

Local Market Updates

A RESEARCH TOOL PROVIDED BY THE
NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



September 2022

Anderson County
Bosque County
Brown County
Callahan County
Clay County
Coleman County
Collin County
Comanche County
Cooke County
Dallas County
Delta County
Denton County
Eastland County
Ellis County
Erath County
Fannin County
Franklin County
Freestone County
Grayson County
Hamilton County
Harrison County
Henderson County
Hill County
Hood County
Hopkins County
Hunt County

Jack County
Johnson County
Jones County
Kaufman County
Lamar County
Limestone County
Montague County
Navarro County
Nolan County
Palo Pinto County
Parker County
Rains County
Rockwall County
Shackelford County
Smith County
Somervell County
Stephens County
Stonewall County
Tarrant County
Taylor County
Upshur County
Van Zandt County
Wise County
Wood County
Young County

Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 7.1%

+ 20.0%

- 62.9%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

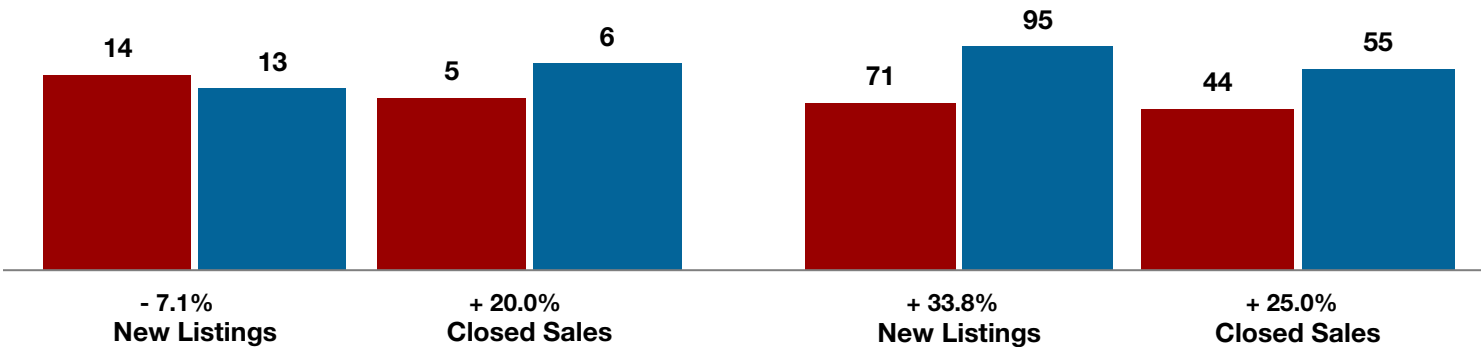
Anderson County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	14	13	- 7.1%	71	95	+ 33.8%
Pending Sales	3	5	+ 66.7%	43	53	+ 23.3%
Closed Sales	5	6	+ 20.0%	44	55	+ 25.0%
Average Sales Price*	\$368,500	\$220,983	- 40.0%	\$290,897	\$323,168	+ 11.1%
Median Sales Price*	\$397,500	\$147,500	- 62.9%	\$270,000	\$235,000	- 13.0%
Percent of Original List Price Received*	98.0%	94.2%	- 3.9%	95.4%	97.5%	+ 2.2%
Days on Market Until Sale	56	42	- 25.0%	52	38	- 26.9%
Inventory of Homes for Sale	28	38	+ 35.7%	--	--	--
Months Supply of Inventory	6.2	6.6	+ 16.7%	--	--	--

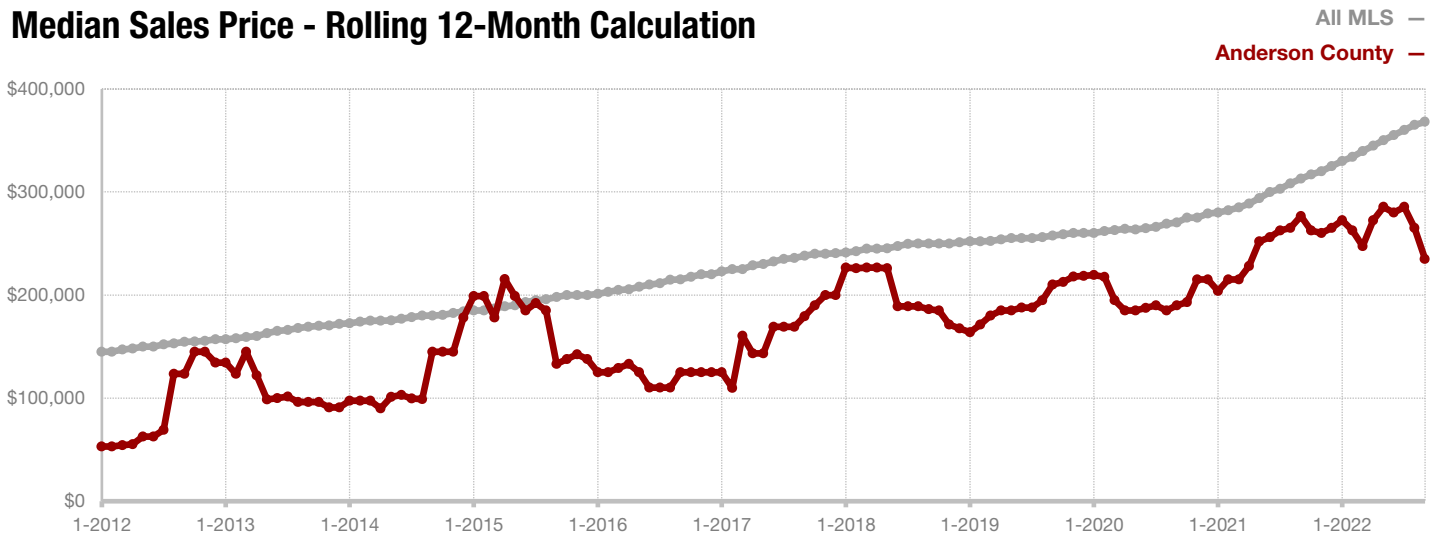
* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

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- 5.0%

0.0%

- 10.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

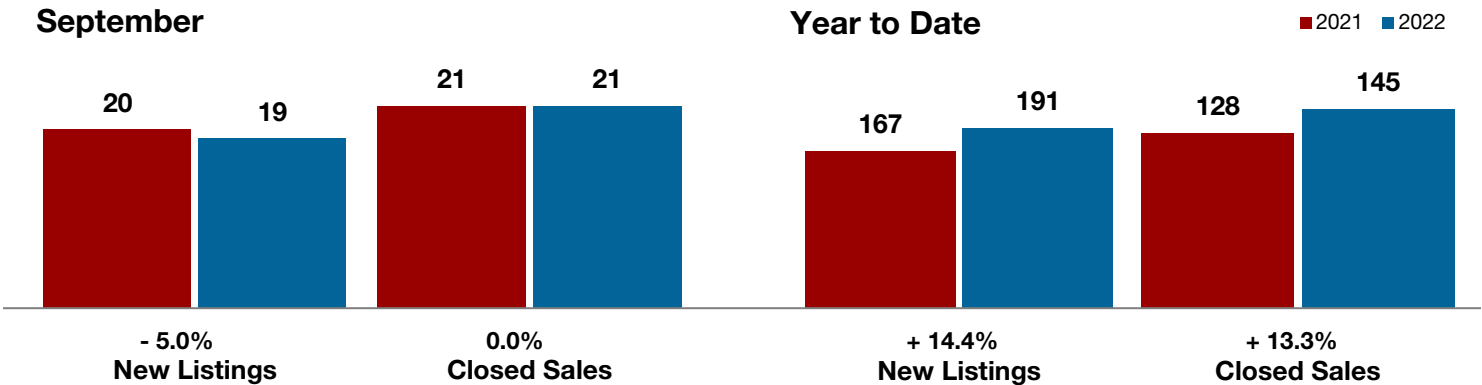
Bosque County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	20	19	- 5.0%	167	191	+ 14.4%
Pending Sales	17	10	- 41.2%	135	142	+ 5.2%
Closed Sales	21	21	0.0%	128	145	+ 13.3%
Average Sales Price*	\$450,886	\$287,149	- 36.3%	\$582,803	\$312,328	- 46.4%
Median Sales Price*	\$280,000	\$252,000	- 10.0%	\$223,458	\$240,000	+ 7.4%
Percent of Original List Price Received*	92.2%	92.3%	+ 0.1%	92.1%	93.2%	+ 1.2%
Days on Market Until Sale	75	41	- 45.3%	77	44	- 42.9%
Inventory of Homes for Sale	62	53	- 14.5%	--	--	--
Months Supply of Inventory	4.2	3.3	- 25.0%	--	--	--

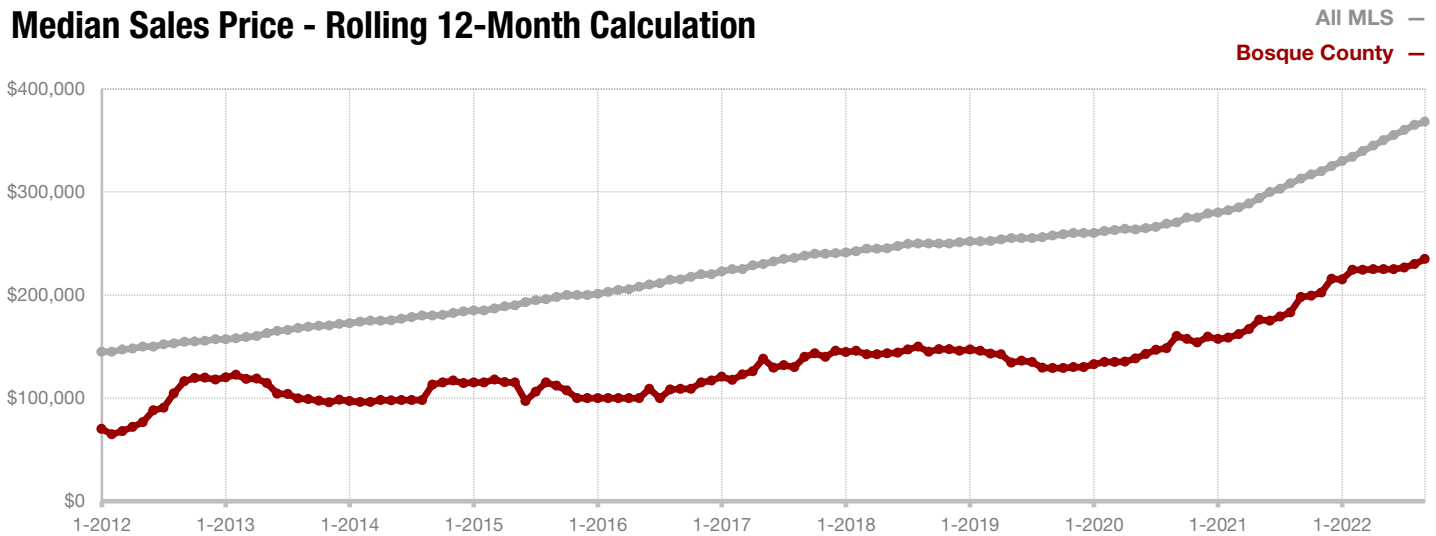
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September

Year to Date



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 11.8%

- 31.7%

- 29.8%

Change in
New Listings

Change in
Closed Sales

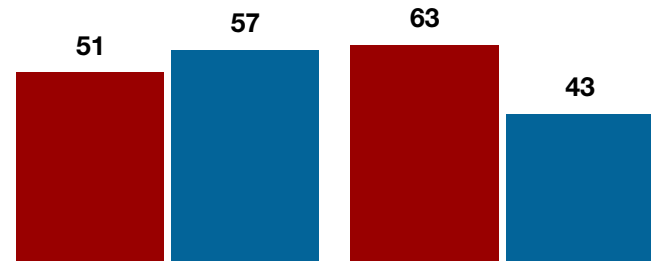
Change in
Median Sales Price

Brown County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	51	57	+ 11.8%	493	531	+ 7.7%
Pending Sales	36	37	+ 2.8%	417	398	- 4.6%
Closed Sales	63	43	- 31.7%	424	398	- 6.1%
Average Sales Price*	\$295,605	\$182,399	- 38.3%	\$241,307	\$239,931	- 0.6%
Median Sales Price*	\$235,000	\$165,000	- 29.8%	\$175,000	\$176,250	+ 0.7%
Percent of Original List Price Received*	94.7%	90.8%	- 4.1%	95.7%	94.8%	- 0.9%
Days on Market Until Sale	47	50	+ 6.4%	52	42	- 19.2%
Inventory of Homes for Sale	123	156	+ 26.8%	--	--	--
Months Supply of Inventory	2.7	3.6	+ 33.3%	--	--	--

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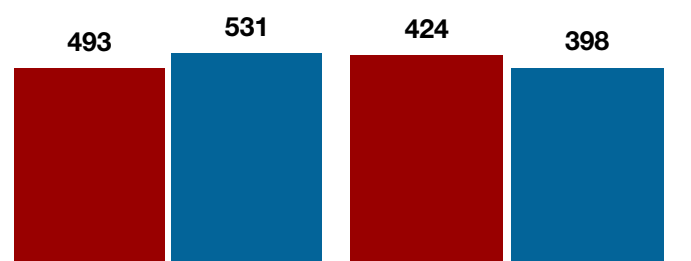
September



+ 11.8%
New Listings

- 31.7%
Closed Sales

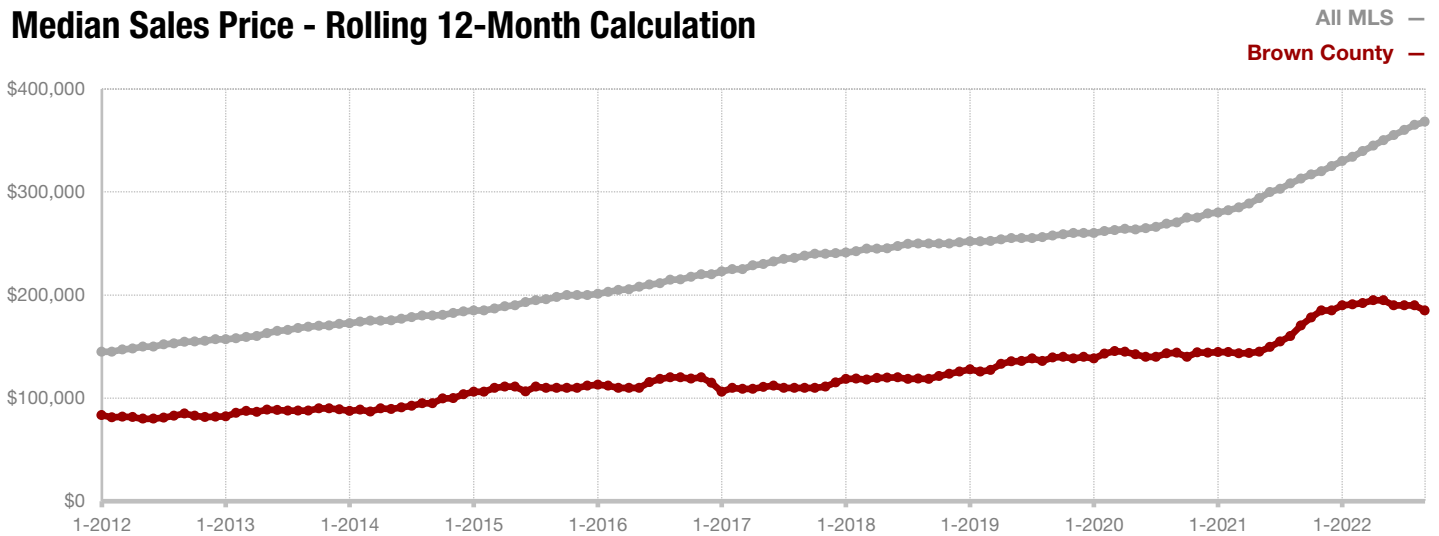
Year to Date



+ 7.7%
New Listings

- 6.1%
Closed Sales

Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 5.3%

0.0%

- 0.6%

Change in
New Listings

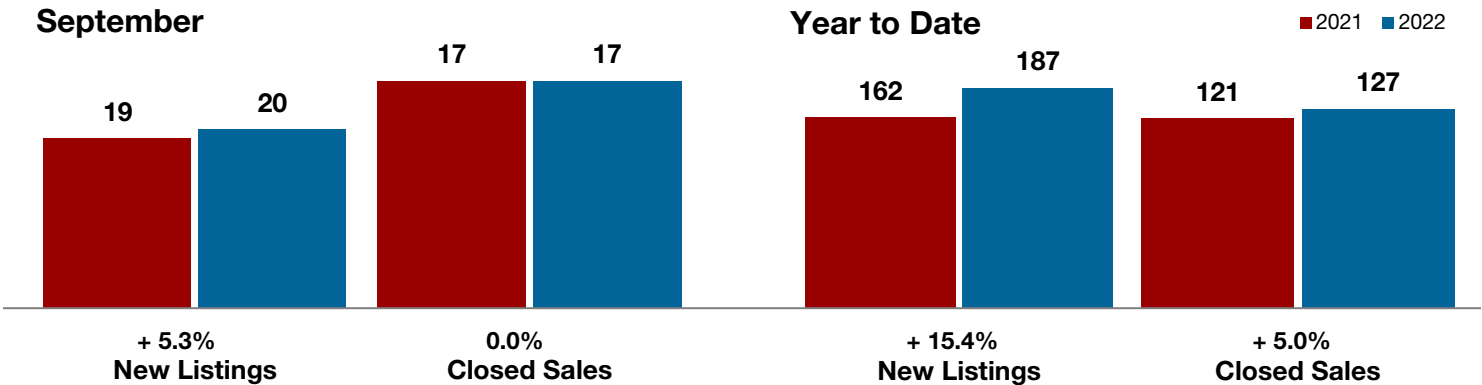
Change in
Closed Sales

Change in
Median Sales Price

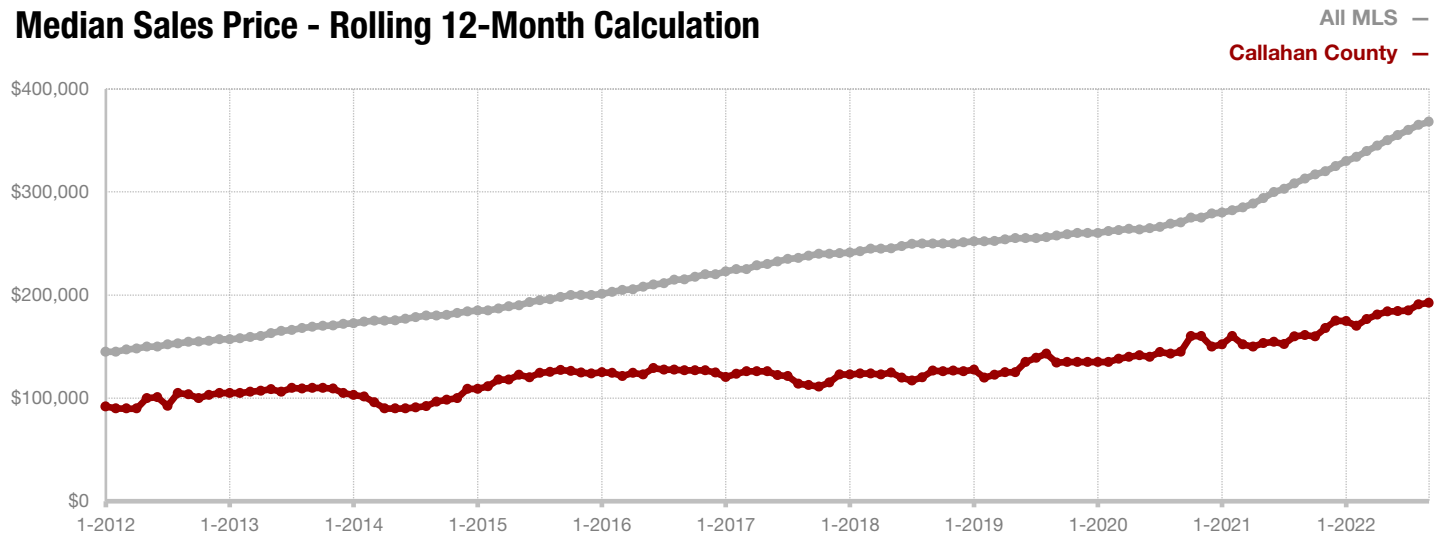
Callahan County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	19	20	+ 5.3%	162	187	+ 15.4%
Pending Sales	13	13	0.0%	130	132	+ 1.5%
Closed Sales	17	17	0.0%	121	127	+ 5.0%
Average Sales Price*	\$244,282	\$241,778	- 1.0%	\$217,474	\$257,462	+ 18.4%
Median Sales Price*	\$180,000	\$179,000	- 0.6%	\$165,000	\$200,000	+ 21.2%
Percent of Original List Price Received*	98.5%	92.3%	- 6.3%	97.2%	95.1%	- 2.2%
Days on Market Until Sale	10	22	+ 120.0%	43	37	- 14.0%
Inventory of Homes for Sale	41	48	+ 17.1%	--	--	--
Months Supply of Inventory	3.0	3.4	0.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

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+ 900.0%

0.0%

--

Change in
New Listings

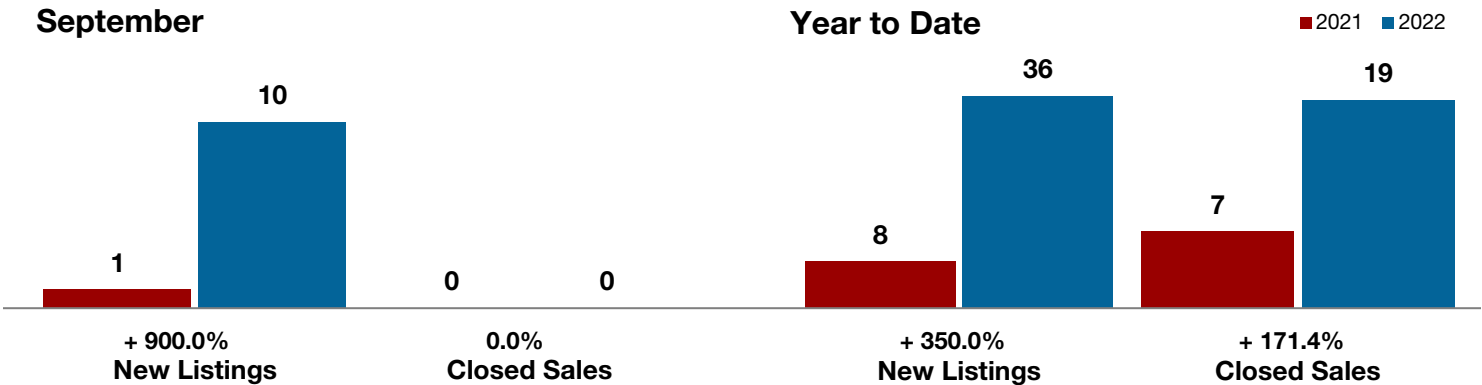
Change in
Closed Sales

Change in
Median Sales Price

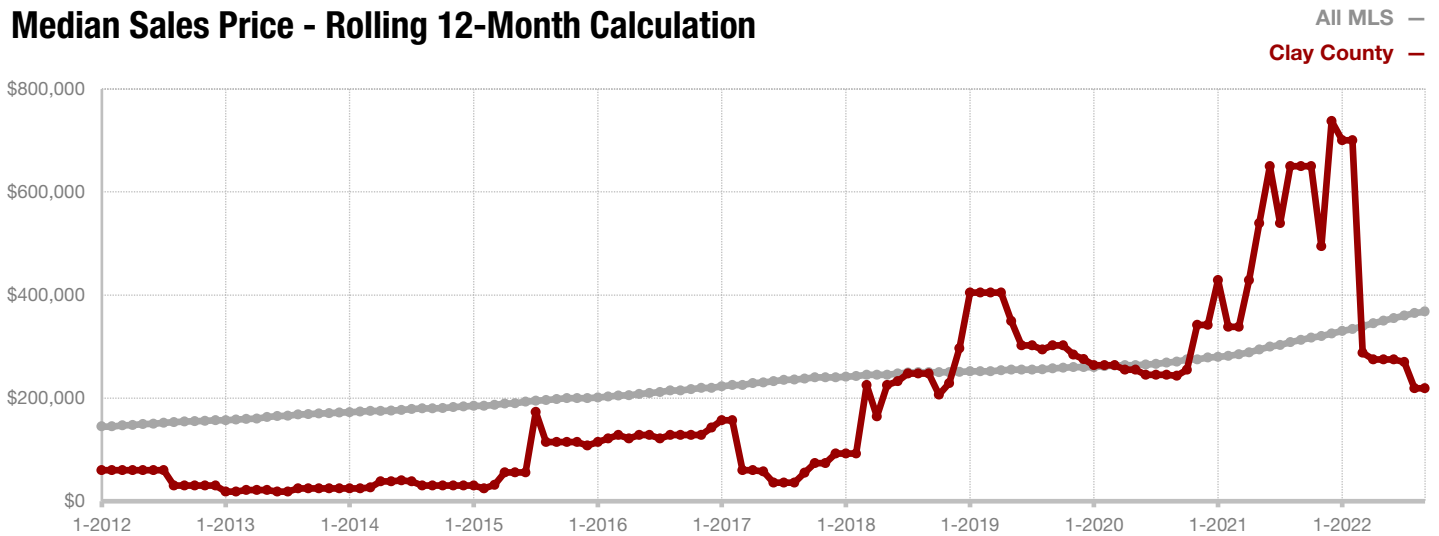
Clay County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	1	10	+ 900.0%	8	36	+ 350.0%
Pending Sales	0	0	0.0%	7	18	+ 157.1%
Closed Sales	0	0	0.0%	7	19	+ 171.4%
Average Sales Price*	--	--	--	\$598,143	\$210,195	- 64.9%
Median Sales Price*	--	--	--	\$700,000	\$208,500	- 70.2%
Percent of Original List Price Received*	--	--	--	90.4%	92.1%	+ 1.9%
Days on Market Until Sale	--	--	--	84	33	- 60.7%
Inventory of Homes for Sale	4	17	+ 325.0%	--	--	--
Months Supply of Inventory	2.5	6.8	+ 133.3%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 20.0%

+ 100.0%

+ 61.8%

Change in
New Listings

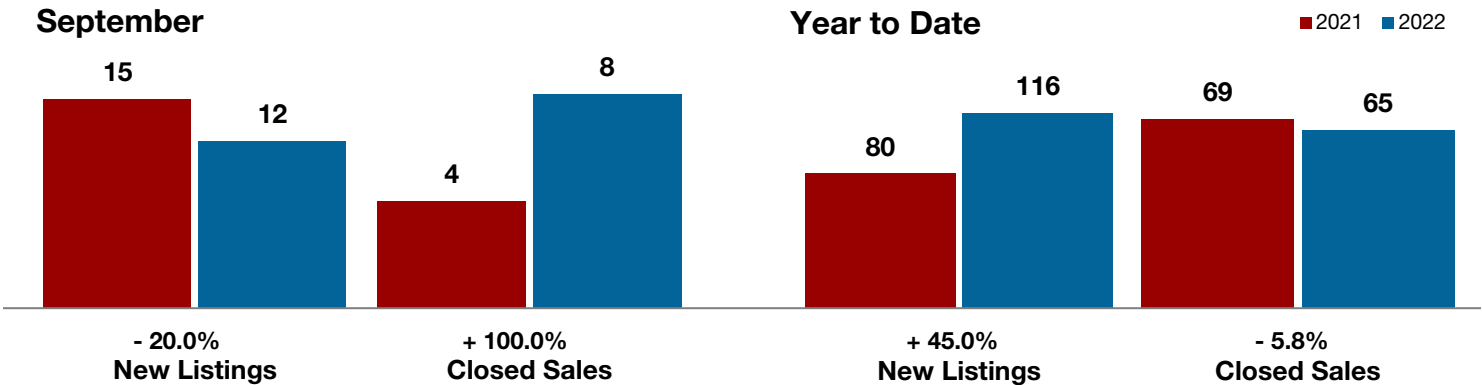
Change in
Closed Sales

Change in
Median Sales Price

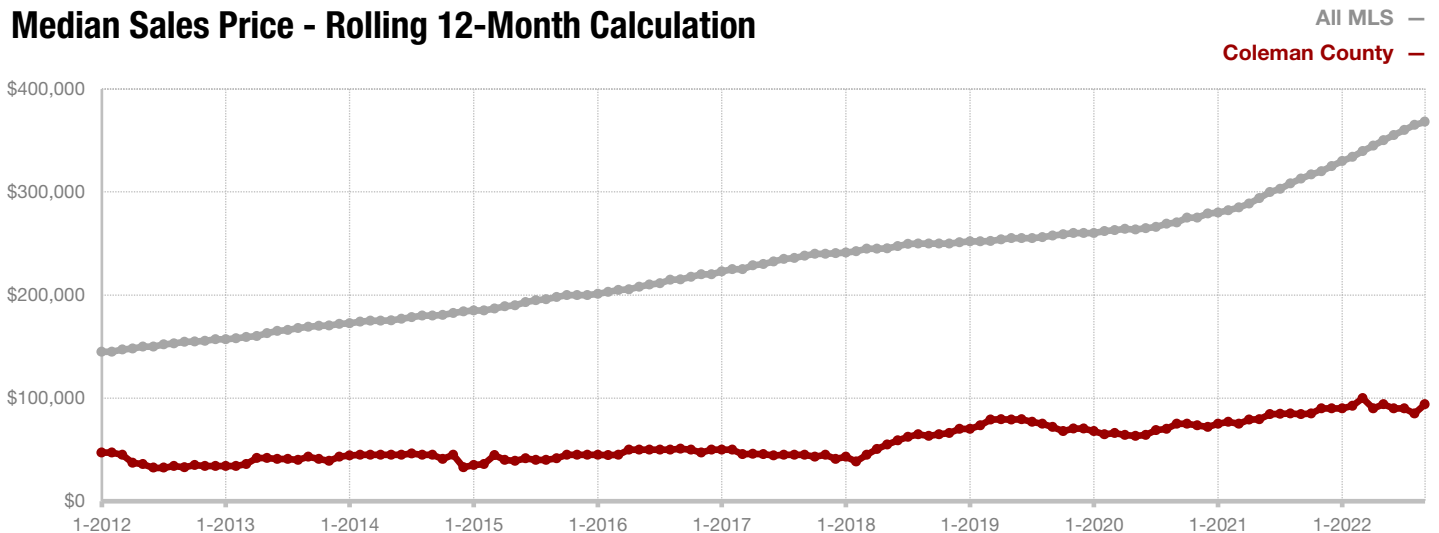
Coleman County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	15	12	- 20.0%	80	116	+ 45.0%
Pending Sales	10	7	- 30.0%	77	66	- 14.3%
Closed Sales	4	8	+ 100.0%	69	65	- 5.8%
Average Sales Price*	\$210,850	\$168,625	- 20.0%	\$219,813	\$195,272	- 11.2%
Median Sales Price*	\$79,250	\$128,250	+ 61.8%	\$89,900	\$85,000	- 5.5%
Percent of Original List Price Received*	96.3%	86.7%	- 10.0%	89.8%	88.9%	- 1.0%
Days on Market Until Sale	43	67	+ 55.8%	94	50	- 46.8%
Inventory of Homes for Sale	28	50	+ 78.6%	--	--	--
Months Supply of Inventory	3.7	7.2	+ 75.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

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+ 0.1%

- 26.4%

+ 18.9%

Change in
New Listings

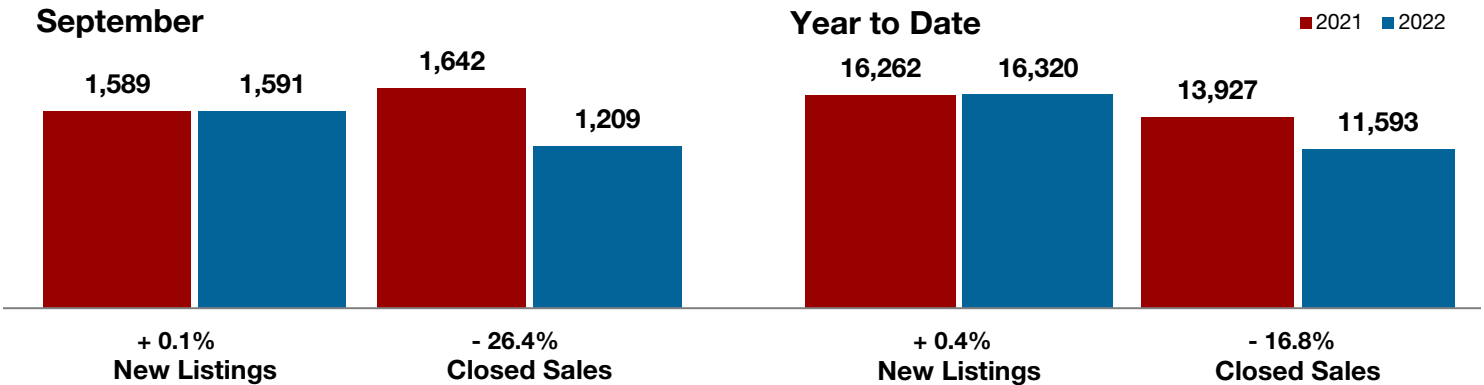
Change in
Closed Sales

Change in
Median Sales Price

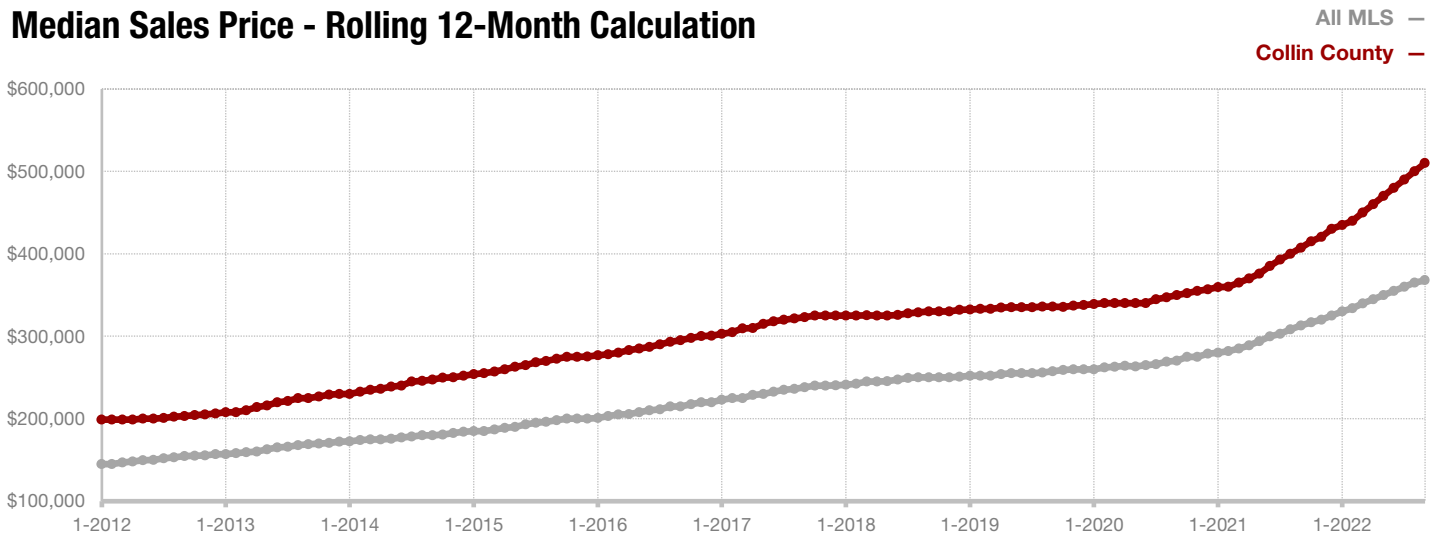
Collin County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	1,589	1,591	+ 0.1%	16,262	16,320	+ 0.4%
Pending Sales	1,470	1,086	- 26.1%	14,485	11,604	- 19.9%
Closed Sales	1,642	1,209	- 26.4%	13,927	11,593	- 16.8%
Average Sales Price*	\$501,047	\$584,889	+ 16.7%	\$489,985	\$604,844	+ 23.4%
Median Sales Price*	\$433,497	\$515,250	+ 18.9%	\$422,000	\$531,000	+ 25.8%
Percent of Original List Price Received*	102.1%	96.4%	- 5.6%	103.7%	104.0%	+ 0.3%
Days on Market Until Sale	18	32	+ 77.8%	19	19	0.0%
Inventory of Homes for Sale	1,693	3,156	+ 86.4%	--	--	--
Months Supply of Inventory	1.1	2.5	+ 200.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

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- 10.0%

Change in
New Listings

- 21.4%

Change in
Closed Sales

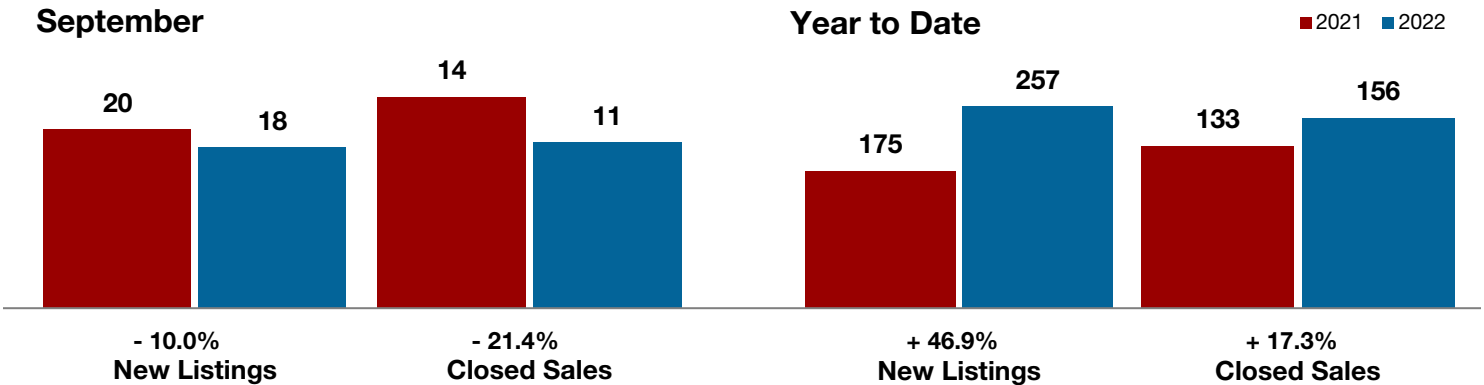
+ 15.6%

Change in
Median Sales Price

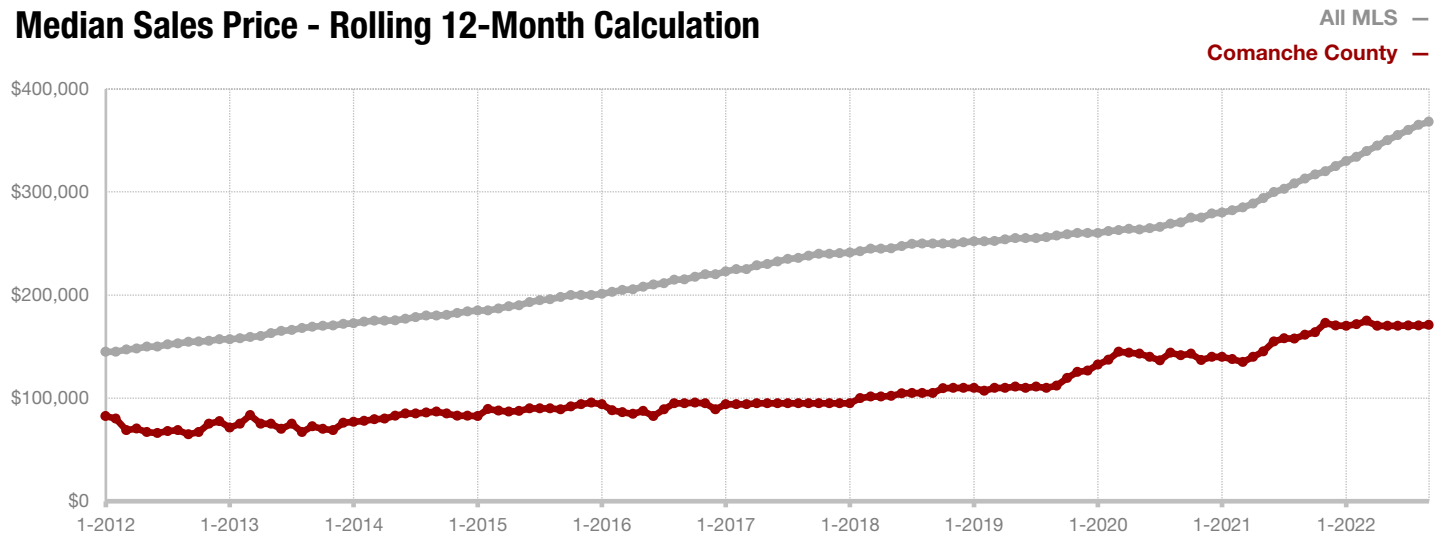
Comanche County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	20	18	- 10.0%	175	257	+ 46.9%
Pending Sales	8	14	+ 75.0%	124	155	+ 25.0%
Closed Sales	14	11	- 21.4%	133	156	+ 17.3%
Average Sales Price*	\$202,821	\$238,364	+ 17.5%	\$273,123	\$237,990	- 12.9%
Median Sales Price*	\$135,000	\$156,000	+ 15.6%	\$170,000	\$170,750	+ 0.4%
Percent of Original List Price Received*	94.0%	85.9%	- 8.6%	92.6%	91.5%	- 1.2%
Days on Market Until Sale	41	82	+ 100.0%	65	51	- 21.5%
Inventory of Homes for Sale	67	88	+ 31.3%	--	--	--
Months Supply of Inventory	4.6	5.6	+ 20.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 28.8%

- 60.0%

+ 90.0%

Change in
New Listings

Change in
Closed Sales

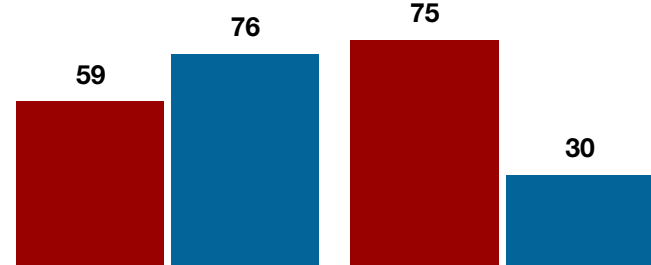
Change in
Median Sales Price

Cooke County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	59	76	+ 28.8%	564	575	+ 2.0%
Pending Sales	54	35	- 35.2%	437	374	- 14.4%
Closed Sales	75	30	- 60.0%	405	382	- 5.7%
Average Sales Price*	\$267,885	\$390,446	+ 45.8%	\$380,068	\$426,574	+ 12.2%
Median Sales Price*	\$157,000	\$298,250	+ 90.0%	\$255,000	\$280,000	+ 9.8%
Percent of Original List Price Received*	96.2%	94.3%	- 2.0%	98.3%	97.6%	- 0.7%
Days on Market Until Sale	44	36	- 18.2%	41	31	- 24.4%
Inventory of Homes for Sale	137	155	+ 13.1%	--	--	--
Months Supply of Inventory	3.1	3.7	+ 33.3%	--	--	--

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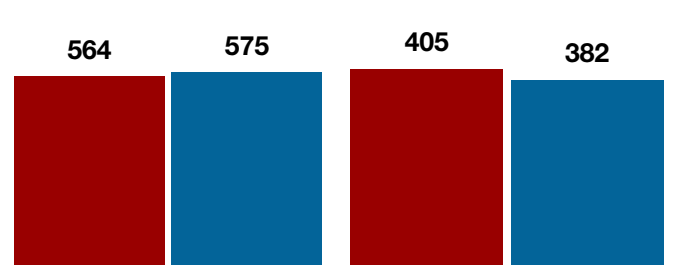
September



+ 28.8%
New Listings

- 60.0%
Closed Sales

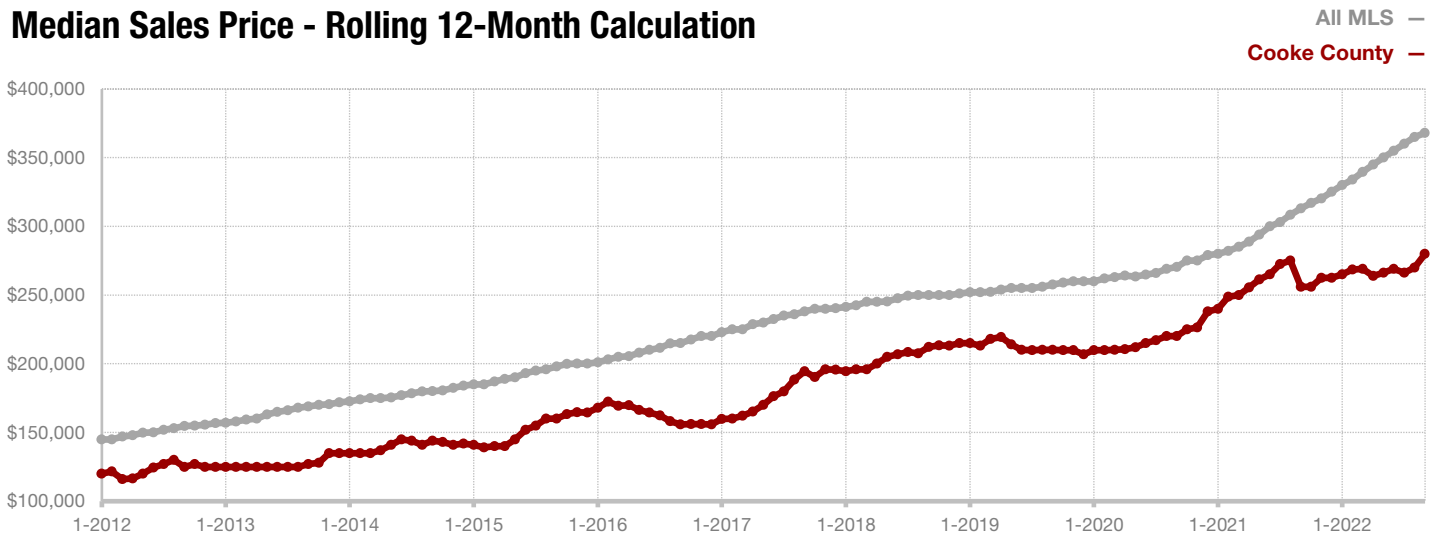
Year to Date



+ 2.0%
New Listings

- 5.7%
Closed Sales

Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 5.5%

- 22.7%

+ 10.4%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Dallas County

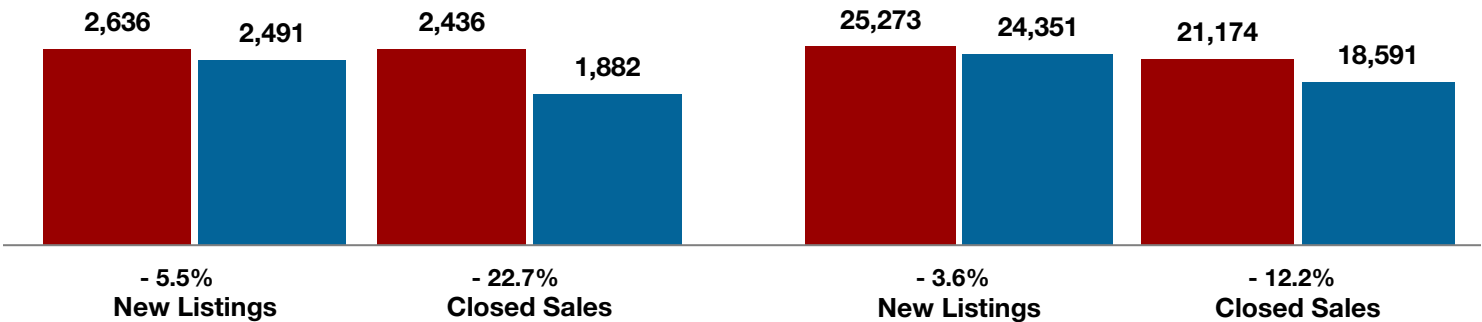
	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	2,636	2,491	- 5.5%	25,273	24,351	- 3.6%
Pending Sales	2,322	1,697	- 26.9%	21,822	18,725	- 14.2%
Closed Sales	2,436	1,882	- 22.7%	21,174	18,591	- 12.2%
Average Sales Price*	\$429,976	\$468,772	+ 9.0%	\$454,041	\$498,498	+ 9.8%
Median Sales Price*	\$319,000	\$352,250	+ 10.4%	\$315,000	\$360,000	+ 14.3%
Percent of Original List Price Received*	99.6%	96.9%	- 2.7%	100.0%	101.9%	+ 1.9%
Days on Market Until Sale	22	28	+ 27.3%	28	20	- 28.6%
Inventory of Homes for Sale	3,499	3,925	+ 12.2%	--	--	--
Months Supply of Inventory	1.5	1.9	0.0%	--	--	--

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September

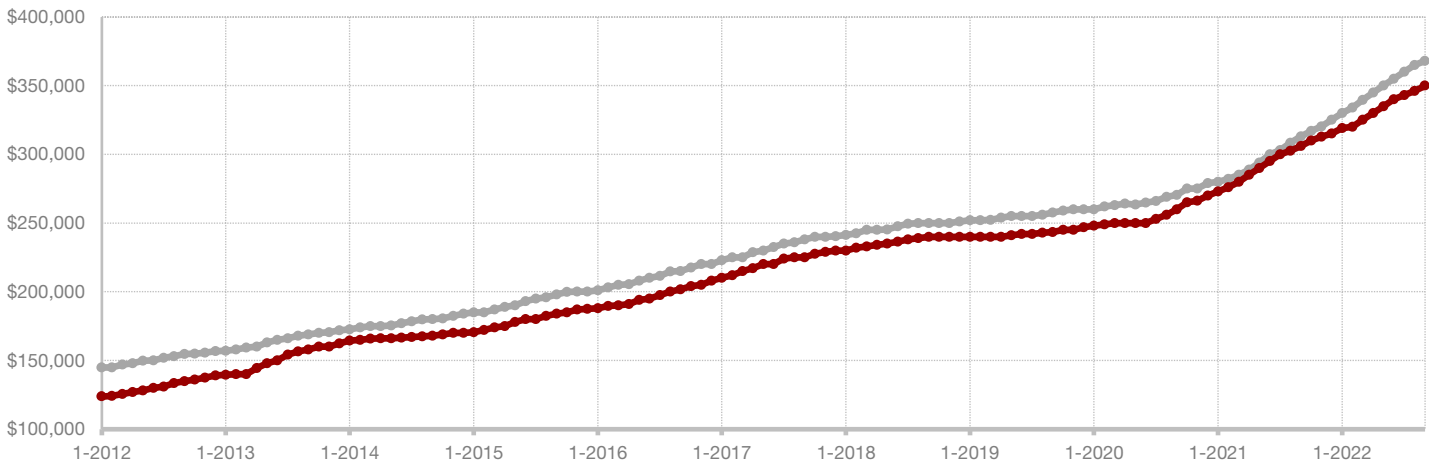
Year to Date

■ 2021 ■ 2022



Median Sales Price - Rolling 12-Month Calculation

All MLS —
Dallas County —



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 183.3%

- 37.5%

+ 39.3%

Change in
New Listings

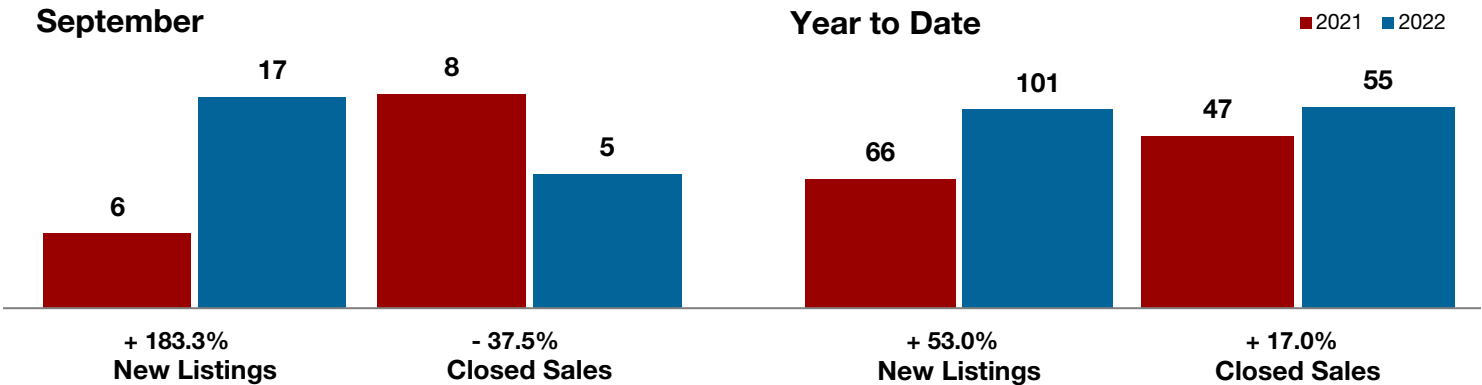
Change in
Closed Sales

Change in
Median Sales Price

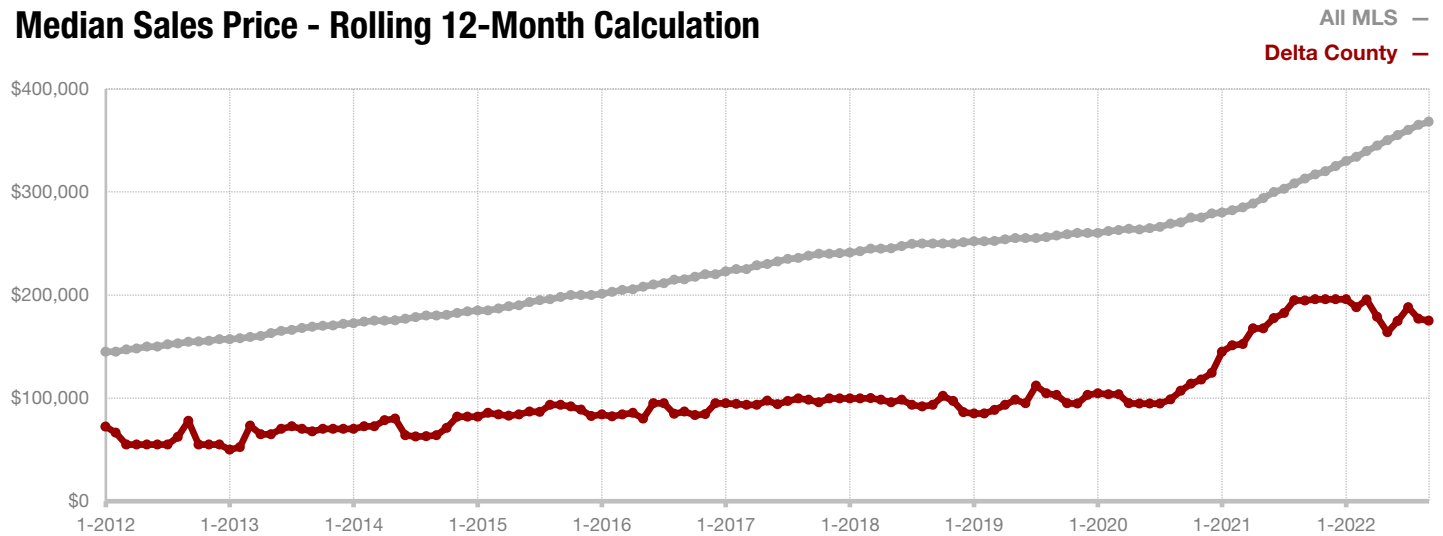
Delta County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	6	17	+ 183.3%	66	101	+ 53.0%
Pending Sales	5	4	- 20.0%	49	52	+ 6.1%
Closed Sales	8	5	- 37.5%	47	55	+ 17.0%
Average Sales Price*	\$232,638	\$268,680	+ 15.5%	\$278,778	\$251,031	- 10.0%
Median Sales Price*	\$192,000	\$267,500	+ 39.3%	\$196,000	\$175,000	- 10.7%
Percent of Original List Price Received*	98.7%	89.9%	- 8.9%	96.7%	94.7%	- 2.1%
Days on Market Until Sale	12	49	+ 308.3%	34	35	+ 2.9%
Inventory of Homes for Sale	16	36	+ 125.0%	--	--	--
Months Supply of Inventory	3.2	6.0	+ 100.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

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+ 13.8%

- 15.4%

+ 11.6%

Change in
New Listings

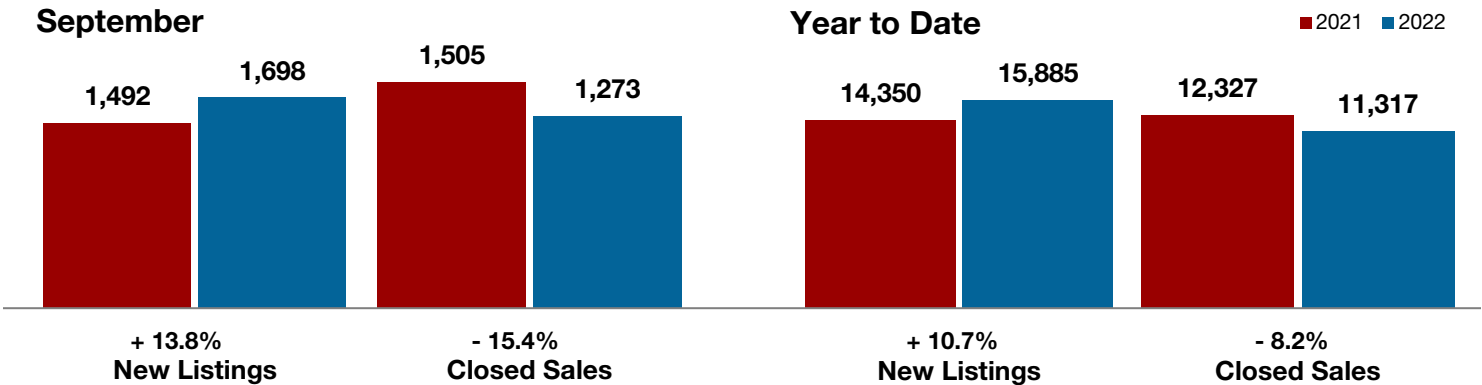
Change in
Closed Sales

Change in
Median Sales Price

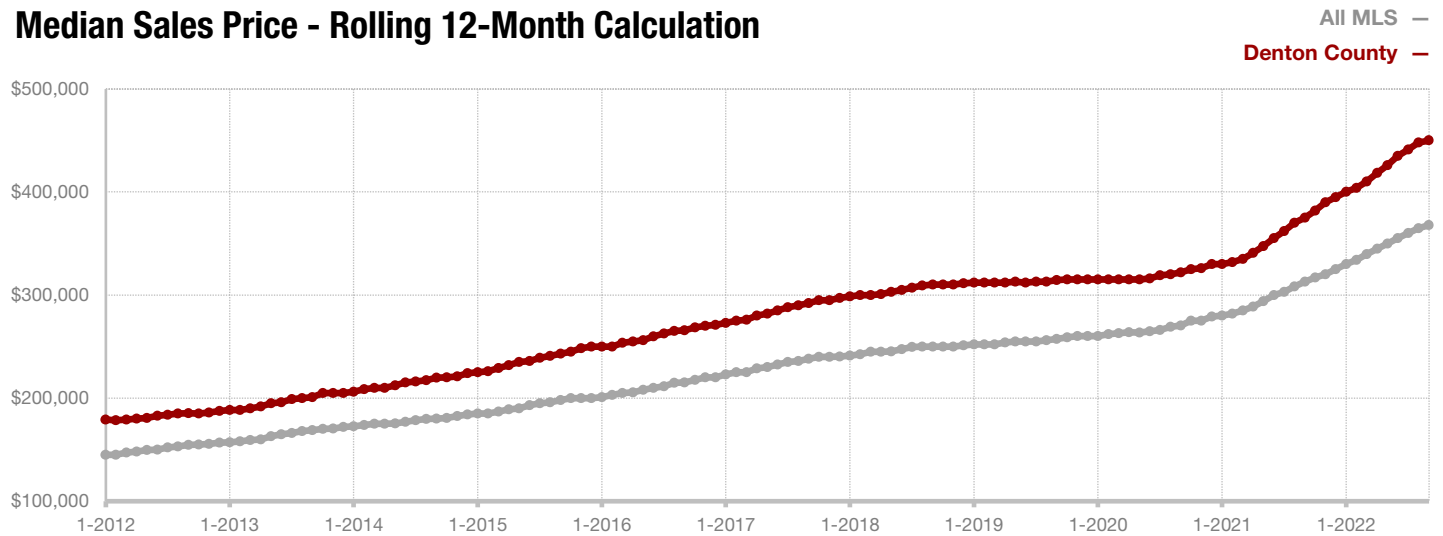
Denton County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	1,492	1,698	+ 13.8%	14,350	15,885	+ 10.7%
Pending Sales	1,455	1,122	- 22.9%	12,911	11,438	- 11.4%
Closed Sales	1,505	1,273	- 15.4%	12,327	11,317	- 8.2%
Average Sales Price*	\$479,539	\$511,973	+ 6.8%	\$464,526	\$551,938	+ 18.8%
Median Sales Price*	\$398,822	\$445,000	+ 11.6%	\$389,900	\$465,000	+ 19.3%
Percent of Original List Price Received*	101.8%	96.6%	- 5.1%	103.0%	103.1%	+ 0.1%
Days on Market Until Sale	18	29	+ 61.1%	19	19	0.0%
Inventory of Homes for Sale	1,581	3,231	+ 104.4%	--	--	--
Months Supply of Inventory	1.1	2.6	+ 200.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

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+ 20.0%

- 27.8%

+ 16.4%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

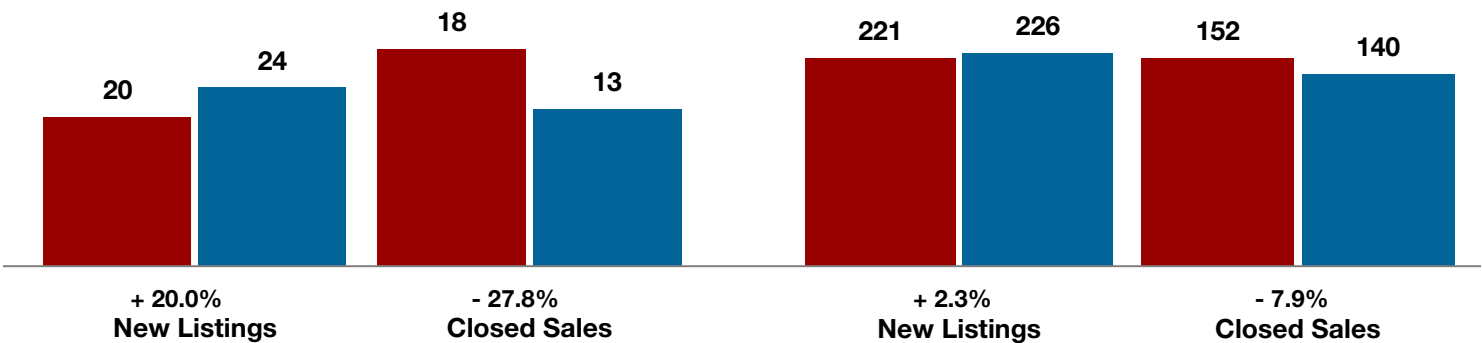
Eastland County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	20	24	+ 20.0%	221	226	+ 2.3%
Pending Sales	18	12	- 33.3%	175	141	- 19.4%
Closed Sales	18	13	- 27.8%	152	140	- 7.9%
Average Sales Price*	\$184,239	\$189,885	+ 3.1%	\$224,937	\$269,997	+ 20.0%
Median Sales Price*	\$137,500	\$160,000	+ 16.4%	\$149,500	\$182,500	+ 22.1%
Percent of Original List Price Received*	95.9%	90.3%	- 5.8%	93.2%	93.2%	0.0%
Days on Market Until Sale	36	47	+ 30.6%	80	71	- 11.3%
Inventory of Homes for Sale	67	77	+ 14.9%	--	--	--
Months Supply of Inventory	3.9	5.2	+ 25.0%	--	--	--

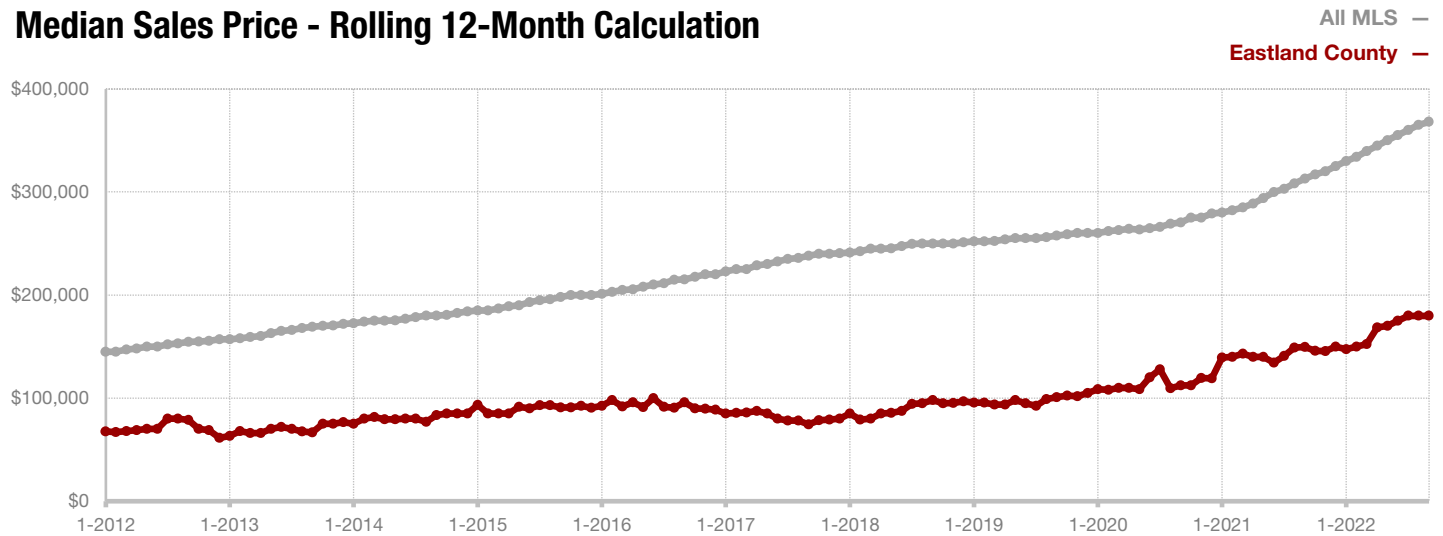
* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 3.5%

Change in
New Listings

- 5.5%

Change in
Closed Sales

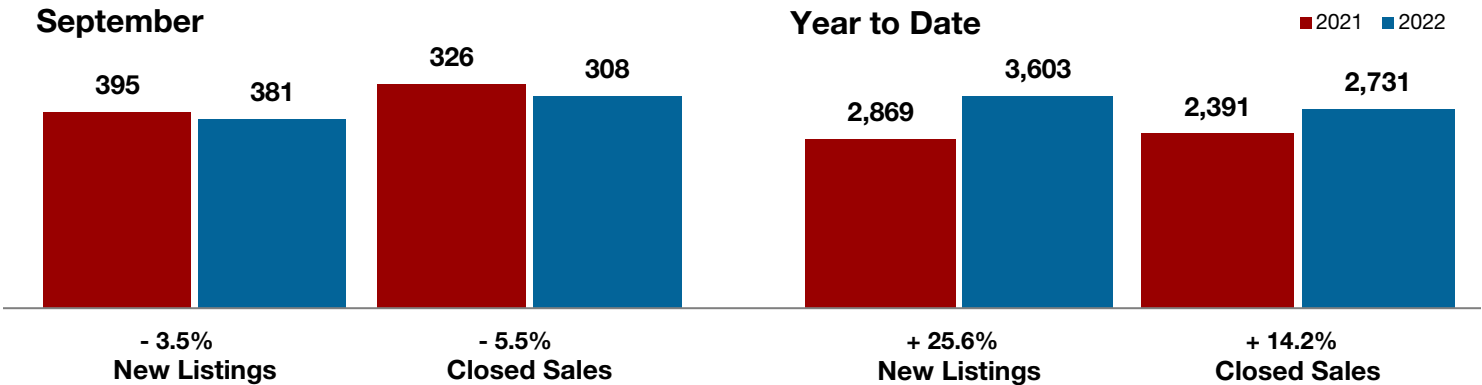
+ 17.7%

Change in
Median Sales Price

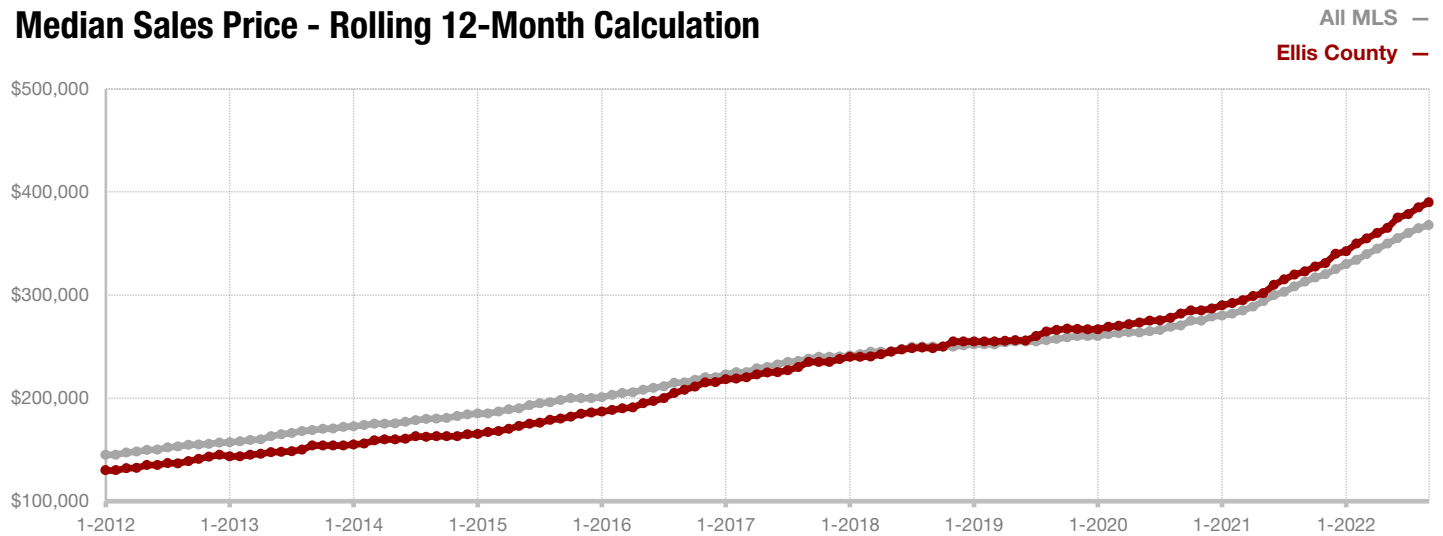
Ellis County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	395	381	- 3.5%	2,869	3,603	+ 25.6%
Pending Sales	319	235	- 26.3%	2,520	2,671	+ 6.0%
Closed Sales	326	308	- 5.5%	2,391	2,731	+ 14.2%
Average Sales Price*	\$387,672	\$446,817	+ 15.3%	\$355,359	\$432,356	+ 21.7%
Median Sales Price*	\$360,200	\$424,000	+ 17.7%	\$331,900	\$399,900	+ 20.5%
Percent of Original List Price Received*	100.3%	96.7%	- 3.6%	101.1%	100.5%	- 0.6%
Days on Market Until Sale	18	36	+ 100.0%	24	29	+ 20.8%
Inventory of Homes for Sale	447	912	+ 104.0%	--	--	--
Months Supply of Inventory	1.6	3.1	+ 50.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 16.1%

- 28.6%

+ 16.7%

Change in
New Listings

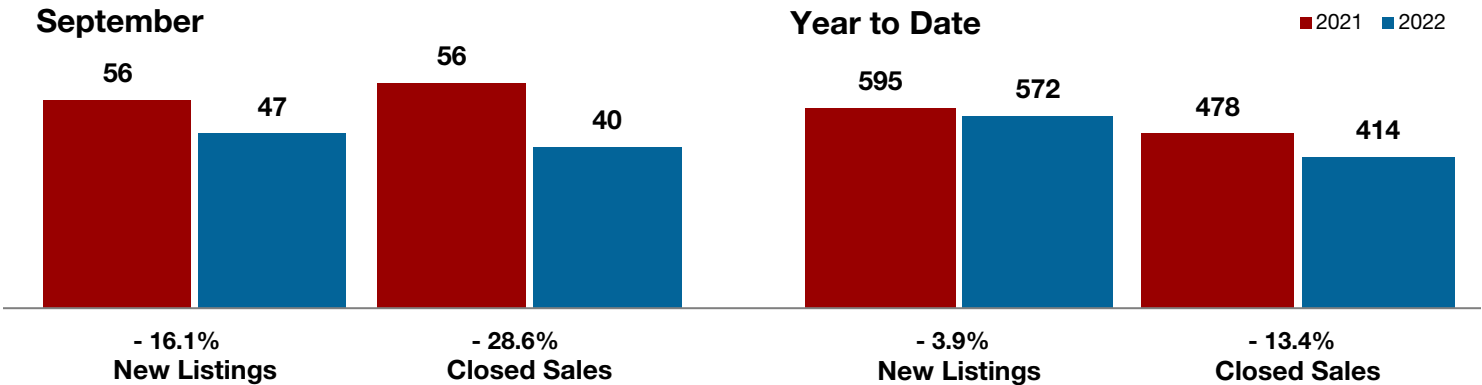
Change in
Closed Sales

Change in
Median Sales Price

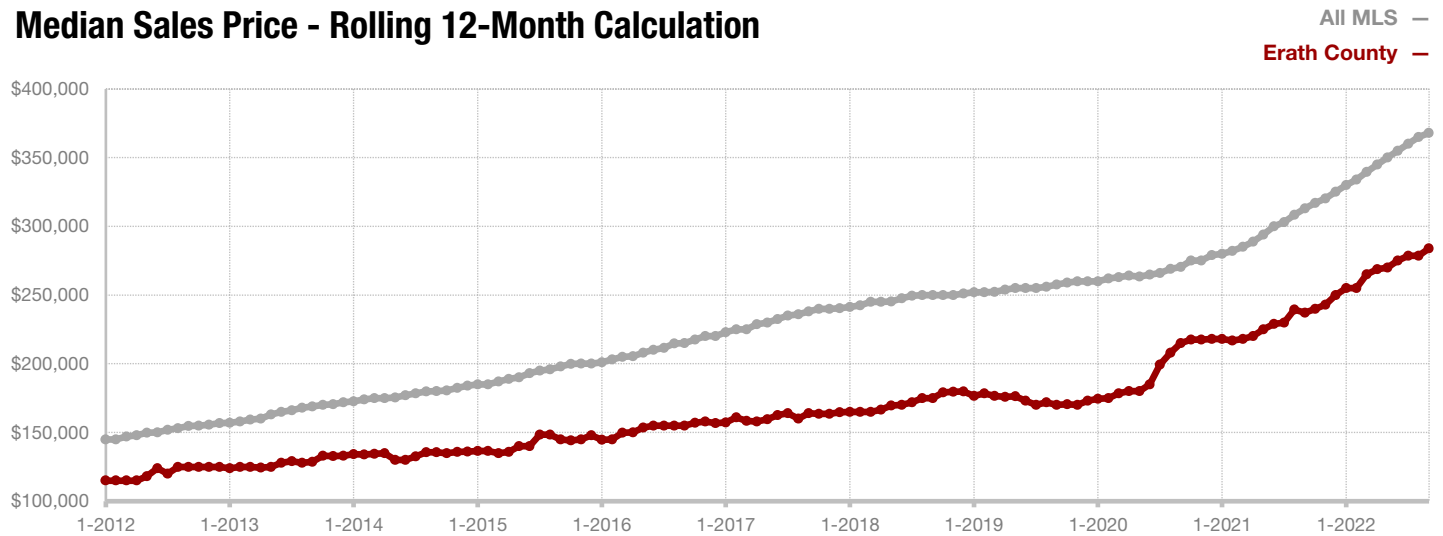
Erath County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	56	47	- 16.1%	595	572	- 3.9%
Pending Sales	47	35	- 25.5%	477	404	- 15.3%
Closed Sales	56	40	- 28.6%	478	414	- 13.4%
Average Sales Price*	\$444,959	\$312,970	- 29.7%	\$369,667	\$379,006	+ 2.5%
Median Sales Price*	\$227,125	\$265,000	+ 16.7%	\$240,000	\$284,000	+ 18.3%
Percent of Original List Price Received*	95.1%	94.9%	- 0.2%	96.7%	96.0%	- 0.7%
Days on Market Until Sale	46	45	- 2.2%	45	47	+ 4.4%
Inventory of Homes for Sale	142	148	+ 4.2%	--	--	--
Months Supply of Inventory	2.8	3.3	0.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 32.7%

- 19.1%

- 1.7%

Change in
New Listings

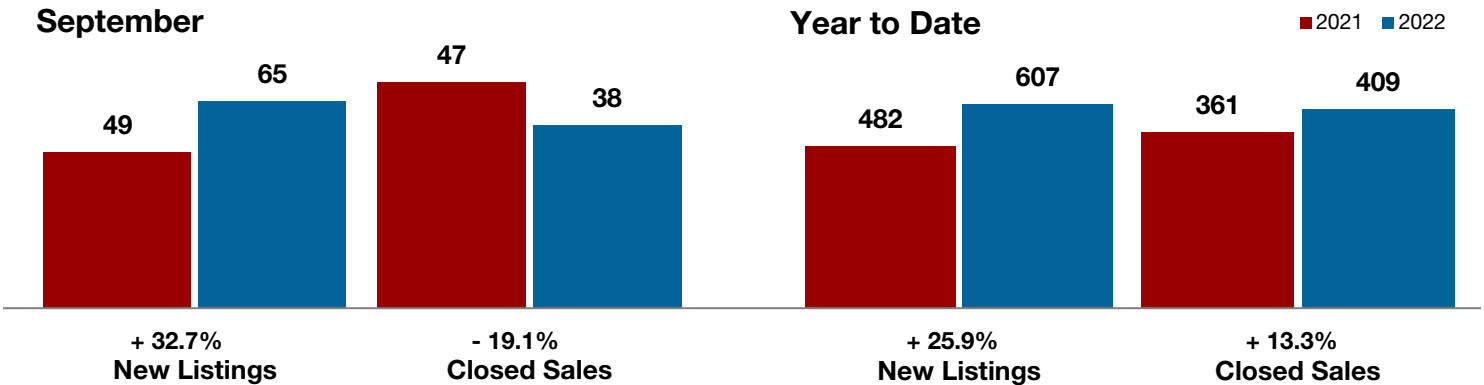
Change in
Closed Sales

Change in
Median Sales Price

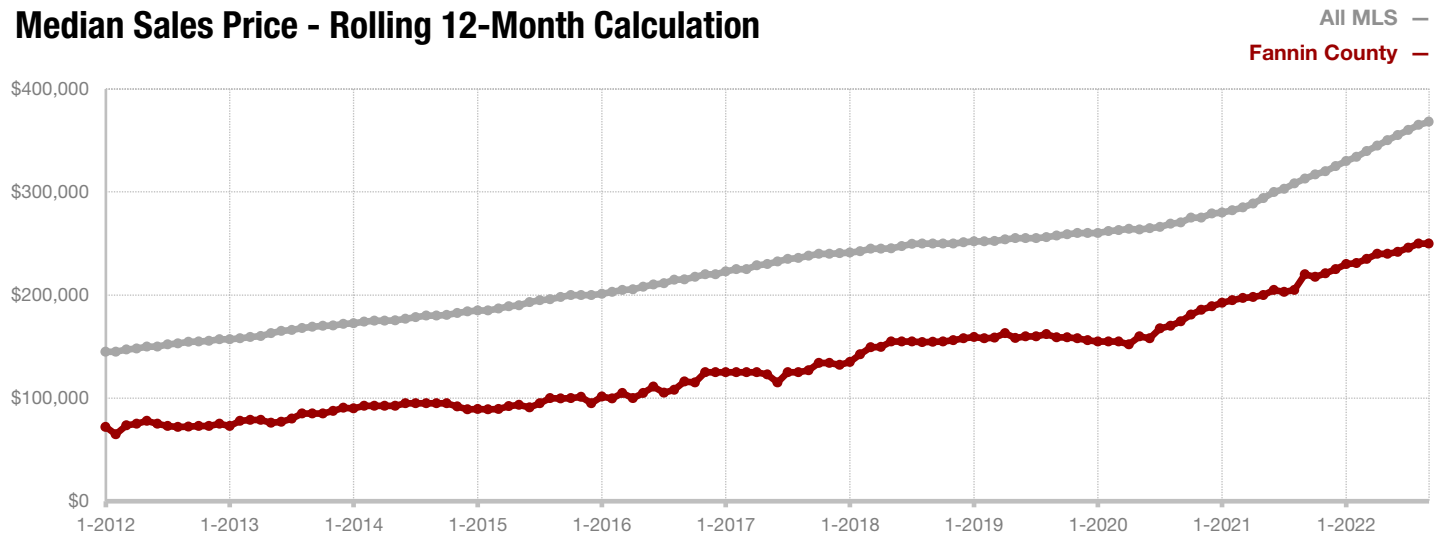
Fannin County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	49	65	+ 32.7%	482	607	+ 25.9%
Pending Sales	37	30	- 18.9%	368	382	+ 3.8%
Closed Sales	47	38	- 19.1%	361	409	+ 13.3%
Average Sales Price*	\$277,699	\$279,303	+ 0.6%	\$278,350	\$324,011	+ 16.4%
Median Sales Price*	\$239,000	\$235,000	- 1.7%	\$220,000	\$262,500	+ 19.3%
Percent of Original List Price Received*	97.4%	93.7%	- 3.8%	95.7%	96.5%	+ 0.8%
Days on Market Until Sale	37	41	+ 10.8%	45	36	- 20.0%
Inventory of Homes for Sale	137	245	+ 78.8%	--	--	--
Months Supply of Inventory	3.6	5.6	+ 50.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 31.6%

- 27.3%

+ 40.0%

Change in
New Listings

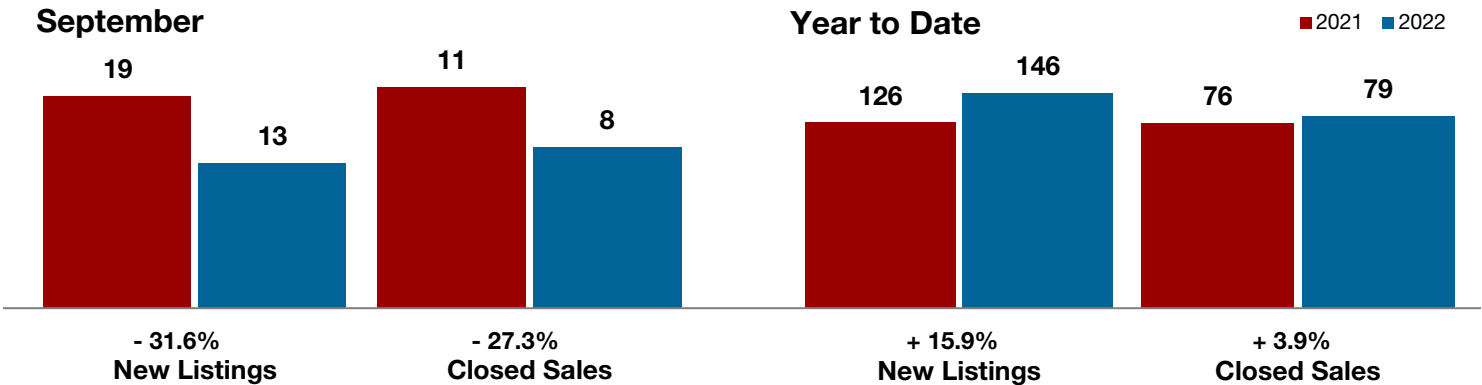
Change in
Closed Sales

Change in
Median Sales Price

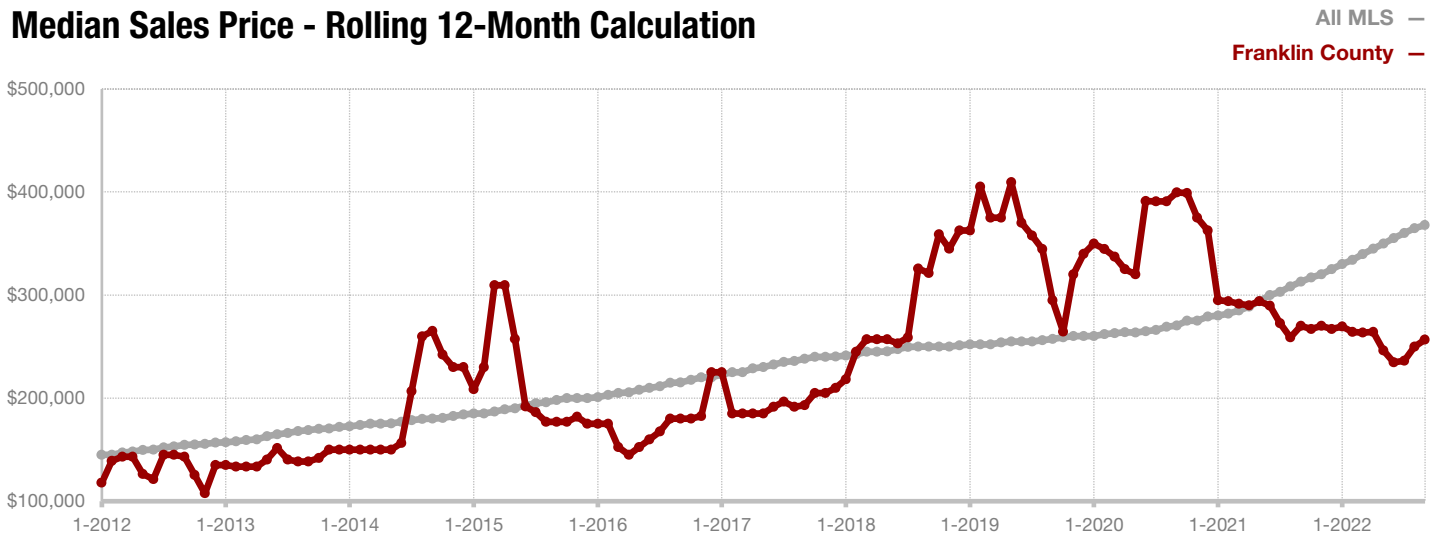
Franklin County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	19	13	- 31.6%	126	146	+ 15.9%
Pending Sales	11	9	- 18.2%	80	86	+ 7.5%
Closed Sales	11	8	- 27.3%	76	79	+ 3.9%
Average Sales Price*	\$430,261	\$506,875	+ 17.8%	\$460,025	\$381,908	- 17.0%
Median Sales Price*	\$359,000	\$502,500	+ 40.0%	\$269,000	\$250,000	- 7.1%
Percent of Original List Price Received*	98.6%	90.1%	- 8.6%	95.9%	93.3%	- 2.7%
Days on Market Until Sale	21	40	+ 90.5%	42	42	0.0%
Inventory of Homes for Sale	47	40	- 14.9%	--	--	--
Months Supply of Inventory	5.3	4.2	- 20.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 32.1%

- 20.0%

- 14.9%

Change in
New Listings

Change in
Closed Sales

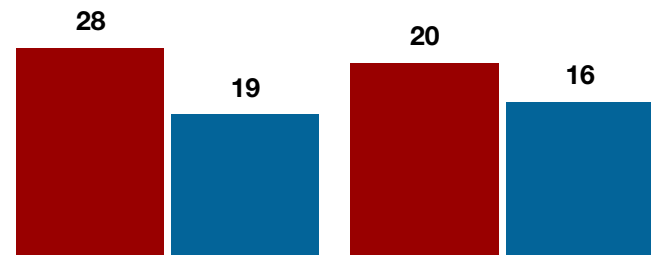
Change in
Median Sales Price

Freestone County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	28	19	- 32.1%	191	211	+ 10.5%
Pending Sales	18	10	- 44.4%	141	148	+ 5.0%
Closed Sales	20	16	- 20.0%	137	160	+ 16.8%
Average Sales Price*	\$259,838	\$262,000	+ 0.8%	\$243,011	\$309,087	+ 27.2%
Median Sales Price*	\$217,500	\$185,000	- 14.9%	\$185,000	\$210,000	+ 13.5%
Percent of Original List Price Received*	93.8%	93.9%	+ 0.1%	94.4%	94.1%	- 0.3%
Days on Market Until Sale	36	48	+ 33.3%	53	53	0.0%
Inventory of Homes for Sale	63	62	- 1.6%	--	--	--
Months Supply of Inventory	4.2	3.8	0.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

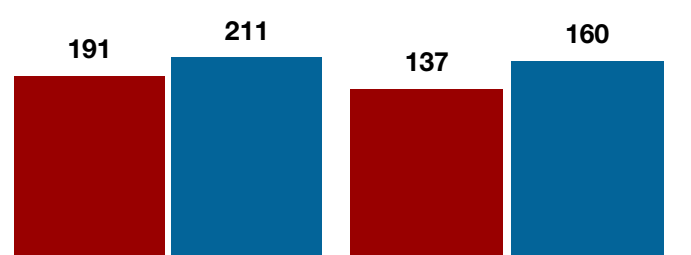
September



- 32.1%
New Listings

- 20.0%
Closed Sales

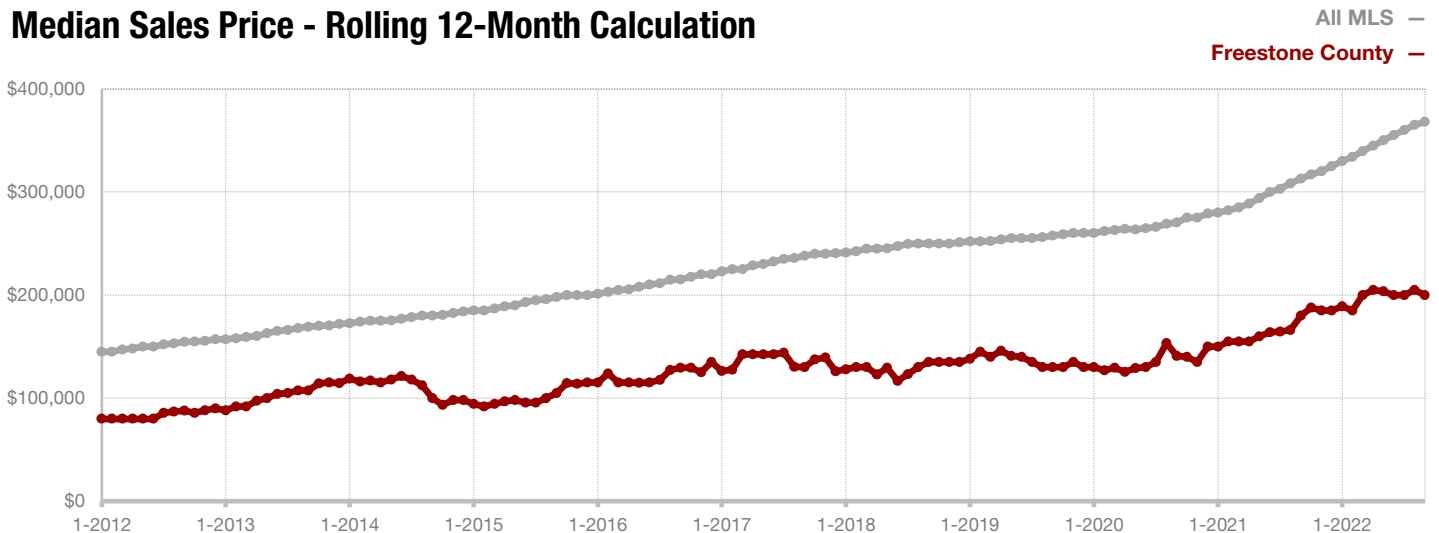
Year to Date



+ 10.5%
New Listings

+ 16.8%
Closed Sales

Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 21.2%

Change in
New Listings

+ 0.5%

Change in
Closed Sales

+ 19.2%

Change in
Median Sales Price

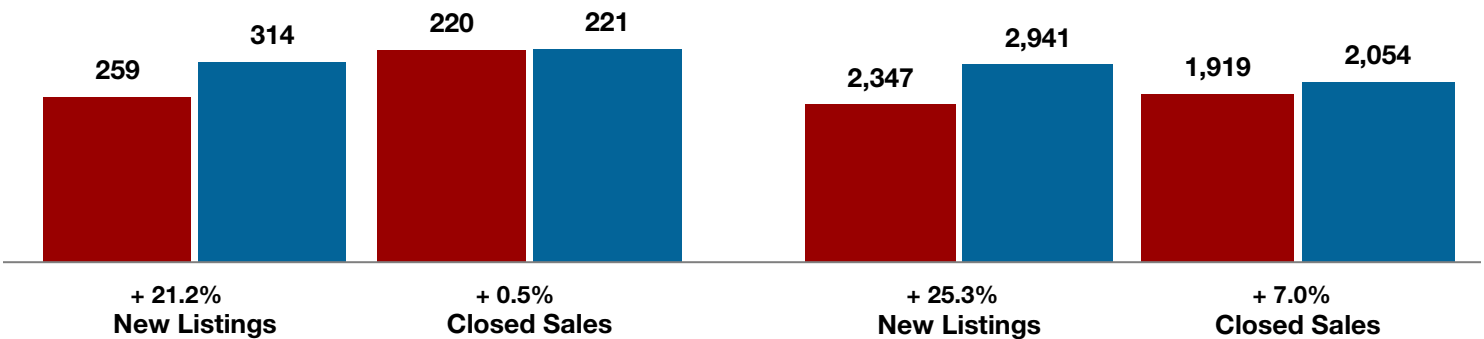
Grayson County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	259	314	+ 21.2%	2,347	2,941	+ 25.3%
Pending Sales	210	199	- 5.2%	1,982	2,080	+ 4.9%
Closed Sales	220	221	+ 0.5%	1,919	2,054	+ 7.0%
Average Sales Price*	\$328,298	\$404,209	+ 23.1%	\$298,532	\$366,004	+ 22.6%
Median Sales Price*	\$249,900	\$298,000	+ 19.2%	\$245,000	\$295,250	+ 20.5%
Percent of Original List Price Received*	98.0%	95.9%	- 2.1%	98.6%	98.9%	+ 0.3%
Days on Market Until Sale	27	37	+ 37.0%	36	29	- 19.4%
Inventory of Homes for Sale	448	785	+ 75.2%	--	--	--
Months Supply of Inventory	2.1	3.5	+ 100.0%	--	--	--

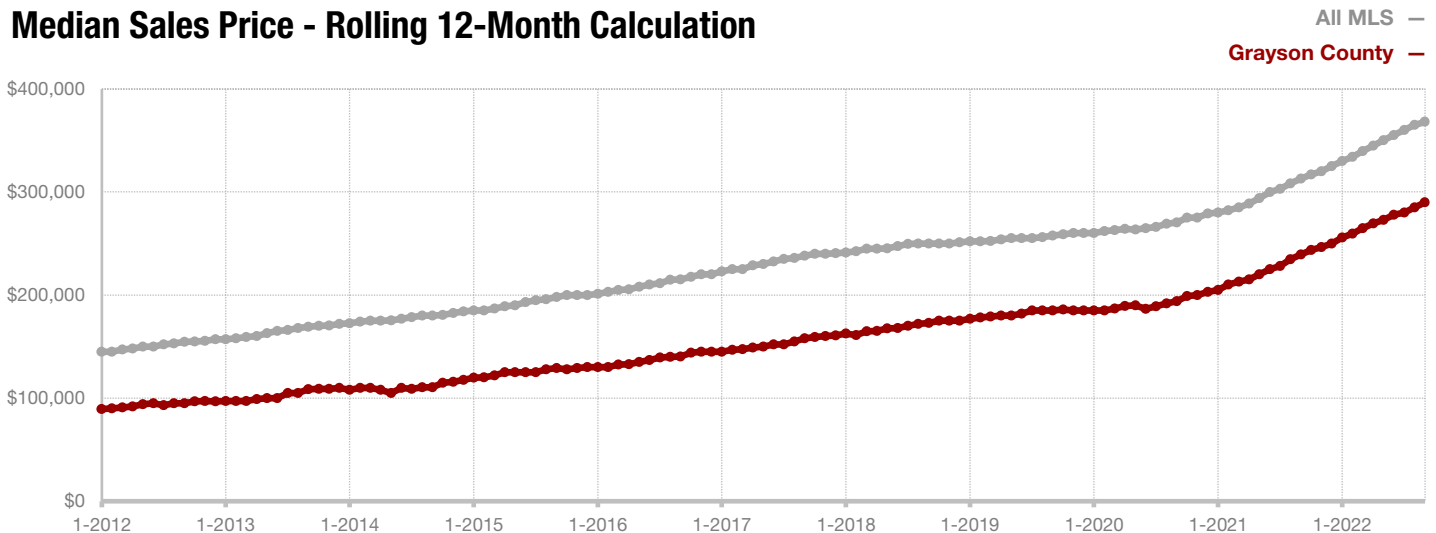
* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 160.0%

- 69.2%

+ 19.5%

Change in
New Listings

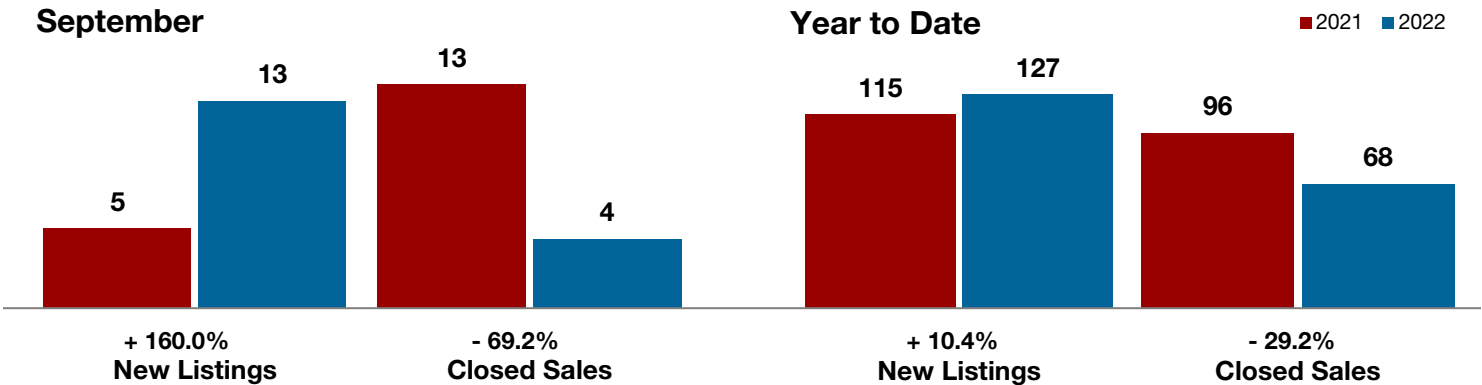
Change in
Closed Sales

Change in
Median Sales Price

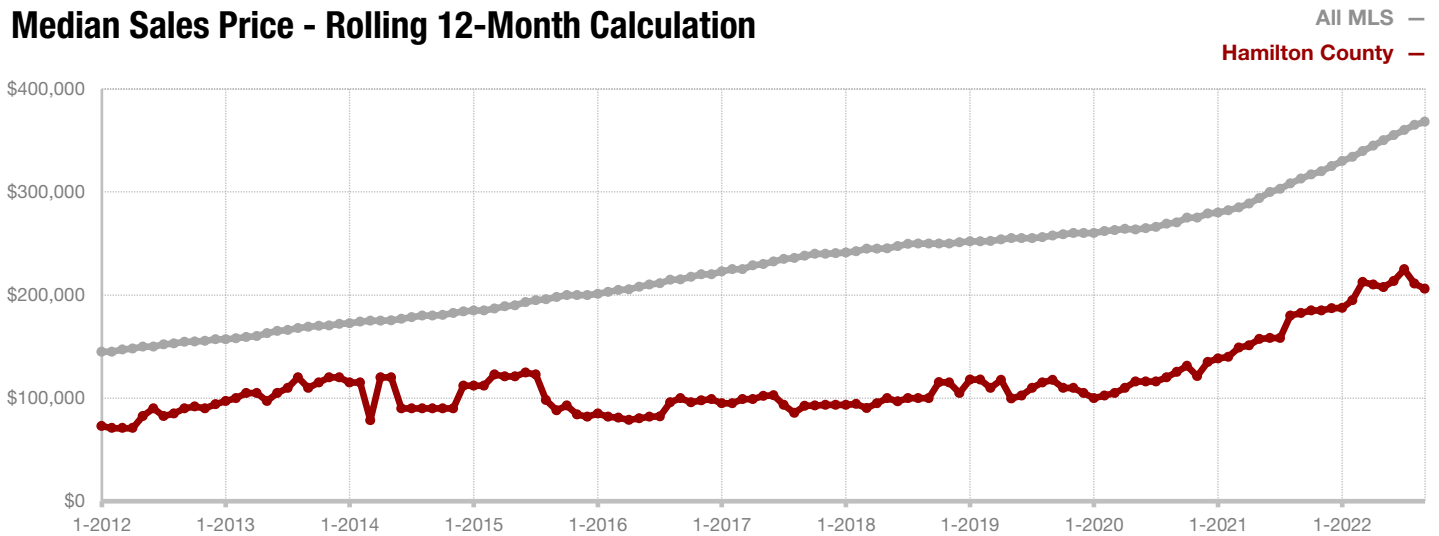
Hamilton County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	5	13	+ 160.0%	115	127	+ 10.4%
Pending Sales	6	6	0.0%	96	67	- 30.2%
Closed Sales	13	4	- 69.2%	96	68	- 29.2%
Average Sales Price*	\$230,608	\$505,250	+ 119.1%	\$354,227	\$330,924	- 6.6%
Median Sales Price*	\$220,000	\$263,000	+ 19.5%	\$191,000	\$212,000	+ 11.0%
Percent of Original List Price Received*	94.8%	93.7%	- 1.2%	92.1%	93.1%	+ 1.1%
Days on Market Until Sale	40	21	- 47.5%	77	47	- 39.0%
Inventory of Homes for Sale	40	46	+ 15.0%	--	--	--
Months Supply of Inventory	4.1	6.6	+ 75.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 16.7%

0.0%

- 26.9%

Change in
New Listings

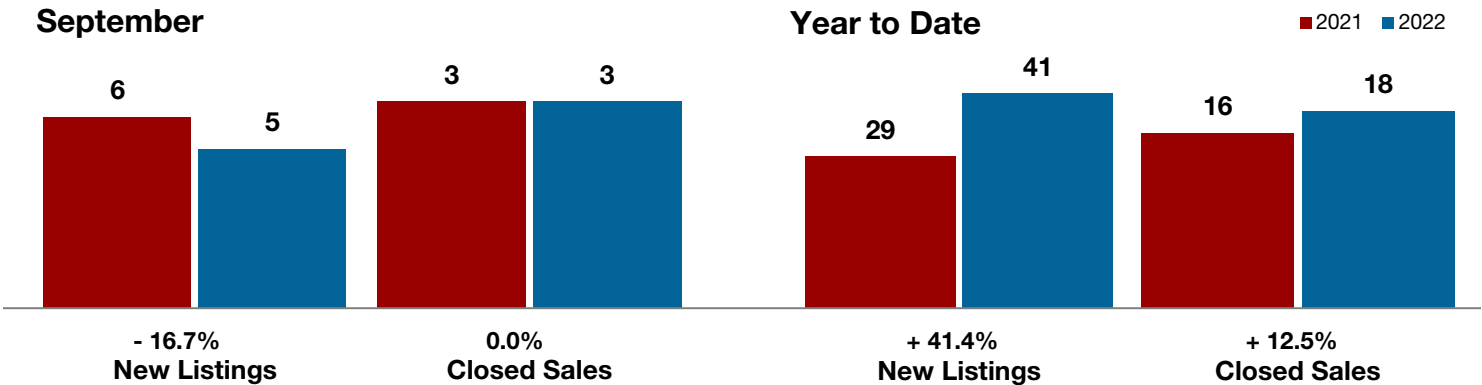
Change in
Closed Sales

Change in
Median Sales Price

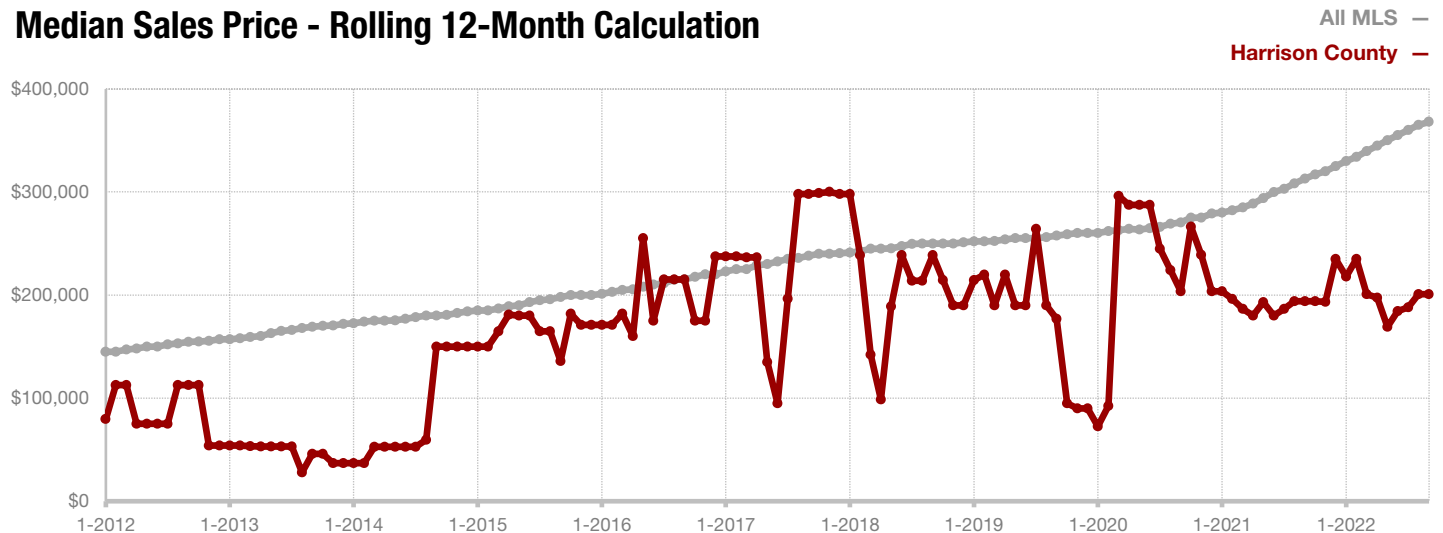
Harrison County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	6	5	- 16.7%	29	41	+ 41.4%
Pending Sales	1	3	+ 200.0%	16	21	+ 31.3%
Closed Sales	3	3	0.0%	16	18	+ 12.5%
Average Sales Price*	\$141,133	\$139,967	- 0.8%	\$298,906	\$279,228	- 6.6%
Median Sales Price*	\$129,900	\$95,000	- 26.9%	\$214,500	\$167,500	- 21.9%
Percent of Original List Price Received*	106.4%	93.5%	- 12.1%	99.5%	90.0%	- 9.5%
Days on Market Until Sale	32	35	+ 9.4%	42	91	+ 116.7%
Inventory of Homes for Sale	12	18	+ 50.0%	--	--	--
Months Supply of Inventory	5.2	7.6	+ 60.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 9.2%

Change in
New Listings

- 31.0%

Change in
Closed Sales

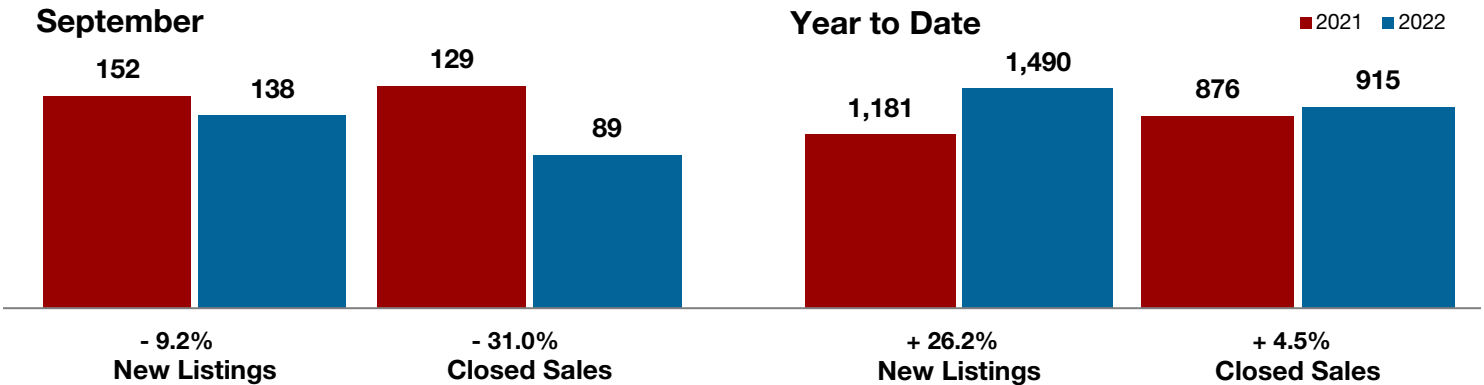
+ 13.0%

Change in
Median Sales Price

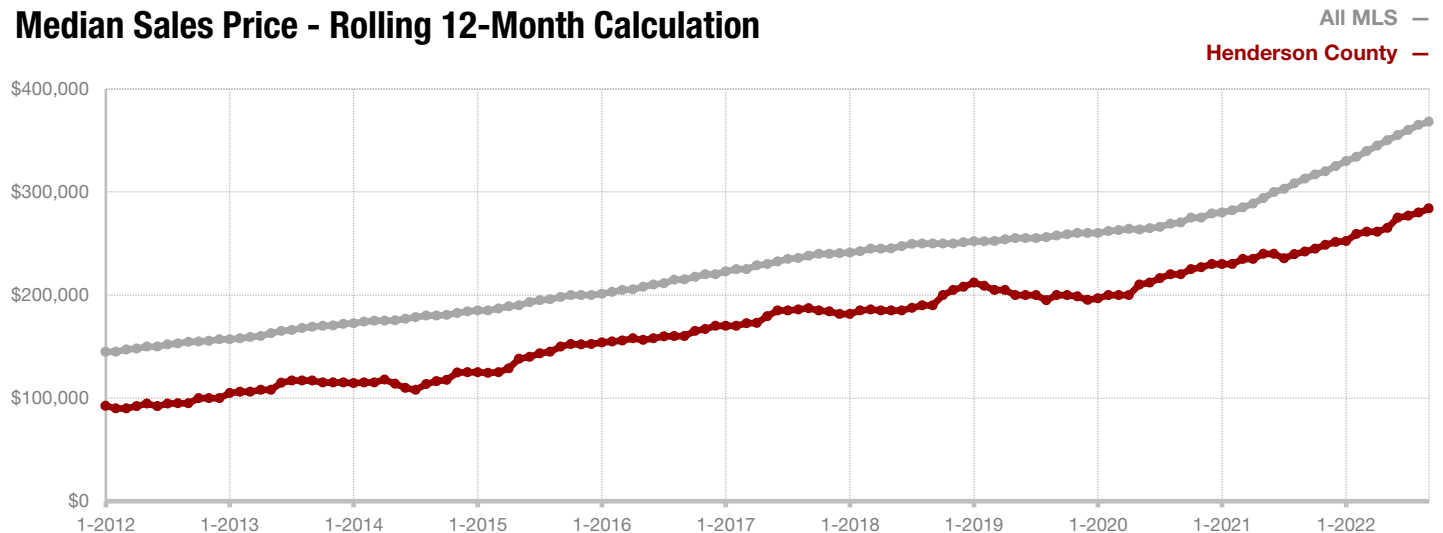
Henderson County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	152	138	- 9.2%	1,181	1,490	+ 26.2%
Pending Sales	126	78	- 38.1%	947	926	- 2.2%
Closed Sales	129	89	- 31.0%	876	915	+ 4.5%
Average Sales Price*	\$382,452	\$435,871	+ 14.0%	\$378,193	\$435,234	+ 15.1%
Median Sales Price*	\$261,000	\$295,000	+ 13.0%	\$245,000	\$285,000	+ 16.3%
Percent of Original List Price Received*	94.8%	92.9%	- 2.0%	96.1%	95.8%	- 0.3%
Days on Market Until Sale	41	40	- 2.4%	42	39	- 7.1%
Inventory of Homes for Sale	284	492	+ 73.2%	--	--	--
Months Supply of Inventory	2.8	5.1	+ 66.7%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 3.3%

- 44.1%

+ 12.6%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Hill County

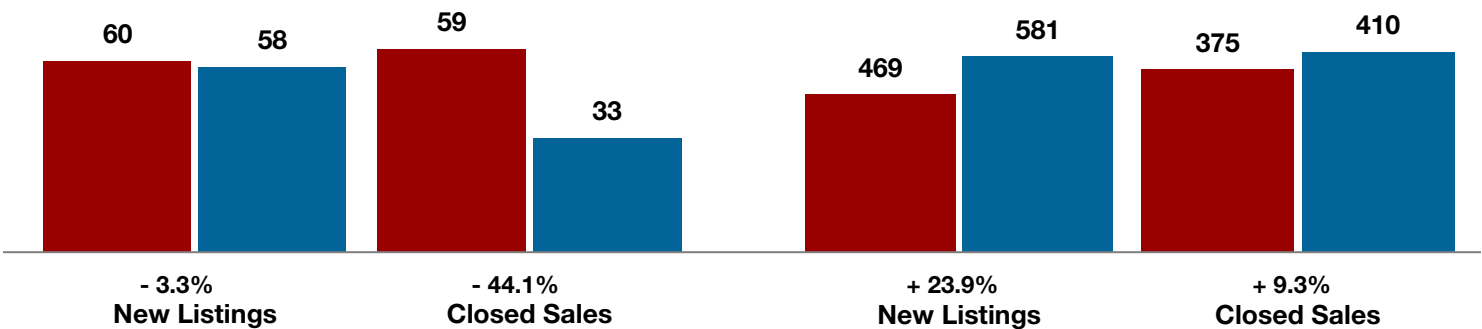
	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	60	58	- 3.3%	469	581	+ 23.9%
Pending Sales	40	27	- 32.5%	388	401	+ 3.4%
Closed Sales	59	33	- 44.1%	375	410	+ 9.3%
Average Sales Price*	\$255,431	\$269,867	+ 5.7%	\$225,424	\$273,409	+ 21.3%
Median Sales Price*	\$222,000	\$250,000	+ 12.6%	\$190,000	\$225,000	+ 18.4%
Percent of Original List Price Received*	96.6%	92.3%	- 4.5%	94.4%	96.5%	+ 2.2%
Days on Market Until Sale	24	38	+ 58.3%	43	38	- 11.6%
Inventory of Homes for Sale	114	165	+ 44.7%	--	--	--
Months Supply of Inventory	2.9	3.9	+ 33.3%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

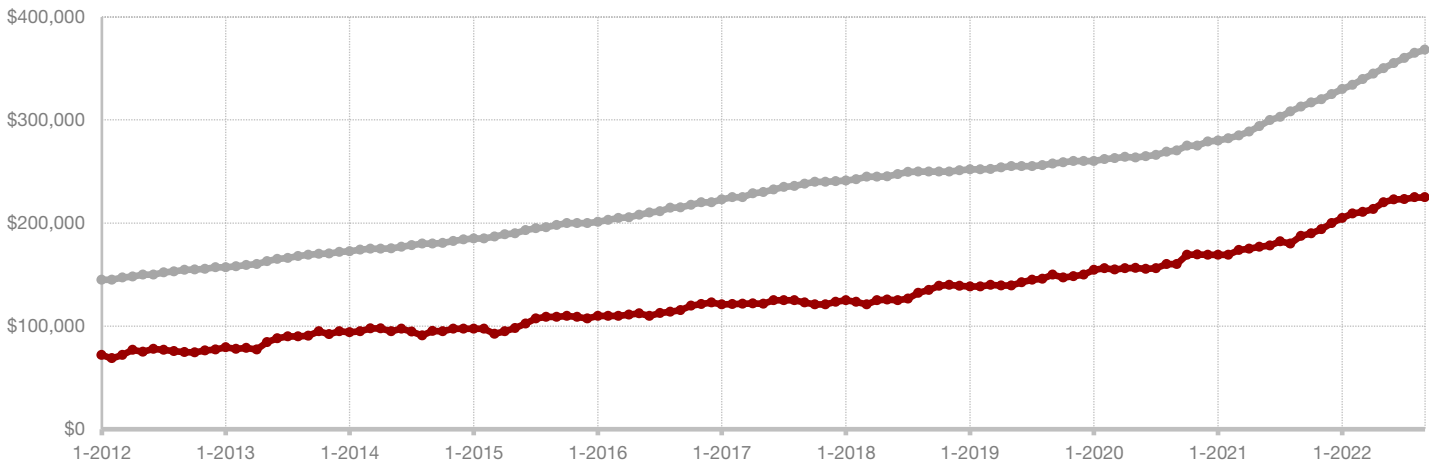
Year to Date

■ 2021 ■ 2022



Median Sales Price - Rolling 12-Month Calculation

All MLS —
Hill County —



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 10.1%

- 11.5%

+ 11.1%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

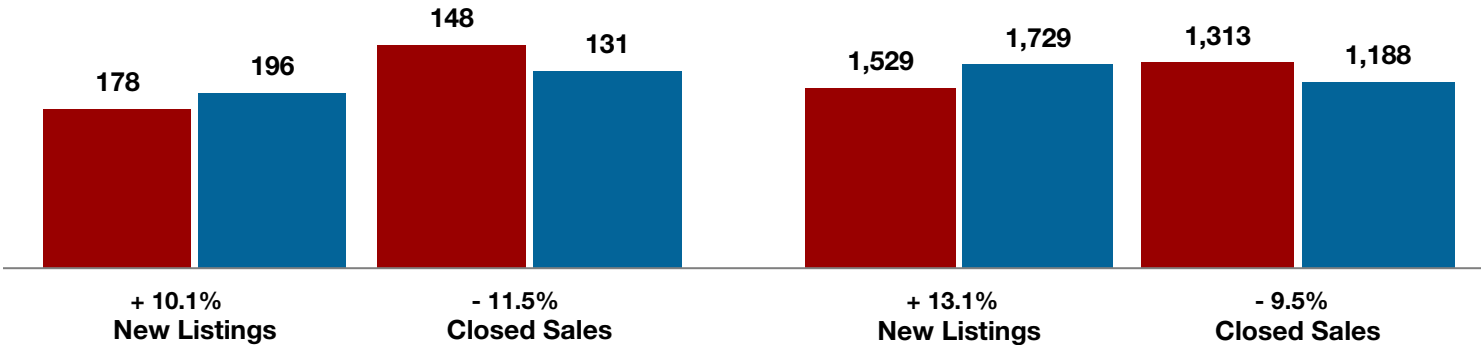
Hood County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	178	196	+ 10.1%	1,529	1,729	+ 13.1%
Pending Sales	145	114	- 21.4%	1,370	1,161	- 15.3%
Closed Sales	148	131	- 11.5%	1,313	1,188	- 9.5%
Average Sales Price*	\$401,075	\$390,073	- 2.7%	\$361,875	\$416,330	+ 15.0%
Median Sales Price*	\$315,000	\$350,000	+ 11.1%	\$300,000	\$346,000	+ 15.3%
Percent of Original List Price Received*	99.0%	95.3%	- 3.7%	99.1%	97.5%	- 1.6%
Days on Market Until Sale	25	35	+ 40.0%	32	30	- 6.3%
Inventory of Homes for Sale	210	433	+ 106.2%	--	--	--
Months Supply of Inventory	1.4	3.3	+ 200.0%	--	--	--

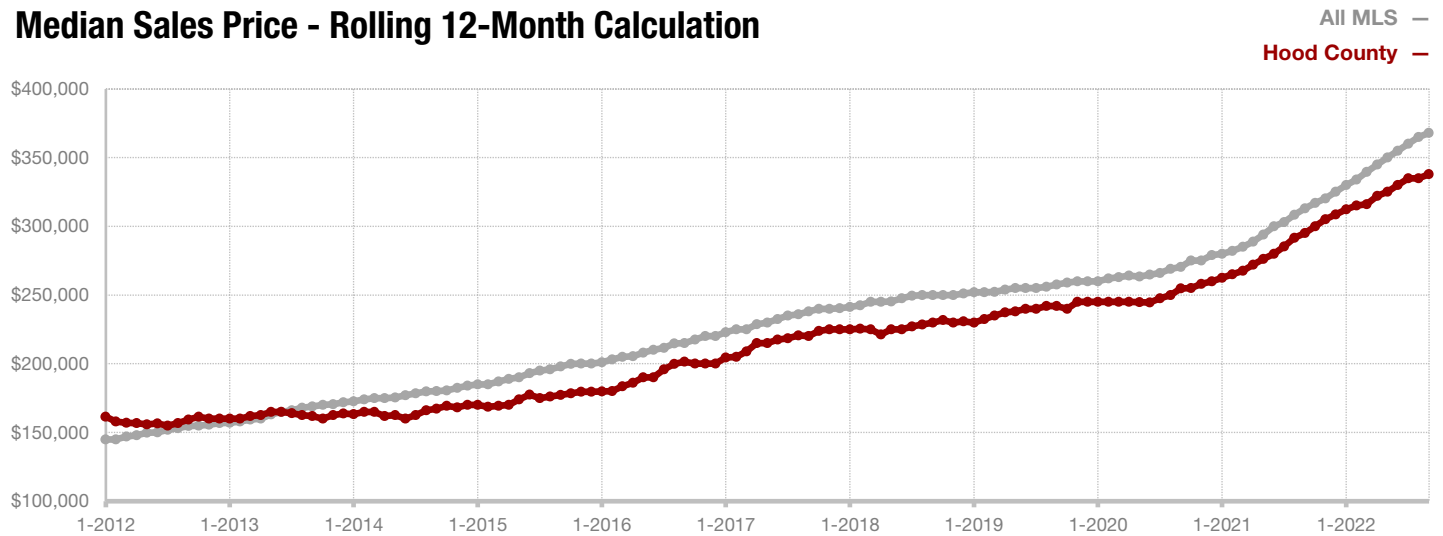
* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 18.2%

Change in
New Listings

+ 7.1%

Change in
Closed Sales

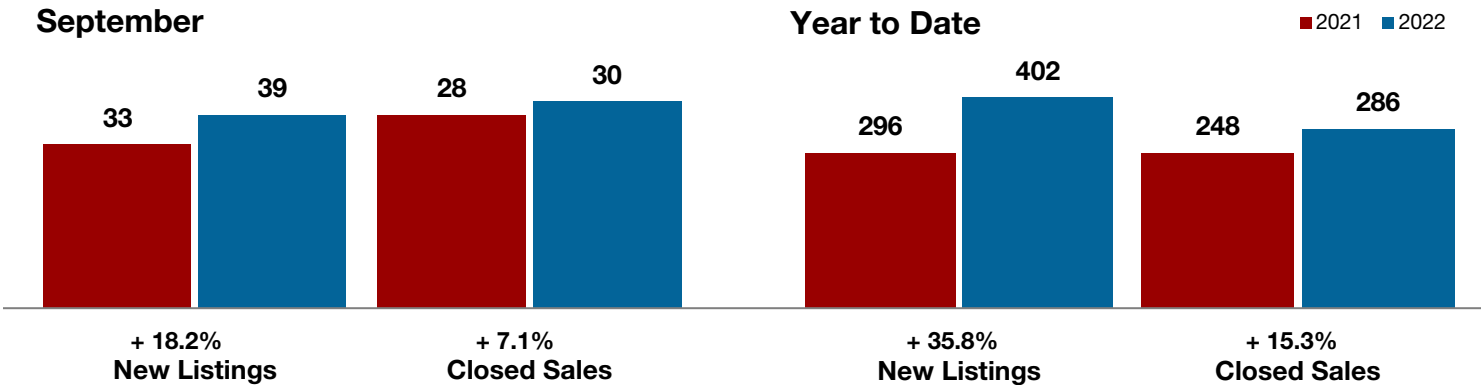
+ 16.6%

Change in
Median Sales Price

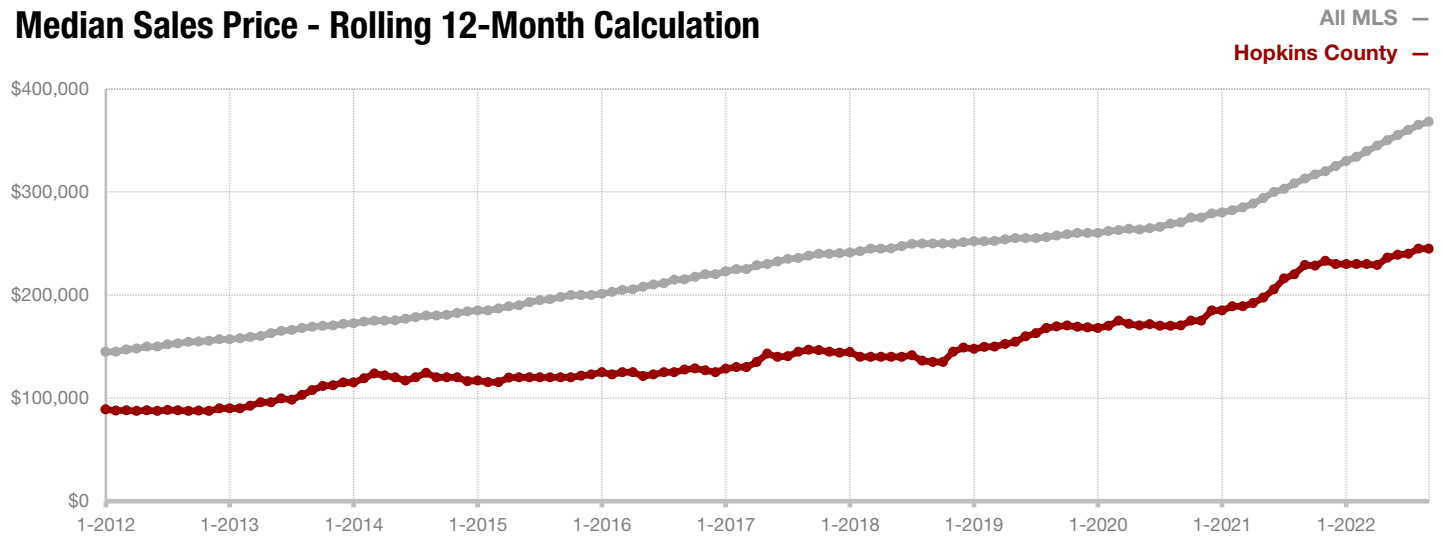
Hopkins County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	33	39	+ 18.2%	296	402	+ 35.8%
Pending Sales	27	21	- 22.2%	245	268	+ 9.4%
Closed Sales	28	30	+ 7.1%	248	286	+ 15.3%
Average Sales Price*	\$298,144	\$305,109	+ 2.3%	\$287,180	\$303,276	+ 5.6%
Median Sales Price*	\$250,000	\$291,500	+ 16.6%	\$230,000	\$252,000	+ 9.6%
Percent of Original List Price Received*	99.0%	90.3%	- 8.8%	96.0%	97.4%	+ 1.5%
Days on Market Until Sale	29	40	+ 37.9%	44	29	- 34.1%
Inventory of Homes for Sale	65	102	+ 56.9%	--	--	--
Months Supply of Inventory	2.3	3.3	+ 50.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 25.0%

- 23.3%

+ 19.3%

Change in
New Listings

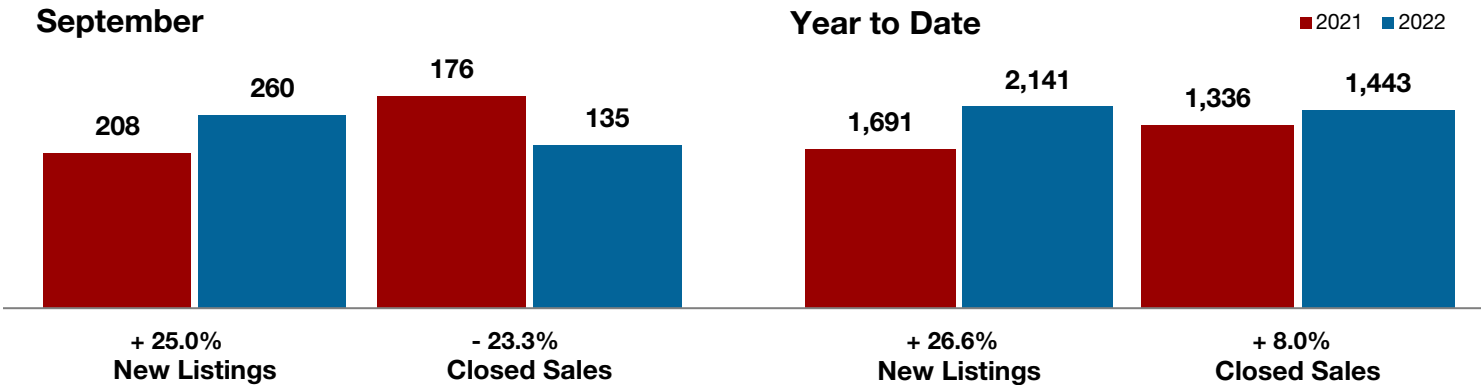
Change in
Closed Sales

Change in
Median Sales Price

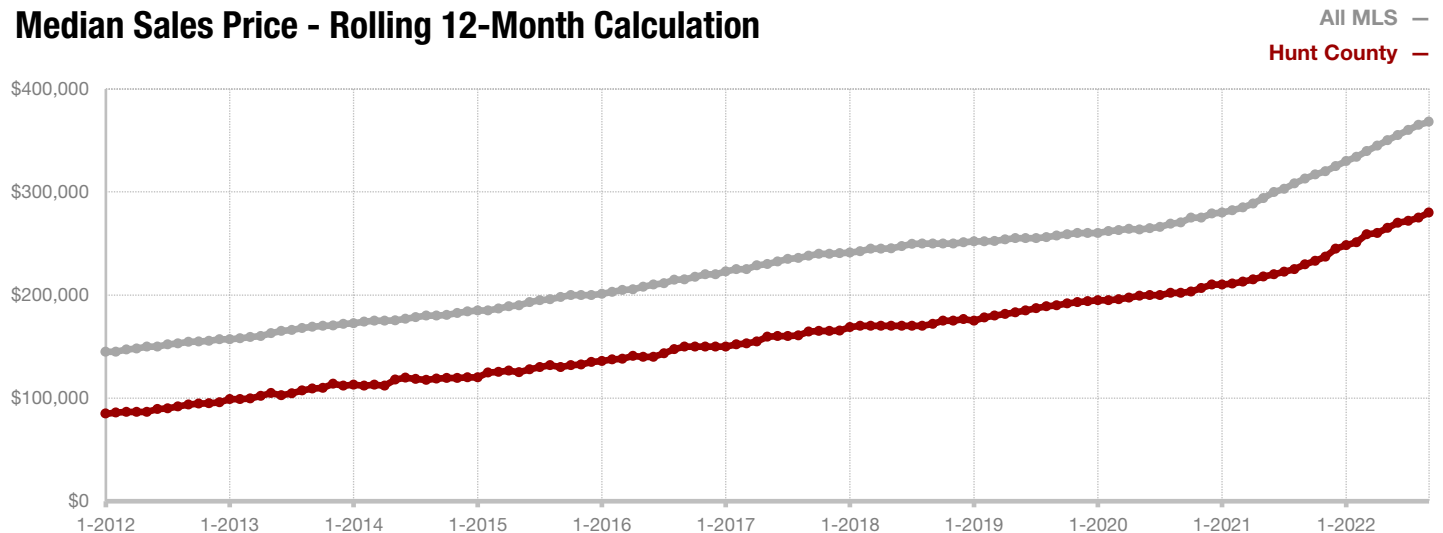
Hunt County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	208	260	+ 25.0%	1,691	2,141	+ 26.6%
Pending Sales	161	124	- 23.0%	1,409	1,444	+ 2.5%
Closed Sales	176	135	- 23.3%	1,336	1,443	+ 8.0%
Average Sales Price*	\$302,516	\$353,957	+ 17.0%	\$272,584	\$328,384	+ 20.5%
Median Sales Price*	\$259,950	\$310,000	+ 19.3%	\$232,503	\$286,000	+ 23.0%
Percent of Original List Price Received*	99.2%	96.2%	- 3.0%	98.8%	98.9%	+ 0.1%
Days on Market Until Sale	23	32	+ 39.1%	28	29	+ 3.6%
Inventory of Homes for Sale	320	612	+ 91.3%	--	--	--
Months Supply of Inventory	2.1	3.8	+ 100.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 60.0%

- 20.0%

+ 310.1%

Change in
New Listings

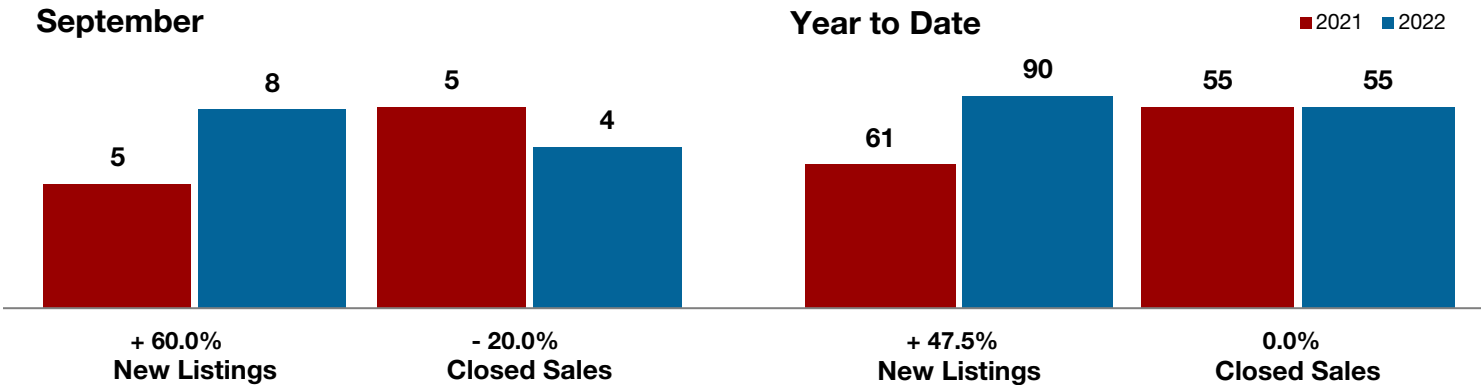
Change in
Closed Sales

Change in
Median Sales Price

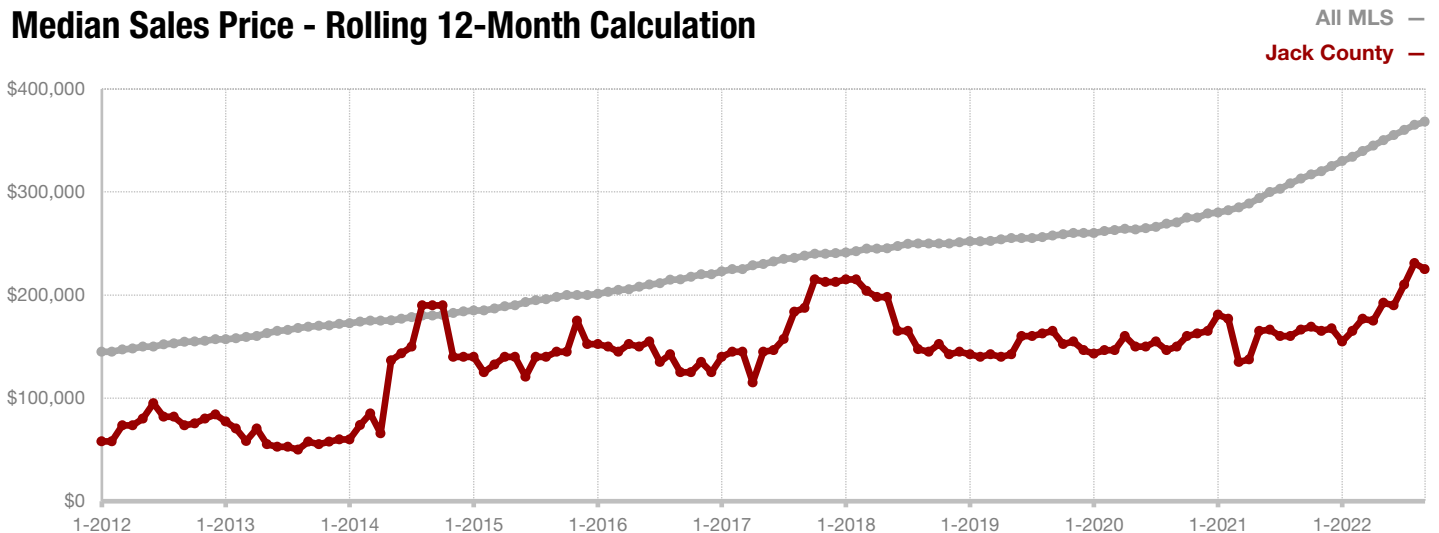
Jack County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	5	8	+ 60.0%	61	90	+ 47.5%
Pending Sales	2	4	+ 100.0%	51	56	+ 9.8%
Closed Sales	5	4	- 20.0%	55	55	0.0%
Average Sales Price*	\$391,000	\$962,825	+ 146.2%	\$291,136	\$341,039	+ 17.1%
Median Sales Price*	\$240,000	\$984,350	+ 310.1%	\$170,000	\$235,000	+ 38.2%
Percent of Original List Price Received*	95.2%	87.2%	- 8.4%	88.5%	92.5%	+ 4.5%
Days on Market Until Sale	32	136	+ 325.0%	160	66	- 58.8%
Inventory of Homes for Sale	26	37	+ 42.3%	--	--	--
Months Supply of Inventory	4.5	6.0	+ 20.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 24.3%

Change in
New Listings

+ 2.1%

Change in
Closed Sales

+ 8.6%

Change in
Median Sales Price

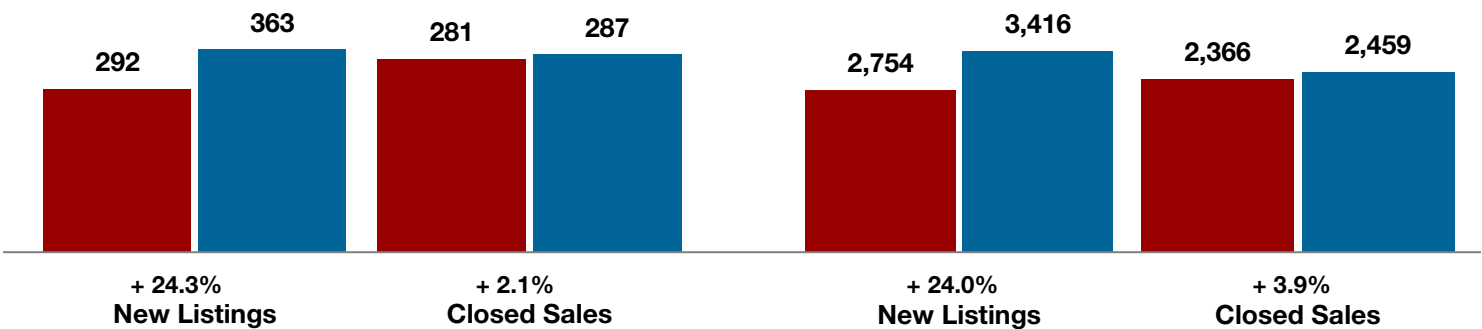
Johnson County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	292	363	+ 24.3%	2,754	3,416	+ 24.0%
Pending Sales	253	251	- 0.8%	2,485	2,477	- 0.3%
Closed Sales	281	287	+ 2.1%	2,366	2,459	+ 3.9%
Average Sales Price*	\$317,049	\$355,180	+ 12.0%	\$307,853	\$380,627	+ 23.6%
Median Sales Price*	\$295,000	\$320,450	+ 8.6%	\$280,000	\$339,773	+ 21.3%
Percent of Original List Price Received*	99.3%	96.4%	- 2.9%	100.2%	99.8%	- 0.4%
Days on Market Until Sale	21	30	+ 42.9%	28	26	- 7.1%
Inventory of Homes for Sale	408	803	+ 96.8%	--	--	--
Months Supply of Inventory	1.5	2.9	+ 50.0%	--	--	--

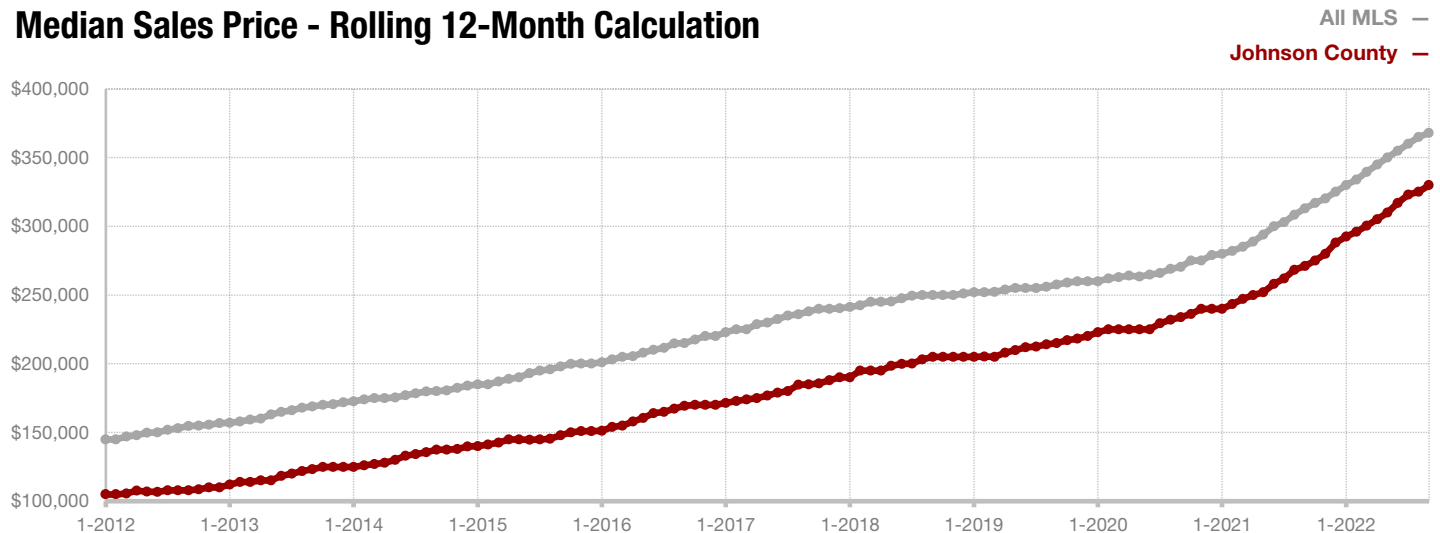
* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 25.0%

+ 53.3%

+ 17.0%

Change in
New Listings

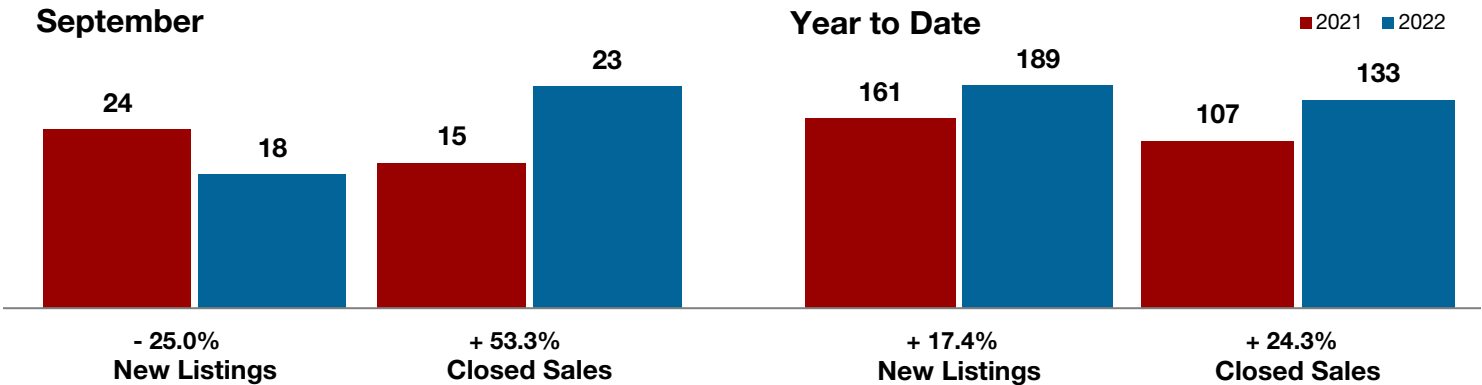
Change in
Closed Sales

Change in
Median Sales Price

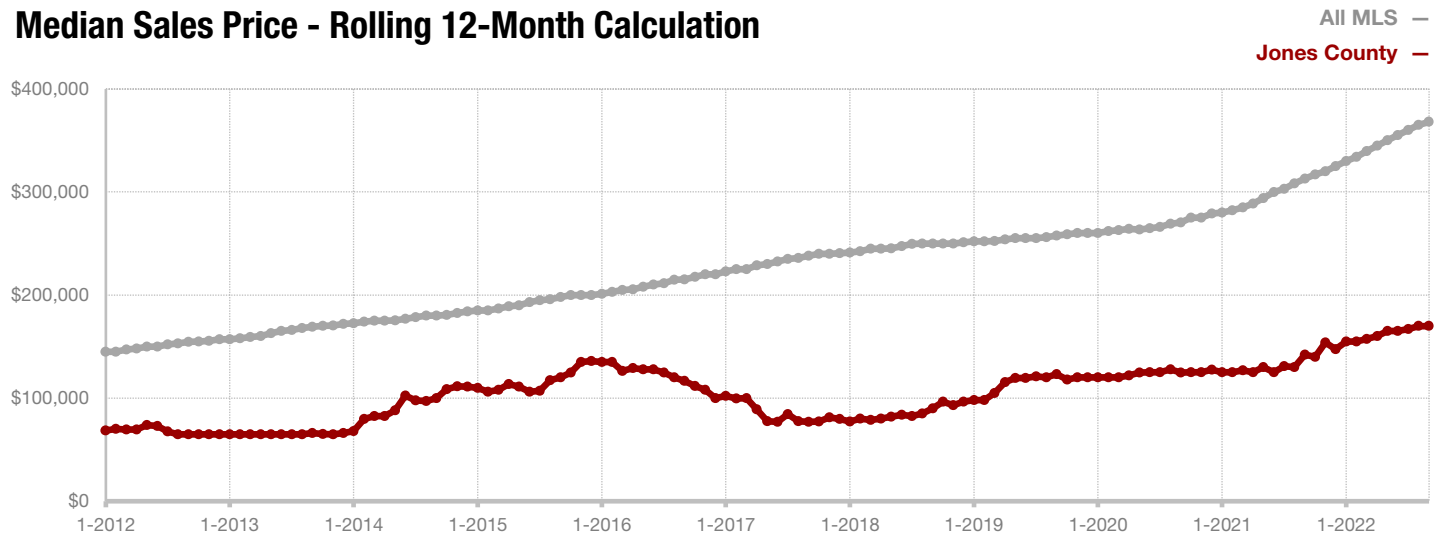
Jones County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	24	18	- 25.0%	161	189	+ 17.4%
Pending Sales	18	13	- 27.8%	122	137	+ 12.3%
Closed Sales	15	23	+ 53.3%	107	133	+ 24.3%
Average Sales Price*	\$170,971	\$172,387	+ 0.8%	\$164,549	\$194,705	+ 18.3%
Median Sales Price*	\$132,450	\$155,000	+ 17.0%	\$132,450	\$170,000	+ 28.4%
Percent of Original List Price Received*	93.3%	92.9%	- 0.4%	92.6%	93.9%	+ 1.4%
Days on Market Until Sale	40	39	- 2.5%	53	45	- 15.1%
Inventory of Homes for Sale	50	49	- 2.0%	--	--	--
Months Supply of Inventory	4.0	3.4	- 25.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 2.5%

Change in
New Listings

- 5.8%

Change in
Closed Sales

+ 14.3%

Change in
Median Sales Price

Kaufman County

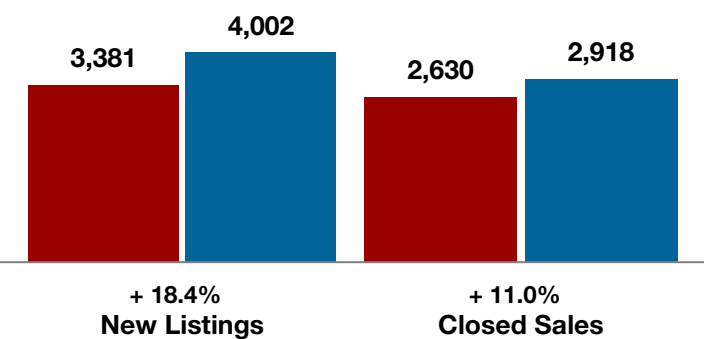
	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	402	412	+ 2.5%	3,381	4,002	+ 18.4%
Pending Sales	346	267	- 22.8%	2,923	2,834	- 3.0%
Closed Sales	313	295	- 5.8%	2,630	2,918	+ 11.0%
Average Sales Price*	\$327,608	\$366,310	+ 11.8%	\$308,903	\$369,588	+ 19.6%
Median Sales Price*	\$306,250	\$349,900	+ 14.3%	\$289,328	\$348,500	+ 20.5%
Percent of Original List Price Received*	100.4%	95.6%	- 4.8%	101.5%	100.4%	- 1.1%
Days on Market Until Sale	20	40	+ 100.0%	26	32	+ 23.1%
Inventory of Homes for Sale	618	1,079	+ 74.6%	--	--	--
Months Supply of Inventory	2.0	3.4	+ 50.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

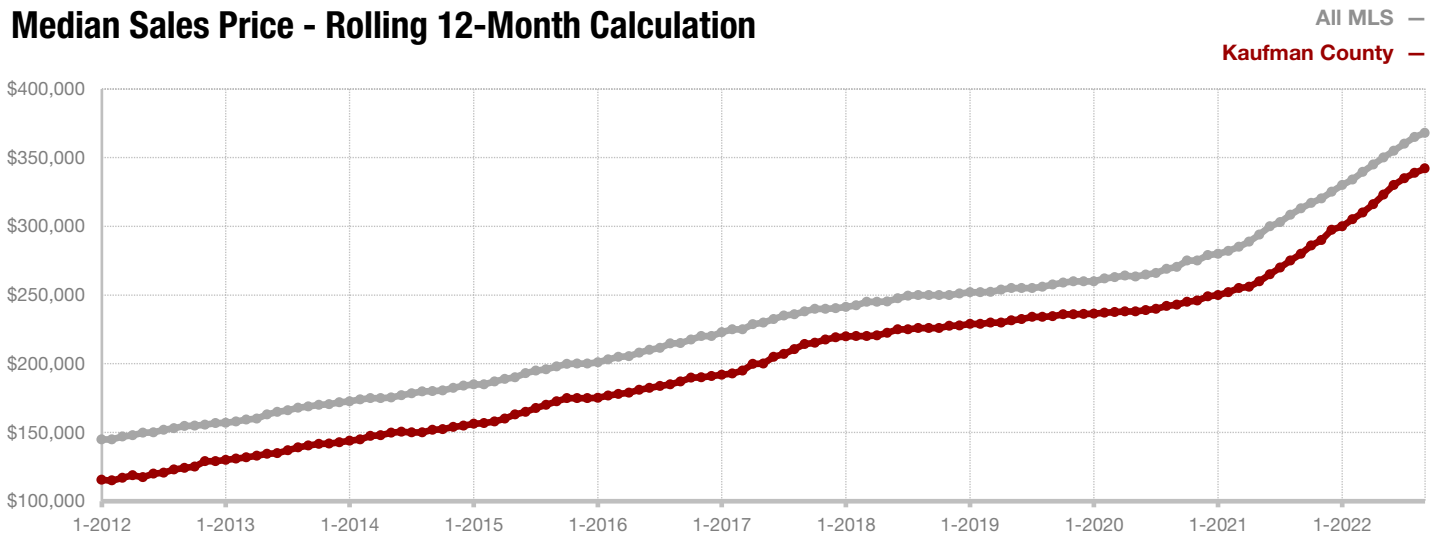
September



Year to Date



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 47.2%

+ 15.4%

+ 10.4%

Change in
New Listings

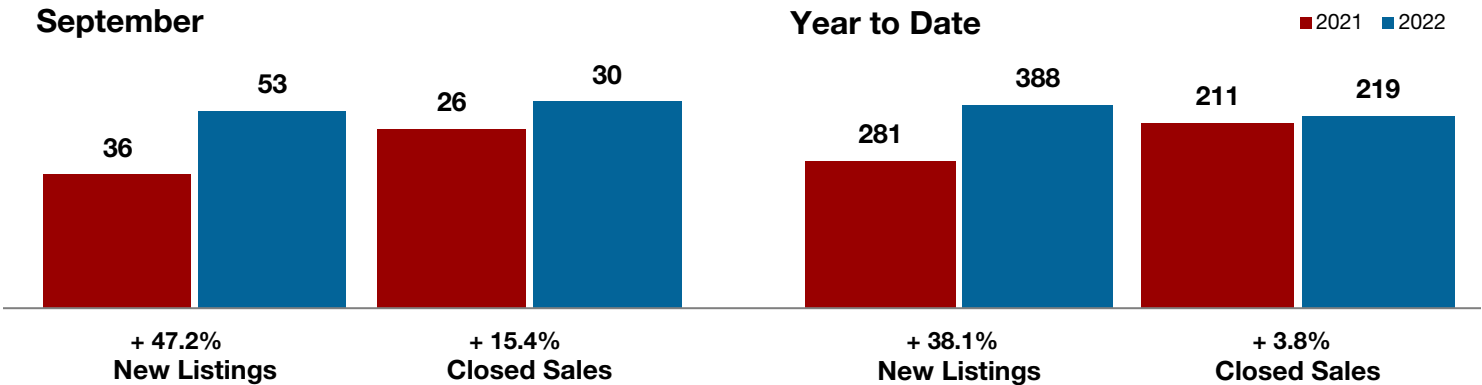
Change in
Closed Sales

Change in
Median Sales Price

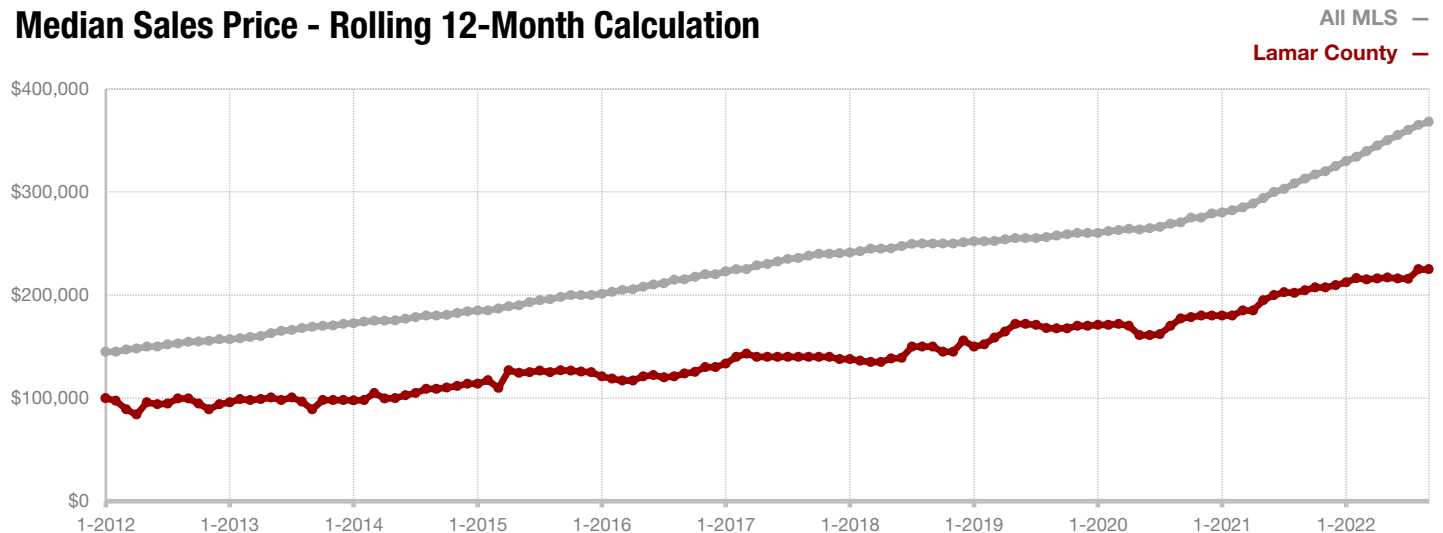
Lamar County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	36	53	+ 47.2%	281	388	+ 38.1%
Pending Sales	22	22	0.0%	222	233	+ 5.0%
Closed Sales	26	30	+ 15.4%	211	219	+ 3.8%
Average Sales Price*	\$242,338	\$292,393	+ 20.7%	\$236,286	\$261,493	+ 10.7%
Median Sales Price*	\$197,000	\$217,500	+ 10.4%	\$205,250	\$225,000	+ 9.6%
Percent of Original List Price Received*	92.9%	90.2%	- 2.9%	96.1%	93.9%	- 2.3%
Days on Market Until Sale	31	47	+ 51.6%	44	40	- 9.1%
Inventory of Homes for Sale	81	125	+ 54.3%	--	--	--
Months Supply of Inventory	3.4	4.7	+ 66.7%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



0.0%

+ 700.0%

- 28.1%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

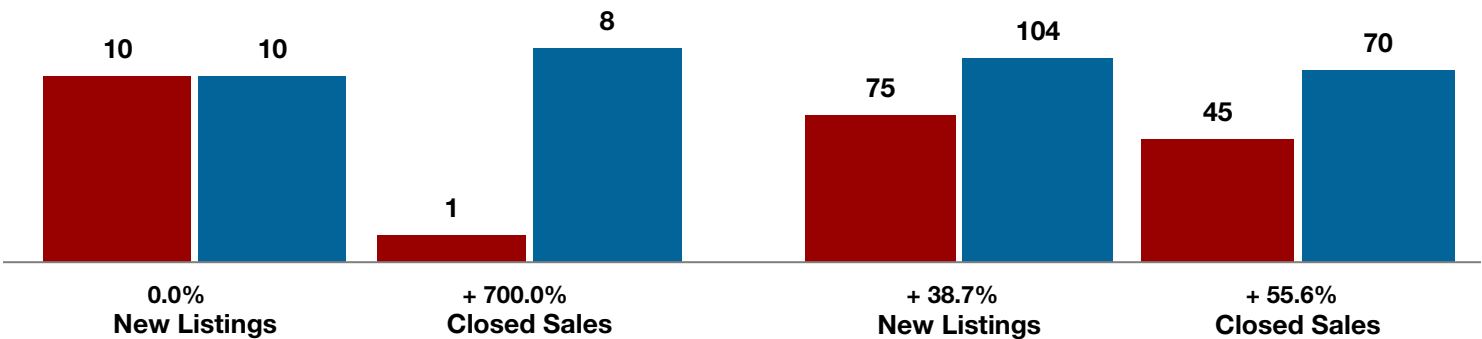
Limestone County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	10	10	0.0%	75	104	+ 38.7%
Pending Sales	3	4	+ 33.3%	44	62	+ 40.9%
Closed Sales	1	8	+ 700.0%	45	70	+ 55.6%
Average Sales Price*	\$234,702	\$187,575	- 20.1%	\$182,104	\$257,933	+ 41.6%
Median Sales Price*	\$234,702	\$168,850	- 28.1%	\$155,000	\$177,000	+ 14.2%
Percent of Original List Price Received*	123.6%	84.0%	- 32.0%	98.1%	94.4%	- 3.8%
Days on Market Until Sale	30	70	+ 133.3%	63	69	+ 9.5%
Inventory of Homes for Sale	27	42	+ 55.6%	--	--	--
Months Supply of Inventory	6.1	6.1	0.0%	--	--	--

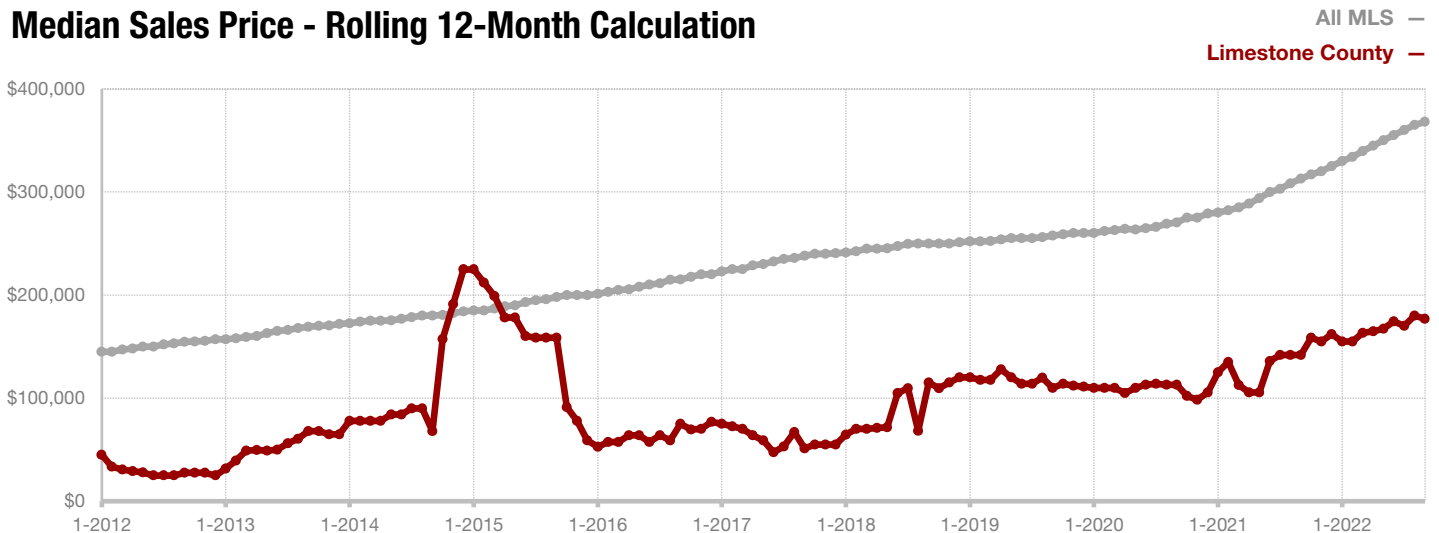
* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 24.1%

Change in
New Listings

+ 5.3%

Change in
Closed Sales

- 22.4%

Change in
Median Sales Price

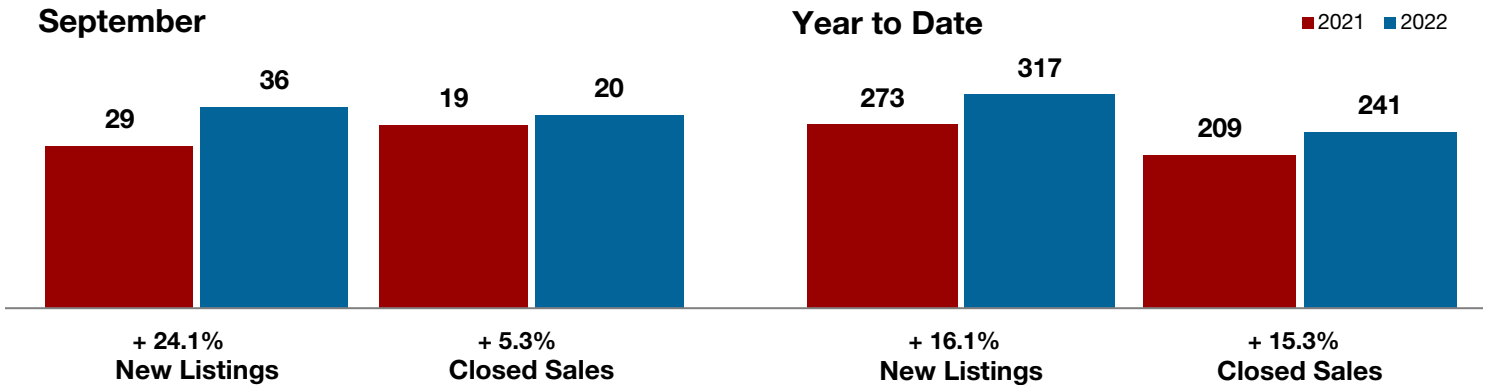
Montague County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	29	36	+ 24.1%	273	317	+ 16.1%
Pending Sales	20	23	+ 15.0%	219	236	+ 7.8%
Closed Sales	19	20	+ 5.3%	209	241	+ 15.3%
Average Sales Price*	\$280,478	\$341,911	+ 21.9%	\$254,519	\$274,212	+ 7.7%
Median Sales Price*	\$275,000	\$213,500	- 22.4%	\$195,000	\$210,000	+ 7.7%
Percent of Original List Price Received*	93.7%	92.1%	- 1.7%	94.2%	95.1%	+ 1.0%
Days on Market Until Sale	33	40	+ 21.2%	52	42	- 19.2%
Inventory of Homes for Sale	81	94	+ 16.0%	--	--	--
Months Supply of Inventory	3.5	3.6	0.0%	--	--	--

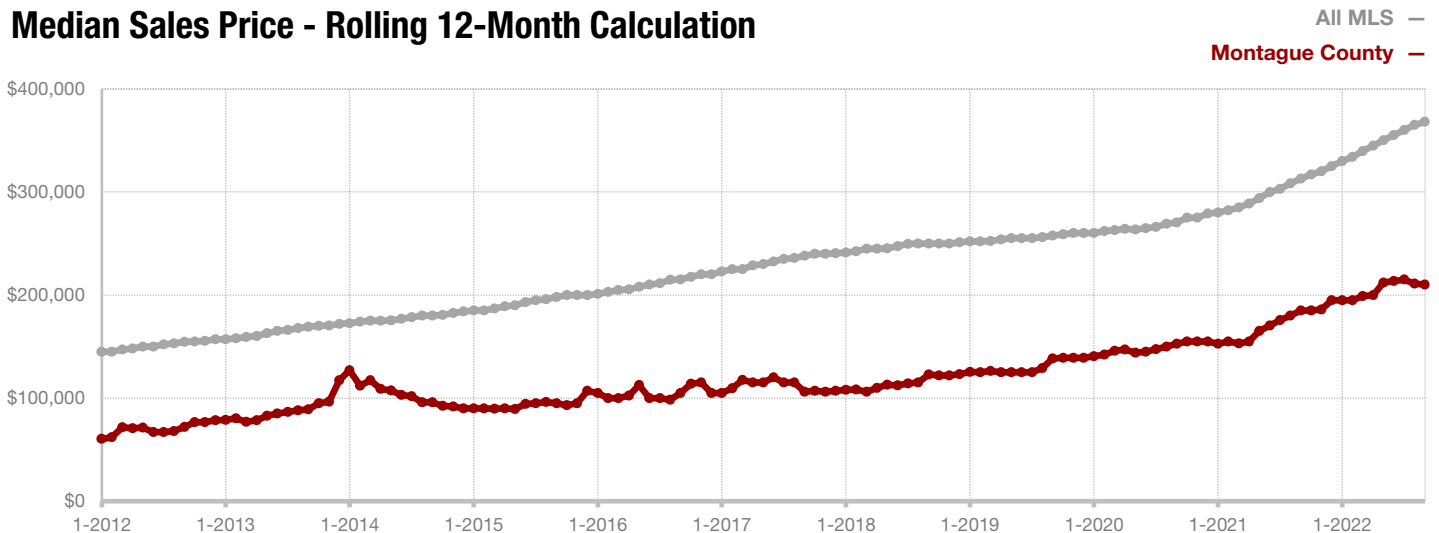
* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 9.4%

Change in
New Listings

- 3.8%

Change in
Closed Sales

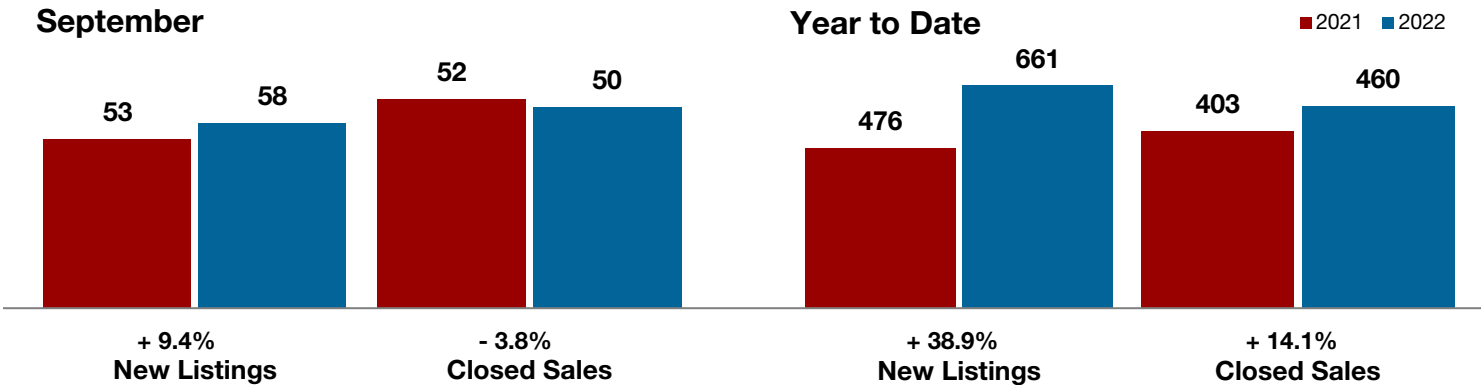
+ 19.6%

Change in
Median Sales Price

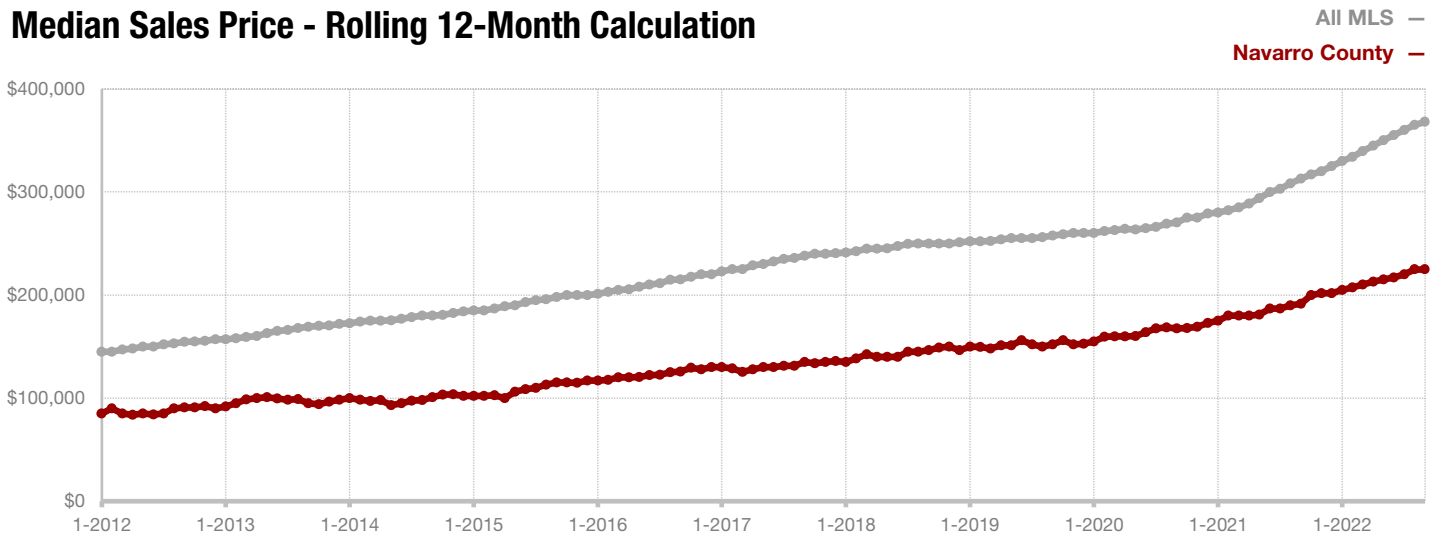
Navarro County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	53	58	+ 9.4%	476	661	+ 38.9%
Pending Sales	50	19	- 62.0%	415	442	+ 6.5%
Closed Sales	52	50	- 3.8%	403	460	+ 14.1%
Average Sales Price*	\$287,154	\$323,096	+ 12.5%	\$282,150	\$331,239	+ 17.4%
Median Sales Price*	\$232,450	\$277,950	+ 19.6%	\$201,400	\$240,000	+ 19.2%
Percent of Original List Price Received*	96.7%	96.4%	- 0.3%	98.2%	97.1%	- 1.1%
Days on Market Until Sale	32	31	- 3.1%	38	34	- 10.5%
Inventory of Homes for Sale	87	188	+ 116.1%	--	--	--
Months Supply of Inventory	1.9	4.0	+ 100.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



Nolan County

-- - 100.0% --

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

September

Year to Date

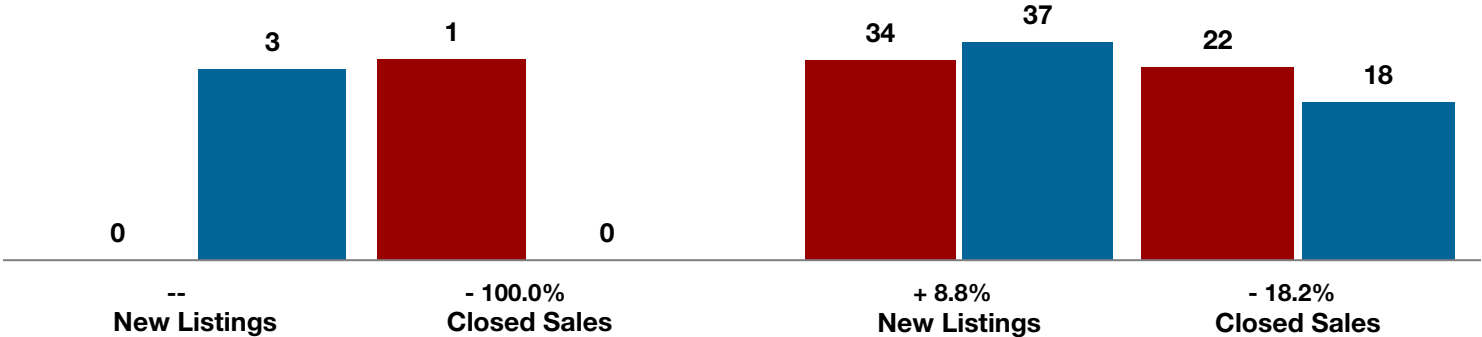
	2021	2022	+ / -	2021	2022	+ / -
New Listings	0	3	--	34	37	+ 8.8%
Pending Sales	0	2	--	23	19	- 17.4%
Closed Sales	1	0	- 100.0%	22	18	- 18.2%
Average Sales Price*	\$300,000	--	--	\$171,001	\$266,861	+ 56.1%
Median Sales Price*	\$300,000	--	--	\$143,400	\$142,000	- 1.0%
Percent of Original List Price Received*	96.8%	--	--	94.1%	90.5%	- 3.8%
Days on Market Until Sale	5	--	--	40	55	+ 37.5%
Inventory of Homes for Sale	9	17	+ 88.9%	--	--	--
Months Supply of Inventory	2.9	8.2	+ 166.7%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date

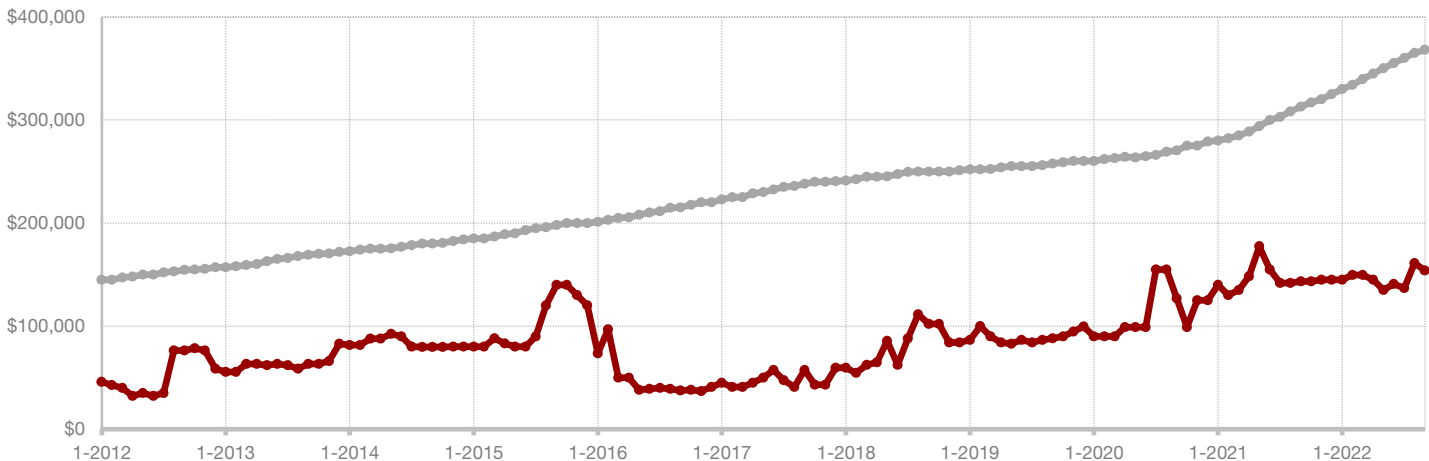
■ 2021 ■ 2022



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Nolan County —



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 1.4%

Change in
New Listings

- 7.0%

Change in
Closed Sales

- 11.0%

Change in
Median Sales Price

Palo Pinto County

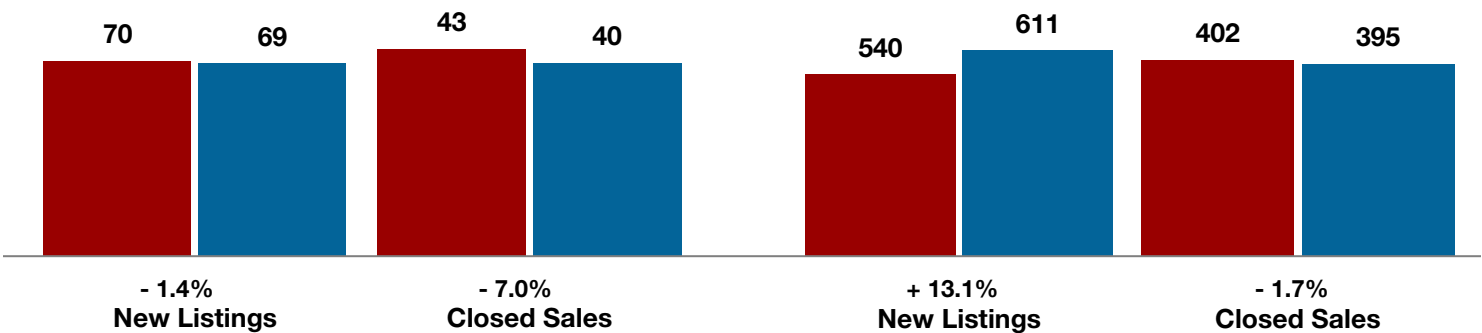
	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	70	69	- 1.4%	540	611	+ 13.1%
Pending Sales	51	21	- 58.8%	426	383	- 10.1%
Closed Sales	43	40	- 7.0%	402	395	- 1.7%
Average Sales Price*	\$642,822	\$446,419	- 30.6%	\$539,924	\$474,836	- 12.1%
Median Sales Price*	\$375,000	\$333,750	- 11.0%	\$289,950	\$275,000	- 5.2%
Percent of Original List Price Received*	92.5%	93.9%	+ 1.5%	94.6%	94.1%	- 0.5%
Days on Market Until Sale	47	44	- 6.4%	68	48	- 29.4%
Inventory of Homes for Sale	142	216	+ 52.1%	--	--	--
Months Supply of Inventory	3.2	5.1	+ 66.7%	--	--	--

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September

Year to Date

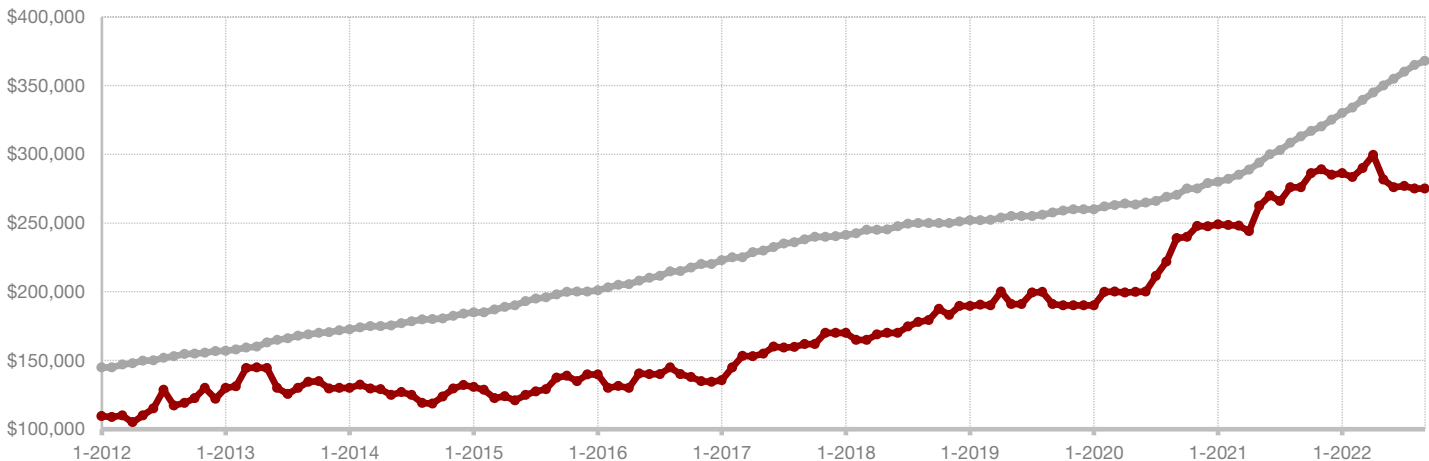
■ 2021 ■ 2022



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Palo Pinto County —



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 10.6%

- 13.8%

+ 7.1%

Change in
New Listings

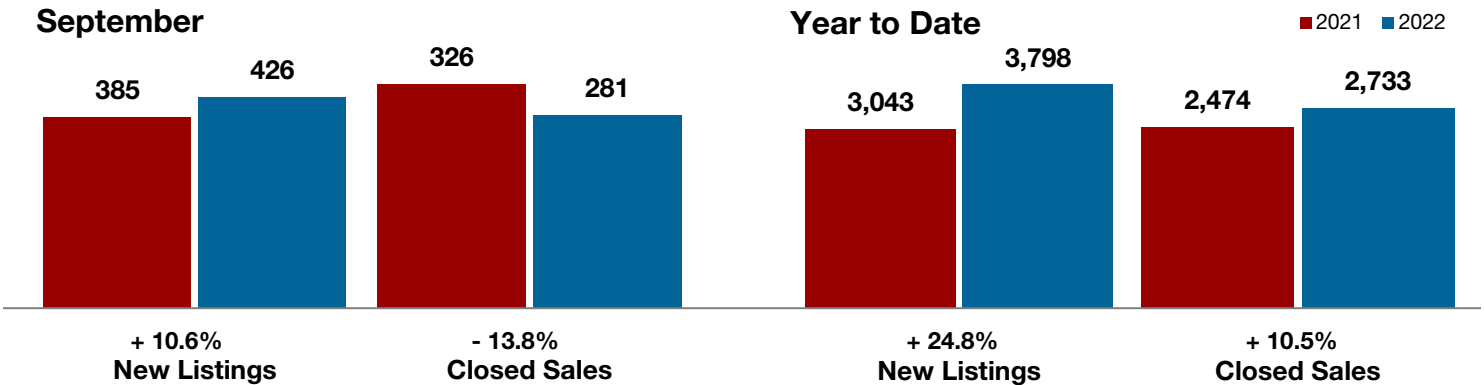
Change in
Closed Sales

Change in
Median Sales Price

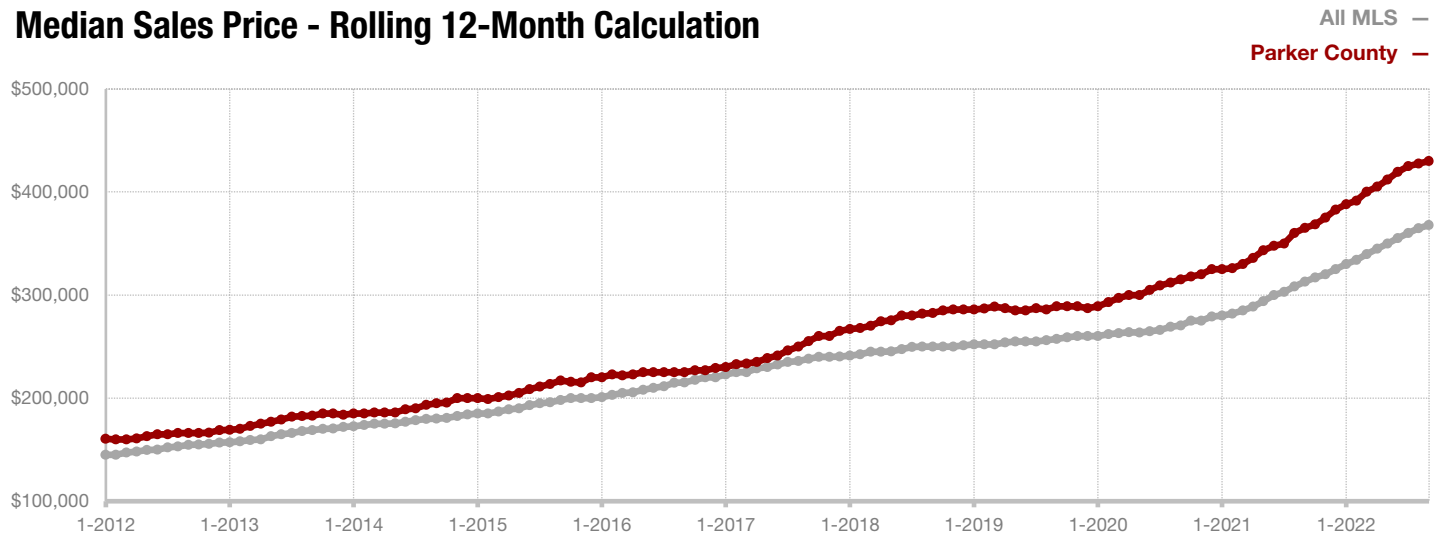
Parker County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	385	426	+ 10.6%	3,043	3,798	+ 24.8%
Pending Sales	310	241	- 22.3%	2,609	2,641	+ 1.2%
Closed Sales	326	281	- 13.8%	2,474	2,733	+ 10.5%
Average Sales Price*	\$458,175	\$460,734	+ 0.6%	\$429,485	\$486,924	+ 13.4%
Median Sales Price*	\$385,000	\$412,500	+ 7.1%	\$375,417	\$446,275	+ 18.9%
Percent of Original List Price Received*	99.4%	95.7%	- 3.7%	99.7%	99.4%	- 0.3%
Days on Market Until Sale	25	41	+ 64.0%	37	36	- 2.7%
Inventory of Homes for Sale	601	1,120	+ 86.4%	--	--	--
Months Supply of Inventory	2.1	3.8	+ 100.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 29.2%

+ 66.7%

- 6.8%

Change in
New Listings

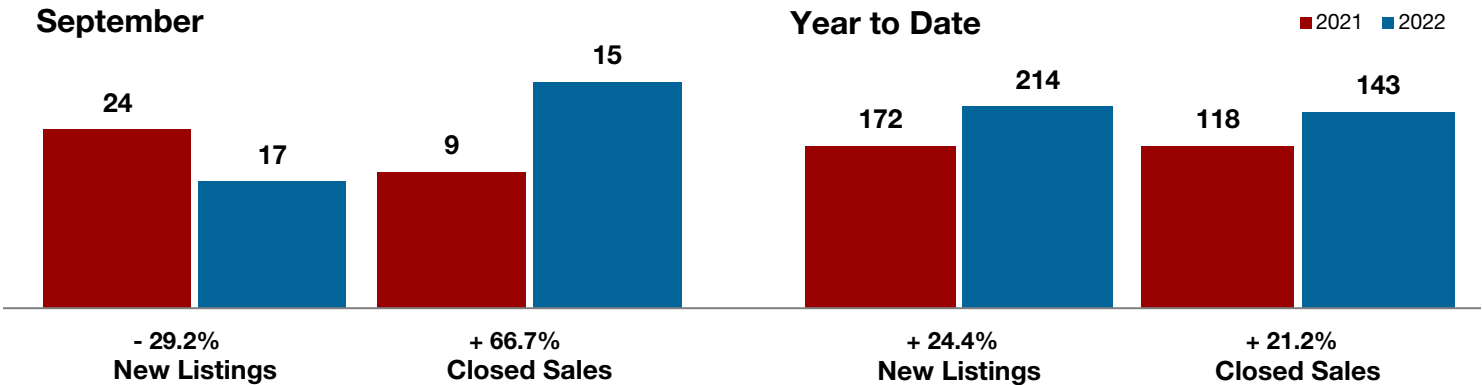
Change in
Closed Sales

Change in
Median Sales Price

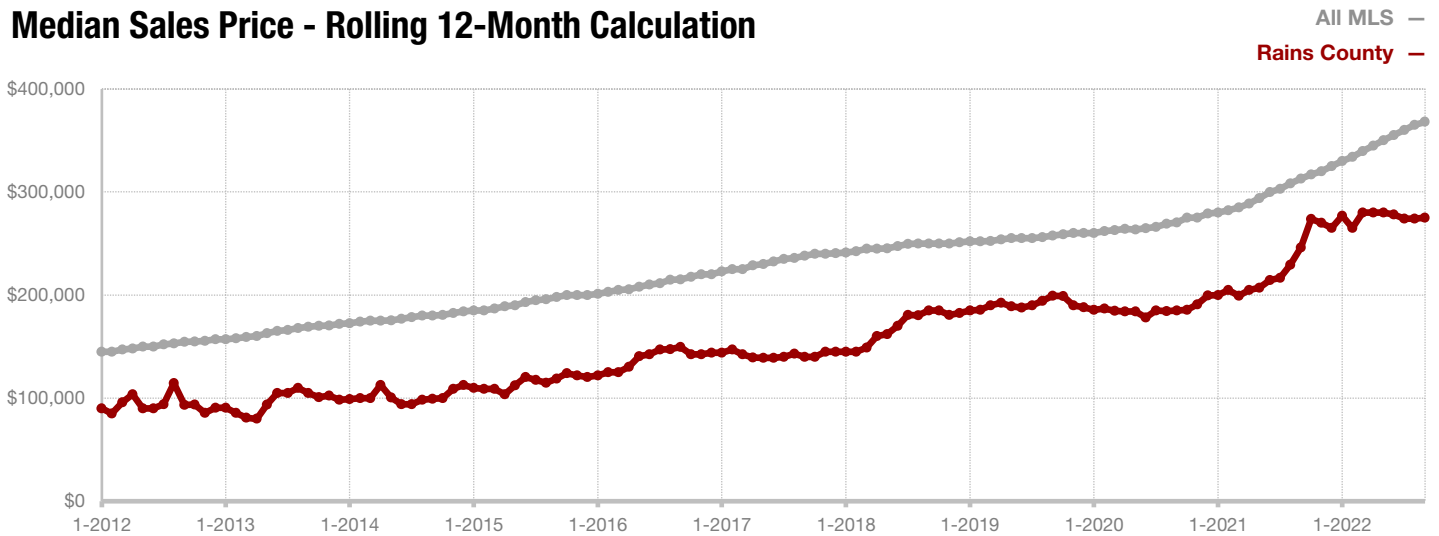
Rains County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	24	17	- 29.2%	172	214	+ 24.4%
Pending Sales	22	9	- 59.1%	136	130	- 4.4%
Closed Sales	9	15	+ 66.7%	118	143	+ 21.2%
Average Sales Price*	\$295,378	\$316,937	+ 7.3%	\$307,984	\$330,297	+ 7.2%
Median Sales Price*	\$354,000	\$330,000	- 6.8%	\$264,000	\$275,000	+ 4.2%
Percent of Original List Price Received*	89.1%	88.4%	- 0.8%	94.3%	96.2%	+ 2.0%
Days on Market Until Sale	29	48	+ 65.5%	42	38	- 9.5%
Inventory of Homes for Sale	50	77	+ 54.0%	--	--	--
Months Supply of Inventory	3.5	4.9	+ 25.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 17.1%

- 19.4%

+ 20.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Rockwall County

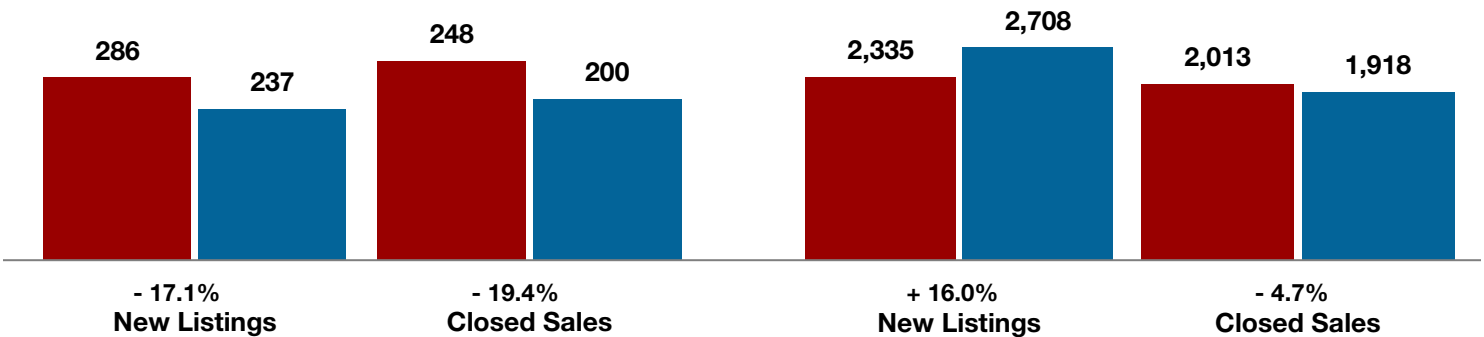
	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	286	237	- 17.1%	2,335	2,708	+ 16.0%
Pending Sales	246	175	- 28.9%	2,070	1,934	- 6.6%
Closed Sales	248	200	- 19.4%	2,013	1,918	- 4.7%
Average Sales Price*	\$476,207	\$522,182	+ 9.7%	\$430,466	\$521,345	+ 21.1%
Median Sales Price*	\$375,000	\$451,887	+ 20.5%	\$362,000	\$438,175	+ 21.0%
Percent of Original List Price Received*	101.1%	96.4%	- 4.6%	102.1%	101.1%	- 1.0%
Days on Market Until Sale	24	33	+ 37.5%	24	27	+ 12.5%
Inventory of Homes for Sale	352	661	+ 87.8%	--	--	--
Months Supply of Inventory	1.6	3.0	+ 50.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date

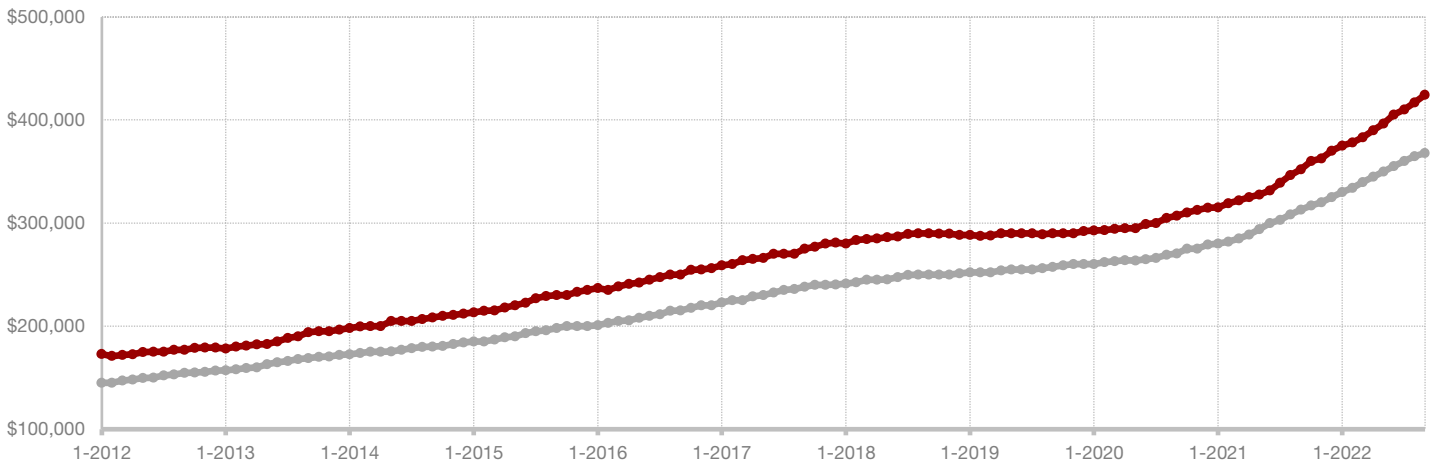
■ 2021 ■ 2022



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Rockwall County —



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.

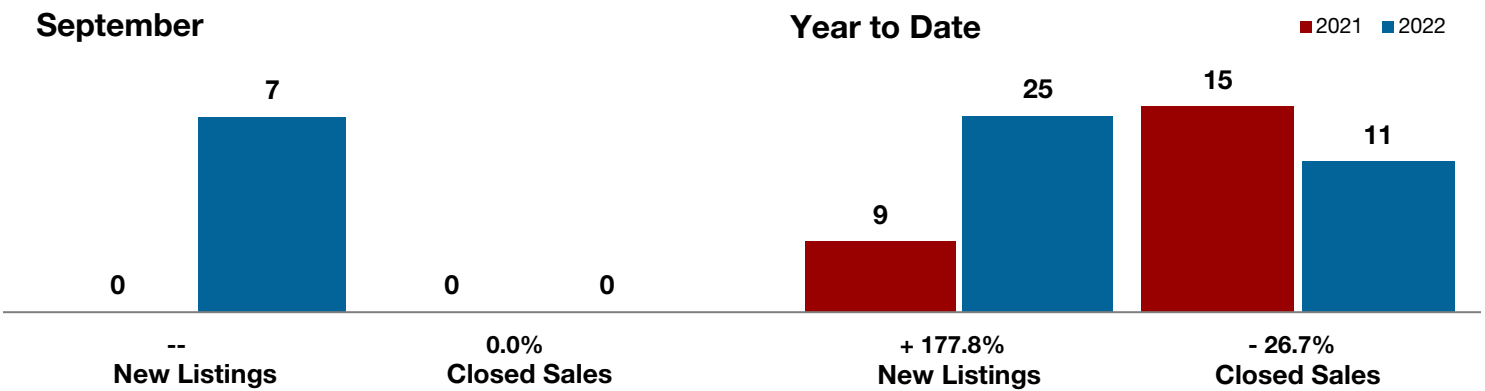


Shackelford County

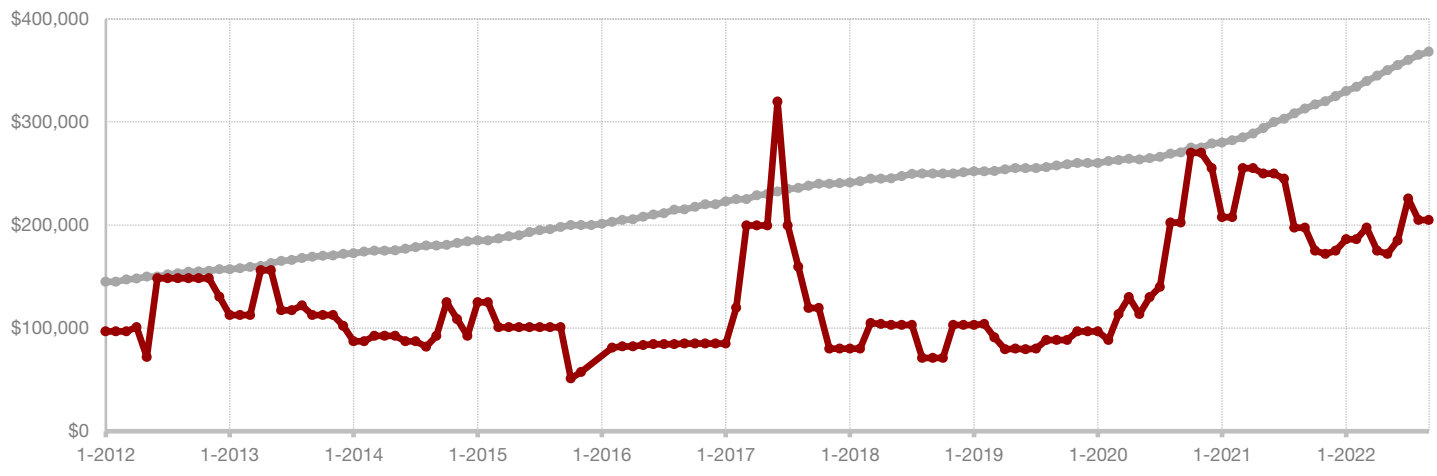
--	0.0%	--
Change in New Listings	Change in Closed Sales	Change in Median Sales Price

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	0	7	--	9	25	+ 177.8%
Pending Sales	0	2	--	12	12	0.0%
Closed Sales	0	0	0.0%	15	11	- 26.7%
Average Sales Price*	--	--	--	\$216,500	\$252,173	+ 16.5%
Median Sales Price*	--	--	--	\$175,000	\$205,000	+ 17.1%
Percent of Original List Price Received*	--	--	--	89.8%	90.0%	+ 0.2%
Days on Market Until Sale	--	--	--	100	42	- 58.0%
Inventory of Homes for Sale	0	13	--	--	--	--
Months Supply of Inventory	--	7.0	--	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 10.2%

- 18.4%

+ 10.0%

Change in
New Listings

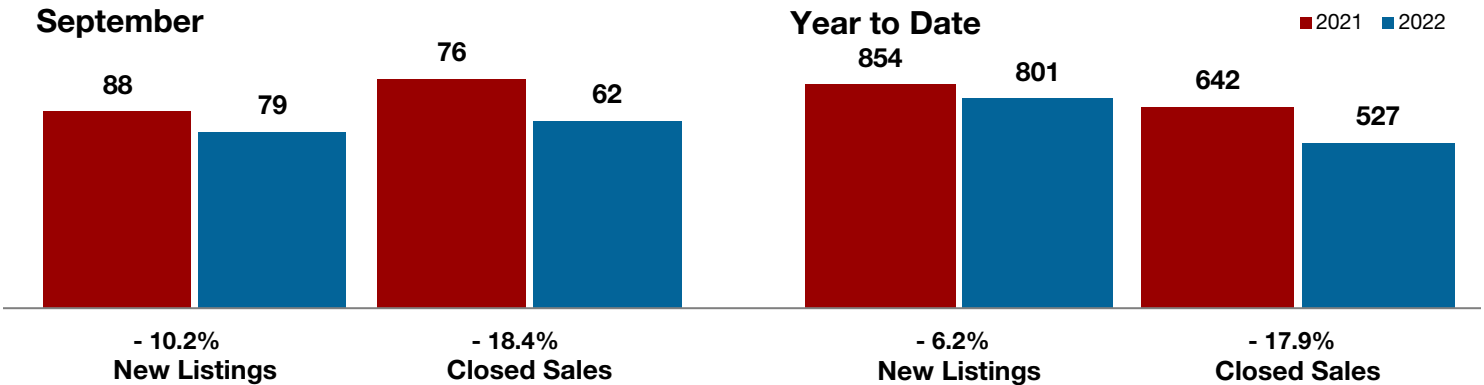
Change in
Closed Sales

Change in
Median Sales Price

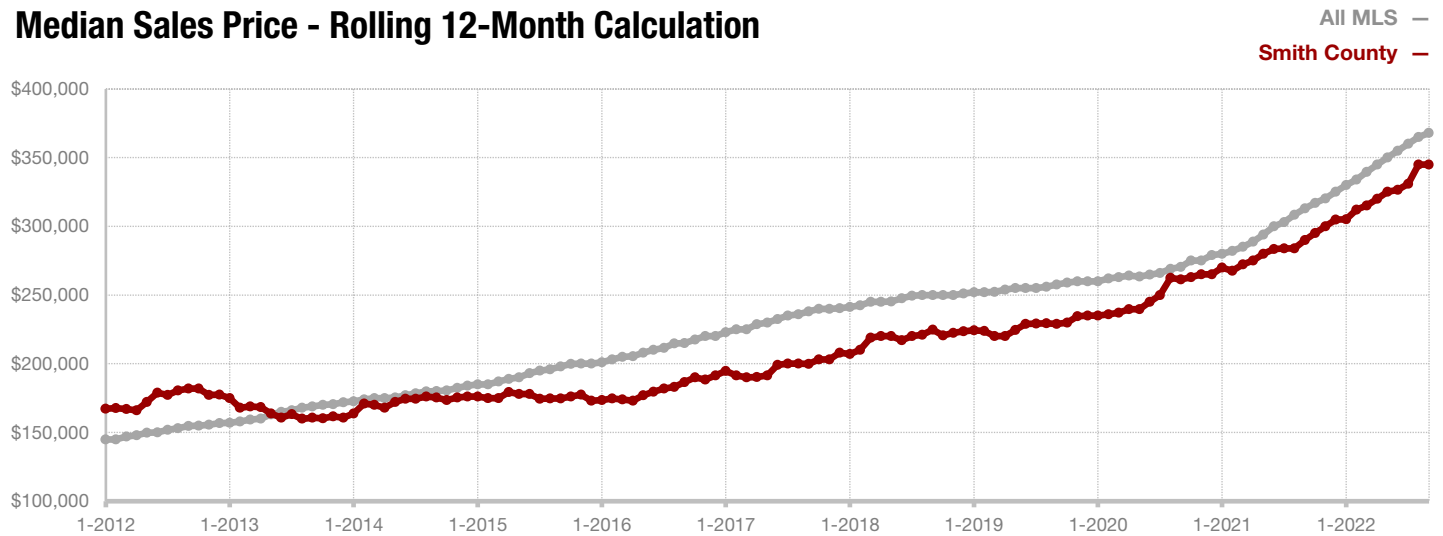
Smith County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	88	79	- 10.2%	854	801	- 6.2%
Pending Sales	70	47	- 32.9%	669	531	- 20.6%
Closed Sales	76	62	- 18.4%	642	527	- 17.9%
Average Sales Price*	\$390,300	\$414,622	+ 6.2%	\$351,832	\$472,207	+ 34.2%
Median Sales Price*	\$349,950	\$385,000	+ 10.0%	\$298,500	\$349,250	+ 17.0%
Percent of Original List Price Received*	98.0%	96.2%	- 1.8%	97.7%	97.6%	- 0.1%
Days on Market Until Sale	31	35	+ 12.9%	43	36	- 16.3%
Inventory of Homes for Sale	198	193	- 2.5%	--	--	--
Months Supply of Inventory	2.7	3.3	0.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 7.7%

- 25.0%

+ 37.6%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Somervell County

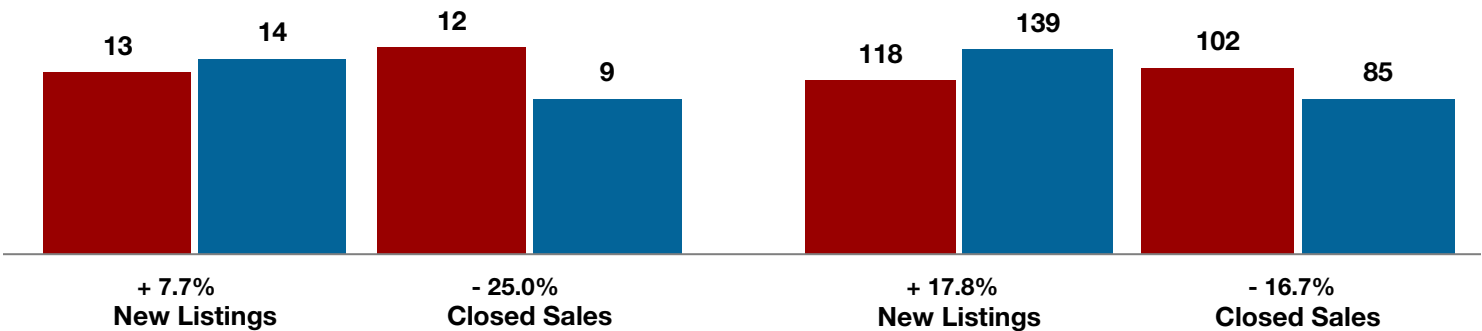
	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	13	14	+ 7.7%	118	139	+ 17.8%
Pending Sales	10	9	- 10.0%	105	86	- 18.1%
Closed Sales	12	9	- 25.0%	102	85	- 16.7%
Average Sales Price*	\$399,917	\$488,556	+ 22.2%	\$366,701	\$511,211	+ 39.4%
Median Sales Price*	\$354,000	\$487,000	+ 37.6%	\$315,000	\$425,000	+ 34.9%
Percent of Original List Price Received*	101.0%	94.3%	- 6.6%	98.0%	97.7%	- 0.3%
Days on Market Until Sale	23	63	+ 173.9%	58	39	- 32.8%
Inventory of Homes for Sale	16	39	+ 143.8%	--	--	--
Months Supply of Inventory	1.4	4.3	+ 300.0%	--	--	--

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September

Year to Date

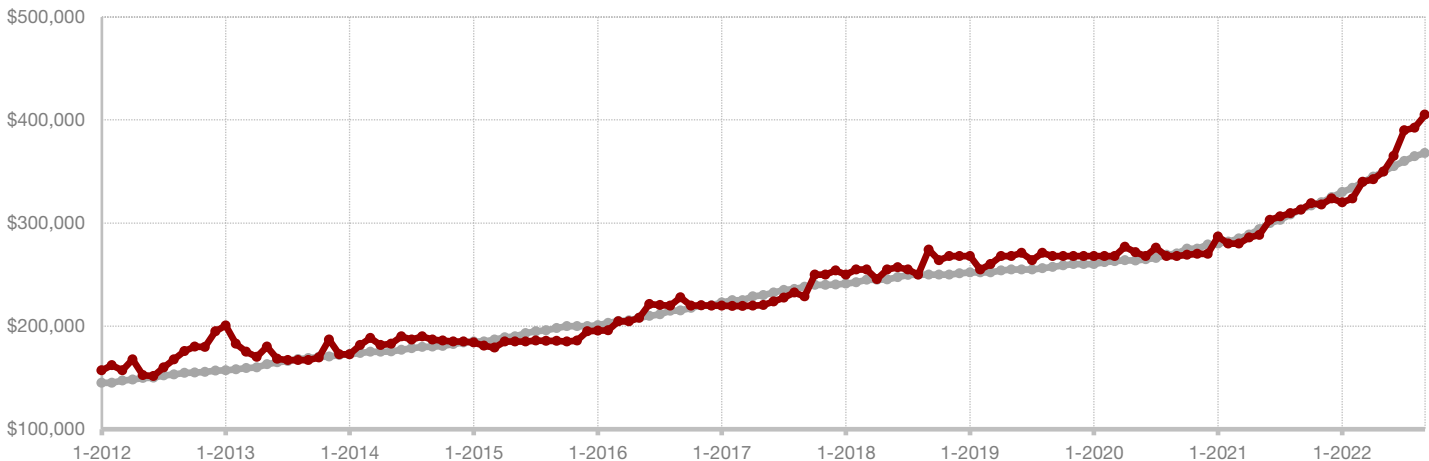
■ 2021 ■ 2022



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Somervell County —



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 33.3% **+ 125.0%** **- 20.8%**

Change in
New Listings

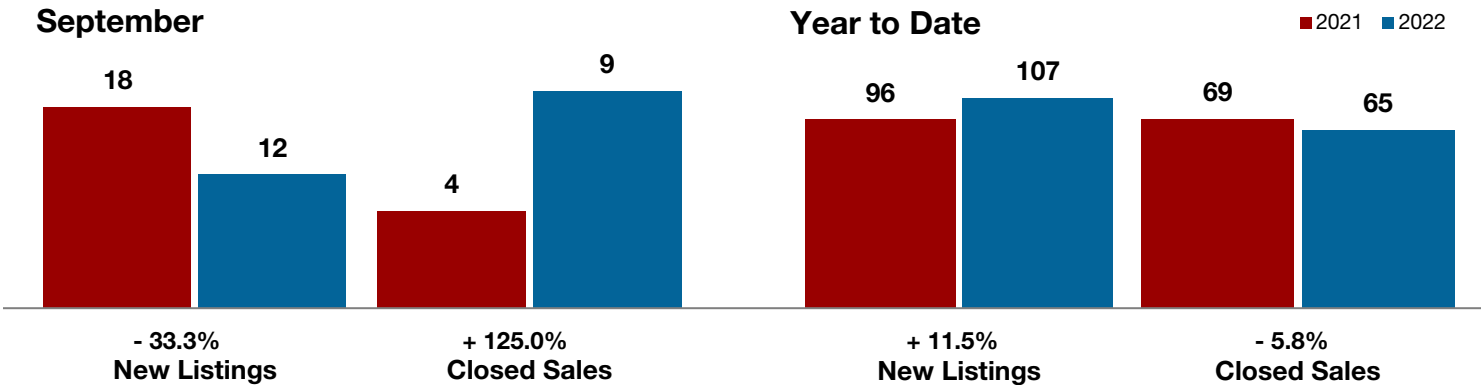
Change in
Closed Sales

Change in
Median Sales Price

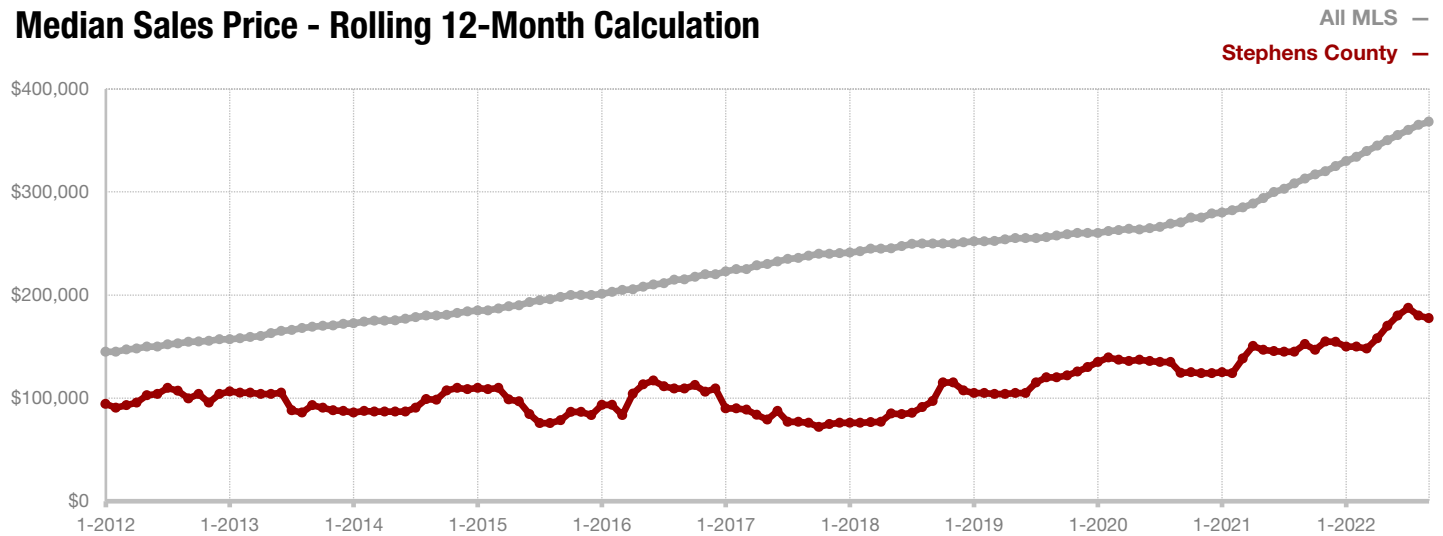
Stephens County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	18	12	- 33.3%	96	107	+ 11.5%
Pending Sales	10	8	- 20.0%	76	63	- 17.1%
Closed Sales	4	9	+ 125.0%	69	65	- 5.8%
Average Sales Price*	\$234,000	\$308,778	+ 32.0%	\$227,356	\$254,572	+ 12.0%
Median Sales Price*	\$252,500	\$200,000	- 20.8%	\$150,000	\$195,000	+ 30.0%
Percent of Original List Price Received*	93.5%	86.1%	- 7.9%	93.2%	92.1%	- 1.2%
Days on Market Until Sale	14	44	+ 214.3%	57	72	+ 26.3%
Inventory of Homes for Sale	38	55	+ 44.7%	--	--	--
Months Supply of Inventory	4.8	7.5	+ 60.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



Stonewall County

-- **0.0%** --

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

September

Year to Date

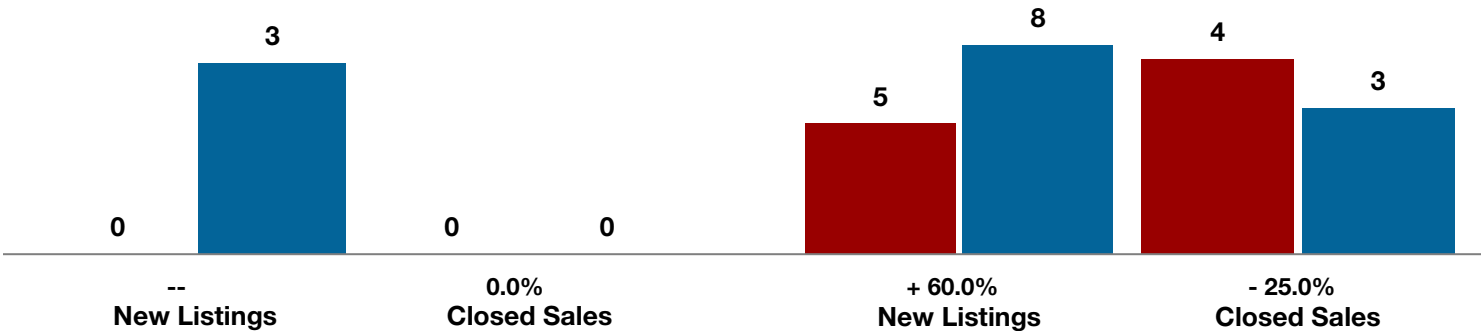
	2021	2022	+ / -	2021	2022	+ / -
New Listings	0	3	--	5	8	+ 60.0%
Pending Sales	0	0	0.0%	4	3	- 25.0%
Closed Sales	0	0	0.0%	4	3	- 25.0%
Average Sales Price*	--	--	--	\$201,375	\$65,700	- 67.4%
Median Sales Price*	--	--	--	\$182,500	\$75,000	- 58.9%
Percent of Original List Price Received*	--	--	--	90.8%	72.9%	- 19.7%
Days on Market Until Sale	--	--	--	85	97	+ 14.1%
Inventory of Homes for Sale	1	4	+ 300.0%	--	--	--
Months Supply of Inventory	0.8	4.0	+ 300.0%	--	--	--

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September

Year to Date

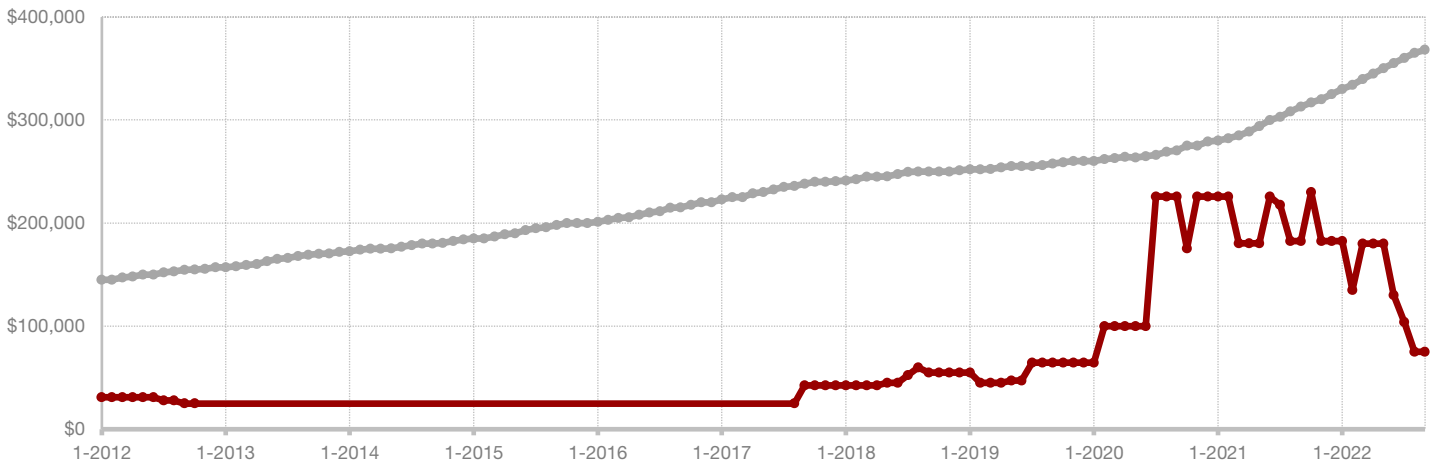
■ 2021 ■ 2022



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Stonewall County —



Local Market Update – September 2022

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- 0.1%

- 24.3%

+ 13.1%

Change in
New Listings

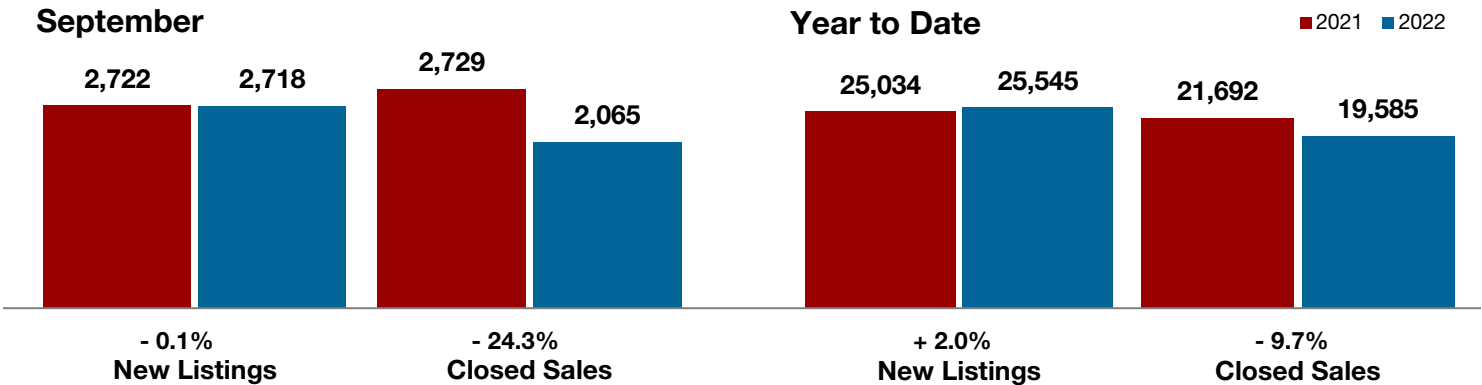
Change in
Closed Sales

Change in
Median Sales Price

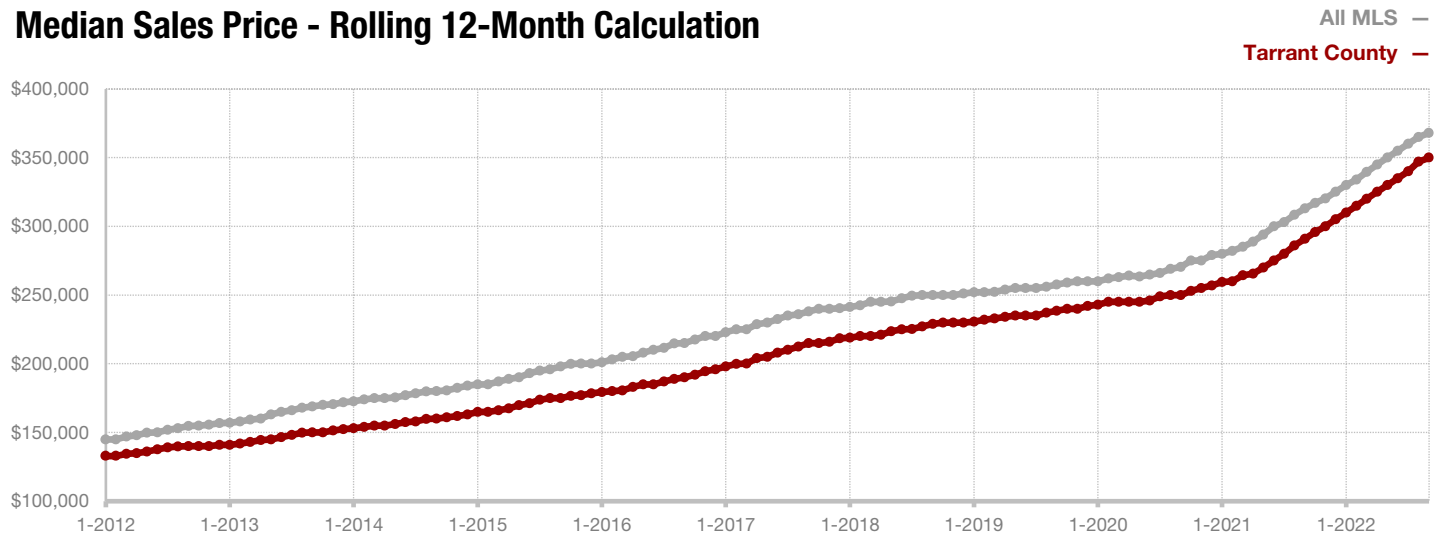
Tarrant County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	2,722	2,718	- 0.1%	25,034	25,545	+ 2.0%
Pending Sales	2,539	1,884	- 25.8%	22,534	19,699	- 12.6%
Closed Sales	2,729	2,065	- 24.3%	21,692	19,585	- 9.7%
Average Sales Price*	\$382,073	\$428,981	+ 12.3%	\$368,560	\$432,528	+ 17.4%
Median Sales Price*	\$312,000	\$352,750	+ 13.1%	\$300,000	\$360,000	+ 20.0%
Percent of Original List Price Received*	100.9%	96.8%	- 4.1%	101.8%	101.8%	0.0%
Days on Market Until Sale	20	28	+ 40.0%	20	19	- 5.0%
Inventory of Homes for Sale	2,853	4,648	+ 62.9%	--	--	--
Months Supply of Inventory	1.2	2.1	+ 100.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 12.1%

- 6.0%

+ 15.7%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Taylor County

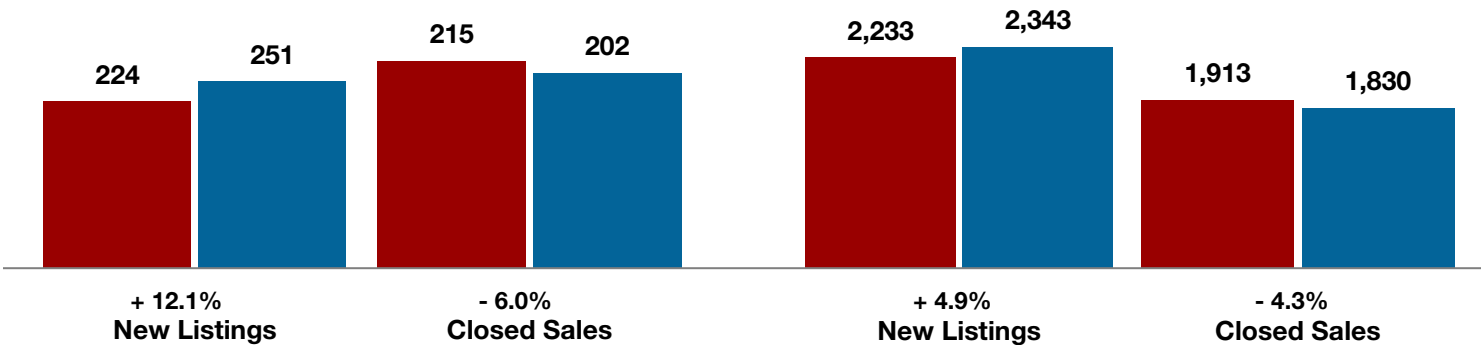
	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	224	251	+ 12.1%	2,233	2,343	+ 4.9%
Pending Sales	212	136	- 35.8%	1,991	1,807	- 9.2%
Closed Sales	215	202	- 6.0%	1,913	1,830	- 4.3%
Average Sales Price*	\$228,983	\$284,797	+ 24.4%	\$236,937	\$268,986	+ 13.5%
Median Sales Price*	\$210,000	\$242,950	+ 15.7%	\$215,000	\$245,500	+ 14.2%
Percent of Original List Price Received*	97.3%	97.1%	- 0.2%	98.2%	98.0%	- 0.2%
Days on Market Until Sale	22	28	+ 27.3%	28	27	- 3.6%
Inventory of Homes for Sale	332	505	+ 52.1%	--	--	--
Months Supply of Inventory	1.6	2.6	+ 50.0%	--	--	--

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September

Year to Date

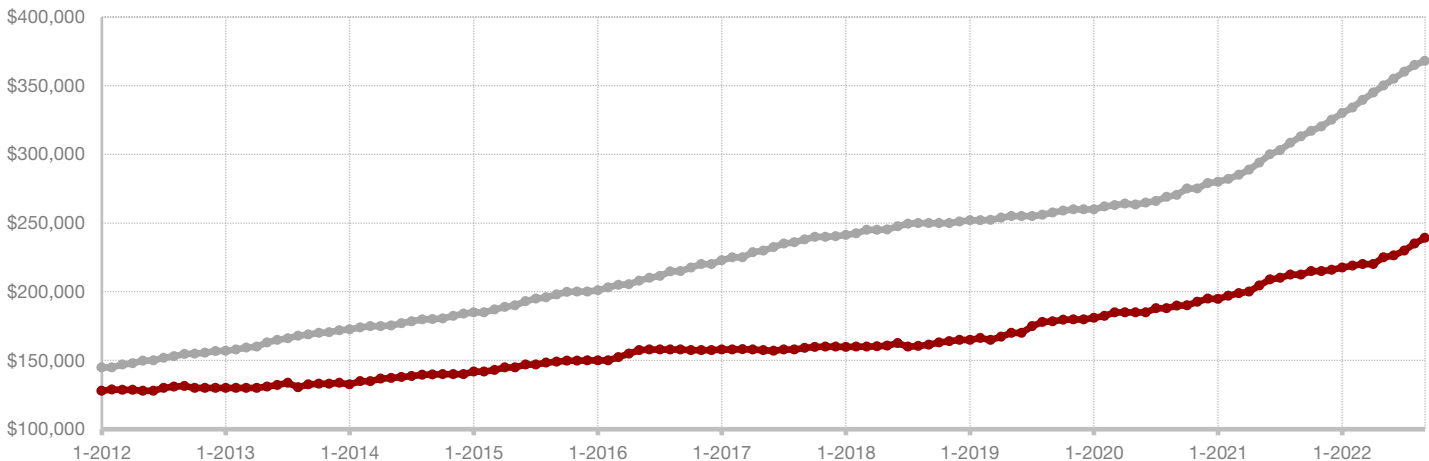
■ 2021 ■ 2022



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Taylor County —



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 233.3% **+ 100.0%** **+ 56.4%**

Change in
New Listings

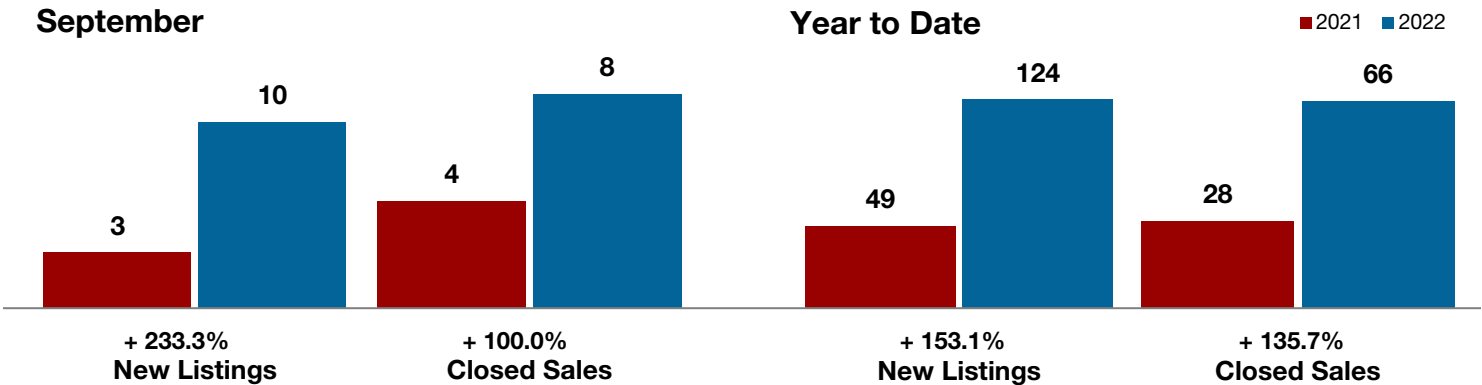
Change in
Closed Sales

Change in
Median Sales Price

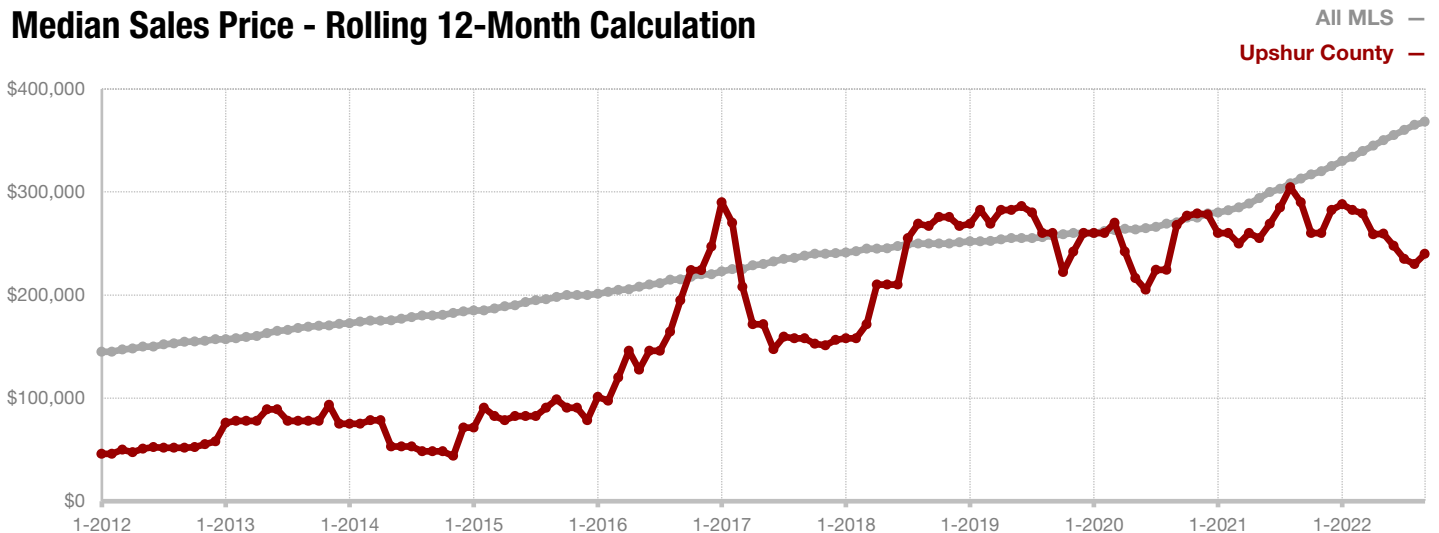
Upshur County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	3	10	+ 233.3%	49	124	+ 153.1%
Pending Sales	3	2	- 33.3%	31	69	+ 122.6%
Closed Sales	4	8	+ 100.0%	28	66	+ 135.7%
Average Sales Price*	\$289,500	\$1,117,200	+ 285.9%	\$307,223	\$421,620	+ 37.2%
Median Sales Price*	\$299,500	\$468,500	+ 56.4%	\$287,950	\$230,000	- 20.1%
Percent of Original List Price Received*	89.3%	92.5%	+ 3.6%	92.7%	95.1%	+ 2.6%
Days on Market Until Sale	46	62	+ 34.8%	57	45	- 21.1%
Inventory of Homes for Sale	19	45	+ 136.8%	--	--	--
Months Supply of Inventory	5.4	6.5	+ 40.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 16.0%

- 13.6%

- 16.4%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

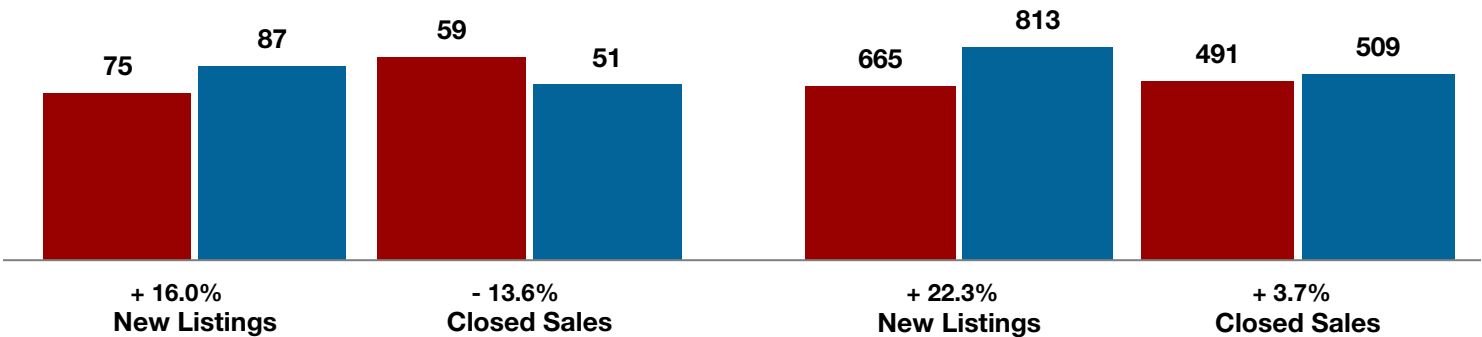
Van Zandt County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	75	87	+ 16.0%	665	813	+ 22.3%
Pending Sales	57	42	- 26.3%	523	490	- 6.3%
Closed Sales	59	51	- 13.6%	491	509	+ 3.7%
Average Sales Price*	\$313,412	\$319,411	+ 1.9%	\$308,129	\$334,956	+ 8.7%
Median Sales Price*	\$287,000	\$240,000	- 16.4%	\$250,000	\$275,000	+ 10.0%
Percent of Original List Price Received*	94.2%	92.1%	- 2.2%	96.4%	94.6%	- 1.9%
Days on Market Until Sale	41	44	+ 7.3%	44	44	0.0%
Inventory of Homes for Sale	182	256	+ 40.7%	--	--	--
Months Supply of Inventory	3.2	4.6	+ 66.7%	--	--	--

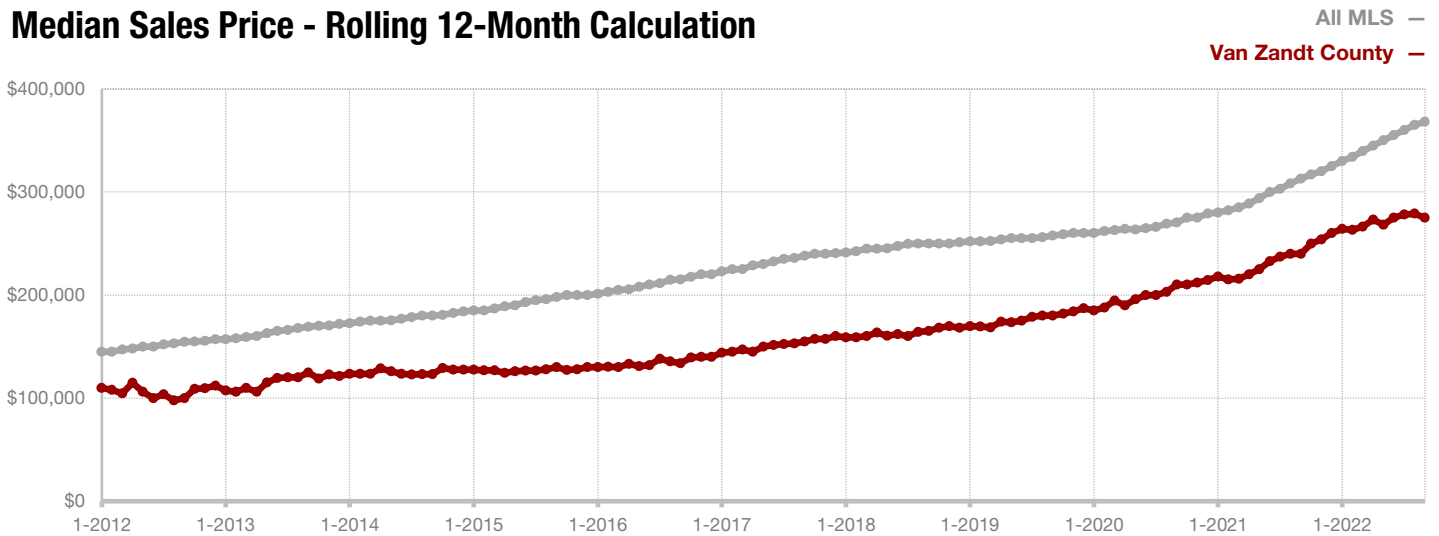
* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 25.7%

- 1.0%

+ 29.7%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Wise County

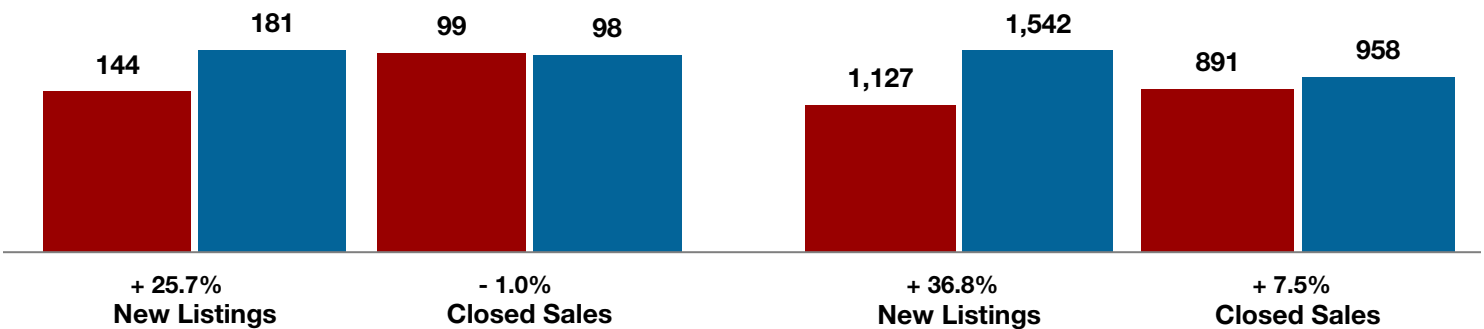
	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	144	181	+ 25.7%	1,127	1,542	+ 36.8%
Pending Sales	88	92	+ 4.5%	934	980	+ 4.9%
Closed Sales	99	98	- 1.0%	891	958	+ 7.5%
Average Sales Price*	\$412,351	\$480,843	+ 16.6%	\$358,982	\$432,439	+ 20.5%
Median Sales Price*	\$320,000	\$415,050	+ 29.7%	\$298,500	\$382,950	+ 28.3%
Percent of Original List Price Received*	99.0%	96.6%	- 2.4%	99.0%	98.8%	- 0.2%
Days on Market Until Sale	33	33	0.0%	36	30	- 16.7%
Inventory of Homes for Sale	240	415	+ 72.9%	--	--	--
Months Supply of Inventory	2.4	3.9	+ 100.0%	--	--	--

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September

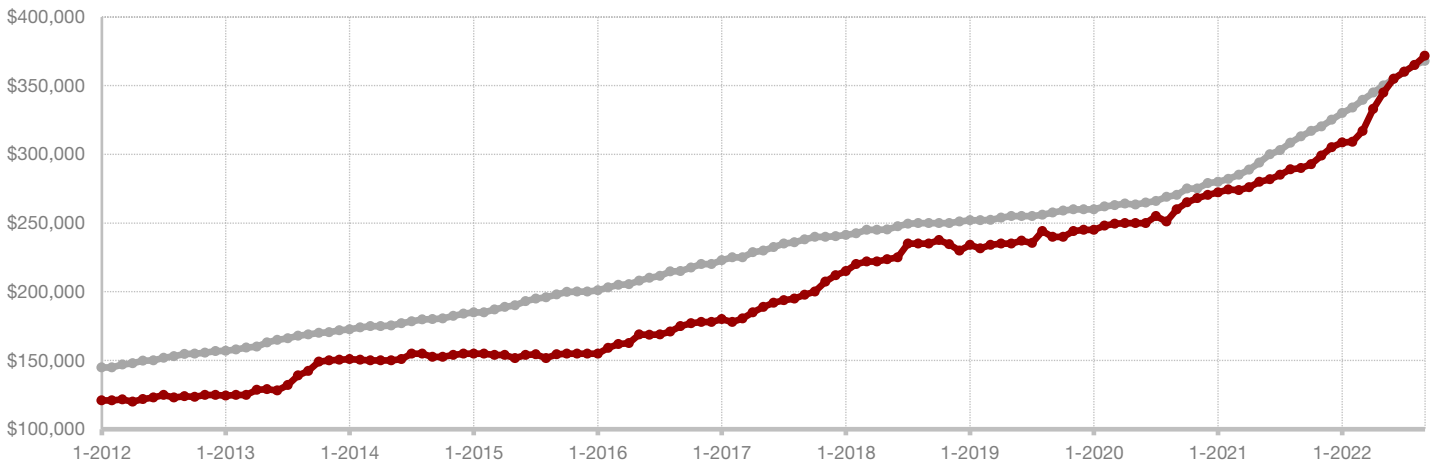
Year to Date

■ 2021 ■ 2022



Median Sales Price - Rolling 12-Month Calculation

All MLS —
Wise County —



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 9.8%

- 30.2%

+ 29.3%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Wood County

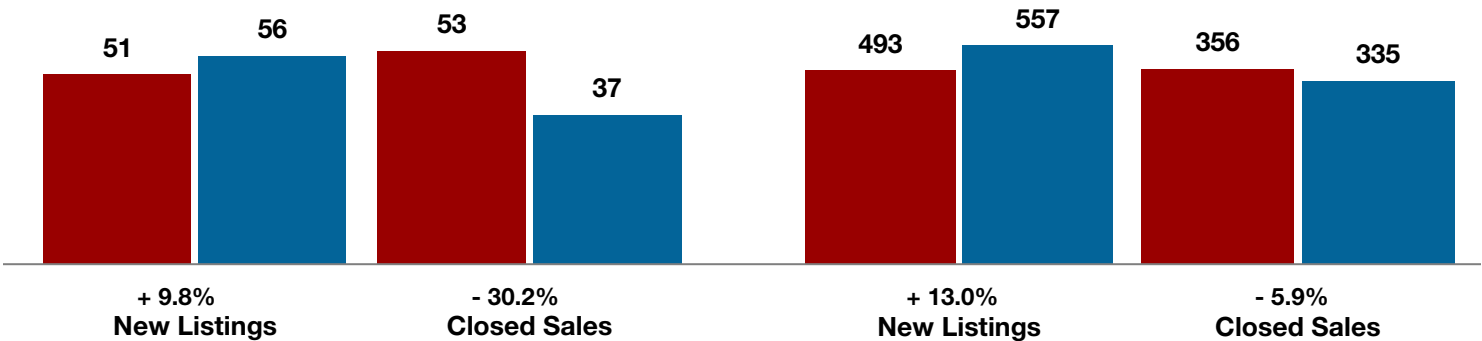
	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	51	56	+ 9.8%	493	557	+ 13.0%
Pending Sales	44	38	- 13.6%	383	325	- 15.1%
Closed Sales	53	37	- 30.2%	356	335	- 5.9%
Average Sales Price*	\$260,843	\$278,981	+ 7.0%	\$304,759	\$333,644	+ 9.5%
Median Sales Price*	\$205,000	\$265,000	+ 29.3%	\$239,900	\$265,000	+ 10.5%
Percent of Original List Price Received*	96.2%	91.8%	- 4.6%	96.8%	96.2%	- 0.6%
Days on Market Until Sale	32	57	+ 78.1%	43	40	- 7.0%
Inventory of Homes for Sale	134	186	+ 38.8%	--	--	--
Months Supply of Inventory	3.3	4.9	+ 66.7%	--	--	--

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September

Year to Date

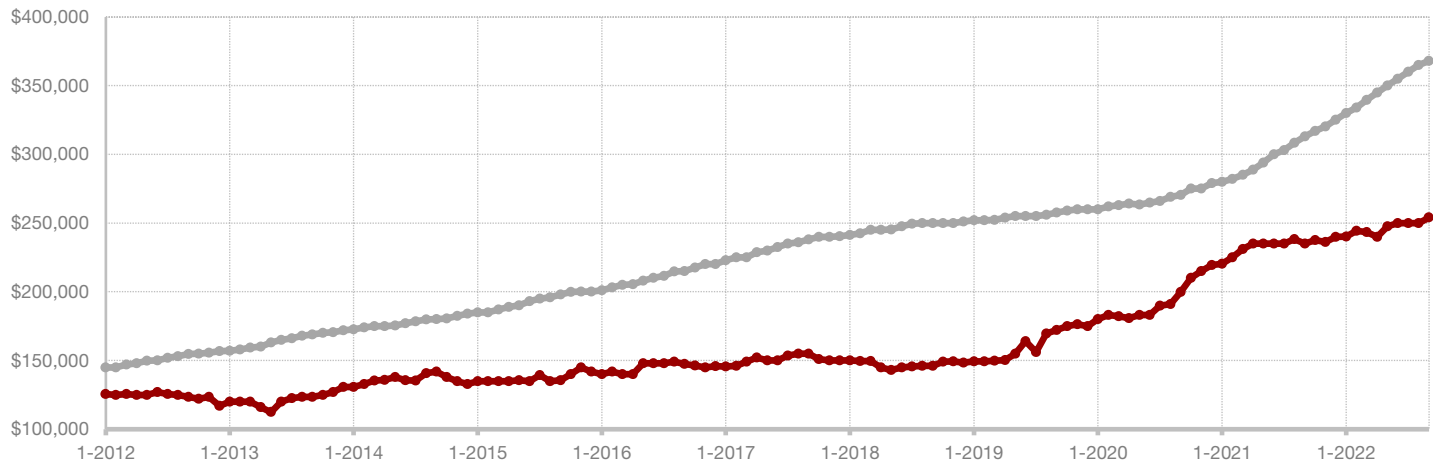
■ 2021 ■ 2022



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Wood County —



Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 37.5%

- 16.7%

+ 94.8%

Change in
New Listings

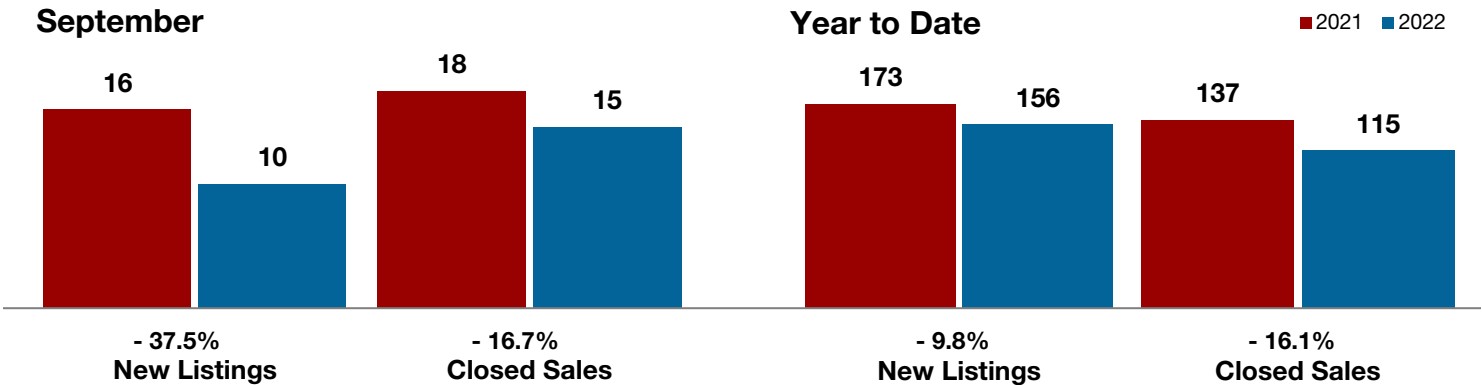
Change in
Closed Sales

Change in
Median Sales Price

Young County

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	16	10	- 37.5%	173	156	- 9.8%
Pending Sales	7	7	0.0%	141	117	- 17.0%
Closed Sales	18	15	- 16.7%	137	115	- 16.1%
Average Sales Price*	\$170,125	\$280,000	+ 64.6%	\$232,763	\$263,609	+ 13.3%
Median Sales Price*	\$134,500	\$262,000	+ 94.8%	\$175,000	\$200,000	+ 14.3%
Percent of Original List Price Received*	95.8%	89.6%	- 6.5%	95.0%	92.7%	- 2.4%
Days on Market Until Sale	61	60	- 1.6%	68	56	- 17.6%
Inventory of Homes for Sale	54	48	- 11.1%	--	--	--
Months Supply of Inventory	3.9	3.8	0.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation

