

Local Market Updates

A RESEARCH TOOL PROVIDED BY THE
NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



September 2023

Anderson County
Bosque County
Brown County
Callahan County
Clay County
Coleman County
Collin County
Comanche County
Cooke County
Dallas County
Delta County
Denton County
Eastland County
Ellis County
Erath County
Fannin County
Franklin County
Freestone County
Grayson County
Hamilton County
Harrison County
Henderson County
Hill County
Hood County
Hopkins County
Hunt County

Jack County
Johnson County
Jones County
Kaufman County
Lamar County
Limestone County
Montague County
Navarro County
Nolan County
Palo Pinto County
Parker County
Rains County
Rockwall County
Shackelford County
Smith County
Somervell County
Stephens County
Stonewall County
Tarrant County
Taylor County
Upshur County
Van Zandt County
Wise County
Wood County
Young County

Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 46.2%

+ 16.7%

+ 93.2%

Change in
New Listings

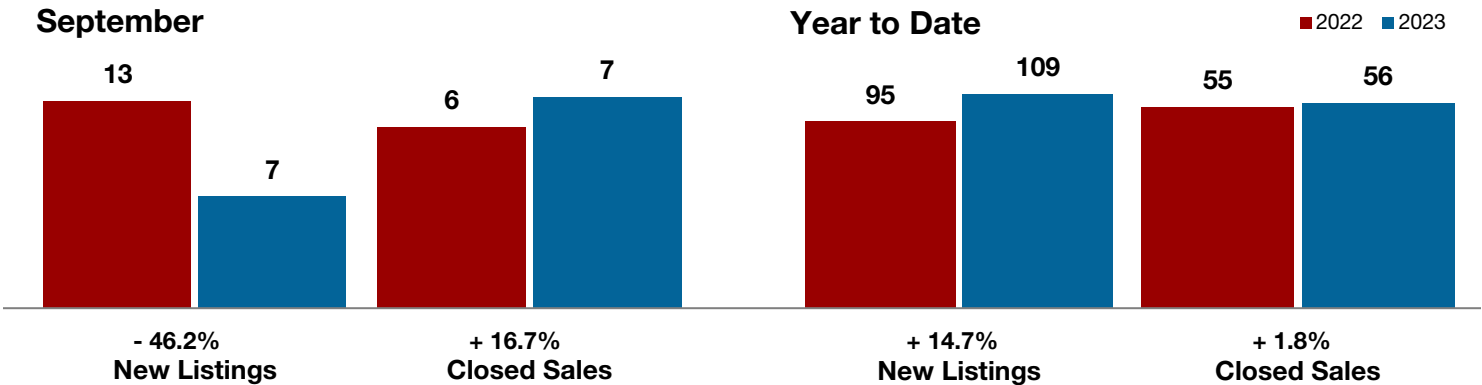
Change in
Closed Sales

Change in
Median Sales Price

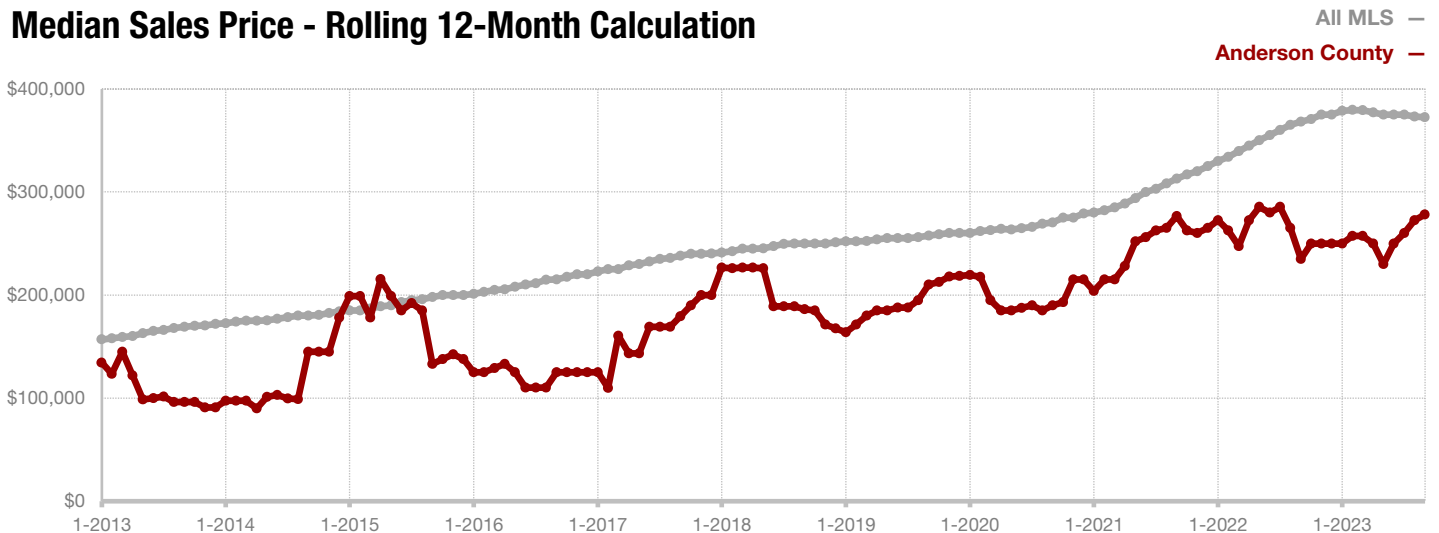
Anderson County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	13	7	- 46.2%	95	109	+ 14.7%
Pending Sales	5	4	- 20.0%	53	59	+ 11.3%
Closed Sales	6	7	+ 16.7%	55	56	+ 1.8%
Average Sales Price*	\$220,983	\$297,286	+ 34.5%	\$323,168	\$351,917	+ 8.9%
Median Sales Price*	\$147,500	\$285,000	+ 93.2%	\$235,000	\$277,500	+ 18.1%
Percent of Original List Price Received*	94.2%	96.2%	+ 2.1%	97.5%	94.0%	- 3.6%
Days on Market Until Sale	42	49	+ 16.7%	38	54	+ 42.1%
Inventory of Homes for Sale	42	38	- 9.5%	--	--	--
Months Supply of Inventory	7.3	6.2	- 14.3%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 5.3%

- 33.3%

- 10.9%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Bosque County

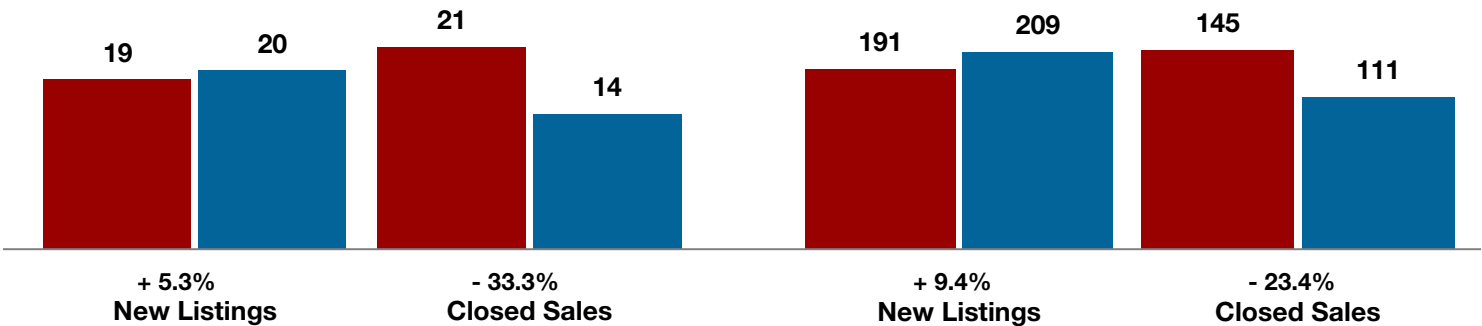
	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	19	20	+ 5.3%	191	209	+ 9.4%
Pending Sales	12	6	- 50.0%	143	119	- 16.8%
Closed Sales	21	14	- 33.3%	145	111	- 23.4%
Average Sales Price*	\$287,149	\$327,571	+ 14.1%	\$312,328	\$274,640	- 12.1%
Median Sales Price*	\$252,000	\$224,500	- 10.9%	\$240,000	\$205,000	- 14.6%
Percent of Original List Price Received*	92.3%	93.3%	+ 1.1%	93.2%	90.2%	- 3.2%
Days on Market Until Sale	41	33	- 19.5%	44	66	+ 50.0%
Inventory of Homes for Sale	55	81	+ 47.3%	--	--	--
Months Supply of Inventory	3.4	6.8	+ 133.3%	--	--	--

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September

Year to Date

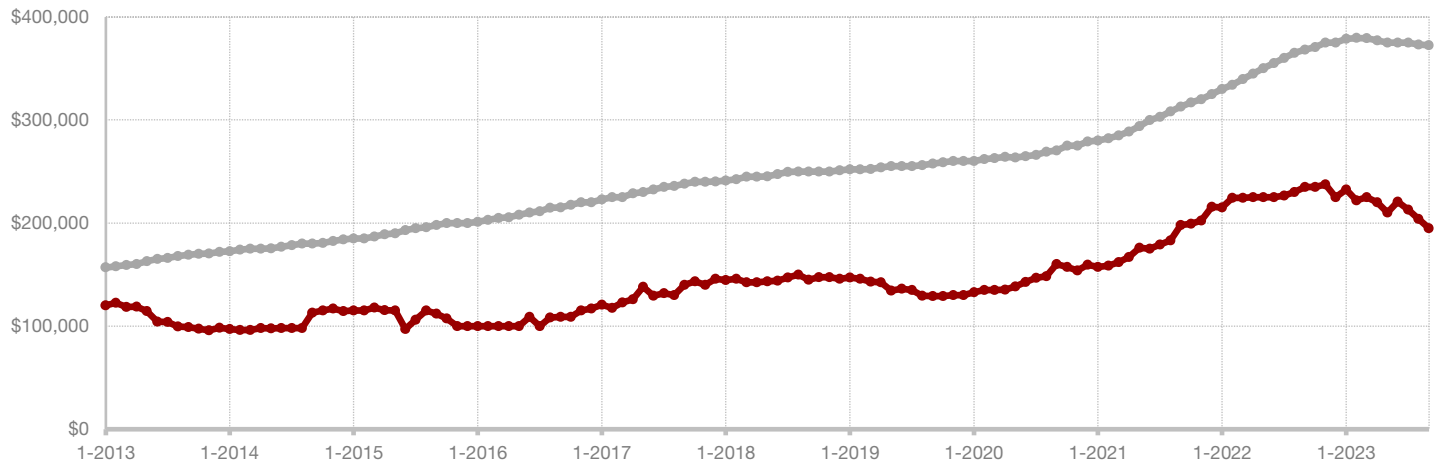
■ 2022 ■ 2023



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Bosque County —



Local Market Update – September 2023

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- 10.3%

+ 4.5%

+ 13.0%

Change in
New Listings

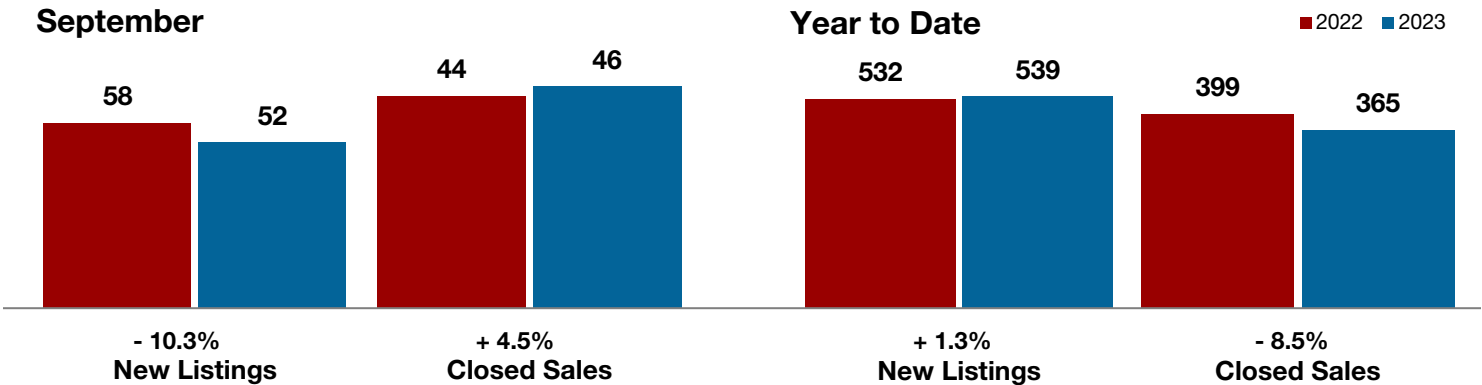
Change in
Closed Sales

Change in
Median Sales Price

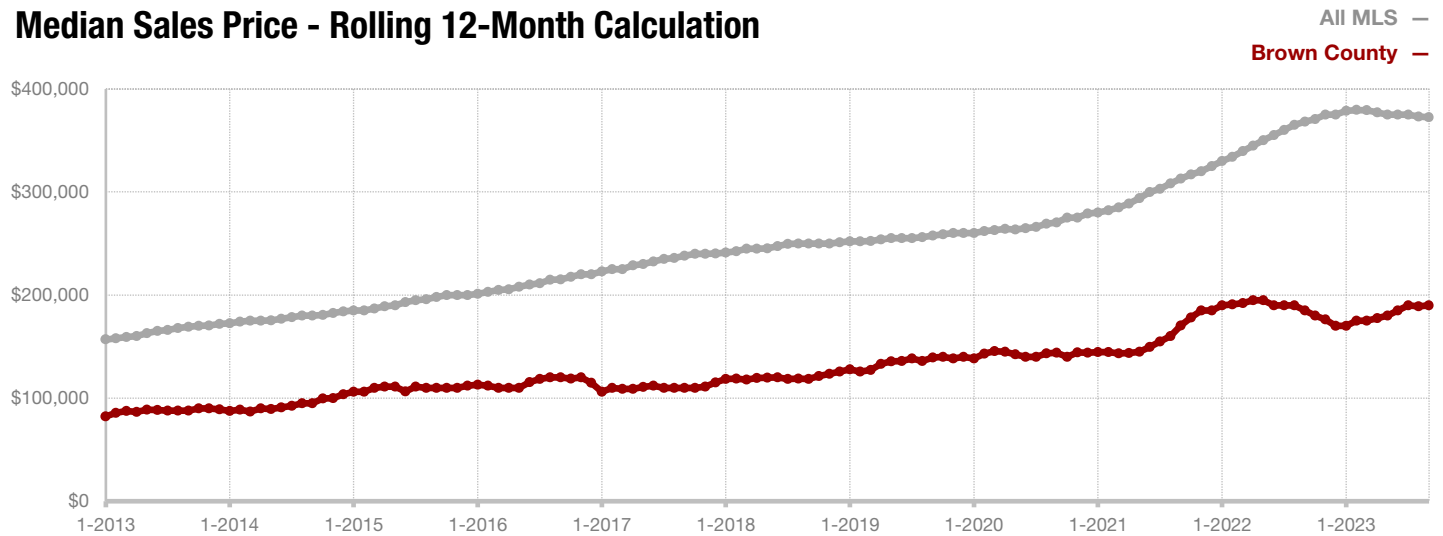
Brown County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	58	52	- 10.3%	532	539	+ 1.3%
Pending Sales	39	28	- 28.2%	400	375	- 6.3%
Closed Sales	44	46	+ 4.5%	399	365	- 8.5%
Average Sales Price*	\$193,745	\$251,769	+ 29.9%	\$241,038	\$253,503	+ 5.2%
Median Sales Price*	\$171,700	\$194,000	+ 13.0%	\$177,500	\$199,250	+ 12.3%
Percent of Original List Price Received*	90.9%	92.1%	+ 1.3%	94.8%	92.0%	- 3.0%
Days on Market Until Sale	49	66	+ 34.7%	42	65	+ 54.8%
Inventory of Homes for Sale	170	193	+ 13.5%	--	--	--
Months Supply of Inventory	3.9	5.0	+ 25.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

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+ 15.0%

+ 11.8%

+ 16.2%

Change in
New Listings

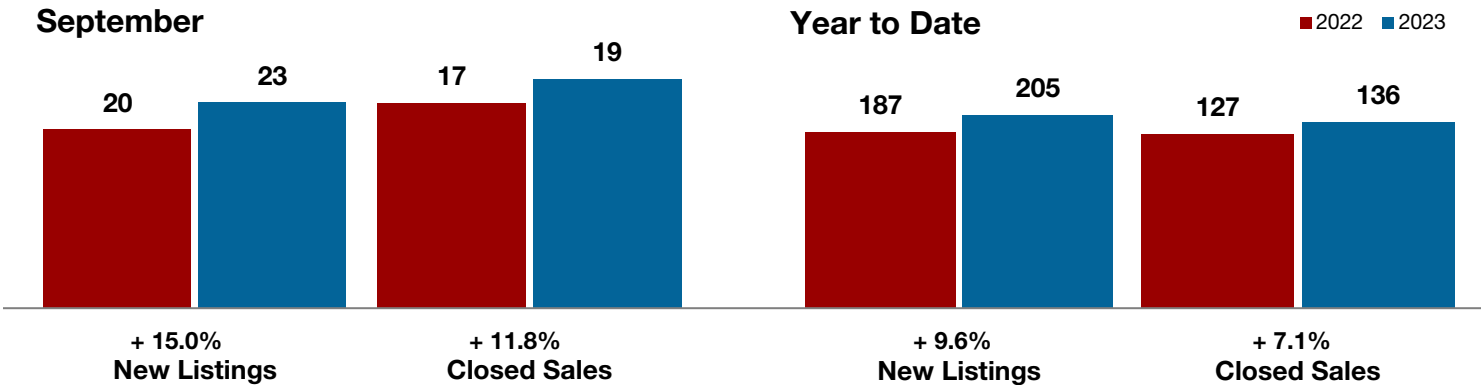
Change in
Closed Sales

Change in
Median Sales Price

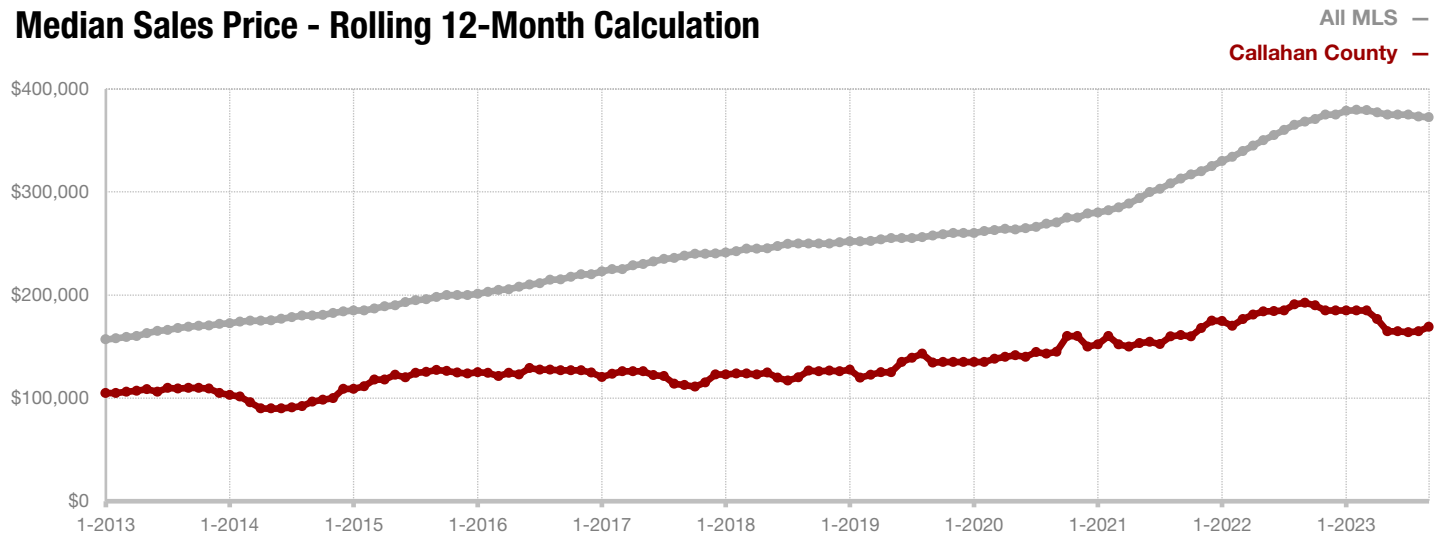
Callahan County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	20	23	+ 15.0%	187	205	+ 9.6%
Pending Sales	16	8	- 50.0%	135	137	+ 1.5%
Closed Sales	17	19	+ 11.8%	127	136	+ 7.1%
Average Sales Price*	\$241,778	\$211,460	- 12.5%	\$257,462	\$209,332	- 18.7%
Median Sales Price*	\$179,000	\$208,000	+ 16.2%	\$200,000	\$181,000	- 9.5%
Percent of Original List Price Received*	92.3%	93.0%	+ 0.8%	95.1%	91.8%	- 3.5%
Days on Market Until Sale	22	29	+ 31.8%	37	45	+ 21.6%
Inventory of Homes for Sale	53	59	+ 11.3%	--	--	--
Months Supply of Inventory	3.7	4.2	0.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

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- 20.0%

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Clay County

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

September

Year to Date

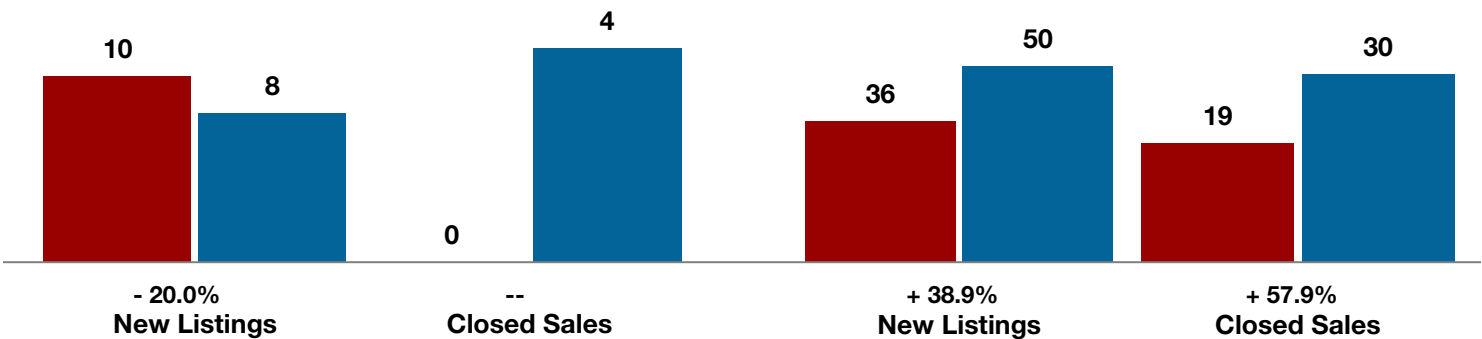
	2022	2023	+ / -	2022	2023	+ / -
New Listings	10	8	- 20.0%	36	50	+ 38.9%
Pending Sales	0	6	--	19	30	+ 57.9%
Closed Sales	0	4	--	19	30	+ 57.9%
Average Sales Price*	--	\$285,000	--	\$210,195	\$262,873	+ 25.1%
Median Sales Price*	--	\$247,500	--	\$208,500	\$200,000	- 4.1%
Percent of Original List Price Received*	--	96.6%	--	92.1%	93.2%	+ 1.2%
Days on Market Until Sale	--	33	--	33	58	+ 75.8%
Inventory of Homes for Sale	17	27	+ 58.8%	--	--	--
Months Supply of Inventory	6.5	8.3	+ 14.3%	--	--	--

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September

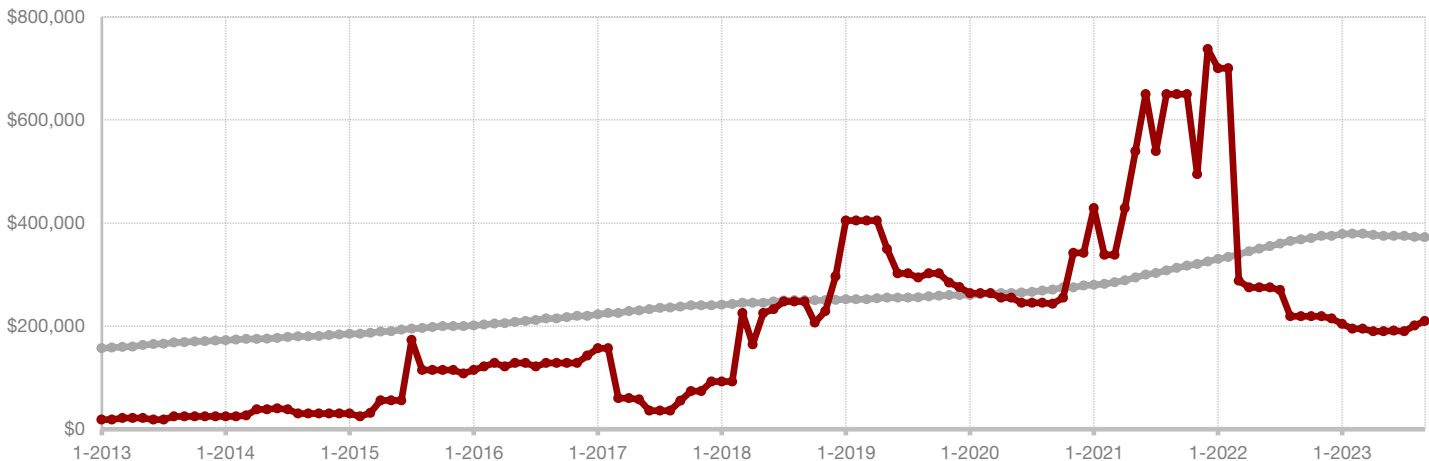
Year to Date

■ 2022 ■ 2023



Median Sales Price - Rolling 12-Month Calculation

All MLS —
Clay County —



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 41.7%

- 66.7%

- 54.4%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

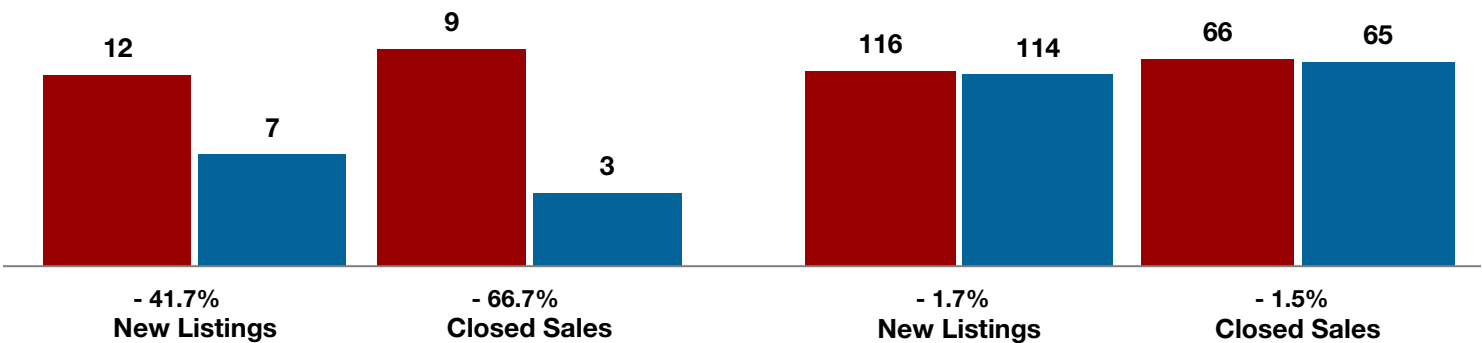
Coleman County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	12	7	- 41.7%	116	114	- 1.7%
Pending Sales	8	4	- 50.0%	66	65	- 1.5%
Closed Sales	9	3	- 66.7%	66	65	- 1.5%
Average Sales Price*	\$158,722	\$80,667	- 49.2%	\$193,463	\$137,798	- 28.8%
Median Sales Price*	\$125,000	\$57,000	- 54.4%	\$84,000	\$105,000	+ 25.0%
Percent of Original List Price Received*	88.1%	95.7%	+ 8.6%	89.0%	84.4%	- 5.2%
Days on Market Until Sale	63	138	+ 119.0%	50	84	+ 68.0%
Inventory of Homes for Sale	57	50	- 12.3%	--	--	--
Months Supply of Inventory	8.2	7.1	- 12.5%	--	--	--

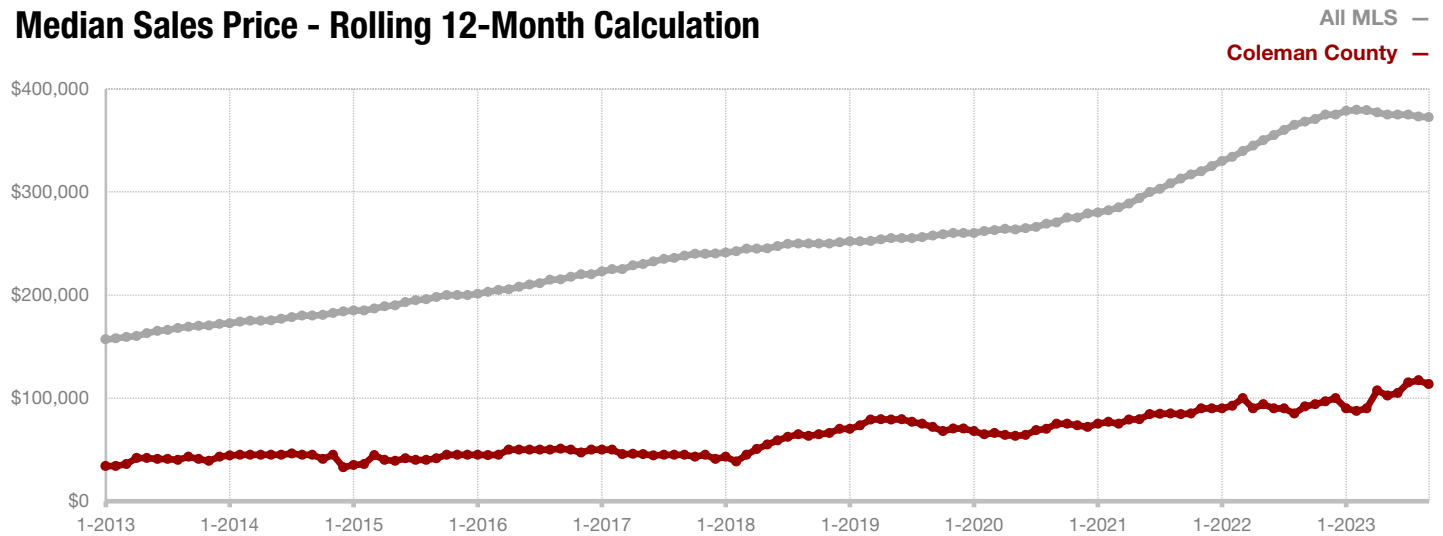
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September

Year to Date



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

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- 8.5%

Change in
New Listings

- 9.0%

Change in
Closed Sales

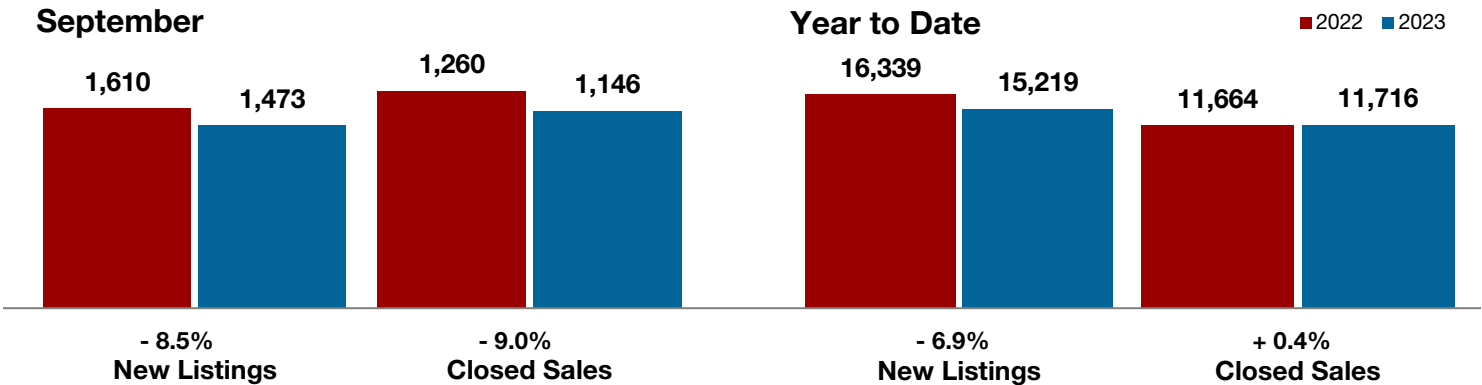
- 2.9%

Change in
Median Sales Price

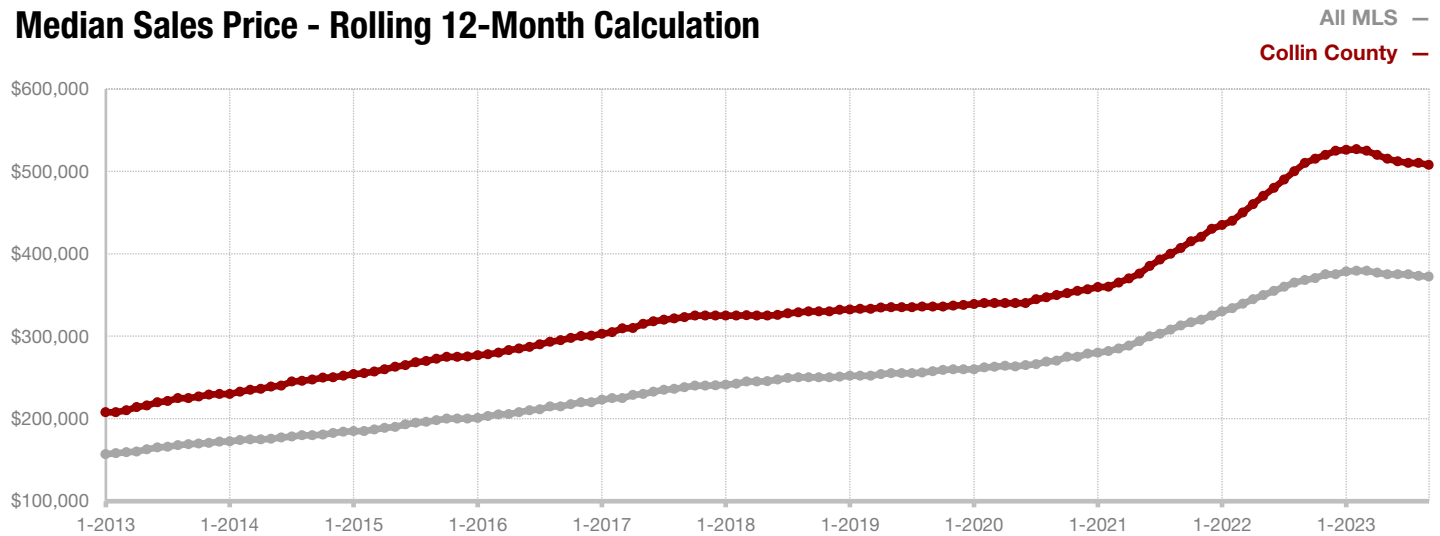
Collin County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	1,610	1,473	- 8.5%	16,339	15,219	- 6.9%
Pending Sales	1,123	1,015	- 9.6%	11,540	12,051	+ 4.4%
Closed Sales	1,260	1,146	- 9.0%	11,664	11,716	+ 0.4%
Average Sales Price*	\$582,282	\$571,131	- 1.9%	\$604,151	\$582,587	- 3.6%
Median Sales Price*	\$515,000	\$500,000	- 2.9%	\$530,000	\$511,000	- 3.6%
Percent of Original List Price Received*	96.3%	96.4%	+ 0.1%	104.0%	96.8%	- 6.9%
Days on Market Until Sale	33	37	+ 12.1%	19	42	+ 121.1%
Inventory of Homes for Sale	3,478	3,080	- 11.4%	--	--	--
Months Supply of Inventory	2.7	2.5	0.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

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- 31.6%

+ 40.0%

+ 26.9%

Change in
New Listings

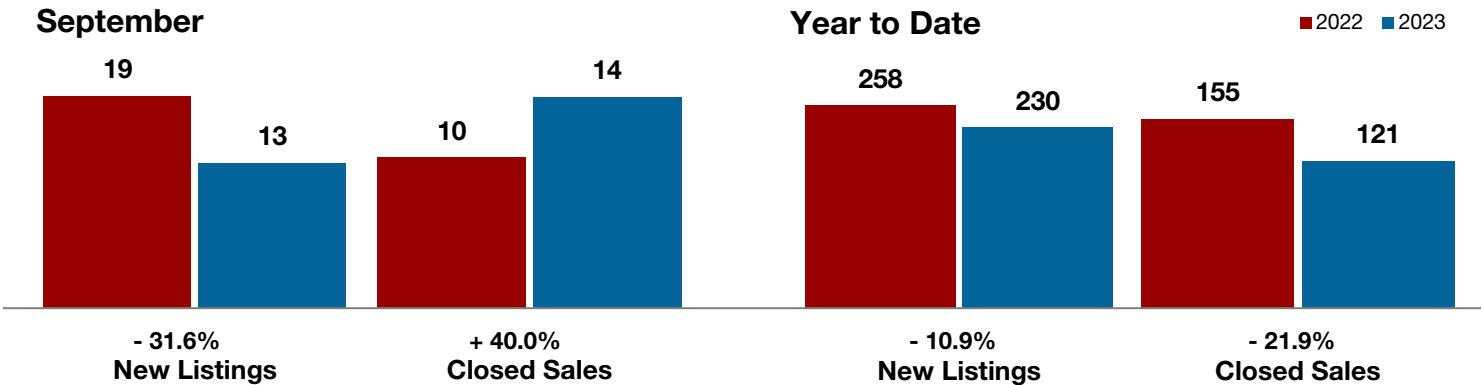
Change in
Closed Sales

Change in
Median Sales Price

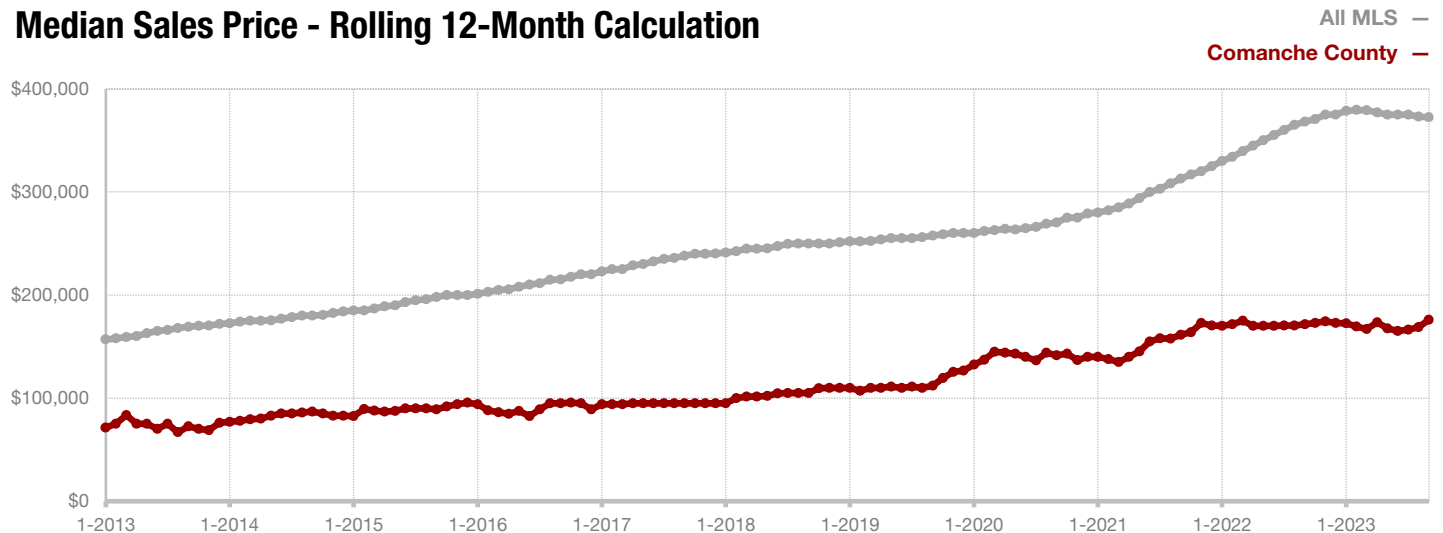
Comanche County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	19	13	- 31.6%	258	230	- 10.9%
Pending Sales	15	8	- 46.7%	155	124	- 20.0%
Closed Sales	10	14	+ 40.0%	155	121	- 21.9%
Average Sales Price*	\$258,700	\$297,207	+ 14.9%	\$239,300	\$223,803	- 6.5%
Median Sales Price*	\$165,500	\$210,000	+ 26.9%	\$172,500	\$177,200	+ 2.7%
Percent of Original List Price Received*	85.5%	97.9%	+ 14.5%	91.6%	90.7%	- 1.0%
Days on Market Until Sale	88	86	- 2.3%	51	83	+ 62.7%
Inventory of Homes for Sale	105	112	+ 6.7%	--	--	--
Months Supply of Inventory	6.6	9.1	+ 28.6%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

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+ 14.5%

+ 22.6%

+ 15.3%

Change in
New Listings

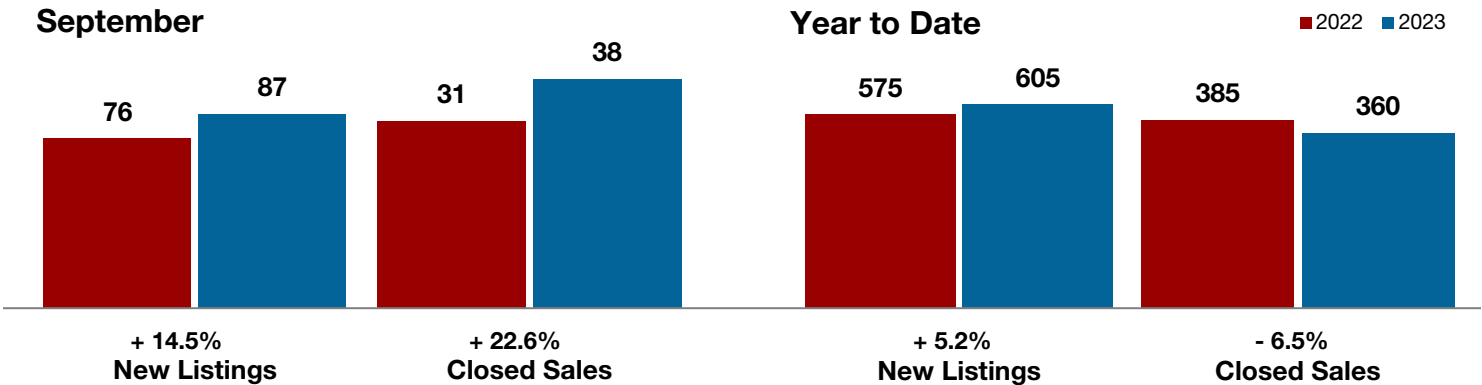
Change in
Closed Sales

Change in
Median Sales Price

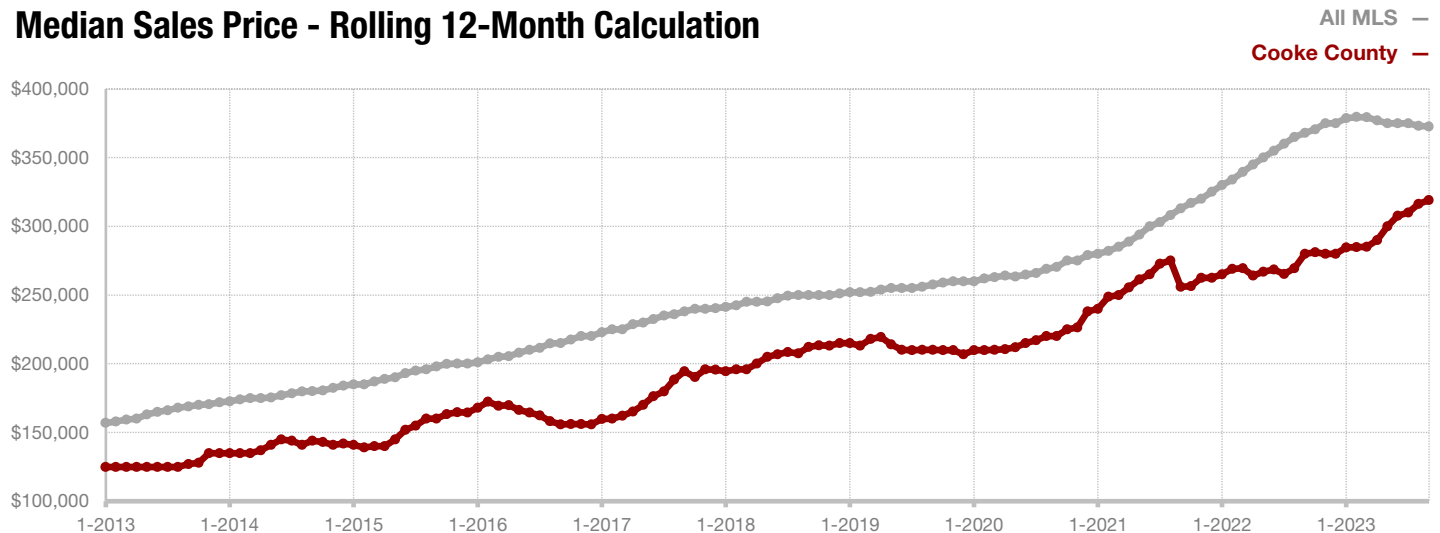
Cooke County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	76	87	+ 14.5%	575	605	+ 5.2%
Pending Sales	37	30	- 18.9%	375	376	+ 0.3%
Closed Sales	31	38	+ 22.6%	385	360	- 6.5%
Average Sales Price*	\$383,877	\$421,439	+ 9.8%	\$424,856	\$403,124	- 5.1%
Median Sales Price*	\$295,000	\$340,000	+ 15.3%	\$280,000	\$327,500	+ 17.0%
Percent of Original List Price Received*	94.4%	94.1%	- 0.3%	97.6%	94.3%	- 3.4%
Days on Market Until Sale	36	50	+ 38.9%	31	57	+ 83.9%
Inventory of Homes for Sale	180	230	+ 27.8%	--	--	--
Months Supply of Inventory	4.3	6.1	+ 50.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

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- 1.5%

- 20.3%

+ 2.9%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Dallas County

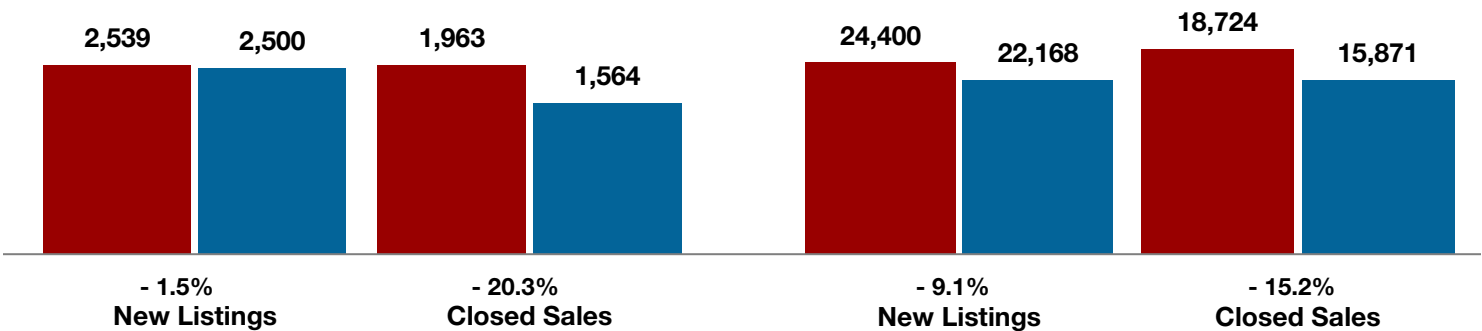
	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	2,539	2,500	- 1.5%	24,400	22,168	- 9.1%
Pending Sales	1,742	1,491	- 14.4%	18,650	16,384	- 12.2%
Closed Sales	1,963	1,564	- 20.3%	18,724	15,871	- 15.2%
Average Sales Price*	\$467,560	\$514,502	+ 10.0%	\$498,218	\$514,074	+ 3.2%
Median Sales Price*	\$350,000	\$360,000	+ 2.9%	\$360,000	\$360,000	0.0%
Percent of Original List Price Received*	96.8%	96.5%	- 0.3%	101.8%	97.0%	- 4.7%
Days on Market Until Sale	28	33	+ 17.9%	20	34	+ 70.0%
Inventory of Homes for Sale	4,510	4,618	+ 2.4%	--	--	--
Months Supply of Inventory	2.2	2.7	+ 50.0%	--	--	--

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September

Year to Date

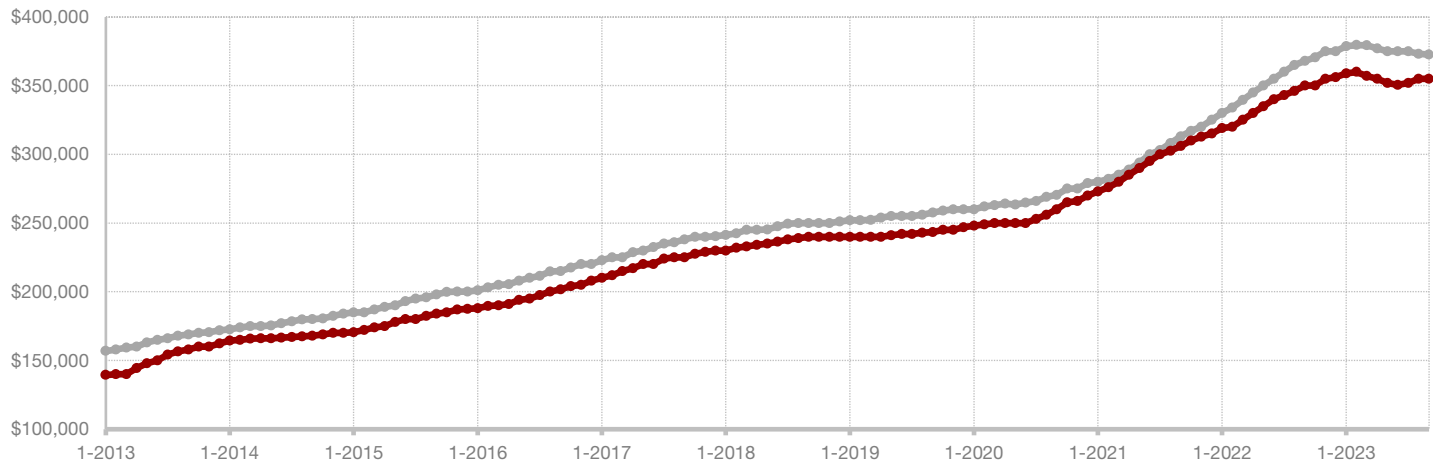
■ 2022 ■ 2023



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Dallas County —



Local Market Update – September 2023

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- 58.8%

+ 20.0%

- 17.8%

Change in
New Listings

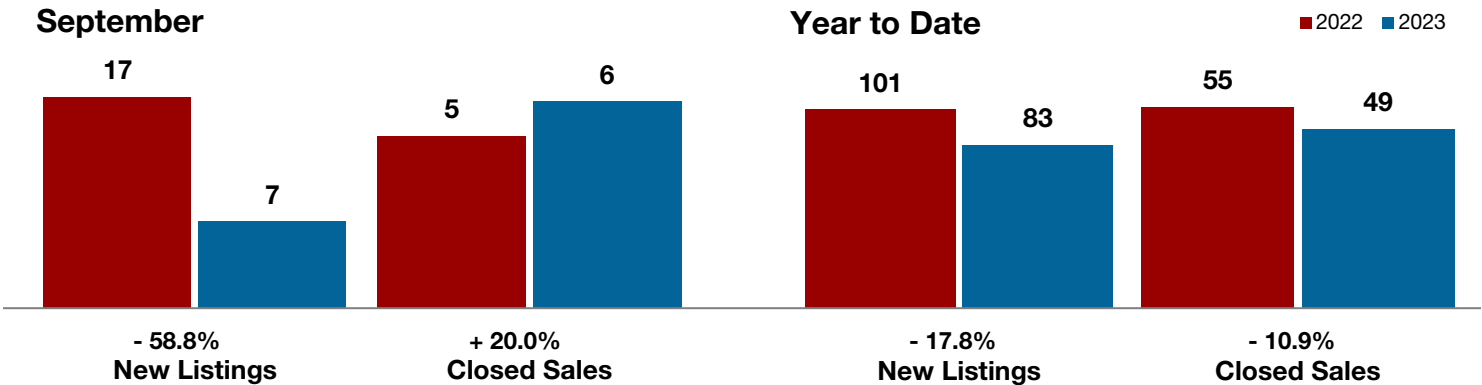
Change in
Closed Sales

Change in
Median Sales Price

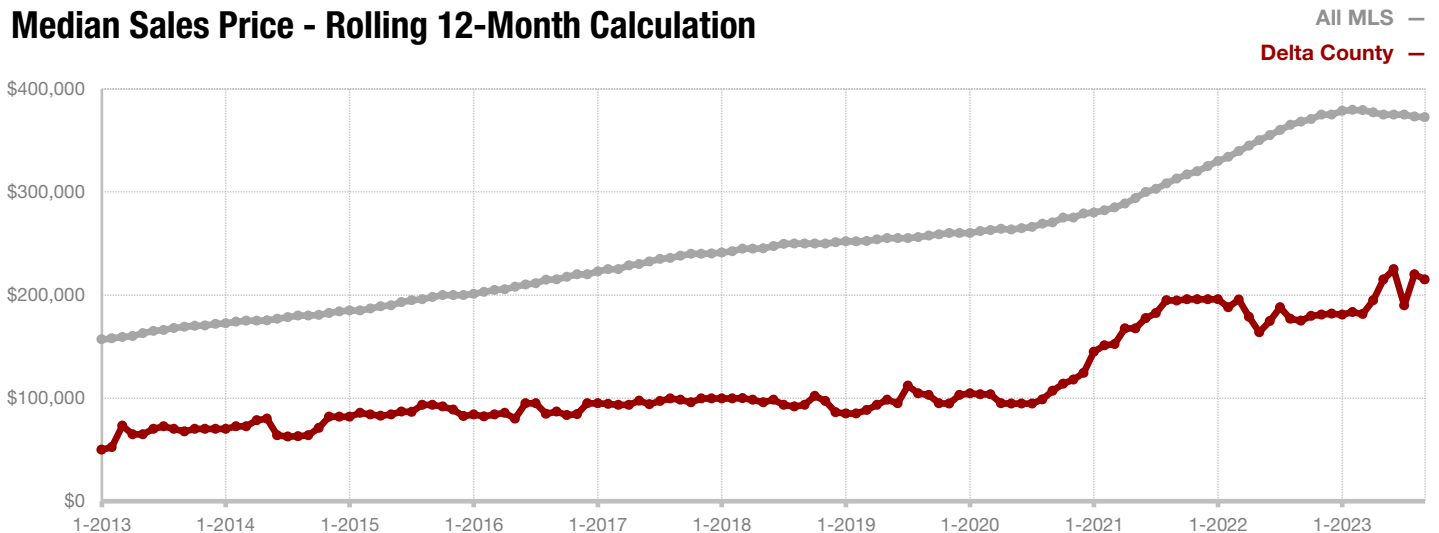
Delta County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	17	7	- 58.8%	101	83	- 17.8%
Pending Sales	6	6	0.0%	54	51	- 5.6%
Closed Sales	5	6	+ 20.0%	55	49	- 10.9%
Average Sales Price*	\$268,680	\$357,667	+ 33.1%	\$251,031	\$273,545	+ 9.0%
Median Sales Price*	\$267,500	\$220,000	- 17.8%	\$175,000	\$215,000	+ 22.9%
Percent of Original List Price Received*	89.9%	88.1%	- 2.0%	94.7%	93.2%	- 1.6%
Days on Market Until Sale	49	50	+ 2.0%	35	45	+ 28.6%
Inventory of Homes for Sale	41	28	- 31.7%	--	--	--
Months Supply of Inventory	6.6	5.0	- 28.6%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

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- 17.9%

- 11.0%

+ 3.3%

Change in
New Listings

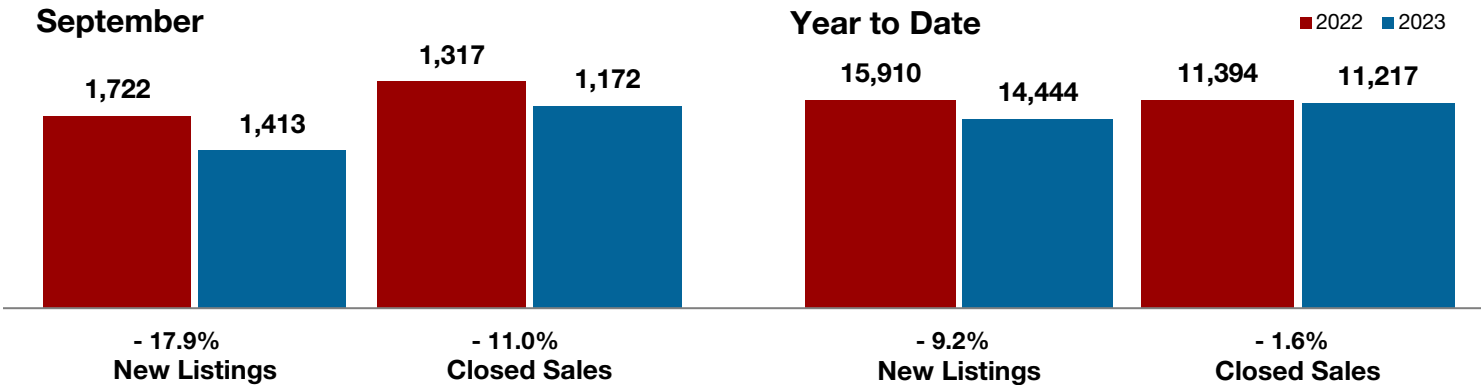
Change in
Closed Sales

Change in
Median Sales Price

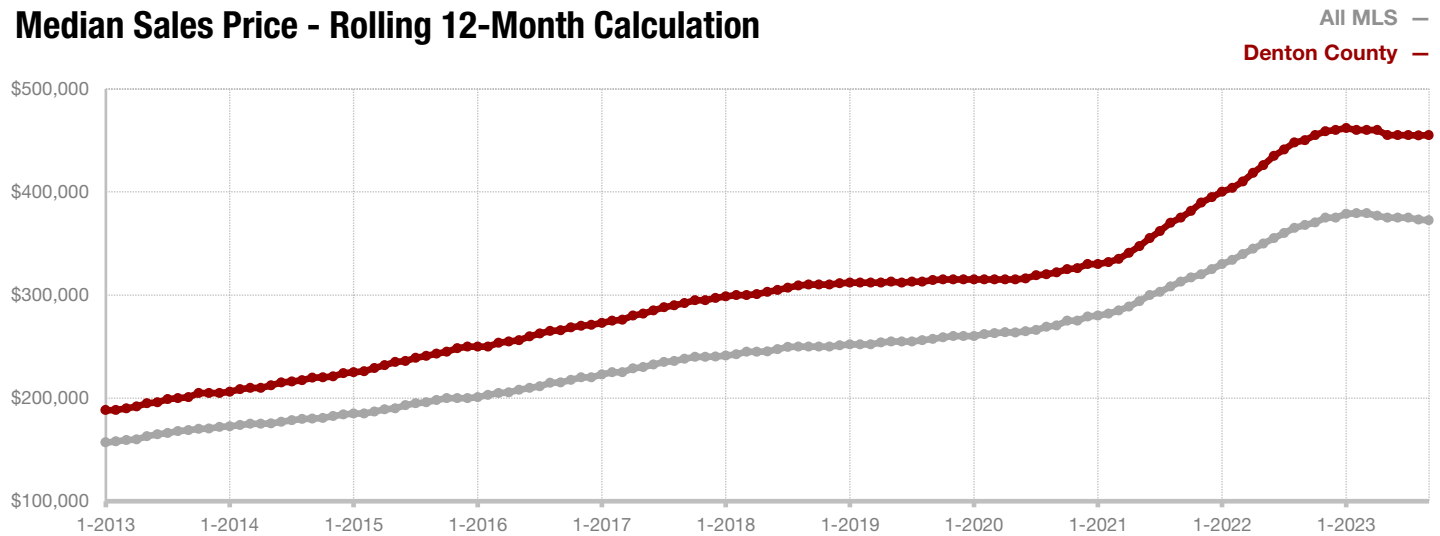
Denton County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	1,722	1,413	- 17.9%	15,910	14,444	- 9.2%
Pending Sales	1,136	984	- 13.4%	11,342	11,514	+ 1.5%
Closed Sales	1,317	1,172	- 11.0%	11,394	11,217	- 1.6%
Average Sales Price*	\$513,092	\$551,127	+ 7.4%	\$551,730	\$546,349	- 1.0%
Median Sales Price*	\$445,000	\$459,880	+ 3.3%	\$465,000	\$458,000	- 1.5%
Percent of Original List Price Received*	96.7%	96.1%	- 0.6%	103.1%	96.5%	- 6.4%
Days on Market Until Sale	29	45	+ 55.2%	19	46	+ 142.1%
Inventory of Homes for Sale	3,531	2,987	- 15.4%	--	--	--
Months Supply of Inventory	2.8	2.5	0.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

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- 16.7%

- 28.6%

+ 6.6%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Eastland County

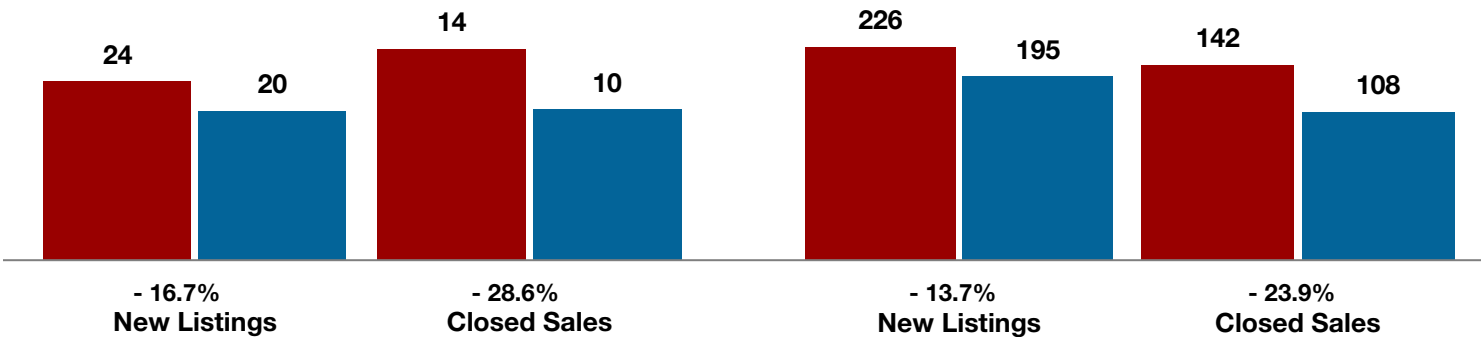
	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	24	20	- 16.7%	226	195	- 13.7%
Pending Sales	16	8	- 50.0%	145	115	- 20.7%
Closed Sales	14	10	- 28.6%	142	108	- 23.9%
Average Sales Price*	\$231,679	\$229,140	- 1.1%	\$274,247	\$245,573	- 10.5%
Median Sales Price*	\$167,500	\$178,500	+ 6.6%	\$186,250	\$183,250	- 1.6%
Percent of Original List Price Received*	92.4%	87.6%	- 5.2%	93.4%	89.9%	- 3.7%
Days on Market Until Sale	56	97	+ 73.2%	72	77	+ 6.9%
Inventory of Homes for Sale	88	85	- 3.4%	--	--	--
Months Supply of Inventory	5.8	7.2	+ 16.7%	--	--	--

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September

Year to Date

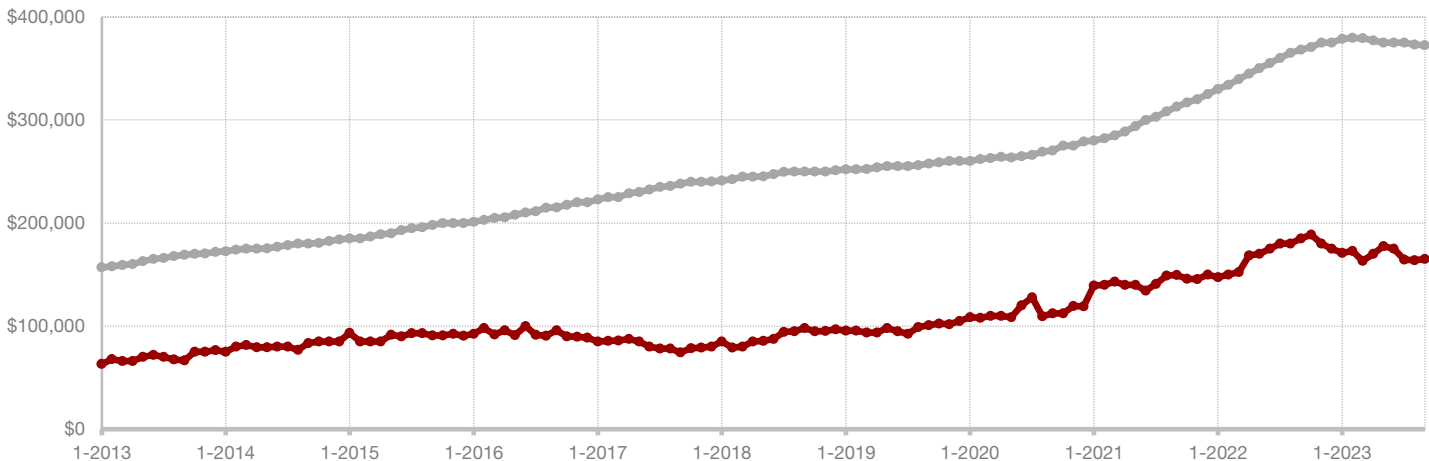
■ 2022 ■ 2023



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Eastland County —



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 6.8%

- 22.8%

- 1.6%

Change in
New Listings

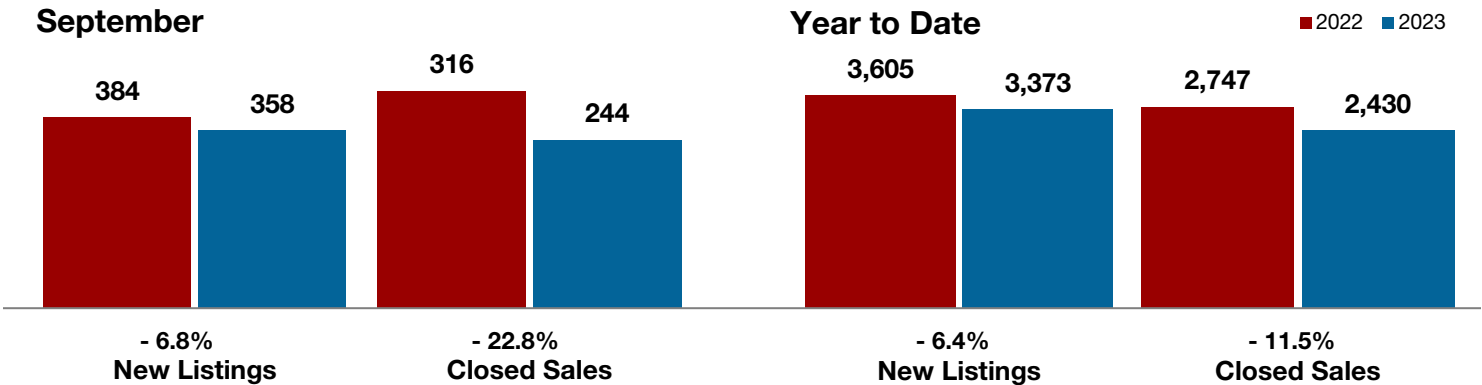
Change in
Closed Sales

Change in
Median Sales Price

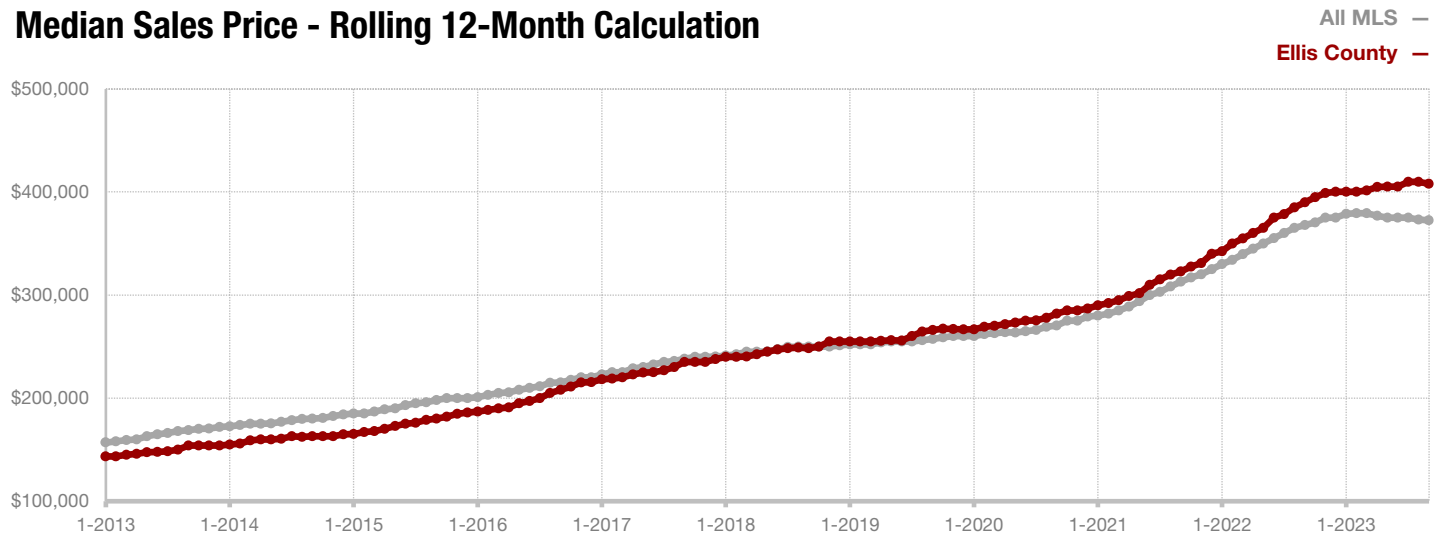
Ellis County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	384	358	- 6.8%	3,605	3,373	- 6.4%
Pending Sales	246	233	- 5.3%	2,650	2,561	- 3.4%
Closed Sales	316	244	- 22.8%	2,747	2,430	- 11.5%
Average Sales Price*	\$444,533	\$451,856	+ 1.6%	\$432,178	\$428,622	- 0.8%
Median Sales Price*	\$421,812	\$414,950	- 1.6%	\$399,900	\$409,900	+ 2.5%
Percent of Original List Price Received*	96.6%	95.3%	- 1.3%	100.5%	95.5%	- 5.0%
Days on Market Until Sale	36	52	+ 44.4%	29	64	+ 120.7%
Inventory of Homes for Sale	999	1,036	+ 3.7%	--	--	--
Months Supply of Inventory	3.4	3.9	+ 33.3%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 27.1%

- 25.0%

+ 45.3%

Change in
New Listings

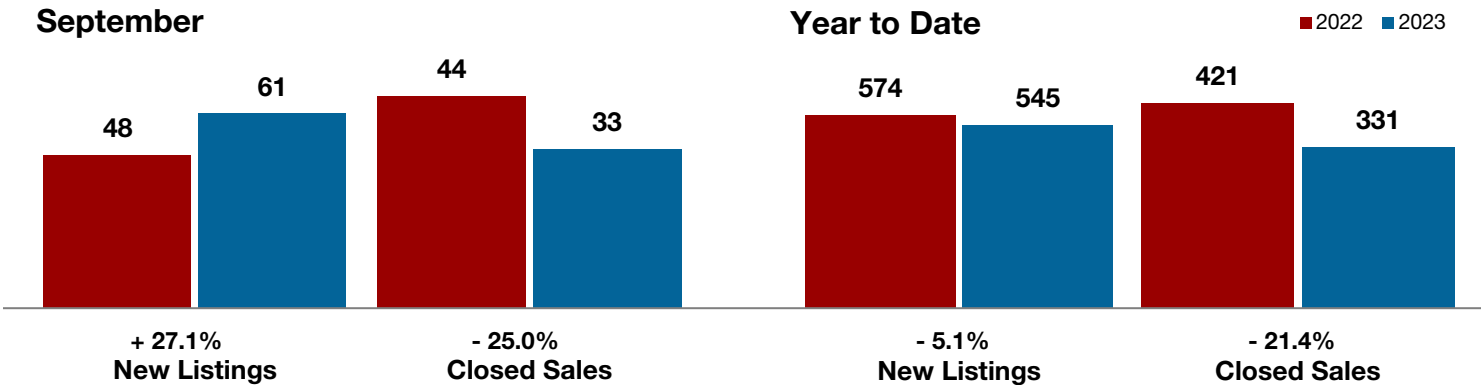
Change in
Closed Sales

Change in
Median Sales Price

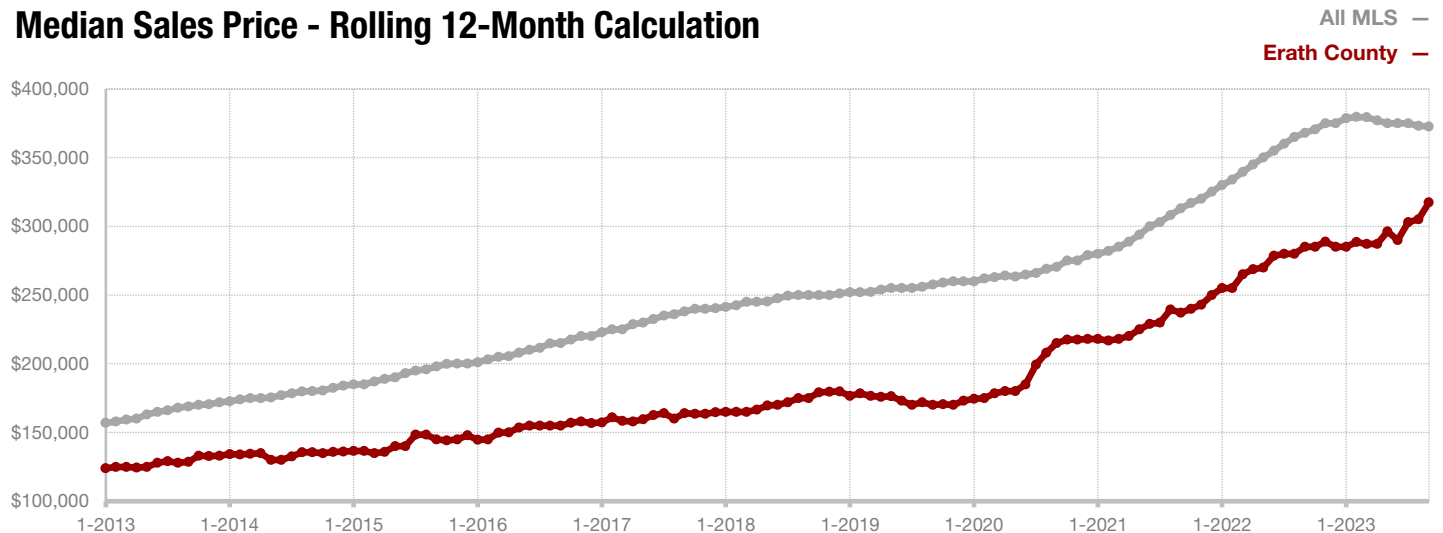
Erath County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	48	61	+ 27.1%	574	545	- 5.1%
Pending Sales	40	16	- 60.0%	411	337	- 18.0%
Closed Sales	44	33	- 25.0%	421	331	- 21.4%
Average Sales Price*	\$314,177	\$493,724	+ 57.1%	\$380,365	\$424,018	+ 11.5%
Median Sales Price*	\$265,000	\$385,000	+ 45.3%	\$285,000	\$320,000	+ 12.3%
Percent of Original List Price Received*	94.5%	91.1%	- 3.6%	95.9%	94.3%	- 1.7%
Days on Market Until Sale	44	53	+ 20.5%	46	54	+ 17.4%
Inventory of Homes for Sale	166	204	+ 22.9%	--	--	--
Months Supply of Inventory	3.7	6.0	+ 50.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 4.6%

- 39.0%

+ 8.7%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Fannin County

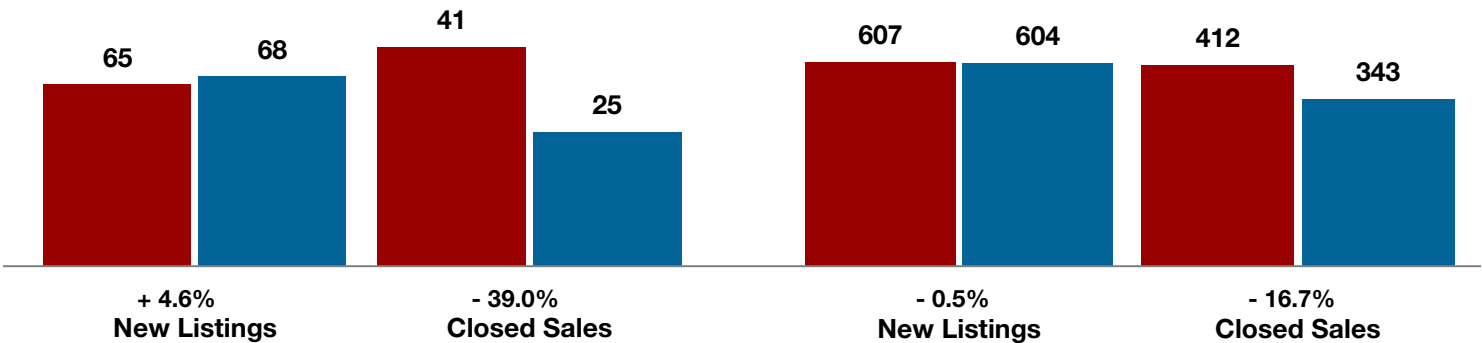
	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	65	68	+ 4.6%	607	604	- 0.5%
Pending Sales	38	35	- 7.9%	390	350	- 10.3%
Closed Sales	41	25	- 39.0%	412	343	- 16.7%
Average Sales Price*	\$276,195	\$268,254	- 2.9%	\$323,374	\$295,998	- 8.5%
Median Sales Price*	\$230,000	\$250,000	+ 8.7%	\$260,000	\$245,500	- 5.6%
Percent of Original List Price Received*	93.5%	92.0%	- 1.6%	96.4%	92.3%	- 4.3%
Days on Market Until Sale	42	57	+ 35.7%	37	69	+ 86.5%
Inventory of Homes for Sale	259	235	- 9.3%	--	--	--
Months Supply of Inventory	5.8	6.4	0.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date

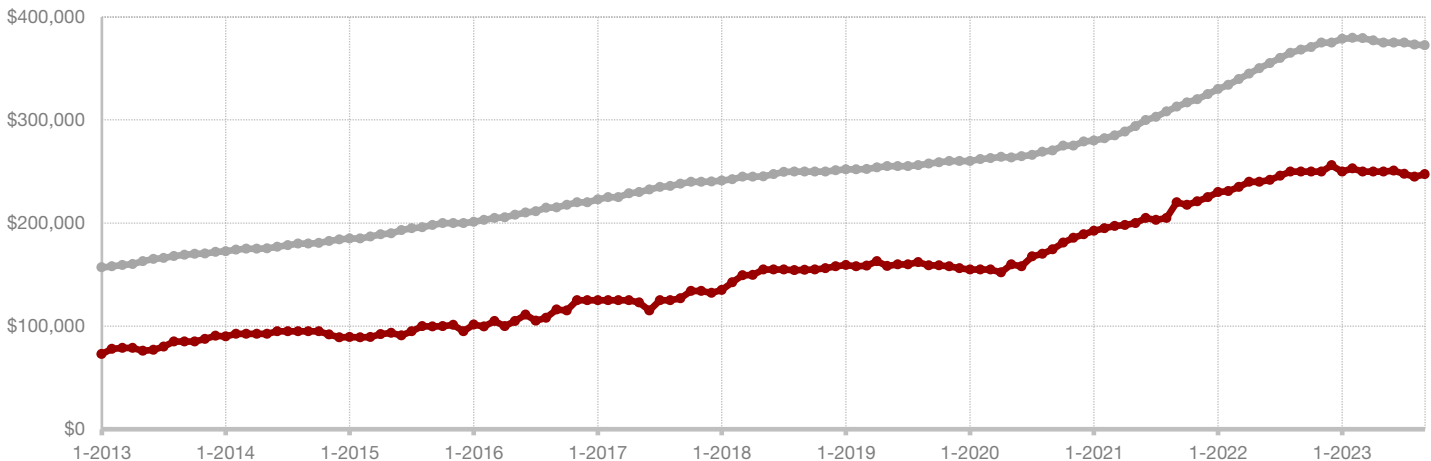
■ 2022 ■ 2023



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Fannin County —



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 7.7%

+ 25.0%

- 43.8%

Change in
New Listings

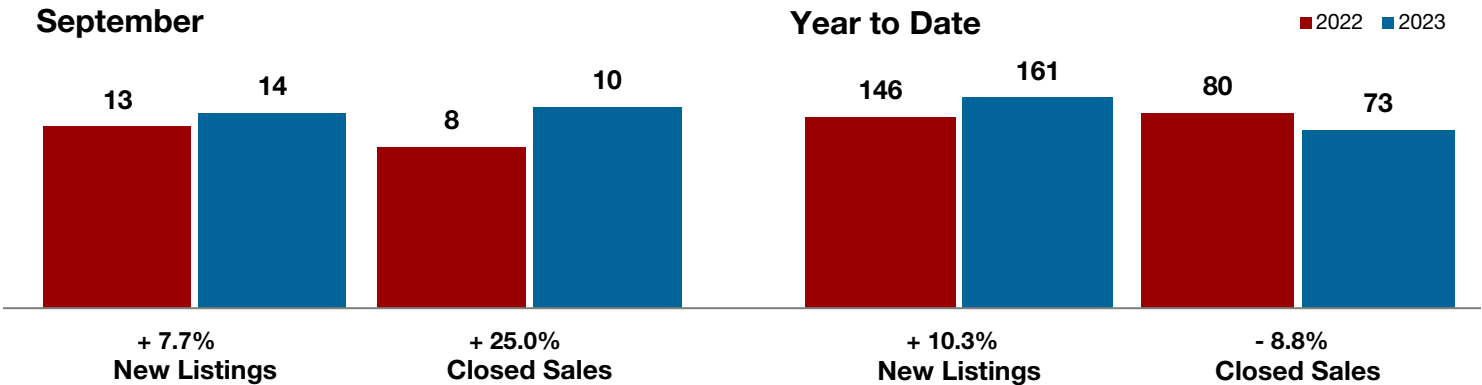
Change in
Closed Sales

Change in
Median Sales Price

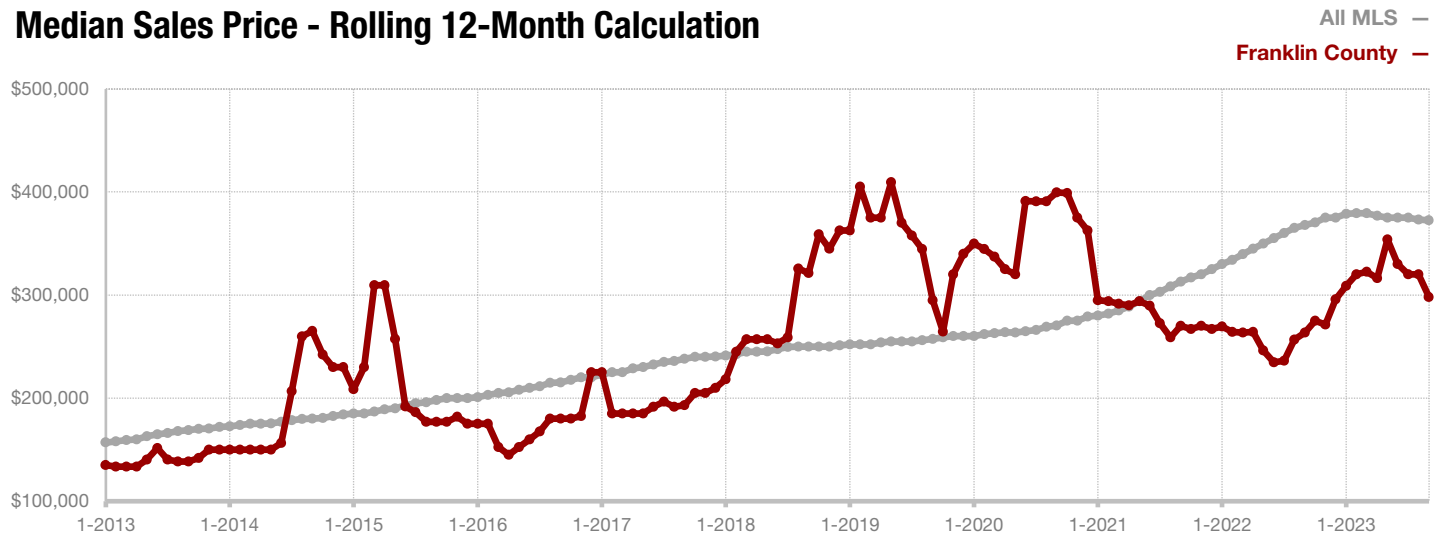
Franklin County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	13	14	+ 7.7%	146	161	+ 10.3%
Pending Sales	9	9	0.0%	86	77	- 10.5%
Closed Sales	8	10	+ 25.0%	80	73	- 8.8%
Average Sales Price*	\$506,875	\$581,740	+ 14.8%	\$381,040	\$577,928	+ 51.7%
Median Sales Price*	\$502,500	\$282,450	- 43.8%	\$256,750	\$286,000	+ 11.4%
Percent of Original List Price Received*	90.1%	87.8%	- 2.6%	93.3%	93.0%	- 0.3%
Days on Market Until Sale	40	94	+ 135.0%	42	61	+ 45.2%
Inventory of Homes for Sale	49	55	+ 12.2%	--	--	--
Months Supply of Inventory	5.2	6.9	+ 40.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 31.6%

- 25.0%

+ 67.3%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Freestone County

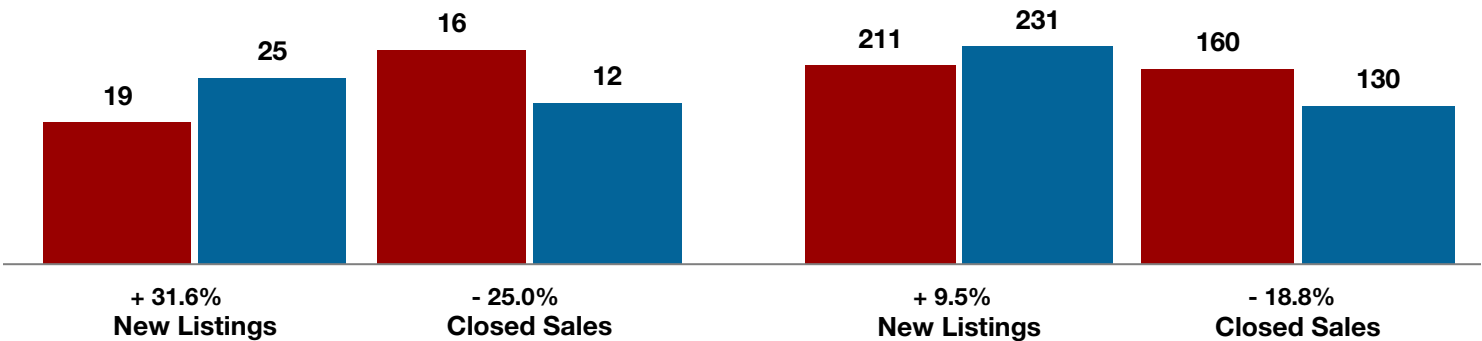
	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	19	25	+ 31.6%	211	231	+ 9.5%
Pending Sales	8	12	+ 50.0%	146	135	- 7.5%
Closed Sales	16	12	- 25.0%	160	130	- 18.8%
Average Sales Price*	\$262,000	\$404,033	+ 54.2%	\$309,087	\$278,520	- 9.9%
Median Sales Price*	\$185,000	\$309,450	+ 67.3%	\$210,000	\$220,000	+ 4.8%
Percent of Original List Price Received*	93.9%	92.7%	- 1.3%	94.1%	93.9%	- 0.2%
Days on Market Until Sale	48	66	+ 37.5%	53	62	+ 17.0%
Inventory of Homes for Sale	66	88	+ 33.3%	--	--	--
Months Supply of Inventory	4.1	6.4	+ 50.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date

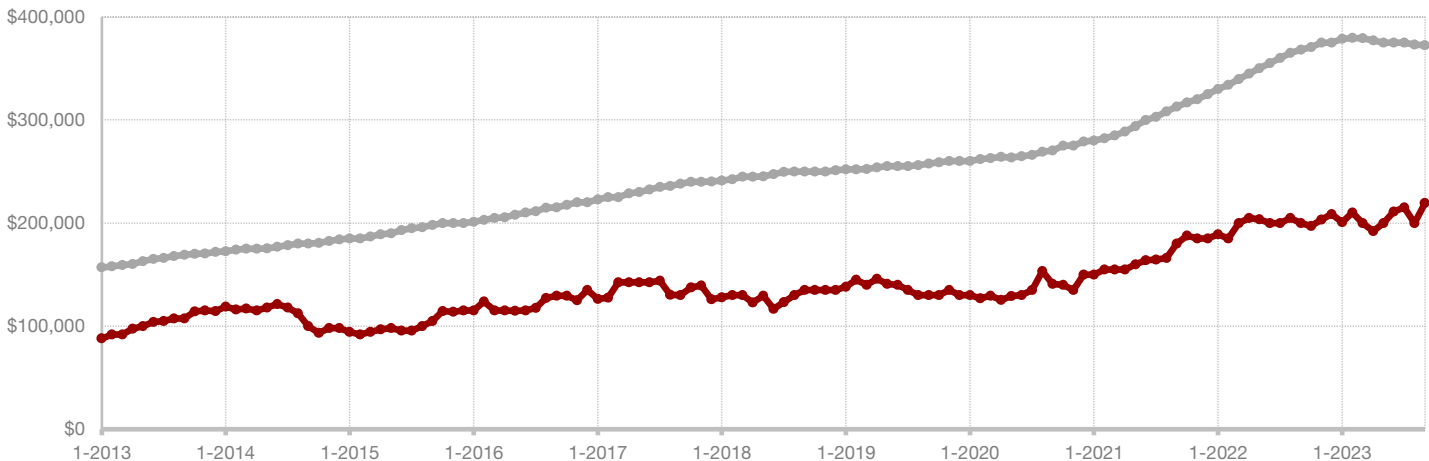
■ 2022 ■ 2023



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Freestone County —



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 15.0%

- 21.1%

+ 5.7%

Change in
New Listings

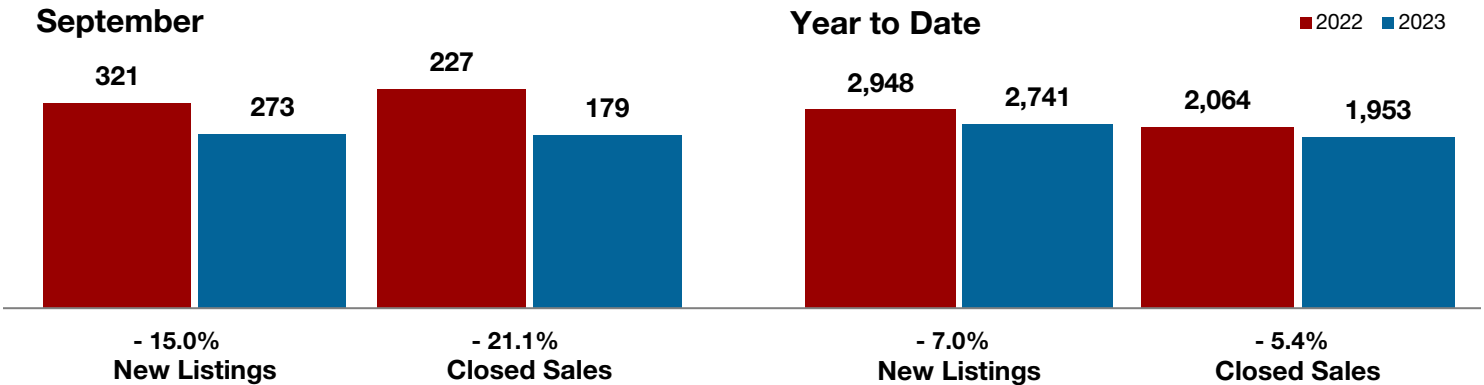
Change in
Closed Sales

Change in
Median Sales Price

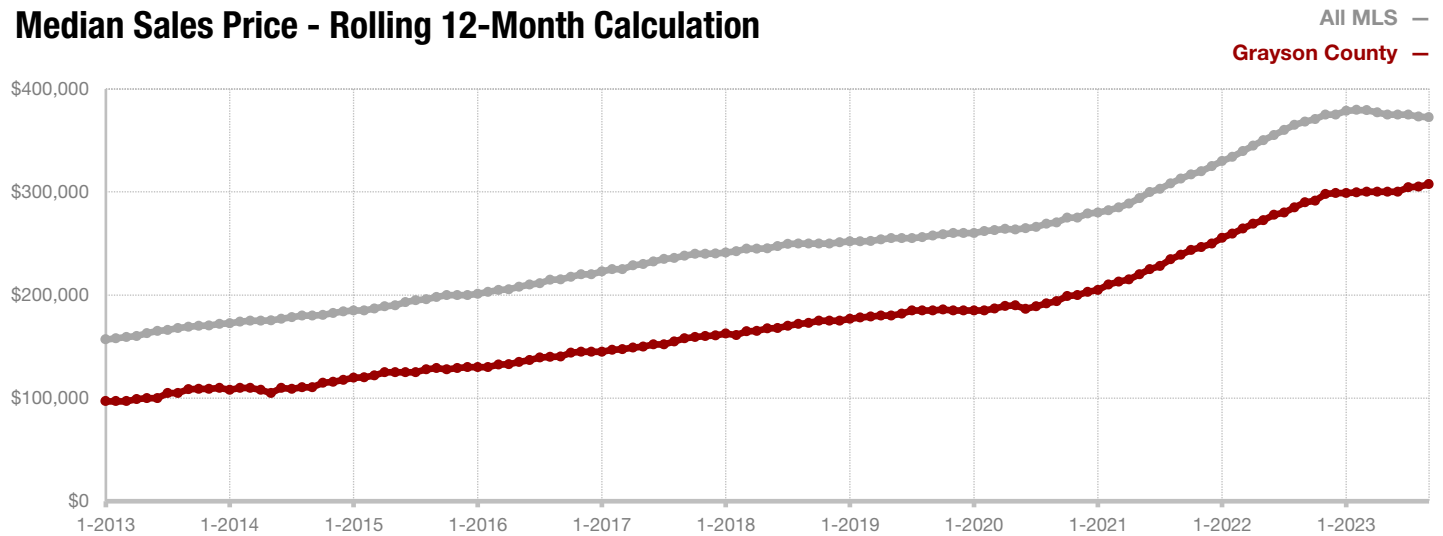
Grayson County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	321	273	- 15.0%	2,948	2,741	- 7.0%
Pending Sales	204	152	- 25.5%	2,071	1,963	- 5.2%
Closed Sales	227	179	- 21.1%	2,064	1,953	- 5.4%
Average Sales Price*	\$404,100	\$373,169	- 7.7%	\$366,059	\$365,737	- 0.1%
Median Sales Price*	\$298,000	\$315,000	+ 5.7%	\$295,700	\$310,000	+ 4.8%
Percent of Original List Price Received*	96.2%	93.1%	- 3.2%	98.9%	94.0%	- 5.0%
Days on Market Until Sale	37	64	+ 73.0%	29	64	+ 120.7%
Inventory of Homes for Sale	861	842	- 2.2%	--	--	--
Months Supply of Inventory	3.9	4.1	0.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 46.2%

- 60.0%

- 28.9%

Change in
New Listings

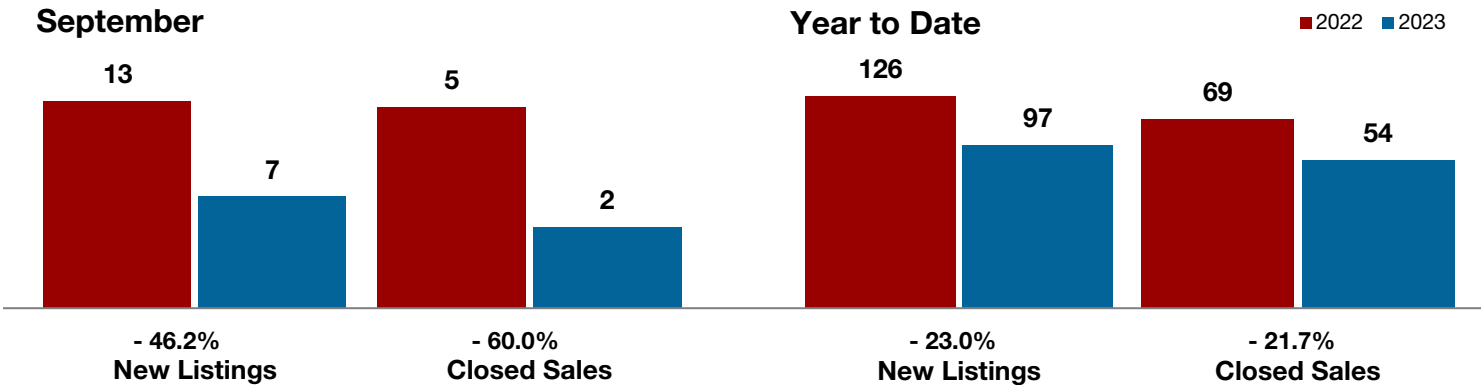
Change in
Closed Sales

Change in
Median Sales Price

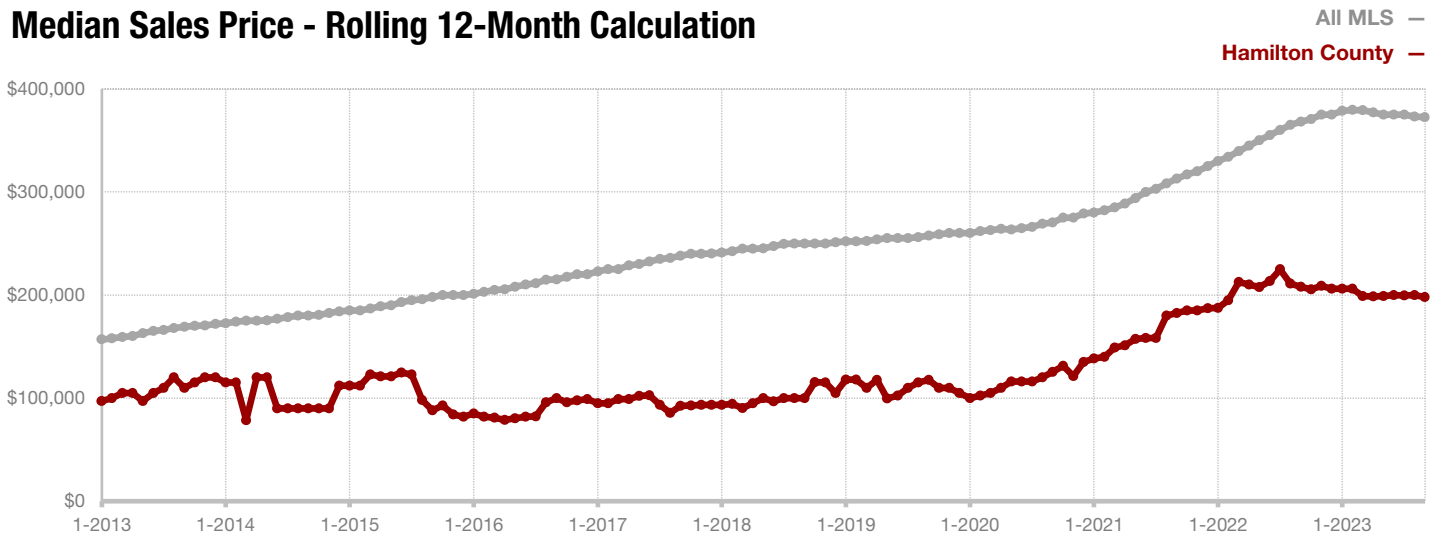
Hamilton County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	13	7	- 46.2%	126	97	- 23.0%
Pending Sales	5	4	- 20.0%	68	52	- 23.5%
Closed Sales	5	2	- 60.0%	69	54	- 21.7%
Average Sales Price*	\$1,034,200	\$227,550	- 78.0%	\$372,381	\$412,806	+ 10.9%
Median Sales Price*	\$320,000	\$227,550	- 28.9%	\$221,000	\$199,500	- 9.7%
Percent of Original List Price Received*	93.0%	89.6%	- 3.7%	93.1%	89.5%	- 3.9%
Days on Market Until Sale	30	45	+ 50.0%	47	79	+ 68.1%
Inventory of Homes for Sale	57	52	- 8.8%	--	--	--
Months Supply of Inventory	8.0	9.2	+ 12.5%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 100.0% **- 66.7%** **+ 373.7%**

Change in
New Listings

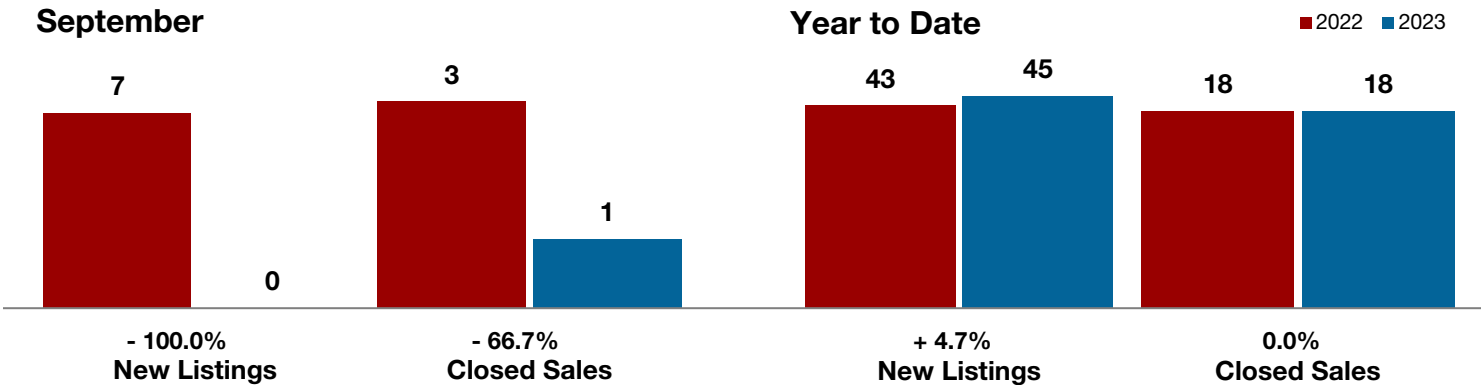
Change in
Closed Sales

Change in
Median Sales Price

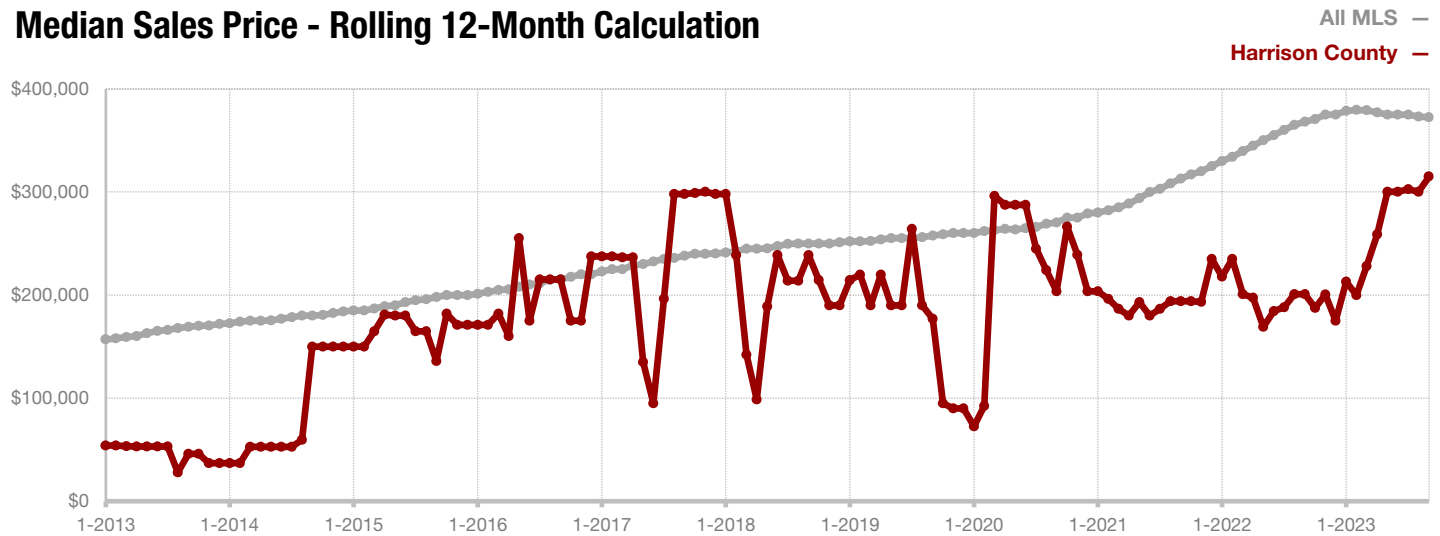
Harrison County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	7	0	- 100.0%	43	45	+ 4.7%
Pending Sales	5	2	- 60.0%	23	17	- 26.1%
Closed Sales	3	1	- 66.7%	18	18	0.0%
Average Sales Price*	\$139,967	\$450,000	+ 221.5%	\$279,228	\$332,475	+ 19.1%
Median Sales Price*	\$95,000	\$450,000	+ 373.7%	\$167,500	\$337,450	+ 101.5%
Percent of Original List Price Received*	93.5%	60.9%	- 34.9%	90.0%	95.4%	+ 6.0%
Days on Market Until Sale	35	206	+ 488.6%	91	72	- 20.9%
Inventory of Homes for Sale	19	15	- 21.1%	--	--	--
Months Supply of Inventory	7.5	6.5	- 12.5%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 25.2%

+ 6.7%

- 0.4%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Henderson County

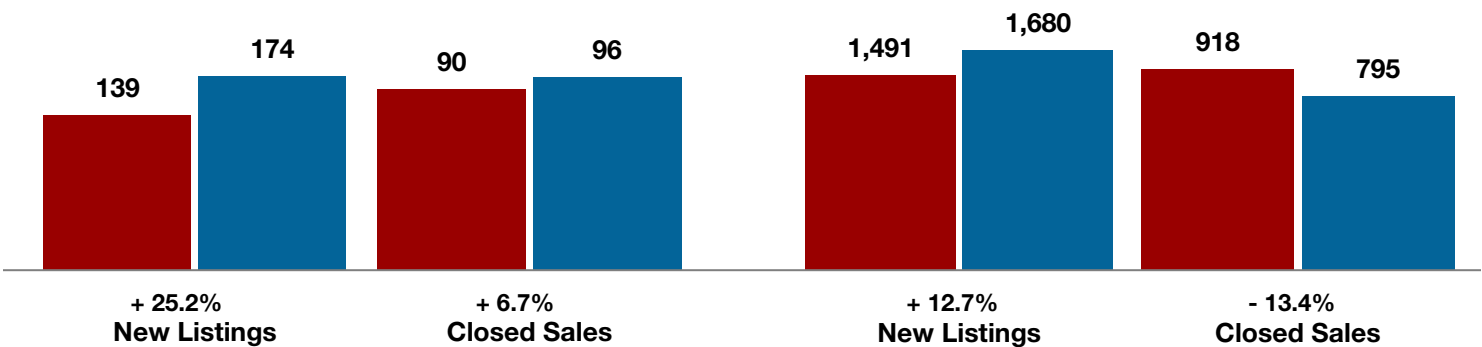
	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	139	174	+ 25.2%	1,491	1,680	+ 12.7%
Pending Sales	80	73	- 8.8%	921	828	- 10.1%
Closed Sales	90	96	+ 6.7%	918	795	- 13.4%
Average Sales Price*	\$434,973	\$499,365	+ 14.8%	\$434,829	\$429,989	- 1.1%
Median Sales Price*	\$297,000	\$295,750	- 0.4%	\$285,000	\$279,900	- 1.8%
Percent of Original List Price Received*	93.0%	91.8%	- 1.3%	95.8%	92.2%	- 3.8%
Days on Market Until Sale	40	56	+ 40.0%	39	62	+ 59.0%
Inventory of Homes for Sale	544	657	+ 20.8%	--	--	--
Months Supply of Inventory	5.6	7.6	+ 33.3%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date

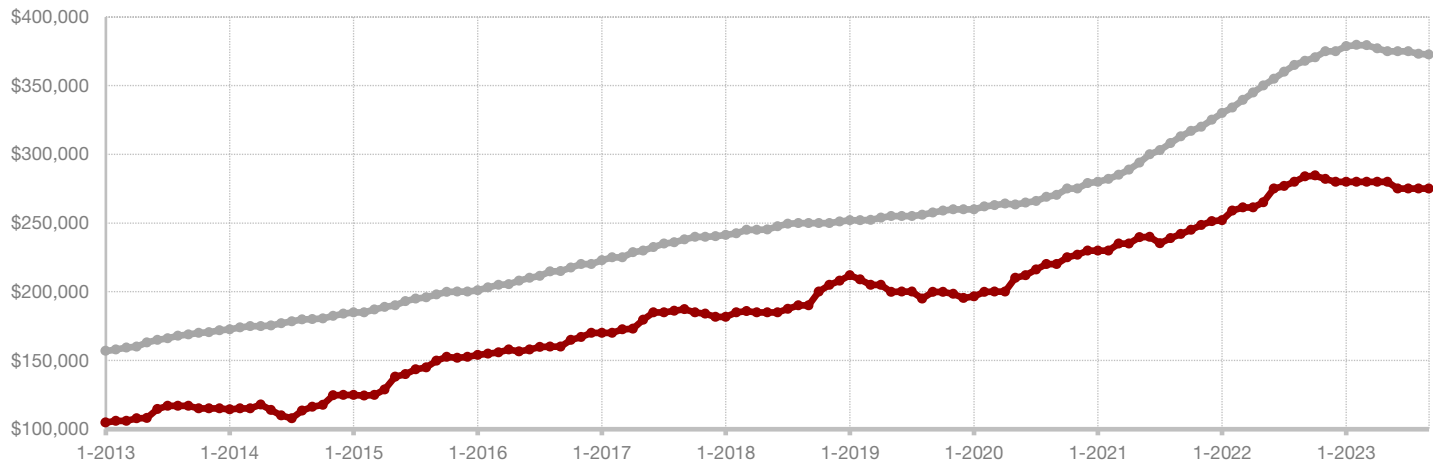
■ 2022 ■ 2023



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Henderson County —



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 16.9%

+ 8.8%

- 12.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Hill County

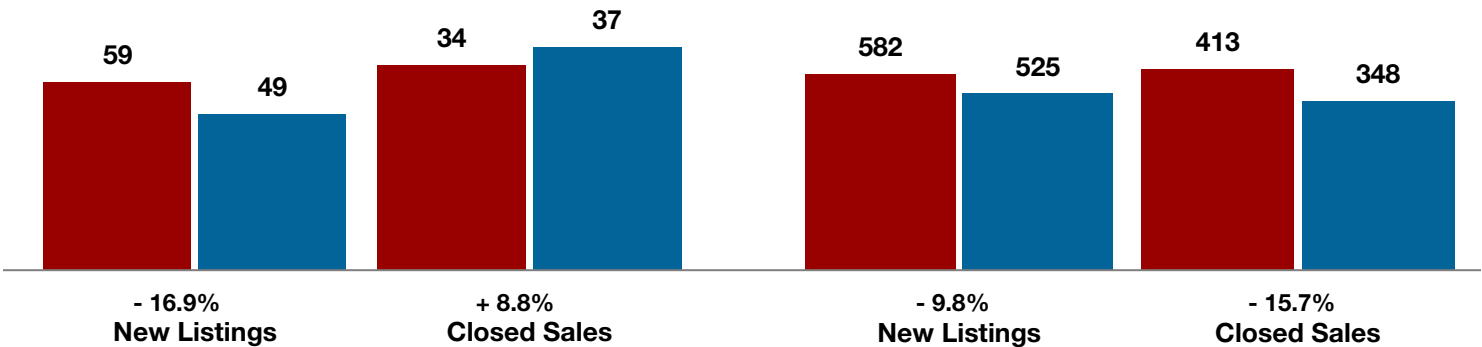
	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	59	49	- 16.9%	582	525	- 9.8%
Pending Sales	29	24	- 17.2%	398	363	- 8.8%
Closed Sales	34	37	+ 8.8%	413	348	- 15.7%
Average Sales Price*	\$266,824	\$248,786	- 6.8%	\$272,671	\$277,404	+ 1.7%
Median Sales Price*	\$250,000	\$220,000	- 12.0%	\$225,000	\$240,000	+ 6.7%
Percent of Original List Price Received*	92.4%	90.9%	- 1.6%	96.5%	92.5%	- 4.1%
Days on Market Until Sale	37	80	+ 116.2%	38	63	+ 65.8%
Inventory of Homes for Sale	185	181	- 2.2%	--	--	--
Months Supply of Inventory	4.3	4.9	+ 25.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

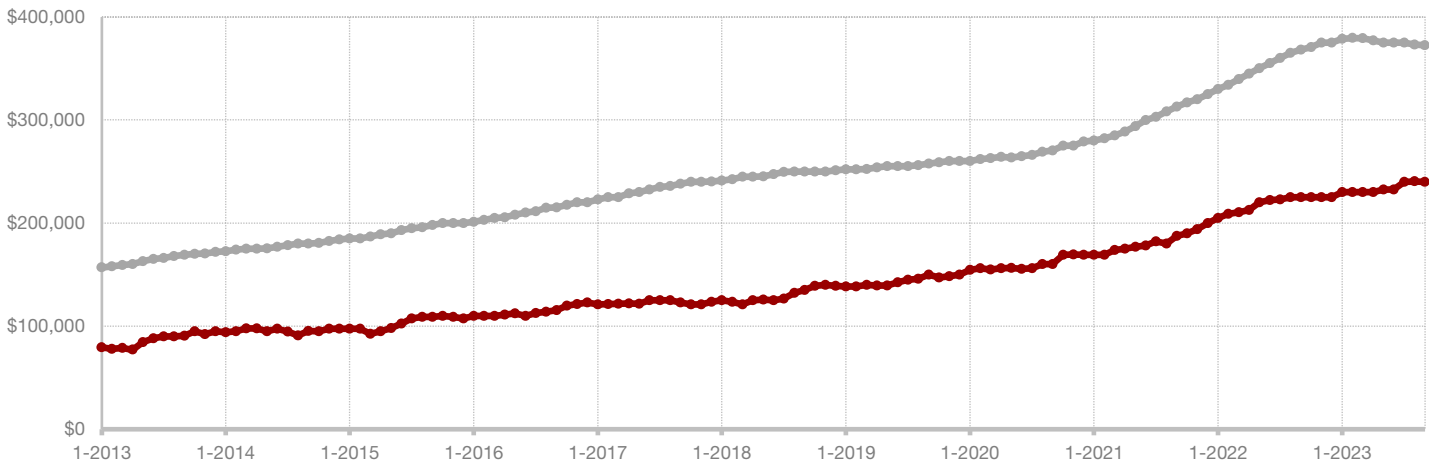
Year to Date

■ 2022 ■ 2023



Median Sales Price - Rolling 12-Month Calculation

All MLS —
Hill County —



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 10.0%

- 21.8%

+ 0.5%

Change in
New Listings

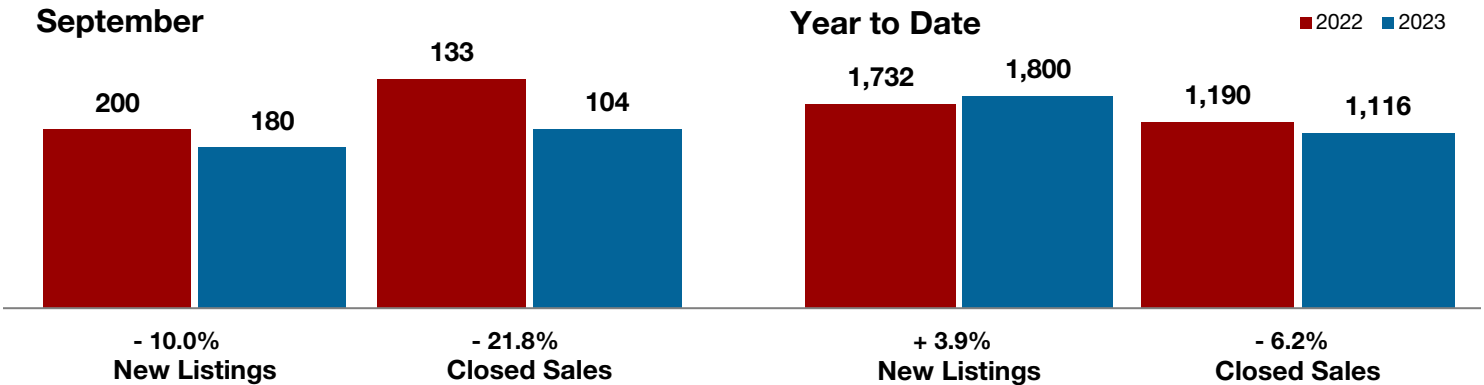
Change in
Closed Sales

Change in
Median Sales Price

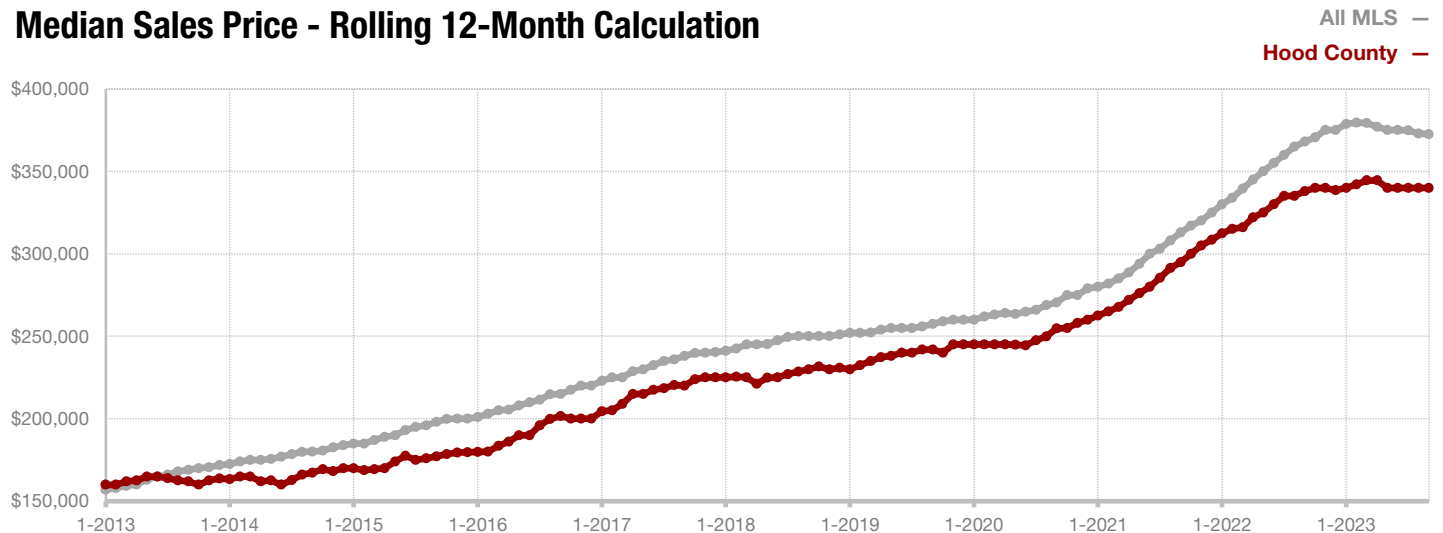
Hood County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	200	180	- 10.0%	1,732	1,800	+ 3.9%
Pending Sales	131	90	- 31.3%	1,179	1,132	- 4.0%
Closed Sales	133	104	- 21.8%	1,190	1,116	- 6.2%
Average Sales Price*	\$392,978	\$452,550	+ 15.2%	\$416,511	\$426,496	+ 2.4%
Median Sales Price*	\$353,000	\$354,750	+ 0.5%	\$348,000	\$345,000	- 0.9%
Percent of Original List Price Received*	95.3%	93.8%	- 1.6%	97.5%	94.1%	- 3.5%
Days on Market Until Sale	35	57	+ 62.9%	30	59	+ 96.7%
Inventory of Homes for Sale	444	538	+ 21.2%	--	--	--
Months Supply of Inventory	3.4	4.6	+ 66.7%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 21.4%

+ 33.3%

- 20.8%

Change in
New Listings

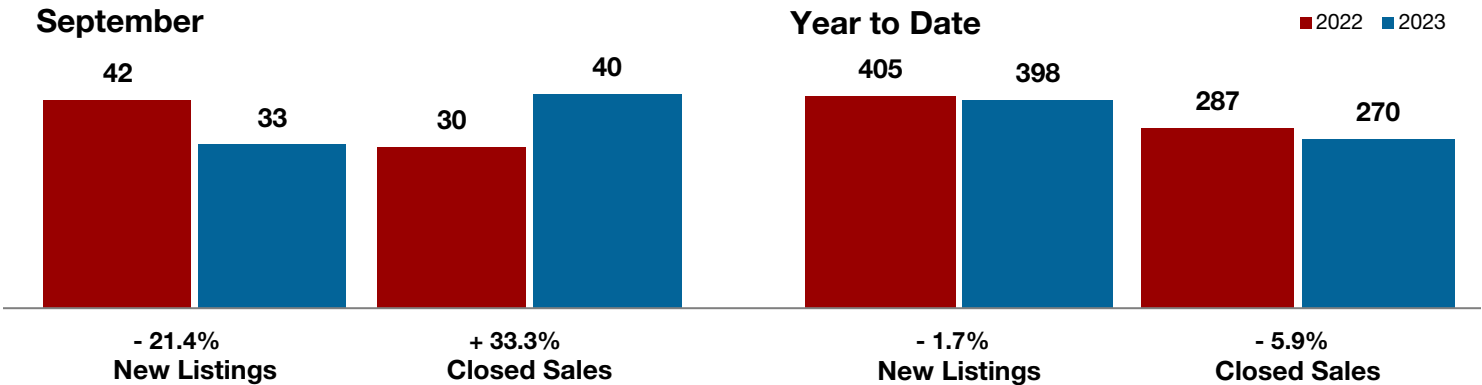
Change in
Closed Sales

Change in
Median Sales Price

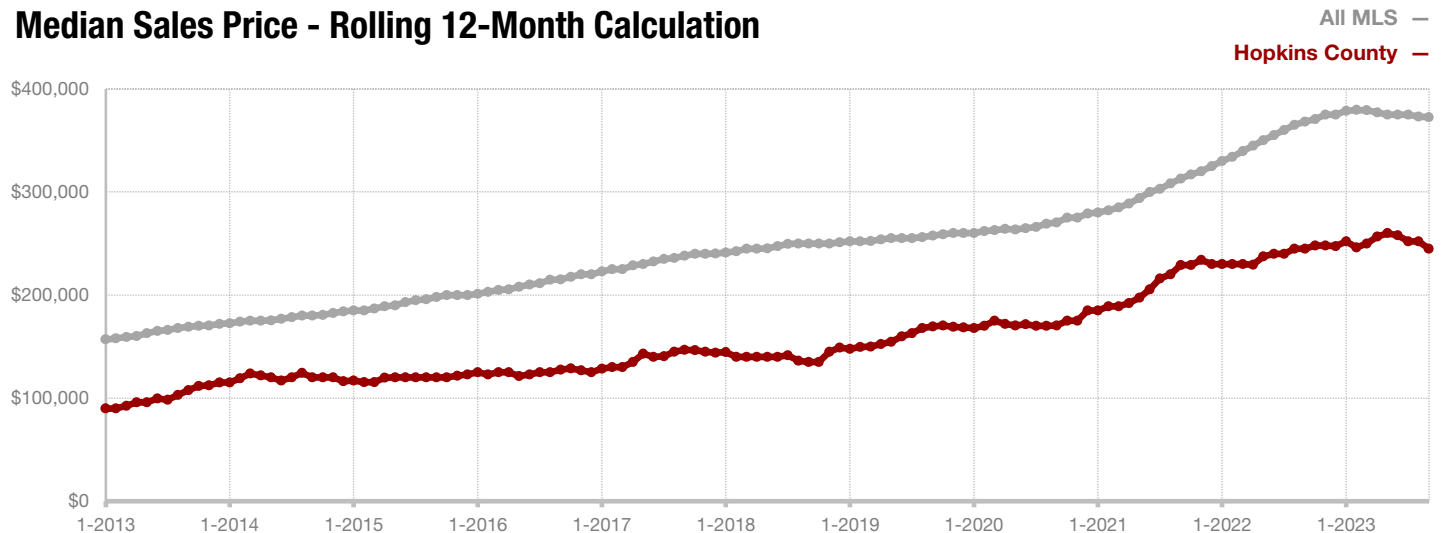
Hopkins County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	42	33	- 21.4%	405	398	- 1.7%
Pending Sales	25	26	+ 4.0%	272	277	+ 1.8%
Closed Sales	30	40	+ 33.3%	287	270	- 5.9%
Average Sales Price*	\$305,109	\$207,173	- 32.1%	\$302,810	\$290,663	- 4.0%
Median Sales Price*	\$291,500	\$230,950	- 20.8%	\$251,000	\$248,750	- 0.9%
Percent of Original List Price Received*	90.3%	92.4%	+ 2.3%	97.4%	93.0%	- 4.5%
Days on Market Until Sale	40	53	+ 32.5%	29	58	+ 100.0%
Inventory of Homes for Sale	117	119	+ 1.7%	--	--	--
Months Supply of Inventory	3.8	4.3	0.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 1.5%

+ 2.6%

- 5.4%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Hunt County

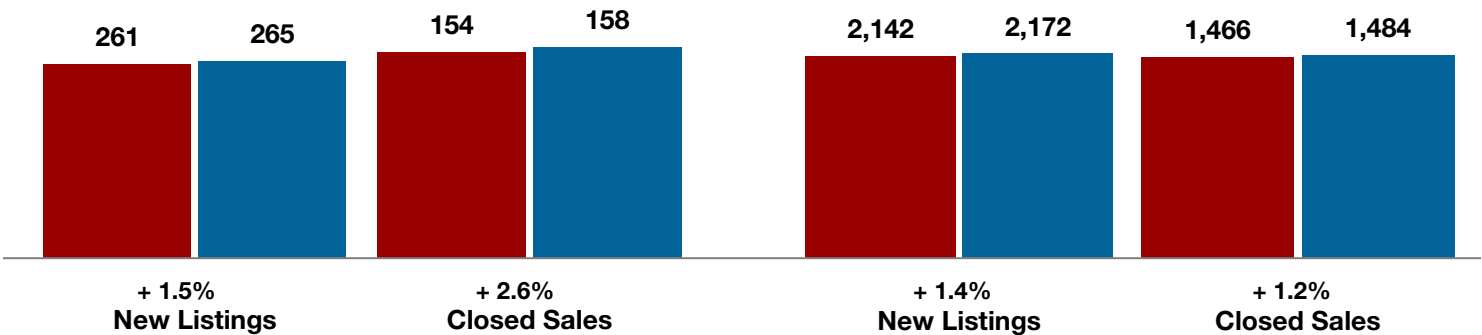
	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	261	265	+ 1.5%	2,142	2,172	+ 1.4%
Pending Sales	132	165	+ 25.0%	1,444	1,535	+ 6.3%
Closed Sales	154	158	+ 2.6%	1,466	1,484	+ 1.2%
Average Sales Price*	\$349,639	\$328,473	- 6.1%	\$328,158	\$328,258	+ 0.0%
Median Sales Price*	\$310,730	\$293,990	- 5.4%	\$286,995	\$290,990	+ 1.4%
Percent of Original List Price Received*	96.4%	93.0%	- 3.5%	98.8%	94.4%	- 4.5%
Days on Market Until Sale	30	62	+ 106.7%	29	58	+ 100.0%
Inventory of Homes for Sale	669	684	+ 2.2%	--	--	--
Months Supply of Inventory	4.2	4.2	0.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

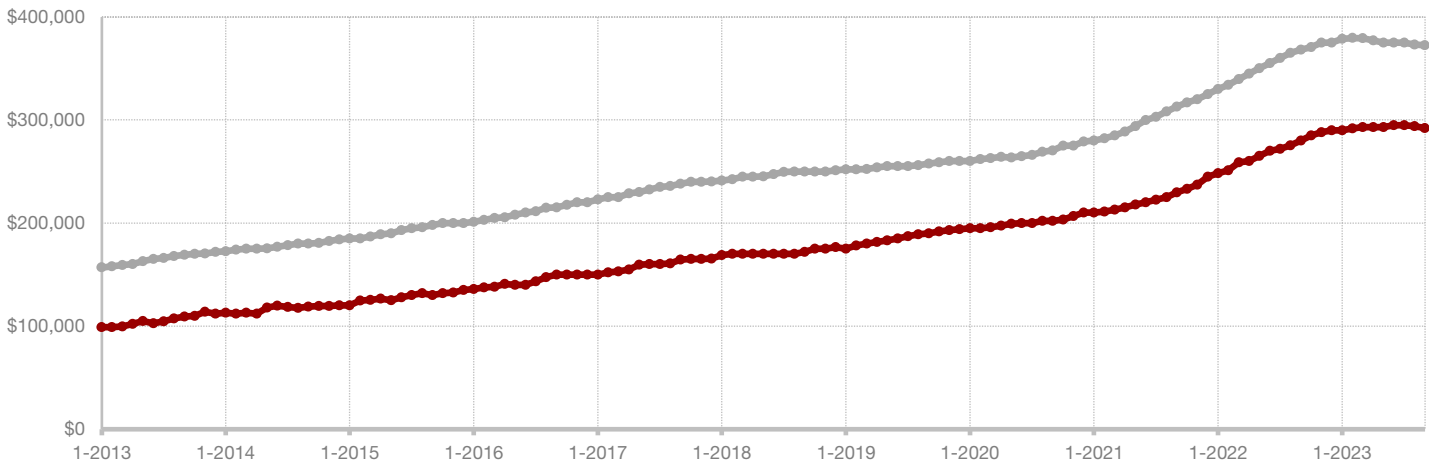
Year to Date

■ 2022 ■ 2023



Median Sales Price - Rolling 12-Month Calculation

All MLS —
Hunt County —



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 37.5%

- 60.0%

- 12.4%

Change in
New Listings

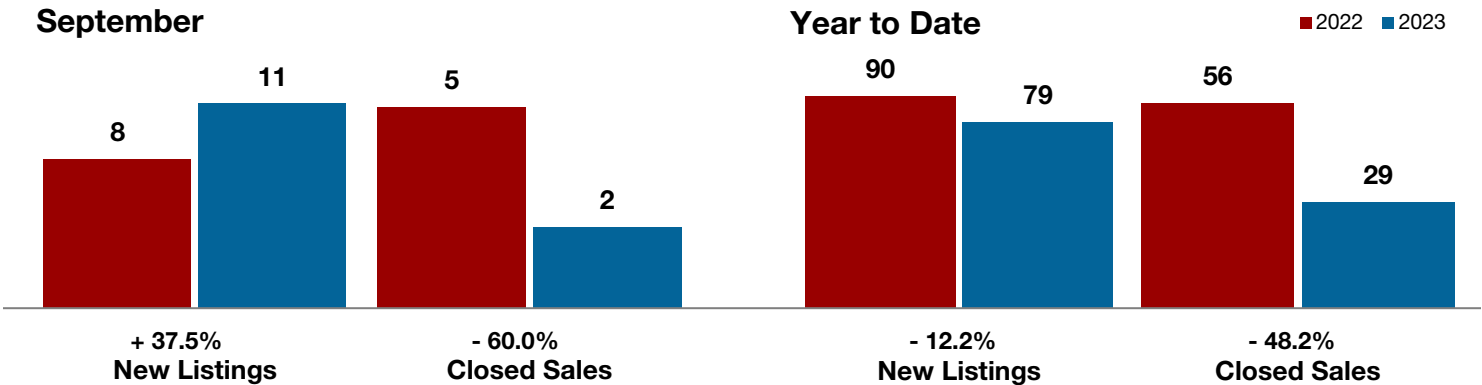
Change in
Closed Sales

Change in
Median Sales Price

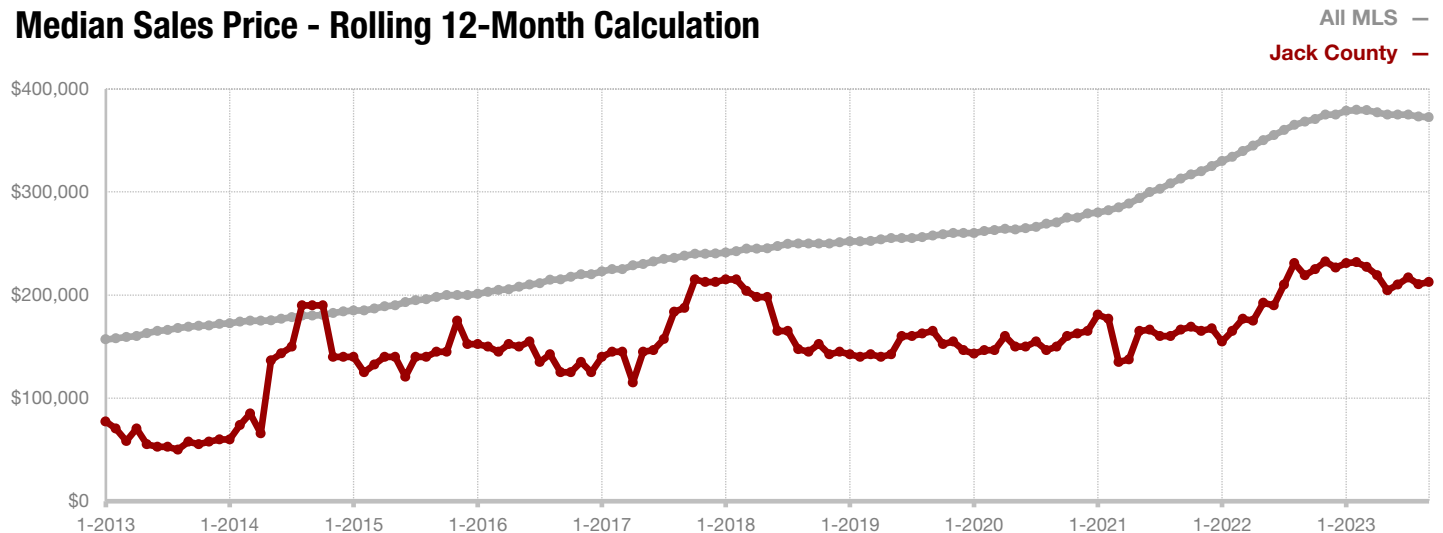
Jack County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	8	11	+ 37.5%	90	79	- 12.2%
Pending Sales	4	5	+ 25.0%	56	32	- 42.9%
Closed Sales	5	2	- 60.0%	56	29	- 48.2%
Average Sales Price*	\$795,260	\$629,400	- 20.9%	\$337,182	\$415,602	+ 23.3%
Median Sales Price*	\$718,700	\$629,400	- 12.4%	\$233,800	\$215,000	- 8.0%
Percent of Original List Price Received*	85.4%	90.5%	+ 6.0%	92.3%	87.6%	- 5.1%
Days on Market Until Sale	116	64	- 44.8%	66	88	+ 33.3%
Inventory of Homes for Sale	39	44	+ 12.8%	--	--	--
Months Supply of Inventory	6.3	12.9	+ 116.7%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 4.6%

- 27.1%

+ 12.2%

Change in
New Listings

Change in
Closed Sales

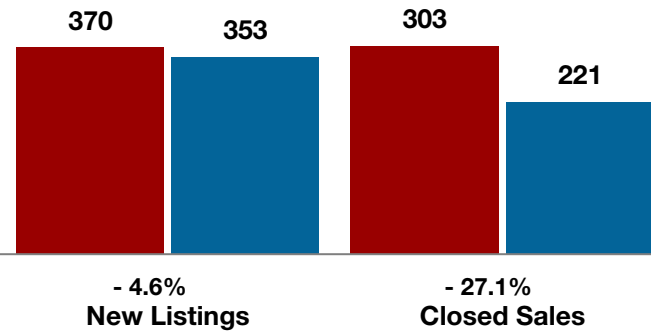
Change in
Median Sales Price

Johnson County

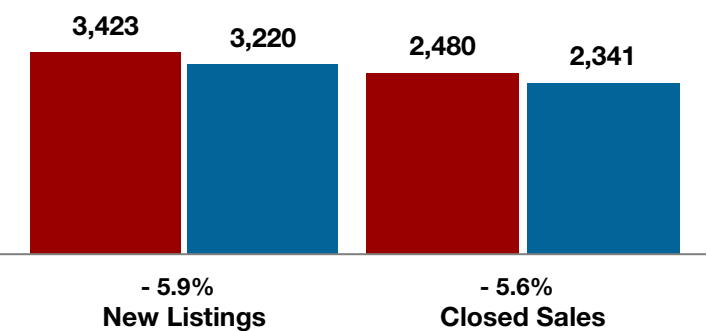
	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	370	353	- 4.6%	3,423	3,220	- 5.9%
Pending Sales	259	185	- 28.6%	2,466	2,379	- 3.5%
Closed Sales	303	221	- 27.1%	2,480	2,341	- 5.6%
Average Sales Price*	\$356,029	\$386,848	+ 8.7%	\$380,652	\$382,796	+ 0.6%
Median Sales Price*	\$320,900	\$360,000	+ 12.2%	\$339,950	\$350,000	+ 3.0%
Percent of Original List Price Received*	96.5%	95.7%	- 0.8%	99.8%	95.1%	- 4.7%
Days on Market Until Sale	30	61	+ 103.3%	26	60	+ 130.8%
Inventory of Homes for Sale	898	886	- 1.3%	--	--	--
Months Supply of Inventory	3.3	3.6	+ 33.3%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

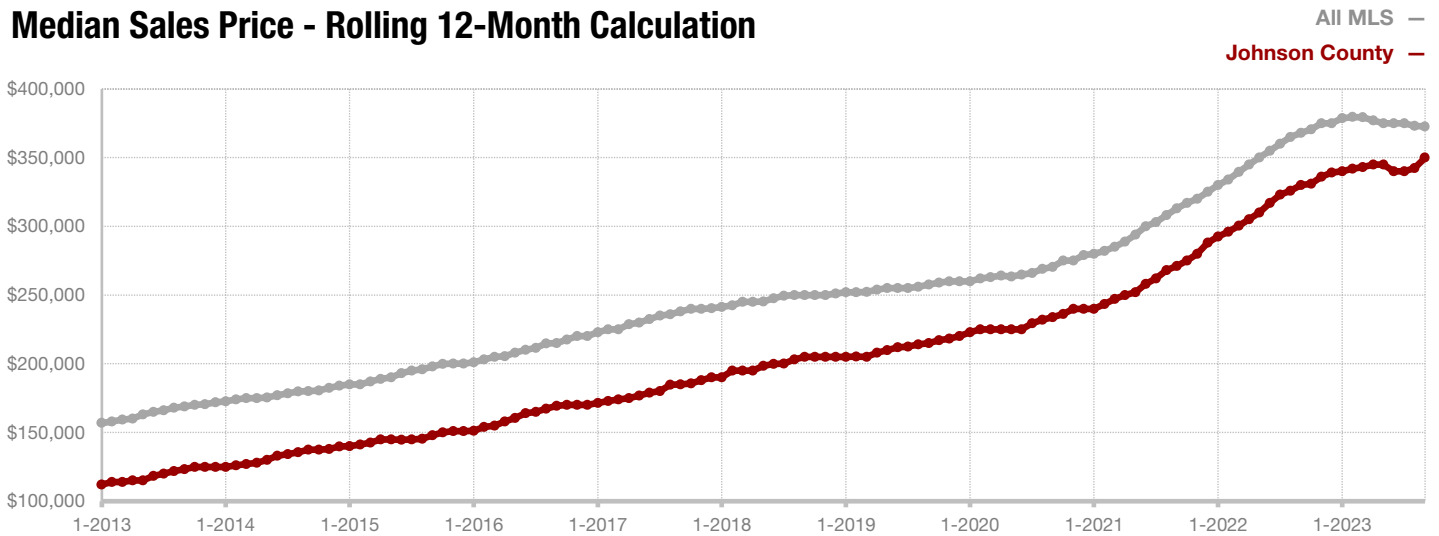
September



Year to Date



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 15.8%

- 17.4%

+ 28.7%

Change in
New Listings

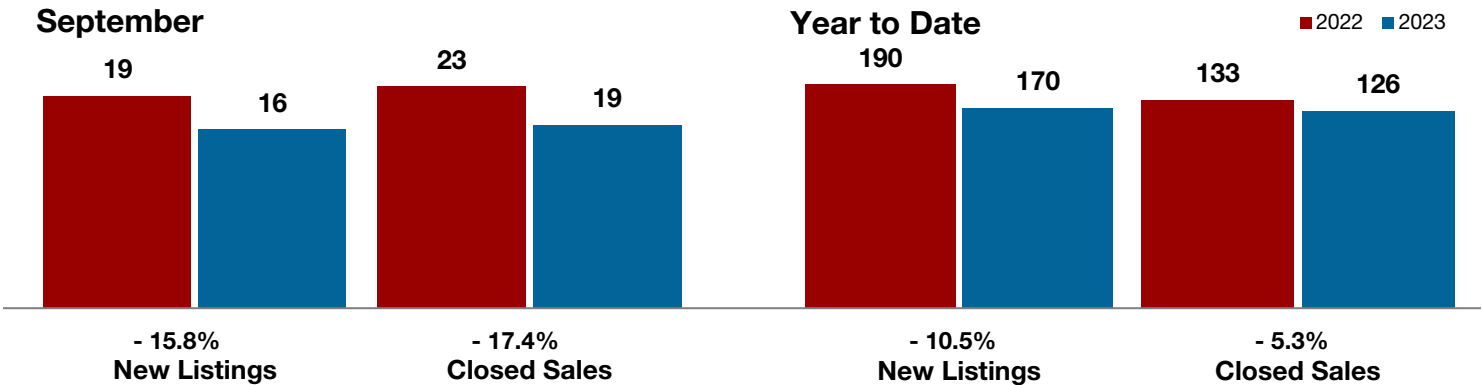
Change in
Closed Sales

Change in
Median Sales Price

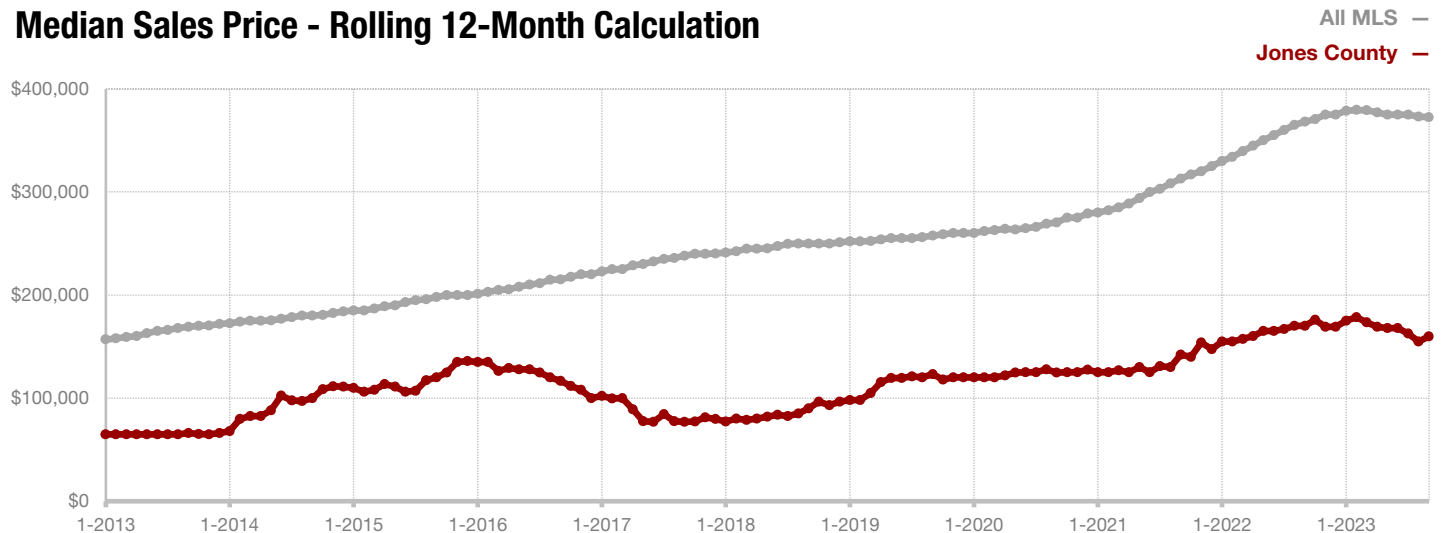
Jones County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	19	16	- 15.8%	190	170	- 10.5%
Pending Sales	13	8	- 38.5%	136	127	- 6.6%
Closed Sales	23	19	- 17.4%	133	126	- 5.3%
Average Sales Price*	\$172,387	\$267,784	+ 55.3%	\$194,705	\$194,293	- 0.2%
Median Sales Price*	\$155,000	\$199,500	+ 28.7%	\$170,000	\$160,000	- 5.9%
Percent of Original List Price Received*	92.9%	92.9%	0.0%	93.9%	92.3%	- 1.7%
Days on Market Until Sale	39	77	+ 97.4%	45	70	+ 55.6%
Inventory of Homes for Sale	54	57	+ 5.6%	--	--	--
Months Supply of Inventory	3.8	4.5	+ 25.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 6.4%

- 22.7%

- 6.1%

Change in
New Listings

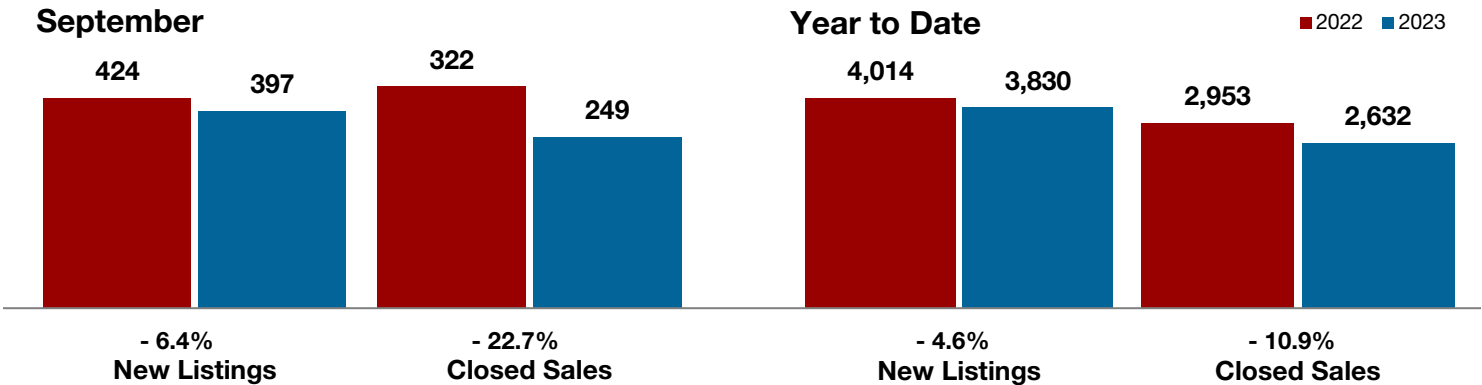
Change in
Closed Sales

Change in
Median Sales Price

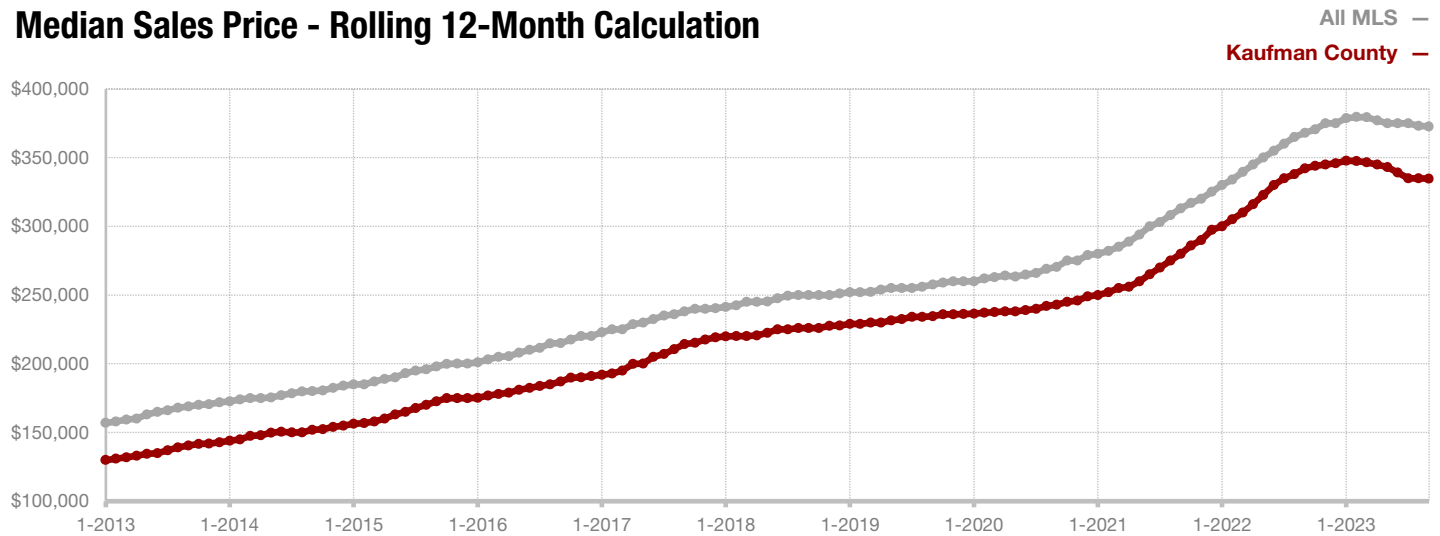
Kaufman County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	424	397	- 6.4%	4,014	3,830	- 4.6%
Pending Sales	264	225	- 14.8%	2,799	2,695	- 3.7%
Closed Sales	322	249	- 22.7%	2,953	2,632	- 10.9%
Average Sales Price*	\$365,693	\$347,277	- 5.0%	\$369,464	\$357,904	- 3.1%
Median Sales Price*	\$349,900	\$328,688	- 6.1%	\$348,345	\$332,000	- 4.7%
Percent of Original List Price Received*	95.6%	95.0%	- 0.6%	100.4%	94.7%	- 5.7%
Days on Market Until Sale	40	55	+ 37.5%	32	66	+ 106.3%
Inventory of Homes for Sale	1,215	1,210	- 0.4%	--	--	--
Months Supply of Inventory	3.9	4.3	0.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 37.7%

- 23.5%

+ 5.3%

Change in
New Listings

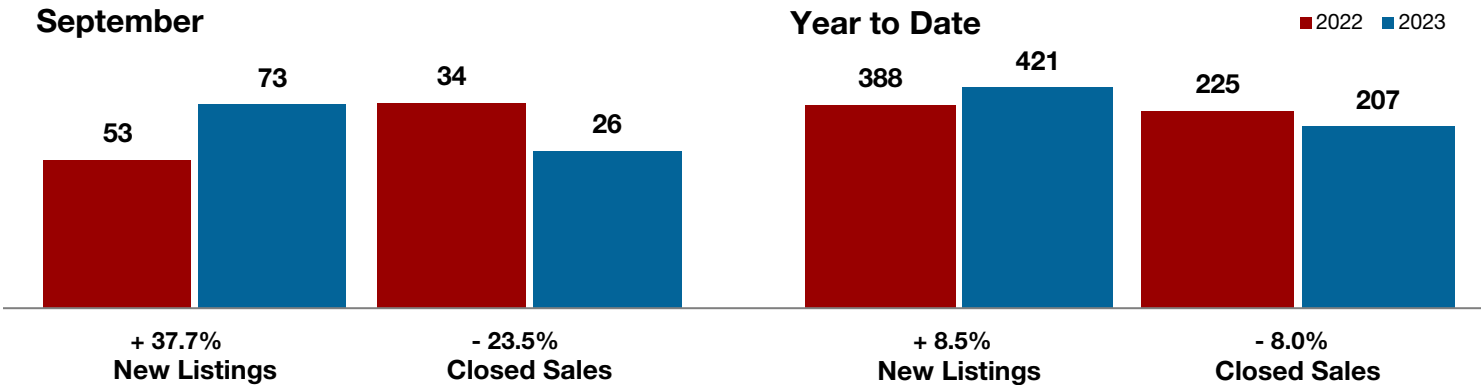
Change in
Closed Sales

Change in
Median Sales Price

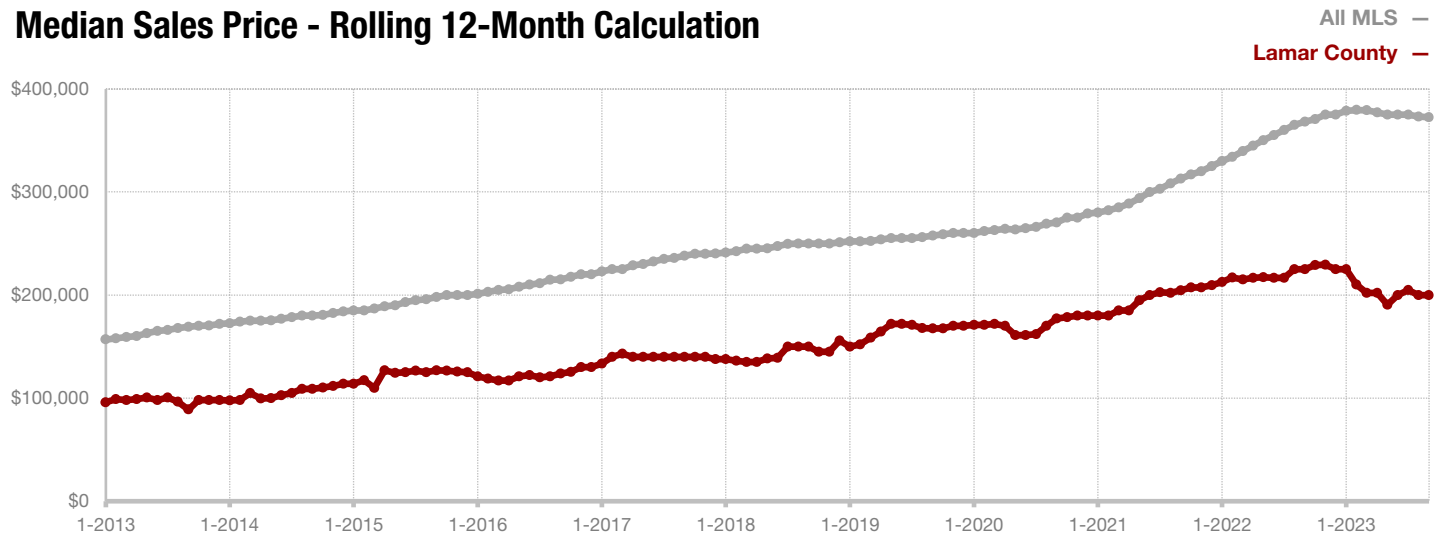
Lamar County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	53	73	+ 37.7%	388	421	+ 8.5%
Pending Sales	21	34	+ 61.9%	228	229	+ 0.4%
Closed Sales	34	26	- 23.5%	225	207	- 8.0%
Average Sales Price*	\$285,611	\$246,656	- 13.6%	\$263,310	\$229,862	- 12.7%
Median Sales Price*	\$217,500	\$229,000	+ 5.3%	\$225,000	\$200,000	- 11.1%
Percent of Original List Price Received*	90.1%	88.8%	- 1.4%	93.9%	91.4%	- 2.7%
Days on Market Until Sale	48	72	+ 50.0%	40	68	+ 70.0%
Inventory of Homes for Sale	148	162	+ 9.5%	--	--	--
Months Supply of Inventory	5.7	6.6	+ 16.7%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 40.0%

- 66.7%

+ 41.9%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Limestone County

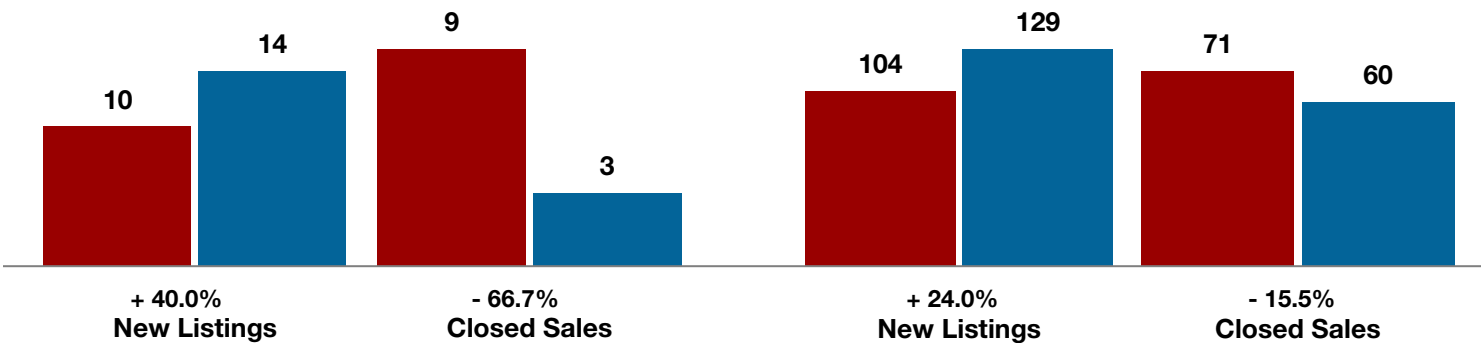
	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	10	14	+ 40.0%	104	129	+ 24.0%
Pending Sales	5	6	+ 20.0%	63	61	- 3.2%
Closed Sales	9	3	- 66.7%	71	60	- 15.5%
Average Sales Price*	\$202,289	\$235,000	+ 16.2%	\$258,807	\$246,662	- 4.7%
Median Sales Price*	\$172,700	\$245,000	+ 41.9%	\$179,000	\$222,250	+ 24.2%
Percent of Original List Price Received*	85.6%	84.7%	- 1.1%	94.5%	85.8%	- 9.2%
Days on Market Until Sale	72	52	- 27.8%	70	98	+ 40.0%
Inventory of Homes for Sale	45	62	+ 37.8%	--	--	--
Months Supply of Inventory	6.4	9.9	+ 66.7%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date

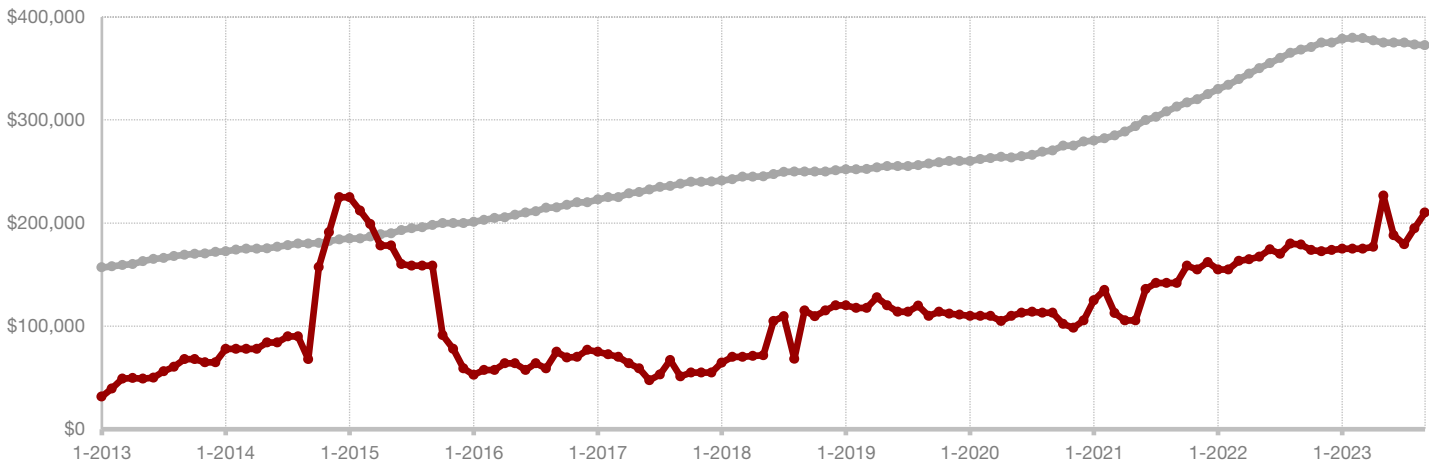
■ 2022 ■ 2023



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Limestone County —



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 22.2%

0.0%

+ 24.4%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Montague County

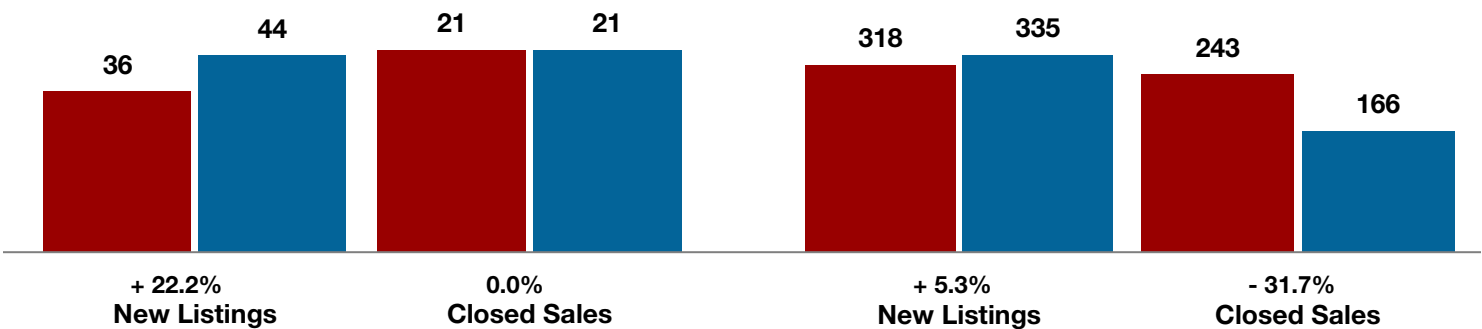
	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	36	44	+ 22.2%	318	335	+ 5.3%
Pending Sales	27	24	- 11.1%	239	184	- 23.0%
Closed Sales	21	21	0.0%	243	166	- 31.7%
Average Sales Price*	\$334,606	\$405,962	+ 21.3%	\$273,328	\$310,817	+ 13.7%
Median Sales Price*	\$197,000	\$245,000	+ 24.4%	\$210,000	\$232,500	+ 10.7%
Percent of Original List Price Received*	92.2%	91.1%	- 1.2%	95.1%	91.7%	- 3.6%
Days on Market Until Sale	38	75	+ 97.4%	43	64	+ 48.8%
Inventory of Homes for Sale	98	137	+ 39.8%	--	--	--
Months Supply of Inventory	3.7	7.5	+ 100.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date

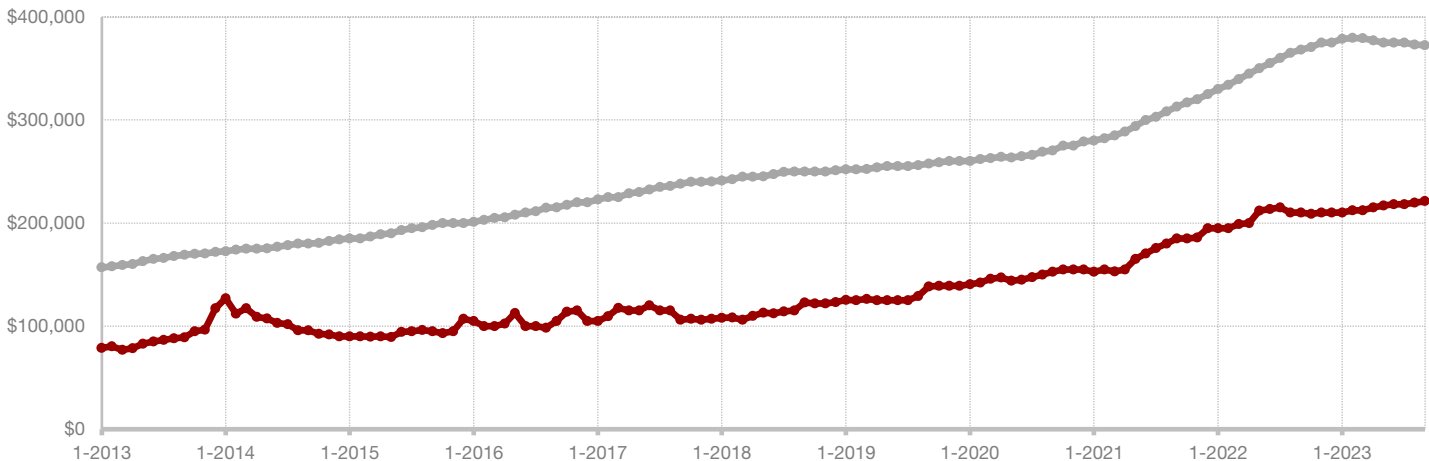
■ 2022 ■ 2023



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Montague County —



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 5.2%

- 29.4%

+ 1.8%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

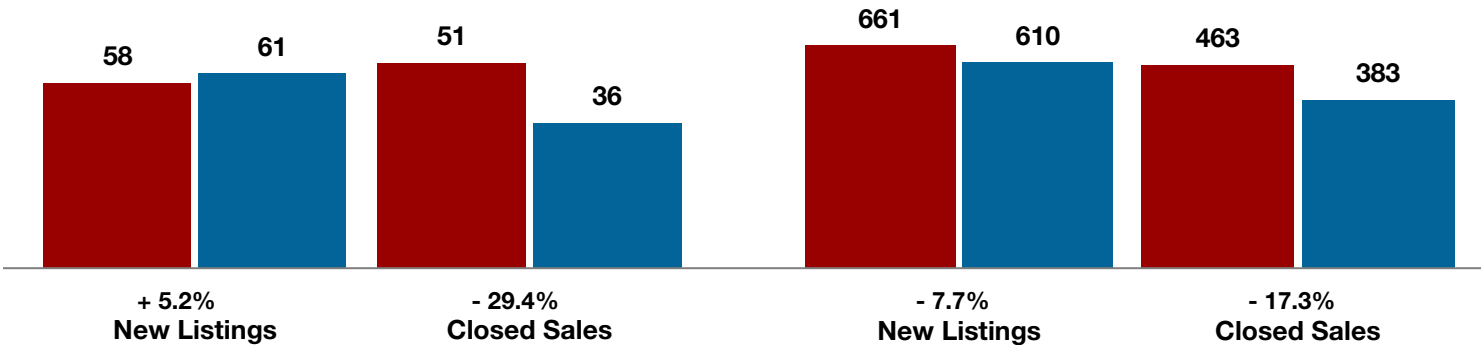
Navarro County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	58	61	+ 5.2%	661	610	- 7.7%
Pending Sales	31	23	- 25.8%	455	390	- 14.3%
Closed Sales	51	36	- 29.4%	463	383	- 17.3%
Average Sales Price*	\$322,780	\$327,743	+ 1.5%	\$330,662	\$347,393	+ 5.1%
Median Sales Price*	\$280,000	\$285,000	+ 1.8%	\$240,000	\$260,000	+ 8.3%
Percent of Original List Price Received*	96.5%	93.3%	- 3.3%	97.1%	92.6%	- 4.6%
Days on Market Until Sale	31	79	+ 154.8%	34	69	+ 102.9%
Inventory of Homes for Sale	185	210	+ 13.5%	--	--	--
Months Supply of Inventory	3.8	5.2	+ 25.0%	--	--	--

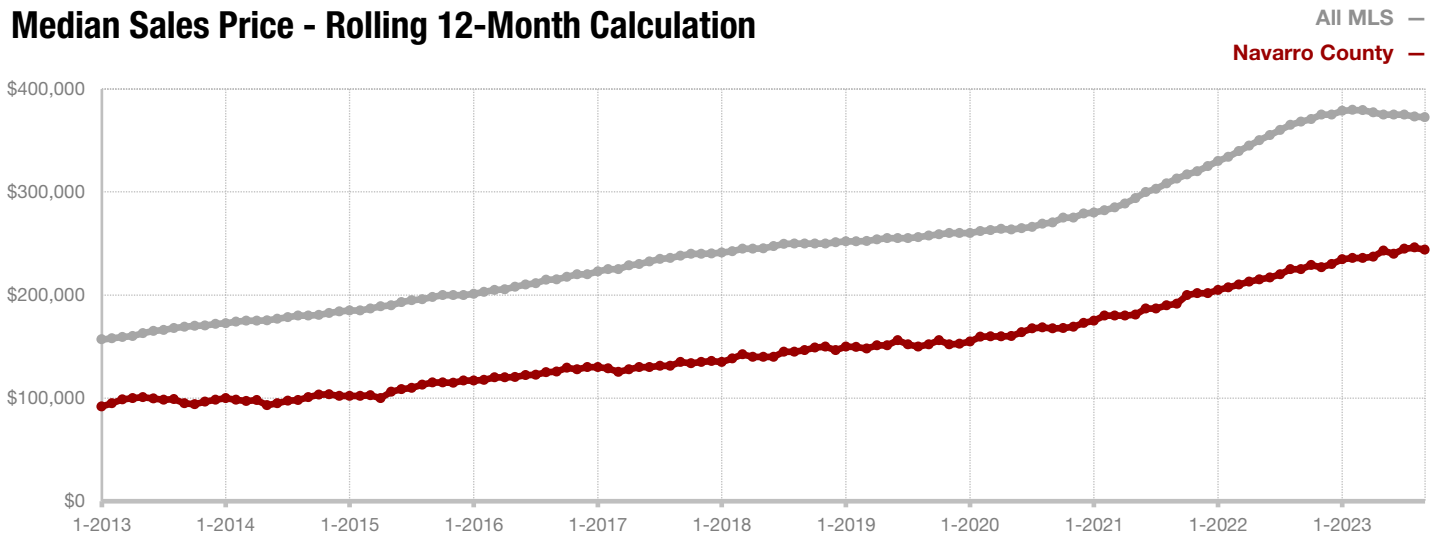
* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

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+ 66.7%

0.0%

--

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Nolan County

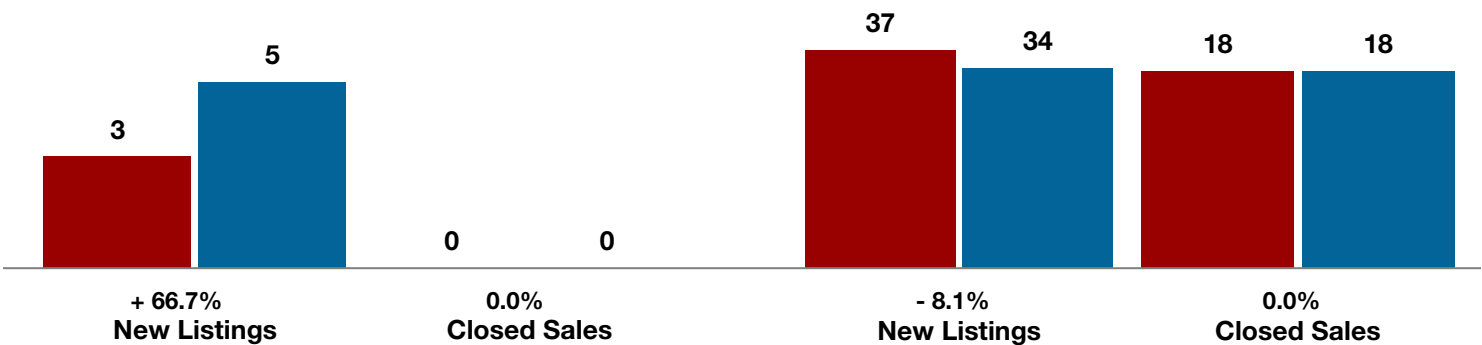
	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	3	5	+ 66.7%	37	34	- 8.1%
Pending Sales	1	0	- 100.0%	18	15	- 16.7%
Closed Sales	0	0	0.0%	18	18	0.0%
Average Sales Price*	--	--	--	\$266,861	\$179,535	- 32.7%
Median Sales Price*	--	--	--	\$142,000	\$159,900	+ 12.6%
Percent of Original List Price Received*	--	--	--	90.5%	94.3%	+ 4.2%
Days on Market Until Sale	--	--	--	55	62	+ 12.7%
Inventory of Homes for Sale	21	23	+ 9.5%	--	--	--
Months Supply of Inventory	10.5	9.6	- 9.1%	--	--	--

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September

Year to Date

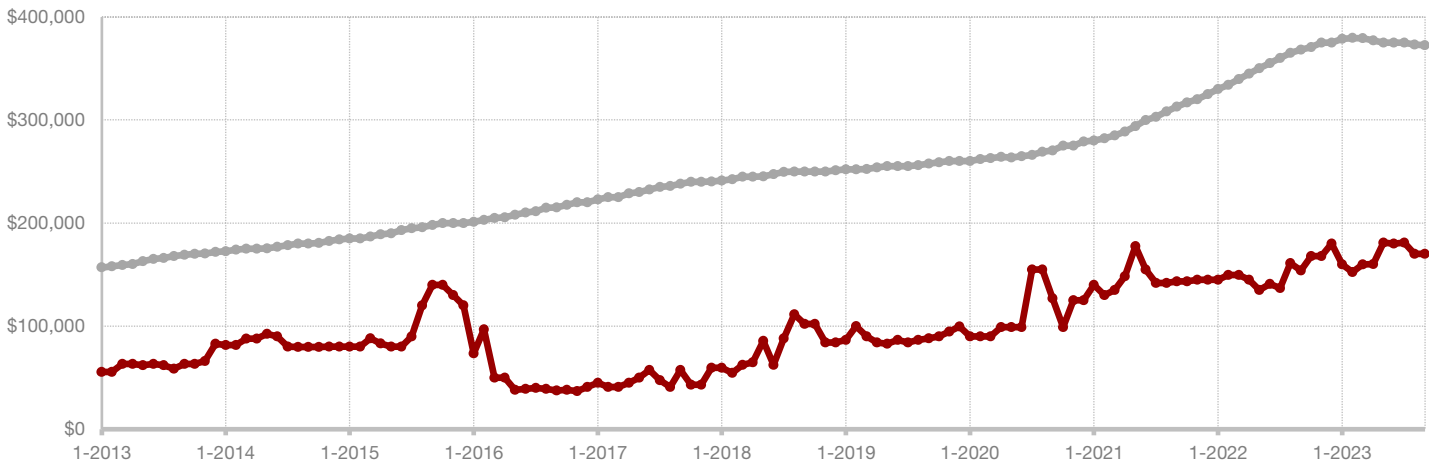
■ 2022 ■ 2023



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Nolan County —



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 28.6%

- 19.5%

- 23.1%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Palo Pinto County

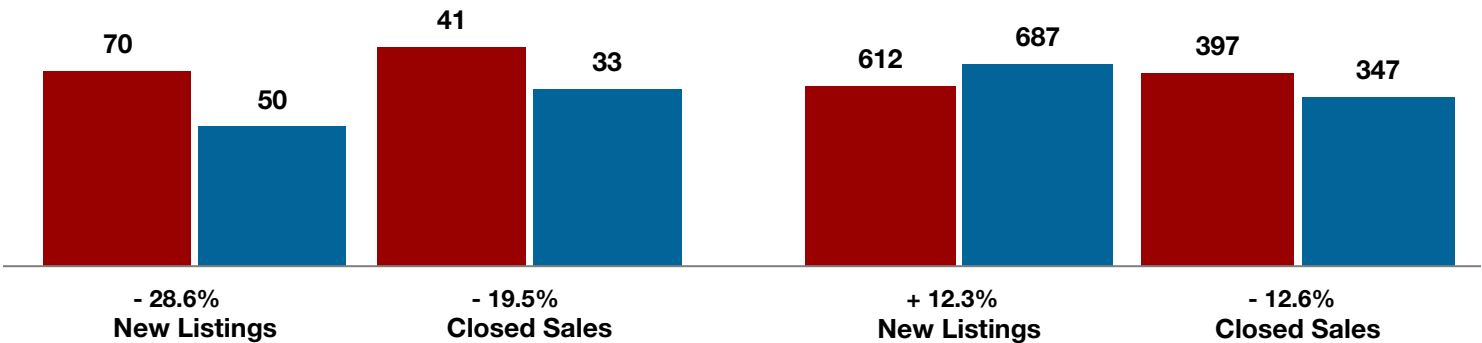
	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	70	50	- 28.6%	612	687	+ 12.3%
Pending Sales	23	26	+ 13.0%	387	362	- 6.5%
Closed Sales	41	33	- 19.5%	397	347	- 12.6%
Average Sales Price*	\$443,043	\$421,776	- 4.8%	\$474,411	\$530,729	+ 11.9%
Median Sales Price*	\$318,500	\$244,900	- 23.1%	\$275,000	\$270,000	- 1.8%
Percent of Original List Price Received*	94.0%	88.6%	- 5.7%	94.1%	91.7%	- 2.6%
Days on Market Until Sale	43	84	+ 95.3%	48	75	+ 56.3%
Inventory of Homes for Sale	225	277	+ 23.1%	--	--	--
Months Supply of Inventory	5.2	7.7	+ 60.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date

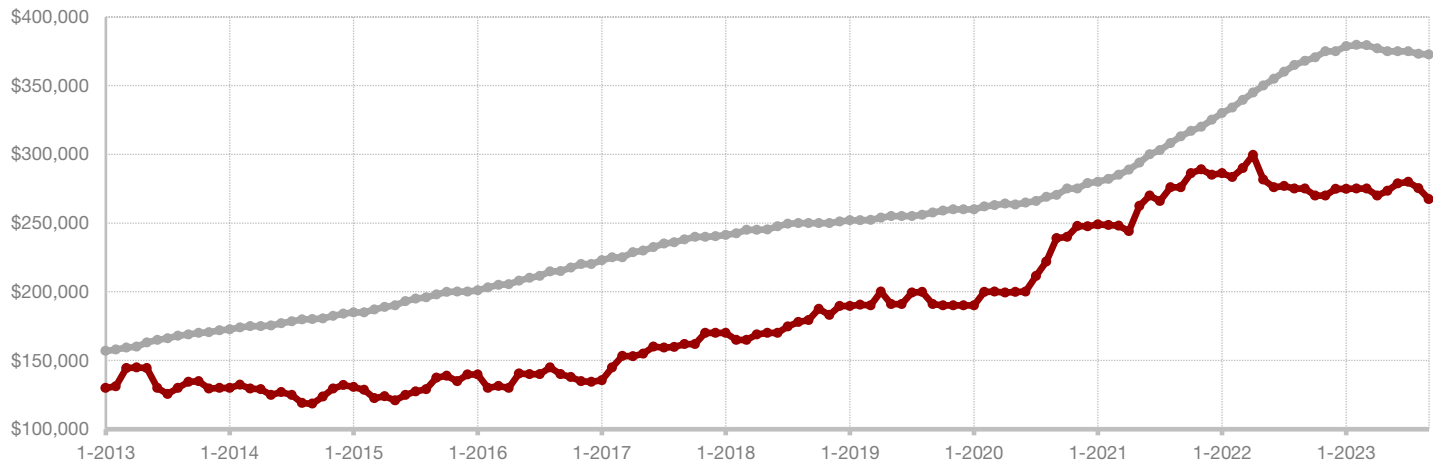
■ 2022 ■ 2023



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Palo Pinto County —



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 14.6%

- 24.7%

+ 9.1%

Change in
New Listings

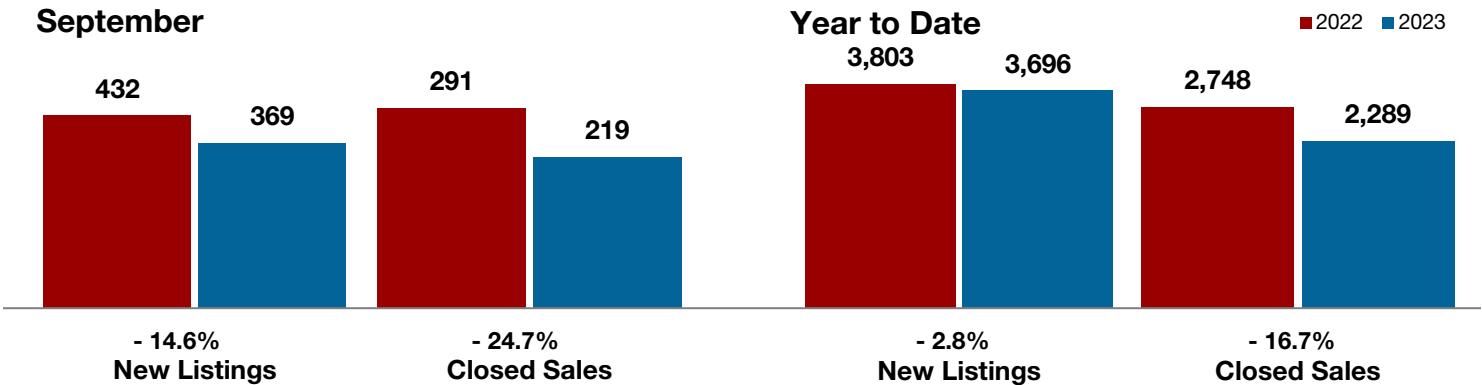
Change in
Closed Sales

Change in
Median Sales Price

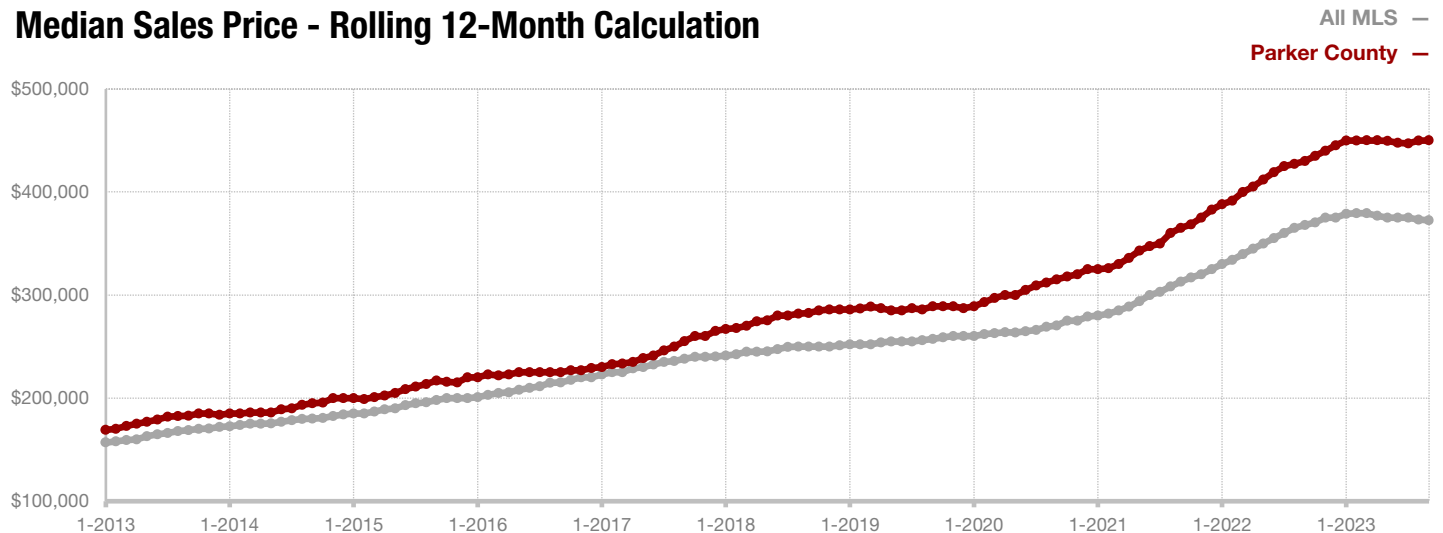
Parker County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	432	369	- 14.6%	3,803	3,696	- 2.8%
Pending Sales	257	144	- 44.0%	2,656	2,285	- 14.0%
Closed Sales	291	219	- 24.7%	2,748	2,289	- 16.7%
Average Sales Price*	\$460,864	\$512,950	+ 11.3%	\$486,579	\$488,276	+ 0.3%
Median Sales Price*	\$412,500	\$450,000	+ 9.1%	\$445,465	\$455,000	+ 2.1%
Percent of Original List Price Received*	95.6%	95.1%	- 0.5%	99.4%	95.5%	- 3.9%
Days on Market Until Sale	42	70	+ 66.7%	36	73	+ 102.8%
Inventory of Homes for Sale	1,169	1,274	+ 9.0%	--	--	--
Months Supply of Inventory	3.9	5.3	+ 25.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 23.5%

- 43.8%

- 30.7%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Rains County

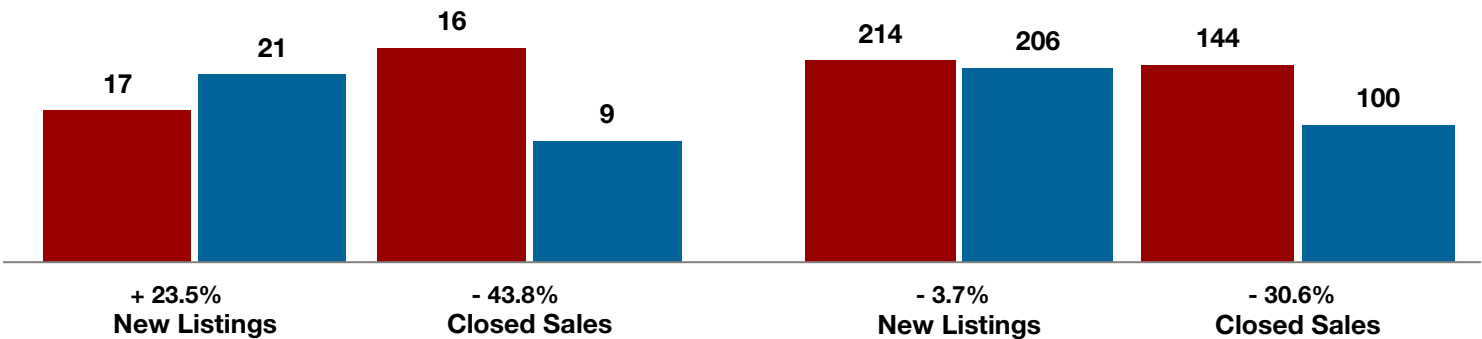
	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	17	21	+ 23.5%	214	206	- 3.7%
Pending Sales	9	10	+ 11.1%	131	103	- 21.4%
Closed Sales	16	9	- 43.8%	144	100	- 30.6%
Average Sales Price*	\$312,129	\$231,200	- 25.9%	\$329,670	\$340,003	+ 3.1%
Median Sales Price*	\$317,500	\$219,900	- 30.7%	\$275,000	\$267,500	- 2.7%
Percent of Original List Price Received*	88.4%	92.7%	+ 4.9%	96.1%	94.2%	- 2.0%
Days on Market Until Sale	47	33	- 29.8%	38	66	+ 73.7%
Inventory of Homes for Sale	90	100	+ 11.1%	--	--	--
Months Supply of Inventory	5.7	9.1	+ 50.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date

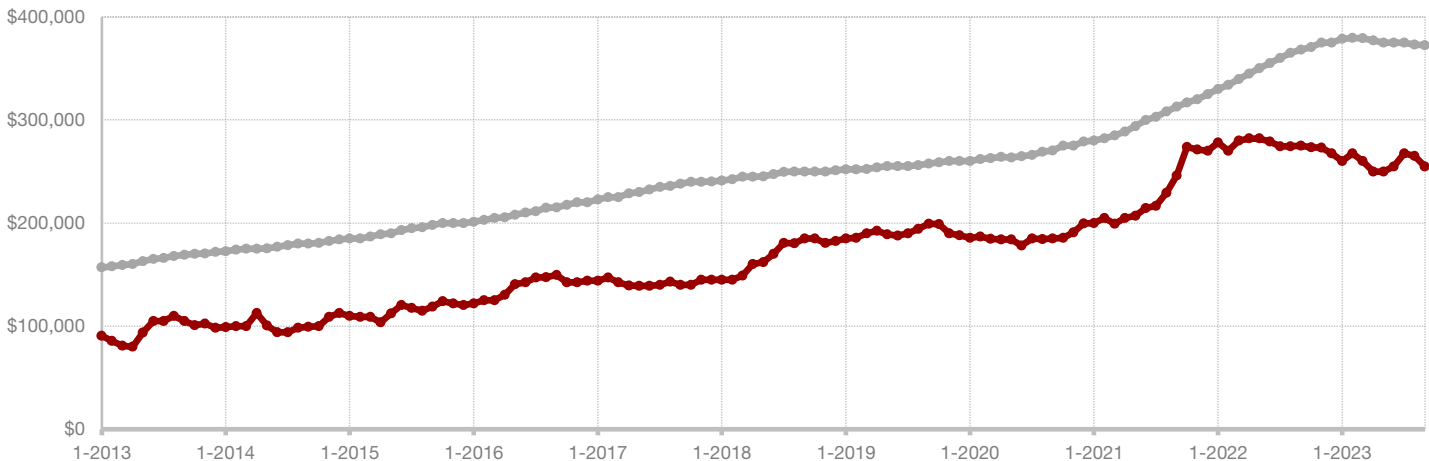
■ 2022 ■ 2023



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Rains County —



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 4.1%

- 12.1%

- 8.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Rockwall County

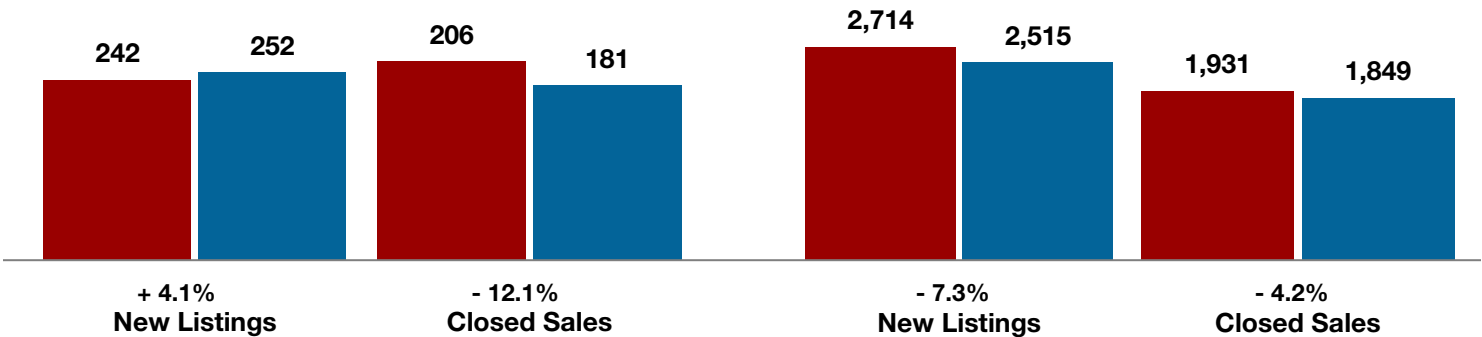
	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	242	252	+ 4.1%	2,714	2,515	- 7.3%
Pending Sales	177	162	- 8.5%	1,904	1,908	+ 0.2%
Closed Sales	206	181	- 12.1%	1,931	1,849	- 4.2%
Average Sales Price*	\$521,546	\$526,544	+ 1.0%	\$521,242	\$502,295	- 3.6%
Median Sales Price*	\$450,057	\$412,000	- 8.5%	\$438,450	\$426,000	- 2.8%
Percent of Original List Price Received*	96.5%	95.0%	- 1.6%	101.1%	94.7%	- 6.3%
Days on Market Until Sale	33	65	+ 97.0%	27	65	+ 140.7%
Inventory of Homes for Sale	733	678	- 7.5%	--	--	--
Months Supply of Inventory	3.4	3.5	+ 33.3%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

Year to Date

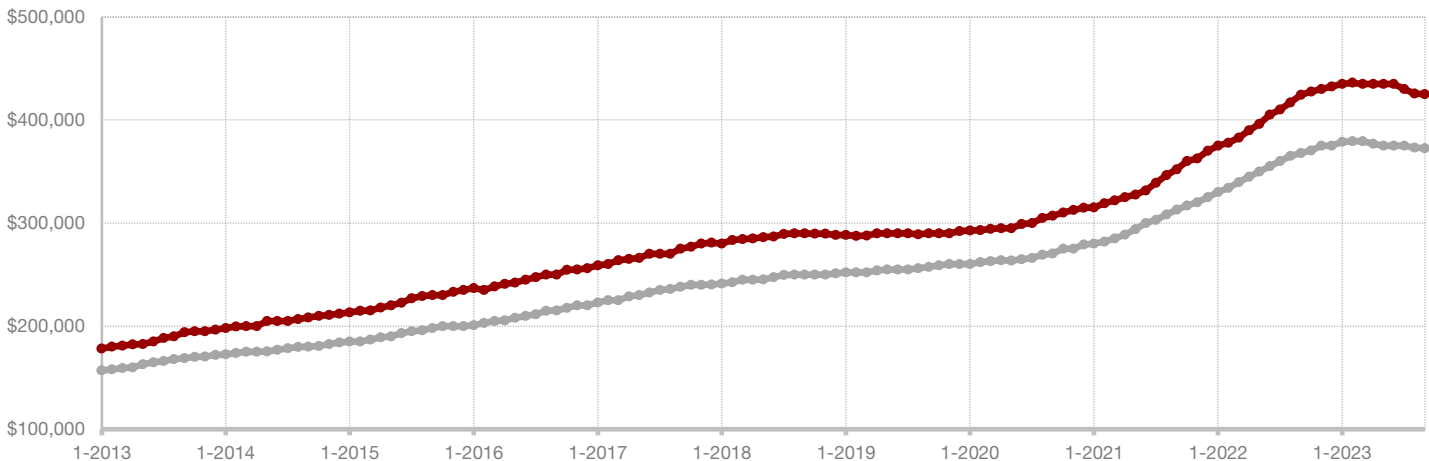
■ 2022 ■ 2023



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Rockwall County —



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



Shackelford County

- 28.6% **+ 300.0%** **+ 570.0%**

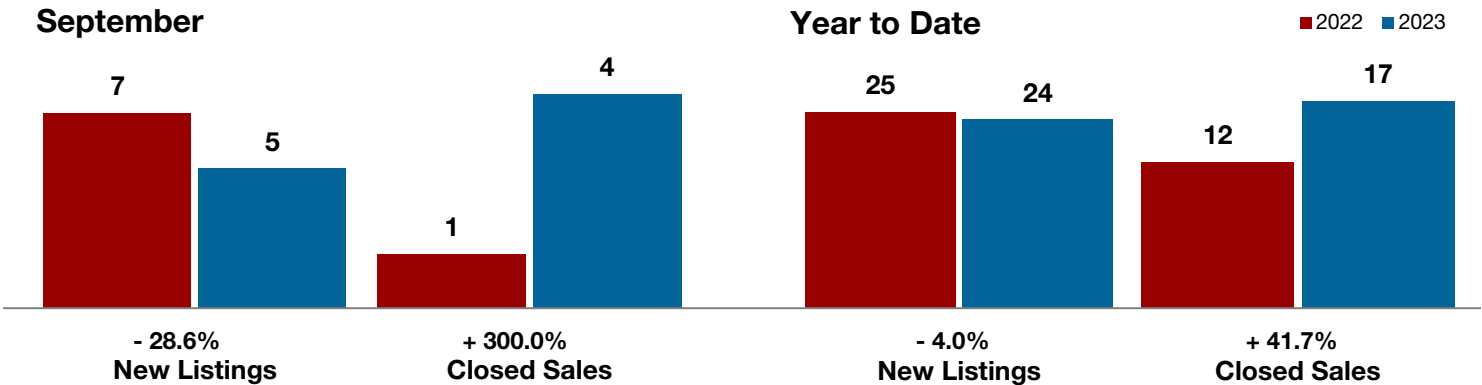
Change in
New Listings

Change in
Closed Sales

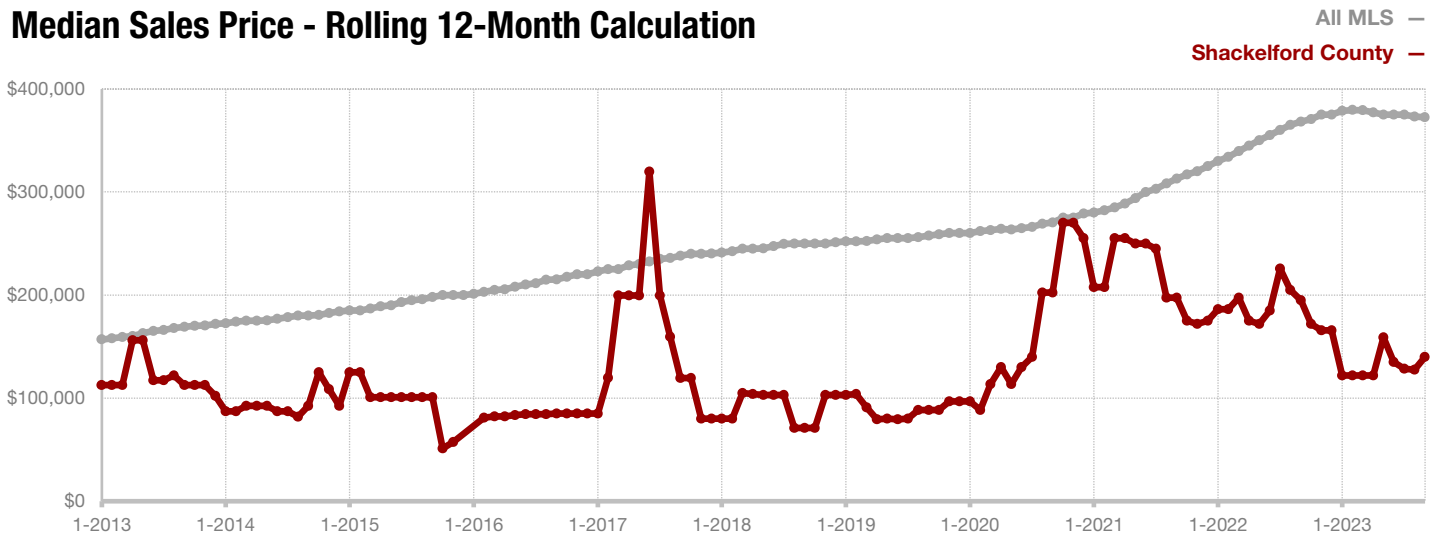
Change in
Median Sales Price

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	7	5	- 28.6%	25	24	- 4.0%
Pending Sales	2	5	+ 150.0%	12	19	+ 58.3%
Closed Sales	1	4	+ 300.0%	12	17	+ 41.7%
Average Sales Price*	\$25,000	\$190,125	+ 660.5%	\$233,242	\$164,882	- 29.3%
Median Sales Price*	\$25,000	\$167,500	+ 570.0%	\$195,000	\$148,000	- 24.1%
Percent of Original List Price Received*	83.3%	91.6%	+ 10.0%	89.4%	83.5%	- 6.6%
Days on Market Until Sale	17	31	+ 82.4%	40	70	+ 75.0%
Inventory of Homes for Sale	14	8	- 42.9%	--	--	--
Months Supply of Inventory	7.5	3.4	- 62.5%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 16.1%

- 29.6%

+ 3.9%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Smith County

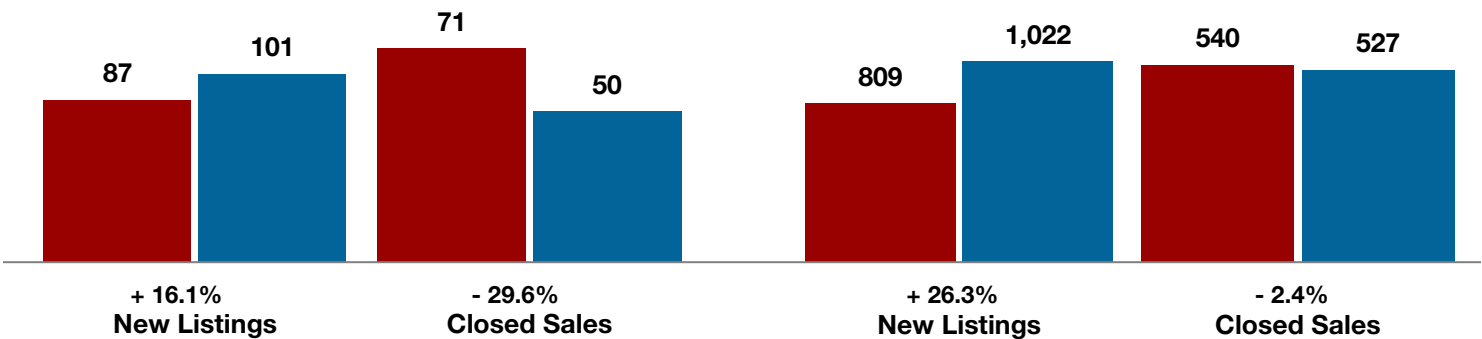
	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	87	101	+ 16.1%	809	1,022	+ 26.3%
Pending Sales	51	45	- 11.8%	538	543	+ 0.9%
Closed Sales	71	50	- 29.6%	540	527	- 2.4%
Average Sales Price*	\$412,725	\$406,856	- 1.4%	\$469,234	\$418,905	- 10.7%
Median Sales Price*	\$385,000	\$400,000	+ 3.9%	\$347,000	\$355,000	+ 2.3%
Percent of Original List Price Received*	96.5%	95.3%	- 1.2%	97.6%	94.9%	- 2.8%
Days on Market Until Sale	36	58	+ 61.1%	36	51	+ 41.7%
Inventory of Homes for Sale	226	322	+ 42.5%	--	--	--
Months Supply of Inventory	3.8	5.9	+ 50.0%	--	--	--

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September

Year to Date

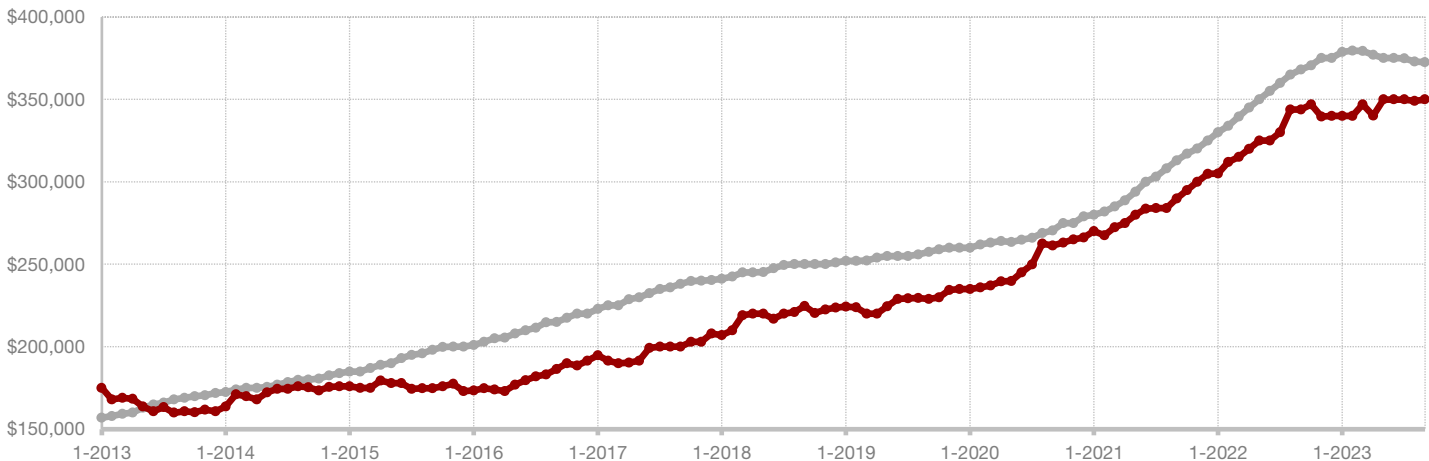
■ 2022 ■ 2023



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Smith County —



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 7.1%

+ 11.1%

- 23.2%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Somervell County

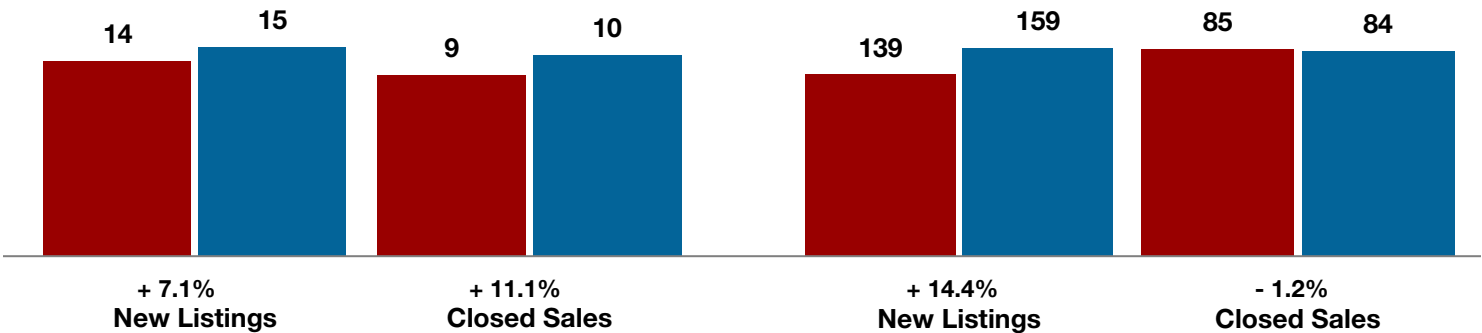
	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	14	15	+ 7.1%	139	159	+ 14.4%
Pending Sales	10	7	- 30.0%	87	85	- 2.3%
Closed Sales	9	10	+ 11.1%	85	84	- 1.2%
Average Sales Price*	\$488,556	\$384,730	- 21.3%	\$511,211	\$454,482	- 11.1%
Median Sales Price*	\$487,000	\$374,000	- 23.2%	\$425,000	\$444,950	+ 4.7%
Percent of Original List Price Received*	94.3%	93.4%	- 1.0%	97.7%	93.4%	- 4.4%
Days on Market Until Sale	63	93	+ 47.6%	39	74	+ 89.7%
Inventory of Homes for Sale	42	67	+ 59.5%	--	--	--
Months Supply of Inventory	4.6	8.0	+ 60.0%	--	--	--

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September

Year to Date

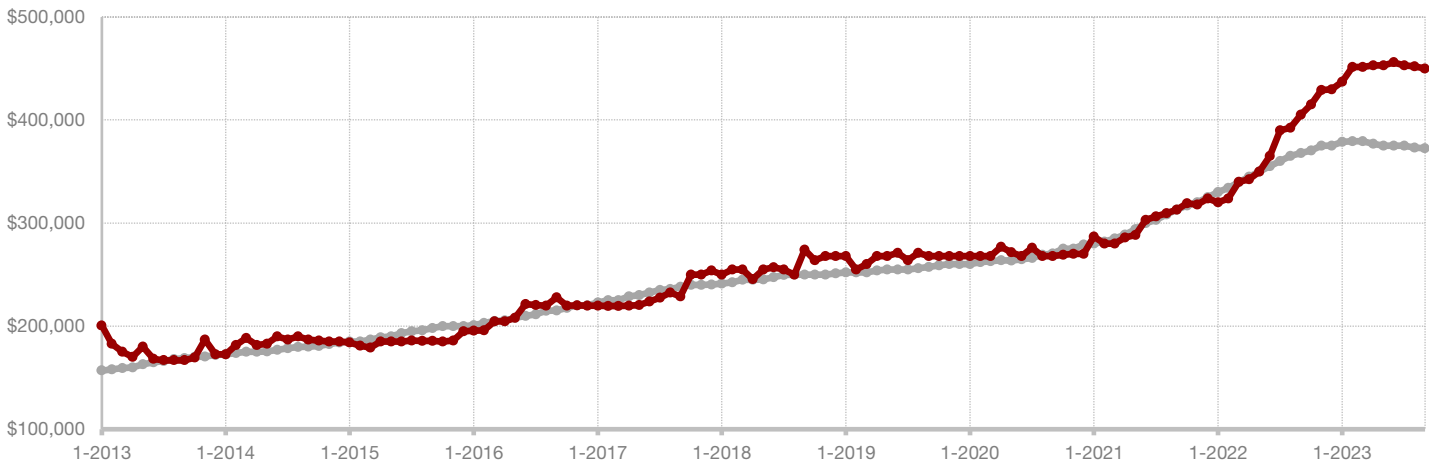
■ 2022 ■ 2023



Median Sales Price - Rolling 12-Month Calculation

All MLS —

Somervell County —



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 45.5%

- 22.2%

- 12.5%

Change in
New Listings

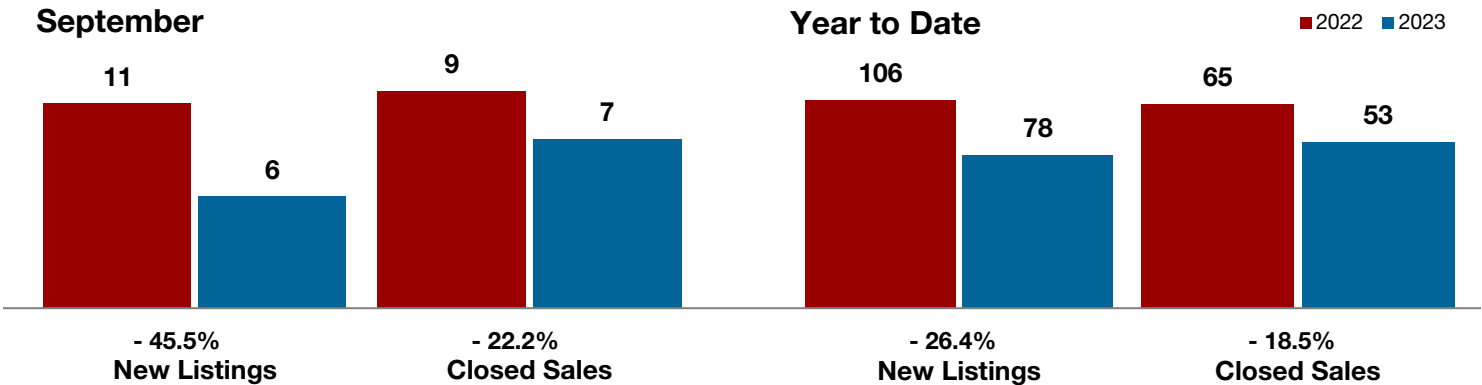
Change in
Closed Sales

Change in
Median Sales Price

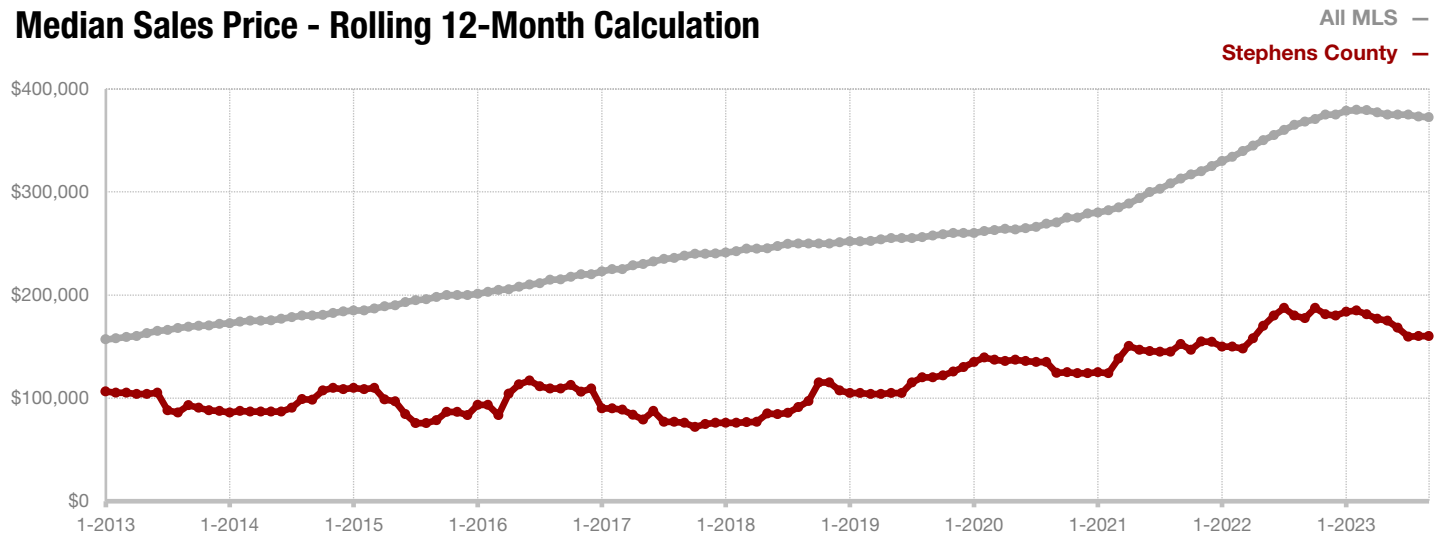
Stephens County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	11	6	- 45.5%	106	78	- 26.4%
Pending Sales	11	4	- 63.6%	67	54	- 19.4%
Closed Sales	9	7	- 22.2%	65	53	- 18.5%
Average Sales Price*	\$308,778	\$169,857	- 45.0%	\$254,572	\$205,509	- 19.3%
Median Sales Price*	\$200,000	\$175,000	- 12.5%	\$195,000	\$160,000	- 17.9%
Percent of Original List Price Received*	86.1%	83.5%	- 3.0%	92.1%	86.3%	- 6.3%
Days on Market Until Sale	44	93	+ 111.4%	72	100	+ 38.9%
Inventory of Homes for Sale	56	41	- 26.8%	--	--	--
Months Supply of Inventory	7.3	6.8	0.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 66.7%

--

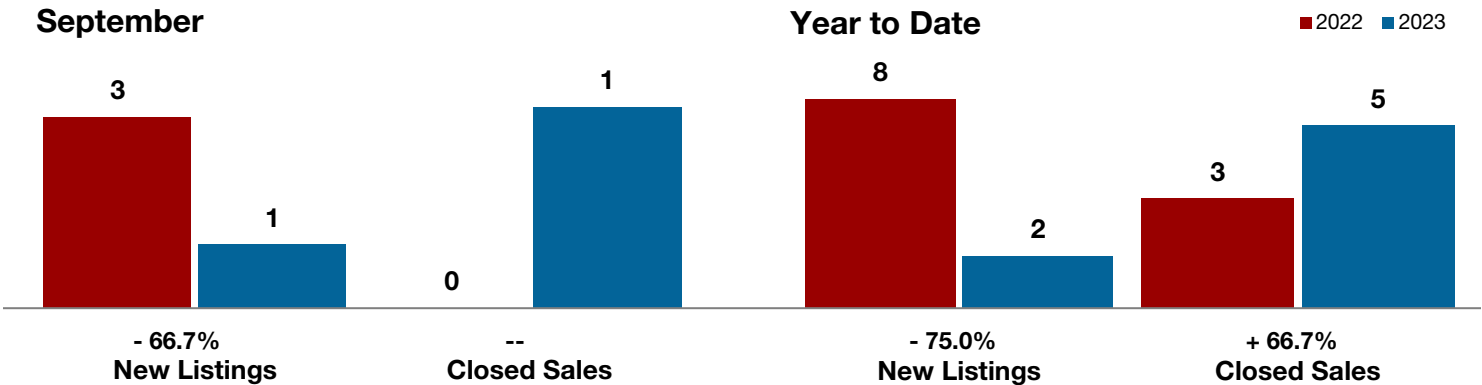
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Stonewall County

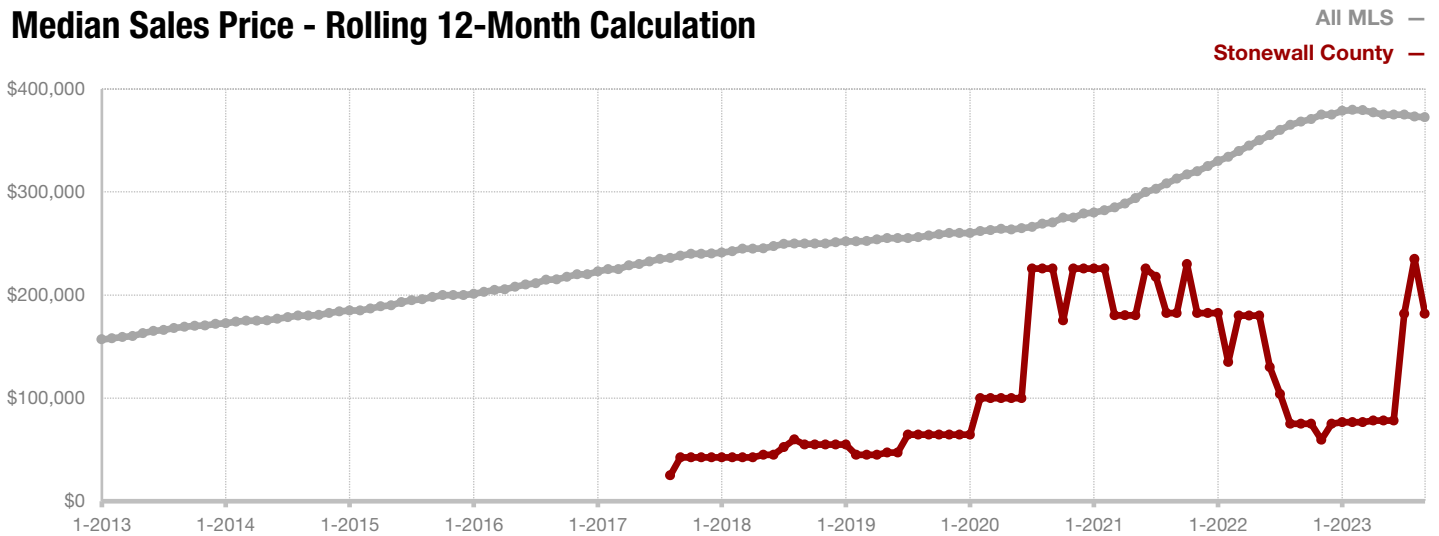
Change in New Listings	Change in Closed Sales	Change in Median Sales Price
---------------------------	---------------------------	---------------------------------

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	3	1	- 66.7%	8	2	- 75.0%
Pending Sales	0	0	0.0%	3	4	+ 33.3%
Closed Sales	0	1	--	3	5	+ 66.7%
Average Sales Price*	--	\$43,800	--	\$65,700	\$175,060	+ 166.5%
Median Sales Price*	--	\$43,800	--	\$75,000	\$182,000	+ 142.7%
Percent of Original List Price Received*	--	64.9%	--	72.9%	85.8%	+ 17.7%
Days on Market Until Sale	--	269	--	97	150	+ 54.6%
Inventory of Homes for Sale	4	2	- 50.0%	--	--	--
Months Supply of Inventory	4.0	1.7	- 50.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 9.3%

- 20.0%

- 1.2%

Change in
New Listings

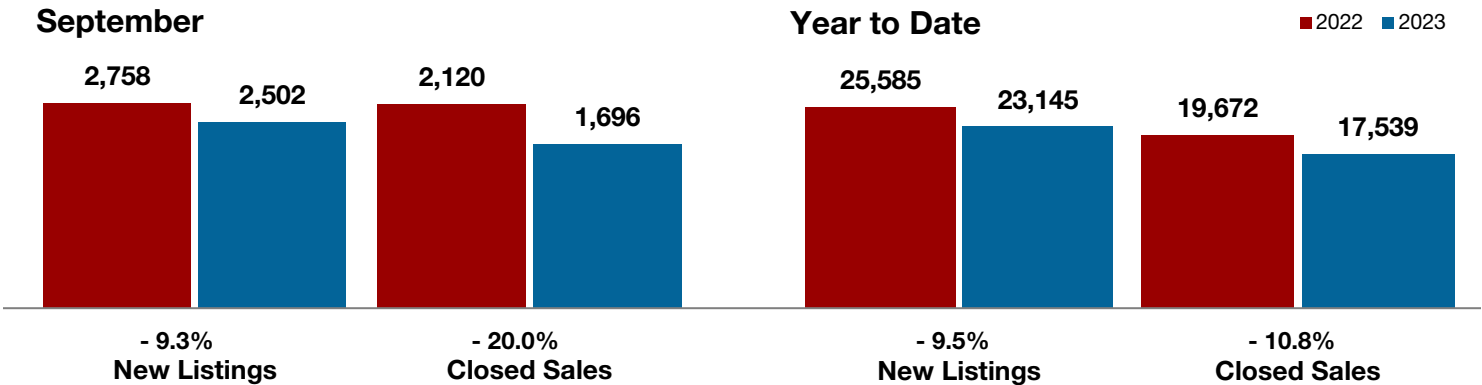
Change in
Closed Sales

Change in
Median Sales Price

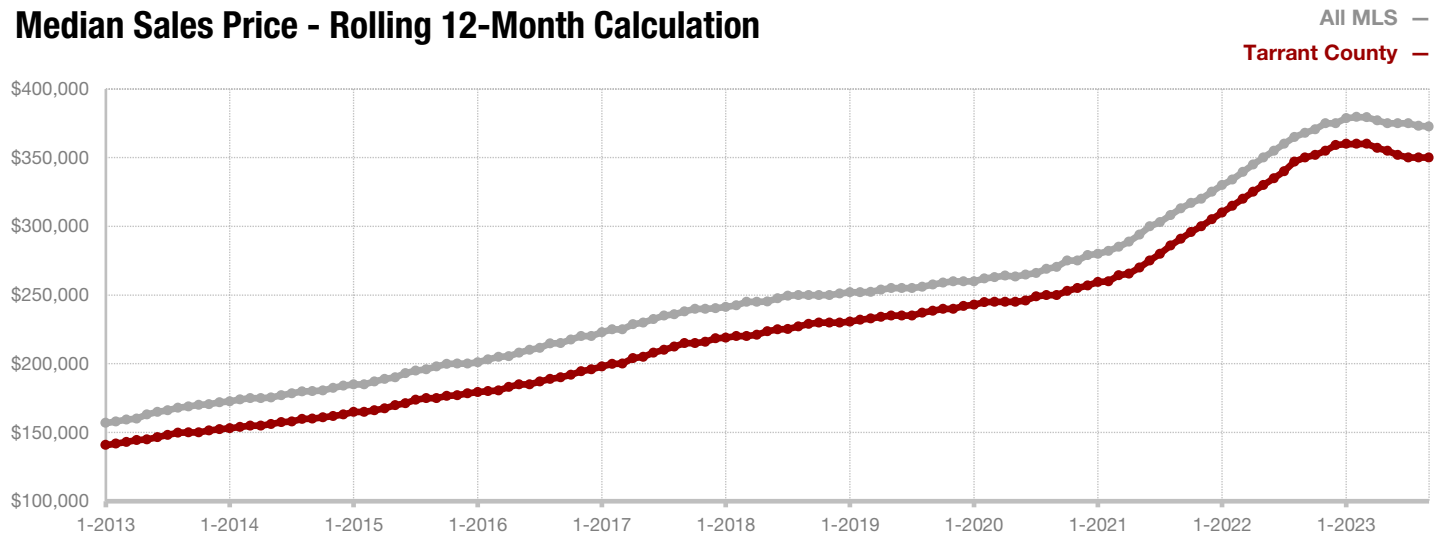
Tarrant County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	2,758	2,502	- 9.3%	25,585	23,145	- 9.5%
Pending Sales	1,927	1,585	- 17.7%	19,660	18,040	- 8.2%
Closed Sales	2,120	1,696	- 20.0%	19,672	17,539	- 10.8%
Average Sales Price*	\$426,825	\$418,757	- 1.9%	\$432,268	\$429,594	- 0.6%
Median Sales Price*	\$351,820	\$347,750	- 1.2%	\$360,000	\$349,760	- 2.8%
Percent of Original List Price Received*	96.7%	96.6%	- 0.1%	101.8%	96.7%	- 5.0%
Days on Market Until Sale	28	36	+ 28.6%	19	41	+ 115.8%
Inventory of Homes for Sale	5,166	4,788	- 7.3%	--	--	--
Months Supply of Inventory	2.4	2.6	+ 50.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 7.9%

- 27.7%

+ 7.0%

Change in
New Listings

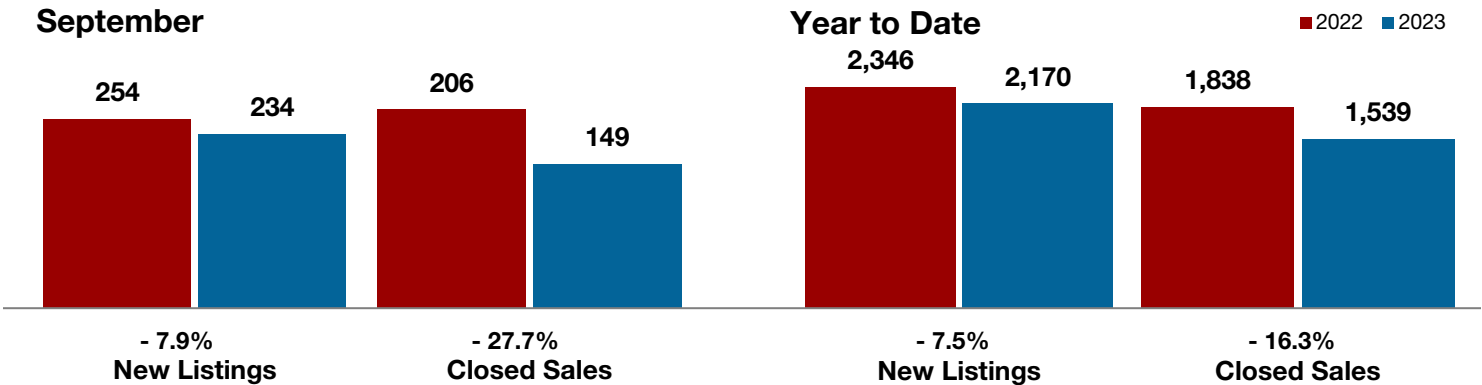
Change in
Closed Sales

Change in
Median Sales Price

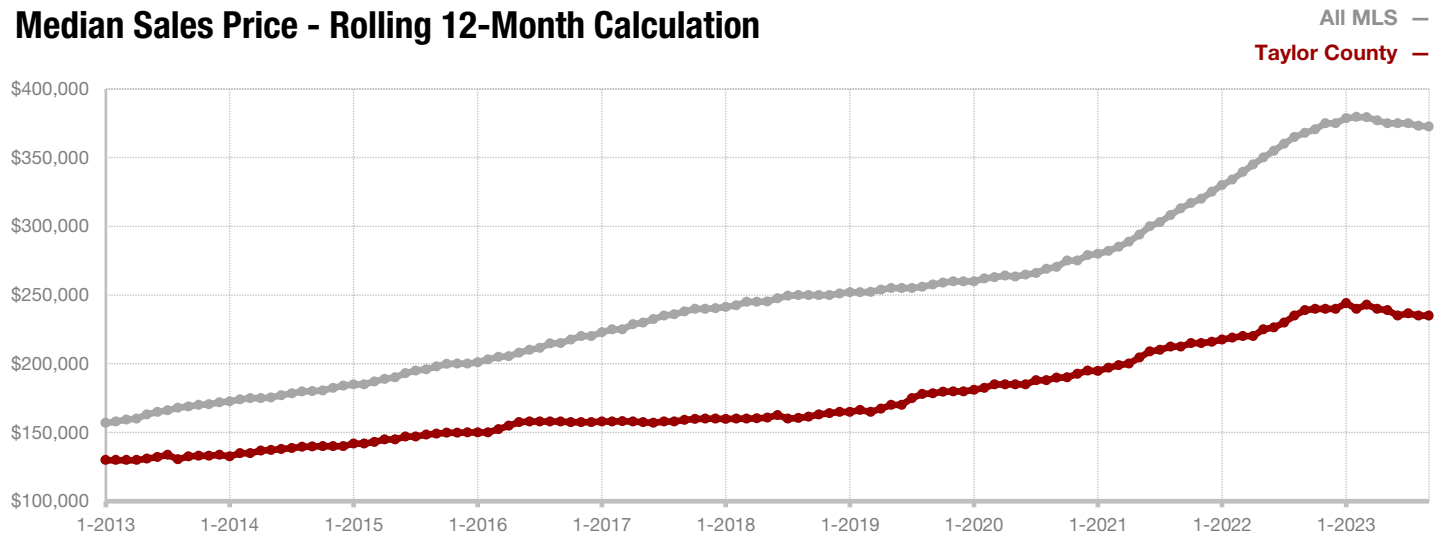
Taylor County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	254	234	- 7.9%	2,346	2,170	- 7.5%
Pending Sales	152	128	- 15.8%	1,822	1,592	- 12.6%
Closed Sales	206	149	- 27.7%	1,838	1,539	- 16.3%
Average Sales Price*	\$285,345	\$262,700	- 7.9%	\$269,008	\$263,760	- 2.0%
Median Sales Price*	\$242,950	\$259,900	+ 7.0%	\$245,000	\$237,500	- 3.1%
Percent of Original List Price Received*	97.3%	95.5%	- 1.8%	98.0%	96.1%	- 1.9%
Days on Market Until Sale	28	45	+ 60.7%	27	49	+ 81.5%
Inventory of Homes for Sale	549	591	+ 7.7%	--	--	--
Months Supply of Inventory	2.8	3.6	+ 33.3%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 63.6%

- 44.4%

- 71.6%

Change in
New Listings

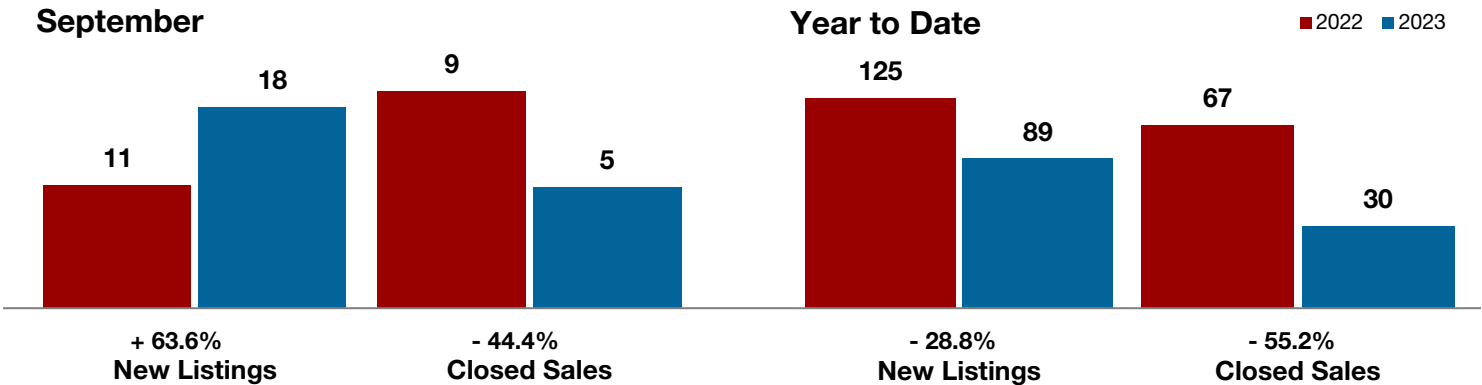
Change in
Closed Sales

Change in
Median Sales Price

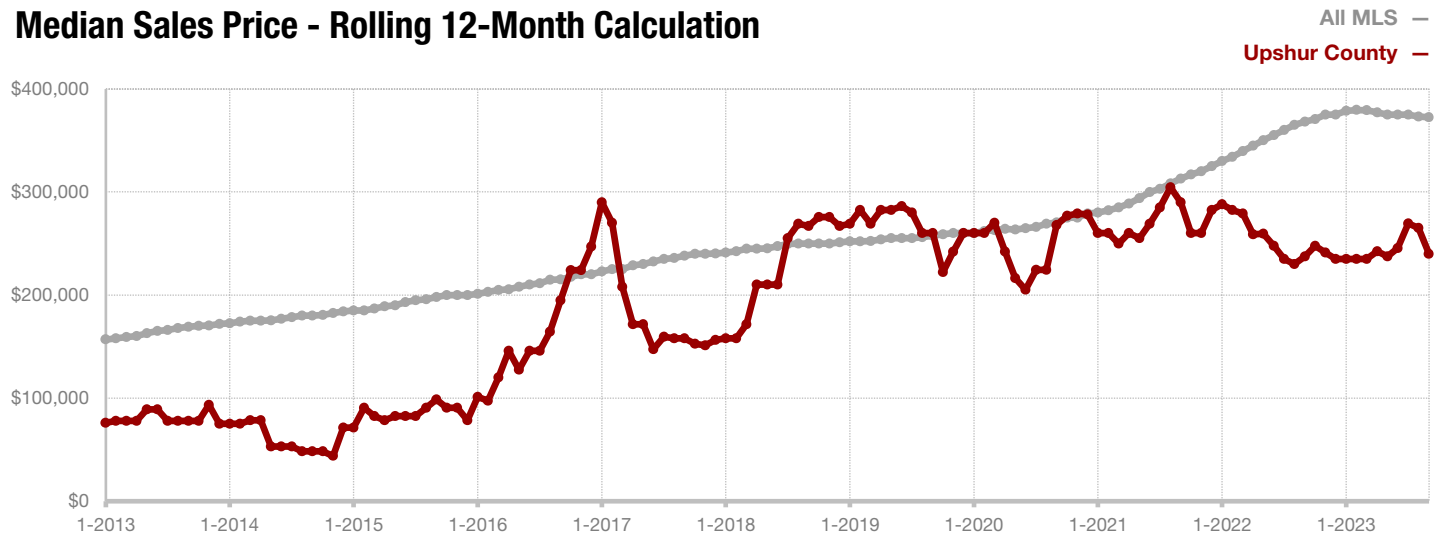
Upshur County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	11	18	+ 63.6%	125	89	- 28.8%
Pending Sales	3	6	+ 100.0%	70	35	- 50.0%
Closed Sales	9	5	- 44.4%	67	30	- 55.2%
Average Sales Price*	\$1,012,956	\$162,600	- 83.9%	\$417,944	\$294,744	- 29.5%
Median Sales Price*	\$457,000	\$130,000	- 71.6%	\$228,750	\$237,000	+ 3.6%
Percent of Original List Price Received*	93.3%	88.1%	- 5.6%	95.2%	91.3%	- 4.1%
Days on Market Until Sale	70	7	- 90.0%	47	68	+ 44.7%
Inventory of Homes for Sale	51	51	0.0%	--	--	--
Months Supply of Inventory	7.3	12.8	+ 85.7%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 11.1%

- 27.8%

+ 43.2%

Change in
New Listings

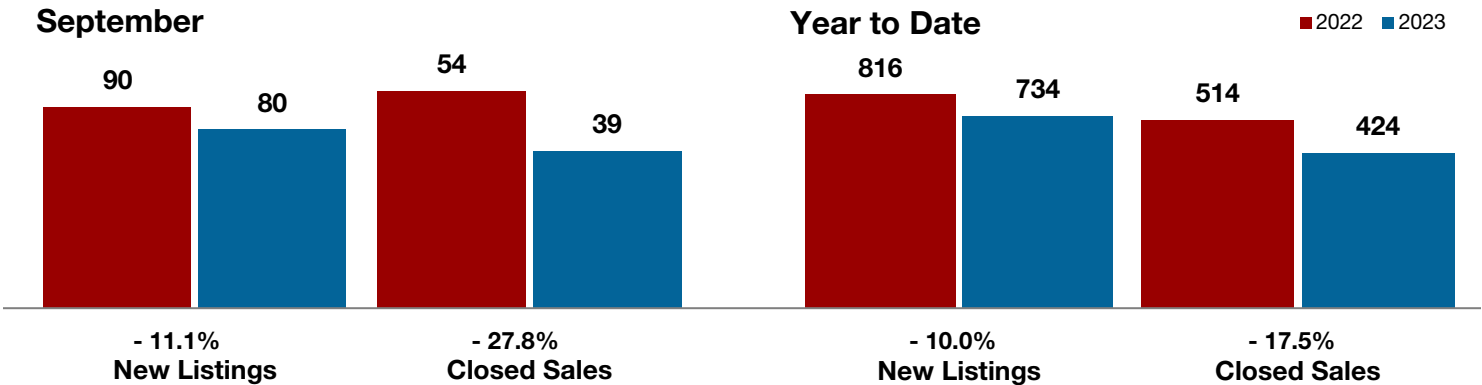
Change in
Closed Sales

Change in
Median Sales Price

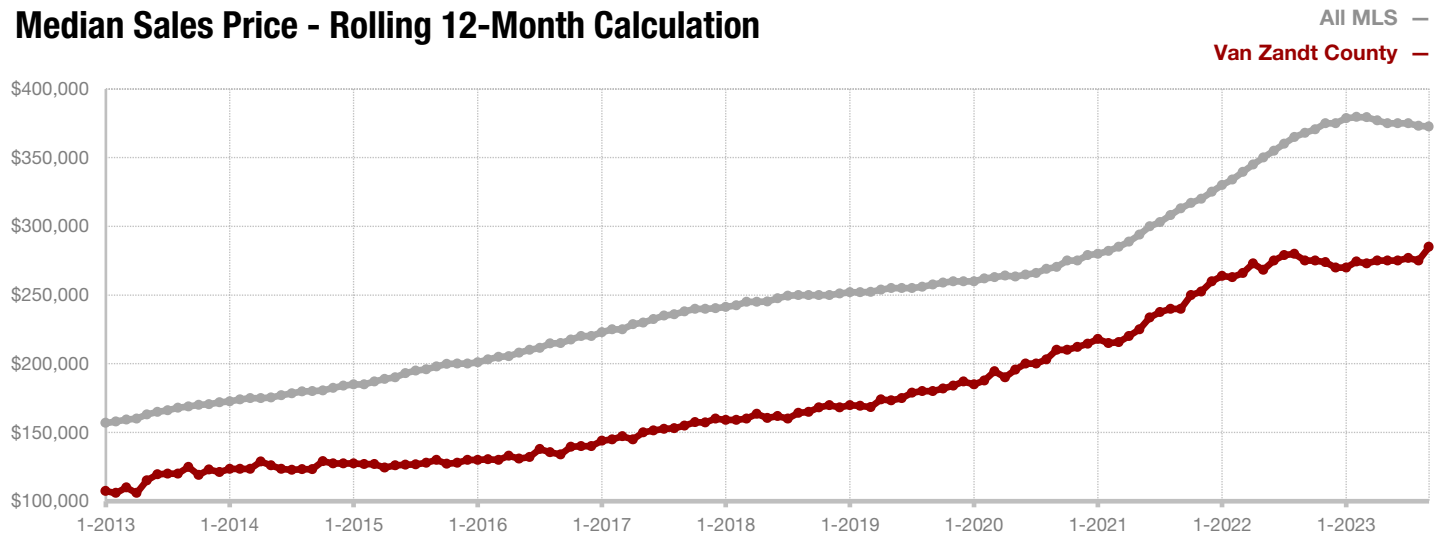
Van Zandt County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	90	80	- 11.1%	816	734	- 10.0%
Pending Sales	49	38	- 22.4%	499	429	- 14.0%
Closed Sales	54	39	- 27.8%	514	424	- 17.5%
Average Sales Price*	\$329,981	\$387,617	+ 17.5%	\$348,533	\$330,641	- 5.1%
Median Sales Price*	\$237,500	\$340,000	+ 43.2%	\$275,000	\$295,500	+ 7.5%
Percent of Original List Price Received*	92.0%	92.1%	+ 0.1%	94.6%	92.9%	- 1.8%
Days on Market Until Sale	46	56	+ 21.7%	44	72	+ 63.6%
Inventory of Homes for Sale	291	277	- 4.8%	--	--	--
Months Supply of Inventory	5.2	6.2	+ 20.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 5.5%

Change in
New Listings

- 5.8%

Change in
Closed Sales

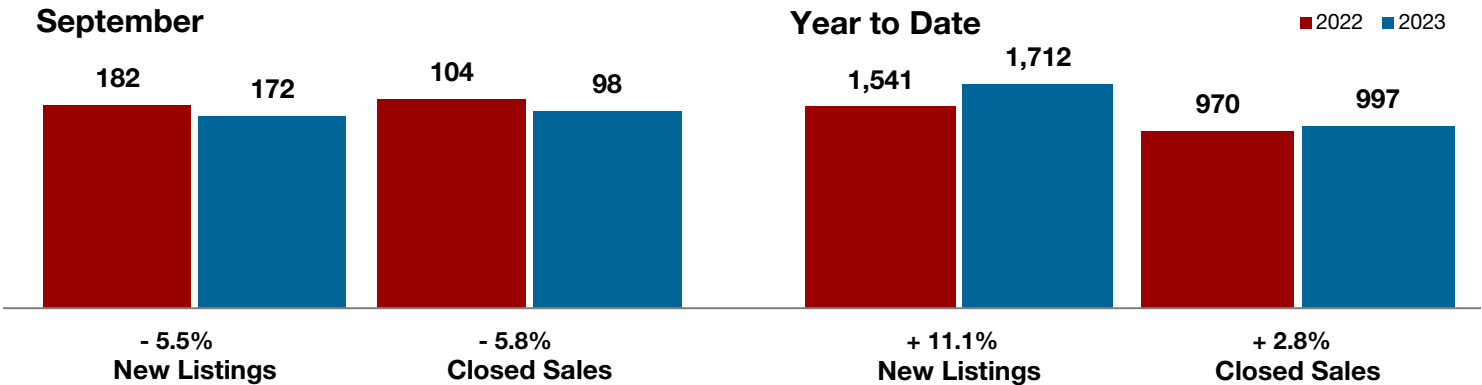
- 6.6%

Change in
Median Sales Price

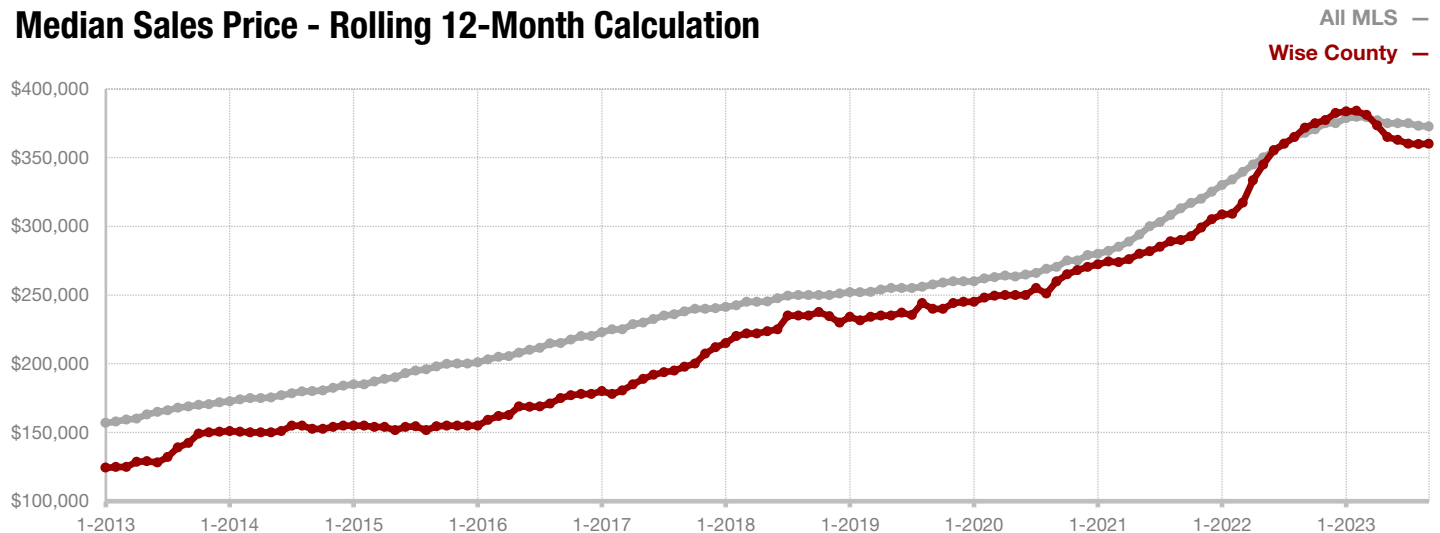
Wise County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	182	172	- 5.5%	1,541	1,712	+ 11.1%
Pending Sales	94	82	- 12.8%	981	1,039	+ 5.9%
Closed Sales	104	98	- 5.8%	970	997	+ 2.8%
Average Sales Price*	\$473,202	\$443,199	- 6.3%	\$432,362	\$406,127	- 6.1%
Median Sales Price*	\$407,000	\$380,000	- 6.6%	\$382,950	\$356,875	- 6.8%
Percent of Original List Price Received*	96.6%	94.7%	- 2.0%	98.7%	95.8%	- 2.9%
Days on Market Until Sale	33	81	+ 145.5%	30	64	+ 113.3%
Inventory of Homes for Sale	442	617	+ 39.6%	--	--	--
Months Supply of Inventory	4.1	5.9	+ 50.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 13.8%

- 5.3%

+ 13.9%

Change in
New Listings

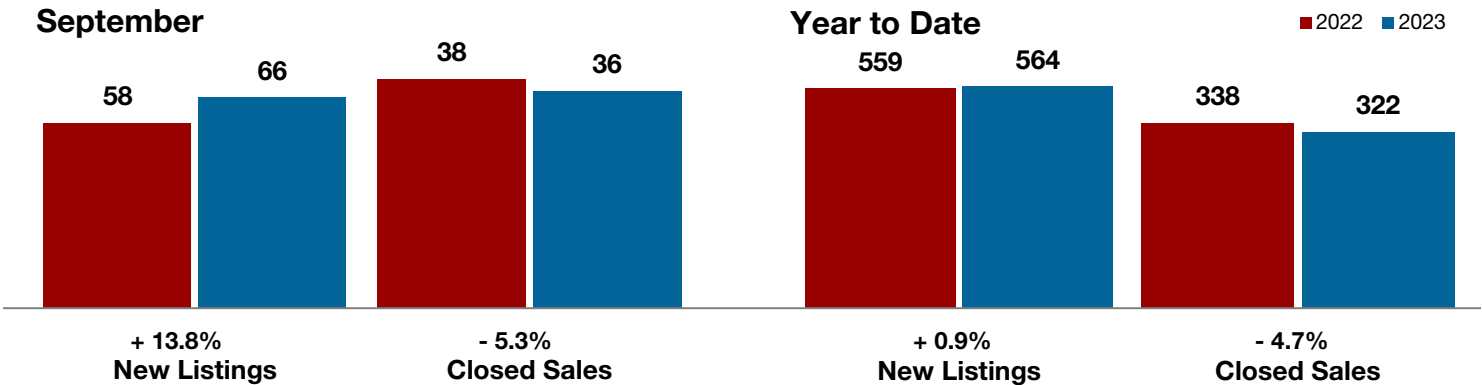
Change in
Closed Sales

Change in
Median Sales Price

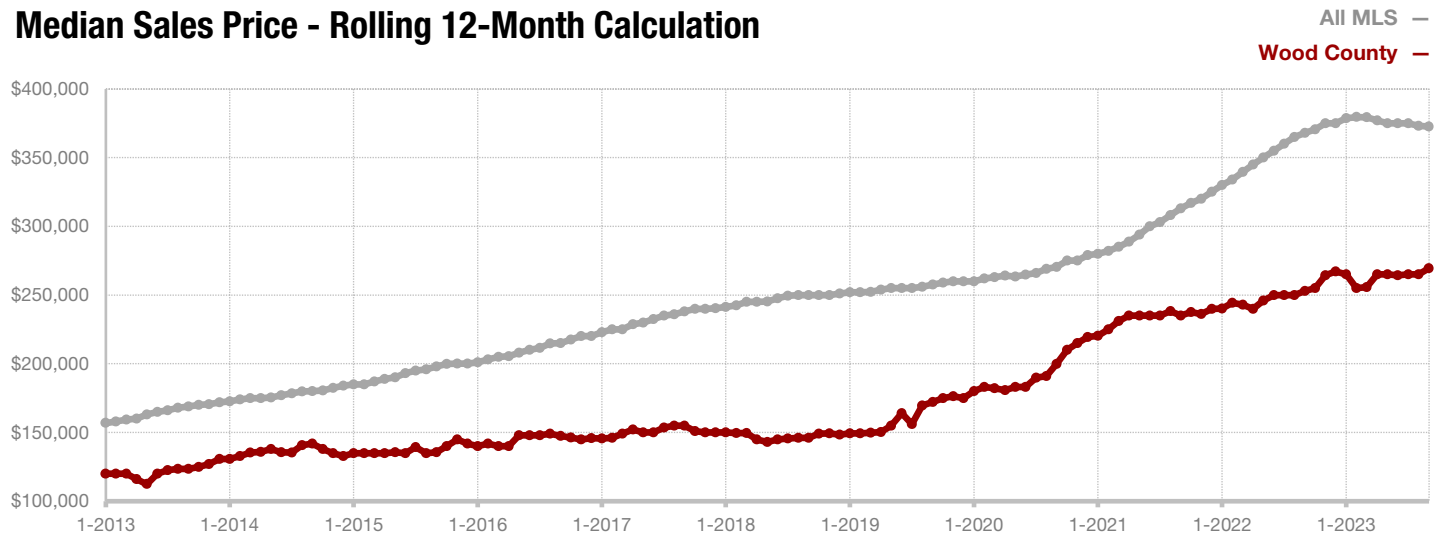
Wood County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	58	66	+ 13.8%	559	564	+ 0.9%
Pending Sales	44	28	- 36.4%	334	328	- 1.8%
Closed Sales	38	36	- 5.3%	338	322	- 4.7%
Average Sales Price*	\$275,639	\$368,060	+ 33.5%	\$332,786	\$330,947	- 0.6%
Median Sales Price*	\$263,500	\$300,000	+ 13.9%	\$265,000	\$265,000	0.0%
Percent of Original List Price Received*	91.9%	92.1%	+ 0.2%	96.1%	93.1%	- 3.1%
Days on Market Until Sale	56	67	+ 19.6%	40	63	+ 57.5%
Inventory of Homes for Sale	213	225	+ 5.6%	--	--	--
Months Supply of Inventory	5.5	6.7	+ 16.7%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 63.6%

- 31.3%

+ 3.3%

Change in
New Listings

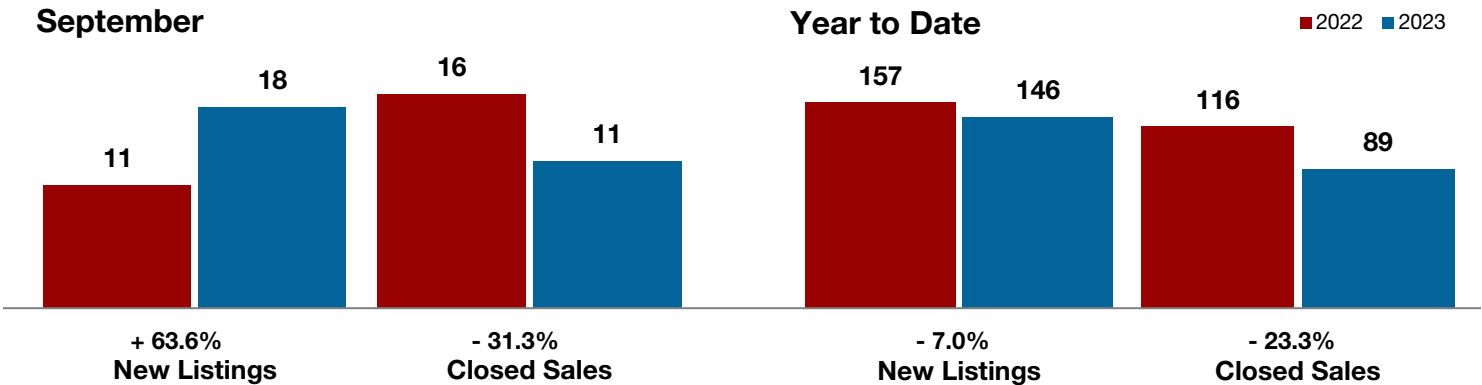
Change in
Closed Sales

Change in
Median Sales Price

Young County

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	11	18	+ 63.6%	157	146	- 7.0%
Pending Sales	8	11	+ 37.5%	117	94	- 19.7%
Closed Sales	16	11	- 31.3%	116	89	- 23.3%
Average Sales Price*	\$270,000	\$240,500	- 10.9%	\$262,371	\$423,300	+ 61.3%
Median Sales Price*	\$241,000	\$249,000	+ 3.3%	\$199,500	\$210,000	+ 5.3%
Percent of Original List Price Received*	90.3%	94.2%	+ 4.3%	92.7%	91.3%	- 1.5%
Days on Market Until Sale	56	35	- 37.5%	55	62	+ 12.7%
Inventory of Homes for Sale	55	52	- 5.5%	--	--	--
Months Supply of Inventory	4.3	5.3	+ 25.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation

