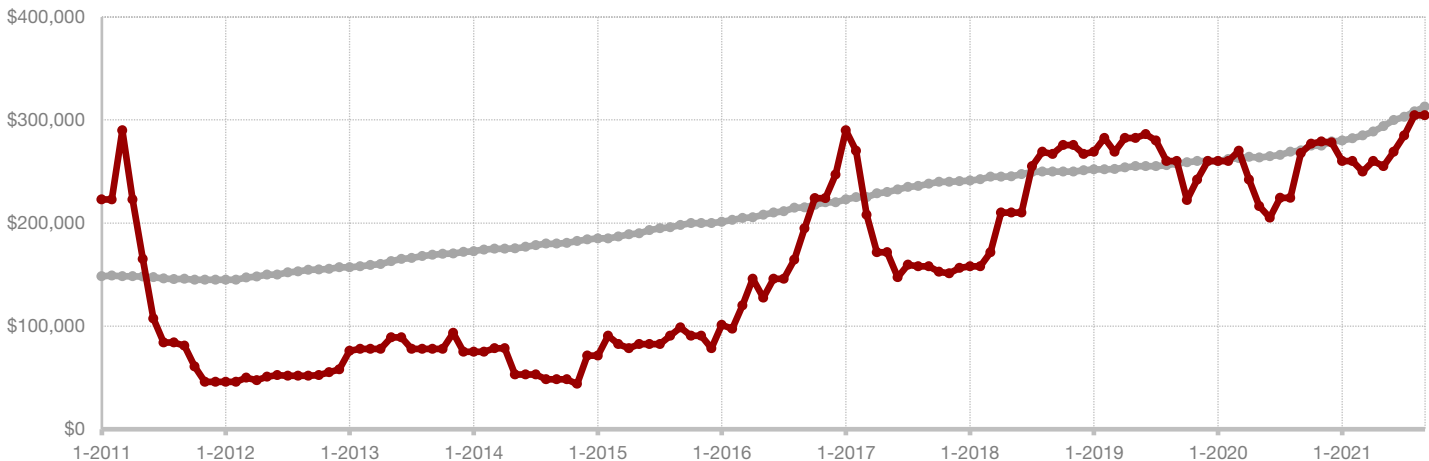
■ 2020 ■ 2021



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Upshur County —



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 7.4%

- 17.4%

+ 19.6%

Change in
New Listings

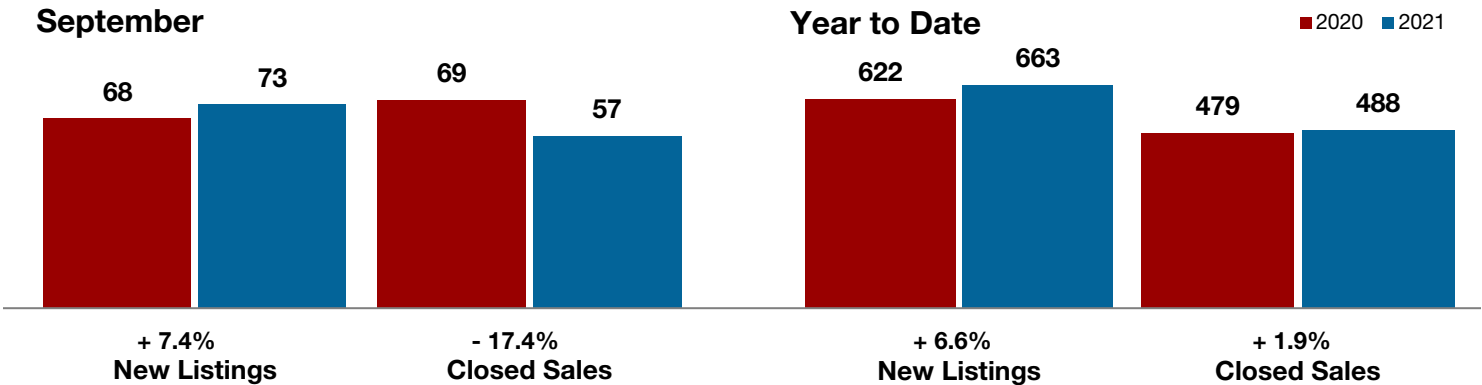
Change in
Closed Sales

Change in
Median Sales Price

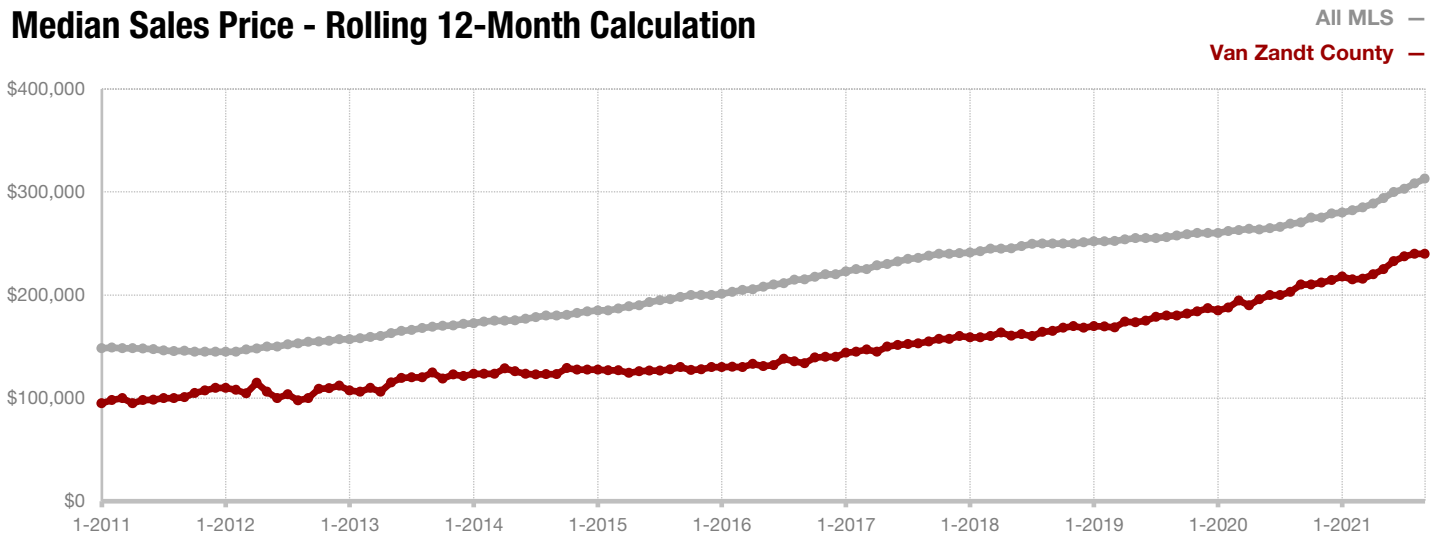
Van Zandt County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	68	73	+ 7.4%	622	663	+ 6.6%
Pending Sales	58	50	- 13.8%	524	515	- 1.7%
Closed Sales	69	57	- 17.4%	479	488	+ 1.9%
Average Sales Price*	\$284,301	\$313,900	+ 10.4%	\$244,466	\$308,421	+ 26.2%
Median Sales Price*	\$240,000	\$287,000	+ 19.6%	\$210,500	\$250,000	+ 18.8%
Percent of Original List Price Received*	97.7%	94.3%	- 3.5%	94.9%	96.4%	+ 1.6%
Days on Market Until Sale	51	37	- 27.5%	69	44	- 36.2%
Inventory of Homes for Sale	167	158	- 5.4%	--	--	--
Months Supply of Inventory	3.1	2.8	0.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



Wise County

+ 1.4%

Change in
New Listings

+ 1.1%

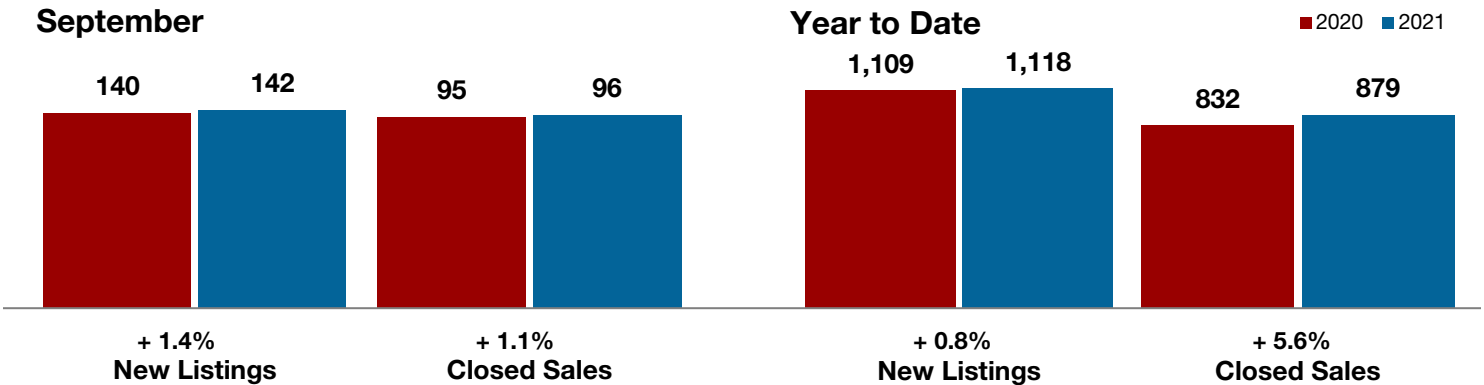
Change in
Closed Sales

+ 17.4%

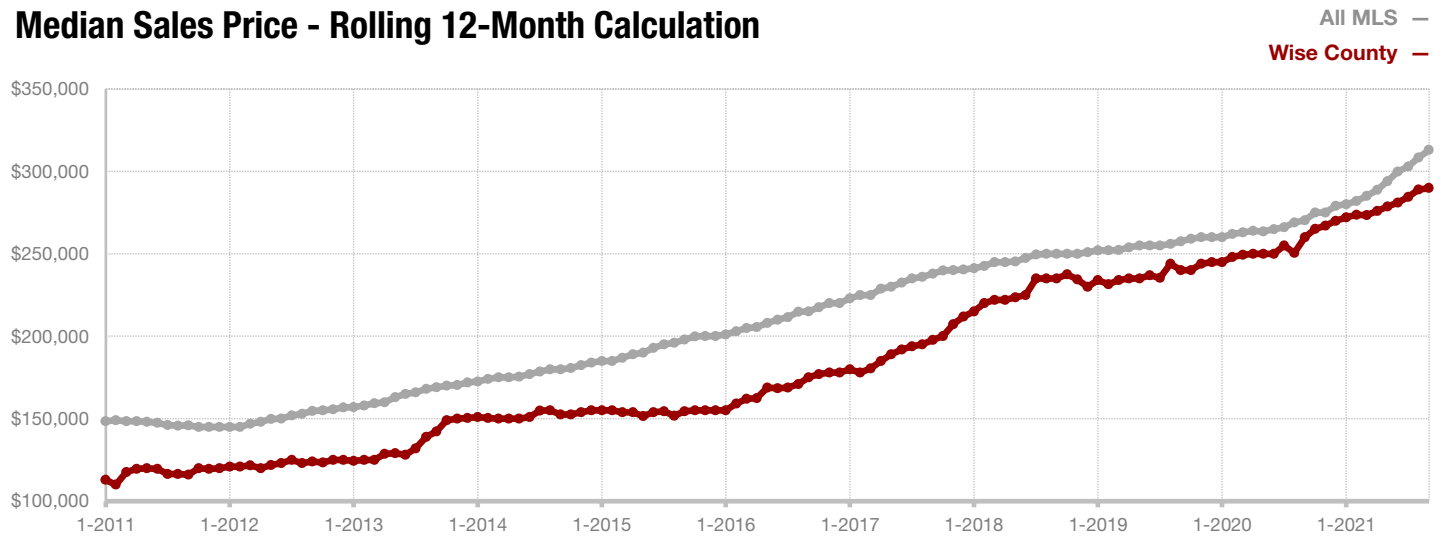
Change in
Median Sales Price

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	140	142	+ 1.4%	1,109	1,118	+ 0.8%
Pending Sales	135	85	- 37.0%	960	928	- 3.3%
Closed Sales	95	96	+ 1.1%	832	879	+ 5.6%
Average Sales Price*	\$317,197	\$412,570	+ 30.1%	\$290,747	\$357,676	+ 23.0%
Median Sales Price*	\$270,000	\$316,950	+ 17.4%	\$264,950	\$296,200	+ 11.8%
Percent of Original List Price Received*	96.1%	98.7%	+ 2.7%	95.3%	99.0%	+ 3.9%
Days on Market Until Sale	56	32	- 42.9%	70	36	- 48.6%
Inventory of Homes for Sale	251	211	- 15.9%	--	--	--
Months Supply of Inventory	2.6	2.1	- 33.3%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



0.0%

+ 10.6%

- 15.8%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Wood County

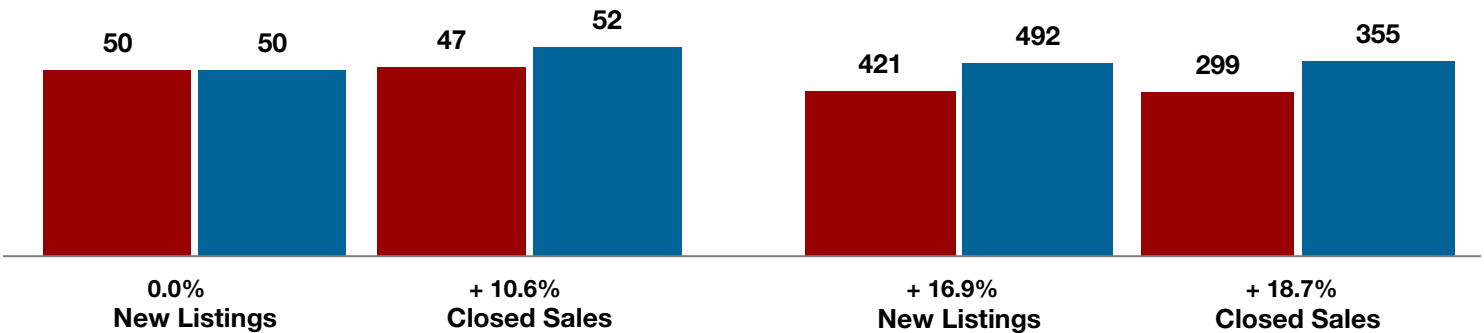
	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	50	50	0.0%	421	492	+ 16.9%
Pending Sales	46	42	- 8.7%	347	386	+ 11.2%
Closed Sales	47	52	+ 10.6%	299	355	+ 18.7%
Average Sales Price*	\$287,964	\$261,413	- 9.2%	\$258,635	\$304,967	+ 17.9%
Median Sales Price*	\$239,500	\$201,750	- 15.8%	\$217,500	\$240,000	+ 10.3%
Percent of Original List Price Received*	95.8%	96.1%	+ 0.3%	93.4%	96.8%	+ 3.6%
Days on Market Until Sale	82	32	- 61.0%	90	43	- 52.2%
Inventory of Homes for Sale	127	114	- 10.2%	--	--	--
Months Supply of Inventory	3.7	2.8	- 25.0%	--	--	--

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September

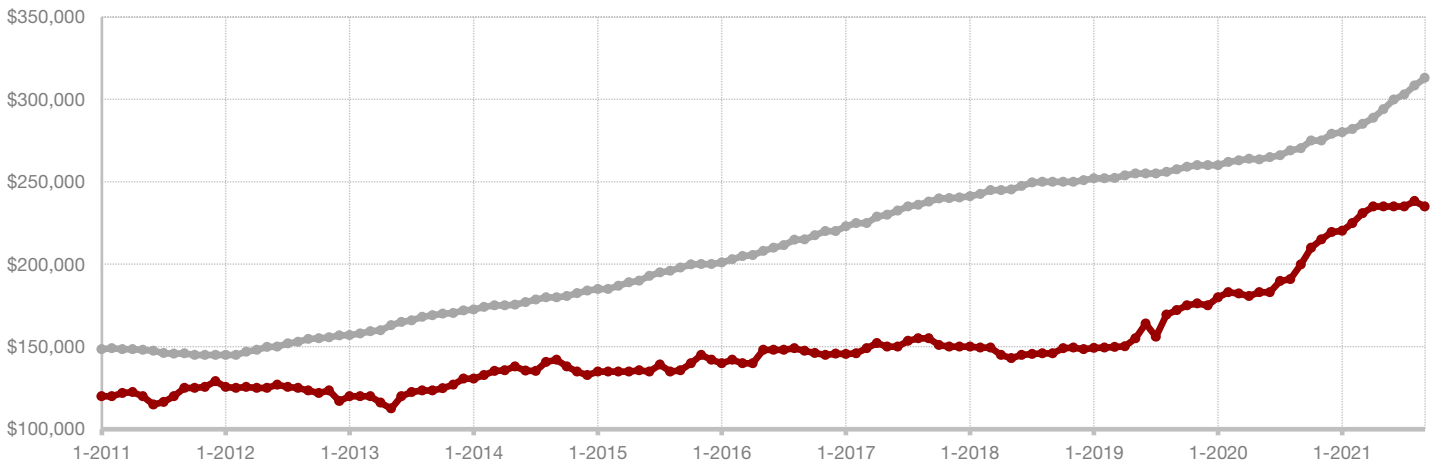
Year to Date

■ 2020 ■ 2021



Median Sales Price - Rolling 12-Month Calculation

All MLS —
Wood County —



Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 40.0%

+ 38.5%

- 31.7%

Change in
New Listings

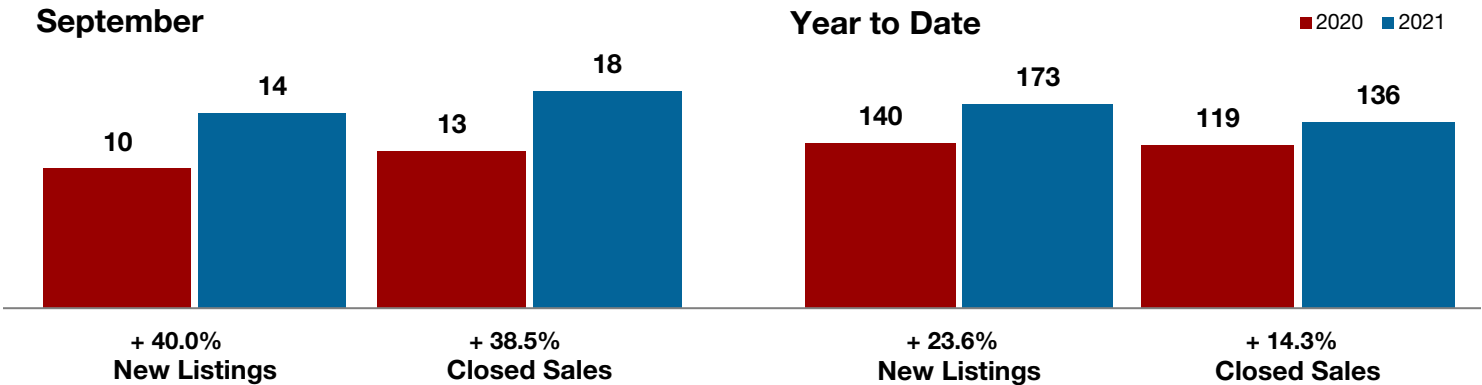
Change in
Closed Sales

Change in
Median Sales Price

Young County

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	10	14	+ 40.0%	140	173	+ 23.6%
Pending Sales	14	9	- 35.7%	135	142	+ 5.2%
Closed Sales	13	18	+ 38.5%	119	136	+ 14.3%
Average Sales Price*	\$204,362	\$170,125	- 16.8%	\$162,771	\$233,405	+ 43.4%
Median Sales Price*	\$197,000	\$134,500	- 31.7%	\$134,900	\$175,000	+ 29.7%
Percent of Original List Price Received*	97.0%	95.8%	- 1.2%	90.7%	94.9%	+ 4.6%
Days on Market Until Sale	47	61	+ 29.8%	128	68	- 46.9%
Inventory of Homes for Sale	48	47	- 2.1%	--	--	--
Months Supply of Inventory	3.4	3.4	0.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation

