

# Local Market Updates

A RESEARCH TOOL PROVIDED BY THE  
NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



## November 2023

Anderson County  
Bosque County  
Brown County  
Callahan County  
Clay County  
Coleman County  
Collin County  
Comanche County  
Cooke County  
Dallas County  
Delta County  
Denton County  
Eastland County  
Ellis County  
Erath County  
Fannin County  
Franklin County  
Freestone County  
Grayson County  
Hamilton County  
Harrison County  
Henderson County  
Hill County  
Hood County  
Hopkins County  
Hunt County

Jack County  
Johnson County  
Jones County  
Kaufman County  
Lamar County  
Limestone County  
Montague County  
Navarro County  
Nolan County  
Palo Pinto County  
Parker County  
Rains County  
Rockwall County  
Shackelford County  
Smith County  
Somervell County  
Stephens County  
Stonewall County  
Tarrant County  
Taylor County  
Upshur County  
Van Zandt County  
Wise County  
Wood County  
Young County

# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 180.0%**

**- 50.0%**

**+ 59.6%**

Change in  
New Listings

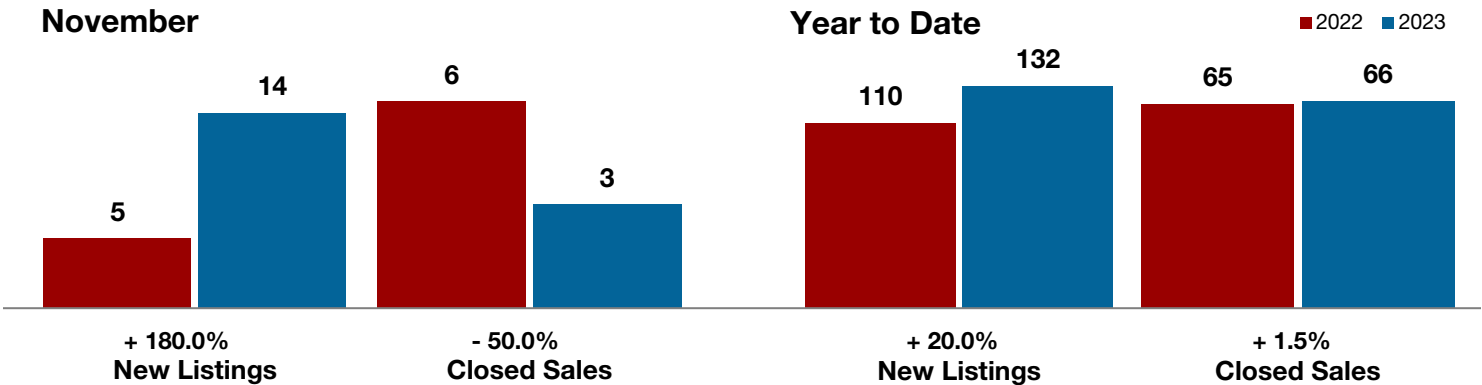
Change in  
Closed Sales

Change in  
Median Sales Price

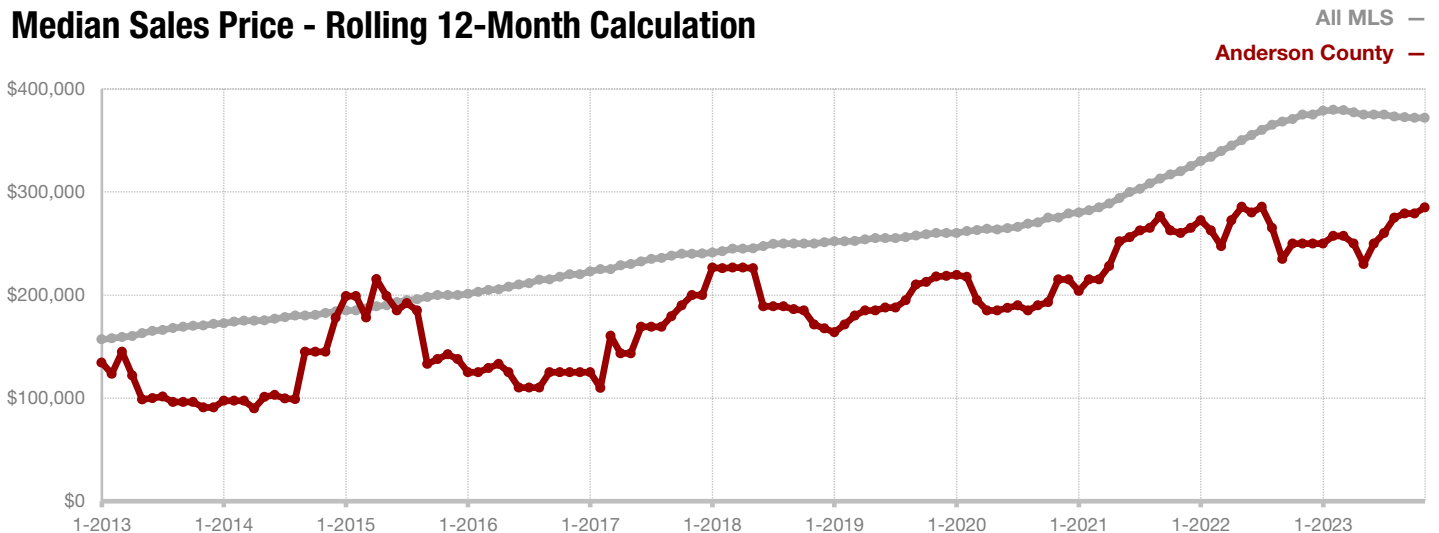
## Anderson County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	5	14	+ 180.0%	110	132	+ 20.0%
Pending Sales	6	6	0.0%	63	67	+ 6.3%
Closed Sales	6	3	- 50.0%	65	66	+ 1.5%
Average Sales Price*	\$198,516	\$288,667	+ 45.4%	\$321,344	\$343,164	+ 6.8%
Median Sales Price*	\$191,048	\$305,000	+ 59.6%	\$250,000	\$281,500	+ 12.6%
Percent of Original List Price Received*	88.5%	98.2%	+ 11.0%	96.6%	93.6%	- 3.1%
Days on Market Until Sale	52	15	- 71.2%	41	53	+ 29.3%
Inventory of Homes for Sale	36	50	+ 38.9%	--	--	--
Months Supply of Inventory	6.4	8.5	+ 50.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

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**+ 6.3%**

**- 10.0%**

**- 40.7%**

Change in  
New Listings

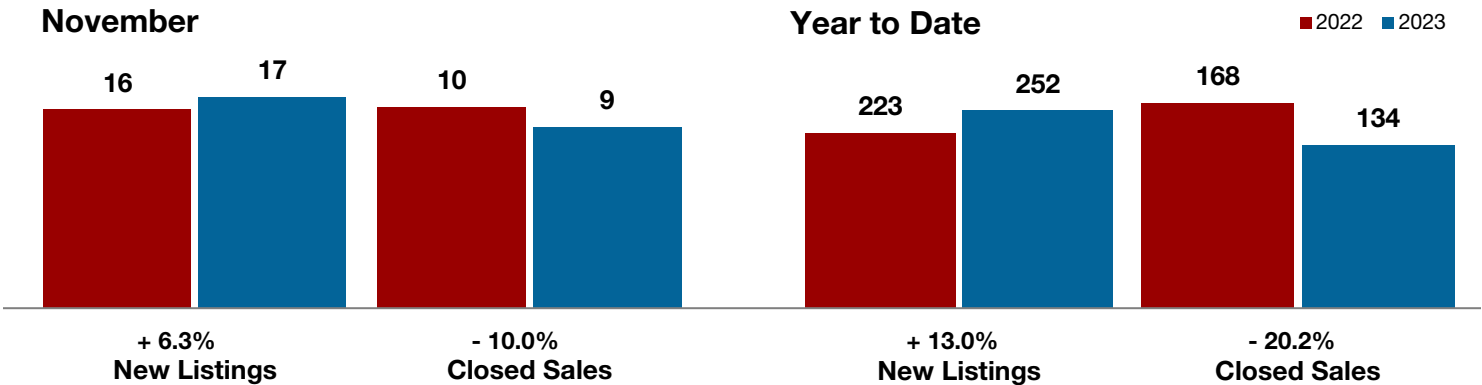
Change in  
Closed Sales

Change in  
Median Sales Price

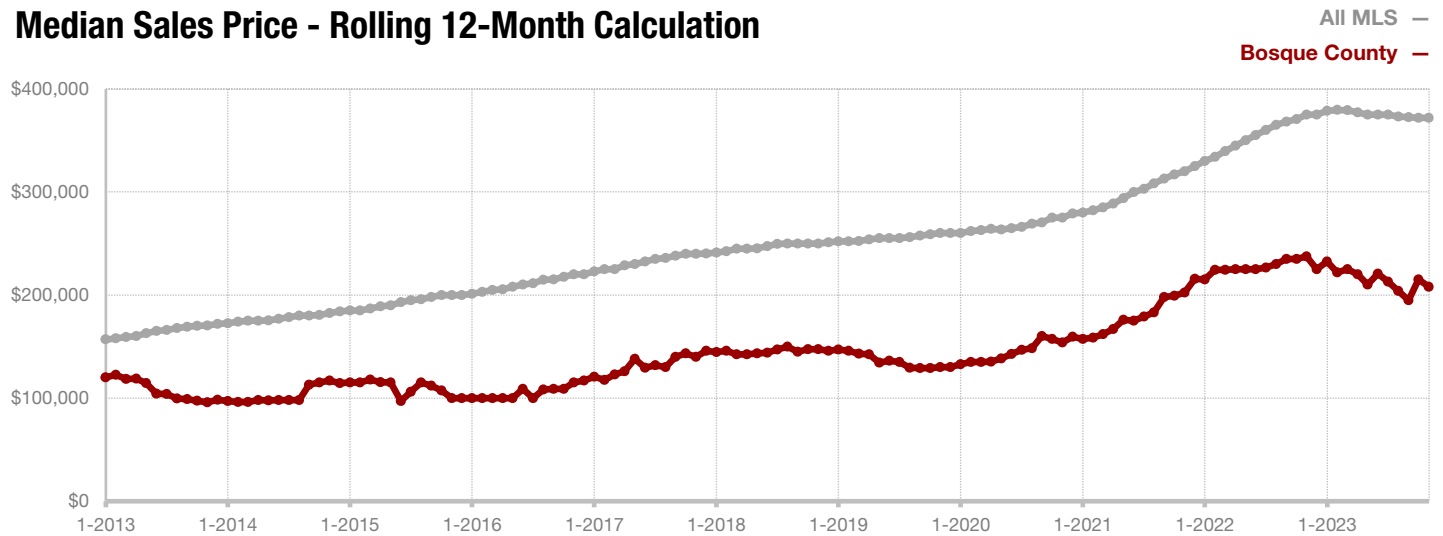
## Bosque County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	16	17	+ 6.3%	223	252	+ 13.0%
Pending Sales	9	11	+ 22.2%	160	142	- 11.3%
Closed Sales	10	9	- 10.0%	168	134	- 20.2%
Average Sales Price*	\$274,290	<b>\$228,000</b>	- 16.9%	\$302,167	<b>\$293,504</b>	- 2.9%
Median Sales Price*	\$274,250	<b>\$162,500</b>	- 40.7%	\$237,500	<b>\$215,000</b>	- 9.5%
Percent of Original List Price Received*	95.9%	<b>90.6%</b>	- 5.5%	93.4%	<b>90.7%</b>	- 2.9%
Days on Market Until Sale	105	92	- 12.4%	48	69	+ 43.8%
Inventory of Homes for Sale	59	80	+ 35.6%	--	--	--
Months Supply of Inventory	4.1	6.4	+ 50.0%	--	--	--

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### Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

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**- 17.9%**

**- 31.4%**

**+ 20.9%**

Change in  
New Listings

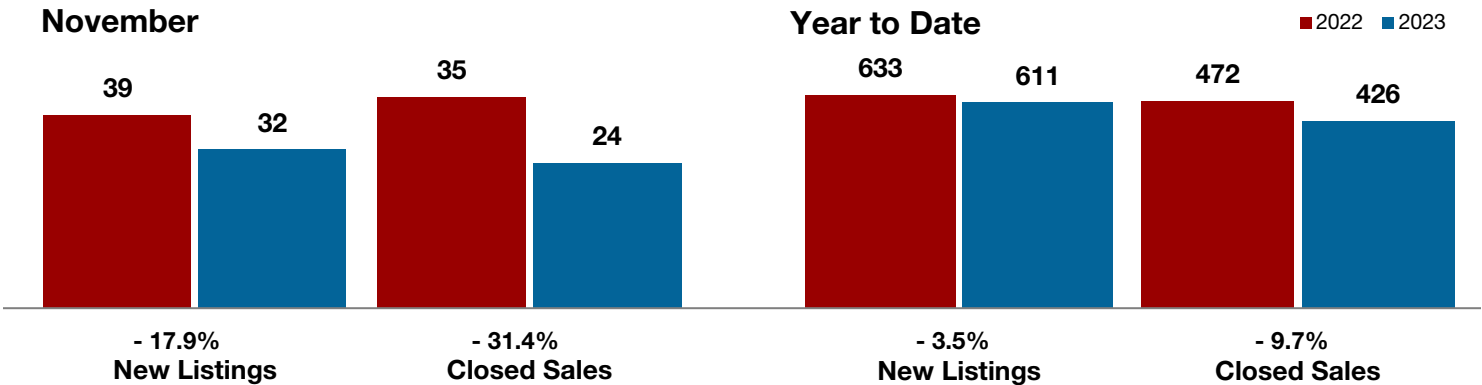
Change in  
Closed Sales

Change in  
Median Sales Price

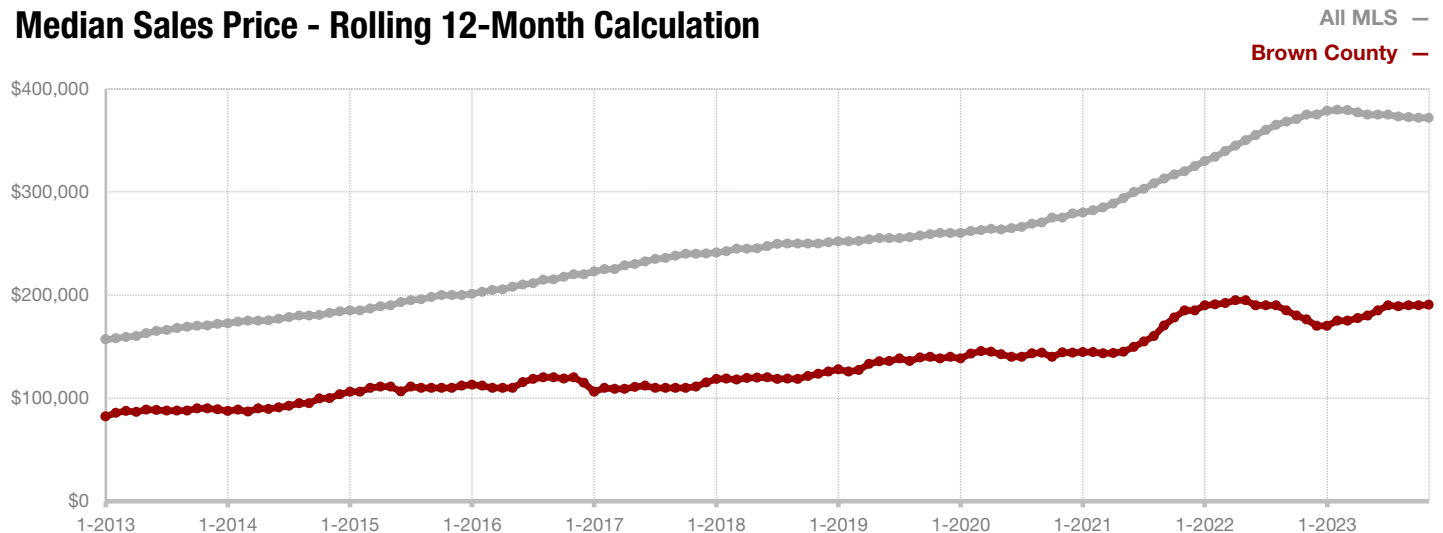
## Brown County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	39	32	- 17.9%	633	611	- 3.5%
Pending Sales	27	22	- 18.5%	464	429	- 7.5%
Closed Sales	35	24	- 31.4%	472	426	- 9.7%
Average Sales Price*	\$216,591	<b>\$265,756</b>	+ 22.7%	\$238,038	<b>\$248,001</b>	+ 4.2%
Median Sales Price*	\$180,000	<b>\$217,550</b>	+ 20.9%	\$175,000	<b>\$194,000</b>	+ 10.9%
Percent of Original List Price Received*	90.5%	90.5%	0.0%	94.3%	92.0%	- 2.4%
Days on Market Until Sale	50	49	- 2.0%	43	64	+ 48.8%
Inventory of Homes for Sale	189	176	- 6.9%	--	--	--
Months Supply of Inventory	4.6	4.6	0.0%	--	--	--

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### Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

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**- 13.3%**

**- 57.1%**

**+ 53.5%**

Change in  
New Listings

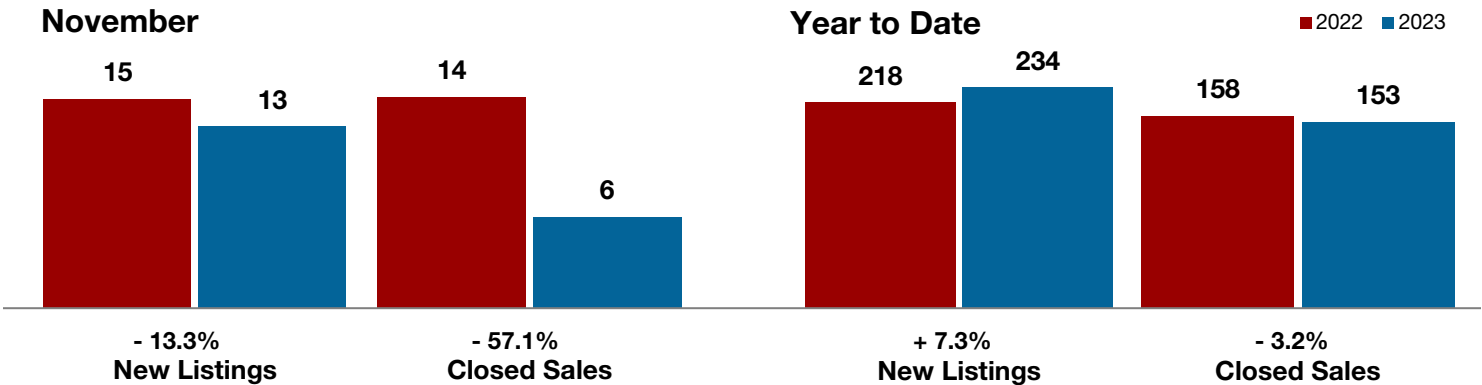
Change in  
Closed Sales

Change in  
Median Sales Price

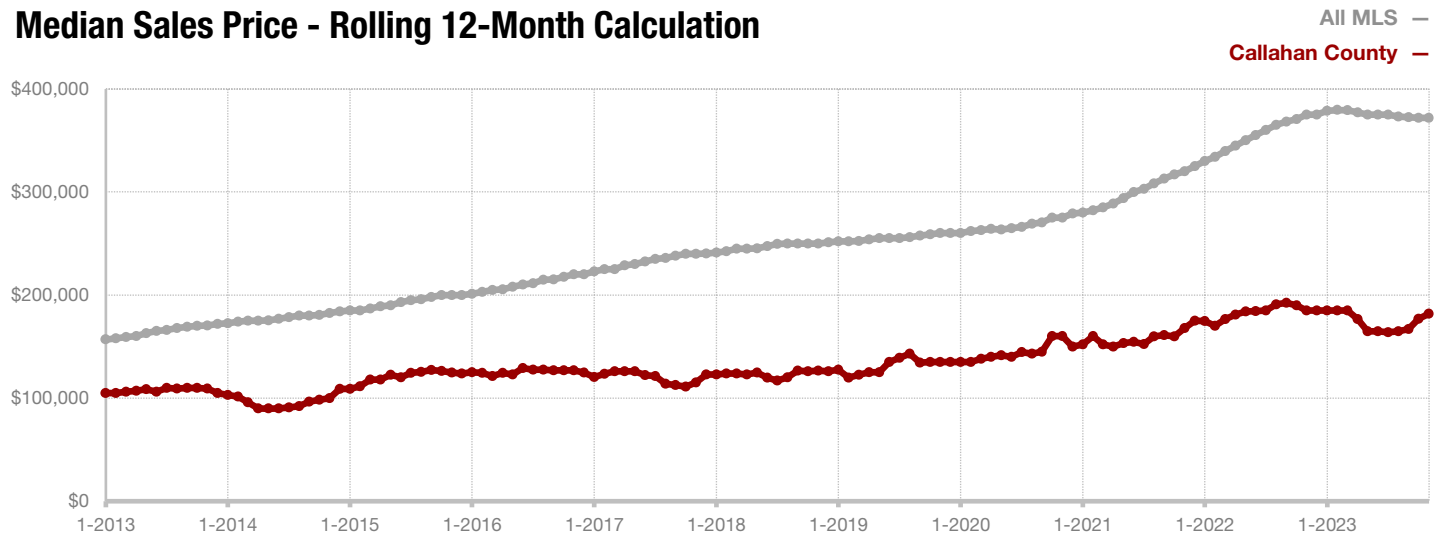
## Callahan County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	15	13	- 13.3%	218	234	+ 7.3%
Pending Sales	14	2	- 85.7%	162	151	- 6.8%
Closed Sales	14	6	- 57.1%	158	153	- 3.2%
Average Sales Price*	\$177,529	\$275,846	+ 55.4%	\$253,236	\$211,659	- 16.4%
Median Sales Price*	\$146,450	\$224,750	+ 53.5%	\$187,000	\$182,250	- 2.5%
Percent of Original List Price Received*	95.4%	91.7%	- 3.9%	95.0%	92.2%	- 2.9%
Days on Market Until Sale	39	55	+ 41.0%	36	46	+ 27.8%
Inventory of Homes for Sale	49	62	+ 26.5%	--	--	--
Months Supply of Inventory	3.5	4.8	+ 25.0%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

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**+ 66.7%**

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## Clay County

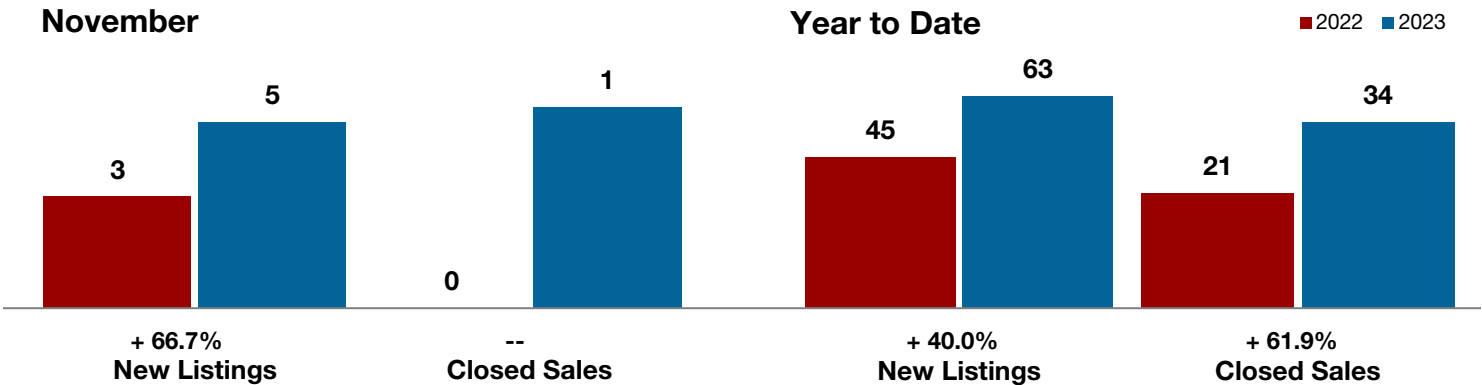
Change in  
New Listings

Change in  
Closed Sales

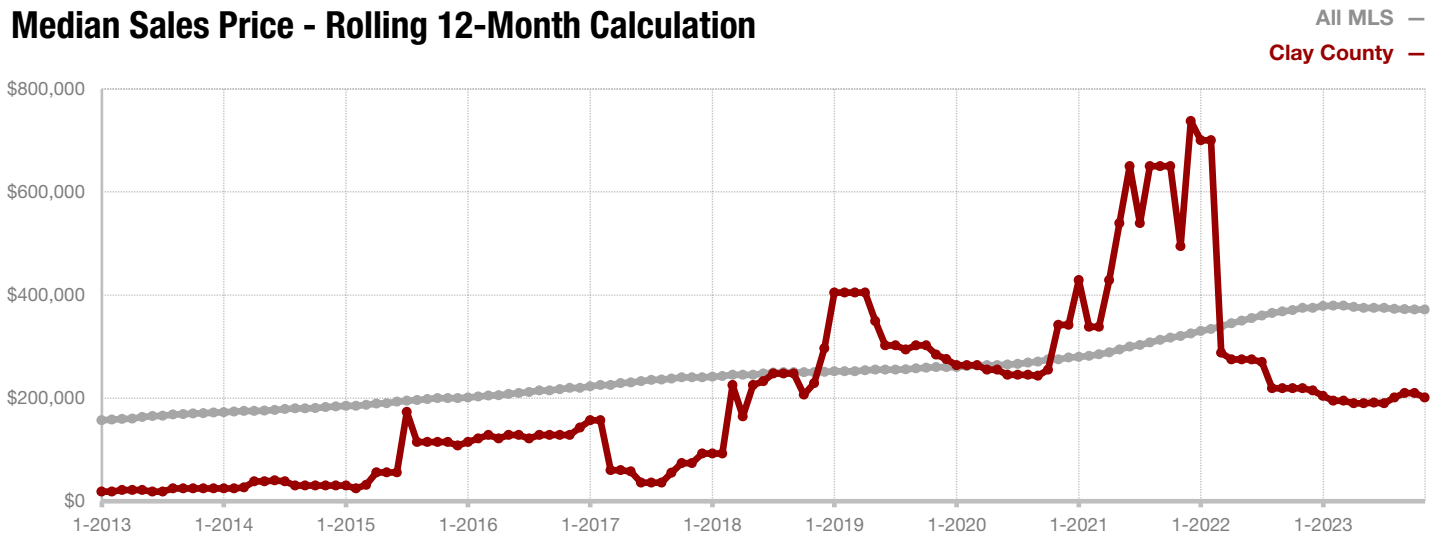
Change in  
Median Sales Price

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	3	5	+ 66.7%	45	63	+ 40.0%
Pending Sales	4	2	- 50.0%	24	34	+ 41.7%
Closed Sales	0	1	--	21	34	+ 61.9%
Average Sales Price*	--	\$99,900	--	\$207,673	\$247,224	+ 19.0%
Median Sales Price*	--	\$99,900	--	\$208,500	\$189,750	- 9.0%
Percent of Original List Price Received*	--	100.0%	--	92.5%	92.7%	+ 0.2%
Days on Market Until Sale	--	15	--	35	57	+ 62.9%
Inventory of Homes for Sale	19	32	+ 68.4%	--	--	--
Months Supply of Inventory	7.3	10.1	+ 42.9%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**0.0%**

Change in  
New Listings

**0.0%**

Change in  
Closed Sales

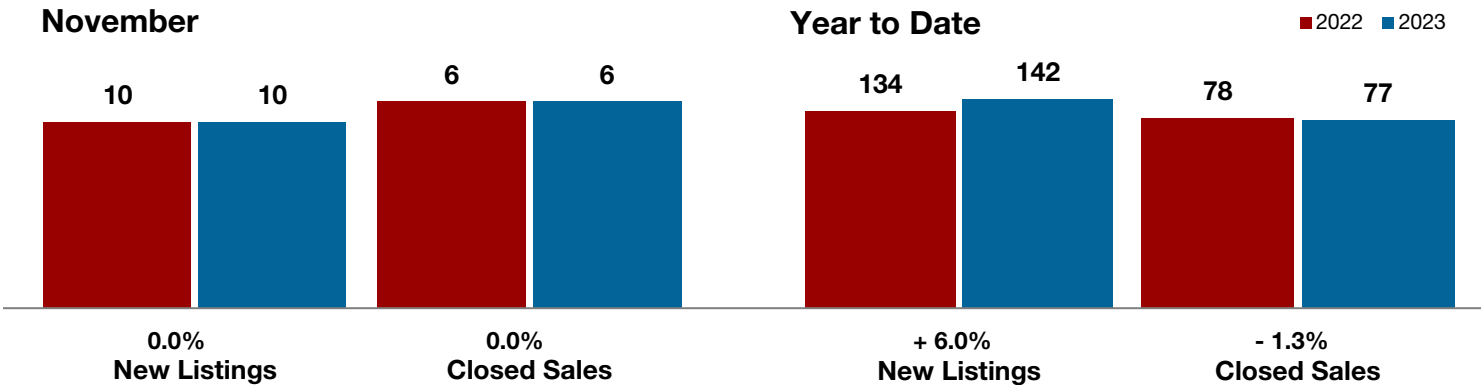
**- 24.5%**

Change in  
Median Sales Price

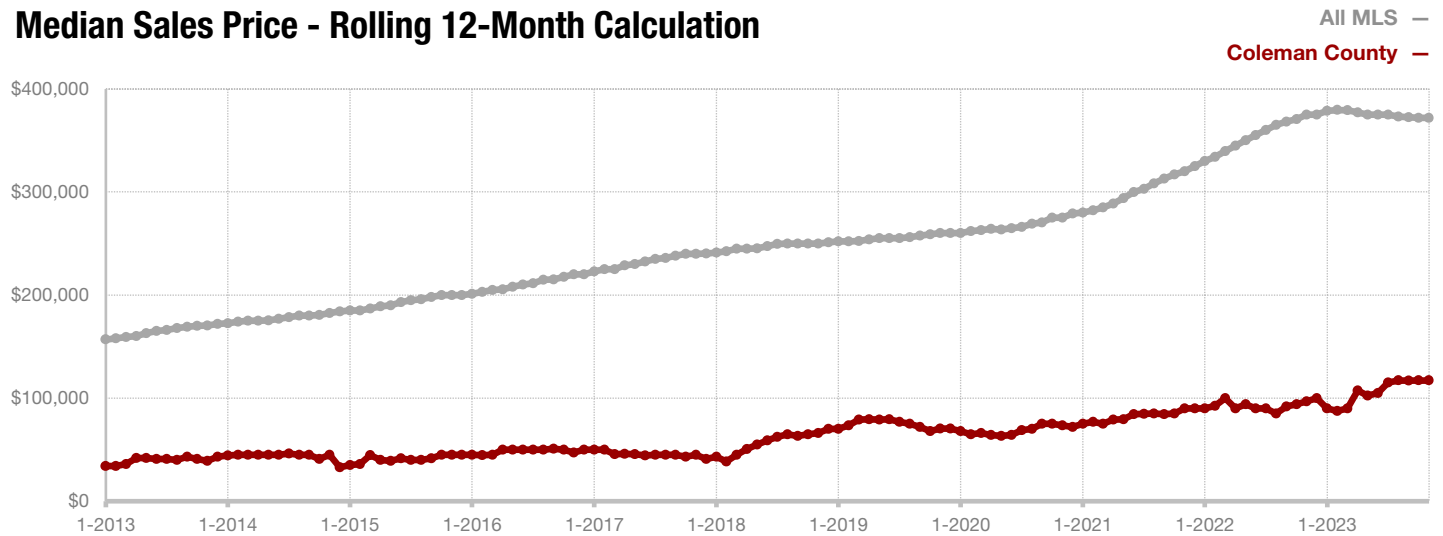
## Coleman County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	10	10	0.0%	134	142	+ 6.0%
Pending Sales	7	3	- 57.1%	76	75	- 1.3%
Closed Sales	6	6	0.0%	78	77	- 1.3%
Average Sales Price*	\$249,302	\$415,083	+ 66.5%	\$195,244	\$158,594	- 18.8%
Median Sales Price*	\$213,611	\$161,250	- 24.5%	\$96,950	\$117,000	+ 20.7%
Percent of Original List Price Received*	87.0%	94.5%	+ 8.6%	89.3%	86.0%	- 3.7%
Days on Market Until Sale	103	104	+ 1.0%	55	82	+ 49.1%
Inventory of Homes for Sale	54	52	- 3.7%	--	--	--
Months Supply of Inventory	7.9	7.4	- 12.5%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

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**+ 6.5%**

Change in  
New Listings

**+ 7.8%**

Change in  
Closed Sales

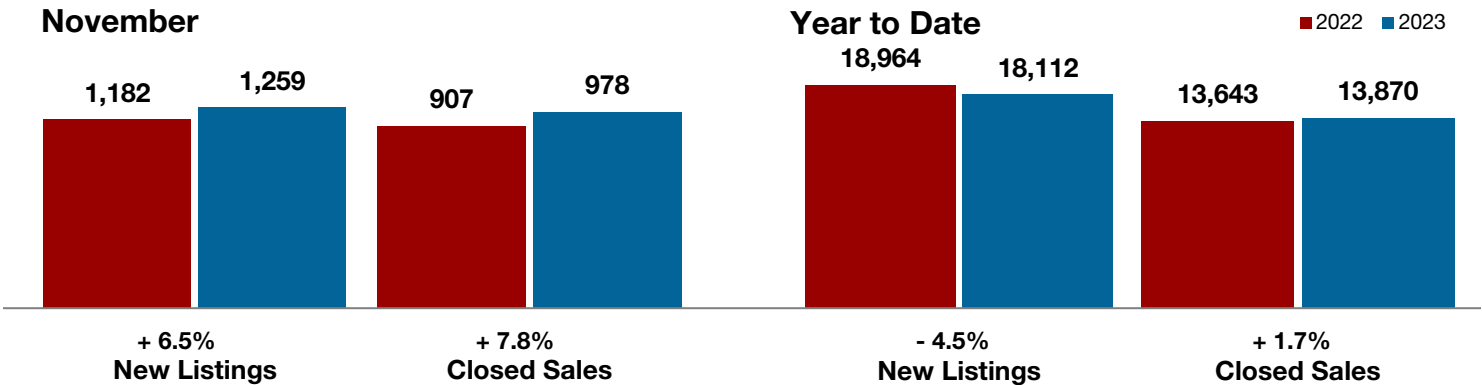
**- 4.0%**

Change in  
Median Sales Price

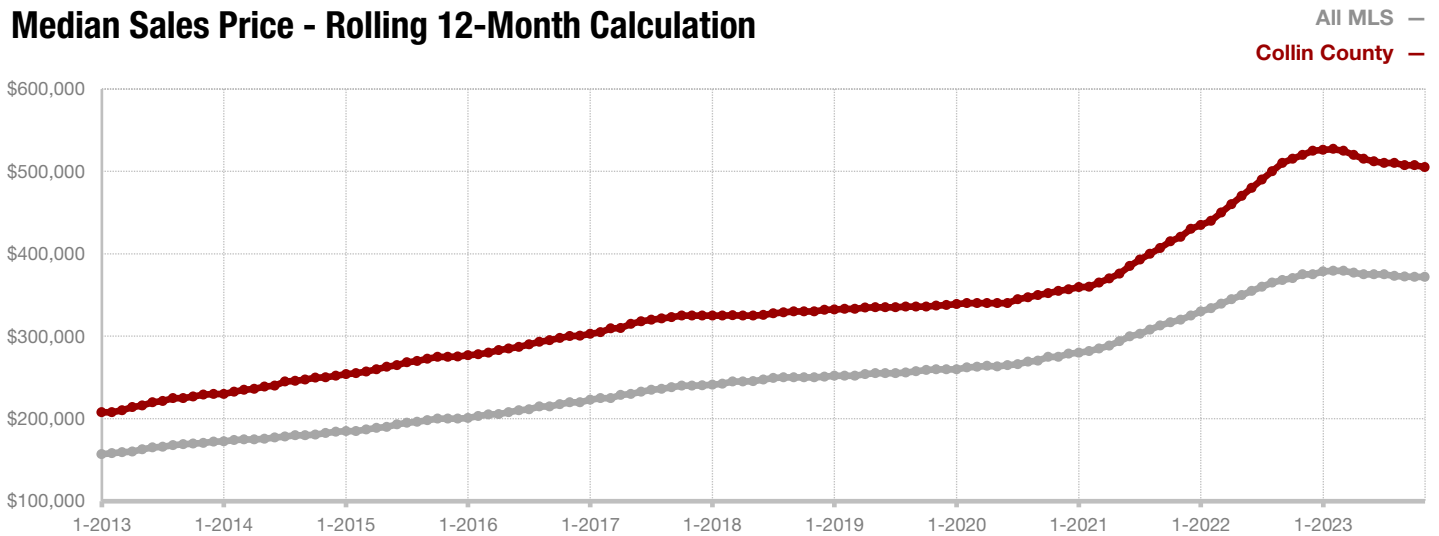
## Collin County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	1,182	<b>1,259</b>	+ 6.5%	18,964	<b>18,112</b>	- 4.5%
Pending Sales	887	<b>884</b>	- 0.3%	13,432	<b>14,031</b>	+ 4.5%
Closed Sales	907	<b>978</b>	+ 7.8%	13,643	<b>13,870</b>	+ 1.7%
Average Sales Price*	\$572,297	<b>\$550,471</b>	- 3.8%	\$598,451	<b>\$578,538</b>	- 3.3%
Median Sales Price*	\$495,000	<b>\$475,000</b>	- 4.0%	\$525,000	<b>\$508,000</b>	- 3.2%
Percent of Original List Price Received*	94.5%	<b>95.5%</b>	+ 1.1%	102.7%	<b>96.7%</b>	- 5.8%
Days on Market Until Sale	43	<b>42</b>	- 2.3%	22	<b>42</b>	+ 90.9%
Inventory of Homes for Sale	3,390	<b>3,044</b>	- 10.2%	--	--	--
Months Supply of Inventory	2.8	<b>2.5</b>	0.0%	--	--	--

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### Median Sales Price - Rolling 12-Month Calculation





# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**- 18.8%**

**+ 33.3%**

**- 5.2%**

Change in  
New Listings

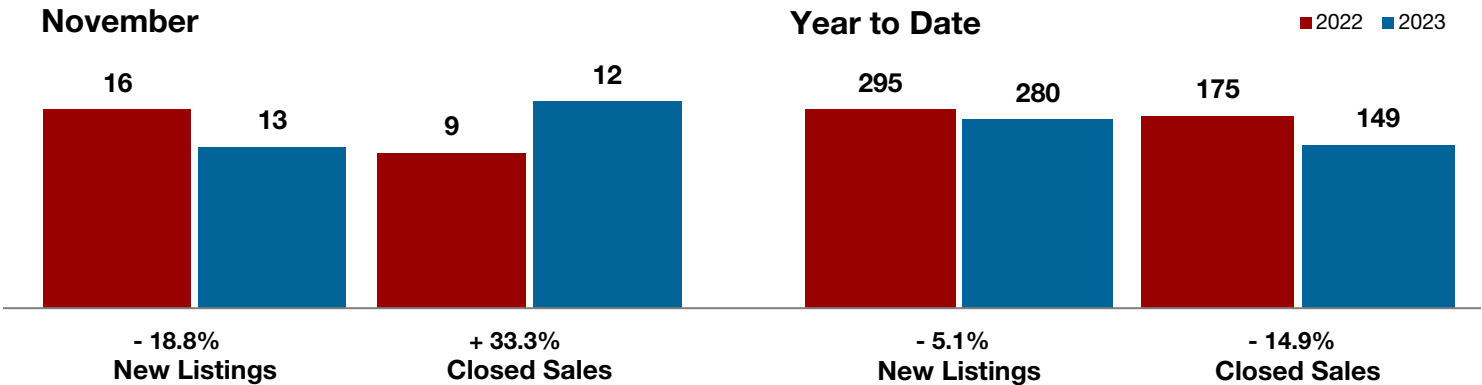
Change in  
Closed Sales

Change in  
Median Sales Price

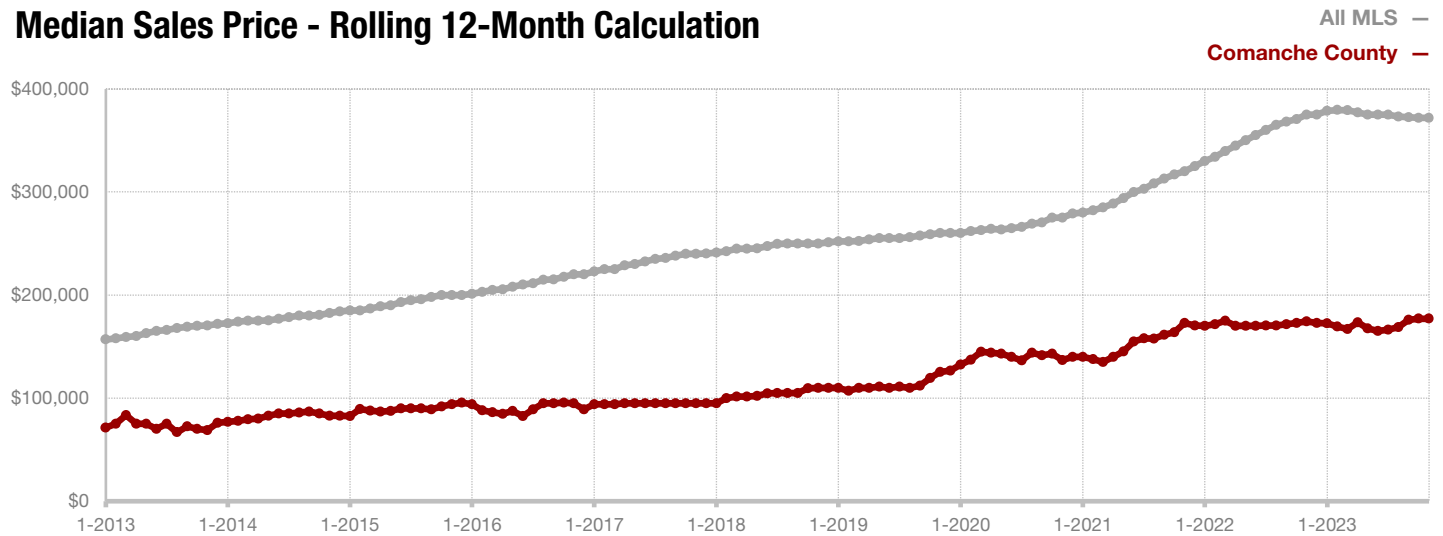
## Comanche County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	16	13	- 18.8%	295	280	- 5.1%
Pending Sales	12	4	- 66.7%	175	149	- 14.9%
Closed Sales	9	12	+ 33.3%	175	149	- 14.9%
Average Sales Price*	\$239,583	\$309,455	+ 29.2%	\$237,253	\$230,025	- 3.0%
Median Sales Price*	\$195,000	\$184,900	- 5.2%	\$174,300	\$180,000	+ 3.3%
Percent of Original List Price Received*	89.1%	92.2%	+ 3.5%	91.2%	90.7%	- 0.5%
Days on Market Until Sale	86	102	+ 18.6%	54	80	+ 48.1%
Inventory of Homes for Sale	107	116	+ 8.4%	--	--	--
Months Supply of Inventory	6.8	9.1	+ 28.6%	--	--	--

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### Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**- 2.0%**

**+ 42.9%**

**+ 13.7%**

Change in  
New Listings

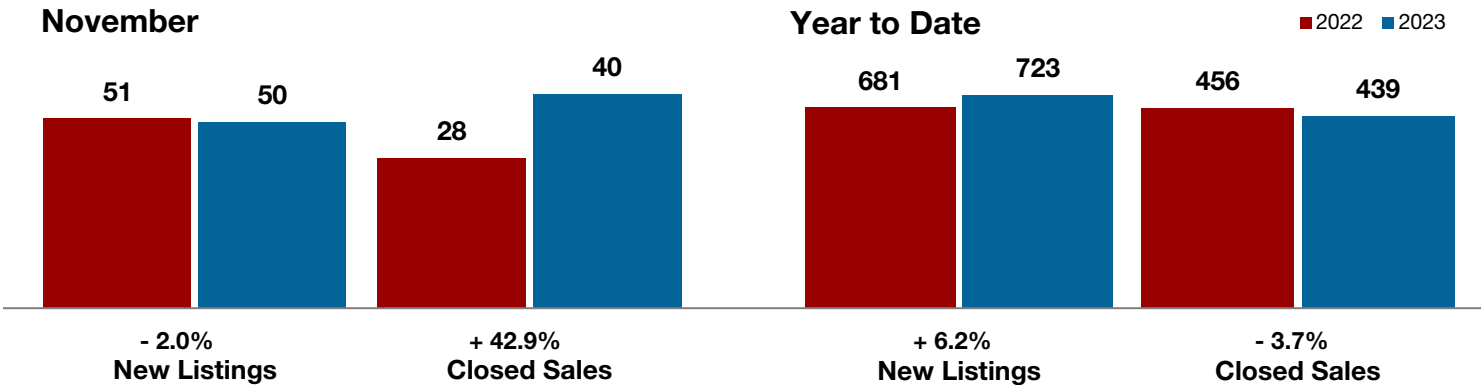
Change in  
Closed Sales

Change in  
Median Sales Price

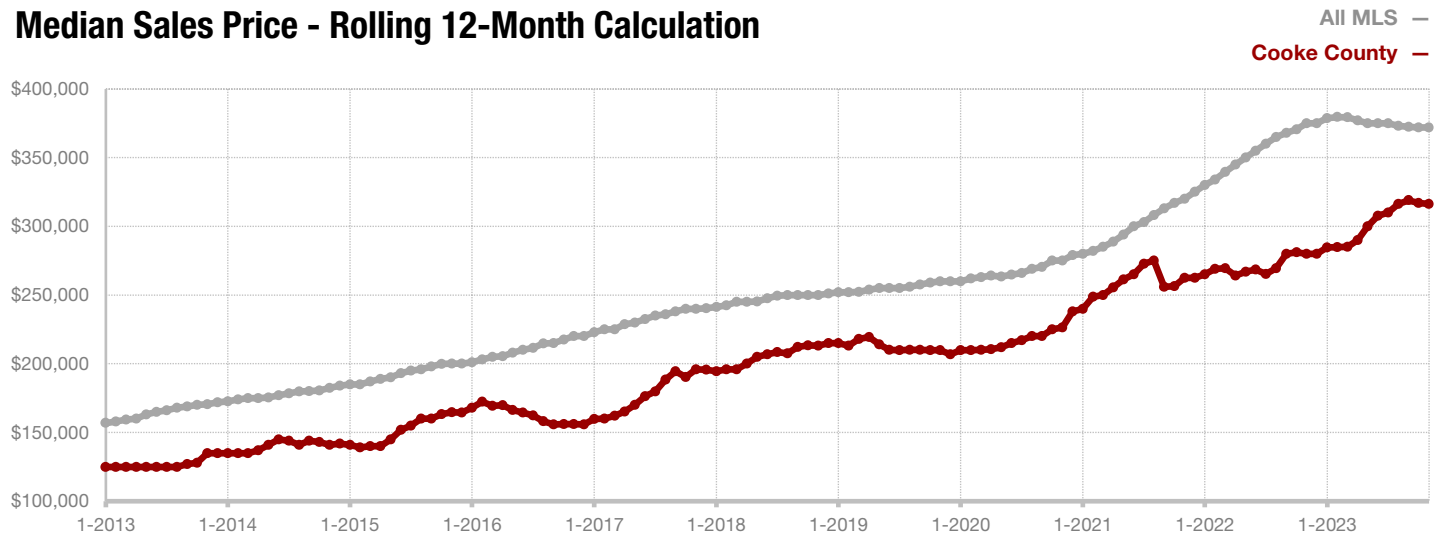
## Cooke County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	51	50	- 2.0%	681	723	+ 6.2%
Pending Sales	26	28	+ 7.7%	430	450	+ 4.7%
Closed Sales	28	40	+ 42.9%	456	439	- 3.7%
Average Sales Price*	\$383,128	<b>\$345,183</b>	- 9.9%	\$432,607	<b>\$388,700</b>	- 10.1%
Median Sales Price*	\$255,000	<b>\$290,000</b>	+ 13.7%	\$279,900	<b>\$316,891</b>	+ 13.2%
Percent of Original List Price Received*	91.1%	<b>94.4%</b>	+ 3.6%	96.7%	<b>94.2%</b>	- 2.6%
Days on Market Until Sale	43	<b>66</b>	+ 53.5%	33	<b>57</b>	+ 72.7%
Inventory of Homes for Sale	195	<b>229</b>	+ 17.4%	--	--	--
Months Supply of Inventory	5.0	<b>5.9</b>	+ 20.0%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

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**+ 4.2%**

Change in  
New Listings

**- 9.7%**

Change in  
Closed Sales

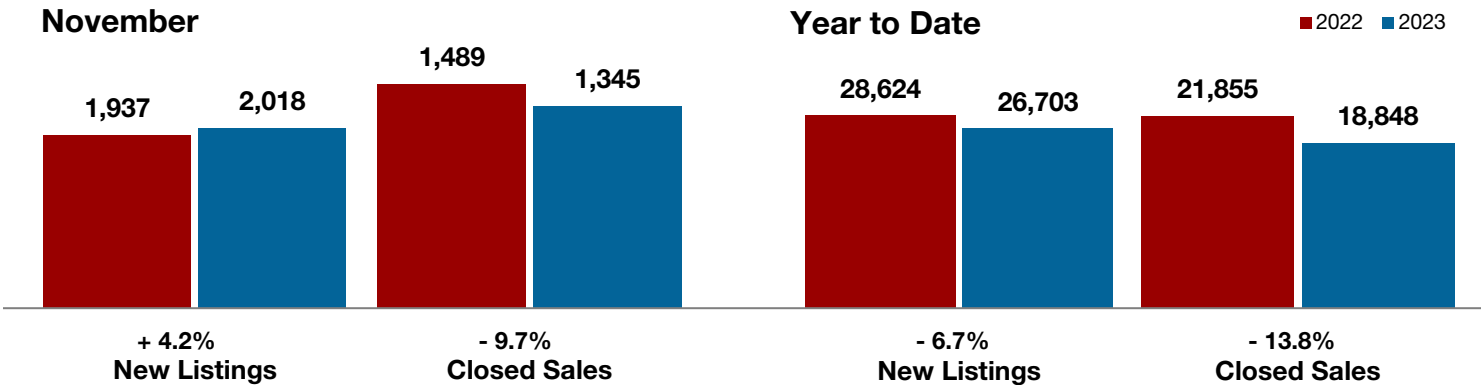
**+ 5.3%**

Change in  
Median Sales Price

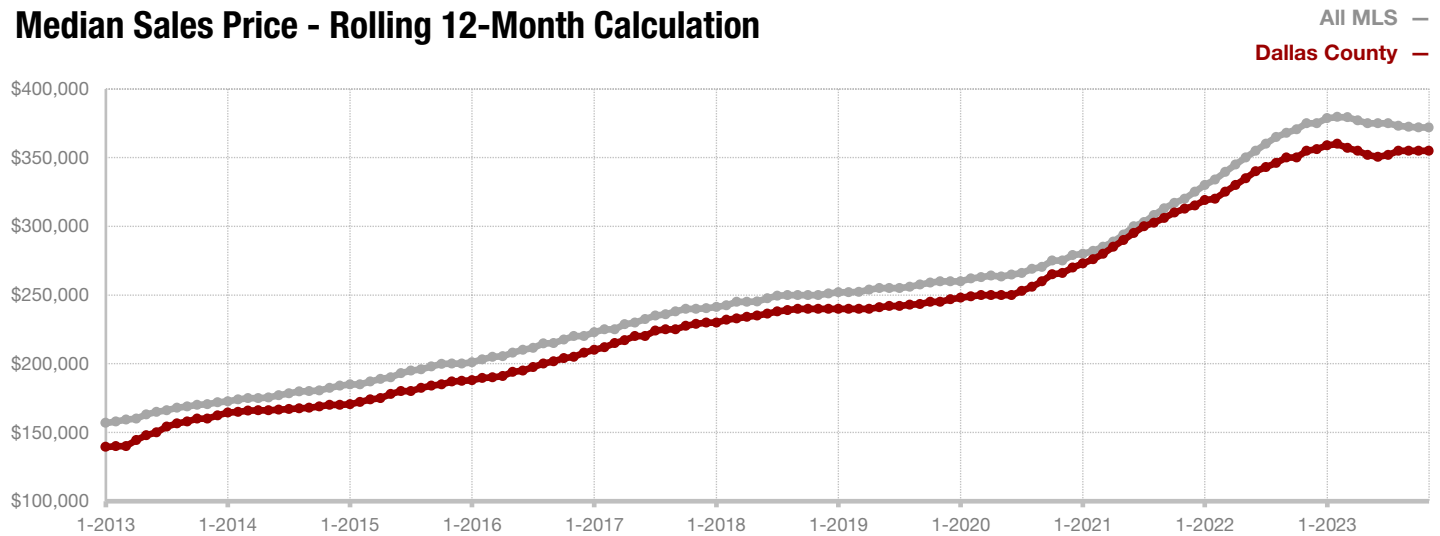
## Dallas County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	1,937	<b>2,018</b>	+ 4.2%	28,624	<b>26,703</b>	- 6.7%
Pending Sales	1,367	<b>1,221</b>	- 10.7%	21,537	<b>19,175</b>	- 11.0%
Closed Sales	1,489	<b>1,345</b>	- 9.7%	21,855	<b>18,848</b>	- 13.8%
Average Sales Price*	\$501,522	<b>\$539,547</b>	+ 7.6%	\$498,440	<b>\$517,216</b>	+ 3.8%
Median Sales Price*	\$350,000	<b>\$368,600</b>	+ 5.3%	\$360,000	<b>\$360,000</b>	0.0%
Percent of Original List Price Received*	95.7%	<b>95.4%</b>	- 0.3%	101.0%	<b>96.8%</b>	- 4.2%
Days on Market Until Sale	33	<b>35</b>	+ 6.1%	22	<b>34</b>	+ 54.5%
Inventory of Homes for Sale	4,626	<b>4,830</b>	+ 4.4%	--	--	--
Months Supply of Inventory	2.4	<b>2.9</b>	+ 50.0%	--	--	--

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### Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

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## Delta County

**0.0%**

Change in  
New Listings

**- 50.0%**

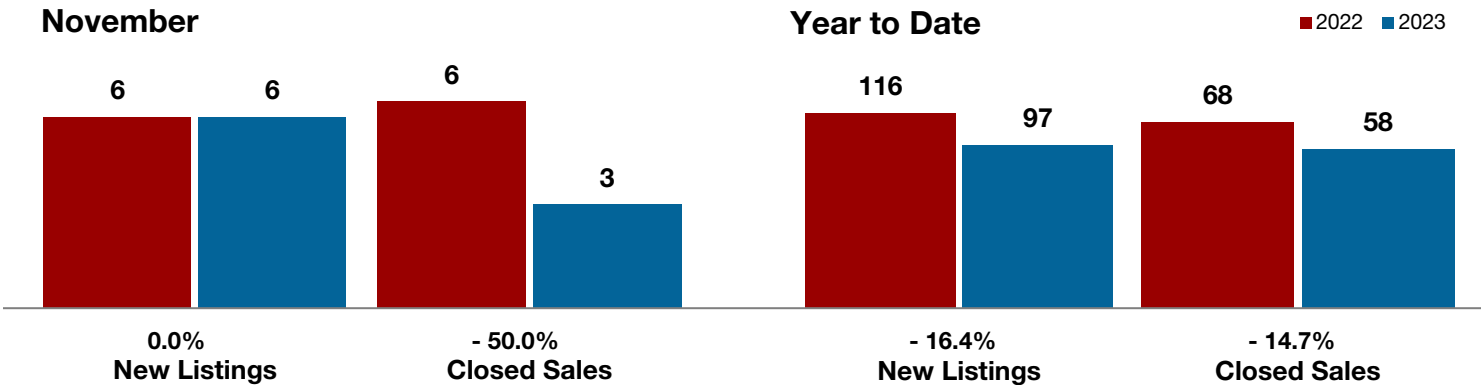
Change in  
Closed Sales

**- 34.5%**

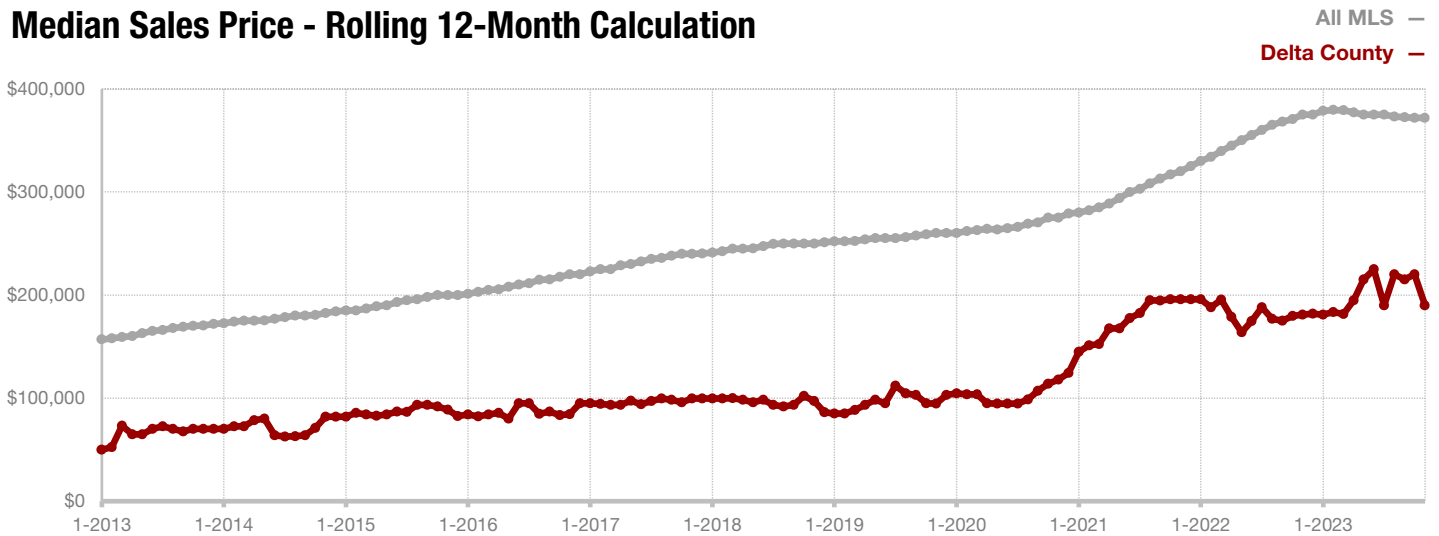
Change in  
Median Sales Price

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	6	6	0.0%	116	97	- 16.4%
Pending Sales	2	3	+ 50.0%	61	59	- 3.3%
Closed Sales	6	3	- 50.0%	68	58	- 14.7%
Average Sales Price*	\$251,250	<b>\$166,500</b>	- 33.7%	\$259,679	<b>\$262,954</b>	+ 1.3%
Median Sales Price*	\$275,000	<b>\$180,000</b>	- 34.5%	\$181,500	<b>\$197,500</b>	+ 8.8%
Percent of Original List Price Received*	90.2%	<b>90.6%</b>	+ 0.4%	93.4%	<b>92.1%</b>	- 1.4%
Days on Market Until Sale	45	<b>59</b>	+ 31.1%	38	<b>51</b>	+ 34.2%
Inventory of Homes for Sale	40	<b>28</b>	- 30.0%	--	--	--
Months Supply of Inventory	7.0	<b>4.9</b>	- 28.6%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

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**- 3.6%**

Change in  
New Listings

**- 3.3%**

Change in  
Closed Sales

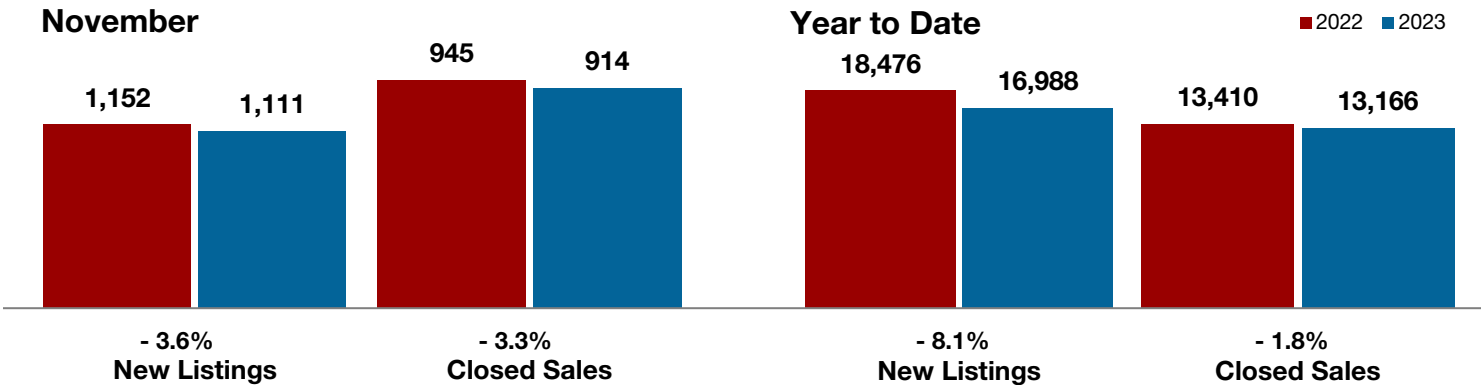
**0.0%**

Change in  
Median Sales Price

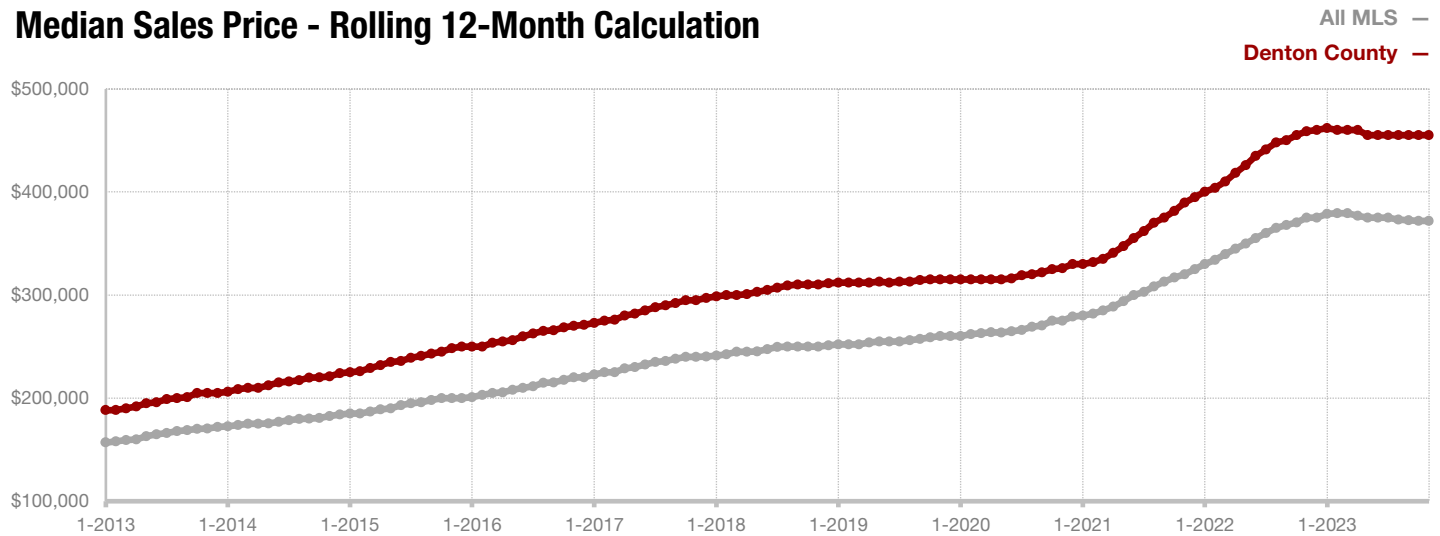
## Denton County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	1,152	1,111	- 3.6%	18,476	16,988	- 8.1%
Pending Sales	902	786	- 12.9%	13,216	13,337	+ 0.9%
Closed Sales	945	914	- 3.3%	13,410	13,166	- 1.8%
Average Sales Price*	\$526,449	\$522,686	- 0.7%	\$548,620	\$543,809	- 0.9%
Median Sales Price*	\$450,000	\$450,000	0.0%	\$461,500	\$456,825	- 1.0%
Percent of Original List Price Received*	94.8%	95.5%	+ 0.7%	101.9%	96.4%	- 5.4%
Days on Market Until Sale	39	42	+ 7.7%	22	46	+ 109.1%
Inventory of Homes for Sale	3,407	2,902	- 14.8%	--	--	--
Months Supply of Inventory	2.9	2.5	0.0%	--	--	--

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### Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 40.0%**

**- 26.7%**

**+ 0.9%**

Change in  
New Listings

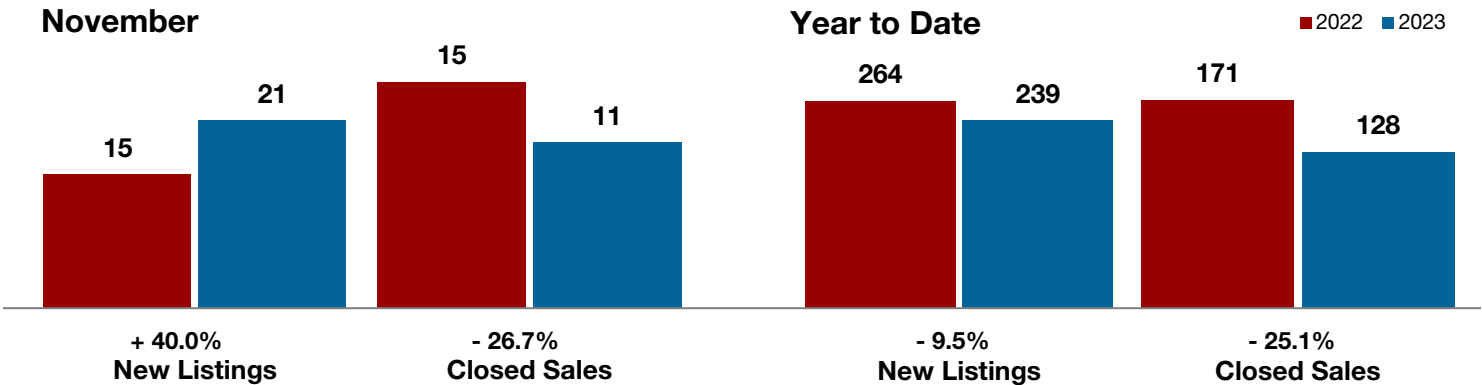
Change in  
Closed Sales

Change in  
Median Sales Price

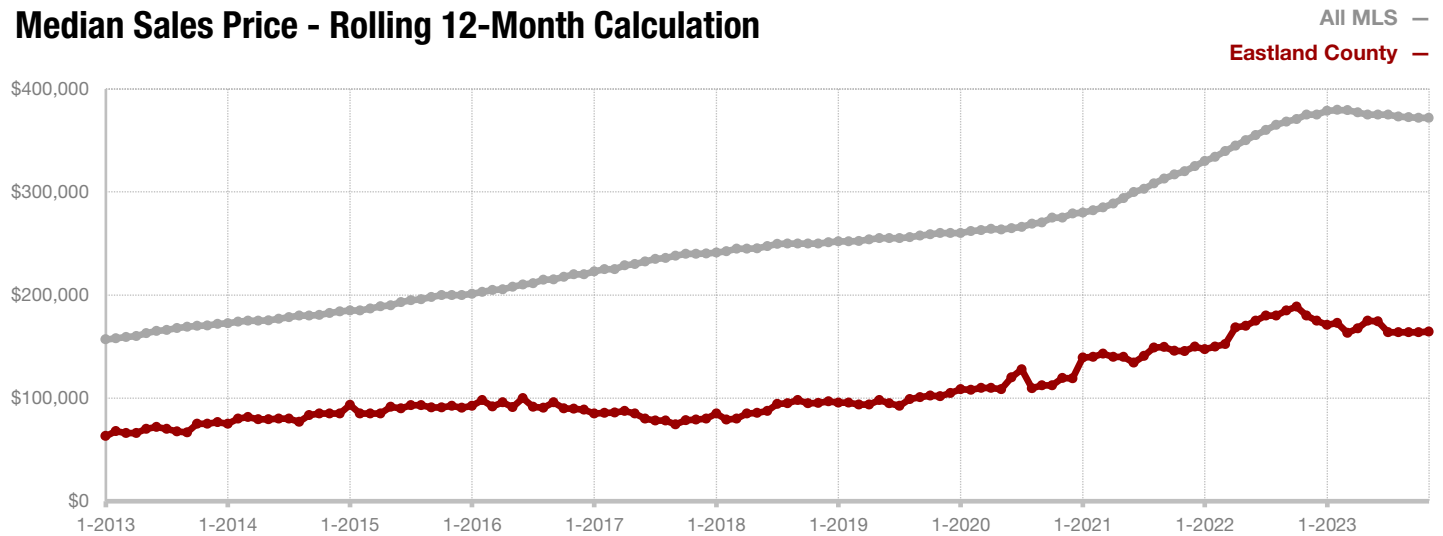
## Eastland County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	15	21	+ 40.0%	264	239	- 9.5%
Pending Sales	7	6	- 14.3%	166	135	- 18.7%
Closed Sales	15	11	- 26.7%	171	128	- 25.1%
Average Sales Price*	\$242,358	\$167,841	- 30.7%	\$271,828	\$233,106	- 14.2%
Median Sales Price*	\$158,500	\$160,000	+ 0.9%	\$180,000	\$170,500	- 5.3%
Percent of Original List Price Received*	90.3%	83.2%	- 7.9%	92.5%	89.5%	- 3.2%
Days on Market Until Sale	71	114	+ 60.6%	72	84	+ 16.7%
Inventory of Homes for Sale	88	97	+ 10.2%	--	--	--
Months Supply of Inventory	6.0	8.3	+ 33.3%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 4.6%**

**+ 0.4%**

**- 4.8%**

Change in  
New Listings

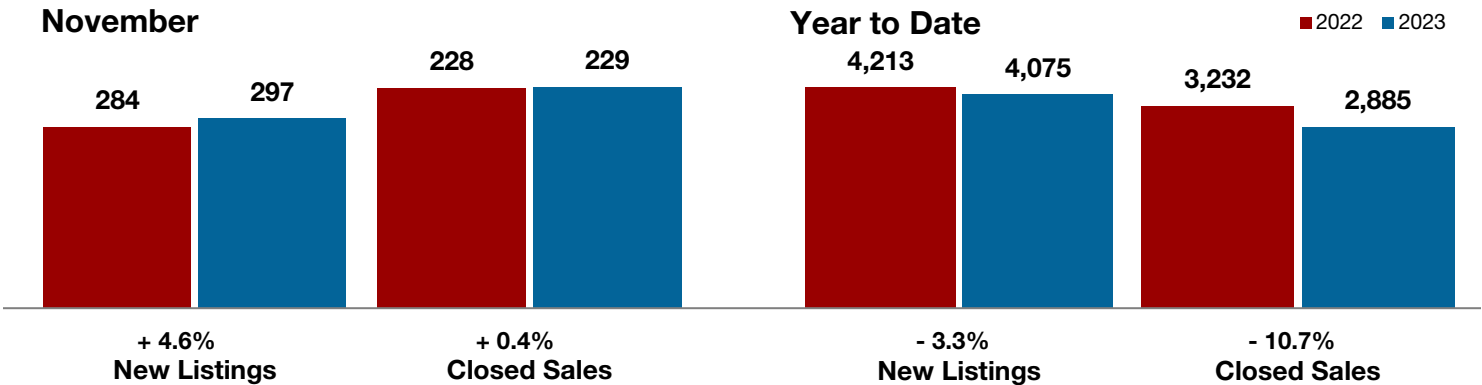
Change in  
Closed Sales

Change in  
Median Sales Price

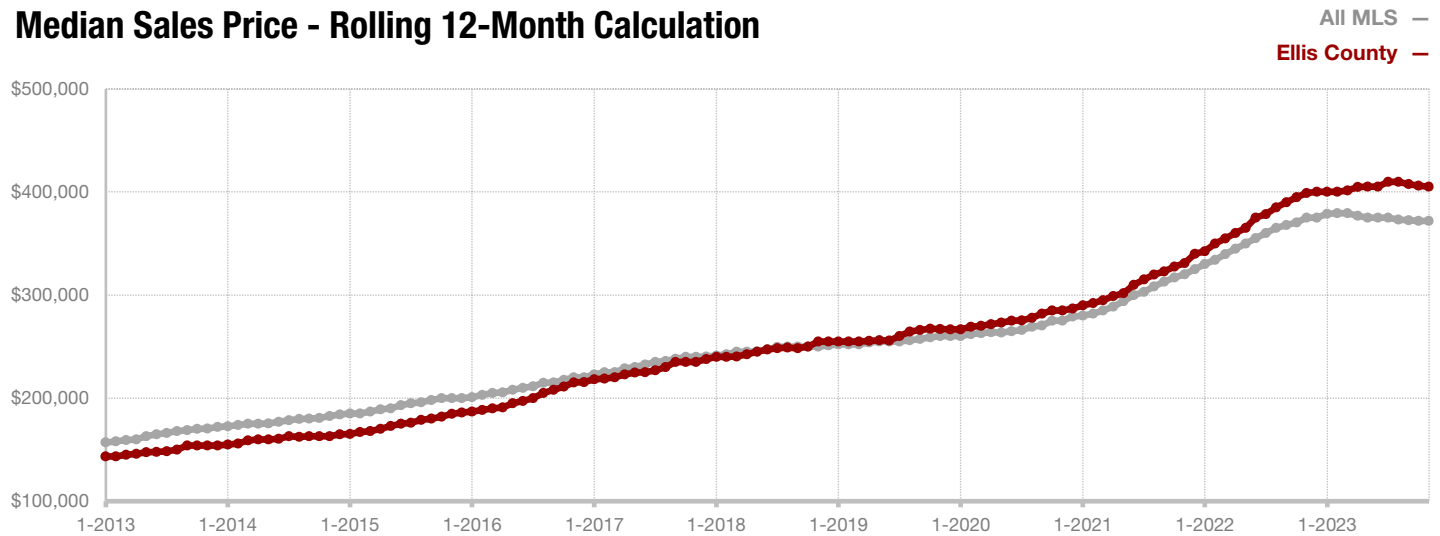
## Ellis County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	284	297	+ 4.6%	4,213	4,075	- 3.3%
Pending Sales	197	224	+ 13.7%	3,080	2,996	- 2.7%
Closed Sales	228	229	+ 0.4%	3,232	2,885	- 10.7%
Average Sales Price*	\$447,405	\$417,652	- 6.7%	\$432,295	\$426,845	- 1.3%
Median Sales Price*	\$415,000	\$395,000	- 4.8%	\$400,000	\$405,000	+ 1.3%
Percent of Original List Price Received*	94.5%	95.0%	+ 0.5%	99.7%	95.3%	- 4.4%
Days on Market Until Sale	49	61	+ 24.5%	31	64	+ 106.5%
Inventory of Homes for Sale	1,007	1,071	+ 6.4%	--	--	--
Months Supply of Inventory	3.6	4.0	0.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**- 15.6%**

**- 13.8%**

**+ 17.2%**

Change in  
New Listings

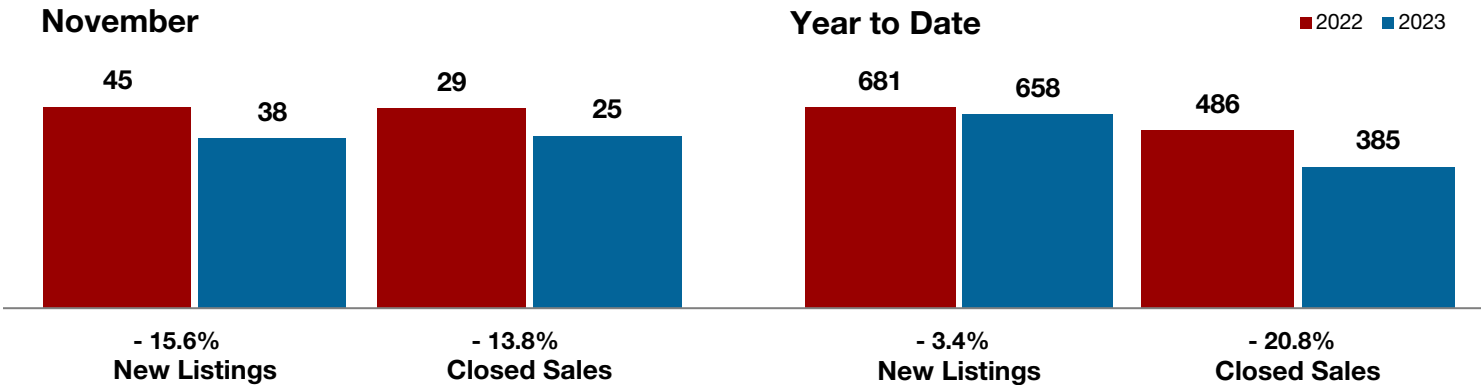
Change in  
Closed Sales

Change in  
Median Sales Price

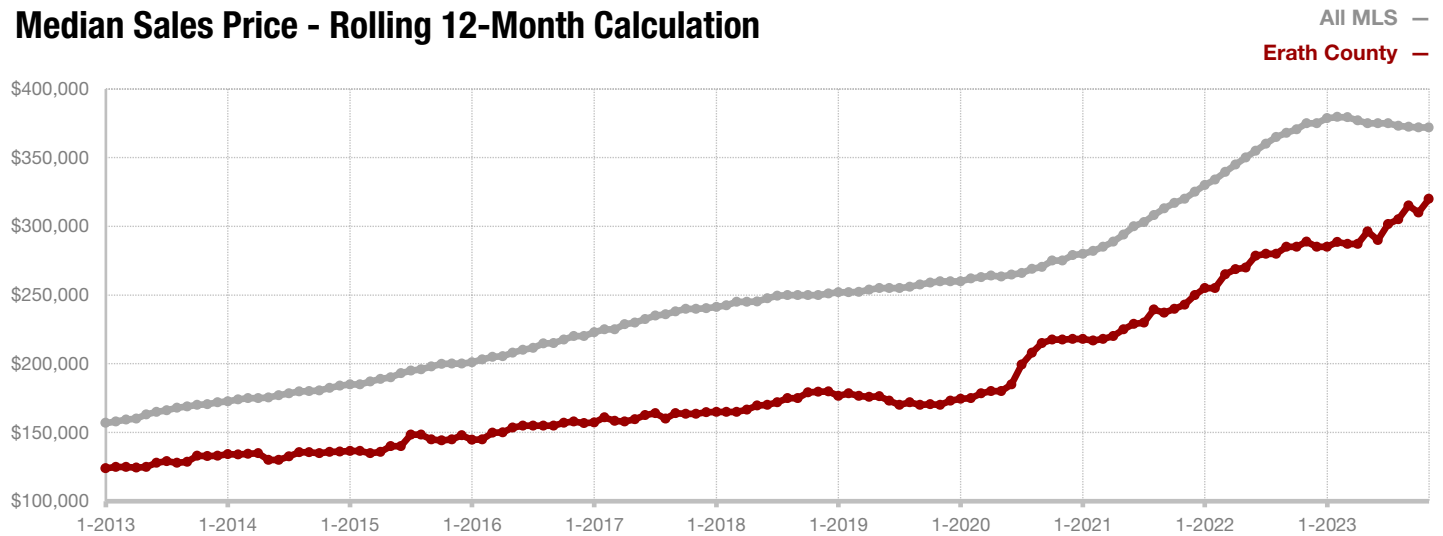
## Erath County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	45	38	- 15.6%	681	658	- 3.4%
Pending Sales	26	24	- 7.7%	464	399	- 14.0%
Closed Sales	29	25	- 13.8%	486	385	- 20.8%
Average Sales Price*	\$374,959	<b>\$399,193</b>	+ 6.5%	\$385,545	<b>\$423,469</b>	+ 9.8%
Median Sales Price*	\$275,000	<b>\$322,169</b>	+ 17.2%	\$285,000	<b>\$320,000</b>	+ 12.3%
Percent of Original List Price Received*	93.1%	<b>96.7%</b>	+ 3.9%	95.4%	<b>94.4%</b>	- 1.0%
Days on Market Until Sale	58	30	- 48.3%	48	53	+ 10.4%
Inventory of Homes for Sale	183	203	+ 10.9%	--	--	--
Months Supply of Inventory	4.3	5.8	+ 50.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



### Median Sales Price - Rolling 12-Month Calculation





# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 46.3%**

**+ 20.0%**

**- 7.2%**

Change in  
New Listings

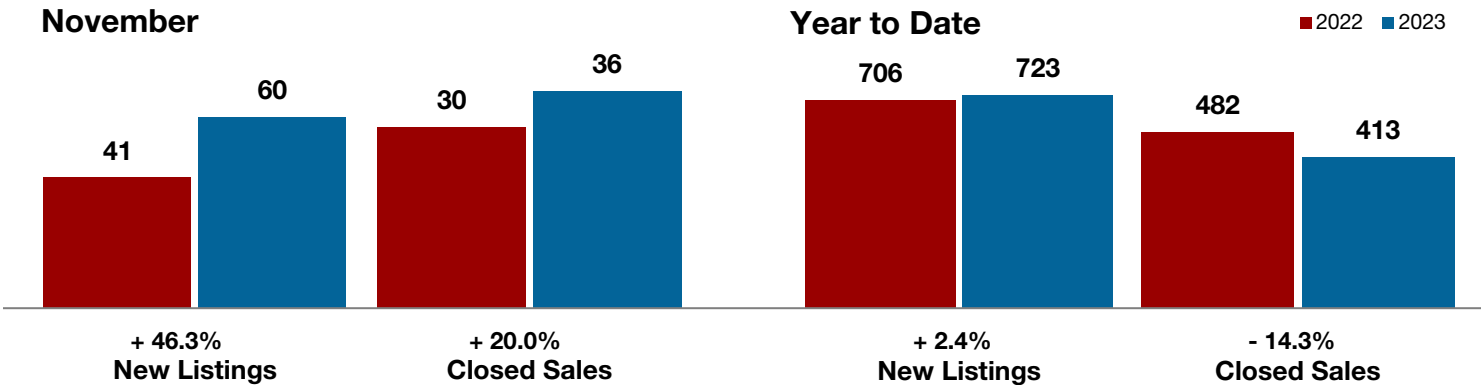
Change in  
Closed Sales

Change in  
Median Sales Price

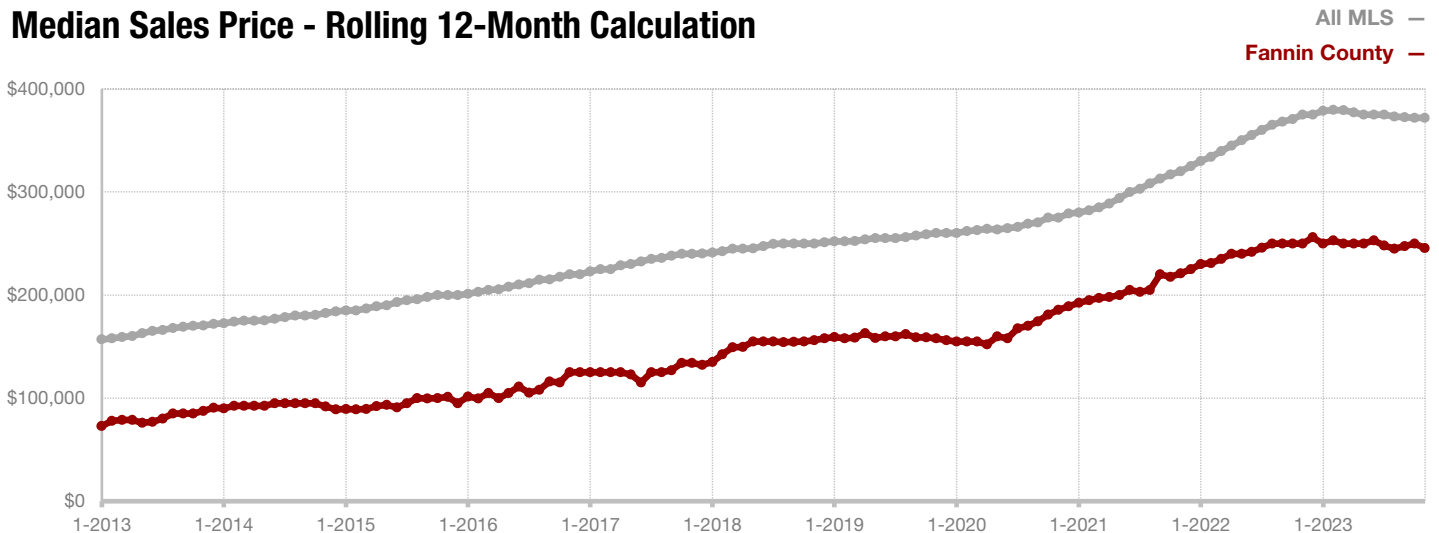
## Fannin County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	41	60	+ 46.3%	706	723	+ 2.4%
Pending Sales	27	26	- 3.7%	450	405	- 10.0%
Closed Sales	30	36	+ 20.0%	482	413	- 14.3%
Average Sales Price*	\$327,299	\$313,654	- 4.2%	\$318,768	\$301,692	- 5.4%
Median Sales Price*	\$264,000	\$245,000	- 7.2%	\$260,000	\$249,000	- 4.2%
Percent of Original List Price Received*	91.5%	87.6%	- 4.3%	95.7%	91.6%	- 4.3%
Days on Market Until Sale	60	91	+ 51.7%	39	71	+ 82.1%
Inventory of Homes for Sale	205	241	+ 17.6%	--	--	--
Months Supply of Inventory	4.9	6.6	+ 40.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



### Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 33.3%**

**- 25.0%**

**- 44.6%**

Change in  
New Listings

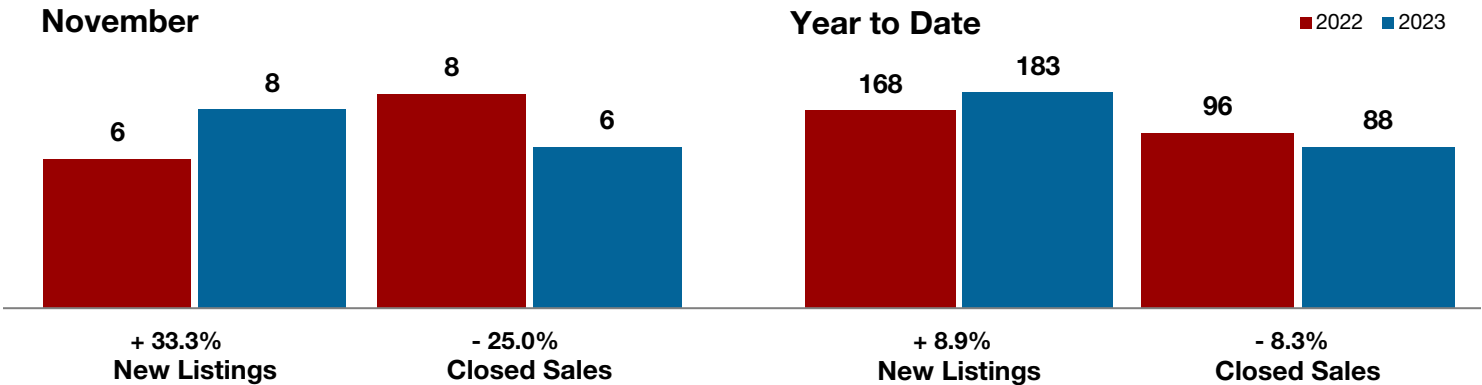
Change in  
Closed Sales

Change in  
Median Sales Price

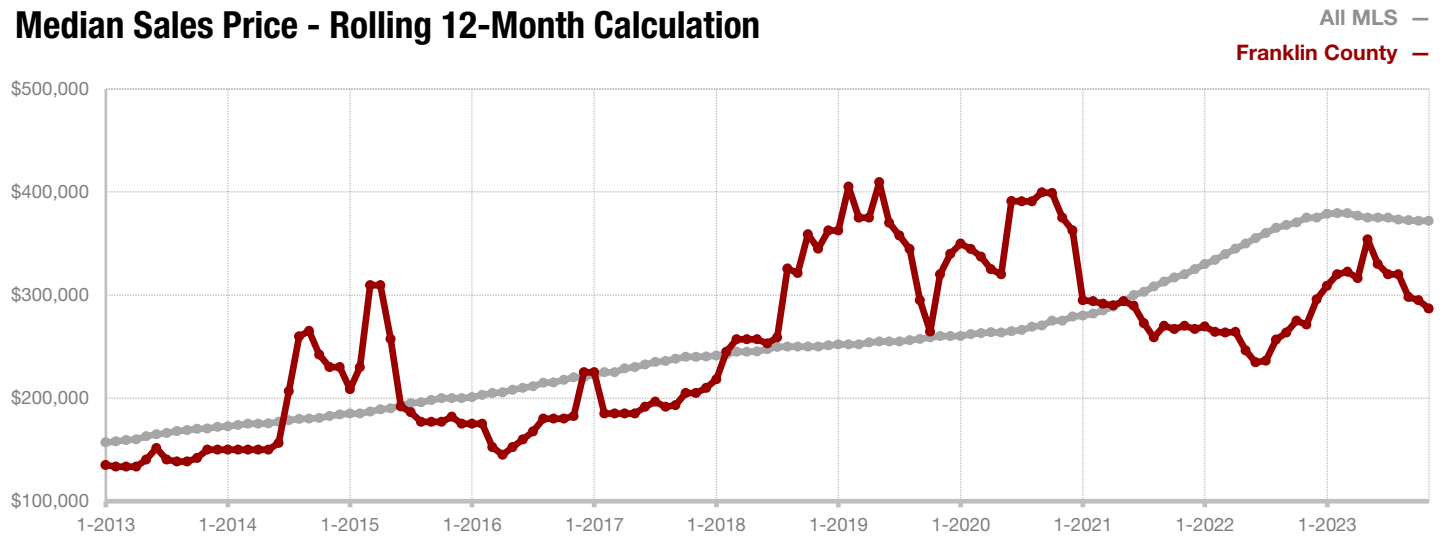
## Franklin County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	6	8	+ 33.3%	168	183	+ 8.9%
Pending Sales	11	5	- 54.5%	103	89	- 13.6%
Closed Sales	8	6	- 25.0%	96	88	- 8.3%
Average Sales Price*	\$573,750	<b>\$332,833</b>	- 42.0%	\$405,356	<b>\$541,633</b>	+ 33.6%
Median Sales Price*	\$509,500	<b>\$282,500</b>	- 44.6%	\$294,500	<b>\$286,500</b>	- 2.7%
Percent of Original List Price Received*	92.2%	<b>89.3%</b>	- 3.1%	93.0%	<b>91.5%</b>	- 1.6%
Days on Market Until Sale	61	99	+ 62.3%	42	71	+ 69.0%
Inventory of Homes for Sale	43	53	+ 23.3%	--	--	--
Months Supply of Inventory	4.9	7.0	+ 40.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 114.3%**

**+ 42.9%**

**- 9.4%**

Change in  
New Listings

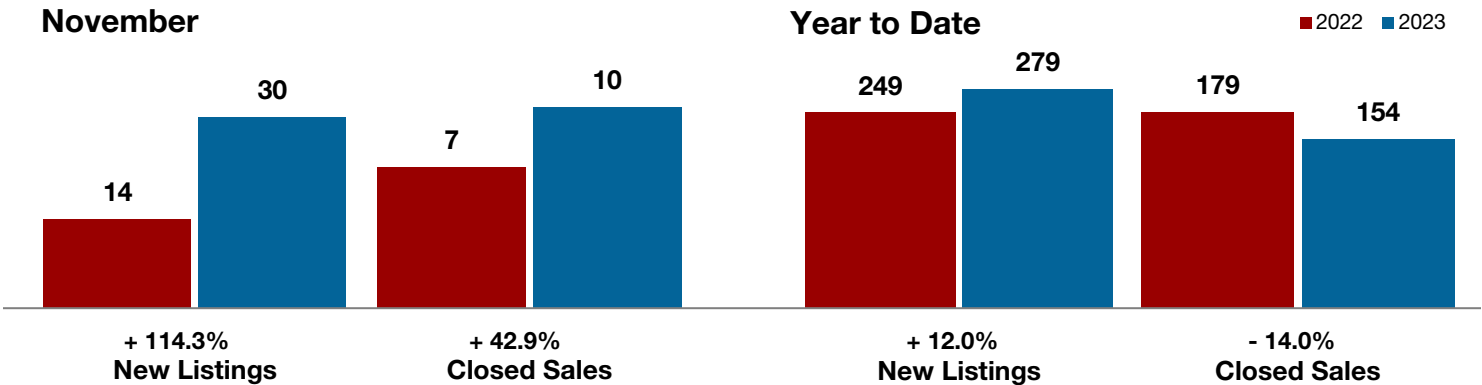
Change in  
Closed Sales

Change in  
Median Sales Price

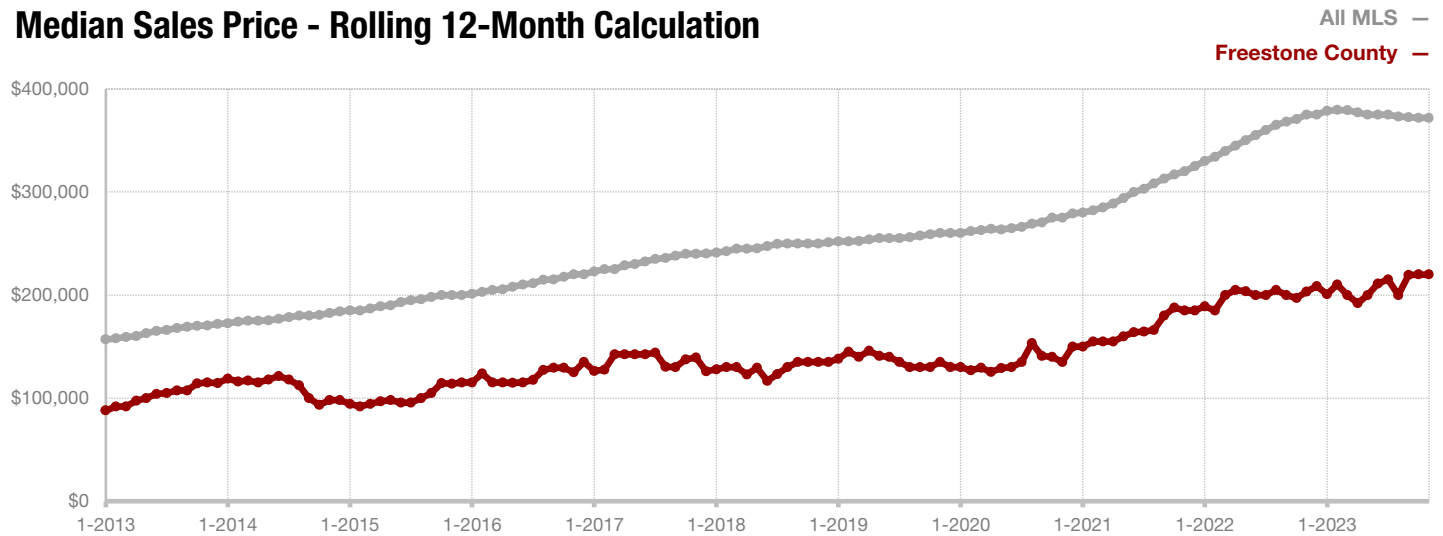
## Freestone County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	14	30	+ 114.3%	249	279	+ 12.0%
Pending Sales	10	8	- 20.0%	169	154	- 8.9%
Closed Sales	7	10	+ 42.9%	179	154	- 14.0%
Average Sales Price*	\$289,714	\$233,250	- 19.5%	\$300,415	\$278,839	- 7.2%
Median Sales Price*	\$240,000	\$217,500	- 9.4%	\$206,000	\$219,750	+ 6.7%
Percent of Original List Price Received*	93.6%	91.0%	- 2.8%	94.0%	93.2%	- 0.9%
Days on Market Until Sale	56	63	+ 12.5%	53	63	+ 18.9%
Inventory of Homes for Sale	73	96	+ 31.5%	--	--	--
Months Supply of Inventory	4.8	7.1	+ 40.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**- 7.0%**

Change in  
New Listings

**- 24.7%**

Change in  
Closed Sales

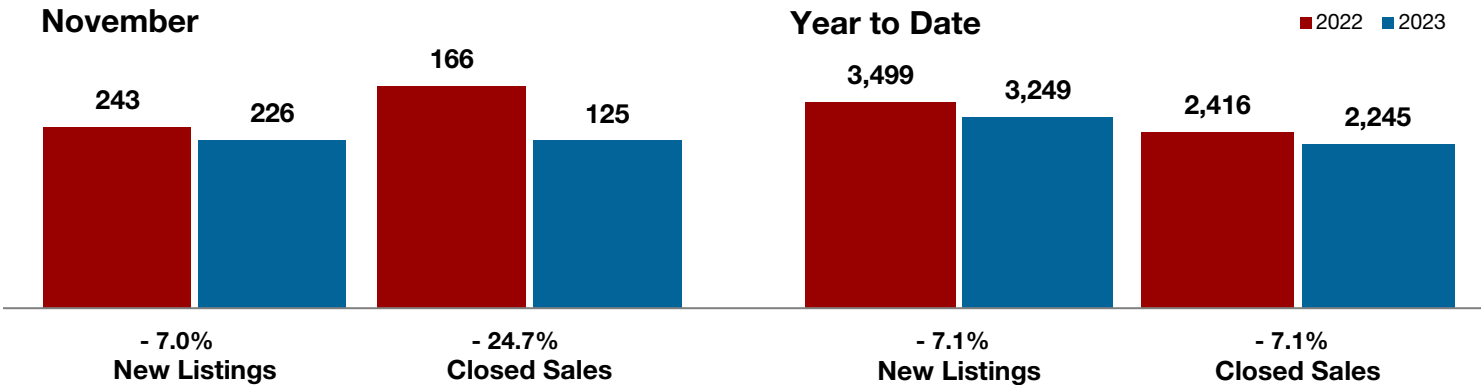
**- 6.9%**

Change in  
Median Sales Price

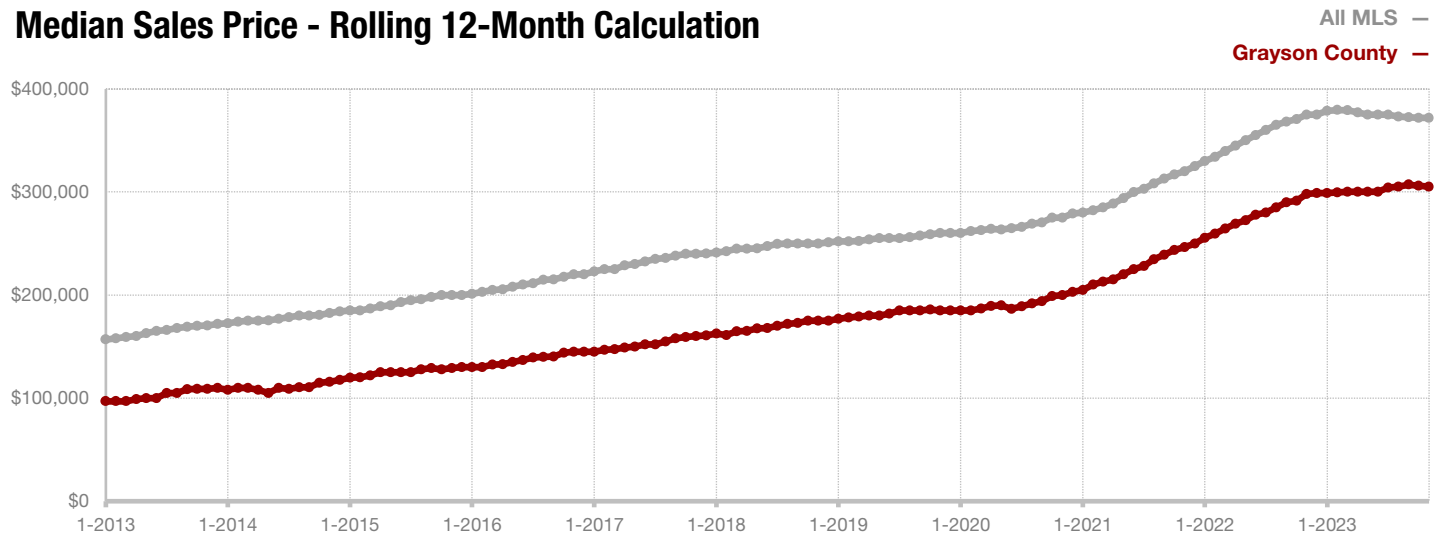
## Grayson County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	243	226	- 7.0%	3,499	3,249	- 7.1%
Pending Sales	172	128	- 25.6%	2,415	2,242	- 7.2%
Closed Sales	166	125	- 24.7%	2,416	2,245	- 7.1%
Average Sales Price*	\$383,452	\$347,779	- 9.3%	\$366,656	\$363,999	- 0.7%
Median Sales Price*	\$307,000	\$285,843	- 6.9%	\$299,000	\$307,590	+ 2.9%
Percent of Original List Price Received*	92.7%	93.0%	+ 0.3%	98.1%	93.9%	- 4.3%
Days on Market Until Sale	50	64	+ 28.0%	32	64	+ 100.0%
Inventory of Homes for Sale	893	846	- 5.3%	--	--	--
Months Supply of Inventory	4.1	4.3	0.0%	--	--	--

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## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**0.0%**

**+ 300.0%**

**+ 103.1%**

Change in  
New Listings

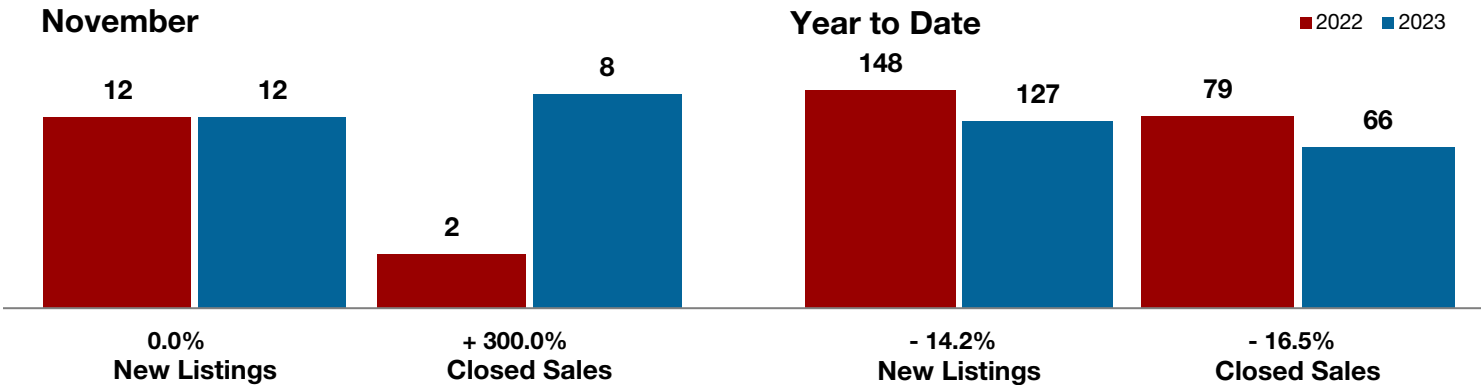
Change in  
Closed Sales

Change in  
Median Sales Price

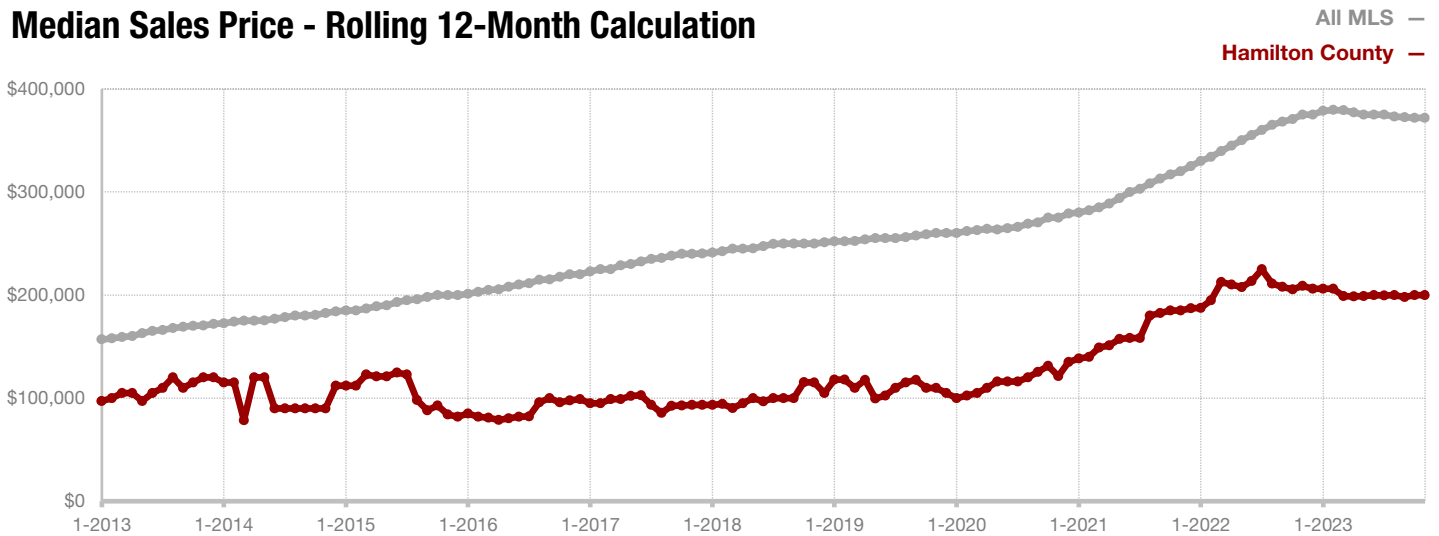
## Hamilton County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	12	12	0.0%	148	127	- 14.2%
Pending Sales	5	3	- 40.0%	77	66	- 14.3%
Closed Sales	2	8	+ 300.0%	79	66	- 16.5%
Average Sales Price*	\$163,750	<b>\$460,406</b>	+ 181.2%	\$348,294	<b>\$412,739</b>	+ 18.5%
Median Sales Price*	\$163,750	<b>\$332,500</b>	+ 103.1%	\$209,000	<b>\$200,000</b>	- 4.3%
Percent of Original List Price Received*	85.6%	<b>82.7%</b>	- 3.4%	92.7%	<b>88.7%</b>	- 4.3%
Days on Market Until Sale	68	<b>86</b>	+ 26.5%	46	<b>79</b>	+ 71.7%
Inventory of Homes for Sale	57	<b>56</b>	- 1.8%	--	--	--
Months Supply of Inventory	8.0	<b>9.2</b>	+ 12.5%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**0.0%**

**- 50.0%**

**+ 65.6%**

Change in  
New Listings

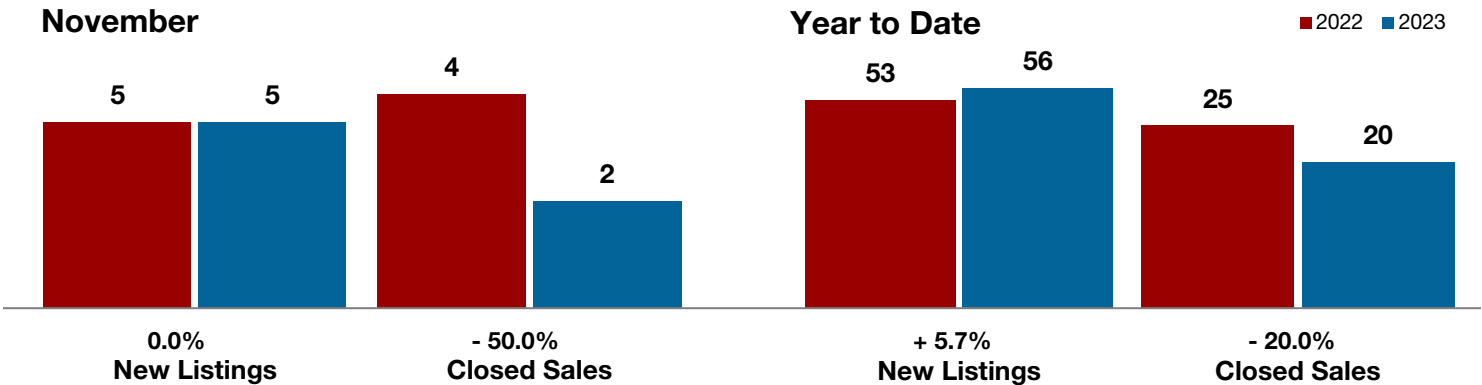
Change in  
Closed Sales

Change in  
Median Sales Price

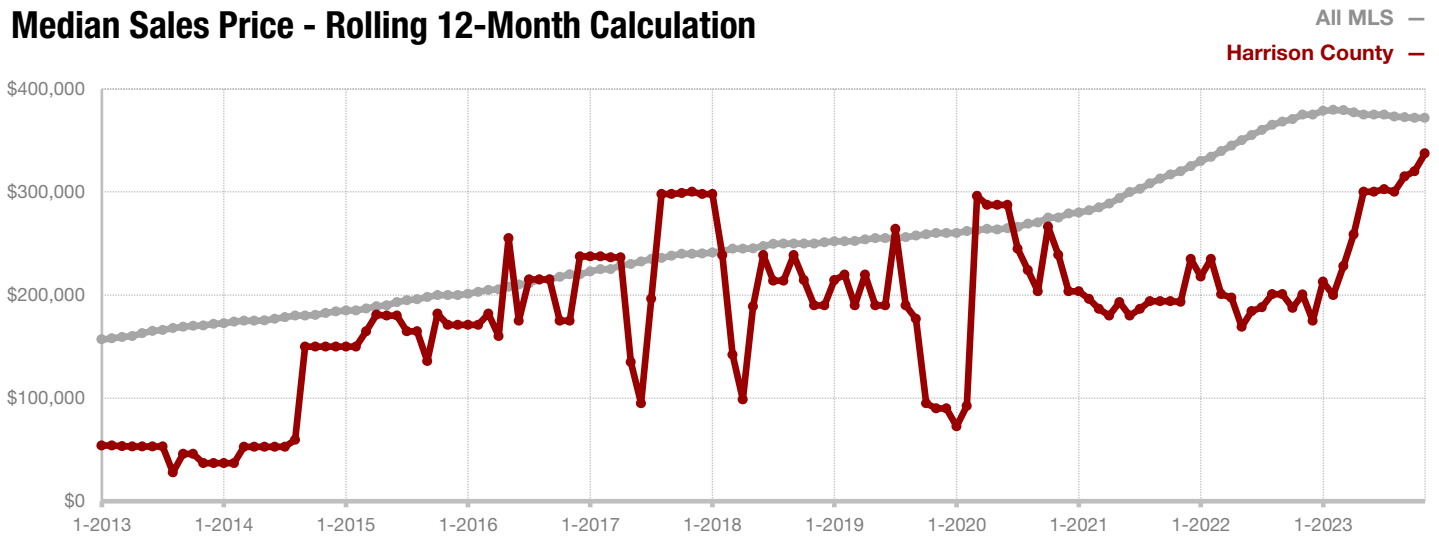
## Harrison County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	5	5	0.0%	53	56	+ 5.7%
Pending Sales	2	3	+ 50.0%	27	19	- 29.6%
Closed Sales	4	2	- 50.0%	25	20	- 20.0%
Average Sales Price*	\$271,875	<b>\$405,000</b>	+ 49.0%	\$255,496	<b>\$339,728</b>	+ 33.0%
Median Sales Price*	\$244,500	<b>\$405,000</b>	+ 65.6%	\$175,000	<b>\$337,450</b>	+ 92.8%
Percent of Original List Price Received*	99.6%	<b>91.1%</b>	- 8.5%	91.4%	<b>94.9%</b>	+ 3.8%
Days on Market Until Sale	45	<b>98</b>	+ 117.8%	79	<b>75</b>	- 5.1%
Inventory of Homes for Sale	23	<b>18</b>	- 21.7%	--	--	--
Months Supply of Inventory	9.0	<b>7.7</b>	- 11.1%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 21.2%**

**- 21.3%**

**+ 12.3%**

Change in  
New Listings

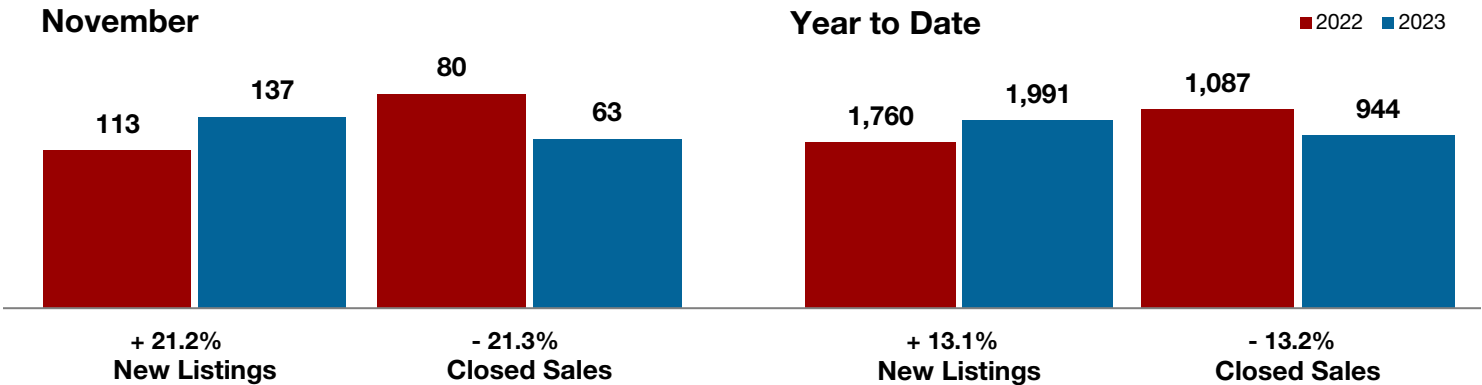
Change in  
Closed Sales

Change in  
Median Sales Price

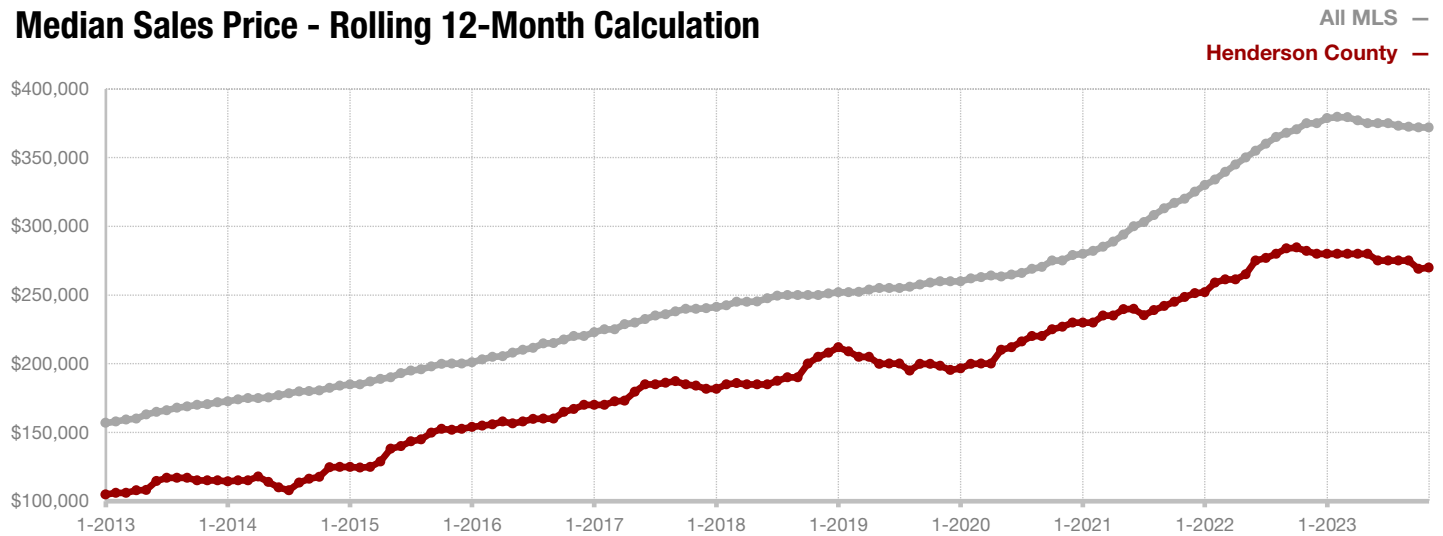
## Henderson County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	113	137	+ 21.2%	1,760	1,991	+ 13.1%
Pending Sales	70	42	- 40.0%	1,071	955	- 10.8%
Closed Sales	80	63	- 21.3%	1,087	944	- 13.2%
Average Sales Price*	\$304,003	\$383,660	+ 26.2%	\$431,428	\$418,136	- 3.1%
Median Sales Price*	\$235,990	\$265,000	+ 12.3%	\$285,000	\$275,000	- 3.5%
Percent of Original List Price Received*	93.7%	90.9%	- 3.0%	95.3%	92.1%	- 3.4%
Days on Market Until Sale	47	82	+ 74.5%	41	63	+ 53.7%
Inventory of Homes for Sale	546	668	+ 22.3%	--	--	--
Months Supply of Inventory	5.8	7.9	+ 33.3%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**- 16.7%**

**0.0%**

**+ 12.5%**

Change in  
New Listings

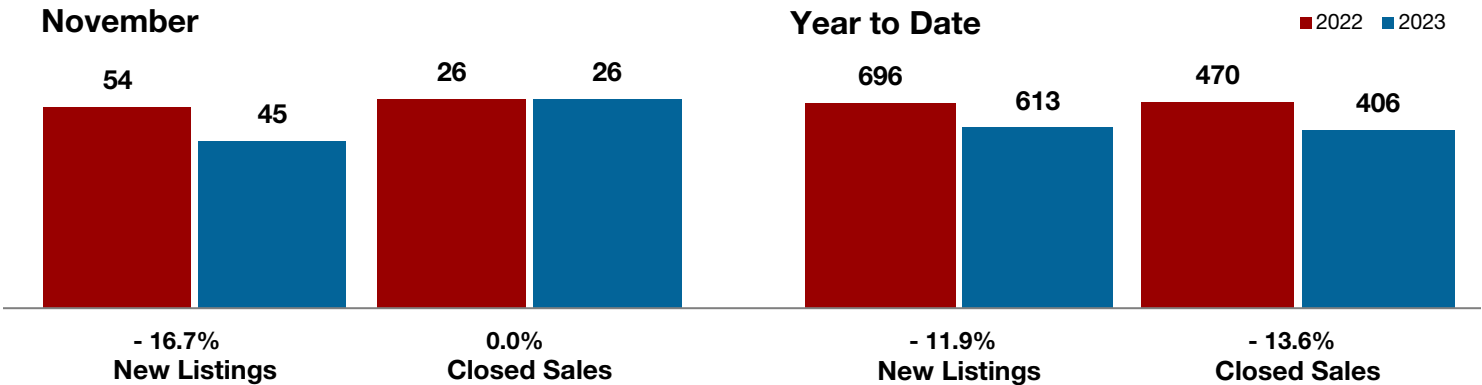
Change in  
Closed Sales

Change in  
Median Sales Price

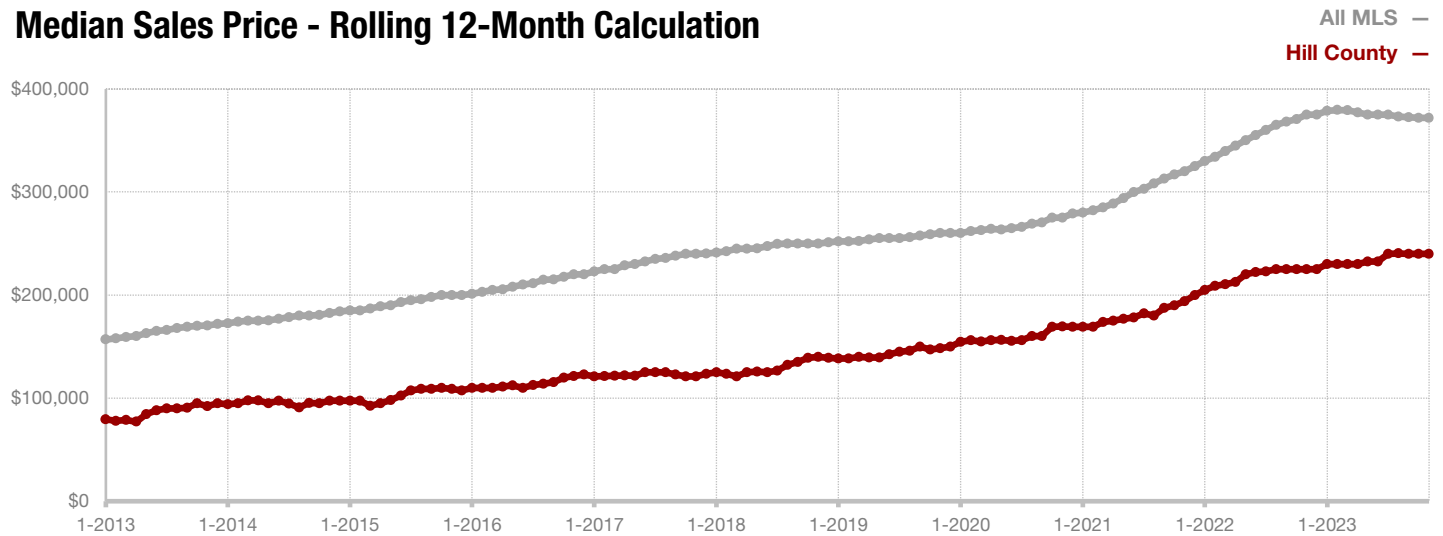
## Hill County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	54	45	- 16.7%	696	613	- 11.9%
Pending Sales	28	19	- 32.1%	456	410	- 10.1%
Closed Sales	26	26	0.0%	470	406	- 13.6%
Average Sales Price*	\$221,159	\$231,885	+ 4.8%	\$268,238	\$276,855	+ 3.2%
Median Sales Price*	\$197,750	\$222,500	+ 12.5%	\$225,000	\$235,000	+ 4.4%
Percent of Original List Price Received*	91.6%	87.2%	- 4.8%	95.9%	92.0%	- 4.1%
Days on Market Until Sale	41	71	+ 73.2%	38	64	+ 68.4%
Inventory of Homes for Sale	201	171	- 14.9%	--	--	--
Months Supply of Inventory	4.9	4.8	0.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



### Median Sales Price - Rolling 12-Month Calculation





# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 12.6%**

**- 20.0%**

**+ 3.7%**

Change in  
New Listings

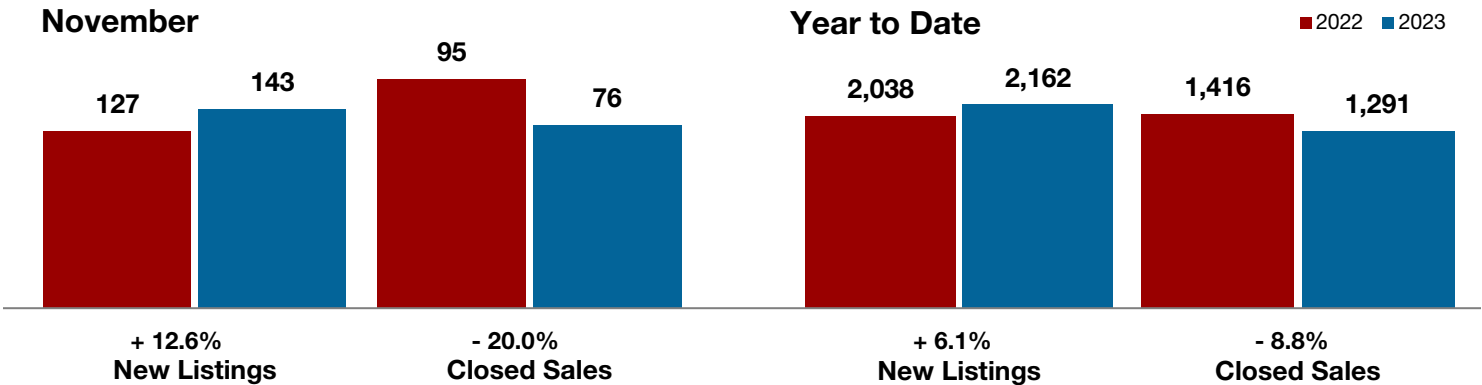
Change in  
Closed Sales

Change in  
Median Sales Price

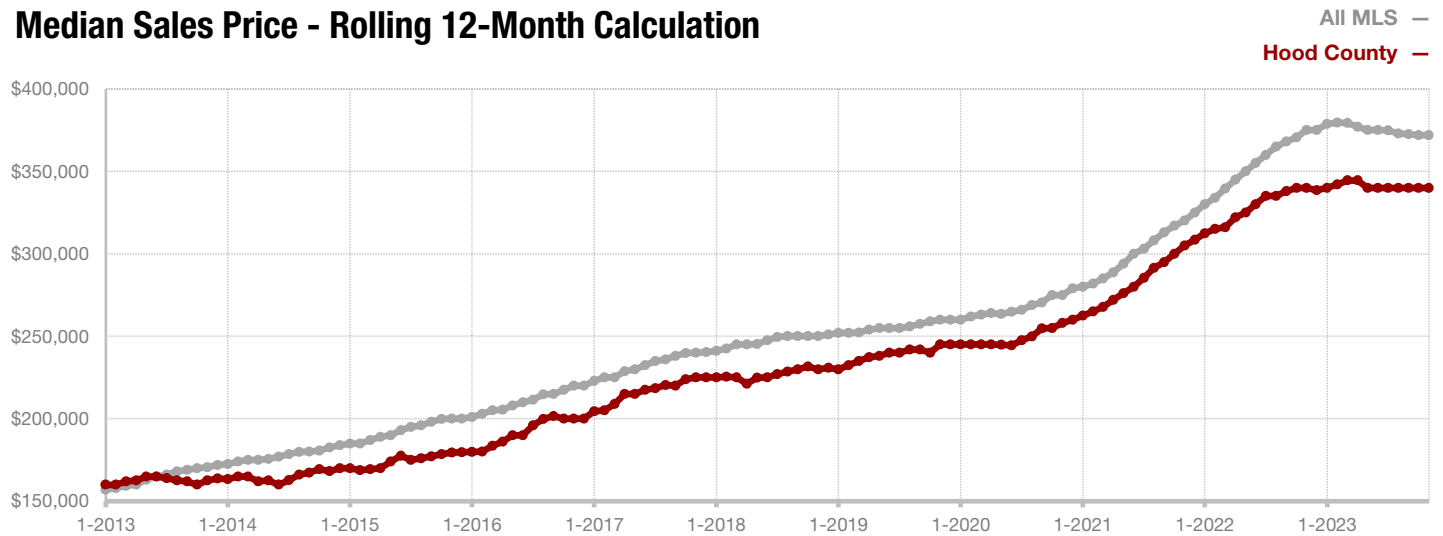
## Hood County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	127	143	+ 12.6%	2,038	2,162	+ 6.1%
Pending Sales	99	63	- 36.4%	1,381	1,286	- 6.9%
Closed Sales	95	76	- 20.0%	1,416	1,291	- 8.8%
Average Sales Price*	\$384,374	\$385,761	+ 0.4%	\$414,791	\$432,735	+ 4.3%
Median Sales Price*	\$321,000	\$333,000	+ 3.7%	\$343,000	\$345,000	+ 0.6%
Percent of Original List Price Received*	92.8%	93.6%	+ 0.9%	96.8%	94.1%	- 2.8%
Days on Market Until Sale	51	60	+ 17.6%	34	59	+ 73.5%
Inventory of Homes for Sale	454	570	+ 25.6%	--	--	--
Months Supply of Inventory	3.6	5.0	+ 25.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**- 39.5%**

**- 19.0%**

**+ 16.3%**

Change in  
New Listings

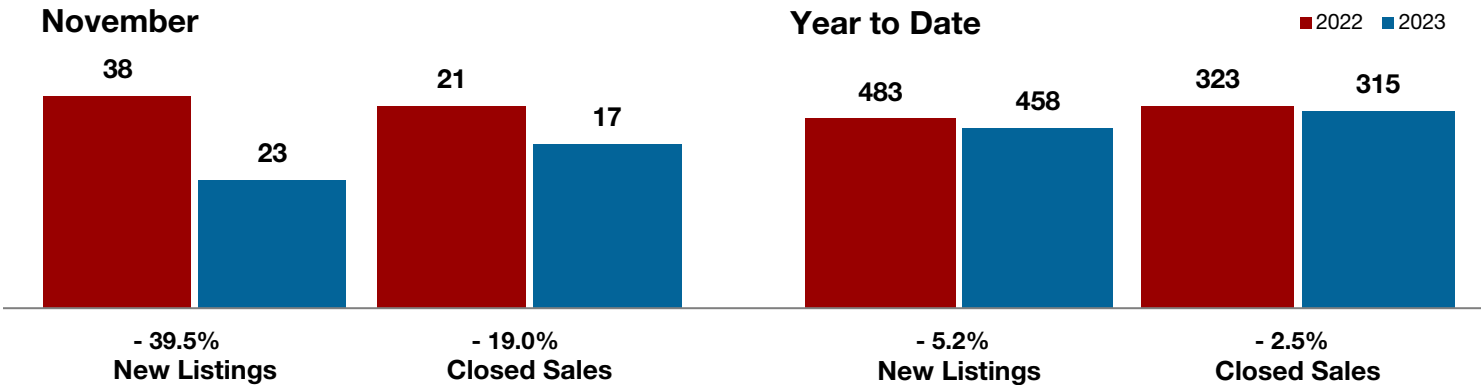
Change in  
Closed Sales

Change in  
Median Sales Price

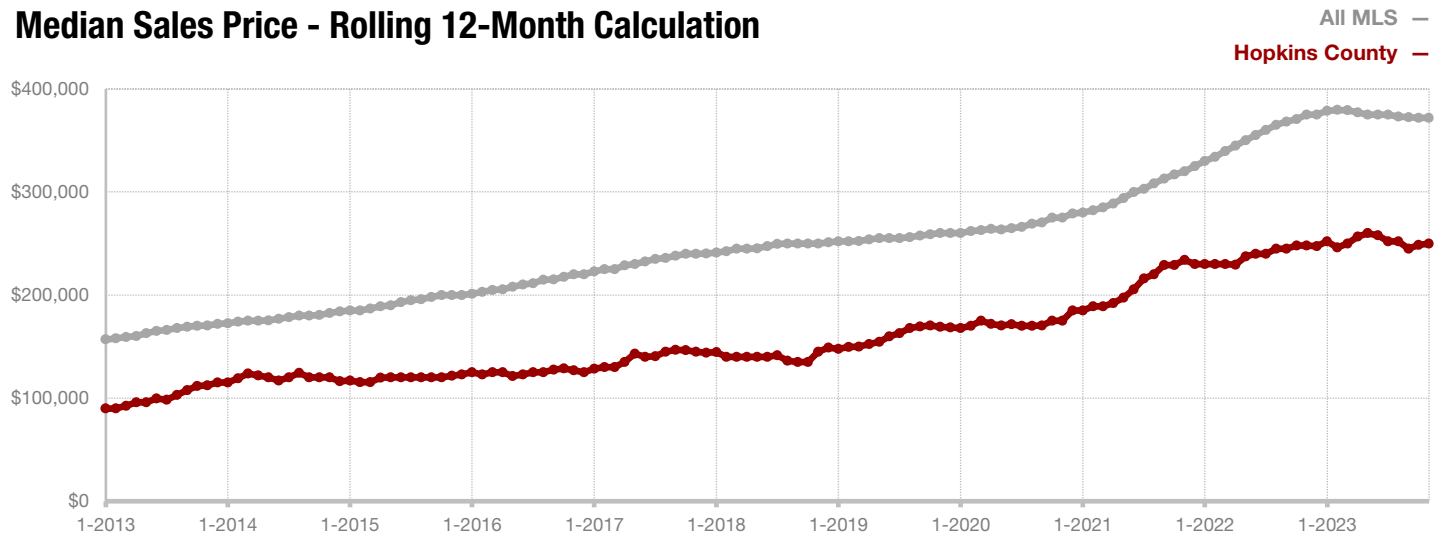
## Hopkins County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	38	23	- 39.5%	483	458	- 5.2%
Pending Sales	15	15	0.0%	306	311	+ 1.6%
Closed Sales	21	17	- 19.0%	323	315	- 2.5%
Average Sales Price*	\$280,877	\$365,927	+ 30.3%	\$300,398	\$301,302	+ 0.3%
Median Sales Price*	\$245,000	\$285,000	+ 16.3%	\$249,950	\$252,000	+ 0.8%
Percent of Original List Price Received*	88.5%	93.7%	+ 5.9%	96.8%	92.8%	- 4.1%
Days on Market Until Sale	60	59	- 1.7%	31	58	+ 87.1%
Inventory of Homes for Sale	137	120	- 12.4%	--	--	--
Months Supply of Inventory	5.0	4.3	- 20.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



### Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 31.6%**

**- 17.2%**

**- 7.8%**

Change in  
New Listings

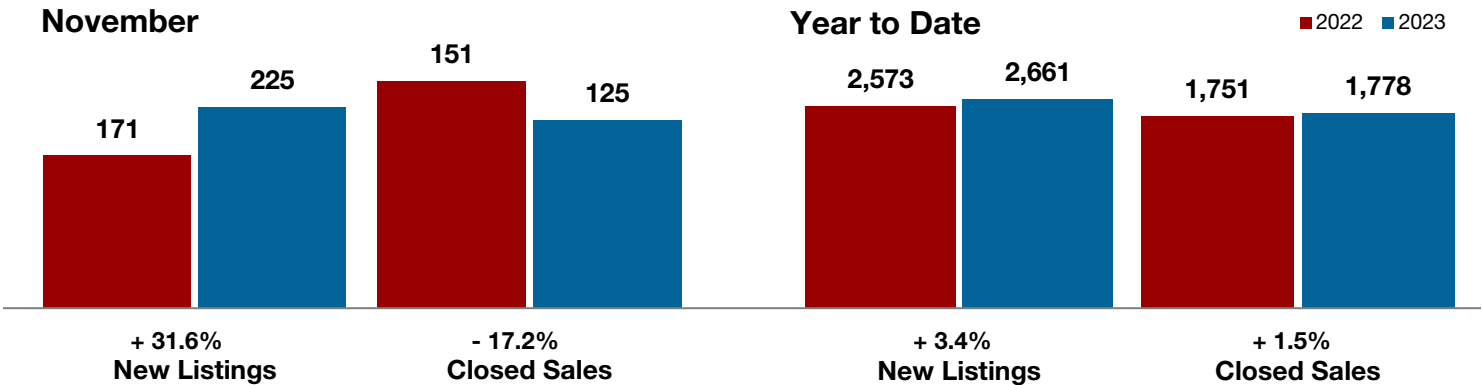
Change in  
Closed Sales

Change in  
Median Sales Price

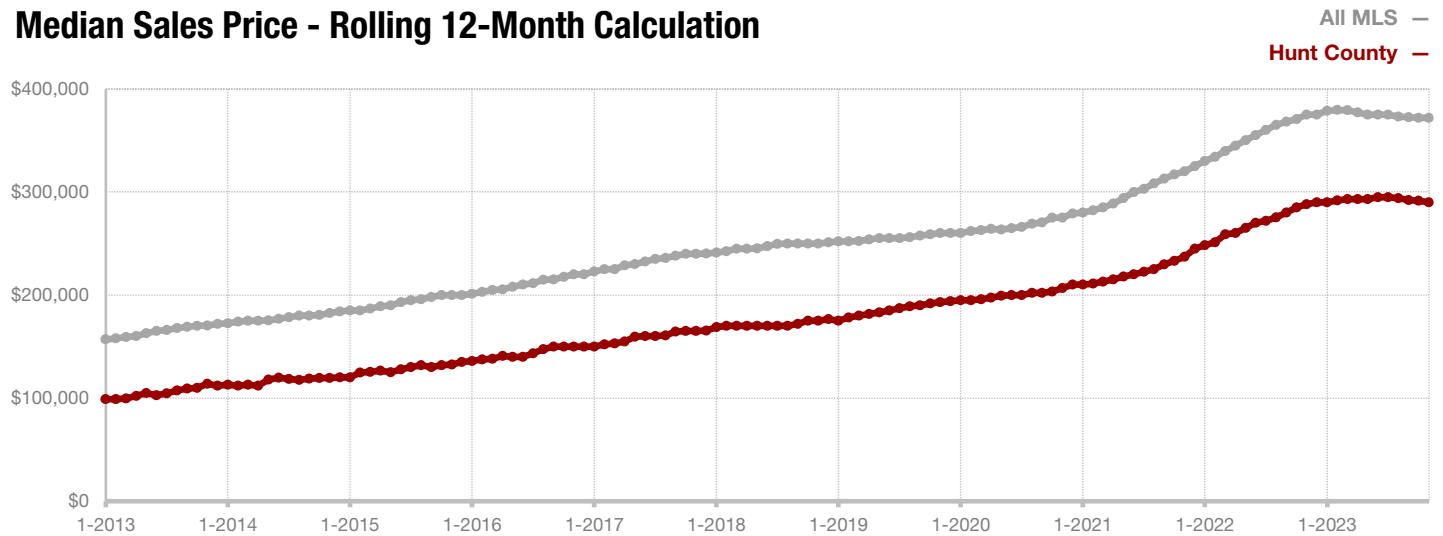
## Hunt County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	171	225	+ 31.6%	2,573	2,661	+ 3.4%
Pending Sales	128	118	- 7.8%	1,724	1,800	+ 4.4%
Closed Sales	151	125	- 17.2%	1,751	1,778	+ 1.5%
Average Sales Price*	\$316,253	\$285,941	- 9.6%	\$326,002	\$324,659	- 0.4%
Median Sales Price*	\$298,000	\$274,900	- 7.8%	\$288,909	\$290,000	+ 0.4%
Percent of Original List Price Received*	93.4%	91.9%	- 1.6%	98.1%	94.2%	- 4.0%
Days on Market Until Sale	42	62	+ 47.6%	31	58	+ 87.1%
Inventory of Homes for Sale	670	727	+ 8.5%	--	--	--
Months Supply of Inventory	4.3	4.5	+ 25.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 75.0%**

**+ 25.0%**

**- 4.3%**

Change in  
New Listings

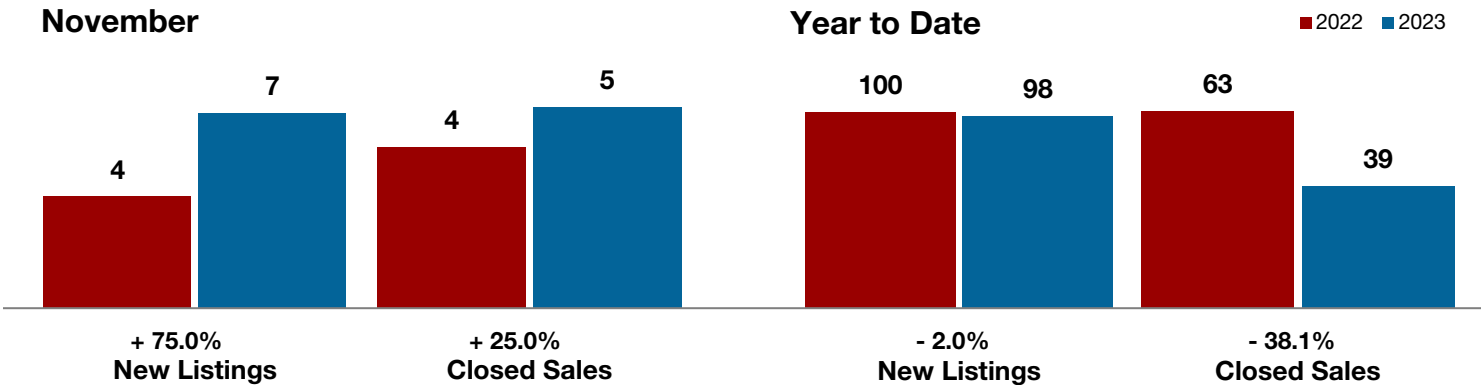
Change in  
Closed Sales

Change in  
Median Sales Price

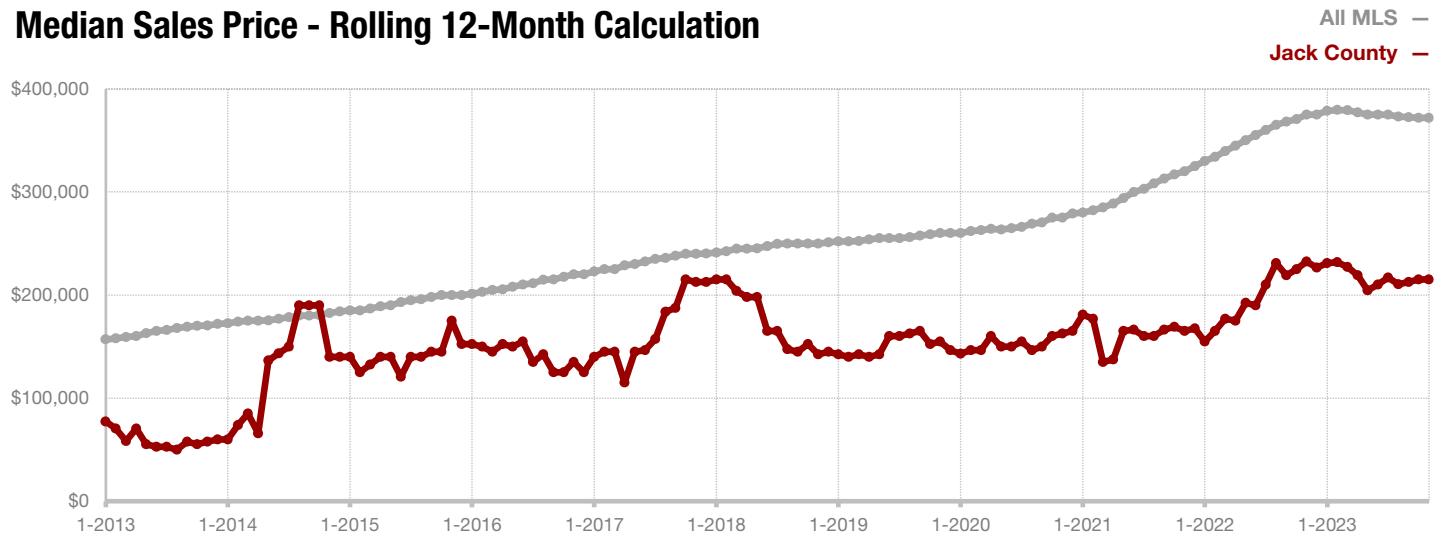
## Jack County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	4	7	+ 75.0%	100	98	- 2.0%
Pending Sales	2	3	+ 50.0%	63	44	- 30.2%
Closed Sales	4	5	+ 25.0%	63	39	- 38.1%
Average Sales Price*	\$191,500	<b>\$702,900</b>	+ 267.0%	\$325,050	<b>\$432,871</b>	+ 33.2%
Median Sales Price*	\$230,000	<b>\$220,000</b>	- 4.3%	\$232,600	<b>\$219,000</b>	- 5.8%
Percent of Original List Price Received*	83.7%	<b>94.4%</b>	+ 12.8%	91.3%	<b>88.9%</b>	- 2.6%
Days on Market Until Sale	102	<b>46</b>	- 54.9%	67	<b>81</b>	+ 20.9%
Inventory of Homes for Sale	39	<b>44</b>	+ 12.8%	--	--	--
Months Supply of Inventory	7.0	<b>11.5</b>	+ 71.4%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



### Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**- 1.5%**

**- 17.0%**

**- 4.2%**

Change in  
New Listings

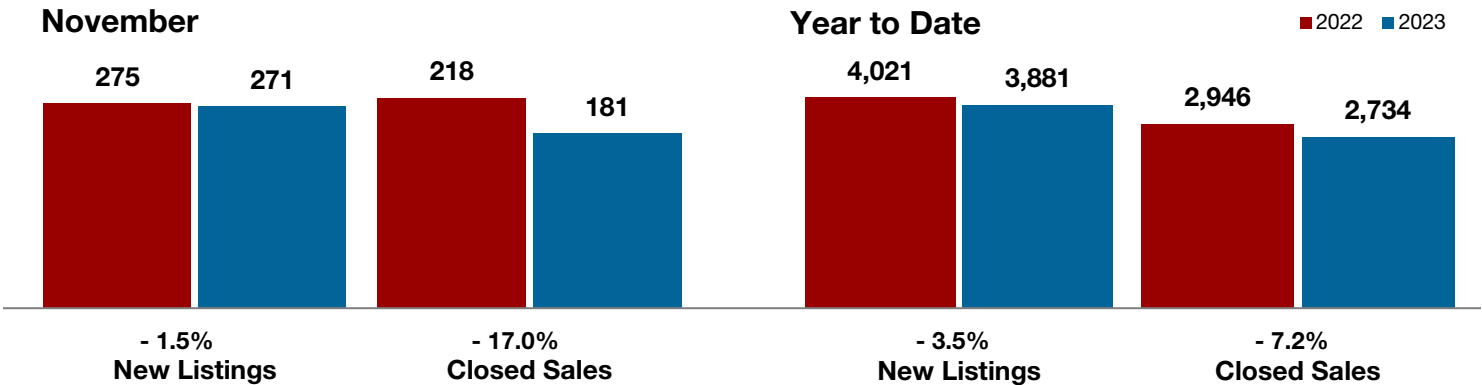
Change in  
Closed Sales

Change in  
Median Sales Price

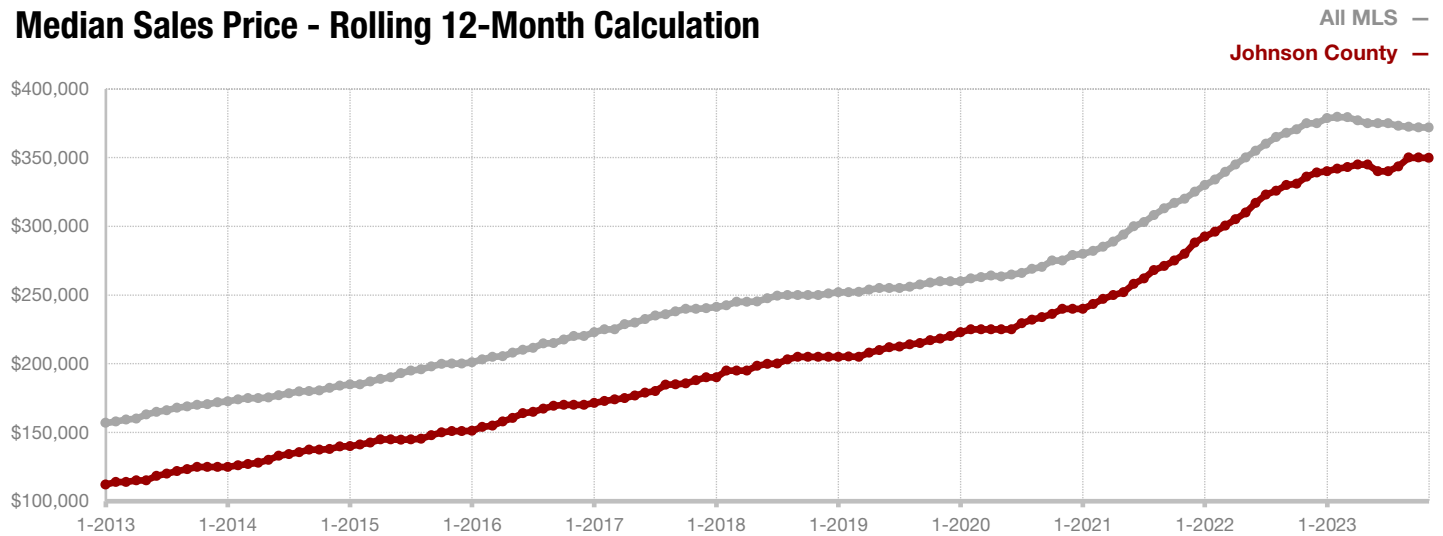
## Johnson County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	275	271	- 1.5%	4,021	3,881	- 3.5%
Pending Sales	191	199	+ 4.2%	2,872	2,769	- 3.6%
Closed Sales	218	181	- 17.0%	2,946	2,734	- 7.2%
Average Sales Price*	\$362,105	<b>\$362,776</b>	+ 0.2%	\$377,473	<b>\$382,853</b>	+ 1.4%
Median Sales Price*	\$349,000	<b>\$334,450</b>	- 4.2%	\$339,000	<b>\$349,995</b>	+ 3.2%
Percent of Original List Price Received*	94.7%	<b>94.9%</b>	+ 0.2%	99.1%	<b>95.1%</b>	- 4.0%
Days on Market Until Sale	52	<b>64</b>	+ 23.1%	29	<b>60</b>	+ 106.9%
Inventory of Homes for Sale	931	<b>968</b>	+ 4.0%	--	--	--
Months Supply of Inventory	3.6	<b>4.0</b>	0.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**- 56.5%**

**- 33.3%**

**+ 204.5%**

Change in  
New Listings

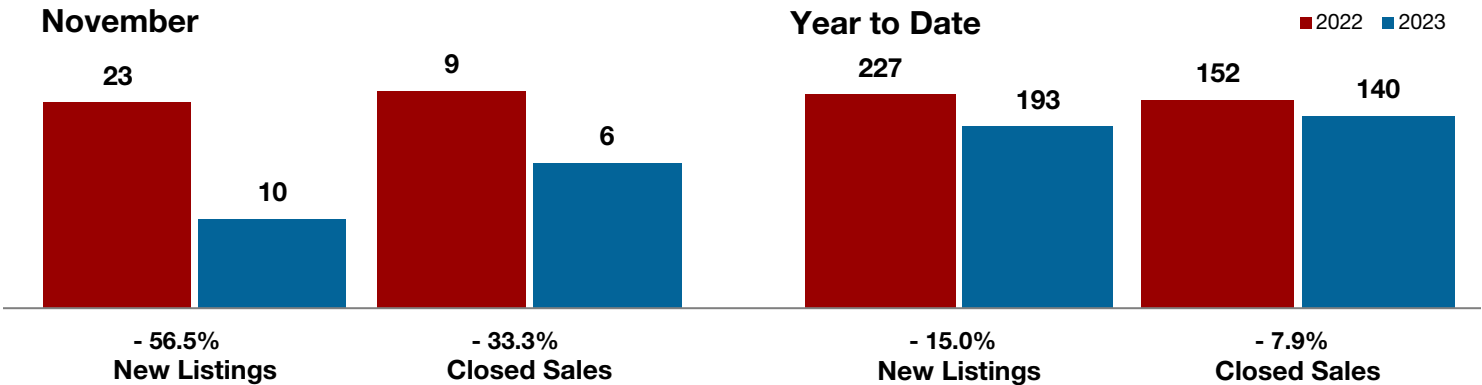
Change in  
Closed Sales

Change in  
Median Sales Price

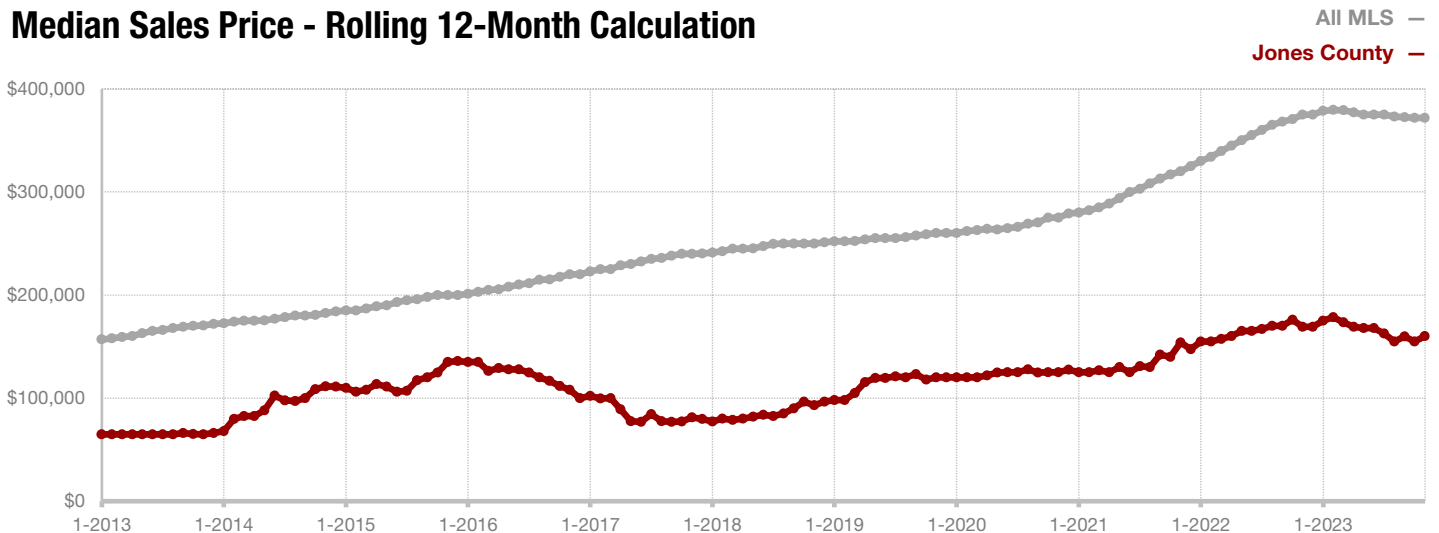
## Jones County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	23	10	- 56.5%	227	193	- 15.0%
Pending Sales	5	7	+ 40.0%	150	138	- 8.0%
Closed Sales	9	6	- 33.3%	152	140	- 7.9%
Average Sales Price*	\$146,544	<b>\$229,500</b>	+ 56.6%	\$192,727	<b>\$193,530</b>	+ 0.4%
Median Sales Price*	\$78,500	<b>\$239,000</b>	+ 204.5%	\$169,125	<b>\$160,000</b>	- 5.4%
Percent of Original List Price Received*	86.6%	<b>89.5%</b>	+ 3.3%	93.3%	<b>92.4%</b>	- 1.0%
Days on Market Until Sale	32	<b>65</b>	+ 103.1%	43	<b>67</b>	+ 55.8%
Inventory of Homes for Sale	66	<b>51</b>	- 22.7%	--	--	--
Months Supply of Inventory	5.0	<b>4.1</b>	- 20.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 4.2%**

**- 19.0%**

**- 5.3%**

Change in  
New Listings

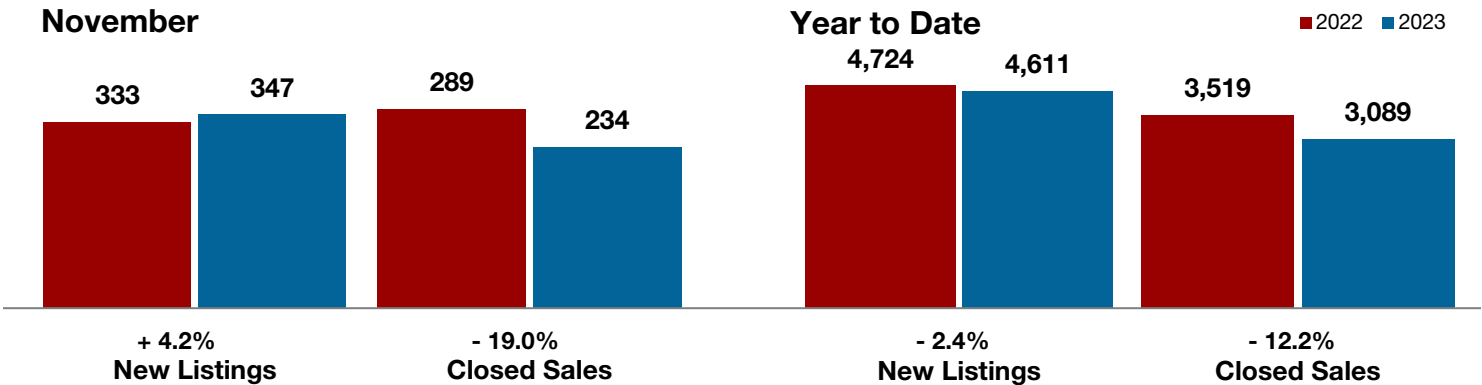
Change in  
Closed Sales

Change in  
Median Sales Price

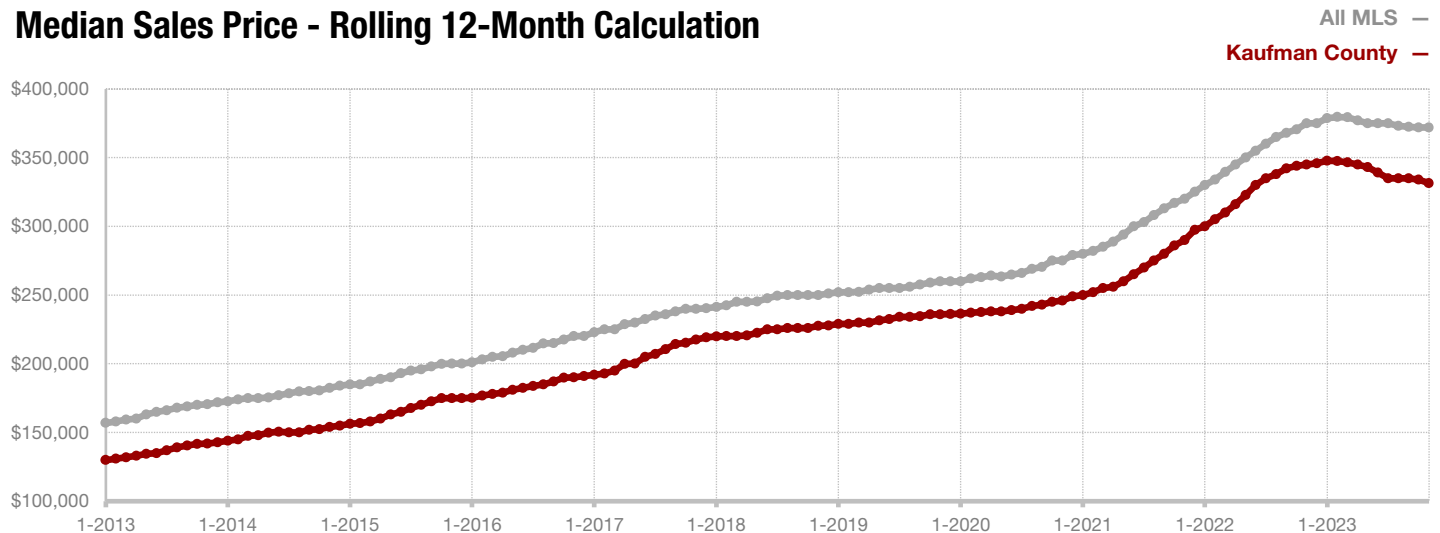
## Kaufman County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	333	<b>347</b>	+ 4.2%	4,724	<b>4,611</b>	- 2.4%
Pending Sales	231	<b>238</b>	+ 3.0%	3,315	<b>3,164</b>	- 4.6%
Closed Sales	289	<b>234</b>	- 19.0%	3,519	<b>3,089</b>	- 12.2%
Average Sales Price*	\$374,768	<b>\$356,625</b>	- 4.8%	\$369,725	<b>\$356,397</b>	- 3.6%
Median Sales Price*	\$337,902	<b>\$320,000</b>	- 5.3%	\$346,970	<b>\$330,990</b>	- 4.6%
Percent of Original List Price Received*	93.5%	<b>92.9%</b>	- 0.6%	99.3%	<b>94.5%</b>	- 4.8%
Days on Market Until Sale	56	<b>56</b>	0.0%	35	<b>65</b>	+ 85.7%
Inventory of Homes for Sale	1,196	<b>1,241</b>	+ 3.8%	--	--	--
Months Supply of Inventory	4.0	<b>4.4</b>	0.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



### Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 29.3%**

**+ 82.4%**

**- 13.4%**

Change in  
New Listings

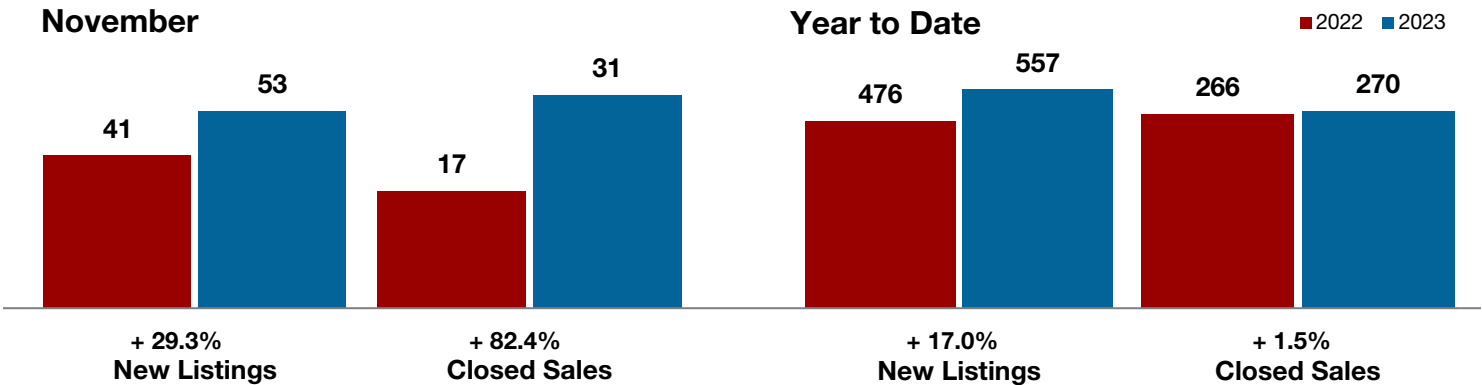
Change in  
Closed Sales

Change in  
Median Sales Price

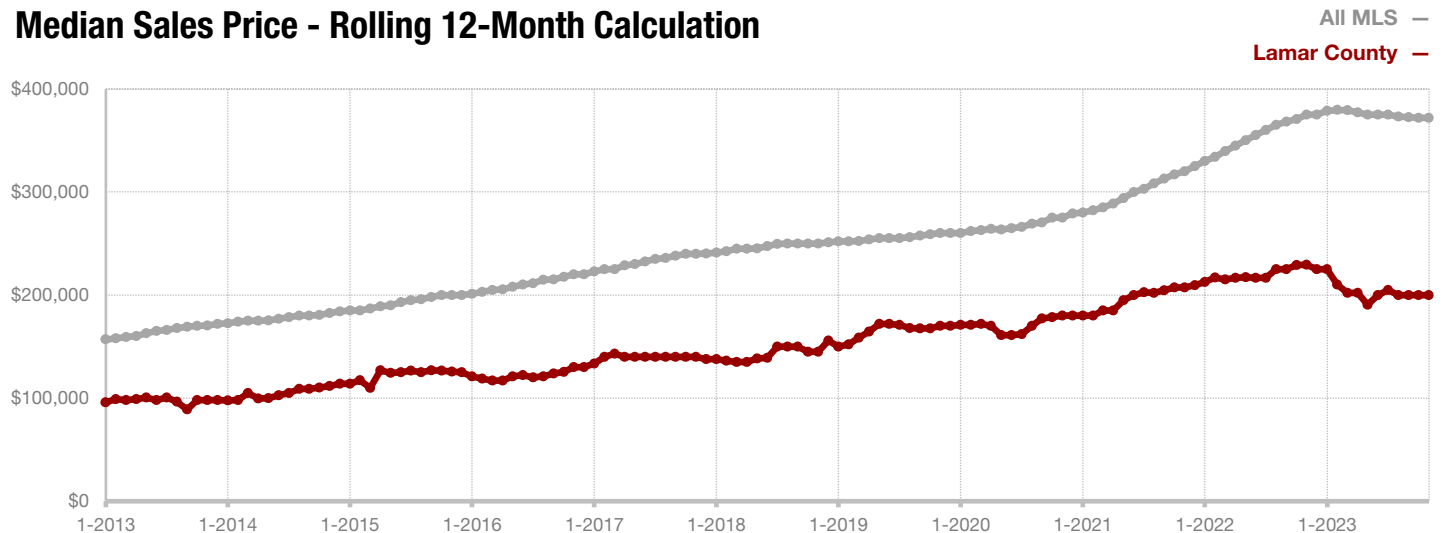
## Lamar County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	41	53	+ 29.3%	476	557	+ 17.0%
Pending Sales	25	25	0.0%	272	285	+ 4.8%
Closed Sales	17	31	+ 82.4%	266	270	+ 1.5%
Average Sales Price*	\$223,206	<b>\$246,180</b>	+ 10.3%	\$274,634	<b>\$244,802</b>	- 10.9%
Median Sales Price*	\$234,500	<b>\$203,000</b>	- 13.4%	\$230,000	<b>\$205,000</b>	- 10.9%
Percent of Original List Price Received*	91.6%	91.7%	+ 0.1%	93.9%	91.5%	- 2.6%
Days on Market Until Sale	47	45	- 4.3%	39	65	+ 66.7%
Inventory of Homes for Sale	162	206	+ 27.2%	--	--	--
Months Supply of Inventory	6.8	8.1	+ 14.3%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation





# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 150.0%**

**0.0%**

**+ 30.1%**

Change in  
New Listings

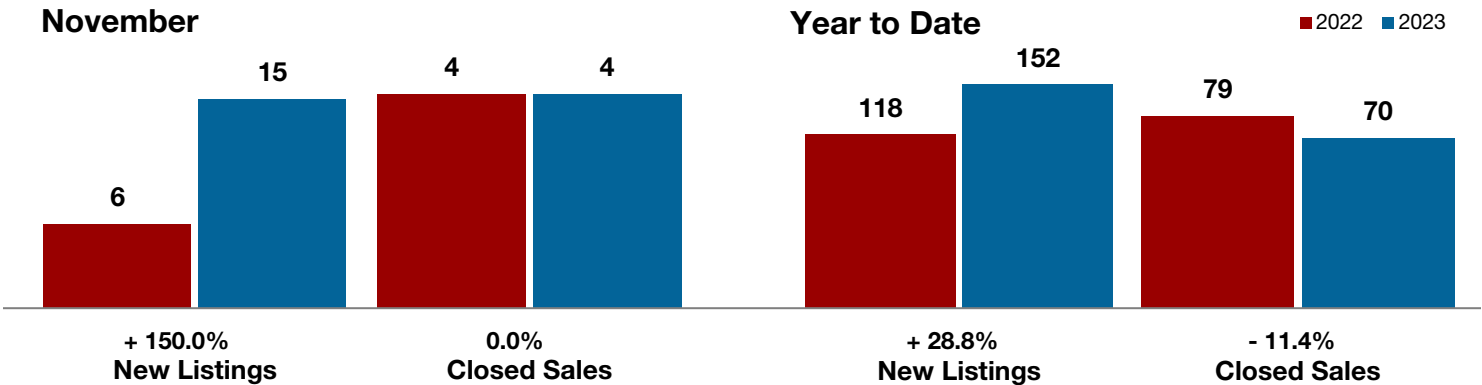
Change in  
Closed Sales

Change in  
Median Sales Price

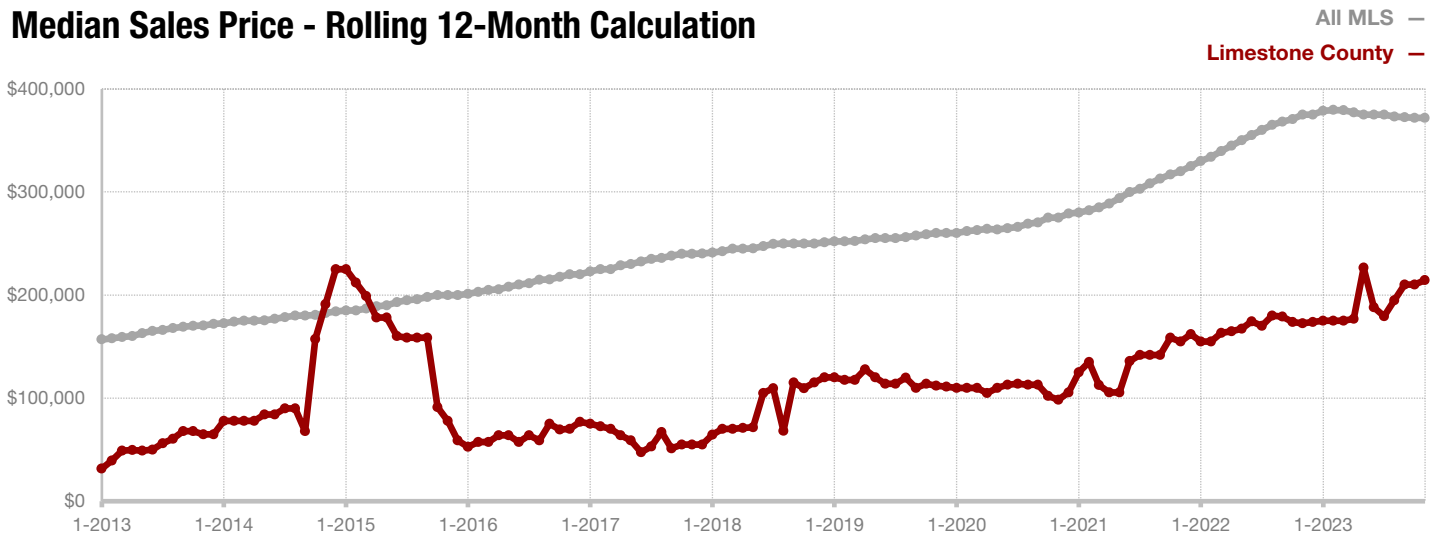
## Limestone County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	6	15	+ 150.0%	118	152	+ 28.8%
Pending Sales	3	8	+ 166.7%	71	76	+ 7.0%
Closed Sales	4	4	0.0%	79	70	- 11.4%
Average Sales Price*	\$216,500	<b>\$278,750</b>	+ 28.8%	\$251,712	<b>\$277,560</b>	+ 10.3%
Median Sales Price*	\$148,000	<b>\$192,500</b>	+ 30.1%	\$172,700	<b>\$222,250</b>	+ 28.7%
Percent of Original List Price Received*	91.1%	<b>84.6%</b>	- 7.1%	93.8%	<b>86.6%</b>	- 7.7%
Days on Market Until Sale	26	90	+ 246.2%	66	96	+ 45.5%
Inventory of Homes for Sale	44	53	+ 20.5%	--	--	--
Months Supply of Inventory	6.8	7.8	+ 14.3%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 156.3%**

**+ 17.6%**

**+ 20.3%**

Change in  
New Listings

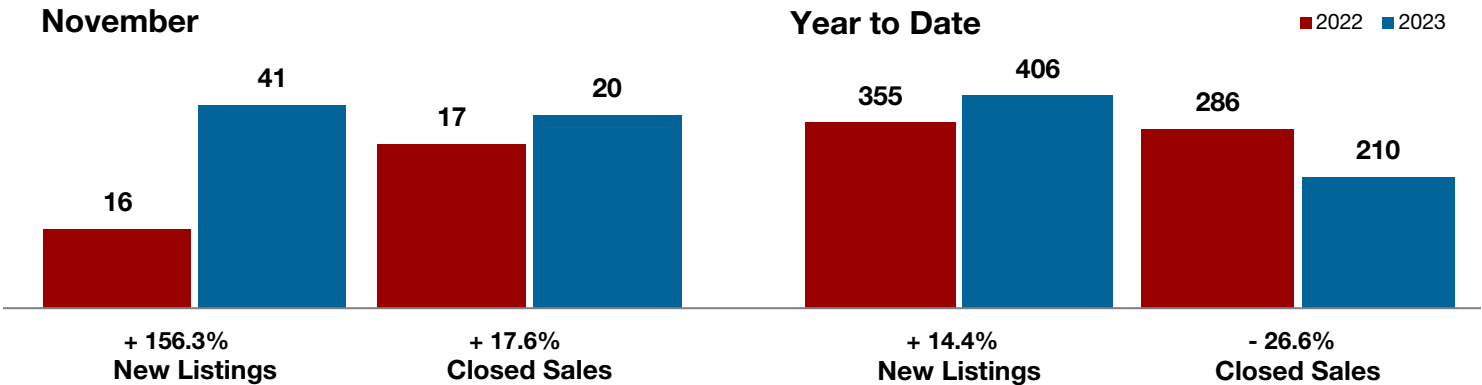
Change in  
Closed Sales

Change in  
Median Sales Price

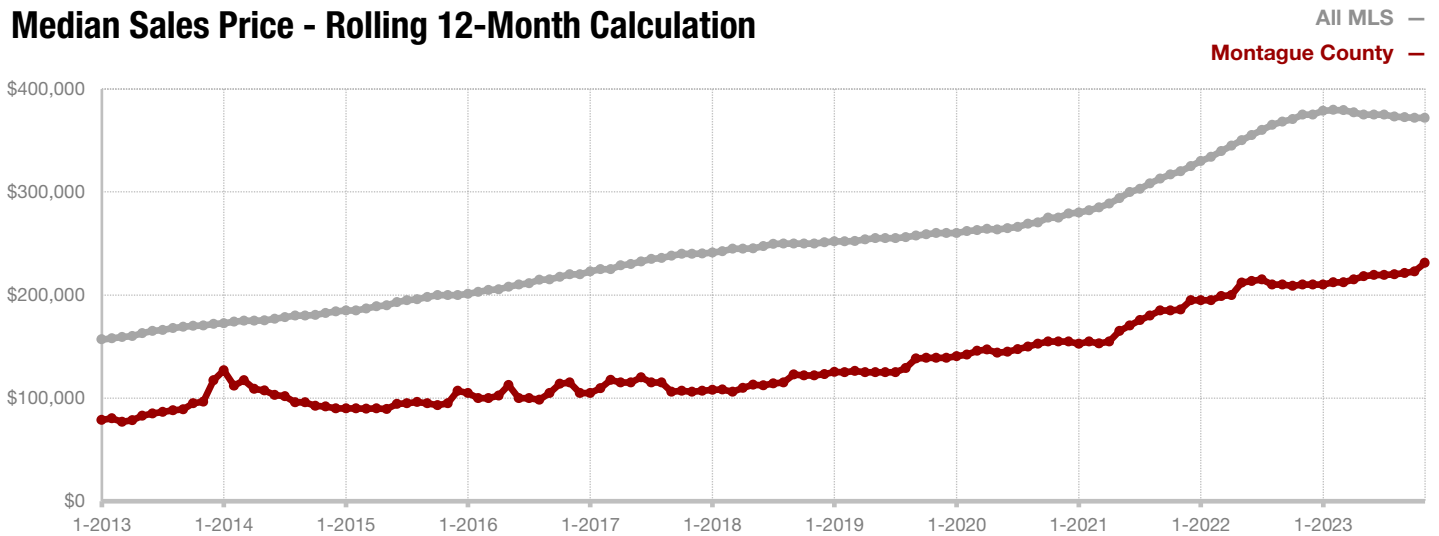
## Montague County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	16	41	+ 156.3%	355	406	+ 14.4%
Pending Sales	8	14	+ 75.0%	265	220	- 17.0%
Closed Sales	17	20	+ 17.6%	286	210	- 26.6%
Average Sales Price*	\$308,969	<b>\$352,993</b>	+ 14.2%	\$296,654	<b>\$325,062</b>	+ 9.6%
Median Sales Price*	\$219,400	<b>\$264,000</b>	+ 20.3%	\$210,000	<b>\$232,500</b>	+ 10.7%
Percent of Original List Price Received*	96.3%	<b>93.6%</b>	- 2.8%	94.9%	<b>91.8%</b>	- 3.3%
Days on Market Until Sale	54	<b>86</b>	+ 59.3%	43	<b>66</b>	+ 53.5%
Inventory of Homes for Sale	85	<b>142</b>	+ 67.1%	--	--	--
Months Supply of Inventory	3.5	<b>7.5</b>	+ 100.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



### Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 56.4%**

**- 22.0%**

**+ 17.4%**

Change in  
New Listings

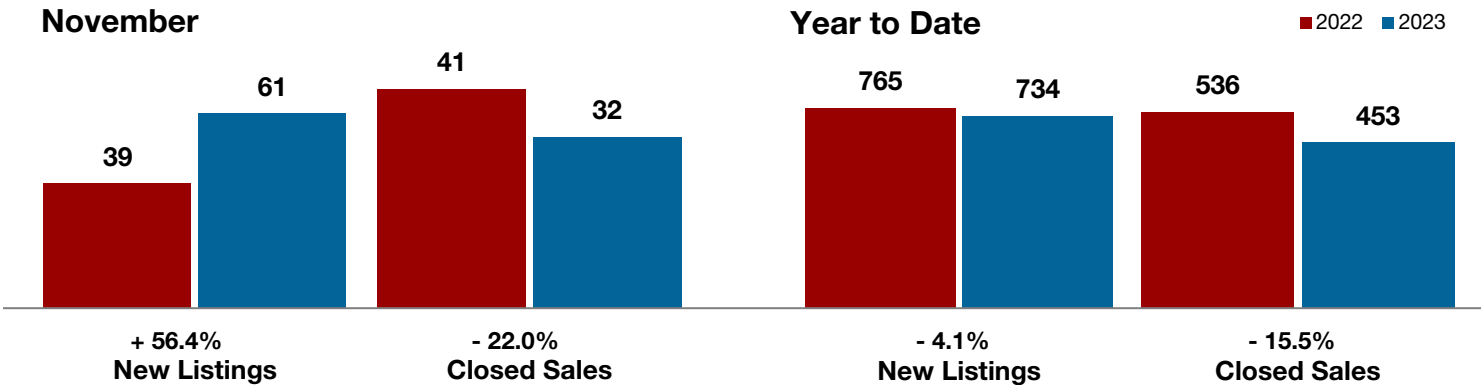
Change in  
Closed Sales

Change in  
Median Sales Price

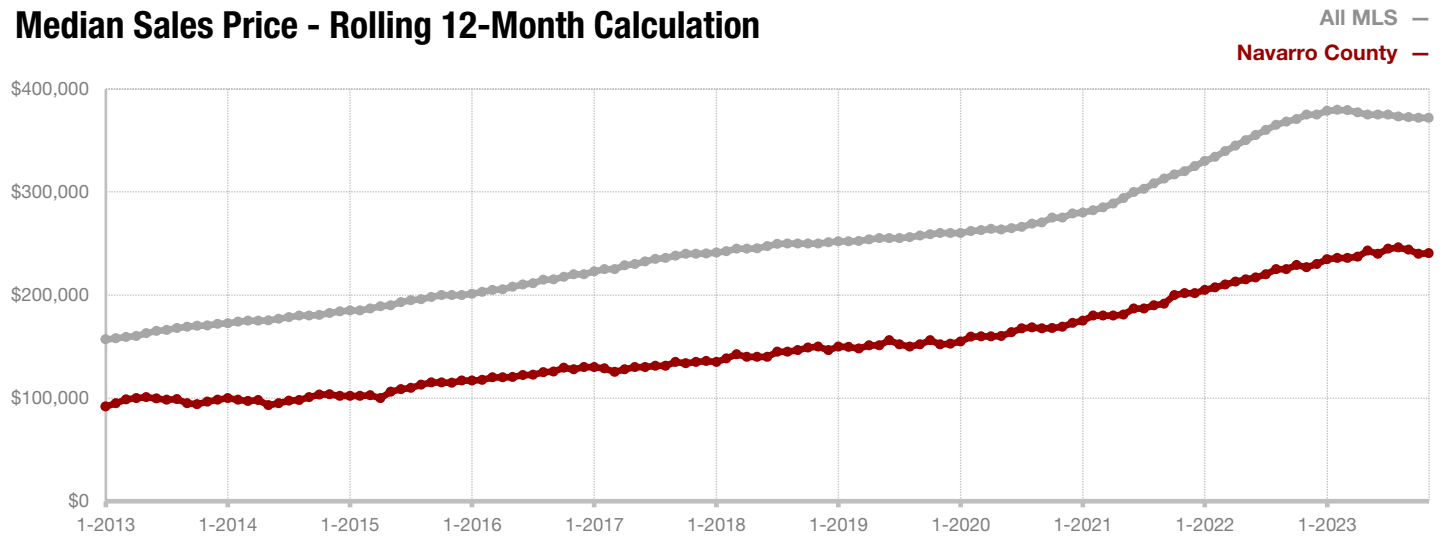
## Navarro County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	39	61	+ 56.4%	765	734	- 4.1%
Pending Sales	28	30	+ 7.1%	525	459	- 12.6%
Closed Sales	41	32	- 22.0%	536	453	- 15.5%
Average Sales Price*	\$241,790	<b>\$324,021</b>	+ 34.0%	\$322,726	<b>\$337,376</b>	+ 4.5%
Median Sales Price*	\$210,000	<b>\$246,500</b>	+ 17.4%	\$239,495	<b>\$249,990</b>	+ 4.4%
Percent of Original List Price Received*	92.3%	91.5%	- 0.9%	96.6%	92.6%	- 4.1%
Days on Market Until Sale	59	54	- 8.5%	37	68	+ 83.8%
Inventory of Homes for Sale	193	209	+ 8.3%	--	--	--
Months Supply of Inventory	4.1	5.1	+ 25.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



### Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



## Nolan County

0.0%

Change in  
New Listings

0.0%

Change in  
Closed Sales

--

Change in  
Median Sales Price

### November

### Year to Date

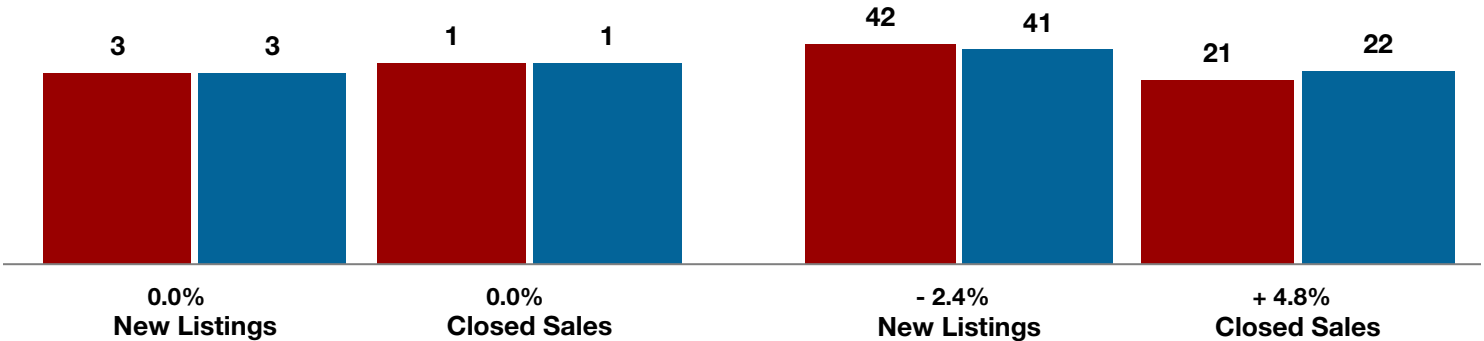
	2022	2023	+ / -	2022	2023	+ / -
New Listings	3	3	0.0%	42	41	- 2.4%
Pending Sales	3	1	- 66.7%	23	19	- 17.4%
Closed Sales	1	1	0.0%	21	22	+ 4.8%
Average Sales Price*	--	\$93,000	--	\$267,295	\$177,386	- 33.6%
Median Sales Price*	--	\$93,000	--	\$166,950	\$159,900	- 4.2%
Percent of Original List Price Received*	--	62.0%	--	91.0%	94.7%	+ 4.1%
Days on Market Until Sale	84	50	- 40.5%	58	68	+ 17.2%
Inventory of Homes for Sale	17	22	+ 29.4%	--	--	--
Months Supply of Inventory	8.2	9.6	+ 25.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### November

### Year to Date

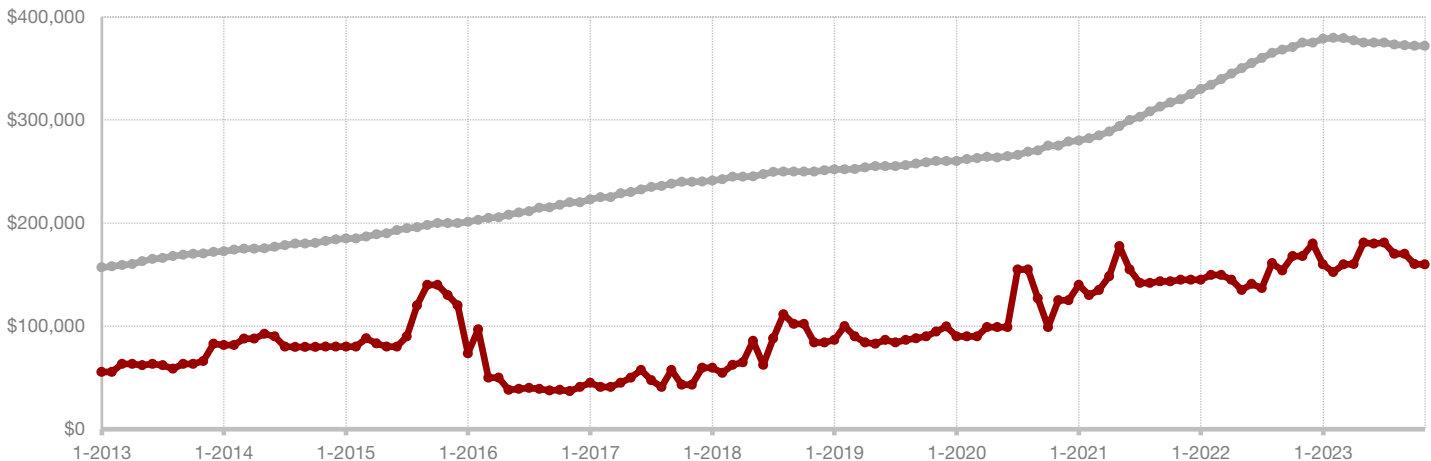
■ 2022 ■ 2023



### Median Sales Price - Rolling 12-Month Calculation

All MLS —

Nolan County —



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 18.2%**

**- 17.2%**

**- 17.8%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

## Palo Pinto County

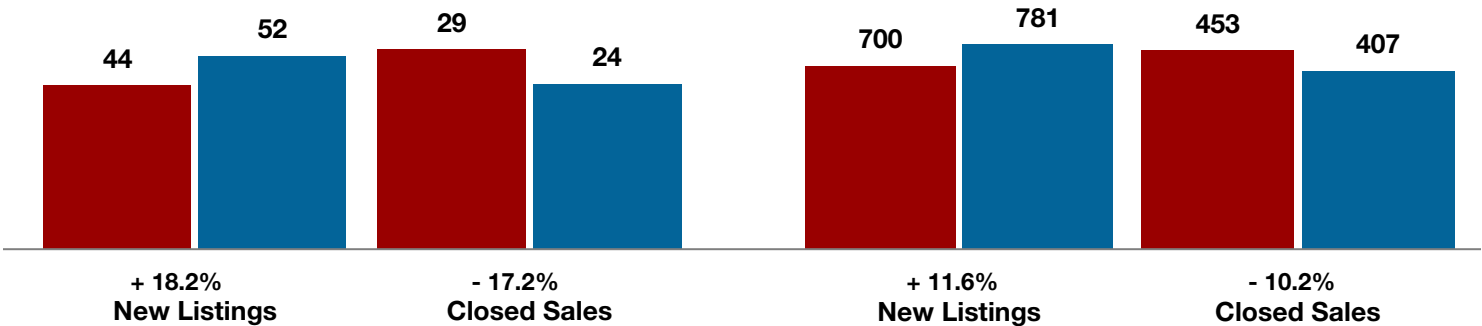
	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	44	<b>52</b>	+ 18.2%	700	<b>781</b>	+ 11.6%
Pending Sales	22	<b>14</b>	- 36.4%	443	<b>411</b>	- 7.2%
Closed Sales	29	<b>24</b>	- 17.2%	453	<b>407</b>	- 10.2%
Average Sales Price*	\$501,766	<b>\$461,729</b>	- 8.0%	\$470,739	<b>\$529,810</b>	+ 12.5%
Median Sales Price*	\$325,000	<b>\$267,000</b>	- 17.8%	\$275,000	<b>\$270,000</b>	- 1.8%
Percent of Original List Price Received*	89.0%	<b>91.3%</b>	+ 2.6%	93.6%	<b>91.2%</b>	- 2.6%
Days on Market Until Sale	65	<b>87</b>	+ 33.8%	49	<b>75</b>	+ 53.1%
Inventory of Homes for Sale	212	<b>274</b>	+ 29.2%	--	--	--
Months Supply of Inventory	5.2	<b>7.7</b>	+ 60.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### November

### Year to Date

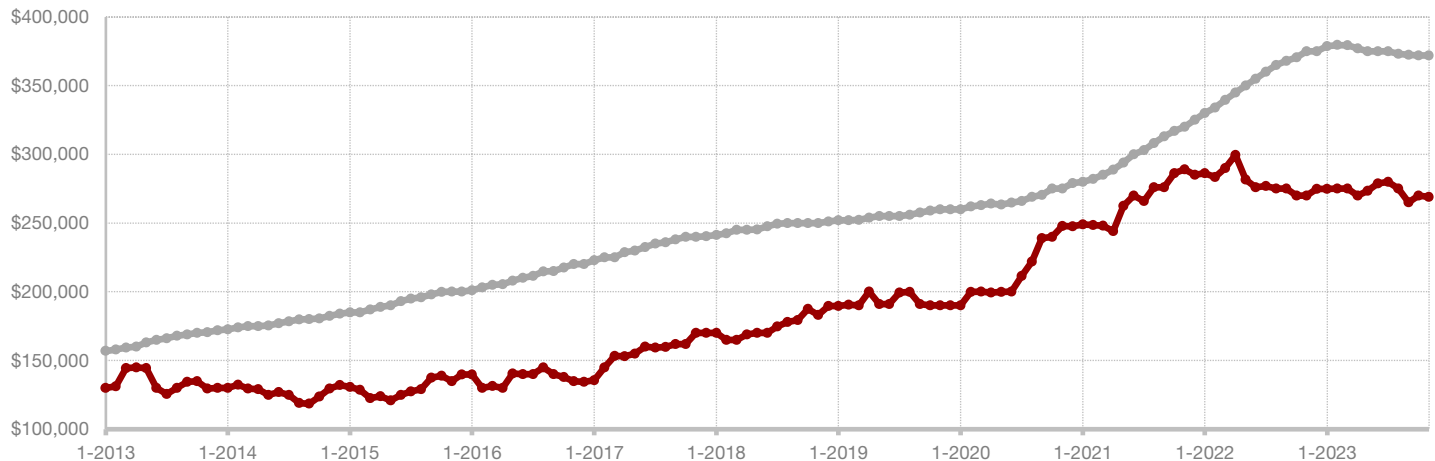
■ 2022 ■ 2023



### Median Sales Price - Rolling 12-Month Calculation

All MLS —

Palo Pinto County —



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 17.9%**

**- 24.2%**

**+ 3.3%**

Change in  
New Listings

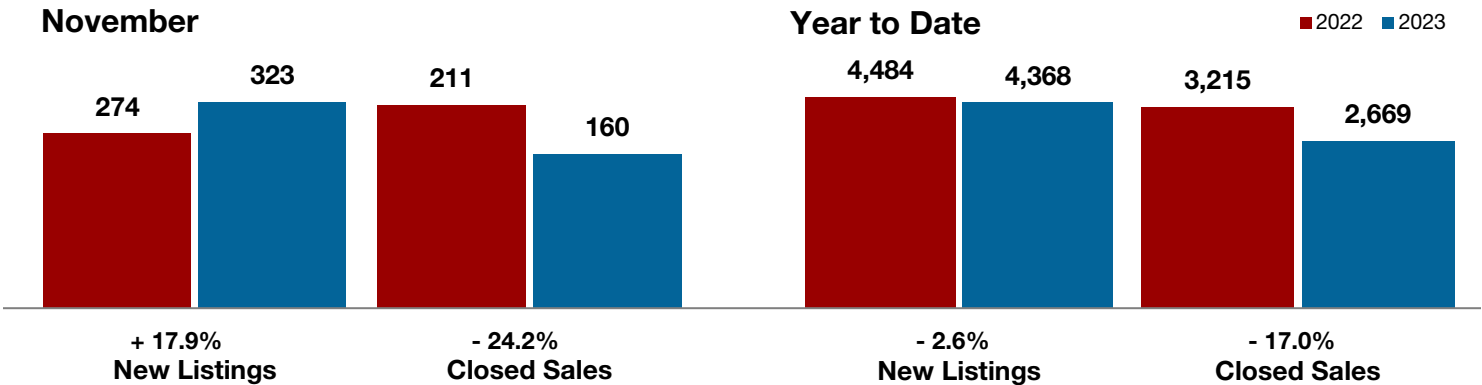
Change in  
Closed Sales

Change in  
Median Sales Price

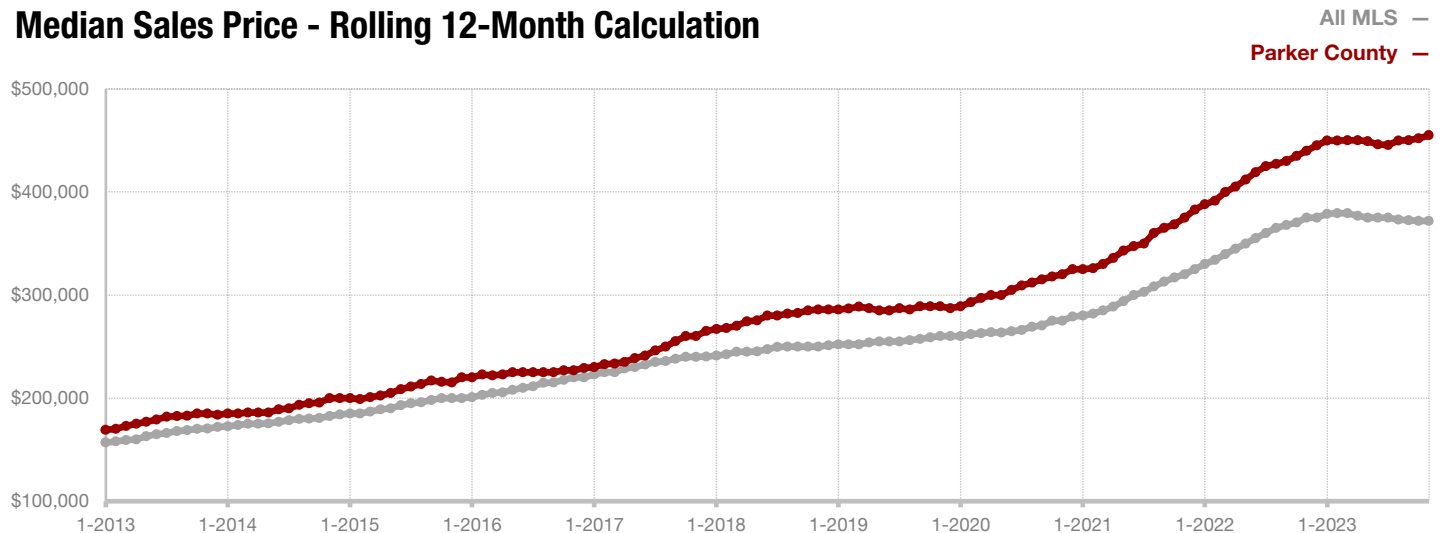
## Parker County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	274	<b>323</b>	+ 17.9%	4,484	<b>4,368</b>	- 2.6%
Pending Sales	198	<b>128</b>	- 35.4%	3,078	<b>2,650</b>	- 13.9%
Closed Sales	211	<b>160</b>	- 24.2%	3,215	<b>2,669</b>	- 17.0%
Average Sales Price*	\$471,436	<b>\$518,279</b>	+ 9.9%	\$487,760	<b>\$490,241</b>	+ 0.5%
Median Sales Price*	\$450,000	<b>\$465,000</b>	+ 3.3%	\$446,000	<b>\$459,200</b>	+ 3.0%
Percent of Original List Price Received*	94.5%	<b>93.3%</b>	- 1.3%	98.8%	<b>95.4%</b>	- 3.4%
Days on Market Until Sale	56	<b>70</b>	+ 25.0%	38	<b>73</b>	+ 92.1%
Inventory of Homes for Sale	1,157	<b>1,289</b>	+ 11.4%	--	--	--
Months Supply of Inventory	4.1	<b>5.5</b>	+ 50.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



### Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 12.5%**

**- 20.0%**

**+ 12.4%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

## Rains County

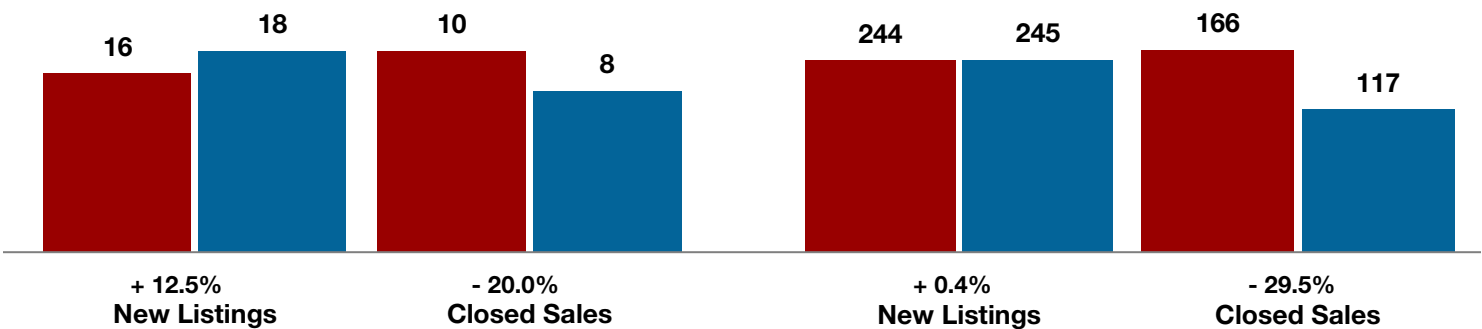
	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	16	18	+ 12.5%	244	245	+ 0.4%
Pending Sales	9	8	- 11.1%	152	117	- 23.0%
Closed Sales	10	8	- 20.0%	166	117	- 29.5%
Average Sales Price*	\$229,150	\$357,675	+ 56.1%	\$324,589	\$346,326	+ 6.7%
Median Sales Price*	\$235,500	\$264,750	+ 12.4%	\$274,500	\$279,000	+ 1.6%
Percent of Original List Price Received*	83.6%	92.3%	+ 10.4%	95.0%	94.0%	- 1.1%
Days on Market Until Sale	77	83	+ 7.8%	41	69	+ 68.3%
Inventory of Homes for Sale	76	104	+ 36.8%	--	--	--
Months Supply of Inventory	5.3	10.0	+ 100.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### November

### Year to Date

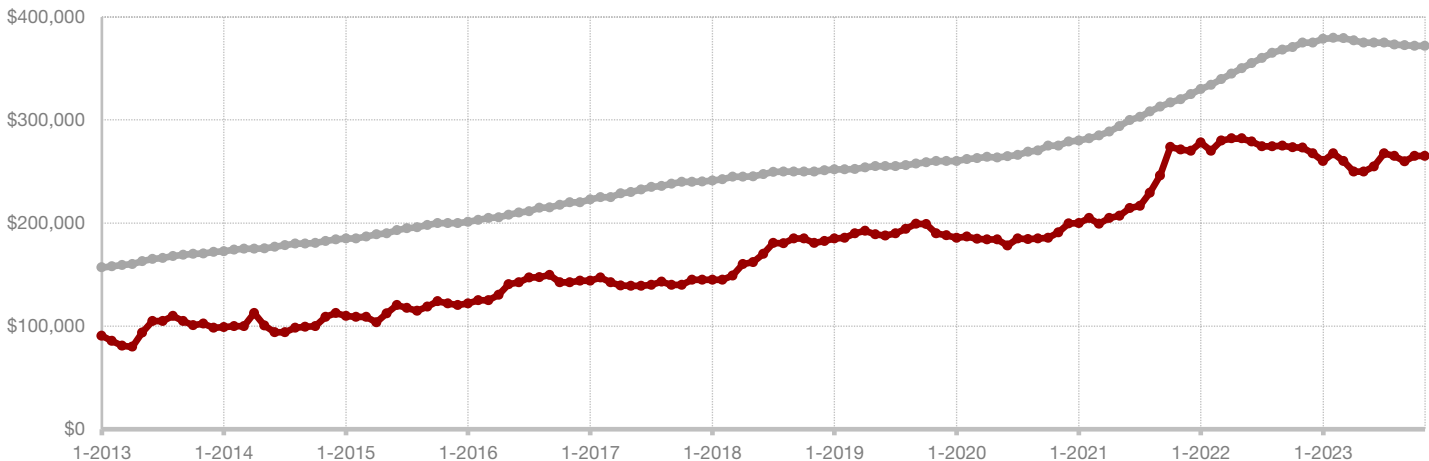
■ 2022 ■ 2023



### Median Sales Price - Rolling 12-Month Calculation

All MLS —

Rains County —



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 16.5%**

**- 7.1%**

**+ 1.3%**

Change in  
New Listings

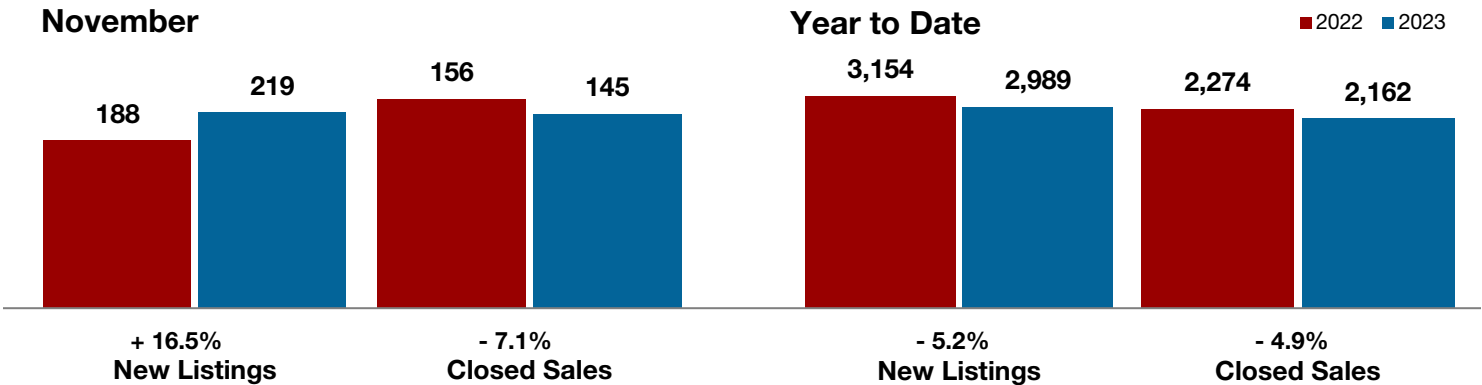
Change in  
Closed Sales

Change in  
Median Sales Price

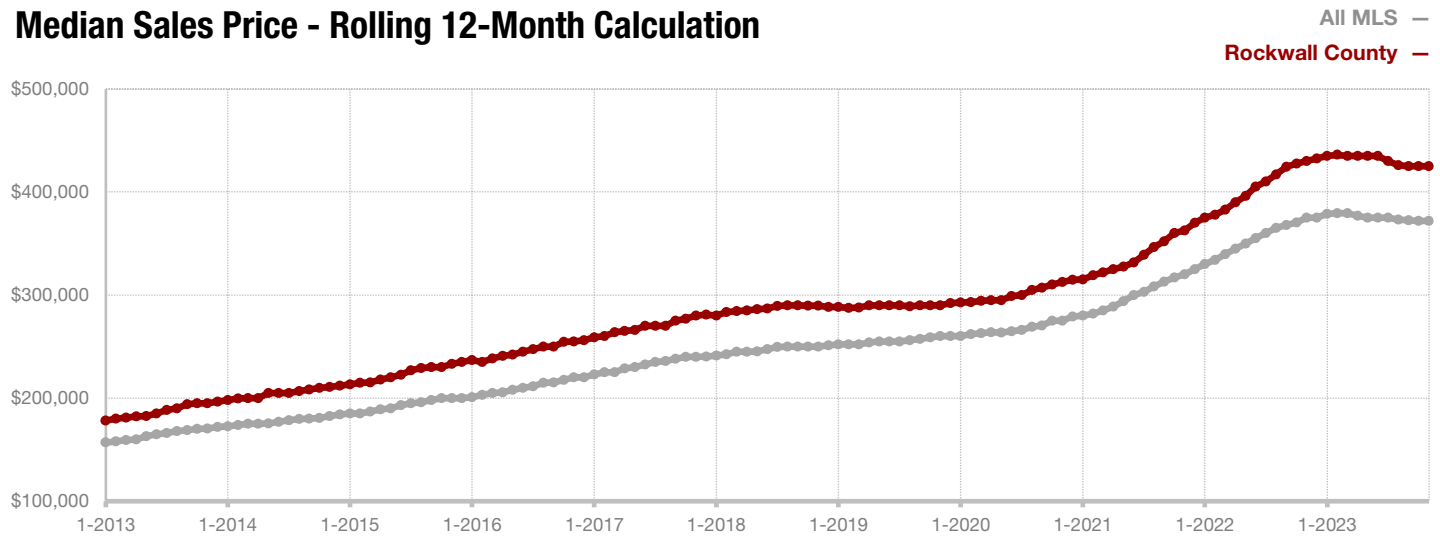
## Rockwall County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	188	219	+ 16.5%	3,154	2,989	- 5.2%
Pending Sales	131	138	+ 5.3%	2,204	2,205	+ 0.0%
Closed Sales	156	145	- 7.1%	2,274	2,162	- 4.9%
Average Sales Price*	\$486,757	\$520,641	+ 7.0%	\$515,539	\$503,464	- 2.3%
Median Sales Price*	\$409,500	\$415,000	+ 1.3%	\$435,000	\$425,795	- 2.1%
Percent of Original List Price Received*	93.1%	93.3%	+ 0.2%	100.1%	94.5%	- 5.6%
Days on Market Until Sale	56	62	+ 10.7%	30	64	+ 113.3%
Inventory of Homes for Sale	739	690	- 6.6%	--	--	--
Months Supply of Inventory	3.7	3.6	0.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation





# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



## Shackelford County

**- 75.0%**

**- 100.0%**

**--**

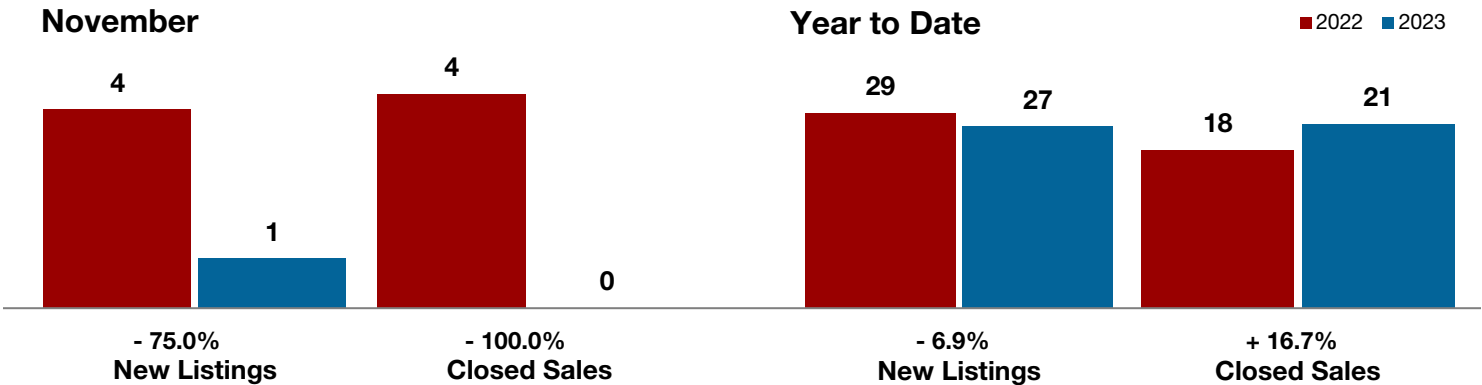
Change in  
New Listings

Change in  
Closed Sales

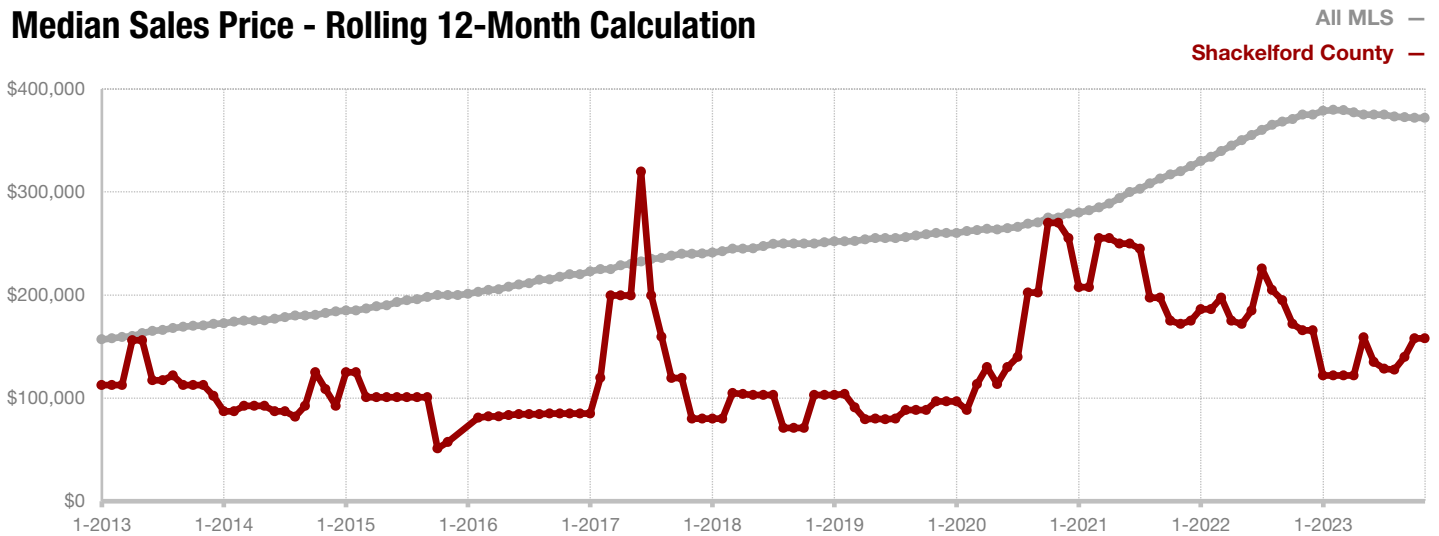
Change in  
Median Sales Price

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	4	1	- 75.0%	29	27	- 6.9%
Pending Sales	2	0	- 100.0%	17	20	+ 17.6%
Closed Sales	4	0	- 100.0%	18	21	+ 16.7%
Average Sales Price*	\$166,250	--	--	\$201,606	<b>\$167,786</b>	- 16.8%
Median Sales Price*	\$146,250	--	--	\$165,750	<b>\$158,000</b>	- 4.7%
Percent of Original List Price Received*	90.7%	--	--	87.8%	<b>85.3%</b>	- 2.8%
Days on Market Until Sale	43	--	--	38	<b>62</b>	+ 63.2%
Inventory of Homes for Sale	12	7	- 41.7%	--	--	--
Months Supply of Inventory	5.6	<b>3.2</b>	- 50.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



### Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**- 12.9%**

**+ 13.2%**

**+ 15.0%**

Change in  
New Listings

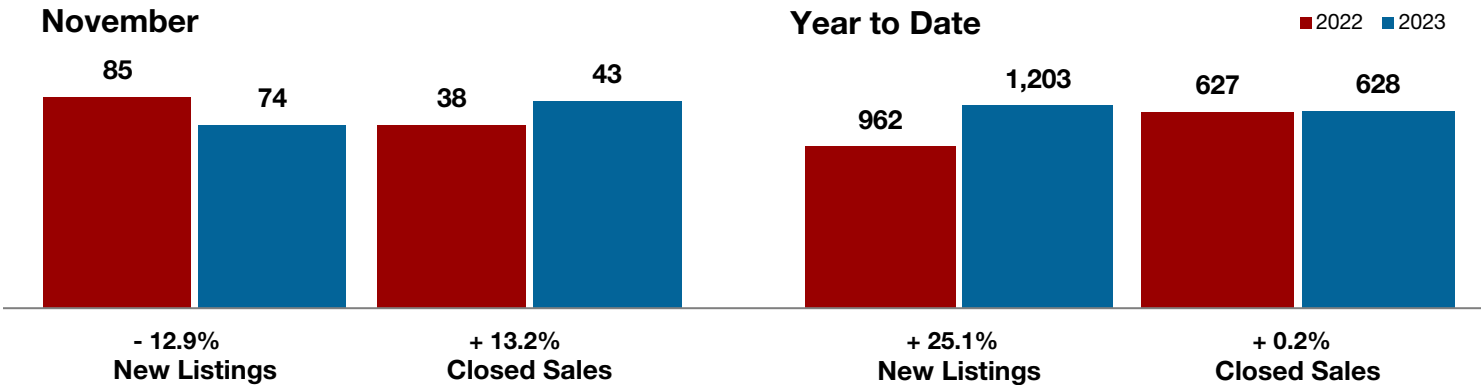
Change in  
Closed Sales

Change in  
Median Sales Price

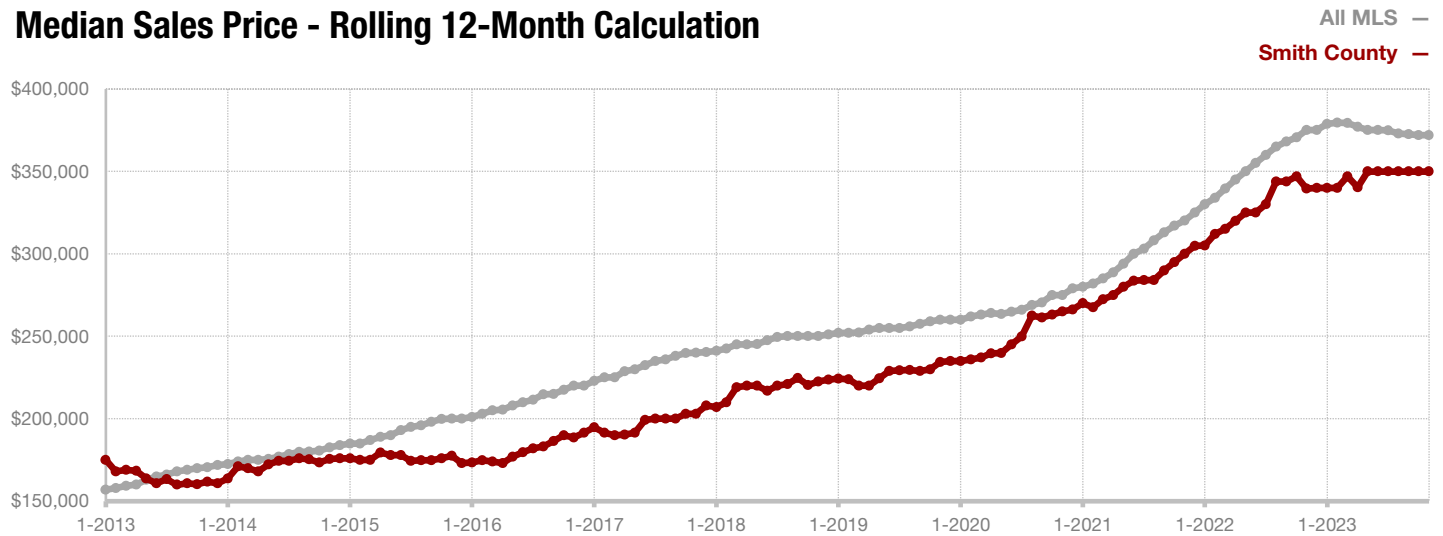
## Smith County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	85	74	- 12.9%	962	1,203	+ 25.1%
Pending Sales	43	45	+ 4.7%	616	638	+ 3.6%
Closed Sales	38	43	+ 13.2%	627	628	+ 0.2%
Average Sales Price*	\$408,103	\$403,379	- 1.2%	\$462,853	\$423,467	- 8.5%
Median Sales Price*	\$299,900	\$345,000	+ 15.0%	\$340,500	\$355,000	+ 4.3%
Percent of Original List Price Received*	94.3%	95.3%	+ 1.1%	97.3%	94.7%	- 2.7%
Days on Market Until Sale	44	58	+ 31.8%	37	53	+ 43.2%
Inventory of Homes for Sale	253	323	+ 27.7%	--	--	--
Months Supply of Inventory	4.6	5.7	+ 20.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 600.0%**

**+ 50.0%**

**+ 6.8%**

Change in  
New Listings

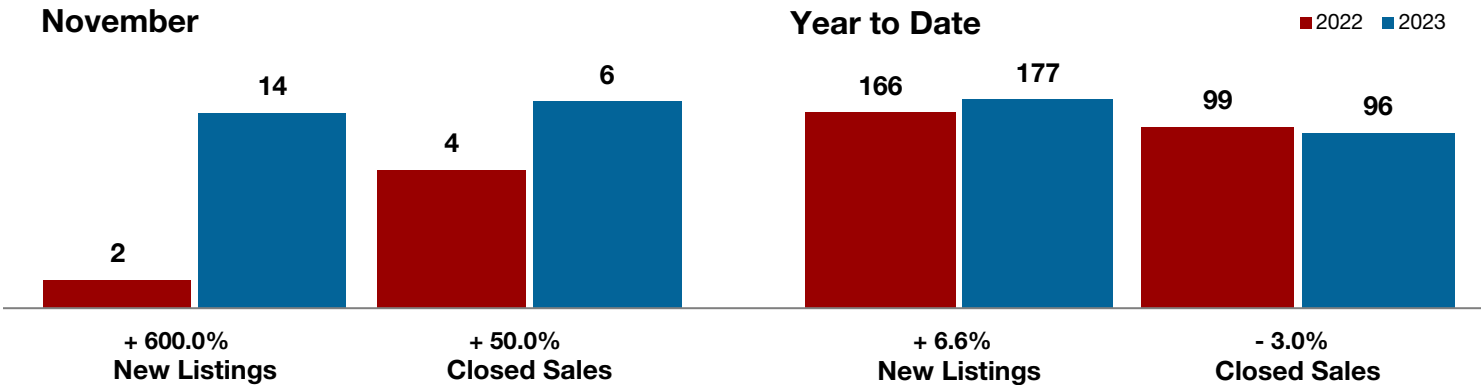
Change in  
Closed Sales

Change in  
Median Sales Price

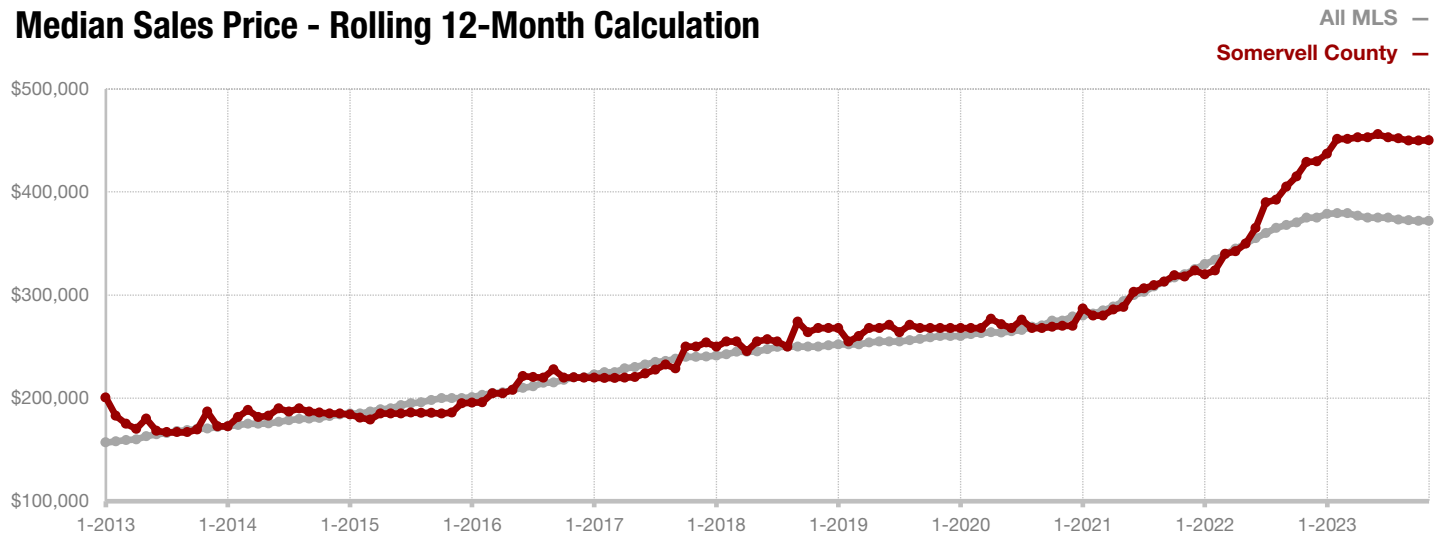
## Somervell County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	2	14	+ 600.0%	166	177	+ 6.6%
Pending Sales	6	1	- 83.3%	97	93	- 4.1%
Closed Sales	4	6	+ 50.0%	99	96	- 3.0%
Average Sales Price*	\$497,250	\$540,250	+ 8.6%	\$504,413	\$502,181	- 0.4%
Median Sales Price*	\$469,500	\$501,250	+ 6.8%	\$429,000	\$449,950	+ 4.9%
Percent of Original List Price Received*	90.6%	103.1%	+ 13.8%	97.1%	93.8%	- 3.4%
Days on Market Until Sale	65	82	+ 26.2%	42	74	+ 76.2%
Inventory of Homes for Sale	46	62	+ 34.8%	--	--	--
Months Supply of Inventory	5.3	7.5	+ 60.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**- 62.5%**

**- 20.0%**

**+ 19.6%**

Change in  
New Listings

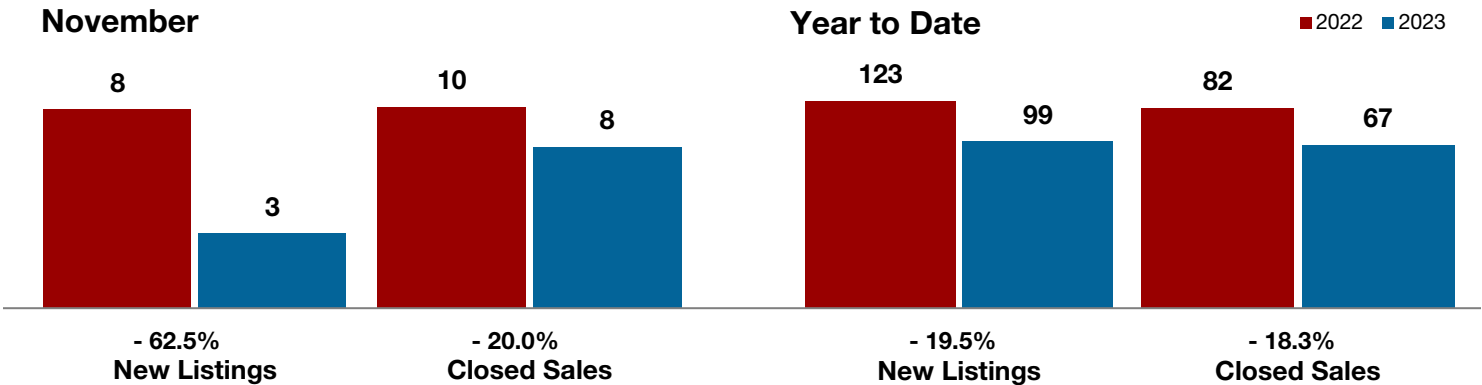
Change in  
Closed Sales

Change in  
Median Sales Price

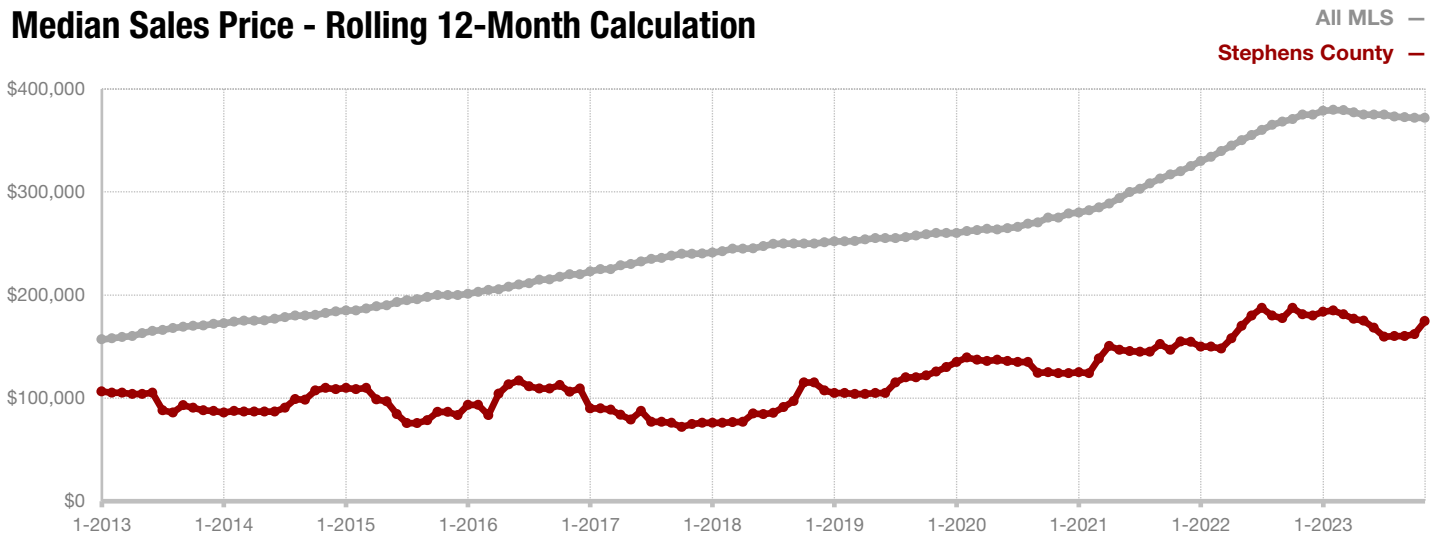
## Stephens County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	8	3	- 62.5%	123	99	- 19.5%
Pending Sales	5	3	- 40.0%	79	67	- 15.2%
Closed Sales	10	8	- 20.0%	82	67	- 18.3%
Average Sales Price*	\$203,333	<b>\$235,219</b>	+ 15.7%	\$242,033	<b>\$213,287</b>	- 11.9%
Median Sales Price*	\$162,000	<b>\$193,750</b>	+ 19.6%	\$183,750	<b>\$175,000</b>	- 4.8%
Percent of Original List Price Received*	87.3%	<b>87.7%</b>	+ 0.5%	90.9%	<b>86.0%</b>	- 5.4%
Days on Market Until Sale	84	<b>95</b>	+ 13.1%	74	<b>107</b>	+ 44.6%
Inventory of Homes for Sale	54	<b>45</b>	- 16.7%	--	--	--
Months Supply of Inventory	7.3	<b>7.4</b>	0.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



### Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.

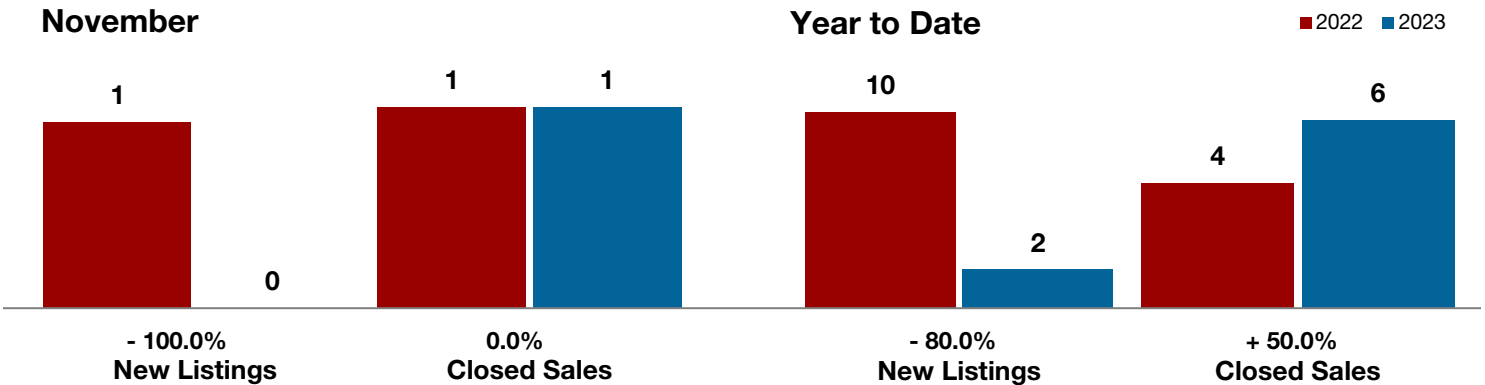


<b>- 100.0%</b>	<b>0.0%</b>	<b>+ 305.0%</b>
Change in New Listings	Change in Closed Sales	Change in Median Sales Price

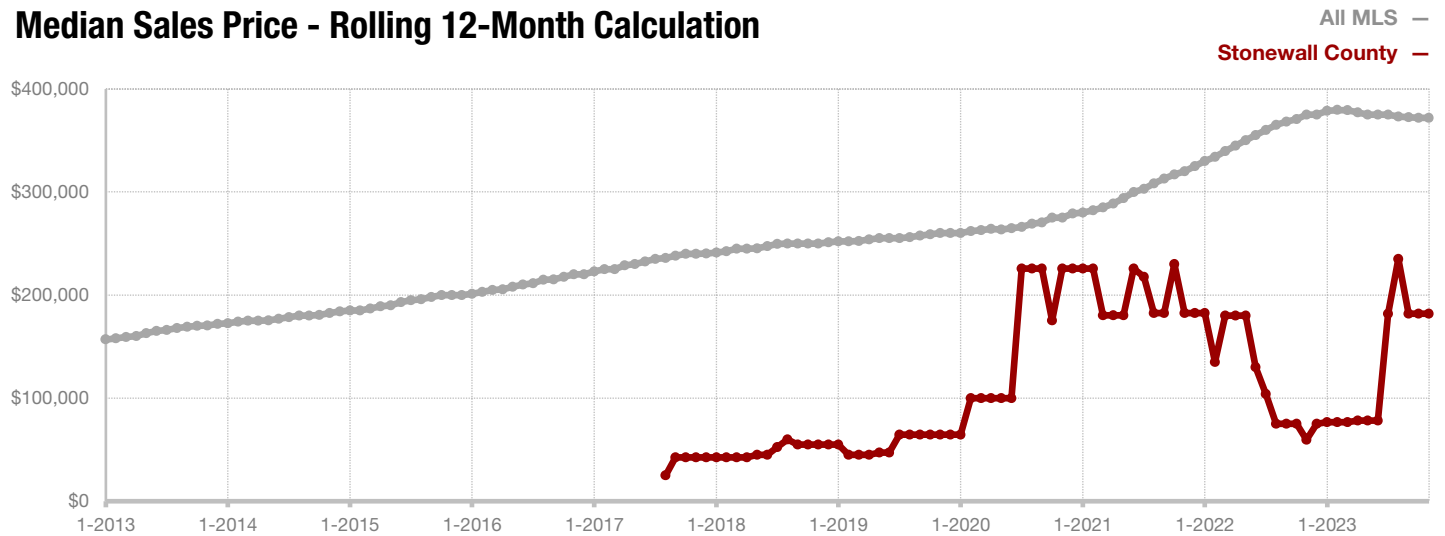
## Stonewall County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	1	0	- 100.0%	10	2	- 80.0%
Pending Sales	1	0	- 100.0%	4	5	+ 25.0%
Closed Sales	1	1	0.0%	4	6	+ 50.0%
Average Sales Price*	\$40,000	<b>\$162,000</b>	+ 305.0%	\$59,275	<b>\$172,883</b>	+ 191.7%
Median Sales Price*	\$40,000	<b>\$162,000</b>	+ 305.0%	\$59,500	<b>\$172,000</b>	+ 189.1%
Percent of Original List Price Received*	87.0%	<b>100.0%</b>	+ 14.9%	76.4%	<b>88.2%</b>	+ 15.4%
Days on Market Until Sale	129	<b>6</b>	- 95.3%	105	<b>126</b>	+ 20.0%
Inventory of Homes for Sale	5	<b>1</b>	- 80.0%	--	--	--
Months Supply of Inventory	5.0	<b>0.9</b>	- 80.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 4.0%**

**- 11.2%**

**- 1.4%**

Change in  
New Listings

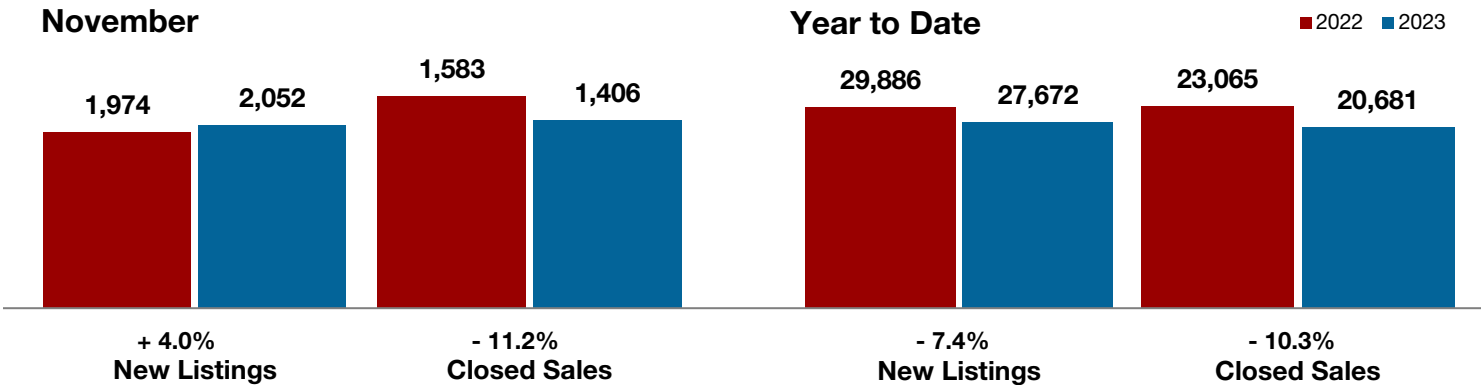
Change in  
Closed Sales

Change in  
Median Sales Price

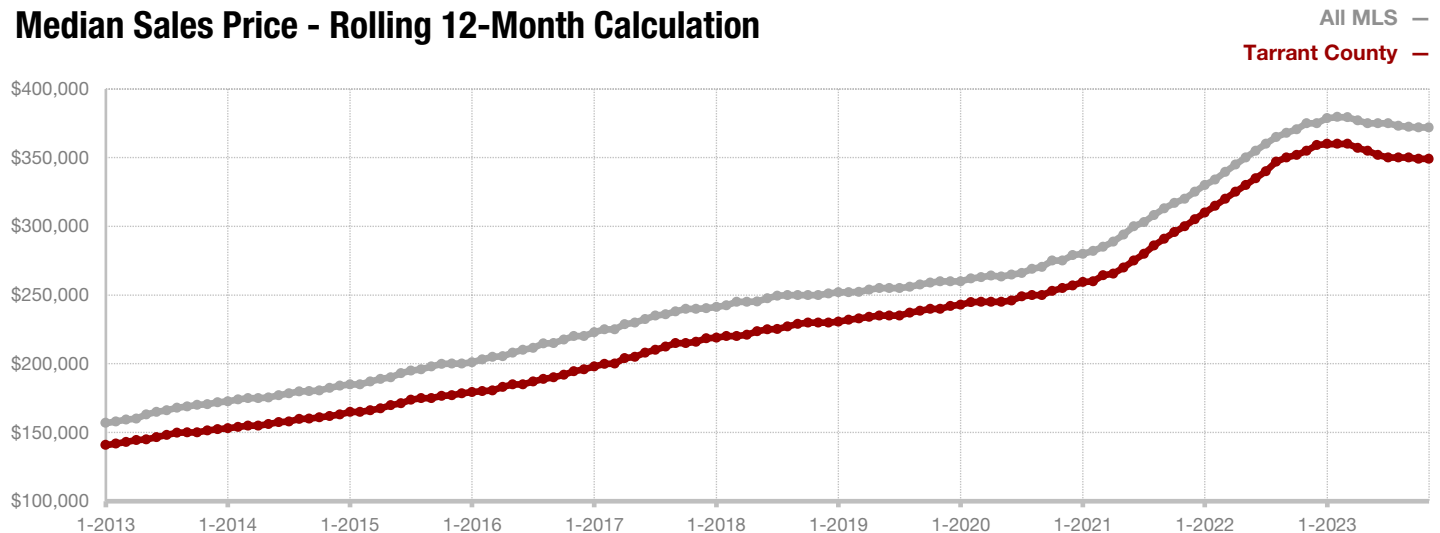
## Tarrant County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	1,974	<b>2,052</b>	+ 4.0%	29,886	<b>27,672</b>	- 7.4%
Pending Sales	1,464	<b>1,332</b>	- 9.0%	22,759	<b>20,988</b>	- 7.8%
Closed Sales	1,583	<b>1,406</b>	- 11.2%	23,065	<b>20,681</b>	- 10.3%
Average Sales Price*	\$417,464	<b>\$424,294</b>	+ 1.6%	\$429,959	<b>\$427,378</b>	- 0.6%
Median Sales Price*	\$350,000	<b>\$345,000</b>	- 1.4%	\$360,000	<b>\$348,000</b>	- 3.3%
Percent of Original List Price Received*	95.2%	<b>95.6%</b>	+ 0.4%	100.9%	<b>96.6%</b>	- 4.3%
Days on Market Until Sale	38	<b>41</b>	+ 7.9%	22	<b>40</b>	+ 81.8%
Inventory of Homes for Sale	5,181	<b>5,018</b>	- 3.1%	--	--	--
Months Supply of Inventory	2.5	<b>2.7</b>	0.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 3.9%**

**- 15.9%**

**- 3.9%**

Change in  
New Listings

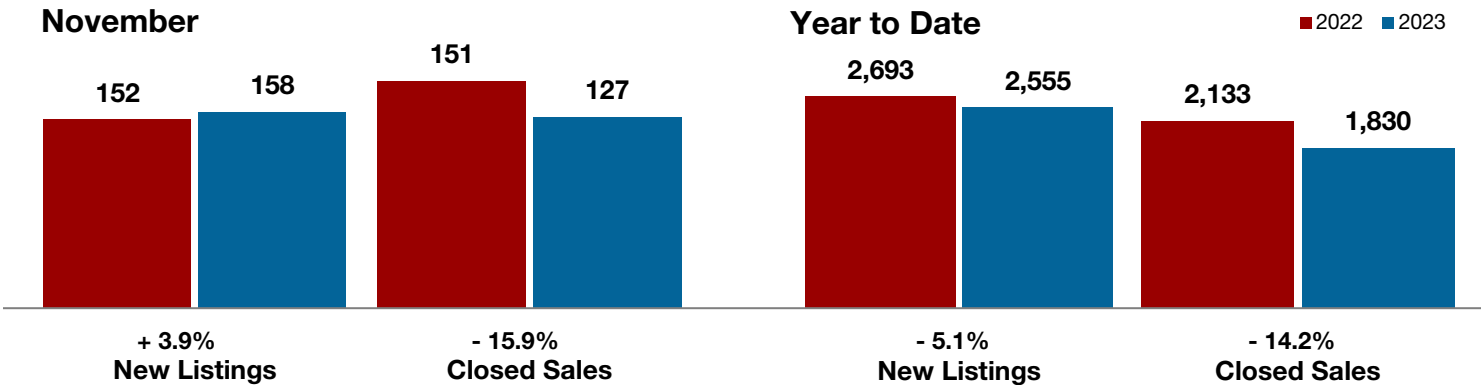
Change in  
Closed Sales

Change in  
Median Sales Price

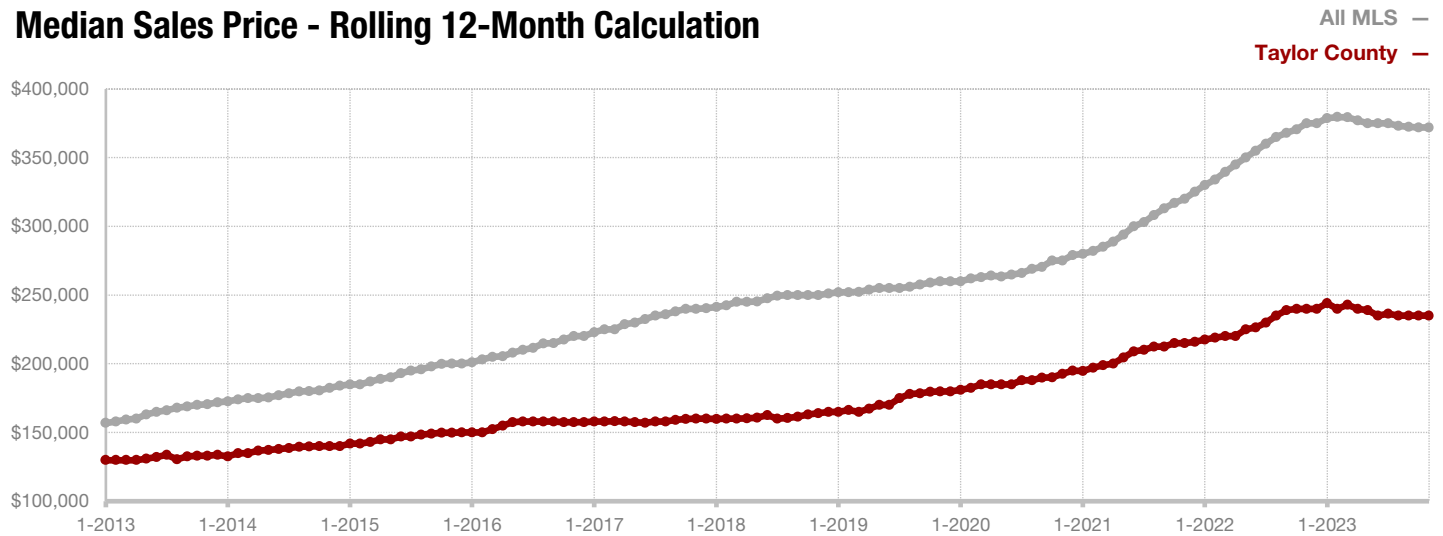
## Taylor County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	152	<b>158</b>	+ 3.9%	2,693	<b>2,555</b>	- 5.1%
Pending Sales	131	<b>86</b>	- 34.4%	2,082	<b>1,825</b>	- 12.3%
Closed Sales	151	<b>127</b>	- 15.9%	2,133	<b>1,830</b>	- 14.2%
Average Sales Price*	\$234,905	<b>\$243,674</b>	+ 3.7%	\$265,525	<b>\$264,619</b>	- 0.3%
Median Sales Price*	\$223,900	<b>\$215,247</b>	- 3.9%	\$244,200	<b>\$235,500</b>	- 3.6%
Percent of Original List Price Received*	94.7%	<b>95.8%</b>	+ 1.2%	97.7%	<b>96.0%</b>	- 1.7%
Days on Market Until Sale	40	<b>45</b>	+ 12.5%	29	<b>49</b>	+ 69.0%
Inventory of Homes for Sale	569	<b>593</b>	+ 4.2%	--	--	--
Months Supply of Inventory	3.0	<b>3.7</b>	+ 33.3%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



### Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 50.0%**

**+ 25.0%**

**+ 177.3%**

Change in  
New Listings

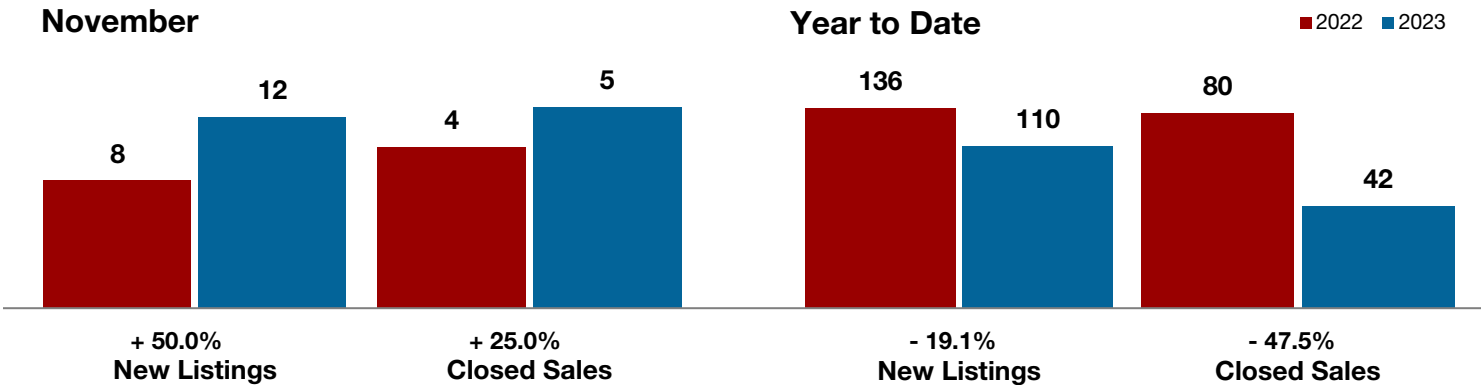
Change in  
Closed Sales

Change in  
Median Sales Price

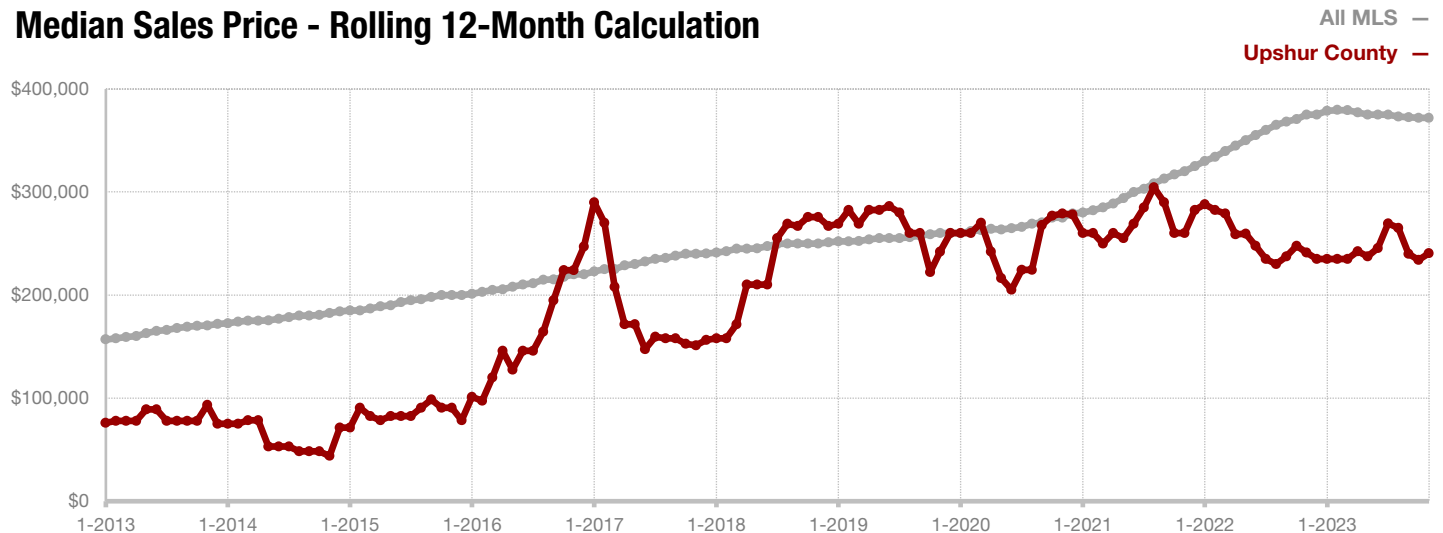
## Upshur County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	8	12	+ 50.0%	136	110	- 19.1%
Pending Sales	3	6	+ 100.0%	80	48	- 40.0%
Closed Sales	4	5	+ 25.0%	80	42	- 47.5%
Average Sales Price*	\$708,125	<b>\$312,980</b>	- 55.8%	\$431,787	<b>\$305,881</b>	- 29.2%
Median Sales Price*	\$144,250	<b>\$400,000</b>	+ 177.3%	\$235,000	<b>\$240,500</b>	+ 2.3%
Percent of Original List Price Received*	87.5%	<b>95.1%</b>	+ 8.7%	94.1%	<b>91.9%</b>	- 2.3%
Days on Market Until Sale	73	<b>65</b>	- 11.0%	52	<b>63</b>	+ 21.2%
Inventory of Homes for Sale	38	<b>47</b>	+ 23.7%	--	--	--
Months Supply of Inventory	5.2	<b>11.1</b>	+ 120.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation





# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 35.2%**

Change in  
New Listings

**+ 5.1%**

Change in  
Closed Sales

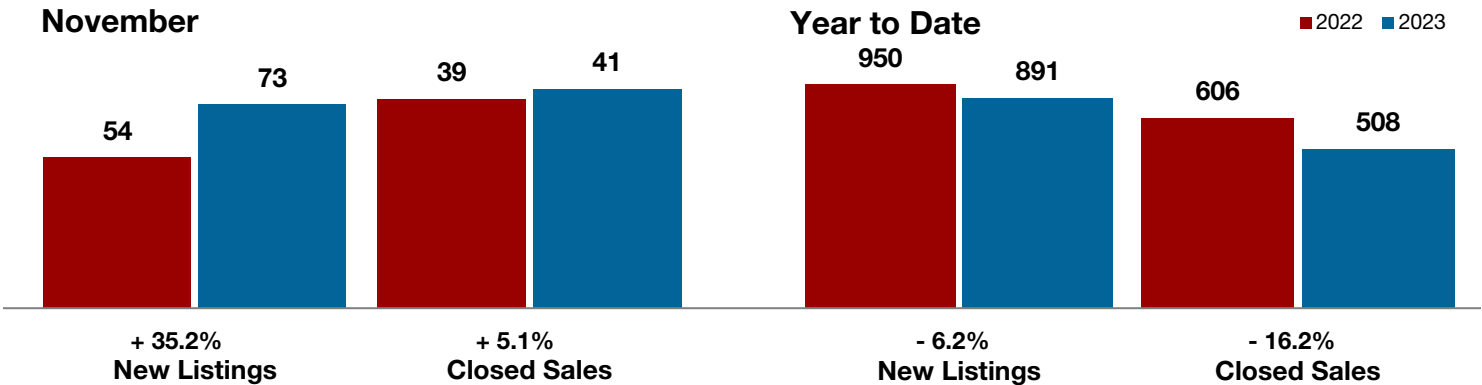
**+ 13.4%**

Change in  
Median Sales Price

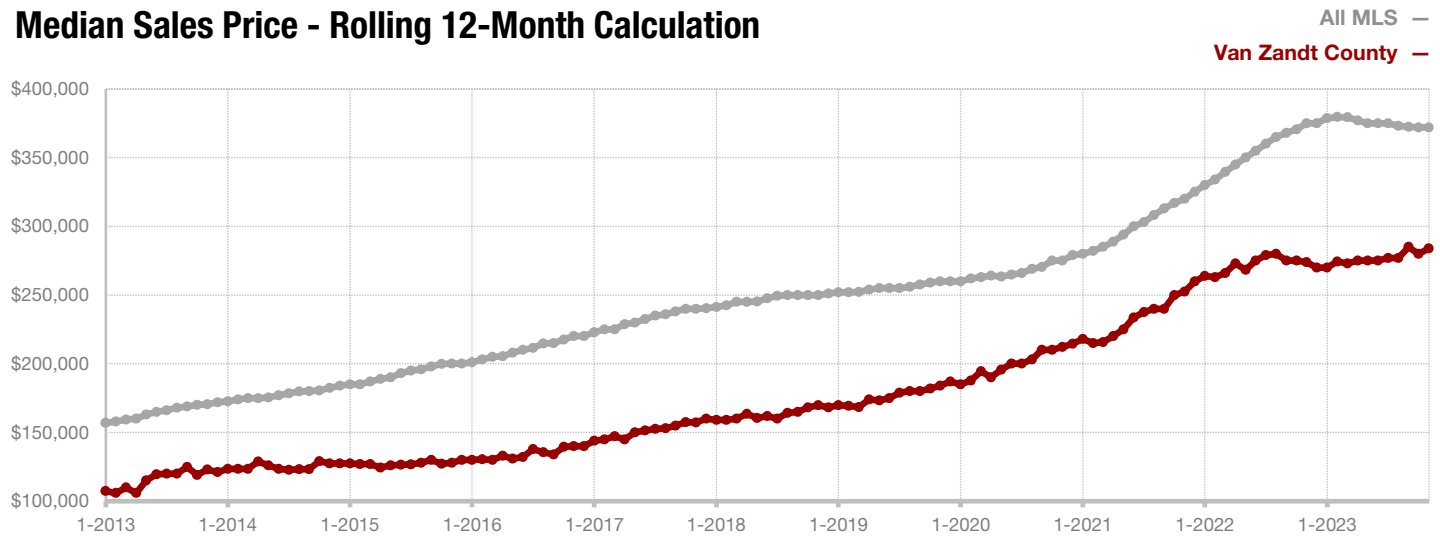
## Van Zandt County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	54	<b>73</b>	+ 35.2%	950	<b>891</b>	- 6.2%
Pending Sales	32	<b>33</b>	+ 3.1%	570	<b>509</b>	- 10.7%
Closed Sales	39	<b>41</b>	+ 5.1%	606	<b>508</b>	- 16.2%
Average Sales Price*	\$275,486	<b>\$325,044</b>	+ 18.0%	\$343,170	<b>\$327,719</b>	- 4.5%
Median Sales Price*	\$247,000	<b>\$280,000</b>	+ 13.4%	\$274,750	<b>\$289,500</b>	+ 5.4%
Percent of Original List Price Received*	91.3%	<b>93.0%</b>	+ 1.9%	94.1%	<b>92.9%</b>	- 1.3%
Days on Market Until Sale	60	<b>72</b>	+ 20.0%	45	<b>70</b>	+ 55.6%
Inventory of Homes for Sale	283	<b>285</b>	+ 0.7%	--	--	--
Months Supply of Inventory	5.4	<b>6.3</b>	+ 20.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



### Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 20.4%**

**+ 10.6%**

**+ 11.9%**

Change in  
New Listings

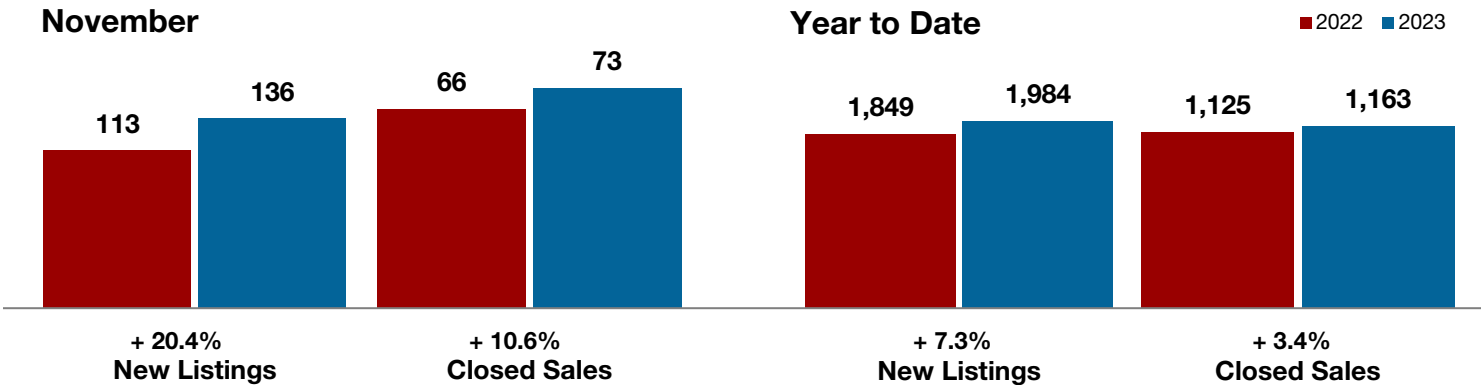
Change in  
Closed Sales

Change in  
Median Sales Price

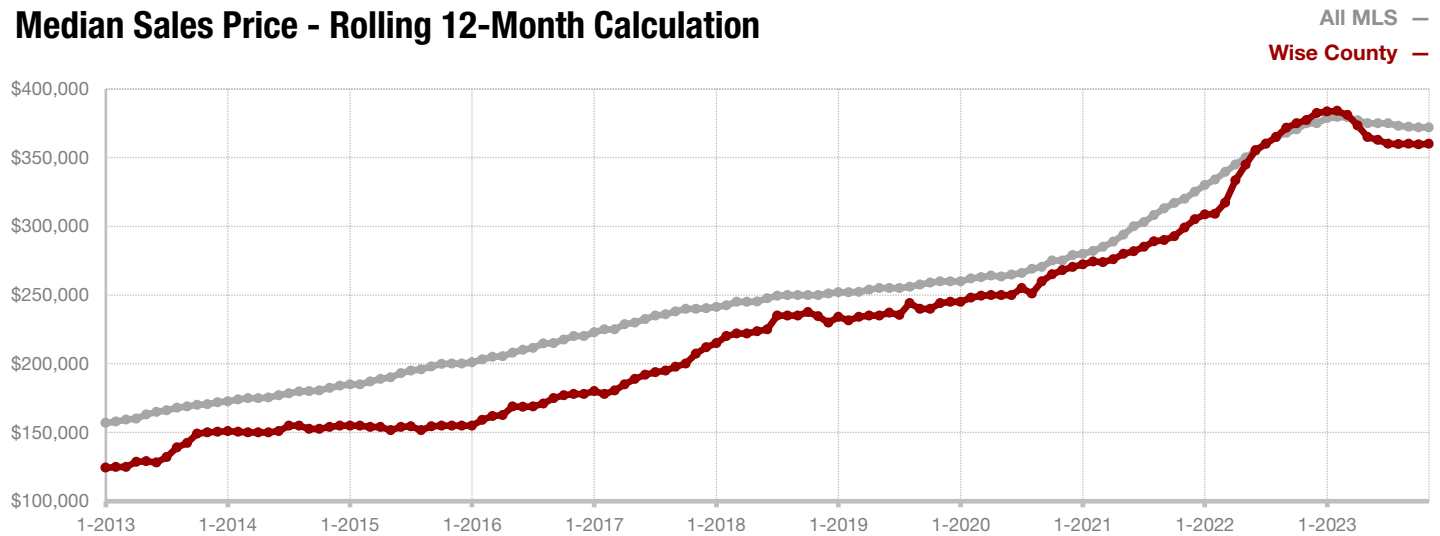
## Wise County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	113	136	+ 20.4%	1,849	1,984	+ 7.3%
Pending Sales	67	67	0.0%	1,123	1,199	+ 6.8%
Closed Sales	66	73	+ 10.6%	1,125	1,163	+ 3.4%
Average Sales Price*	\$403,497	\$405,476	+ 0.5%	\$431,471	\$406,743	- 5.7%
Median Sales Price*	\$357,500	\$400,000	+ 11.9%	\$381,900	\$359,000	- 6.0%
Percent of Original List Price Received*	92.3%	92.9%	+ 0.7%	97.9%	95.4%	- 2.6%
Days on Market Until Sale	49	81	+ 65.3%	33	67	+ 103.0%
Inventory of Homes for Sale	496	584	+ 17.7%	--	--	--
Months Supply of Inventory	5.0	5.5	+ 20.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 22.9%**

**+ 37.0%**

**+ 1.5%**

Change in  
New Listings

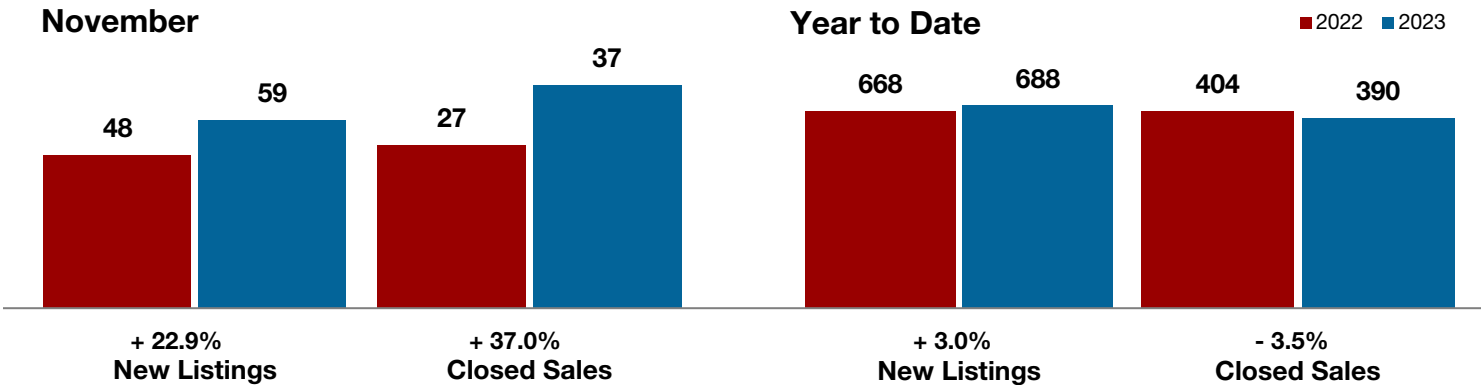
Change in  
Closed Sales

Change in  
Median Sales Price

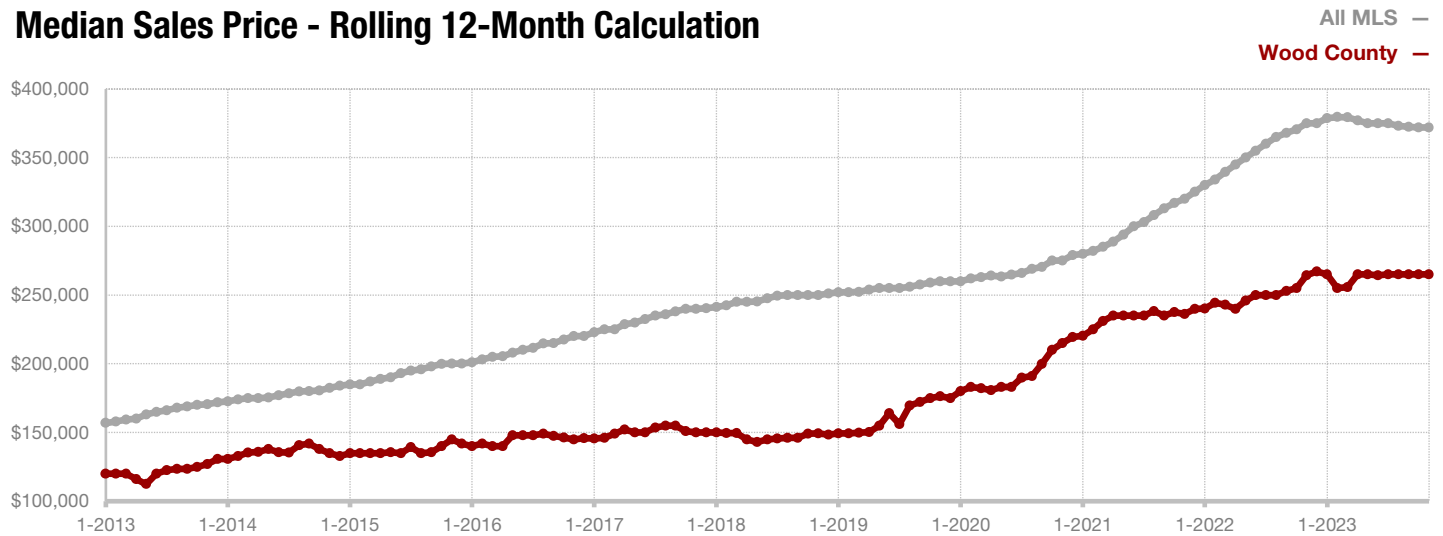
## Wood County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	48	59	+ 22.9%	668	688	+ 3.0%
Pending Sales	30	28	- 6.7%	390	400	+ 2.6%
Closed Sales	27	37	+ 37.0%	404	390	- 3.5%
Average Sales Price*	\$283,487	\$428,339	+ 51.1%	\$333,665	\$339,261	+ 1.7%
Median Sales Price*	\$263,900	\$267,750	+ 1.5%	\$265,000	\$265,000	0.0%
Percent of Original List Price Received*	94.9%	93.9%	- 1.1%	95.7%	93.1%	- 2.7%
Days on Market Until Sale	43	58	+ 34.9%	42	62	+ 47.6%
Inventory of Homes for Sale	215	221	+ 2.8%	--	--	--
Months Supply of Inventory	6.1	6.3	0.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



### Median Sales Price - Rolling 12-Month Calculation



# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**+ 50.0%**

**+ 22.2%**

**+ 14.8%**

Change in  
New Listings

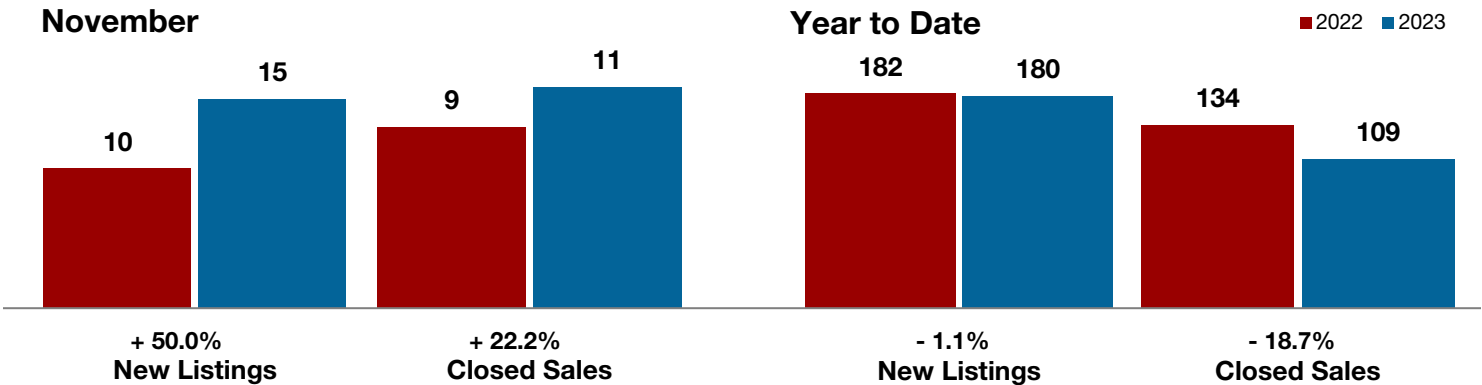
Change in  
Closed Sales

Change in  
Median Sales Price

## Young County

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	10	15	+ 50.0%	182	180	- 1.1%
Pending Sales	10	6	- 40.0%	135	109	- 19.3%
Closed Sales	9	11	+ 22.2%	134	109	- 18.7%
Average Sales Price*	\$140,933	\$168,568	+ 19.6%	\$252,931	\$377,548	+ 49.3%
Median Sales Price*	\$135,000	\$155,000	+ 14.8%	\$198,500	\$204,000	+ 2.8%
Percent of Original List Price Received*	88.8%	91.2%	+ 2.7%	92.4%	91.0%	- 1.5%
Days on Market Until Sale	53	42	- 20.8%	56	59	+ 5.4%
Inventory of Homes for Sale	42	60	+ 42.9%	--	--	--
Months Supply of Inventory	3.6	6.3	+ 50.0%	--	--	--

\* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Rolling 12-Month Calculation

