## **Local Market Updates**

A RESEARCH TOOL PROVIDED BY THE NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



#### October 2023

Anderson County

**Bosque County** 

**Brown County** 

Callahan County

Clay County

Coleman County

Collin County

Comanche County

**Cooke County** 

**Dallas County** 

Delta County

Denton County

**Eastland County** 

Ellis County

Erath County

Fannin County

Franklin County

Freestone County

Grayson County

**Hamilton County** 

Harrison County

**Henderson County** 

Hill County

**Hood County** 

**Hopkins County** 

**Hunt County** 

Jack County

Johnson County

Jones County

Kaufman County

**Lamar County** 

**Limestone County** 

Montague County

Navarro County

**Nolan County** 

Palo Pinto County

**Parker County** 

Rains County

Rockwall County

**Shackelford County** 

**Smith County** 

Somervell County

Stephens County

Stonewall County

**Tarrant County** 

**Taylor County** 

**Upshur County** 

Van Zandt County

Wise County

**Wood County** 

**Young County** 



A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 30.0%

+ 50.0%

- 11.3%

Change in **New Listings** 

October

Change in Closed Sales

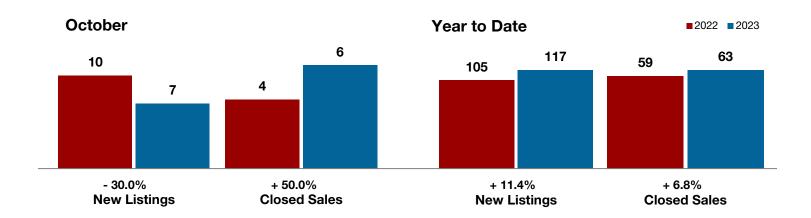
Change in Median Sales Price

Year to Date

### **Anderson County**

	Octobel			real to bate			
	2022	2023	+/-	2022	2023	+/-	
New Listings	10	7	- 30.0%	105	117	+ 11.4%	
Pending Sales	4	2	- 50.0%	57	62	+ 8.8%	
Closed Sales	4	6	+ 50.0%	59	63	+ 6.8%	
Average Sales Price*	\$480,500	\$296,750	- 38.2%	\$333,835	\$345,760	+ 3.6%	
Median Sales Price*	\$348,500	\$309,000	- 11.3%	\$250,000	\$278,000	+ 11.2%	
Percent of Original List Price Received*	96.8%	86.0%	- 11.2%	97.4%	93.4%	- 4.1%	
Days on Market Until Sale	70	77	+ 10.0%	40	55	+ 37.5%	
Inventory of Homes for Sale	41	41	0.0%				
Months Supply of Inventory	7.5	6.8	- 12.5%				

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.









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+ 62.5%

- 7.7%

+ 136.1%

Change in New Listings

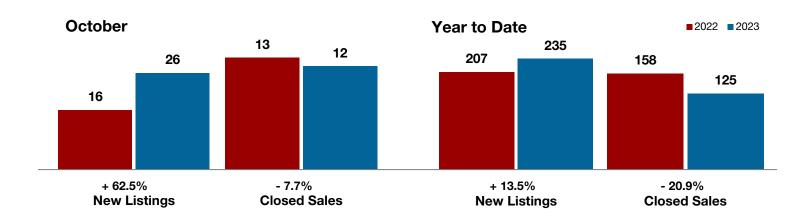
Change in Closed Sales

Change in Median Sales Price

### **Bosque County**

	October			Year to Date		
	2022	2023	+/-	2022	2023	+/-
New Listings	16	26	+ 62.5%	207	235	+ 13.5%
Pending Sales	8	10	+ 25.0%	151	130	- 13.9%
Closed Sales	13	12	- 7.7%	158	125	- 20.9%
Average Sales Price*	\$210,271	\$442,333	+ 110.4%	\$303,931	\$297,696	- 2.1%
Median Sales Price*	\$160,000	\$377,750	+ 136.1%	\$235,000	\$220,000	- 6.4%
Percent of Original List Price Received*	93.4%	94.2%	+ 0.9%	93.2%	90.7%	- 2.7%
Days on Market Until Sale	53	66	+ 24.5%	45	67	+ 48.9%
Inventory of Homes for Sale	60	84	+ 40.0%			
Months Supply of Inventory	4.0	6.9	+ 75.0%			

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.









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**Year to Date** 

## **Brown County**

Inventory of Homes for Sale

Months Supply of Inventory

- 35.5% - 7.9% + 3.2%

Change in Change in Change in

New Listings Closed Sales Median Sales Price

	2022	2023	+/-	2022	2023	+/-
New Listings	62	40	- 35.5%	594	579	- 2.5%
Pending Sales	37	24	- 35.1%	437	406	- 7.1%
Closed Sales	38	35	- 7.9%	437	402	- 8.0%
Average Sales Price*	\$226,288	\$179,728	- 20.6%	\$239,756	\$246,939	+ 3.0%
Median Sales Price*	\$155,000	\$160,000	+ 3.2%	\$175,000	\$192,000	+ 9.7%
Percent of Original List Price Received*	92.7%	92.3%	- 0.4%	94.7%	92.1%	- 2.7%
Days on Market Until Sale	51	59	+ 15.7%	43	65	+ 51.2%

184

4.3

**October** 

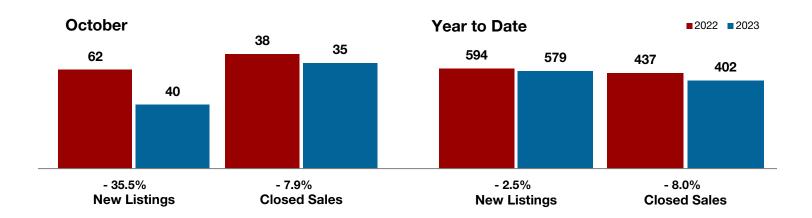
181

4.7

- 1.6%

+ 25.0%

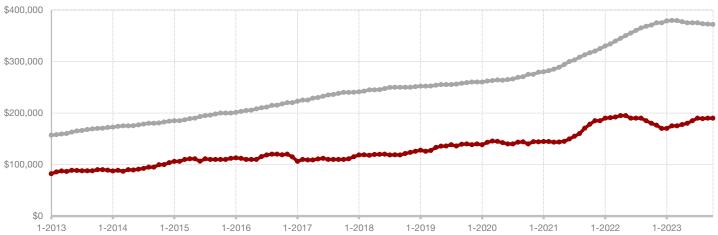
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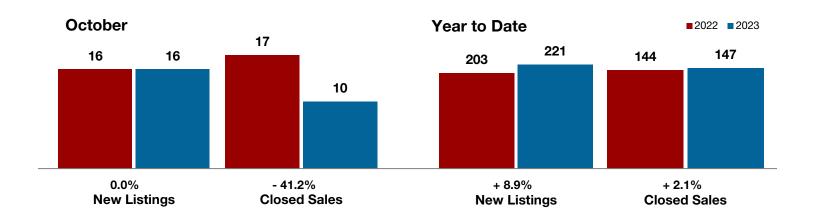


### **Callahan County**

Change in	Change in
	•

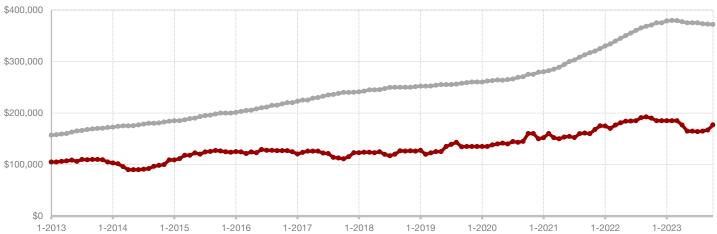
		October			Year to Date		
	2022	2023	+/-	2022	2023	+/-	
New Listings	16	16	0.0%	203	221	+ 8.9%	
Pending Sales	13	12	- 7.7%	148	150	+ 1.4%	
Closed Sales	17	10	- 41.2%	144	147	+ 2.1%	
Average Sales Price*	\$284,012	\$223,390	- 21.3%	\$260,596	\$209,021	- 19.8%	
Median Sales Price*	\$140,000	\$200,000	+ 42.9%	\$192,500	\$182,000	- 5.5%	
Percent of Original List Price Received*	94.1%	99.5%	+ 5.7%	95.0%	92.3%	- 2.8%	
Days on Market Until Sale	29	60	+ 106.9%	36	46	+ 27.8%	
Inventory of Homes for Sale	55	56	+ 1.8%				
Months Supply of Inventory	3.9	4.0	0.0%				

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.









A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 33.3%

+ 50.0%

- 9.4%

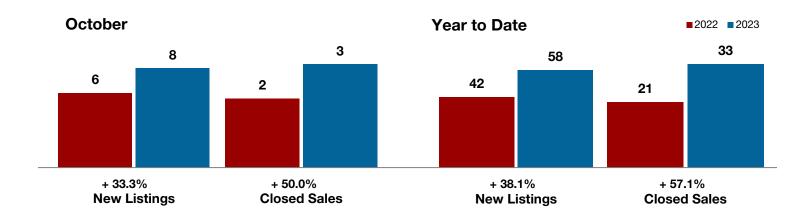
Change in New Listings Change in Closed Sales

Change in Median Sales Price

### **Clay County**

	October			Year to Date		
	2022	2023	+/-	2022	2023	+/-
New Listings	6	8	+ 33.3%	42	58	+ 38.1%
Pending Sales	1	3	+ 200.0%	20	33	+ 65.0%
Closed Sales	2	3	+ 50.0%	21	33	+ 57.1%
Average Sales Price*	\$184,975	\$139,833	- 24.4%	\$207,673	\$251,688	+ 21.2%
Median Sales Price*	\$184,975	\$167,500	- 9.4%	\$208,500	\$190,000	- 8.9%
Percent of Original List Price Received*	96.2%	84.9%	- 11.7%	92.5%	92.5%	0.0%
Days on Market Until Sale	46	61	+ 32.6%	35	58	+ 65.7%
Inventory of Homes for Sale	21	30	+ 42.9%			
Months Supply of Inventory	8.6	8.8	0.0%			

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All MLS -

Clay County -



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## **Coleman County**

+ 125.0% - 50.0%

+ 33.7%

Change in **New Listings** 

October

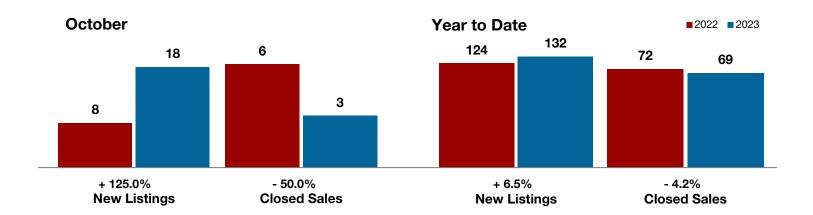
Change in Closed Sales

Change in Median Sales Price

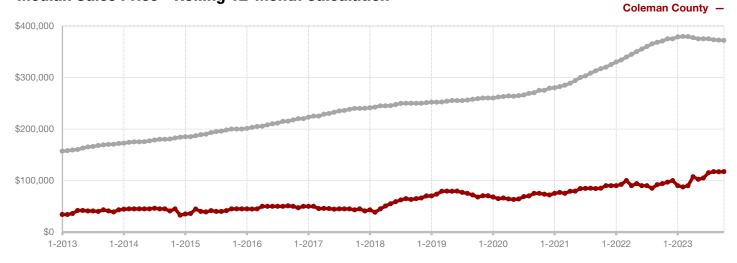
Year to Date

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	2022	2023	+/-	2022	2023	+/-	
New Listings	8	18	+ 125.0%	124	132	+ 6.5%	
Pending Sales	3	6	+ 100.0%	69	70	+ 1.4%	
Closed Sales	6	3	- 50.0%	72	69	- 4.2%	
Average Sales Price*	\$160,183	\$122,333	- 23.6%	\$190,611	\$137,230	- 28.0%	
Median Sales Price*	\$124,900	\$167,000	+ 33.7%	\$87,500	\$110,000	+ 25.7%	
Percent of Original List Price Received*	94.3%	100.0%	+ 6.0%	89.5%	85.3%	- 4.7%	
Days on Market Until Sale	61	10	- 83.6%	51	79	+ 54.9%	
Inventory of Homes for Sale	58	56	- 3.4%				
Months Supply of Inventory	8.9	7.8	- 11.1%				

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+ 10.3%

+ 4.7%

- 1.0%

Change in New Listings

October

Change in Closed Sales

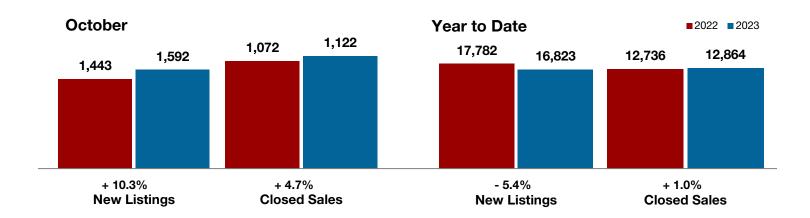
Change in Median Sales Price

Year to Date

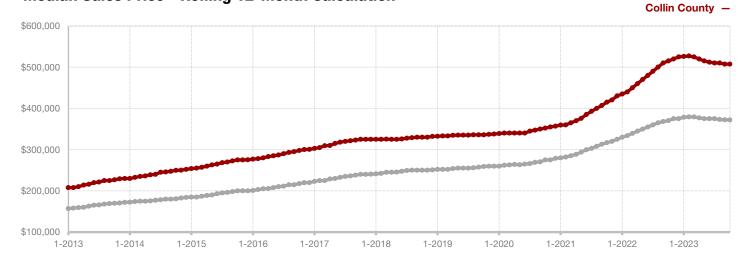
### **Collin County**

Cotobol			i cai to bate			
2022	2023	+/-	2022	2023	+/-	
1,443	1,592	+ 10.3%	17,782	16,823	- 5.4%	
1,004	958	- 4.6%	12,544	13,076	+ 4.2%	
1,072	1,122	+ 4.7%	12,736	12,864	+ 1.0%	
\$558,562	\$564,737	+ 1.1%	\$600,313	\$580,889	- 3.2%	
\$499,950	\$495,000	- 1.0%	\$528,524	\$510,000	- 3.5%	
95.7%	96.0%	+ 0.3%	103.3%	96.8%	- 6.3%	
35	40	+ 14.3%	21	42	+ 100.0%	
3,487	3,186	- 8.6%				
2.8	2.6	0.0%				
	1,443 1,004 1,072 \$558,562 \$499,950 95.7% 35 3,487	2022       2023         1,443       1,592         1,004       958         1,072       1,122         \$558,562       \$564,737         \$499,950       \$495,000         95.7%       96.0%         35       40         3,487       3,186	2022       2023       + / -         1,443       1,592       + 10.3%         1,004       958       - 4.6%         1,072       1,122       + 4.7%         \$558,562       \$564,737       + 1.1%         \$499,950       \$495,000       - 1.0%         95.7%       96.0%       + 0.3%         35       40       + 14.3%         3,487       3,186       - 8.6%	2022     2023     + / -     2022       1,443     1,592     + 10.3%     17,782       1,004     958     - 4.6%     12,544       1,072     1,122     + 4.7%     12,736       \$558,562     \$564,737     + 1.1%     \$600,313       \$499,950     \$495,000     - 1.0%     \$528,524       95.7%     96.0%     + 0.3%     103.3%       35     40     + 14.3%     21       3,487     3,186     - 8.6%	2022         2023         + / -         2022         2023           1,443         1,592         + 10.3%         17,782         16,823           1,004         958         - 4.6%         12,544         13,076           1,072         1,122         + 4.7%         12,736         12,864           \$558,562         \$564,737         + 1.1%         \$600,313         \$580,889           \$499,950         \$495,000         - 1.0%         \$528,524         \$510,000           95.7%         96.0%         + 0.3%         103.3%         96.8%           35         40         + 14.3%         21         42           3,487         3,186         - 8.6%	

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+ 71.4%

+ 36.4%

+ 3.9%

Change in New Listings

October

Change in Closed Sales

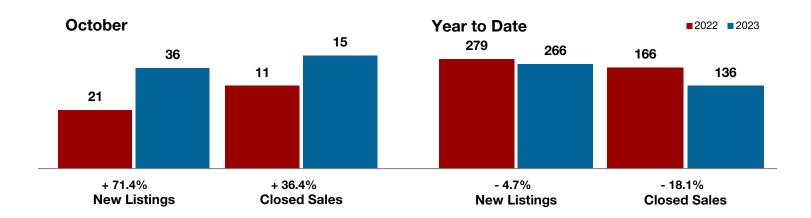
Change in Median Sales Price

Year to Date

### **Comanche County**

<b>2022</b> 21	2023 36	+/-	2022	2023	+/-
21	36	74 40/			
	-	+ 71.4%	279	266	- 4.7%
8	14	+ 75.0%	163	144	- 11.7%
11	15	+ 36.4%	166	136	- 18.1%
\$206,500	\$218,300	+ 5.7%	\$237,126	\$223,196	- 5.9%
\$192,500	\$200,000	+ 3.9%	\$173,650	\$180,000	+ 3.7%
87.5%	89.3%	+ 2.1%	91.3%	90.5%	- 0.9%
62	42	- 32.3%	52	79	+ 51.9%
112	118	+ 5.4%			
7.2	8.9	+ 28.6%			
	11 \$206,500 \$192,500 87.5% 62 112 7.2	11 15 \$206,500 \$218,300 \$192,500 \$200,000 87.5% 89.3% 62 42 112 118	11	11       15       + 36.4%       166         \$206,500       \$218,300       + 5.7%       \$237,126         \$192,500       \$200,000       + 3.9%       \$173,650         87.5%       89.3%       + 2.1%       91.3%         62       42       - 32.3%       52         112       118       + 5.4%          7.2       8.9       + 28.6%	11       15       + 36.4%       166       136         \$206,500       \$218,300       + 5.7%       \$237,126       \$223,196         \$192,500       \$200,000       + 3.9%       \$173,650       \$180,000         87.5%       89.3%       + 2.1%       91.3%       90.5%         62       42       - 32.3%       52       79         112       118       + 5.4%           7.2       8.9       + 28.6%

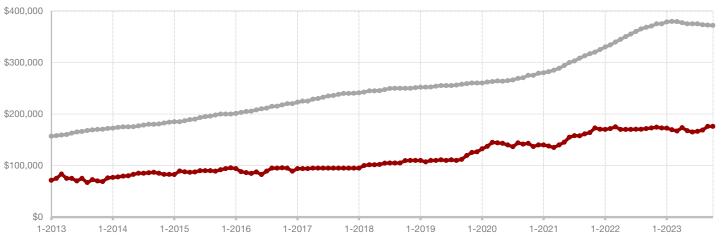
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All MLS -

Comanche County -



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+ 20.0%

October

- 16.3%

+ 0.7%

Change in New Listings

Change in Closed Sales

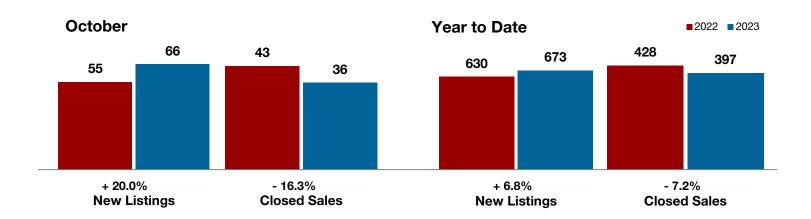
Change in Median Sales Price

Year to Date

### **Cooke County**

	Octobel			real to Date			
	2022	2023	+/-	2022	2023	+/-	
New Listings	55	66	+ 20.0%	630	673	+ 6.8%	
Pending Sales	29	37	+ 27.6%	404	418	+ 3.5%	
Closed Sales	43	36	- 16.3%	428	397	- 7.2%	
Average Sales Price*	\$532,708	\$303,789	- 43.0%	\$435,743	\$393,708	- 9.6%	
Median Sales Price*	\$295,000	\$297,000	+ 0.7%	\$280,000	\$320,000	+ 14.3%	
Percent of Original List Price Received*	91.8%	92.7%	+ 1.0%	97.0%	94.1%	- 3.0%	
Days on Market Until Sale	41	50	+ 22.0%	32	57	+ 78.1%	
Inventory of Homes for Sale	190	232	+ 22.1%				
Months Supply of Inventory	4.7	6.0	+ 20.0%				

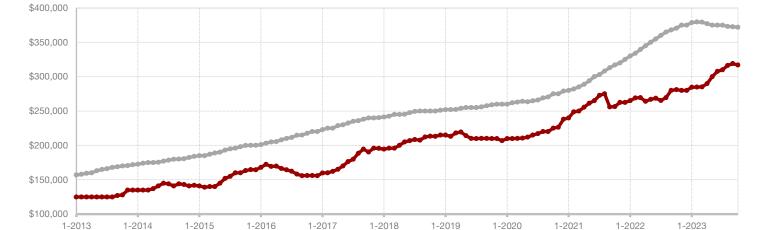
<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





All MLS -

**Cooke County** 



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+ 6.2%

- 7.2%

+ 1.4%

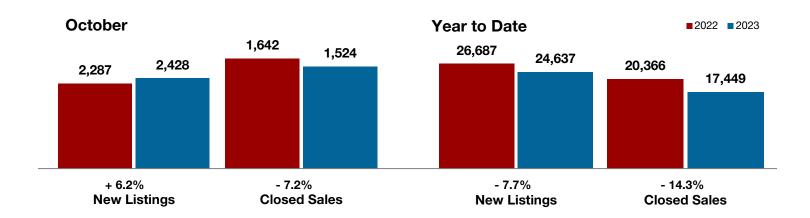
Change in New Listings Change in Closed Sales

Change in Median Sales Price

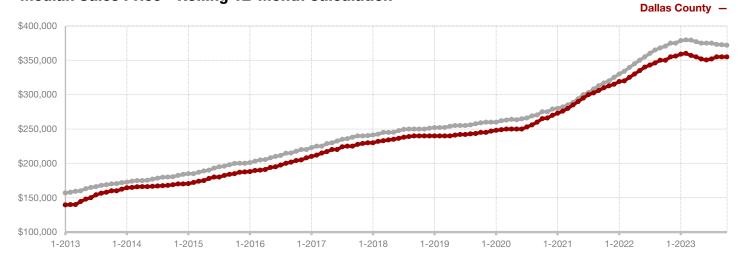
### **Dallas County**

October			Year to Date		
2022	2023	+/-	2022	2023	+/-
2,287	2,428	+ 6.2%	26,687	24,637	- 7.7%
1,525	1,413	- 7.3%	20,171	17,874	- 11.4%
1,642	1,524	- 7.2%	20,366	17,449	- 14.3%
\$498,176	\$532,566	+ 6.9%	\$498,215	\$515,864	+ 3.5%
\$350,000	\$355,000	+ 1.4%	\$360,000	\$359,900	- 0.0%
96.5%	96.1%	- 0.4%	101.4%	96.9%	- 4.4%
29	33	+ 13.8%	21	34	+ 61.9%
4,646	4,813	+ 3.6%			
2.3	2.8	+ 50.0%			
	2,287 1,525 1,642 \$498,176 \$350,000 96.5% 29 4,646	2022       2023         2,287       2,428         1,525       1,413         1,642       1,524         \$498,176       \$532,566         \$350,000       \$355,000         96.5%       96.1%         29       33         4,646       4,813	2022       2023       + / -         2,287       2,428       + 6.2%         1,525       1,413       - 7.3%         1,642       1,524       - 7.2%         \$498,176       \$532,566       + 6.9%         \$350,000       \$355,000       + 1.4%         96.5%       96.1%       - 0.4%         29       33       + 13.8%         4,646       4,813       + 3.6%	2022       2023       + / -       2022         2,287       2,428       + 6.2%       26,687         1,525       1,413       - 7.3%       20,171         1,642       1,524       - 7.2%       20,366         \$498,176       \$532,566       + 6.9%       \$498,215         \$350,000       \$355,000       + 1.4%       \$360,000         96.5%       96.1%       - 0.4%       101.4%         29       33       + 13.8%       21         4,646       4,813       + 3.6%	2022       2023       + / -       2022       2023         2,287       2,428       + 6.2%       26,687       24,637         1,525       1,413       - 7.3%       20,171       17,874         1,642       1,524       - 7.2%       20,366       17,449         \$498,176       \$532,566       + 6.9%       \$498,215       \$515,864         \$350,000       \$355,000       + 1.4%       \$360,000       \$359,900         96.5%       96.1%       - 0.4%       101.4%       96.9%         29       33       + 13.8%       21       34         4,646       4,813       + 3.6%

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 22.2%

- 28.6%

- 21.6%

Change in **New Listings** 

October

Change in Closed Sales

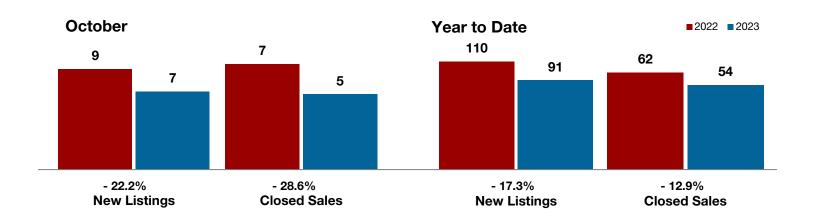
Change in Median Sales Price

Year to Date

### **Delta County**

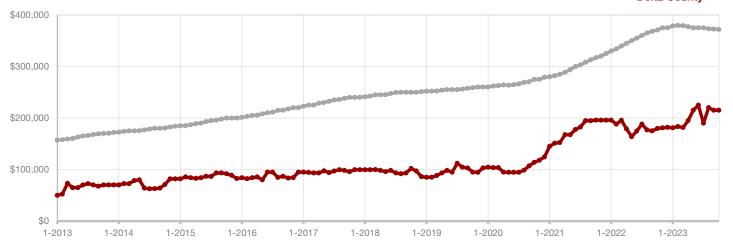
	Octobel			real to Date			
	2022	2023	+/-	2022	2023	+/-	
New Listings	9	7	- 22.2%	110	91	- 17.3%	
Pending Sales	5	3	- 40.0%	59	54	- 8.5%	
Closed Sales	7	5	- 28.6%	62	54	- 12.9%	
Average Sales Price*	\$334,857	\$209,623	- 37.4%	\$260,495	\$267,626	+ 2.7%	
Median Sales Price*	\$185,000	\$145,000	- 21.6%	\$179,850	\$210,000	+ 16.8%	
Percent of Original List Price Received*	85.8%	82.0%	- 4.4%	93.7%	92.2%	- 1.6%	
Days on Market Until Sale	48	33	- 31.3%	37	44	+ 18.9%	
Inventory of Homes for Sale	40	28	- 30.0%				
Months Supply of Inventory	6.7	5.1	- 28.6%				

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All MLS — Delta County —



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# **Denton County**

Months Supply of Inventory

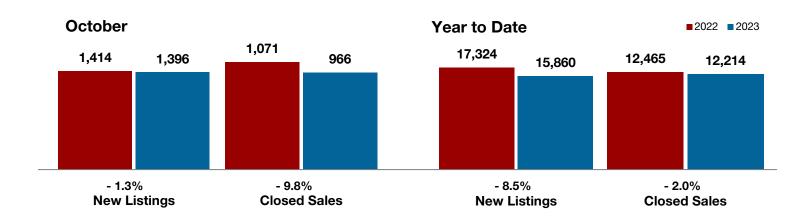
- 1.3%	- 9.8%	- 1.3%
Change in	Change in	Change in
New Listings	Closed Sales	Median Sales Price

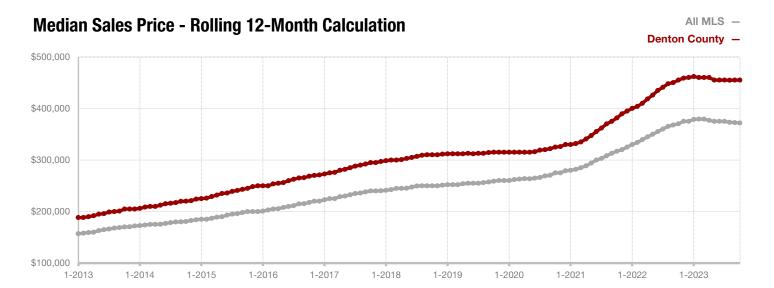
0.0%

	October			Year to Date		
	2022	2023	+/-	2022	2023	+/-
New Listings	1,414	1,396	- 1.3%	17,324	15,860	- 8.5%
Pending Sales	974	933	- 4.2%	12,314	12,511	+ 1.6%
Closed Sales	1,071	966	- 9.8%	12,465	12,214	- 2.0%
Average Sales Price*	\$535,109	\$538,143	+ 0.6%	\$550,301	\$545,568	- 0.9%
Median Sales Price*	\$456,000	\$450,000	- 1.3%	\$463,198	\$457,611	- 1.2%
Percent of Original List Price Received*	96.0%	96.2%	+ 0.2%	102.5%	96.5%	- 5.9%
Days on Market Until Sale	34	43	+ 26.5%	21	46	+ 119.0%
Inventory of Homes for Sale	3,520	2,972	- 15.6%			

2.9

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



Year to Date

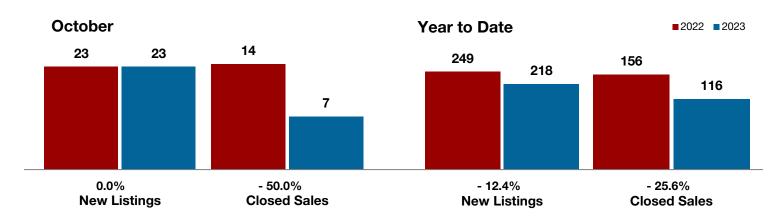
### **Eastland County**

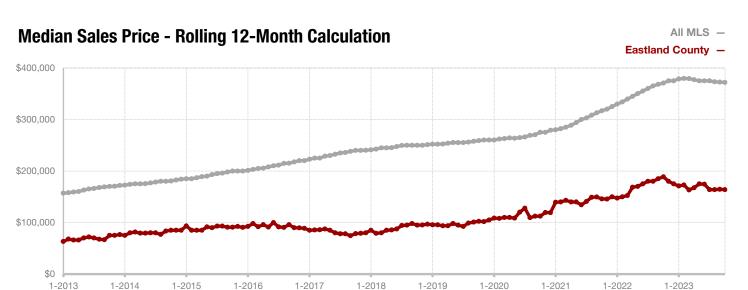
0.0%	- 50.0%	- 26.7%
Change in	Change in	Change in
New Listings	Closed Sales	Median Sales Price

	• • • • • • • • • • • • • • • • • • • •			rour to Duto		
	2022	2023	+/-	2022	2023	+/-
New Listings	23	23	0.0%	249	218	- 12.4%
Pending Sales	14	7	- 50.0%	159	123	- 22.6%
Closed Sales	14	7	- 50.0%	156	116	- 25.6%
Average Sales Price*	\$279,211	\$171,343	- 38.6%	\$274,698	\$239,968	- 12.6%
Median Sales Price*	\$225,000	\$164,900	- 26.7%	\$188,750	\$178,500	- 5.4%
Percent of Original List Price Received*	86.7%	93.3%	+ 7.6%	92.8%	90.1%	- 2.9%
Days on Market Until Sale	66	141	+ 113.6%	72	81	+ 12.5%
Inventory of Homes for Sale	89	92	+ 3.4%			
Months Supply of Inventory	5.8	8.1	+ 33.3%			

**October** 

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







+ 20.7% - 17.5%

- 2.0%

Change in **New Listings** 

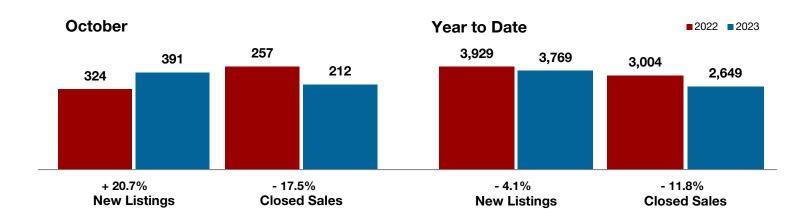
Change in **Closed Sales** 

Change in **Median Sales Price** 

### **Ellis County**

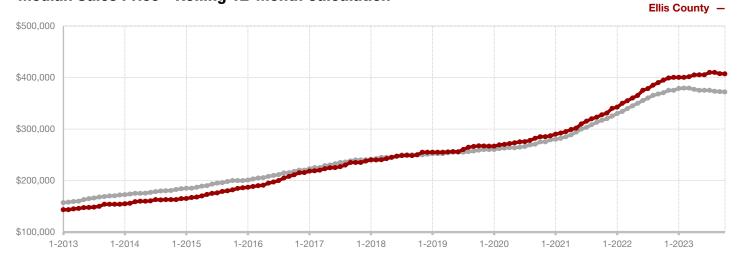
	October			Year to Date		
	2022	2023	+/-	2022	2023	+/-
New Listings	324	391	+ 20.7%	3,929	3,769	- 4.1%
Pending Sales	233	218	- 6.4%	2,883	2,774	- 3.8%
Closed Sales	257	212	- 17.5%	3,004	2,649	- 11.8%
Average Sales Price*	\$420,132	\$423,218	+ 0.7%	\$431,147	\$427,884	- 0.8%
Median Sales Price*	\$400,000	\$392,195	- 2.0%	\$399,990	\$405,000	+ 1.3%
Percent of Original List Price Received*	95.9%	94.6%	- 1.4%	100.1%	95.4%	- 4.7%
Days on Market Until Sale	43	58	+ 34.9%	30	64	+ 113.3%
Inventory of Homes for Sale	1,006	1,093	+ 8.6%			
Months Supply of Inventory	3.5	4.2	0.0%			

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.









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+ 17.7%

- 22.2%

- 3.4%

Change in New Listings

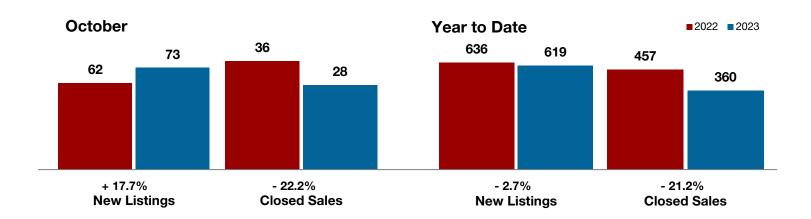
Change in Closed Sales

Change in Median Sales Price

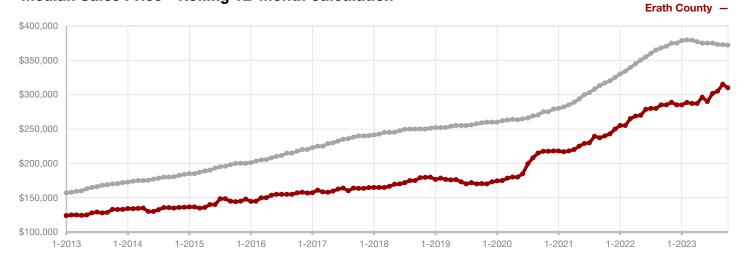
### **Erath County**

	October			Year to Date		
	2022	2023	+/-	2022	2023	+/-
New Listings	62	73	+ 17.7%	636	619	- 2.7%
Pending Sales	27	25	- 7.4%	438	370	- 15.5%
Closed Sales	36	28	- 22.2%	457	360	- 21.2%
Average Sales Price*	\$454,653	\$444,684	- 2.2%	\$386,217	\$425,155	+ 10.1%
Median Sales Price*	\$380,000	\$367,000	- 3.4%	\$285,000	\$320,000	+ 12.3%
Percent of Original List Price Received*	91.5%	93.1%	+ 1.7%	95.6%	94.2%	- 1.5%
Days on Market Until Sale	52	56	+ 7.7%	47	54	+ 14.9%
Inventory of Homes for Sale	183	211	+ 15.3%			
Months Supply of Inventory	4.3	6.1	+ 50.0%			

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







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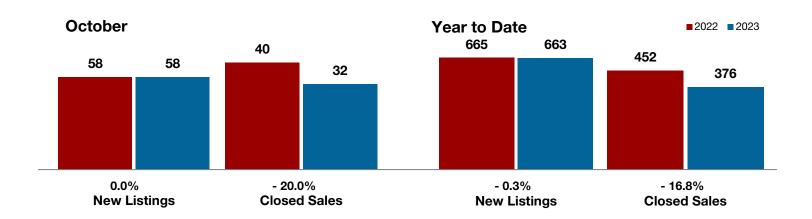


## **Fannin County**

0.0%	- 20.0%	+ 20.0%
Change in  New Listings	Change in Closed Sales	Change in  Median Sales Price

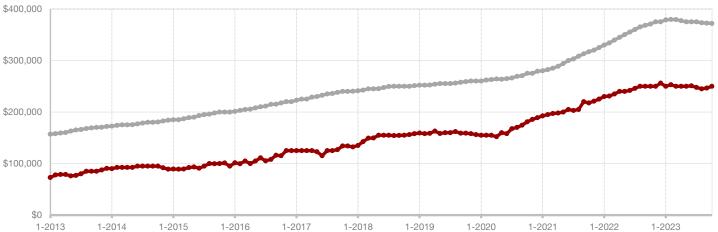
	October			Year to Date		
	2022	2023	+/-	2022	2023	+/-
New Listings	58	58	0.0%	665	663	- 0.3%
Pending Sales	33	29	- 12.1%	423	378	- 10.6%
Closed Sales	40	32	- 20.0%	452	376	- 16.8%
Average Sales Price*	\$265,045	\$353,439	+ 33.4%	\$318,201	\$300,591	- 5.5%
Median Sales Price*	\$245,750	\$295,000	+ 20.0%	\$259,999	\$249,375	- 4.1%
Percent of Original List Price Received*	91.4%	89.3%	- 2.3%	96.0%	92.0%	- 4.2%
Days on Market Until Sale	48	73	+ 52.1%	38	69	+ 81.6%
Inventory of Homes for Sale	212	240	+ 13.2%			
Months Supply of Inventory	4.9	6.6	+ 40.0%			

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.









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- 12.5%

0.0%

- 18.6%

Change in **New Listings** 

**October** 

Change in Closed Sales

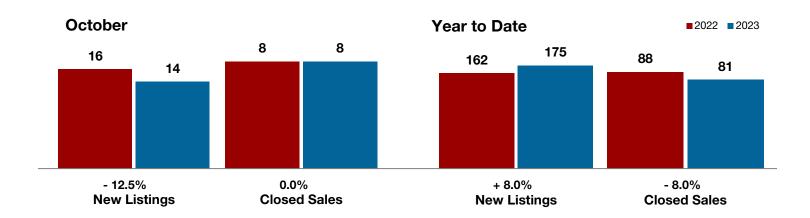
Change in Median Sales Price

Year to Date

### **Franklin County**

	• • • • • • • • • • • • • • • • • • • •			rou. to Duto		
	2022	2023	+/-	2022	2023	+/-
New Listings	16	14	- 12.5%	162	175	+ 8.0%
Pending Sales	6	5	- 16.7%	92	84	- 8.7%
Closed Sales	8	8	0.0%	88	81	- 8.0%
Average Sales Price*	\$480,113	\$398,500	- 17.0%	\$390,047	\$560,206	+ 43.6%
Median Sales Price*	\$384,000	\$312,500	- 18.6%	\$273,400	\$286,000	+ 4.6%
Percent of Original List Price Received*	91.3%	79.5%	- 12.9%	93.1%	91.7%	- 1.5%
Days on Market Until Sale	31	146	+ 371.0%	41	70	+ 70.7%
Inventory of Homes for Sale	55	57	+ 3.6%			
Months Supply of Inventory	6.3	7.1	+ 16.7%			

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





All MLS -

Franklin County -



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- 29.2%

+ 16.7%

+ 10.4%

Change in **New Listings** 

October

Change in Closed Sales

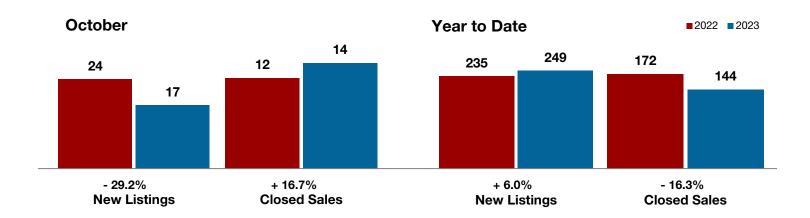
Change in Median Sales Price

Year to Date

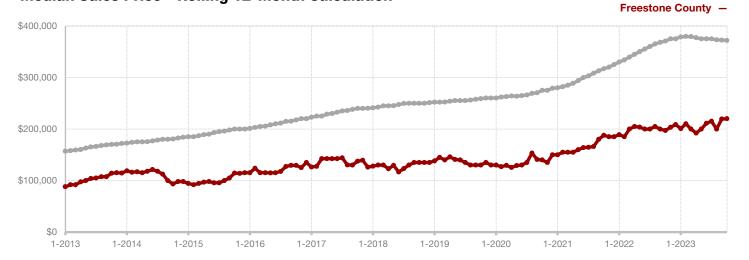
### **Freestone County**

		October			real to bate		
	2022	2023	+/-	2022	2023	+/-	
New Listings	24	17	- 29.2%	235	249	+ 6.0%	
Pending Sales	13	8	- 38.5%	159	145	- 8.8%	
Closed Sales	12	14	+ 16.7%	172	144	- 16.3%	
Average Sales Price*	\$191,742	\$314,364	+ 64.0%	\$300,853	\$282,005	- 6.3%	
Median Sales Price*	\$169,950	\$187,550	+ 10.4%	\$205,000	\$219,750	+ 7.2%	
Percent of Original List Price Received*	92.7%	88.5%	- 4.5%	94.0%	93.4%	- 0.6%	
Days on Market Until Sale	53	81	+ 52.8%	53	63	+ 18.9%	
Inventory of Homes for Sale	73	86	+ 17.8%				
Months Supply of Inventory	4.6	6.3	+ 20.0%				

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







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- 9.7%

- 13.4%

- 3.5%

Change in New Listings

October

Change in Closed Sales

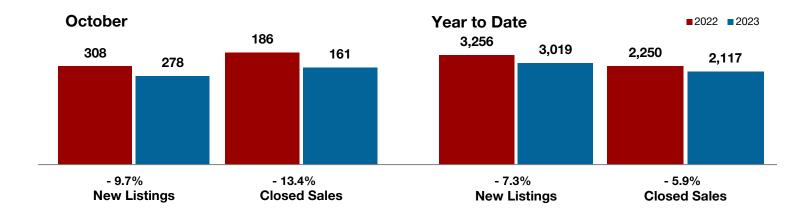
Change in Median Sales Price

Year to Date

### **Grayson County**

October			i cai to bate		
2022	2023	+/-	2022	2023	+/-
308	278	- 9.7%	3,256	3,019	- 7.3%
172	122	- 29.1%	2,243	2,094	- 6.6%
186	161	- 13.4%	2,250	2,117	- 5.9%
\$358,253	\$355,853	- 0.7%	\$365,417	\$364,745	- 0.2%
\$310,000	\$299,250	- 3.5%	\$298,000	\$307,995	+ 3.4%
93.5%	93.8%	+ 0.3%	98.5%	94.0%	- 4.6%
42	67	+ 59.5%	30	64	+ 113.3%
929	868	- 6.6%			
4.3	4.3	0.0%			
	308 172 186 \$358,253 \$310,000 93.5% 42 929	2022     2023       308     278       172     122       186     161       \$358,253     \$355,853       \$310,000     \$299,250       93.5%     93.8%       42     67       929     868	2022     2023     + / -       308     278     - 9.7%       172     122     - 29.1%       186     161     - 13.4%       \$358,253     \$355,853     - 0.7%       \$310,000     \$299,250     - 3.5%       93.5%     93.8%     + 0.3%       42     67     + 59.5%       929     868     - 6.6%	2022     2023     + / -     2022       308     278     - 9.7%     3,256       172     122     - 29.1%     2,243       186     161     - 13.4%     2,250       \$358,253     \$355,853     - 0.7%     \$365,417       \$310,000     \$299,250     - 3.5%     \$298,000       93.5%     93.8%     + 0.3%     98.5%       42     67     + 59.5%     30       929     868     - 6.6%	2022         2023         + / -         2022         2023           308         278         - 9.7%         3,256         3,019           172         122         - 29.1%         2,243         2,094           186         161         - 13.4%         2,250         2,117           \$358,253         \$355,853         - 0.7%         \$365,417         \$364,745           \$310,000         \$299,250         - 3.5%         \$298,000         \$307,995           93.5%         93.8%         + 0.3%         98.5%         94.0%           42         67         + 59.5%         30         64           929         868         - 6.6%

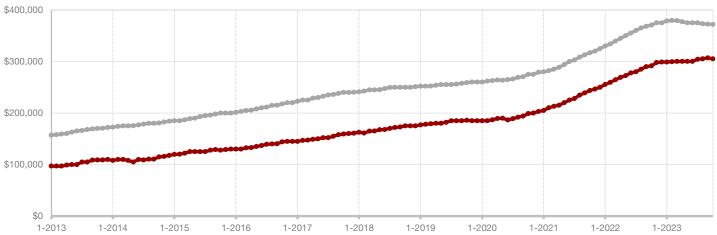
<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.











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#### Chan

- 50.0%

+ 119.6%

Change in **New Listings** 

October

+ 80.0%

Change in Closed Sales

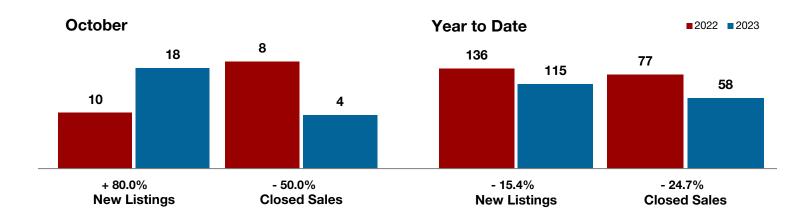
Change in Median Sales Price

Year to Date

### **Hamilton County**

	October			i cai to bate		
	2022	2023	+/-	2022	2023	+/-
New Listings	10	18	+ 80.0%	136	115	- 15.4%
Pending Sales	4	7	+ 75.0%	72	61	- 15.3%
Closed Sales	8	4	- 50.0%	77	58	- 24.7%
Average Sales Price*	\$189,690	\$316,500	+ 66.9%	\$353,151	\$406,164	+ 15.0%
Median Sales Price*	\$171,000	\$375,500	+ 119.6%	\$209,000	\$200,000	- 4.3%
Percent of Original List Price Received*	91.1%	88.8%	- 2.5%	92.8%	89.5%	- 3.6%
Days on Market Until Sale	28	75	+ 167.9%	45	78	+ 73.3%
Inventory of Homes for Sale	60	56	- 6.7%			
Months Supply of Inventory	8.7	9.2	0.0%			

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



1-2018



1-2016

1-2017

1-2015

\$400,000

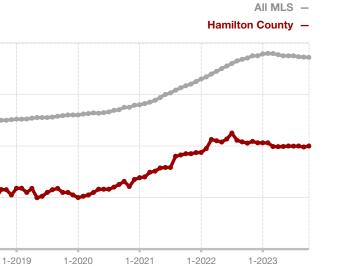
\$300,000

\$200,000

\$100,000

1-2013

1-2014



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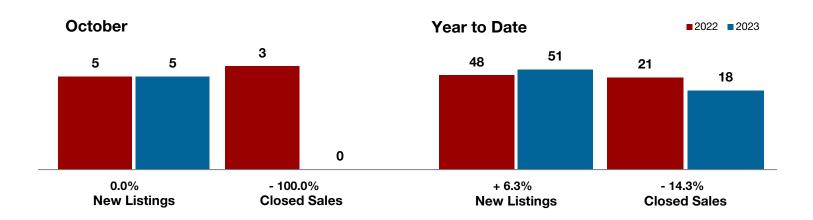


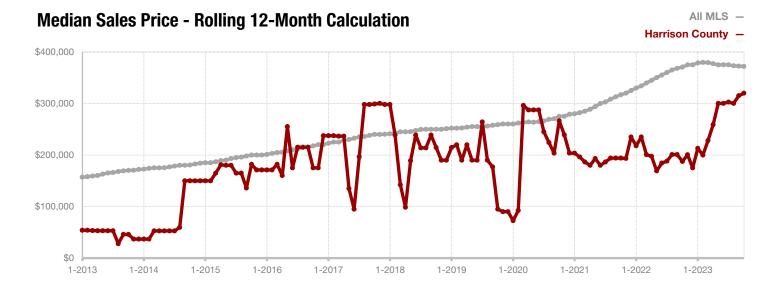
### **Harrison County**

0.0%	- 100.0%	
Change in	Change in	Change in
New Listings	Closed Sales	Median Sales Price

		October			Year to Date			
	2022	2023	+/-	2022	2023	+/-		
New Listings	5	5	0.0%	48	51	+ 6.3%		
Pending Sales	2	0	- 100.0%	25	16	- 36.0%		
Closed Sales	3	0	- 100.0%	21	18	- 14.3%		
Average Sales Price*	\$91,267			\$252,376	\$332,475	+ 31.7%		
Median Sales Price*	\$52,000			\$160,000	\$337,450	+ 110.9%		
Percent of Original List Price Received*	87.7%			89.8%	95.4%	+ 6.2%		
Days on Market Until Sale	54			86	72	- 16.3%		
Inventory of Homes for Sale	21	20	- 4.8%					
Months Supply of Inventory	8.3	9.0	+ 12.5%					

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





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Cha

- 15.7%

- 22.4%

Change in New Listings

October

+ 6.4%

Change in Closed Sales

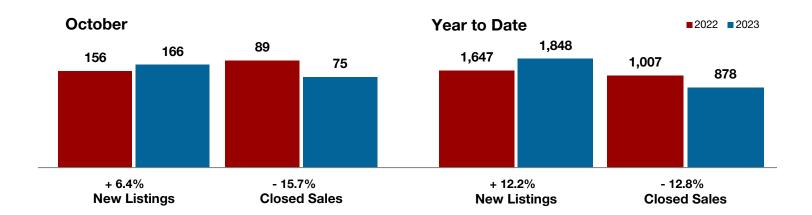
Change in Median Sales Price

Year to Date

### **Henderson County**

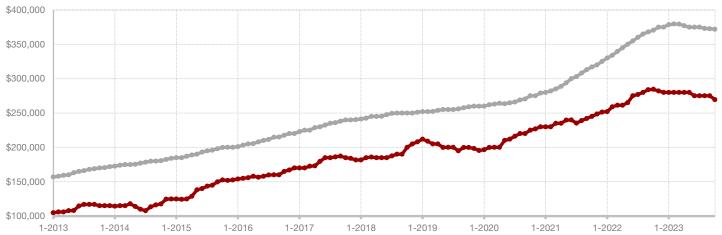
October			real to bate			
2022	2023	+/-	2022	2023	+/-	
156	166	+ 6.4%	1,647	1,848	+ 12.2%	
80	69	- 13.8%	1,001	906	- 9.5%	
89	75	- 15.7%	1,007	878	- 12.8%	
\$511,031	\$332,184	- 35.0%	\$441,591	\$420,159	- 4.9%	
\$335,000	\$260,000	- 22.4%	\$290,000	\$275,000	- 5.2%	
91.4%	91.5%	+ 0.1%	95.4%	92.1%	- 3.5%	
55	59	+ 7.3%	41	62	+ 51.2%	
558	645	+ 15.6%				
5.8	7.5	+ 33.3%				
	156 80 89 \$511,031 \$335,000 91.4% 55 558	2022     2023       156     166       80     69       89     75       \$511,031     \$332,184       \$335,000     \$260,000       91.4%     91.5%       55     59       558     645	2022       2023       + / -         156       166       + 6.4%         80       69       - 13.8%         89       75       - 15.7%         \$511,031       \$332,184       - 35.0%         \$335,000       \$260,000       - 22.4%         91.4%       91.5%       + 0.1%         55       59       + 7.3%         558       645       + 15.6%	2022         2023         + / -         2022           156         166         + 6.4%         1,647           80         69         - 13.8%         1,001           89         75         - 15.7%         1,007           \$511,031         \$332,184         - 35.0%         \$441,591           \$335,000         \$260,000         - 22.4%         \$290,000           91.4%         91.5%         + 0.1%         95.4%           55         59         + 7.3%         41           558         645         + 15.6%	2022         2023         + / -         2022         2023           156         166         + 6.4%         1,647         1,848           80         69         - 13.8%         1,001         906           89         75         - 15.7%         1,007         878           \$511,031         \$332,184         - 35.0%         \$441,591         \$420,159           \$335,000         \$260,000         - 22.4%         \$290,000         \$275,000           91.4%         91.5%         + 0.1%         95.4%         92.1%           55         59         + 7.3%         41         62           558         645         + 15.6%	

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.











- 30.0%

+ 3.2%

+ 3.0%

Change in **New Listings** 

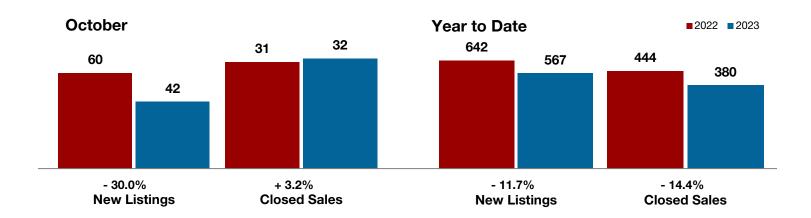
Change in **Closed Sales** 

Change in **Median Sales Price** 

### **Hill County**

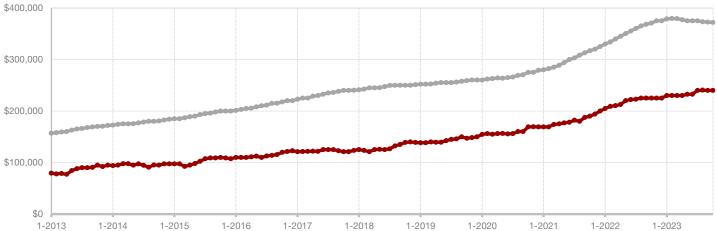
	October			Year to Date		
	2022	2023	+/-	2022	2023	+/-
New Listings	60	42	- 30.0%	642	567	- 11.7%
Pending Sales	30	26	- 13.3%	428	391	- 8.6%
Closed Sales	31	32	+ 3.2%	444	380	- 14.4%
Average Sales Price*	\$248,813	\$307,438	+ 23.6%	\$271,002	\$279,940	+ 3.3%
Median Sales Price*	\$225,000	\$231,750	+ 3.0%	\$225,000	\$239,900	+ 6.6%
Percent of Original List Price Received*	91.9%	90.3%	- 1.7%	96.1%	92.3%	- 4.0%
Days on Market Until Sale	37	72	+ 94.6%	38	64	+ 68.4%
Inventory of Homes for Sale	191	160	- 16.2%			
Months Supply of Inventory	4.7	4.4	- 20.0%			

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





Hill County



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+ 20.1%

- 28.2%

+ 1.0%

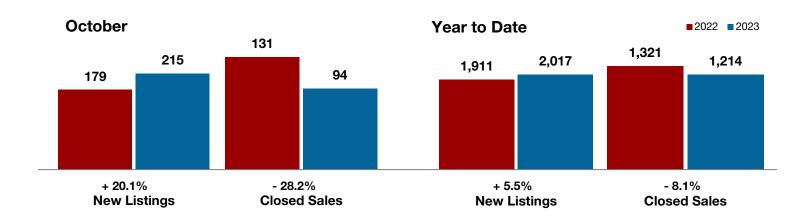
Change in New Listings Change in Closed Sales

Change in Median Sales Price

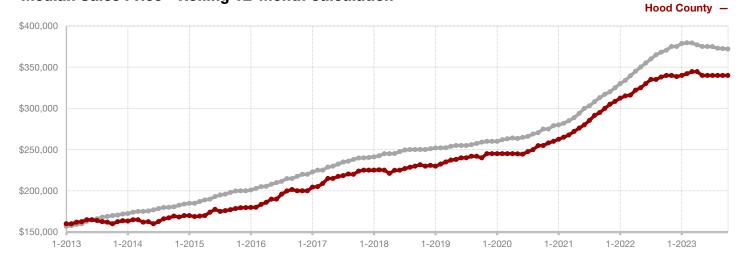
### **Hood County**

	October			Year to Date		
	2022	2023	+/-	2022	2023	+/-
New Listings	179	215	+ 20.1%	1,911	2,017	+ 5.5%
Pending Sales	103	70	- 32.0%	1,282	1,218	- 5.0%
Closed Sales	131	94	- 28.2%	1,321	1,214	- 8.1%
Average Sales Price*	\$421,217	\$550,249	+ 30.6%	\$416,978	\$435,755	+ 4.5%
Median Sales Price*	\$340,000	\$343,250	+ 1.0%	\$345,000	\$345,000	0.0%
Percent of Original List Price Received*	93.2%	94.1%	+ 1.0%	97.1%	94.1%	- 3.1%
Days on Market Until Sale	51	53	+ 3.9%	32	58	+ 81.3%
Inventory of Homes for Sale	470	580	+ 23.4%			
Months Supply of Inventory	3.6	5.0	+ 25.0%			

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







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## **Hopkins County**

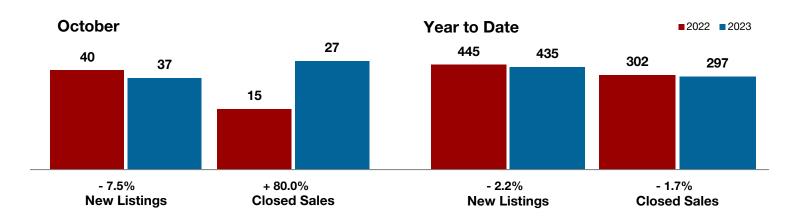
- 7.5% + 80.0% + 19.6%

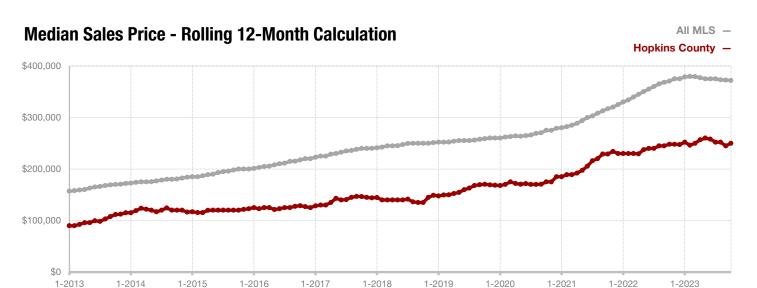
Change in Change in Change in

New Listings Closed Sales Median Sales Price

	October			Year to Date		
	2022	2023	+/-	2022	2023	+/-
New Listings	40	37	- 7.5%	445	435	- 2.2%
Pending Sales	19	18	- 5.3%	291	295	+ 1.4%
Closed Sales	15	27	+ 80.0%	302	297	- 1.7%
Average Sales Price*	\$281,733	\$370,073	+ 31.4%	\$301,760	\$297,882	- 1.3%
Median Sales Price*	\$230,000	\$275,000	+ 19.6%	\$250,000	\$250,000	0.0%
Percent of Original List Price Received*	96.7%	90.4%	- 6.5%	97.4%	92.7%	- 4.8%
Days on Market Until Sale	41	55	+ 34.1%	29	58	+ 100.0%
Inventory of Homes for Sale	129	130	+ 0.8%			
Months Supply of Inventory	4.3	4.7	+ 25.0%			

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





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- 0.8%

+ 14.9%

- 2.3%

Change in New Listings

October

Change in Closed Sales

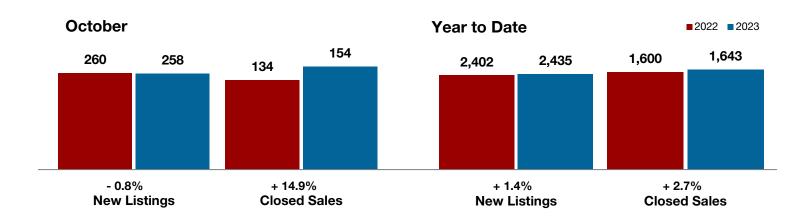
Change in Median Sales Price

Year to Date

### **Hunt County**

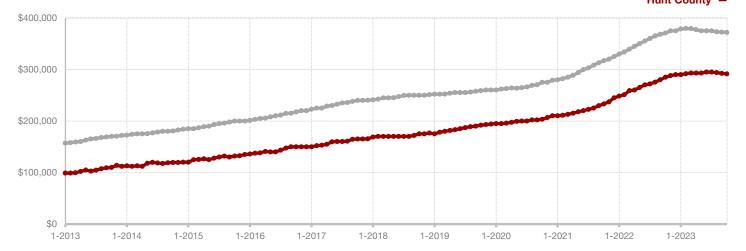
Octobei			real to Date			
2022	2023	+/-	2022	2023	+/-	
260	258	- 0.8%	2,402	2,435	+ 1.4%	
152	152	0.0%	1,596	1,683	+ 5.5%	
134	154	+ 14.9%	1,600	1,643	+ 2.7%	
\$313,408	\$322,080	+ 2.8%	\$326,923	\$328,061	+ 0.3%	
\$294,283	\$287,543	- 2.3%	\$287,695	\$290,324	+ 0.9%	
95.6%	94.4%	- 1.3%	98.6%	94.4%	- 4.3%	
36	59	+ 63.9%	30	58	+ 93.3%	
709	710	+ 0.1%				
4.5	4.4	- 20.0%				
	260 152 134 \$313,408 \$294,283 95.6% 36 709	2022     2023       260     258       152     152       134     154       \$313,408     \$322,080       \$294,283     \$287,543       95.6%     94.4%       36     59       709     710	2022       2023       + / -         260       258       - 0.8%         152       152       0.0%         134       154       + 14.9%         \$313,408       \$322,080       + 2.8%         \$294,283       \$287,543       - 2.3%         95.6%       94.4%       - 1.3%         36       59       + 63.9%         709       710       + 0.1%	2022         2023         + / -         2022           260         258         - 0.8%         2,402           152         152         0.0%         1,596           134         154         + 14.9%         1,600           \$313,408         \$322,080         + 2.8%         \$326,923           \$294,283         \$287,543         - 2.3%         \$287,695           95.6%         94.4%         - 1.3%         98.6%           36         59         + 63.9%         30           709         710         + 0.1%	2022         2023         + / -         2022         2023           260         258         - 0.8%         2,402         2,435           152         152         0.0%         1,596         1,683           134         154         + 14.9%         1,600         1,643           \$313,408         \$322,080         + 2.8%         \$326,923         \$328,061           \$294,283         \$287,543         - 2.3%         \$287,695         \$290,324           95.6%         94.4%         - 1.3%         98.6%         94.4%           36         59         + 63.9%         30         58           709         710         + 0.1%	

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.









A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 83.3%

+ 66.7%

+ 26.3%

Change in New Listings

October

Change in Closed Sales

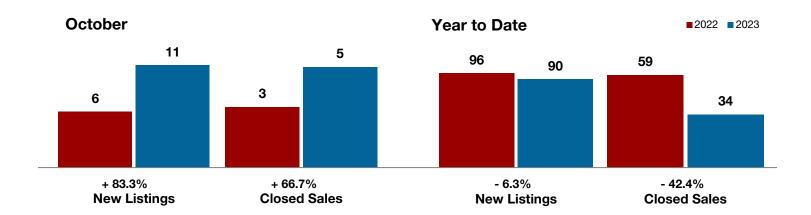
Change in Median Sales Price

Year to Date

## **Jack County**

	October			i cai to bate			
	2022	2023	+/-	2022	2023	+/-	
New Listings	6	11	+ 83.3%	96	90	- 6.3%	
Pending Sales	5	4	- 20.0%	61	40	- 34.4%	
Closed Sales	3	5	+ 66.7%	59	34	- 42.4%	
Average Sales Price*	\$276,667	\$263,000	- 4.9%	\$334,105	\$393,161	+ 17.7%	
Median Sales Price*	\$190,000	\$240,000	+ 26.3%	\$232,600	\$217,000	- 6.7%	
Percent of Original List Price Received*	82.4%	90.4%	+ 9.7%	91.8%	88.0%	- 4.1%	
Days on Market Until Sale	48	76	+ 58.3%	65	86	+ 32.3%	
Inventory of Homes for Sale	38	45	+ 18.4%				
Months Supply of Inventory	6.4	12.3	+ 100.0%				

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







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# Johnson County

+ 18.3% - 23.0%

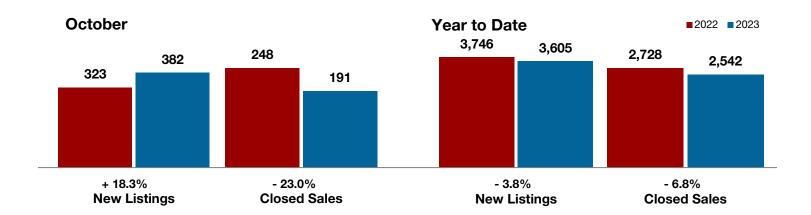
+ 3.1%

Change in New Listings Change in Closed Sales

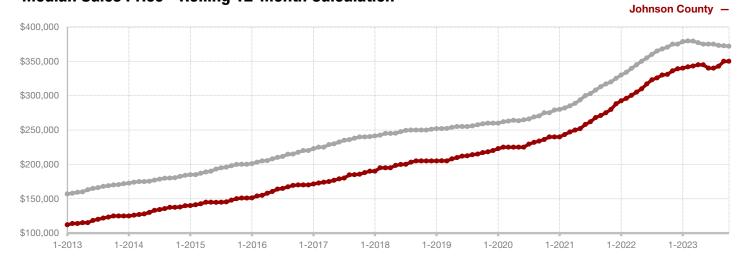
Change in Median Sales Price

	October			Year to Date		
	2022	2023	+/-	2022	2023	+/-
New Listings	323	382	+ 18.3%	3,746	3,605	- 3.8%
Pending Sales	215	180	- 16.3%	2,681	2,565	- 4.3%
Closed Sales	248	191	- 23.0%	2,728	2,542	- 6.8%
Average Sales Price*	\$359,131	\$399,434	+ 11.2%	\$378,695	\$384,248	+ 1.5%
Median Sales Price*	\$325,000	\$335,000	+ 3.1%	\$337,975	\$350,000	+ 3.6%
Percent of Original List Price Received*	95.6%	95.2%	- 0.4%	99.4%	95.1%	- 4.3%
Days on Market Until Sale	41	50	+ 22.0%	27	60	+ 122.2%
Inventory of Homes for Sale	913	987	+ 8.1%			
Months Supply of Inventory	3.4	4.1	+ 33.3%			

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







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Jones County

**- 7.1% - 30.0%** 

- 29.4%

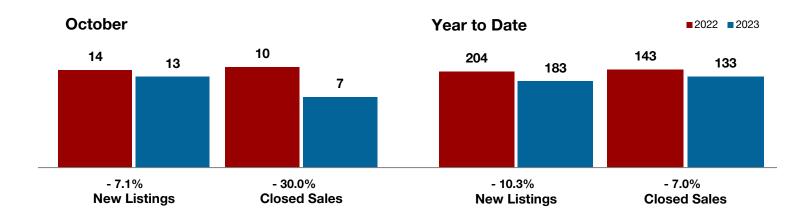
Change in New Listings Change in Closed Sales

Change in Median Sales Price

October	Year to Date

	2022	2023	+/-	2022	2023	+/-
New Listings	14	13	- 7.1%	204	183	- 10.3%
Pending Sales	9	2	- 77.8%	145	131	- 9.7%
Closed Sales	10	7	- 30.0%	143	133	- 7.0%
Average Sales Price*	\$207,990	\$146,829	- 29.4%	\$195,634	\$191,756	- 2.0%
Median Sales Price*	\$212,500	\$150,000	- 29.4%	\$172,000	\$159,000	- 7.6%
Percent of Original List Price Received*	92.1%	96.1%	+ 4.3%	93.7%	92.5%	- 1.3%
Days on Market Until Sale	23	41	+ 78.3%	43	68	+ 58.1%
Inventory of Homes for Sale	52	58	+ 11.5%			
Months Supply of Inventory	3.9	4.8	+ 25.0%			

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





All MLS -

Jones County



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+ 12.2%

- 27.1%

- 0.3%

Change in New Listings

October

Change in Closed Sales

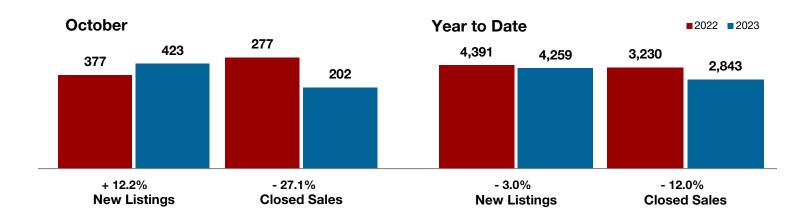
Change in Median Sales Price

Year to Date

### **Kaufman County**

October			real to Bate			
2022	2023	+/-	2022	2023	+/-	
377	423	+ 12.2%	4,391	4,259	- 3.0%	
285	239	- 16.1%	3,084	2,927	- 5.1%	
277	202	- 27.1%	3,230	2,843	- 12.0%	
\$367,239	\$360,180	- 1.9%	\$369,273	\$356,443	- 3.5%	
\$340,000	\$339,000	- 0.3%	\$347,755	\$333,000	- 4.2%	
94.7%	94.0%	- 0.7%	99.9%	94.7%	- 5.2%	
45	63	+ 40.0%	33	65	+ 97.0%	
1,195	1,277	+ 6.9%				
3.9	4.6	+ 25.0%				
	377 285 277 \$367,239 \$340,000 94.7% 45 1,195	2022     2023       377     423       285     239       277     202       \$367,239     \$360,180       \$340,000     \$339,000       94.7%     94.0%       45     63       1,195     1,277	2022       2023       + / -         377       423       + 12.2%         285       239       - 16.1%         277       202       - 27.1%         \$367,239       \$360,180       - 1.9%         \$340,000       \$339,000       - 0.3%         94.7%       94.0%       - 0.7%         45       63       + 40.0%         1,195       1,277       + 6.9%	2022       2023       + / -       2022         377       423       + 12.2%       4,391         285       239       - 16.1%       3,084         277       202       - 27.1%       3,230         \$367,239       \$360,180       - 1.9%       \$369,273         \$340,000       \$339,000       - 0.3%       \$347,755         94.7%       94.0%       - 0.7%       99.9%         45       63       + 40.0%       33         1,195       1,277       + 6.9%	2022         2023         + / -         2022         2023           377         423         + 12.2%         4,391         4,259           285         239         - 16.1%         3,084         2,927           277         202         - 27.1%         3,230         2,843           \$367,239         \$360,180         - 1.9%         \$369,273         \$356,443           \$340,000         \$339,000         - 0.3%         \$347,755         \$333,000           94.7%         94.0%         - 0.7%         99.9%         94.7%           45         63         + 40.0%         33         65           1,195         1,277         + 6.9%	

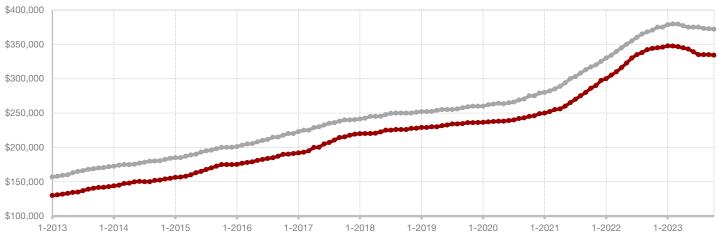
<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.











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+ 76.6%

+ 29.2%

- 5.2%

**Lamar County** 

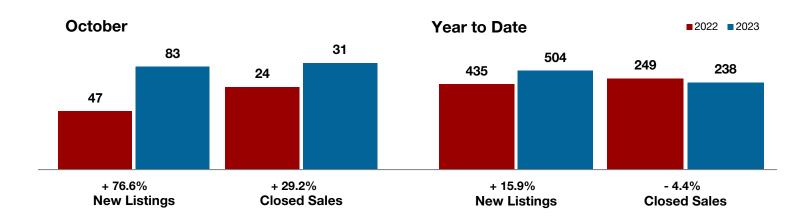
Change in Change in New Listings Closed Sales

Change in Median Sales Price

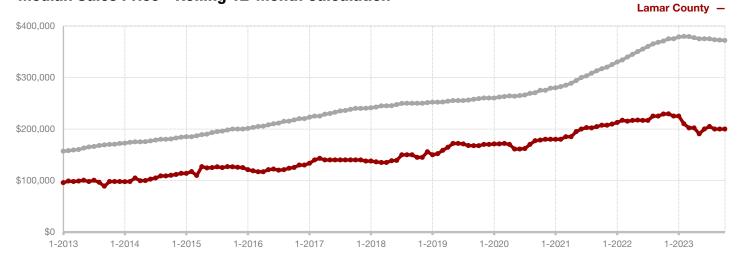
October	Year to Date

	2022	2023	+/-	2022	2023	+/-
New Listings	47	83	+ 76.6%	435	504	+ 15.9%
Pending Sales	19	29	+ 52.6%	247	261	+ 5.7%
Closed Sales	24	31	+ 29.2%	249	238	- 4.4%
Average Sales Price*	\$416,750	\$345,479	- 17.1%	\$278,159	\$244,922	- 11.9%
Median Sales Price*	\$262,600	\$249,000	- 5.2%	\$229,500	\$207,250	- 9.7%
Percent of Original List Price Received*	95.7%	92.0%	- 3.9%	94.1%	91.5%	- 2.8%
Days on Market Until Sale	28	71	+ 153.6%	39	68	+ 74.4%
Inventory of Homes for Sale	160	197	+ 23.1%			
Months Supply of Inventory	6.8	7.7	+ 14.3%			

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







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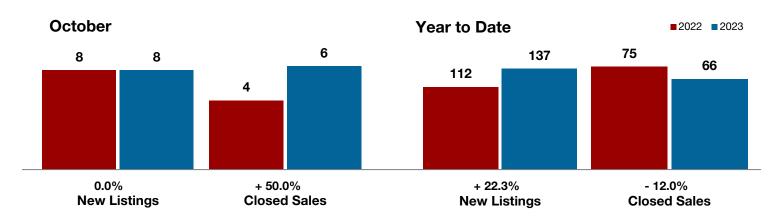


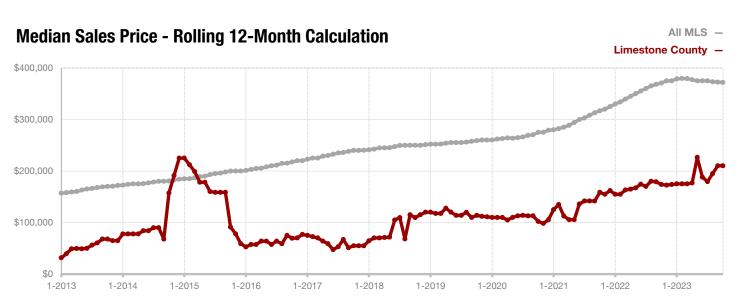
## **Limestone County**

0.0%	+ 50.0%	+ 51.1%
Change in	Change in	Change in
New Listings	Closed Sales	Median Sales Price

October			Year to Date		
2022	2023	+/-	2022	2023	+/-
8	8	0.0%	112	137	+ 22.3%
5	4	- 20.0%	68	66	- 2.9%
4	6	+ 50.0%	75	66	- 12.0%
\$161,000	\$585,750	+ 263.8%	\$253,590	\$277,488	+ 9.4%
\$155,500	\$235,000	+ 51.1%	\$175,000	\$222,250	+ 27.0%
85.5%	95.2%	+ 11.3%	94.0%	86.7%	- 7.8%
48	74	+ 54.2%	68	96	+ 41.2%
47	60	+ 27.7%			
6.9	9.6	+ 42.9%			
	8 5 4 \$161,000 \$155,500 85.5% 48 47	2022     2023       8     8       5     4       4     6       \$161,000     \$585,750       \$155,500     \$235,000       85.5%     95.2%       48     74       47     60	2022     2023     +/-       8     8     0.0%       5     4     - 20.0%       4     6     + 50.0%       \$161,000     \$585,750     + 263.8%       \$155,500     \$235,000     + 51.1%       85.5%     95.2%     + 11.3%       48     74     + 54.2%       47     60     + 27.7%	2022         2023         + / -         2022           8         8         0.0%         112           5         4         - 20.0%         68           4         6         + 50.0%         75           \$161,000         \$585,750         + 263.8%         \$253,590           \$155,500         \$235,000         + 51.1%         \$175,000           85.5%         95.2%         + 11.3%         94.0%           48         74         + 54.2%         68           47         60         + 27.7%	2022         2023         + / -         2022         2023           8         8         0.0%         112         137           5         4         - 20.0%         68         66           4         6         + 50.0%         75         66           \$161,000         \$585,750         + 263.8%         \$253,590         \$277,488           \$155,500         \$235,000         + 51.1%         \$175,000         \$222,250           85.5%         95.2%         + 11.3%         94.0%         86.7%           48         74         + 54.2%         68         96           47         60         + 27.7%

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





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+ 42.9%

- 15.4%

+ 4.9%

Change in **New Listings** 

**October** 

Change in Closed Sales

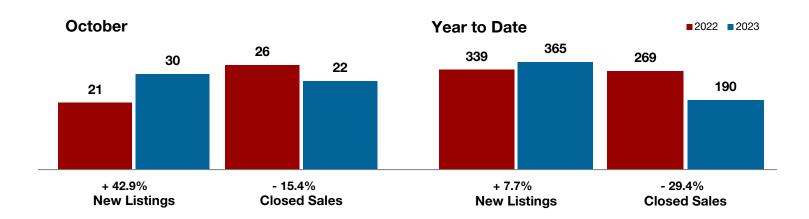
Change in Median Sales Price

Year to Date

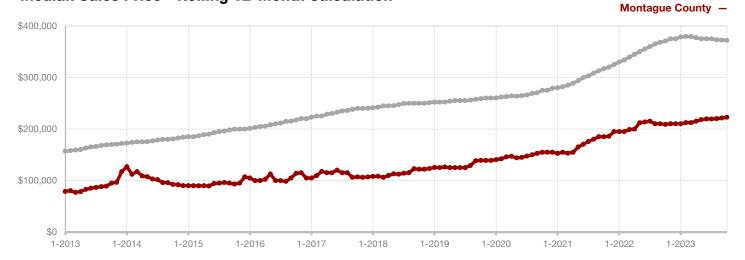
### **Montague County**

	• • • • • • • • • • • • • • • • • • • •			. our to Buto		
	2022	2023	+/-	2022	2023	+/-
New Listings	21	30	+ 42.9%	339	365	+ 7.7%
Pending Sales	18	18	0.0%	257	202	- 21.4%
Closed Sales	26	22	- 15.4%	269	190	- 29.4%
Average Sales Price*	\$506,612	\$419,012	- 17.3%	\$295,875	\$322,091	+ 8.9%
Median Sales Price*	\$183,000	\$192,000	+ 4.9%	\$209,000	\$226,500	+ 8.4%
Percent of Original List Price Received*	91.8%	91.4%	- 0.4%	94.8%	91.6%	- 3.4%
Days on Market Until Sale	42	37	- 11.9%	43	64	+ 48.8%
Inventory of Homes for Sale	90	135	+ 50.0%			
Months Supply of Inventory	3.5	7.4	+ 75.0%			

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 6.2%

+ 12.5%

- 18.2%

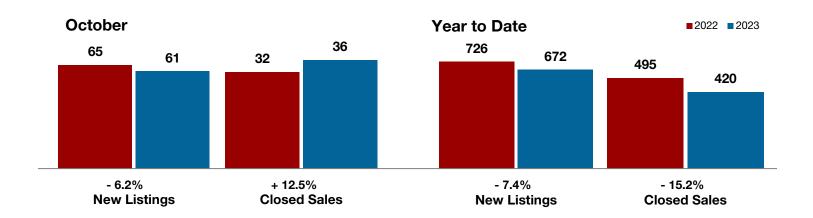
Change in New Listings Change in Closed Sales

Change in Median Sales Price

### **Navarro County**

	October			Year to Date		
	2022	2023	+/-	2022	2023	+/-
New Listings	65	61	- 6.2%	726	672	- 7.4%
Pending Sales	42	25	- 40.5%	497	419	- 15.7%
Closed Sales	32	36	+ 12.5%	495	420	- 15.2%
Average Sales Price*	\$311,605	\$248,090	- 20.4%	\$329,430	\$338,768	+ 2.8%
Median Sales Price*	\$252,250	\$206,250	- 18.2%	\$240,000	\$250,000	+ 4.2%
Percent of Original List Price Received*	95.5%	94.1%	- 1.5%	97.0%	92.7%	- 4.4%
Days on Market Until Sale	44	73	+ 65.9%	35	69	+ 97.1%
Inventory of Homes for Sale	196	215	+ 9.7%			
Months Supply of Inventory	4.0	5.4	+ 25.0%			

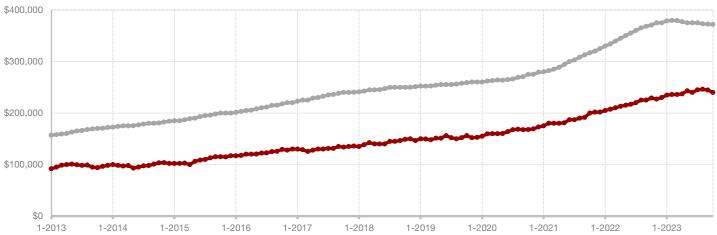
<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.













+ 100.0%

- 50.0%

+ 6.9%

Change in **New Listings** 

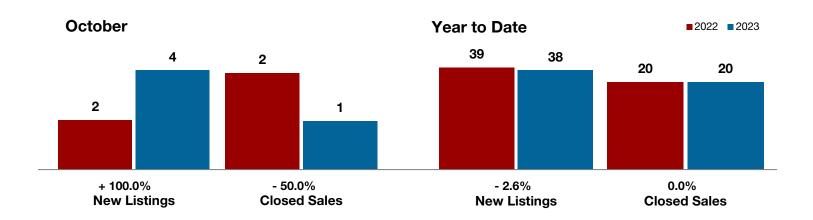
Change in **Closed Sales** 

Change in **Median Sales Price** 

### **Nolan County**

	October			Year to Date		
2022	2023	+/-	2022	2023	+/-	
2	4	+ 100.0%	39	38	- 2.6%	
2	3	+ 50.0%	20	18	- 10.0%	
2	1	- 50.0%	20	20	0.0%	
\$271,200	\$290,000	+ 6.9%	\$267,295	\$187,216	- 30.0%	
\$271,200	\$290,000	+ 6.9%	\$166,950	\$160,000	- 4.2%	
95.7%	82.9%	- 13.4%	91.0%	93.5%	+ 2.7%	
68	69	+ 1.5%	57	72	+ 26.3%	
17	22	+ 29.4%				
8.2	8.8	+ 12.5%				
	2 2 2 \$271,200 \$271,200 95.7% 68 17	2022 2023  2 4 2 3 2 1 \$271,200 \$290,000 \$271,200 \$290,000 95.7% 82.9% 68 69 17 22	2022     2023     + / -       2     4     + 100.0%       2     3     + 50.0%       2     1     - 50.0%       \$271,200     \$290,000     + 6.9%       \$271,200     \$290,000     + 6.9%       95.7%     82.9%     - 13.4%       68     69     + 1.5%       17     22     + 29.4%	2022         2023         + / -         2022           2         4         + 100.0%         39           2         3         + 50.0%         20           2         1         - 50.0%         20           \$271,200         \$290,000         + 6.9%         \$267,295           \$271,200         \$290,000         + 6.9%         \$166,950           95.7%         82.9%         - 13.4%         91.0%           68         69         + 1.5%         57           17         22         + 29.4%	2022         2023         + / -         2022         2023           2         4         + 100.0%         39         38           2         3         + 50.0%         20         18           2         1         - 50.0%         20         20           \$271,200         \$290,000         + 6.9%         \$267,295         \$187,216           \$271,200         \$290,000         + 6.9%         \$166,950         \$160,000           95.7%         82.9%         - 13.4%         91.0%         93.5%           68         69         + 1.5%         57         72           17         22         + 29.4%	

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





All MLS -**Nolan County** 





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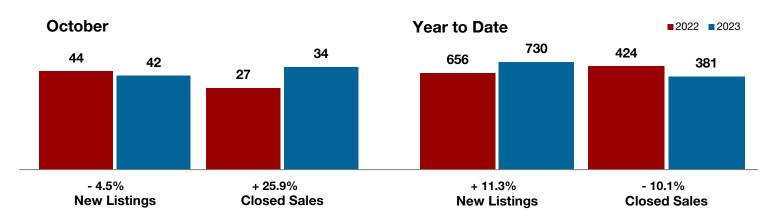


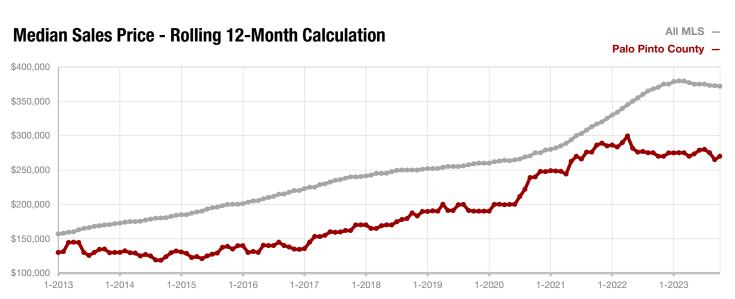
# Palo Pinto County

- 4.5%	+ 25.9%	+ 40.7%
Change in	Change in	Change in
New Listings	Closed Sales	Median Sales Price

		October			Year to Date		
	2022	2023	+/-	2022	2023	+/-	
New Listings	44	42	- 4.5%	656	730	+ 11.3%	
Pending Sales	33	22	- 33.3%	420	388	- 7.6%	
Closed Sales	27	34	+ 25.9%	424	381	- 10.1%	
Average Sales Price*	\$384,104	\$529,045	+ 37.7%	\$468,591	\$530,070	+ 13.1%	
Median Sales Price*	\$231,000	\$325,000	+ 40.7%	\$274,900	\$270,000	- 1.8%	
Percent of Original List Price Received*	91.9%	89.6%	- 2.5%	93.9%	91.2%	- 2.9%	
Days on Market Until Sale	50	67	+ 34.0%	48	74	+ 54.2%	
Inventory of Homes for Sale	214	274	+ 28.0%				
Months Supply of Inventory	5.2	7.7	+ 60.0%				

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







**- 15.7% - 21.1%** 

**October** 

+ 8.5%

All MLS -

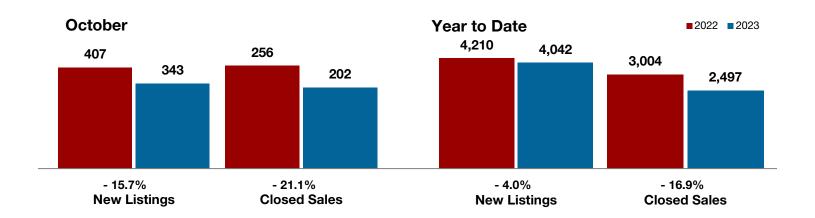
**Year to Date** 

**Parker County** 

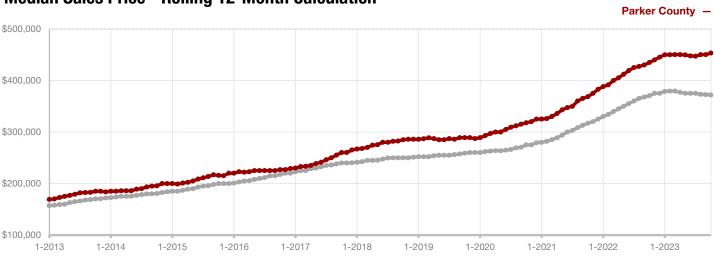
Change in	Change in	Change in
New Listings	Closed Sales	Median Sales Price

				rounto Buto			
	2022	2023	+/-	2022	2023	+/-	
New Listings	407	343	- 15.7%	4,210	4,042	- 4.0%	
Pending Sales	224	171	- 23.7%	2,880	2,490	- 13.5%	
Closed Sales	256	202	- 21.1%	3,004	2,497	- 16.9%	
Average Sales Price*	\$513,982	\$496,343	- 3.4%	\$488,907	\$488,870	- 0.0%	
Median Sales Price*	\$436,900	\$474,200	+ 8.5%	\$445,048	\$459,550	+ 3.3%	
Percent of Original List Price Received*	95.8%	95.1%	- 0.7%	99.1%	95.5%	- 3.6%	
Days on Market Until Sale	51	76	+ 49.0%	37	74	+ 100.0%	
Inventory of Homes for Sale	1,204	1,289	+ 7.1%				
Months Supply of Inventory	4.1	5.4	+ 25.0%				

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



**Rains County** 

+ 28.6	<b>5</b> % -	33.3%
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October

+ 6.9%

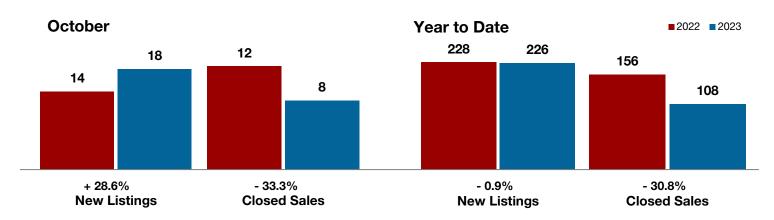
Change in	Change in
New Listings	Closed Sales

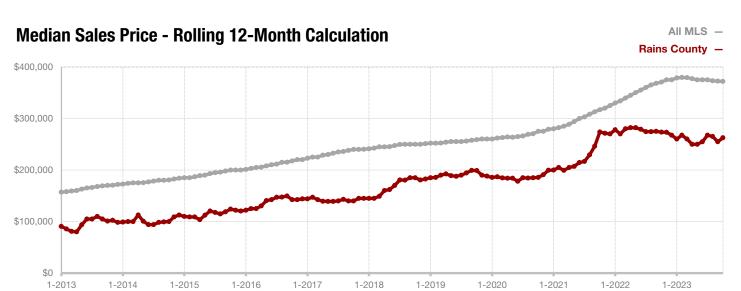
Change in Median Sales Price

Year to Date

	Octobei			real to Date			
	2022	2023	+/-	2022	2023	+/-	
New Listings	14	18	+ 28.6%	228	226	- 0.9%	
Pending Sales	12	7	- 41.7%	143	109	- 23.8%	
Closed Sales	12	8	- 33.3%	156	108	- 30.8%	
Average Sales Price*	\$343,150	\$352,250	+ 2.7%	\$330,707	\$340,910	+ 3.1%	
Median Sales Price*	\$312,450	\$334,000	+ 6.9%	\$276,532	\$277,000	+ 0.2%	
Percent of Original List Price Received*	90.5%	93.2%	+ 3.0%	95.7%	94.1%	- 1.7%	
Days on Market Until Sale	48	94	+ 95.8%	39	68	+ 74.4%	
Inventory of Homes for Sale	82	101	+ 23.2%				
Months Supply of Inventory	5.4	9.6	+ 100.0%				

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





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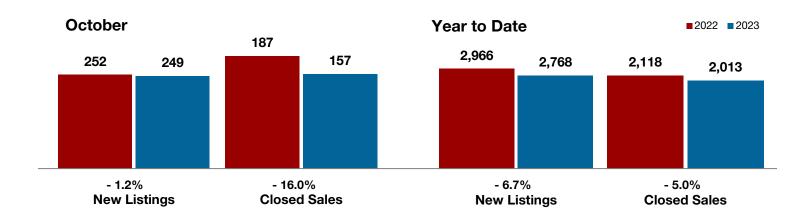
## **Rockwall County**

- 1.2%	- 16.0%	+ 3.7%
- 1.2%	- 10.0%	+ 3.7%

Change in	Change in	Change in
New Listings	Closed Sales	Median Sales Price

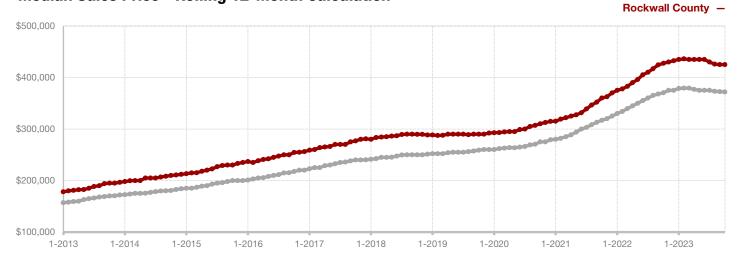
	October			Year to Date		
	2022	2023	+/-	2022	2023	+/-
New Listings	252	249	- 1.2%	2,966	2,768	- 6.7%
Pending Sales	169	143	- 15.4%	2,073	2,059	- 0.7%
Closed Sales	187	157	- 16.0%	2,118	2,013	- 5.0%
Average Sales Price*	\$480,663	\$501,413	+ 4.3%	\$517,659	\$502,542	- 2.9%
Median Sales Price*	\$419,190	\$434,500	+ 3.7%	\$435,000	\$429,000	- 1.4%
Percent of Original List Price Received*	95.2%	93.2%	- 2.1%	100.6%	94.6%	- 6.0%
Days on Market Until Sale	42	57	+ 35.7%	28	64	+ 128.6%
Inventory of Homes for Sale	747	695	- 7.0%			
Months Supply of Inventory	3.6	3.6	0.0%			

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.









A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



# Shackelford County

-- + 100.0%

+ 123.0%

Change in New Listings

October

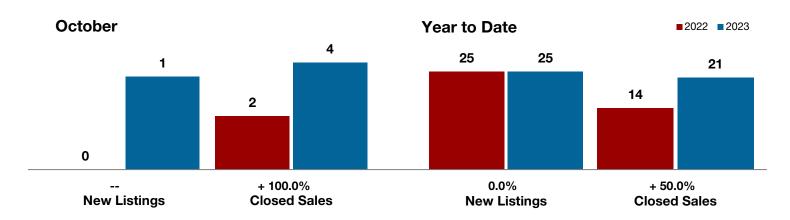
Change in Closed Sales

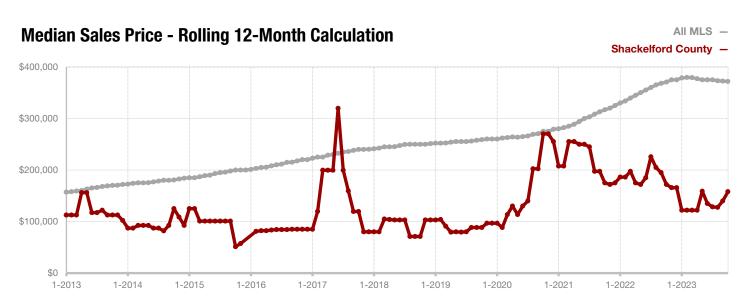
Change in Median Sales Price

Year to Date

	0010001			rour to Buto			
	2022	2023	+/-	2022	2023	+/-	
New Listings	0	1		25	25	0.0%	
Pending Sales	3	1	- 66.7%	15	20	+ 33.3%	
Closed Sales	2	4	+ 100.0%	14	21	+ 50.0%	
Average Sales Price*	\$82,500	\$180,125	+ 118.3%	\$211,707	\$167,786	- 20.7%	
Median Sales Price*	\$82,500	\$184,000	+ 123.0%	\$172,000	\$158,000	- 8.1%	
Percent of Original List Price Received*	71.9%	92.7%	+ 28.9%	86.9%	85.3%	- 1.8%	
Days on Market Until Sale	19	25	+ 31.6%	37	62	+ 67.6%	
Inventory of Homes for Sale	10	7	- 30.0%				
Months Supply of Inventory	5.0	3.2	- 40.0%				

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





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+ 47.1%

- 4.1%

+ 3.1%

Change in New Listings

**October** 

Change in Closed Sales

Change in Median Sales Price

**Year to Date** 

### **Smith County**

\$150,000

1-2013

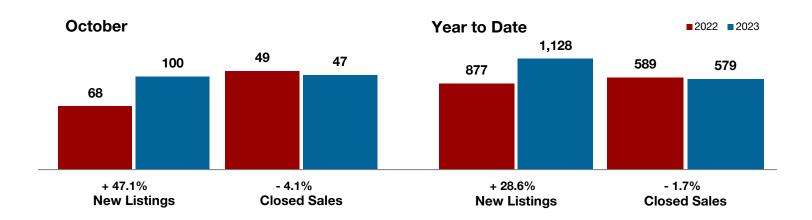
1-2014

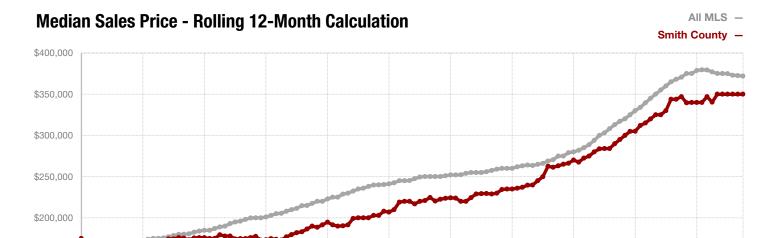
1-2015

1-2016

• • • • • • • • • • • • • • • • • • • •					
2022	2023	+/-	2022	2023	+/-
68	100	+ 47.1%	877	1,128	+ 28.6%
35	32	- 8.6%	573	584	+ 1.9%
49	47	- 4.1%	589	579	- 1.7%
\$433,405	\$496,100	+ 14.5%	\$466,304	\$426,752	- 8.5%
\$357,500	\$368,750	+ 3.1%	\$347,000	\$357,000	+ 2.9%
96.5%	91.6%	- 5.1%	97.5%	94.6%	- 3.0%
33	69	+ 109.1%	36	53	+ 47.2%
236	337	+ 42.8%			
4.2	6.1	+ 50.0%			
	68 35 49 \$433,405 \$357,500 96.5% 33 236	68 100 35 32 49 47 \$433,405 \$496,100 \$357,500 \$368,750 96.5% 91.6% 33 69 236 337	68 100 + 47.1% 35 32 - 8.6% 49 47 - 4.1% \$433,405 \$496,100 + 14.5% \$357,500 \$368,750 + 3.1% 96.5% 91.6% - 5.1% 33 69 + 109.1% 236 337 + 42.8%	68 100 + 47.1% 877  35 32 - 8.6% 573  49 47 - 4.1% 589  \$433,405 \$496,100 + 14.5% \$466,304  \$357,500 \$368,750 + 3.1% \$347,000  96.5% 91.6% - 5.1% 97.5%  33 69 + 109.1% 36  236 337 + 42.8%	68       100       + 47.1%       877       1,128         35       32       - 8.6%       573       584         49       47       - 4.1%       589       579         \$433,405       \$496,100       + 14.5%       \$466,304       \$426,752         \$357,500       \$368,750       + 3.1%       \$347,000       \$357,000         96.5%       91.6%       - 5.1%       97.5%       94.6%         33       69       + 109.1%       36       53         236       337       + 42.8%

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





1-2018

1-2019

1-2017

1-2021

1-2022

1-2023

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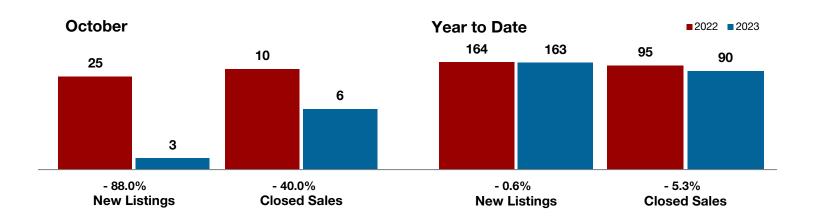
All MLS -

### **Somervell County**

- 88.0%	- 40.0%	+ 66.9%
Change in	Change in	Change in
New Listings	Closed Sales	Median Sales Price

	October		Year to Date			
	2022	2023	+/-	2022	2023	+/-
New Listings	25	3	- 88.0%	164	163	- 0.6%
Pending Sales	4	3	- 25.0%	91	91	0.0%
Closed Sales	10	6	- 40.0%	95	90	- 5.3%
Average Sales Price*	\$449,490	\$1,131,896	+ 151.8%	\$504,714	\$499,643	- 1.0%
Median Sales Price*	\$355,000	\$592,500	+ 66.9%	\$425,000	\$444,950	+ 4.7%
Percent of Original List Price Received*	95.0%	89.6%	- 5.7%	97.4%	93.2%	- 4.3%
Days on Market Until Sale	59	71	+ 20.3%	41	74	+ 80.5%
Inventory of Homes for Sale	58	59	+ 1.7%			
Months Supply of Inventory	6.6	6.9	0.0%			

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.









+ 100.0% - 14.3%

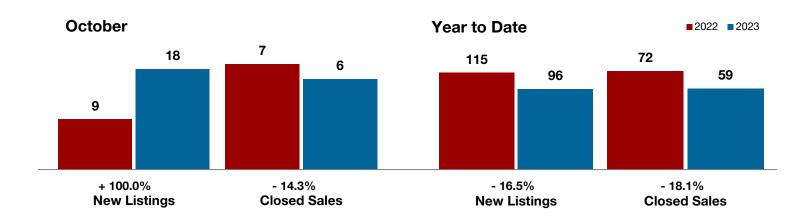
+ 62.6%

### **Stephens County**

Change in	Change in	Change in
New Listings	Closed Sales	Median Sales Price

		October			Year to Date		
	2022	2023	+/-	2022	2023	+/-	
New Listings	9	18	+ 100.0%	115	96	- 16.5%	
Pending Sales	7	3	- 57.1%	74	62	- 16.2%	
Closed Sales	7	6	- 14.3%	72	59	- 18.1%	
Average Sales Price*	\$177,143	\$252,750	+ 42.7%	\$246,938	\$210,314	- 14.8%	
Median Sales Price*	\$125,000	\$203,250	+ 62.6%	\$190,000	\$175,000	- 7.9%	
Percent of Original List Price Received*	83.1%	81.1%	- 2.4%	91.3%	85.7%	- 6.1%	
Days on Market Until Sale	77	177	+ 129.9%	72	108	+ 50.0%	
Inventory of Homes for Sale	56	49	- 12.5%				
Months Supply of Inventory	7.5	8.1	0.0%				

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





All MLS -





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### **Stonewall County**

1-2013

1-2014

1-2015

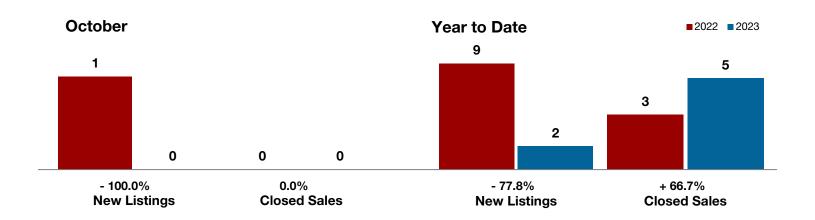
1-2016

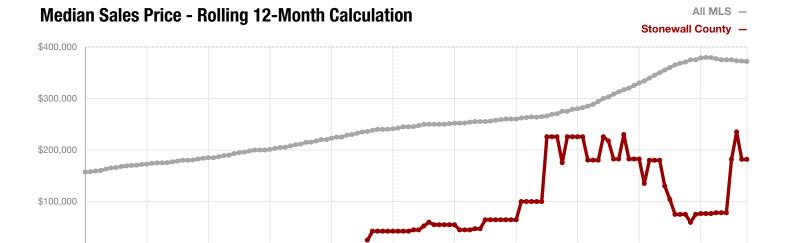
1-2017

- 100.0%	0.0%	
Change in	Change in	Change in
New Listings	Closed Sales	Median Sales Price

		October			Year to Date		
	2022	2023	+/-	2022	2023	+/-	
New Listings	1	0	- 100.0%	9	2	- 77.8%	
Pending Sales	0	0	0.0%	3	5	+ 66.7%	
Closed Sales	0	0	0.0%	3	5	+ 66.7%	
Average Sales Price*				\$65,700	\$175,060	+ 166.5%	
Median Sales Price*				\$75,000	\$182,000	+ 142.7%	
Percent of Original List Price Received*				72.9%	85.8%	+ 17.7%	
Days on Market Until Sale				97	150	+ 54.6%	
Inventory of Homes for Sale	5	1	- 80.0%				
Months Supply of Inventory	5.0	0.9	- 80.0%				

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





1-2018

1-2019

1-2021

1-2022

1-2023

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+ 2.5%

- 11.4%

- 3.8%

Change in New Listings

October

Change in Closed Sales

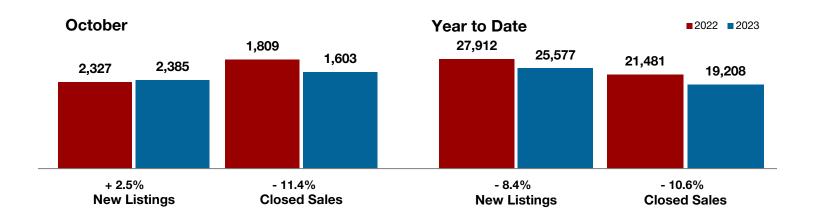
Change in Median Sales Price

Year to Date

### **Tarrant County**

Octobei		real to Date		i.C	
2022	2023	+/-	2022	2023	+/-
2,327	2,385	+ 2.5%	27,912	25,577	- 8.4%
1,636	1,471	- 10.1%	21,296	19,571	- 8.1%
1,809	1,603	- 11.4%	21,481	19,208	- 10.6%
\$415,877	\$410,273	- 1.3%	\$430,887	\$427,790	- 0.7%
\$355,000	\$341,495	- 3.8%	\$360,000	\$349,000	- 3.1%
96.0%	96.1%	+ 0.1%	101.3%	96.7%	- 4.5%
32	37	+ 15.6%	20	40	+ 100.0%
5,254	5,003	- 4.8%			
2.5	2.7	0.0%			
	2,327 1,636 1,809 \$415,877 \$355,000 96.0% 32 5,254	2022 2023  2,327 2,385  1,636 1,471  1,809 1,603  \$415,877 \$410,273  \$355,000 \$341,495  96.0% 96.1%  32 37  5,254 5,003	2022       2023       + / -         2,327       2,385       + 2.5%         1,636       1,471       - 10.1%         1,809       1,603       - 11.4%         \$415,877       \$410,273       - 1.3%         \$355,000       \$341,495       - 3.8%         96.0%       96.1%       + 0.1%         32       37       + 15.6%         5,254       5,003       - 4.8%	2022       2023       + / -       2022         2,327       2,385       + 2.5%       27,912         1,636       1,471       - 10.1%       21,296         1,809       1,603       - 11.4%       21,481         \$415,877       \$410,273       - 1.3%       \$430,887         \$355,000       \$341,495       - 3.8%       \$360,000         96.0%       96.1%       + 0.1%       101.3%         32       37       + 15.6%       20         5,254       5,003       - 4.8%	2022       2023       + / -       2022       2023         2,327       2,385       + 2.5%       27,912       25,577         1,636       1,471       - 10.1%       21,296       19,571         1,809       1,603       - 11.4%       21,481       19,208         \$415,877       \$410,273       - 1.3%       \$430,887       \$427,790         \$355,000       \$341,495       - 3.8%       \$360,000       \$349,000         96.0%       96.1%       + 0.1%       101.3%       96.7%         32       37       + 15.6%       20       40         5,254       5,003       - 4.8%

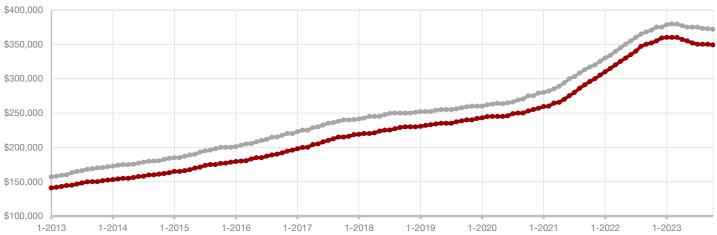
<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





All MLS -







+ 13.3%

+ 11.1%

+ 1.8%

Change in **New Listings** 

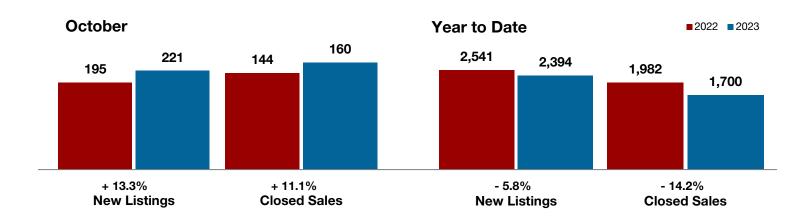
Change in **Closed Sales** 

Change in **Median Sales Price** 

### **Taylor County**

		October			Year to Date		
	2022	2023	+/-	2022	2023	+/-	
New Listings	195	221	+ 13.3%	2,541	2,394	- 5.8%	
Pending Sales	130	120	- 7.7%	1,951	1,733	- 11.2%	
Closed Sales	144	160	+ 11.1%	1,982	1,700	- 14.2%	
Average Sales Price*	\$253,028	\$289,737	+ 14.5%	\$267,862	\$266,185	- 0.6%	
Median Sales Price*	\$236,500	\$240,750	+ 1.8%	\$245,000	\$237,700	- 3.0%	
Percent of Original List Price Received*	96.2%	95.5%	- 0.7%	97.9%	96.0%	- 1.9%	
Days on Market Until Sale	43	51	+ 18.6%	28	50	+ 78.6%	
Inventory of Homes for Sale	584	603	+ 3.3%				
Months Supply of Inventory	3.0	3.7	+ 33.3%				

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





1-2016

1-2017

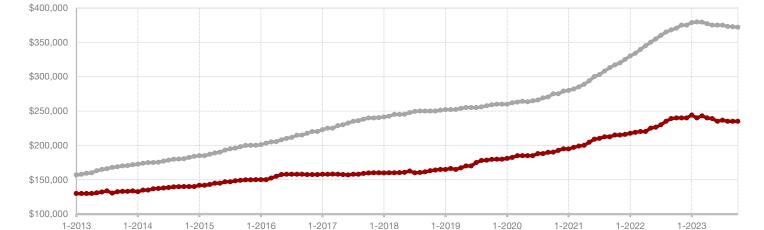
1-2013

1-2014

All MLS -

**Taylor County** 

1-2023



1-2018

1-2019

1-2021

1-2022

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+ 200.0%

- 22.2%

- 24.2%

Change in New Listings

**October** 

Change in Closed Sales

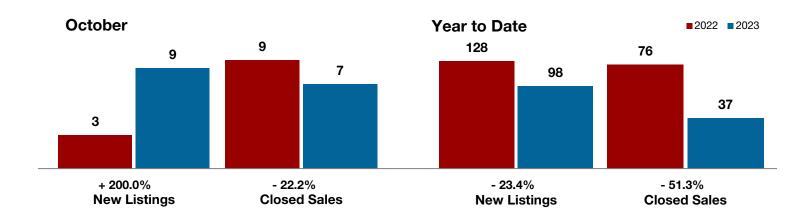
Change in Median Sales Price

**Year to Date** 

### **Upshur County**

				-		
	2022	2023	+/-	2022	2023	+/-
New Listings	3	9	+ 200.0%	128	98	- 23.4%
Pending Sales	7	6	- 14.3%	77	41	- 46.8%
Closed Sales	9	7	- 22.2%	76	37	- 51.3%
Average Sales Price*	\$410,484	\$348,543	- 15.1%	\$417,049	\$304,922	- 26.9%
Median Sales Price*	\$285,000	\$216,000	- 24.2%	\$235,000	\$234,000	- 0.4%
Percent of Original List Price Received*	89.1%	92.2%	+ 3.5%	94.4%	91.5%	- 3.1%
Days on Market Until Sale	79	37	- 53.2%	50	62	+ 24.0%
Inventory of Homes for Sale	42	50	+ 19.0%			
Months Supply of Inventory	5.7	12.8	+ 116.7%			
* Doos not include prices from any provious listing contracts or coller concess	sions   Activity for one month con	aamatimaa laak a	tromo duo to omali	comple size		

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





All MLS -

**Upshur County** -





All MLS -

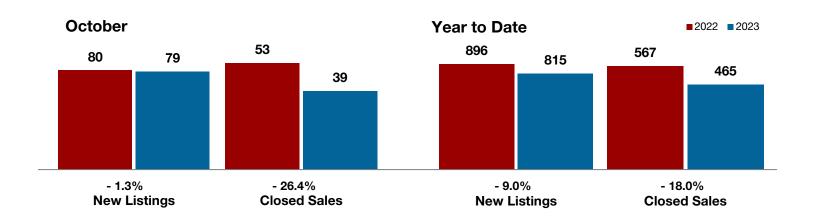
### **Van Zandt County**

- 1.3% - 26.4% - 6.4%	- 1.3%	<b>- 26.4</b> %	- 6.4%
-----------------------	--------	-----------------	--------

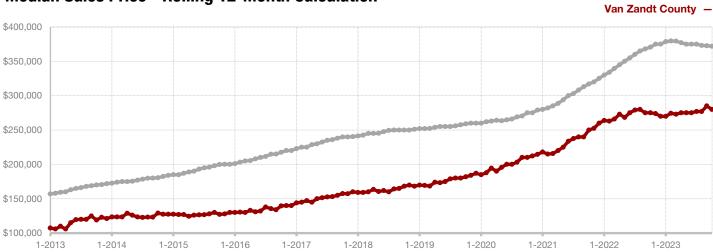
Change in	Change in	Change in
New Listings	Closed Sales	Median Sales Price

		October			Year to Date		
	2022	2023	+/-	2022	2023	+/-	
New Listings	80	79	- 1.3%	896	815	- 9.0%	
Pending Sales	39	40	+ 2.6%	538	470	- 12.6%	
Closed Sales	53	39	- 26.4%	567	465	- 18.0%	
Average Sales Price*	\$340,957	\$291,945	- 14.4%	\$347,825	\$328,590	- 5.5%	
Median Sales Price*	\$299,000	\$280,000	- 6.4%	\$275,000	\$290,000	+ 5.5%	
Percent of Original List Price Received*	91.5%	92.4%	+ 1.0%	94.3%	92.9%	- 1.5%	
Days on Market Until Sale	46	51	+ 10.9%	44	70	+ 59.1%	
Inventory of Homes for Sale	298	283	- 5.0%				
Months Supply of Inventory	5.5	6.3	0.0%				

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







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**Wise County** 

Months Supply of Inventory

- 32.3% - 3.4%

+ 0.3%

Change in New Listings

**October** 

5.8

+ 20.0%

Change in Closed Sales

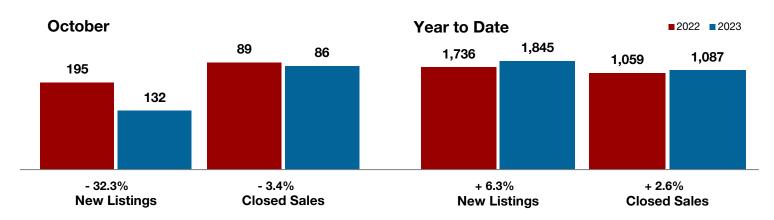
Change in Median Sales Price

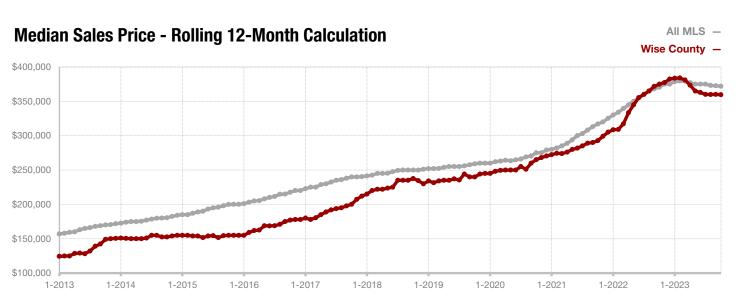
**Year to Date** 

	2022	2023	+/-	2022	2023	+/-
New Listings	195	132	- 32.3%	1,736	1,845	+ 6.3%
Pending Sales	75	76	+ 1.3%	1,056	1,123	+ 6.3%
Closed Sales	89	86	- 3.4%	1,059	1,087	+ 2.6%
Average Sales Price*	\$442,509	\$419,255	- 5.3%	\$433,215	\$406,924	- 6.1%
Median Sales Price*	\$369,000	\$369,950	+ 0.3%	\$382,900	\$357,990	- 6.5%
Percent of Original List Price Received*	92.7%	93.6%	+ 1.0%	98.2%	95.6%	- 2.6%
Days on Market Until Sale	48	86	+ 79.2%	32	66	+ 106.3%
Inventory of Homes for Sale	494	606	+ 22.7%			

4.8

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





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### **Wood County**

\$100,000

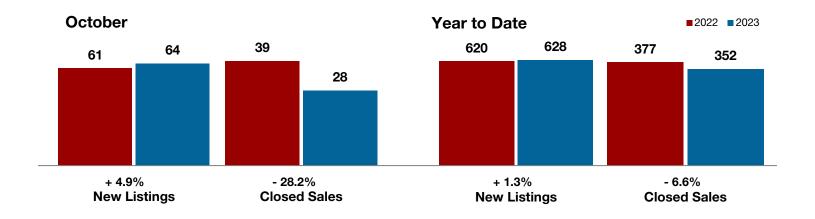
1-2013

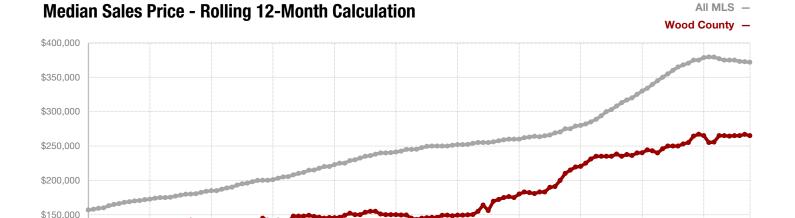
+ 4.9% - 28.2% - 8.4%

Change inChange inChange inNew ListingsClosed SalesMedian Sales Price

		October			Year to Date		
	2022	2023	+/-	2022	2023	+/-	
New Listings	61	64	+ 4.9%	620	628	+ 1.3%	
Pending Sales	26	34	+ 30.8%	360	366	+ 1.7%	
Closed Sales	39	28	- 28.2%	377	352	- 6.6%	
Average Sales Price*	\$376,013	\$335,960	- 10.7%	\$337,258	\$330,357	- 2.0%	
Median Sales Price*	\$310,000	\$284,000	- 8.4%	\$265,000	\$265,000	0.0%	
Percent of Original List Price Received*	92.2%	92.4%	+ 0.2%	95.7%	93.0%	- 2.8%	
Days on Market Until Sale	54	60	+ 11.1%	41	62	+ 51.2%	
Inventory of Homes for Sale	227	223	- 1.8%				
Months Supply of Inventory	6.2	6.4	0.0%				

<sup>\*</sup> Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





1-2018

1-2019

1-2017

1-2015

1-2014

1-2016

1-2021

1-2022

1-2023



+ 20.0%

**October** 

- 11.1%

- 22.5%

Change in **New Listings** 

Change in **Closed Sales** 

Change in **Median Sales Price** 

**Year to Date** 

### **Young County**

2022	2023	+/-	2022	2023	+/-		
15	18	+ 20.0%	172	165	- 4.1%		
8	4	- 50.0%	125	100	- 20.0%		
9	8	- 11.1%	125	98	- 21.6%		
\$243,267	\$173,738	- 28.6%	\$260,995	\$401,005	+ 53.6%		
\$232,000	\$179,750	- 22.5%	\$202,910	\$212,250	+ 4.6%		
91.4%	86.8%	- 5.0%	92.6%	90.9%	- 1.8%		
69	54	- 21.7%	56	61	+ 8.9%		
55	59	+ 7.3%					
4.5	6.1	+ 20.0%					
	15 8 9 \$243,267 \$232,000 91.4% 69 55 4.5	15 18 8 4 9 8 \$243,267 \$173,738 \$232,000 \$179,750 91.4% 86.8% 69 54 55 59 4.5 6.1	15	15	15       18       + 20.0%       172       165         8       4       - 50.0%       125       100         9       8       - 11.1%       125       98         \$243,267       \$173,738       - 28.6%       \$260,995       \$401,005         \$232,000       \$179,750       - 22.5%       \$202,910       \$212,250         91.4%       86.8%       - 5.0%       92.6%       90.9%         69       54       - 21.7%       56       61         55       59       + 7.3%           4.5       6.1       + 20.0%		

Does not include prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.

